

## STONEWATER LIMITED REPORT OF THE BOARD OF MANAGEMENT, STRATEGIC REPORT AND FINANCIAL STATEMENTS

For the year ended 31 March 2018

Community Benefit Society Number 20558R Regulator of Social Housing Number L1556



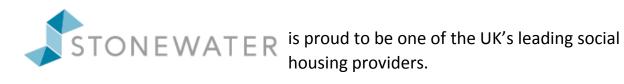
# Our Vision

For everyone to have the opportunity to have a place that they can call home



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We manage around 31,200 homes across England, and provide affordable properties for general rent, shared ownership and sale, alongside specialist accommodation such as retirement and supported living schemes for older and vulnerable people, foyers and women's refuges.

We will continue to deliver our ambitions to build more homes and provide services that meet the needs of our customers.

Stonewater is committed to its customers, who are drawn from a range of backgrounds including:

- Long-term unemployed
- People with social, health and care needs
- Disadvantaged and vulnerable individuals

Over the past year, we have built 612 homes, and have plans to increase our build programme to reach 1000 homes a year from 2019/20.

For the past year, this figure is broken down into:

- 425 affordable rent
- 187 shared ownership

At 31 March 2018, we were in contract to build 930 homes.

Work continued on Stonewater's stock rationalisation programme. The asset team achieved gross sales of £19.3m (2017 £18.2m) for this programme, which generated a surplus of £11.9m (2017 £7.0m). These sums will be re-invested in new homes that are more energy efficient and cost less to maintain, delivering continued efficiencies for the business.

### Everything we do is guided by our Vision, Mission and Values.

#### Our Vision

For everyone to have the opportunity to have a place that they can call home.

#### Our Mission

To offer quality homes and services for people whose needs are not met by the open market.

#### Our Values

Ethical – we take responsibility and are accountable for our decisions. When we make a promise, we keep it. We are inclusive, professional and honest.

Ambitious – we are driven and competitive, always seeking the best solutions for our organisation and our customers. We aim to be a landlord, partner and employer of choice.

Passionate – we genuinely care and are committed and motivated to always do the best we can. Our enthusiasm and energy at every touchpoint inspires us to be an organisation everyone can be proud to be associated with.

Agile – by being adaptable and open-minded we proactively make the most of opportunities. Our innovation and collaboration helps drive continuous improvement.

Commercial – we are an efficient and astute organisation with a clear focus on delivering value for money. Organisational efficiency translates into more homes for those that need them and improved choice and services for our customers.

## Board members, executive officers and advisors

#### George Blunden – Chair

George is an investment banker; he began his career as a community worker and had a spell in industry



before moving to the City where he was a director of a number of financial institutions. He is currently the Chair of the Charity Bank, which provides affordable loan finance to those charities and social organisations who might find it difficult to access loans from commercial banks and is also a nonexecutive director of an insurance company.

#### John Weguelin

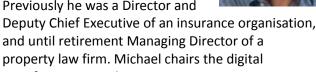
John is an investment banker; he has extensive experience of leading,



motivating and directing multi-functional and diverse teams. His interests include property development, leadership, and change management. John chaired the Finance Committee until 10<sup>th</sup> April 2018.

#### Michael Collins

Michael has had a long career in senior positions in the IT and financial services sectors. Previously he was a Director and



transformation and IT strategy group.

#### Tariq Kazi

Tariq is a professional accountant and corporate treasurer, who has experience of working across different



sectors, including audit, commercial banking and local authorities, as well as the housing sector. He is currently a financial consultant and has a special interest in people, culture and innovation. Tariq was previously a member of the social housing regulation committee, a member of a housing association treasury committee and a trustee of two charities. Tariq chairs the Finance Committee. He was appointed to the Stonewater board on 13<sup>th</sup> March 2018.

#### Nicholas Harris

Nicholas is Stonewater's Chief Executive. He has extensive experience in both the social housing sector and local



authorities and considerable knowledge in issues relating to socio-economic regeneration.

#### Patrick Symington

Patrick has more than 25 years experience in the social housing sector and is currently a housing consultant and interim executive.

Patrick chairs the Risk and Audit Committee. He was appointed on  $1^{st}$  July 2017.



## Board members, executive officers and advisors

#### Peter Hammond

Peter has over 30 years experience in the social housing and consultancy sectors covering a



number of key service areas including strategy, governance, risk, audit, asset management, treasury and development. He was formerly Group Finance Director for a major housing association and Director for over 25 years with a numbers of housing consultancies. In 2012 he founded Peter Hammond Consulting Ltd.

#### Juliana Crowe

Juliana is Housing and Communities Director of a West Midlands based Housing Group, with over



25 years housing experience. Previously she worked for the London Boroughs of Southwark, Tower Hamlets and Greenwich. She is a member of the European Structural Investments Funds Sub Committee (ESIF) in Worcestershire. She was appointed to the Stonewater board on 1<sup>st</sup> October 2017

#### Doug Wright

Doug is a development and finance professional. He operates as a consultancy for vulnerable

people for the repair and improvement of their homes. Doug chairs the Asset and Development Committee.

#### Anne Dokov

Anne's career has been mainly in the public sector, particularly local government. She has extensive experience of governance and



specialist knowledge in the fields of equality, diversity and human resources. She runs her own consultancy working with small companies and individuals advising on HR and career development issues. Anne is Chair of the Housing Committee.

#### Brian Roebuck

Brian previously held senior positions in financial management in the public,



voluntary and private sectors. He has worked in the social housing sector since 1994.

#### Sheila Collins

Sheila is a solicitor who has many years experience as a non executive director on the boards of various not for profit



organisations. She was for 12 years the Chairman of Royal Bournemouth and Christchurch Hospitals Foundation Trust and currently sits on the Board of Bournemouth University. Sheila has a wealth of experience in the governance of large complex organisations. She is the Chair of Stonewater's Governance and HR Committee and also sits on the Assets and Development Committee.

#### Sue Terry and Colin Small Both retired from the Board on 30<sup>th</sup> September 2017.

## **Executive officers**

Chief Executive - Nicholas Harris Deputy Chief Executive, and Executive Director of Finance - John Bruton Executive Director of Development - Jonathan Layzell Executive Director of Assets - Scott Baxendale Executive Director of Housing - Sue Shirt Executive Director of Corporate Services - David Blower

## Secretary and registered office

Anne Harling Suite C, Lancaster House Grange Business Park Enderby Road Whetstone Leicester LE8 6EP

## Advisers

## Principal bankers

Barclays Bank
Level 27
1 Churchill Place
London
E14 5HP

## **Principal solicitors**

Devonshires Solicitors 30 Finsbury Circus London EC2M 7 DT

## Auditors

BDO LLP Two Snowhill Birmingham B4 6GA

## Chairman's statement

As Stonewater enters its fourth year of existence, we remain as committed as ever to our vision: for everyone to have the opportunity to have a place that they can call home. Since our inception in January 2015, we have worked hard to become one of the UK's leading social housing providers, gaining a good reputation in the sector for our robust business efficiency and impressive growth. George Blunden Chair of Board



Nationwide, the demand for good quality, affordable housing has never been greater, and Stonewater is agile, ready and fully-equipped to address this need, whilst also maintaining the highest quality of customer service.

Our growth and ambition is underpinned with excellent financial status – we hold the highest possible ratings for Governance (G1) and Viability (V1) and also have an A2 credit rating from Moody's, with a stable outlook.

Our investment plan includes a comprehensive refurbishment of our retirement living and supported homes, and we are also investing in building more new, much-needed homes than ever before, as we play our part in helping to solve Britain's housing crisis. As part of this, we are ensuring we are in the best possible position to secure a significant proportion of the Government's recentlyannounced £2bn additional funding for building an additional 300,000 new homes by the mid 2020s.

As ever, I am immensely proud of Stonewater and all we achieve. My thanks go to the board, committees, management team and staff for their committed and enthusiastic approach to running our business and to providing exemplary care to our customers. It is the people at the heart of Stonewater who contribute to the organisation's success.

#### **George Blunden**

Chair of Board



Stonewater continues to prove itself to be a strong and agile organisation, embedding our place as one of the UK's leading social housing providers. Our statement of financial position remains robust, our staff agile and our growth plans significant and ambitious.

Nicholas Harris Chief Executive

Stonewater is committed to its role as one of the leading housing providers in the UK. Over the past year, we have built over 600 new homes and we are fiercely ambitious to grow that number to a minimum of 1000 homes per year from 2019/2020.

Our financial position remains robust, with a turnover of £187.2m and a surplus of £39m for this financial year. Over the past year we have spent £73.8m on building new homes, and £13m on upgrading existing portfolio of stock.

We are not resting on our laurels. The UK is in the grip of a housing crisis and we are passionate about doing all we can to help alleviate the pain of homelessness. The number of homeless households has increased by 64% from 2010 to 2017, affecting almost 79,000 households. Shockingly, this has a direct and terrible impact on the youngest and most vulnerable in our society as over 120,000 children currently have nowhere to call 'home'. Rough sleeping is also on the rise, increasing by 167% between 2010 and 2017. A further proportion of people fall into the 'hidden homeless' category as they do not qualify for housing assistance but are forced to spend their lives 'sofa surfing' between friends and relatives.

We know that there has been an 11% drop in the availability of social housing and our plans to build more homes than ever before are directly aimed at addressing that deficit. Our commitment to our vision is at the centre of all we do, and we continue to be committed to the care of our customers. This commitment is borne out by the results of our recent customer satisfaction survey: 80% said they were satisfied by the service we provide.

Our organisation is nothing, however, without the commitment, passion and determination of our people. I would like to express my thanks to our board, management and staff for their hard work and dedication to maintaining our success, and to building Stonewater's future.

#### Nicholas Harris

Chief Executive

## Highlights of the year

We have achieved a great deal over the last 12 months. During the year we have:



## Strategic Plan 2017-2022

Our Strategic Plan is our compass on this journey. The objectives and associated outcomes we are seeking to achieve are set out under three key themes:

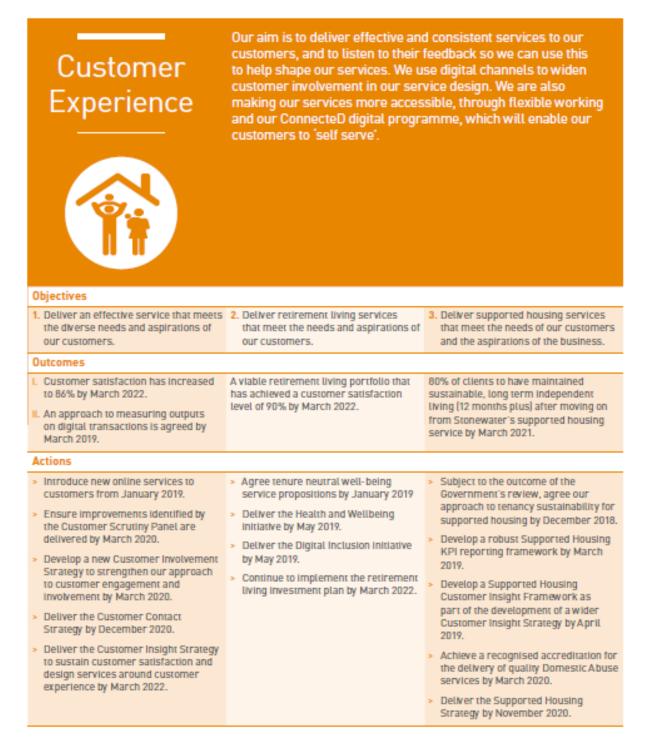
Customer experience	Business excellence
> Deliver an effective service that meets the diverse needs and aspirations of our customers.	> Achieve consistently high standards of performance for our
> Deliver Retirement Living services that meet the needs and aspirations of our customers.	business critical key performance indicators (KPIs) on income collection and compliance.
> Deliver Supported Housing services that meet the needs of our customers and the aspirations of the business.	> Invest in and support our people in order to attract, develop and retain a highly motivated workforce who will deliver our strategie
Growth and influence	who will deliver our strategic objectives.
> Deliver an ambitious programme to provide more homes for people in need.	> Manage our resources efficiently and effectively and maximise the return on investment in our assets
> Develop an increased range of housing options from home ownership to affordable rented homes to meet the changing needs of the market.	to ensure we have the financial capacity to deliver our priorities.
> Build a reputation as a thought leader in the sector with influence on national and local agendas.	

Our priorities for the next five years and the objectives we have set take account of our assessment of the current operating environment for housing, the opportunities available to us, and the challenges we face. We are working against a backdrop of budget constraints, continuing welfare reform and emerging government policy.

We are also in a period of economic uncertainty as a result of Brexit. However our strong financial position, combined with our clear vision, means we are able to respond positively to a challenging external environment and stay true to our goals. Our Strategic Plan underpins our purpose. It is designed around the needs of our customers, the vision of our board, the clear leadership of our executive team, the capability of our management, the passion of our staff, and commitment from our stakeholders and working partners.

## Strategic plan in 2017/18

#### **Customer experience**



## Strategic plan in 2017/18

## Growth and influence

Growth and Influence	of tenures to meet the challenge England. Our Growth Strategy ta policy, with an increased emphas providing opportunities for a ran rental options. Our size and financial strength g a leading voice in the sector, and agendas. We will continue to rais	livering new homes across a range thallenges of the housing crisis in trategy takes account of Government d emphasis on flexibility of tenure and for a range of home ownership and trength gives us the opportunity to be ctor, and influence national and local ue to raise our profile and engage with to promote the interests of the sector		
Objectives				
<ol> <li>Deliver an ambitious programme to provide more homes for people in need.</li> </ol>	<ol> <li>Develop an increased range of housing options from home ownership to affordable rented homes to meet the changing needs of the market.</li> </ol>	<ol> <li>Build a reputation as a thought leader in the sector with influence on national and local agendas.</li> </ol>		
Outcomes				
At least 3.750 new homes completed by March 2022.	Alternative rental and home ownership products which are affordable and sustainable are available by March 2019.	Stonewater is perceived as a thought leader for: our Customer Contract offering; young people's (Foyer) services; domestic violence refuges; and older people's services, by March 2022.		
Actions				
<ul> <li>Deliver the pipeline programme of 1,750 new homes between April 2018 and March 2020.</li> <li>Build on the pipeline programme to deliver additional new homes to meet the development target by March 2022.</li> <li>Develop a proactive and strategic approach to identifying opportunities for inorganic growth and potential merger partners.</li> </ul>	<ul> <li>Agree a market intelligence approach, [including location, finish and design] to developing and offering properties for market rent and sale by September 2018.</li> <li>Agree an approach to alternative forms of construction [including modular manufacture] to deliver more environmentally sustainable homes in the context of skills shortages, and the drive for efficiency/value for money, by March 2019.</li> <li>Agree and implement a voluntary agreement of Right to Buy to participate in the Phase 2 pilot by September 2019.</li> <li>Agree options for offering Home Ownership products to our existing tenants by September 2019.</li> </ul>	<ul> <li>Develop and deliver the PR Strategy to increase positive press coverage and increase brand awareness by March 2019.</li> <li>Develop and deliver the Public Affairs programme by March 2019.</li> <li>Develop and deliver the internal Communications Strategy by March 2019.</li> <li>Review and update the PR Strategy, Public Affairs programme and Internal Communication Strategy by March 2019.</li> </ul>		

### Strategic plan in 2017/18

#### **Business excellence**

We are committed to operating efficiently so we can provide more affordable housing. The need for this has been Business reinforced by the reductions in social rents until 2019-20 and the implications of welfare reform. Our aim is to maximise Excellence our income, get the best return on our investments, and continue to deliver efficiency savings in all areas of our work. ConnecteD, our digital programme, will transform the way we work as a business, and help us to achieve better value for money. We are also building a culture of high performance though the delivery of our People Strategy, and embedding equality and diversity into our day to day working through our Equality and Diversity Strategy. Objectives 7. Achieve consistently high standards of 8. Invest in and support our people to 9. Manage our resources efficiently and performance for our business critical attract, develop and retain a highly effectively and maximise the return on key performance indicators on income motivated workforce who will our assets to ensure we have the financial collection and compliance. deliver our strategic objectives. capacity to deliver our priorities Outcomes I. Social housing cost per unit has reduced to I. Performance for our business critical Stonewater is recognised as one of KPIs is top quartile compared with our the best places to work in the UK by £3.46k by March 2022. benchmark peer group. March 2021. II. Stonewater understands the net present II. The digital transformation programme value (NPV) of all of its assets and is able [Measured by achievement in the to support high performance has been implemented by December 2020. 'The Sunday Times Best Companies to Work For' survey]. to appraise assets for optimisation by November 2018. Actions Business critical KPIs Review value for money (VfM) KPIs and Develop an approach to Organisation Design, and reporting arrangements to ensure ongoing Complete a lean review of income resource and capacity planning to compliance with the new Value for Money maximisation and debt management ensure we have the right people Standard by September 2018. processes and implement changes by in the right place, by September Deliver the Offices Review Strategy by October 2018. 2018. December 2018. > Agree a good practice approach to Deliver the People Strategy, as Income Management, taking account > Agree an Environmental Strategy measured by improved employee of the wider range of housing options, by December 2018. engagement, by March 2019. by October 2018. Implement software to create the net > Deliver the 'Digital People Review, assess and implement MIS. present value (NPV) of all assets by Services Programme' to engage, proactive arrears module by April November 2018. develop and equip colleagues 2019 Complete the new Procurement Plan, and through digitalisation of HR, L&D Implement and deliver a compliance & OD services by March 2019. procure the new responsive repairs and voids programme for asbestos contracts for the South West by March 2019. management and fire safety by March Deliver ongoing and new value for money 2019. savings by March 2019. Improve data collection and Carry out option appraisals on retirement Implement new compliance living schemes identified for review by management systems by March 2019. March 2019. Develop and deliver a Housing Dispose of 381 poorly performing assets continuous improvement plan by by March 2021. March 2020. Re-procure cleaning and gardening contracts for the South by April 2019, and complete a three year phased re procurement for other regions by April 2021. Actions Digital Transformation Complete rationalisation and Integration of all Stonewater IT systems and architecture by August 2018. Design the future operating model by March 2019. Deliver the Digital Programme to Improve the digital experience for colleagues and customers, by December 2020.

## Group financial performance

Turnover	Statement of	2018	2017
Turnover increased by £6.6m (3.6%) as a	comprehensive income		
result of higher rental income due to		£'000	£'000
increased housing stock and increased	Turnover	187,225	180,597
shared ownership sales.	Operating costs	(117,300)	(109,161)
	Cost of sales	(15,490)	(12,074)
Maintenance	Operating surplus	54,435	59,362
Routine maintenance expenditure for the year was £23.5m (compared to £21.5m in 2017). The cost of planned works and	Net Interest charges and finance costs	(33,422)	(32,214)
2017). The cost of planned works and major repairs charged to the income and expenditure account was £14.2m	Surplus on disposal of fixed assets	15,620	9,900
(compared to £11.6m in 2017). The normal cycle of works means that	Movement in fair value of non hedged instruments	2,402	(8,739)
expenditure varies from year to year.	Surplus for financial year	39,035	28,309
Capital expenditure on replacement components was £13.1m (compared to	Actuarial gains on defined benefit scheme	432	730
£10.6m in 2017).	Movement in fair value of hedged instruments	15,261	3,921
	Total comprehensive income for the year	54,728	32,960

#### Operating margin on social lettings

The operating margin on social housing letting decreased from 35.4% to 30.7% mainly due to a higher spend on major repairs due to retirement living rebranding, increased depreciation, and increased management costs due to higher staff costs.

#### Implications of the Grenfell Tower fire

One of Stonewater's schemes, a high rise block, has been undergoing defect correction works relating in part to the fire safety of the building.

A contract was tendered in 2017, for work commencing in 2018 for a period of 12 months to remedy outstanding defects. Stonewater's Board approved that all the residents of the block should move out for the duration of the works. During this financial year Stonewater has incurred costs for moving residents, compensation payments and has also sustained a loss against rental and service charge income. Stonewater has bought back the equity of the shared ownership units prior to the commencement of reparation works, with the intention to sell this equity back once the works are completed.

During this financial year, the scheme was reviewed for impairment and it was concluded that an impairment of £1m be provided in the 2017/18 accounts.

## Group financial performance

Housing properties increased by a net of £34.8m which comprises £92.4m additions, £14.2m transfer to stock, £15.3m disposals and £28.1m depreciation and impairment charges

#### Total reserves

Total reserves increased by £54.8m due to £39.5m increase in Income and expenditure reserves and £15.3m reduction in Cash flow reserves.

	2010	2047
Statement of financial	2018	2017
position		
	£'000	£'000
Housing properties less	1,695,197	1,660,440
depreciation		
Other fixed asset	5,164	6,035
Net current assets	66,323	14,821
Total assets less current	1,766,684	1,681,296
liabilities		
Loans due after one year	(1,527,810)	(1,496,524)
Other long term liabilities	(213)	(455)
and provisions		
Pension liability	(3,991)	(4,377)
Net assets	234,670	179,940
Cash flow hedge reserve	(80,041)	(95,302)
Income and expenditure	314,711	275,242
reserves		
Total reserves	234,670	179,940

#### Pension costs

Stonewater participates in three pensions schemes: The Dorset County Pension Fund (DCPF) which is accounted for as a defined benefit scheme under section 28 of FRS102, the Social Housing Pension Scheme (SHPS) which is a multi-employer defined benefit scheme and the SHPS defined contribution scheme. From 1 April 2011 the SHPS defined benefit scheme was closed to new members. New employees are offered the SHPS defined contribution scheme, with the employer matching the employees' contribution levels.

Stonewater's deficit in the DCPF reduced to £4.0m from £4.4m last year. The value of the assets increased from £5.4m to £5.5m. The last formal valuation of the scheme was performed as at 30 November 2016 by a professionally qualified actuary using the Projected Unit Method. The market value of the scheme's assets at the valuation date was £2,249m. The valuation revealed a shortfall of assets compared with the value of liabilities of £452m, equivalent to a past service funding level of 83.0%.

During the year the employer contribution rate was between 7% and 8.3%, depending on the level of benefit provided, plus deficit contributions of 7.5% of pensionable salaries.

#### Going concern

Having reviewed the five-year Strategic Plan and the 30-year financial projections, the Board is fully satisfied that the association has adequate resources to continue trading for the foreseeable future. Accordingly, it continues to adopt the going concern basis in preparing the association's Financial Statements.

#### Capital structure and treasury

Stonewater has a formal Treasury Management Policy agreed by the board and which is reviewed regularly. The purpose of the policy is to establish the framework within which Stonewater seeks to control risk arising from its borrowings and cash holdings.

In order to achieve this, the policy provides a strategy for:

> Group borrowings and subsequent debt management.

> Investment of surplus funds.

> Relationship with bankers, lenders and advisors.

Derivatives are not used for speculative purposes or in such a way that an additional exposure to market forces is created.

The group's interest rate policy is to be between 50% and 100% fixed. If refinancing of floating rate bank debt with bond funding resulted in an enduring over fixed position, the position would be corrected.

#### Capital structure

The group's policy is to raise debt finance through bilateral loans and capital markets issuance. In 2016/17, Stonewater Funding PLC issued £100m in secured notes sold to companies in the Pricoa group. £75m of the proceeds were on-lent to Stonewater Limited and £25m to Stonewater (2) Limited. During the year, Stonewater Funding plc issued £250m bonds, fully retained for future sale. Both the Pricoa notes and the retained bonds have similar security and limited cross guarantee arrangements to Stonewater's original bond.

During the year Stonewater Limited and Stonewater (3) Limited each borrowed £25m from Affordable Housing Finance PLC.

The group has funding from 10 lenders. Total loan facilities at 31 March 2018 were £1,087m (2017: £1,000m) of which £234m were undrawn (2017: £223m).

#### Cash flows

Net cash from operating activities for the year was £71.1m (2017: £76.0m), a decrease of £4.9m compared to the previous year.

Net cash outflow from investment activities was £42.9m (2017:£48.1m) mainly due to £75.1m spend on construction of new homes (2017: £66.7m).

Net cash derived from financing activities was £41.4m (2017: £36.0m cash consumed) mainly due to £77.2m net increase in loans.

Cash and cash equivalents at 31 March 2018 were £107.8m, a £69.6m increase from previous year.

#### Liquidity

The group maintains a list of investment limits for authorised organisations with which it will place deposits based on short-term credit ratings. As at 31 March 2018 cash balances were £107.8m (2017: £38.2m) and the balance of short term investments was £4.6m (2017: £3.7m). Cash and committed facilities exceeded the group's contracted obligations by £155m (2017: £113m). The excess of committed facilities over capital commitments is to ensure that committed development is fully funded.

As at 31 March 2018 derivative exposure positions with counterparties (after use of thresholds) was £69.9m (2017: £106.1m). This exposure was met entirely by charged property security (2017 by £105.8m of property security and £0.3m of cash collateral.

#### Loan covenants

Stonewater's performance against covenants is as follows:

Interest cover: Stonewater Ltd 201% >110% Stonewater (2) Ltd 270% >110% Stonewater (3) Ltd 363% >105%

Gearing: Stonewater Ltd 69% <85% Stonewater (2) Ltd 37% <65% Stonewater (3) Ltd 30% <50%

## Key performance indicators

We have set ambitious targets for our 'business critical' key performance indicators, which focus on maintaining our rental income, and compliance with statutory and regulatory requirements. Our targets are based on achieving top quartile compared to a benchmarking peer group of similar sized housing associations. A zero tolerance target is set for all Health and Safety Compliance key performance indicators.

We monitor progress against these targets throughout the year and report on performance to our board and its sub-committees. Real time business information is delivered to our desktops so that we can monitor performance and take corrective action where necessary. Our board has overall responsibility for our performance. However our customers play a key role in shaping the design and delivery of our services, and hold our board to account through our Customer Scrutiny Panel.

#### Overall satisfaction

Over 60% of customers commented within this quarter as to why they were satisfied with services they receive from Stonewater. The main theme was that the services meet their expectation; with good and helpful customer service. A large percentage of customers also commented that their satisfaction was due to the fact that they had no issues, no problems and no complaints with Stonewater and the service.

The overriding theme for the dissatisfied customer group relates to the standard of their home and the repairs service. People had issues with the length of the process; lack of communication or of a poor standard. This theme is also echoed in feedback about the estates service.

Business Critical KPIs	Actual	Target	Target	Target	Target
	2017-18	2018-19	2019-20	2020-21	2021-22
${\it Total rent and service charge received as a \% of total due}$	99.37%	98.97%	99.23%	99.49%	99.74%
Gross arrears as % of total rent and service charge due	4.29%	3.41%	3.14%	2.86%	2.59%
${\it Number of properties that are non compliant with LGSR}$	0	0	0	0	0

#### Voids and arrears

Void loss as a % of total rent increased during the year. Average void loss of 2.1% was higher than the Stonewater target (1.25%). The void loss performance has improved in the last quarter of the year and the percentage moved closer to the target.

Average re-let time (days) Average re-let time increased from 46 days at the start of the year to 70 days at the end of the year. This was significantly higher than the peer group upper quartile of 23.9 days and the Stonewater target of 40 days. The performance has improved in the last quarter and the average re-let time moved closer to the target.

Gross arrears as a % of total rent and service charge due increased during the year. Average gross arrears during the year of 4.29% was higher than the peer group upper quartile (3.41%) and the Stonewater target (3.41%).

### Value for money (VfM)

Our Strategic Plan for 2017-22 sets out what we will do and how we will do it, retaining significant emphasis on VfM.

Although we live in ever changing times, VfM remains integral to everything we do. It is a regulatory obligation to deliver good value, but we also know that the pursuit of VfM allows us to gain the maximum benefit from our resources and the money we spend. In turn this ensures we can continue to invest in the homes and services so desperately needed in our communities. Durvatue for meney vision Deliver quality services to our customers and work with our stakeholders in a way that is innovative, cost effective and maximises the return on our investments".

Our Strategic Plan sets out our annual and five year objectives. Five VfM tests are applied against these objectives and outcomes, and these run like a 'golden thread' through all we do:

- Doing the right things
- Doing things economically
- Maximising the return from our people
- Maximising the return from our assets
- Achieving outcomes that are right and sustainable



Our review of the year is built around the three themes of our Strategic Plan of Customer Experience, Growth and Influence, and Business Excellence and how our VfM approach has been demonstrated in the delivery of our objectives:

#### **Customer experience**

#### **Retirement living**

Stonewater are continuing to invest in Retirement Living schemes, and in 2016/17 we agreed to deliver an indicative investment in our retirement living stock of £9m over a seven-year period.

The works will deliver modern, functional and high quality design discretely developed for the comfort of older adults, and achieving an agreed Stonewater standard.

So far Stonewater has completed seven retirement living schemes. A further thirteen are due to be completed during 2018/19.

#### **Compliance**

All properties were fully gas safety compliant at the year-end, exceeding top quartile performance when compared to our peer group.

All properties that required a fire risk assessment were compliant at the year-end.

#### Growth and influence

#### New homes

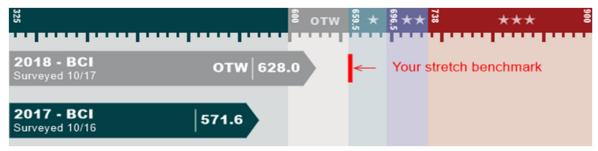
We are committed to delivering new homes to meet the challenges of the housing crisis in England and the changing needs of the market.

Our Growth Strategy sets out our approach to delivering new homes across a range of tenures. Our business plan aims to support delivery of at least 2,650 new homes by 2022.

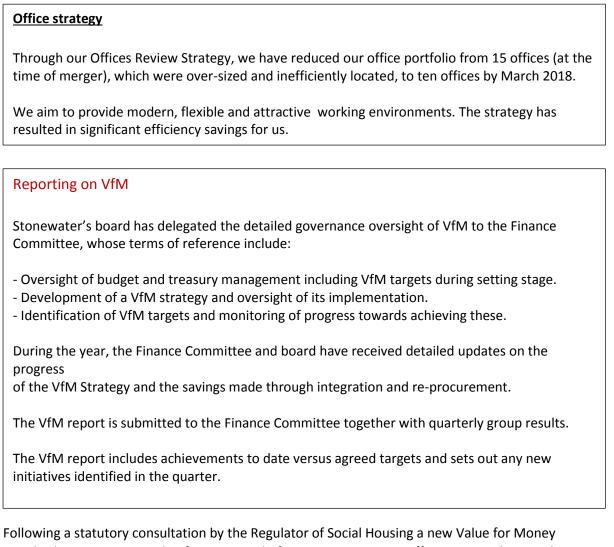
In 2018 we were awarded £3.3m funding by Homes England to build more new homes through its Shared Ownership and Affordable Homes Programme. This funding enhanced our development programme, enabling us to build 612 new affordable homes. The properties were a mix of shared ownership (187) and rented tenures (425). We are continuing to engage with the RSH on grant funding for more affordable homes.

#### **Business excellence**

#### **Best Companies**



The Best Companies' survey employee satisfaction results have improved significantly since 2017. Our stretch benchmark for next year is to achieve a one star rating.



Following a statutory consultation by the Regulator of Social Housing a new Value for Money Standard, a supporting Code of Practice and VfM metrics came into effect on 1 April 2018. The VFM metrics suite consists of seven metrics with which to measure performance, and establish how that performance compares to peers.

Stonewater's performance and comparison to average sector metrics are shown below:-

Value for Money metrics	Actual 2016-17	Actual 2017-18	Target 2018-19	Target 2019-20	Target 2020-21	Target 2021-22
1. Reinvestment %	5.4%	5.3%	11.6%	9.4%	8.1%	7.9%
2. New Supply Delivered						
a. Social housing units %	2.2%	2.1%	4.1%	3.3%	3.0%	3.3%
b. Non-social housing units %	-	-	-	-	0.1%	0.1%
3. Gearing %	39.3%	43.6%	45.6%	47.6%	48.0%	48.1%
4. EBITDA MRI Interest Cover %	196.4%	168.9%	171.3%	173.2%	191.5%	173.8%
5. Social Housing Cost Per Unit (£k)	2.9	3.2	3.2	3.2	3.1	3.4
6. Operating Margin						
a. Social housing lettings	35.5%	30.7%	31.9%	30.9%	32.1%	33.2%
b. Overall	33.0%	29.1%	31.1%	29.7%	30.1%	31.8%
7. Return on Capital Employed (ROCE) %	4.1%	4.0%	3.6%	3.4%	3.6%	3.8%

Value for Money metrics	Global Accounts average sector 2016-17	Stonewater Actual 2017-18
1. Reinvestment %	5.7%	5.3%
2. New Supply Delivered		
a. Social housing units %	1.5%	2.1%
b. Non-social housing units %	1.8%	-
3. Gearing %	49.9%	43.6%
4. EBITDA MRI Interest Cover %	172.3%	168.9%
5. Social Housing Cost Per Unit (£k)	3.6	3.2
6. Operating Margin		
a. Social housing lettings	34.1%	30.7%
b. Overall	25.8%	29.1%
7. Return on Capital Employed (ROCE) %	4.3%	4.0%

#### **Metrics definitions**

- 1) Reinvestment This metric looks at the investment in properties as a percentage of the value of total properties held.
- 2) New Supply Delivered This metric sets out the number of new social housing and nonsocial housing units that have been acquired or developed in the year as a proportion of total social housing units and non-social housing units managed at period end
- 3) Gearing % This metric assesses how much of the adjusted assets are made up of debt and the degree of dependence on debt finance
- 4) Earnings before interest, tax, depreciation, amortisation, major repairs included Interest cover % The EBITDA MRI interest cover measure is a key indicator for liquidity and investment capacity. It seeks to measure the level of surplus that a RP generates against interest payments
- 5) Social Housing cost per unit The unit cost metric assesses the headline social housing cost per unit which is made up of the main components of management, service charge costs, maintenance, major repairs and other social housing costs
- 6) Operating margin The Operating Margin demonstrates the profitability of operating assets before exceptional expenses are taken into account.
- 7) Return on capital employed (ROCE) This metric compares operating surplus to total assets less current liabilities and is a common measure in the commercial sector to assess the efficient investment of capital resource.

## Value for money achievements 2017/18

The £5.85 million value for money achievements during the year are attributable to the below.

#### Assets

>£0.3m saving from the relocation of the assets support team to the Leicester office, plus the introduction of shift-work which resulted in a headcount reduction of 9 posts from 20.7 FTE to 12.

#### Corporate

>£0.2m saving from renegotiated pricing for Storage Area Network (SAN) which resulted in reduced data centre costs, support and maintenance of legacy SANs.

>£2.0m net benefit from disposal of an office

>£1.2m refurbishment no longer required on 3 offices which have been closed

#### Development

>£1.7m from securing better land acquisitions and build contracts were achieved on a number of schemes.

>£50k from savings achieved on fencing, remedial works, utility bills and white goods.

#### Finance

>£0.2m from the partial close out of swap transactions at a £1.5m discount. This resulted in an annual profit of £150k which will continue for the next 10 years.

>£0.2m proceeds from the Pricoa bond which enabled refinancing of other liabilities.

#### Recurring annual savings

The recurring annual savings relate to savings achieved in the past two years, which will see the benefits going forward.

Recurring annual savings achieved during the year were £6.6m mainly due to harmonisation of employee terms and conditions, office rationalisation, and renegotiation of maintenance contracts and social value on retirement living activities.

#### Value for money targets for 2018/19

A total of £2.8m has been identified as new VfM initiatives.

#### Assets

A target of £1.0 million has been set and comprises of: >£0.3m responsive contract >£0.1m target for procurement of capital items >£0.3m ground source heat pump income >£0.3m additional surplus negotiated on sale of flats at Eastleigh

#### Corporate

> 8% saving on IT revenue budget (£0.4m)

#### Finance

>£0.2m interest costs savings

#### Development

>£0.7m which includes £0.5m land acquisition and build costs

#### Housing

>Social Housing of Retirement Living activities of £0.5m per annum

#### Efficiency

Stonewater has continued to invest further resources into the disposals and acquisitions team delivering significant returns.

It continued to implement the rationalisation strategy set in 2013. Surpluses on disposal for the year were £12.3m (2017: £9.9m).

#### Sustainability

Whilst developing a new Sustainability Strategy, work has begun to focus on improving the energy efficiency of our homes to increase the average SAP rating to 72(compared to a UK national average of 57).

At 31 March 2018 the average SAP rating of Stonewater properties was 72 (2017: 72.67).

#### Procurement and outsourcing

Stonewater's specialist procurement team has adopted a five year plan which has identified £6.2m of potential savings, of which £0.9m has been achieved in 2017/18.

#### Social return on investment (SROI)

SROI is a way to measure and account for the value created by work. Stonewater is adopting a SROI methodology similar to that developed by the Housing Association Charitable Trust, which has "Value Insight" and includes:

> Complete stock and neighbourhood profiles.

> Strategic tool and project structure.

> Calculations of our social impact.

> Automatic generation of reports detailing performance against targets and aligned to the financial year.

> An assessment of our local economic impact.

### External environment

#### Housing supply and affordability

We continue to operate in an environment where housing supply and affordability are of paramount concern. More people than ever before are faced with homelessness, and the cost of housing in many areas continues to rise above affordable levels.

Between 2010 and 2017

- The number of households who are homeless increased by 64%. This means there are currently 79,000 homeless households.
- Approximately 120,000 children live in these homeless households and therefore have nowhere to call 'home'.
- The number of rough sleepers has increased by 169%. An estimated 4,700 people currently sleep rough, although homeless charities believe the actual figure is higher.
- Figures on homeless households and rough sleepers for this period do not include the 'hidden homeless' or 'sofa surfers': people who do not have a home but also do not qualify for housing assistance.

Supply of housing is not keeping up with demand. There has been an 11% drop in social housing availability and housing that is affordable for those on a low income.

#### Government policy and changes to welfare options

Set against a backdrop of continuing economic uncertainty due to Brexit, we have welcomed the following changes:

- Government's concessions on the Local Housing Allowance for people living in sheltered or supported accommodation. Original plans to cap the allowance were scrapped and the Government announced a consultation on future funding.
- The decision to make changes to the payment of Universal Credit, helping to prevent problems with rent arrears associated with claimants not receiving any benefits for long periods between payments.
- The 1% rent settlement.

In the Autumn 2017 budget, the Chancellor's spotlight fell on a number of issues relating to housing.

This included the resurrection of the Voluntary Right to Buy scheme, with £200m being made available for a pilot scheme in the West Midlands launched in July 2018. He also announced that local councils will now be able to borrow more money to build housing in unaffordable areas, and a change to planning regulations which will help to supply and support smaller house building companies.

The Government's overall focus is on increasing the density of existing housing to meet demand, rather than excessive building on the green belt. There will also be an emphasis on building in cities and in transport hub locations.

In her speech at the Conservative Party conference in October 2017, Prime Minister Theresa May announced that £2bn additional funding will be made available for the construction of new social and affordable housing. She also announced the 1% rent settlement which in real terms means Stonewater will be able to increase its ambitions to build more houses in its business plan.

In November 2017, housing association debt was reclassified from public liability to private.

#### Demographic changes

Due to a number of factors including increased life expectancy and migration, the population of England is set to rise from an estimated 54.3 million in 2014 to 58.4 million in 2024.

This increase, coupled with factors including a 12% increase in the number of single-person households means that housing is more in demand than ever before. We are also experiencing an unprecedented rise in the number of older people in the UK population. Statistics show that by 2039:

- The number of people aged 75 and over will have risen by 89.3% to 9.9 million.
- The number of people aged 85 and over will more than double, to reach 3.6 million.
- The number of people aged 100 and over will increase dramatically, from 14,000 at mid-2014 to 83,000.
- 1 in 12 of the population will be aged 80 or over.

This ageing population will see a shift in the type of housing and additional support required, as people choose sheltered or supported living, or require help to enable them to remain in their own home.

#### Regulation

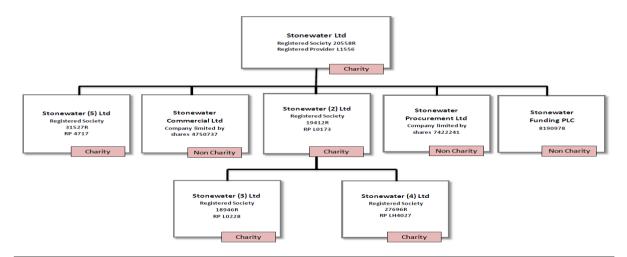
The Regulator of Social Housing (RSH) continues to focus on 'co-regulation'. Under this approach, the RSH's engagement with registered providers is risk based with a focus on protecting social housing assets from undue risk.

The Housing and Planning Act 2016 has reduced the regulation of registered providers with the requirement to gain regulatory consent for restructures, constitutional changes and disposals replaced by a system of notification.

The latest regulatory judgement issued by the Regulator of Social Housing in November 2017, confirms that Stonewater meets the requirements set out in the Governance and Financial Viability standard of the 2015 Regulatory Framework with the top ratings of G1 (the provider meets the requirements on governance set out in the Governance and Financial Viability standard), and V1 (the provider meets the requirements on viability set out in the Governance and Financial Viability Standard and has the capacity to mitigate its exposures effectively). Since then the board has undertaken a self assessment of compliance with the Governance and Viability standard, taking account of the NHF Code of Practice, and confirms that Stonewater is compliant with the standard.

## Organisational structure, governance and risk management

The group structure is illustrated below; Stonewater Limited is the parent in the group.



#### Board

The board is responsible for the proper and effective management of Stonewater. The board, working with the Executive Directors Group (EDG) led by the Chief Executive, undertakes this role through strategic direction, establishing a framework for delegation, and holding the EDG to account for performance. This includes accountability to customers and other stakeholders, such as funding providers and partner local authorities. Board members and the EDG are listed on pages 3-5. The board comprised twelve members at 31 March 2018 including one executive member.

#### Current obligations of board members to the board and the company

Board members are collectively responsible for ensuring the success of the company and for its compliance with all legal and regulatory obligations. Members are expected to comply with and uphold Stonewater's purpose, values, objectives and policies, share responsibility for decisions taken and represent the company.

#### Skills, qualities and experience required by the board

To discharge its responsibilities for the direction of the company, Stonewater's Board needs a broad range of skills, competencies, experience and knowledge. All members are expected to demonstrate customer focus, strong communication and interpersonal skills, strategic thinking and leadership.

In addition the Board seeks to have a membership that reflects the diversity of Stonewater's residents and the communities where we work. The board has set targets for improving diversity across the governance structure. The current board comprises 25% female members; 17% from a black or minority ethnic background and one member identifies as disabled. The average age of the membership at 31March 2018 was 57 years.

As at 31 March 2018 Stonewater Limited had four registered provider subsidiaries:

> Stonewater (2) Limited

- > Stonewater (3) Limited
- > Stonewater (4) Limited
- > Stonewater (5) Limited

Stonewater also has three wholly owned commercial subsidiaries:

> Stonewater Procurement Limited – A company which provides design and build services for new properties.

> Stonewater Funding PLC – A company which provides external funding for the group via the capital markets.

> Stonewater Commercial Limited – Currently dormant.

Stonewater Developments a new company has been incorporated on 13<sup>th</sup> June 2018. It is a wholly owned commercial subsidiary. The board undertakes an annual appraisal of its performance, culminating in the identification of key targets for the year ahead.

In 2017/18 these were:

- > Improve customer experience
- > Optimise growth
- > Deliver digital programme
- > Meet KPI and VFM targets

Other actions for improvement arising from the appraisal are monitored through the governance action plan by the Governance and HR Committee. Individual members are required to play an active role in the work of the board and its committees. Each member has an individual annual appraisal, which provides an opportunity to review performance during the year and set objectives for the year ahead.

Specific development needs identified through the appraisal are fed into the board learning and development programme.

#### Code of Governance

Stonewater has adopted the 2015 National Housing Federation (NHF) Code of Governance for our registered providers and complies fully with it.

We comply with all aspects of the code of governance and the RSH's Governance and Financial Viability standard.

#### Shareholding policy

Under association rules, the group board retains discretion over the issue of shares in the association and current policy is we operate a closed membership with shares only issued to individuals who are board members.

#### Committees:

The board is supported by five functional committees and a task and finish group, each of which is chaired by a board member. The Risk and Assurance Committee, the Housing Committee and the Digital & IT Task and Finish group each include places for independent members.

#### > Assets and Development Committee Oversees Stonewater's asset investment programme, including growth projects and management of assets.

#### > Finance Committee

Oversees Stonewater's finances and exercises borrowing and treasury powers.

#### >Governance and HR Committee

Oversees board and committee recruitment and performance, reviews members' remuneration and expenses, oversees the recruitment and performance of the Chief Executive, reviews staff terms and conditions.

#### >Housing Committee

Oversees front facing delivery in relation to affordable landlord services, ensuring that Stonewater has knowledge and understanding of the impact of the service provision, and Stonewater's activities, on local communities.

#### >Risk and Assurance Committee

Oversees risk management, and the audit function and considers the annual financial statements and external and internal auditor's reports.

#### >Digital and IT Task and Finish Group

Oversee the implementation of Stonewater's digital and IT strategies.

#### Executive Directors Group

Stonewater has an experienced Executive Directors Group which manages the day to day running of the business. The Executive team consists of the Chief Executive and five Executive Directors.

#### Access to information

Stonewater aims to work in a transparent and open manner, making information publicly available unless there are justifiable reasons for not doing so, such as personal data or commercially sensitive information. Information takes a variety of forms including reports, policy statements, minutes, and publications, such as newsletters and the annual report. Many can be found on our website www.stonewater.org and copies are also available on request.

#### Risks and uncertainties

New, emerging and high scoring risks are monitored through the Strategic Risk Register. The Executive Director Group and the Risk and Assurance Committee keep the register under review to ensure that it fully reflects the risks to the delivery of Stonewater's operations and Strategic Plan. Designated managers are responsible for each identified risk area and the Risk and Assurance Manager oversees progress against actions to mitigate risks.

The board has also adopted a risk appetite statement which sets out the nature and levels of risk we are prepared to take in order to achieve our strategic objectives, and this is kept under review with changes made to reflect our requirements for liquidity and cumulative risk.

The Chief Executive reports to the Risk and Assurance Committee on the effectiveness of the internal control environment.

The key strategic risks at present are:

- 1. National policy volatility
- 2. Growth
- 3. Long term finance
- 4. Cyber security
- 5. Digitalisation (to include future operating model)
- 6. Leadership
- 7. Recruitment and retention of skilled staff
- 8. Value for money (VfM)
- 9. Health and safety (including fire safety)
- 10. Procurement

Stonewater's risk management process involves risk identification and assessment, the allocation of risk owners to manage risk, implementation of controls and review of the residual risks after controls are implemented. Assurance mapping is used to ensure that actions taken to manage the risks are within Stonewater's agreed risk appetite.

#### Corporate communications

To help support our ambition of becoming an influential thought leader, the corporate communications team work closely with a specialist public affairs agency. During the year we have responded positively to the changing political environment, supporting Stonewater's attendance at the Conservative Party conference, meetings with Ministry of Housing, Communities and Local Government (MHCLG) members, the Chancellor and contributing to no less than six major consultations, including the most recent white paper 'Fixing our broken housing market'. We also worked closely with the development team to ensure we establish and maintain relationships with MPs and local authority members in areas where we are looking to build our brand presence.

The communications team managed a range of stakeholder activity (internal and external), including issuing 78 media releases, supporting Stonewater's presence at major sector events and conferences, further developing the staff intranet (Networx) and delivering improvements to Stonewater's website. The team also led on brand identity and the development of a website for the Longleigh Foundation, of which Stonewater Limited is a principal donor.

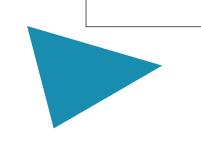
#### People Strategy

Our five year People Strategy was developed in 2016 and sets out our ambition to become one of the best companies to work for in the UK. We have completed our second year of taking part in the 'Sunday Times Best Companies To Work For' survey to establish a baseline for improving employee engagement and working together to improve this measure year on year. So far we have improved across all factors and all teams year on year, and this year we achieved a 'Ones to Watch' rating.

We also have an active Stonewater People Committee who consult, inform and engage with colleagues as widely as possible. The People Committee have informed and influenced the implementation of the integration change programme in order that the best outcomes for the company can be achieved.

Leadership and management development remains a key priority, to enable the development of our Strategic Plan. Stonewater is committed to an active equal opportunities policy from recruitment and selection, through training and development, appraisal and promotion to retirement. It is our policy to promote an environment free from discrimination harassment and victimisation. All decisions relating to employment practices will be objective, free from bias and based solely on work criteria and individual merit. The group will fairly consider any employment applications made by disabled people. We will also attempt to continue employing staff who become disabled during their employment.

We have appointed an in house recruitment team to ensure that we recruit for aptitude and a good fit with our developing culture. Stonewater recognises that the people it employs have a direct impact on business results.



#### Our People Strategy is designed to:

> Support Stonewater's business objectives and ambitions.
> Lead the organisation through change and improvement programmes.
> Foster strong and inspiring leadership which engages colleagues.
> Support enabling and engaging managers whose teams continually strive to improve performance.
> Enable our people to meet organisational and individual goals to provide a quality service to customers.
> Identify and foster talent and potential.

> Reward and recognise the contribution of colleagues appropriately.

> Provide a safe, inclusive and accessible working environment for all employees.

> Achieve value for money at all times

## Relationships

#### Customer engagement

At Stonewater, we strive to put the customer at the heart of all we do. We encourage our customers to engage with us through a range of channels including the Customer Scrutiny Panel, our digital Customer Hubb, and through mainstream social media channels like Facebook and Twitter to name a few. We let customers know that we are committed to continuous improvement in the services we offer them, and we encourage them to let us know what they think. We are especially focused on improving digital access for our customers and staff, and our ConnecteD programme is designed to do just that. Improving and enhancing digital channels including our Customer Hubb enables two-way feedback regardless of the location of our customers and staff.

#### Customer insight

We are committed to maintaining a positive relationship with our customers, listening to their feedback and adjusting our service in response. Our most recent customer survey showed that 60% of our customers are happy with the service they receive from us.

#### Improving service delivery

We have a new Customer Offer, which we are sharing with customers in tenancy packs. This details the relationship between Stonewater and the customer, and the behaviours and actions that are expected on both sides.

Our new 'Reward' scheme clearly outlines levels of expectation on the part of Stonewater and the customer. People achieving silver level will receive all the benefits laid out in the Customer Offer. Customers who achieve gold, the highest level of reward, will benefit from enhanced services and benefits. Those on the bronze level will not be meeting the required level of behaviour and will need to improve.

#### Equality and diversity

Stonewater has adopted the Social Housing Equality Framework (SHEF) to support and drive the organisations equality and diversity agenda. The Corporate Equality Group is taking action to achieve the SHEF Developing Level across the business as a whole.

#### Gender Pay Gap

Stonewater is committed to equality in treatment and pay of men and women. From April 2017, all UK employers with more than 250 employees were required by law to publish a number of details relating to the gender pay gap in their organisation.

In April 2018, Stonewater published its gender pay gap figure: 22%. The group have participated in the mandatory publication of our gender pay gap. Work including a benchmarking exercise is underway to address the gap.

## Modern slavery and human trafficking Stonewater's slavery and human

trafficking statement, under the Modern Slavery Act 2015, for the financial year ending

31 March 2018, is also available via the website: www.stonewater.org

#### **Financial inclusion**

We continue to support customers affected by the bedroom tax and benefit changes. We have been preparing for the roll out of Universal Credit; keeping abreast of good practice and partnering with other registered providers. We have used our normal customer communication channels to inform and advise on benefit changes and how they will be affected. We continue to promote a credit union as an option for customers. We continue to work with Experian on rental data sharing in order to improve access to favourable financial services for our customers.

#### Future prospects

Stonewater reviewed its business plan in April 2018. The principal change from the previous year's plan is to extend the development programme to 1000 units per annum from 2019/20. This takes advantage of increased financial capacity following the government rent settlement announcement. Inflation expectations have fallen in the medium term, which is reflected in the plan.

#### Rents

Rents on social and affordable rent properties will fall by 1% each year to 2019/20, followed by increases under the new rent settlement of CPI + 1% for 5 years. We assume increases of CPI only thereafter.

#### Assumptions:

Year 1 of the plan, 2018/19, is based on the final budget.

Inflation – Consumer Price Index (CPI) 2.5% for 2019/20, and 2% thereafter.

#### London Interbank Offered Rate (LIBOR)

0.79% in 2018/19, rising to 3% by 2025/26 and 4% from 2028/29 onwards.

#### Earnings

CPI only until 2021/22 followed by CPI + 1% thereafter.

#### Maintenance and development costs CPI+1.5% until 2022/23, CPI+1% until

2030/31, CPI only thereafter.

Other costs CPI + 0.5% throughout

#### Voids and bad debts

Voids 1.25% for year 1 and 1% thereafter; bad debts 1% throughout.

#### Pension contributions

Includes the series of SHPS annual recovery payments based on successive reviews.

## Expected income and expenditure is as follows:

Development over the next 5 years is planned to total over 5,000 affordable rent, shared ownership, and rent to buy units. In addition a limited build for sale programme is included in the plan.

The plan has been stress tested for a "perfect storm" of events that the board considers might affect the plan. Further stress testing confirmed the resistance to falls in stock disposals and inability to make projected efficiencies.

Following the government announcement regarding rent settlement, the main source of uncertainty continues to be the outcome of negotiations with the EU on the terms of Britain leaving the EU.

The immediate impact is sustainable within the plan but there could be further effects on financial markets, the wider economy and government policy.

INCOME STATEMENT	2018-19	2019-20			2022-2
	£m	£m	£m	£m	£r
Rent and Service Charges	163.0	167.0	175.3	185.0	194.1
Other Income	2.3	2.4	2.4	2.5	2.6
Less: Voids	(2.0)	(1.7)	(1.8)	(1.9)	(1.9
Amortised Government Grant	7.0	7.1	7.3	7.4	7.4
Income from Social Housing Lettings	170.3	174.8	183.2	193.0	202.2
Management and Service Costs	55.0	59.6	59.0	59.2	59.8
Responsive and Planned Maintenance	32.4	30.5	32.2	33.9	36.0
Bad Debts	2.0	1.7	1.8	1.9	1.9
Property Depreciation	25.0	27.3	29.9	32.2	34.6
Merger Savings and Other Costs	-	-	-	0.1	-
Total Operating Costs	114.4	119.1	122.9	127.3	132.
Surplus on Social Housing Lettings	55.9	55.7	60.3	65.7	69
Other Income	3.8	3.9	6.5	8.2	10.
Surplus on Sale of Properties	6.4	7.8	7.8	8.5	8.
Surplus before Interest	66.1	67.4	74.6	82.4	89.4
Net Interest	(34.0)	(33.4)	(35.5)	(37.6)	(41.)
Movement in FV	1.0	1.0	1.0	1.0	1.
Retained Surplus	33.1	35.0	40.1	45.8	48.
Capitalised Components	15.1	14.8	11.9	24.2	25.

## Business planning, risk and internal controls assurance

#### Purpose

The statement of internal controls provides information to both internal and external stakeholders on how efficiently Stonewater governs its business, manages risks and delivers the business plan.

#### Responsibility

The board has overall responsibility for establishing and maintaining the system of business planning, risk and internal control and for reviewing its effectiveness across Stonewater. The Risk and Assurance Committee is responsible to the board for monitoring this system and ensuring its effectiveness.

#### Approach

Stonewater has adopted the three lines of defence assurance framework, whereby we employ qualified staff and put good policies and procedures in place, monitor these through management activity and governance reporting and seek external assurance through audits, and accreditations, etc.

In meeting its responsibilities, the board has adopted a risk-based approach to internal controls, which are embedded within the normal management and governance process.

This approach includes the regular evaluation of the nature and extent of risks to which Stonewater is exposed to.

## Report of the Board of management and Strategic report

> Identification and evaluation of key risks Management responsibility has been clearly defined for the identification, evaluation and control of significant risks. The Executive Directors Group regularly considers significant risks facing Stonewater from both existing and proposed new business, and these are identified and evaluated.

#### > Monitoring and corrective action

A process of control self-assessment and regular management reporting on regulatory and control issues, including any raised by the external auditors, provides hierarchical assurance to successive levels of management and to the board.

# > Control environment and control procedures

The board retains responsibility for a defined range of issues covering strategic, operational, financial and compliance issues including treasury strategy and new investment projects. Stonewater's own Code of Conduct based on the National Housing Federation (NHF) model sets out Stonewater's stance with regard to the quality, integrity and ethics of its employees. A framework of policies and procedures is in place covering issues such as delegated authority, segregation of duties, accounting, treasury management, health and safety, data protection and fraud.

# > Information and financial reporting systems

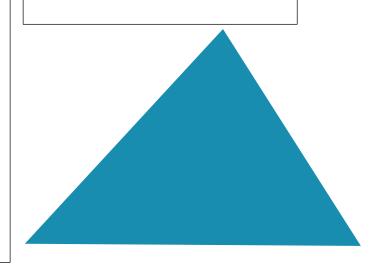
Financial reporting procedures include detailed budgets for the year ahead and forecasts for subsequent years. These are reviewed and approved by the board. The board also regularly reviews key performance indicators to assess progress towards the achievement of key business objectives, targets and outcomes; and also progress in achieving and retaining recognition for quality management systems.

# Business planning, risk and internal controls assurance

The internal control framework and the risk management process are subject to regular review by the internal auditors, who are responsible for providing independent assurance to the board via the Risk and Assurance Committee. The internal auditor's opinion for 2017/18 is that the organisation has an adequate and effective framework for risk management, governance and internal control.

The Board has received from the Chief Executive an annual report, has conducted its annual review of the effectiveness of the system of internal control, has reviewed the fraud register and has taken account of any changes needed to maintain the effectiveness of risk management and the control process.

The board confirms that there is an ongoing process for identifying, evaluating and managing significant risks faced by Stonewater. This process has been in place throughout the year under review, up to the date of the annual report, and is reviewed by the board.



## Report of the Board of management and Strategic report

Statement of the board's responsibilities in respect of the board' report and the financial statements

The board is responsible for preparing the Board's Report and the Financial Statements in accordance with applicable law and regulations.

Co-operative and Community Benefit Society law and social housing legislation require the Board to prepare financial statements for each financial year. Under those regulations the board have elected to prepare the financial statements in accordance with UK Accounting Standards, including FRS102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland.

The financial statements are required by law to give a true and fair view of the state of the group and association's income and expenditure in the period.

In preparing these financial statements, the board is required to:

> Select suitable accounting policies and then apply them consistently;

> Make judgements and estimates that are reasonable and prudent;

> State whether applicable UK Accounting Standards and the Statement of Recommended Practice have been followed, subject to any material departures disclosed and explained in the financial statements; and

> Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and association will continue in business.

The board is responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the group and association and enable them to ensure that its financial statements comply with:-

>The Housing and Regeneration Act 2008

>The Co-operative and Community Benefit Societies Act 2014

>The Accounting Direction for Private Registered Providers of Social Housing 2015.

The board has general responsibility to take such steps as reasonably open to it to safeguard the assets of Stonewater and to prevent and detect fraud and other irregularities.

Financial statements are published on Stonewater's website in accordance with UK legislation governing the preparation and dissemination of financial statements. The maintenance and integrity of the corporate and financial information on Stonewater's website is the responsibility of the board. Legislation in the UK governing the preparation and dissemination of the financial statements may differ from legislation in other jurisdictions.

#### Disclosure of information to auditors

Board members who held office at the date of approval of this report confirm that in fulfilling their duties as a board member they have taken the steps they ought to have taken to make themselves aware of any information relevant to the audit and the auditors are aware of that information. So far as they are aware there is no relevant audit information which they have not made the auditors aware of.

#### Auditors

BDO LLP were appointed as Stonewater's external auditors for 2017/18 on 27<sup>th</sup> July 2017.

The report of the board was approved on 24<sup>th</sup> July 2018 and signed on its behalf by:

George Blunden Chair of Board

# Independent auditor's report to the members of Stonewater Limited

#### Opinion

We have audited the financial statements of Stonewater Limited ("the Association") and its subsidiaries ("the Group") for the year ended 31 March 2018 which comprise the consolidated and Association statement of comprehensive income, the consolidated and Association statement of financial position, the consolidated and Association statement of changes in reserves, the consolidated cash flow statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

>give a true and fair view of the state of the Group's and of the Association's affairs as at 31 March 2018 and of the Group's and the Association's surplus for the year then ended;

>have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and

>have been properly prepared in accordance with the Co-operative and Community Benefit Societies Act 2014, the Co-operative and Community Benefit Societies (Group Accounts) Regulations 1969, the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2015.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Group and Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

>the board members use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or

>the board members have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Group's or the Association's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

# Independent auditor's report to the members of Stonewater Limited

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) we identified, including those which had the greatest effect on: the overall audit strategy, the allocation of resources in the audit; and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Due to the nature of the entity and its activities no key audit matters were identified.

#### Our application of materiality

We apply the concept of materiality both in planning and performing our audit, and in evaluating the effect of misstatements. We consider materiality to be the magnitude by which misstatements, including omissions, could influence the economic decisions of reasonable users that are taken on the basis of the financial statements. Importantly, misstatements below these levels will not necessarily be evaluated as immaterial as we also take into account of the nature of identified misstatements, and the particular circumstances of their occurrence, when evaluating their effect on the financial statements as a whole.

We determined materiality for the financial statements as a whole to be £29,443,000 (2017 -  $\pounds$ 27,400,000) which represents 1.6% of total assets (2017 – 1.6% of total assets).

We also apply a specific materiality level for all items comprising operating profit (including related disclosures) as that term is defined for the purposes of the entities lending covenants. This therefore involves adjusting operating profit for depreciation, amortisation, impairment, gift aid receipts and the net profit/loss on non-outright sale properties. The specific materiality level that we applied was £4,149,000 (2017 - £4,100,000), which is 5.0 % of adjusted operating profit. (2017 - 5.0%).

We used total assets and adjusted operating profit as our chosen benchmarks to determine materiality and for specific materiality as these are considered to be the areas of the financial statements of greatest interest to the principal users of the financial statements and the areas which will have greatest impact on investor and lender decisions.

Materiality for the parent company was set at £14,445,000 (2017 - £13,400,000) with a specific materiality set at £1,926,000 (2017 - £1,950,000).

Performance materiality is the application of materiality at the individual account or balance level set at an amount to reduce to an appropriately low level the probability that the aggregate of uncorrected and undetected misstatements exceeds materiality for the financial statements as a whole. Performance materiality was set at 70% (2017 – 65%) of materiality or specific materiality depending on the financial statement area being audited. In setting the level of performance materiality. We considered a number of factors including the expected total value of known and likely misstatements (based on past experience and other factors) and management's attitude towards proposed adjustments.

# Independent auditor's report to the members of Stonewater Limited

We agreed with the Risk and Assurance Committee that misstatements in excess of £589,000 for areas considered using financial statement materiality and £83,000 for areas considered using specific materiality (2017 -£548,000 / £82,000), which were identified during the audit, would be reported to them, as well as smaller misstatements that in our view must be reported on qualitative grounds.

#### An overview of the scope of our audit

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the financial statements as a whole, taking into account the geographic structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

In establishing the overall approach to the Group audit, we assessed the audit significance of each reporting component in the Group by reference to both its financial significance and other indicators of audit risk, such as the complexity of operations and the degree of estimation and judgement in the financial results.

#### **Classification of components**

A full scope statutory audit was carried out for each subsidiary that we considered to be a significant component of the group.

Audit work on all components was performed by BDO UK both for the purposes of reporting on the individual financial statements and for group/consolidation purposes. The only significant component for group purposes were the parent entity, Stonewater (2) Limited and Stonewater (3) Limited.

#### Other information

The board are responsible for the other information. Other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information including the Chairman's Statement, Chief Executive's statement and the Report of the Board of management and Strategic report and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information we are required to report that fact.

We have nothing to report in this regard.

# Independent auditor's report to the members of Stonewater Limited

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where we are required by the Co-operative or Community Benefit Societies Act 2014 or the Housing and Regeneration Act 2008 to report to you if, in our opinion:

>the information given in the Report of the Board for the financial year for which the financial statements are prepared is not consistent with the financial statements;

>adequate accounting records have not been kept by the parent Association; or

>a satisfactory system of control has not been maintained over transactions; or

>the parent Association financial statements are not in agreement with the accounting records and returns; or

>we have not received all the information and explanations we require for our audit.

#### Responsibilities of the board

As explained more fully in the Statement of the Boards responsibilities set out on page 38, the board is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the board members determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the board are responsible for assessing the Group and the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board either intend to liquidate the Group or the Association or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

This report is made solely to the members of the Association, as a body, in accordance with in accordance with the Housing and Regeneration Act 2008 and the Co-operative and Community Benefit Societies Act 2014. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the members as a body, for our audit work, for this report, or for the opinions we have formed.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

# Independent auditor's report to the members of Stonewater Limited

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <u>www.frc.org.uk/auditorsresponsibilities</u>. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the members of the Association, as a body, in accordance with in accordance with the Housing and Regeneration Act 2008 and the Co-operative and Community Benefit Societies Act 2014. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the members as a body, for our audit work, for this report, or for the opinions we have formed.

User

Kyla Bellingall (Senior Statutory Auditor) For and on behalf of BDO LLP, statutory auditor Birmingham United Kingdom



BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

# Consolidated and Association statement of comprehensive income

		Group	Group	Association	Association
	Note	2018	2017	2018	2017
		£'000	£'000	£'000	£'000
Turnover	4	187,225	180,597	105,169	102,835
Cost of sales	4	(15,490)	(12,074)	(8,975)	(8,948)
Operating costs	4	(117,300)	(109,161)	(71,698)	(64,747)
Operating surplus	4,7	54,435	59,362	24,496	29,140
Surplus on disposal of fixed assets	11	15,620	9,900	2,526	3,039
Interest receivable and similar	12	221	154	641	519
income					
Interest payable and financing	13	(33,643)	(32,368)	(17,387)	(15,529)
costs					
Movement in fair value of non	13	2,402	(8 <i>,</i> 739)	403	(6,796)
hedged financial instruments					
Surplus for the financial year		39,035	28,309	10,679	10,373
Actuarial gains on defined	29	432	730	432	730
pension benefit scheme					
Movement in fair value of	13	15,261	3,921	9,425	3,140
hedged financial instruments					
Total comprehensive income for		54,728	32,960	20,536	14,243
the year					

All activities relate to continuing operations.

The notes on pages 44 to 86 form part of these financial statements.





# Consolidated and Association statement of financial position

		Group	Group	Association	Association
	Note	2018	2017	2018	2017
		£'000	£'000	£'000	£'000
Fixed assets					
Tangible fixed assets - housing properties	15	1,695,197	1,660,440	823,956	798,709
Other tangible fixed assets	16	5,164	6,035	3,432	2,260
Investment	17	-	-	50	50
Total fixed assets		1,700,361	1,666,475	827,438	801,019
			, ,		,
Current assets					
Properties held for sale	18	11,201	12,421	7,497	9,106
Trade and other debtors	19	16,306	11,714	14,183	18,890
Short term investments	20	4,604	3,735	1,800	1,334
Cash and cash equivalents		107,827	38,181	52,674	8,938
		139,938	66,051	76,154	38,268
Creditors: Amounts falling due in one year	21	(73,615)	(51,230)	(49,377)	(28,351)
Net current assets		66,323	14,821	26,777	9,917
Total assets less current liabilities		1,766,684	1,681,296	854,215	810,936
Creditors: Amounts falling due after more than one year	22	(1,527,810)	(1,496,524)	(767,825)	(744,455)
Provisions for liabilities and charges	28	(213)	(455)	(213)	(454)
Pension scheme liability	29	(3,991)	(4,377)	(3,991)	(4,377)
Net assets		234,670	179,940	82,186	61,650
Capital and reserves					
Share capital	30	-	-	-	-
Cashflow hedge reserve		(80,041)	(95,302)	(49,163)	(58,588)
Income and expenditure reserve		314,711	275,242	131,349	120,238
Total capital and reserves		234,670	179,940	82,186	61,650

The notes on pages 44 to 86 form part of these financial statements.

The financial statements were approved by the Board of Directors and authorised for issue on 24 July 2018.

Due

**G Blunden** Chair of the Board

N Harris Board Member

A Harling Secretary



# Consolidated and Association statement of changes in reserves

	Group	Group	Group	Association	Association	Association
	£'000	£'000	£'000	£'000	£'000	£'000
	Cashflow hedge reserve	Income and expenditure reserve	Total	Cashflow hedge reserve	Income and expenditure reserve	Total
Balance at 1 April 2017	(95,302)	275,244	179,942	(58,588)	120,238	61,650
Surplus for the year	-	39,035	39,035	-	10,679	10,679
Actuarial gains on defined benefit pension scheme	-	432	432	-	432	432
Movement in fair value of hedged financial instruments	15,261	-	15,261	9,425	-	9,425
Balance at 31 March 2018	(80,041)	314,711	234,670	(49,163)	131,349	82,186
	(00.040)	246,200	446.004		400.405	47.400
Balance at 1 April 2016 Reclassification	(99,219)	246,200	146,981	(61,727)	109,135	47,408
Surplus for the year	(4)	28,309	- 28,309	(1)	- 10,373	(1) 10,373
Actuarial gains on defined benefit pension scheme	-	731	731	-	730	730
Movement in fair value of hedged financial instruments	3,921	-	3,921	3,140	-	3,140
Balance at 31 March 2017	(95,302)	275,244	179,942	(58,588)	120,238	61,650

# Consolidated statement of cash flow

	Group	Group
	2018	2017
	£'000	£'000
Cash flows from operating activities		
Surplus for the financial year	39,035	28,309
Adjustments for non cash items		
Depreciation and impairment	29,455	26,536
Deferred Government Grants amortisation	(7,193)	(7,089)
Interest payable and financing costs	33,643	32,368
Interest Receivable and similar income	(221)	(154)
Surplus on the sale of fixed assets	(15,620)	(9,900)
Net Fair Value losses recognised in the income and	(2,402)	8,739
expenditure (financial instruments)		
Increase in trade and other debtors	(2,215)	(1,485)
(Decrease)/ increase in trade and other creditors	(4,311)	2,113
Increase/ (decrease) in properties held for sale	1,220	(3,188)
Decrease in provisions	(242)	(243)
Net cash generated from operating activities	71,149	76,006
Cash flow from investing activities		
Proceeds from sale of fixed assets	30,127	18,236
Purchase of fixed assets	(75,155)	(66,723)
Purchase of other fixed assets	(2,343)	(2,379)
Receipt of grant	4,458	2,768
Net cash used in investing activities	(42,913)	(48,098)
Cash flow from financing activities		
Interest paid on loans	(34,189)	(35,388)
Interest received	221	154
Decrease in short term investment	(869)	11,359
New loans – bank	153,490	-
Loan repayments	(77,243)	(12,123)
Net cash generated/(used) from financing activities	41,410	(35,998)
Net increase/(decrease) in cash and cash equivalents	69,646	(8,090)
Cash and cash equivalents at beginning of year	38,181	46,271
Cash and cash equivalents at end of year	107,827	38,181

	General notes
1	Legal status
2	Accounting policies
3	Judgements in applying accounting policies and key sources of estimation uncertainty
	Statement of comprehensive income related notes
4	Particulars of turnover, cost of sales, operating costs and operating surplus/(deficit)
5	Particulars of the income and expenditure from social housing lettings
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8	Employees
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15	Tangible fixed assets – housing properties
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21	Creditors: amounts falling due within one year
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#### 1. Legal status

Stonewater is registered with the Financial Conduct Authority under the Co-operative and Community Benefit Societies Act 2014 and is registered with the Regulator of Social Housing as a social housing provider. The association is a public benefit entity.

#### 2. Accounting policies

#### Basis of preparation

The financial statements of the group and association are prepared in accordance with UK Generally Accepted Accounting Practice (UK GAAP) including FRS102 "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" (FRS102) and the Housing SORP 2014 "Statement of Recommended Practice for Registered Social Housing Providers" and comply with the Accounting Direction for Private Registered Providers of Social Housing 2015.

The financial statements are presented in Sterling (£'000) except where specifically stated otherwise.

In preparing the separate financial statements of the parent company, advantage has been taken of the following disclosure exemptions available in FRS 102:

> Only one reconciliation of the number of shares outstanding at the beginning and end of the period has been presented as the reconciliations for the group and the parent company would be identical.

> No cash flow statement has been presented for the parent company.

> Disclosures in respect of the parent company's financial instruments have not been presented as equivalent disclosures have been provided in respect of the group as a whole.

> No disclosure has been given for the aggregate remuneration of the key management personnel of the parent company as their remuneration is included in the totals for the group as a whole. The following principal accounting policies have been applied:

#### Basis of consolidation

The consolidated financial statements present the results of Stonewater Limited and its subsidiaries ('the Group') as if they formed a single entity. Uniform accounting policies have been adopted across the group, and intercompany transactions and balances between have therefore been eliminated in full.

#### Going concern

After making enquiries and reviewing the financial plan, the board has a reasonable expectation that the group and association have adequate resources to continue in operational existence for the foreseeable future. The financial statements have therefore been prepared on a going concerned basis.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable Turnover represents rental and service charge income receivable (net of void losses), grants from local authorities and the Homes England, income from shared ownership first tranche sales, and proceeds from property sales, grant amortisation and other income, all of which arise in the UK.

The amortisation of social housing grant is applied by the accruals model in accordance with FRS102, and the income is released over the life of the associated structure component.

Rental income is recognised from the point when properties under development reach practical completion and are formally let, income from first tranche sales and sales of properties built for sale is recognised at the point of legal completion of the sale.

#### Operating segments

There are publicly traded securities within the group and therefore a requirement to disclose information about Group operating segments under IFRS 8. Segmental information is disclosed in note 4(c) and as part of the analysis in note 15. Information about income, expenditure and assets attributable to material operating segments are based on the nature and function of assets held rather than geography. This is appropriate based on the similarity of the services, nature of risks, type of customer and nature of regulatory environment across all geographical locations in which the Group operates. Operating segments are analysed along the lines of information presented to the Chief Operating Decision Maker who for the purpose of these accounts is determined to be the board.

#### Properties for sale

Properties developed for outright sale are included in turnover, cost of sales and operating costs. Properties developed for shared ownership sale are divided into first tranche sales and other sales. First tranche sales are included within turnover, cost of sales and operating costs. Subsequent tranches (staircasing) are shown separately, and are included in Surplus of disposal of fixed assets in the Statement of Comprehensive Income.

#### Service charges

The group adopts a mixture of fixed and variable method for calculating and charging service charges to its tenants and leaseholders. Expenditure is recorded when a service is provided and charged to the relevant service charge account or to a sinking fund. Income is recorded based on the estimated or fixed amounts chargeable.

#### Schemes managed by agents

Income is shown as rent receivable and management fees payable to agents are included in operating costs.

#### Holiday pay accrual

A liability is recognised to the extent of any unused holiday pay entitlement which

has accrued at the Statement of Financial Position date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the Statement of Financial Position date.

#### Cost of sales

Cost of sales represents costs including capitalised interest, direct overheads incurred during the course of development of those properties and marketing and other incidental costs incurred during the course of the sale of those properties.

(Development overhead costs are capitalised to the extent in which they directly attribute to bringing schemes into a working condition. Such expenditure is inclusive of in house development staff, surveyor costs, and a proportion of other staff in other departments which work on development activity).

#### Operating costs

Direct employee, administration and operating costs are allocated to either the Statement of Comprehensive Income or capital schemes on the basis of costs of staff or the extent to which they are directly engaged in the operations concerned.

#### Value Added Tax

The group charges Value Added Tax (VAT) on some of its income and is able to recover part of the VAT it incurs on expenditure. The financial statements include VAT to the extent that it is suffered by the group and not recoverable from HM Revenue and Customs. Recoverable VAT arises from partially exempt activities and is credited to the Statement of Comprehensive Income.

Tangible fixed assets – housing properties Housing properties constructed or acquired (including land) on the open market are stated at cost less depreciation and impairment (where applicable).

The cost of housing land and property represents their purchase price and any directly attributable costs of acquisition which may include an appropriate amount for staff costs and other costs of managing development.

Directly attributable costs of acquisition includes capitalised interest calculated, on a proportional basis, using finance costs on borrowing which has been drawn in order to finance the relevant construction or acquisition. Where housing properties are in the course of construction, finance costs are only capitalised where construction is on-going and has not been interrupted or terminated.

Expenditure on major refurbishment to properties is capitalised where the works increase the net rental stream over the life of the property. An increase in the net rental stream may arise through an increase in the net rental income, a reduction in future maintenance costs, or a subsequent extension in the life of the property. All other repair and replacement expenditure is charged to the Statement of Comprehensive Income.

Housing properties in the course of construction, excluding the estimated cost of the element of shared ownership properties expected to be sold in first tranche, are held at cost less any impairment, and are transferred to completed properties when ready for letting.

Expenditure on schemes which are subsequently aborted, is written off in the period in which it is recognised the scheme will not be developed to completion. Gains and losses on disposals of housing properties are determined by comparing the proceeds with the carrying amount and incidental costs of sales and recognised within the Surplus of disposal of fixed assets in the Statement of Comprehensive Income.

#### Government and other grants

Social Housing Grant (SHG) is receivable from Homes England.

Grant is carried as deferred income in the statement of financial position and released to the statement of comprehensive income on a systematic basis over the useful economic lives of the asset for which it was received.

In accordance with Housing SORP 2014 the useful economic life of the housing property structure has been selected (see table of useful economic lives on page 48).

Social housing grant becomes recyclable and is transferred to a recycled capital grant fund until it is reinvested in a replacement property. If there is no requirement to recycle or repay the grant on disposal of the assets any unamortised grant remaining within creditors is released and recognised as income within the statement of comprehensive income.

Grants relating to revenue are recognised in the statement of comprehensive income over the same period as the expenditure to which they relate once performance related conditions have been met.

Grants due from government organisations or received in advance are included as current assets or liabilities.

Grant is amortised even if there are no related depreciation charges.

#### Recycled Capital Grant Fund

On the occurrence of certain relevant events, primarily the sale of dwellings, the RSH and Greater London Authority (GLA) can direct Stonewater to recycle capital grants or to make repayments of the recoverable amount. The group adopts a policy of recycling, for which a separate fund is maintained. If unused within a three year period, it will be repayable to the RSH and GLA with interest unless the regulator agrees an extension.

Balances held in the Recycled Capital Grant Fund which are required to be used within one year from the Statement of Financial Position date are held in 'Creditors due within one year'. Funds which are required to be used in a time frame of greater than one year are held in "Creditors due after more than one year".

#### Disposal Proceeds Fund

Receipts from Right to Acquire (RTA) sales were required to be retained in a ring fenced fund that can only be used for providing replacement housing. The sales receipts, less eligible expenses are credited to the Disposal Proceeds Fund. The RSH communicated its intention that from 1<sup>st</sup> April 2017, credits arising from RTA sales should instead be credited to the recycled capital grant fund. Existing balances held in the Disposal proceeds fund should remain and be used in line with policy. In effect, the Disposal Proceeds Fund will no longer exist as a separate fund after 31<sup>st</sup> March 2020.

Balances held in the Disposal Proceeds Fund which are required to be used within one year from the Statement of Financial Position date are held in 'Creditors due within one year'. Funds which are required to be used in a time frame of greater than one year are held in 'Creditors due after more than one year'.

#### Depreciation of housing property

Housing land and property is split between land, structure and other major components that are expected to require replacement over time.

Land is not depreciated on account of its indefinite useful economic life.

Assets in the course of construction are not depreciated until they are completed and ready for use to ensure that they are depreciated only in periods in which economic benefits are expected to be consumed.

The cost of housing property and components is depreciated over the useful economic lives of the assets on the following basis:

Description	Estimated Economic Life (years)
Boiler	15
Kitchen	20
Heating Systems	30
& Bathrooms	
Windows	35
Electrics	40
Roof covers	70
Structure	100

Leasehold properties are depreciated over the length of the lease except where the expected useful economic life of properties is shorter than the lease, when the lease and building elements are depreciated separately over their expected useful economic lives.

#### Impairment of fixed assets

The housing property portfolio for the group is assessed for indicators of impairment at each Statement of Financial position date, and any impairment in a cash generating unit is recognised by a charge to the Statement of Comprehensive Income. Impairment is recognised where the carrying value of cash generating unit exceeds the higher of its net realisable value or its value in use. Impairment reviews are carried out in accordance with the Housing SORP, with consideration of the following impairment indicators:-

>Development issues
>Change in legislation
>Average void time/change in demand
>Proportion of properties vacant
>Loss made on property sales
>Schemes being redeveloped/demolished

Cash generating units are defined as schemes.

# Allocation of costs for mixed tenure and shared ownership developments

Costs are allocated to the appropriate tenure where it is possible to specify which tenure the expense relates to. Where it is not possible to relate costs to a specific tenure costs are allocated on a floor area or unit basis depending on the appropriateness for each scheme.

#### Donated land and other assets

Land and other assets donated by local authorities and other government sources are added to cost at the fair value of the land at the time of the donation. Where the land is not related to a specific development and is donated by a public body an amount equivalent to the increase in value between fair value and consideration paid is treated as a non-monetary grant and recognised in the Statement of Financial Position as a liability. Where the donation is from a non-public source the value of the donation is included as income.

# Acquisition of housing properties from other social landlords

Housing properties acquired from other social housing landlords in exchange for non-monetary assets, or a combination of monetary and non-monetary assets, are measured at fair value. Grant associated with the transfers is assumed to be fully amortised and therefore not recognised in the Statement of Financial Position. On disposal of the properties the grant must be recorded on the statement of financial position where the obligation to repay or recycle exists.

# Shared ownership properties and staircasing

Under low cost home ownership arrangements, the group disposes of a long lease on low cost home ownership housing units for a share ranging between 25% and 75% of value. The buyer has the right to purchase further proportions up to 100% based on the market valuation of the property at the time each purchase transaction is completed.

Low cost home ownership properties awaiting sale or under construction are split proportionately between current and fixed assets based on the element relating to the expected first tranche sale. The first tranche proportion is classed as a current asset. The remaining tranche, the potential 'staircasing element', is classed as Housing properties and included in completed housing property at cost less any provision for impairment. Sales of subsequent tranches are treated as a part disposal of Housing properties. Such staircasing sales may result in capital grant being deferred (recycled) or abated and any abatement is credited in the sale account in arriving at the surplus or deficit.

#### Tangible fixed assets – other

Other tangible fixed assets, other than investment properties, are stated at historic cost less accumulated depreciation and any accumulated depreciation and any accumulated impairment losses. Historic cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

The group adds to the carrying amount of an item of fixed assets the cost of replacing part of such an item when that cost is incurred if the replacement part is expected to provide incremental future benefits to the group. The carrying amount of the replaced part is derecognised. Repairs and maintenance are charged to the statement of comprehensive income during the period in which they are incurred.

#### Depreciation of other tangible fixed assets

Freehold land is not depreciated. Depreciation on other assets is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method. The estimated useful lives range as follows:

Description	Estimated economic life (years)
Freehold buildings	100
Leasehold, and	Per lease agreement
buildings	
Fixtures & Fittings	5
Motor vehicles	4
Computers	3

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within Surplus on disposal of fixed assets in the Statement of Comprehensive Income.

#### Properties held for sale

Properties held for sale represent work in progress and completed properties, including housing properties developed for transfer to other registered providers, properties developed for outright sale, and shared ownership properties. For shared ownership properties the value held as stock is the estimated cost to be sold as a first tranche.

Properties held for sale are stated at the lower of cost and net realisable value. Cost comprises materials, direct labour and direct development overheads. Net realisable value is based on estimated sales proceeds after allowing for all further costs to completion and selling costs.

#### Debtors and creditors

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price. Any losses arising from impairment are recognised in the statement of comprehensive income in other operating expenses

# Impairment of rental and other trade receivables

The group estimates the recoverable value of rental and other receivables and impairs the debtor by appropriate amounts. When assessing the amount to impair it reviews the age profile of the debt, historical collection rates and the class of debt.

#### Rent and service charge agreements

The group has made arrangement with individuals and households for arrears payments of rent and service charges. These arrangements are effectively loans granted at nil interest rate.

#### Concessionary loans

Concessionary loans are those loans made or received by the Group that are made: > To further its public benefit objectives. > At a rate of interest which is below the prevailing market rate of interest.

> Not repayable on demand.

These loans are measured at the amount advanced at the inception of the loan less amounts received and any provisions for impairment. The group had no such loans outstanding at year end. During the financial year 2017/18 the group had one concessionary loan from Stonewater (2) Limited to Stonewater (4) Limited. This loan was repaid in May 2017.

#### Loans, investments and short term deposits

All loans, investments and short term deposits held by the group, are classified as basic financial instruments in accordance with FRS 102. These instruments are initially recorded at the transaction price less any transaction costs (historical cost). FRS 102 requires that basic financial instruments are subsequently measured at amortised cost, however the Group has calculated that the difference between the historical cost and amortised cost basis is not material and so these financial instrument are stated on the statement of financial position at historical cost. Loans and investments that are payable or receivable within one year are not discounted.

#### Cash and cash equivalents

Cash and cash equivalents in the group's Consolidated Statement of Financial Position consists of cash at bank, deposits and short term highly liquid investments with an original maturity/weighted average maturity of three months or less.

The group invests in highly rated Constant Net Asset Value (CNAV) money market funds where capital preservation is the priority. These are valued on an amortised cost basis. Following the change in regulation for existing EU money market funds these investments are required to change to Low Volatility Net Asset Value (LVNAV) investments before 21<sup>st</sup> January 2019. The group has also identified some investments, which meet the definition of cash and cash equivalents but are restricted in their use and therefore not highly liquid. These investments have been classified as restricted cash equivalents and disclosed as current investments in the statement of financial position.

# Derivative instruments and hedge accounting

The group holds floating rate loans which expose the group to interest rate risk. To mitigate against this risk the group uses interest rate swaps. These instruments are measured at fair value at each reporting date. They are carried as assets when the fair value is positive, and as liabilities when the fair value is negative.

With the exception of swaps with cancellation options and inflation linked swaps the group has designated each against either existing drawn floating rate debt or against highly probable floating rate debt. To the extent the hedge is effective, movements in fair value are recognised in other comprehensive income and result in a change in the cashflow hedge reserve. Any movements in fair value relating to ineffectiveness (other than our own or counterparty credit risk) are recognised in income and expenditure.

#### Leased assets: Lessee

All leases are considered to be operating leases. Their annual rentals are charged to profit or loss on a straight-line basis over the term of the lease. Reverse premiums and similar incentives received to enter into operating lease agreements are released to the statement of comprehensive income over the term of the lease.

#### Leasehold sinking funds

Unexpended amounts collected from leaseholders for major repairs on leasehold schemes and any interest received are included in creditors.

#### Finance costs

For Stonewater Bonds and notes, finance costs are charged to the Statement of Comprehensive Income over the term of the debt using the effective interest rate method so that the amount charged is at a constant rate on the carrying amount including any premium recognised. Issue costs are initially recognised as a reduction in the proceeds of the instrument.

For all other borrowings, finance costs are charged on an amortised cost basis.

#### Provision for liabilities

The Group has recognised provisions for dilapidations of the office buildings and restructure costs. Provisions are measured at the best estimate of the expenditure required to settle the obligation at the Statement of Financial Position date. Where the effect of the time value of money is material the amount expected to be required to settle the obligation is recognised at the present value using a discount rate. The unwinding of the discount is recognised as finance cost in income and expenditure in the period it arises.

#### Pension costs

Contributions to the group's defined contribution pension scheme are charged to the statement of comprehensive income in the year in which they become payable.

The association participates in a pension scheme providing benefits based on pensionable pay. The difference between the fair value of the assets held in the association's defined benefit pension scheme and the scheme's liabilities measured on an actuarial basis using the projected unit method are recognised in the association and group's statement of financial position as a pension asset or liability as appropriate. The carrying value of any resulting pension scheme asset is restricted to the extent that the association is able to recover the surplus either through reduced contributions in the future or through refunds from the scheme.

The group and association participate in the multi-employer defined benefit Social Housing Pension Scheme (SHPS). It is not possible to identify the share of the underlying assets and liabilities belonging to individual participating employers on a consistent and reasonable basis. As a result, the amount charged to operating expenditure represents the employer contribution payable to the scheme for the accounting period. Contributions payable under the terms of a funding agreement for past deficits are recognised as a liability in the statement of financial position at the present value of the expected future cash flows for which there is a contractual obligation.

#### Contingent liabilities

A contingent liability is recognised for a possible obligation, for which it is not yet confirmed that a present obligation exists that could lead to an outflow of resources; or for a present obligation that does not meet the definitions of a provision or a liability as it is not probable that an outflow of resources will be required to settle the obligation or when a sufficiently reliable estimate of the amount cannot be made.

A contingent liability exists on grant repayment which is dependent on the disposal of related property.

#### Income and expenditure reserve

Income and expenditure reserve represents surpluses generated from operating activities each year.

#### Cashflow reserve

Cashflow hedge reserve is created from the movement in the fair value of hedging derivatives that are assumed as effective.

The cashflow reserve will be released over the life of the instruments to which it relates.

# 3. Judgements in applying accounting policies and key sources of estimation uncertainty

In preparing these financial statements, the key judgements have been made in respect of the following:

> Whether there are indicators of impairment of the association's tangible assets. Factors taken into consideration in reaching such a decision include the economic viability and expected future financial performance of the asset and where it is a component of a larger cash-generating unit, the viability and expected future performance of that unit. The members have considered the measurement basis to determine the recoverable amount of assets where there are indicators of impairment based on EUV-SH or depreciated replacement cost. The members have also considered impairment based on their assumptions to define cash or asset generating units. > Determining the anticipated costs to complete on a development scheme based on anticipated construction cost, effective rate of interest on loans during the construction period, legal costs and other costs. Based on the costs to complete, they then determine the recoverability of the cost of properties developed for outright sale and/or land held for sale. This judgement is also based on the member's best estimate of sales value based on economic conditions within the area of development.

> The critical underlying assumptions in relation to the estimate of the pension defined benefit scheme obligation such as standard rates of inflation, mortality, discount rate and anticipated future salary increases. Variations in these assumptions have the ability to significantly influence the value of the liability recorded and annual defined benefit expense. Assumptions used are based on actuarial advise.

> Whether leases entered into by the group either as a lessor or a lessee are operating or lease or finance leases. These decisions depend on an assessment of whether the risks and rewards of ownership have been transferred from the lessor to the lessee on a lease by lease basis.

> Determining the appropriate allocation of costs for mixed tenure developments, and furthermore the allocation of costs relating to shared ownership between current and fixed assets.

> What constitutes a cash generating unit when indicators of impairment require there to be an impairment review.

> Negative compensation clauses in loan agreement. As a result of a review of our loans, we do not believe that any of the contractual provisions in our loan agreements:

- result in the holder losing the principal amount or any interest attributable to the current period or prior periods; or

- make permission to prepay contingent on future events.

Therefore the loans were considered to be basic financial instruments.

#### Other key sources of estimation uncertainty:

#### > Tangible fixed assets (note 15 and 16)

Tangible fixed assets are depreciated over their useful economic lives. The actual lives of the assets are assessed annually and may vary depending on a number of factors. For housing property assets, the assets are broken down into components based on management's assessment of the properties. Individual useful economic lives are assigned to these components.

#### > Hedge accounting effectiveness.

A prospective test is performed at hedge inception and at each reporting date, under the critical terms method, and using a hypothetical derivative set up so that it matches the Hedging Instrument, but in the opposite direction.

The strength of the statistical relationship between the hedging instrument and hedged item is measured by comparing the mark-to-market movement of the hedging instrument to that of the hypothetical derivative under specific sensitivities of the interest rate curve. As the market value represents the present value of all future swap cashflows, a strong correlation between changes in market value of swap and hypothetical swap implies that the hedge is expected to be highly effective. Those derivatives which are accounted for as non-basic comprise (a) cancellable swaps where the bank counterparty has the option to terminate the swap, (b) those fixed –to-floating swaps which reduce Stonewater's hedging interest percentage and (c) RPI swaps, where current government rent policy means that the swaps no longer hedge movements in inflation. Where basic swaps have payment dates that do not match exactly with the underlying loan, then an adjustment for the noneffective portion of the hedged item has been made.

#### > Valuation of swaps

All swaps are valued at fair value by discounting expected cashflows at the risk free forward rate curve. This valuation is adopted across the registered provider sector. Had we adjusted for debt value the derivatives would have had a value of £91.9 million at 31st March 2018, compared to the fair value adopted of £109.2 million.

4(a). Particulars of turnover, costs of sales, operating costs and operating surplus/(deficit)

Group					
		Turnover	Cost of sales	Operating costs	Operating surplus/(deficit)
	Note	2018	2018	2018	2018
		£'000	£'000	£'000	£'000
Social housing lettings	5	166,597	-	(115,445)	51,152
Other social housing activities					
First tranche low costs home		20,578	(15,490)	-	5,088
ownership sales					
Development staff costs		-	-	(815)	(815)
Charitable donations		50	-	(1,000)	(950)
Activities other than social					
housing activities					
Other		-	-	(40)	(40)
Total		187,225	(15,490)	(117,300)	54,435

Group					
		Turnover	Cost of sales	Operating	Operating
				costs	surplus/(deficit)
	Note	2017	2017	2017	2017
		£'000	£'000	£'000	£'000
Social housing lettings	5	163,794	-	(105,663)	58,131
Other social housing activities					
First Tranche low costs home		15,038	(11,714)	-	3,324
ownership sales					
Development staff costs		-	-	(592)	(592)
Charitable donations		450	-	(958)	(508)
Other		121	(3)	-	118
		15,609	(11,717)	(1,550)	2,342
Activities other than social					
housing activities					
Other		1,194	(357)	(1,948)	(1,111)
Total		180,597	(12,074)	(109,161)	59,362

4(b). Particulars of turnover, costs of sales, operating costs and operating surplus/(deficit)

Association					
		Turnover	Cost of sales	Operating costs	Operating surplus/(deficit)
	Note	2018	2018	2018	2018
		£'000	£'000	£'000	£'000
Social housing lettings	5	93,272	-	(69,883)	23,389
Other social housing activities					
First Tranche low costs home ownership sales		11,847	(8,975)	-	2,872
Development staff costs		-	-	(815)	(815)
Charitable donations		50	-	(1,000)	(950)
Total		105,169	(8,975)	(71,698)	24,496

Association					
		Turnover	Cost of sales	Operating costs	Operating surplus/(deficit)
	Note	2017	2017	2017	2017
		£'000	£'000	£'000	£'000
Social housing lettings	5	90,846	-	(63,197)	27,649
Other social housing activities					
First Tranche low costs home ownership sales		11,539	(8,947)	-	2,592
Development staff costs		-	-	(592)	(592)
Charitable donations		450		(958)	(508)
Other		-	(1)	-	(1)
Total		102,835	(8,948)	(64,747)	29,140

#### 4(c). Group segmental analysis

Group						
	Customer Services	Development	Assets management	Central Services	Total	Total
	2018	2018	2018	2018	2018	2017
	£'000	£'000	£'000	£'000	£'000	£'000
Turnover	182,195	1,273	3,361	396	187,225	180,597
Cost of sales	(15,490)	-	-	-	(15,490)	(12,074)
Operating costs	(111,155)	(1,244)	(3,284)	(1,617)	(117,300)	(109,161)
Operating surplus/(deficit)	55,550	29	77	(1,221)	54,435	59,362

5(a). Particulars of the income and expenditure from social housing lettings

Group	General needs	Supported and	Shared ownership	Affordable	Total 2018	Total 2017
		housing for				
		older				
		people				
	<i>c</i> /2020		<i></i>	<i>c</i> /2020	ciono.	6/000
	£'000	£'000	£'000	£'000	£'000	£'000
Income from social housing lettings						
Rent receivable net of identifiable service charges	105,143	14,129	5,588	15,229	140,089	138,969
Service charge income	9,333	7,464	1,376	236	18,409	17,667
Net rent receivable	114,476	21,593	6,964	15,465	158,498	156,636
Amortised government grants (note 23)	5,692	875	248	378	7,193	7,089
Other income	527	200	127	52	906	69
Income from social housing lettings	120,695	22,668	7,339	15,895	166,597	163,794
Expenditure on social housing lettings						
Management	(21,016)	(3,803)	(2,128)	(4,251)	(31,198)	(28,952)
Service charge costs	(7,807)	(8,054)	(758)	(365)	(16,984)	(16,358)
Routine maintenance	(18,265)	(3,519)	(134)	(1,572)	(23,490)	(21,471)
Planned maintenance	(4,137)	(390)	(15)	(197)	(4,739)	(5,336)
Major repairs	(5,107)	(4,005)	(216)	(141)	(9,469)	(6,300)
Bad debts	(1,070)	(201)	(45)	(165)	(1,481)	(1,207)
Depreciation on housing properties – annual charge	(19,160)	(3,104)	(1,181)	(2,796)	(26,241)	(24,626)
(note 7 and 15)						
Depreciation on housing properties – accelerated on disposal of components (note 7 and 15)	(641)	(184)	-	(8)	(833)	(819)
Impairment (note 7)	(230)	-	(1,110)	(140)	(1,480)	(671)
Reversal of Impairment (note 7)	-	-	470	-	470	77
Expenditure on social housing lettings	(77,433)	(23,260)	(5,117)	(9,635)	(115,445)	(105,663)
Operating surplus/(deficit) on social housing lettings	43,262	(592)	2,222	6,260	51,152	58,131
Void losses	(1,578)	(1,180)	(119)	(475)	(3,352)	(2,595)



5(b). Particulars of the income and expenditure from social housing lettings

Association	General needs	Supported and housing for older people	Shared ownership	Affordable	Total 2018	Total 2017
	£'000	£'000	£'000	£'000	£'000	£'000
Income from social housing lettings						
Rent receivable net of	42,376	6,544	1,750	11,192	61,862	60,787
identifiable service charges						
Service charge income	5,037	4,251	384	150	9,822	9,765
Net rent receivable	47,413	10,795	2,134	11,342	71,684	70,552
Amortised government grants (note 23)	2,547	508	61	331	3,447	3,302
Other income	12,263	2,283	1,105	2,490	18,141	16,992
Income from social housing lettings	62,223	13,586	3,300	14,163	93,272	90,846
Expenditure on social housing lettings						
Management	(20,281)	(3,723)	(2,047)	(4,228)	(30,279)	(30,066)
Service charge costs	(4,030)	(4,420)	(258)	(296)	(9,004)	(9,119)
Routine maintenance	(7,667)	(1,687)	(46)	(1,123)	(10,523)	(8,300)
Planned maintenance	(1,478)	(131)	(5)	(114)	(1,728)	(1,800)
Major repairs	(2,624)	(1,822)	(94)	(129)	(4,669)	(2,013)
Bad debts	(233)	(105)	(12)	(136)	(486)	(463)
Depreciation on housing properties – annual charge (note 7 and 15)	(7,201)	(1,995)	(525)	(2,015)	(11,736)	(10,655)
Depreciation on housing properties – accelerated on disposal of components (note 7 and 15)	(118)	(117)	-	(6)	(241)	(418)
Impairment on housing properties (note 7)	-	-	(1,099)	(118)	(1,217)	(363)
Expenditure on social housing lettings	(43,632)	(14,000)	(4,086)	(8,165)	(69,883)	(63,197)
Operating surplus/(deficit) on social housing lettings	18,591	(414)	(786)	5,998	23,389	27,649
Void losses	(680)	(665)	(6)	(291)	(1,642)	(1,247)

#### 6. Units of housing stock

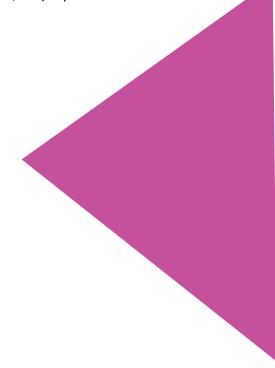
	Group	Group	Association	Association
	2018	2017	2018	2017
	Number	Number	Number	Number
General needs	20,845	21,012	8,537	8,569
Affordable	2,796	2,381	1,720	1,473
Shared ownership	2,438	2,267	755	664
Supported housing	435	489	260	312
Housing for older people	2,392	2,434	1,241	1,231
Other	528	528	22	22
Total owned	29,434	29,111	12,535	12,271
Accommodation managed for others	1,320	1,394	82	80
Total managed accommodation	30,754	30,505	12,617	12,351
Units managed by other	412	348	210	122
associations				
Total owned and managed accommodation	31,166	30,853	12,827	12,473
Units under construction	930	988	340	488



#### 7. Operating surplus

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
This is arrived at after charging/(crediting):				
Depreciation of housing properties				
-annual charge (note 5 and 15)	26,241	24,626	11,736	10,665
-accelerated depreciation (note 5 and 15)	833	819	241	418
Depreciation of other tangible fixed assets (note 16)	1,371	1,686	1,018	1,420
Impairment of housing properties (note 5 and 15)	1,480	671	1,217	440
Reversal of impairment of housing properties (note 5 and 15)	(470)	(77)	-	(77)
Operating lease charges – land and building	701	661	345	661
Operating lease charges – other	223	215	223	215
Auditors remuneration				
-audit of these financial statements	92	79	72	66
-other services	35	26	-	2

Audit remuneration of £92,000 (including VAT) (2017:£79,000) represents the audit fee for all group entities





Group		
	2018	2017
	£'000	£'000
Staff costs consists of:		
Wages and salaries	21,653	19,913
Social security costs	2,325	2,010
Other pension costs	947	779
Redundancy	236	538
Total	25,161	23,240

The average number of employees expressed as full time equivalents FTE (calculated based on 37.5 hours) during the year was as follows:

Group		
	2018	2017
	FTE	FTE
Total	651	612

9. Directors' and senior executive remuneration

The directors are defined as the members of the Board of Management, the Chief Executive and the Executive Management Team disclosed on page 5.

Group		
	2018	2017
	£'000	£'000
Executive directors' emoluments	933	897
Amounts paid to non-executive directors	156	160
Compensation for loss of office	-	131
Pension contributions	49	62
Benefits in kind	16	54
Total	1,154	1,304

The highest total paid is to the chief executive in respect of emoluments, and the value was £197,000 (2017: £162,000). Pension contributions of £12,000 (2017: £11,000) were made to SHPS on his behalf.

As a member of the SHPS, the Chief Executive has a contractual entitlement to an enhanced pension.

The remuneration paid to staff (including Executive Management Team) earning over £60,000 upwards is:-

	Group	Group
Band	2018	2017
	Number	Number
£60,000 - £69,999	13	15
£70,000 - £79,999	8	4
£80,000 - £89,999	5	4
£90,000 - £99,999	2	1
£100,000 - £109,999	1	2
£110,000 - £119,999	-	4
£120,000 - £129,999	1	-
£130,000 - £139,999	3	1
£150,000 - £159,999	1	1
£160,000 - £169,999	-	1
£190,000 - £199,999	1	-
Total	35	33

10. Board members' remuneration

	Group	Group
Name	2018	2017
	£	£
Mr G Blunden	25,000	25,000
Mrs S Collins	15,000	15,000
Mr P Hammond	15,000	15,000
Mrs S Terry	7,500	15,000
Mr J Weguelin	14,250	15,000
Ms A Dokov	15,000	15,000
Mr B Roebuck	10,833	15,000
Mr D Wright	15,000	15,000
Dr M Collins	15,000	15,000
Mr C Small	7,500	15,000
Mr P Symington	11,250	-
Ms J Crowe	5,000	-
Total	156,333	160,000

#### 11. Surplus on disposal of fixed assets

Group	Shared ownership properties	Other housing properties	Other fixed assets	Total	Total
	2018	2018	2018	2018	2017
	£'000	£'000	£'000	£'000	£'000
Disposal proceeds	8,489	19,347	2,291	30,127	18,236
Cost of disposals	(5,110)	(7,482)	(1,915)	(14,507)	(8,336)
Surplus on disposal of fixed assets	3,379	11,865	376	15,620	9,900

Association	Shared ownership properties	Other housing properties	Other fixed assets	Total	Total
	2018	2018	2018	2018	2017
	£'000	£'000	£'000	£'000	£'000
Disposal proceeds	2,866	4,673	11	7,550	21,456
Cost of disposals	(2,138)	(2,696)	(190)	(5,024)	(18,417)
Surplus on disposal of fixed assets	728	1,977	(179)	2,526	3,039

#### 12. Interest receivable and similar income

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Interest receivable from group undertakings	-	-	528	454
Interest receivable and similar income	221	154	113	65
Total	221	154	641	519

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Interest on loans and overdrafts	35,528	33,532	13,251	13,057
Interest payable to group undertakings	-	-	5,399	4,095
Interest capitalised on construction on housing properties (note 15c)	(2,725)	(3,020)	(1,675)	(2,520)
Recycled capital grant fund (note 24)	23	18	11	10
Disposal proceeds fund (note 25)	2	2	-	-
Net interest on pension fund	815	1,836	401	887
Total	33,643	32,368	17,387	15,529
Other financing costs through income and expenditure				
Movement in fair value of non hedged financial instruments	2,402	(8,739)	403	(6,796)
Other financing costs through other comprehensive income				
Movement in fair value of hedged financial instruments	15,261	3,921	9,425	3,140

#### 13. Interest payable and financing costs

14. Taxation on surplus on ordinary activities

Stonewater Limited is registered with charitable rules under Co-operative and Community Benefit Societies Act and as such received charitable relief from Corporation tax.

There is a small tax charge of £1,459 in respect of the prior year.

#### 15(a). Tangible fixed assets housing properties

Group	Housing	Housing	Shared	Shared	Total
	properties	properties	ownership	ownership	
	held for	for letting	held for	under	
	lettings	under	lettings	construction	
		construction			
	£'000	£'000	£'000	£'000	£'000
Cost					
At 1 April 2017	1,754,782	20,647	129,163	9,611	1,914,203
Reclassification	(11,074)	12,548	(8,054)	6,580	1,914,205
Additions:	(11,074)	12,340	(8,034)	0,380	-
– construction costs		40,515		33,364	72 070
	4,146	40,515	- 1 217	55,504	73,879
<ul> <li>completed properties</li> <li>replaced components</li> </ul>		-	1,317	-	5,463
Transfer to completed properties	13,100 50,637	- (50,637)	- 21,254	- (21,254)	13,100
		(50,057)			-
Transfer to properties held for sale	(103)	-	(67)	(14,098)	(14,268)
Disposals:			(F 201)		(5.201)
<ul> <li>staircasing</li> <li>other sales</li> </ul>	- (11.049)	-	(5,391)	-	(5,391)
	(11,948)	-	-	-	(11,948)
- components	(2,326)	-	-	-	(2,326)
At 31 March 2018	1,797,214	23,073	138,222	14,203	1,972,712
Depreciation					
At 1 April 2017	245,277	-	6,799	-	252,076
Charge for the year (note 5 and 7)	25,893	-	1,181	-	27,074
Disposals during the year	,		,		,
- staircasing	-	-	(168)	-	(168)
– replaced components	(2,116)	-	-	-	(2,116)
– other	(2,048)	-	-	-	(2,048)
At 31 March 2018	267,006	-	7,812	-	274,818
Provision for impairment					
At 1 April 2017	987	230	470	-	1,687
Charge for the year (note 5 and 7)	370	-	1,110	-	1,480
Released during the year (note 5	-	-	(470)	-	(470)
and 7)					
At 31 March 2018	1,357	230	1,110	-	2,697
Net book value					
At 31 March 2018	1,528,851	22,843	129,300	14,203	1,695,197
At 31 March 2017	1,508,518	20,417	129,300	9,611	1,660,440

15(b). Tangible fixed assets housing properties

Association	Housing	Housing	Shared	Shared	Total
	properties	properties	ownership	ownership	
	held for	for letting	held for	under	
	lettings	under	lettings	construction	
		construction			
	£'000	£'000	£'000	£'000	£'000
Cost					
At 1 April 2017	829,468	14,987	53,361	4,794	902,610
Reclassifications	(10,846)	12,549	(8,283)	6,580	902,010
Additions:	(10,040)	12,545	(0,203)	0,580	
- construction costs		21,957		17,876	39,833
<ul> <li>– completed properties from other</li> </ul>	1,861	21,557	2,754	17,070	4,615
registered providers	1,001	_	2,734	_	4,015
- replaced components	5,060	-	-	-	5,060
Transfer to completed properties	30,937	(30,937)	12,969	(12,969)	-
Transfer to properties held for sale	-	-	-	(6,891)	(6,891)
Disposals:					
- staircasing	-	-	(2,228)	-	(2,228)
– other sales	(2,736)	-	-	-	(2,736)
– components	(768)	-	-	-	(768)
At 31 March 2018	852,976	18,556	58,573	9,390	939,495
Depreciation					
At 1 April 2017	101,303	-	1,611	-	102,914
Charge for the year (note 5 and 7)	11,452	-	525	-	11,977
Disposals during the year					
<ul> <li>staircasing</li> </ul>	-	-	145	-	145
- replaced components	(1,287)	-	-	-	(1,287)
- other	(414)	-	-	-	(414)
At 31 March 2018	111,054	-	2,281	-	113,335
Provision for impairment					
At 1 April 2017	987	-	-	-	987
Charge for the year (note 5 and 7)	118	-	1,099	-	1,217
At 31 March 2018	1,105	-	1,099	-	2,204
Net book value					
At 31 March 2018	740,817	18,556	55,193	9,390	823,956
At 31 March 2017	727,178	14,987	51,750	4,794	798,709

This reclassification for both Group and Association represents an adjustment made in 2017/18 following a full review of our various Asset Management systems. Changes were made to the classification of assets a) tenure status of assets and b) changes made to the split between Assets under construction and Assets Completed. The net effect of this adjustment was nil.

15(c). Tangible fixed assets housing properties

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
The net book value of housing and				
other properties comprises:				
Freehold	1,619,730	1,583,669	796,733	772,345
Long leasehold	75,467	76,771	27,223	26,364
	1,695,197	1,660,440	823,956	798,709
	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Interest capitalisation				
Interest capitalised in the year (note 13)	2,725	3,020	1,675	2,520
Cumulative interest capitalised	39,481	36,576	20,800	19,125
Rate used for capitalisation	3.9%	4.3%	3.9%	4.3%
Works to properties				
Improvements to existing properties capitalised	13,100	10,636	5,060	4,765
Major repairs expenditure to income	9,469	6,300	4,669	2,013
and expenditure account (note 5)				
	22,569	16,936	9,729	6,778
Total Social housing grant received or receivable to date as follows:	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Capital grant held in deferred income (note 23)	582,896	590,436	275,805	275,375
Recycled capital grant fund (note 24)	7,262	5,727	3,290	2,692
Disposal proceeds fund (note 25)	434	808	103	103
Amortised to income and expenditure account in year (note 5)	7,193	7,089	3,447	3,302
Write back amortisation on disposals (note 23)	(1,201)	(573)	(374)	(185)
Cumulative amortisation to reserves	61,296	55,934	31,265	28,192

In the current year Stonewater Limited entered into a stock transaction with another social landlord. Housing properties with a fair value of £483,398 were purchased in cash. This value includes original government grant funding of £160,830 which has an obligation to be recycled in accordance with the original grant funding terms and conditions. Stonewater Limited is responsible for the recycling of the grant in the event of the housing properties being disposed.

#### 15(d). Tangible fixed assets housing properties - Impairment

The group considers individual schemes to represent separate cash generating units (CGU's) when assessing for impairment in accordance with the requirements of FRS102 and SORP 2014.

Stonewater's review takes into account efficiencies from having groups of properties held together and the fact that properties are usually acquired as schemes rather than individual properties and are assessed as such for development purposes.

The Stonewater group assessed its portfolio for indicators of impairment at the Statement of Financial Position date. This is an annual process and includes looking at changes in government policy, materially higher than anticipated development costs, reduction in house market prices for shared ownership properties held for sale, changes to market demand for properties and obsolescence due to regeneration plans, and the properties with the most voids throughout the year.

A review of existing stock that was signalled by the indicators was carried out to compare the carrying amount (Net Book Value) net of grant and the recoverable amount. The Existing Use Value (EUV) ,Value in Use (NPV) and Depreciated Replacement Value (DRC) calculations were used in the assessment.

One scheme comprising of a high rise block, undergoing defect correction work was identified, and an impairment charge was made in the accounts – see 'Implications of the Grenfell Tower fire' page 13.

The review of active development schemes revealed schemes which have required an impairment charge. A contractor working on four Stonewater schemes at various stages of development, went into administration during the financial year 2017/18. Three of these schemes were found to be impaired and a charge has been taken to the Income and Expenditure Statement. Other schemes which were triggered for impairment review as a result of an overspend to original appraisal were tested, but no further schemes was found to be impaired.

A review of schemes with long term void properties was undertaken and one scheme was identified where the recoverable amount was lower than the carrying amount and therefore an impairment charge was made in the accounts.

Following the review, the group has recognised a total impairment loss of £1.5m (2017: £0.7m) in respect of general needs completed properties and properties under construction.

In addition £0.5m impairment was reversed during the year (2017: £0.1m). The impairment reversal related to one scheme comprising of 12 units that were impaired prior to 2016/17 as void properties. The properties were subsequently sold during 2017/18.



#### Properties held for security

Stonewater Limited had 8,742 properties pledged as security at 31 March 2018 (2017: 8,022 properties).

16. Other tangible fixed assets

Group	Freehold office	Furniture and office equipment	Computer equipment	Motor Vehicles	Total
	£'000	£'000	£'000	£'000	£'000
Costs					
At 1 April 2017	3,728	6,287	2,745	88	12,848
Additions	34	388	1,921	-	2,343
Disposal	(2,842)	(67)	(1,195)	(30)	(4,134)
At 31 March 2018	920	6,608	3,471	58	11,057
Depreciation					
At 1 April 2017	1,652	3,728	1,345	88	6,813
Charge for year (note 7)	76	451	844	-	1,371
Elimination on disposal	(1,135)	(27)	(1,099)	(30)	(2,291)
At 31 March 2018	593	4,152	1,090	58	5,893
Net book value					
At 31 March 2018	327	2,456	2,381	-	5,164
At 31 March 2017	2,076	2,559	1,400	-	6,035

## 16. Other tangible fixed assets

Association	Freehold office	Furniture and office equipment	Computer equipment	Motor Vehicles	Total
	£'000	£'000	£'000	£'000	£'000
Costs					
At 1 April 2017	105	1,134	2,745	88	4,072
Additions	34	373	1,921	-	2,328
Disposal	-	(67)	(1,195)	(30)	(1,292)
At 31 March 2018	139	1,440	3,471	58	5,108
Depreciation					
At 1 April 2017	3	376	1,345	88	1,812
Charge for year (note 7)	-	174	844	-	1,018
Elimination on disposal	-	(26)	(1,098)	(30)	(1,154)
At 31 March 2018	3	524	1,091	58	1,676
Net book value					
At 31 March 2018	136	916	2,380	-	3,432
At 31 March 2017	102	758	1,400	-	2,260

### 17. Fixed asset investments

Name	Country of Incorporation	Proportion of voting rights/ordinary share capital held	Nature of business	Nature of entity
Stonewater (2) Limited	England	100%	Registered provider of social housing	Registered Social Landlord
Stonewater (5) Limited	England	100%	Registered provider of social housing	Registered Social Landlord
Stonewater Procurement Limited	England	100%	Developme nt/Building company	Incorporated company
Stonewater Funding PLC	England	100%	Bond issue vehicle	Incorporated company
Stonewater Commercial Limited	England	100%	Dormant	Incorporated company

## 18. Properties held for sale

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Housing properties for sale:				
Work in progress	7,377	8,291	5,083	5,933
Completed properties	3,824	4,130	2,414	3,173
	11,201	12,421	7,497	9,106

The stock figure above includes capitalised interest of £328k (2017: £402k).

## 19. Trade and other debtors

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Rent and service charge arrears	11,951	9,438	6,587	4,853
Less: Provision for doubtful debts	(3,346)	(2,324)	(1,623)	(1,058)
	8,605	7,114	4,964	3,795
Amounts owned by group undertaking	-	-	4,918	11,204
Other debtors	1,401	1,856	827	1,207
Prepayment and accrued income	4,994	2,184	2,607	2,175
Social Housing grant receivable	1,306	560	867	509
	16,306	11,714	14,183	18,890

### 20. Short term investments

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Brought forward	3,735	15,094	1,334	10,910
Additions/(Withdrawals)	869	(11,359)	466	(9,576)
Carried forward	4,604	3,735	1,800	1,334

Short term investments relate to deposits with a maturity of more than three months but less than one year, and amounts held in Escrow .

	•	0		• • • •
	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Housing loans (note 26)	30,960	13,974	16,686	4,860
Issue costs (note 26)	(447)	(655)	(269)	(315)
Trade creditors	3,596	3,763	3,135	2,620
Other creditors	17,567	15,488	10,064	7,680
Taxation and social security	1,130	828	969	767
Accruals and deferred income	1,617	923	1,213	696
Accrued interest	4,610	3,331	2,519	1,734
Retentions	1,845	2,174	250	305
Amounts owed to group undertakings	-	-	7,294	3,074
Recycled capital grant fund (note 24)	2,815	1,604	1,293	810
Disposal proceeds fund (note 25)	126	375	-	-
SHPS pension deficit	2,576	2,519	1,071	1,032
Leaseholder sinking funds	7,220	6,906	5,152	5,088
	73,615	51,230	49,377	28,351

21. Creditors – amounts falling due within one year

22. Creditors – amounts falling due after more than one year

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Housing loans external (note 26)	822,105	762,944	262,252	303,164
Issue costs (note 26)	(5,037)	(4,189)	(2,785)	(2,816)
Housing loans internal (note 26)	-	-	155,377	80,984
Derivatives financial instruments	109,178	126,841	69,315	79,144
(note 27)				
SHPS pension deficit	13,913	15,936	5,761	6,619
Deferred capital grant (note 23)	582,896	590,436	275,805	275,375
Recycled capital grant fund (note	4,447	4,123	1,997	1,882
24)				
Disposal proceeds fund (note 25)	308	433	103	103
	1,527,810	1,496,524	767,825	744,455

# 23. Deferred capital grant

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
At 1 April	590,436	595,377	275,375	283,828
Grants received during the year	4,458	3,395	3,541	2,562
Transfer to RCGF and DPF (notes 24 and note 25)	(1,316)	(1,064)	(921)	(32)
Transfer from intercompany	-	-	1,506	(7,698)
Released to income in the year (note 5)	(7,193)	(7,089)	(3,447)	(3,302)
Write back amortisation on disposals	1,201	573	374	185
Other movements	(4,690)	(756)	(623)	(168)
At 31 March	582,896	590,436	275,805	275,375

# Notes to the financial statements

24. Recycled capital grant fund (RCGF)

Group	RSH	GLA	Total	RSH	GLA	Total
	2018	2018	2018	2017	2017	2017
	£'000	£'000	£'000	£'000	£'000	£'000
At 1 April	5,527	200	5,727	4,700	278	4,978
Inputs to fund:						
Grants recycled from deferred	2,955	-	2,955	1,795	-	1,795
capital grants (note 23)						
Transfer to income	-	-	-	-	(79)	(79)
Interest accrued (note 13)	21	2	23	17	1	18
Recycling of grant:						
New build (note 23)	(1,263)	-	(1,263)	(985)	-	(985)
Other	-	(180)	(180)			
At 31 March	7,240	22	7,262	5,527	200	5,727
Amounts due for repayments						
-within 1 year (note 21)	2,793	22	2,815	1,425	179	1,604
-within 2 to 3 years (note 22)	4,447	-	4,447	4,102	21	4,123
	7,240	22	7,262	5,527	200	5,727

# 24. Recycled capital grant fund (RCGF)

Association	RSH	GLA	Total	RSH	GLA	Total
	2018	2018	2018	2017	2017	2017
	£'000	£'000	£'000	£'000	£'000	£'000
At 1 April	2,492	200	2,692	2,070	278	2,348
Inputs to fund:						
Grants recycled from deferred capital grants (note 23)	1,397	-	1,397	637	-	637
Transfer to income	-	-	-			
Interest accrued (note 13)	9	2	11	9	1	10
Recycling of grant:						
New build (note 23)	(476)	-	(476)	(136)	-	(136)
Repayment of grant to GLA	-	-	-	-	(79)	(79)
Other	(154)	(180)	(334)	(88)	-	(88)
At 31 March	3,268	22	3,290	2,492	200	2,692
Amounts due for repayments						
-within 1 year (note 21)	1,271	22	1,293	631	179	810
-within 2 to 3 years (note 22)	1,997	-	1,997	1,861	21	1,882
	3,268	22	3,290	2,492	200	2,692

# Notes to the financial statements

# 25. Disposal proceeds fund (DPF)

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
At 1 April	808	553	103	-
Inputs to fund:				
Grants recycled (note 23)	-	474	-	103
New development and repairs to	(376)	(221)	-	-
existing properties (note 23)				
Interest Accrued (note 13)	2	2	-	
At 31 March	434	808	103	103
Amounts due for repayments				
-within 1 year (note 21)	126	375	-	-
-within 2 to 3 years (note 22)	308	433	103	103
	434	808	103	103

26. Loans and borrowings - Group

Maturity of debt:	Bank loans	Bond finance	Other loans	Total
	2018	2018	2018	2018
	£'000	£'000	£'000	£'000
In one year or less, or on demand	28,442	2,176	342	30,960
lssue costs <1 year	(215)	(232)	-	(447)
Within one year (note 21)	28,227	1,944	342	30,513
In more than one year but not more than two years	16,627	2,314	248	19,189
In more than two years but not more than five years	57,291	7,829	926	66,046
After five years	370,944	353,070	12,856	736,870
Issue costs	(1,686)	(3,351)	-	(5,037)
Greater than one year (note 22)	443,176	359,862	14,030	817,068
Total loans	471,403	361,806	14,372	847,581

Maturity of debt:	Bank loans	Bond finance	Other loans	Total
	2017	2017	2017	2017
	£'000	£'000	£'000	£'000
In one year or less, or on demand	12,279	1,470	225	13,974
lssue costs <1 year	(644)	(11)	-	(655)
Within one year (note 21)	11,635	1,459	225	13,319
In more than one year but not	29,467	1,580	247	31,294
more than two years				
In more than two years but not	67,635	5,477	846	73,958
more than five years				
After five years	305,955	338,559	13,178	657,692
Issue costs	(3,774)	(415)	-	(4,189)
Greater than one year (note 22)	399,283	345,201	14,271	758,755
Total loans	410,918	346,660	14,496	772,074

Approximately £300m of the bank loans which has maturity greater than 5 years will mature between 5 to 18 years. There is no particular concentration of maturities in any particular financial year. All of the bank loans mature within 24 years.

Of the £353m bond finance, £225m has got a repayment date between 2042 and 2047.

The group has entered into floating to fixed interest rate swaps. These are accounted for as a cash flow hedge (see note 13).

Loans are secured by specific charges on the housing properties of the group. Total loan facilities at 31 March 2018 were £1,087 million (2017: £1,000 million) of which £234 million were undrawn (2017: £223 million).

Maturity of debt:	Bank loans	Bond Finance	Other loans	Total
	2018	2018	2018	2018
	£'000	£'000	£'000	£'000
In one year or less, or on demand	16,217	346	123	16,686
lssue costs <1 year	(71)	(198)	-	(269)
Within one year (note 21)	16,146	148	123	16,417
In more than one year but not more than two years	4,998	349	81	5,428
In more than two years but not more than five years	17,800	1,146	300	19,246
After five years	168,860	218,509	5,586	392,955
Issue costs	(856)	(1,929)	-	(2,785)
Greater than one year (note 22)	190,802	218,075	5,967	414,844
Total loans	206,948	218,223	6,090	431,261

# 26. Loans and borrowings - Association

Maturity of debt:	Bank loans	Bond Finance	Other loans	Total
	2017	2017	2017	2017
	£'000	£'000	£'000	£'000
In one year or less, or on demand	4,775	-	85	4,860
lssue costs <1 year	(315)			(315)
Within one year (note 21)	4,460	-	85	4,545
In more than one year but not more than two years	16,211	-	92	16,303
In more than two years but not more than five years	18,434	-	270	18,704
After five years	222,305	121,139	5,697	349,141
Issue costs	(2,816)	-	-	(2,816)
Greater than one year (note 22)	254,134	121,139	6,059	381,332
Total loans	258,594	121,139	6,144	385,877

## 27. Financial instruments

Group Group 2017 2018 £'000 Note £'000 **Financial assets:** Financial assets measured at historical costs 8,605 7,114 Trade and other debtors 19 19 2,707 2,423 – Other receivables 3,735 Investments in short term deposits 20 4,604 - Cash and cash equivalents 107,827 38,181 Total financial assets 123,743 51,453 **Financial liabilities:** Financial liabilities measured at amortised cost 772,074 26 847,581 Loans payable Financial liabilities measured at historical cost - Trade creditors 21 3,596 3,763 Other creditors 21 57,044 53,812 Derivatives financial instruments measured 22 109,178 126,841 at fair value comprise interest swaps Total financial liabilities 956,490 1,017,399

The Groups financial instruments may be analysed as follows:

Financial assets measured at costs comprise trade debtors, other debtors, amounts owed by associated undertakings.

Financial liabilities measured at cost comprise bank loans and overdrafts, trade creditors, other creditors.

Derivative financial instruments are measured at fair value based at each reporting date.

Hedge of variable interest rate risk arising from bank loan liabilities

To hedge the potential volatility in future interest cash flows arising from movements in LIBOR, the group has entered unto floating to fixed interest rate swaps. These result in the group paying 4.5% (2017: 4.5%) and receiving LIBOR (though cash flows are settled on a net basis) and effectively fix the total interest cost on loans and interest rates swaps at 4.2% (2017: 4.0% per annum)

### 27. Financial instruments (continued)

The derivatives are accounted for as a hedge of variable rate interest rate risks, in accordance with FRS102 and had a fair value of £109.2 m (2017: £126.8 m) at the Statement of Financial Position date.

The cash flows arising from the interest rate swaps will continue until their maturity, which ranges from 1 year to 30 years. The reduction in fair value of £17.6m in the period is split between £15.6m reduction (2017: £3.9m) recognised in other comprehensive income, for hedges, and £2.1m (2017: £8.9m) within finance costs for non hedges.

Association: The derivatives are accounted for as a hedge of variable rate interest rate risks, in accordance with FRS 102 and had a fair value of £69.3m (2017: £79.1m) at the Statement of Financial Position date.

The movement in fair value in the period of £7.8m (2017: £3.2m) recognised in other comprehensive income for hedges and £0.1m (2017: £6.8 m) for non hedges.

Group	Dilapidations
	£'000
At 1 April 2017	454
Charged to income and expenditure	
Allocations	(241)
At 31 March 2018	213
Association	Dilapidations
	£'000
At 1 April 2017	454
Allocations	(241)
At 31 March 2018	213

28. Provisions for liabilities and charges

Dilapidations provisions relate to ongoing restructuring work and office rationalisation plans. The outflows from these are expected in the next 12 months.

# Notes to the financial statements

#### 29. Pensions

Several pension schemes are operated by the group.

A) Social Housing Pension Scheme Stonewater Ltd participates in the Social Housing Pension Scheme (the scheme). The Scheme is funded and is contracted out of the state pension scheme.

The trustee commissions an actuarial valuation of the scheme every three years. The main purpose of the valuation is to determine the financial position of the scheme in order to address the level of future contributions required so that the scheme can meet its pension obligations as they fall due.

The discounted value of the future contributions arising from the last valuation received in November 2016 are reflected in Note 21 and 22. B) Defined benefit pension scheme Dorset County Council

Stonewater participates in the Local Government scheme run by Dorset County Council as an admitted body, which is a defined benefit scheme.

A full actuarial valuation of the defined benefit scheme was carried out at 30 November 2016 by a qualified independent actuary, and it is expected to be agreed and signed off by 31 March 2017. Contributions to the scheme are made by the group based on the advice of the actuary and with the aim of making good the deficit over the remaining working life of the employees. The next valuation will be carried out as at 31 March 2019 and will set contributions for the period from 1 April 2019 to 31 March 2022.

There were no changes to the scheme during the year and no amounts owing to the scheme at the year end.

	2018	2017
	£'000	£'000
Reconciliation of present value of plan liabilities		
At the beginning of the year	9,829	9,651
Current service costs	45	40
Interest costs	252	309
Change in financial assumptions	(299)	986
Change in demographic assumptions	-	14
Experience gain on defined benefit obligation	-	(858)
Estimates benefits paid net of transfers in	(316)	(323)
Contribution by scheme participants	11	10
At the end of the year	9,522	9,829

### 29. Pensions

	2018	2017
	£'000	£'000
Reconciliation of fair value of plan assets		
At the beginning of the year	5,452	4,626
Interest income on plan assets	139	147
Return on assets less interest	133	814
Other actuarial gains	-	58
Administration expenses	(4)	(4)
Contributions by employer	116	124
Contributions by fund participants	11	10
Estimated benefits paid plus unfunded net transfer in	(316)	(323)
At the end of the year	5,531	5,452
Fair value of plan assets	5,531	5,452
Present value of plan liabilities	(9,522)	(9,829)
Net pension scheme liability	(3,991)	(4,377)
Amounts recognised in other comprehensive income are		
as follows:		
Included in administrative expenses:		
Service costs	45	40
Administration expenses	4	4
	49	44
Amounts included in other finance costs		
Net interest costs	113	162
Analysis of actuarial loss recognised in other		
comprehensive income		
Return on fund assets in excess of interest	133	814
Other actuarial gains on assets	-	58
Change in financial assumptions	299	(986)
Change in demographic assumptions	-	(14)
Experience gain on defined benefit obligation	-	858
	432	730

### 29. Pensions

	2018	2018	2017	2017
	£'000	%	£'000	%
Composition of plan assets				
Equities	2,989	54	3,059	56
Liability Driven Investment	724	13	809	15
Cash	78	1	61	1
Other Bonds	388	7	625	12
Diversified Growth Fund	334	6	236	4
Property	558	10	479	9
Infrastructure	200	4	182	3
Hedge Fund	-	-	1	-
Multi Asset Credit	260	5	-	-
Total plan assets	5,531	100	5,452	100

	2018	2017
	%	%
Principal actuarial assumptions used at the Statement of		
Financial Position date		
Discount rates	2.55	2.60
Future salary increases	4.35	4.60
Future pension increases	2.35	2.60
Inflation assumptions - RPI	3.35	3.50
Inflation assumptions - CPI	2.35	2.60
Mortality rates		
For a male aged 65 now	24.0	23.9
For a female aged 65 now	26.1	26.0
At 65 for a male member aged 45 now	26.2	26.1
At 65 for a female member aged 45 now	28.4	28.3

### 30. Share capital

Association	2018	2017
	£	£
At 1 April	10	19
Shares issued in the year	3	-
Shares cancelled in the year	(2)	(9)
At 31 March	11	10

The share capital of Stonewater consists of shares with a nominal value of £1 each, which carry no rights to dividends or other income. Shares in issue are not capable of being repaid or transferred. When a shareholder ceases to be a member, that share is cancelled and the amount paid thereon becomes the property of Stonewater. Therefore, all shareholdings relate to non-equity interests.

### 31. Operating leases

The group and Stonewater had minimum lease payments under non-cancellable operating leases as set out below:

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Amounts payable as lessee				
Not later than 1 year	816	673	544	400
Later than 1 year and not later	2,221	1,808	1,702	1,169
than 5 years				
Later than 5 years	282	130	236	49
	3,319	2,611	2,482	1,618

## 32. Capital commitments

	Group	Group	Association	Association
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Commitments contracted but not provided for construction	94,600	94,400	31,337	40,762
Commitments approved by the Board but not contracted for construction	93,784	53,167	54,931	25,142
	188,384	147,567	86,268	65,904

Capital commitments for the group will be funded from £14.6 million SHG (2017: £8.2m), with the remainder funded from property sales £54.6 million (2017: £48.7m) and external borrowing £119.2 million (2017: £90.7m)

Capital commitments for the association will be funded from £8.2 million SHG (2017: £5.7m), with the remainder funded from property sales £26.5 million (2017: £26.2m) and external borrowing £51.6 million (2017: £34.0m).

### 33. Related party disclosures

The association transacts with a number of non regulated entities: Stonewater Procurement Limited, a company that provides design and build services to other group entities and Stonewater Funding PLC whose principal activity is to act as the capital markets issuance vehicle for the group.

### Intra group revenue

The association provides staffing to Stonewater Procurement Limited to manage various design and build projects. The association recharges the staff costs to Stonewater Procurement Limited. The association also provides management services to other group companies including non regulated entities:

Total income for the year from non regulated entities was:

	2018	201 <b>7</b>
	£'000	£'000
Staff costs recharge to	1,555	1,497
Stonewater Procurement Ltd		
Management services provided	444	439
to Stonewater Procurement		
Limited and Stonewater		
Funding PLC		

## Intra Group Costs

The association receives design and build services from Stonewater Procurement Limited and the recharge includes an admin fee based on a 2.5% of the contract costs.

The association also receives financial services from Stonewater Funding PLC.

Total costs for the year paid to the non regulated entities was:-

### Intra group liabilities

Stonewater Limited has a loan in place with Stonewater Funding PLC. At 31 March 2018 the outstanding amount was £155.6m (2017: £80.9m).

Stonewater (2) Limited has a loan in place with Stonewater Funding PLC. At 31 March 2018 the outstanding amount was £46.5m (2017: £21.6m).

Stonewater (5) Limited has a loan in place with Stonewater Funding PLC. At 31 March 2018 the outstanding amount was £31.0m (2017: £31.0m).

	2018	2017
	£'000	£'000
Loan balance (including issue costs)	233,018	133,559
Interest charged	8,022	6,292

Under the facilities the loans, which are repayable at various dates through to 2047, are secured by fixed charges over the housing properties of Stonewater Limited, Stonewater (2) Limited and Stonewater (5) Limited; cross guarantees cover any shortfall in the security and any unpaid interest and fees in respect of the loans. At 31 March 2018 the potential shortfall covered by the guarantee was nil as the valuation of the security provided by Stonewater Limited, Stonewater (2) Limited and Stonewater (5) exceeded the amount required.

	2018	2017
	£'000	£'000
Charge for the design and build service provided by Stonewater Procurement Limited	31,067	33,149
2.5% admin charge	777	829
Management fee charged by Stonewater Funding PLC	120	120

#### 34. Post Balance sheet events

The Group purchased 309 tenanted properties on 23 April 2018 from The Guinness Partnership Limited at a cost of £23.8m. The properties consist of two schemes which are located in Coventry. The first scheme is Tanyard Farm and is located in Tile Hill, about 3-4 miles from Coventry town centre. This estate consists of 2-4 bedroom houses with a total of **176** houses. The second scheme is Woodway Park and is located in Woodway Park, about 5 miles from Coventry town centre. This estate consists of 2-3 bedroom houses and 1-2 bedroom flats. In total there are **133** properties.

On 27 June 2018, the Association cancelled three swaps with Credit Suisse. Two of the swaps had a 2014 maturity date and the other matured in 2022.