

ADMISSION PARTICULARS DATED 25 JUNE 2019



WELLS FARGO FINANCE LLC

(formed with limited liability in Delaware)

U.S.\$10,000,000,000

Euro Medium Term Note Programme

Fully and Unconditionally Guaranteed by

WELLS FARGO & COMPANY

(incorporated with limited liability in Delaware)

These admission particulars (the "**Admission Particulars**") are prepared in connection with the U.S.\$10,000,000,000 Euro Medium Term Note Programme (the "**Programme**") established by Wells Fargo Finance LLC (the "**Issuer**"), a wholly-owned finance subsidiary of Wells Fargo & Company. Pursuant to the Programme, the Issuer may from time to time issue notes (the "**Notes**") up to the maximum outstanding aggregate principal amount of U.S.\$10,000,000,000. Wells Fargo & Company (the "**Guarantor**") will fully and unconditionally guarantee (the "**Guarantee**") all payments of principal, interest and other amounts payable on any Notes Wells Fargo Finance LLC issues. The information memorandum in respect of the Programme, dated 19 September 2018 (the "**Information Memorandum**"), is set out in the Annex hereto. Terms defined in the Information Memorandum have the same meaning when used in these Admission Particulars.

Application has been made to the London Stock Exchange for certain Notes issued under the Programme to be admitted to the London Stock Exchange's International Securities Market (the "**ISM**"). The ISM is not a regulated market for the purposes of Directive 2004/39/EC.

The ISM is a market designated for professional investors. Notes admitted to trading on the ISM are not admitted to the Official List of the UKLA. The London Stock Exchange has not approved or verified the contents of this Offering Circular.

The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act"), or the securities laws of any state in the United States. The Notes have not been approved or disapproved by the U.S. Securities and Exchange Commission (the "SEC") or any state securities commission, nor has the SEC or any state securities commission passed upon the accuracy or adequacy of the Information Memorandum. The Notes may be offered for sale to non-U.S. persons outside the United States, as defined in Regulation S under the Securities Act. The Notes may not be offered, delivered or sold within the United States or to or for the account of U.S. persons unless the Notes are registered under the Securities Act or an exemption from the registration requirements of the Securities Act is available. Notes in bearer form may only be issued to the extent they are classified as being in registered form for U.S. tax purposes.

The Notes and the Guarantee are unsecured obligations of the Issuer and the Guarantor, respectively. If the Issuer and the Guarantor default on their obligations investors in the Notes may lose some or all of their investment. The Notes are not deposits or other obligations of a depository institution and are not insured by the Federal Deposit Insurance Corporation, the Deposit Insurance Fund or any other governmental agency.

Investing in Notes issued under the Programme involves certain risks. The principal risk factors that may affect the ability of the Issuer and the Guarantor to fulfil their respective obligations under the Notes and the Guarantee, as applicable, are discussed under "Risk Factors" in the Information Memorandum.

The date of these Admission Particulars is 25 June 2019

CONTENTS

| | Page |
|---------------------------|-------------|
| IMPORTANT NOTICES..... | 3 |
| GENERAL INFORMATION | 4 |
| ANNEX..... | 5 |

IMPORTANT NOTICES

The Annex hereto forms part of these Admission Particulars. Any statement contained in any document forming part of these Admission Particulars shall be deemed to be modified or superseded for the purpose of these Admission Particulars to the extent that a statement contained herein modifies or supersedes such statement. Where a document set out in these Admission Particulars in turn incorporates information or other documents by reference, such information does not form part of these Admission Particulars. For the purposes of these Admission Particulars, any supplement to the Guarantor's Euro Medium Term Note Programme admitted to listing on the Official List of the FCA and to trading on the Regulated Market of the London Stock Exchange plc., shall not form part of, these Admission Particulars, save where such supplement contains (i) future annual and interim financial statements which is Published (as defined in the ISM Rulebook, as amended from time to time (the "**ISM Rulebook**")) or filed with a competent authority of an EEA State (as defined in the ISM Rulebook) or otherwise filed in accordance with the requirements of a suitable market (as defined in the ISM Rulebook), or (ii) future inside information as required to be made public under Market Abuse Regulation (as defined in the ISM Rulebook), as and when such information is Published.

GENERAL INFORMATION

1. **Litigation**

Save as disclosed in the Information Memorandum under "Material Litigation", there are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened) of which the Issuer is aware that may have, or have had during the 12 months prior to the date of these Admission Particulars, a significant effect on the financial position or profitability of the Issuer.

2. **Significant/Material Change**

Since 31 March 2019, there has been no significant change in the financial or trading position of the Issuer. Since 31 December 2018, there has been no material adverse change in the prospects of the Issuer.

Since 31 December 2018, there has been no material adverse change in the prospects of the Guarantor or the Group. Since 31 March 2019, there has been no significant change in the financial or trading position of the Guarantor or the Group.

ANNEX

INFORMATION MEMORANDUM



WELLS FARGO FINANCE LLC

(formed with limited liability in Delaware)

U.S.\$10,000,000,000

Euro Medium Term Note Programme

Fully and Unconditionally Guaranteed by WELLS FARGO & COMPANY

(incorporated with limited liability in Delaware)

Wells Fargo Finance LLC (the "**Issuer**"), a wholly-owned finance subsidiary of Wells Fargo & Company, has established a Euro Medium Term Note Programme (the "**Programme**") as described in this information memorandum (the "**Information Memorandum**"). Pursuant to the Programme, the Issuer may from time to time issue notes (the "**Notes**") up to the maximum outstanding aggregate principal amount of U.S.\$10,000,000,000. Wells Fargo & Company (the "**Guarantor**") will fully and unconditionally guarantee (the "**Guarantee**") all payments of principal, interest and other amounts payable on any Notes Wells Fargo Finance LLC issues.

Notes will be issued in series (each a "**Series**") in bearer form or in registered form. Each Series may comprise one or more tranches (each a "**Tranche**") issued on different issue dates. Each Series will be issued subject to the Indenture (as defined below). Each such Tranche will be issued on the terms set out in the Indenture as supplemented, amended and/or replaced by a document setting out the final terms of such Tranche (the "**Pricing Supplement**") or in a separate information memorandum specific to such Tranche (a "**Drawdown Information Memorandum**") as described under "**Pricing Supplement, Drawdown Information Memorandum and Supplements**" below. Notes may be issued whose return is linked to the credit of a specified entity or entities (such Notes being "**Credit Linked Notes**"). The terms and conditions applicable to Credit Linked Notes shall include the additional conditions set out herein under "**Description of the Notes—Additional Terms for Credit Linked Notes**" (the "**Credit Linked Terms**"), in each case subject to completion in the applicable Pricing Supplement. Notes may be issued whose return is linked to equity of a specified entity or entities (such Notes being "**Equity Linked Notes**"). The terms and conditions applicable to Equity Linked Notes shall include the additional conditions set out herein under "**Description of the Notes—Additional Terms for Equity Linked Notes**" (the "**Equity Linked Terms**"), in each case subject to completion in the applicable Pricing Supplement. In the case of a Tranche of Notes which is the subject of a Drawdown Information Memorandum, each reference in this Information Memorandum to information being specified or identified in the relevant Pricing Supplement shall be read and construed as a reference to such information being specified or identified in the relevant Drawdown Information Memorandum unless the context requires otherwise. This Information Memorandum must be read and construed together with all documents incorporated by reference herewith, any amendments or supplements hereto and, in relation to any Tranche of Notes which is the subject of a Pricing Supplement, must be read and construed together with the relevant Pricing Supplement.

The Notes will be issued under an indenture dated 19 September 2018 (as may be supplemented from time to time) (the "**Indenture**") among the Issuer, the Guarantor and Citibank, N.A., London Branch as trustee (the "**Trustee**") for the holders of the Notes (the "**Noteholders**"), principal paying agent (the "**Principal Paying Agent**") and transfer agent (the "**Transfer Agent**"), and Citigroup Global Markets Europe AG as registrar (the "**Registrar**").

The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act"), or the securities laws of any state in the United States. The Notes have not been approved or disapproved by the U.S. Securities and Exchange Commission (the "SEC") or any state securities commission, nor has the SEC or any state securities commission passed upon the accuracy or adequacy of this Information Memorandum. The Notes may be offered for sale to non-U.S. persons outside the United States, as defined in Regulation S under the Securities Act. The Notes may not be offered, delivered or sold within the United States or to or for the account of U.S. persons unless the Notes are registered under the Securities Act or an exemption from the registration requirements of the Securities Act is available. Notes in bearer form may only be issued to the extent they are classified as being in registered form for U.S. tax purposes.

The Notes and the Guarantee are unsecured obligations of the Issuer and the Guarantor, respectively. If the Issuer and the Guarantor default on their obligations investors in the Notes may lose some or all of their investment. The Notes are not deposits or other obligations of a depository institution and are not insured by the Federal Deposit Insurance Corporation, the Deposit Insurance Fund or any other governmental agency.

This Information Memorandum comprises neither a prospectus for the purposes of Part VI of the Financial Services and Markets Act 2000 (as amended) (the "**FSMA**"), nor a base prospectus for the purposes of Article 5.4 of Directive 2003/71/EC, as amended including by Directive 2012/73/EU (the "**Prospectus Directive**"), nor listing particulars complying with the listing rules (the "**Listing Rules**") made under Part VI of the FSMA by the United Kingdom Financial Conduct Authority (the "**FCA**"), which is the United Kingdom competent authority for the purposes of the Prospectus Directive and relevant implementing measures in the United Kingdom.

Application may be made for the Notes to be admitted to listing, trading and/or quotation by any stock exchange and/or quotation system, provided that such stock exchange and/or quotation system does not constitute a regulated market for the purposes of Directive 2014/65/EU on markets in financial instruments (the "**MiFID II**"). The Programme also permits Notes to be issued on the basis that they will not be admitted to listing, trading and/or quotation by any stock exchange and/or quotation system.

The Programme has been assigned ratings of (P)A2 Senior Unsecured by Moody's Investors Service, Inc. ("**Moody's**") and A- long term senior unsecured by Standard & Poor's Rating Services ("**Standard & Poor's**"), a Standard & Poor's Financial Services LLC business. Neither Moody's nor Standard & Poor's is established in the European Union ("**EU**") and neither is registered under Regulation (EC) No 1060/2009, as amended (the "**CRA Regulation**"). However, Standard & Poor's Credit Market Services Europe Limited is established in the EU and registered under the CRA Regulation and is able to endorse ratings issued from Standard & Poor's for use in the EU, and Moody's Investors Service Ltd is established in the EU and is registered under the CRA Regulation and is able to endorse the ratings of Moody's for use in the EU.

Tranches of Notes may be rated by either or both of Moody's and Standard & Poor's or may be unrated. Where a Tranche of Notes is rated, such rating will not necessarily be the same as the rating(s) assigned to Notes already issued. Where a Tranche of Notes is rated, the applicable rating(s) will be specified in the relevant Pricing Supplement. In general, European regulated investors are restricted from using a rating for regulatory purposes if such rating is not issued by a credit rating agency established in the EU and registered under the CRA Regulation unless (1) the rating is provided by a credit rating agency not established in the EU but is endorsed by a credit rating agency established in the EU and registered under the CRA Regulation or (2) the rating is provided by a credit rating agency not established in the EU which is certified under the CRA Regulation. A rating is not a recommendation to buy, sell or hold Notes and may be subject to suspension, change or withdrawal at any time by the assigning rating agency.

Investing in Notes issued under the Programme involves certain risks. The principal risk factors that may affect the ability of the Issuer and the Guarantor to fulfil their respective obligations under the Notes and the Guarantee, as applicable, are discussed under "Risk Factors" below.

Arranger and Dealer
WELLS FARGO SECURITIES

The date of this Information Memorandum is 19 September 2018

CONTENTS

| | Page |
|--|-------------|
| IMPORTANT NOTICES | 1 |
| CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS | 4 |
| OVERVIEW | 5 |
| RISK FACTORS | 10 |
| DOCUMENTS INCORPORATED BY REFERENCE | 32 |
| PRICING SUPPLEMENT, DRAWDOWN INFORMATION MEMORANDUM AND SUPPLEMENTS | 34 |
| FORMS OF NOTES | 35 |
| DESCRIPTION OF THE NOTES | 39 |
| FORM OF PRICING SUPPLEMENT | 153 |
| USE OF PROCEEDS | 178 |
| DESCRIPTION OF THE ISSUER..... | 179 |
| DESCRIPTION OF THE GUARANTOR | 180 |
| TAXATION | 208 |
| SUBSCRIPTION AND SALE | 213 |
| GENERAL INFORMATION | 216 |
| INDEX OF DEFINED TERMS | 222 |

IMPORTANT NOTICES

Each of the Issuer and the Guarantor accepts responsibility for the information contained in this Information Memorandum and the Pricing Supplement for each Tranche of Notes issued under the Programme and declares that, having taken all reasonable care to ensure that such is the case, the information contained in this Information Memorandum and the relevant Pricing Supplement is, to the best of its knowledge, in accordance with the facts and contains no omission likely to affect its import.

No person has been authorised to give any information or to make any representation not contained in or not consistent with this Information Memorandum or any other document entered into in relation to the Programme or any information supplied by the Issuer or the Guarantor and, if given or made, such information or representation should not be relied upon as having been authorised by the Issuer, the Guarantor, the Trustee or any Dealer.

Neither the Dealers nor the Trustee nor any of their respective affiliates have independently verified the information contained herein. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility or liability is accepted by the Dealers or the Trustee nor any of their respective affiliates as to the accuracy or completeness of the information contained or incorporated by reference in this Information Memorandum or any other information provided by the Issuer or the Guarantor in connection with the Programme or for any acts or omissions of the Issuer, the Guarantor or any other person in connection with the issue and offering of the Notes under the Programme. No Dealer or the Trustee nor any of their respective affiliates accepts any liability in relation to the information contained or incorporated by reference in this Information Memorandum or any other information provided by the Issuer or the Guarantor in connection with the Programme. Neither the delivery of this Information Memorandum or any Pricing Supplement nor the offering, sale or delivery of any Note shall, in any circumstances, create any implication that the information contained in this Information Memorandum is true subsequent to the date hereof or the date upon which this Information Memorandum has been most recently amended or supplemented or that there has been no adverse change, or any event reasonably likely to involve any adverse change, in the prospects or financial or trading position of the Issuer or the Guarantor since the date thereof or the date upon which this Information Memorandum has been most recently amended or supplemented or that any other information supplied in connection with the Programme is correct at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- (a) have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes and the information contained or incorporated by reference in this Information Memorandum or any applicable supplement;
- (b) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Notes and the impact the Notes will have on its overall investment portfolio;
- (c) have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including Notes with principal or interest payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency;
- (d) understand thoroughly the terms of the Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- (e) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes are complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as stand-alone investments. They purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with a financial adviser) to evaluate how the Notes

will perform under changing conditions, the resulting effects on the value of the Notes and the impact this investment will have on the potential investor's overall investment portfolio.

The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (i) Notes are legal investments for it, (ii) Notes can be used as collateral for various types of borrowing and (iii) other restrictions apply to its purchase or pledge of any Notes. Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of Notes under any applicable risk-based capital or similar rules.

The distribution of this Information Memorandum and any Pricing Supplement and the offering, sale and delivery of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Information Memorandum or any Pricing Supplement comes are required by the Issuer, the Guarantor and the Dealers to inform themselves about and to observe any such restrictions. For a description of certain restrictions on offers, sales and deliveries of Notes and on the distribution of this Information Memorandum or any Pricing Supplement and other offering material relating to the Notes, see "*Subscription and Sale*". In particular, Notes have not been and will not be registered under the Securities Act. Subject to certain exceptions, Notes may not be offered, sold or delivered within the United States or to U.S. persons. U.S. laws and U.S. Treasury guidance apply to Notes issued in bearer form. Additional provisions that may apply to Notes in bearer form will be described in a Drawdown Information Memorandum.

This Information Memorandum is to be read in conjunction with all documents which are deemed to be incorporated herein by reference (see "*Documents Incorporated by Reference*"). This Information Memorandum shall be read and construed on the basis that such documents are incorporated and form part of this Information Memorandum.

Neither this Information Memorandum nor any Pricing Supplement constitutes an offer or an invitation to subscribe for or purchase any Notes and should not be considered as a recommendation by the Issuer, the Guarantor, the Dealers or any of them that any recipient of this Information Memorandum or any Pricing Supplement should subscribe for or purchase any Notes. Each recipient of this Information Memorandum or any Pricing Supplement shall be taken to have made its own investigation and appraisal of the condition (financial or otherwise) of the Issuer and the Guarantor.

The maximum aggregate principal amount of Notes outstanding at any one time under the Programme will not exceed U.S.\$10,000,000,000 (and for this purpose, any Notes denominated in another currency shall be translated into U.S. dollars at the date of issue of such Notes (calculated in accordance with the provisions of the Dealer Agreement)). The maximum aggregate principal amount of Notes which may be outstanding at any one time under the Programme may be increased from time to time, subject to compliance with the relevant provisions of the Dealer Agreement as defined under "*Subscription and Sale*".

In this Information Memorandum, unless otherwise specified, references to a "**Member State**" are references to a Member State of the European Economic Area, references to a "**Relevant Member State**" are references to a Member State which has implemented the Prospectus Directive, references to "**U.S.\$**", "**U.S. dollars**" or "**dollars**" are to United States dollars, references to "**EUR**" or "**euro**" are to the single currency introduced at the start of the third stage of European Economic and Monetary Union pursuant to the Treaty on the Functioning of the European Union, as amended, references to "**£**" or "**sterling**" are to the lawful currency for the time being of the United Kingdom.

Certain figures included in this Information Memorandum have been subject to rounding adjustments; accordingly, figures shown for the same category presented in different tables may vary slightly and figures shown as totals in certain tables may not be an arithmetic aggregation of the figures which precede them.

MIFID II product governance / target market – The Pricing Supplement or Drawdown Information Memorandum in respect of any Notes may include a legend entitled "MiFID II product governance" which will outline the target market assessment in respect of the Notes and which channels for distribution of the Notes are appropriate. Any person subsequently offering, selling or recommending the Notes (a "**distributor**") should take into consideration the target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the target market assessment) and determining appropriate distribution channels.

A determination will be made in relation to each issue about whether, for the purpose of the MiFID Product Governance rules under EU Delegated Directive 2017/593 (the "**MiFID Product Governance Rules**"), any Dealer subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neither the Arranger nor the Dealers nor any of their respective affiliates will be a manufacturer for the purpose of the MiFID Product Governance Rules.

IMPORTANT – EEA RETAIL INVESTORS - If the Pricing Supplement or Drawdown Information Memorandum in respect of any Notes includes a legend entitled "Prohibition of Sales to EEA Retail Investors", the Notes are not intended, to be offered, sold or otherwise made available to and, should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; or (ii) a customer within the meaning of Directive 2002/92/EC as amended, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

STABILISATION

In connection with the issue of any Tranche of Notes, the Dealer or Dealers (if any) acting as the Stabilisation Manager(s) (or persons acting on behalf of any Stabilisation Manager(s)) may over allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche of Notes is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilisation Manager(s) (or persons acting on behalf of any Stabilisation Manager(s)) in accordance with all applicable laws and rules.

CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS

This Information Memorandum and the other documents referred to herein, including information incorporated in them by reference, contain forward-looking statements, which may include the Issuer's and/or the Guarantor's forecasts of financial results and condition, the Issuer's and/or the Guarantor's expectations for its operations and business, and the Issuer's and/or Guarantor's assumptions for those forecasts and expectations. The Issuer and/or Guarantor may also make forward-looking statements in other documents filed or furnished with the SEC, the FCA or other regulatory authorities. Forward-looking statements are made by the Issuer and/or the Guarantor when words such as "believe", "expect", "anticipate", "estimate", "project", "forecast", "will", "may", "can" and similar expressions are used. Do not unduly rely on forward-looking statements. Actual results might differ significantly from the Issuer's and/or the Guarantor's forecasts and expectations due to several factors. Forward-looking statements speak only as of the date made, and the Issuer and the Guarantor do not undertake to update them to reflect changes or events that occur after that date that may affect whether those forecasts and expectations continue to reflect management's beliefs or the likelihood that the forecasts and expectations will be realised.

OVERVIEW

This overview must be read as an introduction to this Information Memorandum and any decision to invest in the Notes should be based on a consideration of this Information Memorandum as a whole, including any documents incorporated by reference in this Information Memorandum.

Words and expressions defined in the "Description of the Notes" below or elsewhere in this Information Memorandum have the same meanings in this overview.

- Issuer:** Wells Fargo Finance LLC, a direct, wholly-owned finance subsidiary of Wells Fargo & Company.
- Guarantor:** Wells Fargo & Company, which is the holding company of a diversified group of financial services companies (the "**Group**").
- Status of Notes:** The Notes will constitute direct, general, unconditional, unsubordinated and unsecured obligations of the Issuer which will at all times rank *pari passu* among themselves and at least *pari passu* with all other present and future unsecured, unsubordinated obligations of the Issuer, save for such obligations as may be preferred by provisions of law that are both mandatory and of general application.

However, as a finance subsidiary, the Issuer has no independent operations and will have no independent assets. See "*—Guarantee*" below.

The Notes are unsecured obligations of the Issuer. The Notes are not deposits or other obligations of a depository institution and are not insured by the Federal Deposit Insurance Corporation, the Deposit Insurance Fund or any other governmental agency

- Guarantee:** The Guarantor will fully and unconditionally guarantee, on an unsecured basis, the full and punctual payment of the principal of, interest on, and all other amounts payable under the Notes and the Indenture when the same becomes due and payable, whether at maturity or upon redemption, repayment at the option of Noteholders, upon acceleration or otherwise.

If for any reason the Issuer does not make any required payment in respect of the Notes when due, or any and all other amounts due and owing under the Indenture, the Guarantor will on demand pay the unpaid amount at the same place and in the same manner that applies to payments made by the Issuer under the Indenture. The guarantee is of payment and not of collection.

The Guarantor's obligations under the guarantee are unconditional and absolute.

However:

- the Guarantor will not be liable for any amount of payment that the Issuer is excused from making or any amount in excess of the amount actually due and owing by the Issuer, and
- any defenses or counterclaims available to the Issuer (except those resulting solely from, or on account of, the Issuer's insolvency or the Issuer's status as debtor or subject of a bankruptcy or insolvency proceeding) will also be available to the Guarantor to the same extent as these defenses or counterclaims are available to us, whether or not asserted by the Issuer.

Noteholders are direct creditors of the Issuer, as well as direct creditors of the Guarantor under the Guarantee. As a finance subsidiary, the Issuer has no independent operations beyond the issuance and administration of its securities and will have no independent assets available for distributions to holders of

Notes if they make claims in respect of the Notes in a bankruptcy, resolution or similar proceeding. Accordingly, any recoveries by Noteholders will be limited to those available under the Guarantee and that guarantee will rank *pari passu* with all other unsecured, unsubordinated obligations of the Guarantor. Noteholders should accordingly assume that in any such proceedings they would not have any priority over and should be treated *pari passu* with the claims of other unsecured, unsubordinated creditors of the Guarantor, including holders of unsecured, unsubordinated debt securities issued by the Guarantor.

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| Risk Factors: | Investing in Notes issued under the Programme involves certain risks. The principal risk factors that may affect the ability of the Issuer and the Guarantor to fulfil their respective obligations under the Notes and the Guarantee, as applicable, are discussed under " <i>Risk Factors</i> " below and include risks relating to the Notes, the Guarantee, the Issuer, the Guarantor and the Group. |
| Arranger: | Wells Fargo Securities, LLC |
| Dealers: | Wells Fargo Securities, LLC, Wells Fargo Securities International Limited and any other Dealer appointed from time to time by the Issuer or the Guarantor either generally in respect of the Programme or in relation to a particular Tranche of Notes. |
| Trustee, Principal Paying Agent and Transfer Agent: | Citibank, N.A., London Branch |
| Registrar: | Citigroup Global Markets Europe AG |
| Pricing Supplement or Drawdown Information Memorandum: | Notes issued under the Programme may be issued either (i) pursuant to this Information Memorandum and associated Pricing Supplement or (ii) pursuant to a Drawdown Information Memorandum. The terms applicable to any particular Tranche of Notes will be the Description of the Notes (including, with respect to Credit Linked Notes, the Credit Linked Terms and with respect to Equity Linked Notes, the Equity Linked Terms) as supplemented, amended and/or replaced to the extent described in the relevant Pricing Supplement or Drawdown Information Memorandum. |
| Offering: | Notes will only be offered and sold outside the United States to non-U.S. persons in reliance upon Regulation S under the Securities Act. |
| Listing and Trading: | Application may be made for the Notes to be admitted to listing, trading and/or quotation by any stock exchange and/or quotation system, provided that such stock exchange and/or quotation system does not constitute a regulated market for the purposes of MiFID II. The Programme also permits Notes to be issued on the basis that they will not be admitted to listing, trading and/or quotation by any stock exchange and/or quotation system. |
| Clearing Systems: | Euroclear and/or Clearstream, Luxembourg and/or, in relation to any Tranche of Notes, any other clearing system as may be specified in the relevant Pricing Supplement. |
| Initial Programme Amount: | Up to U.S.\$10,000,000,000 (or its equivalent in other currencies) aggregate principal amount of Notes outstanding at any one time. The Issuer and the Guarantor may increase the amount of the Programme at any time, subject to compliance with the relevant provisions of the Dealer Agreement as defined under " <i>Subscription and Sale</i> ". |
| Issuance in Series: | Notes will be issued in Series. Each Series may comprise one or more Tranches issued on different issue dates. The Notes of each Series will all be subject to |

identical terms, except that the issue date, issue price and the amount of the first payment of interest may be different in respect of different Tranches.

Forms of Notes:

Notes may be issued in bearer form or in registered form. U.S. laws and U.S. Treasury guidance apply to Notes issued in bearer form. Additional provisions that may apply to Notes in bearer form will be described in the relevant Pricing Supplement or Drawdown Information Memorandum.

Notes in bearer form may only be issued to the extent they are classified as being in registered form for US tax purposes.

Each Tranche of Bearer Notes will initially be in the form of either a Temporary Global Note or a Permanent Global Note, in each case as specified in the relevant Pricing Supplement. Each Global Bearer Note which is not intended to be issued in new global note form (a "**Classic Global Note**" or "**CGN**"), as specified in the relevant Pricing Supplement, will be deposited on or around the relevant issue date with a depository or a common depository for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and each Global Bearer Note which is intended to be issued in new global note form (a "**New Global Note**" or "**NGN**"), as specified in the relevant Pricing Supplement, will be deposited on or around the relevant issue date with a common safekeeper for Euroclear and/or Clearstream, Luxembourg. Each Temporary Global Note will be exchangeable for a Permanent Global Note or, if so specified in the relevant Pricing Supplement, for Definitive Notes. If the TEFRA D Rules are specified in the relevant Pricing Supplement as applicable, certification as to non-U.S. beneficial ownership will be a condition precedent to any exchange of an interest in a Temporary Global Note or receipt of any payment of interest in respect of a Temporary Global Note. Each Permanent Global Note will be exchangeable for Definitive Notes in accordance with its terms. Definitive Notes will, if interest-bearing, have Coupons attached and, if appropriate, a Talon for further Coupons.

Each Tranche of Registered Notes will initially be represented by a Global Registered Note and will either be: (a) in the case of a Global Registered Note which is not to be held under the new safekeeping structure ("**New Safekeeping Structure**" or "**NSS**"), registered in the name of a common depository (or its nominee) for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and the relevant Global Registered Note will be deposited on or about the issue date with the common depository; or (b) in the case of a Global Registered Note to be held under the New Safekeeping Structure, registered in the name of a common safekeeper (or its nominee) for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and the relevant Global Registered Note will be deposited on or about the issue date with the common safekeeper for Euroclear and/or Clearstream, Luxembourg.

Each Global Registered Note is exchangeable in accordance with its terms for Individual Note Certificates.

Registered Notes will not be exchangeable for Bearer Notes and vice versa.

Currencies:

Notes may be denominated in any currency or currencies, subject to compliance with all applicable legal and/or regulatory and/or central bank requirements. Payments in respect of Notes may, subject to such compliance, be made in and/or linked to, any currency or currencies other than the currency in which such Notes are denominated.

Issue Price:

Notes may be issued at any price as specified in the relevant Pricing Supplement. The price and amount of Notes to be issued under the Programme

will be determined by the Issuer, the Guarantor and the relevant Dealer(s) at the time of issue in accordance with prevailing market conditions.

- Maturities:** Such maturity as may be agreed between the Issuer, the Guarantor and the relevant Dealer(s), subject to such minimum or maximum maturities as may be allowed or required from time to time by the Bank of England (or equivalent body) or any laws or regulations applicable to the Issuer, the Guarantor or the relevant currency.
- Any Notes having a maturity of less than one year must: (i) have a minimum redemption value of £100,000 (or its equivalent in other currencies) and be issued only to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses; or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses; or (ii) be issued in other circumstances which do not constitute a contravention of section 19 of the Financial Services and Markets Act 2000, as amended (the "**FSMA**") by the Issuer or the Guarantor.
- Redemption:** Notes may be redeemable at par or at such other redemption amount (detailed in a formula, index or otherwise) as may be specified in the relevant Pricing Supplement. Notes may also be redeemable in two or more instalments on such dates and in such manner as may be specified in the relevant Pricing Supplement.
- Credit Linked Notes:** Notes may be issued with respect to which payment of principal and interest is linked to the credit of a specified entity or entities. If the Conditions to Settlement are satisfied during the Notice Delivery Period, each such Note will be redeemed by either the payment of the Credit Event Redemption Amount (if Cash Settlement applies) or by Delivery of the Deliverable Obligations comprising the Entitlement (if Physical Delivery applies).
- Equity Linked Notes:** Notes may be issued with respect to which the payment of principal and interest is linked to the value of shares in an individual company or a basket of shares of several companies.
- Optional Redemption:** Notes may be redeemed before their stated maturity at the option of the Issuer (either in whole or in part) and/or at the option of the Noteholders to the extent (if at all) specified in the relevant Pricing Supplement. If so specified in the relevant Pricing Supplement, the Issuer may redeem or repurchase the Notes only if it has obtained regulatory consent, if such consent is then required for the redemption of the Notes.
- Tax Redemption:** Early redemption will be permitted for tax reasons as described in "*Description of the Notes—Redemption and Purchase—Redemption for Tax Reasons*".
- Negative Pledge:** None.
- Cross Default:** None.
- Interest:** Notes may be interest-bearing or non-interest bearing. Interest (if any) may accrue at a fixed rate, a floating rate, another variable rate or be index linked and the method of calculating interest may vary between the issue date and the maturity date of the relevant Series.
- Denominations:** Notes will be issued in such denominations as may be specified in the relevant Pricing Supplement, subject to compliance with all applicable legal and/or regulatory and/or central bank requirements.
- Taxation:** All payments in respect of Notes which are made net of withholding taxes of the United States of America will (subject to the exception and limitations as provided in "*Description of the Notes—Taxation*") be increased by such

additional amounts as will result in the Noteholders receiving such amounts as they would have received in respect of such Notes had no such withholding been required.

Governing Law: The Notes and the Indenture are governed by and construed in accordance with the laws of the State of New York, United States.

Ratings: Notes issued under the Programme may be rated or unrated. A rating is not a recommendation to buy, hold or sell securities and may be subject to suspension, modification or withdrawal at any time.

Selling Restrictions: For a description of certain restrictions on offers, sales and deliveries of Notes and on the distribution of offering material in the United States, the United Kingdom and Japan, see "*Subscription and Sale*" below.

RISK FACTORS

Investing in Notes issued under the Programme involves certain risks. The Issuer and the Guarantor believe that the factors described below represent the principal risks that may affect their ability to fulfil their respective obligations under the Notes issued under the Programme and the Guarantee, as applicable, which may in turn result in investors losing all or part of the value of their investment in the Notes.

The inability of the Issuer to pay interest, principal or other amounts on or in connection with any Notes, and the inability of the Guarantor to make payments under the Guarantee, may occur for other reasons which may not be considered significant risks by the Issuer or the Guarantor based on information currently available to them or which they may not currently be able to anticipate. Consequently, the Issuer and the Guarantor do not represent that the statements below regarding the risks of holding any Notes are exhaustive.

Prospective investors should also read the detailed information set out elsewhere in, or incorporated by reference in, this Information Memorandum and the applicable Pricing Supplement and reach their own views prior to making any investment decision.

Words and expressions defined in the "Description of the Notes" below or elsewhere in this Information Memorandum have the same meanings in this section.

RISKS RELATING TO THE ISSUER

As a finance subsidiary, the Issuer has no independent operations and will have no independent assets

As a finance subsidiary, the Issuer has no independent operations beyond the issuance and administration of its securities and will have no independent assets available for distributions to holders of Notes if they make claims in respect of the Notes in a bankruptcy, resolution or similar proceeding.

Accordingly, any recoveries by such holders will be limited to those available under the Guarantee and that guarantee will rank *pari passu* with all other unsecured, unsubordinated obligations of the Guarantor. Noteholders will have recourse only to a claim against the Guarantor and its assets under the Guarantee. Noteholders should accordingly assume that in any such proceedings they would not have any priority over and should be treated *pari passu* with the claims of other unsecured, unsubordinated creditors of the Guarantor, including holders of unsecured, unsubordinated debt securities issued by the Guarantor.

RISKS RELATING TO THE GUARANTOR AND ITS BUSINESS

Discussed below are risk factors that could adversely affect the financial results of the Group and the value of and return on the Notes.

Holding company structure

The Guarantor is the holding company of the Group. Accordingly, substantially all of the assets of the Guarantor are comprised of its shareholdings in its subsidiaries. The ability of the Guarantor to satisfy payment obligations with respect to the Notes will be dependent upon dividend payments and/or other payments received by the Guarantor from other Group subsidiaries. Consequently, creditors of the Guarantor will be structurally subordinated to creditors of the Guarantor's subsidiaries.

Dividend restrictions

The Guarantor is a legal entity separate and distinct from its subsidiaries. Substantially all of the funds to pay principal and interest on its debt and other obligations is dividends and other distributions from its subsidiaries. Various U.S. federal and state statutory provisions and regulations limit the amount of dividends the Guarantor's subsidiary banks and certain other subsidiaries may pay without regulatory approval. U.S. federal banking regulators have the authority to prohibit the Guarantor's subsidiary banks from engaging in unsafe or unsound practices in conducting their businesses. The payment of dividends could be deemed an unsafe or unsound practice, depending on the financial condition of the bank in question or other facts and circumstances. The ability of the Guarantor's subsidiary banks to pay dividends in the future is currently, and could be further, influenced by bank regulatory policies and capital guidelines. In addition, under a Support Agreement (the "**Support Agreement**") dated 28 June 2017 entered into among the Guarantor, WFC Holdings, LLC, an intermediate holding company and subsidiary of the Guarantor (the

"IHC"), Wells Fargo Bank, N.A. (the "**Bank**"), Wells Fargo Securities, LLC ("**WFS**"), and Wells Fargo Clearing Services, LLC ("**WFCS**"), each an indirect subsidiary of the Guarantor, the IHC may be restricted from making dividend payments to the Guarantor if certain liquidity and/or capital metrics fall below defined triggers.

Transfer of funds from subsidiary banks

The Guarantor's subsidiary banks are subject to restrictions under federal law that limit the transfer of funds or certain other items from such subsidiaries to the Guarantor and its non-bank subsidiaries (including affiliates) in "covered transactions". In general, covered transactions include loans and other extensions of credit, investments and asset purchases, and certain other transactions involving the transfer of value from a subsidiary bank to an affiliate or for the benefit of an affiliate. Unless an exemption applies, covered transactions by a subsidiary bank with a single affiliate are limited to 10 per cent. of the subsidiary bank's capital and surplus and, with respect to all covered transactions with affiliates in the aggregate, to 20 per cent. of the subsidiary bank's capital and surplus. The Guarantor relies on its subsidiaries for funds to satisfy its payment obligations with respect to the Notes. In certain circumstances, U.S. federal banking laws and regulations may restrict the ability of the Guarantor's subsidiary banks to transfer such funds to the Guarantor.

Bank holding company

The Board of Governors of the Federal Reserve System (the "**FRB**") has a policy that a bank holding company is expected to act as a source of financial and managerial strength to each of its subsidiary banks and, under appropriate circumstances, to commit resources to support each such subsidiary bank. This support may be required at times when the bank holding company may not have the resources to provide the support.

The Office of the Comptroller of the Currency (the "**OCC**") has the authority to order an assessment of the Guarantor if the capital of one of its national bank subsidiaries were to become impaired. If the Guarantor failed to pay the assessment within three months, the OCC could order the sale of the Guarantor's stock in the national bank to cover the deficiency.

Depositor preference

In the event of the "liquidation or other resolution" of an insured depository institution, the claims of deposits payable in the United States (including the claims of the Federal Deposit Insurance Corporation (the "**FDIC**") as subrogee of insured depositors) and certain claims for administrative expenses of the FDIC as a receiver will have priority over other general unsecured claims against the institution. If an insured depository institution fails, claims of insured and uninsured U.S. depositors, along with claims of the FDIC, will have priority in payment ahead of unsecured creditors, including the Guarantor, and depositors whose deposits are solely payable at such insured depository institution's non-U.S. offices.

Liability of commonly controlled institutions

Each of the Group's subsidiary banks are insured by the FDIC. FDIC-insured depository institutions can be held liable for any loss incurred, or reasonably expected to be incurred, by the FDIC due to the default of an FDIC-insured depository institution controlled by the same bank holding company, and for any assistance provided by the FDIC to an FDIC-insured depository institution that is in danger of default and that is controlled by the same bank holding company.

Fiscal and monetary policies

The Group's business and earnings are affected significantly by the fiscal and monetary policies of the U.S. federal government and its agencies. The Group is particularly affected by the policies of the FRB, which regulates the supply of money and credit in the United States. The fiscal and monetary policies of the FRB may have a material effect on the Group's business, results of operations and financial condition.

Current and future legislation

Economic, financial, market and political conditions during the past few years have led to a significant amount of legislation and regulation affecting the financial services industry in the United States, and other jurisdictions outside the United States where the Group conducts business as well as heightened

expectations and scrutiny of financial services companies from banking regulators. These laws and regulations may affect the manner in which the Group does business and the products and services it provides, affect or restrict its ability to compete in its current businesses or its ability to enter into or acquire new businesses, reduce or limit its revenue in businesses or impose additional fees, assessments or taxes on it, intensify the regulatory supervision of its business and the financial services industry, and adversely affect its business operations or have other negative consequences. In addition, greater government oversight and scrutiny of financial services companies has increased the Group's operational and compliance costs as it must continue to devote substantial resources to enhancing its procedures and controls and meeting heightened regulatory standards and expectations. Any failure to meet regulatory requirements, standards or expectations could result in fees, penalties, or restrictions on the Group's ability to engage in certain business activities or other adverse consequences. Any other future legislation and/or regulation, if adopted, also could change the Group's regulatory environment and increase its cost of doing business, limit the activities the Group may pursue or affect the competitive balance among banks, savings associations, credit unions, and other financial services companies, and have a material adverse effect on the Group's financial results and condition. Further information on regulations affecting the Group can be found in the "*Regulatory framework*" and "*Regulatory changes*" sections of this Information Memorandum on pages 185 to and including page 195. For the avoidance of doubt, none of the above statements in this section entitled "*Current and future legislation*" should be taken to imply that the Guarantor will be unable to comply with its obligations as an entity with securities admitted to the Official List of the FCA.

Risks relating to the economy, financial markets, interest rates and liquidity

As one of the largest lenders in the U.S. and a provider of financial products and services to consumers and businesses across the U.S. and internationally, the Group's financial results have been, and will continue to be, materially affected by general economic conditions, particularly unemployment levels and home prices in the U.S. A deterioration in economic conditions or in the financial markets may materially adversely affect the Group's lending and other businesses and its financial results and condition. Changes in interest rates and financial market values could reduce the Group's net interest income and earnings as well as its other comprehensive income, for example, as a result of recognising losses or other-than-temporary impairment on the securities that it holds in its portfolio or trades for its customers. Effective liquidity management, which ensures that the Group can meet customer loan requests, customer deposit maturities/withdrawals and other cash commitments, including principal and interest payments on the Group's debt, efficiently under both normal operating conditions and other unpredictable circumstances of industry or financial market stress, is essential for the operation of the Group's business, and its financial results and condition could be materially adversely affected if the Group does not effectively manage its liquidity. Adverse changes in the Group's credit ratings could have a material adverse effect on its liquidity, cash flows, financial results and condition.

Credit Risks

As one of the largest lenders in the U.S., increased credit risk, including as a result of a deterioration in economic conditions, could require the Group to increase its provision for credit losses and allowance for credit losses and could have a material adverse effect on the Group's results of operations and financial condition. The Group may have more credit risk and higher credit losses to the extent its loans are concentrated by loan type, industry segment, borrower type or location of the borrower or collateral.

Risks related to the Group's mortgage business

The Group's mortgage banking revenue can be volatile from quarter to quarter, including as a result of changes to interest rates and the value of the Group's mortgage servicing rights and mortgages held for sale, and the Group relies on the government-sponsored enterprises to purchase the Group's conforming loans to reduce credit risk and provide liquidity to fund new mortgage loans. The Group may be required to repurchase mortgage loans or reimburse investors and others as a result of breaches in contractual representations and warranties, and the Group may incur other losses as a result of real or alleged violations of statutes or regulations applicable to the origination of mortgage loans. The Group may be terminated as a servicer or master servicer, be required to repurchase a mortgage loan or reimburse investors for credit losses on a mortgage loan, or incur costs, liabilities, fines and other sanctions if the Group fails to satisfy its servicing obligations, including its obligations with respect to mortgage foreclosure actions and servicing flood zone properties.

Operational and Legal Risk

A failure in or breach of the Group's operational or security systems, controls or infrastructure, or those of its third party vendors and other service providers, including as a result of cyber-attacks, could disrupt its businesses, result in the disclosure or misuse of confidential or proprietary information, damage its reputation, increase its costs and cause losses. The Group's framework for managing risk may not be effective in mitigating its risk and losses. The Group may incur fines, penalties and other negative consequences from regulatory violations, possibly even inadvertent or unintentional violations, or from any failure to meet regulatory standards or expectations.

Negative publicity

Reputation risk, or the risk to the Group's earnings and capital from negative public opinion, is inherent to the Group's business and has increased substantially because of the financial crisis and the Group's size and profile in the financial services industry and sales practices related matters and other instances where other customers may have experienced financial harm. The reputation of the financial services industry in general has been damaged as a result of the financial crisis and other matters affecting the financial services industry, and negative public opinion about the financial services industry generally or the Group specifically could adversely affect the Group's ability to keep and attract customers and expose it to adverse legal and regulatory consequences. Negative public opinion could result from the Group's actual or alleged conduct in any number of activities, including sales practices, mortgage, automobile, or other consumer lending practices, servicing and foreclosure activities, lending, investing or other business relationships, corporate governance, regulatory compliance, risk management, disclosure, sharing or inadequate protection of customer information, and from actions taken by government regulators and community organisations in response to that conduct. Although the Group has policies and procedures in place intended to detect and prevent conduct by team members and third party service providers that could potentially harm its customers or its reputation, there is no assurance that such policies and procedures will be fully effective in preventing such conduct. Furthermore, the Group's actual or perceived failure to address or prevent any such conduct or otherwise to effectively manage its business or operations could result in significant reputational harm. In addition, because the Group conducts most of its businesses under the "Wells Fargo" brand, negative public opinion about one business also could affect other businesses. The proliferation of social media websites utilized by the Group and other third parties, as well as the personal use of social media by the Group's team members and others, including personal blogs and social network profiles, also may increase the risk that negative, inappropriate or unauthorized information may be posted or released publicly that could harm the Group's reputation or have other negative consequences, including as a result of its team members interacting with its customers in an unauthorized manner in various social media outlets.

The Group and other financial institutions have been targeted from time to time by protests and demonstrations, which have included disruptions to the operation of the Group's retail banking locations and have resulted in negative public commentary about financial institutions, including the fees charged for various products and services. There can be no assurance that continued protests or negative publicity for the Group specifically or large financial institutions generally will not harm the Group's reputation and adversely affect its business and financial results.

Risks relating to legal actions

The Group is involved in judicial, regulatory, arbitration and other proceedings concerning matters arising from the conduct of business activities. Although the Group believes it has a meritorious defence in all significant legal actions, there can be no assurance as to the ultimate outcome of those proceedings. The Group establishes accruals for legal actions when potential losses associated with the actions become probable and the costs can be reasonably estimated. The Group may still incur costs for a legal action even if it has not established an accrual. In addition, the actual cost of resolving a legal action may be substantially higher than any amounts accrued for that action. The ultimate resolution of a pending legal proceeding or investigation, depending on the remedy sought and granted, could materially adversely affect the Group's results of operations and financial condition.

As noted above, the Group is subject to heightened regulatory oversight and scrutiny, which may lead to regulatory investigations, proceedings or enforcement actions. In addition to imposing monetary penalties and other sanctions, regulatory authorities may require criminal pleas or other admissions of wrongdoing and compliance with other conditions in connection with settling such matters, which can lead to

reputational harm, loss of customers, restrictions on the ability to access capital markets, limitations on capital distributions, the inability to engage in certain business activities or offer certain products or services, and/or other direct and indirect adverse effects.

Further information can be found in the "*Material litigation*" section of this Information Memorandum on page 195.

Risks Related to Sales Practices

Various government entities and offices have undertaken formal or informal inquiries, investigations or examinations arising out of certain sales practices of the Guarantor that were the subject of settlements with the Consumer Financial Protection Bureau, the OCC and the Office of the Los Angeles City Attorney announced by the Guarantor on 8 September 2016. In addition to imposing monetary penalties and other sanctions, regulatory authorities may require admissions of wrongdoing and compliance with other conditions in connection with such matters, which can lead to restrictions on the Guarantor's ability to engage in certain business activities or offer certain products or services, limitations on the Guarantor's ability to access capital markets, limitations on capital distributions, the loss of customers, and/or other direct and indirect adverse consequences. A number of lawsuits have also been filed by non governmental parties seeking damages or other remedies related to these sales practices. The ultimate resolution of any of these pending legal proceedings or government investigations, depending on the sanctions and remedy sought and granted, could materially adversely affect the Guarantor's results of operations and financial condition. The Guarantor may also incur additional costs and expenses in order to address and defend these pending legal proceedings and government investigations, and may have increased compliance and other costs related to these matters. Furthermore, negative publicity or public opinion resulting from these matters may increase the risk of reputational harm to the Guarantor's business, which can impact its ability to keep and attract customers, affect its ability to attract and retain qualified team members, result in the loss of revenue, or have other material adverse effects on the Guarantor's results of operations and financial condition. In addition, the ultimate results and conclusions of the Guarantor's company-wide review of sales practices issues are still pending and could lead to an increase in the identified number of potentially impacted customers, additional legal or regulatory proceedings, compliance and other costs, reputational damage, the identification of issues in the Guarantor's practices or methodologies that were used to identify, prevent or remediate sales practices related matters, the loss of additional team members, or further changes in policies and procedures that may impact the Guarantor's business.

Furthermore, the Guarantor's priority of rebuilding trust has included an ongoing effort to identify other areas or instances where customers may have experienced financial harm. For example, as the Group centralises operations in its automobile lending business and tightens controls and oversight of third-party risk management, it has identified certain issues related to historical practices concerning the origination, servicing, and/or collection of consumer automobile loans, including related insurance products. The identification of such other areas or instances where customers may have experienced financial harm could lead to, and in some cases has already resulted in, additional remediation costs, loss of revenue or customers, legal or regulatory proceedings, compliance and other costs, reputational damage, or other adverse consequences.

Risks related to the competitive operating environment

The Group competes with other financial institutions in a highly competitive industry that is undergoing significant changes as a result of financial regulatory reform, technological advances, increased public scrutiny stemming from the financial crisis and continued challenging economic conditions. The Group's success depends on its ability to develop and maintain deep and enduring relationships with its customers based on the quality of its customer service, the wide variety of products and services that it can offer its customers and the ability of those products and services to satisfy customers' needs, the pricing of its products and services, the extensive distribution channels available for its customers, its innovation, and its reputation. Continued or increased competition in any one or all of these areas may negatively affect the Group's customer relationships, market share and results of operations and/or cause it to increase its capital investment in its businesses in order to remain competitive. In addition, the Group's ability to reposition or reprice its products and services from time to time may be limited and could be influenced significantly by the current economic, regulatory and political environment for large financial institutions as well as by the actions of its competitors. Furthermore, any changes in the types of products and services that the Group offers its customers and/or the pricing for those products and services could result in a loss of customer relationships and market share and could materially adversely affect the Group's results of operations.

Continued technological advances and the growth of e-commerce have made it possible for non depository institutions to offer products and services that traditionally were banking products, and for financial institutions and other companies to provide electronic and internet-based financial solutions, including electronic securities trading, lending and payment solutions. The Group may not respond effectively to these and other competitive threats from existing and new competitors and may be forced to sell products at lower prices, increase its investment in its business to modify or adapt its existing products and services, and/or develop new products and services to respond to its customers' needs. To the extent the Group is not successful in developing and introducing new products and services or responding or adapting to the competitive landscape or to changes in customer preferences, it may lose customer relationships and its revenue growth and results of operations may be materially adversely affected.

Risks related to the Group's ability to attract and retain qualified team members

The success of the Group is heavily dependent on the talents and efforts of its team members, including its senior leaders and in many areas of its business, including commercial banking, brokerage, investment advisory, capital markets, risk management and technology, the competition for highly qualified personnel is intense. The Group also seeks to retain a pipeline of team members to provide continuity of succession for its senior leadership positions. In order to attract and retain highly qualified team members, the Group must provide competitive compensation. As a large financial institution and additionally to the extent the Group remains subject to consent orders, the Group may be subject to limitations on compensation by its regulators that may adversely affect its ability to attract and retain these qualified team members, especially if some of its competitors may not be subject to these same compensation limitations. If the Group is unable to continue to attract and retain qualified team members, including successors for senior leadership positions, its business performance, competitive position and future prospects may be adversely affected.

Risks Related to the Group's Financial Statements

Changes in accounting policies or accounting standards, and changes in how accounting standards are interpreted or applied, could materially affect how the Group reports its financial results and condition. The Group's financial statements are based in part on assumptions and estimates which, if wrong, could cause unexpected losses in the future, and the Group's financial statements depend on its internal controls over financial reporting.

RISK RELATING TO THE NOTES AND THE GUARANTEE

Risks related to the structure of a particular issue of Notes

A wide range of Notes may be issued under the Programme. A number of these Notes may be structured in such a way that they have features which contain particular risks for potential investors. Below is a description of certain risks associated with such features.

Fixed Rate Notes

Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of the Fixed Rate Notes.

Index-Linked Notes and Dual Currency Notes

The Issuer may issue Notes with principal or interest determined by reference to an index or formula, to changes in the prices of securities or commodities, to movements in currency exchange rates or other factors (each, a "**Relevant Factor**"). In addition, the Issuer may issue Notes with principal or interest payable in one or more currencies which may be different from the currency in which the Notes are denominated. Potential investors should be aware that:

- (a) the market price of such Notes may be volatile;
- (b) they may receive no interest;
- (c) payment of principal or interest may occur at a different time or in a different currency than expected;
- (d) they may lose all or a substantial portion of their principal;

- (e) a Relevant Factor may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices;
- (f) if a Relevant Factor is applied to Notes in conjunction with a multiplier greater than one or contains some other leverage factor, the effect of changes in the Relevant Factor on principal or interest payable likely will be magnified; and
- (g) the timing of changes in a Relevant Factor may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the Relevant Factor, the greater the effect on yield.

The historical experience of a Relevant Factor should not be viewed as an indication of the future performance of such Relevant Factor during the term of any Index-Linked Notes. Accordingly, each potential investor should consult its own financial and legal advisers about the risk entailed by an investment in any Index-Linked Notes and the suitability of such Notes in light of its particular circumstances.

Zero Coupon Notes

Zero coupon Notes do not pay current interest but are issued at a discount from their nominal value. Instead of periodic interest payments, the difference between the redemption price and the issue price constitutes interest income until maturity and reflects the market interest rate. A holder of zero coupon Notes is exposed to the risk that the price of such Notes falls as a result of changes in the market interest rate. Prices of zero coupon Notes are more volatile than prices of Fixed Rate Notes and are likely to respond to a greater degree to market interest rate changes than interest bearing notes with a similar maturity.

Partly-paid Notes

The Issuer may issue Notes where the issue price is payable in more than one instalment. Failure to pay any subsequent instalment could result in an investor losing all, or part, of his investment, or result in his investment ceasing to accrue interest (or in the case of Zero Coupon Notes, reduce or adversely affect the yield).

Variable rate Notes with a multiplier or other leverage factor

Notes with variable interest rates can be volatile investments. If they are structured to include multipliers or other leverage factors, or caps or floors, or any combination of those features or other similar related features, their market may be even more volatile than those securities that do not include those features.

Interest determined by reference to a formula

The Issuer may issue Notes with interest determined by reference to a formula. Potential investors should be aware that:

- (a) the market price of such Notes may be volatile; and
- (b) they may receive no interest.

Accordingly, each potential investor should consult its own financial and legal advisers about the risk entailed by an investment in any Range Accrual Notes and/or Spread Notes and the suitability of such Notes in light of its particular circumstances.

Dual Currency Notes

The Issuer may issue Notes with interest payable in one or more currencies which may be different from the currency in which the Notes are denominated. Potential investors should be aware that payment of interest may occur in a different currency than expected.

Accordingly, each potential investor should consult its own financial and legal advisers about the risk entailed by an investment in any Dual Currency Notes and the suitability of such Notes in light of its particular circumstances.

Fixed/Floating Rate Notes

Fixed/Floating Rate Notes may bear interest at a rate that converts from a fixed rate to a floating rate or from a floating rate to a fixed rate. Where the Issuer has the right to effect such a conversion, this will affect the secondary market and the market value of the Notes since the Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing. If the Issuer converts from a fixed rate to a floating rate in such circumstances, the spread on the Fixed/Floating Rate Notes may be less favourable than then prevailing spreads on comparable Floating Rate Notes tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Notes. If the Issuer converts from a floating rate to a fixed rate in such circumstances, the fixed rate may be lower than then prevailing rates on its Notes.

Inverse floating rate Notes

Inverse floating rate Notes have an interest rate equal to a fixed rate minus a rate based upon a reference rate such as EURIBOR, LIBOR or BBSW. The market values of those Notes typically are more volatile than market values of other conventional floating rate debt securities based on the same reference rate (and with otherwise comparable terms). Inverse floating rate Notes are more volatile because an increase in the reference rate not only decreases the interest rate of the Notes, but may also reflect an increase in prevailing interest rates, which further adversely affects the market value of these Notes.

Credit Linked Notes

The Issuer may issue Notes where the amount of principal and/or interest payable are dependent upon whether Credit Events have occurred in respect of one or more Reference Entities and, if so, on the value of certain specified assets of such Reference Entity/Entities or where, if such events have occurred, on redemption the Issuer's obligation is to deliver certain specified assets.

Prospective investors in any such Notes should be aware that depending on the terms of the Credit Linked Notes (i) they may receive no or a limited amount of interest, (ii) payment of principal or interest or delivery of any specified assets may occur at a different time than expected and (iii) they may lose all or a substantial portion of their investment. For further additional risk factors relating to Credit Linked Notes, please see the section headed "*Additional Risk Factors for Credit Linked Notes*" below.

The regulation and reform of "benchmarks" may adversely affect the value of Notes linked to such "benchmarks"

The London Interbank Offered Rate ("**LIBOR**"), the Euro Interbank Offered Rate ("**EURIBOR**") and other indices which are deemed to be "benchmarks" are the subject of recent national, international and other regulatory guidance and proposals for reform. Some of these reforms are already effective while others are still to be implemented. These reforms may cause such benchmarks to perform differently than in the past, or to disappear entirely, or have other consequences which cannot be predicted. Any such consequence could have a material adverse effect on any Notes linked to such a "benchmark".

Regulation (EU) No. 2016/1011 (the "**Benchmarks Regulation**") was published in the Official Journal of the EU on 29 June 2016 and entered into force on 1 January 2018. The Benchmarks Regulation applies to the provision of benchmarks, the contribution of input data to a benchmark and the use of a benchmark, within the EU. It will, among other things: (i) require benchmark administrators to be authorised or registered (or, if non-EU-based, to be subject to an equivalent regime or otherwise recognised or endorsed); and (ii) prevent certain uses by EU supervised entities of benchmarks of administrators that are not authorised or registered (or, if non-EU based, not deemed equivalent or recognised or endorsed).

The Benchmarks Regulation could have a material impact on any Notes linked to a rate or index deemed to be a "benchmark", in particular, if the methodology or other terms of the "benchmark" are changed in order to comply with the requirements of the Benchmarks Regulation. Such changes could, among other things, have the effect of reducing, increasing or otherwise affecting the volatility of the published rate or level of the "benchmark".

More broadly, any of the international, national or other proposals for reform, or the general increased regulatory scrutiny of "benchmarks", could increase the costs and risks of administering or otherwise participating in the setting of a "benchmark" and complying with any such regulations or requirements.

Such factors may have the following effects on certain "benchmarks": (i) discourage market participants from continuing to administer or contribute to such "benchmark"; (ii) trigger changes in the rules or methodologies used in the "benchmarks" or (iii) lead to the disappearance of the "benchmark". Any of the above changes or any other consequential changes as a result of international, national or other proposals for reform or other initiatives or investigations, could have a material adverse effect on the value of and return on any Notes linked to a "benchmark".

Investors should consult their own independent advisers and make their own assessment about the potential risks imposed by the Benchmarks Regulation reforms, investigations and licensing issues in making any investment decision with respect to the Notes linked to a "benchmark".

Uncertainty about the future of LIBOR may adversely affect the return on the relevant Notes and the price at which the relevant Notes can be sold

On 27 July 2017, the Chief Executive of the United Kingdom Financial Conduct Authority, which regulates LIBOR, announced that it intends to stop persuading or compelling banks to submit rates for the calculation of LIBOR to the administrator of LIBOR after 2021. The announcement indicates that the continuation of LIBOR on the current basis cannot and will not be guaranteed after 2021. It is impossible to predict whether and to what extent banks will continue to provide LIBOR submissions to the administrator of LIBOR or whether any additional reforms to LIBOR may be enacted in the United Kingdom or elsewhere. At this time, no consensus exists as to what rate or rates may become accepted alternatives to LIBOR and it is impossible to predict the effect of any such alternatives on the value of LIBOR-based securities such as the Notes. Uncertainty as to the nature of alternative reference rates and as to potential changes or other reforms to LIBOR may adversely affect LIBOR rates during the term of the relevant Notes and the return on such Notes and the trading market for LIBOR-based securities. In the event that a published LIBOR rate is unavailable after 2021, the rate on the relevant Notes may become fixed and the value of such Notes may be adversely affected.

Noteholders have limited rights of acceleration

Payment of principal may be accelerated only in the case of payment defaults that continue for a period of 30 days, certain events of bankruptcy or insolvency relating to the Issuer only, whether voluntary or involuntary, or certain situations under which the Guarantee ceases to be in full force and effect. Noteholders will not have the right to declare the principal amount of such Notes to be due and payable upon any other event of default or in any circumstances other than those set forth in the first sentence of this paragraph.

The Notes will not have the benefit of any cross-default or cross-acceleration with other indebtedness of the Guarantor. In addition, events of bankruptcy, insolvency, receivership or liquidation relating to the Guarantor and failure by the Guarantor to perform any of its covenants or warranties (other than a payment default under the Guarantee) will not constitute an Event of Default with respect to the Notes.

Noteholders could be at greater risk of being structurally subordinated if either the Issuer or the Guarantor conveys, transfers or leases all or substantially all of its assets to one or more of the Guarantor's subsidiaries

Under the Indenture, the Issuer or the Guarantor may convey, transfer or lease all or substantially all of its assets to one or more of the Guarantor's subsidiaries. In that event, third-party creditors of the Guarantor's subsidiaries would have additional assets from which to recover on their claims while holders of Notes would be structurally subordinated to creditors of the Guarantor's subsidiaries with respect to such assets.

Equity Linked Notes

The Issuer may issue Notes which are equity linked securities linked to the value of shares in an individual company or a basket of shares of several companies. The specific terms and conditions which will apply to Equity Linked Notes will be as described in the Equity Linked Terms as amended, supplemented or replaced by the relevant Pricing Supplement or Drawdown Information Memorandum. Additional risk factors specific to Equity Linked Notes will be included in the relevant Pricing Supplement or Drawdown Information Memorandum.

Notes issued at a substantial discount or premium

The market values of securities issued at a substantial discount or premium from their principal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining terms of a security, the greater the price volatility as compared to a conventional interest-bearing security with comparable maturity.

Loss of Investment

If, in the case of any particular Tranche of Notes, the relevant Pricing Supplement specifies that the Notes are Index-Linked, there is a risk that any investor may lose the value of their entire investment or part of it.

The Notes may be redeemed prior to maturity

In the event that the Issuer would be obliged to increase the amounts payable in respect of any Notes due to any withholding or deduction for or on account of any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of the United States or any political subdivision thereof or any authority therein or thereof having power to tax, the Issuer may redeem all outstanding Notes in accordance with the Indenture.

In addition, if in the case of any particular Tranche of Notes the relevant Pricing Supplement specifies that the Notes are redeemable at the Issuer's option in certain other circumstances the Issuer may choose to redeem the Notes at times when prevailing interest rates may be relatively low. In such circumstances an investor may not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high as that of the relevant Notes.

Because the Global Notes are held by or on behalf of Euroclear and Clearstream, Luxembourg, investors will have to rely on their procedures for transfers, payments and communications with the Issuer

Notes issued under the Programme may be represented by one or more Global Registered Notes or Global Bearer Notes (as the case may be) (together, the "**Global Notes**"). Such Global Notes will be deposited with a common depositary or, as the case may be, common safekeeper for Euroclear and Clearstream, Luxembourg. Except in the circumstances described in the relevant Global Note, investors will not be entitled to receive Definitive Notes or, in the case of Registered Notes, Individual Note Certificates. Euroclear and Clearstream, Luxembourg will maintain records of the beneficial interests in the Global Notes. While the Notes are represented by one or more Global Notes, investors will be able to trade their beneficial interests only through Euroclear and Clearstream, Luxembourg.

While the Notes are represented by one or more Global Notes the Issuer will discharge its payment obligations under the Notes by making payments to the common depositary or, as the case may be, a common safekeeper for Euroclear and Clearstream, Luxembourg for distribution to their account holders. A holder of a beneficial interest in a Global Note must rely on the procedures of Euroclear and Clearstream, Luxembourg to receive payments under the relevant Notes. Neither the Issuer nor the Guarantor has any responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Notes.

Holders of beneficial interests in the Global Notes will not have a direct right to vote in respect of the relevant Notes. Instead, such holders will be permitted to act only to the extent that they are enabled by Euroclear and Clearstream, Luxembourg to appoint appropriate proxies.

Modification, waivers and substitution

The Indenture contains provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

The Indenture also provides that the Trustee may, in certain circumstances, agree without the consent of Noteholders to the modification of the provisions of Notes including the substitution of another company in place of the Issuer (or any previous substitute of the Issuer).

Indemnification of the Trustee

The Indenture contains provisions pursuant to which the Trustee is entitled to be indemnified prior to taking certain actions, including enforcing the rights of Noteholders against the Issuer.

Credit ratings

Notes issued under the Programme may be rated or unrated. A credit rating is not a recommendation to buy, hold or sell securities and may be subject to suspension, modification or withdrawal at any time. A reduction in any of the credit ratings of the Issuer may reduce the market value and liquidity of the Notes.

The resolution of the Guarantor under the Orderly Liquidation Authority could result in greater losses for holders of the Notes, particularly if a single point of entry strategy is used

The ability of the holders of the Notes to recover the full amount that would otherwise be payable under the Guarantee in a proceeding under the U.S. Bankruptcy Code may be impaired by the exercise by the FDIC of its powers under the "**Orderly Liquidation Authority**" under Title II of the Wall Street Reform and Consumer Protection Act (the "**Dodd-Frank Act**"). In particular, the single point of entry strategy described below, is intended to impose losses at the top-tier holding company level in the resolution of global systemically important banks ("**G-SIBs**") such as the Guarantor.

Title II of the Dodd-Frank Act created a new resolution regime known as the "Orderly Liquidation Authority" to which financial companies, including bank holding companies such as the Guarantor, can be subjected. Under the Orderly Liquidation Authority, the FDIC may be appointed as receiver for a financial company for the purposes of liquidating the entity if, upon the recommendation of applicable regulators, the United States Secretary of the Treasury determines, among other things, that the entity is in severe financial distress, that the entity's failure would have serious adverse effects on the U.S. financial system and that resolution under the Orderly Liquidation Authority would avoid or mitigate those effects. Absent such determinations, the Guarantor, as a bank holding company, would remain subject to the U.S. Bankruptcy Code.

If the FDIC is appointed as receiver under the Orderly Liquidation Authority, then the Orderly Liquidation Authority, rather than the U.S. Bankruptcy Code, would determine the powers of the receiver and the rights and obligations of creditors and other parties who have transacted with the Guarantor. There are substantial differences between the rights available to creditors in the Orderly Liquidation Authority and under the U.S. Bankruptcy Code, including the right of the FDIC under the Orderly Liquidation Authority to disregard the strict priority of creditor claims in some circumstances (which would otherwise be respected by a bankruptcy court) and the use of an administrative claims procedure to determine creditors' claims (as opposed to the judicial procedure utilised in bankruptcy proceedings). In certain circumstances under the Orderly Liquidation Authority, the FDIC could elevate the priority of claims if it determines that doing so is necessary to facilitate a smooth and orderly liquidation without the need to obtain the consent of other creditors or prior court review. In addition, under the Orderly Liquidation Authority, the FDIC has the right to transfer assets or liabilities of the failed company to a third-party or "bridge" entity.

The FDIC has announced that a single point of entry strategy may be a desirable strategy to resolve a large financial institution such as the Guarantor in a manner that would, among other things, impose losses on shareholders and creditors of the top-tier holding company (in this case, the Guarantor), while permitting the holding company's subsidiaries to continue to operate. It is possible that the application of the single point of entry strategy—in which the Guarantor would be the only legal entity to enter resolution proceedings—could result in greater losses to holders of the Notes than the losses that would result from the application of a bankruptcy proceeding or a different resolution strategy for the Guarantor. Assuming the Guarantor entered resolution proceedings and that support from the Guarantor to its subsidiaries was sufficient to enable the subsidiaries to remain solvent, losses at the subsidiary level could be transferred to the Guarantor and ultimately borne by creditors or the Guarantor, with the result that third-party creditors of the Guarantor's subsidiaries would receive full recoveries on their claims, while the Guarantor's creditors could face significant losses. In that case, creditors or the Guarantor could face significant losses while the third-party creditors of the Guarantor's subsidiaries would incur no losses because the subsidiaries would continue to operate and would not enter resolution or bankruptcy proceedings. In addition, creditors or the Guarantor could face losses ahead of the Guarantor's other similarly situated creditors in a resolution under the Orderly Liquidation Authority if the FDIC exercised its right, described above, to disregard the strict priority of creditor claims.

The Orderly Liquidation Authority also requires that creditors and shareholders of the financial company in receivership must bear all losses before taxpayers are exposed to any losses, and amounts owed by the financial company in receivership to the U.S. government would generally receive a statutory payment priority over the claims of private creditors, including senior creditors, such as claims in respect of the Guarantee. In addition, under the Orderly Liquidation Authority, claims of creditors (including holders of the Notes) could be satisfied through the issuance of equity or other securities in a bridge entity to which the Guarantor's assets are transferred. If securities were to be delivered in satisfaction of claims, there can be no assurance that the value of the securities of the bridge entity would be sufficient to repay all or any part of the creditor claims for which the securities were exchanged.

While the FDIC has issued regulations to implement the Orderly Liquidation Authority, not all aspects of how the FDIC might exercise this authority are known and additional rulemaking is possible.

The resolution of the Guarantor in a bankruptcy proceeding could also result in greater losses for holders of the Guarantor's debt securities, including the Notes

As required by the Dodd-Frank Act and regulations issued by the FRB and the FDIC, the Guarantor is required to provide to the FRB and the FDIC a plan for the Guarantor's rapid and orderly resolution in the event of material financial distress affecting the Guarantor or the failure of the Guarantor. The strategy described in the Guarantor's most recently filed resolution plan is a "multiple point of entry" strategy, in which the Guarantor, Wells Fargo Bank, National Association ("WFBNA") and Wells Fargo Securities, LLC ("WFS") would each undergo separate resolution proceedings under the U.S. Bankruptcy Code, the Federal Deposit Insurance Act and the Securities Investor Protection Act, respectively. To further the orderly resolution of its businesses and those of its subsidiaries, the Guarantor may provide capital and liquidity resources to certain of its major subsidiaries (such as WFBNA and WFS) during any period of distress, including through the forgiveness of intercompany indebtedness, the making of additional intercompany loans and by other means. These subsidiaries may enter into separate resolution proceedings even after receiving capital and liquidity resources from the Guarantor. It is possible that creditors of some or all of the Guarantor's major subsidiaries would receive significant, or even full, recoveries on their claims while creditors or the Guarantor could face significant or complete losses. It is also possible that creditors or the Guarantor could face greater losses than if the multiple point of entry strategy had not been implemented and the Guarantor had not provided capital and liquidity resources to major subsidiaries that enter separate resolution proceedings because assets and other resources provided to those subsidiaries would not be available to pay the Guarantor's creditors.

It may also be possible for the Guarantor to be resolved under the U.S. Bankruptcy Code using a strategy in which only the Guarantor itself enters proceedings while some or all of its operating subsidiaries are maintained as going concerns. In this case, the effects on creditors of the Guarantor would likely be similar to those arising under the Orderly Liquidation Authority, as described above. To carry out such a strategy, the Guarantor may seek to recapitalize its subsidiaries or provide them with liquidity in order to preserve them as going concerns prior to the commencement of the Guarantor's bankruptcy proceeding. Moreover, the Guarantor could seek to elevate the priority of its guarantee obligations relating to its major subsidiaries' derivatives contracts over its other obligations, so that cross-default and early termination rights under derivatives contracts at its subsidiaries would be stayed under the International Swaps and Derivatives Association Resolution Stay Protocol. This elevation would result in creditors or the Guarantor incurring losses ahead of the beneficiaries of those guarantee obligations. It is also possible that creditors or the Guarantor could incur losses ahead of other similarly situated creditors.

If either resolution strategy proved to be unsuccessful, creditors or the Guarantor may as a consequence be in a worse position than if the strategy had not been implemented. In all cases, any payments to creditors or the Guarantor are dependent on the Guarantor's ability to make such payments and are therefore subject to the Guarantor's credit risk.

Risks relating to the Guarantee

If both the Issuer and the Guarantor default on their obligations to make payments on or to repay the Notes, pay any and all other amounts due and owing under the Indenture or to make payments under the Guarantee, as applicable, and there are insufficient funds to repay all amounts outstanding under the Notes, as well as having an unsecured claim against the Issuer, holders of the Notes will have unsecured claims for any outstanding amount against the Guarantor under the Guarantee. Those unsecured claims will rank behind

the claims of any secured creditors of the Issuer and the Guarantor, respectively. Holders of Notes will not have any direct claim for such outstanding amount against any subsidiary of the Guarantor.

RISKS RELATING TO THE UNITED STATES TAX TREATMENT OF THE NOTES

U.S. withholding tax may apply to Notes linked to securities issued by U.S. issuers

Where Notes are linked to securities of U.S. issuers, certain payments on the Notes could be subject to U.S. withholding tax (up to 30 per cent., depending on the applicable treaty). In addition, U.S. withholding tax could be imposed on Noteholders to the extent U.S.-source dividends are paid on the underlying securities, even if no corresponding payment is made on the Notes to the Noteholders.

If U.S. withholding tax is required on Notes linked to securities issued by U.S. issuers, the Issuer will not be required to pay any additional amounts with respect to the withheld amounts. See "*Taxation — United States Federal Tax Considerations — Withholding on Dividend Equivalent Payments*" below.

The United States Tax Treatment of Certain Notes is Unclear

For U.S. federal tax purposes, the proper treatment and characterisation of Notes that are not treated as debt instruments (generally, Notes that do not provide for the return at maturity of an amount at least equal to the holder's investment) are unclear. As a result, the timing and character of taxable income on such a Note are uncertain, and for a non-U.S. investor there is a risk that payments on such a Note may be subject to withholding tax.

Moreover, in some cases, changes to a Note (for example, a designation by the Issuer of a substitute for itself) could affect the Note's U.S. federal tax treatment.

The Internal Revenue Service and the United States Treasury Department have issued a notice that requests public comments on a comprehensive list of tax policy issues raised by certain securities that are not classified as debt for U.S. federal income tax purposes. Any such guidance could adversely affect investors in Notes, possibly retroactively.

ADDITIONAL RISK FACTORS FOR CREDIT LINKED NOTES

The market price of Credit Linked Notes may be volatile and will be affected by, amongst other things, the time remaining to the redemption date and the creditworthiness of the Reference Entity which in turn may be affected by the economic, financial and political events in one or more jurisdictions.

Where the Credit Linked Notes provide for physical delivery, the Issuer may determine that the specified assets to be delivered are either (a) assets which for any reason (including, without limitation, failure of the relevant clearance system or due to any law, regulation, court order or market conditions or the non-receipt of any requisite consents with respect to the delivery of assets which are loans) it is impossible or illegal to deliver on the specified settlement date or (b) assets which the Issuer and/or any affiliate has not received under the terms of any transaction entered into by the Issuer and/or such affiliate to hedge the Issuer's obligations in respect of the Notes. Any such determination may delay settlement in respect of the Notes and/or cause the obligation to deliver such specified assets to be replaced by an obligation to pay a cash amount which, in either case, may affect the value of the Notes and, in the case of payment of a cash amount, will affect the timing of the valuation of such Notes and as a result, the amount of principal payable on redemption. Prospective Investors should review the terms and conditions of the Credit Linked Notes and the applicable Pricing Supplement to ascertain whether and how such provisions should apply to the Notes.

The Issuer's obligations in respect of Credit Linked Notes are irrespective of the existence or amount of the Issuer's and/or any Affiliates' credit exposure to a Reference Entity and the Issuer and/or any affiliate need not suffer any loss nor provide evidence of any loss as a result of the occurrence of a Credit Event.

Noteholders are exposed to credit risk on Reference Entities

The holders of Credit Linked Notes will be exposed to the credit of one or more Reference Entities, which exposure shall be all or a part of their investment in such Notes. Upon the occurrence of any of the default events comprising a Credit Event with respect to any Reference Entity, the Noteholders may suffer significant losses at a time when losses may be suffered by a direct investor in obligations of such Reference

Entity. However, the holding of a Credit Linked Note is unlikely to lead to outcomes which exactly reflect the impact of investing in an obligation of a Reference Entity, and losses could be considerably greater than would be suffered by a direct investor in the obligations of a Reference Entity and/or could arise for reasons unrelated to such Reference Entity. Noteholders should also note that a Credit Event may occur even if the obligations of a Reference Entity are unenforceable or their performance is prohibited by any applicable law or exchange controls.

Where cash settlement or auction settlement applies, the occurrence of a Credit Event in relation to any Reference Entity from time to time may result in a redemption of the Notes in a reduced principal amount or at zero, and, (if applicable) in a reduction of the amount on which interest is calculated. Where physical settlement applies, the occurrence of a Credit Event may result in the redemption of the Notes based on the valuation (or by delivery) of certain direct or indirect obligations of the affected Reference Entity, which obligations are likely to have a market value which is substantially less than their par amount.

Investors in Credit Linked Notes are accordingly exposed, as to both principal and (if applicable) interest, to the credit risk of the Reference Entity. The maximum loss to an investor in the Notes is 100 per cent. of their initial principal investment, together with (if applicable) any interest amounts.

A Credit Event may occur prior to the Trade Date

Holders of Credit Linked Notes may suffer a loss of some or all of the principal amount of the Notes in respect of one or more Credit Events that occur prior to the Trade Date or the Issue Date. Neither the Calculation Agent or the Issuer nor any of their respective Affiliates has any responsibility to inform any Noteholder, or avoid or mitigate the effects of a Credit Event that has taken place prior to the Trade Date or the Issue Date.

Increased credit risk is associated with "Nth-to-default" Credit Linked Notes

Where Credit Linked Notes are Nth-to-Default Credit Linked Notes, the Notes will be subject to redemption in full as described above upon the occurrence of a Credit Event in relation to the nth Reference Entity. The credit risk to Noteholders may therefore be increased as a result of the concentration of Reference Entities in a particular industry sector or geographic area or the exposure of the Reference Entities to similar financial or other risks.

Credit risk may be increased where the Reference Entities are concentrated in a particular sector or region

Where Credit Linked Notes are Nth-to-Default Credit Linked Notes or Basket Credit Linked Notes, the credit risk to investors in the Notes may be increased, amongst other things, as a result of the concentration of Reference Entities in a particular industry sector or geographic area, or the exposure of the Reference Entities to similar financial or other risks as other Reference Entities.

Issuer and Calculation Agent will act in their own interests

The Issuer will exercise its rights under the terms of the Credit Linked Notes, including in particular the right to designate a Credit Event and the right to select obligations of the affected Reference Entity for valuation or delivery, in its own interests and those of its Affiliates, and not in the interests of investors in the Notes. The exercise of such rights in such manner, for example by the selection of the eligible obligations of the Reference Entity having the lowest possible market value for valuation or delivery, as applicable, may result in an increased credit loss for holders of the Notes.

The determination by the Calculation Agent of any amount or of any state of affairs, circumstance, event or other matter, or the formation of any opinion or the exercise of any discretion required or permitted to be determined, formed or exercised by the Calculation Agent shall (in the absence of manifest error) be final and binding on the Noteholders. In performing its duties pursuant to the Notes and making any determinations expressed to be made by it, for example, as to substitute Reference Obligations or Successors, the Calculation Agent shall act in its sole and absolute discretion and is under no obligation to act in the interests of the Noteholders, nor will it be liable to account for any profit or other benefit which may accrue to it as a result of such determinations. The Calculation Agent is not bound to follow, or act in accordance with, any determination of the relevant Credit Derivatives Determinations Committee.

Actions of Reference Entities may affect the value of the Notes

Actions of Reference Entities (for example, merger or demerger or the repayment or transfer of indebtedness) may adversely affect the value of the Notes. Holders of the Notes should be aware that the Reference Entities to which the value of the Notes is exposed, and the terms of such exposure, may change over the terms of the Notes.

Payments under the Notes may be deferred or suspended

In certain circumstances, for example where (i) a Credit Event has occurred and the related credit loss has not been determined as at the relevant date for payment, (ii) where a potential Credit Event exists as at the scheduled maturity of the Notes, or (iii) pending a resolution of a Credit Derivatives Determinations Committee, payment of the redemption amount of the Notes and/or interest on the Notes may be deferred for a material period in whole or part without compensation to the holders of the Notes.

Suspension of Obligations will suspend payment of principal and interest

If the Calculation Agent determines that, under the terms of the Notes, the obligations of the parties would be suspended pending a resolution of a Credit Derivatives Determinations Committee all of the obligations of the Issuer under each Credit Linked Note (including any obligation to deliver any notices, pay any interest, principal or settlement amount or to make any delivery) shall, be and remain suspended until the International Swaps and Derivatives Association, Inc. ("**ISDA**") publicly announces that the relevant Credit Derivatives Determinations Committee has resolved the matter in question or not to determine such matters. The Calculation Agent will provide notice of such suspension as soon as reasonably practicable; however, any failure or delay by the Calculation Agent in providing such notice will not affect the validity or effect of such suspension. No interest shall accrue on any payments which are suspended in accordance with the above.

Use of Auction Settlement may adversely affect returns to Noteholders

Where the Notes are redeemed following the occurrence of a Credit Event by reference to an auction sponsored by ISDA, the Issuer or its Affiliates may act as a participating bidder in any such auction and, in such capacity, may take certain actions which may influence the Auction Final Price including (without limitation) submitting bids, offers and physical settlement requests with respect to the obligations of the Reference Entity. If the Issuer or its Affiliates participate in an Auction, then they will do so without regard to the interests of Noteholders, and such participation may have a material adverse effect on the outcome of the relevant Auction and/or on the Credit Linked Notes. Noteholders will have no right to submit bids and/or offers in an Auction.

The Auction Final Price determined pursuant to an auction may be less than the market value that would otherwise have been determined in respect of the specified Reference Entity or its obligations. In particular, the Auction process may be affected by technical factors or operational errors which would not otherwise apply or may be the subject of actual or attempted manipulation. Auctions may be conducted by ISDA or by a relevant third party. Neither the Calculation Agent, the Issuer nor any of their respective Affiliates has any responsibility for verifying that any auction price is reflective of current market values, for establishing any auction methodology or for verifying that any auction has been conducted in accordance with its rules. The Issuer will have no responsibility to dispute any determination of an Auction Final Price or to verify that any Auction has been conducted in accordance with its rules.

Following a Restructuring Credit Event in relation to which ISDA sponsors multiple concurrent auctions, but where there is no auction relating to credit derivative transactions with a maturity of the Notes, if the Calculation Agent exercises the right of the buyer of credit risk protection under the Notes to elect that the Auction Final Price is determined by reference to an alternative Auction, the Auction Final Price so determined may be lower than the amount which would have been determined based on quotations sought from third party dealers.

Use of Cash Settlement may adversely affect returns to Noteholders

If the Notes are cash settled, then, following the occurrence of a Credit Event, the Calculation Agent will be required to seek quotations in respect of selected obligations of the affected Reference Entity. Quotations obtained will be "bid-side" - that is, they will be reduced to take account of a bid-offer spread charged by the relevant dealer. Such quotations may not be available, or the level of such quotations may be

substantially reduced as a result of illiquidity in the relevant markets or as a result of factors other than the credit risk of the affected Reference Entity (for example, liquidity constraints affecting market dealers). Accordingly, any quotations so obtained may be significantly lower than the value of the relevant obligation which would be determined by reference to (for example) the present value of related cash flows. Quotations will be deemed to be zero in the event that no such quotations are available.

"Cheapest-to-Deliver" risk

Since the Issuer, as buyer of protection, has discretion to choose the portfolio of obligations to be valued or delivered following a Credit Event in respect of a Reference Entity where Cash or Physical Settlement apply, it is likely that the portfolio of obligations selected will be obligations of the Reference Entity with the lowest market value that are permitted to be selected pursuant to the Notes. This could result in a lower recovery value and hence greater losses for investors in the Notes.

The Issuer and Calculation Agent are not obliged to disclose information on Reference Entities

The Issuer and the Calculation Agent are not obliged to disclose to holders of the Notes any information which they may have at the Issue Date or receive thereafter in relation to any Reference Entity.

Risks may be compounded

Various risks relating to the Notes may be correlated or compounded and such correlation and/or compounding may result in increased volatility in the value of the Notes and/or in increased losses for holders of the Notes.

The Issuer is not obliged to suffer any loss as a result of a Credit Event

Where the Notes are Single Reference Entity Credit Linked Notes, Nth-to-Default Credit Linked Notes or Basket Credit Linked Notes, credit losses will be calculated for the purposes of the Notes irrespective of whether the Issuer or its Affiliates has suffered an actual loss in relation to the Reference Entity or any obligations thereof. The Issuer is not obliged to account for any recovery which it may subsequently make in relation to such Reference Entity or its obligations.

The Notes do not represent an interest in obligations of Reference Entities

The Notes do not constitute an acquisition by the holders of the Notes of any interest in any obligation of a Reference Entity, and the Noteholders will not have any voting or other rights in relation to such obligation. The Issuer does not grant any security interest over any such obligation.

The value of the Notes may be adversely affected by illiquidity or cessation of indices

In determining the value of the Notes, dealers may take into account the level of a related credit index in addition to or as an alternative to other sources of pricing data. If any relevant index ceases to be liquid, or ceases to be published in its entirety, then the value of the Notes may be adversely affected.

Historical performance may not predict future performance

Individual Reference Entities may not perform as indicated by the historical performance of similar entities and no assurance can be given with respect to the future performance of any Reference Entities. Historical default statistics may not capture events that would constitute Credit Events for the purposes of the Notes.

Limited provision of information about the Reference Entities

This Information Memorandum does not provide any information with respect to the Reference Entities. Investors should conduct their own investigation and analysis with respect to the creditworthiness of Reference Entities and the likelihood of the occurrence of a Succession Event or Credit Event.

Reference Entities may not be subject to regular reporting requirements under securities laws which are applicable to them. The Reference Entities may report information in accordance with different disclosure and accounting standards to those applicable in the jurisdictions with which the investor may be familiar. Consequently, the information available for such Reference Entities may be different from, and in some cases less than, the information available for entities that are subject to the reporting requirements under

the securities laws applicable in the international financial markets. None of the Issuer or the Calculation Agent or any of their respective affiliates make any representation as to the accuracy or completeness of any information available with respect to the Reference Entities and investors must make their own investigation into such matters.

None of the Issuer or the Calculation Agent or any of their respective affiliates will have any obligation to keep investors informed as to any matters with respect to the Reference Entities or any of their obligations, including whether or not circumstances exist that give rise to the possibility of the occurrence of a Credit Event or a Succession Event with respect to the Reference Entities.

Cash settlement (whether by reference to an auction or a dealer poll) may be less advantageous than physical delivery of assets

Payments on the Notes following the occurrence of an Event Determination Date may be in cash and will reflect the value of relevant obligations of the affected Reference Entity at a given date. Such payments may be less than the recovery which would ultimately be realised by a holder of debt obligations of the affected Reference Entity, whether by means of enforcement of rights following a default or receipt of distributions following an insolvency or otherwise.

Conflicts of Interest – Credit Derivatives Determinations Committees

The Issuer or any of its Affiliates may act as a member of a Credit Derivatives Determinations Committee. In such case, the interests of the Issuer or its Affiliates may be opposed to the interests of Noteholders and they will be entitled to and will act without regard to the interests of Noteholders.

Rights associated with Credit Derivatives Determinations Committees

The institutions which are members of each Credit Derivatives Determinations Committee owe no duty to the Noteholders and have the ability to make determinations that may materially affect the Noteholders, such as the occurrence of a Credit Event or a Succession Event. A Credit Derivatives Determinations Committee may be able to make determinations without action or knowledge of the Noteholders.

Noteholders may have no role in the composition of any Credit Derivatives Determinations Committee. Separate criteria apply with respect to the selection of dealer and non-dealer institutions to serve on a Credit Derivatives Determinations Committee and the Noteholders may have no role in establishing such criteria. In addition, the composition of a Credit Derivatives Determinations Committee will change from time to time in accordance with the Rules, as the term of an institution may expire or an institution may be required to be replaced. The Noteholders may have no control over the process for selecting institutions to participate on a Credit Derivatives Determinations Committee and, to the extent provided for in the Notes, will be subject to the determinations made by such selected institutions in accordance with the Rules.

Noteholders may have no recourse against either the institutions serving on a Credit Derivatives Determinations Committee or the external reviewers. Institutions serving on a Credit Derivatives Determinations Committee and the external reviewers, among others, disclaim any duty of care or liability arising in connection with the performance of duties or the provision of advice under the Rules, except in the case of gross negligence, fraud or wilful misconduct. Furthermore, the institutions on the Credit Derivatives Determinations Committee do not owe any duty to the Noteholders and the Noteholders will be prevented from pursuing claims with respect to actions taken by such institutions under the Rules.

Noteholders should also be aware that institutions serving on a Credit Derivatives Determinations Committee have no duty to research or verify the veracity of information on which a specific determination is based. In addition, a Credit Derivatives Determinations Committee is not obligated to follow previous determinations and, therefore, could reach a conflicting determination on a similar set of facts. If the Issuer or the Calculation Agent or any of their respective affiliates serve as a member of a Credit Derivatives Determinations Committee at any time, then they will act without regard to the interests of the Noteholders.

Noteholders are responsible for obtaining information relating to deliberations of a Credit Derivatives Determinations Committee. Notices of questions referred to a Credit Derivatives Determinations Committee, meetings held to deliberate such questions and the results of binding votes will be published on the ISDA website and neither the Issuer, the Calculation Agent nor any of their respective affiliates shall be obliged to inform the Noteholders of such information (other than as expressly provided in respect of the Notes). Failure by the Noteholders to be aware of information relating to deliberations of a Credit

Derivatives Determinations Committee will have no effect under the Notes and Noteholders are solely responsible for obtaining any such information.

Investors should read the Credit Derivatives Determinations Committees Rules as amended from time to time as set out on the ISDA website, <http://www.isda.org/credit/revisedcrules.html> and reach their own views prior to making any investment decisions. Investors should however note that the Rules may subsequently be amended from time to time without the consent or input of the Noteholders and the powers of the Credit Derivatives Determinations Committee may be expanded or modified as a result.

Multiple Auctions Following Restructuring Credit Event

Where multiple concurrent Auctions are held following a Restructuring Credit Event, the Issuer may be entitled to select a particular Auction for the purposes of settlement of the Notes. The Issuer will make such election acting in its own interests and not in the interests of the Noteholders.

The Auction Final Price or Weighted Average Final Price may be based on one or more obligations of the Reference Entity having a final maturity date different from that of the Restructured Bond or Loan or any specified Reference Obligation— which may affect the Auction Settlement Amount determined in respect of the Notes.

Non-delivery of Deliverable Obligations and Hedge Disruption Event will not constitute an Event of Default

Where Physical Settlement is the applicable Settlement Method, if as a result of a Hedge Disruption Event, the Issuer and/or any of its Affiliates have not received the Deliverable Obligations and/or cash under the terms of a Hedge Transaction, such event will not constitute an Event of Default for the purposes of the Notes. In such circumstances settlement of the Notes, may be substantially delayed and/or may be in cash (in whole or in part).

Additional Risk Factors for Basket Credit Linked Notes referencing an underlying index ("Basket CLN Notes")

Noteholders will be exposed to the credit of the Reference Entities underlying the Reference Index

Potential investors should carefully review the list of Reference Entities that constitute the Reference Index and the characteristics of the Reference Obligations (or other Deliverable Obligations) that are specified with respect to each Reference Entity, as well as the risks associated with each. The Reference Entities included in the Reference Index may share certain specified characteristics, including type of obligor, geographic region and credit rating category. These characteristics may be relevant to the probability of a Credit Event occurring, as Credit Events may be more likely for Reference Entities with certain of these characteristics than for others. The Reference Obligations (or other Deliverable Obligations) associated with the Reference Entities included in the Reference Index also have certain specified characteristics in common, such as whether they are secured or unsecured. These characteristics may be relevant to the recovery rate following default because holders of certain types of obligations (such as secured obligations) may recover a higher percentage for such obligations following default than holders of other obligations (such as unsecured obligations). The probability of default, the recovery rate following default and market expectations about those factors are significant drivers of the value and market price of the Reference Index and of the Basket CLN Notes.

Potential investors in the Basket CLN Notes should evaluate whether they wish to gain exposure to the credit of the Reference Entities constituting the Reference Index, as well as whether those Reference Entities are representative of the market to which such investors seek to gain exposure. The risks of the Reference Index will vary depending on the characteristics of the underlying Reference Entities. In addition, potential investors should understand that the Reference Entities in an index of investment grade Reference Entities may be investment grade rated only at inception of the index or relevant series of the index, and that such Reference Entities may be downgraded thereafter.

Value of the Basket CLN Notes may decline due to changes in the market's perception of the credit quality of the Reference Entities

The value of the Basket CLN Notes may decline as a result of changes in the market's perception of the credit quality of the Reference Entities. The market's perception of the credit quality of the Reference Entities may be highly volatile and may change very rapidly following the availability of new information.

Value of the Basket CLN Notes may be adversely affected by distortions in the market for index credit default swaps

The market for index credit default swaps has been subject to significant distortions from time to time in the past as a result of the actions of one or a small number of market participants that may take large positions in an index credit default swap. These distortions have in the past led, and may in the future lead, to a high degree of volatility, as well as a wide and potentially unsustainable divergence between the market price of index credit default swaps and the price that would be expected based on the market price of credit default swaps on the underlying Reference Entities. Such volatility and distortions may adversely affect the value of the Basket CLN Notes. The Issuer and/or its affiliate's trading activities may represent a significant portion of the market for credit default swaps on the Reference Index and, accordingly, the Issuer and/or its affiliates may be contributors to such volatility and distortions.

Decrease in the liquidity of credit default swaps referencing the Reference Index may adversely affect the value of the Basket CLN Notes

There is no guarantee that there will be a liquid market for any particular index credit default swap. The Index Sponsor periodically publishes new series of the Reference Index from time to time (for example, on a semi-annual basis). Any new series of the Reference Index will not be incorporated into the terms of the Basket CLN Notes. Market liquidity is often concentrated in the most recent series and may decline for a given index when a new series of such index is published. Such decrease in the liquidity of credit default swaps referencing the Reference Index may adversely affect the value of the Basket CLN Notes. In addition, if the Index Sponsor changes the Reference Index or the standardized credit default swap contract referencing the Reference Index in any way, such change may not be automatically incorporated into the terms of the Basket CLN Notes. If such circumstances arise, the value of the Basket CLN Notes may decline as a result.

There can be no assurance that potential investors will achieve their hedging objectives

The Reference Index provides exposure to the credit of a portfolio of Reference Entities selected by the Index Sponsor. Accordingly, the Reference Index may not be a perfect hedge for any particular exposure a potential investor may have and may not be representative of any particular market. Even if the Reference Entities do prove to be representative of such market, such a general hedge may be ineffective as a hedge for the particular credit position held by a potential investor. Any perceived historical correlation between the Reference Index and some other credit position may not continue in the future.

Market value of the Basket CLN Notes may be different from the weighted sum of the market value of Single Reference Entity CLNs with respect to the Reference Entities

Although the Basket CLN Notes are Basket CLN Notes structured to be contractually similar to buying separate Single Reference Entity CLNs with respect to each Reference Entity, potential investors should understand that buying the Basket CLN Notes may have different economics than buying separate Single Reference Entity CLNs with respect to each Reference Entity. The market price of the Basket CLN Notes may differ from what would be expected based on the market prices of Single Reference Entity CLNs on each Reference Entities (not all of which may be available). Moreover, the valuation methodology that any person may use to determine a valuation of the Basket CLN Notes for any purpose may result in a valuation that is different than if it were merely the weighted sum of the market value of Single Reference Entity CLNs with respect to the Reference Entities.

Conflicts of interest may arise from issuance of the Basket CLN Notes

The Index Sponsor may calculate the published spread or price for the Reference Index based on a poll of dealers. The Issuer may be one of the dealers polled by the Index Sponsor and, if so, the Issuer's actions could affect the published spread or price. In addition, the Issuer may participate, together with other dealers, in the process by which the Index Sponsor determines the composition of the Reference Index and makes certain other determinations with respect to the Reference Index, including the removal of Reference Entities or reference obligations from the Reference Index. In taking any such actions, the Issuer has no

obligation to consider the interests of Noteholders. Any such actions could adversely affect the value of the Basket CLN Notes.

Amount of interest payable in respect of the Basket CLN Notes may be smaller after the occurrence of a Credit Event with respect to a Reference Entity

If a Credit Event occurs (and the Conditions to Settlement are satisfied) with respect to a Reference Entity prior to the CLN Maturity Date, the relevant portion of the aggregate outstanding principal amount of the Basket CLN Notes that is attributable to such Reference Entity based on its weighting in the CLN Basket will be redeemed (as described in "**Redemption** — *Redemption following Satisfaction of Conditions to Settlement*" in the Credit Linked Terms), and the Basket CLN Notes will otherwise continue in effect with respect to each other Reference Entity until the CLN Maturity Date (subject to the occurrence of a Credit Event (and the satisfaction of the Conditions to Settlement) with respect to any of those other Reference Entities prior to the CLN Maturity Date). As a result, the interest amount payable in respect of the Basket CLN Notes will be smaller (reflecting a smaller aggregate outstanding principal amount of the Basket CLN Notes).

Additional Risk Factors for CDS Spread Credit Linked Notes ("CDS Spread CLN Notes")

Capital at risk

Noteholders in CDS Spread Credit Linked Notes will have an implied long position on the Long Reference Entity and an implied short position on the Short Reference Entity, as if any such Noteholder had sold credit protection on the Long Reference Entity under a credit derivative transaction in an amount equal to the *pro rata* portion allocable to such Noteholder of the Reference Entity Notional Amount with respect to the Long Reference Entity for the term of the CDS Spread CLN Notes and simultaneously bought credit protection on the Short Reference Entity in an amount equal to the *pro rata* portion allocable to such Noteholder of the Reference Entity Notional Amount with respect to the Short Reference Entity for the same duration.

In scenarios where both Reference Entities are affected by a Credit Event, losses suffered by Noteholders as the seller of credit protection in their implied long position may be partially or fully offset by gains realised by Noteholders as the buyer of credit protection in their implied short position.

However, there is no guarantee that a Credit Event will occur with respect of both Reference Entities, or that such circumstance will fully mitigate losses incurred by Noteholders from their implied long position. One reason for this is that the Auction Settlement or, if applicable, Cash Settlement, process may assign a different value to the obligations of each Reference Entity, as the industry participants involved may view the credit risk profiles of the Reference Entities and/or their obligations differently. Therefore, in the extreme case, it is possible that Noteholders may lose all or a substantial portion of their investment, as any gains on one position will not adequately offset any losses on the other position.

Further, where a Credit Event only occurs in respect of one Reference Entity, no assurance can be made that the credit spreads on a credit derivative transaction referencing the other Reference Entity would widen as expected assuming the Reference Entities are positively correlated. As a result, any increase in the termination value of Noteholders' implied short position may be insufficient to offset a portion or the entirety of any losses on their implied long position.

Prospective investors should therefore be aware that in the event of a Credit Event in relation to either Reference Entity, 100% of their initial investment may be at risk.

The credit spreads on the Reference Entities may adversely affect the market value of the CDS Spread CLN Notes

No assurance can be made that the credit spreads on the Reference Entities will change substantially in the same degree and in the same direction during the term of the CDS Spread CLN Notes. If the credit spreads on one Reference Entity widen or tighten more than the credit spreads on the other Reference Entity, it could adversely affect the market value of the CDS Spread CLN Notes.

Return on the CDS Spread CLN Notes may be affected by leverage if the Reference Entity Notional Amount with respect to any Reference Entity exceeds the aggregate outstanding principal amount of the CDS Spread CLN Notes

If the Reference Entity Notional Amount for any Reference Entity exceeds the aggregate outstanding principal amount of the CDS Spread CLN Notes, the return on investment in the CDS Spread CLN Notes may be affected by the leverage embedded in such excess. Any gains or any losses on Noteholders' implied long position or implied short position will be magnified as a result of such embedded leverage as compared to any gains or any losses that an investor in the market would have realized or incurred, as applicable, if such investor held the same long position and the same short position as Noteholders' implied long and short positions except that the notional amounts of such investor's positions were equal to the aggregate outstanding principal amount of the CDS Spread CLN Notes, rather than the applicable Reference Entity Notional Amount. Accordingly, Noteholders' losses on the CDS Spread CLN Notes may be significantly greater than any losses that may be incurred by an investor in the market who had taken the same long and short positions as them but without such embedded leverage. Therefore, in the extreme case, it is possible that Noteholders may lose all of their investment in the CDS Spread CLN Notes where an investor in the market with the same positions but without such embedded leverage may lose only a portion of his or her investment.

Conflicts of Interest – delivery of certain notices and exercise of certain options

Under the terms of the CDS Spread CLN Notes, the Issuer or the Calculation Agent may have the discretion to deliver certain notices and exercise certain options relating to both Reference Entities. Noteholders will have an implied long position on the Long Reference Entity and an implied short position on the Short Reference Entity, whereas the Issuer could be viewed as having an opposing financial position in that it has an implied short position on the Long Reference Entity and an implied long position on the Short Reference Entity. Thus, in certain circumstances, the interests of the Issuer or its affiliates may be opposed to the interests of Noteholders and they will be entitled to and may act without regard to the interests of Noteholders.

Noteholders' return may be reduced by the related Unwind Costs

If a Credit Event occurs (and the Conditions to Settlement are satisfied) with respect to only one Reference Entity prior to the CLN Maturity Date, Noteholders' return may be reduced by the Unwind Costs related to Noteholders' implied credit position with respect to the other Reference Entity. Neither the Issuer nor any affiliate thereof makes any assurance or prediction with respect to the amount of any Unwind Costs. Because Unwind Costs are not subject to any cap, in the extreme case, it is possible that Unwind Costs may reduce all or a substantial portion of Noteholders' investment in the CDS Spread CLN Notes.

RISKS RELATED TO THE MARKET GENERALLY

Set out below is a brief description of the principal market risks, including liquidity risk, exchange rate risk and legal investment risk:

The secondary market generally

Notes may have no established trading market when issued, and one may never develop. If a market does develop, it may not be very liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have more limited secondary market and more price volatility than conventional debt securities. Illiquidity may have a severely adverse effect on the market value of Notes.

Exchange rate risks and exchange controls

The Issuer will pay principal and interest on the Notes (as appropriate) in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "**Investor's Currency**") other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (1) the Investor's

Currency-equivalent yield on the Notes, (2) the Investor's Currency-equivalent value of the principal payable on the Notes and (3) the Investor's Currency-equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal.

DOCUMENTS INCORPORATED BY REFERENCE

No financial information of the Issuer is included in this Information Memorandum. The Issuer is a 100 per cent. owned finance subsidiary of the Guarantor and investors in the Notes have the benefit of the Guarantee from the Guarantor and should rely solely on the financial information of the Guarantor contained herein.

The following documents (excluding all information incorporated by reference in any such documents either expressly or implicitly) shall be deemed to be incorporated in, and to form part of, this Information Memorandum.

- A. The audited financial statements (including the notes and the auditors' report in respect thereof) of the Guarantor for the financial year ended 31 December 2017 as set out on pages 139 to 275 in the 2017 Annual Report to Stockholders of the Guarantor.
- B. The audited financial statements (including the notes and the auditors' report in respect thereof) of the Guarantor for the financial year ended 31 December 2016 as set out on pages 139 to 269 in the 2016 Annual Report to Stockholders of the Guarantor.
- C. The unaudited financial statements (including the notes thereto) of the Guarantor for the financial quarter ended 31 March 2018 as set out on pages 63 to 160 in the Quarterly Report on Form 10-Q of the Guarantor.
- D. The unaudited financial statements (including the notes thereto) of the Guarantor for the financial quarter ended 30 June 2018 as set out on pages 65 to 169 in the Quarterly Report on Form 10-Q of the Guarantor.
- E. The 2018 Proxy Statement of the Guarantor pursuant to Section 14(a) of the Securities Exchange Act of 1934 dated 14 March 2018.
- F. The 2017 Proxy Statement of the Guarantor pursuant to Section 14(a) of the Securities Exchange Act of 1934 dated 15 March 2017.

The financial information incorporated by reference above is available as follows:

| Information Incorporated by Reference | Reference |
|--|------------------|
| <i>Financial Performance Report for the year ended 31 December 2017</i> | |
| Consolidated Income Statement | Page 139 |
| Consolidated Statement of Comprehensive Income | Page 140 |
| Consolidated Balance Sheet | Page 141 |
| Consolidated Statement of Changes in Equity | Pages 142 |
| Consolidated Statement of Cash Flows | Page 146 |
| Notes to the Consolidated Financial Statements | Pages 147-274 |
| Auditors' Report..... | Page 275 |
| <i>Financial Performance Report for the year ended 31 December 2016</i> | |
| Consolidated Income Statement | Page 139 |
| Consolidated Statement of Comprehensive Income | Page 140 |
| Consolidated Balance Sheet | Page 141 |
| Consolidated Statement of Changes in Equity | Pages 142-145 |
| Consolidated Statement of Cash Flows | Page 146 |
| Notes to the Consolidated Financial Statements | Pages 147-268 |
| Auditors' Report..... | Page 269 |

In addition, (i) any subsequently published financial statements or interim financial statements (whether audited or unaudited) contained in the annual report or quarterly report on Form 10-Q of the Guarantor, and any subsequently published proxy statement of the Guarantor pursuant to Section 14(a) of the Securities Exchange Act of 1934; and (ii) any supplement to the Guarantor's Euro Medium Term Note Programme admitted to listing on the Official List of the FCA and to trading on the Regulated Market of the London

Stock Exchange plc., shall be deemed to be incorporated in, and to form part of, this Information Memorandum.

Any information contained in any of the documents specified above which is not incorporated by reference in this Information Memorandum is either not relevant to investors or is covered elsewhere in this Information Memorandum.

If any documents incorporated by reference in this Information Memorandum itself incorporates any information or other documents therein, either expressly or implicitly, such information or other documents will not form part of this Information Memorandum.

Save that any statement contained herein or in a document which is incorporated by reference herein shall be deemed to be modified or superseded for the purpose of this Information Memorandum to the extent that a statement contained in any document which is subsequently incorporated by reference herein by way of a supplement modifies or supersedes such earlier statement (whether expressly, by implication, or otherwise). Any statement so modified or superseded shall not, except as so modified or superseded, constitute part of this Information Memorandum.

Copies of the documents incorporated by reference in this Information Memorandum may be inspected, free of charge, at the specified office in London of the Principal Paying Agent. In addition, such documents will be available free of charge on the Guarantor's website at www.wellsfargo.com.

The Issuer and the Guarantor will, in the event of any significant new factor, material mistake or inaccuracy relating to information contained in this Information Memorandum which is capable of affecting the assessment of any Notes, prepare a supplement to this Information Memorandum or, as the case may be, a Drawdown Information Memorandum, for use in connection with any subsequent issue of Notes.

PRICING SUPPLEMENT, DRAWDOWN INFORMATION MEMORANDUM AND SUPPLEMENTS

In this section the expression "necessary information" means, in relation to any Tranche of Notes, the information necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profits and losses and prospects of the Issuer and the Guarantor and of the rights attaching to the Notes. In relation to the different types of Notes which may be issued under the Programme, the Issuer and the Guarantor have included in this Information Memorandum all of the necessary information except for information relating to the Notes which is not known at the date of this Information Memorandum and which can only be determined at the time of an individual issue of a Tranche of Notes.

Any information relating to the Notes which is not included in this Information Memorandum and which is required in order to complete the necessary information in relation to a Tranche of Notes will be contained either in the relevant Pricing Supplement or in a Drawdown Information Memorandum. Such information will be contained in the relevant Pricing Supplement, unless any of such information constitutes a significant new factor relating to the information contained in this Information Memorandum in which case such information, together with all of the other necessary information in relation to the relevant series of Notes, may be contained in a Drawdown Information Memorandum.

For each Tranche of Notes the Pricing Supplement will, for the purposes of that Tranche only, supplement, amend and/or replace this Information Memorandum and must be read in conjunction with this Information Memorandum. The terms applicable to any particular Tranche of Notes are the terms of the Indenture as supplemented, amended and/or replaced to the extent described in the relevant Pricing Supplement.

In the case of a Tranche of Notes which is the subject of a Drawdown Information Memorandum, each reference in this Information Memorandum to information being specified or identified in the relevant Pricing Supplement shall be read and construed as a reference to such information being specified or identified in the relevant Drawdown Information Memorandum unless the context requires otherwise.

Following the preparation of this Information Memorandum a supplement may be prepared by the Issuer and the Guarantor. Statements contained in any such supplement (or contained in any document incorporated by reference therein) shall, to the extent applicable (whether expressly, by implication or otherwise), be deemed to modify or supersede statements contained in this Information Memorandum. Any statement so modified or superseded shall not, except as so modified or superseded, constitute a part of this Information Memorandum.

The Issuer and the Guarantor will, in the event of any significant new factor, material mistake or inaccuracy relating to information included in this Information Memorandum which is capable of affecting the assessment of any Notes, prepare a supplement to this Information Memorandum or prepare a new Information Memorandum for use in connection with any subsequent issue of Notes.

FORMS OF NOTES

Bearer Notes

Each Tranche of Notes in bearer form will initially be in the form of either a temporary global note (the "**Temporary Global Note**"), without interest coupons, or a permanent global note (the "**Permanent Global Note**"), without interest coupons, in each case as specified in the relevant Pricing Supplement. Each Temporary Global Note or, as the case may be, Permanent Global Note (each a "**Global Bearer Note**") which is not intended to be issued in NGN form, as specified in the relevant Pricing Supplement, will be deposited on or around the issue date of the relevant Tranche of the Notes with a depository or a common depository for Euroclear Bank SA/NV ("**Euroclear**") and/or Clearstream Banking, SA ("**Clearstream, Luxembourg**") and/or any other relevant clearing system and each Global Note which is intended to be issued in NGN form, as specified in the relevant Pricing Supplement, will be deposited on or around the issue date of the relevant Tranche of the Notes with a common safekeeper for Euroclear and/or Clearstream, Luxembourg.

On 13 June 2006, the European Central Bank (the "**ECB**") announced that Notes in NGN form are in compliance with the "Standards for the use of EU securities settlement systems in ESCB credit operations" of the central banking system for the euro (the "**Eurosystem**"), **provided that** certain other criteria are fulfilled. At the same time the ECB also announced that arrangements for Notes in NGN form will be offered by Euroclear and Clearstream, Luxembourg as of 30 June 2006 and that debt securities in global bearer form issued through Euroclear and Clearstream, Luxembourg after 31 December 2006 will only be eligible as collateral for Eurosystem operations if the NGN form is used.

The relevant Pricing Supplement will also specify if United States Treasury Regulation 1.163-5(c)(2)(i)(D) (the "**TEFRA D Rules**") are applicable in relation to the Notes or, if the Notes do not have a maturity of more than 183 days, that the TEFRA D Rules are not applicable. Notes issued by the Issuer with a maturity of more than 183 days (including unilateral rights to rollover or extend), must be issued pursuant to the TEFRA D Rules in the form of Temporary Global Notes exchangeable for Permanent Global Notes or Definitive Notes, as described below. In the case of Notes issued by the Issuer, where the Notes have a maturity of 183 days (including unilateral rights to rollover or extend) or less, such Notes must (i) have a face or principal amount of not less than U.S.\$500,000 (as determined based on the spot rate on the date of issuance, if denominated in a currency other than the U.S. dollar), (ii) be issued in accordance with the TEFRA D Rules, other than the certification requirement thereof, and (iii) have on their face a legend to the following effect:

"By accepting this obligation, the holder represents and warrants that it is not a United States person (other than an exempt recipient described in Section 6049(b)(4) of the Internal Revenue Code and the regulations thereunder) and that it is not acting for or on behalf of a United States person (other than an exempt recipient described in Section 6049(b)(4) of the Internal Revenue Code and the regulations thereunder)."

Notes in bearer form may only be issued to the extent they are classified as being in registered form for US tax purposes.

Temporary Global Note exchangeable for Permanent Global Note

If the relevant Pricing Supplement specifies the form of Notes as being "Temporary Global Note exchangeable for a Permanent Global Note", then the Notes will initially be in the form of a Temporary Global Note which will be exchangeable, in whole or in part, for interests in a Permanent Global Note, without interest coupons, from the 40th day after the issue date of the relevant Tranche of the Notes upon certification as to non-U.S. beneficial ownership. No payments will be made under the Temporary Global Note unless exchange for interests in the Permanent Global Note is improperly withheld or refused. In addition, interest payments in respect of the Notes cannot be collected without such certification of non-U.S. beneficial ownership.

Whenever any interest in the Temporary Global Note is to be exchanged for an interest in a Permanent Global Note, the Issuer shall procure (in the case of first exchange) the prompt delivery (free of charge to the bearer) of such Permanent Global Note to the bearer of the Temporary Global Note or (in the case of any subsequent exchange) an increase in the principal amount of the Permanent Global Note in accordance with its terms against:

- (i) presentation and (in the case of final exchange) surrender of the Temporary Global Note to or to the order of the Principal Paying Agent; and
- (ii) receipt by the Principal Paying Agent of a certificate or certificates of non-U.S. beneficial ownership,

within 7 days of the bearer requesting such exchange.

The principal amount of the Permanent Global Note shall be equal to the aggregate of the principal amounts specified in the certificates of non-U.S. beneficial ownership; **provided, however, that** in no circumstances shall the principal amount of the Permanent Global Note exceed the initial principal amount of the Temporary Global Note.

Temporary Global Note exchangeable for Definitive Notes

If the relevant Pricing Supplement specifies the form of Notes as being "Temporary Global Note exchangeable for Definitive Notes" and also specifies that the TEFRA D Rules are not applicable, then the Notes will initially be in the form of a Temporary Global Note which will be exchangeable, in whole but not in part, for Notes in definitive form ("**Definitive Notes**") from the 40th day after the issue date of the relevant Tranche of the Notes.

If the relevant Pricing Supplement specifies the form of Notes as being "Temporary Global Note exchangeable for Definitive Notes" and also specifies that the TEFRA D Rules are applicable, then the Notes will initially be in the form of a Temporary Global Note which will be exchangeable, in whole or in part, for Definitive Notes from the 40th day after the issue date of the relevant Tranche of the Notes upon certification as to non-U.S. beneficial ownership. Interest payments in respect of the Notes cannot be collected without such certification of non-U.S. beneficial ownership.

Whenever the Temporary Global Note is to be exchanged for Definitive Notes, the Issuer shall procure the prompt delivery (free of charge to the bearer) of such Definitive Notes, duly authenticated and with Coupons and Talons attached (if so specified in the relevant Pricing Supplement), in an aggregate principal amount equal to the principal amount of the Temporary Global Note to the bearer of the Temporary Global Note against the surrender of the Temporary Global Note to or to the order of the Principal Paying Agent within 30 days of the bearer requesting such exchange.

For the avoidance of doubt, if Notes are to be issued with a minimum Specified Denomination and in integral multiples of another smaller amount in excess thereof as specified in the relevant Pricing Supplement, the Notes cannot be represented on issue by a Temporary Global Note exchangeable for Definitive Notes.

Permanent Global Note exchangeable for Definitive Notes

If the relevant Pricing Supplement specifies the form of Notes as being "Permanent Global Note exchangeable for Definitive Notes", then the Notes will initially be in the form of a Permanent Global Note which will be exchangeable in whole, but not in part, for Definitive Notes:

- (i) on the expiry of such period of notice as may be specified in the relevant Pricing Supplement; or
- (ii) at any time, at a Noteholder's request, or if so specified in the relevant Pricing Supplement; or
- (iii) if the relevant Pricing Supplement specifies "in the limited circumstances described in the Permanent Global Note", then if (a) Euroclear or Clearstream, Luxembourg or any other relevant clearing system is closed for business for a continuous period of 14 days (other than by reason of legal holidays) or announces an intention permanently to cease business or does in fact do so and no other clearing system acceptable to the Trustee is then in existence or (b) any of the circumstances described in "*Description of the Notes—Events of Default*" occurs.

For the avoidance of doubt, Notes will only be issued with a minimum Specified Denomination and in integral multiples of another smaller amount in excess thereof if the relevant Pricing Supplement specifies in "Form of Notes" that the Permanent Global Note is exchangeable only "in the limited circumstances described in the Permanent Global Note" in accordance with paragraph (iii) above.

Whenever the Permanent Global Note is to be exchanged for Definitive Notes, the Issuer shall procure the prompt delivery (free of charge to the bearer) of such Definitive Notes, duly authenticated and with Coupons and Talons attached (if so specified in the relevant Pricing Supplement), in an aggregate principal amount equal to the principal amount of the Permanent Global Note to the bearer of the Permanent Global Note against the surrender of the Permanent Global Note to or to the order of the Principal Paying Agent within 30 days of the bearer requesting such exchange.

Notes with a maturity of more than 183 days (including unilateral rights to rollover or extend) may not be issued in the form "Permanent Global Note Exchangeable for Definitive Notes".

Legend concerning United States persons

In the case of any Tranche of Notes having a maturity of more than 183 days (including unilateral rights to rollover or extend), the Notes in global form, the Notes in definitive form and any Coupons and Talons appertaining thereto will bear a legend to the following effect:

"Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in Sections 165(j) and 1287(a) of the Internal Revenue Code."

Registered Notes

Each Tranche of Registered Notes will be initially represented by a global Note in registered form (a "**Global Registered Note**"), which will be exchangeable in accordance with its terms for duly authorised and completed individual note certificates in registered form ("**Individual Note Certificates**").

In a press release dated 22 October 2008, "*Evolution of the custody arrangement for international debt securities and their eligibility in Eurosystem credit operations*", the ECB announced that it has assessed the new holding structure and custody arrangements for registered notes which the ICSDs had designed in cooperation with market participants and that Notes to be held under the NSS would be in compliance with the "*Standards for the use of EU securities settlement systems in ESCB credit operations*" of the Eurosystem, subject to the conclusion of the necessary legal and contractual arrangements. The press release also stated that the new arrangements for Notes to be held in NSS form will be offered by Euroclear and Clearstream, Luxembourg as of 30 June 2010 and that registered debt securities in global registered form held issued through Euroclear and Clearstream, Luxembourg after 30 September 2010 will only be eligible as collateral in Eurosystem operations if the New Safekeeping Structure is used.

Each Global Registered Note will either be: (a) in the case of a Note which is not to be held under the New Safekeeping Structure, registered in the name of a common depository (or its nominee) for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and the relevant Global Registered Note will be deposited on or about the issue date with the common depository and will be exchangeable in accordance with its terms; or (b) in the case of a Note to be held under the New Safekeeping Structure, be registered in the name of a common safekeeper (or its nominee) for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and the relevant Global Registered Note will be deposited on or about the issue date with the common safekeeper for Euroclear and/or Clearstream, Luxembourg and will be exchangeable for Individual Note Certificates in accordance with its terms.

If the relevant Pricing Supplement specifies the form of Notes as being "Global Registered Note exchangeable for Individual Note Certificates", then the Notes will initially be in the form of a Global Registered Note which will be exchangeable in whole, but not in part, for Individual Note Certificates:

- (i) on the expiry of such period of notice as may be specified in the relevant Pricing Supplement; or
- (ii) at any time, if so specified in the relevant Pricing Supplement; or
- (iii) if the relevant Pricing Supplement specifies "in the limited circumstances described in the Global Registered Note", then if: (a) Euroclear or Clearstream, Luxembourg or any other relevant clearing system is closed for business for a continuous period of 14 days (other than by reason of legal holidays) or announces an intention permanently to cease business or does in fact cease to do so and no other clearing system acceptable to the Trustee is then in existence or (b) any of the circumstances described in "*Description of the Notes—Events of Default*" occurs.

Whenever the Global Registered Note is to be exchanged for Individual Note Certificates, the Issuer shall procure that Individual Note Certificates will be issued in an aggregate principal amount equal to the principal amount of the Global Registered Note within five business days of the delivery, by or on behalf of the registered holder of the Global Registered Note to the Registrar of such information as is required to complete and deliver such Individual Note Certificates (including, without limitation, the names and addresses of the persons in whose names the Individual Note Certificates are to be registered and the principal amount of each such person's holding) against the surrender of the Global Registered Note at the specified office of the Registrar.

Such exchange will be effected in accordance with the provisions of the Indenture and the regulations concerning the transfer and registration of Notes scheduled thereto and, in particular, shall be effected without charge to any holder, but against such indemnity as the Registrar may require in respect of any tax or other duty of whatsoever nature which may be levied or imposed in connection with such exchange.

DESCRIPTION OF THE NOTES

This section describes the material terms, conditions and provisions of the Notes to which any Pricing Supplement may relate. The particular terms of the Notes offered will be described in the Pricing Supplement and in such Notes and the extent, if any, to which the general provisions described below may apply to those Notes. You can find the definitions of certain terms used in this description under the subheading "*Certain Definitions*". Capitalised terms used but not defined in this section have the meanings given to them elsewhere in this Information Memorandum, in the relevant Pricing Supplement or in the Indenture (as each term is defined herein), as the case may be. The following is a description of the terms and conditions of the Notes which, as supplemented, modified or replaced in relation to any Notes of any Series by an applicable Pricing Supplement, and as set forth in the Indenture (as defined herein), as the case may be, will be applicable to each Series of the Notes.

General

The Notes will be offered under the Indenture. Payment on the notes is fully and unconditionally guaranteed by the Guarantor, Wells Fargo & Company, as provided in the Indenture.

The Noteholders and the holders of the related interest coupons, if any, (the "**Couponholders**" and the "**Coupons**", respectively) are entitled to the benefit of, are bound by, and are deemed to have notice of, all the provisions of the Indenture applicable to them.

Notes issued under the Programme are issued in Series and each Series may comprise one or more Tranches of Notes. Each Tranche is the subject of a Pricing Supplement that supplements this "*Description of the Notes*". The Notes may be issued in bearer form ("**Bearer Notes**"), or in registered form ("**Registered Notes**"). All references in this "*Description of the Notes*" to "Notes" are to the Notes that are the subject of the relevant Pricing Supplement. Copies of the relevant Pricing Supplement are available for viewing during normal business hours and copies may be obtained from the Specified Office(s) of the Paying Agent(s), the initial Specified Office of Principal Paying Agent being set out herein.

The Notes are limited to an aggregate principal amount of up to U.S.\$10,000,000,000 outstanding at any time. This includes, in the case of Notes denominated in one or more other currencies or composite currencies, the equivalent thereof in U.S. dollars calculated at the exchange rate contained in the H.10 release (or its successor) published by the U.S. Federal Reserve Board. The Issuer shall be at liberty from time to time without the consent of the Noteholders or the Couponholders to create and issue further notes having terms and conditions the same as the Notes or the same in all respects save for the amount and date of the first payment of interest thereon and so that the same shall be consolidated and form a single Series with the outstanding Notes.

The Notes will mature on the Maturity Date indicated in the relevant Pricing Supplement and may be subject to redemption or early repayment at the option of the Issuer or Noteholders, all as further described in the section entitled "*Redemption and Purchase*".

Each note will be denominated in U.S. dollars or in another currency specified in the applicable Pricing Supplement. For a further discussion, see "*Payments*".

The Notes are unsecured obligations of the Issuer. The Notes are not deposits or other obligations of a depository institution and are not insured by the Federal Deposit Insurance Corporation, the Deposit Insurance Fund or any other governmental agency.

The Guarantee

The Guarantor will fully and unconditionally guarantee, on an unsecured basis, the full and punctual payment of the principal of, interest on, and all other amounts payable under the Notes and the Indenture when the same becomes due and payable, whether at maturity or upon redemption, repayment at the option of Noteholders, upon acceleration or otherwise.

If for any reason the Issuer does not make any required payment in respect of the Notes when due, the Guarantor will on demand pay the unpaid amount at the same place and in the same manner that applies to payments made by the Issuer under the Indenture. The guarantee is of payment and not of collection.

The Guarantor's obligations under the guarantee are unconditional and absolute.

However:

- the Guarantor will not be liable for any amount of payment that the Issuer is excused from making or any amount in excess of the amount actually due and owing by the Issuer, and
- any defenses or counterclaims available to the Issuer (except those resulting solely from, or on account of, the Issuer's insolvency or the Issuer's status as debtor or subject of a bankruptcy or insolvency proceeding) will also be available to the Guarantor to the same extent as these defenses or counterclaims are available to us, whether or not asserted by the Issuer.

Noteholders are direct creditors of the Issuer, as well as direct creditors of the Guarantor under the Guarantee. As a finance subsidiary, the Issuer has no independent operations beyond the issuance and administration of its securities and will have no independent assets available for distributions to Noteholders if they make claims in respect of the Notes in a bankruptcy, resolution or similar proceeding. Accordingly, any recoveries by Noteholders will be limited to those available under the Guarantee and that guarantee will rank *pari passu* with all other unsecured, unsubordinated obligations of the Guarantor. Noteholders should accordingly assume that in any such proceedings they would not have any priority over and should be treated *pari passu* with the claims of other unsecured, unsubordinated creditors of the Guarantor, including holders of unsecured, unsubordinated debt securities issued by the Guarantor.

The assets of the Guarantor consist primarily of equity in its subsidiaries, and the Guarantor is a separate and distinct legal entity from its subsidiaries. As a result, the Guarantor's ability to address claims of Noteholders against the Guarantor under the Guarantee depends on its receipt of dividends, loan payments and other funds from its subsidiaries. Various federal and state statutes and regulations limit the amount of dividends that banking and other subsidiaries may pay to the Guarantor without regulatory approval. In addition, if any of the Guarantor's subsidiaries becomes insolvent, the direct creditors of that subsidiary will have a prior claim on its assets. The rights of the Guarantor and the rights of its creditors, including the rights of Noteholders under the Guarantee, will be subject to that prior claim unless the Guarantor is also a direct creditor of that subsidiary.

Status of Notes

The Notes will constitute direct, general, unconditional, unsubordinated and unsecured obligations of the Issuer which will at all times rank *pari passu* among themselves and at least *pari passu* with all other present and future unsecured, unsubordinated obligations of the Issuer, save for such obligations as may be preferred by provisions of law that are both mandatory and of general application.

Form, Denomination and Title

The Holder of any Note or Coupon shall (except as otherwise required by law) be treated as its absolute owner for all purposes (whether or not it is overdue and regardless of any notice of ownership, trust or any other interest therein, any writing thereon or, in the case of Registered Notes, on the Note Certificate relating thereto (other than the endorsed form of transfer) or any notice of any previous loss or theft thereof) and no Person shall be liable for so treating such Holder.

Bearer Notes

Bearer Notes are in the Specified Denomination(s) with Coupons and, if specified in the relevant Pricing Supplement, Talons attached at the time of issue, subject to compliance with all applicable legal and/or regulatory and/or central bank requirements; **provided that** Bearer Notes which are offered to the public in any Member State will be issued in minimum denominations of at least EUR100,000 (or its equivalent in another currency). In the case of a Series of Bearer Notes with more than one Specified Denomination, Bearer Notes of one Specified Denomination will not be exchangeable for Bearer Notes of another Specified Denomination.

Title to Bearer Notes and the Coupons will pass by delivery. In the case of Bearer Notes, "**Holder**" means the holder of such Bearer Note and "**Noteholder**" and "**Couponholder**" shall be construed accordingly.

Registered Notes

Registered Notes are in the Specified Denomination(s), which may include a minimum denomination specified in the relevant Pricing Supplement, subject to compliance with all applicable legal and/or

regulatory and/or central bank requirements; **provided that** Registered Notes which are offered to the public in any Member State will be issued in minimum denominations of at least EUR100,000 (or its equivalent in another currency).

The Registrar will maintain a register (the "**Register**") in accordance with the provisions of the Indenture. A certificate (each, a "**Note Certificate**") will be issued to each Holder of Registered Notes in respect of its registered holding. Each Note Certificate will be numbered serially with an identifying number that will be recorded in the Register. In the case of Registered Notes, "**Holder**" means the person in whose name such Registered Note is for the time being registered in the Register (or, in the case of a joint holding, the first named thereof) and "**Noteholder**" shall be construed accordingly.

Subject to the third and fourth succeeding paragraphs, a Registered Note may be transferred in whole or in part upon surrender of the relevant Note Certificate, or the relevant part of the Note Certificate, with the endorsed form of transfer duly completed, at the Specified Office of the Registrar or any Transfer Agent, together with such evidence as the Registrar or (as the case may be) such Transfer Agent may reasonably require to prove the title of the transferor and the authority of the individuals who have executed the form of transfer; **provided, however, that** a Registered Note may not be transferred unless the principal amount of Registered Notes transferred and (where not all of the Registered Notes held by a Holder are being transferred) the principal amount of the balance of Registered Notes not transferred are Specified Denominations. Where not all the Registered Notes represented by the surrendered Note Certificate are the subject of the transfer, a new Note Certificate in respect of the balance of the Registered Notes will be issued to the transferor.

Within 10 business days of the surrender of a Note Certificate in accordance with the preceding paragraph (or such longer period as may be required to comply with any fiscal or other laws or regulation), the Registrar will register the transfer in question and deliver a new Note Certificate of a like principal amount to the Registered Notes (or the relevant part of the Note Certificate(s)) transferred to each relevant Holder at its Specified Office or (as the case may be) the Specified Office of any Transfer Agent or (at the request and risk of any such relevant Holder) by uninsured first class mail (airmail if overseas) to the address specified for the purpose by such relevant Holder. In the case of the transfer of part only of an Individual Note Certificate, a new Individual Note Certificate in respect of the balance of the Registered Note transferred will be delivered or (at the request and risk of any such relevant Holder) sent to the transferor. In this paragraph, "business day" means a day on which commercial banks are open for general business (including dealings in foreign currencies) in the city where the Registrar or (as the case may be) the relevant Transfer Agent has its Specified Office.

The transfer of a Registered Note will be effected without charge by or on behalf of the Issuer or the Registrar or any Transfer Agent but against such indemnity as the Registrar or such Transfer Agent (as the case may be) may require in respect of any tax or other duty of whatsoever nature that may be levied or imposed in connection with such transfer.

Noteholders may not require transfers to be registered during the period of 15 days ending on the due date for any payment of principal or interest in respect of the Registered Notes.

All transfers of Registered Notes and entries on the Register are subject to the detailed regulations concerning the transfer of Registered Notes scheduled to the Indenture. The regulations may be changed by the Issuer with the prior written approval of the Registrar and the Transfer Agent. A copy of the current regulations will be mailed (free of charge) by the Registrar to any Noteholder who requests in writing a copy of such regulations.

Partly Paid Notes

Notes may be issued on a partly paid basis ("**Partly Paid Notes**") if so specified in the relevant Pricing Supplement. The subscription moneys therefor shall be paid in such number of instalments, in such amounts, on such dates and in such manner as may be specified in the relevant Pricing Supplement.

Global Notes

In relation to any Tranche of Bearer Notes represented by a Global Note, references in this "*Description of the Notes*" to "Noteholder" are references to the bearer of the relevant Global Note which, for so long as the Global Note is held by a depositary or a common depositary, in the case of a classic Global Note, or a

common safekeeper, in the case of a new Global Note, for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system, will be that depositary or common depositary or, as the case may be, common safekeeper.

In relation to any Tranche of Registered Notes represented by a Global Registered Note, references in this "*Description of the Notes*" to "Noteholder" are references to the person in whose name such Global Registered Note is for the time being registered in the Register which, for so long as the Global Registered Note is held by or on behalf of a depositary or a common depositary or a common safekeeper for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system, will be that depositary or common depositary or common safekeeper or a nominee for that depositary or common depositary or common safekeeper.

Each of the persons shown in the records of Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system as being entitled to an interest in a Global Bearer Note or Global Registered Note (each an "**Accountholder**") must look solely to Euroclear and/or Clearstream, Luxembourg and/or such other relevant clearing system (as the case may be) for such Accountholder's share of each payment made by the Issuer or the Guarantor to the holder of such Global Note or Global Registered Note and in relation to all other rights arising under such Global Note or Global Registered Note. The extent to which, and the manner in which, Accountholders may exercise any rights arising under the Global Note or Global Registered Note will be determined by the respective rules and procedures of Euroclear and Clearstream, Luxembourg and any other relevant clearing system from time to time. For so long as the relevant Notes are represented by the Global Note or Global Registered Note, Accountholders shall have no claim directly against the Issuer or the Guarantor in respect of payments due under the Notes and such obligations of the Issuer and the Guarantor will be discharged by payment to the holder of the Global Note or Global Registered Note.

Exchange of Temporary Global Notes

Whenever any interest in a Temporary Global Note is to be exchanged for an interest in a Permanent Global Note, the Issuer shall procure:

- (a) in the case of first exchange, the prompt delivery (free of charge to the bearer) of such Permanent Global Note, duly authenticated and, in the case of a new Global Note, effectuated, to the bearer of the Temporary Global Note; or
- (b) in the case of any subsequent exchange, an increase in the principal amount of such Permanent Global Note in accordance with its terms,

in each case in an aggregate principal amount equal to the aggregate of the principal amounts specified in the certificates issued by Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and received by the Principal Paying Agent against presentation and (in the case of final exchange) surrender of the Temporary Global Note to or to the order of the Principal Paying Agent within 7 days of the bearer requesting such exchange.

Whenever a Temporary Global Note is to be exchanged for Definitive Notes, the Issuer shall procure the prompt delivery (free of charge to the bearer) of such Definitive Notes, duly authenticated and with Coupons and Talons attached (if so specified in the relevant Pricing Supplement), in an aggregate principal amount equal to the principal amount of the Temporary Global Note to the bearer of the Temporary Global Note against the surrender of the Temporary Global Note to or to the order of the Principal Paying Agent within 30 days of the bearer requesting such exchange.

Exchange of Permanent Global Notes

Whenever a Permanent Global Note is to be exchanged for Definitive Notes, the Issuer shall procure the prompt delivery (free of charge to the bearer) of such Definitive Notes, duly authenticated and with Coupons and Talons attached (if so specified in the relevant Pricing Supplement), in an aggregate principal amount equal to the principal amount of the Permanent Global Note to the bearer of the Permanent Global Note against the surrender of the Permanent Global Note to or to the order of the Principal Paying Agent within 30 days of the bearer requesting such exchange.

Exchange of Global Registered Notes

Whenever the Global Registered Note is to be exchanged for Individual Note Certificates, the Issuer shall procure that Individual Note Certificates will be issued in an aggregate principal amount equal to the principal amount of the Global Registered Note within 30 business days of the delivery, by or on behalf of the registered holder of the Global Registered Note to the Registrar of such information as is required to complete and deliver such Individual Note Certificates (including, without limitation, the names and addresses of the persons in whose names the Individual Note Certificates are to be registered and the principal amount of each such person's holding) against the surrender of the Global Registered Note at the specified office of the Registrar.

Such exchange will be effected in accordance with the provisions of the Indenture and the regulations concerning the transfer and registration of Notes scheduled thereto and, in particular, shall be effected without charge to any holder, but against such indemnity as the Registrar may require in respect of any tax or other duty of whatsoever nature which may be levied or imposed in connection with such exchange.

Conditions applicable to Global Bearer Notes and Global Registered Notes

The following is a summary of certain provisions of the Indenture as they apply to a Global Bearer Note or Global Registered Note.

All payments in respect of the Global Bearer Note or Global Registered Note that require presentation and/or surrender of a Note, Note Certificate or Coupon will be made against presentation and (in the case of payment of principal in full with all interest accrued thereon) surrender of the Global Bearer Note or Global Registered Note to or to the order of any Paying Agent and will be effective to satisfy and discharge the corresponding liabilities of the Issuer in respect of the Notes. On each occasion on which a payment of principal or interest is made in respect of the Global Bearer Note, the Issuer shall procure that in respect of a classic Global Note the payment is noted in a schedule thereto and in respect of a new Global Note the payment is entered *pro rata* in the records of Euroclear and Clearstream, Luxembourg. On each occasion on which a payment of principal or interest is made in respect of a Global Registered Note, the Issuer shall procure that in respect of a Global Registered Note that is not held under the NSS that the payment is recorded by the Registrar and that in respect of a Global Registered Note held under the NSS that payment is entered *pro rata* in the records of Euroclear and Clearstream, Luxembourg.

In the case of a Global Note, the Payment Business Day shall be: (a) if the currency of payment is euro, any day which is a TARGET Settlement Day and a day on which dealings in foreign currencies may be carried on in each (if any) Additional Financial Centre; or (b) if the currency of payment is not euro, any day which is a day on which dealings in foreign currencies may be carried on in the Principal Financial Centre of the currency of payment and in each (if any) Additional Financial Centre.

In order to exercise the option described in "*—Redemption and Purchase—Repayment at the Option of the Noteholders*" the bearer of the Permanent Global Note or the holder of the Global Registered Note must, within the period specified in the Indenture for the deposit of the relevant Note and put notice, give written notice of such exercise to the Principal Paying Agent specifying the principal amount of Notes in respect of which such option is being exercised. Any such notice will be irrevocable and may not be withdrawn.

In connection with an exercise of the option described in "*—Redemption and Purchase—Redemption at the Option of the Issuer*" in relation to only some of the Notes, the Permanent Global Note or Global Registered Note may be redeemed in part in the principal amount specified by the Issuer in accordance with the Indenture and the Notes to be redeemed will not be selected as provided in the Indenture but in accordance with the rules and procedures of Euroclear and Clearstream, Luxembourg (to be reflected in the records of Euroclear and Clearstream, Luxembourg as either a pool factor or a reduction in principal amount, at their discretion).

Each payment in respect of a Global Registered Note will be made to the person shown as the Holder in the Register at the close of business (in the relevant clearing system) on the Clearing System Business Day before the due date for such payment (the "**Record Date**") where "**Clearing System Business Day**" means a day on which each clearing system for which the Global Registered Note is being held is open for business.

Notwithstanding anything to the contrary in the Indenture, while all the Notes are represented by a Permanent Global Note (or by a Permanent Global Note and/or a Temporary Global Note) or a Global Registered Note and the Permanent Global Note is (or the Permanent Global Note and/or the Temporary Global Note or a Global Registered Note are) deposited with a depositary or a common depositary for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system or a common safekeeper, notices to Noteholders may be given by delivery of the relevant notice to Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and, in any case, such notices shall be deemed to have been given to the Noteholders in accordance with the Indenture on the date of delivery to Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system.

Payments

Bearer Notes

Payments of principal shall be made only against presentation and (**provided that** payment is made in full) surrender of Bearer Notes at the Specified Office of any Paying Agent outside the United States by transfer to an account denominated in that currency (or, if that currency is euro, any other account to which euro may be credited or transferred) and maintained by the payee with, a bank in the Principal Financial Centre of that currency.

Payments of interest shall, subject to the second succeeding paragraph, be made only against presentation and (**provided that** payment is made in full) surrender of the appropriate Coupons at the Specified Office of any Paying Agent outside the United States in the manner described in the preceding paragraph.

Payments of principal or interest may be made at the Specified Office of a Paying Agent in the United States only if (i) the Issuer has appointed Paying Agents outside the United States with the reasonable expectation that such Paying Agents will be able to make payment of the full amount of the interest on the Bearer Notes in the currency in which the payment is due when due, (ii) payment of the full amount of such interest at the offices of all such Paying Agents is illegal or effectively precluded by exchange controls or other similar restrictions and (iii) payment is permitted by applicable United States law, without involving, in the opinion of the Issuer, any adverse tax consequences to the Issuer.

Payments of interest other than in respect of matured Coupons shall be made only against presentation of the relevant Bearer Notes at the Specified Office of any Paying Agent outside the United States (or in New York City if permitted by the preceding paragraph).

Save as provided below under "*Taxation*", payments will be subject in all cases to any other applicable fiscal or other laws and regulations in the place of payment or other laws and regulations to which the Issuer or its respective Agents agree to be subject and the Issuer will not be liable for any taxes or duties of whatever nature imposed or levied by such laws, regulations or agreements. No commissions or expenses shall be charged to the Noteholders or Couponholders in respect of such payments.

If the relevant Pricing Supplement specifies that the "Fixed Rate Note Provisions" are applicable and a Bearer Note is presented without all unmatured Coupons relating thereto:

- (i) if the aggregate amount of the missing Coupons is less than or equal to the amount of principal due for payment, a sum equal to the aggregate amount of the missing Coupons will be deducted from the amount of principal due for payment; **provided, however, that** if the gross amount available for payment is less than the amount of principal due for payment, the sum deducted will be that proportion of the aggregate amount of such missing Coupons which the gross amount actually available for payment bears to the amount of principal due for payment;
- (ii) if the aggregate amount of the missing Coupons is greater than the amount of principal due for payment:
 - (a) so many of such missing Coupons shall become void (in inverse order of maturity) as will result in the aggregate amount of the remainder of such missing Coupons (the "**Relevant Coupons**") being equal to the amount of principal due for payment; **provided, however, that** where this sub-paragraph would otherwise require a fraction of a missing Coupon to become void, such missing Coupon shall become void in its entirety; and

- (b) a sum equal to the aggregate amount of the Relevant Coupons (or, if less, the amount of principal due for payment) will be deducted from the amount of principal due for payment; **provided, however, that**, if the gross amount available for payment is less than the amount of principal due for payment, the sum deducted will be that proportion of the aggregate amount of the Relevant Coupons (or, as the case may be, the amount of principal due for payment) which the gross amount actually available for payment bears to the amount of principal due for payment.

Each sum of principal so deducted shall be paid in the manner provided in the first paragraph of this section against presentation and (**provided that** payment is made in full) surrender of the relevant missing Coupons.

If the relevant Pricing Supplement specifies that unmatured Coupons are void or that the "Floating Rate Note Provisions", the "CMS Rate Note Provisions", the "CMT Rate Note Provisions" or the "Index-Linked Note Provisions" are applicable, on the due date for final redemption of any Bearer Note or early redemption in whole of such Bearer Note pursuant to "*—Redemption and Purchase—Redemption for Tax Reasons*", "*—Redemption and Purchase—Repayment at the Option of the Noteholders*", "*—Redemption and Purchase—Redemption at the Option of the Issuer*", "*—Events of Default—Notes*", all unmatured Coupons relating thereto (whether or not still attached) shall become void and no payment will be made in respect thereof.

If the due date for payment of any amount in respect of any Bearer Note or Coupon is not a Payment Business Day in the place of presentation, the holder shall not be entitled to payment in such place of the amount due until the next succeeding Payment Business Day in such place and shall not be entitled to any further interest or other payment in respect of any such delay.

If a Paying Agent makes a partial payment in respect of any Bearer Note or Coupon presented to it for payment, such Paying Agent will endorse thereon a statement indicating the amount and date of such payment.

On or after the maturity date of the final Coupon which is (or was at the time of issue) part of a Coupon Sheet relating to the Bearer Notes, the Talon forming part of such Coupon Sheet may be exchanged at the Specified Office of the Principal Paying Agent for a further Coupon Sheet (including, if appropriate, a further Talon but excluding any Coupons in respect of which claims have already become void pursuant to "*—Prescription*" below). Upon the due date for redemption of any Bearer Note, any unexchanged Talon relating to such Bearer Note shall become void and no Coupon will be delivered in respect of such Talon.

Registered Notes

Payments of principal shall be made by application by a Holder of a Registered Note to the Specified Office of the Principal Paying Agent, the Registrar or a Transfer Agent not later than the fifteenth day before the due date for any such payment, by transfer to an account denominated in that currency (or, if that currency is euro, any other account to which euro may be credited or transferred) and maintained by the payee with, a bank in the Principal Financial Centre of that currency and (in the case of redemption) upon surrender (or, in the case of part payment only, endorsement) of the relevant Note Certificates at the Specified Office of any Paying Agent, the Registrar or a Transfer Agent.

Payments of interest shall be made by application by a Holder of a Registered Note to the Specified Office of the Principal Paying Agent, the Registrar or a Transfer Agent not later than the fifteenth day before the due date for any such payment, by transfer to an account denominated in that currency (or, if that currency is euro, any other account to which euro may be credited or transferred) and maintained by the payee with, a bank in the Principal Financial Centre of that currency and (in the case of interest payable on redemption) upon surrender (or, in the case of part payment only, endorsement) of the relevant Note Certificates at the Specified Office of any Paying Agent, the Registrar or a Transfer Agent.

All payments will be subject in all cases to any applicable fiscal or other laws and regulations in the place of payment or other laws and regulations to which the Issuer or its respective Agents are or agree to be subject and (without prejudice to "*—Taxation*" below) the Issuer will not be liable for any taxes or duties of whatever nature imposed or levied by such laws, regulations or agreements. No commissions or expenses shall be charged to the Noteholders in respect of such payments.

Where payment is to be made by transfer to an account, payment instructions (for value the due date, or, if the due date is not Payment Business Day, for value the next succeeding Payment Business Day) will be initiated and a Holder of a Registered Note shall not be entitled to any interest or other payment in respect of any delay in payment resulting from the due date for a payment not being a Payment Business Day.

If a Paying Agent makes a partial payment in respect of any Registered Note, the Issuer shall procure that the amount and date of such payment are noted on the Register and, in the case of partial payment upon presentation of a Note Certificate, that a statement indicating the amount and the date of such payment is endorsed on the relevant Note Certificate.

Each payment in respect of a Registered Note will be made to the person shown as the Holder in the Register at the opening of business in the place of the Registrar's Specified Office on the fifteenth day before the due date for such payment (the "**Record Date**").

Partly Paid Notes

While any instalments due from the Noteholder of Partly Paid Notes are overdue, no interest in Permanent Global Notes or Global Registered Notes representing such Notes may be exchanged for an interest in a Definitive Note or an Individual Note Certificate (as the case may be). If any Noteholder fails to pay any instalment due on any Partly Paid Notes within the time specified, the Issuer may forfeit such Notes and shall have no further obligation to such Noteholder in respect of them.

Taxation

The Issuer or the Guarantor shall, subject to the exceptions and limitations set forth below, pay in respect of any Note or Coupon the beneficial owner of which is a United States Alien, such additional amounts as may be necessary so that every net payment of principal of, or interest on, such Note or Coupon, after deduction or withholding for or on account of any present or future tax, assessment or other governmental charge imposed by the United States (or any political subdivision or any authority thereof or therein having power to tax), will not be less than the amount provided in such Note or in such Coupon to be then due and payable. However, the Issuer or the Guarantor will not be required to make any payment of additional amounts for or on account of:

- (i) any tax, assessment, or other governmental charge that is imposed or withheld solely by reason of the holder or beneficial owner:
 - (a) having a relationship with the United States as a citizen, resident, or otherwise,
 - (b) having had such a relationship in the past, or
 - (c) being considered as having had such a relationship;
- (ii) any tax, assessment, or other governmental charge that is imposed or withheld solely by reason of the holder or beneficial owner:
 - (a) being treated as present in or engaged in a trade or business in the United States,
 - (b) being treated as having been present in or engaged in a trade or business in the United States in the past,
 - (c) having or having had a permanent establishment in the United States, or
 - (d) having or having had a qualified business unit which has the United States dollar as its functional currency;
- (iii) any tax, assessment, or other governmental charge that is imposed or withheld solely by reason of the holder or beneficial owner being or having been a (as each term is defined in the United States Internal Revenue Code):
 - (a) personal holding company,
 - (b) foreign personal holding company,

- (c) foreign private foundation or other foreign exempt organisation,
 - (d) passive foreign investment company,
 - (e) controlled foreign corporation, or
 - (f) corporation which has accumulated taxable income to avoid United States federal income tax;
- (iv) any tax, assessment, or other governmental charge that is imposed or withheld solely by reason of the holder or beneficial owner owning or having owned, actually or constructively, 10 per cent. or more of the total combined voting power of all classes of the Issuer's stock entitled to vote;
 - (v) any tax, assessment, or other governmental charge that is imposed or withheld solely by reason of the holder or beneficial owner being a bank that has invested in the Note or Coupon as an extension of credit in the ordinary course of business;
 - (vi) any tax, assessment, or other governmental charge that is imposed or withheld by reason of the failure of the holder or beneficial owner or any other person to comply with applicable certification, identification, documentation, or other information reporting requirements including, in the case of Registered Notes, the failure of the holder or beneficial owner or any other person to provide a valid United States Internal Revenue Service Form W-8 or successor form, or other certification of non-U.S. status;
 - (vii) any tax, assessment, or other governmental charge that is collected or imposed by any method other than by withholding from a payment on the Note or Coupon by the Issuer, the Guarantor or the paying agent;
 - (viii) any tax, assessment, or other governmental charge that is imposed or withheld by reason of a change in law, regulation, or administrative or judicial interpretation that becomes effective more than 15 days after the payment becomes due or is duly provided for, whichever occurs later;
 - (ix) any tax, assessment, or other governmental charge that is imposed or withheld by reason of the presentation by the holder or beneficial owner for payment more than 30 days after the date on which such payment becomes due or is duly provided for, whichever occurs later;
- (x) any:
 - (a) estate tax,
 - (b) inheritance tax,
 - (c) gift tax,
 - (d) sales tax,
 - (e) excise tax,
 - (f) transfer tax,
 - (g) wealth tax,
 - (h) personal property tax, or
 - (i) any similar tax, assessment, withholding, deduction or other governmental charge;
 - (xi) any tax, withholding, assessment or other governmental charge that is required to be paid or withheld from any payment under United States Internal Revenue Code sections 1471 through 1474 (or any amended or successor provisions) and any regulations or official interpretations thereof or any law, agreement or regulations implementing an intergovernmental approach thereto;
 - (xii) any tax, withholding, assessment or other governmental charge that is required to be paid or withheld from any payment under United States Internal Revenue Code section 871 (or any

amended or successor provisions) and any regulations or official interpretations thereof as a result of any payment being considered a "dividend equivalent" payment; or

(xiii) any combination of items (i) through (xiv), above;

nor shall additional amounts be paid with respect to any payment on a Note or Coupon to a holder that is a fiduciary or partnership or other than the sole beneficial owner of such payment to the extent a beneficiary or settlor with respect to such fiduciary or a member of such partnership or a beneficial owner would not have been entitled to the additional amounts had such beneficiary, settlor, member or beneficial owner been the holder of such Note or Coupon.

In addition, if a transaction or events involving the Issuer or the Guarantor shall occur in which the Issuer, the Guarantor or a successor corporation of either is not organised or existing under the laws of the United States or in which the Issuer, the Guarantor or such successor corporation becomes a resident of a country other than the United States, the Issuer or the Guarantor shall pay to the holder of any Note or Coupon such additional amounts as may be necessary so that every net payment of principal of, or interest on, such Note or Coupon, after deduction or withholding for or on account of any present or future tax, assessment or other governmental charge imposed upon or as a result of such payment by the jurisdiction ("**Successor Jurisdiction**") in which the Issuer, the Guarantor or any such successor corporation is organised or existing or the Issuer or the Guarantor becomes resident (or any political sub-division or taxing authority hereof or therein) will not be less than the amount provided in such Note or Coupon to be then due and payable, provided that such additional amounts need not be paid in the circumstances set forth in paragraphs (i) to (xiii) inclusive above.

Interest and Interest Rates

Save as specified in the Pricing Supplement, the Notes bear interest from (and including) the Interest Commencement Date at the Rate of Interest payable in arrears on each Interest Payment Date, subject as provided above under "*Payments—Bearer Notes*" and "*Payments—Registered Notes*", as the case may be. Each Note will cease to bear interest from the due date for final redemption unless, upon due presentation, payment of the Redemption Amount is improperly withheld or refused, in which case it will continue to bear interest in accordance herewith (as well after as before judgment) until whichever is the earlier of (i) the day on which all sums due in respect of such Note up to that day are received by or on behalf of the relevant Noteholder and (ii) the day that is seven days after the Principal Paying Agent has notified the Noteholders that it has received all sums due in respect of the Notes up to such seventh day (except to the extent that there is any subsequent default in payment).

Fixed Rate Note Provisions

Subject in respect of Dual Currency Notes or Reverse Dual Currency Notes to the provisions in respect of Dual Currency/Reverse Dual Currency Notes, if the relevant Pricing Supplement specifies that the Fixed Rate Note Provisions are applicable and a Fixed Coupon Amount is applicable, the amount of interest payable in respect of each Note for any Interest Period shall be the relevant Fixed Coupon Amount and, if the Notes are in more than one Specified Denomination, shall be the relevant Fixed Coupon Amount in respect of the relevant Specified Denomination.

Subject in respect of Dual Currency Notes or Reverse Dual Currency Notes to the provisions in respect of Dual Currency/Reverse Dual Currency Notes and in respect of Range Accrual Notes to the provisions in respect of Range Accrual Note Provisions, the amount of interest payable in respect of each Note for any period for which a Fixed Coupon Amount is not specified shall be calculated by applying the Rate of Interest to the Calculation Amount, multiplying the product by the relevant Day Count Fraction, rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards) and multiplying such rounded figure by a fraction equal to the Specified Denomination of such Note divided by the Calculation Amount. For this purpose a "sub-unit" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

Floating Rate Note, Index-Linked Note and Equity Linked Note Provisions

Interest on Floating Rate Notes will be determined in the manner set forth in the applicable Pricing Supplement, which may, as described below, include:

- "Screen Rate Determination";
- "CMS Rate Determination";
- "CMT Rate Determination";
- "ISDA Rate Determination"; or
- such other interest rate formula as may be specified in the applicable Pricing Supplement.

The Calculation Agent will, as soon as practicable after the time at which the Rate of Interest is to be determined in relation to each Interest Period, calculate the Interest Amount payable in respect of each Note for such Interest Period. Subject in respect of Dual Currency Notes or Reverse Dual Currency Notes to the provisions in respect of Dual Currency/Reverse Dual Currency Notes and in respect of Range Accrual Notes to the provisions in respect of Range Accrual Note Provisions, the Interest Amount will be calculated by applying the Rate of Interest for such Interest Period to the Calculation Amount, multiplying the product by the relevant Day Count Fraction, rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards) and multiplying such rounded figure by a fraction equal to the Specified Denomination of the relevant Note divided by the Calculation Amount. For this purpose a "sub-unit" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

If the relevant Pricing Supplement specifies that any other amount is to be calculated by the Calculation Agent, the Calculation Agent will, as soon as practicable after the time or times at which any such amount is to be determined, calculate the relevant amount. The relevant amount will be calculated by the Calculation Agent in the manner specified in the relevant Pricing Supplement.

The Calculation Agent will cause each Rate of Interest and Interest Amount determined by it, together with the relevant Interest Payment Date, and any other amount(s) required to be determined by it together with any relevant payment date(s) to be notified to the Paying Agents and each competent authority, stock exchange and/or quotation system (if any) by which the Notes have then been admitted to listing, trading and/or quotation as soon as practicable after such determination but (in the case of each Rate of Interest, Interest Amount and Interest Payment Date) in any event not later than the first day of the relevant Interest Period. Notice thereof shall also promptly be given to the Noteholders. The Calculation Agent will be entitled to recalculate any Interest Amount (on the basis of the foregoing provisions) without notice in the event of an extension or shortening of the relevant Interest Period. If the Calculation Amount is less than the minimum Specified Denomination the Calculation Agent shall not be obliged to publish each Interest Amount but instead may publish only the Calculation Amount and the Interest Amount in respect of a Note having the minimum Specified Denomination.

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes hereof by the Calculation Agent will (in the absence of manifest error) be binding on the Issuer, the Guarantor, the Trustee, the Paying Agents, the Noteholders and the Couponholders and (subject as aforesaid) no liability to any such Person will attach to the Calculation Agent in connection with the exercise or non-exercise by it of its powers, duties and discretions for such purposes.

Unless otherwise specified in the applicable Pricing Supplement, the Calculation Agent shall determine the Rate of Interest in accordance with the following provisions:

Screen Rate Determination

If Screen Rate Determination is specified in the relevant Pricing Supplement as the manner in which the Rate(s) of Interest is/are to be determined, the Rate of Interest applicable to the Notes for each Interest Period will be determined by the Calculation Agent on the following basis:

- (i) if the Reference Rate is a composite quotation or customarily supplied by one entity, the Calculation Agent will determine the Reference Rate which appears on the Relevant Screen Page as of the Relevant Time on the relevant Interest Determination Date;
- (ii) in any other case, the Calculation Agent will determine the arithmetic mean of the Reference Rates which appear on the Relevant Screen Page as of the Relevant Time on the relevant Interest Determination Date;
- (iii) if, in the case of (i) above, such rate does not appear on that page or, in the case of (ii) above, fewer than two such rates appear on that page or if, in either case, the Relevant Screen Page is unavailable, the Calculation Agent will:
 - (a) request the principal Relevant Financial Centre office of each of the Reference Banks to provide a quotation of the Reference Rate at approximately the Relevant Time on the Interest Determination Date to prime banks in the Relevant Financial Centre interbank market in an amount that is representative for a single transaction in that market at that time; and
 - (b) determine the arithmetic mean of such quotations; and
- (iv) if fewer than two such quotations are provided as requested, the Calculation Agent will determine the arithmetic mean of the rates (being the nearest to the Reference Rate, as determined by the Calculation Agent) quoted by major banks in the Principal Financial Centre of the Specified Currency, selected by the Calculation Agent (after consultation with the Issuer) at approximately 11.00 a.m. (local time in the Principal Financial Centre of the Specified Currency) on the first day of the relevant Interest Period for loans in the Specified Currency to leading European banks for a period equal to the relevant Interest Period and in an amount that is representative for a single transaction in that market at that time,

and the Rate of Interest for such Interest Period shall be the sum of the Margin and the rate or (as the case may be) the arithmetic mean so determined; **provided, however, that** if the Calculation Agent is unable to determine a rate or (as the case may be) an arithmetic mean in accordance with the above provisions in relation to any Interest Period, the Rate of Interest applicable to the Notes during such Interest Period will be the sum of the Margin and the rate or (as the case may be) the arithmetic mean last determined in relation to the Notes in respect of a preceding Interest Period.

CMS Rate Determination for CMS Rate Notes

If "CMS Rate Determination" is specified in the relevant Pricing Supplement as the manner in which Rate(s) of Interest is/are to be determined, the Rate of Interest applicable to such Notes (the "**CMS Rate Notes**") for each Interest Period will be the sum of the Margin and the CMS Rate (or the rate as determined in accordance with the provisions below).

If the CMS Rate does not appear on the Relevant Screen Page at or around the Relevant Time, the Calculation Agent shall determine a percentage on the basis of the mid-market semi-annual swap rate quotations provided by the Reference Banks at approximately 11:00 a.m. in the Principal Financial Centre of the Specified Currency (or in respect of CMS Notes which are also Reverse Dual Currency Notes, the Equivalent Currency), on the relevant Interest Determination Date. The Calculation Agent will request the principal office in the Principal Financial Centre of the Specified Currency (or in respect of Reverse Dual Currency Notes, the Equivalent Currency) of each of the Reference Banks to provide a quotation of its rate, and

- (i) if at least three quotations are provided, the rate for that Interest Determination Date will be the arithmetic mean of the quotations, eliminating the highest quotation (or, in the event of equality, one of the highest) and the lowest quotation (or, in the event of equality, one of the lowest); and
- (ii) if fewer than three quotations are provided, the rate for that Interest Determination Date will remain the rate for the immediately preceding Interest Period, or, if none, the rate will be the "Initial Interest Rate" as specified in the relevant Pricing Supplement.

For the purposes hereof,

"**CMS Floating Leg Rate**" means the Floating Rate Option (as defined in the ISDA Definitions) specified as such in the relevant Pricing Supplement with a Designated Maturity (as defined in the ISDA Definitions) of three months;

"**CMS Rate**" means the CMS Reference Rate which appears on the Relevant Screen Page at or around the Relevant Time on the relevant Interest Determination Date;

"**CMS Reference Rate**" means the Rate Option (as defined in the ISDA Definitions) specified as such in the relevant Pricing Supplement with a Designated Maturity (as defined in the ISDA Definitions) as specified in the relevant Pricing Supplement;

"**Reference Banks**" means five leading swap dealers selected by the Calculation Agent (after consultation with the Issuer) in the relevant interbank market;

"**Representative Amount**" means an amount that is representative for a single transaction in the relevant market at or around the Relevant Time as determined by the Calculation Agent in its sole discretion; and

"**semi-annual swap rate**" means the mean of the bid and offered rates for the semi-annual fixed leg, calculated on basis of the relevant Day Count Fraction, of a fixed-for-floating Specified Currency (or in respect of Reverse Dual Currency Notes, the Equivalent Currency) interest rate swap transaction with a term equal to the Designated Maturity specified in the relevant Pricing Supplement commencing on that Interest Determination Date and in a Representative Amount with an acknowledged dealer of good credit in the swap market, where the floating leg, calculated on basis of the CMS Day Count Fraction, is equivalent to the CMS Floating Leg Rate.

CMT Rate Determination for CMT Rate Notes

If CMT Rate Determination is specified in the relevant Pricing Supplement as the manner in which Rate(s) of Interest is/are to be determined, the Rate of Interest applicable to such Notes (the "**CMT Rate Notes**") for each Interest Period will be the sum of the Margin and the CMT Rate (or the rate as determined in accordance with the provisions below) where:

"**CMT Rate**" is the rate published by the Board of Governors of the Federal Reserve System, or its successor, on its website or in another recognized electronic source, as the yield is displayed for Treasury securities at "constant maturity" under the column for the Designated CMT Maturity Index:

- (i) if the Designated CMT Reuters Page is "FRBCMT" on the relevant Interest Determination Date; and
- (ii) if the Designated CMT Reuters Page is "FEDCMT", the weekly or the monthly average, as may be specified in the relevant Pricing Supplement, ending immediately preceding the week or month (as the case may be) in which the relevant Interest Determination Date occurs.

If the rate cannot be determined as described above, the following procedures will be followed:

- (i) if the CMT rate is no longer displayed on the relevant page, or if not published by 5:00 p.m., New York City time, on the relevant calculation date, then the rate will be the "Treasury Constant Maturity" rate for the Designated CMT Maturity Index or other U.S. Treasury rate for the Designated CMT Maturity Index on the relevant Interest Determination Date as may then be published by either the Board of Governors of the Federal Reserve System or the United States Department of the Treasury that the Calculation Agent determines to be comparable to the rate formerly displayed on the Designated CMT Reuters Page and published on the website of the Board of Governors of the Federal Reserve System or in another recognized electronic source;
- (ii) if the information described in clause (i) above is not provided by 5:00 p.m., New York City time, on the relevant calculation date, then the Calculation Agent will determine the rate to be a yield to maturity, based on the arithmetic mean of the secondary market closing offer side prices as of approximately 3:30 p.m., New York City time, on the relevant Interest Determination Date, reported, according to their written records, by three Reference Banks selected by the Calculation Agent as described below. The Calculation Agent will select five Reference Banks, after consultation with the Issuer, and will eliminate the highest quotation or, in the event of equality, one of the highest, and the lowest quotation or, in the event of equality, one of the lowest, for the

most recently issued direct non-callable fixed rate obligations of the United States (the "**Treasury notes**") with an original maturity of approximately the Designated CMT Maturity Index, a remaining term to maturity of no more than one year shorter than that Designated CMT Maturity Index and in a principal amount that is representative for a single transaction in the securities in that market at that time. If two Treasury notes with an original maturity as described above have remaining terms to maturity equally close to the Designated CMT Maturity Index, the quotes for the Treasury note with the shorter remaining term to maturity will be used;

- (iii) if the Calculation Agent cannot obtain three Treasury notes quotations as described in clause (ii) above, the Calculation Agent will determine the rate to be a yield to maturity based on the arithmetic mean of the secondary market offer side prices as of approximately 3:30 p.m., New York City time, on the relevant Interest Determination Date of three Reference Banks, selected using the same method described in clause (iii) above, for Treasury notes with an original maturity equal to the number of years closest to but not less than the Designated CMT Maturity Index and a remaining term to maturity closest to the Designated CMT Maturity Index and in a principal amount that is representative for a single transaction in the securities in that market at that time;
- (iv) if three or four, and not five, of the Reference Banks are quoting as described above, then the rate will be based on the arithmetic mean of the offer prices obtained and neither the highest nor the lowest of those quotes will be eliminated; and
- (v) if fewer than three Reference Banks selected by the Calculation Agent are quoting as described above, the rate for the relevant Interest Determination Date will remain the rate for the immediately preceding Interest Period, or, if none, the rate will be the "Initial Interest Rate" as specified in the relevant Pricing Supplement.

For the purposes hereof,

"Designated CMT Reuters Page" means the display on Reuters, or any successor service, on the page designated in the relevant Pricing Supplement or any other page as may replace that page on that service for the purpose of displaying treasury constant maturities as published by the Board of Governors of the Federal Reserve System, or its successor, on its website or in another recognized electronic source. If no page is specified in the relevant Pricing Supplement, the Designated CMT Reuters Page will be FEDCMT, for the most recent week;

"Designated CMT Maturity Index" means the original period to maturity of the U.S. Treasury securities, which is either 1, 2, 3, 5, 7, 10, 20 or 30 years, as specified in the relevant Pricing Supplement, for which the rate will be calculated. If no maturity is specified in the relevant Pricing Supplement, the Designated CMT Maturity Index will be two years; and

"Reference Banks" means leading primary U.S. government securities dealers in New York, New York, which may include the underwriters or agents for the debt securities or their affiliates.

Index-Linked Interest

If the "Index-Linked Note Provisions" are specified in the relevant Pricing Supplement as being applicable, the Rate(s) of Interest applicable to the Notes for each Interest Period will be determined in the manner specified in the relevant Pricing Supplement.

Dividend Equivalent Payments

In respect of any Series of Notes where the principal or interest in respect to such Notes is determined by reference, directly or indirectly, to a U.S. equity security (a "**U.S. Reference Asset**"), if the Pricing Supplement in respect of such Notes states that the Notes are "Section 871(m) Notes", the Pricing Supplement shall further specify whether the "Dividend Withholding" or "Issuer Withholding" approach to withholding in relation to Section 871(m) of the Code shall be applicable to the Notes.

If "Dividend Withholding" is specified in the relevant Pricing Supplement, the relevant Pricing Supplement shall provide for the Issuer to make payments to Noteholders in respect of any dividend equivalent amounts attributable to any U.S. Reference Asset and shall include provisions relating to the amount and timing of such payments.

If "Issuer Withholding" is specified in the relevant Pricing Supplement, the Pricing Supplement shall specify whether any dividend equivalent amounts are to be treated as being reinvested during the term of the Notes and what portion thereof is expected as of the Issue Date to be treated for U.S. federal income tax purposes as having been withheld from a payment due to the Noteholders.

ISDA Rate Determination

If "ISDA Rate Determination" is specified in the relevant Pricing Supplement as the manner in which the Rate(s) of Interest is/are to be determined, the Rate of Interest applicable to the Notes for each Interest Period will be the sum of the Margin and the relevant ISDA Rate where "**ISDA Rate**" in relation to any Interest Period means a rate equal to the Floating Rate (as defined in the ISDA Definitions) that would be determined by the Calculation Agent under an interest rate swap transaction if the Calculation Agent were acting as Calculation Agent for that interest rate swap transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (i) the Floating Rate Option (as defined in the ISDA Definitions) is as specified in the relevant Pricing Supplement;
- (ii) the Designated Maturity (as defined in the ISDA Definitions) is a period specified in the relevant Pricing Supplement; and
- (iii) the relevant Reset Date (as defined in the ISDA Definitions) is either (A) if the relevant Floating Rate Option is based on the London inter-bank offered rate (LIBOR) for a currency, the first day of that Interest Period or (B) in any other case, as specified in the relevant Pricing Supplement.

Maximum or Minimum Rate of Interest

If any "Maximum Rate of Interest" or "Minimum Rate of Interest" is specified in the relevant Pricing Supplement, then the Rate of Interest shall in no event be greater than the maximum or less than the minimum so specified.

Rate Multiplier

If any Rate Multiplier is specified in the relevant Pricing Supplement, then the Reference Rate, average of Reference Rates, CMS Rate, CMT Rate, ISDA Rate or Spread Rate (as applicable) shall be multiplied by the Rate Multiplier stated to be applicable.

Spread Notes

If "Spread Notes" is specified as being applicable in the relevant Pricing Supplement, the Rate of Interest applicable to such Notes for each Interest Period will be the sum of the Margin and the Spread Rate, where the Spread Rate is determined by the Calculation Agent on the following basis:

$$\text{Spread Rate} = (A - B)$$

(where "A" and "B" each have the meaning specified in the applicable Pricing Supplement).

Zero Coupon Note Provisions

If the Zero Coupon Note provisions are specified in the relevant Pricing Supplement as being applicable and the Redemption Amount payable in respect of any Zero Coupon Note is improperly withheld or refused, the Redemption Amount shall thereafter be an amount equal to the sum of:

- (i) the Reference Price; and
- (ii) the product of the Accrual Yield (compounded annually) being applied to the Reference Price on the basis of the relevant Day Count Fraction from (and including) the Issue Date to (but excluding) whichever is the earlier of (i) the day on which all sums due in respect of such Note up to that day are received by or on behalf of the relevant Noteholder and (ii) the day which is seven days after the Principal Paying Agent or, as the case may be, the Trustee has notified the Noteholders that it has received all sums due in respect of the Notes up to such seventh day (except to the extent that there is any subsequent default in payment).

Partly Paid Note Provisions

If the "Partly Paid Note Provisions" are specified in the relevant Pricing Supplement as being applicable, in the case of Partly Paid Notes (other than Partly Paid Notes that are Zero Coupon Notes), interest will accrue on the paid-up nominal amount of such Notes and otherwise as specified in the applicable Pricing Supplement.

Dual Currency/Reverse Dual Currency Note Provisions

Dual Currency Notes

The Calculation Agent will, as soon as practicable after the time at which the Rate of Interest is to be determined in relation to each Interest Period, calculate the Interest Amount payable for such Interest Period in respect of each Note to which Dual Currency Note Provisions are applicable (the "**Dual Currency Notes**"). The Interest Amount will be calculated:

- (i) in respect of Fixed Rate Notes for which a Fixed Coupon Amount is specified, by applying the Rate of Exchange to the Fixed Coupon Amount and rounding the resulting Equivalent Currency amount to the nearest sub-unit of the Equivalent Currency (half a sub-unit being rounded upwards), and
- (ii) in respect of any other Dual Currency Notes, by applying the Rate of Interest (as determined in accordance with the provisions of the relevant Pricing Supplement) for such Interest Period to the Calculation Amount, multiplying the product by the relevant Day Count Fraction, rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards), applying the Rate of Exchange and multiplying the resulting Equivalent Currency amount by a fraction equal to the Specified Denomination of the relevant Note divided by the Calculation Amount. For this purpose a "sub-unit" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

If the Rate of Exchange does not appear on the Dual Currency Relevant Screen Page at the Dual Currency Relevant Time, the Rate of Exchange for the relevant Interest Payment Date will be determined by the Calculation Agent in its sole discretion acting in a commercially reasonable manner.

For the purposes hereof:

"**Dual Currency Relevant Screen Page**" means the page, section or other part of a particular information service (including, but not limited to, Reuters and Bloomberg), as may be specified as the Dual Currency Relevant Screen Page in the relevant Pricing Supplement, or such other page, section or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the Person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Rate of Exchange;

"**Dual Currency Relevant Time**" has the meaning given in the relevant Pricing Supplement; and

"**Rate of Exchange**" means the bid spot exchange rate for the Specified Currency/Equivalent Currency which appears on the Dual Currency Relevant Screen Page at or around the Dual Currency Relevant Time on the Pricing Date specified in the relevant Pricing Supplement, as determined by the Calculation Agent.

Reverse Dual Currency Notes

The Calculation Agent will, as soon as practicable after the time at which the Rate of Interest is to be determined in relation to each Interest Period, calculate the Interest Amount payable for such Interest Period in respect of each Note to which Reverse Dual Currency Note Provisions are applicable (the "**Reverse Dual Currency Notes**"). The Interest Amount will be calculated:

- (i) in respect of Fixed Rate Notes for which a Fixed Coupon Amount is specified, by applying the Rate of Exchange to the Specified Currency Fixed Coupon Amount and rounding the resulting Specified Currency amount to the nearest sub-unit of the Equivalent Currency (half a sub-unit being rounded upwards); and

- (ii) in respect of any other Reverse Dual Currency Notes, by applying the Rate of Interest (as determined in accordance with the provisions of the relevant Pricing Supplement) for such Interest Period to the Equivalent Calculation Amount, multiplying the product by the relevant Day Count Fraction, rounding the resulting figure to the nearest sub-unit of the Equivalent Currency (half a sub-unit being rounded upwards), applying the Rate of Exchange and multiplying the resulting Specified Currency amount by a fraction equal to the Specified Denomination of the relevant Note divided by the Calculation Amount. For this purpose a "sub-unit" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

If the Rate of Exchange does not appear on the Reverse Dual Currency Relevant Screen Page at the Reverse Dual Currency Relevant Time, the Rate of Exchange for the relevant Interest Payment Date will be determined by the Calculation Agent in its sole discretion acting in a commercially reasonable manner.

For the purposes hereof:

"Reverse Dual Currency Relevant Screen Page" means the page, section or other part of a particular information service (including, but not limited to, Reuters and Bloomberg), as may be specified as the Reverse Dual Currency Relevant Screen Page in the relevant Pricing Supplement, or such other page, section or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the Person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Rate of Exchange;

"Reverse Dual Currency Relevant Time" has the meaning given in the relevant Pricing Supplement; and

"Rate of Exchange" means the bid spot exchange rate for the Equivalent Currency/Specified Currency which appears on the Reverse Dual Currency Relevant Screen Page at or around the Reverse Dual Currency Relevant Time on the Pricing Date specified in the relevant Pricing Supplement, as determined by the Calculation Agent.

Range Accrual Note Provisions

The Calculation Agent will, as soon as practicable after the time at which the Rate of Interest is to be determined in relation to each Interest Period, calculate the Interest Amount payable for such Interest Period in respect of each Note to which Range Accrual Note Provisions are applicable (the **"Range Accrual Notes"**). Subject in respect of Dual Currency Notes or Reverse Dual Currency Notes to the provisions in respect of Dual Currency/Reverse Dual Currency Notes, the Interest Amount will be calculated by applying the Range Accrual Rate for such Interest Period to the Calculation Amount, multiplying the product by the relevant Day Count Fraction, rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards) and multiplying such rounded figure by a fraction equal to the Specified Denomination of the relevant Note divided by the Calculation Amount. For this purpose a "sub-unit" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

For the purposes hereof:

"Accrual Factor" means the actual number of London business days during each Interest Period in which the Reference Rate is equal to or greater than the Lower Barrier and less than or equal to the Upper Barrier, divided by the actual number of London business days in the relevant Interest Period;

"Lower Barrier" means *n* per cent. as specified in the relevant Pricing Supplement, provided that if Lower Barrier is specified in the Pricing Supplement as being Not Applicable, there shall be no Lower Barrier applicable in respect of the Range Accrual Reference Rate,

"Range Accrual Rate" means the Relevant Rate multiplied by the Accrual Factor;

"Range Accrual Reference Rate" means the rate specified as such in the relevant Pricing Supplement which appears on the Relevant Screen Page at or around the Relevant Time on the relevant day during the Interest Period, provided, however, that (i) if the Range Accrual Reference Rate cannot be determined on any London business day during the Interest Period, the Range Accrual Reference Rate for such day shall be the Range Accrual Reference Rate as determined on the preceding London business day on which the Range Accrual Reference Rate could be determined, and (ii) if "Fixed Range Accrual Reference Rate" is

specified as applicable in the relevant Pricing Supplement, the Range Accrual Reference Rate for each London business day shall be the Range Accrual Reference Rate as determined on such relevant Interest Determination Date;

"Relevant Rate" shall mean any of (i) the rate specified in the Fixed Rate provisions of the relevant Pricing Supplement, (ii) the rate specified in the Floating Rate provisions of the relevant Pricing Supplement or (iii) such other relevant rate as may be specified in the relevant Pricing Supplement as applicable and as calculated by the Calculation Agent in accordance with the terms and fixed on the dates specified in the relevant Pricing Supplement; and

"Upper Barrier" means n per cent. as specified in the relevant Pricing Supplement, provided that if Lower Barrier is specified in the Pricing Supplement as being Not Applicable, the Upper Barrier shall be unlimited.

In this paragraph, "London business day" means a day on which commercial banks are open for general business (including dealings in foreign currencies) in London.

Redemption and Purchase

General

The Pricing Supplement relating to a series of notes will indicate either that such notes cannot be redeemed prior to maturity, other than for tax reasons (as set forth below), or the terms on which the notes will be redeemable prior to maturity at the option of the Issuer or the holder of the notes. Notice of redemption shall be provided as set forth below under the section entitled "*Notices*".

Unless previously redeemed, or purchased and cancelled in accordance with "*Redemption and Purchase—Cancellation*", the Notes (other than Credit Linked Notes and the Equity Linked Notes) will be redeemed at their Final Redemption Amount on the Maturity Date, subject as provided in "*Payments—Bearer Notes*" and "*Payments—Registered Notes*". Credit Linked Notes will be redeemed in accordance with "*Additional terms for Credit Linked Notes —Redemption*". Equity Linked Notes will be redeemed in accordance with "*Additional terms for Equity Linked Notes —Redemption*".

The Issuer shall not otherwise be entitled to redeem the Notes except as provided in "*Redemption and Purchase—Redemption at the Option of the Issuer*", "*Redemption and Purchase—Partial Redemption*", and "*Redemption and Purchase—Repayment at the Option of the Noteholders*" below.

Redemption for Tax Reasons

The Notes may be redeemed at the option of the Issuer in whole, but not in part:

- (i) at any time (if none of the "Floating Rate Note Provisions", the "CMS Rate Note Provisions", the "CMT Rate Note Provisions" or the "Index-Linked Note Provisions" are specified in the relevant Pricing Supplement as being applicable); or
- (ii) on any Interest Payment Date (if the "Floating Rate Note Provisions", the "CMS Rate Note Provisions", the "CMT Rate Note Provisions" or the "Index-Linked Note Provisions" are specified in the relevant Pricing Supplement as being applicable),

on giving not less than 30 nor more than 60 days' notice to the Noteholders (which notice shall be irrevocable), at their Early Redemption Amount (Tax), together with interest accrued (if any) to the date fixed for redemption, if:

- (a) the Issuer or the Guarantor has or will become obliged to pay additional amounts as provided or referred to in "*Taxation*" as a result of any change in, or amendment to, the tax laws or regulations of the United States (or any Successor Jurisdiction, as applicable) or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations (including a holding by a court of competent jurisdiction), which change or amendment becomes effective on or after the date of issue of the first Tranche of the Notes; and
- (b) such obligation cannot be avoided by the Issuer or the Guarantor taking reasonable measures available to it,

provided, however, that no such notice of redemption shall be given earlier than:

- (1) where the Notes may be redeemed at any time, 90 days prior to the earliest date on which the Issuer or the Guarantor would be obliged to pay such additional amounts if a payment in respect of the Notes were then due; or
- (2) where the Notes may be redeemed only on an Interest Payment Date, 60 days prior to the Interest Payment Date occurring immediately before the earliest date on which the Issuer or the Guarantor would be obliged to pay such additional amounts if a payment in respect of the Notes were then due.

Prior to the publication of any notice of redemption pursuant to this section, the Issuer shall deliver to the Trustee (A) a certificate signed by two authorised officers of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred and (B) an opinion in form and substance satisfactory to the Trustee of independent legal advisers of recognised standing to the effect that the Issuer or the Guarantor has or will become obliged to pay such additional amounts or has or will become obliged to make such withholding or deduction as a result of such change or amendment. The Trustee shall be entitled to accept such certificate and opinion as sufficient evidence of the satisfaction of the circumstances set out in (A) and (B) above, in which event it shall be binding on the Noteholders. Upon the expiry of any such notice as is referred to in this section, the Issuer shall be bound to redeem the Notes in accordance with this section.

Redemption at the Option of the Issuer

If "Call Option" is specified in the relevant Pricing Supplement as being applicable, the Notes may be redeemed at the option of the Issuer in whole or, if so specified in the relevant Pricing Supplement, in part on any Optional Redemption Date (Call) at the relevant Optional Redemption Amount (Call) on the Issuer's giving not less than 30 nor more than 60 days' notice to the Noteholders and the Trustee, or such other period(s) as may be specified in the relevant Pricing Supplement, (which notice shall be irrevocable and shall oblige the Issuer to redeem the Notes or, as the case may be, the Notes specified in such notice on the relevant Optional Redemption Date (Call) at the Optional Redemption Amount (Call) plus accrued interest (if any) to such date).

Partial Redemption

If the Notes are to be redeemed in part only on any date in accordance with "*—Redemption and Purchase—Redemption at the Option of the Issuer*", in the case of Bearer Notes, the Notes to be redeemed shall be selected by the drawing of lots in such place as the Trustee approves and in such manner as the Trustee considers appropriate, subject to compliance with applicable law, the rules of each competent authority, stock exchange and/or quotation system (if any) by which the Notes have then been admitted to listing, trading and/or quotation and the notice to Noteholders referred to in "*—Redemption and Purchase—Redemption at the Option of the Issuer*" shall specify the serial numbers of the Notes so to be redeemed and, in the case of Registered Notes, each Note shall be redeemed in part in the proportion which the aggregate principal amount of the outstanding Notes to be redeemed on the relevant Optional Redemption Date (Call) bears to the aggregate principal amount of outstanding Notes on such date. If any Maximum Redemption Amount or Minimum Redemption Amount is specified in the relevant Pricing Supplement, then the Optional Redemption Amount (Call) shall in no event be greater than the maximum or be less than the minimum so specified.

Repayment at the Option of the Noteholders

If "Put Option" is specified in the relevant Pricing Supplement as being applicable, the Issuer shall, at the option of the holder of any Note redeem such Note on the Optional Redemption Date (Put) specified in the relevant Put Option Notice at the relevant Optional Redemption Amount (Put) together with interest (if any) accrued to such date. In order to exercise the option contained in this paragraph, the holder of a Note must, not less than 15 nor more than 30 days before the relevant Optional Redemption Date (Put), or such other period(s) as may be specified in the relevant Pricing Supplement, deposit with any Paying Agent, in the case of Bearer Notes, or with the Registrar or any Transfer Agent, in the case of Registered Notes, such Note together with all unmatured Coupons relating thereto and a duly completed Put Option Notice in the form obtainable from any Paying Agent or, as the case may be, Registrar or Transfer Agent. The Paying Agent or, as the case may be, Registrar or Transfer Agent with which such Note is so deposited shall deliver

a duly completed Put Option Receipt to the depositing Noteholder. No Note, once deposited with a duly completed Put Option Notice in accordance with this paragraph, may be withdrawn; **provided, however, that** if, prior to the relevant Optional Redemption Date (Put), any such Note becomes immediately due and payable or, upon due presentation of any such Note on the relevant Optional Redemption Date (Put), payment of the redemption moneys is improperly withheld or refused, the relevant Paying Agent or, as the case may be, Registrar or Transfer Agent shall mail notification thereof to the depositing Noteholder at such address as may have been given by such Noteholder in the relevant Put Option Notice and shall hold such Note at its Specified Office for collection by the depositing Noteholder against surrender of the relevant Put Option Receipt. For so long as any outstanding Note is held by a Paying Agent or, as the case may be, Registrar or Transfer Agent in accordance with this paragraph, the depositor of such Note and not such Paying Agent or, as the case may be, Registrar or Transfer Agent shall be deemed to be the holder of such Note for all purposes. In the case of the redemption of part only of an Individual Note Certificate pursuant to this paragraph, a new Individual Note Certificate in respect of the balance of the Registered Note not redeemed early will be delivered or sent (at the request and risk of such Holder) to the relevant Holder.

Early Redemption of Zero Coupon Notes

Unless otherwise specified in the relevant Pricing Supplement, the Redemption Amount payable on redemption of a Zero Coupon Note at any time before the Maturity Date shall be an amount equal to the sum of:

- (i) the Reference Price; and
- (ii) the product of the Accrual Yield (compounded annually) being applied to the Reference Price from (and including) the Issue Date to (but excluding) the date fixed for redemption or (as the case may be) the date upon which the Note becomes due and payable.

Where such calculation is to be made for a period which is not a whole number of years, the calculation in respect of the period of less than a full year shall be made on the basis of such Day Count Fraction as may be specified in the Pricing Supplement for the purposes of this paragraph or, if none is so specified, a Day Count Fraction of 30E/360.

Partly Paid Notes

Partly Paid Notes will be redeemed, whether at maturity, early redemption or otherwise, in accordance with the provisions of the applicable Pricing Supplement.

Purchase

The Issuer, the Guarantor or any of their Subsidiaries may at any time purchase Notes in the open market or otherwise and at any price, **provided that** all unmatured Coupons are purchased therewith.

Cancellation

The Issuer, the Guarantor or any of their Subsidiaries may at its option retain any Notes so redeemed or purchased by the Issuer, the Guarantor or any of their Subsidiaries and any unmatured Coupons attached to or surrendered with them for its own account and/or resell or cancel or otherwise deal with the same at its discretion.

Restriction on Early Redemption or repurchase of the Notes

If so specified in the relevant Pricing Supplement, the Issuer may redeem or repurchase the Notes only if it has obtained regulatory consent, if such consent is then required by for the redemption or repurchase of the relevant Notes.

Events of Default

An "**Event of Default**", with respect to Notes of a particular Series, means any of the following events (whatever the reason for such Event of Default and whether it be voluntary or involuntary or be effected by operation of law or pursuant to any judgment, decree or order of any court or any order, rule or regulation of any administrative or governmental body):

- (i) *Non-payment of interest:*
- default in the payment of any interest upon any Note or Coupon, if any, when it becomes due and payable, and continuance of such default for a period of 30 days; or
- (ii) *Non-payment of principal:*
- default in the payment of the principal of (or premium, if any, on) any Note on the due date for payment thereof, and continuance of such default for a period of 30 days; or
- (iii) *Breach of other obligations:*
- the Issuer does not comply in all material respects with any of its other obligations under or in respect of the Notes or this Indenture and such failure to comply continues unremedied for 90 days after written notice thereof has been delivered by the Trustee to the Issuer;
- (iv) *Involuntary Insolvency etc.:*
- the entry by a court having jurisdiction of (A) a decree or order for relief in respect of the Issuer in an involuntary case or proceeding under any applicable United States Federal or State bankruptcy, insolvency or similar law or (B) a decree or order adjudging the Issuer a bankrupt or insolvent, or approving a petition seeking receivership, insolvency or liquidation of or in respect of the Issuer under any applicable United States Federal or State law, or appointing a receiver, liquidator, trustee or similar official of the Issuer, or ordering the winding up or liquidation of its affairs, and the continuance of any such decree or order unstayed and in effect for a period of 60 consecutive days; or
- (v) *Voluntary Insolvency etc.:*
- the commencement by the Issuer of a voluntary case or proceeding under any applicable United States federal or State bankruptcy, insolvency or similar law or of any other case or proceeding to be adjudicated a bankrupt or insolvent, the appointment of a receiver for the Issuer under any applicable United States Federal or State bankruptcy, insolvency or similar law following consent by the Board of Directors of the Issuer to such appointment, or the entry of a decree or order for relief in respect of the Issuer in an involuntary case or proceeding under any applicable United States Federal or State bankruptcy, insolvency, receivership, liquidation or similar law following the Issuer's consent to such decree or order,
- (vi) *Guarantee:*
- the Guarantee ceases to be in full force and effect, other than in accordance with the terms of the Indenture, or the Guarantor denies or disaffirms its obligations under the Guarantee, *provided that* no Event of Default shall occur as a result of, or because it is related directly or indirectly to, the insolvency of the Guarantor or the commencement of any proceedings relative to the Guarantor under Title 11 of the United States Code, or the appointment of a receiver for the Guarantor under Title II of the Dodd-Frank Act or the Federal Deposit Insurance Corporation having separately repudiated the Guarantee in any receivership of the Guarantor, or the commencement of any proceeding under any other applicable Federal or State bankruptcy, insolvency, resolution or other similar law, or a receiver, assignee or trustee in bankruptcy or reorganization, liquidator, sequestrator or similar official having been appointed for or having taken possession of the Guarantor or its property, or the institution of any other comparable judicial or regulatory proceedings relative to the Guarantor, or to the creditors or property of the Guarantor, or
- (vii) *Other:*
- any other Event of Default, if any, with respect to the Notes of any Series that is specified in the relevant Indenture relating to such Notes,

If an Event of Default specified in (i), (ii), (iv), (v) or (vi) of the definition of "*Event of Default*" above with respect to Notes of any Series at the time outstanding occurs and is continuing, then in every such case the Trustee or the Holders of not less than 25 per cent. in principal amount of the outstanding Notes of any such Series may by a notice in writing to the Issuer and the Guarantor (and to the Trustee if given by the

Holder(s), declare the Notes to be immediately due and payable at their Early Termination Amount together with accrued interest (if any) **provided that** such Event of Default shall not have occurred as a result of the Issuer (or the Guarantor) withholding or refusing to make a payment (i) in order to comply with any fiscal or other law or regulation or with the order of any court of competent jurisdiction, in each case applicable to such payment, the Issuer, the Guarantor, a relevant paying agent, registrar or Holder or (ii) (subject as set out in the Indenture) in the case of doubt as to the validity or applicability of any such law, regulation or order in accordance with advice as to such validity or applicability given at any time during the said period of 14 days by independent legal advisors acceptable to the Trustee. Any amounts withheld with respect to (i) or (ii) above shall be placed in an interest bearing deposit and if subsequently it shall be or become lawful to make payment of such withheld amount, payment of the withheld amount will be made no later than 7 days after the earliest date upon which the interest bearing deposit falls or may (without penalty) be called for repayment. The withheld amount or the relevant part thereof, together with the accrued interest thereon from, and including, the date the same was placed on deposit to, but excluding, the date upon which such interest bearing deposit was repaid, shall be repaid to the Holders. If the Issuer (or the Guarantor) withholds payment in reliance on provisos (i) or (ii) above where the relevant law, regulation or order proves subsequently not to be valid or applicable, such withholding shall be treated, for the purposes of ascertaining entitlement to accrued interest but not for any other purpose as if it had been at all times an improper withholding or refusal. Any Event of Default specified in paragraph (iii) of the definition of Event of Default above will not be subject to acceleration of maturity by the Trustee or the holders of the outstanding Notes, without prejudice to any other rights and remedies that may be exercised upon the occurrence of an Event of Default.

At any time after such an acceleration or declaration of acceleration with respect to Notes of any Series has been made and before a judgment or decree for payment of the money due has been obtained by the Trustee as hereinafter provided, the Holders of a majority in principal amount of the Outstanding Notes of that Series, by written notice to the Issuer, the Guarantor and the Trustee, may rescind and annul such acceleration or declaration of acceleration and its consequences if:

- (a) the Issuer or the Guarantor has paid or deposited with the Trustee a sum sufficient to pay:
 - (i) all overdue interest, if any, on all Notes of that Series;
 - (ii) the principal of and premium, if any, on any Notes of that Series that have become due other than by such acceleration or declaration of acceleration and interest thereon at the rate or rates prescribed therefor in such Notes;
 - (iii) to the extent that payment of such interest is lawful, interest upon any overdue interest at the rate or rates prescribed therefor in such Notes; and
 - (iv) all sums paid or advanced by the Trustee hereunder and the reasonable compensation, expenses, disbursements and advances of the Trustee, its agents and counsel; and
- (b) all Events of Default with respect to Notes of that Series, other than the non-payment of the principal of and accrued interest on Notes of that Series that have become due solely by such acceleration, have been cured or waived.

No such rescission shall affect any subsequent default or impair any right consequent thereon.

Upon such an acceleration or receipt by the Trustee of any written notice declaring such an acceleration or rescission and annulment thereof, as the case may be, with respect to Notes of a Series all or part of which is represented by a Global Note, a record date shall be established for determining Holders of Outstanding Notes of such Series entitled to join in such notice, which record date shall be at the close of business on the day of such acceleration or the day that the Trustee receives such notice, as the case may be. The Holders on such record date, or their duly designated proxies, and only such Persons, shall be entitled to join in such notice, whether or not such Holders remain Holders after such record date; provided, that unless such declaration of acceleration, or rescission and annulment, as the case may be, shall have become effective by virtue of the requisite percentage having joined in such notice prior to the day which is 90 days after such record date, such declaration of acceleration, or rescission and annulment, as the case may be, shall automatically and without further action by any Holder be cancelled and of no further effect. Nothing in this paragraph shall prevent a Holder, or a proxy of a Holder, from giving, after expiration of such 90-day period, a new written notice of declaration of acceleration, or rescission or annulment, as the case may

be, which has been cancelled pursuant to the proviso to the preceding sentence, in which event a new record date shall be established.

Events of bankruptcy, insolvency, receivership or liquidation relating to the Guarantor will not constitute an Event of Default with respect to any Series of Notes. In addition, failure by the Guarantor to perform any of its covenants or warranties (other than a payment default) will not constitute an Event of Default with respect to any Series of Notes. Therefore, events of bankruptcy, insolvency, receivership or liquidation relating to the Guarantor (in the absence of any such event occurring with respect to the Issuer) will not permit any of the Notes to be declared due and payable and the Trustee is not authorized to exercise any remedy against the Issuer or the Guarantor upon the occurrence or continuation of these events with respect to the Guarantor. Instead, even if an event of bankruptcy, insolvency, receivership or liquidation relating to the Guarantor has occurred, the Trustee and the Noteholders of a Series will not be able to declare the relevant Notes to be immediately due and payable unless there is an Event of Default with respect to that Series as described above, such as the Issuer's bankruptcy, insolvency, receivership or liquidation or a payment default by the Issuer or the Guarantor on the relevant Notes. **The value a Noteholder receives on any Series of Notes may be significantly less than it would have otherwise received had the Notes been declared due and payable immediately or the Trustee been authorized to exercise any remedy against the Issuer or the Guarantor upon the occurrence or continuation of these events with respect to the Guarantor.**

Judgments

Under current New York law, a state court in the State of New York rendering a judgment in respect of a note denominated in other than U.S. dollars would be required to render such judgment in the Specified Currency, and such judgment would be converted by the relevant court into the U.S. dollar at the prevailing rate on the date of entry of such judgment. Accordingly, the holder of such note denominated in other than U.S. dollars would be subject to exchange rate fluctuations between the date of entry of a judgment in a currency other than U.S. dollars and the time the amount of such judgment is paid to such holder in U.S. dollars and converted by such holder into the Specified Currency. It is not certain, however, whether a non-New York state court would follow the same rules and procedures with respect to conversions of judgments in currency other than U.S. dollars.

The Issuer will indemnify the holder of any note against any loss incurred by such holder as a result of any judgment or order being given or made for any amount due under such note and such judgment or order requiring payment in a currency (the "**Judgment Currency**") other than the Specified Currency, and as a result of any variation between (i) the rate of exchange at which the Specified Currency amount is converted into the Judgment Currency for the purpose of such judgment or order, and (ii) the rate of exchange at which the holder of such note, on the date of payment of such judgment or order, is able to purchase the Specified Currency with the amount of the Judgment Currency actually received by such holder, as the case may be.

Consolidation, Merger and Sale or Lease of Assets - Issuer

Without prejudice to "*Substitution*", the Issuer may not without the consent of the Noteholders, or the Couponholders, consolidate with or merge into any other corporation or convey, transfer or lease its properties and assets substantially as an entirety to any Person (hereinafter called the "**Successor Corporation**") other than any such conveyance, transfer or lease to one or more of the Guarantor's Subsidiaries, unless:

- (i) the Successor Corporation formed by such consolidation or into which the Issuer is merged or the Person that acquires by conveyance or transfer, or that leases, the properties and assets of the Issuer substantially as an entirety shall be a corporation organized and existing under the laws of the United States, any political subdivision thereof or any state thereof and shall expressly assume, by a supplemental indenture ("**Supplemental Indenture**"), executed and delivered to the Trustee, in form satisfactory to the Trustee, the due and punctual payment of the principal of (and premium, if any) and interest (including all additional amounts, if any) on all Notes and relevant Coupons and the performance of every covenant of the Indenture on the part of the Issuer to be performed or observed;

- (ii) immediately after giving effect to such transaction, no Event of Default, and no event that, after notice or lapse of time, or both, would become an Event of Default, shall have happened and be continuing; and
- (iii) the Issuer has delivered to the Trustee an Officer's Certificate and an Opinion of Counsel stating that such consolidation, merger, conveyance, transfer or lease and such Supplemental Indenture comply with this paragraph and that all conditions precedent herein provided for relating to such transaction have been met.

Upon any consolidation with or merger into any other corporation, or any conveyance, transfer or lease of the properties and assets of the Issuer substantially as an entirety in accordance with this section to any Person pursuant to the requirements of paragraphs (i), (ii) and (iii) above, the Successor Corporation shall succeed to, and be substituted for, and may exercise every right and power of, the Issuer under the Indenture with the same effect as if such Successor Corporation had been named as the Issuer therein, and thereafter, except in the case of a lease, the Issuer (which term for this purpose shall mean the Person named as the "Issuer" herein or any previous Successor Corporation) shall be relieved of all obligations and covenants under the Indenture and the Notes and relevant Coupons.

The Successor Corporation to a consolidation or merger may be the Guarantor or a Subsidiary of the Guarantor. In addition, the Successor Corporation in a conveyance, transfer or lease may be the Guarantor. **The Indenture also permits the Issuer to convey, transfer or lease all or substantially all of its assets to one or more of the Guarantor's Subsidiaries without any restriction and, in that event, those Subsidiaries would not be required under the Indenture to assume the Issuer's liabilities and obligations under the Indenture and the Notes.**

Consolidation, Merger and Sale or Lease of Assets - Guarantor

Without prejudice to "*Substitution*", the Guarantor may not without the consent of the Noteholders, or the Couponholders, consolidate with or merge into any other corporation or convey, transfer or lease its properties and assets substantially as an entirety to any Successor Corporation other than any such conveyance, transfer or lease to one or more of the Guarantor's Subsidiaries, unless:

- (i) the Successor Corporation formed by such consolidation or into which the Guarantor is merged or the Person that acquires by conveyance or transfer, or that leases, the properties and assets of the Guarantor substantially as an entirety shall be a corporation organised and existing under the laws of the United States, any political subdivision thereof or any state thereof and shall expressly assume, by Supplemental Indenture, executed and delivered to the Trustee, in form satisfactory to the Trustee, the guarantee of the due and punctual payment of the principal of (and premium, if any) and interest (including all additional amounts, if any) on all Notes and relevant Coupons to the extent provided in the Indenture and the performance of every covenant of the Indenture on the part of the Guarantor to be performed or observed;
- (ii) immediately after giving effect to such transaction, no Event of Default, and no event that, after notice or lapse of time, or both, would become an Event of Default, shall have happened and be continuing; and
- (iii) the Guarantor has delivered to the Trustee an Officer's Certificate and an Opinion of Counsel stating that such consolidation, merger, conveyance, transfer or lease and such Supplemental Indenture comply with this paragraph and that all conditions precedent herein provided for relating to such transaction have been met.

Upon any consolidation with or merger into any other corporation, or any conveyance, transfer or lease of the properties and assets of the Guarantor substantially as an entirety in accordance with this section to any Person pursuant to the requirements of paragraphs (i), (ii) and (iii) above, the Successor Corporation shall succeed to, and be substituted for, and may exercise every right and power of, the Guarantor under the Indenture with the same effect as if such Successor Corporation had been named as the Guarantor therein, and thereafter, except in the case of a lease, the Guarantor (which term for this purpose shall mean the Person named as the "Guarantor" herein or any previous Successor Corporation) shall be relieved of all obligations and covenants under the Indenture and the Guarantee. The Successor Corporation to a consolidation or merger may be a Subsidiary of the Guarantor.

In addition, the Indenture permits the Guarantor to convey, transfer or lease all or substantially all of its assets to one or more of its Subsidiaries without any restriction and, in that event, those Subsidiaries would not be required under the Indenture to assume the Guarantor's liabilities and obligations under the Indenture and the Notes.

Substitution

The Issuer may, without the consent of the Trustee, the Noteholders or the Couponholders, substitute for itself any other body corporate incorporated in any country in the world and which is a subsidiary, subsidiary undertaking or the holding company of the Guarantor or another subsidiary of any such holding company in place of the Issuer as the principal debtor in respect of the Notes (hereinafter called the "**Substituted Obligor**") upon notice by the Issuer and the Substituted Obligor to be given in accordance with the section entitled "*—Notices*" if:

- (i) an indenture is executed or some other written form of undertaking is given by the Substituted Obligor to the Trustee, in form and manner satisfactory to the Trustee, agreeing to be bound by the terms of the relevant Indenture, the Notes, and the Coupons as fully as if the Substituted Obligor had been named in such Indenture and on the Notes and the Coupons as the principal debtor in place of the Issuer (or of any previous substitute under this paragraph);
- (ii) the Issuer and the Substituted Obligor execute such other deeds, documents and instruments (if any) as may be required in order that the substitution is fully effective;
- (iii) an unconditional and irrevocable guarantee in form and substance satisfactory to the Trustee shall have been given by the Issuer of the obligations of the Substituted Obligor under the relevant Indenture and the Notes;
- (iv) (a) the Substituted Obligor has obtained all governmental and regulatory approvals and consents necessary for its assumption of liability as principal debtor in respect of the Notes and the Coupons in place of the Issuer (or such previous substitute as aforesaid), (b) the Issuer has obtained all governmental and regulatory approvals and consents necessary for the guarantee to be fully effective as referred to in sub-clause (iii) and (c) such approvals and consents are at the time of substitution in full force and effect;
- (v) without prejudice to the generality of the preceding sub-clauses of this paragraph, where the Substituted Obligor is incorporated, domiciled or resident in or is otherwise subject generally to the taxing jurisdiction of any territory or any political sub-division thereof or any authority of or in such territory having power to tax (the "**Substituted Territory**") other than or in addition to the territory, the taxing jurisdiction of which (or to any such authority of or in which) the Issuer is subject generally (the "**Issuer's Territory**"), the Substituted Obligor will give to the Trustee an undertaking in form and manner satisfactory to the Trustee in terms corresponding to the terms of "*—Taxation*" above with the substitution for the reference therein to the Issuer's Territory of references to the Substituted Territory and in such event the relevant Indenture, the Notes and the Coupons will be interpreted accordingly; and
- (vi) Moody's Investors Service, Inc. and Standard & Poor's Rating Services, a division of The McGraw-Hill Companies Inc., have confirmed in writing to the Trustee that the substitution of the Substituted Obligor will not result in (i) in respect of any Series of Notes that is not specifically rated by any rating agency, a downgrading of the then current credit rating of any rating agency applicable to the class of debt represented by the Notes or (ii) in respect of any Series of Notes which is specifically rated by any rating agency, a downgrading of the then current credit rating applicable to such Series of Notes by such rating agency.

In connection with any proposed substitution of the Issuer or any previous substitute, the Trustee shall, at the direction of the Substituted Obligor and without the consent of the Noteholders or the Couponholders agree to a change of the law from time to time governing the Notes and the Coupons and the relevant Indenture; **provided that** such changes of law, in the opinion of the Issuer, would not be materially prejudicial to the interests of the Noteholders.

In connection with any proposed substitution, the Issuer shall not have regard to, or be in any way liable for, the consequences of such substitution for individual Noteholders or the Couponholders resulting from

their being for any purpose domiciled or resident in, or otherwise connected with, or subject to the jurisdiction of, any particular territory. No Noteholder or Couponholder shall, in connection with any such substitution, be entitled to claim from the Issuer any indemnification or payment in respect of any tax consequence of any such substitution upon such individual Noteholders or Couponholders. The Trustee shall be entitled to receive and rely absolutely upon an Opinion of Counsel and an Officer's Certificate of the Issuer stating that the conditions precedent to any such substitution have been met.

Any substitution pursuant to the first paragraph of this section shall, if so expressed, operate to release the Issuer (or such previous substitute as aforesaid) from any or all of its obligations as principal debtor under the Notes and the relevant Indenture (but without prejudice to its liabilities under any guarantee given pursuant to clause (iii) of such paragraph). Not later than 14 days after the execution of any such documents as aforesaid and after compliance with the said requirements of the Indenture, the Substituted Obligor shall cause notice thereof to be given to the Noteholders.

Upon the execution of such documents and compliance with the said requirements, the Substituted Obligor shall be deemed to be named in the relevant Indenture, the Notes and the Coupons as the principal debtor in place of the Issuer (or of any previous substitute hereunder) and the relevant Indenture, the Notes and the Coupons shall thereupon be deemed to be amended in such manner as shall be necessary to give effect to the substitution and without prejudice to the generality of the foregoing any references to the Issuer in the relevant Indenture, the Notes and the Coupons shall be deemed to be references to the Substituted Obligor.

Prescription

Claims for principal shall become void unless the claims in respect of the relevant Notes are made within ten years of the appropriate Relevant Date. Claims for interest shall become void unless the claims in respect of the relevant Coupons are made within five years of the appropriate Relevant Date. Claims for principal and interest in respect of Registered Notes shall become void unless the relevant Note Certificates are surrendered for payment within ten years of the Relevant Date.

Modification and Amendment

The Indenture contains provisions permitting the relevant Issuer and the Trustee (i) without the consent of the holders of any notes issued under the Indenture, to execute supplemental indentures for certain enumerated purposes, such as to cure any ambiguity or inconsistency or to make any change that does not have a materially adverse effect on the rights of any holder of such notes, and (ii) with the consent of the holders as evidenced by an Extraordinary Resolution passed at a meeting held in accordance with the Indenture, to execute supplemental indentures for the purpose of adding any provisions to or changing in any manner or eliminating any of the provisions of the Indenture or of modifying in any manner the rights of holders of any such note under the Indenture; **provided, however, that** supplemental indentures affecting Reserved Matters may only be sanctioned by an Extraordinary Resolution passed at a meeting of Noteholders at which one or more Persons holding or representing not less than three-quarters or, at any adjourned meeting, not less than one quarter of the aggregate principal amount of the outstanding Notes form a quorum.

Subject to any modification being effected in accordance with the provisions set forth herein and in the Indenture, such modification will be binding on all holders of notes of the same series (whether or not a holder has consented to such modification). The Trustee shall be entitled to receive and rely absolutely upon an Opinion of Counsel and an Officer's Certificate of the Issuer stating that the conditions precedent to any such modification have been met.

Waivers

The holders of not less than a majority in aggregate principal amount of the outstanding Notes of a Series of Notes affected thereby, may on behalf of the holders of all Notes of such Series waive compliance by the Issuer with certain restrictive provisions of the Indenture as pertain to the corporate existence of the Issuer and/or the maintenance of certain agencies by the Issuer.

The holders of a majority in aggregate principal amount of the outstanding Notes of a Series of Notes may waive on behalf of the holders of all Notes of such Series, any past default and its consequences under the Indenture, except a default in the payment of the principal of (or premium, if any, on) or interest, if any, on

any such Note of that Series; a default in respect of a covenant or a provision which under the Indenture cannot be modified or amended without the consent of the holder of each outstanding Note of such Series.

Meetings of Noteholders

The Indenture contains provisions for convening meetings of each Series of Noteholders to consider matters relating to the Notes, including the modification of certain provision of the Indenture. Any such modification may be made if sanctioned by an Extraordinary Resolution. Such a meeting may be convened by the Issuer or the Trustee and shall be convened by the Trustee upon the request in writing of Noteholders holding not less than one-tenth of the aggregate principal amount of the outstanding Notes. The quorum at any meeting convened to vote on an Extraordinary Resolution will be one or more Persons holding or representing one more than half of the aggregate principal amount of the outstanding Notes or, at any adjourned meeting, one or more Persons being or representing Noteholders whatever the principal amount of the Notes held or represented; **provided, however, that** Reserved Matters may only be sanctioned by an Extraordinary Resolution passed at a meeting of Noteholders at which one or more Persons holding or representing not less than three-quarters or, at any adjourned meeting, not less than one quarter of the aggregate principal amount of the outstanding Notes form a quorum. Any Extraordinary Resolution duly passed at any such meeting shall be binding on all the Noteholders and Couponholders, whether present or not.

In addition, a resolution in writing signed by or on behalf of at least 90 per cent. of the Noteholders who for the time being are entitled to receive notice of a meeting of Noteholders under the Indenture will take effect as if it were an Extraordinary Resolution. Such a resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Noteholders.

Enforcement

The Trustee may, at any time, without further notice, institute such proceedings against the Issuer to enforce any obligation, condition or provision binding on the Issuer under the Indenture in respect of the Notes, but shall not be bound to do so unless:

- (a) it has been so directed by an Extraordinary Resolution or it has been so requested in writing by the holders of at least one quarter of the nominal amount of the Notes outstanding; and
- (b) it has been indemnified and/or secured and/or pre-funded by the Noteholders to its satisfaction.

No Noteholder or Couponholder shall be entitled to institute proceedings directly against the Issuer unless the Trustee, having become bound to proceed as aforesaid, fails to do so within a reasonable time and such failure is continuing.

Notices

Notices to Holders of Bearer Notes shall be valid if published in a leading English language daily newspaper published in London (which is expected to be the *Financial Times*) or, if such publication is not practicable, in a leading English language daily newspaper having general circulation in Europe. Any such notice shall be deemed to have been given on the date of first publication (or if required to be published in more than one newspaper, on the first date on which publication shall have been made in all the required newspapers).

Notices to the Holders of Registered Notes shall be sent to them by first class mail (or its equivalent) or (if posted to an overseas address) by airmail at their respective addresses on the Register or, if such publication is not practicable, in a leading English language daily newspaper having general circulation in Europe. Any such notice shall be deemed to have been given on the fourth day after the date of mailing.

Notwithstanding the two preceding paragraphs, the Trustee may approve some other method of giving notice to the Noteholders if, in its opinion, that other method is reasonable having regard to market practice then prevailing and to the requirements of any stock exchange on which Notes are then listed and **provided that** notice of that other method is given to the Noteholders in the manner required by the Trustee.

So long as any Notes are evidenced by a Global Certificate and the Global Certificate is held by or on behalf of a relevant Clearing System, notices to Noteholders may be given by delivery of the relevant notice to that relevant Clearing System for communication by it to entitled Noteholders. Any such notice shall be

deemed to have been given on the date that the notice is determined to the relevant Clearing System for communication to the Noteholders.

Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the Noteholders.

Governing Law

The Indenture and the Notes shall be governed by and construed in accordance with the laws of the State of New York.

Consent to Service

The Indenture provides that the Issuer has designated and appointed Corporation Service Company as its authorised agent upon which process may be served in any suit or proceeding arising out of or relating to the notes or the Indenture that may be instituted in any state or federal court located in the Borough of Manhattan, City of New York, State of New York, and have submitted (for the purposes of any such suit or proceeding) to the jurisdiction of any such New York court in which any such suit or proceeding is so instituted.

Concerning the Trustee

The Indenture provides that, except during the continuance of an Event of Default for a series of notes, the Trustee will have no obligations other than the performance of such duties as are specifically set forth in the Indenture. Subject to the provisions of the Indenture relating to the indemnification of the Trustee, if an Event of Default has occurred and is continuing, the Trustee shall use the same degree of care and skill in its exercise of the rights and powers vested in it by the Indenture as a prudent person would exercise under the circumstances in the conduct of such person's own affairs.

The Issuer may maintain accounts with and conduct banking and other business transactions with the Trustee in the ordinary course of its business.

Concerning the Principal Paying Agent, the Registrar, the Transfer Agent and the Calculation Agent

In acting under the Indenture and in connection with the Notes and the Coupons, the Agents act solely as agents of the Issuer or, following the occurrence of an Event of Default, the Trustee and do not assume any obligations towards, fiduciary duty or relationship of agency or trust for or with any of the Noteholders or Couponholders.

The Principal Paying Agent, Registrar and Transfer Agent and their respective initial Specified Offices are set out below. The initial Calculation Agent (if any) is specified in the relevant Pricing Supplement. The Issuer reserves the right at any time, with the prior written consent of the Trustee, to vary or terminate the appointment of any Paying Agent, Registrar, Transfer Agent or Calculation Agent and to appoint a successor principal paying agent or registrar or calculation agent and additional or successor paying agents; **provided, however, that:**

- (a) the Issuer shall at all times maintain a Principal Paying Agent, Registrar and Transfer Agent; and
- (b) if a Calculation Agent is specified in the relevant Pricing Supplement, the Issuer shall at all times maintain a Calculation Agent; and
- (c) if and for so long as the Notes are admitted to listing, trading and/or quotation by any competent authority, stock exchange and/or quotation system which requires the appointment of a Paying Agent in any particular place, the Issuer shall maintain a Paying Agent having its Specified Office in the place required by such competent authority, stock exchange and/or quotation system.

Notice of any appointment of, or change in, any of the Paying Agents, Transfer Agent or in their Specified Offices shall promptly be given to the Noteholders.

Additional terms for Credit Linked Notes

General

Credit Terms

The Pricing Supplement for a particular issue of Credit Linked Notes shall specify:

- (a) the type of Credit Linked Notes, being Single Reference Entity CLNs, Nth-to-Default Credit Linked Notes, Basket CLNs, CDS Spread CLNs or such other type as may be specified in the Pricing Supplement;
- (b) the Settlement Method (if not Auction Settlement) and, where Auction Settlement applies, the applicable Fallback Settlement Method;
- (c) the Reference Entity or Reference Entities in respect of which a Credit Event may occur;
- (d) the Reference Obligation(s) (if any) in respect of each Reference Entity;
- (e) the Trade Date and the Scheduled Maturity Date;
- (f) the Transaction Type applicable to each Reference Entity; and
- (g) the Reference Entity Notional Amount in respect of each Reference Entity.

Physical Settlement Matrix

Where a Transaction Type is specified in the relevant Pricing Supplement in respect of any Reference Entity, then the provisions of these Credit Linked Terms shall apply with respect to such Reference Entity in accordance with the Physical Settlement Matrix as it applies to such Transaction Type, as though such Physical Settlement Matrix were set out in full in such Pricing Supplement and as though any elections or terms applying to such Transaction Type were specified as being applicable in such Pricing Supplement.

Additional Provisions

If, in accordance with the specified Transaction Type or otherwise, any Additional Provisions are applicable, these Credit Linked Terms shall take effect subject to the provisions thereof.

Basket CLNs

If the Credit Linked Notes are Basket CLNs, then the provisions of these Credit Linked Terms relating to (a) redemption of Credit Linked Notes following satisfaction of Conditions to Settlement, (b) extension of maturity of Credit Linked Notes on delivery of an Extension Notice, (c) cessation or suspension of accrual of interest and (d) accrual and payment of interest following the Scheduled Maturity Date shall, with respect to each Credit Linked Note, apply separately with respect to each Reference Entity and the portion of the Specified Denomination of such Credit Linked Note corresponding to its *pro rata* share of the Reference Entity Notional Amount. The remaining provisions of these Credit Linked Terms shall be construed accordingly.

Redemption

Payment at maturity absent Satisfaction of Conditions to Settlement

The Issuer will make a payment in respect of each Credit Linked Note on the related CLN Maturity Date (as such date may be extended in accordance with the definition thereof) of an amount equal to the outstanding principal amount of such Credit Linked Note (or, in the case of Basket CLNs, the relevant portion thereof) (together with interest, if any, payable thereon) unless:

- (a) the Credit Linked Notes have been previously redeemed or purchased and cancelled in full (including as described in "—Redemption following Satisfaction of Conditions to Settlement", "—Redemption following a Merger Event" or "—Additional Credit-Linked Note Disruption Events"); or
- (b) the Conditions to Settlement have been satisfied (or if the Credit Linked Notes are CDS Spread Credit Linked Notes, the Conditions to Settlement have been satisfied with respect to any Reference Entity), in which event the Issuer shall redeem the Credit Linked Notes as described in "—Redemption following Satisfaction of Conditions to Settlement" (or if applicable, "—

Redemption following Satisfaction of Conditions to Settlement (CDS Spread Credit Linked Notes Only)").

Redemption following Satisfaction of Conditions to Settlement (CDS Spread Credit Linked Notes only)

- (a) if the Conditions to Settlement have been satisfied with respect to both of the Short Reference Entity and the Long Reference Entity prior to the First-to-Occur Settlement Date, then each Note will be subject to redemption by payment (on the later of the Auction Settlement Date (or if a Fallback Settlement Event occurs, the Cash Settlement Date) in respect of the Short Reference Entity and the Auction Settlement Date (or if a Fallback Settlement Event occurs, the Cash Settlement Date) in respect of the Long Reference Entity) of its pro rata share of an amount equal to:

$\text{Max}(0, [A - B + C - D]),$

where:

"A" means the Aggregate Nominal Amount;

"B" means the Auction Settlement Amount (or if a Fallback Settlement Event occurs, the Cash Settlement Amount) in relation to the Long Reference Entity;

"C" means the Auction Settlement Amount (or if a Fallback Settlement Event occurs, the Cash Settlement Amount) in relation to the Short Reference Entity; and

"D" means the Unwind Costs.

- (b) if the Conditions to Settlement have been satisfied with respect to the Short Reference Entity, but the Conditions to Settlement have not been satisfied with respect to the Long Reference Entity prior to the Auction Settlement Date (or if a Fallback Settlement Event occurs, the Cash Settlement Date) in respect of the Short Reference Entity, then each Note will be subject to redemption by payment on the Auction Settlement Date (or if a Fallback Settlement Event occurs, the Cash Settlement Date) in respect of the Short Reference Entity of its pro rata share of an amount equal to:

$\text{Max}(0, [A + B + C - D]),$

Where:

"A" means the Aggregate Nominal Amount;

"B" means the Auction Settlement Amount (or if a Fallback Settlement Event occurs, the Cash Settlement Amount) in relation to the Short Reference Entity;

"C" means any gains (expressed as a positive number) or losses (expressed as a negative number) that would be realized or incurred, as applicable, by the Issuer in connection with a termination, settlement, re-establishment or offset of the Long Notional Credit Derivative Transaction; and

"D" means the Unwind Costs.

- (c) if the Conditions to Settlement have been satisfied with respect to the Long Reference Entity but the Conditions to Settlement have not been satisfied with respect to the Short Reference Entity prior to the Auction Settlement Date (or if a Fallback Settlement Event occurs, the Cash Settlement Date) in respect of the Long Reference Entity, then each Note will be subject to redemption by payment on the Auction Settlement Date (or if a Fallback Settlement Event occurs, the Cash Settlement Date) in respect of the Long Reference Entity of its pro rata share of an amount equal to:

$\text{Max}(0, [A - B + C - D]),$

Where:

"A" means the Aggregate Nominal Amount;

"B" means the Auction Settlement Amount (or if a Fallback Settlement Event occurs, the Cash Settlement Amount) in relation to the Long Reference Entity;

"C" means any gains (expressed as a positive number) or losses (expressed as a negative number) that would be realized or incurred, as applicable, by the Issuer in connection with a termination, settlement, re-establishment or offset of the Short Notional Credit Derivative Transaction; and

"D" means the Unwind Costs.

Redemption following Satisfaction of Conditions to Settlement (Credit Linked Notes other than CDS Spread Credit Linked Notes)

Upon satisfaction of the Conditions to Settlement in relation to any Reference Entity, each Credit Linked Note (or, in the case of Basket CLNs, the relevant portion thereof) will be subject to redemption:

- (a) if the applicable Settlement Method is Auction Settlement, by payment of its *pro rata* share of the Auction Settlement Amount on the Auction Settlement Date, unless a Fallback Settlement Event occurs, in which event the Issuer shall perform its respective payment and/or delivery obligations in accordance with the applicable Fallback Settlement Method, except that, if the Conditions to Settlement with respect to a new Credit Event are satisfied following the occurrence of a Fallback Settlement Event with respect to a first Credit Event and no Fallback Settlement Event occurs with respect to such new Credit Event, the Issuer may, if it so elects on or prior to a related Valuation Date or Delivery Date, redeem the Credit Linked Notes by Auction Settlement as described in this paragraph;
- (b) if the applicable Settlement Method is Physical Settlement, as described in "*Additional terms for Credit Linked Notes—Physical Settlement*"; and
- (c) if the applicable Settlement Method is Cash Settlement, by payment of its *pro rata* share of the Cash Settlement Amount on the Cash Settlement Date.

If the applicable Settlement Method is Auction Settlement and, with respect to an M(M)R Restructuring to which a No Auction Announcement Date has occurred pursuant to sub-paragraphs (ii) or (iii)(b) of the definition of "No Auction Announcement Date", the Issuer may, on or prior to the Movement Option Cut-Off Date, elect to exercise the Movement Option. If the Issuer does not notify the Calculation Agent of its intention to exercise the Movement Option on or prior to such date, such failure will constitute a Fallback Settlement Event and the Credit Linked Notes will be settled in accordance with the Fallback Settlement Method.

Where the Credit Linked Notes are Nth-to-Default Credit Linked Notes, the Conditions to Settlement shall not be satisfied with respect to the Credit Linked Notes until the Conditions to Settlement are satisfied with respect to the Nth Reference Entity. Where the Credit Linked Notes are Nth-to-Default Credit Linked Notes and the Conditions to Settlement are satisfied with respect to more than one Reference Entity on the same day, the Calculation Agent shall determine in its sole discretion the order in which such Conditions to Settlement were satisfied.

Redemption following a Merger Event

If "Redemption Following a Merger Event" is specified as applicable in the applicable Pricing Supplement, in the event that a Merger Event has occurred, as determined by the Calculation Agent, the Issuer may give notice to the Noteholders as described in "*Notices*" and redeem all but not some only of the Credit Linked Notes on the Merger Event Redemption Date by payment of an amount to each Noteholder in respect of each Credit Linked Note equal to the outstanding principal amount of such Credit Linked Note, less such Noteholder's *pro rata* share of the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent in its sole and absolute discretion.

Additional Credit-Linked Note Disruption Events

If the Calculation Agent determines that an Additional Credit-Linked Note Disruption Event has occurred, the Issuer may redeem the Credit Linked Notes by giving notice to Noteholders as described in "*Notices*". If the Notes are so redeemed, the Issuer will pay an amount to each Noteholder in respect of each Credit Linked Note equal to the outstanding principal amount of such Credit Linked Note, less such Noteholder's

pro rata share of the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements all as determined by the Calculation Agent in its sole and absolute discretion. Payments will be made in such manner as shall be notified to the Noteholders as described in "*—Notices*".

Suspension of Obligations

If a notice (a "**DC Notice**") is delivered to the DC Secretary relating to a DC Credit Event Question in relation to a Reference Entity (and notwithstanding that the relevant Credit Derivatives Determinations Committee has yet to determine whether Publicly Available Information is available), then unless the Issuer otherwise elects by notice to the Calculation Agent and the Noteholders, from the date delivery of any such DC Notice is effective, any obligation of the Issuer to redeem any Credit Linked Note (including as described in "*—Redemption following Satisfaction of Conditions to Settlement*") or pay any amount of interest which would otherwise be due thereon shall, (or, in the case of Basket CLNs, the relevant portion thereof relating to the relevant Reference Entity), be and remain suspended (without interest accruing on any such suspended sum) until such time as the relevant Credit Derivatives Determinations Committee has Resolved on the DC Credit Event Question and one of a DC Credit Event Question Dismissal, a DC No Credit Event Announcement or a DC Credit Event Announcement has been publicly announced by the DC Secretary.

During such suspension period, the Issuer shall not be obliged to, nor entitled to, take any action in connection with the settlement of the Credit Linked Notes (or, in the case of Basket CLNs, the relevant portion thereof relating to the relevant Reference Entity). Once the DC Secretary has publicly announced the outcome of the DC Resolution relating to the DC Credit Event Question (one of a DC Credit Event Question Dismissal, a DC No Credit Event Announcement or a DC Credit Event Announcement), such suspension shall terminate and any obligations so suspended shall resume on the basis of such DC Resolution on the CLN Business Day following such public announcement by the DC Secretary, with the Issuer having the benefit of the full day notwithstanding when the suspension began. Any amount of interest so suspended shall, subject to the provisions described in "*—Additional terms for Credit Linked Notes—Interest—Cessation of Interest Accrual*", become due on a date determined by the Calculation Agent, in its sole discretion but not later than fifteen CLN Business Days following such public announcement by the DC Secretary.

For the avoidance of doubt, no interest shall accrue on any payment of interest or principal which is deferred as described in this "*Suspension of Obligations*" section.

Accrued Interest on Deliverable Obligations, Valuation Obligations

With respect to a Credit Linked Note or a Notional Credit Derivative Transaction for which:

- (a) "Physical Settlement" is specified to be the Settlement Method in the relevant Pricing Supplement (or for which Physical Settlement is applicable as the Fallback Settlement Method), the Outstanding Principal Balance of the Deliverable Obligations being Delivered will exclude accrued but unpaid interest, unless "Include Accrued Interest" is specified in the relevant Pricing Supplement, in which case, the Outstanding Principal Balance of the Deliverable Obligations being Delivered will include accrued but unpaid interest (as the Calculation Agent shall determine in its sole discretion);
- (b) "Cash Settlement" is specified to be the Settlement Method in the relevant Pricing Supplement (or if Cash Settlement is applicable as the Fallback Settlement Method), and:
 - (i) "Include Accrued Interest" is specified in the relevant Pricing Supplement, the Outstanding Principal Balance of the Valuation Obligation shall include accrued but unpaid interest;
 - (ii) "Exclude Accrued Interest" is specified in the relevant Pricing Supplement, the Outstanding Principal Balance of the Valuation Obligation shall not include accrued but unpaid interest; or
 - (iii) neither "Include Accrued Interest" nor "Exclude Accrued Interest" is specified in the relevant Pricing Supplement, the Calculation Agent shall determine in its sole discretion, based on the then current market practice in the market of the Valuation Obligation

whether the Outstanding Principal Balance of the Valuation Obligation shall include or exclude accrued but unpaid interest and, if applicable, the amount thereof; or

- (c) the provisions described in any of the "—Partial Cash Settlement Due to Impossibility or Illegality", "—Partial Cash Settlement of Consent Required Loans", "—Partial Cash Settlement of Assignable Loans", "—Partial Cash Settlement of Participations" or "—Non-Delivery of Deliverable Obligations" sub-sections of "—Additional terms for Credit Linked Notes—Physical Settlement", or in paragraph (b)(ii) of "—Restructuring Credit Event—Mod Mod R", are applicable, the Calculation Agent shall determine in its sole discretion, based on the then current market practice in the market of the relevant Undeliverable Asset, whether such Quotations shall include or exclude accrued but unpaid interest.

Miscellaneous provisions relating to Redemption

If the Credit Linked Notes are partially redeemed, the relevant Credit Linked Notes or, if the Credit Linked Notes are represented by a Global Note, such Global Note, shall be endorsed to reflect such partial redemption. Upon such partial redemption, the outstanding principal amount of each Credit Linked Note shall be reduced for all purposes (including accrual of interest thereon) accordingly.

Payment of the outstanding principal amount of any Credit Linked Note on the CLN Maturity Date or redemption of any Credit Linked Note, in each case as described in this "Redemption" section, together with payment of interest, if any, due thereon shall discharge all or the relevant portion of the obligations of the Issuer in relation thereto.

Any amount payable under the provisions described in "—Redemption following Satisfaction of Conditions to Settlement" shall be rounded downwards to the nearest sub-unit of the relevant currency.

Interest

Cessation of Interest Accrual

Upon the occurrence of an Event Determination Date in respect of any Reference Entity, interest on such Credit Linked Note (or, in the case of Basket CLNs, the relevant portion thereof) shall cease to accrue with effect from and including either:

- (a) the Interest Payment Date immediately preceding such Event Determination Date (or, in the case of an Event Determination Date occurring during the first Interest Period, the Interest Commencement Date); or
- (b) if so specified in the relevant Pricing Supplement, such Event Determination Date.

Interest following Scheduled Maturity

Subject to the provisions described in "—Cessation of Interest Accrual", if an Extension Notice has been given, each Credit Linked Note (or, in the case of Basket CLNs, the relevant portion thereof) which is outstanding following the Scheduled Maturity Date shall continue to bear interest from (and including) the Scheduled Maturity Date to (but excluding) the related CLN Maturity Date at a rate of interest equal to either:

- (a) the rate that the Issuer would pay to an independent customer in respect of overnight deposits in the currency of the Credit Linked Notes; or
- (b) such other rate as shall be specified for such purpose in the relevant Pricing Supplement.

Interest at Redemption

If a payment is made on the Credit Linked Notes on the CLN Maturity Date or the Credit Linked Notes are redeemed, in either case pursuant to the general terms of the Notes (as described elsewhere in this "Description of the Notes") or the provisions of these Credit Linked Terms, the Scheduled Maturity Date, the CLN Maturity Date (if not the Scheduled Maturity Date), the Auction Settlement Date, the Cash Settlement Date or the last Delivery Date, as the case may be, shall be an Interest Payment Date in respect of each Credit Linked Note (or, in the case of Basket CLNs, the relevant portion thereof) and the Issuer

shall pay any interest that has accrued but which has not been previously paid in respect of each Credit Linked Note (or, as applicable, the relevant portion thereof) on such Interest Payment Date.

Physical Settlement

Delivery and payment

If Physical Settlement is the applicable Settlement Method of any Credit Linked Note, then following an Event Determination Date the Issuer shall, subject to the provisions described in the "*—Partial Cash Settlement Due to Impossibility or Illegality*", "*—Partial Cash Settlement of Consent Required Loans*", "*—Partial Cash Settlement of Assignable Loans*", "*—Partial Cash Settlement of Participations*", "*—Non-Delivery of Deliverable Obligations*" and "*—Asset Transfer Notice*" sections below, deliver to the Calculation Agent and Noteholders a Notice of Physical Settlement on or prior to the NOPS Cut-off Date, and, on or prior to the related Physical Settlement Date, redeem such Credit Linked Note (or, in the case of Basket CLNs, the relevant portion thereof), respectively, by:

- (a) Delivering a *pro rata* share (the "**Entitlement**") of the Deliverable Obligations specified in the related Notice of Physical Settlement; and
- (b) paying such Credit Linked Note's *pro rata* portion of the related Physical Settlement Adjustment Rounding Amount.

Partial Cash Settlement Due to Impossibility or Illegality

If, due to an event beyond the control of the Issuer, it is impossible or illegal for the Issuer to Deliver, or due to an event beyond the control of any Noteholder, it is impossible or illegal for the relevant Noteholder to accept Delivery of, any of the Deliverable Obligations (other than a Deliverable Obligation described in paragraph (iv) of the definition of "Deliverable Obligation") specified in a Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, on the related Physical Settlement Date (including, without limitation, failure of the relevant clearance system or due to any law, regulation or court order, but excluding market conditions or the failure to obtain requisite consent with respect to Delivery of Loans), then on or before such date the Issuer shall Deliver and each Noteholder shall take Delivery of any of the Deliverable Obligations specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, for which it is possible and legal to take Delivery. If, following the occurrence of any such impossibility or illegality, the amount of Deliverable Obligations that are to be Delivered as specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, are not Delivered to the relevant Noteholder on or prior to the Latest Permissible Physical Settlement Date, then with respect to the Deliverable Obligations that cannot be Delivered (the "**Undeliverable Obligations**"), the Issuer shall pay to the relevant Noteholder an amount equal to the applicable Partial Cash Settlement Amount on the applicable Partial Cash Settlement Date.

Partial Cash Settlement of Consent Required Loans

If:

- (a) "*Partial Cash Settlement of Consent Required Loans*" is specified as applicable in the relevant Pricing Supplement;
- (b) the Deliverable Obligations specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, include Consent Required Loans that, due to the non-receipt of any requisite consents, are not, on the Physical Settlement Date, capable of being assigned or novated to the Noteholders or their respective designees and such consents are not obtained or deemed given by the Latest Permissible Physical Settlement Date; and
- (c) (A) "Direct Loan Participation" is not specified as a Deliverable Obligation Characteristic in the relevant Pricing Supplement, or (B) "Direct Loan Participation" is specified as a Deliverable Obligation Characteristic in the relevant Pricing Supplement and the relevant participation is not effected on or before the Latest Permissible Physical Settlement Date,

then with respect to the Deliverable Obligations specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, that consist of Consent Required Loans for which consents are not obtained or deemed given (the "**Undeliverable Loan Obligations**"), the Issuer shall pay to the relevant

Noteholder an amount equal to the applicable Partial Cash Settlement Amount on the applicable Partial Cash Settlement Date.

Partial Cash Settlement of Assignable Loans

If:

- (a) "Partial Cash Settlement of Assignable Loans" is specified as applicable in the relevant Pricing Supplement;
- (b) the Deliverable Obligations specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable include Assignable Loans that, due to the non-receipt of any requisite consents, are not, on the Physical Settlement Date, capable of being assigned or novated to the Noteholders or their respective designees and such consents are not obtained or deemed given by the Latest Permissible Physical Settlement Date; and
- (c) (A) "Direct Loan Participation" is not specified as a Deliverable Obligation Characteristic in the relevant Pricing Supplement, or (B) "Direct Loan Participation" is specified as a Deliverable Obligation Characteristic in the relevant Pricing Supplement and the relevant participation is not effected on or before the Latest Permissible Physical Settlement Date,

then with respect to the Deliverable Obligations specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, that consist of Assignable Loans for which consents are not obtained or deemed given (the "**Unassignable Obligations**"), the Issuer shall pay to the relevant Noteholder an amount equal to the applicable Partial Cash Settlement Amount on the applicable Partial Cash Settlement Date.

Partial Cash Settlement of Participations

If:

- (a) "Partial Cash Settlement of Participations" is specified as applicable in the relevant Pricing Supplement; and
- (b) the Deliverable Obligations include Direct Loan Participations and the relevant participation is not effected on or before the Latest Permissible Physical Settlement Date,

then with respect to the Deliverable Obligations specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, that consist of Direct Loan Participations in respect of which the relevant participation is not effected (the "**Undeliverable Participations**"), the Issuer shall pay to the relevant Noteholder an amount equal to the applicable Partial Cash Settlement Amount on the applicable Partial Cash Settlement Date.

Non-Delivery of Deliverable Obligations

If the Issuer does not Deliver (including following the occurrence of a Hedge Disruption Event) any Deliverable Obligation specified in a Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, other than as a result of an event or circumstance described in any of "*Partial Cash Settlement Due to Impossibility or Illegality*", "*Partial Cash Settlement of Consent Required Loans*", "*Partial Cash Settlement of Assignable Loans*" or "*Partial Cash Settlement of Participations*", such failure shall not constitute an Event of Default for the purpose of the Credit Linked Notes and the Issuer may continue to attempt to Deliver the Deliverable Obligations that are Bonds or Loans until the Extended Physical Settlement Date. If, as at the relevant Extended Physical Settlement Date, any such Deliverable Obligations have not been Delivered, then with respect to such Deliverable Obligations (the "**Non-Deliverable Obligations**"), the Issuer shall pay to the relevant Noteholder an amount equal to the applicable Partial Cash Settlement Amount on the applicable Partial Cash Settlement Date.

Aggregation and Rounding

Where a Noteholder holds Credit Linked Notes in an aggregate principal amount greater than the Specified Denomination, the Outstanding Principal Balance of the Deliverable Obligations to be Delivered in respect of the Credit Linked Notes shall be aggregated for the purposes of the provisions described in this "*Physical Settlement*" section. If the principal amount of the Deliverable Obligations to be Delivered in respect of

each Credit Linked Note to be redeemed as described in this "Aggregation and Rounding" section on any occasion is not equal to an authorised denomination (or integral multiple thereof) of such Deliverable Obligations then the principal amount of Deliverable Obligations to be Delivered will be rounded down to the nearest authorised denomination or multiple thereof, or, if none, to zero. In such circumstances, the Deliverable Obligations that were not capable of being Delivered shall, if and to the extent practicable, be sold by the Issuer or such other agent as may be appointed by the Issuer for such purpose and, if they are so sold, the Issuer shall make payment in respect of each Credit Linked Note in an amount equal to its *pro rata* share of the related net sale proceeds as soon as reasonably practicable following receipt thereof.

Delivery and Fees

The Delivery of any of the Deliverable Obligations pursuant to the provisions described in this "Physical Settlement" section shall be made in such commercially reasonable manner as the Issuer shall, in its sole discretion, determine to be appropriate for such Delivery. Subject as set out in the definition of "Deliver":

- (a) any recordation, processing or similar fee reasonably incurred by the Issuer and/or any of its Affiliates and payable to the agent under a Loan in connection with an assignment (where Deliverable Obligations include Assignable Loans or Consent Required Loans) shall be payable by the relevant Noteholders, and if any Stamp Tax is payable in connection with the Delivery of any Deliverable Obligations, payment thereof shall be made by the relevant Noteholders; and
- (b) any other expenses arising from the Delivery and/or transfer of the Deliverable Obligations shall be for the account of the Noteholders or the Issuer, as appropriate, determined in accordance with then current market conventions; and
- (c) where the Deliverable Obligation is a Qualifying Policy, any transfer or similar fee reasonably incurred by the Issuer in connection with the Delivery of such Qualifying Policy and payable to the Reference Entity shall be payable by the Issuer and the Noteholders equally on the Delivery Date or Latest Permissible Physical Settlement Date, as applicable.

Delivery and/or transfer of the Deliverable Obligations shall be delayed until all expenses relating to such Delivery or transfer payable by the Noteholders have been paid to the satisfaction of the Issuer.

Asset Transfer Notice

A Noteholder will not be entitled to any of the amounts or assets specified as being due to it in the provisions described in this "Physical Settlement" section upon the satisfaction of the Conditions to Settlement unless it has presented or surrendered (as is appropriate) the relevant Credit Linked Note and delivered an Asset Transfer Notice (in a form acceptable to the Issuer) as described in "—Delivery". For so long as the Credit Linked Notes are held in any clearing system, any communication from such clearing system on behalf of the Noteholder containing the information required in paragraphs (A) to (G) of "—Delivery" will be treated as an Asset Transfer Notice. For as long as Bearer Notes are represented by a Global Note, surrender of Credit Linked Notes for such purpose will be effected by presentation of the Global Note and its endorsement to note the principal amount of Credit Linked Notes to which the relevant Asset Transfer Notice relates.

NOPS Amendment Notice

The Issuer may, from time to time, notify the Calculation Agent and Noteholders (each such notification, a "**NOPS Amendment Notice**") that the Issuer is replacing, in whole or in part, one or more Deliverable Obligations specified in the Notice of Physical Settlement or a prior NOPS Amendment Notice, as applicable, (to the extent the relevant Deliverable Obligation has not been Delivered as of the date such NOPS Amendment Notice is effective). A NOPS Amendment Notice shall contain a revised detailed description of each replacement Deliverable Obligation that the Issuer will Deliver to Noteholders (each, a "**Replacement Deliverable Obligation**") and shall also specify the Outstanding Amount of each Deliverable Obligation identified in the Notice of Physical Settlement or a prior NOPS Amendment Notice, as applicable, that is being replaced (with respect to each such Deliverable Obligation, the "**Replaced Deliverable Obligation Outstanding Amount**"). The Outstanding Amount of each Replacement Deliverable Obligation identified in a NOPS Amendment Notice shall be determined by applying the Revised Currency Rate to the relevant Replaced Deliverable Obligation Outstanding Amount. The Outstanding Amount of the Replacement Deliverable Obligations specified in any NOPS Amendment

Notice in aggregate with the Outstanding Amount of the Deliverable Obligations specified in the Notice of Physical Settlement or any earlier NOPS Amendment Notice which, in each case, are not being replaced must not be greater than the Aggregate Outstanding Amount. Each such NOPS Amendment Notice must be effective on or prior to the Physical Settlement Date (determined without reference to any change resulting from such NOPS Amendment Notice).

Notwithstanding the foregoing, (i) the Issuer may correct any errors or inconsistencies in the detailed description of each Deliverable Obligation contained in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, by notice to the Calculation Agent and Noteholders prior to the relevant Delivery Date and (ii) if Asset Package Delivery is applicable, the Issuer shall on the NOPS Effective Date, or as soon as reasonably practicable thereafter (but in any case, prior to the Delivery Date), notify the Calculation Agent and Noteholders of the detailed description of the Asset Package, if any, that it intends to Deliver to Noteholders in lieu of the Prior Deliverable Obligation or Package Observable Bond, if any, specified in the Notice of Physical Settlement or NOPS Amendment Notice, as applicable, it being understood in each case that such notice shall not constitute a NOPS Amendment Notice.

Delivery

(a) Procedure

In relation to Credit Linked Notes to which Physical Settlement applies, in order to obtain Delivery of the Entitlement in respect of any Credit Linked Note:

- (i) if such Credit Linked Note is represented by a Global Note, the relevant Noteholder must deliver to Euroclear or Clearstream, Luxembourg (as applicable), with a copy to a Paying Agent and any entity appointed by the Issuer to Deliver the Entitlement on its behalf (the "**Delivery Agent**") not later than the close of business in each place of receipt on the Cut-Off Date, a duly completed Asset Transfer Notice in compliance with the requirements of the provisions described in this "*Delivery*" section and in a form acceptable to the Issuer; and
- (ii) if such Credit Linked Note is in definitive form, the relevant Noteholder must deliver (x) if the Credit Linked Note is a Bearer Note, to any Paying Agent, or (y) if the Credit Linked Note is a Registered Note, to the Registrar or any Paying Agent, in each case, with a copy to the Paying Agent and the Delivery Agent (as defined above) not later than the close of business in each place of receipt on the Cut-Off Date, a duly completed Asset Transfer Notice in compliance with the requirements of the provisions described in this "*Delivery*" section and in a form acceptable to the Issuer.

For the purposes hereof, "**Cut-off Date**" means the date specified as such in the applicable Pricing Supplement or, if not so specified, such other date specified by the Issuer, either in the Notice of Physical Settlement or otherwise.

Copies of the Asset Transfer Notice may be obtained during normal business hours from the specified office of the Registrar or a Paying Agent.

An Asset Transfer Notice may only be delivered (i) if such Credit Linked Note is represented by a Global Note, in such manner as is acceptable to Euroclear or Clearstream, Luxembourg, as the case may be, or (ii) if such Credit Linked Note is in definitive form, in writing.

If a Credit Linked Note is in definitive form, it must be delivered together with the duly completed Asset Transfer Notice.

The Asset Transfer Notice shall:

- (A) specify the name, address and contact telephone number of the relevant Noteholder and the person from whom the Issuer or the Delivery Agent may obtain details for the Delivery of the Entitlement;
- (B) specify the series number of the Credit Linked Notes and the number of Credit Linked Notes which are the subject of such notice;

- (C) in the case of Credit Linked Notes represented by a Global Note, specify the principal amount of Credit Linked Notes which are the subject of such notice and the number of the Noteholder's account at the relevant clearing system to be debited with such Credit Linked Notes and irrevocably instruct and authorise the relevant clearing system to debit the relevant Noteholder's account with such Credit Linked Notes on the Asset Transfer Date;
- (D) include an undertaking to pay all Expenses and, in the case of Credit Linked Notes represented by a Global Note, an authority to the relevant clearing system to debit a specified account of the Noteholder with the relevant clearing system in respect thereof and to pay such Expenses;
- (E) include such details as are required for Delivery of the Entitlement which may include account details and/or the name and address of any person(s) into whose name evidence of the Entitlement is to be registered and/or any bank, broker or agent to whom documents evidencing the Entitlement are to be Delivered and specify the name and number of the Noteholder's account to be credited with any cash payable by the Issuer, including as described in "*—Provisions relating to LPN Reference Entities*" below, in respect of any cash amount constituting the Entitlement;
- (F) certify that the beneficial owner of each Credit Linked Note is not a U.S. person (as defined in the Asset Transfer Notice), the Credit Linked Note is not being redeemed within the United States or on behalf of a U.S. person and no cash, securities or other property have been or will be delivered within the United States or to, or for the account or benefit of, a U.S. person in connection with any redemption thereof; and
- (G) authorise the production of such certification in any applicable administrative or legal proceedings.

(b) Verification of the Noteholder

In the case of Credit Linked Notes represented by a Global Note, upon receipt of an Asset Transfer Notice, the relevant clearing system shall verify that the person delivering the Asset Transfer Notice is the holder of the Credit Linked Notes described therein according to its records. Subject thereto, the relevant clearing system will confirm to the Paying Agent to which the Asset Transfer Notice was delivered (the "**Relevant Paying Agent**") the series number and number of Credit Linked Notes the subject of such notice, the relevant account details and the details for the delivery of the Entitlement of each Credit Linked Note. Upon receipt of such confirmation, the Relevant Paying Agent will inform the Issuer and any Delivery Agent thereof and the Issuer will countersign the Asset Transfer Notice as confirmation that the Relevant Paying Agent is authorised and instructed to endorse or procure the endorsement of the Global Note to note the cancellation of the principal amount of Credit Linked Notes to which the relevant Asset Transfer Notice relates. The relevant clearing system will, on the Asset Transfer Date, debit the securities account of the relevant Noteholder with the relevant Credit Linked Notes.

(c) Determinations and Delivery

Any determination as to whether an Asset Transfer Notice is duly completed and in proper form shall be made, in the case of Credit Linked Notes represented by a Global Credit Linked Note, by the relevant clearing system or, in the case of Credit Linked Notes in definitive form, by the Registrar, in consultation with the Relevant Paying Agent, and shall be conclusive and binding on the Issuer, each Paying Agent, any Delivery Agent and the relevant Noteholder. Subject as set out below, any Asset Transfer Notice so determined to be incomplete or not in proper form, or which is not copied to a Paying Agent and any Delivery Agent immediately after being delivered or sent as provided in paragraph (a) above, shall be null and void.

If such Asset Transfer Notice is subsequently corrected to the satisfaction of, in the case of Credit Linked Notes represented by a Global Note, the relevant clearing system or, in the case of Credit Linked Notes in definitive form, by the Registrar, in consultation with the Relevant Paying Agent,

it shall be deemed to be a new Asset Transfer Notice submitted at the time such correction was delivered as provided above. No Asset Transfer Notice may be withdrawn after receipt thereof by the relevant clearing system, the Registrar or a Paying Agent, as the case may be, as provided above. After delivery of an Asset Transfer Notice, the relevant Noteholder may not transfer the Credit Linked Notes that are the subject of such notice. The Entitlement will be delivered at the risk of the relevant Noteholder, in the manner provided below on the Delivery Date, **provided that** the Asset Transfer Notice is duly delivered as provided above on or prior to the Cut-Off Date.

If a Noteholder fails to give an Asset Transfer Notice as provided herein with a copy to a Paying Agent and the Delivery Agent, on or prior to the Cut-Off Date, then the Entitlement will be Delivered as soon as practicable after the date fixed for redemption (in which case, such date of delivery shall be the Delivery Date) at the risk of such Noteholder in the manner provided below. For the avoidance of doubt, in such circumstances such Noteholder shall not be entitled to any payment, whether of interest or otherwise, as a result of such Delivery Date falling after the date fixed for redemption and no liability in respect thereof shall attach to the Issuer.

The Issuer (or any Delivery Agent on its behalf) shall at the risk of the relevant Noteholder, Deliver the Deliverable Obligations comprising the Entitlement, in such commercially reasonable manner as the Calculation Agent shall in its sole discretion determine and notify to the person designated by the Noteholder in the relevant Asset Transfer Notice or in such manner as is specified in the applicable Pricing Supplement. All costs, taxes, duties and/or expenses including stamp duty, stamp duty reserve tax and/or other costs, duties or taxes ("**Expenses**") arising from the Delivery of the Deliverable Obligations comprising the Entitlement in respect of such Credit Linked Notes shall be for the account of the relevant Noteholder and no Delivery of the Deliverable Obligations comprising the Entitlement shall be made until all Expenses have been paid to the satisfaction of the Issuer by the relevant Noteholder.

On the date on which the Entitlement has been Delivered to the relevant Noteholder (the "**Asset Transfer Date**"), the Issuer (or any Delivery Agent on its behalf) shall notify the relevant clearing system that settlement of the relevant Credit Linked Notes of such Noteholder has been effected.

(d) General

For such period of time after Delivery of the Entitlement as the Issuer or any person acting on behalf of the Issuer shall continue to be the legal owner of the Deliverable Obligations comprising the Entitlement (the "**Intervening Period**"), none of the Issuer, the Registrar, any Delivery Agent or any other person shall at any time (i) be under any obligation to deliver or procure delivery to any Noteholder any letter, certificate, notice, circular or any other document or, except as provided herein, payment whatsoever received by that person in respect of such securities, obligations or Deliverable Obligations, (ii) be under any obligation to exercise or procure exercise of any or all rights attaching to such securities, obligations or Deliverable Obligations or (iii) be under any liability to a Noteholder in respect of any loss or damage which such Noteholder may sustain or suffer as a result, whether directly or indirectly, of that person being registered during such Intervening Period as legal owner of such securities, obligations or Deliverable Obligations.

(e) Asset Package Delivery

Asset Package Delivery will apply if an Asset Package Credit Event occurs, unless (i) such Asset Package Credit Event occurs prior to the Credit Event Backstop Date determined in respect of the Credit Event specified in the Credit Event Notice or DC Credit Event Announcement applicable to the Event Determination Date, or (ii) if the Reference Entity is a Sovereign, no Package Observable Bond exists immediately prior to such Asset Package Credit Event.

If Asset Package Delivery applies, (i) Delivery of a Prior Deliverable Obligation or a Package Observable Bond specified in the Notice of Physical Settlement or NOPS Amendment Notice, as applicable, may be satisfied by Delivery of the related Asset Package, and such Asset Package shall be treated as having the same currency, Outstanding Principal Balance or Due and Payable Amount, as applicable, as the Prior Deliverable Obligation or Package Observable Bond to which it corresponds had immediately prior to the Asset Package Credit Event, (ii) each Asset in the Asset Package shall be Delivered provided that if any such Asset is not a Bond, it shall be treated as if it were a Loan for these purposes, (iii) if the Asset Package is zero, the Outstanding Amount of the

Prior Deliverable Obligation or Package Observable Bond shall be deemed to have been Delivered in full three CLN Business Days following the date on which the Issuer has notified Noteholders and the Calculation Agent of the detailed description of the Asset Package that it intends to Deliver in the Notice of Physical Settlement, (iv) the Issuer may satisfy its obligation to make Delivery of the Prior Deliverable Obligation or Package Observable Bond in part by Delivery of each Asset in the Asset Package in the correct proportion and (v) if the relevant Asset is a Non-Transferable Instrument or Non-Financial Instrument, the Asset shall be deemed to be an amount of cash equal to the Asset Market Value.

Provisions relating to Obligation Category and Obligation Characteristics, and Deliverable Obligation Category and Deliverable Obligation Characteristics

Obligation Characteristics

If either of the Obligation Characteristics "Listed" or "Not Domestic Issuance" is specified in the applicable Pricing Supplement, the Pricing Supplement shall be construed as though the relevant Obligation Characteristic had been specified as an Obligation Characteristic only with respect to Bonds.

Deliverable Obligation Category and Characteristics

- (a) If either of the Deliverable Obligation Characteristics "Listed", "Not Domestic Issuance" or "Not Bearer" is specified in the applicable Pricing Supplement, such Pricing Supplement shall be construed as though such Deliverable Obligation Characteristic had been specified as a Deliverable Obligation Characteristic only with respect to Bonds.
- (b) If the Deliverable Obligation Characteristic "Transferable" is specified in the applicable Pricing Supplement, such Pricing Supplement shall be construed as though such Deliverable Obligation Characteristic had been specified as a Deliverable Obligation Characteristic only with respect to Deliverable Obligations that are not Loans.
- (c) If any of the Deliverable Obligation Characteristics "Assignable Loan", "Consent Required Loan" or "Direct Loan Participation" is specified in the applicable Pricing Supplement, such Pricing Supplement shall be construed as though such Deliverable Obligation Characteristic had been specified as a Deliverable Obligation Characteristic only with respect to Loans.
- (d) If more than one of "Assignable Loan", "Consent Required Loan" and "Direct Loan Participation" are specified as Deliverable Obligation Characteristics in the applicable Pricing Supplement, the Deliverable Obligations may include any Loan that satisfies any one of such Deliverable Obligation Characteristics specified and need not satisfy all such Deliverable Obligation Characteristics.
- (e) For purposes of the application of the Deliverable Obligation Characteristic "Maximum Maturity", remaining maturity shall be determined on the basis of the terms of the Deliverable Obligation in effect at the time of making such determination and, in the case of a Deliverable Obligation that is due and payable, the remaining maturity shall be zero.
- (f) If "Financial Reference Entity Terms" and "Governmental Intervention" are specified as applicable in the relevant Pricing Supplement, and an obligation would otherwise satisfy a particular Obligation Characteristic or Deliverable Obligation Characteristic, the existence of any terms in the relevant obligation in effect at the time of making the determination which permit the Reference Entity's obligations to be altered, discharged, released or suspended in circumstances which would constitute a Governmental Intervention, shall not cause such obligation to fail to satisfy such Obligation Characteristic or Deliverable Obligation Characteristic.
- (g) For the purposes of determining the applicability of Deliverable Obligation Characteristics and the requirements described in "*Restructuring Credit Event—Mod R*" and "*Restructuring Credit Event—Mod Mod R*", to a Prior Deliverable Obligation or a Package Observable Bond, any such determination shall be made by reference to the terms of the relevant obligation in effect immediately prior to the Asset Package Credit Event.
- (h) If "Subordinated European Insurance Terms" is specified as applicable in the relevant Pricing Supplement, and an obligation would otherwise satisfy the "Maximum Maturity" Deliverable

Obligation Characteristic, the existence of any Solvency Capital Provisions in such obligation shall not cause it to fail to satisfy such Deliverable Obligation Characteristic.

Guarantee Obligations

If an Obligation or a Deliverable Obligation is a Relevant Guarantee, the following will apply:

- (a) for purposes of the application of the Obligation Category or the Deliverable Obligation Category, the Relevant Guarantee shall be deemed to be described by the same category or categories as those that describe the Underlying Obligation;
- (b) for purposes of the application of the Obligation Characteristics or the Deliverable Obligation Characteristics, both the Relevant Guarantee and the Underlying Obligation must satisfy on the relevant date or dates each of the applicable Obligation Characteristics or Deliverable Obligation Characteristics, if any, specified in the relevant Pricing Supplement from the following list: "Not Subordinated", "Specified Currency", "Not Sovereign Lender", "Not Domestic Currency" and "Not Domestic Law";
- (c) for purposes of the application of the Obligation Characteristics or the Deliverable Obligation Characteristics, only the Underlying Obligation must satisfy on the relevant date or dates each of the applicable Obligation Characteristics or the Deliverable Obligation Characteristics, if any, specified in the relevant Pricing Supplement from the following list: "Listed", "Not Domestic Issuance", "Assignable Loan", "Consent Required Loan", "Direct Loan Participation", "Transferable", "Maximum Maturity", "Accelerated or Matured" and "Not Bearer";
- (d) for purposes of the application of the Obligation Characteristics or the Deliverable Obligation Characteristics to an Underlying Obligation, references to the Reference Entity shall be deemed to refer to the Underlying Obligor;
- (e) the term "Due and Payable Amount" (as used in these Credit Linked Terms), when used in connection with Qualifying Guarantees are to be interpreted to be the then "Due and Payable Amount", as applicable, of the Underlying Obligation which is supported by a Qualifying Guarantee; and
- (f) for the avoidance of doubt, the provisions as described in this "*Provisions relating to Obligation Category and Obligation Characteristics, and Deliverable Obligation Category and Deliverable Obligation Characteristics*" section apply in respect of the definitions of "Obligation", "Valuation Obligation" and "Deliverable Obligation" as the context admits.

Qualifying Policies

In the event that an Obligation or a Deliverable Obligation is a Qualifying Policy, the provisions described in "*Guarantee Obligations*" above will apply, with references to the Relevant Guarantee, the Underlying Obligation and the Underlying Obligor deemed to include the Qualifying Policy, the Insured Instrument and the Insured Obligor, respectively, except that:

- (a) the Obligation Category "Borrowed Money" and the Obligation Category and Deliverable Obligation Category "Bond" shall be deemed to include distributions payable under an Insured Instrument in the form of a pass-through certificate or similar funded beneficial interest, the Deliverable Obligation Category "Bond" shall be deemed to include such an Insured Instrument, and the terms "obligation" and "obligor" in respect of such an Insured Instrument shall be construed accordingly;
- (b) references in the definitions of "Assignable Loan" and "Consent Required Loan" to the guarantor and guaranteeing shall be deemed to include the insurer and insuring, respectively;
- (c) neither the Qualifying Policy nor the Insured Instrument must satisfy on the relevant date the Deliverable Obligation Characteristic of "Accelerated or Matured", whether or not that characteristic is otherwise specified as applicable in this Confirmation;
- (d) if the "Assignable Loan", "Consent Required Loan", "Direct Loan Participation" or "Transferable" Deliverable Obligation Characteristics are specified as applicable in the relevant Pricing

Supplement and if the benefit of the Qualifying Policy is not transferred as part of any transfer of the Insured Instrument, the Qualifying Policy must be transferable at least to the same extent as the Insured Instrument;

- (e) with respect to an Insured Instrument in the form of a pass-through certificate or similar funded beneficial interest, the term "maturity", as such term is used in the "Maximum Maturity" Deliverable Obligation Characteristic, shall mean the specified date by which the Qualifying Policy guarantees or insures, as applicable, that the ultimate distribution of the Certificate Balance will occur; and
- (f) with respect to a Qualifying Policy and an Insured Instrument, only the Qualifying Policy must satisfy on the relevant date or dates the "Not Subordinated" Obligation Characteristic or Deliverable Obligation Characteristic, if applicable.

Succession

Single Reference Entity

Where the Notes are Single Reference Entity CLNs and more than one Successor has been identified, each Credit Linked Note will be deemed for all purposes to have been divided into the same number of new Credit Linked Notes as there are Successors, with the following terms:

- (a) each Successor will be the Reference Entity for the purposes of one of the deemed new Credit Linked Notes;
- (b) in respect of each deemed new Credit Linked Note, the Reference Entity Notional Amount will be the Reference Entity Notional Amount applicable to the original Reference Entity divided by the number of Successors; and
- (c) all other terms and conditions of the original Credit Linked Notes will be replicated in each deemed new Credit Linked Note except to the extent that modification is required, as determined by the Calculation Agent in its sole discretion, to preserve the economic effects of the original Credit Linked Notes in the deemed new Credit Linked Notes (considered in aggregate).

Nth-to-Default Credit Linked Notes

Where the Notes are Nth-to-Default Credit Linked Notes:

- (a) where more than one Successor has been identified (other than for a Reference Entity in respect of which a Credit Event has occurred), each Credit Linked Note will be deemed for all purposes to have been divided into a number of new Credit Linked Notes equal to the number of Successors, and each such new Credit Linked Note shall include a Successor and each and every one of the Reference Entities unaffected by such succession and the provisions described in paragraphs (a) to (c) of "*Single Reference Entity*" above shall apply thereto;
- (b) if "Substitution" is specified as not being applicable in the relevant Pricing Supplement, where any Reference Entity (the "**Surviving Reference Entity**") (other than a Reference Entity that is subject to the succession) would be a Successor to any other Reference Entity (the "**Legacy Reference Entity**") pursuant to a succession, such Surviving Reference Entity shall be deemed to be a Successor to the Legacy Reference Entity; and
- (c) if "Substitution" is specified as being applicable in the relevant Pricing Supplement, where the Surviving Reference Entity (other than a Reference Entity that is subject to the succession) would be a Successor to a Legacy Reference Entity:
 - (i) such Surviving Reference Entity shall be deemed not to be a Successor to the Legacy Reference Entity; and
 - (ii) the Replacement Reference Entity shall be deemed to be a Successor to the Legacy Reference Entity.

Basket CLNs

Where the Credit Linked Notes are Basket CLNs, and one or more Successors have been identified in respect of a Reference Entity (the "**Affected Entity**"):

- (a) the Affected Entity will no longer be a Reference Entity (unless it is a Successor as described in (b) below);
- (b) each Successor will be deemed a Reference Entity (in addition to each Reference Entity which is not an Affected Entity);
- (c) the Reference Entity Notional Amount for each such Successor will equal the Reference Entity Notional Amount of the Affected Entity divided by the number of Successors;
- (d) the Calculation Agent may, at its discretion, make any modifications to the terms of the Credit Linked Notes which may be required to preserve the economic effects of the Credit Linked Notes prior to the relevant succession (considered in the aggregate); and
- (e) for the avoidance of doubt, a Reference Entity may, as a result of a succession, be represented in the Reference Portfolio with respect to multiple Reference Entity Notional Amounts.

CDS Spread Credit Linked Notes

Where the Notes are CDS Spread Credit Linked Notes:

- (a) where more than one Successor has been identified, each Credit Linked Note will be deemed for all purposes to have been divided into a number of new Credit Linked Notes equal to the number of Successors, and each such new Credit Linked Note shall include a Successor and the remaining Reference Entity unaffected by such succession and the provisions described in paragraphs (a) to (c) of "*—Single Reference Entity*" above shall apply thereto;
- (b) if "Substitution" is specified as not being applicable in the relevant Pricing Supplement, where any Reference Entity (the "**Surviving Reference Entity**") (other than a Reference Entity that is subject to the succession) would be a Successor to any other Reference Entity (the "**Legacy Reference Entity**") pursuant to a succession, such Surviving Reference Entity shall be deemed to be a Successor to the Legacy Reference Entity; and
- (c) if "Substitution" is specified as being applicable in the relevant Pricing Supplement, where the Surviving Reference Entity (other than a Reference Entity that is subject to the succession) would be a Successor to a Legacy Reference Entity:
 - (i) such Surviving Reference Entity shall be deemed not to be a Successor to the Legacy Reference Entity; and
 - (ii) the Replacement Reference Entity shall be deemed to be a Successor to the Legacy Reference Entity.

Substitute Reference Obligations for Reference Obligation Only Trades

Where the relevant Notional Credit Derivative Transaction in respect of a Reference Entity is a Reference Obligation Only Trade, if the event set out in sub-paragraph (i) of the definition of "Substitution Event" occurs with respect to the Reference Obligation in such Reference Obligation Only Trade, the Substitution Event Date shall be the CLN Maturity Date and the Issuer shall make a payment of the outstanding principal amount of the Credit Linked Notes as described in "*—Redemption—Payment At Maturity absent Satisfaction of Conditions to Settlement*".

Notwithstanding the definition of "Substitute Reference Obligation", (a) no Substitute Reference Obligation shall be determined in respect of a Reference Obligation Only Trade and (b) if the events set out in sub-paragraphs (ii) or (iii) of the definition of "Substitution Event" occur with respect to the Reference Obligation in a Reference Obligation Only Trade, such Reference Obligation shall continue to be the Reference Obligation.

Provisions relating to LPN Reference Entities

The following provisions shall apply if the relevant Pricing Supplement provides that "LPN Reference Entity" is applicable:

- (a) Multiple Noteholder Obligation will not be applicable with respect to any Reference Obligation and any Underlying Loan;
- (b) each Reference Obligation will be an Obligation notwithstanding anything to the contrary (including, but not limited to, the definition of "Deliverable Obligation") in these Credit Linked Terms, and in particular, that the obligation is not an obligation of the Reference Entity;
- (c) each Reference Obligation will be a Deliverable Obligation notwithstanding anything to the contrary (including, but not limited to, the definition of "Deliverable Obligation") in these Credit Linked Terms, and in particular, that the obligation is not an obligation of the Reference Entity;
- (d) for the avoidance of doubt, with respect to any LPN Reference Obligation that specifies an Underlying Loan or an Underlying Finance Instrument, the Outstanding Principal Balance shall be determined by reference to the Underlying Loan or Underlying Finance Instrument (as applicable) relating to such LPN Reference Obligation; and
- (e) the "Not Subordinated" Obligation Characteristic and Deliverable Obligation Characteristic shall be construed as if no Reference Obligation was specified in respect of the Reference Entity.

Restructuring Credit Event

Multiple Credit Event Notices

Upon the occurrence of a Restructuring Credit Event with respect to a Reference Entity for which Restructuring is an applicable Credit Event and either "Mod R" or "Mod Mod R" is specified in the relevant Pricing Supplement:

- (a) the Calculation Agent may deliver multiple Credit Event Notices with respect to such Restructuring Credit Event, each such notice setting forth the amount of the relevant Reference Entity Notional Amount to which such Restructuring Credit Event applies (the "**Exercise Amount**"); **provided that** if the Credit Event Notice does not specify an Exercise Amount, the then outstanding Reference Entity Notional Amount (and not a portion thereof) will be deemed to have been specified as the Exercise Amount;
- (b) if the Calculation Agent has delivered a Credit Event Notice that specifies, for each Credit Linked Note, an Exercise Amount that is less than the outstanding principal amount of such Credit Linked Note, the rights and obligations of the parties shall, with effect from the date such Credit Event Notice is effective, be construed as if such Credit Linked Note had split into two Credit Linked Notes, one of which has an outstanding principal amount equal to the Exercise Amount and, upon the occurrence of an Event Determination Date, will be settled in accordance with the applicable Settlement Method or Fallback Settlement Method, as applicable, as described in "*—Redemption—Redemption following Satisfaction of Conditions to Settlement*", and the other of which will have an outstanding principal amount equal to the outstanding principal amount of such Credit Linked Note prior to the delivery of such Credit Event Notice minus the Exercise Amount, and will continue in effect with such modifications as the Calculation Agent (in consultation with the parties) shall determine are required in order to preserve the economic effects of the two Credit Linked Notes so split (considered in aggregate);
- (c) the Exercise Amount in connection with a Credit Event Notice describing an M(M)R Restructuring must be an amount that is at least 1,000,000 units of the currency (or, if Japanese Yen, 100,000,000 units) in which the relevant Reference Entity Notional Amount is denominated or any integral multiple thereof or the entire relevant Reference Entity Notional Amount; and
- (d) the Exercise Amount in connection with a Credit Event Notice describing a Credit Event (i) other than a Restructuring, or (ii) where neither "Mod R" nor "Mod Mod R" is specified in the relevant Pricing Supplement, in each case must be equal to the relevant Reference Entity Notional Amount (and not a portion thereof).

In the case of an Nth-to-Default Credit Linked Note, once the Conditions to Settlement have been satisfied in respect of the Nth Reference Entity where the Credit Event is a Restructuring Credit Event, no further Credit Event Notices may be delivered in respect of any other Reference Entity (save to the extent that the Credit Linked Notes are deemed to have been divided into new Credit Linked Notes as described in "*Succession*" above).

If any Credit Linked Note is subject to partial redemption as described in this "*Restructuring Credit Event*" section, the relevant Credit Linked Note or, if the Credit Linked Notes are represented by a Global Note, such Global Note shall be endorsed to reflect such partial redemption.

For the avoidance of doubt, the provisions described in this "*Restructuring Credit Event*" section shall not be applicable in respect of a Reference Entity for which Restructuring is an applicable Credit Event, but neither "Mod R" nor "Mod Mod R" is specified in the relevant Pricing Supplement.

Mod R

In respect of any Reference Entity for which Restructuring is an applicable Credit Event, if "Mod R" is specified in the relevant Pricing Supplement, and Restructuring is the only Credit Event specified in a Credit Event Notice, then unless the Deliverable Obligation is a Prior Deliverable Obligation and Asset Package Delivery applies due to a Governmental Intervention, a Deliverable Obligation or, as applicable, Valuation Obligation, may only be specified in a Notice of Physical Settlement, any NOPS Amendment Notice or, as applicable, selected by the Issuer to form part of the related Valuation Obligations Portfolio only if it:

- (a) is a Fully Transferable Obligation; and
- (b) has a final maturity date (which term, with respect to a Qualifying Policy and an Insured Instrument in the form of a pass-through certificate or similar funded beneficial interest, shall mean the specified date by which the Qualifying Policy guarantees or insures, as applicable, that the ultimate distribution of the Certificate Balance will occur) not later than the applicable Restructuring Maturity Limitation Date.

Mod Mod R

- (a) In respect of any Reference Entity for which Restructuring is an applicable Credit Event, if "Mod Mod R" is specified in the relevant Pricing Supplement, and Restructuring is the only Credit Event specified in a Credit Event Notice, then, unless the Deliverable Obligation is a Prior Deliverable Obligation and Asset Package Delivery applies due to a Governmental Intervention, a Deliverable Obligation or, as applicable, Valuation Obligation, may only be specified in the Notice of Physical Settlement, any NOPS Amendment Notice or, as applicable, selected by the Issuer to form part of the related Valuation Obligations Portfolio, only if it:
 - (i) is a Conditionally Transferable Obligation; and
 - (ii) has a final maturity date (which term, with respect to a Qualifying Policy and an Insured Instrument in the form of a pass-through certificate or similar funded beneficial interest, shall mean the specified date by which the Qualifying Policy guarantees or insures, as applicable, that the ultimate distribution of the Certificate Balance will occur) not later than the applicable Modified Restructuring Maturity Limitation Date.

Notwithstanding the foregoing, for purposes of the above, in the case of a Restructured Bond or Loan with a final maturity date on or prior to the 10-year Limitation Date, the final maturity date of such Bond or Loan shall be deemed to be the earlier of such final maturity date or the final maturity date of such Bond or Loan immediately prior to the relevant Restructuring.

- (a) If the Deliverable Obligation specified in the Notice of Physical Settlement (or any NOPS Amendment Notice, as applicable) is a Conditionally Transferable Obligation with respect to which consent is required to novate, assign or transfer and the requisite consent is refused (whether or not a reason is given for such refusal and, where a reason is given for such refusal, regardless of that reason) or is not received by the Physical Settlement Date (in which case it shall be deemed to have been refused), the Issuer shall, as soon as reasonably practicable, notify the relevant Noteholders of such refusal (or deemed refusal) and:

- (i) each such Noteholder may designate a third party (which may or may not be an Affiliate of such Noteholder) to take Delivery of the Deliverable Obligation on its behalf; and
- (ii) if a Noteholder does not designate a third party that takes Delivery on or prior to the date which is three CLN Business Days after the Physical Settlement Date, then the Issuer will redeem the Credit Linked Notes in respect of which Delivery has not been effected, by payment of the relevant Partial Cash Settlement Amount to such Noteholder on the relevant Partial Cash Settlement Date.

Multiple Noteholder Obligations

Unless "Multiple Noteholder Obligation" is specified as not applicable in the relevant Pricing Supplement, then, notwithstanding anything to the contrary in the definition of "Restructuring", the occurrence of, agreement to or announcement of any of the events described in sub-paragraphs (i)(A)-(E) of the definition of "Restructuring" shall not be a Restructuring unless the Obligation in respect of any such events is a Multiple Noteholder Obligation.

Miscellaneous Provisions relating to the Credit Linked Notes

Determinations of the Calculation Agent

The determination by the Calculation Agent of any amount or of any state of affairs, circumstance, event or other matter, or the formation of any opinion or the exercise of any discretion required or permitted to be determined, formed or exercised by the Calculation Agent pursuant to the provisions of these Credit Linked Terms shall (in the absence of manifest error) be final and binding on the Issuer and the Noteholders. In performing its duties pursuant to the Credit Linked Notes, the Calculation Agent shall act in its sole and absolute discretion and, unless otherwise expressly stated, is not bound to follow or act in accordance with any determination of the relevant Credit Derivatives Determinations Committee. Whenever the Calculation Agent is required to make any determination it may, *inter alia*, decide issues of construction and legal interpretation. If the Calculation Agent chooses to rely on the determinations of the relevant Credit Derivatives Determinations Committee it may do so without liability. Any delay, deferral or forbearance by the Calculation Agent in the performance or exercise of any of its obligations or its discretion under the Credit Linked Notes including, without limitation, the giving of any notice by it to any person, shall not affect the validity or binding nature of any later performance or exercise of such obligation or discretion, and none of the Calculation Agent or the Issuer shall, in the absence of wilful misconduct and gross negligence, bear any liability in respect of, or consequent upon, any such delay, deferral or forbearance.

If, where the Calculation Agent has relied upon a DC Resolution for the purposes of making a calculation or determination with respect to the Credit Linked Notes, ISDA or the DC Secretary publicly announces that such DC Resolution has been reversed by a subsequent DC Resolution, such reversal will be taken into account for the purposes of any subsequent calculations excepting instances where any Credit Linked Notes which would otherwise have been affected by such a reversal have already been redeemed (where redeemed in part, to the extent of any such redemption). The Calculation Agent, acting in a commercially reasonable manner, will make any adjustment to any future payments as are required to take account of such reversal, including any payment of additional interest or any reduction in any interest or any other amount payable under the Credit Linked Notes. For the avoidance of doubt, no accruals of interest shall be taken into account when calculating any such adjustment payment.

Because the Calculation Agent is an Affiliate of the Issuer, the economic interests of the Calculation Agent and its Affiliates may be adverse to the interests of the holders of the Credit Linked Notes, including with respect to certain determinations and judgments that the Calculation Agent must make, including, designation of a Credit Event and selecting the obligations of the Reference Entity for valuation purposes.

Change in Standard Terms and Market Conventions

The Calculation Agent, acting reasonably, may (but shall not be obligated to) modify the provisions of these Credit Linked Terms from time to time with effect from a date designated by the Calculation Agent to the extent necessary to ensure consistency with prevailing market standards or market trading conventions, which are, pursuant to the agreement of the leading dealers in the credit derivatives market or any relevant committee established by ISDA, a market-wide protocol, any applicable law or regulation or the rules of any applicable exchange or clearing system, applicable to any Notional Credit Derivative

Transaction or Hedge Transaction entered into prior to such date or terms thereof or to conform the Issuer's obligations under the Credit Linked Notes with the Issuer's rights under any Hedge Transaction. The Calculation Agent shall notify the Issuer and the Noteholders as soon as reasonably practicable upon making any such determination. For the avoidance of doubt, the Calculation Agent may not, without the consent of the Issuer, amend pursuant to the provisions described in this paragraph any of the terms and conditions of the Credit Linked Notes other than the applicable provisions of these Credit Linked Terms. In particular, the Calculation Agent may make such modifications as may be necessary to ensure consistency with any successor provisions which are published by ISDA and which supersede the Credit Derivatives Definitions ("**Successor Provisions**") for the purposes of credit derivatives transactions generally (including with respect to transactions which are entered into prior to the relevant date of publication and which are outstanding as of that date) and/or may apply and rely on determinations of the Credit Derivatives Determinations Committee made in respect of a relevant Reference Entity under any such Successor Provisions notwithstanding any discrepancy between the terms of such Successor Provisions and the provisions of these Credit Linked Terms.

Delivery of Notices

As soon as reasonably practicable after receiving a Credit Event Notice or Notice of Publicly Available Information from the Calculation Agent, the Issuer shall promptly inform, or shall procure that the Calculation Agent informs the Noteholders in accordance with the provisions described in "*—Notices*". Resolutions of the Credit Derivatives Determinations Committee are, as of the date hereof, available on the website of the Credit Derivatives Determinations Committees (<http://dc.isda.org/>).

Effectiveness of Notices

Any notice referred to in the provisions described in "*—Delivery of Notices*" above which is delivered on or prior to 4:00 p.m. (London time) on a London Business Day is effective on such date and if delivered after such time or on a day that is not a London Business Day, is deemed effective on the next following London Business Day.

No Event Determination Date

Subject to the provision described in "*—Redemption—Suspension of Obligations*" above, no Event Determination Date will occur with respect to an event, and any Event Determination Date previously determined with respect to an event shall be deemed not to have occurred, if, or to the extent that, prior to the Auction Final Price Determination Date, a Valuation Date, the Physical Settlement Date (or, if earlier, a Delivery Date), or the CLN Maturity Date, as applicable, a DC No Credit Event Announcement occurs with respect to such event.

Excess Amounts

If, on a CLN Business Day, the Calculation Agent reasonably determines that an Excess Amount has been paid to Noteholders on or prior to such day, then following notification of the determination of an Excess Amount to the Issuer and Noteholders in accordance with the provisions described in "*—Notices*", the Issuer may deduct any such Excess Amount from future payments in relation to the Credit Linked Notes (whether interest or principal) or may reduce the amount of any assets deliverable under the terms of the Credit Linked Notes to the extent that it determines, acting reasonably, to be necessary to compensate for such Excess Amount.

Timing

Subject to the provisions relating to timing in "*—Effectiveness of Notices*" above and the definition of "Failure to Pay", in order to determine the day on which an event occurs for purposes of the Credit Derivatives Definitions, the demarcation of days shall be made by reference to Greenwich Mean Time (or, if the Transaction Type of a Reference Entity relates to Japan, Tokyo time), irrespective of the time zone in which such event occurred. Any event occurring at midnight shall be deemed to have occurred immediately prior to midnight.

Additional terms for Equity Linked Notes

General

Valuation, Market Disruption and Averaging Dates

- (a) "**Valuation Date**" means each date specified as such in the applicable Pricing Supplement, each Knock-In Determination Day, and each Knock-Out Determination Day (or, if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day), subject to the provisions of Equity Linked Note Term (c) (below). If any Valuation Date is a Disrupted Day, then:
- (i) in the case of a Single Index Note or Single Share Note, the Valuation Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the eight Scheduled Trading Days (or such other number of days specified in the Pricing Supplement as the Maximum Number of Disrupted Days) immediately following the Scheduled Valuation Date (and, as the case may be, the relevant Knock-In Determination Day or each Knock-Out Determination Day) is a Disrupted Day. In that case, (1) the last such Disrupted Day (the "**Last Disrupted Scheduled Trading Day**") shall be deemed to be the Valuation Date, notwithstanding the fact that such day is a Disrupted Day, and (2) the Calculation Agent shall determine in its sole and absolute discretion:
- (A) in respect of a Single Index Note, the level of the Index as of the Valuation Time on the Last Disrupted Scheduled Trading Day in accordance with the formula for and method of calculating the Index last in effect prior to the occurrence of the first Disrupted Day using the Exchange traded or quoted price as of the Valuation Time on the Last Disrupted Scheduled Trading Day of each security or other property comprised in the Index (or, if an event giving rise to a Disrupted Day has occurred in respect of the relevant security on the Last Disrupted Scheduled Trading Day, its good faith estimate of the value for the relevant security as of the Valuation Time on the Last Disrupted Scheduled Trading Day); and
- (B) in respect of a Single Share Note, its good faith estimate of the value for the Share as of the Valuation Time on the Last Disrupted Scheduled Trading Day;
- (ii) in the case of an Index Basket Note, the Valuation Date for each Index not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date, and for each Index affected by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to that Index, unless each of the eight Scheduled Trading Days (or such other number of days specified in the Pricing Supplement as the Maximum Number of Disrupted Days) immediately following the Scheduled Valuation Date is a Disrupted Day relating to that Index. In that case, (i) the last such Disrupted Day (the "**Last Disrupted Scheduled Trading Day**") shall be deemed to be the Valuation Date for the relevant Index, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine, in its sole and absolute discretion, the level of that Index as of the Valuation Time on the Last Disrupted Scheduled Trading Day in accordance with the formula for and method of calculating that Index last in effect prior to the occurrence of the first Disrupted Day using the Exchange traded or quoted price as of the Valuation Time on the Last Disrupted Scheduled Trading Day of each security comprised in that Index (or, if an event giving rise to a Disrupted Day has occurred in respect of the relevant security on the Last Disrupted Scheduled Trading Day, its good faith estimate of the value for each relevant security as of the Valuation Time on the Last Disrupted Scheduled Trading Day); and

- (iii) in the case of a Share Basket Note, the Valuation Date for each Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date, and for each Share affected by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to that Share, unless each of the eight Scheduled Trading Days (or such other number of days specified in the Pricing Supplement as the Maximum Number of Disrupted Days) immediately following the Scheduled Valuation Date is a Disrupted Day relating to that Share. In that case, (i) the last such Disrupted Day (the "**Last Disrupted Scheduled Trading Day**") shall be deemed to be the Valuation Date for the relevant Share, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine, in its sole and absolute discretion, its good faith estimate of the value for that Share (as the case may be) as of the Valuation Time on the Last Disrupted Scheduled Trading Day.
- (b) For the purposes hereof:

"**Scheduled Valuation Date**" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been a Valuation Date.
- (c) If Averaging Dates are specified in the applicable Pricing Supplement as being applicable, then, notwithstanding any other provisions of these Equity Linked Note Terms, the following provisions will apply to the valuation of the relevant Index, Share, Basket of Indices or Basket of Shares in relation to a Valuation Date:
 - (i) "**Averaging Date**" means, in respect of each Valuation Date, each date specified or otherwise determined as provided in the applicable Pricing Supplement (or, if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day);
 - (ii) For purposes of determining the Settlement Price in relation to a Valuation Date, the Settlement Price will be:
 - (A) in respect of a Single Index Note or a Single Share Note, the arithmetic mean of the Relevant Prices of the Index or the Shares (as the case may be) on each Averaging Date;
 - (B) in respect of an Index Basket Note, the arithmetic mean of the amounts for the Basket of Indices determined by the Calculation Agent in its sole and absolute discretion as provided in the applicable Pricing Supplement as of the relevant Valuation Time(s) on each Averaging Date or, if no means for determining the Settlement Price are so provided, the arithmetic mean of the amounts for the Basket calculated on each Averaging Date as the sum of the Relevant Prices of each Index comprised in the Basket (weighted or adjusted in relation to each Index as provided in the applicable Pricing Supplement); and
 - (C) in respect of a Share Basket Note, the arithmetic mean of the amounts for the Basket of Shares determined by the Calculation Agent in its sole and absolute discretion as provided in the applicable Pricing Supplement as of the relevant Valuation Time(s) on each Averaging Date or, if no means for determining the Settlement Price is so provided, the arithmetic mean of the amounts for the Basket calculated on each Averaging Date as the sum of the Relevant Prices of each Share comprised in the Basket (weighted or adjusted in relation to each Share as provided in the applicable Pricing Supplement).
- (d) If an Averaging Date is a Disrupted Day, then if, in relation to "**Averaging Date Disruption**", the consequence specified in the applicable Pricing Supplement is:
 - (i) "**Omission**", then such Averaging Date will be deemed not to be a relevant Averaging Date for the purposes of determining the relevant Settlement Price

provided that, if through the operation of this provision no Averaging Date would occur with respect to the relevant Valuation Date, then Equity Linked Note Term (a) (above) will apply for purposes of determining the relevant level, price or amount on the final Averaging Date in respect of that Valuation Date as if such final Averaging Date were a Valuation Date that was a Disrupted Day;

- (ii) "**Postponement**", then Equity Linked Note Term (a) (above) will apply for the purposes of determining the relevant level, price or amount on that Averaging Date as if such Averaging Date were a Valuation Date that was a Disrupted Day irrespective of whether, pursuant to such determination, that deferred Averaging Date would fall on a day that already is or is deemed to be an Averaging Date for the relevant Notes; or
- (iii) "**Modified Postponement**", then:
 - (A) in the case of a Single Index Note or a Single Share Note, the Averaging Date shall be the first succeeding Valid Date. If the first succeeding Valid Date has not occurred as of the Valuation Time on the last Scheduled Trading Day in the period of eight Scheduled Trading Days (or such other number of days specified in the Pricing Supplement as the Maximum Number of Disrupted Days) immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, would have been the final Averaging Date in relation to the relevant Scheduled Valuation Date, then (A) such Scheduled Trading Day shall be deemed to be the Averaging Date (irrespective of whether such Scheduled Trading Day is already an Averaging Date), and (B) the Calculation Agent shall determine, in its sole and absolute discretion, the relevant level or price for that Averaging Date in accordance with (x) in the case of a Single Index Note, Equity Linked Note Term (a)(i)(A) (above) and (y) in the case of a Single Share Note, Equity Linked Note Term (a)(i)(B) (above);
 - (B) in the case of an Index Basket Note or a Share Basket Note, the Averaging Date for each Index or Share (as the case may be) not affected by the occurrence of a Disrupted Day shall be the date specified in the applicable Pricing Supplement as an Averaging Date in relation to the relevant Valuation Date, and the Averaging Date for an Index or Share (as the case may be) affected by the occurrence of a Disrupted Day shall be the first succeeding Valid Date in relation to such Index or Share (as the case may be). If the first succeeding Valid Date in relation to such Index or Share (as the case may be) has not occurred as of the Valuation Time on the last Scheduled Trading Day in the period of eight Scheduled Trading Days (or such other number of days specified in the Pricing Supplement as the Maximum Number of Disrupted Days) immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, would have been the final Averaging Date in relation to the relevant Scheduled Valuation Date, then (A) such Scheduled Trading Day shall be deemed to be the Averaging Date (irrespective of whether such Scheduled Trading Day is already an Averaging Date) in relation to such Index or Share (as the case may be), and (B) the Calculation Agent shall determine, in its sole and absolute discretion, the relevant level or amount for that Averaging Date in accordance with (x) in the case of an Index Basket Note, Equity Linked Note Term (a)(ii) (above) and (y) in the case of a Share Basket Note, Equity Linked Note Term (a)(iii) (above); and
 - (C) "**Valid Date**" shall mean a Scheduled Trading Day that is not a Disrupted Day and on which another Averaging Date in respect of the relevant Valuation Date does not, or is not deemed to, occur.

- (e) If any Averaging Dates in relation to a Valuation Date occur after that Valuation Date as a result of the occurrence of a Disrupted Day, then (i) the relevant Maturity Date or, as the case may be, the relevant Physical Settlement Date or (ii) the occurrence of an Extraordinary Event, an Index Adjustment Event, a Potential Adjustment Event or an Additional Disruption Event shall be determined by reference to the last such Averaging Date as though it were that Valuation Date.

Adjustments to Indices

This Equity Linked Note Term (*Adjustments to Indices*) is applicable only in relation to Notes specified in the applicable Pricing Supplement as being Single Index Notes or Index Basket Notes.

- (a) *Successor Index*: If a relevant Index is (i) not calculated and announced by the Index Sponsor, but is calculated and announced by a successor sponsor acceptable to the Calculation Agent in its sole and absolute discretion or (ii) replaced by a Successor Index using, in the determination of the Calculation Agent (such determination to be at the Calculation Agent's sole and absolute discretion), the same or a substantially similar formula for and method of calculation as used in the calculation of that Index, then in each case that index (the "**Successor Index**") will be deemed to be the Index.
- (b) *Index Adjustment Events*: If (i) on or prior to any Averaging Dates in relation to a Valuation Date, a relevant Index Sponsor announces that it will make a material change in the formula for or the method of calculating that Index or in any other way materially modifies that Index (other than a modification prescribed in that formula or method to maintain that Index in the event of changes in constituent securities and capitalisation and other routine events) (an "**Index Modification**") or permanently cancels the Index and no Successor Index exists (an "**Index Cancellation**") or (ii) on any Averaging Dates in relation to a Valuation Date the Index Sponsor fails to calculate and announce a relevant Index (an "**Index Disruption**" (provided that the Calculation Agent may, in its sole and absolute discretion, determine that, in respect of a Multi-Exchange Index, such failure to calculate and announce such Index shall instead be a Disrupted Day in respect of such Index), and together with an Index Modification and an Index Cancellation, each an "**Index Adjustment Event**"), then (A) in the case of an Index Modification or an Index Disruption, the Calculation Agent shall determine if such Index Adjustment Event has a material effect on the Notes and, if so, shall calculate in its sole and absolute discretion the relevant Settlement Price, Relevant Price or any other variable relevant to the redemption, settlement, payment or other terms of the relevant Notes as the Calculation Agent determines, in its sole and absolute discretion, to be appropriate to account for the Index Modification or Index Disruption using, in lieu of a published level for that Index, the level for that Index as at that Averaging Date in relation to a Valuation Date as determined by the Calculation Agent in its sole and absolute discretion in accordance with the formula for and method of calculating that Index last in effect prior to that change, failure or cancellation, but using only those securities that comprised that Index immediately prior to that Index Adjustment Event and (B) in the case of an Index Cancellation, the Issuer may, at any time thereafter and in its sole and absolute discretion, determine that the Notes shall be redeemed as of any later date. If the Issuer so determines that the Notes shall be redeemed, then the Issuer shall give not less than five Business Days' notice to the Noteholders to redeem the Notes and the Issuer's obligations under the Notes shall be satisfied in full upon payment of, in respect of each Note, an amount equal to the fair market value of such Note, on such day as is selected by the Calculation Agent in its sole and absolute discretion (provided that such day is not more than fifteen days before the date fixed for redemption of the Note), less the proportion attributable to that Note of the reasonable cost to the Issuer and/or any Affiliate of, or the loss realised by the Issuer and/or any Affiliate on, unwinding any related hedging arrangements, all as calculated by the Calculation Agent in its sole and absolute discretion. If the Issuer determines that the relevant Notes shall continue, the Calculation Agent may make such adjustment as the Calculation Agent, in its sole and absolute discretion, considers appropriate, if any, to the formula for the Final Redemption Amount and/or the Settlement Price set out in the applicable Pricing Supplement and, in any case, any other variable relevant to the redemption, settlement or payment terms of the relevant Notes and/or any other adjustment, which change or adjustment shall be effective on such date as the Calculation Agent shall determine.
- (c) *Correction of Index Levels*: If the level of an Index published by the Index Sponsor and which is utilised by the Calculation Agent for any calculation or determination (the "**Original**

Determination") under the Notes is subsequently corrected and the correction (the "**Corrected Value**") is published by the Index Sponsor by such time as may be specified in the applicable Pricing Supplement (or, if none is so specified, within one Settlement Cycle after the original publication and prior to the Maturity Date), then the Calculation Agent will notify the Issuer and the fiscal agent of the Corrected Value as soon as reasonably practicable and shall determine the relevant value (the "**Replacement Determination**") using the Corrected Value. If the result of the Replacement Determination is different from the result of the Original Determination, to the extent that it determines to be necessary and practicable, the Calculation Agent may adjust any relevant terms of the Notes accordingly.

- (d) *Notice:* Upon the occurrence of an Index Adjustment Event, the Calculation Agent shall give notice as soon as practicable to the Noteholders in accordance with Clause 10.1 (*Notices*) giving details of the action proposed to be taken in relation thereto.

Adjustments affecting Shares

This Equity Linked Note Term (*Adjustments affecting Shares*) is applicable only in relation to Single Share Notes and Share Basket Notes.

- (a) *Adjustments for Potential Adjustment Events:* Following the declaration by the Share Issuer of the terms of a Potential Adjustment Event, the Calculation Agent will determine whether such Potential Adjustment Event has a diluting or concentrative effect on the theoretical value of the relevant Shares and, if so, will (i) make such adjustment as it in its sole and absolute discretion considers appropriate, if any, to the formula for the Final Redemption Amount and/or the Settlement Price set out in the applicable Pricing Supplement, the number of Shares to which each Note relates, the number or weighting of Shares comprised in a Basket of Shares, the amount, the number of or type of shares or other securities which may be delivered in respect of such Notes and/or any other adjustment and, in any case, any other variable relevant to the exercise, settlement, payment or other terms of the relevant Notes as the Calculation Agent determines, in its sole and absolute discretion, to be appropriate to account for that diluting or concentrative effect and (ii) determine, in its sole and absolute discretion, the effective date(s) of such adjustment(s).
- (b) *Correction of Share Prices:* If any price published on the Exchange and which is utilised by the Calculation Agent for any calculation or determination (the "**Original Determination**") under the Notes is subsequently corrected and the correction (the "**Corrected Value**") is published by the Exchange by such time as may be specified in the applicable Pricing Supplement (or, if none is so specified, within one Settlement Cycle after the original publication and prior to the Maturity Date), then the Calculation Agent will notify the Issuer and the fiscal agent of the Corrected Value as soon as reasonably practicable and shall determine the relevant value (the "**Replacement Determination**") using the Corrected Value. If the result of the Replacement Determination is different from the result of the Original Determination, to the extent that it determines to be necessary and practicable, the Calculation Agent may adjust any relevant terms accordingly.

Extraordinary Events

This Equity Linked Note Term (*Extraordinary Events*) is applicable only in relation to Notes specified in the applicable Pricing Supplement as being Single Share Notes or Share Basket Notes.

- (a) **Merger Event or Tender Offer:**
 - (i) Following the occurrence of any Merger Event or Tender Offer, the Issuer will, in its sole and absolute discretion, determine whether the relevant Notes shall continue or shall be redeemed early.
 - (ii) If the Issuer determines that the relevant Notes shall continue, the Calculation Agent may make such adjustment as the Calculation Agent, in its sole and absolute discretion, considers appropriate, if any, to the formula for the Final Redemption Amount and/or the Settlement Price set out in the applicable Pricing Supplement, the number or weighting of Shares to which each Note relates, the number of Shares comprised in a Basket of Shares (as the case may be), the amount, the number of or type of shares or other securities which may be delivered under such Notes and, in any case, any other variable relevant to the

redemption, settlement, or payment terms of the relevant Notes and/or any other adjustment (including, without limitation, in relation to Share Basket Notes, the cancellation of terms applicable in respect of the underlying Shares affected by the relevant Merger Event or Tender Offer), which change or adjustment shall be effective on such date as the Calculation Agent shall determine. The relevant adjustments may include, without limitation, adjustments to account for changes in volatility, expected dividends, stock loan rate or liquidity relevant to the Shares or to the Notes.

- (iii) If the Issuer determines that the relevant Notes shall be redeemed early, then the Issuer shall give not less than five Business Days' notice to the Noteholders to redeem the Notes and the Issuer's obligations under the Notes shall be satisfied in full upon payment of the Merger Event Settlement Amount (in the case of a Merger Event) or Tender Offer Settlement Amount (in the case of a Tender Offer).
- (iv) For the purposes hereof:

"Merger Date" means the closing date of a Merger Event or, where a closing date cannot be determined under the local law applicable to such Merger Event, such other date as determined by the Calculation Agent, in its sole and absolute discretion;

"Merger Event" means, in respect of any relevant Shares and as determined by the Calculation Agent, any: (i) reclassification or change of such Shares that results in a transfer of or an irrevocable commitment to transfer all of such Shares outstanding to another entity or person, (ii) consolidation, amalgamation, merger or binding share exchange of the Share Issuer with or into another entity or person (other than a consolidation, amalgamation, merger or binding share exchange in which such Share Issuer is the continuing entity and which does not result in a reclassification or change of all such Shares outstanding), (iii) takeover offer, tender offer, exchange offer, solicitation, proposal or other event by any entity or person to purchase or otherwise obtain 100 per cent. of the outstanding Shares of the Share Issuer that results in a transfer of or an irrevocable commitment to transfer all such Shares (other than such Shares owned or controlled by such other entity or person), or (iv) consolidation, amalgamation, merger or binding share exchange of the Share Issuer or its subsidiaries with or into another entity in which the Share Issuer is the continuing entity and which does not result in a reclassification or change of all such Shares outstanding but results in the outstanding Shares (other than Shares owned or controlled by such other entity) immediately prior to such event collectively representing less than 50 per cent. of the outstanding Shares immediately following such event (a **"Reverse Merger"**), in each case if the Merger Date is on or before, (A) if Physical Settlement is specified in the applicable Pricing Supplement as applying in relation to any Note, the later to occur of the Maturity Date and the Physical Settlement Date or, (B) in any other case, the final Valuation Date.

"Merger Event Settlement Amount" means in respect of each Note, an amount equal to the fair market value of such Note, on such day as is selected by the Calculation Agent in its sole and absolute discretion (provided that such day is not more than fifteen days before the date fixed for redemption of the Note), less the proportion attributable to that Note of the reasonable cost to the Issuer and/or any Affiliate of, or the loss realised by the Issuer and/or any Affiliate on, unwinding any related hedging arrangements, all as calculated by the Calculation Agent in its sole and absolute discretion.

"Tender Offer" means, in respect of any Shares and as determined by the Calculation Agent, a takeover offer, tender offer, exchange offer, solicitation, proposal or other event by any entity or person that results in such entity or person purchasing, or otherwise obtaining or having the right to obtain, by conversion or other means, greater than 10 per cent. and less than 100 per cent. of the outstanding voting shares of the Share Issuer, as determined by the Calculation Agent, based upon the making of filings with governmental or self-regulatory agencies or such other information as the Calculation Agent deems relevant.

"Tender Offer Date" means, in respect of a Tender Offer, the date on which voting shares in the amount of the applicable percentage threshold are actually purchased or otherwise obtained, as determined by the Calculation Agent in its sole and absolute discretion.

"Tender Offer Settlement Amount" means, in respect of each Note, an amount equal to the fair market value of such Note, on such day as is selected by the Calculation Agent in its sole and absolute discretion (provided that such day is not more than fifteen days before the date fixed for redemption of the Note), less the proportion attributable to that Note of the reasonable cost to the Issuer and/or any Affiliate of, or the loss realised by the Issuer and/or any Affiliate on, unwinding any related hedging arrangements, all as calculated by the Calculation Agent in its sole and absolute discretion.

(b) Nationalisation, Insolvency and Delisting:

(i) If in the determination of the Calculation Agent:

- (A) all the Shares or all or substantially all the assets of a Share Issuer, are nationalised, expropriated or are otherwise required to be transferred to any governmental agency, authority, entity or instrumentality thereof ("**Nationalisation**"); or
- (B) by reason of the voluntary or involuntary liquidation, bankruptcy, insolvency, dissolution or winding up of, or any analogous proceeding affecting, a Share Issuer (1) all the Shares of that Share Issuer are required to be transferred to a trustee, liquidator or other similar official or (2) holders of the Shares of that Share Issuer become legally prohibited from transferring them ("**Insolvency**"); or
- (C) the Exchange announces that pursuant to the rules of such Exchange the Shares cease (or will cease) to be listed, traded or publicly quoted on the Exchange for any reason (other than a Merger Event or Tender Offer) and are not immediately re listed, re traded or re quoted on an exchange or quotation system located in the same country as the Exchange (or, where the Exchange is within the European Union, in any Member State of the European Union) ("**Delisting**"),

then the Issuer will, in its sole and absolute discretion, determine whether or not the Notes shall continue.

(ii) If the Issuer determines that the relevant Notes shall continue, the Calculation Agent may make such adjustment as the Calculation Agent, in its sole and absolute discretion, considers appropriate, if any, to the formula for the Final Redemption Amount and/or the Settlement Price set out in the applicable Pricing Supplement, the number or weighting of Shares to which each Note relates, the number of Shares comprised in a Basket of Shares, the amount, the number of or type of shares or other securities which may be delivered under such Notes and, in any case, any other variable relevant to the redemption, settlement or payment terms of the relevant Notes and/or any other adjustment (including, without limitation, in relation to Share Basket Notes, the removal from the Basket of Shares of the Shares affected by the relevant Nationalisation, Insolvency or Delisting with effect from the day selected by the Calculation Agent, and the adjustment of such terms of the Notes as the Calculation Agent considers to be appropriate as a result of such removal), which change or adjustment shall be effective on such date as the Calculation Agent shall determine. The relevant adjustments may include, without limitation, adjustments to account for changes in volatility, expected dividends, stock loan rate or liquidity relevant to the Shares or to the Notes.

(iii) If the Issuer determines that the relevant Notes shall be redeemed early, then the Issuer shall give not less than five Business Days' notice to redeem the Notes. The Issuer's obligations under the Notes shall be satisfied in full upon payment of, in respect of each Note, an amount equal to the fair market value of such Note, on such day as is selected by the Calculation Agent in its sole and absolute discretion (provided that such day is not more than fifteen days before the date fixed for redemption of the Note), less the proportion attributable to that Note of the reasonable cost to the Issuer and/or any Affiliate

of, or the loss realised by the Issuer and/or any Affiliate on, unwinding any related hedging arrangements, all as calculated by the Calculation Agent in its sole and absolute discretion.

Additional Disruption Events

- (a) Following the occurrence of an Additional Disruption Event, the Issuer will, in its sole and absolute discretion, determine whether or not the relevant Notes shall continue or be redeemed early.
- (b) If the Issuer determines that the relevant Notes shall continue, the Calculation Agent may make such adjustment as the Calculation Agent, in its sole and absolute discretion, considers appropriate, if any, to the formula for the Final Redemption Amount and/or the Settlement Price set out in the applicable Pricing Supplement, the number or weighting of Shares to which each Note relates, the number of Shares comprised in a Basket, the amount, the number of or type of shares or other securities or assets which may be delivered under such Notes and, in any case, any other variable relevant to the redemption, settlement, or payment terms of the relevant Notes and/or any other adjustment (including without limitation, in relation to Share Basket Notes or Index Basket Notes, the removal of any Shares or Index, as the case may be, affected by the relevant Additional Disruption Event, and the adjustment of such terms of the Notes as the Calculation Agent considers to be appropriate as a result of such removal), (including adjustments to account for changes in volatility, expected dividends, stock loan rate or liquidity relevant to the Shares or to the Notes) which change or adjustment shall be effective on such date as the Calculation Agent shall determine.
- (c) If the Issuer determines that the relevant Notes shall be redeemed early, then the Issuer shall give not less than five Business Days' notice to redeem the Notes and the Issuer's obligations under the Notes shall be satisfied in full upon payment in respect of each Note of an amount equal to the fair market value of such Note, on such day as is selected by the Calculation Agent in its sole and absolute discretion (provided that such day is not more than fifteen days before the date fixed for redemption of the Note), less the proportion attributable to that Note of the reasonable cost to the Issuer and/or any Affiliate of, or the loss realised by the Issuer and/or any Affiliate on, unwinding any related hedging arrangements, all as calculated by the Calculation Agent in its sole and absolute discretion.
- (d) The Issuer shall as soon as reasonably practicable under the circumstances notify the fiscal agent and the Calculation Agent of the occurrence of an Additional Disruption Event.
- (e) For the purposes hereof:

"Additional Disruption Event" means with respect to any Series of Notes (unless otherwise specified in the applicable Pricing Supplement) a Change in Law, Hedging Disruption, Increased Cost of Hedging, Loss of Stock Borrow and Increased Cost of Stock Borrow, and any further event or events as may be specified in the applicable Pricing Supplement as an Additional Disruption Event with respect to such Notes.

Knock-In Event and Knock-Out Event

- (a) Where the applicable Pricing Supplement specifies that either "Knock-In Event" or "Knock-Out Event" shall apply, then the provisions set out in this Equity Linked Note Term (*Knock-In Event and Knock-Out Event*) shall apply, and:
 - (i) if a "Knock-In Event" is specified in the Pricing Supplement, then, unless otherwise specified in such Pricing Supplement, the payment and/or delivery provisions under the Notes which are expressed to be subject to a Knock-In Event shall be conditional upon the occurrence of such Knock-In Event.
 - (ii) if a "Knock-Out Event" is specified in the Pricing Supplement, then, unless otherwise specified in such Pricing Supplement, the payment and/or delivery provisions under the Notes which are expressed to be subject to a Knock-Out Event shall be conditional upon the occurrence of such Knock-Out Event.
- (b) If the Knock-In Valuation Time or the Knock-Out Valuation Time specified in the applicable Pricing Supplement is the Valuation Time and if on any Knock-In Determination Day or Knock-

Out Determination Day, at any time during the one hour period that begins or ends at the Valuation Time, a Knock-In Event or a Knock-Out Event would otherwise have occurred and a Trading Disruption, an Exchange Disruption or an Early Closure occurs or exists, then the Knock-In Event or the Knock-Out Event shall (unless otherwise specified in the applicable Pricing Supplement) be deemed not to have occurred; provided that if, by operation of this provision, no Knock-In Determination Day or Knock-Out Determination Day would occur in the Knock-In Determination Period or Knock-Out Determination Period, the Knock-In Period Ending Date or Knock-Out Period Ending Date shall be treated as a Valuation Date and the Calculation Agent shall determine the level or price, as applicable, of each affected Index Share or Share, as applicable, as at the Knock-In Valuation Time or Knock-Out Valuation Time in accordance with Equity Linked Note Term (a) (*Valuation, Market Disruption and Averaging Dates*) (above).

- (c) If the Knock-In Valuation Time or the Knock-Out Valuation Time specified in the applicable Pricing Supplement is any time or period of time other than the Valuation Time during the regular trading hours on the relevant Exchange and if on any Knock-In Determination Day or Knock-Out Determination Day, at any time during the one hour period that begins or ends at the time at which the Reference Level triggers the Knock-In Level or Knock-Out Level, a Trading Disruption, an Exchange Disruption or an Early Closure occurs or exists, then the Knock-In Event or the Knock-Out Event shall (unless otherwise specified in the applicable Pricing Supplement) be deemed not to have occurred; provided that if, by operation of this provision, no Knock-In Determination Day or Knock-Out Determination Day would occur in the Knock-In Determination Period or Knock-Out Determination Period, the Knock-In Period Ending Date or Knock-Out Period Ending Date shall be treated as a Valuation Date and the Calculation Agent shall determine the level or price, as applicable, of each affected Index Share or Share, as applicable, as at the Knock-In Valuation Time or Knock-Out Valuation Time in accordance with Equity Linked Note Term (a) (*Valuation, Market Disruption and Averaging Dates*) (above).

Share Substitution

If "Share Substitution" is specified as applicable in the applicable Pricing Supplement, then on or after the relevant Merger Date, Delisting, Nationalisation, Insolvency, Tender Offer Date or Potential Adjustment Event, as the case may be, the Calculation Agent may adjust the General Conditions and/or the applicable Pricing Supplement to include shares (the "**Substitute Shares**") selected by the Calculation Agent (such selection to be made in accordance with the criteria for share selection, if any, set out in the applicable Pricing Supplement, or if no criteria are so specified, selected from the same region(s) or sector(s) (if the Affected Shares were selected on the basis of region or sector) and, if the Affected Shares are quoted on an exchange or quotation system, quoted on an exchange or quotation system in the same region and with similar liquidity as the exchange or quotation system on which the Affected Shares are quoted, all as determined by the Calculation Agent), in place of the Share(s) (for the purposes of this Equity Linked Note Term (*Share Substitution*), the "**Affected Share(s)**") which are affected by such Merger Event, Delisting, Nationalisation, Insolvency, Tender Offer or Potential Adjustment Event with effect from such date as the Calculation Agent determines. The Substitute Shares and the relevant issuer of such shares will, from the date so determined by the Calculation Agent, be deemed to be "Shares" and a "Share Issuer", respectively, for the purposes of the Notes. The Calculation Agent may make such adjustment as the Calculation Agent, in its sole and absolute discretion, considers appropriate, if any, to the formula for the Final Redemption Amount and/or the Settlement Price set out in the applicable Pricing Supplement, the number of Shares to which each Note relates, the number of Shares comprised in a Basket, the amount, the number of or type of shares or other securities or assets which may be delivered under such Notes and, in any case, any other variable relevant to the redemption, settlement, or payment terms of the relevant Notes and/or any other adjustment, which change or adjustment shall be effective on such date as the Calculation Agent shall determine.

Autocall Early Redemption

In respect of any Series of Notes for which the "Autocallable Early Redemption" provisions are specified as applicable in the applicable Pricing Supplement, the Notes shall be redeemed in whole but not in part at the Autocall Early Redemption Amount on the Autocall Early Redemption Date, and the Conditions shall be supplemented and modified by the terms and conditions set out in the applicable Pricing Supplement.

Definitions applicable to Equity Linked Notes

In these Equity Linked Note Terms, unless otherwise specified in the applicable Pricing Supplement:

"Autocall Early Redemption Amount" means the amount determined in accordance with the applicable Pricing Supplement;

"Autocall Early Redemption Date" means the date determined in accordance with the applicable Pricing Supplement;

"Basket" means in relation to any Share Basket Notes, the Shares specified in the applicable Pricing Supplement as comprising the Basket and in relation to Index Basket Notes, the Indices specified in the applicable Pricing Supplement as comprising the Basket and in each case in the relative proportions specified in such Pricing Supplement;

"Basket of Indices" means, in relation to a particular Series, a basket comprising the Indices specified in the applicable Pricing Supplement in the relative proportions specified in such Pricing Supplement;

"Basket of Shares" means, in relation to a particular Series, a basket comprising Shares of each Share Issuer specified in the applicable Pricing Supplement in the relative proportions, weighting or number of Shares of each Share Issuer specified in such Pricing Supplement;

"Change in Law" means that, on or after the Trade Date (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Issuer determines that (x), in the case of Single Share Notes, Single Index Notes, Share Basket Notes or Index Basket Notes it has become illegal to hold, acquire or dispose of any relevant Shares or of any financial instrument or contract providing exposure to the Shares or Index or Indices (as the case may be), or (y) it will incur a materially increased cost in performing its obligations with respect to the Notes (including, without limitation, due to any increase in tax liability, decrease in tax benefit or other adverse effect on its tax position);

"Components" means in relation to an Index, the securities which comprise such Index (each a **"Component"** for such Index);

"Disrupted Day" means (a) except with respect to a Multi-Exchange Index, any Scheduled Trading Day on which a relevant Exchange or any Related Exchange fails to open for trading during its regular trading session or on which a Market Disruption Event has occurred, and (b) with respect to any Multi-Exchange Index, any Scheduled Trading Day on which (i) the Index Sponsor fails to publish the level of the Index (provided that the Calculation Agent may, in its sole and absolute discretion, determine that such failure to publish shall instead be an Index Disruption for such Index); (ii) the Related Exchange fails to open for trading during its regular trading session or (iii) a Market Disruption Event has occurred;

"Early Closure" means (a) except with respect to a Multi-Exchange Index, the closure on any Exchange Business Day of the relevant Exchange (or in the case of a Single Index Note or Index Basket Note, any relevant Exchange(s) relating to securities that comprise 20 per cent. or more of the level of the relevant Index) or any Related Exchange(s) prior to its Scheduled Closing Time unless such earlier closing time is announced by such Exchange(s) or Related Exchange(s) at least one hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange(s) or Related Exchange(s) on such Exchange Business Day and (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day and (b) with respect to any Multi-Exchange Index, the closure on any Exchange Business Day of the Exchange in respect of any Component or the Related Exchange prior to its Scheduled Closing Time unless such earlier closing is announced by such Exchange or Related Exchange (as the case may be) at least one hour prior to the earlier of: (i) the actual closing time for the regular trading session on such Exchange or Related Exchange (as the case may be) on such Exchange Business Day; and (ii) the submission deadline

for orders to be entered into such Exchange or Related Exchange system for execution at the relevant Valuation Time on such Exchange Business Day;

"Exchange" means:

- (a) (i) in respect of an Index relating to Single Index Notes or Index Basket Notes other than a Multi-Exchange Index, each exchange or quotation system specified as such for such Index in the applicable Pricing Supplement or, if none is specified, the principal exchange or quotation system for trading in such Index, as determined by the Calculation Agent, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the shares underlying such Index has temporarily relocated, provided that the Calculation Agent has determined that there is comparable liquidity relative to the shares underlying such Index on such temporary substitute exchange or quotation system as on the original Exchange, and (ii) with respect to any Multi-Exchange Index, and in respect of each Component, the principal stock exchange on which such Component is principally traded, as determined by the Calculation Agent; and
- (b) in respect of a Share relating to Single Share Notes or Share Basket Notes, each exchange or quotation system specified as such for such Share in the applicable Pricing Supplement or, if none is specified, the principal exchange or quotation system for trading in such Share, as determined by the Calculation Agent, any successor to such Exchange or quotation system or any substitute exchange or quotation system to which trading in the Share has temporarily relocated, provided that the Calculation Agent has determined that there is comparable liquidity relative to such Share on such temporary substitute exchange or quotation system as on the original Exchange.

"Exchange Business Day" means (a) except with respect to a Multi-Exchange Index, any Scheduled Trading Day on which each Exchange and Related Exchange are open for trading during their respective regular trading sessions, notwithstanding any such Exchange or Related Exchange closing prior to its Scheduled Closing Time and (b) with respect to any Multi-Exchange Index, any Scheduled Trading Day on which (i) the Index Sponsor publishes the level of the Index and (ii) the Related Exchange is open for trading during its regular trading session, notwithstanding any Exchange or the Related Exchange closing prior to its Scheduled Closing Time;

"Exchange Disruption" means (a) except with respect to a Multi-Exchange Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general (i) to effect transactions in, or obtain market values for, the Shares on the Exchange (or in the case of Single Index Notes or Index Basket Notes, on any relevant Exchange(s) relating to securities that comprise 20 per cent. or more of the level of the relevant Index), or (ii) to effect transactions in, or obtain market values for, futures or options contracts relating to the Shares, the relevant Index (as the case may be) on any relevant Related Exchange and (b) with respect to any Multi-Exchange Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general to effect transactions in, or obtain market values for, (i) any Component on the Exchange in respect of such Component, or (ii) futures or options contracts relating to the Index on the Related Exchange;

"Extraordinary Dividend" means the dividend per Share or portion thereof, to be characterised as an Extraordinary Dividend as determined by the Calculation Agent;

"Extraordinary Event" means a Merger Event, Tender Offer, Nationalisation, Insolvency or Delisting;

"Hedging Disruption" means that a Hedging Party is unable, after using commercially reasonable efforts, to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the Issuer's risk of entering into and performing its obligations with respect to the Notes, or (B) realise, recover or remit the proceeds of any such transactions or asset(s);

"Hedging Party" means the Issuer or any of its affiliates of the Issuer engaged in any underlying or hedging transactions relating to the Notes or in respect of the Issuer's obligations under the Notes;

"Increased Cost of Hedging" means that a Hedging Party would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the Issuer's risk of entering into and performing its obligations with respect to the Notes or (B) realise, recover or remit the proceeds of any such transaction(s) or asset(s) provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer shall not be deemed an Increased Cost of Hedging;

"Increased Cost of Stock Borrow" means that the Hedging Party would incur a rate to borrow the Shares or of any financial instrument or contract providing exposure to the Shares or Index or Indices with respect to the Notes that is greater than the Initial Stock Loan Rate;

"Index" means any index specified as such in the applicable Pricing Supplement, subject to Equity Linked Note Term (*Adjustments to Indices*);

"Index Sponsor" means, in respect of an Index, the corporation or other entity that (a) is responsible for setting and reviewing the rules and procedures and methods of calculation and adjustments, if any, related to the relevant Index and (b) announces (directly or through an agent) the level of the relevant Index on a regular basis during each Scheduled Trading Day;

"Initial Stock Loan Rate" means the stock loan rate specified as such in the applicable Pricing Supplement;

"Knock-In Determination Day" means the date(s) specified as such in the applicable Pricing Supplement or, if not so specified, each Scheduled Trading Day during the Knock-In Determination Period;

"Knock-In Determination Period" means the period which commences on, and includes, the Knock-In Period Beginning Date and ends on, and includes, the Knock-In Period Ending Date;

"Knock-In Event" means the Reference Level determined by the Calculation Agent as of the Knock-In Valuation Time on any Knock-In Determination Day is:

- (a) "greater than", "greater than or equal to", "less than", or "less than or equal to" the Knock-In Level; or
- (b) "within" the Knock-In Range,

in each case as specified in the applicable Pricing Supplement;

"Knock-In Level" means the level, price or amount specified as such or otherwise determined in the applicable Pricing Supplement, subject to adjustment from time to time in accordance with the provisions of these Equity Linked Note Terms;

"Knock-In Period Beginning Date" means the date specified as such in the applicable Pricing Supplement or, if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day;

"Knock-In Period Ending Date" means the date specified as such in the applicable Pricing Supplement or, if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day;

"Knock-In Range" means the range of levels, prices, amounts, numbers or percentages specified as such or otherwise determined in the applicable Pricing Supplement, subject to adjustment from time to time in accordance with the provisions of these Equity Linked Note Terms;

"Knock-In Valuation Time" means the time or period of time on any Knock-In Determination Day specified as such in the applicable Pricing Supplement (or, if not specified in the applicable

Pricing Supplement, the Valuation Time) and for the purposes of Equity Linked Note Term (a) (*Valuation, Market Disruption and Averaging Dates*) each such time shall be treated as a Valuation Time;

"Knock-Out Determination Day" means the date(s) specified as such in the applicable Pricing Supplement or, if not so specified, each Scheduled Trading Day during the Knock-Out Determination Period;

"Knock-Out Determination Period" means the period which commences on, and includes, the Knock-Out Period Beginning Date and ends on, and includes, the Knock-Out Period Ending Date;

"Knock-Out Event" means the Reference Level determined by the Calculation Agent as of the Knock-Out Valuation Time on any Knock-Out Determination Day is:

- (a) "greater than", "greater than or equal to", "less than", or "less than or equal to" the Knock-Out Level; or
- (b) "within" the Knock-Out Range,

in each case as specified in the applicable Pricing Supplement;

"Knock-Out Level" means the level, price or amount specified as such or otherwise determined in the applicable Pricing Supplement, subject to adjustment from time to time in accordance with the provisions of these Equity Linked Note Terms;

"Knock-Out Period Beginning Date" means the date specified as such in the applicable Pricing Supplement or, if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day;

"Knock-Out Period Ending Date" means the date specified as such in the applicable Pricing Supplement or, if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day;

"Knock-Out Range" means the range of levels, prices, amounts, numbers or percentages specified as such or otherwise determined in the applicable Pricing Supplement, subject to adjustment from time to time in accordance with the provisions of these Equity Linked Note Terms;

"Knock-Out Valuation Time" means the time or period of time on any Knock-Out Determination Day specified as such in the applicable Pricing Supplement (or, if not specified in the applicable Pricing Supplement, the Valuation Time) and for the purposes of Equity Linked Note Term (a) (*Valuation, Market Disruption and Averaging Dates*) each such time shall be treated as a Valuation Time;

"Loss of Stock Borrow" means that a Hedging Party is unable, after using commercially reasonable efforts, to borrow (or maintain a borrowing of) the Shares or of any financial instrument or contract providing exposure to the Shares or Index or Indices with respect to the Notes in an amount which the Issuer deems necessary to hedge the risk of entering into and performing its obligations with respect to the Notes (not to exceed the number of the Shares or financial instruments or contracts underlying the Notes) at a rate equal to or less than the Maximum Stock Loan Rate;

"Market Disruption Event" means (a) in respect of a Share, an Index other than a Multi-Exchange Index or the occurrence or existence of (i) a Trading Disruption, (ii) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time, or (iii) an Early Closure. For the purpose of determining whether a Market Disruption Event exists in respect of an Index at any time, if a Market Disruption Event occurs in respect of a security included in the Index at any time, then the relevant percentage contribution of that security to the level of the Index shall be based on a comparison of (x) the portion of the level of the Index attributable to that security and (y) the overall level of the Index, in each case immediately before the Market Disruption Event occurred; and (b) with respect to any Multi-Exchange Index either (i)(A) the occurrence or existence, in respect of any Component, of (1) a Trading Disruption, (2) an Exchange Disruption, which in either case the Calculation Agent

determines is material, at any time during the one hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component is principally traded, OR (3) an Early Closure; AND (B) the aggregate of all Components in respect of which a Trading Disruption, an Exchange Disruption or an Early Closure occurs or exists comprises 20 per cent. or more of the level of the Index; OR (ii) the occurrence or existence, in respect of futures or options contracts relating to the Index, of: (A) a Trading Disruption, (B) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time in respect of the Related Exchange; or (C) an Early Closure.

For the purposes of determining whether a Market Disruption Event exists in respect of a Component at any time, if a Market Disruption Event occurs in respect of such Component at that time, then the relevant percentage contribution of that Component to the level of the Index shall be based on a comparison of (x) the portion of the level of the Index attributable to that Component to (y) the overall level of the Index, in each case using the official opening weightings as published by the Index Sponsor as part of the market "opening data";

"Maximum Stock Loan Rate" means the stock loan rate specified as such in the applicable Pricing Supplement;

"Multi-Exchange Index" means any Index specified as such in the applicable Pricing Supplement;

"Observation Date" has the meaning given in the applicable Pricing Supplement;

"Observation Period" has the meaning given in the applicable Pricing Supplement;

"Potential Adjustment Event" means, in respect of Single Share Notes or Share Basket Notes:

- (a) a subdivision, consolidation or reclassification of a Share (unless resulting in a Merger Event), or a free distribution or dividend of Shares or to existing holders by way of bonus, capitalisation or similar issue;
- (b) a distribution, issue or dividend to existing holders of relevant Shares of (A) such Shares or (B) other share capital or securities granting the right to payment of dividends and/or the proceeds of liquidation of the Share Issuer equally or proportionately with such payments to holders of such a Share, or (C) share capital or other securities of another issuer acquired or owned (directly or indirectly) by the Share Issuer as a result of a spin off or other similar transaction, or (D) any other type of securities, rights or warrants or other assets, in any case for payment (cash or other consideration) at less than the prevailing market price as determined by the Calculation Agent;
- (c) an Extraordinary Dividend;
- (d) a call by the Share Issuer in respect of relevant Shares that are not fully paid;
- (e) a repurchase by a Share Issuer (as the case may be) or any of its subsidiaries of Shares whether out of profits or capital and whether the consideration for such repurchase is cash, securities or otherwise;
- (f) in respect of a Share Issuer, an event that results in any shareholder rights being distributed or becoming separated from shares of common stock or other shares of the capital stock of the Share Issuer pursuant to a shareholder rights plan or arrangement directed against hostile takeovers that provides, upon the occurrence of certain events, for a distribution of preferred stock, warrants, debt instruments or stock rights at a price below their market value, as determined by the Calculation Agent, provided that any adjustment effected as a result of such an event shall be readjusted upon any redemption of such rights; or
- (g) any other event having, in the opinion of the Calculation Agent, a diluting or concentrative effect on the theoretical value of the relevant Shares;

"Reference Level" means the level, price or amount specified as such or otherwise determined in the applicable Pricing Supplement, subject to adjustment from time to time in accordance with the provisions of these Equity Linked Note Terms;

"Related Exchange", in respect of an Index relating to Single Index Notes or Index Basket Notes, a Share relating to Single Share Notes or Share Basket Notes, means the exchange specified as the relevant Exchange in the applicable Pricing Supplement, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in futures and options contracts relating to such Index, Share has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures or options contracts relating to such Index, Share on such temporary substitute exchange or quotation system as on the original Related Exchange) or, if none is specified, each exchange or quotation system where trading has a material effect (as determined by the Calculation Agent) on the overall market for futures or options contracts relating to such Index, Share, as the case may be;

"Relevant Price" on any day means:

- (a) in respect of an Index to which a Single Index Note or an Index Basket Note relates, the level of such Index determined by the Calculation Agent as provided in the applicable Pricing Supplement as of the Valuation Time on the relevant day or, if no method for determining the Relevant Price is so provided, the level of the Index as of the Valuation Time on the relevant day; and
- (b) in respect of a Share to which a Single Share Note or a Share Basket Note relates, the price per Share determined by the Calculation Agent in the manner provided in the applicable Pricing Supplement as of the Valuation Time on the relevant day, or, if no means for determining the Relevant Price are so provided: (i) in respect of any Share for which the Exchange is an auction or "open outcry" exchange that has a price as of the Valuation Time at which any trade can be submitted for execution, the Relevant Price shall be the price per Share as of the Valuation Time on the relevant day, as reported in the official real time price dissemination mechanism for such Exchange; and (ii) in respect of any Share for which the Exchange is a dealer exchange or dealer quotation system, the Relevant Price shall be the mid point of the highest bid and lowest ask prices quoted as of the Valuation Time on the relevant day (or the last such prices quoted immediately before the Valuation Time) without regard to quotations that "lock" or "cross" the dealer exchange or dealer quotation system;

"Scheduled Closing Time" means in respect of an Exchange or Related Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange or Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of regular trading session hours;

"Scheduled Trading Day" means (a) except with respect to a Multi-Exchange Index, any day on which each Exchange and each Related Exchange are scheduled to be open for trading for their respective regular trading session, and (b) with respect to any Multi-Exchange Index, any day on which (i) the Index Sponsor is scheduled to publish the level of the Index and (ii) the Related Exchange is scheduled to be open for trading for its regular trading session;

"Settlement Cycle" means, in respect of a Share or Index, the period of Clearance System Business Days following a trade in such Share or the securities underlying such Index as the case may be, on the Exchange in which settlement will customarily occur according to the rules of such exchange (or, in respect of any Multi-Exchange Index, the longest such period) and for this purpose **"Clearance System Business Day"** means, in relation to a clearing system any day on which such clearing system is (or but for the occurrence of a Settlement Disruption Event would have been) open for acceptance and executions of settlement instructions;

"Settlement Disruption Event" means, as determined by the Calculation Agent, an event which is beyond the control of the Issuer or the transferor of any relevant securities and as a result of which the Clearing System cannot receive or clear the transfer of such securities;

"Settlement Price" means the price, level or amount determined by the Calculation Agent as provided in the applicable Pricing Supplement as of the Valuation Time on the Valuation Date or, if no means for determining the Settlement Price are so provided:

- (a) in respect of a Single Share Note, (i) in respect of any Share for which the Exchange is an auction or "open outcry" exchange that has a price as of the Valuation Time at which any trade can be submitted for execution, the Settlement Price shall be the price per Share as of the Valuation Time on the Valuation Date as reported in the official real-time price dissemination mechanism for such Exchange; and (ii) in respect of any Share for which the Exchange is a dealer exchange or dealer quotation system, the Settlement Price shall be the mid-point of the highest bid and lowest ask prices quoted as of the Valuation Time on the Valuation Date (or the last such prices quoted immediately before the Valuation Time) without regard to quotations that "lock" or "cross" the dealer exchange or dealer quotation system;
- (b) in respect of a Share Basket Note, an amount for the Basket equal to the sum of the values of each Share comprised in the Basket (weighted or adjusted in relation to each Share as provided in the applicable Pricing Supplement);
- (c) in respect of a Single Index Note, the level of the Index as of the Valuation Time on the Valuation Date; or
- (d) in respect of an Index Basket Note, an amount for the Basket equal to the sum of the Relevant Prices (weighted or adjusted in relation to each Index as provided in the applicable Pricing Supplement) for the Indices comprised in the Basket,

or in each case, if applicable, in accordance with Equity Linked Note Term (c) (*Valuation, Market Disruption and Averaging Dates*);

"**Share**" means, in relation to a particular Series of Notes, a share specified as such in the applicable Pricing Supplement, or, in the case of a Share Basket Note, a share forming part of a basket of shares to which such Note relates;

"**Share Issuer**" means the entity that is the issuer of the Share specified in the applicable Pricing Supplement;

"**Trade Date**" means the date specified as such in the applicable Pricing Supplement;

"**Trading Disruption**" means (a) except with respect to a Multi-Exchange Index, any suspension of or limitation imposed on trading by the Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the Exchange, Related Exchange or otherwise (i) relating to the Share on the Exchange, or, in the case of a Single Index Note or Index Basket Note, on any relevant Exchange(s) relating to securities that comprise 20 per cent. or more of the level of the relevant Index or (ii) in futures or options contracts relating to the Share, the relevant Index or Indices on any relevant Related Exchange, and (b) with respect to any Multi-Exchange Index, any suspension of or limitation imposed on trading by the Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the Exchange or Related Exchange or otherwise (i) relating to any Component on the Exchange in respect of such Component; or (ii) in futures or options contracts relating to the Index on the Related Exchange; and

"**Valuation Time**" means the time specified as such in the applicable Pricing Supplement, or if no such time is specified, (a) save with respect to a Multi-Exchange Index, the Scheduled Closing Time on the relevant Exchange in relation to each Index, Share to be valued. If the relevant Exchange closes prior to its Scheduled Closing Time and the specified Valuation Time is after the actual closing time for its regular trading session, then the Valuation Time shall be such actual closing time; and (b) with respect to any Multi-Exchange Index, (i) for the purposes of determining whether a Market Disruption Event has occurred: (x) in respect of any Component, the Scheduled Closing Time on the Exchange in respect of such Component and (y) in respect of any option contracts or futures contracts on the Index, the close of trading on the Related Exchange; and (ii) in all other circumstances, the time at which the official closing level of the Index is calculated and published by the Index Sponsor.

Interpretation

In this "Description of the Notes":

- (i) if the Notes are Zero Coupon Notes, references to Coupons and Couponholders are not applicable;
- (ii) if Talons are specified in the relevant Pricing Supplement as being attached to the Bearer Notes at the time of issue, references to Coupons shall be deemed to include references to Talons;
- (iii) if Talons are not specified in the relevant Pricing Supplement as being attached to the Notes at the time of issue, references to Talons are not applicable;
- (iv) if "Receipts" are specified in the relevant Pricing Supplement as being attached to the Bearer Notes at the time of issue, references to Coupons shall, where the context so admits, be deemed to refer to "Receipts" as well;
- (v) any reference to principal shall be deemed to include the Redemption Amount, any additional amounts in respect of principal which may be payable under "*—Taxation*", any premium payable in respect of a Note and any other amount in the nature of principal payable pursuant to the Indenture;
- (vi) any reference to interest shall be deemed to include any additional amounts in respect of interest which may be payable under "*—Taxation*" and any other amount in the nature of interest payable pursuant to the Indenture;
- (vii) references to Notes being "outstanding" shall be construed in accordance with the Indenture;
- (viii) if an expression is stated in "*—Certain Definitions*" to have the meaning given in the relevant Pricing Supplement, but the relevant Pricing Supplement gives no such meaning or specifies that such expression is "not applicable" then such expression is not applicable to the Notes;
- (ix) any reference to the Pricing Supplement shall be deemed to be a reference to a Drawdown Information Memorandum (as the case may be and as the context may require); and
- (x) any reference to the Indenture shall be construed as a reference to the Indenture, as amended and/or supplemented up to and including the Issue Date of the Notes.

For the purposes of any calculations referred to in the Indenture (unless otherwise specified in this "*Description of the Notes*" or the relevant Pricing Supplement), (a) all percentages resulting from such calculations will be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with 0.000005 per cent. being rounded up to 0.00001 per cent.), (b) all U.S. dollar amounts used in or resulting from such calculations will be rounded to the nearest cent (with one half cent being rounded up), (c) all Japanese Yen amounts used in or resulting from such calculations will be rounded downwards to the next lower whole Japanese Yen amount, and (d) all amounts denominated in any other currency used in or resulting from such calculations will be rounded to the nearest two decimal places in such currency, with 0.005 being rounded upwards.

Certain Definitions

Set forth below are definitions for certain terms used in relation to the Notes:

"Accelerated or Matured" means an obligation under which the principal amount owed, whether by reason of maturity, acceleration, termination or otherwise, is due and payable in full in accordance with the terms of such obligation, or would have been but for, and without regard to, any limitation imposed under any applicable insolvency laws.

"Accrual Yield" has the meaning given in the relevant Pricing Supplement.

"Additional Business Centre(s)" means the city or cities specified as such in the relevant Pricing Supplement.

"Additional Credit Event" means an additional credit event as defined in the relevant Pricing Supplement.

"Additional Credit-Linked Note Disruption Event" means any of Change in Law, Hedging Disruption, and/or Increased Cost of Hedging, in each case if specified as applying in the applicable Pricing Supplement.

"Additional Financial Centre(s)" means the city or cities specified as such in the relevant Pricing Supplement.

"Additional LPN" means any LPN issued by an LPN Issuer, for the sole purpose of providing funds for the LPN Issuer to provide financing to the Reference Entity via:

- (i) an Underlying Loan; or
- (ii) an Underlying Finance Instrument,

provided that:

- (a) either:
 - (1) in the event that there is an Underlying Loan with respect to such LPN, the Underlying Loan satisfies the Obligation Characteristics specified in respect of the Reference Entity; or
 - (2) in the event that there is an Underlying Finance Instrument with respect to such LPN, the Underlying Finance Instrument satisfies the Not Subordinated, Not Domestic Law and Not Domestic Currency Obligation Characteristics;
- (b) the LPN satisfies the following Deliverable Obligation Characteristics: Transferable, Not Bearer, Specified Currency – Standard Specified Currency, Not Domestic Law, Not Domestic Issuance; and
 - (A) the LPN Issuer has, as of the issue date of such obligation, granted a First Ranking Interest over or in respect of certain of its rights in relation to the relevant Underlying Loan or Underlying Finance Instrument (as applicable) for the benefit of holders of the LPNs.

"Additional Obligation" means each of the obligations listed as an Additional Obligation of the Reference Entity in the applicable Pricing Supplement or in the relevant "LPN Reference Obligation List" as published by Markit Group Limited, or any successor thereto, which list is currently available at <http://www.markit.com/marketing/services.php>.

"Additional Provisions" means any additional provisions from time to time published by ISDA for use in the over-the-counter credit derivatives market and specified as applicable in the relevant Pricing Supplement in relation to a Reference Entity which may include:

- (i) the Additional Provisions for Physically Settled Default Swaps - Monoline Insurer as Reference Entity, as published by ISDA on 21 January 2005; or
- (ii) any other provisions specified in relation to such Reference Entity.

"Affiliate" of any specified Person means any other Person directly or indirectly controlling or controlled by or under direct or indirect common control with such specified Person. For the purposes of this definition, "control", when used with respect to any specified Person, means the power to direct the management and policies of such Person, directly or indirectly, whether through the ownership of voting securities, by contract or otherwise; and the terms "controlling" and "controlled" have meanings correlative to the foregoing.

"Agents" means any Paying Agent, the Transfer Agent and any Calculation Agent appointed in respect of the Notes, and any reference to an **"Agent"** is to any one of them.

"Asset" means each obligation, equity, amount of cash, security, fee (including any "early-bird" or other consent fee), right and/or other asset, whether tangible or otherwise and whether issued, incurred, paid or provided by the Reference Entity or a third party (or any value which was realised or capable of being realised in circumstances where the right and/or other asset no longer exists).

"Asset Market Value" means the market value of an Asset, as the Calculation Agent shall determine by reference to an appropriate specialist valuation or in accordance with the methodology determined by the

Credit Derivatives Determinations Committee or in any other commercially reasonable manner selected by the Calculation Agent.

"Asset Package" means, in respect of an Asset Package Credit Event, all of the Assets in the proportion received or retained by a Relevant Noteholder in connection with such relevant Asset Package Credit Event (which may include the Prior Deliverable Obligation or Package Observable Bond, as the case may be). If the Relevant Noteholder is offered a choice of Assets or a choice of combinations of Assets, the Asset Package will be the Largest Asset Package. If the Relevant Noteholder is offered, receives and retains nothing, the Asset Package shall be deemed to be zero.

"Asset Package Credit Event" means:

- (i) if "Financial Reference Entity Terms" and "Governmental Intervention" are specified as applicable in the relevant Pricing Supplement:
 - (a) a Governmental Intervention; or
 - (b) a Restructuring in respect of the Reference Obligation, if "Restructuring" is specified as applicable in the relevant Pricing Supplement and such Restructuring does not constitute a Governmental Intervention; and
- (ii) if the Reference Entity is a Sovereign and "Restructuring" is specified in the relevant Pricing Supplement as being applicable, a Restructuring,

in each case, whether or not such event is specified as the applicable Credit Event in the Credit Event Notice or the DC Credit Event Announcement.

"Asset Transfer Notice" means, in respect of a Credit Linked Note to which Physical Settlement applies, a notice (in a form acceptable to the Issuer) from the holder of such Credit Linked Note relating to the Delivery of the relevant Entitlement, which notice must be delivered to the applicable entities in accordance with the requirements described in, and must include the information set out in paragraphs (A) to (G) of "*Additional terms for Credit Linked Notes—Physical Settlement—Delivery*".

"Assignable Loan" means a Loan that is capable of being assigned or novated to, at a minimum, commercial banks or financial institutions (irrespective of their jurisdiction of organisation) that are not then a lender or a member of the relevant lending syndicate, without the consent of the Reference Entity or the guarantor, if any, of such Loan (or the consent of the applicable borrower if the Reference Entity is guaranteeing such Loan) or any agent.

"Auction" has the meaning set forth in the relevant Transaction Auction Settlement Terms.

"Auction Cancellation Date" has the meaning set forth in the Transaction Auction Settlement Terms.

"Auction Covered Transaction" has the meaning set forth in the Transaction Auction Settlement Terms.

"Auction Final Price" has the meaning set forth in the Transaction Auction Settlement Terms or, with respect to an M(M)R Restructuring for which the Issuer has exercised the Movement Option in the manner described in "*Additional terms for Credit Linked Notes—Redemption—Redemption following Satisfaction of Conditions to Settlement*", the Parallel Auction Settlement Terms selected by the Issuer pursuant to its exercise of the Movement Option.

"Auction Final Price Determination Date" has the meaning set forth in the Transaction Auction Settlement Terms.

"Auction Settlement Amount" means, in relation to any Reference Entity and unless otherwise specified in the relevant Pricing Supplement, an amount in the Settlement Currency as determined by the Calculation Agent in accordance with the formula below:

- (i) in respect of CDS Spread Credit Linked Notes,

$$\text{Auction Settlement Amount} = \text{Max} (0, [(A - B) \times C])$$

where:

"A" means 100%;

"B" means the relevant Auction Final Price; and

"C" means the Reference Entity Notional Amount with respect to such Reference Entity; or

(ii) otherwise,

Auction Settlement Amount = Max (0, [(A x B) – C]),

where:

"A" means the aggregate outstanding principal amount of the Credit Linked Notes;

"B" means the relevant Auction Final Price; and

"C" means the Unwind Costs (unless the applicable Pricing Supplement specify that Unwind Costs are not applicable, in which event "C" means zero).

"Auction Settlement Date" means:

(i) in respect of CDS Spread Credit Linked Notes, the third CLN Business Day following the Auction Final Price Determination Date; or

(ii) otherwise,

(a) (if the "Settlement Deferral" is not specified as applicable) the date that is:

(1) in the case of an M(M)R Restructuring to which a No Auction Announcement Date has occurred pursuant to sub-paragraphs (ii) or (iii)(B) of the definition of "No Auction Announcement Date", three CLN Business Days following the date on which the Issuer has exercised the Movement Option; and

(2) otherwise, three CLN Business Days following the Auction Final Price Determination Date; or

(b) (if the "Settlement Deferral" is specified as applicable) if later, the Scheduled Maturity Date (for the avoidance of doubt, this shall be without prejudice to the provisions described in "*Additional terms for Credit Linked Notes—Interest—Cessation of Interest Accrual*").

"Bankruptcy" means the Reference Entity:

(i) is dissolved (other than pursuant to a consolidation, amalgamation or merger);

(ii) becomes insolvent or is unable to pay its debts or fails or admits in writing in a judicial, regulatory or administrative proceeding or filing its inability generally to pay its debts as they become due;

(iii) makes a general assignment, arrangement, scheme or composition with or for the benefit of its creditors generally or such a general assignment, arrangement, scheme or composition becomes effective;

(iv) institutes or has instituted against it a proceeding seeking a judgment of insolvency or bankruptcy or any other similar relief under any bankruptcy or insolvency law or other law affecting creditors' rights, or a petition is presented for its winding-up or liquidation, and, in the case of any such proceeding or petition instituted or presented against it, such proceeding or petition:

(a) results in a judgment of insolvency or bankruptcy or the entry of an order for relief or the making of an order for its winding-up or liquidation; or

(b) is not dismissed, discharged, stayed or restrained, in each case within 30 calendar days of the institution or presentation thereof;

- (v) has a resolution passed for its winding-up or liquidation (other than pursuant to a consolidation, amalgamation or merger);
- (vi) seeks or becomes subject to the appointment of an administrator, provisional liquidator, conservator, receiver, trustee, custodian or other similar official for it or for all or substantially all its assets;
- (vii) has a secured party take possession of all or substantially all its assets or has a distress, execution, attachment, sequestration or other legal process levied, enforced or sued on or against all or substantially all its assets and such secured party maintains possession, or any such process is not dismissed, discharged, stayed or restrained, in each case within 30 calendar days thereafter; or
- (viii) causes or is subject to any event with respect to it which, under the applicable laws of any jurisdiction, has an analogous effect to any of the events specified in sub-paragraphs (i) to (vii) above.

"**Basket CLN**" means Credit Linked Notes where the Issuer purchases credit protection from the Noteholders in respect of a basket of Reference Entities (other than on an Nth-to-default basis), as specified in the Pricing Supplement.

"**Basket CLN Early Redemption Amount**" means per Calculation Amount in respect of the relevant Credit Linked Note, an amount in the Specified Currency equal to: $\text{Max}(0, [(A - B) \times C] \times D)$

where:

"A" means the aggregate outstanding principal amount of the Credit Linked Notes;

"B" means the Unwind Costs with respect to the redemption of the Credit Linked Notes;

"C" means a fraction equal to (x) the Specified Denomination of such Credit Linked Note divided by (y) the Aggregate Nominal Amount;

"D" means a fraction equal to (x) the Calculation Amount divided by (y) the Specified Denomination of such Credit Linked Note.

"**Basket CLN Early Termination Amount**" means per Calculation Amount in respect of the relevant Credit Linked Note, an amount in the Specified Currency equal to: $\text{Max}(0, [(A - B) \times C] \times D)$

where:

"A" means the aggregate outstanding principal amount of the Credit Linked Notes;

"B" means the Unwind Costs with respect to the redemption of the Credit Linked Notes;

"C" means a fraction equal to (x) the Specified Denomination of such Credit Linked Note divided by (y) the Aggregate Nominal Amount;

"D" means a fraction equal to (x) the Calculation Amount divided by (y) the Specified Denomination of such Credit Linked Note.

"**Basket CLN Reference Entity Notional Amount**" means an amount in the Specified Currency equal to: $A \times B$

where:

"A" means the Aggregate Nominal Amount; and

"B" means, with respect to a Reference Entity, the weighting (expressed as a decimal) assigned to such Reference Entity in the Reference Entity Index Annex appended to the relevant Pricing Supplement,

provided that, if a Credit Event occurs (and the Conditions to Settlement were satisfied) in respect of such Reference Entity on or prior to the Trade Date, the Reference Entity Notional Amount with respect to such Reference Entity shall be zero.

"BBSW" means, in respect of Australian dollars and any specified period, the interest rate benchmark known as the Bank Bill Swap Reference Rate, which is calculated and published by a designated distributor (currently Thomson Reuters) in accordance with the requirements from time to time of the Australian Financial Markets Association (or any other person that takes over the administration of that rate) based on estimated interbank borrowing rates for a number of designated currencies and maturities that are provided, in respect of each such currency, by a panel of contributor banks (details of historic BBSW rates can be obtained from the designated distributor).

"Bond" means any obligation of a type included in the "Borrowed Money" Obligation Category that is in the form of, or represented by, a bond, note (other than notes delivered pursuant to Loans), certificated debt security or other debt security and shall not include any other type of Borrowed Money.

"Bond or Loan" means any obligation that is either a Bond or a Loan.

"Borrowed Money" means any obligation (excluding an obligation under a revolving credit arrangement for which there are no outstanding unpaid drawings in respect of principal) for the payment or repayment of borrowed money (which term shall include, without limitation, deposits and reimbursement obligations arising from drawings pursuant to letters of credit).

"Business Day" means:

- (i) in relation to any sum payable in euro, a TARGET Settlement Day and a day on which commercial banks and foreign exchange markets settle payments generally in each (if any) Additional Business Centre; and
- (ii) in relation to any sum payable in a currency other than euro, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments generally in the Principal Financial Centre of the relevant currency and in each (if any) Additional Business Centre.

"Business Day Convention", in relation to any particular date, has the meaning given in the relevant Pricing Supplement and, if so specified in the relevant Pricing Supplement, may have different meanings in relation to different dates and, in this context, the following expressions shall have the following meanings:

- (i) **"Following Business Day Convention"** means that the relevant date shall be postponed to the first following day that is a Business Day;
- (ii) **"Modified Following Business Day Convention"** means that the relevant date shall be postponed to the first following day that is a Business Day unless that day falls in the next calendar month in which case that date will be the first preceding day that is a Business Day;
- (iii) **"Preceding Business Day Convention"** means that the relevant date shall be brought forward to the first preceding day that is a Business Day;
- (iv) **"FRN Convention", "Floating Rate Convention" or "Eurodollar Convention"** means that each relevant date shall be the date which numerically corresponds to the preceding such date in the calendar month which is the number of months specified in the relevant Pricing Supplement as the Specified Period after the calendar month in which the preceding such date occurred, **provided, however, that:**
 - (a) if there is no such numerically corresponding day in the calendar month in which any such date should occur, then such date will be the last day which is a Business Day in that calendar month;
 - (b) if any such date would otherwise fall on a day which is not a Business Day, then such date will be the first following day which is a Business Day unless that day falls in the next calendar month, in which case it will be the first preceding day which is a Business Day; and

- (c) if the preceding such date occurred on the last day in a calendar month which was a Business Day, then all subsequent such dates will be the last day which is a Business Day in the calendar month which is the specified number of months after the calendar month in which the preceding such date occurred; and
- (v) "**No Adjustment**" means that the relevant date shall not be adjusted in accordance with any Business Day Convention;

"**Calculation Agent**" means the Principal Paying Agent or such other Person specified in the relevant Pricing Supplement as the party responsible for calculating the Rate(s) of Interest and Interest Amount(s) and/or such other amount(s) as may be specified in the relevant Pricing Supplement; **provided that** the Principal Paying Agent will not act as Calculation Agent in respect of the Credit Linked Notes, the Equity Linked Notes, the Dual Currency Notes or the Reverse Dual Currency Notes, unless otherwise agreed.

"**Calculation Amount**" has the meaning given in the relevant Pricing Supplement.

"**Capped Reference Entity**" means, unless otherwise specified in the Pricing Supplement, a Reference Entity in respect of which "60 Business Day Cap on Settlement" is specified as applicable in the relevant Pricing Supplement.

"**Cash Settlement Amount**" means, in relation to any Reference Entity and unless otherwise specified in the relevant Pricing Supplement, an amount in the Settlement Currency as determined by the Calculation Agent in accordance with the formula below:

- (i) in respect of CDS Spread Credit Linked Notes,

$$\text{Cash Settlement Amount} = \text{Max} (0, [(A - B) \times C])$$

where:

"A" means 100%;

"B" means the relevant Weighted Average Final Price; and

"C" means the Reference Entity Notional Amount with respect to such Reference Entity; or

- (ii) otherwise,

$$\text{Cash Settlement Amount} = \text{Max} (0, [(A \times B) - C]),$$

where:

"A" means the aggregate outstanding principal amount of the Credit Linked Notes;

"B" means the Weighted Average Final Price, or if so specified in the applicable Pricing Supplement, the Final Price; and

"C" means the Unwind Costs (unless the applicable Pricing Supplement specify that Unwind Costs are not applicable, in which event "C" means zero).

"**Cash Settlement Date**" means:

- (i) the date that is the number of CLN Business Days specified in the relevant Pricing Supplement (or, if a number of CLN Business Days is not specified, three CLN Business Days) immediately following the determination of the Weighted Average Final Price, or if so specified in the applicable Pricing Supplement, the Final Price; or
- (ii) (if "Settlement Deferral" is specified as applicable) if later, the Scheduled Maturity Date. For the avoidance of doubt, this shall be without prejudice to the provisions described in "*Additional terms for Credit Linked Notes—Interest—Cessation of Interest Accrual*".

"CDS Spread Credit Linked Note" means any CDS spread credit-linked Credit Linked Notes where the Issuer purchases credit protection from the Noteholders in respect of the Long Reference Entity and sells credit protection to the Noteholders in respect of the Short Reference Entity.

"CDS Spread Early Redemption Amount" means per Calculation Amount, an amount in the Specified Currency equal to: $\text{Max}(0, [A + B + C - D] \times E)$

where:

"A" means the Aggregate Nominal Amount;

"B" means the gains (expressed as a positive number) or the losses (expressed as a negative number) that would be realized or incurred, as applicable, by the Issuer in connection with the termination, settlement, re-establishment or offset of any Hedge Transaction related to the Short Reference Entity;

"C" means the gains (expressed as a positive number) or the losses (expressed as a negative number) that would be realized or incurred, as applicable, by the Issuer in connection with the termination, settlement re-establishment or offset of any Hedge Transaction related to the Long Reference Entity;

"D" means the sum of the Unwind Costs with respect to the redemption of the Notes; and

"E" means a fraction equal to (x) the Calculation Amount divided by (y) the Aggregate Nominal Amount.

"CDS Spread Early Termination Amount" means per Calculation Amount, an amount in the Specified Currency equal to:

$\text{Max}(0, [A + B + C - D] \times E)$

where:

"A" means the Specified Denomination of such Note.

"B" means the gains (expressed as a positive number) or the losses (expressed as a negative number) that would be realized or incurred, as applicable, by the Issuer in connection with the termination, settlement, re-establishment or offset of any Hedge Transaction related to the Short Reference Entity;

"C" means the gains (expressed as a positive number) or the losses (expressed as a negative number) that would be realized or incurred, as applicable, by the Issuer in connection with the termination, settlement re-establishment or offset of any Hedge Transaction related to the Long Reference Entity;

"D" means the sum of the Unwind Costs with respect to the redemption of the Notes; and

"E" means a fraction equal to (x) the Calculation Amount divided by (y) the Aggregate Nominal Amount.

"Certificate Balance" means, in the case of an Insured Instrument that is in the form of a pass-through certificate or similar funded beneficial interest, the unit principal balance, certificate balance or similar measure of unreimbursed principal investment.

"Change in Law" means that, on or after the Trade Date (as specified in the applicable Pricing Supplement) (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law, solvency or capital requirements), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority or financial authority), or the combined effect thereof if occurring more than once, the Issuer determines in its sole and absolute discretion that:

- (i) it is unable to perform its obligations in respect of the Credit Linked Notes or it has become illegal to hold, acquire or dispose of any relevant hedge positions in respect of the Credit Linked Notes; or

- (ii) it or any of its Affiliates would incur a materially increased cost (including, without limitation, in respect of any tax, solvency or capital requirements) in maintaining the Credit Linked Notes in issue or in holding, acquiring or disposing of any relevant hedge positions of the Credit Linked Notes.

"**CLN Business Day**" means (a)(i) a day on which commercial banks and foreign exchange markets are generally open to settle payments in the place or places and on the days specified for that purpose in the relevant Pricing Supplement, and/or (ii) a TARGET Settlement Day (if "TARGET Settlement Day" is specified in the relevant Pricing Supplement), or (b) if a place or places or such terms are not so specified, (i) if the Credit Linked Notes are denominated in euro, a TARGET Settlement Day, or (ii) otherwise, a day on which commercial banks and foreign exchange markets are generally open to settle payments in the principal financial city in the jurisdiction of the currency of denomination of the Credit Linked Notes.

"**CLN Dealer**" means a dealer in obligations of the type of Obligation(s) for which quotations are to be obtained (as selected by the Calculation Agent) and may include the Calculation Agent or its Affiliate or a Noteholder or its Affiliate or as may otherwise be specified in the relevant Pricing Supplement.

"**CLN Maturity Date**" means either:

- (i) the Scheduled Maturity Date; or
- (ii) where the Issuer delivers an Extension Notice in relation to a Reference Entity to the Calculation Agent and the Noteholders at or prior to 11:00 a.m. (London time) on the date falling two London Business Days prior to the Scheduled Maturity Date, either:
 - (a) the date falling two CLN Business Days after the expiry of the Notice Delivery Period (or, if later, after the latest date on which it would be possible for the Calculation Agent to deliver a Credit Event Notice); or
 - (b) if a Credit Event Resolution Request Date has occurred on or prior to the expiry of the Notice Delivery Period in relation to a Reference Entity and unless otherwise elected by the Issuer by written notice to the Calculation Agent and the Noteholders, the date falling 15 CLN Business Days following any date on which the Credit Derivatives Determinations Committee Resolves that the relevant event does not constitute a Credit Event, or Resolves not to make such determination.

"**Conditionally Transferable Obligation**" means a Deliverable Obligation that is (or where the Deliverable Obligation is a Qualifying Policy, a Qualifying Policy in respect of which the relevant Insured Instrument is) either Transferable, in the case of Bonds, or capable of being assigned or novated to all Modified Eligible Transferees without the consent of any person being required, in the case of any Deliverable Obligation other than Bonds, in each case, as of both the NOPS Effective Date and the Delivery Date, **provided, however, that** a Deliverable Obligation other than Bonds will be a Conditionally Transferable Obligation notwithstanding that consent of the Reference Entity, the guarantor or the insurer, if any, of a Deliverable Obligation other than Bonds (or the consent of the relevant obligor if the Reference Entity is guaranteeing or insuring such Deliverable Obligation) or any agent is required for such novation, assignment or transfer so long as the terms of such Deliverable Obligation provide that such consent may not be unreasonably withheld or delayed. Any requirement that notification of novation, assignment or transfer of a Deliverable Obligation be provided to a trustee, fiscal agent, administrative agent, clearing agent or paying agent for a Deliverable Obligation shall not be considered to be a requirement for consent for purposes of this definition of "Conditionally Transferable Obligation".

"**Conditions to Settlement**" means, in relation to any Reference Entity:

- (i) the occurrence of an Event Determination Date; and
- (ii) where the applicable Settlement Method is Physical Settlement (or Physical Settlement is applicable as the Fallback Settlement Method), the delivery of the Notice of Physical Settlement on or following the occurrence of an Event Determination Date and that is effective on or prior to the NOPS Cut-off Date, to the extent that, unless otherwise elected by the Issuer by written notice to the Calculation Agent and the Noteholders, such Event Determination Date is not subsequently reversed prior to the Auction Final Price Determination Date, a Valuation Date, a Delivery Date or the CLN Maturity Date, as applicable;

provided that the Conditions to Settlement shall not be satisfied with respect to any Nth-to-Default Credit Linked Note until an Event Determination Date has occurred with respect to the Nth Reference Entity.

"Conforming Reference Obligation" means a Reference Obligation which is a Deliverable Obligation determined in accordance with sub-paragraph (i) of the definition of "Deliverable Obligation".

"Consent Required Loan" means a Loan that is capable of being assigned or novated with the consent of the Reference Entity or the guarantor, if any, of such Loan (or the consent of the relevant borrower if a Reference Entity is guaranteeing such Loan) or any agent.

"Coupon Sheet" means, in respect of a Bearer Note, a coupon sheet relating to the Note.

"Credit Derivatives Auction Settlement Terms" means any Credit Derivatives Auction Settlement Terms published by ISDA, a form of which will be published by ISDA on its website at www.isda.org (or any successor website thereto) from time to time and may be amended from time to time.

"Credit Derivatives Definitions" means the 2014 ISDA Credit Derivatives Definitions, as published by ISDA, and, if Additional Provisions are specified to be applicable with respect to the Credit Linked Notes in the relevant Pricing Supplement, as supplemented by the Additional Provisions.

"Credit Derivatives Determinations Committee" means each committee established pursuant to the DC Rules for purposes of reaching certain DC Resolutions in connection with credit default swap transactions incorporating the 2014 Credit Derivatives Definitions, as published by ISDA.

"Credit Event" means the occurrence of one or more of Bankruptcy, Failure to Pay, Obligation Acceleration, Obligation Default, Repudiation/Moratorium, Restructuring, Governmental Intervention or Additional Credit Event, as specified with respect to a Reference Entity in the applicable Pricing Supplement. If an occurrence would otherwise constitute a Credit Event, such occurrence will constitute a Credit Event whether or not such occurrence arises directly or indirectly from, or is subject to a defence based upon:

- (i) any lack or alleged lack of authority or capacity of the Reference Entity to enter into any Obligation or, as applicable, an Underlying Obligor to enter into any Underlying Obligation, or an Insured Obligor to enter into any Insured Instrument;
- (ii) any actual or alleged unenforceability, illegality, impossibility or invalidity with respect to any Obligation or, as applicable, any Underlying Obligation or Insured Instrument, however described;
- (iii) any applicable law, order, regulation, decree or notice, however described, or the promulgation of, or any change in, the interpretation by any court, tribunal, regulatory authority or similar administrative or judicial body with competent or apparent jurisdiction of any applicable law, order, regulation, decree or notice, however described; or
- (iv) the imposition of, or any change in, any exchange controls, capital restrictions or any other similar restrictions imposed by any monetary or other authority, however described.

"Credit Event Backstop Date" means the date that is 60 calendar days prior to the Trade Date. The Credit Event Backstop Date shall not be subject to adjustment in accordance with any Business Day Convention.

"Credit Event Notice" means an irrevocable notice from the Calculation Agent to the Issuer (which may be in writing (including by facsimile and/or email) and/or by telephone) that describes a Credit Event that occurred on or after the Credit Event Backstop Date and on or prior to the Extension Date. Any Credit Event Notice that describes a Credit Event that occurred after the Scheduled Maturity Date must relate to the relevant Potential Failure to Pay, in the case of a Grace Period Extension Date, or the relevant Potential Repudiation/Moratorium, in the case of a Repudiation/Moratorium Evaluation Date. A Credit Event Notice that describes a Credit Event other than an M(M)R Restructuring must be in respect of the full relevant Reference Entity Notional Amount.

A Credit Event Notice must contain a description in reasonable detail of the facts relevant to the determination that a Credit Event has occurred, provided that where an Event Determination Date has occurred pursuant to sub-paragraph (ii)(A) of the definition thereof, a reference to the relevant DC Credit

Event Announcement shall suffice. The Credit Event that is the subject of the Credit Event Notice need not be continuing on the date the Credit Event Notice is effective.

"Credit Event Resolution Request Date" means, with respect to a DC Credit Event Question, the date as publicly announced by the DC Secretary that the relevant Credit Derivatives Determinations Committee Resolves to be the date on which:

- (i) the DC Credit Event Question was effective; and
- (ii) the relevant Credit Derivatives Determinations Committee was in possession of Publicly Available Information with respect to such DC Credit Event Question.

"Currency Amount" means with respect to:

- (i) a Deliverable Obligation specified in a Notice of Physical Settlement or a selected Valuation Obligation that is denominated in a currency other than the Settlement Currency, an amount converted to the Settlement Currency using a conversion rate determined by reference to the Currency Rate; and
- (ii) a Replacement Deliverable Obligation specified in a NOPS Amendment Notice, an amount converted to the Settlement Currency (or, if applicable, back into the Settlement Currency) using a conversion rate determined by reference to the Currency Rate, if any, and each Revised Currency Rate used to convert each Replaced Deliverable Obligation Outstanding Amount specified in each NOPS Amendment Notice with respect to that portion of the Reference Entity Notional Amount into the currency of denomination of the relevant Replacement Deliverable Obligation.

"Currency Rate" means with respect to:

- (i) a Deliverable Obligation specified in the Notice of Physical Settlement or any NOPS Amendment Notice or a selected Valuation Obligation, the rate of conversion between the Settlement Currency and the currency in which the Outstanding Amount of such Deliverable Obligation or Valuation Obligation, as applicable, is denominated that is either:
 - (a) determined by reference to the Currency Rate Source as at the Next Currency Fixing Time; or
 - (b) if such rate is not available at such time, as the Calculation Agent shall determine in a commercially reasonable manner; and
- (ii) a Replacement Deliverable Obligation specified in a NOPS Amendment Notice, the Revised Currency Rate.

"Currency Rate Source" means the mid-point rate of conversion published by WM/Reuters at 4:00 p.m. (London time), or any successor rate source approved by the relevant Credit Derivatives Determinations Committee.

"Day Count Fraction" means, in respect of the calculation of an amount for any period of time (the **"Calculation Period"**), such day count fraction as may be specified in the Indenture or the relevant Pricing Supplement and:

- (i) if **"Actual/Actual (ICMA)"** is so specified, means:
 - (a) where the Calculation Period is equal to or shorter than the Regular Period during which it falls, the actual number of days in the Calculation Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and
 - (b) where the Calculation Period is longer than one Regular Period, the sum of:
 - (1) the actual number of days in such Calculation Period falling in the Regular Period in which it begins divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and

- (2) the actual number of days in such Calculation Period falling in the next Regular Period divided by the product of (a) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year;
- (ii) if "**Actual/Actual (ISDA)**" is so specified, means the actual number of days in the Calculation Period divided by 365 (or, if any portion of the Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (iii) if "**Actual/365 (Fixed)**" is so specified, means the actual number of days in the Calculation Period divided by 365;
- (iv) if "**Actual/360**" is so specified, means the actual number of days in the Calculation Period divided by 360;
- (v) if "**Sterling/FRN**" is so specified, means the actual number of days in the Calculation Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366;
- (vi) if "**30/360**" is so specified, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360x(Y_2 - Y_1)] + [30x(M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"**Y₁**" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"**Y₂**" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"**M₁**" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"**M₂**" is the calendar month, expressed as number, in which the day immediately following the last day included in the Calculation Period falls;

"**D₁**" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D₁ will be 30; and

"**D₂**" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and D₁ is greater than 29, in which case D₂ will be 30";

- (vii) if "**30E/360**" is so specified, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360x(Y_2 - Y_1)] + [30x(M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"**Y₁**" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"**Y₂**" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"**M₁**" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M₂" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"D₁" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D₁ will be 30; and

"D₂" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case D₂ will be 30; and

- (viii) if "30E/360 (ISDA)" is so specified, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360x(Y_2 - Y_1)] + [30x(M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y₁" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y₂" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M₁" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M₂" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"D₁" is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case D₁ will be 30; and

"D₂" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case D₂ will be 30,

provided, however, that in each such case the number of days in the Calculation Period is calculated from and including the first day of the Calculation Period to but excluding the last day of the Calculation Period.

"DC Announcement Coverage Cut-off Date" means, with respect to a DC Credit Event Announcement, the Auction Final Price Determination Date, the Auction Cancellation Date, or the date that is 14 calendar days following the No Auction Announcement Date, if any, as applicable.

"DC Credit Event Announcement" means, with respect to the Reference Entity, a public announcement by the DC Secretary that the relevant Credit Derivatives Determinations Committee has Resolved that an event that constitutes a Credit Event for purposes of a Notional Credit Derivative Transaction has occurred on or after the Credit Event Backstop Date and on or prior to the Extension Date, provided that if the Credit Event occurred after the Scheduled Maturity Date, the DC Credit Event Announcement must relate to the relevant Potential Failure to Pay, in the case of a Grace Period Extension Date, or the relevant Potential Repudiation/Moratorium, in the case of a Repudiation/Moratorium Evaluation Date.

"DC Credit Event Meeting Announcement" means, with respect to the Reference Entity, a public announcement by the DC Secretary that a Credit Derivatives Determinations Committee will be convened to Resolve the matters described in a DC Credit Event Question.

"DC Credit Event Question" means a notice to the DC Secretary requesting that a Credit Derivatives Determinations Committee be convened to Resolve whether an event that constitutes a Credit Event for purposes of a Notional Credit Derivative Transaction has occurred.

"DC Credit Event Question Dismissal" means, with respect to the Reference Entity, a public announcement by the DC Secretary that the relevant Credit Derivatives Determinations Committee has Resolved not to determine the matters described in a DC Credit Event Question.

"DC No Credit Event Announcement" means, with respect to the Reference Entity, a public announcement by the DC Secretary that the relevant Credit Derivatives Determinations Committee has Resolved that an event that is the subject of a DC Credit Event Question does not constitute a Credit Event for purposes of a Notional Credit Derivative Transaction.

"DC Resolution" has the meaning given to that term in the DC Rules.

"DC Rules" means the Credit Derivatives Determinations Committees Rules, as published by ISDA on its website at www.isda.org (or any successor website thereto) from time to time and as amended from time to time in accordance with the terms thereof.

"DC Secretary" has the meaning given to that term in the DC Rules.

"Default Requirement" means the amount specified as such in the relevant Pricing Supplement or its equivalent in the relevant Obligation Currency (or, if no such amount is specified, U.S.\$10 million or its equivalent in the relevant Obligation Currency) in either case, as of the occurrence of the relevant Credit Event.

"Deliver" means to deliver, novate, transfer (including, in the case of a Guarantee Obligation or a Qualifying Policy, transfer of the benefit of such Guarantee Obligation or Qualifying Policy, as applicable), assign or sell, as appropriate, in the manner customary for the settlement of the applicable Deliverable Obligations (which shall include executing all necessary documentation and taking any other necessary actions), in order to convey all right, title (or, with respect to Deliverable Obligations where only equitable title is customarily conveyed, all equitable title) and interest in the Deliverable Obligations specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, to the Noteholders free and clear of any and all liens, charges, claims or encumbrances (excluding any liens routinely imposed on all securities in a relevant clearance system, but including, without limitation, any counterclaim, defence (other than a counterclaim or defence based on the factors set forth in sub-paragraphs (i) to (iv) of "Credit Event" or right of set-off by or of the Reference Entity or any applicable Underlying Obligor or Insured Obligor); **provided that** (a) if a Deliverable Obligation is a Direct Loan Participation, "Deliver" means to create (or procure the creation of) a participation in favour of the Noteholders, (b) if a Deliverable Obligation is a Guarantee Obligation, **"Deliver"** means to Deliver both the Underlying Obligation and the Guarantee Obligation; **provided further that** if the Guarantee has a Fixed Cap, (1) **"Deliver"** means to Deliver the Underlying Obligation, the Guarantee Obligation and all claims to any amounts which are subject to such Fixed Cap and (2) those claims shall be deemed to be Deliverable Obligations for purposes of any Physical Settlement and (c) if the Deliverable Obligation is a Qualifying Policy, means to Deliver both the Insured Instrument and the benefit of the Qualifying Policy (or a custodial receipt issued by an internationally recognized custodian representing an interest in such an Insured Instrument and the related Qualifying Policy). **"Delivery"** and **"Delivered"** will be construed accordingly.

In the case of a Loan, Delivery shall be effected using documentation substantially in the form of the documentation customarily used in the relevant market for Delivery of such Loan at that time, provided that the Issuer agrees, and each Noteholder is deemed to agree, to comply, for the purposes of the settlement of the Credit Linked Notes, with the provisions of any documentation (which shall include any market advisory that the relevant Credit Derivatives Determinations Committee Resolves to approve for such purpose) that the relevant Credit Derivatives Determinations Committee Resolves constitutes documentation customarily used in the relevant market for Delivery of such Loan at that time, as such documentation may be amended to the extent the relevant Credit Derivatives Determinations Committee Resolves is appropriate, which is consistent with the delivery and payment obligations of the Issuer and the Noteholders. The Issuer further agrees, and each Noteholder is deemed to further agree, that compliance by the Issuer and each relevant Noteholders with the provisions of any such documentation shall be required for, and, without further action, constitute, Delivery for the purposes of this definition (to the extent that such documentation contains provisions describing how Delivery should be effected) and the Issuer shall not be permitted to request that any Noteholder take, no Noteholder shall be permitted to request that the Issuer takes, and neither the Issuer nor any Noteholder shall be required to take, any action or make any payment in connection with such Delivery, as applicable, unless otherwise contemplated by such documentation.

"Deliverable Obligation" means, subject to the provisions described in "—Additional terms for Credit Linked Notes—Restructuring Credit Event—Mod R" and "—Additional terms for Credit Linked Notes—Restructuring Credit Event—Mod Mod R":

- (i) any obligation of the Reference Entity (either directly or as provider of a Relevant Guarantee or Qualifying Policy) described by the applicable Deliverable Obligation Category and, subject to the provisions described in "*—Additional terms for Credit Linked Notes—Provisions relating to Obligation Category and Obligation Characteristics, and Deliverable Obligation Category and Deliverable Obligation Characteristics—Deliverable Obligation Category and Characteristics*", having each of the applicable Deliverable Obligation Characteristics, if any, in each case as of both the NOPS Effective Date and the Delivery Date as selected by the Calculation Agent in its sole discretion;
- (ii) the Reference Obligation;
- (iii) solely in relation to a Restructuring Credit Event applicable to a Reference Entity which is a Sovereign, and unless Asset Package Delivery is specified as being applicable in the relevant Pricing Supplement, any Sovereign Restructured Deliverable Obligation; and
- (iv) if Asset Package Delivery is specified as being applicable in the relevant Pricing Supplement, any Prior Deliverable Obligation (if "Financial Reference Entity Terms" is specified as applicable in the relevant Pricing Supplement) or any Package Observable Bond (if the Reference Entity is a Sovereign),

in each case, (a) unless it is an Excluded Deliverable Obligation and (b) provided that the obligation has an Outstanding Principal Balance or Due and Payable Amount that is greater than zero (determined for purposes of sub-paragraph (iv) above, immediately prior to the relevant Asset Package Credit Event).

"Deliverable Obligation Category" means one of Payment, Borrowed Money, Reference Obligation Only, Bond, Loan, or Bond or Loan as specified in relation to a Reference Entity.

"Deliverable Obligation Characteristics" means any one or more of Not Subordinated, Specified Currency, Not Sovereign Lender, Not Domestic Currency, Not Domestic Law, Listed, Not Domestic Issuance, Assignable Loan, Consent Required Loan, Direct Loan Participation, Transferable, Maximum Maturity, Accelerated or Matured and Not Bearer as specified in relation to a Reference Entity.

"Deliverable Obligation Provisions", in relation to any Reference Entity, has the meaning set forth in the Credit Derivatives Auction Settlement Terms.

"Deliverable Obligation Terms", in relation to any Reference Entity, has the meaning set forth in the relevant Credit Derivatives Auction Settlement Terms.

"Delivery Date" means, with respect to a Deliverable Obligation or an Asset Package, the date on which such Deliverable Obligation is Delivered (or deemed Delivered as described under paragraph (e) (*Asset Package Delivery*)) of "*—Additional terms for Credit Linked Notes—Physical Settlement—Delivery*").

"Designated Maturity" has the meaning given in the relevant Pricing Supplement.

"Direct Loan Participation" means a Loan in respect of which, pursuant to a participation agreement, the Issuer is capable of creating, or procuring the creation of, a contractual right in favour of each Noteholder that provides each Noteholder with recourse to the participation seller for a specified share in any payments due under the relevant Loan which are received by such participation seller, any such agreement to be entered into between each Noteholder and either:

- (i) the Issuer (to the extent that the Issuer is then a lender or member of the relevant lending syndicate); or
- (ii) a Qualifying Participation Seller (if any) (to the extent such Qualifying Participation Seller is then a lender or a member of the relevant lending syndicate).

"Domestic Currency" means the currency specified as such in the Pricing Supplement and any successor currency thereto (or if no such currency is specified, the lawful currency and any successor currency of:

- (i) the Reference Entity, if the Reference Entity is a Sovereign; or

- (ii) the jurisdiction in which the Reference Entity is organised, if the Reference Entity is not a Sovereign).

"**Domestic Law**" means each of the laws of (a) the Reference Entity, if such Reference Entity is a Sovereign, or (b) the jurisdiction in which the Reference Entity is organised, if such Reference Entity is not a Sovereign.

"**Downstream Affiliate**" means an entity whose outstanding Voting Shares were, at the date of issuance of the Qualifying Guarantee, more than 50 per cent.-owned, directly or indirectly, by the Reference Entity.

"**Dual Currency Redemption Rate of Exchange**" means the bid spot exchange rate for the Specified Currency/Equivalent Currency which appears on the Dual Currency Redemption Relevant Screen Page (as specified in the relevant Pricing Supplement) at or around the Dual Currency Redemption Relevant Time (as specified in the relevant Pricing Supplement) on the Redemption Pricing Date (as specified in the relevant Pricing Supplement), as determined by the Calculation Agent (or, if the Dual Currency Redemption Rate of Exchange does not appear on the Dual Currency Redemption Relevant Screen Page at the Dual Currency Redemption Relevant Time, the Dual Currency Redemption Rate of Exchange will be determined by the Calculation Agent in its sole discretion acting in a commercially reasonable manner).

"**Due and Payable Amount**" means the amount that is due and payable by the Reference Entity under the obligation whether by reason of maturity, acceleration, termination or otherwise (excluding sums in respect of default interest, indemnities, tax gross-ups and other similar amounts) less all or any portion of such amount which, pursuant to the terms of the obligation (a) is subject to any Prohibited Action, or (b) may otherwise be reduced as a result of the effluxion of time or the occurrence or non-occurrence of an event or circumstance (other than by way of (i) payment or (ii) a Permitted Contingency), in each case, determined in accordance with the terms of the obligation in effect on either (A) the NOPS Effective Date (or if the terms of the obligation are amended after such date but on or prior to the Delivery Date, the Delivery Date) or (B) the Relevant Valuation Date, as applicable.

"**Early Redemption Amount (Tax)**" means, in respect of any Note, its principal amount, the CDS Spread Early Redemption Amount, the Basket CLN Early Redemption Amount or such other amount as may be specified in, or determined in accordance with, the relevant Pricing Supplement.

"**Early Termination Amount**" means, in respect of any Note, its principal amount, the CDS Spread Early Termination Amount, the Basket CLN Early Termination Amount or such other amount as may be specified in, or determined in accordance with, the relevant Pricing Supplement.

"**Eligible Information**" means information which is publicly available or which can be made public without violating any law, agreement, understanding or other restriction regarding the confidentiality of such information.

"**Eligible Transferee**" means:

- (i) any:
 - (a) bank or other financial institution;
 - (b) insurance or reinsurance company;
 - (c) mutual fund, unit trust or similar collective investment vehicle (other than an entity described in sub-paragraph (iii)(A) below); and
 - (d) registered or licensed broker or dealer (other than a natural person or proprietorship),
provided, however, in each case that such entity has total assets of at least U.S.\$500 million;
- (ii) an Affiliate of an entity specified in (i) above;
- (iii) each of a corporation, partnership, proprietorship, organisation, trust or other entity;

- (a) that is an investment vehicle (including, without limitation, any hedge fund, issuer of collateralised debt obligations, commercial paper conduit or other special purpose vehicle) that:
 - (1) has total assets of at least U.S.\$100 million; or
 - (2) is one of a group of investment vehicles under common control or management having, in the aggregate, total assets of at least U.S.\$100 million; or
- (b) that has total assets of at least U.S.\$500 million; or
- (c) the obligations of which under an agreement, contract or transaction are guaranteed or otherwise supported by a letter of credit or keepwell, support, or other agreement by an entity described in (i), (ii), (iii)(B) or (iv) hereof; and
- (iv) any
 - (a) Sovereign; or
 - (b) entity or organisation established by treaty or other arrangement between two or more Sovereigns including, without limiting the foregoing, the International Monetary Fund, European Central Bank, International Bank for Reconstruction and Development and European Bank for Reconstruction and Development,

and where references in this definition to U.S.\$ include such equivalent amounts in other currencies as may be determined by the Calculation Agent.

"**Equivalent Currency**" has the meaning given in the relevant Pricing Supplement.

"**EURIBOR**" means, in respect of any specified currency and any specified period, the interest rate benchmark known as the "Euro Interbank Offered Rate" which is calculated and published by a designated distributor (currently Thomson Reuters) in accordance with the requirements from time to time of the European Banking Federation based on estimated interbank borrowing rates for a number of designated currencies and maturities which are provided, in respect of each such currency, by a panel of contributor banks (details of historic EURIBOR rates can be obtained from the designated distributor).

"**Event Determination Date**" means, with a respect to a Credit Event and a Notional Credit Derivative Transaction:

- (i) subject to sub-paragraph (ii) below, the Notice Delivery Date, if the Notice Delivery Date occurs during either the Notice Delivery Period or the Post Dismissal Additional Period, **provided that** neither (A) a DC Credit Event Announcement has occurred nor (B) a DC No Credit Event Announcement has occurred, in each case, with respect to the Credit Event specified in the Credit Event Notice; or
- (ii) notwithstanding sub-paragraph (i) above, if a DC Credit Event Announcement has occurred, the Credit Event Resolution Request Date has occurred on or prior to the last day of the Notice Delivery Period (including prior to the Trade Date) either:
 - (a) the Credit Event Resolution Request Date, if:
 - (1) "Auction Settlement" is the applicable Settlement Method; and
 - (2) a Credit Event Notice is delivered by the Calculation Agent to the Issuer and is effective on or prior to the Exercise Cut-off Date; or
 - (b) the first date on which a Credit Event Notice is delivered by the Calculation Agent to the Issuer and is effective during either the Notice Delivery Period or the period from and including the date of the DC Credit Event Announcement to and including the date that is 14 calendar days thereafter (**provided, in each case, that** the relevant Credit Event Resolution Request Date occurred on or prior to the end of the last day of the Notice Delivery Period (including prior to the Trade Date)), if:

- (1) the Trade Date occurs on or prior to a DC Announcement Coverage Cut-off Date; and
- (2) either:
 - (A) "Auction Settlement" is not the applicable Settlement Method; or
 - (B) "Auction Settlement" is the applicable Settlement Method and a Credit Event Notice is delivered by the Calculation Agent to the Issuer and is effective on a date that is later than the relevant Exercise Cut-off Date,

provided that:

- (c) no Physical Settlement Date, Cash Settlement Date or CLN Maturity Date has occurred on or prior to the date on which the DC Credit Event Meeting Announcement occurs;
- (d) if any Valuation Date or Delivery Date, as applicable, has occurred on or prior to the date on which the DC Credit Event Meeting Announcement occurs, an Event Determination Date shall be deemed to have occurred only with respect to the portion of the outstanding principal amount of each Credit Linked Note, if any, with respect to which no Valuation Date or Delivery Date, as applicable, has occurred; and
- (e) no Credit Event Notice specifying an M(M)R Restructuring as the only Credit Event has previously been delivered by the Calculation Agent to the Issuer, (A) unless the M(M)R Restructuring specified in such Credit Event Notice is also the subject of the DC Credit Event Question resulting in the occurrence of the Credit Event Resolution Request Date, (B) unless, and to the extent that, the Exercise Amount specified in such Credit Event Notice was less than the outstanding relevant Reference Entity Notional Amount, or (C) unless the Notional Credit Derivative Transaction is an Auction Covered Transaction and the Deliverable Obligations set out on the Final List are identical to the Permissible Deliverable Obligations for such Notional Credit Derivative Transaction.

"**Event of Default**" has the applicable meaning given in "*—Events of Default—Notes*".

"**Excess Amount**" means any amount paid to the Noteholders but which was not due on the Credit Linked Notes, as a result of the occurrence of a DC Credit Event Announcement or a Credit Event Resolution Request Date on or around the date on which the amount in question would otherwise have been required to be paid.

"**Excluded Deliverable Obligation**" means:

- (i) any obligation of the Reference Entity specified as such or of a type specified in the relevant Pricing Supplement;
- (ii) any principal only component of a Bond from which some or all of the interest components have been stripped; and
- (iii) if Asset Package Delivery is applicable, any obligation issued or incurred on or after the date of the relevant Asset Package Credit Event.

"**Excluded Obligation**" means:

- (i) any obligation of the Reference Entity specified as such or of a type described in the applicable Pricing Supplement;
- (ii) if "Financial Reference Entity Terms" and "Senior Transaction" are specified as applicable in the relevant Pricing Supplement, then for purposes of determining whether a Governmental Intervention or Restructuring has occurred, any Subordinated Obligation; and
- (iii) if "Financial Reference Entity Terms" and "Subordinated Transaction" are specified as applicable in the relevant Pricing Supplement, then for purposes of determining whether a Governmental Intervention or Restructuring has occurred, any Further Subordinated Obligation.

"Exercise Cut-off Date" means, with respect to a Credit Event and a Notional Credit Derivative Transaction, the date that is:

- (i) 65 CLN Business Days following the Final List Publication Date;
- (ii) 15 CLN Business Days following the Auction Final Price Determination Date, if any;
- (iii) 15 CLN Business Days following the Auction Cancellation Date, if any; or
- (iv) 15 CLN Business Days following the No Auction Announcement Date, if any.

"Extended Physical Settlement Date" means:

- (i) in the case of a Capped Reference Entity, the 60th CLN Business Day following the Physical Settlement Date (the "60th CLN Settlement Date"), provided that if, under the terms of a Hedge Transaction, the Original Bonds and Original Loans, may not be received by the Issuer and/or any of its Affiliates on or before the 60th CLN Settlement Date but the Issuer and/or any of its Affiliates may, in accordance with the terms of the Hedge Transaction, receive or otherwise obtain such Original Bonds or such Original Loans or other Bonds or Loans in lieu thereof on or before the date falling three CLN Business Days (in a case where Original Bonds may be received or otherwise obtained after the Extended Physical Settlement Date) or ten CLN Business Days (in a case where Original Loans or other Loans or Bonds in lieu thereof may be received or otherwise obtained after the Extended Physical Settlement Date) after the 60th CLN Settlement Date, such date may be further extended to a date falling up to three CLN Business Days or ten CLN Business Days, respectively, after the 60th CLN Settlement Date, or to such earlier date as the Calculation Agent may determine, in its absolute discretion; and
- (ii) in the case of a Non-Capped Reference Entity, such date as the Calculation Agent may determine in its absolute discretion, provided that such date falls no later than the 120th CLN Business Day following the Physical Settlement Date or, in the absence of such determination, such 120th CLN Business Day.

"Extension Date" means the latest of:

- (i) the Scheduled Maturity Date;
- (ii) the Grace Period Extension Date if:
 - (a) Failure to Pay is an applicable Credit Event in relation to any Reference Entity;
 - (b) Grace Period Extension is specified as applicable in relation to such Reference Entity; and
 - (c) the Issuer delivers an Extension Notice under sub-paragraph (ii) of the definition thereof;
- (iii) the Repudiation/Moratorium Evaluation Date if:
 - (a) Repudiation/Moratorium is an applicable Credit Event in relation to any Reference Entity; and
 - (b) the Issuer delivers an Extension Notice under sub-paragraph (iii) of the definition thereof.

"Extension Notice" means a notice from the Issuer to the Calculation Agent and the Noteholders giving notice that the CLN Maturity Date shall be extended beyond the Scheduled Maturity Date, as provided in the definition of "CLN Maturity Date"

"Extraordinary Resolution" has the meaning given in the Indenture.

"Failure to Pay" means, after the expiration of any applicable Grace Period (after the satisfaction of any conditions precedent to the commencement of such Grace Period), the failure by the Reference Entity to make, when and where due, any payments in an aggregate amount of not less than the Payment Requirement under one or more Obligations in accordance with the terms of such Obligations at the time of such failure. If a payment is not made by the Reference Entity on its due date or, as the case may be, on the final day of the relevant Grace Period, then such failure to make a payment shall be deemed to have occurred on such

day prior to midnight Greenwich Mean Time (or, if the Transaction Type of the Reference Entity relates to Japan, Tokyo time), irrespective of the time zone of its place of payment.

If an occurrence that would constitute a Failure to Pay (a) is a result of a redenomination that occurs as a result of action taken by a Governmental Authority which is of general application in the jurisdiction of such Governmental Authority and (b) a freely available market rate of conversion existed at the time of the redenomination, then such occurrence will be deemed not to constitute a Failure to Pay unless the redenomination itself constituted a reduction in the rate or amount of interest, principal or premium payable (as determined by reference to such freely available market rate of conversion) at the time of such redenomination.

"Fallback Settlement Event" means:

- (i) an Auction Cancellation Date occurs;
- (ii) a No Auction Announcement Date occurs (and in circumstances where the No Auction Announcement Date occurs pursuant to sub-paragraph (ii) or (iii)(b) of the definition thereof, the Issuer has not exercised the Movement Option on or prior to the Movement Option Cut-Off Date);
- (iii) a DC Credit Event Question Dismissal occurs;
- (iv) an Event Determination Date was determined pursuant to sub-paragraph (i) of the definition of "Event Determination Date" and no Credit Event Resolution Request Date has occurred on or prior to the date falling three CLN Business Days after such Event Determination Date; or
- (v) an Event Determination Date was determined pursuant to sub-paragraph (ii)(B)(2)(II) of the definition of "Event Determination Date".

"Fallback Settlement Method" means Cash Settlement or Physical Settlement, as specified in the relevant Pricing Supplement.

"Final List" has the meaning given to that term in the DC Rules.

"Final List Publication Date" means, in respect of a Credit Event, the date on which the last Final List in respect of such Credit Event, if any, is published by the relevant Credit Derivatives Determination Committee.

"Final Price" means the price of any Valuation Obligation or Undeliverable Asset, expressed as a percentage of its Outstanding Principal Balance or Due and Payable Amount, as applicable, determined in accordance with the highest Quotation obtained by the Calculation Agent (or otherwise in accordance with the definition of "Quotation") with respect to the Relevant Valuation Date.

"Final Redemption Amount" means,

- (i) in respect of Dual Currency Notes to which Equivalent Currency Redemption provisions are specified as applicable in the Pricing Supplement, the amount per Calculation Amount as specified in the relevant Pricing Supplement as converted into the Equivalent Currency at the Dual Currency Redemption Rate of Exchange rounded to the nearest sub-unit of the Equivalent Currency (half a sub-unit being rounded upwards); or
- (ii) in respect of Reverse Dual Currency Notes to which Equivalent Currency Redemption provisions are specified as applicable in the Pricing Supplement, the amount per Equivalent Calculation Amount as specified in the relevant Pricing Supplement as converted into the Specified Currency at the Reverse Dual Currency Redemption Rate of Exchange rounded to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards); or
- (iii) in respect of any other Note, the amount per Calculation Amount as specified in the relevant Pricing Supplement.

For this purpose a "sub-unit" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

"First Interest Payment Date" means the date specified in the relevant Pricing Supplement.

"First Ranking Interest" means a charge, security interest or other type of interest having similar effect (an "Interest") which is expressed as being "first ranking", "first priority", or similar ("First Ranking") in the document creating such Interest (notwithstanding that such Interest may not be First Ranking under any insolvency laws of any relevant insolvency jurisdiction of the LPN Issuer).

"First-to-Occur Settlement Date" means, the earlier to occur between the Auction Settlement Date (or if a Fallback Settlement Event occurs, the Cash Settlement Date), if any, in respect of the Short Reference Entity and the Long Reference Entity; provided that if the Auction Settlement Date or Cash Settlement Date with respect to a Reference Entity occurs on the same date as the Auction Settlement Date or Cash Settlement Date with respect to the other Reference Entity, such date shall be the First-to-Occur Settlement Date.

"Fixed Coupon Amount" has the meaning given in the relevant Pricing Supplement.

"Fixed Cap" means, with respect to a Guarantee Obligation or Qualifying Policy, a specified numerical limit or cap on the liability of the Reference Entity in respect of some or all payments due under the Underlying Obligation or Insured Instrument (as applicable), provided that a Fixed Cap shall exclude a limit or cap determined by reference to a formula with one or more variable inputs (and for these purposes, the outstanding principal or other amounts payable pursuant to the Underlying Obligation or Insured Instrument shall not be considered to be variable inputs).

"Full Quotation" means each firm bid quotation obtained from a CLN Dealer at the Valuation Time, to the extent reasonably practicable, for an amount of a Valuation Obligation or, as the case may be, Undeliverable Asset with an Outstanding Principal Balance or Due and Payable Amount equal to the Quotation Amount.

"Fully Transferable Obligation" means a Deliverable Obligation that is (or where the Deliverable Obligation is a Qualifying Policy, a Qualifying Policy in respect of which the Insured Instrument is) either Transferable, in the case of Bonds, or capable of being assigned or novated to all Eligible Transferees without the consent of any person being required, in the case of any Deliverable Obligation other than Bonds, in each case, as of both the NOPS Effective Date and the Delivery Date. Any requirement that notification of novation, assignment or transfer of a Deliverable Obligation be provided to a trustee, fiscal agent, administrative agent, clearing agent or paying agent for a Deliverable Obligation shall not be considered to be a requirement for consent for purposes of this definition.

"Further Subordinated Obligation" means, if the Reference Obligation or Prior Reference Obligation, as applicable, is a Subordinated Obligation, any obligation which is Subordinated thereto.

"Global Note" means a Global Bearer Note or a Global Registered Note.

"Governmental Authority" means:

- (i) any *de facto* or *de jure* government (or any agency, instrumentality, ministry or department thereof);
- (ii) any court, tribunal, administrative or other governmental, inter-governmental or supranational body;
- (iii) any authority or any other entity (private or public) either designated as a resolution authority or charged with the regulation or supervision of the financial markets (including a central bank) of the Reference Entity or some or of all of its obligations; or
- (iv) any other authority which is analogous to any of the entities specified in sub-paragraphs (i) to (iii) above.

"Governmental Intervention" means that, with respect to one or more Obligations and in relation to an aggregate amount of not less than the Default Requirement, any one or more of the following events occurs as a result of action taken or an announcement made by a Governmental Authority pursuant to, or by means of, a restructuring and resolution law or regulation (or any other similar law or regulation), in each case, applicable to the Reference Entity in a form which is binding, irrespective of whether such event is expressly provided for under the terms of such Obligation:

- (i) any event which would affect creditors' rights so as to cause:
 - (a) a reduction in the rate or amount of interest payable or the amount of scheduled interest accruals (including by way of redenomination);
 - (b) a reduction in the amount of principal or premium payable at redemption (including by way of redenomination);
 - (c) a postponement or other deferral of a date or dates for either (A) the payment or accrual of interest, or (B) the payment of principal or premium; or
 - (d) a change in the ranking in priority of payment of any Obligation, causing the Subordination of such Obligation to any other Obligation;
- (ii) an expropriation, transfer or other event which mandatorily changes the beneficial holder of the Obligation;
- (iii) a mandatory cancellation, conversion or exchange; or
- (iv) any event which has an analogous effect to any of the events specified in sub-paragraphs (i) to (iii) above.

For purposes of the above, the term Obligation shall be deemed to include Underlying Obligations for which the Reference Entity is acting as provider of a Guarantee Obligation and Insured Instruments for which the Reference Entity is acting as provider of a Qualifying Policy.

"Grace Period" means:

- (i) subject to sub-paragraphs (ii) and (iii), the applicable grace period with respect to payments under and in accordance with the terms of the relevant Obligation in effect as of the date as of which such Obligation is issued or incurred;
- (ii) if "Grace Period Extension Date" is applicable in relation to the relevant Reference Entity, a Potential Failure to Pay has occurred on or prior to the Scheduled Maturity Date and the applicable grace period cannot, by its terms, expire on or prior to the Scheduled Maturity Date, the Grace Period shall be deemed to be the lesser of such grace period and the period specified as such in the applicable Pricing Supplement or, if no period is specified, 30 calendar days; and
- (iii) if, as of the date as of which an Obligation is issued or incurred, no grace period with respect to payments or a grace period with respect to payments of less than three Grace Period Business Days is applicable under the terms of such Obligation, a Grace Period of three Grace Period Business Days shall be deemed to apply to such Obligation; provided that, unless Grace Period Extension is applicable in relation to the relevant Reference Entity in the relevant Pricing Supplement, such deemed Grace Period shall expire no later than the Scheduled Maturity Date.

"Grace Period Business Day" means a day on which commercial banks and foreign exchange markets are generally open to settle payments in the place or places and on the days specified for that purpose in the relevant Obligation or, if a place or places are not so specified, (a) if the Obligation Currency is the euro, a TARGET Settlement Day, or (b) otherwise, a day on which commercial banks and foreign exchange markets are generally open to settle payments in the jurisdiction of the Obligation Currency.

"Grace Period Extension Date" means, if:

- (i) Grace Period Extension is specified as applicable in relation to a Reference Entity in the relevant Pricing Supplement as applicable pursuant to the relevant Transaction Type; and
- (ii) a Potential Failure to Pay occurs on or prior to the Scheduled Maturity Date,

the date that is the number of days in the Grace Period after the date of such Potential Failure to Pay.

"Guarantee Obligation" means a Relevant Guarantee or a guarantee which is the Reference Obligation.

"Hedge Disruption Event" means the Issuer and/or any of its Affiliates has not received the relevant Deliverable Obligations and/or cash under the terms of a Hedge Transaction.

"Hedge Transaction" means any transaction or trading position entered into or held by the Issuer and/or any of its Affiliates to hedge, directly or indirectly, the Issuer's obligations or positions (whether in whole or in part) in respect of the Credit Linked Notes (including, but not limited to, interest rate swaps, interest rate caps or cross-currency swaps).

"Hedging Disruption" means that the Issuer and/or any of its Affiliates is unable, after using commercially reasonable efforts, to (a) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) or any futures or options contract(s) it deems necessary to hedge its exposure with respect to the Credit Linked Notes, or (b) freely realise, recover, remit, receive, repatriate or transfer the proceeds of any such transaction(s) or asset(s) or any futures or options contract(s) or any relevant hedge positions relating to the Credit Linked Notes.

"Holder", in the case of Bearer Notes, has the meaning given in "*—Form, Denomination and Title—Bearer Notes*" and, in the case of Registered Notes, has the meaning given in "*—Form, Denomination and Title – Registered Notes*".

"Increased Cost of Hedging" means that the Issuer and/or any of its Affiliates would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (a) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the market risk (including, without limitation, equity price risk, foreign exchange risk and interest rate risk) of the Issuer issuing and performing its obligations with respect to the Credit Linked Notes, or (b) realise, recover or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its Affiliates shall not be deemed an Increased Cost of Hedging.

"Instrument Payments" means (A) in the case of any Insured Instrument that is in the form of a pass-through certificate or similar funded beneficial interest, (x) the specified periodic distributions in respect of interest or other return on the Certificate Balance on or prior to the ultimate distribution of the Certificate Balance and (y) the ultimate distribution of the Certificate Balance on or prior to a specified date and (B) in the case of any other Insured Instrument, the scheduled payments of principal and interest, in the case of both (A) and (B) (1) determined without regard to any provisions of an Insured Instrument limiting recourse in respect of such Insured Instrument to the proceeds of specified assets (including proceeds subject to a priority of payments) or reducing the amount of any amounts owing under such Insured Instrument (provided that such provisions are not applicable to the Qualifying Policy by the terms thereof and the Qualifying Policy continues to guarantee or insure, as applicable, such payments that would have been required to be made absent any such limitation or reduction) and (2) excluding sums in respect of default interest, indemnities, tax gross-ups, make-whole amounts, early redemption premiums and other similar amounts (whether or not guaranteed or insured by the Qualifying Policy).

"Interest Amount" means, in relation to a Note and an Interest Period, the amount of interest payable in respect of that Note for that Interest Period.

"Interest Commencement Date" means the Issue Date of the Notes or such other date as may be specified as the Interest Commencement Date in the relevant Pricing Supplement.

"Interest Determination Date" has the meaning given in the relevant Pricing Supplement.

"Interest Payment Date" means the First Interest Payment Date and any date or dates specified as such in, or determined in accordance with the provisions of, the relevant Pricing Supplement and, if a Business Day Convention is specified in the relevant Pricing Supplement:

- (i) as the same may be adjusted in accordance with the relevant Business Day Convention; or
- (ii) if the Business Day Convention is the FRN Convention, Floating Rate Convention or Eurodollar Convention and an interval of a number of calendar months is specified in the relevant Pricing Supplement as being the Specified Period, each of such dates as may occur in accordance with the FRN Convention, Floating Rate Convention or Eurodollar Convention at such Specified Period of

calendar months following the Interest Commencement Date (in the case of the first Interest Payment Date) or the previous Interest Payment Date (in any other case).

"Interest Period" means each period beginning on (and including) the Interest Commencement Date or any Interest Payment Date and ending on (but excluding) the next Interest Payment Date.

"ISDA Definitions" means the 2006 ISDA Definitions (as amended and updated as at the date of issue of the first Tranche of the Notes of the relevant Series (as specified in the relevant Pricing Supplement) as published by the International Swaps and Derivatives Association, Inc.).

"Issue Date" has the meaning given in the relevant Pricing Supplement.

"Largest Asset Package" means, in respect of a Prior Deliverable Obligation or a Package Observable Bond, as the case may be, the package of Assets for which the greatest amount of principal has been or will be exchanged or converted (including by way of amendment), as determined by the Calculation Agent by reference to Eligible Information. If, in the sole determination of the Calculation Agent, this cannot be reasonably determined, the Largest Asset Package will be the package of Assets with the highest immediately realizable value, determined by the Calculation Agent in accordance with the methodology, if any, determined by the relevant Credit Derivatives Determinations Committee.

"Latest Permissible Physical Settlement Date" means, in respect of the provision described in "*Additional terms for Credit Linked Notes—Physical Settlement—Partial Cash Settlement Due to Impossibility or Illegality*", the date that is 30 calendar days following the Physical Settlement Date and, in respect of the provisions described in "*Additional terms for Credit Linked Notes—Physical Settlement—Partial Cash Settlement of Consent Required Loans*", "*Additional terms for Credit Linked Notes—Physical Settlement—Partial Cash Settlement of Assignable Loans*" or "*Additional terms for Credit Linked Notes—Physical Settlement—Partial Cash Settlement of Participations*", the date that is 15 CLN Business Days after the Physical Settlement Date.

"LIBOR" means, in respect of any specified currency and any specified period, the London inter-bank offered rate for that currency and period displayed on the appropriate page (being currently Reuters screen page LIBOR01 or LIBOR02) on the information service which publishes that rate.

"Limitation Date" means, in respect of a Credit Event that is a Restructuring, the first of March 20, June 20, September 20 or December 20 in any year to occur on or immediately following the date that is one of the following numbers of years after the Restructuring Date: 2.5 years (the "**2.5-year Limitation Date**"), 5 years, 7.5 years, 10 years (the "**10-year Limitation Date**"), 12.5 years, 15 years or 20 years, as applicable. Limitation Dates shall not be subject to adjustment unless otherwise provided in the relevant Pricing Supplement.

"Listed" means an obligation that is quoted, listed or ordinarily purchased and sold on an exchange.

"Loan" means any obligation of a type included in the "Borrowed Money" Obligation Category that is documented by a term loan agreement, revolving loan agreement or other similar credit agreement and shall not include any other type of Borrowed Money.

"London Business Day" means a day on which commercial banks and foreign exchange markets are generally open to settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in London.

"Long Notional Credit Derivative Transaction" shall have the meaning of a Notional Credit Derivative Transaction, except (i) the hypothetical market standard credit default swap transaction as referenced therein is entered into by the Issuer as Seller and not Buyer (each as defined in the Credit Derivatives Definitions), (ii) the notional amount is the Reference Entity Notional Amount with respect to the Long Reference Entity and (iii) the Reference Entity is the Long Reference Entity.

"Long Reference Entity" means the entity specified as such in the applicable Pricing Supplement;

"LPN" means any bond issued in the form of a loan participation note.

"LPN Issuer" means, in respect of any LPN, the entity which issued the relevant LPN.

"LPN Reference Obligation" means each Reference Obligation other than any Additional Obligation which is issued for the sole purpose of providing funds to the LPN Issuer to finance an Underlying Loan. For the avoidance of doubt, any change to the issuer of an LPN Reference Obligation in accordance with its terms shall not prevent such LPN Reference Obligation from constituting a Reference Obligation.

"Margin" has the meaning given in the relevant Pricing Supplement.

"Maturity Date" has the meaning given in the relevant Pricing Supplement.

"Maximum Maturity" means an obligation that has a remaining maturity of not greater than the period specified in the relevant Pricing Supplement (or if no such period is specified, 30 years).

"Maximum Redemption Amount" has the meaning given in the relevant Pricing Supplement.

"Merger Event" means that, at any time during the period from (and including) the Trade Date to (but excluding) the Scheduled Maturity Date, the Issuer or a Reference Entity consolidates or amalgamates with, or merges into, or transfers all or substantially all of its assets to, a Reference Entity or the Issuer, as applicable, or the Issuer and a Reference Entity become Affiliates.

"Merger Event Redemption Date" means the date specified as such in the applicable Pricing Supplement.

"Minimum Quotation Amount" means the amount specified as such in the applicable Pricing Supplement (or its equivalent in the relevant Obligation Currency) or, if no such amount is so specified, the lower of:

- (i) U.S.\$1 million (or its equivalent in the relevant Obligation Currency); and
- (ii) the Quotation Amount.

"Minimum Redemption Amount" has the meaning given in the relevant Pricing Supplement.

"M(M)R Restructuring" means a Restructuring Credit Event in respect of which either "Mod R" or "Mod Mod R" is specified as applicable in the relevant Pricing Supplement.

"Modified Eligible Transferee" means any bank, financial institution or other entity which is regularly engaged in or established for the purpose of making, purchasing or investing in loans, securities and other financial assets.

"Modified Restructuring Maturity Limitation Date" means, with respect to a Deliverable Obligation, the Limitation Date occurring on or immediately following the Scheduled Maturity Date. Subject to the foregoing, if the Scheduled Maturity Date is later than the 10-year Limitation Date, the Modified Restructuring Maturity Limitation Date will be the Scheduled Maturity Date.

"Movement Option" means the option of the Issuer to apply the Parallel Auction Settlement Terms, if any, to the Credit Linked Notes for purposes of settlement. The Issuer will determine which Parallel Auction Settlement Terms, if any, apply with respect to the Credit Linked Notes.

"Movement Option Cut-Off Date" means the date which is 60 CLN Business Days following the Final List Publication Date.

"Multiple Noteholder Obligation" means an Obligation that:

- (i) at the time of the event which constitutes a Restructuring Credit Event is held by more than three Noteholders that are not Affiliates of each other; and
- (ii) with respect to which a percentage of Noteholders (determined pursuant to the terms of the Obligation as in effect on the date of such event) at least equal to sixty-six-and-two-thirds is required to consent to the event which constitutes a Restructuring Credit Event, provided that any Obligation that is a Bond shall be deemed to satisfy the requirement in this sub-paragraph (ii).

"N" or "Nth" means, where the relevant Pricing Supplement specify that "Nth-to-Default Credit Linked Note" is applicable, such number as may be specified in such Pricing Supplement.

"Next Currency Fixing Time" means 4:00 p.m. (London time) on the London Business Day immediately following the date on which the Notice of Physical Settlement or relevant NOPS Amendment Notice, as applicable, is effective or, as applicable, the date of selection of Valuation Obligations.

"No Auction Announcement Date" means, with respect to a Credit Event, the date on which the DC Secretary first publicly announces that:

- (i) no Transaction Auction Settlement Terms and, if applicable, no Parallel Auction Settlement Terms will be published;
- (ii) following the occurrence of an M(M)R Restructuring, no Transaction Auction Settlement Terms will be published, but Parallel Auction Settlement Terms will be published; or
- (iii) the relevant Credit Derivatives Determinations Committee has Resolved that no Auction will be held following a prior public announcement by the DC Secretary to the contrary, in circumstances where either (a) no Parallel Auction will be held, or (b) one or more Parallel Auctions will be held.

"Non-Capped Reference Entity" means a Reference Entity which is not a Capped Reference Entity.

"Non-Conforming Reference Obligation" means a Reference Obligation which is not a Conforming Reference Obligation.

"Non-Conforming Substitute Reference Obligation" means an obligation which would be a Deliverable Obligation determined in accordance with sub-paragraph (i) of the definition of "Deliverable Obligation" on the Substitution Date but for one or more of the same reasons which resulted in the Reference Obligation constituting a Non-Conforming Reference Obligation on the date it was issued or incurred and/or immediately prior to the Substitution Event Date (as applicable).

"Non-Financial Instrument" means any Asset which is not of the type typically traded in, or suitable for being traded in, financial markets.

"Non-Standard Reference Obligation" means, in respect of a Reference Entity, the Original Non-Standard Reference Obligation specified for such Reference Entity or, if a Substitute Reference Obligation has been determined for such Original Non-Standard Reference Obligation, such Substitute Reference Obligation.

"Non-Transferable Instrument" means any Asset which is not capable of being transferred to institutional investors, excluding due to market conditions.

"NOPS Amendment Notice" means a notice from the Issuer to the Calculation Agent notifying it that the Issuer is replacing, in whole or in part, one or more Deliverable Obligations specified in the Notice of Physical Settlement or a prior NOPS Amendment Notice, as applicable, (to the extent the relevant Deliverable Obligation has not been Delivered as of the date such NOPS Amendment Notice is effective).

"NOPS Cut-off Date" means, subject, where applicable, to the provisions described in "*Additional terms for Credit Linked Notes—Redemption—Suspension of Obligations*":

- (i) subject to sub-paragraph (ii) below, the later of:
 - (a) the thirtieth calendar day after the Event Determination Date; and
 - (b) the tenth calendar day after either the date of the relevant DC Credit Event Announcement or of the relevant DC Credit Event Question Dismissal, if any (or, if the relevant Credit Event is an M(M)R Restructuring, the tenth calendar day after the Exercise Cut-off Date); or
- (ii) if "Physical Settlement" is applicable pursuant to the Fallback Settlement Method in accordance with sub-paragraph (i) or (ii) of the definition of "Fallback Settlement Event" and:
 - (a) the relevant Credit Event is not an M(M)R Restructuring, the later of:
 - (1) the date determined pursuant to sub-paragraph (i)(A) above; and

- (2) the thirtieth calendar day after the Auction Cancellation Date or the No Auction Announcement Date occurring pursuant to sub-paragraphs (i) or (iii)(a) of the definition of "No Auction Announcement Date", as applicable; or
- (b) the relevant Credit Event is an M(M)R Restructuring, the later of:
 - (1) the date determined pursuant to sub-paragraph (i)(A) above; and
 - (2) the thirtieth calendar day after:
 - (A) a No Auction Announcement Date occurring pursuant to sub-paragraph (i) of the definition of "No Auction Announcement Date", if any;
 - (B) a No Auction Announcement Date occurring pursuant to sub-paragraph (iii)(a) of the definition of "No Auction Announcement Date", if any;
 - (C) the Auction Cancellation Date, if any, as applicable; or
 - (D) the Movement Option Cut-Off Date, where either:
 - (aa) a No Auction Announcement Date occurs pursuant to sub-paragraph (ii) of the definition of "No Auction Announcement Date" and the Credit Linked Notes have not been subject to exercise of the Movement Option; or
 - (bb) a No Auction Announcement Date occurs pursuant to sub-paragraph (iii)(b) of the definition of "No Auction Announcement Date" and the Credit Linked Notes have not been subject to exercise of the Movement Option,

provided that, in the case of sub-paragraphs (i)(b) and (ii) above, the relevant Credit Event Resolution Request Date, if any, occurred on or prior to the date described in sub-paragraph (i)(a) above; provided further that the NOPS Cut-off Date may be adjusted by the Calculation Agent using its discretion in order to match any Hedge Transaction.

"NOPS Effective Date" means the date on which an effective Notice of Physical Settlement or NOPS Amendment Notice, as the case may be, is delivered by the Issuer.

"Not Bearer" means any obligation that is not a bearer instrument unless interests with respect to such bearer instrument are cleared via the Euroclear, Clearstream, Luxembourg or any other internationally recognised clearing system.

"Not Domestic Currency" means any obligation that is payable in any currency other than the Domestic Currency, provided that a Standard Specified Currency shall not constitute a Domestic Currency.

"Not Domestic Issuance" means any obligation other than an obligation that was issued (or reissued, as the case may be), or intended to be offered for sale, primarily in the domestic market of the Reference Entity. Any obligation that is registered or, as a result of some other action having been taken for such purpose, is qualified for sale outside the domestic market of the Reference Entity (regardless of whether such obligation is also registered or qualified for sale within the domestic market of the Reference Entity) shall be deemed not to be issued (or reissued, as the case may be), or intended to be offered for sale, primarily in the domestic market of the Reference Entity.

"Not Domestic Law" means any obligation that is not governed by the applicable Domestic Law, provided that the laws of England and the laws of the State of New York shall not constitute a Domestic Law.

"Not Sovereign Lender" means any obligation that is not primarily owed to (a) a Sovereign or (b) any entity or organisation established by treaty or other arrangement between two or more Sovereigns including, without limiting the foregoing, the International Monetary Fund, European Central Bank, International

Bank for Reconstruction and Development and European Bank for Reconstruction and Development, which shall include, without limitation, obligations generally referred to as "Paris Club debt".

"Not Subordinated" means an obligation that is not Subordinated to (a) the Reference Obligation or (b) the Prior Reference Obligation, if applicable.

"Notice Delivery Date" means the first date on which both an effective Credit Event Notice and, unless "Notice of Publicly Available Information" is specified as not applicable in the relevant Pricing Supplement, an effective Notice of Publicly Available Information, have been delivered by the Calculation Agent to the Issuer.

"Notice Delivery Period" means the period from and including the Trade Date to and including the date (the **"Notice Delivery End Date"**) that is 15 CLN Business Days (or such other number of days as may be specified in the relevant Pricing Supplement) after the Extension Date (or, if the relevant Credit Event is a Restructuring and either "Mod R" or "Mod Mod R" is specified in the relevant Pricing Supplement, the later of:

- (i) the Notice Delivery End Date; and
- (ii) the date that is 65 CLN Business Days following the Final List Publication Date).

"Notice of Physical Settlement" means a notice from the Issuer to the Calculation Agent and Noteholders that (a) confirms that the Issuer intends to settle the Credit Linked Notes and requires performance in accordance the provisions described in the *"Physical Settlement"* section above, (b) contains a detailed description of each Deliverable Obligation that the Issuer intends to Deliver to Noteholders, including, if available and applicable, the CUSIP number or ISIN (or, if such identifying number is not available or applicable, the rate and tenor) of each such Deliverable Obligation and (c) specifies the Outstanding Principal Balance or Due and Payable Amount, as applicable, or the equivalent amount in the Settlement Currency (in each case, the **"Outstanding Amount"**) and, if different, the face amount, of each such Deliverable Obligation and the aggregate Outstanding Amount of all Deliverable Obligations specified in the Notice of Physical Settlement that the Issuer intends to Deliver to the Noteholders (the **"Aggregate Outstanding Amount"**).

"Notice of Publicly Available Information" means an irrevocable notice from the Calculation Agent (which may be by telephone) to the Issuer that cites Publicly Available Information confirming the occurrence of the Credit Event or Potential Repudiation/Moratorium, as applicable, described in the Credit Event Notice or Repudiation/Moratorium Extension Notice. The notice must contain a copy, or a description in reasonable detail, of the relevant Publicly Available Information. If "Notice of Publicly Available Information" is specified as applicable in the relevant Pricing Supplement and a Credit Event Notice or Repudiation/Moratorium Extension Notice, as applicable, contains Publicly Available Information, such Credit Event Notice or Repudiation/Moratorium Extension Notice will also be deemed to be a Notice of Publicly Available Information.

"Notional Credit Derivative Transaction" means, with respect to any Credit Linked Note and a Reference Entity, a hypothetical market standard credit default swap transaction entered into by the Issuer, as Buyer (as defined in the Credit Derivatives Definitions), incorporating the terms of the Credit Derivatives Definitions and under the terms of which:

- (i) the "Trade Date" is the Trade Date, if specified in the relevant Pricing Supplement and if not, the Issue Date;
- (ii) the "Scheduled Termination Date" is the Scheduled Maturity Date;
- (iii) the "Reference Entit(y)(ies)" thereunder is(are) such Reference Entit(y)(ies);
- (iv) the applicable "Transaction Type", if any, is the Transaction Type for the purposes of such Credit Linked Note; and
- (v) the remaining terms as to credit linkage are consistent with the terms of such Credit Linked Note as it relates to such Reference Entity.

"Nth-to-Default Credit Linked Note" means any Nth-to-default credit-linked Credit Linked Notes where the Issuer purchases credit protection from the Noteholders in respect of two or more Reference Entities, as specified in the relevant Pricing Supplement.

"Obligation" means:

- (i) any obligation of the Reference Entity (either directly or as provider of a Relevant Guarantee or Qualifying Policy) described by the applicable Obligation Category and having each of the applicable Obligation Characteristics, if any, in each case immediately prior to the relevant Credit Event as selected by the Calculation Agent in its sole discretion; and
- (ii) the Reference Obligation,

in each case, unless it is an Excluded Obligation.

"Obligation Acceleration" means one or more Obligations in an aggregate amount of not less than the Default Requirement have become due and payable before they would otherwise have been due and payable as a result of, or on the basis of, the occurrence of a default, event of default or other similar condition or event (however described), other than a failure to make any required payment, in respect of the Reference Entity under one or more Obligations.

"Obligation Category" means Payment, Borrowed Money, Reference Obligation Only, Bond, Loan, or Bond or Loan, only one of which shall be specified in relation to a Reference Entity.

"Obligation Characteristics" means any one or more of Not Subordinated, Specified Currency, Not Sovereign Lender, Not Domestic Currency, Not Domestic Law, Listed and Not Domestic Issuance as specified in relation to a Reference Entity.

"Obligation Currency" means the currency or currencies in which an Obligation is denominated.

"Obligation Default" means one or more Obligations in an aggregate amount of not less than the Default Requirement have become capable of being declared due and payable before they would otherwise have been due and payable as a result of, or on the basis of, the occurrence of a default, event of default, or other similar condition or event (howsoever described), other than a failure to make any required payment, in respect of the Reference Entity under one or more Obligations.

"Officer's Certificate" has the meaning given in the Indenture.

"Optional Redemption Amount (Call)" means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, the relevant Pricing Supplement.

"Optional Redemption Amount (Put)" means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, the relevant Pricing Supplement.

"Optional Redemption Date (Call)" has the meaning given in the relevant Pricing Supplement.

"Optional Redemption Date (Put)" has the meaning given in the relevant Pricing Supplement.

"Original Bonds" means any Bonds comprising part of the relevant Deliverable Obligations.

"Original Loans" means any Loans comprising part of the relevant Deliverable Obligations.

"Original Non-Standard Reference Obligation" means, in relation to a Reference Entity, the obligation of such Reference Entity (either directly or as provider of a guarantee or Qualifying Policy) which is specified as the Reference Obligation for such Reference Entity in the applicable Pricing Supplement (if any is so specified); **provided that**, if an obligation is not an obligation of such Reference Entity, such obligation will not constitute a valid Original Non-Standard Reference Obligation for purposes of the relevant Notional Credit Derivative Transaction (other than for the purposes of determining the Seniority Level and for the "Not Subordinated" Obligation Characteristic or "Not Subordinated" Deliverable Obligation Characteristic) unless (a) expressed otherwise in the applicable Pricing Supplement, or (b) the relevant Notional Credit Derivative Transaction is a Reference Obligation Only Trade.

"Outstanding Amount" has the meaning given thereto in the definition of "Notice of Physical Settlement".

"Outstanding Principal Balance" means, in relation to an obligation, an amount calculated as follows:

- (i) first, by determining, in respect of the obligation, the amount of the Reference Entity's principal payment obligations and, where applicable in accordance with the provisions described in the "*Additional terms for Credit Linked Notes—Redemption—Accrued Interest on Deliverable Obligations, Valuation Obligations*" section above, the Reference Entity's accrued but unpaid interest payment obligations, provided that:
 - (a) in the case of a Guarantee Obligation such amount will be the lower of (X) the amount determined in accordance with the provisions of sub-paragraph (i) above in respect of the Underlying Obligation (determined as if references to the Reference Entity were references to the Underlying Obligor) and (Y) the amount of the Fixed Cap, if any; and
 - (b) in the case of a Qualifying Policy such amount will be the lower of (X) the amount determined in accordance with the provisions of sub-paragraph (i) above in respect of the Insured Instrument (determined as if references to the Insured Obligor were references to the Underlying Obligor), such amount determined without regard to any provisions of an Insured Instrument limiting recourse in respect of such Insured Instrument to the proceeds of specified assets (including proceeds subject to a priority of payments) or reducing the amount of Instrument Payments owing under such Insured Instrument (provided that such provisions are not applicable to the Qualifying Policy by the terms thereof and the Qualifying Policy continues to guarantee or insure, as applicable, such payments that would have been required to be made absent any such limitation or reduction), and (Y) the amount of the Fixed Cap, if any;
- (ii) second, by subtracting all or any portion of such amount which, pursuant to the terms of the obligation, (a) is subject to any Prohibited Action, or (b) may otherwise be reduced as a result of the effluxion of time or the occurrence or non-occurrence of an event or circumstance (other than by way of (A) payment or (B) a Permitted Contingency) (the amount determined in sub-paragraph (i) above less any amounts subtracted in accordance with this sub-paragraph (ii), the "**Non-Contingent Amount**"); and
- (iii) third, by determining the Quantum of the Claim, which shall then constitute the Outstanding Principal Balance,

in each case, determined:

- (iv) unless otherwise specified, in accordance with the terms of the obligation in effect on either (a) the NOPS Effective Date (or if the terms of the obligation are amended after such date but on or prior to the Delivery Date, the Delivery Date), or (b) the Relevant Valuation Date, as applicable; and
- (v) with respect to the Quantum of the Claim only, in accordance with any applicable laws (insofar as such laws reduce or discount the size of the claim to reflect the original issue price or accrued value of the obligation).

"Package Observable Bond" means, in respect of a Reference Entity which is a Sovereign, any obligation (a) which is identified as such and published by ISDA on its website at www.isda.org from time to time (or any successor website thereto) or by a third party designated by ISDA on its website from time to time and (b) which fell within the definition of "Deliverable Obligation" set out in sub-paragraph (i) or (ii) of the definition of "Deliverable Obligation", in each case, immediately preceding the date on which the relevant Asset Package Credit Event was legally effective,

"Parallel Auction" means "Auction" as defined in any relevant Parallel Auction Settlement Terms.

"Parallel Auction Settlement Terms" means, following the occurrence of an M(M)R Restructuring, any Credit Derivatives Auction Settlement Terms published by ISDA with respect to such M(M)R Restructuring, and for which the Deliverable Obligation Terms are the same as the Deliverable Obligation Provisions applicable to a Notional Credit Derivative Transaction and for which such Notional Credit Derivative Transaction would not be an Auction Covered Transaction.

"Partial Cash Settlement Amount" means, where the applicable Settlement Method is Physical Settlement, an amount determined by the Calculation Agent, in respect of a Noteholder, equal to the aggregate, for each Undeliverable Asset for such Noteholder, of:

- (i) the relevant Outstanding Principal Balance, Due and Payable Amount or Currency Amount, as applicable, of such Undeliverable Asset specified in the relevant Notice of Physical Settlement (or, as applicable, NOPS Amendment Notice); *multiplied by*
- (ii) the Final Price of such Undeliverable Asset.

"Partial Cash Settlement Date" means, in respect of a Noteholder, the date falling three CLN Business Days (unless otherwise specified in relation to a Reference Entity) after the date on which the Final Price can first be determined in respect of each Undeliverable Asset for such Noteholder.

"Participating Member State" means an EU Member State that adopts the euro as its lawful currency in accordance with the Treaty.

"Paying Agents" means the Principal Paying Agent and any substitute or additional paying agents appointed in accordance with the Indenture and a **"Paying Agent"** means any of them.

"Payment" means any obligation (whether present or future, contingent or otherwise) for the payment or repayment of money, including, without limitation, Borrowed Money.

"Payment Business Day" means any day that is:

- (i) if the currency of payment is euro, any day that is:
 - (a) a day on which banks in the relevant place of presentation are open for presentation and payment of bearer debt securities and for dealings in foreign currencies; and
 - (b) in the case of payment by transfer to an account, a TARGET Settlement Day and a day on which dealings in foreign currencies may be carried on in each (if any) Additional Financial Centre; or
- (ii) if the currency of payment is not euro, any day that is:
 - (a) a day on which banks in the relevant place of presentation are open for presentation and payment of bearer debt securities and for dealings in foreign currencies; and
 - (b) in the case of payment by transfer to an account, a day on which dealings in foreign currencies may be carried on in the Principal Financial Centre of the currency of payment and in each (if any) Additional Financial Centre.

"Payment Requirement" means the amount specified as such in the applicable Pricing Supplement or its equivalent in the relevant Obligation Currency (or, if no such amount is specified, U.S.\$1 million or its equivalent in the relevant Obligation Currency as determined by the Calculation Agent in a commercially reasonable manner) in either case as of the occurrence of the relevant Failure to Pay or Potential Failure to Pay, as applicable.

"Permissible Deliverable Obligations" has the meaning set forth in the relevant Credit Derivatives Auction Settlement Terms, being either all or the portion of the Deliverable Obligations included on the Final List pursuant to the Deliverable Obligation Terms that are applicable to that Auction.

"Permitted Contingency" means, with respect to an obligation, any reduction to the Reference Entity's payment obligations:

- (i) as a result of the application of:
 - (a) any provisions allowing a transfer, pursuant to which another party may assume all of the payment obligations of the Reference Entity;
 - (b) provisions implementing the Subordination of the obligation;

- (c) provisions allowing for a Permitted Transfer in the case of a Qualifying Guarantee (or provisions allowing for the release of the Reference Entity from its payment obligations in the case of any other Guarantee Obligation);
 - (d) any Solvency Capital Provisions, if "Subordinated European Insurance Terms" is specified as applicable in the relevant Pricing Supplement; or
 - (e) provisions which permit the Reference Entity's obligations to be altered, discharged, released or suspended in circumstances which would constitute a Governmental Intervention, if "Financial Reference Entity Terms" is specified as applicable in the relevant Pricing Supplement; or
- (ii) which is within the control of the holders of the obligation or a third party acting on their behalf (such as an agent or trustee) in exercising their rights under or in respect of such obligation.

"Permitted Transfer" means, with respect to a Qualifying Guarantee, a transfer to and the assumption by any single transferee of such Qualifying Guarantee (including by way of cancellation and execution of a new guarantee) on the same or substantially the same terms, in circumstances where there is also a transfer of all (or substantially all) of the assets of the Reference Entity to the same single transferee.

"Person" means any individual, corporation, limited liability company, partnership, joint venture, association, joint-stock company, trust, unincorporated, organisation or government or any agency or political subdivision thereof.

"Physical Settlement Adjustment" means a reduction to the Outstanding Amount of Deliverable Obligations specified in a Notice of Physical Settlement, by an amount of Deliverable Obligations having a liquidation value equal to the Unwind Costs (only if positive) rounded upwards to the nearest whole denomination of a Deliverable Obligation, such amount to be determined by the Calculation Agent. For the avoidance of doubt, if the applicable Pricing Supplement specifies that Unwind Costs are not applicable, the Physical Settlement Adjustment shall be zero.

"Physical Settlement Adjustment Rounding Amount" means an amount (if any) equal to the difference between the absolute value of the Physical Settlement Adjustment and the liquidation value of such whole number of Deliverable Obligations as are not required to be Delivered by the Issuer by way of compensation for any Unwind Costs.

"Physical Settlement Date" means the last day of the longest Physical Settlement Period following the NOPS Cut-off Date as the Calculation Agent may designate in its sole discretion. If all Deliverable Obligations specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, are Delivered on or before the day so designated, the date that Delivery of such Deliverable Obligations is completed shall be deemed to be the Physical Settlement Date.

"Physical Settlement Matrix" means the "Credit Derivatives Physical Settlement Matrix", as most recently amended and supplemented as at the Trade Date (unless otherwise agreed by the parties) and as published by ISDA on its website at www.isda.org (or any successor website thereto), provided that any reference therein to:

- (i) "Confirmation" shall be deemed to be a reference to the applicable Pricing Supplement;
- (ii) "Floating Rate Payer Calculation Amount" shall be deemed to be a reference to the Specified Currency;
- (iii) "Section 1.32 of the Definitions" shall be deemed to be a reference to "Credit Event Notice" as defined in this "*Description of the Notes*";
- (iv) "Section 1.33" shall be deemed to be a reference to the provisions described in "*—Additional terms for Credit Linked Notes—Restructuring Credit Event—Multiple Credit Event Notices*"; and
- (v) "Section 8.19" shall be deemed to be a reference to "Physical Settlement Period" as defined in this "*Description of the Notes*".

"Physical Settlement Period" means, subject to the provisions described in "*—Additional terms for Credit Linked Notes—Redemption—Suspension of Obligations*", the number of CLN Business Days specified as such in relation to a Reference Entity or, if a number of CLN Business Days is not so specified, then, with respect to a Deliverable Obligation specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, the longest number of CLN Business Days for settlement in accordance with then current market practice of such Deliverable Obligation, as determined by the Calculation Agent; **provided that** if the Issuer has notified the Calculation Agent and the Noteholders that it intends to Deliver an Asset Package in lieu of a Prior Deliverable Obligation or a Package Observable Bond, the Physical Settlement Period shall be 30 CLN Business Days.

"Post Dismissal Additional Period" means the period from and including the date of the DC Credit Event Question Dismissal to and including the date that is sixteen calendar days thereafter; provided that the relevant Credit Event Resolution Request Date occurred on or prior to the end of the last day of the Notice Delivery Period (including prior to the Trade Date).

"Potential Failure to Pay" means the failure by the Reference Entity to make, when and where due, any payments in an aggregate amount of not less than the Payment Requirement under one or more Obligations in accordance with the terms of such Obligations at the time of such failure, without regard to any grace period or any conditions precedent to the commencement of any grace period applicable to such Obligations.

"Potential Repudiation/Moratorium" means the occurrence of an event described in subparagraph (i) of the definition of "Repudiation/Moratorium".

"Principal Financial Centre" means, in relation to any currency, the principal financial centre for that currency, **provided, however, that:**

- (i) in relation to euro, it means the principal financial centre of such EU Member State as is selected (in the case of a payment) by the payee or the principal financial centre specified as such in the applicable Pricing Supplement; and
- (ii) in relation to New Zealand dollars, it means either Wellington or Auckland, as is selected (in the case of a payment) by the payee or the principal financial centre specified as such in the applicable Pricing Supplement.

"Prior Deliverable Obligation" means:

- (i) if a Governmental Intervention has occurred (whether or not such event is specified as the applicable Credit Event in the Credit Event Notice or the DC Credit Event Announcement), any obligation of the Reference Entity which (a) existed immediately prior to such Governmental Intervention, (b) was the subject of such Governmental Intervention and (c) fell within the definition of "Deliverable Obligation" set out in sub paragraph (i) or (ii) of the definition of "Deliverable Obligation", in each case, immediately preceding the date on which such Governmental Intervention was legally effective; or
- (ii) if a Restructuring which does not constitute a Governmental Intervention has occurred in respect of the Reference Obligation (whether or not such event is specified as the applicable Credit Event in the Credit Event Notice or the DC Credit Event Announcement), such Reference Obligation, if any.

"Prior Reference Obligation" means, in circumstances where there is no Reference Obligation applicable to a Notional Credit Derivative Transaction, (a) the Reference Obligation most recently applicable thereto, if any, and otherwise, (b) the obligation specified in the relevant Pricing Supplement as the Reference Obligation, if any, if such Reference Obligation was redeemed on or prior to the Trade Date and otherwise, (c) any unsubordinated Borrowed Money obligation of the Reference Entity.

"Private-side Loan" means a Loan in respect of which the documentation governing its terms is not publicly available or capable of being made public without violating a law, agreement, understanding or other restriction regarding the confidentiality of such information.

"Prohibited Action" means any counterclaim, defence (other than a counterclaim or defence based on the factors set forth in sub-paragraphs (i) to (iv) of the definition of "Credit Event") or right of setoff by or of the Reference Entity or any applicable Underlying Obligor or Insured Obligor.

"Public Source" means each source of Publicly Available Information specified as such in the applicable Pricing Supplement (or, if no such source is specified in the relevant Pricing Supplement, each of Bloomberg, Reuters, Dow Jones, Newswires, The Wall Street Journal, The New York Times, Nihon Keizai Shimbun, Asahi Shimbun, Yomiuri Shimbun, Financial Times, La Tribune, Les Echos, The Australian Financial Review and Debtwire (and successor publications), the main source(s) of business news in the country in which the Reference Entity is organised and any other internationally recognised published or electronically displayed news sources).

"Publicly Available Information" means:

- (i) information that reasonably confirms any of the facts relevant to the determination that the Credit Event or Potential Repudiation/Moratorium, as applicable, described in a Credit Event Notice or Repudiation/Moratorium Extension Notice have occurred and which:
 - (a) has been published in or on not less than two Public Sources, regardless of whether the reader or user thereof pays a fee to obtain such information, provided that, if either the Calculation Agent or the Issuer or any of its respective Affiliates is cited as the sole source of such information, then such information shall not be deemed to be Publicly Available Information unless either the Calculation Agent or the Issuer or any of its Affiliates is acting in its capacity as trustee, fiscal agent, administrative agent, clearing agent or paying agent, facility agent or agent bank for an Obligation;
 - (b) is information received from or published by (1) a Reference Entity (or, for a Reference Entity which is a Sovereign, any agency, instrumentality, ministry, department or other authority thereof acting in a governmental capacity (including, without limiting the foregoing, the central bank) of such Sovereign), or (2) a trustee, fiscal agent, administrative agent, clearing agent, paying agent, facility agent or agent bank for an Obligation; or
 - (c) is information contained in any order, decree, notice, petition or filing, however described, of or filed with a court, tribunal, exchange, regulatory authority or similar administrative, regulatory or judicial body,

provided that where any information of the type described in sub-paragraph (A) or (C) above is not publicly available, it can only constitute Publicly Available Information if it can be made public without violating any law, agreement, understanding or other restriction regarding the confidentiality of such information.

- (ii) In relation to any information of any type described in sub-paragraphs (i)(B) or (C) above, the Issuer and the Noteholders may assume that such information has been disclosed to them without violating any law, agreement or understanding regarding the confidentiality of such information and that the Calculation Agent has not taken any action or entered into any agreement or understanding with the Reference Entity or any Affiliate of the Reference Entity that would be breached by, or would prevent, the disclosure of such information to the Issuer and the Noteholders.
- (iii) Publicly Available Information need not state:
 - (a) in relation to the definition of "Downstream Affiliate", the percentage of Voting Shares owned by the Reference Entity; and
 - (b) that the relevant occurrence:
 - (1) has met the Payment Requirement or Default Requirement;
 - (2) is the result of exceeding any applicable Grace Period; or
 - (3) has met the subjective criteria specified in certain Credit Events.

- (iv) In relation to a Repudiation/Moratorium Credit Event, Publicly Available Information must relate to the events described in both sub-paragraphs (i) and (ii) of the definition of "Repudiation/Moratorium".

"Put Option Notice" means a notice that must be delivered to a Paying Agent by any Noteholder wanting to exercise a right to redeem a Note at the option of the Noteholder pursuant to "*—Redemption and Purchase—Repayment at the Option of the Noteholders*".

"Put Option Receipt" means a receipt issued by a Paying Agent to a depositing Noteholder upon deposit of a Note with such Paying Agent by any Noteholder wanting to exercise a right to redeem a Note at the option of the Noteholder pursuant to "*—Redemption and Purchase—Repayment at the Option of the Noteholders*".

"Qualifying Affiliate Guarantee" means a Qualifying Guarantee provided by a Reference Entity in respect of an Underlying Obligation of a Downstream Affiliate of the Reference Entity.

"Qualifying Guarantee" means a guarantee evidenced by a written instrument (which may include a statute or regulation), pursuant to which the Reference Entity irrevocably agrees, undertakes, or is otherwise obliged to pay all amounts of principal and interest (except for amounts which are not covered due to the existence of a Fixed Cap) due under an Underlying Obligation for which the Underlying Obligor is the obligor, by guarantee of payment and not by guarantee of collection (or, in either case, any legal arrangement which is equivalent thereto in form under the relevant governing law).

A Qualifying Guarantee shall not include any guarantee:

- (i) which is structured as a surety bond, financial guarantee insurance policy or letter of credit (or any legal arrangement which is equivalent thereto in form); or
- (ii) pursuant to the terms applicable thereto, the principal payment obligations of the Reference Entity can be discharged, released, reduced, assigned or otherwise altered as a result of the occurrence or non-occurrence of an event or circumstance, in each case, other than:
 - (a) by payment;
 - (b) by way of Permitted Transfer;
 - (c) by operation of law;
 - (d) due to the existence of a Fixed Cap; or
 - (e) due to:
 - (1) provisions permitting or anticipating a Governmental Intervention, if "Financial Reference Entity Terms" is specified as applicable in the relevant Pricing Supplement; or
 - (2) any Solvency Capital Provisions, if "Subordinated European Insurance Terms" is specified as applicable in the relevant Pricing Supplement.

If the guarantee or Underlying Obligation contains provisions relating to the discharge, release, reduction, assignment or other alteration of the principal payment obligations of the Reference Entity and such provisions have ceased to apply or are suspended at the time of the relevant determination, in accordance with the terms of such guarantee or Underlying Obligation, due to or following the occurrence of (I) a non-payment in respect of the guarantee or the Underlying Obligation, or (II) an event of the type described in the definition of "Bankruptcy" in respect of the Reference Entity or the Underlying Obligor, then it shall be deemed for these purposes that such cessation or suspension is permanent, notwithstanding the terms of the guarantee or Underlying Obligation.

In order for a guarantee to constitute a Qualifying Guarantee:

- (A) the benefit of such guarantee must be capable of being Delivered together with the Delivery of the Underlying Obligation; and
- (B) if a guarantee contains a Fixed Cap, all claims to any amounts which are subject to such Fixed Cap must be capable of being Delivered together with the Delivery of such guarantee.

"Qualifying Participation Seller" means any participation seller that meets the requirements specified in relation to a Reference Entity. If no such requirements are specified, there shall be no Qualifying Participation Seller.

"Qualifying Policy" means a financial guaranty insurance policy or similar financial guarantee pursuant to which a Reference Entity irrevocably guarantees or insures all Instrument Payments (as defined below) of an instrument that constitutes Borrowed Money (modified as set forth below) (the **"Insured Instrument"**) for which another party (including a special purpose entity or trust) is the obligor (the **"Insured Obligor"**). Qualifying Policies shall exclude any arrangement (i) structured as a surety bond, letter of credit or equivalent legal arrangement or (ii) pursuant to the express contractual terms of which the payment obligations of the Reference Entity can be discharged or reduced as a result of the occurrence or non-occurrence of an event or circumstance (other than the payment of Instrument Payments). The benefit of a Qualifying Policy must be capable of being Delivered together with the Delivery of the Insured Instrument.

"Quantum of the Claim" means the lowest amount of the claim which could be validly asserted against the Reference Entity in respect of the Non-Contingent Amount if the obligation had become redeemable, been accelerated, terminated or had otherwise become due and payable at the time of the relevant determination, provided that the Quantum of the Claim cannot exceed the Non-Contingent Amount.

"Quotation" means, in respect of a Valuation Obligation or Undeliverable Asset, as the case may be, each Full Quotation and the Weighted Average Quotation obtained and expressed as a percentage of the Outstanding Principal Balance or Due and Payable Amount, as applicable, of the Valuation Obligation or Undeliverable Asset, as applicable, with respect to a Relevant Valuation Date in the manner that follows:

- (i) The Calculation Agent shall attempt to obtain Full Quotations with respect to each Relevant Valuation Date from five or more CLN Dealers. If the Calculation Agent is unable to obtain two or more such Full Quotations on the same CLN Business Day within three CLN Business Days of a Relevant Valuation Date, then on the next following CLN Business Day (and, if necessary, on each CLN Business Day thereafter until the tenth CLN Business Day following the Relevant Valuation Date) the Calculation Agent shall attempt to obtain Full Quotations from five or more CLN Dealers and, if two or more Full Quotations are not available, a Weighted Average Quotation.
- (ii) If the Calculation Agent is unable to obtain two or more Full Quotations or a Weighted Average Quotation on the same CLN Business Day on or prior to the tenth CLN Business Day following the applicable Relevant Valuation Date, the Quotations shall be deemed to be any Full Quotation obtained from a CLN Dealer at the Valuation Time on such tenth CLN Business Day or, if no Full Quotation is obtained, the weighted average of any firm quotations for the Valuation Obligation or Undeliverable Asset, as applicable, obtained from CLN Dealers at the Valuation Time on such tenth CLN Business Day with respect to the aggregate portion of the Quotation Amount for which such quotations were obtained and a quotation deemed to be zero for the balance of the Quotation Amount for which firm quotations were not obtained on such day.

"Quotation Amount" means:

- (i) with respect to a Valuation Obligation, the applicable Valuation Obligation Amount (or its equivalent in the relevant Obligation Currency converted by the Calculation Agent in a commercially reasonable manner by reference to exchange rates in effect at the time that the relevant Quotation is being obtained);
- (ii) with respect to each type or issue of Undeliverable Asset, an amount equal to the Outstanding Principal Balance or Due and Payable Amount (or, in either case, its equivalent in the relevant Obligation Currency as calculated in the same manner as (i) above) of such Undeliverable Asset.

"Rate of Interest" means the rate or rates (expressed as a percentage per annum) of interest payable in respect of the Notes specified in the relevant Pricing Supplement or calculated or determined in accordance with the provisions of the Indenture and/or the relevant Pricing Supplement.

"Record Date" in the case of Global Registered Notes, has the meaning given in "*Form, Denomination and Title—Global Notes—Conditions applicable to Global Bearer Notes and Global Registered Notes*" and, in the case of Registered Notes, has the meaning given in "*Payments—Registered Notes*".

"Redemption Amount" means, as appropriate, the Final Redemption Amount, the Early Redemption Amount (Tax), the Optional Redemption Amount (Call), the Optional Redemption Amount (Put), the Early Termination Amount or such other amount in the nature of a redemption amount as may be specified in, or determined in accordance with, the relevant Pricing Supplement.

"Reference Banks":

- (i) in respect of Notes other than CMS Rate Notes and CMT Rate Notes, has the meaning given in the relevant Pricing Supplement or, if none, four major banks selected by the Calculation Agent (after consultation with the Issuer) in the market that is most closely connected with the Reference Rate; and
- (ii) in respect of CMS Rate Notes and CMT Rate Notes, has the meaning given in "*Floating Rate Note and Index-Linked Note Provisions—CMS Rate Determination for CMS Rate Notes*" and "*Floating Rate Note and Index-Linked Note Provisions—CMT Rate Determination for CMT Rate Notes*", respectively.

"Reference Entity" or **"Reference Entities"** means the reference entity or reference entities specified in the relevant Pricing Supplement. Any Successor to a Reference Entity either:

- (i) identified by the Calculation Agent in accordance with the definition of "Successor" on or following the Trade Date; or
- (ii) identified pursuant to a DC Resolution in respect of a Succession Event Resolution Request Date and publicly announced by the DC Secretary on or following the Trade Date,

shall, in each case, with effect from the Succession Date, be a Reference Entity for the Credit Linked Notes, as the terms of which may be modified pursuant to the provisions described in "*Additional terms for Credit Linked Notes—Succession*".

"Reference Entity Notional Amount" means:

- (i) with respect to Credit Linked Notes other than Nth-to-Default Credit Linked Notes, in relation to each Reference Entity, the amount in which the Issuer has purchased credit protection in respect of such Reference Entity, as set out in the relevant Pricing Supplement (or, if no such amount is specified, the aggregate outstanding principal amount of the Credit Linked Notes divided by the number of Reference Entities); and
- (ii) with respect to Nth-to-Default Credit Linked Notes, the aggregate outstanding principal amount of the Credit Linked Notes; and
- (iii) with respect to Basket Credit Linked Notes, and only if so specified in the Pricing Supplement, in relation to each Reference Entity, the Basket CLN Reference Entity Notional Amount,

in each case, subject to the provisions described in "*Additional terms for Credit Linked Notes—Succession*".

"Reference Index" means the index specified as such in the relevant Pricing Supplement.

"Reference Index Publisher" means the publisher specified as such in the relevant Pricing Supplement.

"Reference Index Sponsor" means the sponsor specified as such in the relevant Pricing Supplement.

"Reference Obligation" means the Standard Reference Obligation, if any, unless:

- (i) "Standard Reference Obligation" is specified as not applicable in the relevant Pricing Supplement, in which case the Reference Obligation will be the Non-Standard Reference Obligation, if any; or
- (ii) (a) "Standard Reference Obligation" is specified as applicable in the relevant Pricing Supplement (or no election is specified in the relevant Pricing Supplement), (b) there is no Standard Reference Obligation and (c) a Non-Standard Reference Obligation is specified in the relevant Pricing Supplement, in which case the Reference Obligation will be (1) the Non-Standard Reference Obligation to but excluding the first date of publication of the Standard Reference Obligation and (2) the Standard Reference Obligation from such date onwards; provided that the Standard Reference Obligation that is published would have been eligible to be selected as a Substitute Reference Obligation.

"Reference Obligation Only" means any obligation that is a Reference Obligation and no Obligation Characteristics or, as the case may be, Deliverable Obligation Characteristics shall be applicable where Reference Obligation Only applies.

"Reference Obligation Only Trade" means the relevant Notional Credit Derivative Transaction for a Reference Entity in respect of which (a) "Reference Obligation Only" is specified as the Obligation Category and the Deliverable Obligation Category for such Reference Entity in the applicable Pricing Supplement and (b) "Standard Reference Obligation" is specified as not applicable for such Reference Entity in the applicable Pricing Supplement.

"Reference Portfolio" means, in respect of a Basket CLN, the basket of Reference Entities applicable to such Credit Linked Notes, as specified in the applicable Pricing Supplement.

"Reference Price" has the meaning given in the relevant Pricing Supplement.

"Reference Rate" means EURIBOR, LIBOR or BBSW or such other rate as specified in the relevant Pricing Supplement in respect of the currency and period specified in the relevant Pricing Supplement.

"Regular Period" means:

- (i) in the case of Notes where interest is scheduled to be paid only by means of regular payments, each period from and including the Interest Commencement Date to but excluding the first Interest Payment Date and each successive period from and including one Interest Payment Date to but excluding the next Interest Payment Date;
- (ii) in the case of Notes where, apart from the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where **"Regular Date"** means the day and month (but not the year) on which any Interest Payment Date falls; and
- (iii) in the case of Notes where, apart from one Interest Period other than the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where **"Regular Date"** means the day and month (but not the year) on which any Interest Payment Date falls other than the Interest Payment Date falling at the end of the irregular Interest Period.

"Relevant Date" means, in relation to any payment, whichever is the later of (a) the date on which the payment in question first becomes due and (b) if the full amount payable has not been received in the Principal Financial Centre of the currency of payment by the Principal Paying Agent on or prior to such due date, the date on which (the full amount having been so received) notice to that effect has been given to the Noteholders.

"Relevant Financial Centre" has the meaning given in the relevant Pricing Supplement.

"Relevant Guarantee" means a Qualifying Affiliate Guarantee or, if "All Guarantees" is specified as applicable in the relevant Pricing Supplement, a Qualifying Guarantee.

"Relevant Noteholder" means a holder of the Prior Deliverable Obligation or Package Observable Bond, as the case may be, with an Outstanding Principal Balance or Due and Payable Amount, as applicable, immediately prior to the relevant Asset Package Credit Event, equal to the Outstanding Amount specified

in respect of such Prior Deliverable Obligation or Package Observable Bond in the Notice of Physical Settlement, or NOPS Amendment Notice, as applicable.

"Relevant Obligations" means:

- (i) (subject to sub-paragraph (ii) below, the Obligations of the Reference Entity which fall within the Obligation Category "Bond or Loan" and which are outstanding immediately prior to the Succession Date (or, if there is a Steps Plan, immediately prior to the legally effective date of the first succession); **provided that**:
 - (a) any Bonds or Loans outstanding between the Reference Entity and any of its Affiliates, or held by the Reference Entity, shall be excluded;
 - (b) if there is a Steps Plan, the Calculation Agent shall, for purposes of the determination required to be made under sub-paragraph (i) of the definition of "Successor", make the appropriate adjustments required to take account of any Obligations of the Reference Entity which fall within the Obligation Category "Bond or Loan" that are issued, incurred, redeemed, repurchased or cancelled from and including the legally effective date of the first succession to and including the Succession Date;
 - (c) if "Financial Reference Entity Terms" and "Senior Transaction" are specified as applicable in the relevant Pricing Supplement, the Relevant Obligations shall only include the Senior Obligations of the Reference Entity which fall within the Obligation Category "Bond or Loan"; and
 - (d) if "Financial Reference Entity Terms" and "Subordinated Transaction" are specified as applicable in the relevant Pricing Supplement, Relevant Obligations shall exclude Senior Obligations and any Further Subordinated Obligations of the Reference Entity which fall within the Obligation Category "Bond or Loan", **provided that** if no such Relevant Obligations exist, "Relevant Obligations" shall have the same meaning as it would if "Senior Transaction" were specified as applicable in the relevant Pricing Supplement.
- (ii) where "LPN Reference Entity" is applicable to a Reference Entity, each of the obligations listed as a Reference Obligation of such Reference Entity in the relevant "LPN Reference Obligation List" as published by Markit Group Limited, or any successor thereto, which list is currently available at <http://www.markit.com/marketing/services.php>, any Additional LPN, and each Additional Obligation.

"Relevant Screen Page" means the page, section or other part of a particular information service (including, but not limited to, Reuters and Bloomberg), as may be specified as the Relevant Screen Page in the relevant Pricing Supplement, or such other page, section or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the Person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Reference Rate.

"Relevant Time" has the meaning given in the relevant Pricing Supplement.

"Relevant Valuation Date" means the Valuation Date or Undeliverable Valuation Date, as the case may be.

"Replacement Reference Entity" means an entity selected by the Calculation Agent in its discretion which is incorporated in the same geographical area and has the same Transaction Type as the Legacy Reference Entity, and which is of a similar or better credit quality than the Legacy Reference Entity, as measured by Standard & Poor's Ratings Services and/or by Moody's Investors Service, Inc., at the date of the relevant succession provided that in selecting any Replacement Reference Entity, the Calculation Agent is under no obligation to the Noteholders, the Issuer or any other person and, provided that the Successor selected meets the criteria specified above, is entitled, and indeed will endeavour, to select the least credit-worthy of the Successors. In making any selection, the Calculation Agent will not be liable to account to the Noteholders, the Issuer or any other person for any profit or other benefit to it or any of its Affiliates which may result directly or indirectly from any such selection.

"Repudiation/Moratorium" means the occurrence of both of the following events:

- (i) an authorised officer of the Reference Entity or a Governmental Authority:
 - (a) disaffirms, disclaims, repudiates or rejects, in whole or in part, or challenges the validity of, one or more Obligations in an aggregate amount of not less than the Default Requirement; or
 - (b) declares or imposes a moratorium, standstill, roll-over or deferral, whether *de facto* or *de jure*, with respect to one or more Obligations in an aggregate amount of not less than the Default Requirement; and
- (ii) a Failure to Pay, determined without regard to the Payment Requirement, or a Restructuring, determined without regard to the Default Requirement, with respect to any such Obligation occurs on or prior to the Repudiation/Moratorium Evaluation Date.

"Repudiation/Moratorium Evaluation Date" means, if a Potential Repudiation/Moratorium occurs on or prior to the Scheduled Maturity Date:

- (i) if the Obligations to which such Potential Repudiation/Moratorium relates include Bonds, the later of:
 - (a) the date that is 60 days after the date of such Potential Repudiation/Moratorium; and
 - (b) the first payment date under any such Bond after the date of such Potential Repudiation/Moratorium (or, if later, the expiration date of any applicable Grace Period in respect of such payment date); and
- (ii) if the Obligations to which such Potential Repudiation/Moratorium relates do not include Bonds, the date that is 60 days after the date of such Potential Repudiation/Moratorium,

provided that, in either case, the Repudiation/Moratorium Evaluation Date shall occur no later than the Scheduled Maturity Date unless the Repudiation/Moratorium Extension Condition is satisfied.

"Repudiation/Moratorium Extension Condition" means a condition which is satisfied (a) if the DC Secretary publicly announces, pursuant to a valid request that was delivered and effectively received on or prior to the date that is 14 calendar days after the Scheduled Maturity Date, that the relevant Credit Derivatives Determinations Committee has Resolved that an event that constitutes a Potential Repudiation/Moratorium for purposes of the relevant Notional Credit Derivative Transaction has occurred with respect to an Obligation of the relevant Reference Entity and that such event occurred on or prior to the Scheduled Maturity Date, or (b) otherwise, by the delivery by the Issuer to the Calculation Agent and Noteholders of a Repudiation/Moratorium Extension Notice and, unless "Notice of Publicly Available Information" is specified as not applicable in the relevant Pricing Supplement, a Notice of Publicly Available Information that are each effective on or prior to the date that is 14 calendar days after the Scheduled Maturity Date. In all cases, the Repudiation/Moratorium Extension Condition will be deemed not to have been satisfied, or not capable of being satisfied, if, or to the extent that, the DC Secretary publicly announces that the relevant Credit Derivatives Determinations Committee has Resolved that either (i) an event does not constitute a Potential Repudiation/Moratorium for purposes of the relevant Notional Credit Derivative Transaction with respect to an Obligation of the relevant Reference Entity, or (ii) an event that constitutes a Potential Repudiation/Moratorium for purposes of the relevant Notional Credit Derivative Transaction has occurred with respect to an Obligation of the relevant Reference Entity but that such event occurred after the Scheduled Maturity Date.

"Repudiation/Moratorium Extension Notice" means an irrevocable notice from the Issuer to the Calculation Agent and Noteholders that describes a Potential Repudiation/Moratorium that occurred on or prior to the Scheduled Maturity Date. A Repudiation/Moratorium Extension Notice must contain a description in reasonable detail of the facts relevant to the determination that a Potential Repudiation/Moratorium has occurred and indicate the date of the occurrence. The Potential Repudiation/Moratorium that is the subject of the Repudiation/Moratorium Extension Notice need not be continuing on the date the Repudiation/Moratorium Extension Notice is effective.

"Reserved Matter" means any proposal:

- (i) to change any date fixed for payment of principal or interest in respect of the Notes, to reduce the amount of principal or interest payable on any date in respect of the Notes or to alter the method of calculating the amount of any payment in respect of the Notes on redemption or maturity;
- (ii) to effect the exchange or substitution of the Notes for, or the conversion of the Notes into, shares, bonds or other obligations or securities of the Issuer or any other person or body corporate formed or to be formed (other than as permitted under "*Substitution*");
- (iii) to change the currency in which amounts due in respect of the Notes are payable;
- (iv) to change the quorum required at any meeting of Noteholders or the majority required to pass an Extraordinary Resolution;
- (v) to modify any provision of the Guarantee that would adversely affect any Holder; or
- (vi) to amend this definition.

"Resolve" has the meaning given to that term in the DC Rules, and **"Resolved"** and **"Resolves"** shall be interpreted accordingly.

"Restructured Bond or Loan" means an Obligation which is a Bond or Loan and in respect of which the relevant Restructuring has occurred.

"Restructuring" means:

- (i) that, with respect to one or more Obligations and in relation to an aggregate amount of not less than the Default Requirement, any one or more of the following events occurs in a form that binds all holders of such Obligation, is agreed between the Reference Entity or a Governmental Authority and a sufficient number of holders of such Obligation to bind all holders of the Obligation or is announced (or otherwise decreed) by the Reference Entity or a Governmental Authority in a form that binds all holders of such Obligation (including, in each case, in respect of Bonds only, by way of an exchange), and such event is not expressly provided for under the terms of such Obligation in effect as of the later of the Credit Event Backstop Date and the date as of which such Obligation is issued or incurred:
 - (a) a reduction in the rate or amount of interest payable or the amount of scheduled interest accruals (or, in respect of Insured Instruments, a reduction in the rate of the amount of the Instrument Payments described in part (A)(x) of the definition thereof that are guaranteed or insured by the Qualifying Policy) (including by way of redenomination);
 - (b) a reduction in the amount of principal or premium payable at redemption (or, in respect of Insured Instruments, a reduction in the rate of the amount of the Instrument Payments described in part (A)(y) of the definition thereof that are guaranteed or insured by the Qualifying Policy) (including by way of redenomination);
 - (c) a postponement or other deferral of a date or dates for either (1) the payment or accrual of interest, or (2) the payment of principal or premium (or, in respect of Insured Instruments, a reduction in the rate of the amount of the Instrument Payments described in part (A)(x) or part (A)(y) of the definition thereof, in each case as guaranteed or insured by the Qualifying Policy);
 - (d) a change in the ranking in priority of payment of any Obligation, causing the Subordination of such Obligation to any other Obligation (or, in respect of Insured Instruments, a change in the ranking in priority of payments of (A) any Obligation under a Qualifying Policy in respect of Instrument Payments causing the Subordination of such Obligation to any other Obligation, or (B) any Instrument Payments, causing the Subordination of such Insured Instrument to any other instrument in the form of a pass-through certificate or similar funded beneficial interest issued by the Insured Obligor, it being understood that, for this purpose, Subordination will be deemed to include any such

change that results in a lower ranking under a priority of payments provision applicable to the relevant Instrument Payments); or

- (e) any change in the currency of any payment of interest, principal or premium (or, in respect of Insured Instruments, any change in the currency of Instruments Payments that are guaranteed or insured by the Qualifying Policy) to any currency other than the lawful currency of Canada, Japan, Switzerland, the United Kingdom and the United States of America and the euro and any successor currency to any of the aforementioned currencies (which in the case of the euro, shall mean the currency which succeeds to and replaces the euro in whole).
- (ii) Notwithstanding the provisions of sub-paragraph (i) above, none of the following shall constitute a Restructuring:
- (a) the payment in euros of interest, principal or premium in relation to an Obligation denominated in a currency of a Member State of the European Union that adopts or has adopted the single currency in accordance with the Treaty establishing the European Community, as amended by the Treaty on European Union;
 - (b) the redenomination from euros into another currency, if (1) the redenomination occurs as a result of action taken by a Governmental Authority of a Member State of the European Union which is of general application in the jurisdiction of such Governmental Authority and (2) a freely available market rate of conversion between euros and such other currency existed at the time of such redenomination and there is no reduction in the rate or amount of interest, principal or premium payable, as determined by reference to such freely available market rate of conversion;
 - (c) the occurrence of, agreement to or announcement of any of the events described in sub-paragraphs (i)(a) to (e) above due to an administrative adjustment, accounting adjustment or tax adjustment or other technical adjustment occurring in the ordinary course of business; and
 - (d) the occurrence of, agreement to or announcement of any of the events described in sub-paragraphs (i)(a) to (e) above in circumstances where such event does not directly or indirectly result from a deterioration in the creditworthiness or financial condition of the Reference Entity, provided that in respect of sub-paragraph (i)(e) above only, no such deterioration in the creditworthiness or financial condition of the Reference Entity is required where the redenomination is from euros into another currency and occurs as a result of action taken by a Governmental Authority of a Member State of the European Union which is of general application in the jurisdiction of such Governmental Authority (or, in the case of a Qualifying Policy and an Insured Instrument, where (A) the Qualifying Policy continues to guarantee or insure, as applicable, that the same Instrument Payments will be made on the same dates on which the Qualifying Policy guaranteed or insured that such Instrument Payments would be made prior to such event and (B) such event is not a change to the ranking in the priority of payment of the Qualifying Policy).

For purposes of sub-paragraphs (i) and (ii) above and the definition of "Multiple Noteholder Obligation", the term Obligation shall be deemed to include Underlying Obligations for which the Reference Entity is acting as provider of a Guarantee Obligation and Insured Instruments for which the Reference Entity is acting as provider of a Qualifying Policy. In the case of a Guarantee Obligation and an Underlying Obligation, or a Qualifying Policy and an Insured Instrument, references to the Reference Entity in sub-paragraph (i) above shall be deemed to refer to the Underlying Obligor or Insured Obligor (as applicable), and the reference to the Reference Entity in sub-paragraph (ii) above shall continue to refer to the Reference Entity.

If an exchange has occurred, the determination as to whether one of the events described under sub-paragraphs (i)(A) to (E) above has occurred will be based on a comparison of the terms of the Bond immediately prior to such exchange and the terms of the resulting obligations immediately following such exchange.

"Restructuring Date" means the date on which a Restructuring is legally effective in accordance with the terms of the documentation governing such Restructuring.

"Restructuring Maturity Limitation Date" means, with respect to a Deliverable Obligation, the Limitation Date occurring on or immediately following the Scheduled Maturity Date; provided that, if the final maturity date of the Restructured Bond or Loan with the latest final maturity date of any Restructured Bond or Loan occurs prior to the 2.5-year Limitation Date (such Restructured Bond or Loan, a **"Latest Maturity Restructured Bond or Loan"**) and the Scheduled Maturity Date occurs prior to the final maturity date of such Latest Maturity Restructured Bond or Loan, then the Restructuring Maturity Limitation Date will be the final maturity date of such Latest Maturity Restructured Bond or Loan. For the purposes of the foregoing definition, "final maturity date" shall, in relation to a Qualifying Policy and an Insured Instrument in the form of a pass-through certificate or similar funded beneficial interest, mean the specified date by which the Qualifying Policy guarantees or insures, as applicable, that the ultimate distribution of the Certificate Balance will occur.

"Reverse Dual Currency Redemption Rate of Exchange" means the bid spot exchange rate for the Equivalent Currency/Specified Currency which appears on the Reverse Dual Currency Redemption Relevant Screen Page (as specified in the relevant Pricing Supplement) at or around the Reverse Dual Currency Redemption Relevant Time (as specified in the relevant Pricing Supplement) on the Redemption Pricing Date (as specified in the relevant Pricing Supplement), as determined by the Calculation Agent (or, if the Reverse Dual Currency Redemption Rate of Exchange does not appear on the Reverse Dual Currency Redemption Relevant Screen Page at the Reverse Dual Currency Redemption Relevant Time, the Reverse Dual Currency Redemption Rate of Exchange will be determined by the Calculation Agent in its sole discretion acting in a commercially reasonable manner).

"Revised Currency Rate" means, with respect to a Replacement Deliverable Obligation specified in a NOPS Amendment Notice, the rate of conversion between the currency in which the Replaced Deliverable Obligation Outstanding Amount is denominated and the currency in which the Outstanding Amount of such Replacement Deliverable Obligation is denominated that is determined either:

- (i) by reference to the Currency Rate Source as at the Next Currency Fixing time; or
- (ii) if such rate is not available at such time, as the Calculation Agent shall determine in a commercially reasonable manner.

"Scheduled Maturity Date" means the date specified as such in the applicable Pricing Supplement which shall not be subject to adjustment in accordance with any Business Day Convention unless otherwise specified in the applicable Pricing Supplement.

"Seniority Level" means, with respect to an obligation of the Reference Entity, (a) "Senior Level" or "Subordinated Level" as specified in the relevant Pricing Supplement, or (b) if no such seniority level is specified in the relevant Pricing Supplement, "Senior Level" if the Original Non-Standard Reference Obligation is a Senior Obligation or "Subordinated Level" if the Original Non-Standard Reference Obligation is a Subordinated Obligation, failing which (c) "Senior Level".

"Senior Obligation" means any obligation which is not Subordinated to any unsubordinated Borrowed Money obligation of the Reference Entity.

"Settlement Currency" means the currency specified as such in the relevant Pricing Supplement, or if no currency is so specified in the relevant Pricing Supplement, the Specified Currency.

"Settlement Method" means the settlement method specified as such in the relevant Pricing Supplement and if no Settlement Method is specified in the relevant Pricing Supplement, Auction Settlement.

"Short Notional Credit Derivative Transaction" shall have the meaning of a Notional Credit Derivative Transaction, except (i) the notional amount is the Reference Entity Notional Amount for the Short Reference Entity and (ii) the Reference Entity is the Short Reference Entity.

"Short Reference Entity" means the entity specified as such in the applicable Pricing Supplement;

"Single Reference Entity CLN" means Credit Linked Notes where the Issuer purchases credit protection from the Noteholders in respect of only one Reference Entity.

"Solvency Capital Provisions" means any terms in an obligation which permit the Reference Entity's payment obligations thereunder to be deferred, suspended, cancelled, converted, reduced or otherwise varied and which are necessary in order for the obligation to constitute capital resources of a particular tier.

"Sovereign" means any state, political subdivision or government, or any agency, instrumentality, ministry, department or other authority acting in a governmental capacity (including without limiting the foregoing, the central bank) thereof.

"Sovereign Restructured Deliverable Obligation" means an Obligation of a Reference Entity which is a Sovereign (either directly or as provider of a Relevant Guarantee) (a) in respect of which a Restructuring that is the subject of the Credit Event Notice or DC Credit Event Announcement has occurred and (b) which fell within the paragraph (a) of the definition "Deliverable Obligation" immediately preceding the date on which such Restructuring is legally effective in accordance with the terms of the documentation governing such Restructuring.

"Sovereign Succession Event" means, with respect to a Reference Entity that is a Sovereign, an annexation, unification, secession, partition, dissolution, consolidation, reconstitution or other similar event.

"Specified Currency" means an obligation that is payable in the currency or currencies specified as such in the relevant Pricing Supplement (or, if "Specified Currency" is specified in the relevant Pricing Supplement and no currency is so specified, any Standard Specified Currency); **provided that** if the euro is a Specified Currency, "Specified Currency" shall also include an obligation that was previously payable in the euro, regardless of any redenomination thereafter if such redenomination occurred as a result of action taken by a Governmental Authority of a Member State of the European Union which is of general application in the jurisdiction of such Governmental Authority.

"Specified Currency" has the meaning given in the relevant Pricing Supplement.

"Specified Denomination(s)" has the meaning given in the relevant Pricing Supplement.

"Specified Office" has the meaning given in the Indenture.

"Specified Period" has the meaning given in the relevant Pricing Supplement.

"SRO List" means the list of Standard Reference Obligations as published by ISDA on its website at www.isda.org from time to time (or any successor website thereto) or by a third party designated by ISDA on its website from time to time.

"Standard Reference Obligation" means, in respect of a Reference Entity, the obligation of such Reference Entity with the relevant Seniority Level which is specified from time to time on the SRO List, as determined by the Calculation Agent in its sole discretion. If, in the determination of the Calculation Agent, the Standard Reference Obligation for a Reference Entity is removed from the SRO List, such obligation shall cease to be the Reference Obligation for such Reference Entity (other than for purposes of the "Not Subordinated" Obligation Characteristic or "Not Subordinated" Deliverable Obligation Characteristic) and there shall be no Reference Obligation for such Reference Entity unless and until, in the determination of the Calculation Agent, such obligation is subsequently replaced on the SRO List, in which case, the new Standard Reference Obligation in respect of such Reference Entity shall constitute the Reference Obligation for such Reference Entity.

"Standard Specified Currency" means each of the lawful currencies of Canada, Japan, Switzerland, France, Germany, the United Kingdom and the United States of America and the euro and any successor currency to any of the aforementioned currencies (which in the case of the euro, shall mean the currency which succeeds to and replaces the euro in whole).

"Steps Plan" means a plan evidenced by Eligible Information contemplating that there will be a series of successions to some or all of the Relevant Obligations of the Reference Entity, by one or more entities.

"Subordinated Obligation" means any obligation which is Subordinated to any unsubordinated Borrowed Money obligation of the Reference Entity or which would be so Subordinated if any unsubordinated Borrowed Money obligation of the Reference Entity existed.

"Subordination" means, with respect to an obligation (the **"Second Obligation"**) and another obligation of the Reference Entity to which such obligation is being compared (the **"First Obligation"**), a contractual, trust or similar arrangement providing that (a) upon the liquidation, dissolution, reorganisation or winding-up of the Reference Entity, claims of the holders of the First Obligation are required to be satisfied prior to the claims of the holders of the Second Obligation, or (b) the holders of the Second Obligation will not be entitled to receive or retain principal payments in respect of their claims against the Reference Entity at any time that the Reference Entity is in payment arrears or is otherwise in default under the First Obligation. **"Subordinated"** will be construed accordingly. For purposes of determining whether Subordination exists or whether an obligation is Subordinated with respect to another obligation to which it is being compared, (i) the existence of preferred creditors arising by operation of law or of collateral, credit support or other credit enhancement or security arrangements shall not be taken into account, except that, notwithstanding the foregoing, priorities arising by operation of law shall be taken into account where the Reference Entity is a Sovereign and (ii) in the case of the Reference Obligation or the Prior Reference Obligation, as applicable, the ranking in priority of payment shall be determined as of the date as of which it was issued or incurred (or in circumstances where the Reference Obligation or a Prior Reference Obligation is the Standard Reference Obligation and "Standard Reference Obligation" is applicable, then the priority of payment of the Reference Obligation or the Prior Reference Obligation, as applicable, shall be determined as of the date of selection) and, in each case, shall not reflect any change to such ranking in priority of payment after such date.

"Subsidiary" means, in relation to any Person (the "first Person") at any particular time, any other Person (the "second Person"):

- (i) whose affairs and policies the first Person controls or has the power to control, whether by ownership of share capital, contract, the power to appoint or remove members of the governing body of the second Person or otherwise; or
- (ii) whose financial statements are, in accordance with applicable law and generally accepted accounting principles, consolidated with those of the first Person.

"Substitute Reference Obligation" means, with respect to a Non-Standard Reference Obligation to which a Substitution Event has occurred, the obligation that will replace the original Reference Obligation, determined by the Calculation Agent as follows:

- (i) The Calculation Agent shall identify the Substitute Reference Obligation in accordance with sub-paragraphs (i), (iv) and (v) below to replace the original Reference Obligation; provided that the Calculation Agent will not identify an obligation as the Substitute Reference Obligation if, at the time of the determination, such obligation has already been rejected as the Substitute Reference Obligation by the relevant Credit Derivatives Determinations Committee and such obligation has not changed materially since the date of such DC Resolution.
- (ii) If any of the events set forth under sub-paragraphs (i) or (iii) of the definition of "Substitution Event" have occurred with respect to the Non-Standard Reference Obligation, the Non-Standard Reference Obligation will cease to be the Reference Obligation (other than for purposes of the "Not Subordinated" Obligation Characteristic or "Not Subordinated" Deliverable Obligation Characteristic and sub-paragraph (iii)(B) below). If the event set forth in sub-paragraph (ii) of the definition of "Substitution Event" has occurred with respect to the Non-Standard Reference Obligation and no Substitute Reference Obligation is available, the Non-Standard Reference Obligation will continue to be the Reference Obligation until the Substitute Reference Obligation is identified or, if earlier, until any of the events set forth under sub-paragraphs (i) or (iii) of the definition of "Substitution Event" occur with respect to such Non-Standard Reference Obligation.
- (iii) The Substitute Reference Obligation shall be an obligation that on the Substitution Date:
 - (a) is a Borrowed Money obligation of the Reference Entity (either directly or as provider of a guarantee or Qualifying Policy);
 - (b) satisfies the "Not Subordinated" Deliverable Obligation Characteristic as of the date it was issued or incurred (without reflecting any change to the priority of payment after such date) and on the Substitution Date; and

- (c) if:
- (1) the Non-Standard Reference Obligation was a Conforming Reference Obligation when issued or incurred and immediately prior to the Substitution Event Date:
 - (A) is a Deliverable Obligation (other than a Loan) determined in accordance with sub-paragraph (i) of the definition of "Deliverable Obligation"; or if no such obligation is available,
 - (B) is a Loan (other than a Private-side Loan) which constitutes a Deliverable Obligation determined in accordance with sub-paragraph (i) of the definition of "Deliverable Obligation";
 - (2) the original Reference Obligation was a Bond (or any other Borrowed Money obligation other than a Loan) which was a Non-Conforming Reference Obligation when issued or incurred and/or immediately prior to the Substitution Event Date:
 - (A) is a Non-Conforming Substitute Reference Obligation (other than a Loan); or if no such obligation is available,
 - (B) is a Deliverable Obligation (other than a Loan) determined in accordance with sub-paragraph (i) of the definition of "Deliverable Obligation"; or if no such obligation is available,
 - (C) is a Non-Conforming Substitute Reference Obligation which is a Loan (other than a Private-side Loan); or if no such obligation is available,
 - (D) is a Loan (other than a Private-side Loan) which constitutes a Deliverable Obligation determined in accordance with sub-paragraph (i) of the definition of "Deliverable Obligation"; or
 - (3) the original Reference Obligation was a Loan which was a Non-Conforming Reference Obligation when incurred and/or immediately prior to the Substitution Event Date:
 - (A) is a Non-Conforming Substitute Reference Obligation which is a Loan (other than a Private-side Loan); or if no such obligation is available,
 - (B) is a Non-Conforming Substitute Reference Obligation (other than a Loan); or if no such obligation is available,
 - (C) is a Deliverable Obligation (other than a Loan) determined in accordance with sub-paragraph (i) of the definition of "Deliverable Obligation"; or if no such obligation is available,
 - (D) is a Loan (other than a Private-side Loan) which constitutes a Deliverable Obligation determined in accordance with sub-paragraph (i) of the definition of "Deliverable Obligation".
- (iv) If more than one potential Substitute Reference Obligation is identified pursuant to the process described in sub-paragraph (iii), the Substitute Reference Obligation will be the potential Substitute Reference Obligation that most closely preserves the economic equivalent of the delivery and payment obligations of the Credit Linked Notes, as determined by the Calculation Agent. The Calculation Agent will notify the Issuer of the Substitute Reference Obligation as soon as reasonably practicable after it has been identified in accordance with sub-paragraph (iii) and the Substitute Reference Obligation shall replace the Non-Standard Reference Obligation immediately upon such notification.
- (v) If a Substitution Event has occurred with respect to the Non-Standard Reference Obligation and the Calculation Agent determines that no Substitute Reference Obligation is available for the Non-Standard Reference Obligation, then, subject to sub-paragraph (i) and notwithstanding the fact that the Non-Standard Reference Obligation may have ceased to be the Reference Obligation in

accordance with sub-paragraph (ii), the Calculation Agent shall use reasonable commercial efforts to continue to attempt to identify the Substitute Reference Obligation.

"Substitution Date" means, with respect to a Substitute Reference Obligation, the date on which the Calculation Agent notifies the Issuer and the Noteholders that such Substitute Reference Obligation has been identified in accordance with the definition of "Substitute Reference Obligation".

"Substitution Event" means, with respect to the Non-Standard Reference Obligation:

- (i) the Non-Standard Reference Obligation is redeemed in whole;
- (ii) the aggregate amounts due under the Non-Standard Reference Obligation have been reduced by redemption or otherwise below U.S.\$10 million (or its equivalent in the relevant Obligation Currency, as determined by the Calculation Agent); or
- (iii) for any reason, other than due to the existence or occurrence of a Credit Event, the Non-Standard Reference Obligation is no longer an obligation of the Reference Entity (either directly or as provider of a guarantee or Qualifying Policy),

and for the purposes of identification of the Non-Standard Reference Obligation, any change in the Non-Standard Reference Obligation's CUSIP number or ISIN or other similar identifier will not, in and of itself, constitute a Substitution Event.

If an event described in sub-paragraphs (i) or (ii) above has occurred on or prior to the Trade Date, then a Substitution Event shall be deemed to have occurred pursuant to sub-paragraphs (i) or (ii) above, as the case may be, on the Trade Date.

"Substitution Event Date" means, with respect to the Reference Obligation, the date of the occurrence of the relevant Substitution Event.

"Succession Date" means the legally effective date of an event in which one or more entities succeed to some or all of the Relevant Obligations of a Reference Entity; provided that if at such time, there is a Steps Plan, the Succession Date will be the legally effective date of the final succession in respect of such Steps Plan, or if earlier (a) the date on which a determination of the Calculation Agent in accordance with sub-paragraph (i) of the definition of "Successor" would not be affected by any further related successions in respect of such Steps Plan, or (b) the occurrence of an Event Determination Date in respect of such Reference Entity or any entity which would constitute a Successor.

"Successor" means:

- (i) subject to sub-paragraph (iii) below, in relation to any Reference Entity, the entity or entities determined as follows:
 - (a) subject to sub-paragraph (g) below, if one entity succeeds, either directly or as a provider of a Relevant Guarantee or Qualifying Policy, to seventy-five per cent or more of the Relevant Obligations of the Reference Entity, that entity will be the sole Successor in respect of the relevant Reference Entity;
 - (b) if only one entity succeeds, either directly or as a provider of a Relevant Guarantee or Qualifying Policy, to more than twenty-five per cent (but less than seventy-five per cent) of the Relevant Obligations of the Reference Entity, and not more than twenty-five per cent of the Relevant Obligations of the Reference Entity remain with the Reference Entity, the entity that succeeds to more than twenty-five per cent of the Relevant Obligations will be the sole Successor in respect of the relevant Reference Entity;
 - (c) if more than one entity each succeeds, either directly or as a provider of a Relevant Guarantee or Qualifying Policy, to more than twenty-five per cent of the Relevant Obligations of the Reference Entity, and not more than twenty-five per cent of the Relevant Obligations of the Reference Entity remain with the Reference Entity, the entities that succeed to more than twenty-five per cent of the Relevant Obligations will each be a Successor in respect of the relevant Reference Entity;

- (d) if one or more entities each succeeds, either directly or as a provider of a Relevant Guarantee or Qualifying Policy, to more than twenty-five per cent of the Relevant Obligations of the Reference Entity, and more than twenty-five per cent of the Relevant Obligations of the Reference Entity remain with the Reference Entity, each such entity and the Reference Entity will each be a Successor;
 - (e) if one or more entities succeed, either directly or as a provider of a Relevant Guarantee or Qualifying Policy, to a portion of the Relevant Obligations of the Reference Entity, but no entity succeeds to more than twenty-five per cent of the Relevant Obligations of the Reference Entity and the Reference Entity continues to exist, there will be no Successor and the Reference Entity will not be changed in any way as a result of such succession;
 - (f) if one or more entities succeed, either directly or as a provider of a Relevant Guarantee or Qualifying Policy, to a portion of the Relevant Obligations of the Reference Entity, but no entity succeeds to more than twenty-five per cent of the Relevant Obligations of the Reference Entity and the Reference Entity ceases to exist, the entity which succeeds to the greatest percentage of Relevant Obligations will be the Successor (**provided that** if two or more entities succeed to an equal percentage of Relevant Obligations, each such entity will be a Successor; and
 - (g) in respect of a Reference Entity which is not a Sovereign, if one entity assumes all of the obligations (including at least one Relevant Obligation) of the Reference Entity, and at the time of the determination either (1) the Reference Entity has ceased to exist, or (2) the Reference Entity is in the process of being dissolved (howsoever described) and the Reference Entity has not issued or incurred any Borrowed Money obligation at any time since the legally effective date of the assumption, such entity (the "**Universal Successor**") will be the sole Successor in respect of the relevant Reference Entity.
- (ii) The Calculation Agent will be responsible for determining, as soon as reasonably practicable after it becomes aware of the existence of the relevant Successor, any Successor or Successors; **provided that** the Calculation Agent will not make such determination if, at the time of determination, the DC Secretary has publicly announced that the relevant Credit Derivatives Determinations Committee has Resolved that there is no Successor based on the relevant succession to Relevant Obligations.
- The Calculation Agent will make all calculations and determinations required to be made in relation to the determination of any Successor or Successors on the basis of Eligible Information and will notify the Issuer of any such calculation or determination as soon as practicable.
- In calculating the percentages used to determine whether an entity qualifies as a Successor, if there is a Steps Plan, the Calculation Agent shall consider all related successions in respect of such Steps Plan in aggregate as if forming part of a single succession.
- (iii) An entity may only be a Successor if:
- (a) either (1) the related Succession Date occurs on or after the Successor Backstop Date, or (2) such entity is a Universal Successor in respect of which the Succession Date occurred on or after 1 January 2014;
 - (b) the Reference Entity had at least one Relevant Obligation outstanding immediately prior to the Succession Date and such entity succeeds to all or part of at least one Relevant Obligation of the Reference Entity; and
 - (c) where the Reference Entity is a Sovereign, such entity succeeded to the Relevant Obligations by way of a Sovereign Succession Event.
- (iv) For purposes of this definition of "Successor", "**succeed**" means, with respect to a Reference Entity and its Relevant Obligations, that an entity other than the Reference Entity (a) assumes or becomes liable for such Relevant Obligations whether by operation of law or pursuant to any agreement (including, with respect to a Reference Entity that is a Sovereign, any protocol, treaty, convention, accord, concord, entente, pact or other agreement), or (b) issues Bonds or incurs Loans (the "**Exchange Bonds or Loans**") that are exchanged for Relevant Obligations, and in either case the

Reference Entity is not thereafter a direct obligor or a provider of a Relevant Guarantee or Qualifying Policy with respect to such Relevant Obligations or such Exchange Bonds or Loans, as applicable. For purposes of this definition of "Successor", "**succeeded**" and "**succession**" shall be construed accordingly.

- (v) In the case of an exchange offer, the determination required pursuant to the sub-paragraph (i) shall be made on the basis of the outstanding principal balance of Relevant Obligations exchanged and not on the basis of the outstanding principal balance of the Exchange Bonds or Loans.
- (vi) If two or more entities (each, a "**Joint Potential Successor**") jointly succeed to a Relevant Obligation (the "**Joint Relevant Obligation**") either directly or as a provider of a Relevant Guarantee or Qualifying Policy, then (a) if the Joint Relevant Obligation was a direct obligation of the Reference Entity, it shall be treated as having been succeeded by the Joint Potential Successor (or Joint Potential Successors, in equal parts) which succeeded to such Joint Relevant Obligation as direct obligor or obligors, or (b) if the Joint Relevant Obligation was a Relevant Guarantee or Qualifying Policy, it shall be treated as having been succeeded to by the Joint Potential Successor (or Joint Potential Successors, in equal parts) which succeeded to such Joint Relevant Obligation as guarantor or guarantors or provider of a Qualifying Policy, if any, or otherwise by each Joint Potential Successor in equal parts.

"**Successor Backstop Date**" means for purposes of any Successor, the date that is ninety calendar days prior to the Trade Date, provided, however, that the Successor Backstop Date may be adjusted by the Calculation Agent using its discretion in order to match any Hedge Transaction. The Credit Event Backstop Date shall not be subject to adjustment in accordance with any Business Day Convention.

"**Talon**" means a talon for further Coupons.

"**TARGET2**" means the Trans-European Automated Real-Time Gross Settlement Express Transfer payment system which utilises a single shared platform and which was launched on 19 November 2007 or any successor thereto.

"**TARGET Settlement Day**" means any day on which TARGET2 is open for the settlement of payments in euro.

"**Trade Date**" means the date specified as such in the applicable Pricing Supplement.

"**Transaction Auction Settlement Terms**" means, in respect of any Reference Entity and a related Credit Event, the Credit Derivatives Auction Settlement Terms published by ISDA in respect of such Credit Event and in respect of which the relevant Notional Credit Derivative Transaction would be an Auction Covered Transaction.

"**Transaction Type**" means, unless otherwise specified in the relevant Pricing Supplement, each "Transaction Type" specified as such in the Physical Settlement Matrix from time to time.

"**Transferable**" means an obligation that is transferable to institutional investors without any contractual, statutory or regulatory restriction; **provided that** none of the following shall be considered contractual, statutory or regulatory restrictions:

- (i) contractual, statutory or regulatory restrictions that provide for eligibility for resale pursuant to Rule 144A or Regulation S promulgated under the United States Securities Act of 1933, as amended (and any contractual, statutory or regulatory restrictions promulgated under the laws of any jurisdiction having a similar effect in relation to the eligibility for resale of an obligation);
- (ii) restrictions on permitted investments such as statutory or regulatory investment restrictions on insurance companies and pension funds; or
- (iii) restrictions in respect of blocked periods on or around payment dates or voting periods.

"**Transfer Agents**" means the Transfer Agent and any successor or additional transfer agents appointed from time to time in connection with the Notes.

"**Treaty**" means the Treaty on the Functioning of the European Union, as amended.

"Undeliverable Asset" means an Undeliverable Obligation, Undeliverable Loan Obligation, Unassignable Obligation, Undeliverable Participation, Non-Deliverable Obligation or an obligation which the Issuer has been unable to Deliver to the relevant Noteholder as described in paragraph (b)(ii) of "*Additional terms for Credit Linked Notes—Restructuring Credit Event—Mod Mod R*".

"Undeliverable Valuation Date" means the date that is up to 15 CLN Business Days (as selected by the Calculation Agent in its sole and absolute discretion) after the Latest Permissible Physical Settlement Date or, as applicable, the Extended Physical Settlement Date.

"Underlying Finance Instrument" means where the LPN Issuer provides finance to the Reference Entity by way of a deposit, loan or other Borrowed Money instrument.

"Underlying Loan" means a loan advanced to the Reference Entity by an LPN Issuer.

"Underlying Obligation" means, with respect to a guarantee, the obligation which is the subject of the guarantee.

"Underlying Obligor" means, with respect to an Underlying Obligation, the issuer in the case of a Bond, the borrower in the case of a Loan, or the principal obligor in the case of any other Underlying Obligation.

"United States" and **"U.S."** mean, unless otherwise specified with respect to any particular series of notes, the United States of America, its territories and possessions and other areas subject to its jurisdiction.

"United States Alien" means a beneficial owner of Notes that is for U.S. federal income tax purposes

- (i) an individual who is not a citizen or resident of the United States;
- (ii) a foreign corporation; or
- (iii) a foreign estate or trust.

"Unwind Costs" means,

- (i) if "Standard Unwind Costs" are specified in the applicable Pricing Supplement (or in the absence of any such specification), an amount, subject to a minimum of zero, determined by the Calculation Agent equal to the sum of (without duplication) all costs, expenses (including loss of funding), tax and duties incurred by the Issuer in connection with the redemption of the Credit Linked Notes and the related termination, settlement or re-establishment of any Hedge Transaction, such amount to be apportioned *pro rata* amongst the principal amount of each Credit Linked Note outstanding; or
- (ii) such other amount as specified in the applicable Pricing Supplement.

"Valuation Date" means any CLN Business Day falling in the period between the 55th and the 122nd CLN Business Day following the Event Determination Date, or, following any Auction Cancellation Date or No Auction Announcement Date, such later CLN Business Day selected by the Calculation Agent, (in each case, as selected by the Calculation Agent in its sole and absolute discretion).

"Valuation Obligation" means, in respect of a Reference Entity, notwithstanding anything to the contrary in the provisions of these Credit Linked Terms, (a) the Reference Obligation or (b) any obligation of such Reference Entity (either directly or as provider of a Qualifying Guarantee or, as the case may be, Qualifying Affiliate Guarantee), which would constitute a "Deliverable Obligation" if Physical Settlement were the applicable Settlement Method, as selected by the Issuer in its sole and absolute discretion on the applicable Valuation Date; **provided that**, for such purpose any reference to the words "Delivery Date" in the definitions of "Conditionally Transferable Obligation", "Deliverable Obligation", within any of the terms comprising "Deliverable Obligation Category" or "Deliverable Obligation Characteristic" and "Due and Payable Amount" shall be deemed to be a reference to the words "Relevant Valuation Date".

"Valuation Obligations Portfolio" means one or more Valuation Obligations of a Reference Entity selected by the Calculation Agent in its discretion, each in an Outstanding Principal Balance (each, a "Valuation Obligation Amount") selected by the Calculation Agent in its sole and absolute discretion provided that the aggregate of such Outstanding Principal Balances (or in each case the equivalent in the Specified Currency thereof (converted at the foreign exchange rate prevailing on any date from (and

including) the Event Determination Date to (and including) the Valuation Date, as selected by the Calculation Agent in its sole and absolute discretion)), shall not exceed the relevant Reference Entity Notional Amount.

"Valuation Time" means the time specified in relation to a Reference Entity or, if no time is so specified, 11:00 a.m. in the principal trading market for the relevant Valuation Obligation or Undeliverable Asset, as the case may be.

"Voting Shares" means those shares or other interests that have the power to elect the board of directors or similar governing body of an entity.

"Weighted Average Final Price" means the weighted average of the Final Prices determined for each selected Valuation Obligation in the Valuation Obligations Portfolio on the applicable Valuation Date, weighted by the Currency Amount of each such Valuation Obligation (or its equivalent in the Settlement Currency, converted by the Calculation Agent, in a commercially reasonable manner, by reference to exchange rates in effect at the time of such determination).

"Weighted Average Quotation" means the weighted average of firm bid quotations obtained from CLN Dealers at the Valuation Time, to the extent reasonably practicable, each for an amount of the Valuation Obligation or Undeliverable Asset, as the case may be, with an Outstanding Principal Balance or Due and Payable Amount, as applicable, of as large a size as available but less than the Quotation Amount (but of a size at least equal to the Minimum Quotation Amount) that in aggregate are approximately equal to the Quotation Amount.

"Zero Coupon Note" means a Note specified as such in the relevant Pricing Supplement.

FORM OF PRICING SUPPLEMENT

[MIFID II product governance / Professional investors and eligible counterparties only target market – Solely for the purposes of [the/each] manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, "**MiFID II**"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. *[Include reference to any negative target market, if required]*. Any person subsequently offering, selling or recommending the Notes (a "**distributor**") should take into consideration the manufacturer['s/s'] target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer['s/s'] target market assessment) and determining appropriate distribution channels.]

[IMPORTANT – PROHIBITION OF SALES TO EEA RETAIL INVESTORS - The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("**EEA**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU ("**MiFID II**"); or (ii) a customer within the meaning of Directive 2002/92/EC, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.]

Pricing Supplement dated [•]

WELLS FARGO FINANCE LLC
Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes]
Fully and Unconditionally Guaranteed by Wells Fargo & Company
under the U.S.\$10,000,000,000
Euro Medium Term Note Programme
Part A — CONTRACTUAL TERMS

[Terms used herein shall be deemed to be defined as such for the purposes of the Description of the Notes set forth in the Information Memorandum dated 19 September 2018 [and the supplemental Information Memorandum dated [date]] ([together,] the "**Information Memorandum**"). This Pricing Supplement contains the final terms of the Notes and must be read in conjunction with such Information Memorandum.

Full information on the Issuer, the Guarantor and the offer of the Notes described herein is only available on the basis of the combination of this Pricing Supplement and the Information Memorandum. Copies of the Information Memorandum may be obtained from Wells Fargo Finance LLC and Wells Fargo & Company during normal business hours at Wells Fargo & Company, Office of the Corporate Secretary, Wells Fargo Center, MAC N9305-173, Sixth and Marquette, Minneapolis, Minnesota 55479, United States of America.]

[In accordance with Directive 2003/71/EC, as amended, including by Directive 2010/73/EU, no prospectus is required in connection with the issuance of the Notes described herein.]

[Include whichever of the following apply or specify as "Not Applicable" ("N/A"). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or sub-paragraphs. Italics denote guidance for completing the Pricing Supplement.]

[As a Noteholder, you will take an implied long position on the Long Reference Entity and an implied short position on the Short Reference Entity (each as defined in the Appendix to this Pricing Supplement), as if you are selling protection on the Long Reference Entity under a credit derivative transaction in an amount equal to the Reference Entity Notional Amount with respect to the Long Reference Entity for the term of the Notes and simultaneously buying protection on the Short Reference Entity for an amount equal to the Reference Entity Notional Amount with respect to the Short Reference Entity for the same duration. Any loss you may incur is capped at an amount equal to your investment in the Notes. However, the notional

amount of such implied long or short position is a function of the relevant Reference Entity Notional Amount. Your return may be affected by (i) whether a Credit Event occurs prior to the CLN Maturity Date with respect to none, both, or only one of these Reference Entities and (ii)(x) any difference in the market values of the obligations of the Reference Entities or (y) by the market values of the obligations of a Reference Entity and the termination value of your implied credit position with respect to the other Reference Entity, as applicable. If a Credit Event does not occur with respect to both of these Reference Entities prior to the CLN Maturity Date and the Notes have not been otherwise redeemed, the Issuer will pay you an amount equal to your pro rata share of the outstanding principal amount of the Notes (together with interest, if any, payable thereon) on the CLN Maturity Date. If a Credit Event occurs (and the Conditions to Settlement are satisfied) with respect to one or both of these Reference Entities prior to the CLN Maturity Date, the Notes will be subject to redemption. The payment to be made by the Issuer (if any) upon such redemption will be affected by any difference in the market values of the obligations of the Reference Entities if a Credit Event has occurred with respect to both Reference Entities. Otherwise, that payment will be affected by the market values of the obligations of the Reference Entity in respect of which a Credit Event has occurred and the termination value of, and any Unwind Costs related to, your implied credit position with respect to the other Reference Entity. [In addition, if the Reference Entity Notional Amount with respect to any Reference Entity exceeds the aggregate outstanding principal amount of the Notes, any gains or losses may be magnified as a result of such excess upon the occurrence of a Credit Event with respect to any Reference Entity or other early redemption of the Notes.]]¹

[The Notes are Basket CLNs where the Issuer purchases credit protection from the Noteholders in respect of a basket (the "**CLN Basket**") of Reference Entities (other than on an Nth-to-default basis) that replicates [•] Index (the "**Reference Index**"). The Reference Index is composed of [•] entities [with investment grade credit ratings] that trade in the credit default swap market, with each entity having [equal or approximately equal weightings][•]. The CLN Basket is composed entirely of the Reference Entities that are the [•] entities constituting the Reference Index[, with the weighting of each Reference Entity in the CLN Basket being the same as the weighting of such entity in the Reference Index]. The Reference Index Annex listing each Reference Entity and the weighting applicable to such entity in the Reference Index is included as Exhibit A hereto (the "**Reference Index Annex**").

As a Noteholder, you will be exposed to the credit of each Reference Entity in the CLN Basket, as though you have sold credit protection to the Issuer on each Reference Entity separately. Your exposure to the credit of each Reference Entity will be the part of your investment in the Notes that is attributable to such Reference Entity based on the weighting of such Reference Entity in the CLN Basket. Accordingly, if a Credit Event occurs (and the Conditions to Settlement are satisfied) with respect to any Reference Entity prior to the CLN Maturity Date, the relevant portion of the Aggregate Nominal Amount that is attributable to such Reference Entity based on its weighting in the CLN Basket will be redeemed (as described in "**Redemption — Redemption following Satisfaction of Conditions to Settlement**" in the Credit Linked Terms), and the Notes will otherwise continue in effect with respect to each other Reference Entity until the CLN Maturity Date (subject to the occurrence of a Credit Event (and the satisfaction of the Conditions to Settlement) with respect to any of those other Reference Entities prior to the CLN Maturity Date) (as described in "**General — Basket CLNs**" in the Credit Linked Terms).]²

| | | |
|----|---|---|
| 1. | Issuer | Wells Fargo Finance LLC |
| 2. | Guarantor | Wells Fargo & Company |
| 3. | (i) Series Number: | [•] |
| | [(ii) Tranche Number: | [•]] |
| | [(iii) Date on which the Notes become fungible: | [Not Applicable/The Notes shall be consolidated, form a single series and be interchangeable for trading purposes with the [•] on [[•]/the Issue Date/exchange of the Temporary Global Note for interests in the Permanent Global Note, as referred to in |

¹ Include bracketed language if Notes are CDS Spread Credit Linked Notes.

² Include bracketed language if Notes are Basket Credit Linked Notes referencing an Index.

paragraph 24 below [which is expected to occur on or about [•]].]

4. Specified Currency or Currencies: [•]
5. [Equivalent Currency [•]]
6. Aggregate Nominal Amount: [•]
 - [(i)] [Series]: [•]
 - [(ii)] Tranche: [•]
7. [Equivalent Aggregate Nominal Amount:
 - [(i)] [Series]: [•]
 - [(ii)] Tranche: [•]
8. Issue Price: [•] per cent. of the Aggregate Nominal Amount [plus accrued interest from [•]]
9. (i) Specified Denominations: [•]
 - (ii) Calculation Amount: [•]
 - [(iii)] Equivalent Calculation Amount: [•]
10. (i) Issue Date: [•]
 - (ii) Interest Commencement Date: [[•]/Issue Date/Not Applicable]
11. Maturity Date: [•] / [Interest Payment Date falling in or nearest to [•]]
12. Interest Basis: [[•] per cent. Fixed Rate]
[[•] [•] [EURIBOR][LIBOR][BBSW][•] +/- [•] per cent. Floating Rate]
[Floating Rate: CMS Rate]
[Floating Rate: CMT Rate]
[Floating Rate: ISDA Rate]
[Spread Notes]
[Zero Coupon]
[Index-Linked Interest]
[Other *specify*]]
[further particulars specified below]
13. Redemption/Payment Basis: [Redemption at par] [Equivalent Currency Redemption provisions are applicable in respect of the Notes]

[Redemption or repurchase will be subject to required regulatory approval, if any.]

[Index-Linked Redemption]

[Credit Linked Notes]

[Equity Linked Notes]

[Dual Currency]

[Partly Paid]

[Instalment]

[Other *[specify]*]

14. Redemption for Hedging Disruption: [Applicable]/[Not Applicable]
15. Change of Interest or Redemption/Payment Basis: [*]/[Not Applicable]
16. Put/Call Options: [Put Option]/[Not Applicable]
[Call Option]/[Not Applicable]
[further particulars specified below]
17. Status of the Notes: Senior
18. Date [Board] approval for issuance of Notes and the Guarantee obtained: [[*] [and [*], respectively] / [Not Applicable]

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

19. Fixed Rate Note Provisions [Applicable/Not Applicable]
- (i) Rate(s) of Interest: [*] per cent. per annum payable in arrear on each Interest Payment Date
- (ii) Interest Payment Date(s): [[*], [*], [*] and [*]] in each year from and including [*] up to and including the Maturity Date/[specify other]
- (iii) Fixed Coupon Amount(s): [*] per Calculation Amount
- (iv) Broken Amount(s): [*] per Calculation Amount, payable on the Interest Payment Date falling [in/on] [*] / [Not Applicable]
- (v) Day Count Fraction: [Actual/Actual (ICMA) / Actual/Actual (/ISDA) / Actual/365 (Fixed) / Sterling/FRN / Actual/360 / 30/360 / 30E/360]
- (vi) Other terms relating to the method of calculating interest for Fixed Rate Notes: [Not Applicable]/[*]
20. Floating Rate Note Provisions [Applicable/Not Applicable]
- (i) Interest Period(s): [*]
- (ii) Specified Period: [Not Applicable]/[*]

- (iii) Specified Interest Payment Dates: [Not Applicable]/[Interest shall be payable [annually/semi-annually/quarterly/monthly] in arrear on [•], [•], [•] and [•]] in each year commencing on [•], up to and including [the Maturity Date], subject to adjustment in accordance with the Business Day Convention set out in (v) below]/[specify other]
- (iv) [First Interest Payment Date]: [•]
- (v) Business Day Convention: [Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/ Preceding Business Day Convention/[•]]
- (vi) Additional Business Centre(s): [Not Applicable/[•]]
- (vii) Manner in which the Rate(s) of Interest is/are to be determined: [Screen Rate Determination/ISDA Rate Determination/CMS Rate Determination/CMT Rate Determination/other *[give details]*]
- (viii) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s): [•] shall be the Calculation Agent
- (ix) Screen Rate Determination: [Applicable/Not Applicable] *[For Spread Notes specify the following: the Notes are Spread Notes. For the purposes of Condition [•], "A" shall be / "B" shall be:]*
- Reference Rate: [•] [•] [EURIBOR][LIBOR][BBSW][•]
 - Rate Multiplier: [Not Applicable]/[•]
 - Interest Determination Date(s): [•]
 - Relevant Screen Page: [•]
 - Relevant Time: [•]
 - Relevant Financial Centre: [•]
 - Reference Banks: [•]
 - Margin(s): [+/-][•] per cent. per annum [from and including [•] to, but excluding, [•], [+/-][•] per cent. per annum from and including [•] to, but excluding [•]]
- (x) CMS Rate Determination: [Applicable/Not Applicable] *[For Spread Notes specify the following: the Notes are Spread Notes. For the purposes of Condition [•], "A" shall be / "B" shall be:]*
- CMS Reference Date: [•]
 - Interest Determination Date(s): [•]

- Relevant Screen Page: [•]
 - Relevant Time: [•]
 - Margin(s): [+/-][•] per cent. per annum [from and including [•] to, but excluding, [•], [+/-][•] per cent. per annum from and including [•] to, but excluding [•]]
 - Rate Multiplier: [Not Applicable]/[•]
 - Designated Maturity: [•]
 - CMS Day Count Fraction: [Actual/Actual (ICMA) / Actual/Actual (/ISDA) / Actual/365 (Fixed) / Sterling/FRN / Actual/360 / 30/360 / 30E/360]
 - CMS Floating Leg Rate: [•] (as defined in the ISDA Definitions)
- (xi) CMT Rate Determination: [Applicable/Not Applicable] [*For Spread Notes specify the following: the Notes are Spread Notes. For the purposes of Condition [•], "A" shall be / "B" shall be:*]
- Initial Interest Rate: [•]
 - Margin(s): [+/-][•] per cent. per annum [from and including [•] to, but excluding, [•], [+/-][•] per cent. per annum from and including [•] to, but excluding [•]] [Not Applicable]
 - Rate Multiplier: [Not Applicable]/[•]
 - Interest Determination Date(s): [•]
 - Designated Reuters Page: CMT [Reuters Screen FRBCMT/Reuters Screen FEDCMT]
 - Weekly/Monthly Average: [Weekly/Monthly]
 - Designated Maturity Index: CMT [1/2/3/5/7/10/20/30] years
- (xii) ISDA Rate Determination: [Applicable/Not Applicable] [*For Spread Notes specify the following: the Notes are Spread Notes. For the purposes of Condition [•], "A" shall be / "B" shall be:*]
- Floating Rate Option: [•]
 - Designated Maturity: [•]
 - Reset Date: [•]
 - Margin(s): [[+/-][•] per cent. per annum] [Not Applicable]
 - Rate Multiplier: [Not Applicable]/[•]

| | | |
|--------|--|---|
| | • ISDA Definitions: | 2006 |
| (xiii) | Minimum Rate of Interest: | [[•] per cent. per annum [from and including [•] to, but excluding, [•], [+/-][•] per cent. per annum from and including [•] to, but excluding [•]]/Not Applicable] |
| (xiv) | Maximum Rate of Interest: | [[•] per cent. per annum [from and including [•] to, but excluding, [•], [+/-][•] per cent. per annum from and including [•] to, but excluding [•]]/Not Applicable] |
| (xv) | Spread Notes: | [Applicable / Not Applicable] |
| | • Margin(s): | [[+/-][•] per cent. per annum] [Not Applicable] |
| | | [The Notes are Step-up Notes. The Margin shall be: [•] for the Interest Period commencing in [month, year]; [•] for the Interest Period commencing in [month, year] |
| | • Rate Multiplier: | [Not Applicable]/[•] |
| (xvi) | Day Count Fraction: | [Actual/Actual (ICMA) / Actual/Actual (/ISDA) / Actual/365 (Fixed) / Sterling/FRN / Actual/360 / 30/360 / 30E/360] |
| (xvii) | Fall back provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Description of the Notes: | [Not Applicable]/[•] |
| 21. | Zero Coupon Note Provisions | [Applicable/Not Applicable] |
| (i) | [Amortisation/Accrual] Yield: | [•] per cent. per annum |
| (ii) | Reference Price: | [•] |
| (iii) | Day Count Fraction: | [30/360 / Actual/Actual (ICMA) / Actual/Actual(ISDA)] |
| (iv) | Any other formula/basis of determining amount payable: | [Not Applicable]/[•] |
| 22. | Index-Linked Note Provisions | [Applicable/Not Applicable] |
| (i) | Index/Formula: | [Give or annex details] |
| (ii) | Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s): | [•] shall be the Calculation Agent |
| (iii) | Provisions for determining Coupon where calculation by reference to Index and/or Formula is impossible or impracticable: | [•] |

- (iv) Specified Period: [•]/[Not Applicable]
- (v) Specified Interest Payment Dates: [Not Applicable]/[Interest shall be payable [annually/semi-annually/quarterly/monthly] in arrear on [•], [•], [•] and [•]] in each year commencing on [•], up to and including the Maturity Date, subject to adjustment in accordance with the Business Day Convention set out in (vi) below]
- (vi) Business Day Convention: [Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention/other *[give details]*]
- (vii) Additional Business Centre(s): [Not Applicable]/[•]
- (viii) Minimum Rate of Interest: [[•] per cent. per annum/Not Applicable]
- (ix) Maximum Rate of Interest: [[•] per cent. per annum/Not Applicable]
- (x) Day Count Fraction: [Actual/Actual (ICMA) / Actual/Actual (/ISDA) / Actual/365 (Fixed) / Sterling/FRN / Actual/360 / 30/360 / 30E/360]
23. Dual Currency Note Provisions [Applicable/Not Applicable]
- Dual Currency Relevant Screen Page: [•]
 - Dual Currency Relevant Time: [•]
 - Pricing Date(s): [In respect of an Interest Payment Date, the date falling [•] Business Days prior to such Interest Payment Date]
24. Reverse Dual Currency Note Provisions [Applicable/Not Applicable]
- Reverse Dual Currency Relevant Screen Page: [•]
 - Reverse Dual Currency Relevant Time: [•]
 - Pricing Date(s): [In respect of an Interest Payment Date, the date falling [•] Business Days prior to such Interest Payment Date]
25. Range Accrual Note Provisions [Applicable/Not Applicable]
- Range Accrual Reference Rate: [•]
 - Fixed Range Accrual Reference Rate: [Applicable/Not Applicable]
 - Relevant Screen Page: [•]
 - Relevant Time: [•]

- Upper Barrier: [•] [Not Applicable]
- Lower Barrier: [•][Not Applicable]

PROVISIONS RELATING TO REDEMPTION

26. Call Option [Applicable/Not Applicable]
- (i) Optional Redemption Date(s): [•]
 - (ii) Optional Redemption Amount(s): [•] per Calculation Amount
 - (iii) If redeemable in part: [Applicable/Not Applicable]
 - (a) Minimum Redemption Amount: [[•] per Calculation Amount / *[specify other]* / see Appendix]
 - (b) Maximum Redemption Amount: [[•] per Calculation Amount / *[specify other]* / see Appendix]
 - (iv) Notice period: [•]
27. Put Option [Applicable/Not Applicable]
- (i) Optional Redemption Date(s): [•]
 - (ii) Optional Redemption Amount(s) of each Note: [[•] per Calculation Amount / *[specify other]* / see Appendix]
 - (iii) Notice period: [•]
28. Final Redemption Amount of each Note [[•] per [Equivalent] Calculation Amount [Equivalent Currency Redemption provisions are applicable in respect of the Notes] / *[specify other]* / see Appendix]
- (i) [[Reverse Dual Currency Redemption Relevant Screen Page: [•]]
 - (ii) [[Reverse Dual Currency Redemption Relevant Time: [•]]
 - (iii) [[Redemption Pricing Date: [•]]
- In cases where the Final Redemption Amount is Index-Linked or other variable-linked: *[give or annex details]*
- (i) Index/Formula/variable: *[give or annex details]*
 - (ii) Calculation Agent responsible for calculating the Final Redemption Amount: [•] shall be the Calculation Agent
 - (iii) Provisions for determining Final Redemption Amount where calculated by reference to Index and/or Formula and/or other variable: [•]

- (iv) Determination Date(s): [•]
- (v) Provisions for determining Final Redemption Amount where calculation by reference to Index and/or Formula and/or other variable is impossible or impracticable or otherwise disrupted: [•]
- (vi) Payment Date: [•]
- (vii) Minimum Final Redemption Amount: [[•] per [Calculation Amount / *specify other*] / see Appendix] / [Not Applicable]
- (viii) Maximum Final Redemption Amount: [[•] per [Calculation Amount / *specify other*] / see Appendix] / [Not Applicable]
29. Early Redemption Amount
- Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons or on event of default or other early redemption[and/or the method of calculating the same (if required or if different from that set out in the Conditions)]: [[•] per Calculation Amount / the CDS Spread Early Redemption Amount / the Basket CLN Early Redemption Amount / *specify other*] / see Appendix]
30. Early Termination Amount[and/or the method of calculating the same (if required or if different from that set out in the Conditions)]: [[•] per Calculation Amount / the CDS Spread Early Termination Amount / the Basket CLN Early Termination Amount / *specify other*] / see Appendix]
31. Aggregation: [Applicable/Not Applicable]
32. Credit-Linked Conditions: [Applicable. The Notes are Credit Linked Notes. / Not Applicable]
- (i) Type of Credit Linked Notes [Single Reference Entity CLN]
[[Nth-to-Default CLN]
N: [•]
Substitution: [Not Applicable] [Applicable]]
[CDS Spread CLN]
[Basket CLN]
[Other]
- (ii) Substitution: [Applicable] [Not Applicable]
- (iii) Transaction Type: [•] [•]
[With respect of the Long Reference Entity: [•]]
[With respect of the Short Reference Entity: [•]]
- (iv) Trade Date: [•] [•]

- (v) Scheduled Maturity Date [•]
- (vi) Calculation Agent responsible for making calculation and determinations pursuant to "Description of the Notes-Additional Terms for Credit Linked Notes": [•]
- (vii) Reference Entity(ies): [•][Each of the Long Reference Entity and the Short Reference Entity set out in the Appendix hereto and their respective Successors][Each entity in the Reference Index (as listed in the Reference Index Annex)]
- (viii) Reference Portfolio: [•][The basket of Reference Entities listed in the Reference Index Annex]
- (ix) Reference Entity Notional Amount: [•][With respect to [both] the Long Reference Entity[: [•]] and [with respect to] the Short Reference Entity: [•]]
- [In respect of each Reference Entity, the Basket CLN Reference Entity Notional Amount in respect of such Reference Entity]
- (x) Reference Obligation(s): [•][as per the Credit Linked Terms][Standard Reference Obligation is [not] applicable][With respect to each Reference Entity, the Reference Obligation (if any) specified in relation to such Reference Entity in the Reference Index Annex.]
- The obligation identified as follows [•]
- Primary Obligor: [•]
- Guarantor: [•]
- Maturity: [•]
- Coupon: [•]
- CUSIP/ISIN: [•]
- Original Issue Amount: [•]
- (xi) All Guarantees [Applicable] [Not Applicable] [with respect to the [Long][Short][each] Reference Entity]
- (xii) Credit Events: [With respect to [both] the Long Reference Entity[: [•]] and [with respect to] the Short Reference Entity:
- [Bankruptcy]
- [Failure to Pay]
- Grace Period Extension: [Applicable][Not Applicable]

- [Repudiation/Moratorium]
- [Restructuring]
- Multiple Holder Obligation:
[Applicable][Not Applicable]
- [Obligation Acceleration]
- [Obligation Default]
- [Governmental Intervention]
- [Additional Credit Event: [•]]
- (xiii) Obligation: [With respect to [both] the Long Reference Entity[: [•]] and [with respect to] the Short Reference Entity:
- Obligation Category: [Borrowed Money] [Reference Obligation Only] [Bond] [Loan] or [Bond or Loan]
- Obligation Characteristics: [Not Subordinated], [Specified Currency], [Not Sovereign Lender], [Not Domestic Currency], [Not Domestic Law], [Listed], [Not Domestic Issuance], [Assignable Loan], [Consent Required Loan], [Direct Loan Participation], [Transferable], [Maximum Maturity], [Accelerated or Matured] [and] [Not Bearer]
- (xiv) Deliverable Obligation: [With respect to [both] the Long Reference Entity[: [•]] and [with respect to] the Short Reference Entity:
- Deliverable Obligation Category: [Borrowed Money] [Reference Obligation Only] [Bond] [Loan] or [Bond or Loan]
- Deliverable Obligation Characteristics: [Not Subordinated], [Specified Currency], [Not Sovereign Lender], [Not Domestic Currency], [Not Domestic Law], [Listed], [Not Domestic Issuance], [Assignable Loan], [Consent Required Loan], [Direct Loan Participation], [Transferable], [Maximum Maturity], [Accelerated or Matured] [and] [Not Bearer]
- (xv) Settlement Method: [Auction Settlement] [Cash Settlement] [Physical Settlement]
- (xvi) Fallback Settlement Method [Cash Settlement] [Physical Settlement]
- (xvii) Settlement Deferral: [•]
- (xviii) Cut-off Date: [•]
- (xix) Settlement Currency [Auction Settlement] [Cash Settlement] [Physical Settlement]
- (xx) Merger Event: [Cash Settlement] [Physical Settlement]

| | | |
|---------|--|--|
| | | [•] |
| | | [•] |
| | | [" <i>Description of the Notes—Additional terms for Credit Linked Notes—Redemption—Redemption following a Merger Event</i> "] |
| | | [Applicable/Not Applicable] |
| | | <i>If Applicable:</i> |
| | | [Merger Event Redemption Date: [•]] |
| (xxi) | LPN Reference Entities | [Not Applicable] [Applicable] |
| (xxii) | Terms relating to Cash Settlement: | [As per the Credit Linked Terms] [Not Applicable] [<i>Specify variations or additions to Credit Linked Conditions</i>] |
| | [Cash Settlement Date: | [•][[•] CLN Business Days immediately following the determination of the [Weighted Average Final Price][Final Price]]] |
| (xxiii) | Terms relating to Physical Settlement: | [As per the Credit Linked Terms] [Not Applicable] [<i>Specify variations or additions to Credit Linked Terms</i>] |
| (xix) | Cessation of Interest Accrual: | [As per paragraph (a) of " <i>Description of the Notes—Additional terms for Credit Linked Notes—Interest—Cessation of Interest Accrual</i> "] [As per paragraph (b) of " <i>Description of the Notes—Additional terms for Credit Linked Notes—Interest—Cessation of Interest Accrual</i> "]] |
| (xx) | Interest: | [•] |
| (xx) | CLN Business Day: | [•] |
| (xxi) | Additional Credit Linked Note Disruption Events: | [The following Additional Credit Linked Note Disruption Events apply:] [Not Applicable] |
| | | <i>Specify each of the Following which applies</i> |
| | | [Change in Law] |
| | | [Hedging Disruption] |
| | | [Increased Cost of Hedging] |
| (xxii) | Unwind Costs: | [•] |
| (xxiii) | Additional provisions: | [The [<i>specify Additional Provisions</i>] shall apply / Not Applicable] |
| | [Reference Index: | [•] |
| | [Reference Index Publisher: | [•] |
| | [Reference Index Sponsor: | [•]] |
| 33. | Equity Linked Conditions: | [Applicable. The Notes are Equity Linked Notes./Not Applicable] |

- (A) [Single Share Notes]/[Share Basket Notes]: [Applicable/Not Applicable]
- (i) Whether the Notes relate to a single share or a basket of shares (each, a "**Share**") and the identity of the relevant issuer(s) and class of the Share (each, a "**Share Issuer**"): [Single Share Notes]/[Share Basket Notes]
- (a) Share/Shares: [•] (ISIN: [•])
- (b) Share Issuer(s): [•]
- (ii) Exchange(s): [•]
- (iii) Related Exchange(s): [•]/[None specified]
- (iv) Weighting for each Share comprising the Basket of Shares: [[•] (*insert details*)/Not Applicable]
- (v) Whether redemption of the Notes will be by Cash Settlement or Physical Settlement: [Cash Settlement/Physical Settlement]
[Other (*Specify*)]
- (vii) Party responsible for calculating the Final Redemption Amount: [Calculation Agent]
- (viii) Provisions for determining Final Redemption Amount where calculation by reference to one or more Shares: [•]
- (ix) Provisions for determining Final Redemption Amount where calculation by reference to one or more Shares is impossible or impracticable or otherwise disrupted: [•]
(*Include a description of market disruption or settlement disruption events and adjustment provisions*)
- (x) Averaging Date(s): [Applicable/Not Applicable]
- (xi) Averaging Date Disruption: Omission/Postponement/Modified Postponement/Not Applicable]
- (xii) Maximum Number of Disrupted Days: [•]

- (xiii) Valuation Date(s): [•]
- (xiv) Valuation Time(s): [•]
- (xv) Delivery provisions for Shares (including details of who is to make such delivery): [•]
(only where Physical Settlement is applicable)
- (xvi) Additional Disruption Events: [Not Applicable]
[Change in Law]
[Hedging Disruption]
[Increased Cost of Hedging]
[Loss of Stock Borrow]
[Increased Cost of Stock Borrow]
[Other (Specify)]
- (xvii) Share Substitution: [Applicable/Not Applicable]
(Specify substitution criteria)]
- (xviii) Autocall Early Redemption: [Applicable/Not Applicable]
(Insert details of Autocall Early Redemption observation dates, Autocall Early Redemption Amount, and Autocall Early Redemption Date)
- (xix) Knock-In Event: [Applicable/Not Applicable]
[Reference Level: [•]
Knock-In Level/Range: [•]
Knock-In Valuation Time: [•]
Knock-In Determination Day(s)/Period(s): [•]]
- (xx) Knock-out Event: [Applicable/Not Applicable]
[Reference Level: [•]
Knock-Out Level/Range: [•]
Knock-Out Valuation Time: [•]
Knock-Out Determination Day(s)/Period(s): [•]]
- (xxi) Business Day Convention: [Floating Rate Convention/ Following Business Day Convention/ Modified Following Business Day Convention/ Preceding Business Day Convention/ No Adjustment/ other (give details)]
- (xxi) Additional Business Centre(s): [•]
- (xxiii) Other special terms and conditions: [•]
- (B) [Single Index Notes]/[Index Basket Notes]: [Applicable/Not Applicable]
(if not applicable, delete sub paragraph (B))

- (i) Whether the Notes relate to a single index or a basket of indices (each, an "**Index**") and the identity of the Sponsor of an Index (each, an "**Index Issuer**"): [Single Index Notes]/[Index Basket Notes]
[•], sponsored by [•]
(Bloomberg®code: [•])
(specify Index/Indices/Index Sponsors)
- (ii) Exchange[s]: [•] / Multi-Exchange is applicable

(specify Exchange, or Multi-Exchange Index in relation to each Index)
- (iii) Related Exchange[s]: [•]/[None specified]
- (iv) Weighting for each Index: [[•] (insert details)/Not Applicable]
- (v) Party responsible for calculating the Final Redemption Amount: [Calculation Agent]
- (vi) Provisions for determining Final Redemption Amount where calculated by reference to one or more Indices: [•]
- (vii) Provisions for determining Final Redemption Amount where calculation by reference to one or more Indices is impossible or impracticable or otherwise disrupted: [•]
(Include a description of market disruption or settlement disruption events and adjustment provisions)
- (viii) Averaging Date: [Applicable/Not Applicable]
- (ix) Averaging Date Disruption: [Omission/Postponement/Modified Postponement/Not Applicable]
- (x) Maximum Number of Disrupted Days: [•]
- (xi) Valuation Date(s): [•]
- (xii) Valuation Time (s): [•]
- (xiii) Additional Disruption Events: [Not Applicable]
[Change in Law]
[Hedging Disruption]
[Increased Cost of Hedging]
[Loss of Stock Borrow]
[Increased Cost of Stock Borrow]

- [Other (*Specify*)]
- (xiv) Share Substitution: [Applicable/Not Applicable]
- (xv) Autocall Early Redemption: [Applicable/Not Applicable]
(Insert details of Autocall Early Redemption observation dates, Autocall Early Redemption Amount, and Autocall Early Redemption Date)
- (xvi) Knock-In Event: [Applicable/Not Applicable]
 [Reference Level: [•]
 Knock-In Level/Range: [•]
 Knock-In Valuation Time: [•]
 Knock-In Determination Day(s)/Period(s): [•]]
- (xvii) Knock-out Event: [Applicable/Not Applicable]
 [Reference Level: [•]
 Knock-Out Level/Range: [•]
 Knock-Out Valuation Time: [•]
 Knock-Out Determination Day(s)/Period(s): [•]]
- (xviii) Business Day Convention: [Floating Rate Convention/ Following Business Day Convention/ Modified Following Business Day Convention/ Preceding Business Day Convention/ No Adjustment/ other (*give details*)]
- (xix) Additional Business Centre(s): [•] per cent. per annum
- (xx) Other special terms and conditions: [•]

GENERAL PROVISIONS APPLICABLE TO THE NOTES

34. Form of Notes: [Bearer Notes:
 [Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes on [•] days' notice/at any time/in the limited circumstances specified in the Permanent Global Note]
 [Temporary Global Note exchangeable for Definitive Notes on [•] days' notice]
 [Permanent Global Note exchangeable for Definitive Notes on [•] days' notice/at any time/in the limited circumstances specified in the Permanent Global Note]]³

³ Notes in bearer form may only be issued to the extent they are classified as being in registered form for US tax purposes.

[Registered Notes:

Global Registered Note exchangeable for Individual Note Certificates on [•] days' notice/at any time/in the limited circumstances described in the Global Registered Note

Global Registered Note registered in the name of a nominee for [a common depository for Euroclear and Clearstream, Luxembourg/a common safekeeper for Euroclear and Clearstream, Luxembourg (that is, held under the New Safekeeping Structure (NSS))].]

35. [New Global Note (NGN) Form] [New Safekeeping Structure (NSS)]: [Applicable/Not Applicable]
36. Additional Financial Centre(s) or other special provisions relating to payment dates: [Not Applicable/[•]]
37. Talons for future Coupons to be attached to Definitive Notes (and dates on which such Talons mature): [No.] / [Yes. As the Notes have more than 27 Coupon payments, Talons may be required if, on exchange into definitive form, more than 27 Coupon payments are left.]
38. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and consequences (if any) of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment: [Not Applicable/ *give details*]
39. Other terms or special conditions: [Not Applicable/ *give details*]
40. Additional U.S. federal income tax considerations: [Not applicable/give details] [The Notes are [not] Section 871(m) Notes for the purpose of Section 871(m).] The [Dividend Withholding] [Issuer Withholding] approach shall apply to the Notes. For further information, see "*Taxation – United States Federal Tax Considerations – Withholding on Dividend Equivalent Payments*" in the Information Memorandum. [The following dividend equivalent amounts are to be treated as being reinvested during the term of the Notes, less a withholding on such amounts at a rate of [] per cent. (as of the Issue Date), which shall be treated for U.S. federal income tax purposes as having been withheld from payments due to the holders of the Notes: []]. Additional information regarding the application of Section 871(m) to the Notes will be available from the Issuer. Investors should submit any

requests for additional information to the Issuer via their custodians.]⁴

Signed on behalf of Wells Fargo Finance LLC:

By: _____

Duly authorised

[Signed on behalf of the Wells Fargo & Company]:

By:
Duly authorised]

⁴ The Notes should not be Section 871(m) Notes, if they (i) do not reference any U.S. equity or any index that contains any U.S. equity (ii) reference indices considered to be "qualified indices" for purposes of Section 871(m) or (iii) are Non-Delta-One Notes and are issued prior to 1 January 2019. Delta-One Notes and Non-Delta-One Notes issued on or after 1 January 2019 that reference a U.S. equity or index that contains any U.S. equity are subject to additional testing on a trade-by-trade basis to determine whether they are subject to U.S. federal withholding tax under Section 871(m).

APPENDIX

| Reference Entity | Reference Obligation | Reference Entity Type |
|------------------------------------|---|-----------------------|
| [•] (the "Long Reference Entity") | Primary Obligor: Maturity: Coupon: ISIN: | [•] |
| [•] (the "Short Reference Entity") | Primary Obligor: Maturity: Coupon: ISIN: | [•] |

PART B – OTHER INFORMATION

1. LISTING AND ADMISSION TO TRADING

- (i) Admission to trading: [Application [has been/will be] made by the Issuer (or on its behalf) for the Notes to be admitted to trading on [•] with effect from [•].] / [Not Applicable]
- (ii) Estimate of total expenses related to admission to trading: [•]

2. RATINGS

- Ratings: The Notes to be issued [are not/have been/are expected to be] rated:
- [[Standard & Poor's Rating Services], a Standard & Poor's Financial Services LLC business: [•]]
- [[Moody's Investors Service, Inc]: [•]]

3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

[Save as discussed in "*Subscription and Sale*", so far as the Issuer [and the Guarantor] [is aware, no person involved in the offer of the Notes has an interest material to the offer.]/[•]/[Not applicable].

4. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

- (i) Reasons for the offer: [The net proceeds from the issue of the Notes will be used for the general corporate purposes of the Issuer's business.]/[•]
- (ii) Estimated net proceeds: [•]
- (iii) Estimated total expenses: [Not Applicable]/[•]

5. Fixed Rate Notes – YIELD

Indication of yield: [•]/[Not Applicable]

6. Floating Rate Notes only – HISTORIC INTEREST RATES

Details of historic [LIBOR/EURIBOR/CMS Rate/CMT Rate/[•]] can be obtained from [Reuters]]

The Issuer [intends to provide post-issuance information [*specify what information will be reported and where it can be obtained*] / [does not intend to provide post-issuance information]

[Not Applicable]

7. Dual Currency/Reverse Dual Currency Notes only – PERFORMANCE OF RATE[S] OF EXCHANGE

[•]

Details of historic rates of exchange can be obtained from [Reuters].]

[Not Applicable]

8. ***Index-Linked or Other Variable-Linked Notes* – PERFORMANCE OF INDEX/FORMULA/OTHER VARIABLE AND OTHER INFORMATION CONCERNING THE UNDERLYING**

[•]

The Issuer [intends to provide post-issuance information [*specify what information will be reported and where it can be obtained*]] / [does not intend to provide post-issuance information].

[Not Applicable]

9. ***Dual Currency Notes* – PERFORMANCE OF RATE[S] OF EXCHANGE**

[•]

[Not Applicable]

10. **OPERATIONAL INFORMATION**

ISIN Code: [•]

Common Code: [•]

Any clearing system(s) other than Euroclear Bank SA/NV and Clearstream Banking, SA and the relevant identification number(s): [Not Applicable]/[•]

Intended to be held in a manner which would allow Eurosystem eligibility: [Not Applicable]

[[Yes. Note that the designation "yes" means that the Notes are intended upon issue to be deposited with one of the ICSDs as common safekeeper, [or registered in the name of a nominee of one of the ICSDs acting as common safekeeper,] and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria.]

[No. Whilst the designation is specified as "no" at the date of this Pricing Supplement, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the ICSDs as common safekeeper [(and registered in the name of a nominee of one of the ICSDs acting as common Safekeeper)]. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]]

Delivery: Delivery [against/free of] payment

Names and addresses of additional paying agent(s) (if any): [Not Applicable]/[•]

11. **DISTRIBUTION**

Method of Distribution: [Syndicated / Non-syndicated]

(i) If syndicated, names of Managers: [Not Applicable]/[•]

(ii) Date of Subscription Agreement: [•]

If non-syndicated, name of Dealer [Not Applicable]/[•]

U.S. Selling Restrictions [Reg. S Compliance Category 2; TEFRA D / TEFRA not applicable]

[Reg. S Compliance Category 2]

[Prohibition of Sales to EEA Retail Investors: [Applicable/Not Applicable]

(If the Notes clearly do not constitute "packaged" products, "Not Applicable" should be specified. If the Notes may constitute "packaged" products, "Applicable" should be specified.)

Additional selling restrictions: [Not Applicable/ *give details*]

Stabilisation Manager: [•]

12. **[THIRD PARTY INFORMATION]**

[[•] has been extracted from [•]. The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by [•], no facts have been omitted which would render the reproduced inaccurate or misleading.]

[PART C — ADDITIONAL INFORMATION AND DISCLAIMERS]⁵

[Insert description and disclaimer in respect of Reference Index]

⁵ Include Part C if Notes are Basket CLNs referencing an index.

[EXHIBIT A – Reference Index Annex for [•] Index]⁶

[Insert Reference Index details]

⁶ Include Exhibit A if Notes are Basket CLNs referencing an index.

USE OF PROCEEDS

The Issuer intends to lend the net proceeds from the issue of each Tranche of Notes to the Guarantor and/or its affiliates. The Issuer expects that the Guarantor and/or its affiliates will use the proceeds from these loans for general corporate purposes, including, but not limited to the following:

- investments in or advances to the Guarantor's existing or future subsidiaries;
- repayment of obligations that have matured; and
- reducing the Guarantor's outstanding commercial paper and other debt.

DESCRIPTION OF THE ISSUER

Wells Fargo Finance LLC is a Delaware limited liability company and a direct, wholly-owned finance subsidiary of Wells Fargo & Company.

DESCRIPTION OF THE GUARANTOR

Overview

The Guarantor is the parent company of a diversified financial services group that operates primarily in North America. The Guarantor was originally incorporated in 1929 in accordance with the laws of Delaware with registration number 0251212. The principal executive office of the Guarantor is 420 Montgomery Street, San Francisco, California 94163 (telephone number +1-866-878-5865). The latest version of the Guarantor's certificate of incorporation is dated 23 January 2018.

The Guarantor is a financial holding company and a bank holding company registered under the Bank Holding Company Act of 1956, as amended (the "**BHC Act**"). Its principal business is to act as a holding company for the Group.

Share capital and shareholding

The total number of shares of all classes of stock which the Guarantor is authorised to issue is 9,024,000,000, consisting of 20,000,000 shares of preferred stock without par value, 4,000,000 shares of preference stock without par value, and 9,000,000,000 shares of common stock of the par value of U.S.\$1 2/3 per share. As of 31 August 2018, there were 4,755,157,189 shares of common stock issued and outstanding. Further information regarding the ownership of the Guarantor's common stock, which shows that three groups beneficially owned 5 per cent. or more of its common stock as of 31 December 2017, may be found on page 57 of the Guarantor's 2018 Proxy Statement, as incorporated by reference in this Information Memorandum.

Principal activities and markets

The Guarantor is the parent company of a diversified community-based financial services group providing banking, investments, mortgage, and consumer and commercial finance through banking locations, ATMs, the internet and mobile banking, and the Group has offices in 38 countries to support customers who conduct business in the global economy. As of 30 June 2018, the Group had approximately U.S. \$1.88 trillion in assets and more than 265,000 full-time employees and was ranked fourth in assets among its peers.

Pursuant to the third paragraph of its Restated Certificate Of Incorporation, the objects of the Guarantor include, without limitation, to have and to exercise any and all powers and privileges now or hereafter conferred by the laws of the State of Delaware upon corporations formed under the Delaware General Corporation Law, or under any act amendatory thereof or supplemental thereto or substituted therefor.

The Group has three operating segments for management reporting: Community Banking, Wholesale Banking and Wealth and Investment Management, which are defined by product type and customer segments.

Community Banking

The Community Banking segment offers a complete line of diversified financial products and services to consumers and small businesses with annual sales generally up to U.S.\$5 million in which the owner generally is the financial decision-maker. These financial products and services include checking and savings accounts, credit and debit cards, and automobile, student, mortgage, home equity and small business lending, as well as referrals to Wholesale Banking and WIM business partners.

Community Banking serves customers through a complete range of channels, including traditional and in-supermarket and other small format branches, ATMs, digital (online, mobile, and social), and contact centers (phone, email and correspondence).

Wholesale Banking

The Wholesale Banking segment provides financial solutions to businesses across the United States with annual sales generally in excess of U.S.\$5 million and to financial institutions globally. This segment provides a complete line of business banking, commercial, corporate, capital markets, cash management and real estate banking products and services. These include traditional commercial loans and lines of credit, letters of credit, asset-based lending, equipment leasing, international trade facilities, trade financing,

collection services, foreign exchange services, treasury management, merchant payment processing, institutional fixed-income sales, interest rate, commodity and equity risk management, online/electronic products such as the *Commercial Electronic Office*® portal, corporate trust fiduciary and agency services and investment banking services. The Wholesale Banking segment also offers a wide range of products and services that support the commercial real estate market.

Wealth and Investment Management

Wealth and Investment Management provides a full range of personalised wealth management, investment and retirement products and services to clients across U.S. based businesses including Wells Fargo Advisors, The Private Bank, Abbot Downing, Wells Fargo Institutional Retirement and Trust, and Wells Fargo Asset Management. Wealth and Investment Management delivers financial planning, private banking, credit, investment management and fiduciary services to high-net worth and ultra-high-net worth individuals and families. It also serves clients' brokerage needs, supplies retirement and trust services to institutional clients and provides investment management capabilities delivered to global institutional clients through separate accounts and the Wells Fargo Funds.

Growth

For the financial year ended 31 December 2017, the Group's net income was U.S. \$22.2 billion, while diluted earnings per common share were U.S. \$4.10, reflecting growth in a variety of the Group's businesses. The Group's net income for first quarter 2018 was U.S. \$5.1 billion, or U.S. \$0.96 per common share, compared with U.S. \$5.6 billion, or U.S. \$1.03 per common share, for the same period a year ago. The Group's net income for second quarter 2018 was U.S. \$5.2 billion, or U.S. \$0.98 per common share, compared with U.S. \$5.9 billion, or U.S. \$1.08 per common share, for the same period a year ago.

Capital management

The Group has an active programme for managing capital through a comprehensive process for assessing the Group's overall capital adequacy. Its objective is to maintain capital levels at an amount commensurate with the Group's risk profile and risk tolerance objectives, and to meet both regulatory and market expectations. The Group primarily funds its capital needs through the retention of earnings net of dividends and share repurchases, as well as through the issuance of preferred stock and long and short-term debt. Retained earnings increased by U.S. \$12.2 billion from 31 December 2016, predominantly from the Group's net income of U.S. \$22.2 billion, less common and preferred dividends of U.S. \$9.3 billion. During 2017, the Group issued 72.0 million shares of common stock. In April 2017, the Guarantor issued 27.6 million Depositary Shares, each representing a 1/1,000th interest in a share of Non-Cumulative Perpetual Class A Preferred Stock, Series Y, for an aggregate public offering price of U.S.\$690 million. During 2017, the Group repurchased 196.5 million shares of common stock in open market transactions, private transactions and from employee benefit plans at a cost of U.S. \$10.7 billion. Retained earnings increased \$5.5 billion from 31 December 2017, predominantly from the Group's net income of U.S. \$10.3 billion, less common and preferred stock dividends of U.S. \$4.6 billion. During first quarter 2018, the Guarantor issued 32.8 million shares of common stock and repurchased 50.6 million shares of common stock in open market transactions, private transactions and from employee benefit plans, at a cost of U.S. \$3.0 billion. During second quarter 2018, the Guarantor issued 11.0 million shares of common stock and repurchased 35.8 million shares of common stock in open market transactions and from employee benefit plans, at a cost of U.S.\$1.9 billion. The Guarantor also entered into a U.S. \$1 billion forward repurchase contract with an unrelated third party in April 2018 that settled in July 2018 for 18.8 million shares. The guarantor also entered into a U.S. \$1 billion forward repurchase contract with an unrelated third party in July 2018 that is expected to settle in fourth quarter 2018 for approximately 18 million common shares.

On 24 July 2018, the Guarantor announced that it will redeem on 17 September 2018, all of its 8.00% Non-Cumulative Perpetual Class A Preferred Stock, Series J, at a redemption price equal to U.S.\$1,000 per share, as approved by the Board of Directors. The Guarantor expects the redemption of the Series J Preferred Stock to reduce its diluted earnings per common share in third quarter 2018 by approximately U.S.\$0.03 per share as a result of eliminating the discount recorded on these shares at the time of its acquisition of Wachovia Corporation.

Regulatory capital guidelines

The Guarantor and each of its subsidiary banks are subject to various regulatory capital adequacy requirements administered by the FRB and the OCC. Risk-based capital ("**RBC**") guidelines establish a risk-adjusted ratio relating capital to different categories of assets and off-balance sheet exposures.

Risk-Based Capital and Risk-Weighted Assets

The Guarantor is subject to final and interim final rules issued by federal banking regulators to implement Basel III capital requirements for U.S. banking organisations. These rules are based on international guidelines for determining regulatory capital issued by the Basel Committee on Banking Supervision ("**BCBS**"). The federal banking regulators' capital rules, among other things, require on a fully phased-in basis:

- a minimum Common Equity Tier 1 ("**CET1**") ratio of 9.0 per cent., comprised of a 4.5 per cent. minimum requirement plus a capital conservation buffer of 2.5 per cent., and for the Group, as a global systemically important bank ("**G-SIB**"), a capital surcharge to be calculated annually, which is 2.0 per cent. based on the Group's year-end 2016 data;
- a minimum tier 1 capital ratio of 10.5 per cent., comprised of a 6.0 per cent. minimum requirement plus the capital conservation buffer of 2.5 per cent., and the G-SIB capital surcharge of 2.0 per cent.;
- a minimum total capital ratio of 12.5 per cent, comprised of a 8.0 per cent minimum requirement plus the capital conservation buffer of 2.5 per cent., and the G-SIB capital surcharge of 2.0 per cent.;
- a potential countercyclical buffer of up to 2.5 per cent. to be added to the minimum capital ratios, which is not currently in effect but could be imposed by regulators at their discretion if it is determined that a period of excessive credit growth is contributing to an increase in systemic risk;
- a minimum tier 1 leverage ratio of 4.0 per cent.; and
- a minimum supplementary leverage ratio ("**SLR**") of 5.0 per cent. (comprised of a 3.0 per cent. minimum requirement and a supplementary leverage buffer of 2.0 per cent.) for large and internationally active bank holding companies ("**BHCs**").

The Group was required to comply with the final Basel III capital rules beginning January 2014, with certain provisions subject to phase-in periods. Beginning 1 January 2018, the requirements for calculating CET1 and tier 1 capital, along with RWAs, became fully phased-in. However, the requirements for calculating tier 2 and total capital are still in accordance with Transition Requirements. The entire Basel III capital rules are scheduled to be fully phased in by the end of 2021. The Basel III capital rules contain two frameworks for calculating capital requirements, a Standardized Approach, which replaced Basel I, and an Advanced Approach applicable to certain institutions, including the Group. Accordingly, in the assessment of its capital adequacy, the Guarantor must report the lower of its CET1, tier 1 and total capital ratios calculated under the Standardized Approach and under the Advanced Approach.

On 10 April 2018, the FRB issued a proposed rule that would add a stress capital buffer and a stress leverage buffer to the minimum capital and tier 1 leverage ratio requirements. The buffers would be calculated based on the decrease in a financial institution's risk-based capital and tier 1 leverage ratios under the supervisory severely adverse scenario in CCAR, plus four quarters of planned common stock dividends. The stress capital buffer would replace the 2.5 per cent. capital conservation buffer under the Standardized Approach, whereas the stress leverage buffer would be added to the current 4 per cent. minimum tier 1 leverage ratio.

As the Guarantor has been designated as a G-SIB, it is also subject to the FRB's rule implementing the additional capital surcharge of between 1.0 – 4.5 per cent. on G-SIBs. Under the rule, it must annually calculate its surcharge under two methods and use the higher of the two surcharges. The first method (method one) considers its size, interconnectedness, cross-jurisdictional activity, substitutability, and complexity, consistent with the methodology developed by the BCBS and the Financial Stability Board ("**FSB**"). The second (method two) uses similar inputs, but replaces substitutability with use of short-term wholesale funding and will generally result in higher surcharges than the BCBS methodology. The phase-

in period for the G-SIB surcharge began on 1 January 2016 and will become fully effective on 1 January 2019. Based on year-end 2016 data, the Guarantor's 2018 G-SIB surcharge under method two is 2.0 per cent. of the Guarantor's Risk Weighted Assets ("**RWAs**"), which is the higher of method one and method two. Because the G-SIB surcharge is calculated annually based on data that can differ over time, the amount of the surcharge is subject to change in future years. Under the Standardized Approach (fully phased-in), the Guarantor's CET1 ratio of 11.98 per cent. exceeded the minimum of 9.0 per cent. by 298 basis points at 30 June 2018.

Supplementary Leverage Ratio

In April 2014, federal banking regulators finalised a rule that enhances the SLR requirements for BHCs, like the Guarantor, and their insured depository institutions. The SLR consists of Tier 1 capital divided by the Guarantor's total leverage exposure. Total leverage exposure consists of the total average on-balance sheet assets, plus off-balance sheet exposures, such as undrawn commitments and derivative exposures, less amounts permitted to be deducted from Tier 1 capital. The rule, which became effective on 1 January 2018, requires a covered BHC to maintain a SLR of at least 5.0 per cent. (comprised of the 3.0 per cent. minimum requirement plus a supplementary leverage buffer of 2.0 per cent.) to avoid restrictions on capital distributions and discretionary bonus payments. The rule also requires that all of the Guarantor's insured depository institutions maintain a SLR of 6.0 per cent. under applicable regulatory capital adequacy guidelines. In April 2018, the FRB and OCC proposed rules (the "Proposed SLR Rules") that would replace the 2 per cent. supplementary leverage buffer with a buffer equal to one-half of the firm's G-SIB capital surcharge. The Proposed SLR Rules would similarly tailor the current 6 per cent. SLR requirement for the Group's insured depository institutions. At 30 June 2018, the Guarantor's SLR was 8.1 per cent. calculated under the Advanced Approach capital framework. Based on the Guarantor's review, its current leverage levels would exceed the applicable requirements for each of its insured depository institutions as well.

Other Regulatory Capital Matters

In December 2016, the FRB finalized rules to address the amount of equity and unsecured long-term debt a U.S. G-SIB must hold to improve its resolvability and resiliency, often referred to as Total Loss Absorbing Capacity ("**TLAC**"). Under the rules, which become effective 1 January 2019, U.S. G-SIBs will be required to have a minimum TLAC amount (consisting of CET1 capital and additional tier 1 capital issued directly by the top-tier or covered BHC plus eligible external long-term debt) equal to the greater of (i) 18 per cent. of RWAs and (ii) 7.5 per cent. of total leverage exposure (the denominator of the SLR calculation). Additionally, U.S. G-SIBs will be required to maintain (i) a TLAC buffer equal to 2.5 per cent. of RWAs plus the firm's applicable G-SIB capital surcharge calculated under method one plus any applicable countercyclical buffer that would be added to the 18 per cent. minimum and (ii) an external TLAC leverage buffer of 2.0 per cent. of total leverage exposure that will be added to the 7.5 per cent. minimum in order to avoid restrictions on capital distributions and discretionary bonus payments. The rules will also require U.S. G-SIBs to have a minimum amount of eligible unsecured long-term debt equal to the greater of (i) 6.0 per cent. of RWAs plus the firm's applicable G-SIB capital surcharge calculated under method two and (ii) 4.5 per cent. of the total leverage exposure. In addition, the rules will impose certain restrictions on the operations and liabilities of the top-tier or covered BHC in order to further facilitate an orderly resolution, including prohibitions on the issuance of short-term debt to external investors and on entering into derivatives and certain other types of financial contracts with external counterparties. While the rules permit permanent grandfathering of a significant portion of otherwise eligible debt that was issued prior to 31 December 2016, long-term debt issued after that date must be fully compliant with the eligibility requirements of the rules in order to count toward the minimum TLAC amount. As a result of the rules, the Guarantor will need to issue additional long-term debt to remain compliant with the requirements. Under the Proposed SLR Rules, the 2 per cent. external TLAC leverage buffer would be replaced with a buffer equal to one-half of the firm's G-SIB capital surcharge. Additionally, the Proposed SLR Rules would modify the leverage component for calculating the minimum amount of eligible unsecured long-term debt from 4.5 per cent. of total leverage exposure to 2.5 per cent. of total leverage exposure plus one-half of the firm's G-SIB capital surcharge. As of 30 June 2018, the Guarantor estimates that its eligible external TLAC as a percentage of total risk-weighted assets was 23.61 per cent. compared with an expected 1 January 2019 required minimum of 22.0 per cent. Similar to the risk-based capital requirements, the Group determines minimum required TLAC based on the greater of RWAs determined under the Standardized and Advanced approaches.

Capital planning and stress testing

The Guarantor's planned long-term capital structure is designed to meet regulatory and market expectations. The Guarantor believes that its long-term targeted capital structure enables it to invest in and grow its business, satisfy its customers' financial needs in varying environments, access markets, and maintain flexibility to return capital to its shareholders. The Guarantor's long-term targeted capital structure also considers capital levels sufficient to exceed capital requirements including the G-SIB surcharge. Accordingly, based on the final Basel III capital rules under the lower of the Standardized or Advanced Approaches CET1 capital ratios, the Guarantor currently targets a long-term CET1 capital ratio at or in excess of 10 per cent., which includes a 2 per cent. G-SIB surcharge. The Guarantor's capital targets are subject to change based on various factors, including changes to the regulatory capital framework and expectations for large banks promulgated by bank regulatory agencies, planned capital actions, changes in the Guarantor's risk profile and other factors.

Under the FRB's capital plan rule, large BHCs are required to submit capital plans annually for review to determine if the FRB has any objections before making any capital distributions. The rule requires updates to capital plans in the event of material changes in a BHC's risk profile, including as a result of any significant acquisitions. The FRB assesses the overall financial condition, risk profile, and capital adequacy of BHCs while considering both quantitative and qualitative factors when evaluating capital plans.

The Guarantor's 2018 capital plan, which was submitted on 4 April 2018, as part of the Comprehensive Capital Planning and Review ("**CCAR**"), included a comprehensive capital outlook supported by an assessment of expected sources and uses of capital over a given planning horizon under a range of expected and stress scenarios. As part of the 2018 CCAR, the FRB also generated a supervisory stress test, which assumed a sharp decline in the economy and significant decline in asset pricing using the information provided by the Guarantor to estimate performance. The FRB reviewed the supervisory stress results both as required under the Dodd-Frank Act using a common set of capital actions for all large BHCs and by taking into account the Guarantor's proposed capital actions. The FRB published its supervisory stress test results as required under the Dodd-Frank Act on 21 June 2018. On 28 June 2018, the FRB notified the Guarantor that it did not object to its capital plan included in the 2018 CCAR. On 24 July 2018, the Guarantor increased its quarterly common stock dividend to U.S.\$0.43 per share, as approved by the Board of Directors. The plan also includes up to U.S.\$24.5 billion of gross common stock repurchases, subject to management discretion, for the four-quarter period from third quarter 2018 through second quarter 2019.

Federal banking regulators require stress tests to evaluate whether an institution has sufficient capital to continue to operate during periods of adverse economic and financial conditions. These stress testing requirements set forth the timing and type of stress test activities large BHCs and banks must undertake as well as rules governing stress testing controls, oversight and disclosure requirements. The rules also limit a large BHC's ability to make capital distributions to the extent its actual capital issuances were less than amounts indicated in its capital plan. As required under the FRB's stress testing rule, the Guarantor must submit a mid-cycle stress test based on data and scenarios developed by the Company.

Securities repurchases

From time to time the board of directors of the Guarantor authorises the Guarantor to repurchase shares of its common stock. Although the Guarantor announces when the board of directors of the Guarantor authorises share repurchases, it typically does not give any public notice before it repurchases its shares. Various factors determine the amount and timing of the Guarantor's share repurchases, including its capital requirements, the number of shares it expects to issue for employee benefit plans and acquisitions, market conditions (including the trading price of the Guarantor's stock), and regulatory and legal considerations, including the FRB's response to the Guarantor's capital plan and changes in the Guarantor's risk profile.

In January 2018, the Guarantor's board of directors authorised the repurchase of 350 million shares of its common stock. At 30 June 2018, the Guarantor had remaining authority to repurchase approximately 334 million shares, subject to regulatory and legal conditions.

In connection with its participation in the TARP Capital Purchase Program ("**CPP**"), the Guarantor issued to the U.S. Treasury Department warrants to purchase 110,261,688 shares of the Guarantor's common stock with an original exercise price of U.S.\$34.01 per share expiring on 28 October 2018. The board of directors of the Guarantor authorised the purchase of up to U.S.\$1 billion of the warrants. The terms of the warrants require the exercise price to be adjusted under certain circumstances when the Guarantor's quarterly

common stock dividend exceeds U.S.\$0.34 per share, which began occurring in second quarter 2014. Accordingly, with each quarterly common stock dividend above U.S.\$0.34 per share, the Guarantor must calculate whether an adjustment to the exercise price is required by the terms of the warrants, including whether certain minimum thresholds have been met to trigger an adjustment, and notify the holders of any such change. At 30 June 2018, there were 13,607,148 warrants outstanding, exercisable at U.S.\$33.643 per share, and U.S.\$452 million of unused warrant repurchase authority. Depending on market conditions, the Group may purchase from time to time additional warrants and/or its outstanding debt securities in privately negotiated or open-market transactions, by tender offer or otherwise.

Regulatory framework

The Guarantor and its subsidiaries are subject to a comprehensive legislative and regulatory framework, the material elements of which are described below. This description is qualified in its entirety by reference to the full text of the statutes, regulations and policies that are described. Banking statutes, regulations and policies are continually under review by United States Congress and state legislatures and federal and state regulatory agencies as well as foreign governments and financial regulators, and a change in them, including changes in how they are interpreted or implemented, could have a material effect on the Group's business. The regulatory framework applicable to bank holding companies is intended to protect depositors, federal deposit insurance funds, consumers and the banking system as a whole, and not necessarily investors in bank holding companies such as the Guarantor.

Statutes, regulations and policies could restrict the Guarantor's ability to diversify into other areas of financial services, acquire depository institutions, and pay dividends on its capital stock. They may also require the Guarantor to provide financial support to one or more of its subsidiary banks, maintain capital balances in excess of those desired by management, and pay higher deposit insurance premiums as a result of a general deterioration in the financial condition of depository institutions.

Bank holding company

As a bank holding company, the Guarantor is subject to regulation under the BHC Act and to inspection, examination and supervision by its primary regulator, the Board of Governors of the FRB. The Guarantor is also subject to the disclosure and regulatory requirements of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended, both as administered by the SEC. As a company with securities listed on the New York Stock Exchange ("**NYSE**"), the Guarantor is subject to the rules of the NYSE for listed companies.

Subsidiary banks

The Group's subsidiary national banks are subject to regulation and examination primarily by the OCC and also by the FDIC, the FRB, the Consumer Financial Protection Bureau (the "**CFPB**"), the SEC and the Commodities Futures Trading Commission (the "**CFTC**"). Foreign branches and representative offices of the Group's subsidiary national banks are subject to regulation and examination by their respective foreign financial regulators as well as by the OCC and the FRB. Foreign subsidiaries of the Group's subsidiary national banks may be subject to the laws and regulations of the foreign countries in which they conduct business. The Group's state-chartered bank is subject to primary federal regulation and examination by the FDIC and, in addition, is regulated and examined by its state banking department.

Non-bank subsidiaries

Many of the Group's non-bank subsidiaries are also subject to regulation by the FRB and other applicable federal and state agencies. The Group's insurance subsidiaries are subject to regulation by the applicable state insurance regulatory agencies, as well as by the FRB. The Group's brokerage subsidiaries are regulated by the SEC, the Financial Industry Regulatory Authority and, in some cases, the CFTC and the Municipal Securities Rulemaking Board, and state securities regulators. The Group's other non-bank subsidiaries may be subject to the laws and regulations of the federal government and/or the various states as well as the foreign countries in which they conduct business.

Financial holding company activities

The Guarantor elected to become a financial holding company effective 13 March 2000, and continues to maintain its status as a bank holding company for purposes of other FRB regulations. As a bank holding company that has elected to become a financial holding company pursuant to the BHC Act, the Guarantor

may affiliate with securities firms and insurance companies and engage in other activities that are financial in nature or incidental or complementary to activities that are financial in nature. "Financial in nature" activities include securities underwriting, dealing and market-making, sponsoring mutual funds and investment companies, insurance underwriting and agency, merchant banking, and activities that the FRB, in consultation with the Secretary of the Treasury Department, determines from time to time to be financial in nature or incidental to such financial activity. "Complementary activities" are activities that the FRB determines upon application to be complementary to a financial activity and do not pose a safety and soundness risk.

FRB approval is generally not required for the Guarantor to acquire a company (other than a bank holding company, bank or savings association) engaged in activities that are financial in nature or incidental to activities that are financial in nature, as determined by the FRB. Prior notice to the FRB may be required however, if the company to be acquired has total consolidated assets of U.S.\$10 million or more. Prior FRB approval is also required before the Guarantor may acquire the beneficial ownership or control of more than 5 per cent. of the voting shares or substantially all of the assets of a bank holding company, bank or savings association. In addition, the FRB has implemented a final rule under the Dodd-Frank Act that also prohibits the Guarantor's ability to merge, acquire all or substantially all the assets of, or acquire control of another company if the total resulting consolidated liabilities would exceed 10 per cent. of the aggregate consolidated liabilities of all financial companies.

Since the Guarantor is a financial holding company, if any of its subsidiary banks receives a rating under the Community Reinvestment Act of 1977, as amended (the "**CRA**"), of less than satisfactory, the Guarantor will be prohibited, until the rating is raised to satisfactory or better, from engaging in new activities or acquiring companies other than bank holding companies, banks or savings associations, except that the Guarantor could engage in new activities, or acquire companies engaged in activities, that are closely related to banking under the BHC Act. In March 2017, the Guarantor announced that the OCC had downgraded its most recent CRA rating, which covers the years 2009-2012, to "Needs to Improve" due to previously issued regulatory consent orders and, thus, the Guarantor is subject to, among other things, the prohibitions noted above. In addition, if the FRB finds that any of the Guarantor or any of the Guarantor's subsidiary banks is not well capitalised or well managed, the Guarantor would be required to enter into an agreement with the FRB to comply with all applicable capital and management requirements, and this agreement may contain additional limitations or conditions. Until the problem is corrected, the Guarantor could be prohibited from engaging in any new activity or acquiring companies engaged in activities that are not closely related to banking under the BHC Act without prior FRB approval. If the Guarantor fails to meet any such condition within a prescribed period, the FRB could order the Guarantor to divest its banking subsidiaries or, alternatively, to cease engaging in activities other than those closely related to banking under the BHC Act.

Interstate banking

Under the Riegle-Neal Interstate Banking and Branching Act (the "**Riegle-Neal Act**"), a bank holding company may acquire banks in states other than its home state, subject to any state requirement that the bank has been organised and operating for a minimum period of time, not to exceed five years, and the requirement that the bank holding company not control, prior to or following the proposed acquisition, more than 10 per cent. of the total amount of deposits of insured depository institutions nationwide or, unless the acquisition is the bank holding company's initial entry into the state, more than 30 per cent. of such deposits in the state (or such lesser or greater amount as is set by the state).

The Riegle-Neal Act also authorises banks to merge across state lines, subject to the same deposit limits noted above, thereby creating interstate branches. Banks are also permitted to acquire and to establish new branches in other states.

Regulatory approval

In determining whether to approve a proposed bank acquisition, federal banking regulators will consider, among other factors, the effect of the acquisition on competition, financial condition and future prospects including current and projected capital ratios and levels, the competence, experience, and integrity of management and its record of compliance with laws and regulations, the convenience and needs of the communities to be served, including the acquiring institution's record of compliance under the CRA, the effectiveness of the acquiring institution in combating money-laundering activities, and the risk to the stability of the United States banking system.

Dividend restrictions

The Guarantor is a legal entity separate and distinct from its subsidiary banks and other subsidiaries. A significant source of funds to pay dividends on its common and preferred stock and principal and interest on its debt is dividends from its subsidiaries. Various federal and state statutory provisions and regulations limit the amount of dividends the Guarantor's bank and non-bank subsidiaries may pay without regulatory approval.

Federal banking regulators have the authority to prohibit the Guarantor's subsidiary banks from engaging in unsafe or unsound practices in conducting their businesses. The payment of dividends, depending on the financial condition of the bank in question, could be deemed an unsafe or unsound practice. The ability of the Guarantor's subsidiary banks to pay dividends in the future is currently, and could be further, influenced by bank regulatory policies and capital guidelines.

Furthermore, under a Support Agreement, the IHC may be restricted from making dividend payments to the Guarantor if certain liquidity and/or capital metrics fall below defined triggers. Any such restriction could materially and adversely impact the Guarantor's liquidity and its ability to satisfy its debt and other obligations, as well as its ability to make dividend payments on its common and preferred stock.

In addition to these restrictions on the ability of the Group's subsidiary banks to pay dividends to the Guarantor, the FRB requires large BHCs, including the Guarantor, to submit annual capital plans and to obtain regulatory approval before making capital distributions, such as the payment of dividends. The FRB also finalised rules implementing in the United States the Basel Committee on Banking Supervision's regulatory capital guidelines, including the reforms known as Basel III which established various capital requirements for U.S. banking organisations. Moreover, federal banking regulators have finalised a rule that enhances the supplementary leverage ratio requirements for large BHCs, like the Guarantor, and their insured depository institutions. The rule, which became effective on 1 January 2018, requires a covered BHC to maintain a supplementary leverage ratio of at least 5 per cent (comprised of a 3 per cent. minimum requirement and a supplementary leverage buffer of 2 per cent.) to avoid restrictions on capital distributions and discretionary bonus payments. The rule also requires that all of the Guarantor's insured depository institutions maintain a supplementary leverage ratio of 6 per cent. under applicable regulatory capital adequacy guidelines. The Guarantor is also subject to the FRB's rule implementing an additional capital surcharge on those U.S. banking organizations, such as the Guarantor, that are designated as G-SIBs. The failure to maintain any of these minimum capital ratios and capital buffers could result in limitations or restrictions on our ability to make capital distributions.

In addition, the FRB's enhanced supervision regulations for large BHCs, like the Guarantor, impose capital distribution restrictions, including on the payment of dividends, upon the occurrence of capital, stress test, risk management, or liquidity risk management triggers.

Holding company structure

Transfer of funds from subsidiary banks. The Guarantor's subsidiary banks are subject to restrictions under federal law that limit the transfer of funds or other items of value from such subsidiaries to the Guarantor and its non-bank subsidiaries (including affiliates) in so-called "covered transactions". In general, covered transactions include loans and other extensions of credit, investments and asset purchases, as well as certain other transactions involving the transfer of value from a subsidiary bank to an affiliate or for the benefit of an affiliate. Unless an exemption applies, covered transactions by a subsidiary bank with a single affiliate are limited to 10 per cent. of the subsidiary bank's capital and surplus and, with respect to all covered transactions with affiliates in the aggregate, to 20 per cent. of the subsidiary bank's capital and surplus. Also, loans and extensions of credit to affiliates are generally required to be secured by qualifying collateral. A bank's transactions with its non-bank affiliates are also generally required to be on arm's-length terms.

Source of strength. The FRB has a policy that a bank holding company is expected to act as a source of financial and managerial strength to each of its subsidiary banks and, under appropriate circumstances, to commit resources to support each such subsidiary bank. This support may be required at times when the bank holding company does not have the resources to provide the support.

The OCC might order an assessment of the Guarantor if the capital of one of its national bank subsidiaries were to become impaired. If the Guarantor failed to pay the assessment within three months, the OCC could order the sale of the Guarantor's stock in the national bank to cover the deficiency.

Depositor preference. In the event of the "liquidation or other resolution" of an insured depository institution, the claims of deposits payable in the United States (including the claims of the FDIC as subrogee of insured depositors) and certain claims for administrative expenses of the FDIC as a receiver will have priority over other general unsecured claims against the institution. If an insured depository institution fails, claims of insured and uninsured U.S. depositors, along with the FDIC, will have priority in payment ahead of unsecured creditors, including the Guarantor, and depositors whose deposits are solely payable at such insured depository institution's non-U.S. offices.

Liability of commonly controlled institutions. All of the Guarantor's subsidiary banks are insured by the FDIC. FDIC-insured depository institutions can be held liable for any loss incurred, or reasonably expected to be incurred, by the FDIC due to the default of an FDIC-insured depository institution controlled by the same bank holding company, and for any assistance provided by the FDIC to an FDIC-insured depository institution that is in danger of default and that is controlled by the same bank holding company. "Default" means generally the appointment of a conservator or receiver. "In danger of default" means generally the existence of certain conditions indicating that a default is likely to occur in the absence of regulatory assistance.

Dodd-Frank Act

The Dodd-Frank Act, enacted on 21 July 2010, has resulted in broad changes to the U.S. financial system and is the most significant financial reform legislation since the 1930s. The Dodd-Frank Act and the numerous rules to implement its provisions have resulted in enhanced regulation and supervision of large BHCs, such as the Guarantor. This includes, among other things, rules to promote financial stability and prevent or mitigate the risks that may arise from the material distress or failure of a large BHC; enhance consumer protections; prohibit proprietary trading; and implement enhanced prudential requirements for large BHCs regarding risk-based capital and leverage, risk and liquidity management, stress testing, and recovery and resolution planning. The Dodd-Frank Act, including current and future rules implementing its provisions and the interpretation of those rules, has affected, and the Group expects will continue to affect, most of its businesses in some way, either directly through regulation of specific activities or indirectly through regulation of concentration risks, capital or liquidity. For more information about the Dodd-Frank Act, please see "*Regulatory Changes—Dodd-Frank Act*" below.

Capital requirements and planning

The Guarantor and each of its insured depository institutions are subject to various regulatory capital adequacy requirements administered by federal banking regulators. These capital rules, among other things, establish required minimum ratios relating capital to different categories of assets and exposures. Federal banking regulators have also finalized rules to impose a supplementary leverage ratio on large BHCs like the Guarantor and its insured depository institutions and to implement a liquidity coverage ratio. The FRB has also finalised new rules to address the amount of equity and unsecured long-term debt a company must hold to improve its resolvability and resiliency, often referred to as total loss absorbing capacity.

From time to time, the FRB and the Federal Financial Institutions Examination Council ("**FFIEC**") propose changes and amendments to, and issue interpretations of, risk-based capital guidelines and related reporting instructions. In addition, the FRB closely monitors the capital levels of the institutions it supervises, and may require such institutions to modify capital levels based on FRB determinations. Such determinations, proposals and/or interpretations could, if implemented in the future, affect the Group's reported capital ratios and net risk-adjusted assets.

As an additional means to identify problems in the financial management of depository institutions, the Federal Deposit Insurance Act (the "**FDI Act**") requires federal banking regulators to establish certain non-capital safety and soundness standards for institutions for which they are the primary federal regulators. The standards relate generally to operations and management, asset quality, interest rate exposure, executive compensation and risk management. The agencies are authorised to take action against institutions that fail to meet such standards.

The FDI Act requires federal banking regulators to take "prompt corrective action" with respect to FDIC-insured depository institutions that do not meet minimum capital requirements. A depository institution's treatment for purposes of the prompt corrective action provisions will depend upon how its capital levels compare to various capital measures and certain other factors, as established by regulation.

In addition, the FRB's capital plan rule requires large BHCs to submit capital plans annually for review to determine if the FRB has any objections before making any capital distributions. The rule requires updates to capital plans in the event of material changes in a BHC's risk profile, including as a result of any significant acquisitions. Federal banking regulators also require stress tests to evaluate whether an institution has sufficient capital to continue to operate during periods of adverse economic and financial conditions. For more information on our capital requirements and planning, please see "*Capital Management—Regulatory Capital Guidelines*" and "*Capital Management—Capital Planning and Stress Testing*" above.

Deposit insurance assessments

The Group's subsidiary banks, including Wells Fargo Bank, N.A., are members of the Deposit Insurance Fund ("**DIF**") maintained by the FDIC. Through the DIF, the FDIC insures the deposits of the Group's banks up to prescribed limits for each depositor and funds the DIF through assessments on member banks. To maintain the DIF, member institutions are assessed an insurance premium based on an assessment base and an assessment rate.

The Dodd-Frank Act gave the FDIC greater discretion to manage the DIF, changed the assessment base from domestic deposits to average assets less average tangible equity, and mandated a minimum Designated Reserve Ratio ("reserve ratio" or "DRR") of 1.35 per cent. The FDIC board adopted a Restoration Plan to ensure that the DIF reserve ratio reaches 1.35 per cent. by 30 September 2020, as required by the Dodd-Frank Act, and, in March 2016, issued a final rule to meet this DRR level. The final rule, which became effective on 1 July 2016, imposes on insured depository institutions with U.S.\$10 billion or more in assets, such as the Bank, a surcharge of 4.5 cents per U.S.\$100 of their assessment base, after making certain adjustments. The surcharge is in addition to the base assessments paid by the affected institutions and could significantly increase the overall amount of their deposit insurance assessments. The FDIC expects the surcharge to be in effect for approximately two years, however, if the DIF reserve ratio does not reach 1.35 per cent. by 31 December 2018, the final rule provides that the FDIC will impose a shortfall assessment on any bank that was subject to the surcharge. In addition to ensuring that the DIF reserve ratio reaches the statutory minimum of 1.35 per cent. by 30 September 2020, the FDIC Board has also finalized a comprehensive, long-range plan for DIF management, whereby the DRR has been targeted at 2 per cent.

In addition to the base assessments and any proposed surcharge, all FDIC-insured depository institutions must also pay a quarterly assessment towards interest payments on bonds issued by the Financing Corporation, a federal corporation chartered under the authority of the Federal Housing Finance Board. This assessment was 0.56 per cent. of the assessable deposit base for the first quarter of 2017, and was 0.54 per cent. for the second, third and fourth quarters of 2017. For the year ended 31 December 2017, the Guarantor's FDIC deposit insurance assessments, including FICO assessments, totaled U.S.\$1.3 billion.

The FDIC may terminate a depository institution's deposit insurance upon a finding that the institution's financial condition is unsafe or unsound or that the institution has engaged in unsafe or unsound practices or has violated any applicable rule, regulation, order or condition enacted or imposed by the institution's regulatory agency. The termination of deposit insurance for one or more of the Group's bank subsidiaries could have a material adverse effect on the Group's earnings, depending on the collective size of the particular banks involved.

Fiscal and monetary policies

The Group's business and earnings are significantly affected by the fiscal and monetary policies of the federal government and its agencies. The Group is particularly affected by the policies of the FRB, which regulates the supply of money and credit in the United States. Among the instruments of monetary policy available to the FRB are (a) conducting open-market operations in United States government securities, (b) changing the discount rates of borrowings of depository institutions, (c) imposing or changing reserve requirements against depository institutions' deposits, and (d) imposing or changing reserve requirements against certain borrowings by banks and their affiliates. These methods are used in varying degrees and combinations to directly affect the availability of bank loans and deposits, as well as the interest rates charged on loans and paid on deposits. The policies of the FRB may have a material effect on the Group's business, results of operations and financial condition.

Privacy provisions of the Gramm-Leach-Bliley Act and restrictions on affiliate marketing

Federal banking regulators, as required under the Gramm-Leach-Bliley Act (the "**GLB Act**"), have adopted rules limiting the ability of banks and other financial institutions to disclose non-public information about consumers to non-affiliated third parties. The rules require disclosure of privacy policies to consumers and, in some circumstances, allow consumers to prevent disclosure of certain personal information to non-affiliated third parties. The privacy provisions of the GLB Act affect how consumer information is transmitted through diversified financial services companies and conveyed to outside vendors. Federal financial regulators have issued regulations under the Fair and Accurate Credit Transactions Act that have the effect of increasing the length of the waiting period, after privacy disclosures are provided to new customers, before information can be shared among different affiliated companies for the purpose of marketing products and services by those affiliated companies.

Sarbanes-Oxley Act of 2002

The Sarbanes-Oxley Act of 2002 ("**Sarbanes-Oxley**") implemented a broad range of corporate governance and accounting measures to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies, and to protect investors by improving the accuracy and reliability of disclosures under federal securities laws. The Group is subject to Sarbanes-Oxley because it is required to file periodic reports with the SEC under the Securities and Exchange Act of 1934. Among other things, Sarbanes-Oxley and/or its implementing regulations established membership requirements and additional responsibilities for the Group's audit committee, imposed restrictions on the relationship between the Group and its outside auditors (including restrictions on the types of non-audit services the Group's auditors may provide to the Group), imposed additional responsibilities for the Group's external financial statements on the Group's chief executive officer and chief financial officer, expanded the disclosure requirements for the Group's corporate insiders, required the Group's management to evaluate the Group's disclosure controls and procedures and the Group's internal control over financial reporting, and required the Group's independent registered public accounting firm to issue a report on the Group's internal control over financial reporting.

Patriot Act

The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 ("**Patriot Act**") is intended to strengthen the ability of U.S. law-enforcement agencies and intelligence communities to work together to combat terrorism on a variety of fronts. The Patriot Act has significant implications for depository institutions, brokers, dealers and other businesses involved in the transfer of money. The Patriot Act required the implementation of policies and procedures relating to anti-money-laundering, compliance, suspicious activities, and currency transaction reporting and due diligence on customers. The Patriot Act also requires federal banking regulators to evaluate the effectiveness of an applicant in combating money-laundering in determining whether to approve a proposed bank acquisition.

Future legislation or regulation

Economic, market and political conditions during the past few years have led to a significant amount of legislation and regulation in the U.S. and abroad affecting the financial services industry, as well as heightened expectations and scrutiny of financial services companies from banking regulators. Further legislative changes and additional regulations may change the Group's operating environment in substantial and unpredictable ways. Such legislation and regulation could increase the Group's cost of doing business, affect the Group's compensation structure, restrict or expand activities in which it may engage in or affect the competitive balance among banks, savings associations, credit unions and other financial institutions. The Group cannot predict whether future legislative proposals will be enacted or, if any is or are enacted, what effect it or they, or any implementing regulations, would have on the Group's business, results of operations or financial condition.

Regulatory changes

Since the enactment of the Dodd-Frank Act in 2010, the U.S. financial services industry has been subject to a significant increase in regulation and regulatory oversight initiatives. This increased regulation and oversight has substantially changed how most U.S. financial services companies conduct business and has

increased their regulatory compliance costs. The following highlights the more significant regulations and regulatory oversight initiatives that have affected or may affect our business.

Dodd-Frank Act

The Dodd-Frank Act is the most significant financial reform legislation since the 1930s and is driving much of the current U.S. regulatory reform efforts. The Dodd-Frank Act and many of its provisions became effective in July 2010 and July 2011. The following provides additional information on the Dodd-Frank Act, including the current status of certain of its rulemaking initiatives.

Enhanced supervision and regulation of systemically important firms. The Dodd-Frank Act grants broad authority to federal banking regulators to establish enhanced supervisory and regulatory requirements for systemically important firms. The FRB has finalized a number of regulations implementing enhanced prudential requirements for large bank holding companies ("BHCs") like the Guarantor regarding risk-based capital and leverage, risk and liquidity management, and imposing debt-to-equity limits on any BHC that regulators determine poses a grave threat to the financial stability of the United States. The FRB and OCC have also finalized rules implementing stress testing requirements for large BHCs and national banks. The FRB has also finalized, enhanced prudential standards that would implement single counterparty credit limits and has proposed a rule to establish remediation requirements for large BHCs experiencing financial distress. Similarly, the FRB has proposed additional requirements regarding effective risk management practices at large BHCs, including its expectations for boards of directors and senior management. In addition to the authorization of enhanced supervisory and regulatory requirements for systemically important firms, the Dodd-Frank Act also established the Financial Stability Oversight Council and the Office of Financial Research, which may recommend new systemic risk management requirements and require new reporting of systemic risks. The OCC, under separate authority, has also finalized guidelines establishing heightened governance and risk management standards for large national banks such as the Bank. The OCC guidelines require covered banks to establish and adhere to a written risk governance framework in order to manage and control their risk-taking activities. The guidelines also formalize roles and responsibilities for risk management practices within covered banks and create certain risk oversight responsibilities for their boards of directors.

Regulation of consumer financial products. The Dodd-Frank Act established the Consumer Financial Protection Bureau ("CFPB") to ensure consumers receive clear and accurate disclosures regarding financial products and to protect them from hidden fees and unfair or abusive practices. With respect to residential mortgage lending, the CFPB issued a number of final rules implementing new origination, notification, disclosure and other requirements, as well as additional limitations on the fees and charges that may be increased from the estimates provided by lenders. In October 2015, the CFPB finalized amendments to the rule implementing the Home Mortgage Disclosure Act, resulting in a significant expansion of the data points lenders will be required to collect beginning 1 January 2018 and report to the CFPB beginning 1 January 2019. The CFPB also expanded the transactions covered by the rule and increased the reporting frequency from annual to quarterly for large volume lenders, such as the Bank, beginning 1 January 2020. With respect to other financial products, in October 2016, the CFPB finalized rules, most of which become effective on 1 April 2019, to make prepaid cards subject to similar consumer protections as those provided by more traditional debit and credit cards such as fraud protection and expanded access to account information.

In addition to these rulemaking activities, the CFPB is continuing its on-going supervisory examination activities of the financial services industry with respect to a number of consumer businesses and products, including mortgage lending and servicing, fair lending requirements, student lending activities, and automobile finance. At this time, the Company cannot predict the full impact of the CFPB's rulemaking and supervisory authority on our business practices or financial results.

Volcker Rule. The Volcker Rule, with limited exceptions, prohibits banking entities from engaging in proprietary trading or owning any interest in or sponsoring or having certain relationships with a hedge fund, a private equity fund or certain structured transactions that are deemed covered funds. On 10 December 2013, federal banking regulators, the SEC and CFTC (collectively, the Volcker supervisory regulators) jointly released a final rule to implement the Volcker Rule's restrictions, and the FRB has proposed further rules to streamline and modify compliance with the Volcker Rule's requirements. As a

banking entity with more than U.S.\$50 billion in consolidated assets, the Guarantor is also subject to enhanced compliance programme requirements.

Regulation of swaps and other derivatives activities. The Dodd-Frank Act established a comprehensive framework for regulating over-the-counter derivatives and authorised the CFTC and the SEC to regulate swaps and security-based swaps, respectively. The CFTC has adopted rules applicable to our provisionally registered swap dealer, the Bank, that require, among other things, extensive regulatory and public reporting of swaps, central clearing and trading of swaps on exchanges or other multilateral platforms, and compliance with comprehensive internal and external business conduct standards. The SEC is expected to implement parallel rules applicable to security-based swaps. In addition, federal regulators have adopted final rules establishing margin requirements for swaps and security-based swaps not centrally cleared and rules placing restrictions on a party's right to exercise default rights under derivatives and other qualified financial contracts against applicable banking organizations. All of these new rules, as well as others being considered by regulators in other jurisdictions, may negatively impact customer demand for over-the-counter derivatives and may increase our costs for engaging in swaps and other derivatives activities.

Changes to asset-backed securities (ABS) markets. The Dodd-Frank Act requires sponsors of certain ABS to hold at least a 5 per cent. ownership stake in the ABS. Federal regulatory agencies have issued final rules to implement this credit risk retention requirement, which included an exemption for, among other things, GSE mortgage backed securities. The final rules may impact our ability to issue certain asset-backed securities or otherwise participate in various securitization transactions.

Regulation of interchange transaction fees (the Durbin Amendment). On 1 October 2011, the FRB rule enacted to implement the Durbin Amendment to the Dodd-Frank Act that limits debit card interchange transaction fees to those reasonable and proportional to the cost of the transaction became effective. The rule generally established that the maximum allowable interchange fee that an Guarantor may receive or charge for an electronic debit transaction is the sum of 21 cents per transaction and 5 basis points multiplied by the value of the transaction. On 31 July 2013, the U.S. District Court for the District of Columbia ruled that the approach used by the FRB in setting the maximum allowable interchange transaction fee impermissibly included costs that were specifically excluded from consideration under the Durbin Amendment. In August 2013, the FRB filed a notice of appeal of the decision to the United States Court of Appeals for the District of Columbia. In March 2014, the Court of Appeals reversed the District Court's decision, but did direct the FRB to provide further explanation regarding its treatment of the costs of monitoring transactions. The plaintiffs did not file a petition for rehearing with the Court of Appeals but filed a petition for writ of certiorari with the U.S. Supreme Court. In January 2015, the U.S. Supreme Court denied the petition for writ of certiorari.

Regulatory Capital Guidelines and Capital Plans

During 2013, federal banking regulators issued final rules that substantially amended the risk-based capital rules for banking organizations. The rules implement the Basel III regulatory capital reforms in the U.S., comply with changes required by the Dodd-Frank Act, and replace the existing Basel I-based capital requirements. The Guarantor was required to begin complying with the rules on 1 January 2014, subject to phase-in periods that are scheduled to be fully phased in by 1 January 2022. In 2014, federal banking regulators also finalized rules to impose a supplementary leverage ratio on large BHCs like the Guarantor and its insured depository institutions and to implement the Basel III liquidity coverage ratio. For more information on the final capital, leverage and liquidity rules, and additional capital requirements applicable to the Guarantor, see ("*Capital management*") above.

"Living Will" Requirements and Related Matters

Rules adopted by the FRB and the FDIC under the Dodd-Frank Act require large financial institutions, including the Group, to prepare and periodically revise resolution plans, so-called "living-wills", that would facilitate their resolution in the event of material distress or failure. Under the rules, resolution plans are required to provide strategies for resolution under the U.S. Bankruptcy Code and other applicable insolvency regimes that can be accomplished in a reasonable period of time and in a manner that mitigates the risk that failure would have serious adverse effects on the financial stability of the United States. On 19 December 2017, the FRB and FDIC announced that the Guarantor's 2017 resolution plan submission did not have any deficiencies; however, they identified a specific shortcoming that would need to be addressed in the Guarantor's next submission. The Bank is also required to prepare a resolution plan and submitted its 2018 resolution plan to the FDIC on 29 June 2018. If the FRB or FDIC determine that the Guarantor's

resolution plan has deficiencies, they may impose more stringent capital, leverage or liquidity requirements on the Guarantor or restrict its growth, activities or operations until it adequately remedies the deficiencies. If the FRB or FDIC ultimately determine that the Guarantor has been unable to remedy any deficiencies, they could require the Guarantor to divest certain assets or operations.

The Guarantor must also prepare and submit to the FRB a recovery plan that identifies a range of options that it may consider during times of idiosyncratic or systemic economic stress to remedy any financial weaknesses and restore market confidence without extraordinary government support. Recovery options include the possible sale, transfer or disposal of assets, securities, loan portfolios or businesses. The Bank must also prepare and submit to the OCC a recovery plan that sets forth the Bank's plan to remain a going concern when the Bank is experiencing considerable financial or operational stress, but has not yet deteriorated to the point where liquidation or resolution is imminent. If either the FRB or the OCC determine that the Guarantor's or the Bank's recovery plan is deficient, they may impose fines, restrictions on the Group's business or ultimately require the Guarantor to divest assets.

If the Guarantor were to fail, it may be resolved in a bankruptcy proceeding or, if certain conditions are met, under the resolution regime created by the Dodd-Frank Act known as the "orderly liquidation authority." The orderly liquidation authority allows for the appointment of the FDIC as receiver for a systemically important financial institution that is in default or in danger of default if, among other things, the resolution of the institution under the U.S. Bankruptcy Code would have serious adverse effects on financial stability in the United States. If the FDIC is appointed as receiver for the Guarantor, then the orderly liquidation authority, rather than the U.S. Bankruptcy Code, would determine the powers of the receiver and the rights and obligations of our security holders. The FDIC's orderly liquidation authority requires that security holders of a company in receivership bear all losses before U.S. taxpayers are exposed to any losses, and allows the FDIC to disregard the strict priority of creditor claims under the U.S. Bankruptcy Code in certain circumstances.

Whether under the U.S. Bankruptcy Code or by the FDIC under the orderly liquidation authority, the Group could be resolved using a "multiple point of entry" strategy, in which the Guarantor and one or more of its subsidiaries would each undergo separate resolution proceedings, or a "single point of entry" strategy, in which the Guarantor would likely be the only material legal entity to enter resolution proceedings. The FDIC has announced that a single point of entry strategy may be a desirable strategy under its implementation of the orderly liquidation authority, but not all aspects of how the FDIC might exercise this authority are known and additional rulemaking is possible.

The strategy described in the Guarantor's most recent resolution plan submission is a multiple point of entry strategy; however, the Guarantor has made a decision to move to a single point of entry strategy for its next resolution plan submission. The Guarantor is not obligated to maintain either a single point of entry or multiple point of entry strategy, whether conducted under the U.S. Bankruptcy Code or by the FDIC under the orderly liquidation authority.

To facilitate the orderly resolution of systemically important financial institutions in case of material distress or failure, federal banking regulations require that institutions, such as the Guarantor, maintain a minimum amount of equity and unsecured debt to absorb losses and recapitalize operating subsidiaries. Federal banking regulators have also required measures to facilitate the continued operation of operating subsidiaries notwithstanding the failure of their parent companies, such as limitations on parent guarantees, and have issued guidance encouraging institutions to take legally binding measures to provide capital and liquidity resources to certain subsidiaries in order to facilitate an orderly resolution. In response to the regulators' guidance and to facilitate the orderly resolution of the Group under a multiple point of entry resolution strategy, the Guarantor entered into the Support Agreement. Pursuant to the Support Agreement, the Guarantor transferred a significant amount of its assets, including the majority of its cash, deposits, liquid securities and intercompany loans (but excluding its equity interests in its subsidiaries and certain other assets), to the IHC and will continue to transfer those types of assets to the IHC from time to time. In the event of the Group's material financial distress or failure that triggers resolution, the IHC will be obligated to use the transferred assets to provide capital and/or liquidity to the Bank pursuant to the Support Agreement and to WFS and WFCS through repurchase facilities entered into in connection with the Support Agreement. Under the Support Agreement, the IHC will also provide funding and liquidity to the Guarantor through subordinated notes and a committed line of credit, which, together with the issuance of dividends, is expected to provide the Guarantor, during business as usual operating conditions, with the same access to cash necessary to service its debts, pay dividends, repurchase its shares, and perform its other obligations as it would have had if it had not entered into these arrangements and transferred any assets. Pursuant to

the Support Agreement and the terms of the subordinated notes, if certain liquidity and/or capital metrics fall below defined triggers indicating severe financial distress, the subordinated notes would be automatically forgiven and the committed line of credit would terminate, which could materially and adversely impact the Guarantor's liquidity and its ability to satisfy its debts and other obligations, including under the Notes, and could result in the commencement of bankruptcy proceedings by the Guarantor at an earlier time than might have otherwise occurred if the Support Agreement were not implemented. The Guarantor's and the IHC's respective obligations under the Support Agreement are secured pursuant to a related security agreement.

Other Regulatory Related Matters

Broker-dealer standards of conduct. In April 2018, the SEC proposed a rule that would require broker-dealers to act in the best interest of a retail customer when making a recommendation of any securities transaction or investment strategy involving securities. This rule may impact the manner in which business is conducted with customers seeking investment advice and may affect certain investment product offerings.

OCC revocation of relief. On 18 November 2016, the OCC revoked provisions of certain consent orders that provided the Bank relief from specific requirements and limitations regarding rules, policies, and procedures for corporate activities; OCC approval of changes in directors and senior executive officers; and golden parachute payments. As a result, the Bank is no longer eligible for expedited treatment for certain applications; is now required to provide prior written notice to the OCC of a change in directors and senior executive officers; and is now subject to certain regulatory limitations on golden parachute payments.

Community Reinvestment Act (CRA) rating. In March 2017, the Guarantor announced that the OCC had downgraded its most recent CRA rating, which covers the years 2009-2012, to "Needs to Improve" due to previously issued regulatory consent orders. A "Needs to Improve" rating imposes regulatory restrictions and limitations on certain of the Group's nonbank activities, including its ability to engage in certain nonbank mergers and acquisitions or undertake new financial in nature activities, and CRA performance is taken into account by regulators in reviewing applications to establish bank branches and for approving proposed bank mergers and acquisitions. The rating also results in the loss of expedited processing of applications to undertake certain activities, and requires the Group to receive prior regulatory approval for certain activities, including to issue or prepay certain subordinated debt obligations, open or relocate bank branches, or make certain public welfare investments. In addition, a "Needs to Improve" rating could have an impact on the Group's relationships with certain states, counties, municipalities or other public agencies to the extent applicable law, regulation or policy limits, restricts or influences whether such entity may do business with a company that has a below "Satisfactory" rating.

FRB consent order regarding governance oversight and compliance and operational risk management. On 2 February 2018, the Guarantor entered into a consent order with the FRB. As required by the consent order, the Guarantor's board of directors submitted a plan to further enhance the board of director's governance and oversight of the Group, and the Group submitted to the FRB a plan to further improve the Group's compliance and operational risk management program. The consent order also requires the Group, following the FRB's acceptance and approval of the plans and the Group's adoption and implementation of the plans, to complete by 30 September 2018, third-party reviews of the enhancements and improvements provided for in the plans. Until these third-party reviews are complete and the plans are approved and implemented to the satisfaction of the FRB, the Group's total consolidated assets will be limited to the level as of 31 December 2017. Compliance with this asset cap will be measured on a two-quarter daily average basis to allow for management of temporary fluctuations. The Guarantor has had constructive dialogue with, and has received detailed feedback from, the FRB regarding the plans. In order to have enough time to incorporate this feedback into the plans in a thoughtful manner and to complete the required third-party reviews, which were initially due 30 September 2018, the Company is planning to operate under the asset cap through the first part of 2019. A second third-party review must also be conducted to assess the efficacy and sustainability of the improvements.

Consent orders with the CFPB AND OCC regarding compliance risk management program, automobile collateral protection insurance policies, and mortgage interest rate lock extensions. On 20 April 2018 the Group entered into consent orders with the CFPB and OCC to pay an aggregate of U.S. \$1 billion in civil money penalties to resolve matters regarding its compliance risk management program and past practices involving certain automobile collateral protection insurance policies and certain mortgage interest rate lock extensions. As required by the consent orders, the Group submitted to the CFPB and OCC, an enterprise-wide compliance risk management plan and a plan to enhance the Group's internal audit program with

respect to federal consumer financial law and the terms of the consent orders. In addition, as required by the consent orders, the Group submitted for non-objection plans to remediate customers affected by the automobile collateral protection insurance and mortgage interest rate lock matters. The consent orders also require the Group to submit for non-objection, within 120 days of the date of the consent orders, a plan to develop and implement a remediation program that is applicable to remediation activities conducted by the Group.

Corporate governance

The board of directors of the Guarantor (the "**Board**") is committed to sound and effective corporate governance principles and practices. The Board has adopted corporate governance guidelines (the "**Guidelines**") to provide the framework for the governance of the Board and the Guarantor. These Guidelines address, among other matters, the role of the Board, Board membership criteria, director retirement and resignation policies, the Guarantor's director independence standards, information about the committees of the Board, and information about other policies and procedures of the Board, including the majority vote standard for directors, management succession planning, director compensation, and the Board's leadership structure. The Board reviews the Guidelines annually.

The Board has also adopted a code of ethics applicable to both directors and employees (the "**Code of Ethics**"). Further information about the Group's Guidelines and Code of Ethics are available on the Group's website, www.wellsfargo.com.

Material litigation

The Guarantor and certain of its subsidiaries are involved in a number of judicial, regulatory, arbitration, and other proceedings concerning matters arising from the conduct of the Group's business activities, and many of these proceedings expose the Group to financial loss. These proceedings include actions brought against the Guarantor and/or its subsidiaries with respect to corporate-related matters and transactions in which the Guarantor and/or its subsidiaries were or have been involved. In addition, the Group may be requested to provide information or otherwise cooperate with governmental authorities in the conduct of investigations of other persons or industry groups. Although there can be no assurance as to the ultimate outcome, the Guarantor and/or its subsidiaries have generally denied, or believe they have a meritorious defence and will deny, liability in all significant pending legal actions, including the matters described below, and the Guarantor and each affected subsidiary intend to defend vigorously each case, other than matters described as having been settled. The Guarantor establishes accruals for legal actions when potential losses associated with the actions become probable and the costs can be reasonably estimated. For such accruals, the Guarantor records the amount it considers to be the best estimate within a range of potential losses that are both probable and estimable; however, if the Guarantor cannot determine a best estimate, then it records the low end of the range of those potential losses. The actual costs of resolving legal actions may be substantially higher or lower than the amounts accrued for those actions.

ATM access fee litigation

In October 2011, plaintiffs filed a putative class action, *Mackmin, et. al. v. Visa, Inc. et. al.*, against the Guarantor, the Bank, Visa, MasterCard and several other banks in the United States District Court for the District of Columbia. The plaintiffs allege that the Visa and MasterCard requirement that if an ATM operator charges an access fee on Visa and MasterCard transactions, then that fee cannot be greater than the access fee charged for transactions on other networks violates antitrust rules. Plaintiffs seek treble damages, restitution, injunctive relief and attorneys' fees where available under federal and state law. Two other antitrust cases which make similar allegations were filed in the same court, but these cases did not name the Group as a defendant. On 13 February 2013, the district court granted defendants' motions to dismiss the three actions. Plaintiffs appealed the dismissals and, on 4 August 2015, the United States Court of Appeals for the District of Columbia Circuit vacated the district court's decisions and remanded the three cases to the district court for further proceedings. On 28 June 2016, the United States Supreme Court granted defendants' petitions for writ of certiorari to review the decisions of the United States Court of Appeals for the District of Columbia. On 17 November 2016, the United States Supreme Court dismissed

the petitions as improvidently granted, and the three cases returned to the district court for further proceedings.

Automobile Lending Matters

On 20 April 2018, the Group entered into consent orders with the Office of the Comptroller of the Currency (OCC) and the Consumer Financial Protection Bureau (CFPB) to resolve, among other things, investigations by the agencies into the Group's compliance risk management program and its past practices involving certain automobile collateral protection insurance (CPI) policies and, as discussed below, certain mortgage interest rate lock extensions.

The consent orders require remediation to customers and the payment of a total of U.S.\$1 billion in civil money penalties to the agencies. In July 2017, the Company announced a plan to remediate customers who may have been financially harmed due to issues related to automobile CPI policies purchased through a third-party vendor on their behalf. Multiple putative class action cases alleging, among other things, unfair and deceptive practices relating to these CPI policies, have been filed against the Group and consolidated into one multi-district litigation in the United States District Court for the Central District of California. A putative class of shareholders also filed a securities fraud class action against the Group and its executive officers alleging material misstatements and omissions of CPI-related information in the Group's public disclosures. Former team members have also alleged retaliation for raising concerns regarding automobile lending practices. In addition, the Group has identified certain issues related to the unused portion of guaranteed automobile protection (GAP) waiver or insurance agreements between the dealer and, by assignment, the lender, which will result in refunds to customers in certain states. Allegations related to the CPI and GAP programmes are among the subjects of shareholder derivative lawsuits pending in federal and state court in California. These and other issues related to the origination, servicing and/or collection of consumer automobile loans, including related insurance products, have also subjected the Group to formal or informal inquiries, investigations or examinations from federal and state government agencies including a multi-state attorneys general group that is conducting an investigation into CPI and GAP. The Group anticipates it may continue to identify and remediate issues related to historical practices concerning the origination, servicing and/or collection of consumer automobile loans.

Consumer Deposit Account Related Regulatory Investigation

The Consumer Financial Protection Bureau (the "CFPB") is conducting an investigation into whether customers were unduly harmed by the Group's procedures regarding the freezing (and, in many cases, closing) of consumer deposit accounts after the Group detected suspected fraudulent activity (by third-parties or account holders) that affected those accounts. A former team member has brought a state court action alleging retaliation for raising concerns about these procedures.

Fiduciary and Custody Account Fee Calculations

Federal government agencies are conducting formal or informal inquiries, investigations, or examinations regarding fee calculations within certain fiduciary and custody accounts in the Group's investment and fiduciary services business, which is part of the wealth management business within WIM. The Group has determined that there have been instances of incorrect fees being applied to certain assets and accounts, resulting in both overcharges and undercharges to customers.

Foreign Exchange Business

Federal government agencies, including the United States Department of Justice, are investigating or examining certain activities in the Group's foreign exchange business. The Group has accrued amounts to remediate customers that may have received pricing inconsistent with commitments made to those customers, and to rebate customers where historic pricing, while consistent with contracts entered into with those customers, does not conform to recently implemented standards and pricing.

Inadvertent Client Information Disclosure

In July 2017, the Group inadvertently provided certain client information in response to a third-party subpoena issued in a civil litigation. The Group obtained permanent injunctions in New Jersey and New York state courts requiring the electronic data that contained the client information and all copies to be delivered to the New Jersey state court and the Group for safekeeping. The court has now returned the data to counsel for the Group. The Group has made voluntary self-disclosures to various state and federal

regulatory agencies. Notifications have been sent to clients whose personal identifying data was contained in the inadvertent production.

Interchange litigation

Plaintiffs representing a putative class of merchants have filed putative class actions, and individual merchants have filed individual actions, against the Guarantor and certain of its subsidiaries, including the Bank and Wachovia Bank, regarding the interchange fees associated with Visa and MasterCard payment card transactions. Visa, MasterCard and several other banks and bank holding companies are also named as defendants in these actions. These actions have been consolidated in the United States District Court for the Eastern District of New York. The amended and consolidated complaint asserts claims against defendants based on alleged violations of federal and state antitrust laws and seeks damages, as well as injunctive relief. Plaintiff merchants allege that Visa, MasterCard and payment and issuing banks unlawfully colluded to set interchange rates. Plaintiffs also allege that enforcement of certain Visa and MasterCard rules and alleged tying and bundling of services offered to merchants are anticompetitive. The Guarantor, together with Wachovia Corporation, along with other defendants and entities, is a party to Loss and Judgment Sharing Agreements, which provide that they, along with other entities, will share, based on a formula, in any losses from the Interchange Litigation. On 13 July 2012, Visa, MasterCard and the financial institution defendants, including the Guarantor, signed a memorandum of understanding with plaintiff merchants to resolve the consolidated class action and reached a separate settlement in principle of the consolidated individual actions. The settlement payments to be made by all defendants in the consolidated class and individual actions totaled approximately U.S.\$6.6 billion before reductions applicable to merchants opting out of the settlement. The class settlement also provided for the distribution to class merchants of 10 basis points of default interchange across all credit rate categories for a period of eight consecutive months. The district court granted final approval of the settlement, which was appealed to the United States Court of Appeals for the Second Circuit by settlement objector merchants. Other merchants opted out of the settlement and are pursuing several individual actions. On 30 June 2016, the Second Circuit vacated the settlement agreement and reversed and remanded the consolidated action to the United States District Court for the Eastern District of New York for further proceedings. On 23 November 2016, prior class counsel filed a petition to the United States Supreme Court, seeking review of the reversal of the settlement by the Second Circuit, and the Supreme Court denied the petition in March 2017. On 30 November 2016, the district court appointed lead class counsel for a damages class and an equitable relief class. An agreement in principle has been reached on certain primary terms to resolve the money damages claims of the class action. The agreement in principle is subject to further negotiation of remaining terms, full documentation, and court approval. Several of the opt-out litigations were settled during the pendency of the Second Circuit appeal while others remain pending. Discovery is proceeding in the opt-out litigations and the remanded class cases.

Low Income Housing Tax Credits

Federal government agencies have undertaken formal or informal inquiries or investigations regarding the manner in which the Group purchased, and negotiated the purchase of, certain federal low income housing tax credits in connection with the financing of low income housing developments.

Mortgage Bankruptcy Loan Modification Litigation

Plaintiffs, representing a putative class of mortgage borrowers who were debtors in Chapter 13 bankruptcy cases, filed a putative class action, Cotton, et al. v. Wells Fargo, et al, against the Guarantor and the Bank in the United States Bankruptcy Court for the Western District of North Carolina on 7 June 2017. Plaintiffs allege that the Group improperly and unilaterally modified the mortgages of borrowers who were debtors in Chapter 13 bankruptcy cases. Plaintiffs allege that the Group implemented these modifications by improperly filing mortgage payment change notices in Chapter 13 bankruptcy cases, in violation of bankruptcy rules and process. The amended complaint asserts claims based on, among other things, alleged fraud, violations of bankruptcy rules and laws, and unfair and deceptive trade practices. The amended complaint seeks monetary damages, attorneys' fees, and declaratory and injunctive relief.

Mortgage Interest Rate Lock Related Regulatory Investigation

On 20 April 2018, the Group entered into consent orders with the OCC and CFPB to resolve, among other things, investigations by the agencies into the Group's compliance risk management program and its past practices involving certain automobile CPI policies and certain mortgage interest rate lock extensions. The

consent orders require remediation to customers and the payment of a total of U.S. \$1 billion in civil money penalties to the agencies. On 4 October 2017, the Group announced plans to reach out to all home lending customers who paid fees for mortgage rate lock extensions requested from 16 September 2013, through 28 February 2017, and to provide refunds, with interest, to customers who believe they should not have paid those fees. The Group was named in a putative class action, filed in the United States District Court for the Northern District of California, alleging violations of federal and state consumer fraud statutes relating to mortgage rate lock extension fees. The Group filed a motion to dismiss and the court granted the motion. Subsequently, a putative class action was filed in the United States District Court for the District of Oregon, raising similar allegations. In addition, former team members have asserted claims, including in pending litigation, that they were terminated for raising concerns regarding mortgage interest rate lock extension practices. Allegations related to mortgage interest rate lock extension fees are also among the subjects of two shareholder derivative lawsuits filed in California state court. This matter has also subjected the Group to formal or informal inquiries, investigations, or examinations from other federal and state government agencies, including a multi-state attorneys general group.

Mortgage-related regulatory investigations

Federal and state government agencies, including the United States Department of Justice have been investigating or examining certain mortgage related activities of the Group and predecessor institutions. The Group, for itself and for predecessor institutions, has responded, and continues to respond, to requests from these agencies seeking information regarding the origination, underwriting and securitisation of residential mortgages, including sub-prime mortgages. These agencies have advanced theories of liability with respect to certain of these activities. An agreement, pursuant to which the Group will pay U.S.\$2.09 billion, has been reached to resolve the Department of Justice investigation, which related to certain 2005-2007 residential mortgage-backed securities activities. The amount was fully accrued as of 30 June 2018. Other financial institutions have entered into similar settlements with these agencies, the nature of which related to the specific activities of those financial institutions, including the imposition of significant financial penalties and remedial actions.

OFAC related investigation

The Guarantor has self-identified an issue whereby certain foreign banks utilized a Wells Fargo software based solution to conduct import/export trade-related financing transactions with countries and entities prohibited by the Office of Foreign Assets Control ("**OFAC**") of the United States Department of the Treasury. The Guarantor does not believe any funds related to these transactions flowed through accounts at the Group as a result of the aforementioned conduct. The Guarantor has made voluntary self-disclosures to OFAC and is cooperating with an inquiry from the United States Department of Justice.

Order of posting litigation

Plaintiffs filed a series of putative class actions against Wachovia Bank and the Bank as well as many other banks, challenging the "high-to-low" order in which the banks post debit card transactions to consumer deposit accounts. Most of these actions were consolidated in multi-district litigation proceedings (the "**MDL proceedings**") in the United States District Court for the Southern District of Florida. The court in the MDL proceedings has certified a class of putative plaintiffs and the Bank moved to compel arbitration of the claims of unnamed class members. The Court denied the motions to compel arbitration in October 2016 and the Bank has appealed this decision to the United States Court of Appeals for the Eleventh Circuit. In May 2018, the Eleventh Circuit ruled in the Bank's favor and found that the Bank had not waived its arbitration rights and remanded the case to the District Court for further proceedings. Plaintiffs have filed a petition for rehearing to the Eleventh Circuit.

RMBS trustee litigation

In November 2014, a group of institutional investors (the "**Institutional Investor Plaintiffs**"), including funds affiliated with BlackRock, Inc., filed a putative class action in the United States District Court for the Southern District of New York against the Bank alleging claims against the Group in its capacity as trustee for a number of residential mortgage-backed securities ("**RMBS**") trusts (the "**Federal Court Complaint**"). Similar complaints have been filed against other trustees in various courts, including in the Southern District of New York, in New York state court, and in other states, by RMBS investors. The Federal Court Complaint alleges that the Bank, as trustee, caused losses to investors and asserts causes of action based upon, among other things, the trustee's alleged failure to notify and enforce repurchase obligations of

mortgage loan sellers for purported breaches of representations and warranties, notify investors of alleged events of default, and abide by appropriate standards of care following alleged events of default. Plaintiffs seek money damages in an unspecified amount, reimbursement of expenses, and equitable relief. In December 2014 and December 2015, certain other investors filed four complaints alleging similar claims against the Bank in the Southern District of New York (the "**Related Federal Cases**"), and the various cases pending against the Group are proceeding before the same judge. On 19 January 2016, the Southern District of New York issued an order in connection with the Federal Court Complaint dismissing claims related to certain of the trusts at issue (the "**Dismissed Trusts**"). The Group's motion to dismiss the Federal Court Complaint and the complaints for the Related Federal Cases was granted in part and denied in part in March 2017. In May 2017, the Group filed third-party complaints against certain investment advisors affiliated with the Institutional Investor Plaintiffs seeking contribution with respect to claims alleged in the Federal Court Complaint. The investment advisors have moved to dismiss those complaints. On 17 April 2018, the Southern District of New York denied class certification in the Related Federal Case brought by Royal Park Investments SA/NV ("**Royal Park**").

A complaint raising similar allegations to the Federal Court Complaint was filed in May 2016 in New York state court by a different plaintiff investor. In December 2016, the Institutional Investor Plaintiffs filed a new putative class action complaint in New York state court in respect of 261 RMBS trusts, including the Dismissed Trusts, for which the Bank serves or served as trustee (the "State Court Action"). The Group has moved to dismiss the State Court Action.

In July 2017, certain of the plaintiffs from the State Court Action filed a civil complaint relating to the Bank's setting aside reserves for legal fees and expenses in connection with the liquidation of eleven RMBS trusts at issue in the State Court Action. The complaint seeks, among other relief, declarations that the Bank is not entitled to indemnification, the advancement of funds or the taking of reserves from trust funds for legal fees and expenses it incurs in defending the claims in the State Court Action. In November 2017, the Group's motion to dismiss the complaint was granted. Plaintiffs filed a notice of appeal in January 2018. In September 2017, Royal Park filed a similar complaint in the Southern District of New York seeking declaratory and injunctive relief and money damages on an individual and class action basis.

Sales practices matters

Federal, state and local government agencies, including the United States Department of Justice, the United States Securities and Exchange Commission and the United States Department of Labor, and state attorneys general, including the New York Attorney General, and prosecutors' offices, as well as Congressional committees, have undertaken formal or informal inquiries, investigations or examinations arising out of certain sales practices of the Company that were the subject of settlements with the Consumer Financial Protection Bureau, the Office of the Comptroller of the Currency and the Office of the Los Angeles City Attorney announced by the Company on 8 September 2016. These matters are at varying stages. The Company has responded, and continues to respond, to requests from a number of the foregoing and has discussed the resolution of some of the matters, including with a multi-state attorneys general group.

In addition, a number of lawsuits have also been filed by non-governmental parties seeking damages or other remedies related to these sales practices. First, various class plaintiffs purporting to represent consumers who allege that they received products or services without their authorization or consent have brought separate putative class actions against the Group in the United States District Court for the Northern District of California and various other jurisdictions. In April 2017, the Company entered into a settlement agreement in the first-filed action, *Jabbari v. Wells Fargo Bank, N.A.*, to resolve claims regarding certain products or services provided without authorization or consent for the time period 1 May 2002 to 20 April 2017. Pursuant to the settlement, the Group will pay U.S.\$142 million for remediation, attorneys' fees, and settlement fund claims administration. In the unlikely event that the U.S.\$142 million settlement total is not enough to provide remediation, pay attorneys' fees, pay settlement fund claims administration costs, and have at least U.S.\$25 million left over to distribute to all class members, the Group will contribute additional funds to the settlement. In addition, in the unlikely event that the number of unauthorised accounts identified by settlement class members in the claims process and not disputed by the claims administrator exceeds plaintiffs' 3.5 million account estimate, the Group will proportionately increase the U.S.\$25 million reserve so that the ratio of reserve to unauthorized accounts is no less than what was implied by plaintiffs' estimate at the time of the district court's preliminary approval of the settlement in July 2017. The district court issued an order granting final approval of the settlement on 14 June 2018. Second, the Guarantor's shareholders are pursuing a consolidated securities fraud class action in the United States District Court for the Northern District of California alleging certain misstatements and omissions in the Guarantor's

disclosures related to sales practices matters. The Group entered into a settlement agreement to resolve this matter pursuant to which the Group will pay U.S. \$480 million. The amount was fully accrued as of 31 March 2018. Plaintiffs have filed a motion for preliminary approval of the settlement by the court. Third, the Guarantor's shareholders have brought numerous shareholder derivative lawsuits asserting breach of fiduciary duty claims, among others, against current and former directors and officers for their alleged failure to detect and prevent sales practices issues. These actions have been filed or transferred to the United States District Court for the Northern District of California and California state court for coordinated proceedings. An additional lawsuit asserting similar claims in Delaware state court has been stayed. Fourth, multiple employment litigation matters have been brought against the Group, including an Employee Retirement Income Security Act (ERISA) class action in the United States District Court for the District of Minnesota on behalf of 401(k) plan participants that has now been dismissed; class actions pending in the United States District Court for the Northern District of California on behalf of team members who allege that they protested sales practice misconduct and/or were terminated for not meeting sales goals; various wage and hour class actions brought in federal and state court in California, New Jersey, Florida, and Pennsylvania on behalf of non-exempt branch based team members alleging that sales pressure resulted in uncompensated overtime; and multiple single plaintiff Sarbanes-Oxley Act complaints and state law whistleblower actions filed with the United States Department of Labor or in various state courts alleging adverse employment actions for raising sales practice misconduct issues.

Seminole Tribe Trustee Litigation

The Seminole Tribe of Florida filed a complaint in Florida state court alleging that the Group, as trustee, charged excess fees in connection with the administration of a minor's trust and failed to invest the assets of the trust prudently. The complaint was later amended to include three individual current and former beneficiaries as plaintiffs and to remove the Tribe as a party to the case. In December 2016, the Company filed a motion to dismiss the amended complaint on the grounds that the Tribe is a necessary party and that the individual beneficiaries lack standing to bring claims. The motion was denied in June 2018.

Wholesale Banking Consent Order Investigation

On 19 November 2015, the Group entered into a consent order with the OCC, pursuant to which the Wholesale Banking group was required to implement customer due diligence standards that include collection of current beneficial ownership information for certain business customers. The Group is responding to recent inquiries from various federal government agencies regarding potentially inappropriate conduct in connection with the collection of beneficial ownership information.

Outlook

As described above, the Group establishes accruals for legal actions when potential losses associated with the actions become probable and the costs can be reasonably estimated. The high end of the range of reasonably possible potential losses in excess of the Guarantor's accrual for probable and estimable losses was approximately U.S.\$2.2 billion as of 30 June 2018. The outcomes of legal actions are unpredictable and subject to significant uncertainties, and it is inherently difficult to determine whether any loss is probable or even possible. It is also inherently difficult to estimate the amount of any loss and there may be matters for which a loss is probable or reasonably possible but not currently estimable. Accordingly, actual losses may be in excess of the established accrual or the range of reasonably possible loss. The Guarantor is unable to determine whether the ultimate resolution of the sales practices matters will have a material adverse effect on its consolidated financial condition. Based on information currently available, advice of counsel, available insurance coverage and established reserves, the Guarantor believes that the eventual outcome of other actions against the Guarantor and/or its subsidiaries will not, individually or in the aggregate, have a material adverse effect on the Guarantor's consolidated financial condition. However, it is possible that the ultimate resolution of a matter, if unfavourable, may be material to the Guarantor's results of operations for any particular period.

Selected financial information

The following tables set out selected financial information from the Group's audited consolidated financial statements for years ended 31 December 2016 and 2017 and as at those dates. The Group's financial statements for the quarter ended 31 March 2018 may be found on pages 63 to 160 in the Form 10-Q that the Issuer filed with the Securities and Exchange Commission on 4 May 2018, as incorporated by reference in this Information Memorandum. The Group's financial statements for the quarter ended 30 June 2018

may be found on pages 65 to 169 in the Form 10-Q that the Issuer filed with the Securities and Exchange Commission on 3 August 2018, as incorporated by reference in this Information Memorandum.

WELLS FARGO & COMPANY
CONSOLIDATED STATEMENT OF INCOME

| | Year ended 31 December | |
|--|---|----------------|
| | 2017 | 2016 |
| | \$ | |
| | <i>(in U.S.\$ millions, except per share amounts)</i> | |
| Interest income | | |
| Trading assets | 2,928 | 2,506 |
| Investment securities | 10,664 | 9,248 |
| Mortgages held for sale..... | 786 | 784 |
| Loans held for sale..... | 12 | 9 |
| Loans | 41,388 | 39,505 |
| Other interest income..... | 3,131 | 1,611 |
| Total interest income..... | <u>58,909</u> | <u>53,663</u> |
| Interest expense | | |
| Deposits | 3,013 | 1,395 |
| Short-term borrowings | 758 | 330 |
| Long-term debt | 5,157 | 3,830 |
| Other interest expense..... | 424 | 354 |
| Total interest expense..... | <u>9,352</u> | <u>5,909</u> |
| Net interest income | 49,557 | 47,754 |
| Provision for credit losses..... | 2,528 | 3,770 |
| Net interest income after provision for credit losses..... | <u>47,029</u> | <u>43,984</u> |
| Noninterest income | | |
| Service charges on deposit accounts | 5,111 | 5,372 |
| Trust and investment fees | 14,495 | 14,243 |
| Card fees..... | 3,960 | 3,936 |
| Other fees | 3,557 | 3,727 |
| Mortgage banking..... | 4,350 | 6,096 |
| Insurance | 1,049 | 1,268 |
| Net gains from trading activities..... | 1,053 | 834 |
| Net gains on debt securities (1)..... | 479 | 942 |
| Net gains from equity investments (2)..... | 1,268 | 879 |
| Lease income | 1,907 | 1,927 |
| Other..... | 1,603 | 1,289 |
| Total noninterest income..... | <u>38,832</u> | <u>40,513</u> |
| Noninterest expense | | |
| Salaries | 17,363 | 16,552 |
| Commission and incentive compensation | 10,442 | 10,247 |
| Employee benefits | 5,566 | 5,094 |
| Equipment | 2,237 | 2,154 |
| Net occupancy | 2,849 | 2,855 |
| Core deposit and other intangibles..... | 1,152 | 1,192 |
| FDIC and other deposit assessments..... | 1,287 | 1,168 |
| Other..... | 17,588 | 13,115 |
| Total noninterest expense..... | <u>58,484</u> | <u>52,377</u> |
| Income before income tax expense | 27,377 | 32,120 |
| Income tax expense | 4,917 | 10,075 |
| Net income before noncontrolling interests | 22,460 | 22,045 |
| Less: Net income from noncontrolling interests | 277 | 107 |
| Wells Fargo net income | 22,183 | 21,938 |
| Less: Preferred stock dividends and other..... | 1,629 | 1,565 |
| Wells Fargo net income applicable to common stock | <u>20,554</u> | <u>20,373</u> |
| Per share information | | |
| Earnings per common share..... | 4.14 | 4.03 |
| Diluted earnings per common share..... | 4.10 | 3.99 |
| Dividends declared per common share | 1.540 | 1.515 |
| Average common shares outstanding..... | 4,964.6 | 5,052.8 |
| Diluted average common shares outstanding..... | <u>5,017.3</u> | <u>5,108.3</u> |

(1) Total other-than-temporary impairment (OTTI) losses were U.S.\$205 million and U.S.\$207 million and for the year ended 31 December 2017 and 2016, respectively. Of total OTTI, losses of U.S.\$262 million and U.S.\$189 million were recognised in earnings, and losses (reversal of losses) of U.S.\$(57)

million and U.S.\$18 million and were recognised as non-credit related OTTI in other comprehensive income for the year ended 31 December 2017 and 2016, respectively.

- (2) Includes OTTI losses of U.S.\$ 344 million and U.S.\$453 million and for the year ended 31 December 2017 and 2016, respectively.

WELLS FARGO & COMPANY
CONSOLIDATED BALANCE SHEET

| | Dec 31, 2017 | Dec 31, 2016 |
|--|---|-------------------------|
| | \$ | |
| | <i>(in U.S.\$ millions, except per share amounts)</i> | |
| Assets | | |
| Cash and due from banks..... | 23,367 | 20,729 |
| Federal funds sold, securities purchased under resale agreements and other short-term investments..... | 272,605 | 266,038 |
| Trading assets..... | 92,329 | 74,397 |
| Investment securities: | | |
| Available-for-sale, at fair value..... | 277,085 | 308,364 |
| Held-to-maturity, at cost (fair value \$138,985 and \$99,155)..... | 139,335 | 99,583 |
| Mortgages held for sale (includes \$16,116 and \$22,042 carried at fair value) (1)..... | 20,070 | 26,309 |
| Loans held for sale..... | 108 | 80 |
| Loans (includes \$376 and \$758 carried at fair value) (1)..... | 956,770 | 967,604 |
| Allowance for loan losses..... | (11,004) | (11,419) |
| Net loans..... | 945,766 | 956,185 |
| Mortgage servicing rights: | | |
| Measured at fair value..... | 13,625 | 12,959 |
| Amortized..... | 1,424 | 1,406 |
| Premises and equipment, net..... | 8,847 | 8,333 |
| Goodwill..... | 26,587 | 26,693 |
| Derivative assets..... | 12,228 | 14,498 |
| Other assets (includes \$4,867 and \$3,275 carried at fair value) (1)..... | 118,381 | 114,541 |
| Total assets (2)..... | 1,951,757 | 1,930,115 |
| Liabilities | | |
| Noninterest-bearing deposits..... | 373,722 | 375,967 |
| Interest-bearing deposits..... | 962,269 | 930,112 |
| Total deposits..... | 1,335,991 | 1,306,079 |
| Short-term borrowings..... | 103,256 | 96,781 |
| Derivative liabilities..... | 8,796 | 14,492 |
| Accrued expenses and other liabilities..... | 70,615 | 57,189 |
| Long-term debt..... | 225,020 | 255,077 |
| Total liabilities (3)..... | 1,743,678 | 1,729,618 |
| Equity | | |
| Wells Fargo stockholders' equity: | | |
| Preferred stock..... | 25,358 | 24,551 |
| Common stock – \$1-2/3 par value, authorized 9,000,000,000 shares; issued 5,481,811,474 shares..... | 9,136 | 9,136 |
| Additional paid-in capital..... | 60,893 | 60,234 |
| Retained earnings..... | 145,263 | 133,075 |
| Cumulative other comprehensive income (loss)..... | (2,144) | (3,137) |
| Treasury stock – 590,194,846 shares and 465,702,148 shares..... | (29,892) | (22,713) |
| Unearned ESOP shares..... | (1,678) | (1,565) |
| Total Wells Fargo stockholders' equity..... | 206,936 | 199,581 |
| Noncontrolling interests..... | 1,143 | 916 |
| Total equity..... | 208,079 | 200,497 |
| Total liabilities and equity..... | 1,951,757 | 1,930,115 |

(1) Parenthetical amounts represent assets and liabilities for which the Group has elected the fair value option.

(3) The consolidated assets of the Group at 31 December 2017 and at 31 December 2016 include the following assets of certain variable interest entities ("VIEs") that can only be used to settle the liabilities of those VIEs: Cash and due from banks, U.S.\$116 million and U.S.\$168 million; Federal funds sold, securities purchased under resale agreements and other short-term investments, U.S.\$376 million and U.S.\$74 million; Trading assets, U.S.\$294 million and U.S.\$130 million; Investment securities, U.S.\$0 million and U.S.\$0 million; Net loans, U.S.\$12.5 billion and U.S.\$12.6 billion; Derivative assets, U.S.\$0 million and U.S.\$1 million; Other assets, U.S.\$349 million and U.S.\$452 million; and Total assets, U.S.\$13.6 billion and U.S.\$ 13.4 billion, respectively.

- (4) The consolidated liabilities of the Group at 31 December 2017 and at 31 December 2016, include the following VIE liabilities for which the VIE creditors do not have recourse to the Group: Derivative liabilities U.S.\$5 million and U.S.\$33 million; Accrued expenses and other liabilities, U.S.\$132 million and U.S.\$107 million; Long-term debt, U.S.\$1.5 billion and U.S.\$3.7 billion; and Total liabilities, U.S.\$1.6 billion and U.S.\$3.8 billion, respectively.

Management

Board of Directors

The members of the board of directors of the Guarantor as at the date of this Information Memorandum are as follows:

| <u>Name</u> | <u>Title</u> | <u>Committee Membership</u> | <u>Principal outside activity (if any)</u> |
|-------------------------|--------------|-----------------------------|---|
| John D. Baker II | Director | 1,2,3 | Executive Chairman and CEO FRP Holdings, Inc. Jacksonville, Florida |
| Celeste A. Clark | Director | 2,3,5 | Principal Abraham Clark Consulting Battle Creek, Michigan |
| Theodore F. Craver, Jr. | Director | 1,4 | Retired Chairman, President and CEO Edison International Rosemead, California |
| Elizabeth A. Duke | Chair | 3,4,5,7 | Former member of the Federal Reserve Board of Governors Washington, D.C. |
| Donald M. James | Director | 4,5, 6 | Retired Chairman, Vulcan Materials Company Birmingham, Alabama |
| Maria R. Morris | Director | 6,7 | Retired Executive Vice President and Head of Global Employee Benefits Business MetLife, Inc. New York, New York |
| Karen B. Peetz | Director | 4,6,7 | Retired President The Bank of New York Mellon Corporation New York, New York |
| Juan A. Pujadas | Director | 3,4,7 | Retired Vice Chairman PricewaterhouseCoopers International Limited London, United Kingdom |
| James H. Quigley | Director | 1,3,7 | CEO Emeritus and Retired Partner Deloitte LLP New York, New York |
| Ronald L. Sargent | Director | 1,5,6 | Retired Chairman and CEO Staples, Inc. Framingham, Massachusetts |

| <u>Name</u> | <u>Title</u> | <u>Committee Membership</u> | <u>Principal outside activity (if any)</u> |
|----------------------|-----------------------------|-----------------------------|---|
| Timothy J. Sloan | Director, CEO and President | | CEO and President Wells Fargo & Company San Francisco, California |
| Suzanne M. Vautrinot | Director | 2,3,7 | President Kilovolt, Inc. San Antonio, Texas |

1. Audit and Examination (Chair—James H. Quigley)
2. Corporate Responsibility (Chair— Suzanne M. Vautrinot)
3. Credit (Chair—John D. Baker II)
4. Finance (Chair— Theodore F. Craver, Jr.)
5. Governance and Nominating (Chair—Donald M. James)
6. Human Resources (Chair— Ronald L. Sargent)
7. Risk (Chair—Karen B. Peetz)

The business address of each of the directors referred to above is 420 Montgomery Street, San Francisco, California 94163.

There are no potential conflicts of interest between duties owed by the directors of the Guarantor to the Guarantor (or, as the case may be, to the Group) and their private interests or other duties. Further information regarding related party transactions is available at pages 51 to 52 of the Guarantor's 2018 Proxy Statement, as incorporated by reference in this Information Memorandum.

Executive Officers

There is no family relationship between any of the Guarantor's executive officers or directors. All executive officers serve at the pleasure of the board of directors of the Guarantor. The members of the operating committee of the Guarantor as at the date of this Information Memorandum are as follows:

| <u>Name</u> | <u>Title</u> |
|---------------------------|---|
| Hope A. Hardison | Senior Executive Vice President, Chief Administrative Officer |
| Richard D. Levy | Executive Vice President and Controller |
| Mary T. Mack | Senior Executive Vice President, Community Banking and Consumer Lending |
| Avid Modjtabai | Senior Executive Vice President, Payments, Virtual Solutions and Innovation |
| Amanda Norton..... | Senior Executive Vice President, Chief Risk Officer |
| C. Allen Parker..... | Senior Executive Vice President, General Counsel |
| Perry G. Pelos | Senior Executive Vice President, Wholesale Banking |
| John R. Shrewsberry | Senior Executive Vice President and Chief Financial Officer |
| Timothy J. Sloan | Chief Executive Officer and President |
| Jonathan G. Weiss..... | Senior Executive Vice President, Wealth and Investment Management |

Audit and Examination Committee

The Audit and Examination Committee is a standing audit committee of the board of directors of the Guarantor as defined in Section 3(a)(58)(A) of the Securities Exchange Act of 1934. The committee has four members: John D. Baker II, Theodore F. Craver, Jr., James H. Quigley (Chair), and Ronald L. Sargent. Each member is independent, as independence for audit committee members is defined by New York Stock Exchange and SEC rules. The board of directors of the Guarantor has determined, in its business judgment, that each member of the committee is financially literate, as required by New York Stock Exchange rules, and that each qualifies as an "audit committee financial expert" as defined by Securities and Exchange Commission regulations.

TAXATION

UNITED STATES FEDERAL TAX CONSIDERATIONS

The following discussion is a summary of certain United States federal tax consequences relevant to the purchase, beneficial ownership and disposition of the Notes by a Non-United States Holder (as defined below). This summary is based on the United States Internal Revenue Code of 1986, as amended (the "**Code**"), Treasury regulations promulgated thereunder ("**Treasury Regulations**"), administrative pronouncements of the United States Internal Revenue Service ("**IRS**") and judicial decisions, all as currently in effect and all of which are subject to change and to different interpretations. Changes to any of the foregoing authorities could apply on a retroactive basis, and could affect the United States federal tax consequences described below. The Issuer will not seek a ruling from the IRS with respect to the matters discussed in this section and therefore cannot assure you that the IRS will not challenge one or more of the tax consequences described below.

This summary does not address all of the United States federal income tax considerations that may be relevant to a particular investor's circumstances, and does not discuss any aspect of United States federal tax law other than income taxation or any state, local or non-United States tax consequences of the purchase, ownership and disposition of the Notes by Non-United States Holders (as defined below). This summary addresses only Notes held as capital assets within the meaning of the Code (generally, property held for investment) and does not address United States federal income tax considerations applicable to investors that may be subject to special tax rules, including:

- certain former citizens or residents of the United States;
- investors whose income on a Note is effectively connected with the conduct of a trade or business in the United States;
- individuals that are present in the United States for 183 days or more within a taxable year in which they own Notes; and
- entities that are "controlled foreign corporations" or "passive foreign investment corporations" and investors therein.

For the purposes hereof, the term "**Non-United States Holder**" means a beneficial owner of a Note that for U.S. federal income tax purposes is:

- a non-resident alien individual;
- a foreign corporation; or
- a foreign estate or trust.

If a partnership (or other entity treated as a partnership for United States federal income tax purposes) holds Notes, the United States federal income tax treatment of a partner will generally depend on the status of the partner and the activities of the partnership. A partnership holding Notes, and partners in such a partnership, should consult their own tax advisors with regard to the United States federal income tax consequences of the purchase, ownership and disposition of the Notes by the partnership.

The Notes are not intended for purchase by persons other than Non-United States Holders. The U.S. federal tax consequences to a United States person of the ownership and disposition of a Note may be unclear in certain circumstances and may be adverse.

This discussion does not address the U.S. federal tax consequences of the ownership or disposition of property that a Non-United States Holder may receive in respect of a physically settled Note. Prospective purchasers should consult their tax advisors regarding the relevant U.S. federal tax consequences of the ownership and disposition of such property.

The discussion herein does not apply to Notes whose issue price is payable in more than one installment. The U.S. federal tax consequences of such Notes will be addressed in the applicable Pricing Supplement or Drawdown Information Memorandum.

This discussion assumes that the Notes will be in registered form for United States federal income tax purposes.

This discussion may be supplemented, modified or superseded by further discussion regarding U.S. federal tax considerations set out in the applicable Pricing Supplement or a Drawdown Information Memorandum, which a prospective purchaser is urged to read before making a decision to invest in the relevant Notes.

U.S. Federal Income Tax Consequences for Non-United States Holders - General

The discussions in this section are subject to the discussions below in "*—Other U.S. Federal Income Tax Considerations for Non-United States Holders*", and should be read in conjunction therewith.

In addition, Non-United States Holders should be aware that the Issuer's treatment of a Note could be subject to challenge by the IRS. Moreover, the United States Treasury and the IRS have indicated that they intend to issue guidance regarding the treatment of "prepaid forwards" and similar financial instruments. Any such guidance could result in adverse treatment to a Non-United States Holder of a Note, possibly retroactively.

Notes Treated as Debt

The Issuer generally intends to treat Notes for which the principal amount payable in cash equals or exceeds the issue price (i.e., the first price at which a substantial amount of the Notes is sold to the public) as debt instruments for U.S. federal income tax purposes. There can be no assurance that the IRS or a court will agree with this treatment.

In the case of Notes that are treated as debt instruments for U.S. federal income tax purposes, payments of interest (including original issue discount or "**OID**", if any) on the Notes by the Issuer to a Non-United States Holder will be exempt from United States federal withholding tax and income tax, provided that,

- the Non-United States Holder does not own, actually or constructively, 10 per cent. or more of the total combined voting power of all classes of voting stock of Wells Fargo & Company;
- the Non-United States Holder is not a controlled foreign corporation related, directly or indirectly, to Wells Fargo & Company through stock ownership or a bank receiving interest described in Section 881(c)(3)(A) of the Code;
- the interest is not considered contingent interest under Section 871(h)(4)(A) of the Code and the Treasury regulations thereunder; and
- the Non-United States Holder provides the applicable withholding agent with a valid and properly executed IRS Form W-8 or other appropriate form of certification of non-United States status.

A Non-United States Holder generally will not be subject to United States federal income tax on gain realised on the sale, retirement or other taxable disposition of Notes treated as debt instruments for U.S. federal income tax purposes.

Credit Linked Notes

The U.S. federal income tax treatment of Credit Linked Notes is unclear. In general, the Issuer intends to treat payments on the Credit Linked Notes to a Non-United States Holder as described in "*—Notes Treated as Debt*" above.

However, because the U.S. federal income tax treatment of Credit Linked Notes is unclear, it is possible that Credit Linked Notes that do not guarantee a return of principal could be treated as forward or executory contracts for United States income tax purposes, or in some other manner. In that event, Non-United States Holders of such Credit Linked Notes could be subject to withholding tax on payments in respect of such Credit Linked Notes or deemed income accruals even if the Non-United States Holder would generally be entitled to receive interest payments free of U.S. withholding tax.

Prospective Non-United States Holders should consult their own tax advisors regarding the possible alternative treatments of the Credit Linked Notes.

Other Notes

The U.S. federal income tax treatment of Notes other than those described above will depend on the particular terms of such Notes, and may be unclear.

The Issuer will treat certain Notes that are not debt instruments for U.S. federal income tax purposes and do not provide for coupon payments or similar amounts during their term as prepaid derivative contracts that are "open transactions" for U.S. federal income tax purposes. Amounts received by a Non-United States Holder on the sale, exchange or retirement of a Note that is treated as an "open transaction" generally should not be subject to U.S. federal income or withholding tax.

With respect to other Notes, additional information regarding their treatment will generally be provided in the applicable Pricing Supplement or Drawdown Information Memorandum.

The treatment of Notes linked to equity or indices, and that are not treated as debt instruments, is unclear under current law. Moreover, as discussed above, the United States Treasury and the IRS have indicated that they intend to issue guidance regarding the treatment of "prepaid forward contracts" and similar instruments. Any such guidance could adversely affect the treatment of a Non-United States Holder of Notes. Prospective Non-United States Holders should consult their tax advisors regarding these risks prior to acquiring a Note.

Other U.S. Federal Income Tax Considerations for Non-United States Holders

This section describes certain U.S. federal income tax considerations that may apply to specific Notes. It should be read in conjunction with the discussion above under "*U.S. Federal Income Tax Consequences to Non-United States Holders – General*".

Withholding on Dividend Equivalents

Section 871(m) of the Code and the Treasury Regulations thereunder ("**Section 871(m)**") generally impose a withholding tax of 30 per cent. (or lower treaty rate) on "dividend equivalents" paid or deemed paid to Non-United States Holders with respect to certain financial instruments linked to securities that could give rise to U.S.-source dividends or indices that include U.S. Underlying Equities.

To the extent Section 871(m) is applicable to the Notes, it will be further discussed in the relevant Pricing Supplement or the Drawdown Information Memorandum.

Substitution of the Issuer and Other Possible Significant Modifications of the Notes

The terms of the Notes provide that, in certain circumstances, the obligations of the Issuer under the Notes may be assumed by certain entities related to the Issuer. Any such assumption might be treated for United States federal income tax purposes as a deemed disposition of Notes in exchange for Notes issued by the new obligor.

In addition, in some circumstances the specification of a successor to an index, share or other property underlying a Note, a modification to an index to which a Note relates or another modification to the terms of a Note could cause the Note to be treated as if it were deemed to be retired and reissued for U.S. federal tax purposes.

In any of these circumstances, the Note that is deemed to be reissued could have different U.S. federal income or withholding tax consequences than those that applied prior to the relevant event. For example, the deemed reissued Note could be subject to withholding under Section 871(m) based on circumstances at that time.

Prospective investors should consult their tax advisors regarding the potential consequences of a deemed disposition of a Note in exchange for a newly-issued Note.

U.S. Federal Estate Tax Consequences

An individual Non-United States Holder or an entity the property of which is potentially includible in such an individual's gross estate for U.S. federal estate tax purposes (for example, a trust funded by such an individual and with respect to which the individual has retained certain interests or powers) should note that, absent an applicable treaty exemption, a Note that is not treated as debt for U.S. federal estate tax purposes may be treated as U.S. situs property subject to U.S. federal estate tax. A Note that is treated as a debt obligation for U.S. federal estate tax purposes generally will not be treated as U.S. situs property subject to U.S. federal estate tax if payments on the Note, if received by the decedent at the time of death, would not have been subject to U.S. federal withholding or income tax because of the exemption from withholding of "portfolio interest". A holder that is such an individual or entity should consult its tax advisor regarding the U.S. federal estate tax consequences of investing in the Notes.

Information Reporting and Related Rules That May Apply to the Notes

FATCA

Legislation commonly referred to as "**FATCA**" generally imposes a withholding tax of 30 per cent. on payments to certain non-U.S. entities (including financial intermediaries) with respect to certain financial instruments unless various U.S. information reporting and due diligence requirements have been satisfied. An intergovernmental agreement between the United States and the non-U.S. entity's jurisdiction may modify these requirements. Pursuant to Treasury Regulations, this legislation generally will apply to (1) Notes that pay U.S.-source interest or other U.S.-source "fixed or determinable annual or periodical" ("**FDAP**") income and (2) certain Notes that are subject to FATCA solely because they are treated as paying dividend equivalents pursuant to Section 871(m). Withholding (if applicable) will apply to payments of interest and other FDAP income, and, for dispositions after 31 December 2018, to payments of gross proceeds of the taxable disposition of relevant Notes (other than any portion treated as FDAP income). If withholding applies to the Notes in connection with FATCA, the Issuer will not be required to pay any additional amounts with respect to amounts withheld. Prospective purchasers should consult their tax advisors regarding FATCA, including the availability of certain refunds or credits.

Information Reporting and Backup Withholding

Amounts paid on the Notes, and the proceeds of a taxable disposition of the Notes, may be subject to information reporting and, if a holder fails to provide certain identifying information or meet certain other conditions, may also be subject to backup withholding at the rate specified in the Code. A Non-United States Holder that provides an appropriate IRS Form W-8 generally will establish an exemption from backup withholding. Amounts withheld under the backup withholding rules are not additional taxes and may be refunded or credited against a holder's U.S. federal income tax liability, provided the relevant information is timely furnished to the IRS.

Reportable Transactions

A taxpayer that participates in a "reportable transaction" is subject to information reporting requirements under Section 6011 of the Code. In October 2015, the U.S. Treasury Department and the IRS released notices designating certain "basket options," "basket contracts" and substantially similar transactions as reportable transactions. The notices apply to specified transactions in which a taxpayer or its "designee" has, and exercises, discretion to change the assets or an algorithm underlying the transaction. If the Issuer, an index sponsor or calculation agent or other person were to exercise discretion under the terms of a Note or an index underlying a Note and were treated as a holder's "designee" for these purposes, unless an exception applied certain holders of the relevant Notes would be required to report certain information to the IRS, as set forth in the applicable Treasury regulations, or be subject to penalties. The Issuer might also be required to report information regarding the transaction to the IRS. Prospective purchasers of Notes should consult their tax advisors regarding these rules.

THE PROPOSED FINANCIAL TRANSACTIONS TAX ("FTT")

On 14 February 2013, the European Commission published a proposal (the "**Commission's Proposal**") for a Directive for a common FTT in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria,

Portugal, Slovenia and Slovakia (the "**participating Member States**"). However, Estonia has since stated that it will not participate.

The Commission's Proposal has very broad scope and could, if introduced, apply to certain dealings in the Notes (including secondary market transactions) in certain circumstances. The issuance and subscription of the Notes should, however, be exempt.

Under the Commission's Proposal the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in the Notes where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

However, the FTT proposal remains subject to negotiation between participating Member States. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional EU Member States may decide to participate.

Prospective holders of the Notes are advised to seek their own professional advice in relation to the FTT.

SUBSCRIPTION AND SALE

Notes may be sold from time to time by the Issuer to any one or more of Wells Fargo Securities, LLC, Wells Fargo Securities International Limited or any other dealer appointed from time to time by the Issuer and the Guarantor in respect of the Programme generally, or in relation to a Tranche of Notes specifically (together, the "**Dealers**"). The arrangements under which Notes may from time to time be agreed to be sold by the Issuer to, and purchased by, Dealers are set out in a fourth amended and restated dealer agreement dated 19 September 2018, as may be amended from time to time (the "**Dealer Agreement**") and made among the Issuer, the Guarantor, Wells Fargo Securities, LLC and Wells Fargo Securities International Limited. The Dealer Agreement makes provision for the resignation or termination of appointment of existing Dealers and for the appointment of additional or other Dealers either generally in respect of the Programme or in relation to a particular Tranche of Notes.

If in the case of any Tranche of Notes the method of distribution is an agreement between the Issuer, the Guarantor and a single Dealer for that Tranche to be issued by the Issuer and subscribed by that Dealer, the method of distribution will be described in the relevant Pricing Supplement as "**Non-Syndicated**" and the name of that Dealer and any other interest of that Dealer which is material to the issue of that Tranche beyond the fact of the appointment of that Dealer will be set out in the relevant Pricing Supplement. If in the case of any Tranche of Notes the method of distribution is an agreement between the Issuer, the Guarantor and more than one Dealer for that Tranche to be issued by the Issuer and subscribed by those Dealers, the method of distribution will be described in the relevant Pricing Supplement as "**Syndicated**", the obligations of those Dealers to subscribe the relevant Notes will be joint and several and the names and addresses of those Dealers and any other interests of any of those Dealers which is material to the issue of that Tranche beyond the fact of the appointment of those Dealers will be set out in the relevant Pricing Supplement. Any such agreement will, *inter alia*, make provision for the form and terms of the relevant Notes, the price at which such Notes will be purchased by the Dealers and the commissions or other agreed deductibles (if any) payable or allowable by the Issuer in respect of such purchase.

United States of America

The Notes have not been and will not be registered under the Securities Act and may not be offered, delivered or sold, directly or indirectly, within the United States or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from, or in a transaction not subject to, the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S of the Securities Act.

The Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. tax regulations. Terms used in this paragraph have the meanings given to them by the United States Internal Revenue Code and regulations thereunder.

Each Dealer has agreed that, except as permitted by the Dealer Agreement, and each further dealer or distributor will be required to agree, it will not offer, sell or deliver Notes, (i) as part of their distribution at any time or (ii) otherwise until 40 days after the completion of the distribution of the Notes comprising the relevant Tranche, as certified to the Principal Paying Agent or the Issuer by such Dealer (or, in the case of a sale of a Tranche of Notes to or through more than one Dealer, by each of such Dealers as to the Notes of such Tranche purchased by or through it, in which case the Principal Paying Agent or the Issuer shall notify each such Dealer when all such Dealers have so certified) within the United States or to, or for the account or benefit of, U.S. persons. Each Dealer has further represented and agreed, and each further dealer or distributor will be required to further agree, that it, its affiliates or any persons acting on its or their behalf have not engaged and will not engage in any directed selling efforts with respect to the Notes, and it and they have complied and will comply with all the offering restrictions of Regulation S of the Securities Act. Each Dealer will have sent to each distributor, dealer, person receiving a selling concession, fee or other remuneration to which it sells Notes during the distribution compliance period relating thereto a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons.

In addition, until 40 days after the commencement of the offering of Notes comprising any Tranche, any offer or sale of Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act.

Prohibition of Sales to EEA Retail Investors

Unless the Pricing Supplement in respect of any Notes specifies the "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering contemplated by this Information Memorandum as completed by the Pricing Supplement in relation thereto to any retail investor in the EEA. For the purposes of this provision, the expression "retail investor" means a person who is one (or more) of the following:

- (a) a retail client as defined in point (11) of Article 4(1) of MiFID II; or
- (b) a customer within the meaning of Directive 2002/92/EC (as amended), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II.

United Kingdom

Each Dealer has represented, warranted and agreed that:

- (a) ***No deposit-taking:***

in relation to any Notes having a maturity of less than one year:

- (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business; and
- (ii) it has not offered or sold and will not offer or sell any Notes other than to persons:
 - (A) whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses; or
 - (B) who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses,

where the issue of the Notes would otherwise constitute a contravention of Section 19 of the FSMA by the Issuer or the Guarantor;

- (b) ***Financial promotion:***

it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which section 21(1) of the FSMA does not apply to the Issuer or the Guarantor; and

- (c) ***General compliance:***

it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948), as amended (the "**FIEA**"). Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not, directly or indirectly, offered or sold and will not, directly or indirectly, offer to sell any Notes in Japan or to, or for the benefit of, a resident of Japan (which term as used herein means any person resident in Japan except pursuant to an exemption from the registration requirements of, and otherwise in compliance with the FIEA and other relevant laws and regulations of Japan. As used in this paragraph, "**resident of Japan**" means any person resident in Japan, including any corporation or other entity organised under the laws of Japan.

General

Each Dealer has represented, warranted and agreed that (to the best of its knowledge and belief) it has complied and will comply with all applicable laws and regulations in each country or jurisdiction in or from which it purchases, offers, sells or delivers Notes or possesses, distributes or publishes this Information Memorandum or any Pricing Supplement or any related offering material, in all cases at its own expense. Other persons into whose hands this Information Memorandum or any Pricing Supplement comes are required by the Issuer, the Guarantor and the Dealers to comply with all applicable laws and regulations in each country or jurisdiction in or from which they purchase, offer, sell or deliver Notes or possess, distribute or publish this Information Memorandum or any Pricing Supplement or any related offering material, in all cases at their own expense.

The Dealer Agreement provides that the Dealers shall not be bound by any of the restrictions relating to any specific jurisdiction (set out above) to the extent that such restrictions shall, as a result of change(s) or change(s) in official interpretation, after the date hereof, of applicable laws and regulations, no longer be applicable but without prejudice to the obligations of the Dealers described in the paragraph headed "*General*" above.

Selling restrictions may be supplemented or modified with the agreement of the Issuer and the Guarantor. Any such supplement or modification may be set out in the relevant Pricing Supplement (in the case of a supplement or modification relevant only to a particular Tranche of Notes) or in a supplement to this Information Memorandum.

GENERAL INFORMATION

Authorisation

1. The establishment of the Programme was authorised by resolutions adopted by the board of directors of the Issuer on 25 April 2018 and by resolutions adopted by the board of directors of the Guarantor on 24 April 2018. Each of the Issuer and the Guarantor has obtained or will obtain from time to time all necessary consents, approvals and authorisations in connection with the issue and performance of the Notes and the giving of the guarantee relating to them.

Legal Entity Identifier ("LEI")

2. The LEI code of the Issuer is 549300B4EK2P191S8U08.
3. The LEI code of the Guarantor is PBLD0EJDB5FWOLXP3B76.

Legal and Arbitration Proceedings

4. Save as disclosed in this Information Memorandum under "*Material Litigation*", there are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened, of which the Issuer or the Guarantor is aware) that may have, or have had during the 12 months prior to the date of this Information Memorandum, a significant effect on the financial position or profitability of the Issuer or the Guarantor and its subsidiaries.

Significant/Material Change

5. Since 31 December 2017 there has been no material adverse change in the prospects of the Issuer.
6. Since 31 December 2017 there has been no material adverse change in the prospects of the Guarantor. Since 30 June 2018, there has been no significant change in the financial or trading position of the Guarantor or the Group.

Auditors

7. The consolidated financial statements of the Guarantor as at and for the years ended 31 December 2017 and 31 December 2016 have been audited in accordance with the standards of the Public Company Accounting Oversight Board (United States) by KPMG LLP, an independent registered public accounting firm.

Wells Fargo affiliates

8. Wells Fargo Securities, LLC, which for the purposes of the Programme acts in the capacity of an Arranger as well as a Dealer, is an affiliate of the Issuer and the Guarantor. Wells Fargo Securities International Limited, which for the purposes of the Programme acts in the capacity of a Dealer, is also an affiliate of the Issuer and the Guarantor.

Documents on Display

9. Copies of the following documents may be inspected during normal business hours at the specified offices of the Principal Paying Agent in London for 12 months from the date of this Information Memorandum:
 - (i) the Certificate of Formation and the Limited Liability Company Agreement of the Issuer;
 - (ii) the Restated Certificate of Incorporation of the Guarantor;
 - (iii) the audited consolidated financial statements of the Guarantor as at and for the years ended 31 December 2017 and 31 December 2016;
 - (iv) the Indenture;
 - (v) the Dealer Agreement; and

(vi) the Issuer-ICSDs Agreement.

Clearing of the Notes

The Notes have been accepted for clearance through Euroclear and Clearstream, Luxembourg. The appropriate common code and the International Securities Identification Number in relation to the Notes of each Tranche will be specified in the relevant Pricing Supplement. The relevant Pricing Supplement shall specify any other clearing system as shall have accepted the relevant Notes for clearance together with any further appropriate information.

The address of Euroclear is Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II, B-1210 Brussels and the address of Clearstream, Luxembourg is Clearstream Banking SA, 42 Avenue JF Kennedy, L-1855 Luxembourg.

Notes having a Maturity of Less Than One Year

Where Notes have a maturity of less than one year and either (a) the issue proceeds are received by the Issuer in the United Kingdom or (b) the activity of issuing the Instruments is carried on from an establishment maintained by the Issuer in the United Kingdom, such Instruments must: (i) have a minimum redemption value of £100,000 (or its equivalent in other currencies) and be issued only to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses; or (ii) be issued in other circumstances which do not constitute a contravention of section 19 of the FSMA by the Issuer.

Issue Price and Yield

Notes may be issued at any price. The issue price of each Tranche of Notes to be issued under the Programme will be determined by the Issuer, the Guarantor and the relevant Dealer(s) at the time of issue in accordance with prevailing market conditions and the issue price of the relevant Notes or the method of determining the price and the process for its disclosure will be set out in the applicable Pricing Supplement. In the case of different Tranches of a Series of Notes, the issue price may include accrued interest in respect of the period from the interest commencement date of the relevant Tranche (which may be the issue date of the first Tranche of the Series or, if interest payment dates have already passed, the most recent interest payment date in respect of the Series) to the issue date of the relevant Tranche.

The yield of each Tranche of Notes bearing interest at a fixed rate as set out in the applicable Pricing Supplement will be calculated as of the relevant issue date on an annual or semi-annual basis using the relevant issue price. It is not an indication of future yield.

ANNEX 1

AUCTION SETTLEMENT TERMS

If an Event Determination Date occurs with respect to the Credit Linked Notes and Auction Settlement applies, the Settlement Amount with respect to the Credit Linked Notes may be calculated based on the Auction Final Price for the Reference Entity (if any). This Annex contains a summary of certain provisions of the Form of Credit Derivatives Auction Settlement Terms set forth at Annex B to the 2009 ISDA Credit Derivatives Determinations Committees and Auction Settlement Supplement to the 2003 ISDA Credit Derivatives Definitions, published by the International Swaps and Derivatives Association, Inc. ("**ISDA**") on 12 March 2009 (the "**Form of Auction Settlement Terms**") and is qualified by reference to the detailed provisions thereof and is subject to amendment from time to time in accordance with the Rules, including any amendment following the 2009 ISDA Credit Derivatives Determinations Committees, Auction Settlement and Restructuring Supplement dated 14 July 2009, as published by ISDA (the "**July 2009 Supplement**"). The July 2009 Supplement extended the auction hardwiring process to Restructuring credit events. Following a Restructuring credit event, more than one auction may be held and there may be more than one Auction Final Price and credit default swaps are grouped into buckets by maturity and depending on which party triggers the credit default swap. Deliverable obligations will be identified for each bucket (any deliverable obligations included in a shorter bucket will also be deliverable for all longer buckets). If the Credit Derivatives Determinations Committee determines to hold an auction for a particular bucket, then that auction will be held according to the existing auction methodology that has previously been used for Bankruptcy and Failure to Pay credit events as described in the summary below, except that the deliverable obligations will be limited to those falling within the relevant maturity bucket.

The following does not purport to be a complete summary and prospective investors must refer to the Form of Auction Settlement Terms for detailed information regarding the auction methodology set forth therein (the "**Auction Methodology**"). The Auction and the Auction Methodology apply to credit default swaps on the Reference Entity and do not apply specifically to the Credit Linked Notes. A copy of the Form of Auction Settlement Terms may be inspected at the offices of the Issuer and is also currently available at www.isda.org.

Noteholders should be aware that this summary of the Form of Auction Settlement Terms is accurate only as of the date hereof and the Form of Auction Settlement Terms may be amended from time to time without consultation with Noteholders. At any time after the date hereof, the latest Form of Auction Settlement Terms will be available on the ISDA website at www.isda.org (or any successor website thereto). Further, notwithstanding the fact that the Form of Auction Settlement Terms (as may be amended from time to time) appears on the ISDA website, Noteholders should note that the Credit Derivatives Determinations Committees have the power to amend the form of Credit Derivatives Auction Settlement Terms for a particular auction and that this summary may therefore not be accurate in all cases.

Capitalized terms used but not defined in this Annex have the meaning specified in the Rules and the Form of Auction Settlement Terms. All times of day in this summary refer to such times in London.

Publication of Credit Derivatives Auction Settlement Terms

Pursuant to the Credit Derivatives Determinations Committees Rules set forth in Annex A to the 2009 ISDA Credit Derivatives Determinations Committees and Auction Settlement Supplement to the 2003 ISDA Credit Derivatives Definitions (published on March 12, 2009) (the "**Rules**"), a Credit Derivatives Determinations Committee may determine that a Credit Event has occurred in respect of a Reference Entity (such entity, an "**Affected Reference Entity**") and that one or more auctions will be held in order to settle affected transactions referencing such Affected Reference Entity based upon an Auction Final Price determined in accordance with an auction procedure as set forth in the Form of Auction Settlement Terms (each, an "**Auction**"). If an Auction is to be held, the Credit Derivatives Determinations Committee will publish Credit Derivatives Auction Settlement Terms in respect of the relevant Affected Reference Entity, based upon the Form of Auction Settlement Terms. In doing so, the Credit Derivatives Determinations Committee will make several related determinations, including the date on which the Auction will be held (the "**Auction Date**"), the institutions that will act as participating bidders in the Auction (the "**Participating Bidders**") and the supplemental terms that are detailed in Schedule 1 to the Form of Auction Settlement Terms. The Credit Derivatives Determinations Committee may also amend the Form of Auction Settlement Terms for a particular auction and may determine that a public comment period is necessary in order to effect such an amendment if such amendment is not contemplated by the Rules.

Auction Methodology

Determining the Auction Currency Rate

On the Auction Currency Fixing Date, the Administrators will determine the rate of conversion (each, an "**Auction Currency Rate**") as between the Relevant Currency and the currency of denomination of each Deliverable Obligation (each, a "**Relevant Pairing**") by reference to a Currency Rate Source or, if such Currency Rate Source is unavailable, by seeking mid-market rates of conversion from Participating Bidders (determined by each such Participating Bidder in a commercially reasonable manner) for each such Relevant Pairing. If rates of conversion are sought from Participating Bidders and more than three such rates are obtained by the Administrators, the Auction Currency Rate will be the arithmetic mean of such rates, without regard to the rates having the highest and lowest values. If exactly three rates are obtained, the Auction Currency Rate will be the rate remaining after disregarding the rates having the highest and lowest values. For this purpose, if more than one rate has the same highest or lowest value, then one of such rates shall be disregarded. If fewer than three rates are obtained, it will be deemed that the Auction Currency Rate cannot be determined for such Relevant Pairing.

Initial Bidding Period

During the Initial Bidding Period, Participating Bidders will submit to the Administrators: (a) Initial Market Bids; (b) Initial Market Offers; (c) Dealer Physical Settlement Requests; and (d) Customer Physical Settlement Requests (to the extent received from customers).

Initial Market Bids and Initial Market Offers are firm quotations, expressed as percentages, to enter into credit derivative transactions in respect of the Affected Reference Entity on terms equivalent to the Representative Auction-Settled Transaction.

The Initial Market Bid and Initial Market Offer submitted by each Participating Bidder must differ by no more than the designated Maximum Initial Market Bid-Offer Spread and must be an integral multiple of the Relevant Pricing Increment (each as determined by the Credit Derivatives Determinations Committee and specified in the Credit Derivatives Auction Settlement Terms in respect of the relevant Affected Reference Entity). The Initial Market Bid must be less than the Initial Market Offer.

Dealer Physical Settlement Requests and Customer Physical Settlement Requests are firm commitments, submitted by a Participating Bidder, on its own behalf or on behalf of a customer, as applicable, to enter into a Representative Auction-Settled Transaction, in each case, as seller (in which case, such commitment will be a "**Physical Settlement Buy Request**") or as buyer (in which case, such commitment will be a "**Physical Settlement Sell Request**"). Each Dealer Physical Settlement Request must be, to the best of such Participating Bidder's knowledge and belief, in the same direction as, and not in excess of, its Market Position. Each Customer Physical Settlement Request must be, to the best of the relevant customer's knowledge and belief (aggregated with all Customer Physical Settlement Requests submitted by such customer), in the same direction as, and not in excess of, its Market Position.

If the Administrators do not receive valid Initial Market Bids and Initial Market Offers from at least a minimum number of Participating Bidders (as determined by the Credit Derivatives Determinations Committee and specified in the Credit Derivatives Auction Settlement Terms in respect of the relevant Affected Reference Entity), the timeline will be adjusted and the Initial Bidding Period extended, with the Auction recommencing at such time(s) specified by the Administrators, otherwise it will proceed as follows.

Determination of Open Interest, Initial Market Midpoint and Adjustment Amounts

The Administrators will calculate the Open Interest, the Initial Market Midpoint and any Adjustment Amounts in respect of the Auction.

The Open Interest is the difference between all Physical Settlement Sell Requests and all Physical Settlement Buy Requests.

To determine the Initial Market Midpoint, the Administrators will: (a) sort the Initial Market Bids in descending order and the Initial Market Offers in ascending order, identifying non-tradeable markets for which bids are lower than offers; (b) sort non-tradeable markets in terms of tightness of spread between Initial Market Bid and Initial Market Offer; and (c) identify that half of the non-tradeable markets with the

tightest spreads. The Initial Market Midpoint is determined as the arithmetic mean of the Initial Market Bids and Initial Market Offers contained in the half of non-tradeable markets with the tightest spreads.

Any Participating Bidder whose Initial Market Bid or Initial Market Offer forms part of a tradeable market will be required to make a payment to ISDA on the third Business Day after the Auction Final Price Determination Date (an "**Adjustment Amount**"), calculated in accordance with the Auction Methodology. Any payments of Adjustment Amounts shall be used by ISDA to defray any costs related to any auction that ISDA has coordinated, or that ISDA will in the future coordinate, for purposes of settlement of credit derivative transactions.

If for any reason no single Initial Market Midpoint can be determined, the procedure set out above may be repeated.

At or prior to the Initial Bidding Information Publication Time on any day on which the Initial Bidding Period has successfully concluded, the Administrators publish the Open Interest, the Initial Market Midpoint and the details of any Adjustment Amounts in respect of the Auction.

If the Open Interest is zero, the Auction Final Price will be the Initial Market Midpoint.

Submission of Limit Order Submissions

In the event that the Open Interest does not equal zero, a subsequent bidding period will be commenced during the Initial Bidding Period which: (a) if the Open Interest is an offer to sell Deliverable Obligations, Participating Bidders submit Limit Bids; or (b) if the Open Interest is a bid to purchase Deliverable Obligations, Limit Offers, in each case, on behalf of customers and for their own account.

Matching bids and offers

If the Open Interest is a bid to purchase Deliverable Obligations, the Administrators will match the Open Interest against all Initial Market Offers and Limit Offers, as further described in the Auction Methodology. If the Open Interest is an offer to sell Deliverable Obligations, the Administrators will match the Open Interest against all Initial Market Bids and Limit Bids, as further described in the Auction Methodology.

(a) Auction Final Price when the Open Interest is Filled

The Auction Final Price will be the price associated with the matched Initial Market Bids and Limit Bids or Initial Market Offers and Limit Offers, as applicable, that is the highest offer or the lowest bid, as applicable, provided that: (a) if the Open Interest is an offer to sell and the price associated with the lowest matched bid exceeds the Initial Market Midpoint by more than the "Cap Amount" (being the percentage that is equal to one half of the Maximum Initial Market Bid-Offer Spread (rounded to the nearest Relevant Pricing Increment)), then the Auction Final Price will be the Initial Market Midpoint plus the Cap Amount; and (b) if the Open Interest is a bid to purchase and the Initial Market Midpoint exceeds the price associated with the highest offer by more than the Cap Amount, then the Auction Final Price will be the Initial Market Midpoint minus the Cap Amount.

(b) Auction Final Price when the Open Interest is Not Filled

If, once all the Initial Market Bids and Limit Bids or Initial Market Offers and Limit Offers, as applicable, have been matched to the Open Interest, part of the Open Interest remains, the Auction Final Price will be: (a) if the Open Interest is a bid to purchase Deliverable Obligations, the greater of (i) zero, and (ii) the highest Limit Offer or Initial Market Offer received; or (b) if the Open Interest is an offer to sell Deliverable Obligations, zero.

100 per cent. Cap to Auction Final Price

In all cases, if the Auction Final Price determined pursuant to the Auction Methodology is greater than 100 per cent., then the Auction Final Price will be deemed to be 100 per cent.

Publication of Auction Final Price

At or prior to the Subsequent Bidding Information Publication Time on any day on which the subsequent bidding period has successfully concluded, the Administrators will publish on their websites: (a) the

Auction Final Price; (b) the names of the Participating Bidders who submitted bids, offers, valid Dealer Physical Settlement Requests and valid Customer Physical Settlement Requests, together with the details of all such bids and offers submitted by each; and (c) the details and size of all matched trades.

Execution of Trades Formed in the Auction

Each Participating Bidder whose Limit Bid or Initial Market Bid (or Limit Offer or Initial Market Offer if applicable) is matched against the Open Interest, and each Participating Bidder that submitted a Customer Physical Settlement Request or Dealer Physical Settlement Request, is deemed to have entered into a Representative Auction-Settled Transaction, and each customer that submitted such a Limit Bid, Limit Offer, or Physical Settlement Request is deemed to have entered into a Representative Auction-Settled Transaction with the dealer through whom the customer submitted such bid or offer. Accordingly, each such Participating Bidder or customer that is a seller of Deliverable Obligations pursuant to a trade formed in the auction must deliver to the buyer to whom such Participating Bidder or customer has been matched a Notice of Physical Settlement indicating the Deliverable Obligations that it will deliver, and such Deliverable Obligations will be sold to the buyer in exchange for payment of the Auction Final Price.

Timing of Auction Settlement Provisions

If an Auction is held in respect of an Affected Reference Entity, it is expected that the relevant Auction Date will occur on the third Business Day immediately prior to the 30th calendar day after which the relevant Credit Derivatives Determinations Committee received the request from an eligible market participant (endorsed by a member of the relevant Credit Derivatives Determinations Committee) to resolve whether a Credit Event has occurred with respect to such Reference Entity.

In respect of an Affected Reference Entity for which an Auction is held, the Auction Settlement Date will occur on a Business Day following the Auction Final Price Determination Date, as determined by the Credit Derivatives Determinations Committee and specified in the Credit Derivatives Auction Settlement Terms in respect of the relevant Affected Reference Entity.

INDEX OF DEFINED TERMS

| | |
|--|--|
| <p>"Merger Date..... 91</p> <p>£..... 2</p> <p>10-year Limitation Date 125</p> <p>2.5-year Limitation Date 125</p> <p>30/360..... 113</p> <p>30E/360 113</p> <p>30E/360 (ISDA) 114</p> <p>Accelerated or Matured 102</p> <p>Accountholder 42</p> <p>Accrual Factor 55</p> <p>Accrual Yield 102</p> <p>Actual/360 113</p> <p>Actual/365 (Fixed) 113</p> <p>Actual/Actual (ICMA)..... 112</p> <p>Actual/Actual (ISDA)..... 113</p> <p>Additional Business Centre(s)..... 102</p> <p>Additional Credit Event..... 102</p> <p>Additional Credit-Linked Notes Disruption Event..... 102</p> <p>Additional Disruption Event..... 93</p> <p>Additional Financial Centre(s) 103</p> <p>Additional LPN 103</p> <p>Additional Obligation 103</p> <p>Additional Provisions 103</p> <p>Adjustment Amount 220</p> <p>Affected Entity 81</p> <p>Affected Reference Entity 218</p> <p>Affected Share(s)..... 94</p> <p>Affiliate 103</p> <p>Agent 103</p> <p>Agents..... 103</p> <p>Aggregate Outstanding Amount..... 129</p> <p>Asset 103</p> <p>Asset Market Value 103</p> <p>Asset Package..... 104</p> <p>Asset Package Credit Event..... 104</p> <p>Asset Transfer Date 77</p> <p>Asset Transfer Notice 104</p> <p>Assignable Loan 104</p> <p>Auction 104, 218</p> <p>Auction Cancellation Date 104</p> <p>Auction Covered Transaction..... 104</p> <p>Auction Currency Rate 219</p> <p>Auction Date 218</p> <p>Auction Final Price..... 104</p> <p>Auction Final Price Determination Date 104</p> <p>Auction Methodology..... 218</p> <p>Auction Settlement Amount 104</p> <p>Auction Settlement Date..... 105</p> <p>Autocall Early Redemption Amount 95</p> <p>Autocall Early Redemption Date..... 95</p> <p>Averaging Date..... 87</p> <p>Averaging Date Disruption..... 87</p> <p>Bank 11</p> <p>Bankruptcy 105</p> <p>Basket 95</p> | <p>Basket CLN..... 106</p> <p>Basket CLN Early Redemption Amount..... 106</p> <p>Basket CLN Early Termination Amount 106</p> <p>Basket CLN Reference Entity Notional Amount 106</p> <p>Basket of Indices..... 95</p> <p>Basket of Shares..... 95</p> <p>BBSW 107</p> <p>BCBS 182</p> <p>Bearer Notes 39</p> <p>BHC Act 180</p> <p>Board..... 195</p> <p>Bond..... 107</p> <p>Bond or Loan 107</p> <p>Borrowed Money 107</p> <p>Business Day..... 107</p> <p>Business Day Convention 107</p> <p>Calculation Agent 108</p> <p>Calculation Amount 108</p> <p>Calculation Period..... 112</p> <p>Capped Reference Entity 108</p> <p>Cash Settlement Amount 108</p> <p>Cash Settlement Date 108</p> <p>CCAR 184</p> <p>CDS Spread Early Redemption Amount..... 109</p> <p>CDS Spread Early Termination Amount 109</p> <p>Certificate Balance..... 109</p> <p>CFPB..... 185</p> <p>CFTC 185</p> <p>CGN 7</p> <p>Change in Law 95, 109</p> <p>Classic Global Note 7</p> <p>Clearance System Business Day 100</p> <p>Clearing System Business Day 43</p> <p>Clearstream, Luxembourg..... 35</p> <p>CLN Basket..... 154</p> <p>CLN Business Day..... 110</p> <p>CLN Dealer 110</p> <p>CLN Maturity Date 110</p> <p>CMS Floating Leg Rate 51</p> <p>CMS Rate..... 51</p> <p>CMS Reference Rate..... 51</p> <p>CMT Rate 51</p> <p>CMT Rate Notes 51</p> <p>Code of Ethics..... 195</p> <p>Commission's Proposal 211</p> <p>Component..... 95</p> <p>Components 95</p> <p>Conditionally Transferable Obligation 110</p> <p>Conditions to Settlement..... 110</p> <p>Conforming Reference Obligation..... 111</p> <p>Consent Required Loan..... 111</p> <p>Corrected Value 90</p> <p>Coupon Sheet 111</p> <p>Couponholder..... 40</p> <p>Couponholders 39</p> |
|--|--|

| | | | |
|---|-----|---|-----|
| Coupons..... | 39 | Dual Currency Relevant Time | 54 |
| CPP..... | 184 | Due and Payable Amount | 117 |
| CRA..... | 186 | Early Closure | 95 |
| CRA Regulation | 1 | Early Redemption Amount (Tax)..... | 117 |
| Credit Derivatives Auction Settlement Terms | 111 | Early Termination Amount | 117 |
| Credit Derivatives Definitions..... | 111 | ECB..... | 35 |
| Credit Derivatives Determinations Committee | 111 | EEA..... | 153 |
| Credit Event..... | 111 | Eligible Information..... | 117 |
| Credit Event Backstop Date | 111 | Eligible Transferee..... | 117 |
| Credit Event Notice | 111 | Entitlement..... | 72 |
| Credit Event Resolution Request Date | 112 | Equity Linked Notes | 1 |
| Credit Linked Notes | 1 | Equity Linked Terms | 1 |
| Credit Linked Terms | 1 | Equivalent Currency | 118 |
| Currency Amount..... | 112 | EU | 1 |
| Currency Rate..... | 112 | EUR | 2 |
| Currency Rate Source..... | 112 | EURIBOR..... | 118 |
| Cut-off Date..... | 75 | euro | 2 |
| Day Count Fraction | 112 | Euroclear..... | 35 |
| DC Announcement Coverage Cut-off Date.. | 114 | Eurodollar Convention..... | 107 |
| DC Credit Event Announcement..... | 114 | Eurosystem..... | 35 |
| DC Credit Event Meeting Announcement.... | 114 | Event Determination Date..... | 118 |
| DC Credit Event Question..... | 114 | Event of Default..... | 119 |
| DC Credit Event Question Dismissal | 114 | Excess Amount | 119 |
| DC No Credit Event Announcement | 115 | Exchange..... | 96 |
| DC Notice..... | 70 | Exchange Bonds or Loans..... | 149 |
| DC Resolution | 115 | Exchange Business Day | 96 |
| DC Rules | 115 | Exchange Disruption..... | 96 |
| DC Secretary | 115 | Excluded Deliverable Obligation..... | 119 |
| Dealer Agreement..... | 213 | Excluded Obligation | 119 |
| Dealers..... | 213 | Exercise Amount..... | 82 |
| Default Requirement | 115 | Exercise Cut-off Date | 120 |
| Definitive Notes | 36 | Expenses | 77 |
| Delisting | 92 | Extended Physical Settlement Date | 120 |
| Deliver | 115 | Extension Date | 120 |
| Deliverable Obligation | 115 | Extension Notice..... | 120 |
| Deliverable Obligation Category..... | 116 | Extraordinary Dividend | 96 |
| Deliverable Obligation Characteristics..... | 116 | Extraordinary Event | 96 |
| Deliverable Obligation Provisions..... | 116 | Extraordinary Resolution | 120 |
| Deliverable Obligation Terms | 116 | Failure to Pay | 120 |
| Delivery Agent | 75 | Fallback Settlement Event | 121 |
| Delivery Date | 116 | Fallback Settlement Method | 121 |
| Designated CMT Maturity Index | 52 | FCA..... | 1 |
| Designated CMT Reuters Page | 52 | FDI Act | 188 |
| Designated Maturity | 116 | FDIC | 11 |
| DIF | 189 | FFIEC | 188 |
| Direct Loan Participation | 116 | FIEA | 214 |
| Disrupted Day..... | 95 | Final List..... | 121 |
| distributor | 153 | Final List Publication Date | 121 |
| Dodd-Frank Act..... | 20 | Final Price | 121 |
| dollars..... | 2 | Final Redemption Amount..... | 121 |
| Domestic Currency..... | 116 | First Interest Payment Date..... | 122 |
| Domestic Law..... | 117 | First Obligation | 146 |
| Downstream Affiliate | 117 | First Ranking Interest..... | 122 |
| Drawdown Information Memorandum..... | 1 | First-to-Occur Settlement Date | 122 |
| Dual Currency Notes | 54 | Fixed Cap | 122 |
| Dual Currency Redemption Rate of Exchange | 117 | Fixed Coupon Amount..... | 122 |
| Dual Currency Relevant Screen Page..... | 54 | Floating Rate Convention | 107 |
| | | Following Business Day Convention..... | 107 |
| | | Form of Auction Settlement Terms..... | 218 |
| | | FRB | 11 |

| | | | |
|--------------------------------------|---------|---|---------------|
| FRN Convention..... | 107 | Knock-In Determination Period..... | 97 |
| FSMA..... | 1, 8 | Knock-In Event..... | 97 |
| FTT..... | 211 | Knock-In Level..... | 97 |
| Full Quotation..... | 122 | Knock-In Period Beginning Date..... | 97 |
| Fully Transferable Obligation..... | 122 | Knock-In Period Ending Date..... | 97 |
| Further Subordinated Obligation..... | 122 | Knock-In Range..... | 97 |
| GLB Act..... | 190 | Knock-In Valuation Time..... | 97 |
| Global Bearer Note..... | 35 | Knock-Out Determination Day..... | 98 |
| Global Note..... | 122 | Knock-Out Determination Period..... | 98 |
| Global Notes..... | 19 | Knock-Out Event..... | 98 |
| Global Registered Note..... | 37 | Knock-Out Level..... | 98 |
| Governmental Authority..... | 122 | Knock-Out Period Beginning Date..... | 98 |
| Governmental Intervention..... | 122 | Knock-Out Period Ending Date..... | 98 |
| Grace Period..... | 123 | Knock-Out Range..... | 98 |
| Grace Period Business Day..... | 123 | Knock-Out Valuation Time..... | 98 |
| Grace Period Extension Date..... | 123 | Largest Asset Package..... | 125 |
| Group..... | 5 | Last Disrupted Scheduled Trading Day.... | 86, 87 |
| G-SIBs..... | 20 | Latest Maturity Restructured Bond or Loan | . 144 |
| Guarantee..... | 123 | Latest Permissible Physical Settlement Date | 125 |
| Guidelines..... | 195 | Legacy Reference Entity..... | 80, 81 |
| Hedge Disruption Event..... | 124 | LEI..... | 216 |
| Hedge Transaction..... | 124 | LIBOR..... | 125 |
| Hedging Disruption..... | 96, 124 | Limitation Date..... | 125 |
| Hedging Party..... | 97 | Listed..... | 125 |
| Holder..... | 40, 124 | Listing Rules..... | 1 |
| IHC..... | 11 | Loan..... | 125 |
| Increased Cost of Hedging..... | 97, 124 | London Business Day..... | 125 |
| Increased Cost of Stock Borrow..... | 97 | Long Notional Credit Derivative Transaction | 125 |
| Index..... | 97, 168 | Long Reference Entity..... | 125, 172 |
| Index Adjustment Event..... | 89 | Loss of Stock Borrow..... | 98 |
| Index Cancellation..... | 89 | Lower Barrier..... | 55 |
| Index Disruption..... | 89 | LPN..... | 125 |
| Index Issuer..... | 168 | LPN Issuer..... | 125 |
| Index Modification..... | 89 | LPN Reference Obligation..... | 126 |
| Index Sponsor..... | 97 | M(M)R Restructuring..... | 126 |
| Individual Note Certificates..... | 37 | Margin..... | 126 |
| Information Memorandum..... | 1, 153 | Market Disruption Event..... | 98 |
| Initial Stock Loan Rate..... | 97 | Maturity Date..... | 126 |
| Insolvency..... | 92 | Maximum Maturity..... | 126 |
| Instrument Payments..... | 124 | Maximum Redemption Amount..... | 126 |
| Insured Instrument..... | 137 | Maximum Stock Loan Rate..... | 99 |
| Insured Obligor..... | 137 | Member State..... | 2 |
| Interest Amount..... | 124 | Merger Event..... | 91, 126 |
| Interest Commencement Date..... | 124 | Merger Event Redemption Date..... | 126 |
| Interest Determination Date..... | 124 | Merger Event Settlement Amount..... | 91 |
| Interest Payment Date..... | 124 | MiFID II..... | 1, 153 |
| Interest Period..... | 125 | Minimum Quotation Amount..... | 126 |
| Intervening Period..... | 77 | Minimum Redemption Amount..... | 126 |
| Investor's Currency..... | 30 | Modified Eligible Transferee..... | 126 |
| ISDA..... | 24, 218 | Modified Following Business Day Convention | 107 |
| ISDA Definitions..... | 125 | Modified Postponement..... | 88 |
| ISDA Rate..... | 53 | Modified Restructuring Maturity Limitation | Date..... 126 |
| Issue Date..... | 125 | Moody's..... | 1 |
| Issuer..... | 1 | Movement Option..... | 126 |
| Issuer's Territory..... | 63 | Movement Option Cut-Off Date..... | 126 |
| Joint Potential Successor..... | 150 | Multi-Exchange Index..... | 99 |
| Joint Relevant Obligation..... | 150 | Multiple Noteholder Obligation..... | 126 |
| Judgment Currency..... | 61 | | |
| July 2009 Supplement..... | 218 | | |
| Knock-In Determination Day..... | 97 | | |

| | | | |
|---|----------|--|-----|
| N..... | 126 | Original Non-Standard Reference Obligation | 130 |
| Nationalisation..... | 92 | Outstanding Amount..... | 129 |
| New Global Note..... | 7 | Outstanding Principal Balance..... | 131 |
| New Safekeeping Structure | 7 | Package Observable Bond | 131 |
| Next Currency Fixing Time..... | 127 | Parallel Auction | 131 |
| NGN | 7 | Parallel Auction Settlement Terms | 131 |
| No Adjustment | 108 | Partial Cash Settlement Amount..... | 132 |
| No Auction Announcement Date | 127 | Partial Cash Settlement Date..... | 132 |
| Non-Capped Reference Entity..... | 127 | Participating Bidders..... | 218 |
| Non-Conforming Reference Obligation | 127 | Participating Member State..... | 132 |
| Non-Conforming Substitute Reference Obligation..... | 127 | participating Member States | 212 |
| Non-Contingent Amount..... | 131 | Partly Paid Notes..... | 41 |
| Non-Deliverable Obligations..... | 73 | Patriot Act..... | 190 |
| Non-Financial Instrument..... | 127 | Paying Agent..... | 132 |
| Non-Standard Reference Obligation | 127 | Paying Agents | 132 |
| Non-Syndicated | 213 | Payment | 132 |
| Non-Transferable Instrument | 127 | Payment Business Day..... | 132 |
| NOPS Amendment Notice | 74, 127 | Payment Requirement..... | 132 |
| NOPS Cut-off Date | 127 | Permanent Global Note..... | 35 |
| NOPS Effective Date..... | 128 | Permissible Deliverable Obligations | 132 |
| Not Bearer | 128 | Permitted Contingency..... | 132 |
| Not Domestic Currency..... | 128 | Permitted Transfer | 133 |
| Not Domestic Issuance..... | 128 | Person | 133 |
| Not Domestic Law..... | 128 | Physical Settlement Adjustment | 133 |
| Not Sovereign Lender | 128 | Physical Settlement Adjustment Rounding Amount | 133 |
| Not Subordinated..... | 129 | Physical Settlement Buy Request | 219 |
| Note Certificate | 41 | Physical Settlement Date | 133 |
| Noteholder..... | 40 | Physical Settlement Matrix | 133 |
| Noteholders | 1 | Physical Settlement Period..... | 134 |
| Notes..... | 1 | Physical Settlement Sell Request..... | 219 |
| Notice Delivery Date..... | 129 | Post Dismissal Additional Period..... | 134 |
| Notice Delivery End Date | 129 | Postponement..... | 88 |
| Notice Delivery Period..... | 129 | Potential Adjustment Event | 99 |
| Notice of Physical Settlement | 129 | Potential Failure to Pay..... | 134 |
| Notice of Publicly Available Information | 129 | Potential Repudiation/Moratorium | 134 |
| Notional Credit Derivative Transaction | 129 | Preceding Business Day Convention | 107 |
| NSS | 7 | Pricing Supplement..... | 1 |
| Nth..... | 126 | PRIPs Regulation..... | 153 |
| Nth-to-Default Credit Linked Note | 109, 130 | Principal Financial Centre..... | 134 |
| NYSE | 185 | Principal Paying Agent | 1 |
| Obligation..... | 130 | Prior Deliverable Obligation | 134 |
| Obligation Acceleration..... | 130 | Prior Reference Obligation | 134 |
| Obligation Category | 130 | Private-side Loan | 134 |
| Obligation Characteristics | 130 | Programme..... | 1 |
| Obligation Currency | 130 | Prohibited Action..... | 135 |
| Obligation Default..... | 130 | Prospectus Directive | 1 |
| Observation Date..... | 99 | Public Source | 135 |
| Observation Period | 99 | Publicly Available Information..... | 135 |
| OCC..... | 11 | Put Option Notice | 136 |
| Officer's Certificate | 130 | Put Option Receipt..... | 136 |
| Omission..... | 87 | Qualifying Affiliate Guarantee | 136 |
| Optional Redemption Amount (Call) | 130 | Qualifying Guarantee..... | 136 |
| Optional Redemption Amount (Put)..... | 130 | Qualifying Participation Seller..... | 137 |
| Optional Redemption Date (Call)..... | 130 | Qualifying Policy | 137 |
| Optional Redemption Date (Put) | 130 | Quantum of the Claim..... | 137 |
| Orderly Liquidation Authority | 20 | Quotation | 137 |
| Original Bonds | 130 | Quotation Amount | 137 |
| Original Determination..... | 90 | Range Accrual Notes | 55 |
| Original Loans..... | 130 | | |

| | | | |
|---|-------------|--|----------|
| Range Accrual Rate..... | 55 | Restructuring..... | 142 |
| Range Accrual Reference Rate..... | 55 | Restructuring Date | 144 |
| Rate of Exchange..... | 54, 55 | Restructuring Maturity Limitation Date..... | 144 |
| Rate of Interest | 138 | Reverse Dual Currency Notes..... | 54 |
| RBC..... | 182 | Reverse Dual Currency Redemption Rate of Exchange..... | 144 |
| Record Date..... | 43, 138 | Reverse Dual Currency Relevant Screen Page | 55 |
| Redemption Amount | 138 | Reverse Dual Currency Relevant Time..... | 55 |
| Reference Banks..... | 51, 52, 138 | Reverse Merger | 91 |
| Reference Entities..... | 138 | Revised Currency Rate | 144 |
| Reference Entity | 138 | Riegle-Neal Act | 186 |
| Reference Entity Notional Amount | 138 | Rules | 218 |
| Reference Index..... | 138, 154 | Sarbanes-Oxley..... | 190 |
| Reference Index Annex | 154 | Scheduled Closing Time | 100 |
| Reference Index Publisher..... | 138 | Scheduled Maturity Date | 144 |
| Reference Index Sponsor..... | 138 | Scheduled Trading Day..... | 100 |
| Reference Level..... | 99 | Scheduled Valuation Date..... | 87 |
| Reference Obligation..... | 138 | SEC | 1 |
| Reference Obligation Only..... | 139 | Second Obligation..... | 146 |
| Reference Obligation Only Trade..... | 139 | Securities Act | 1 |
| Reference Portfolio..... | 139 | semi-annual swap rate | 51 |
| Reference Price..... | 139 | Senior Indenture | 1 |
| Reference Rate | 139 | Senior Obligation | 144 |
| Register..... | 41 | Seniority Level..... | 144 |
| Registered Notes..... | 39 | Series..... | 1 |
| Registrar | 1 | Settlement Currency..... | 144 |
| Regular Date..... | 139 | Settlement Cycle | 100 |
| Regular Period..... | 139 | Settlement Disruption Event | 100 |
| Related Exchange | 100 | Settlement Method | 144 |
| Relevant Coupons..... | 44 | Settlement Price | 100 |
| Relevant Date | 139 | Share | 101, 166 |
| Relevant Factor..... | 15 | Share Issuer..... | 101, 166 |
| Relevant Financial Centre | 139 | Short Notional Credit Derivative Transaction | 144 |
| Relevant Guarantee | 139 | Short Reference Entity | 172 |
| Relevant Member State | 2 | Single Reference Entity CLN | 144 |
| Relevant Noteholder..... | 139 | Solvency Capital Provisions | 145 |
| Relevant Obligations | 140 | Sovereign | 145 |
| Relevant Pairing | 219 | Sovereign Restructured Deliverable Obligation | 145 |
| Relevant Paying Agent..... | 76 | Sovereign Succession Event | 145 |
| Relevant Price..... | 100 | Specified Currency..... | 145 |
| Relevant Rate | 56 | Specified Denomination(s) | 145 |
| Relevant Screen Page | 140 | Specified Office | 145 |
| Relevant Time | 140 | Specified Period..... | 145 |
| Relevant Valuation Date..... | 140 | SRO List | 145 |
| Replaced Deliverable Obligation Outstanding Amount..... | 74 | Standard & Poor's | 1 |
| Replacement Deliverable Obligation..... | 74 | Standard Reference Obligation | 145 |
| Replacement Determination | 90 | Standard Specified Currency | 145 |
| Replacement Reference Entity | 140 | Steps Plan..... | 145 |
| Representative Amount | 51 | sterling | 2 |
| Repudiation/Moratorium | 141 | Sterling/FRN..... | 113 |
| Repudiation/Moratorium Evaluation Date ... | 141 | Subordinated | 146 |
| Repudiation/Moratorium Extension Condition | 141 | Subordinated Obligation | 145 |
| Repudiation/Moratorium Extension Notice.. | 141 | Subordination..... | 146 |
| Reserved Matter | 142 | Subsidiary | 146 |
| resident of Japan..... | 214 | Substitute Reference Obligation | 146 |
| Resolve | 142 | Substitute Shares..... | 94 |
| Resolved..... | 142 | Substituted Obligor | 63 |
| Resolves | 142 | Substituted Territory | 63 |
| Restructured Bond or Loan | 142 | | |

| | | | |
|--|----------|---------------------------------------|---------|
| Substitution Date | 148 | Treaty | 150 |
| Substitution Event | 148 | Trustee | 1 |
| Substitution Event Date | 148 | U.S. | 151 |
| succeed | 149 | U.S. dollars | 2 |
| succeeded | 150 | U.S. Reference Asset | 52 |
| succession | 150 | U.S.\$ | 2 |
| Succession Date..... | 148 | Unassignable Obligations | 73 |
| Successor | 148 | Undeliverable Asset | 151 |
| Successor Backstop Date..... | 150 | Undeliverable Loan Obligations | 72 |
| Successor Corporation..... | 61, 62 | Undeliverable Obligations | 72 |
| Successor Index | 89 | Undeliverable Participations | 73 |
| Successor Jurisdiction | 48 | Undeliverable Valuation Date..... | 151 |
| Successor Provisions | 85 | Underlying Finance Instrument | 151 |
| Supplemental Indenture..... | 61, 62 | Underlying Loan | 151 |
| Support Agreement..... | 10 | Underlying Obligation | 151 |
| Surviving Reference Entity | 80, 81 | Underlying Obligor | 151 |
| Syndicated | 213 | United States | 151 |
| Talon..... | 150 | United States Alien | 151 |
| TARGET Settlement Day..... | 150 | Universal Successor | 149 |
| TARGET2 | 150 | Unwind Costs..... | 151 |
| TEFRA D Rules | 35 | Upper Barrier | 56 |
| Temporary Global Note..... | 35 | Valid Date | 88 |
| Tender Offer | 91 | Valuation Date | 86, 151 |
| Tender Offer Date | 92 | Valuation Obligation..... | 151 |
| Tender Offer Settlement Amount | 92 | Valuation Obligations Portfolio | 151 |
| Trade Date | 101, 150 | Valuation Time | 101 |
| Trading Disruption | 101 | Valuation Time" | 152 |
| Tranche..... | 1 | VIEs | 204 |
| Transaction Auction Settlement Terms | 150 | Voting Shares..... | 152 |
| Transaction Type | 150 | Weighted Average Final Price | 152 |
| Transfer Agent..... | 1 | Weighted Average Quotation..... | 152 |
| Transfer Agents | 150 | WFCS | 11 |
| Transferable..... | 150 | WFS | 11 |
| Treasury notes | 52 | Zero Coupon Note..... | 152 |

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