

FINAL TERMS



ANZ New Zealand (Int'l) Limited
(Incorporated with limited liability in New Zealand)
(the "**Issuer**")

US\$60,000,000,000
Euro Medium Term Note Programme

Series No: 1953
Tranche No: 1

EUR 500,000,000 1.125 per cent. Notes due 20 March 2025
(the "**Notes**")

Issue Price: 99.967 per cent.

Guaranteed by ANZ Bank New Zealand Limited

Australia and New Zealand Banking Group Limited
BNP Paribas

DZ BANK AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main
UBS Limited
(the "**Joint Lead Managers**")

The date of these Final Terms is 16 March 2018

PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 16 May 2017 and the Supplemental Base Prospectuses dated 24 May 2017, 22 June 2017, 20 November 2017 and 20 February 2018 which together constitute a base prospectus (the "**Base Prospectus**") for the purposes of the Prospectus Directive. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus.

Full information on the Issuer, the Guarantor and the offer of the Notes described herein is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus is available for viewing on the website of the Issuer at <http://www.shareholder.anz.com/supplementary-disclosures-euro-medium-term-note-programme> and the Regulatory News Service operated by the London Stock Exchange at www.londonstockexchange.com/exchange/news/market-news/market-news-home.html and during normal business hours at the offices of the Paying Agents and copies may be obtained from Deutsche Bank AG, London Branch, Winchester House, 1 Great Winchester Street, London EC2N 2DB.

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|----|-------|--|--|
| 1. | (i) | Series Number: | 1953 |
| | (ii) | Tranche Number: | 1 |
| | (iii) | Date on which the Notes will be consolidated and form a single Series: | Not Applicable |
| 2. | (i) | Specified Currency or Currencies: | Euro (" EUR ") |
| | (ii) | Exotic Currency Payments: | Not Applicable |
| | (iii) | Exotic Currency Relevant Time: | Not Applicable |
| | (iv) | Exotic Currency Thomson Reuters Screen Page: | Not Applicable |
| 3. | | Aggregate Principal Amount: | |
| | (i) | Series: | EUR 500,000,000 |
| | (ii) | Tranche: | EUR 500,000,000 |
| 4. | | Issue Price: | 99.967 per cent. of the Aggregate Principal Amount |
| 5. | | Specified Denomination(s): | EUR 100,000 and integral multiples of EUR 1,000 thereafter. No Notes in definitive form will be issued with a denomination above EUR 199,000 |

6.	Calculation Amount:	EUR 1,000
7.	(i) Issue Date:	20 March 2018
	(ii) Interest Commencement Date:	Issue Date
8.	Maturity Date:	20 March 2025
9.	Interest Basis:	Fixed Rate
10.	Redemption/Payment Basis:	Redemption at Par
11.	Change of Interest or Redemption/Payment Basis:	Not Applicable

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

12.	Fixed Rate Note Provisions	Applicable
	(i) Rate(s) of Interest:	1.125 per cent. per annum payable annually in arrear
	(ii) (a) Interest Payment Date(s):	20 March in each year commencing on 20 March 2019, in each case subject to adjustment for payment purposes only in accordance with the Business Day Convention specified below
	(b) Interest Period(s):	As defined in Condition 4(l)
	(c) Interest Period Date:	As defined in Condition 4(l)
	(iii) Fixed Coupon Amount(s):	EUR 11.25 per Calculation Amount
	(iv) Broken Amount(s):	Not Applicable
	(v) Day Count Fraction:	Actual/Actual (ICMA)
	(vi) Business Day Convention:	Following Business Day Convention
	(a) Adjusted:	Not Applicable
	(b) No Adjustment:	Applicable
	(vii) Additional Business Centre(s):	New York
	(viii) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s):	The Fiscal Agent shall be the Calculation Agent
13.	Floating Rate Note Provisions	Not Applicable

14.	CMS Rate Note Provisions	Not Applicable
15.	Inverse Floating Rate Note Provisions	Not Applicable
16.	Zero Coupon Note Provisions	Not Applicable

PROVISIONS RELATING TO REDEMPTION

17.	Call Option	Not Applicable
18.	Put Option	Not Applicable
19.	Final Redemption Amount of each Note:	EUR 1,000 per Calculation Amount
20.	Early Redemption Amount payable on redemption for taxation reasons or on an Event of Default or other early redemption:	EUR 1,000 per Calculation Amount

GENERAL PROVISIONS APPLICABLE TO THE NOTES

21.	Form of Notes:	Bearer Notes Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Bearer Notes in definitive form on 60 days' notice (or, following a failure to pay principal, on 30 days' notice) by the Issuer and in the limited circumstances specified in the Permanent Global Note
22.	Payment Business Day Convention:	Following
23.	Additional Financial Centre(s):	New York
24.	Details relating to Instalment Notes, including Instalment Amount(s) and Instalment Date(s):	Not Applicable
25.	Redenomination, renominalisation and reconventioning provisions:	Not Applicable

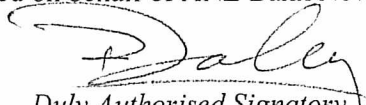
DISTRIBUTION

26.	US Selling Restrictions:	TEFRA D Rules; Regulation S Category 2
27.	Prohibition of Sales to EEA Retail Investors:	Not Applicable

Signed on behalf of ANZ New Zealand (Int'l) Limited:

By: 
Duly Authorised Attorney

Signed on behalf of ANZ Bank New Zealand Limited:

By: 
Duly Authorised Signatory

PART B — OTHER INFORMATION

1. LISTING

- | | | |
|------|---|--|
| (i) | Listing and Admission to trading: | Application is expected to be made by the Issuer (or on its behalf) for the Notes to be admitted to trading on the London Stock Exchange's Regulated Market and admitted to the Official List of the UK Listing Authority with effect from or about the Issue Date |
| (ii) | Estimate of total expenses related to admission to trading: | £3,600 |

2. RATINGS

Ratings:	The Notes to be issued are expected to be rated: Standard & Poor's (Australia) Pty. Ltd: AA- Moody's Investors Service Pty. Limited: A1 Fitch Australia Pty Ltd: AA-
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3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

Save for the fees payable to the Joint Lead Managers, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer, including conflicting interests

4. YIELD

Indication of yield:	The yield for the Notes will be 1.130 per cent. per annum on the Issue Date and will be calculated on the basis of the compound annual rate of return as if the Notes were to be purchased at the Issue Price on the Issue Date and held to maturity. This is not an indication of future yield
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5. OPERATIONAL INFORMATION

ISIN:	XS1794394848
Temporary ISIN:	Not Applicable
Common Code:	179439484
Temporary Common Code:	Not Applicable

Any clearing system(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking, *société anonyme* and the relevant identification number(s): Not Applicable

Delivery: Delivery against payment

ANNEX TO FINAL TERMS - SUMMARY OF THE NOTES

Summaries are made up of disclosure requirements known as 'Elements'. These elements are numbered in Sections A – E (A.1 – E.7).

This summary contains all the Elements required to be included in a summary for this type of securities and Issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and Issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary with the mention of 'not applicable'.

Section A - Introduction and Warnings		
Element	Title	
A.1	Introduction and warnings	<p><i>This summary must be read as an introduction to this Base Prospectus and any decision to invest in the Notes should be based on a consideration of the Base Prospectus as a whole, including any information incorporated by reference. Following the implementation of the Prospectus Directive (Directive 2003/71/EC) (as amended, the "Prospectus Directive") in each Member State of the European Economic Area, no civil liability will attach to the Issuer in any such Member State solely on the basis of this summary, including any translation thereof, unless it is misleading, inaccurate or inconsistent when read together with the other parts of the Base Prospectus, including any information incorporated by reference or it does not provide, when read together with the other parts of this Base Prospectus, key information in order to aid investors when considering whether to invest in the Notes. Where a claim relating to the information contained in this Base Prospectus is brought before a court in a Member State of the European Economic Area, the plaintiff may, under the national legislation of the Member State, be required to bear the costs of translating the Base Prospectus before the legal proceedings are initiated.</i></p>
A.2	Consents by the Issuer to the use of the Base Prospectus for subsequent resale or final placement of the Notes	<p>Certain Tranches of Notes with a denomination of less than €100,000 (or its equivalent in any other currency) may be offered in circumstances where there is no exemption from the obligation under the Prospectus Directive to publish a prospectus. Any such offer is referred to as a "Public Offer".</p> <p><i>Issue-specific Summary:</i></p> <p>Not Applicable; the Notes are issued in denominations of at least €100,000 (or its equivalent in any other currency).</p>

Section B – Issuer and Guarantor																																				
B.1	Legal and commercial names of the Issuer	ANZ New Zealand (Int'l) Limited ("ANZNIL").																																		
B.2	Domicile and legal form of the Issuer, legislation under which they operate and countries of incorporation	ANZNIL is a company limited by shares, incorporated in New Zealand and with its registered office in New Zealand and its executive office in the United Kingdom. ANZNIL is a wholly-owned subsidiary of ANZ Bank New Zealand Limited ("ANZ New Zealand").																																		
B.4B	Known trends with respect to the Issuer and the industry in which it operates	Not applicable; there are no known trends affecting ANZNIL or the industries in which it operates.																																		
B.5	The Issuer's group	<p>The Group is one of the four major global banking groups headquartered in Australia.</p> <p>The Issuer (ANZNIL) is a wholly-owned subsidiary of ANZ New Zealand, which in turn is a wholly-owned subsidiary of Australia and New Zealand Banking Group Limited ("ANZBGL"), the Group's parent company. ANZNIL is a funding vehicle for the ANZ New Zealand group.</p>																																		
B.9	Profit forecast or estimate	Not applicable; no profit forecast or estimate is made.																																		
B.10	Audit report qualifications	Not applicable; there are no qualifications in the audit report.																																		
B.12	Selected historical key financial information of the Issuer, no material adverse change statement and description of significant changes in financial or trading position of the Issuer	<table><thead><tr><th></th><th>FY17 (NZ\$)</th><th>FY16 (NZ\$)</th><th>FY15 (NZ\$)</th></tr></thead><tbody><tr><td colspan="4">ANZNIL</td></tr><tr><td>Profit before income tax (\$m)</td><td>7</td><td>6</td><td>7</td></tr><tr><td>Profit after income tax (\$m)</td><td>5</td><td>4</td><td>5</td></tr><tr><td>Amounts due from ANZ New Zealand (\$m)</td><td>21,263</td><td>21,317</td><td>20,824</td></tr><tr><td>Total Assets (\$m)</td><td>21,263</td><td>21,317</td><td>20,824</td></tr><tr><td>Total Liabilities (\$m)</td><td>21,258</td><td>21,312</td><td>20,819</td></tr><tr><td>Total Equity (\$m)</td><td>5</td><td>5</td><td>5</td></tr></tbody></table> <p>There has been no significant change in the financial or trading position of ANZNIL since 30 September 2017 and no material adverse change in the prospects of ANZNIL since 30 September 2017, the date of ANZNIL's last published audited financial statements.</p>				FY17 (NZ\$)	FY16 (NZ\$)	FY15 (NZ\$)	ANZNIL				Profit before income tax (\$m)	7	6	7	Profit after income tax (\$m)	5	4	5	Amounts due from ANZ New Zealand (\$m)	21,263	21,317	20,824	Total Assets (\$m)	21,263	21,317	20,824	Total Liabilities (\$m)	21,258	21,312	20,819	Total Equity (\$m)	5	5	5
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B.13	Recent events material to the evaluation of the Issuer's solvency	Not applicable. There have been no recent events particular to ANZNIL which are to a material extent relevant to the evaluation of ANZNIL's solvency.
B.14	Dependence upon other members of the Issuers' group	ANZNIL is largely dependent on its parent, ANZ New Zealand, as ANZ New Zealand fully guarantees all obligations under ANZNIL's funding programmes.
B.15	Principal activities	ANZNIL's principal activities include the provision of funding facilities and wholesale financing to ANZ New Zealand.
B.16	Ownership and control	ANZNIL is a wholly-owned subsidiary of ANZ New Zealand.
B.17	Rating	<p>ANZNIL has the following debt ratings for long-term unsubordinated unsecured obligations under the Programme:</p> <p>Standard & Poor's (Australia) Pty. Ltd ("S&P"): AA-</p> <p>Moody's Investors Service Pty. Limited ("Moody's"): A1</p> <p>Fitch Australia Pty Ltd ("Fitch"): AA-</p> <p><i>Issue-specific Summary:</i></p> <p>The Notes to be issued are expected to be rated:</p> <p>S&P: AA-</p> <p>Moody's: A1</p> <p>Fitch: AA-</p>
B.18	Nature and scope of the Guarantee	The payments of all amounts due in respect of any Notes issued by ANZNIL will be unconditionally and irrevocably guaranteed by ANZ New Zealand (the " Guarantor "). The Guarantee constitutes direct, unconditional and unsecured obligations of the Guarantor which (save for certain debts of the Guarantor required to be preferred by law) will at all times rank <i>pari passu</i> among themselves and equally with all other unsubordinated and unsecured obligations of the Guarantor.
B.19 B.1	Legal and commercial names of the Guarantor	ANZ Bank New Zealand Limited.

B.19 B.2	Domicile and legal form of the Guarantor, legislation under which they operate and countries of incorporation	ANZ New Zealand is a company limited by shares, incorporated in New Zealand under the New Zealand Companies Act 1993 and with its registered and principal executive offices also in New Zealand.																																																											
B.19 B.4b	Known trends with respect to the Guarantor and the industry in which it operates	Not applicable; there are no known trends affecting ANZ New Zealand or the industries in which it operates.																																																											
B.19 B.5	The Guarantor's group	The Guarantor (ANZ New Zealand) is a wholly-owned subsidiary of ANZBGL, the Group's parent company. ANZ New Zealand is the largest bank by market share in New Zealand.																																																											
B.19 B.9	Profit forecast or estimate	Not applicable; no profit forecast or estimate is made.																																																											
B.19 B.10	Audit report qualifications	Not applicable; there are no qualifications in the audit report.																																																											
B.19 B.12	Selected historical key financial information of the Guarantor, no material adverse change statement and description of significant changes in financial or trading position of the Guarantor	<table><thead><tr><th></th><th>1Q18 (unaudited) (NZ\$)</th><th>1Q17 (unaudited) (NZ\$)</th><th>FY17 (NZ\$)</th><th>FY16 (NZ\$)</th><th>FY15 (NZ\$)</th></tr></thead><tbody><tr><td>Operating income (\$m)</td><td>1,107</td><td>952</td><td>3,975</td><td>3,854</td><td>4,050</td></tr><tr><td>Operating expenses (\$m)</td><td>386</td><td>369</td><td>1,468</td><td>1,599</td><td>1,512</td></tr><tr><td>Credit impairment charge (\$m)</td><td>12</td><td>38</td><td>62</td><td>150</td><td>74</td></tr><tr><td>Income tax expense (\$m)</td><td>199</td><td>152</td><td>680</td><td>570</td><td>681</td></tr><tr><td>Statutory Net Profit after Tax (\$m)</td><td>510</td><td>393</td><td>1,765</td><td>1,535</td><td>1,783</td></tr><tr><td>Dividend per share (cents)</td><td>0</td><td>0</td><td>50</td><td>40</td><td>65</td></tr><tr><td>Net loans and advances (\$m)</td><td>121,454</td><td>116,279¹</td><td>120,539¹</td><td>114,623</td><td>106,357</td></tr><tr><td>Customer deposits (\$m)</td><td>100,369</td><td>94,337¹</td><td>96,829¹</td><td>91,360</td><td>84,870</td></tr></tbody></table> <p>There has been no significant change in the financial or trading position of ANZ New Zealand and its subsidiaries taken as a whole since 31 December 2017, and no material adverse change in the prospects of ANZ New Zealand since 30 September 2017, the date of its last published audited financial statements.</p> <p>¹ FY17 Net loans and advances and Customer deposits include assets and liabilities held for sale.</p>							1Q18 (unaudited) (NZ\$)	1Q17 (unaudited) (NZ\$)	FY17 (NZ\$)	FY16 (NZ\$)	FY15 (NZ\$)	Operating income (\$m)	1,107	952	3,975	3,854	4,050	Operating expenses (\$m)	386	369	1,468	1,599	1,512	Credit impairment charge (\$m)	12	38	62	150	74	Income tax expense (\$m)	199	152	680	570	681	Statutory Net Profit after Tax (\$m)	510	393	1,765	1,535	1,783	Dividend per share (cents)	0	0	50	40	65	Net loans and advances (\$m)	121,454	116,279 ¹	120,539 ¹	114,623	106,357	Customer deposits (\$m)	100,369	94,337 ¹	96,829 ¹	91,360	84,870
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B.19 B.13	Recent events material to the evaluation of the Guarantor's solvency	Not applicable. There have been no recent events particular to ANZ New Zealand which are to a material extent relevant to the evaluation of ANZ New Zealand's solvency.
B.19 B.14	Dependence upon other members of the Guarantor's group	Not applicable. ANZ New Zealand is not dependent upon other Group entities.
B.19 B.15	Principal activities	ANZ New Zealand's principal activities are providing banking products and services to personal customers, small and medium sized businesses and large corporates and financial institutions in New Zealand, and investment and insurance services to individuals.
B.19 B.16	Ownership and control	ANZ New Zealand is a wholly-owned subsidiary of ANZBGL.
B.19 B.17	Rating	<p>ANZ New Zealand has the following debt ratings for long-term unsubordinated unsecured obligations under the Programme:</p> <p>S&P: AA-</p> <p>Moody's : A1</p> <p>Fitch: AA-</p>
Section C – The Notes		
C.1	Type and class of Notes including security identification number	<p>The Notes described in this Summary (the "Notes") will either pay fixed rate or floating rate interest, or be inverse floating rate or zero coupon Notes (which do not pay interest).</p> <p>Notes will be issued in one or more series (each a "Series") and each Series may be issued in tranches (each a "Tranche") on the same or different issue dates. The Notes of each Series are intended to be interchangeable with all other Notes of that Series. Each Series will be allocated a unique Series number and identification code.</p> <p>Denomination: Notes will be issued in such denominations as may be specified as the Specified Denomination(s), subject to compliance with all applicable legal and/or regulatory and/or central bank requirements.</p> <p>Interest: The Notes may bear fixed, floating rate or inverse</p>

		<p>floating rate interest or may be non-interest bearing.</p> <p>Form: The Notes may be in bearer or registered form.</p> <p>Issue-specific Summary:</p> <p>Denomination: EUR 100,000 and integral multiples of EUR 1,000 thereafter. No Notes in definitive form will be issued with a denomination above EUR 199,000.</p> <p>Interest: The interest payable in respect of the Notes will be determined by reference to a fixed rate of interest.</p> <p>Form: The Notes will initially be issued in temporary global form.</p> <p>Identification: Series Number: 1953, Tranche Number: 1.</p> <p>ISIN: XS1794394848</p> <p>Common Code: 179439484</p> <p>Governing Law: The Notes will be governed by English law.</p>
C.2	Currency	<p>Subject to compliance with all relevant laws, regulations and directives, Notes may be denominated in such currencies as the relevant Issuer and the relevant Dealer(s) agree.</p> <p>Issue-specific Summary: Euro.</p>
C.5	Restrictions on free transferability	<p>The Notes will be offered and sold outside the United States to non-U.S. persons in reliance on "Regulation S" under the Securities Act and all sales or transfers must comply with all applicable transfer restrictions.</p> <p>Interests in Notes traded in any clearing system will be transferred in accordance with the procedures and regulations of that clearing system.</p> <p>Other than as set out above, the Notes are freely transferable.</p>
C.8	Rights attached to the Notes including ranking and any limitation to those rights	<p>Notes will be issued at a price and in such denominations as may be agreed between the relevant Issuer and the relevant Dealer(s) at the time of issuance.</p> <p>Status: The Notes constitute direct, unconditional and unsecured obligations of the Issuer ranking <i>pari passu</i> among themselves and (save for certain debts of the Issuer required to be preferred by the applicable law including (but not limited to), where the Issuer is ANZBGL, those in respect of protected accounts (as defined in the Banking Act</p>

		<p>1959 of Australia) in Australia and various debts due to the Australian Prudential Regulation Authority and the Reserve Bank of Australia required to be preferred by Australian law) with all other present and future unsubordinated and unsecured obligations of the Issuer.</p> <p>Taxation: All payments in respect of the Notes shall be made without withholding or deduction for any Taxes imposed by the relevant Issuer's country of incorporation (or any other authority or subdivision thereof or therein) or tax jurisdiction unless such withholding or deduction is required by law.</p> <p>Events of Default: If any of the Events of Default occurs and is continuing then any Note will become due and payable immediately upon the serving of written notice to the Fiscal Agent by the holder.</p> <p>Negative Pledge: The Notes are not subject to a negative pledge provision. This means that the Issuers are not restricted from granting security over assets for other comparable bond financings.</p> <p>Cross Default: The Notes are not subject to a cross default provision. Therefore a default under any of the Issuers' or the Guarantor's other financing arrangements will not trigger an Event of Default under the Notes.</p> <p>Meetings: The terms of the Notes contain provisions for calling meetings of holders of the Notes to consider matters affecting their interests generally. These provisions permit defined majorities to bind all holders, including holders who did not attend and vote at the relevant meeting and holders who voted in a manner contrary to the majority.</p>
C.9	Rights attached to the Notes including ranking and any limitation to those rights, details of the interest payable, indication of yield and representative of holders	<p>Interest</p> <p>Notes may or may not bear interest. Interest-bearing Notes will either bear interest payable at a fixed rate, a floating rate or an inverse floating rate.</p> <p><i>Issue-specific Summary:</i></p> <p>The Notes bear interest from (and including) 20 March 2018 (the "Issue Date") at the fixed rate of 1.125 per cent. per annum. The yield of the Notes as at the Issue Date is 1.130 per cent. per annum. Interest will be paid annually on 20 March in each year. The first interest payment will be made on 20 March 2019.</p>

		<p>Redemption</p> <p>The terms under which Notes may be redeemed (including redemption by instalments, the Maturity Date and the price at which they will be redeemed on the Maturity Date as well as any provisions relating to early redemption) will be agreed between the Issuer and the relevant Dealer(s) at the time of issue of the relevant Notes.</p> <p><i>Issue-specific Summary:</i></p> <p>Subject to any purchase and cancellation or early redemption, the Notes will be redeemed on 20 March 2025 at 100 per cent. of their principal amount.</p> <p>Representative of holders</p> <p>Not applicable. There is no representative of the Noteholders.</p> <p>Indication of yield</p> <p>The yield for the Notes will be 1.130 per cent. per annum on the Issue Date and will be calculated on the basis of the compound annual rate of return if the relevant Notes were to be purchased at the Issue price on the Issue Date and held to maturity. This is not an indication of future yield.</p>
C.10	Rights attached to the securities including ranking, any limitation to those rights, details of the interest payable, indication of yield, representative of holders and effect of underlying instrument on the value of the investment	Not applicable. There is no derivative element to the interest payable.
C.11	Admission to trading	Application has been made to admit Notes issued during the period of 12 months from the date of the Base Prospectus to the Official List of the UK Listing Authority and to trading on the regulated market of the London Stock Exchange.

		<p><i>Issue-specific Summary:</i></p> <p>Application is expected to be made for the Notes to be admitted to listing on the Official List of the UK Listing Authority and to trading on the regulated market of the London Stock Exchange with effect from or about the Issue Date.</p>
C.21	Markets where Notes will be traded	<p>Application has been made to admit Notes issued during the period of 12 months from the date of the Base Prospectus to trading on the regulated market of the London Stock Exchange.</p> <p><i>Issue-specific Summary:</i></p> <p>Application is expected to be made for the Notes to be admitted to trading on the regulated market of the London Stock Exchange with effect from or about the Issue Date.</p>
Section D – Risks		
D.2	Key risks that are specific to the Issuer	<p>There are a number of factors which could cause ANZNIL's actual results to differ, in some instances materially, from those anticipated. By investing in the Notes, an Investor is exposed to the risk that some or all of these factors could negatively affect ANZNIL and, in turn, negatively impact the value of the Notes.</p> <p>As a subsidiary of a bank, ANZNIL's activities are exposed to a complex and varied set of risks. If any of these risks materialise, there is the potential they could adversely impact ANZNIL's business, operations and financial condition.</p> <p>The key risks inherent in ANZNIL's operations can be broadly grouped under the main categories of:</p> <p>capital adequacy risk (being the risk of loss arising from ANZNIL failing to maintain the level of capital required by prudential regulators and other key stakeholders (shareholders, debt investors, depositors, rating agencies) to support ANZNIL's consolidated operations and risk appetite);</p> <p>credit risk (being the risk of financial loss to ANZNIL resulting from a counterparty failing to fulfil its obligations, or from a decrease in credit quality of a counterparty resulting in a loss in value);</p> <p>market risk (stemming from ANZNIL's trading and balance sheet activities and being the risk to ANZNIL's earnings arising from changes in interest rates, foreign exchange</p>

		<p>rates, credit spreads, volatility, correlations or from fluctuations in bond, commodity or equity prices);</p> <p>liquidity and funding risk (being the risk that ANZNIL is unable to meet its payment obligations as they fall due, including repaying depositors or maturing wholesale debt, or that ANZNIL has insufficient capacity to fund increases in assets);</p> <p>operational risk (being the risk of loss to ANZNIL resulting from inadequate or failed internal processes, people and systems, or from external events, including legal risk and the risk of reputation loss, or damage arising from inadequate or failed internal processes, people and systems, but excluding strategic risk);</p> <p>compliance risk (being the probability and impact of an event that results in a failure to act in accordance with laws, regulations, industry standards and codes, internal policies and procedures and principles of good governance as applicable to ANZNIL's businesses);</p> <p>reputational risk (being the risk of loss caused by adverse perceptions of ANZNIL held by the public, shareholders, investors, regulators, or rating agencies that directly or indirectly impact earnings, capital adequacy or value);</p> <p>insurance risk (being the risk to ANZNIL of unexpected losses resulting from worse than expected claims experience (variation in timing and amount of insurance claims due to incidence or non-incidence of death, sickness, disability or general insurance claims) and includes inadequate or inappropriate underwriting, claims management, reserving, insurance concentrations, reinsurance management, product design and pricing which will expose an insurer to financial loss and the consequent inability to meet its liabilities);</p> <p>reinsurance risk (being the risk to ANZNIL that a reinsurer fails to meet their contractual obligations, i.e. to pay reinsurance claims when due); and</p> <p>strategic risk (being the risk that affects or is created by ANZNIL's business strategy and strategic objectives).</p> <p>ANZNIL is not directly exposed to all of the above risks. This is because ANZNIL on-lends to ANZ New Zealand on matching terms all funds raised by ANZNIL under its funding programmes and ANZ New Zealand fully guarantees all obligations under ANZNIL's funding programmes. As a result, ANZNIL is largely dependent on its parent, ANZ New Zealand, and so all of the above risks</p>
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		<p>indirectly impact ANZNIL.</p> <p>If any of these key risks actually occurs, ANZNIL's business, operations, financial condition or reputation could be materially adversely affected, with the result that the trading price of the Notes could decline and investors could lose all or part of their investment. Importantly, ANZNIL's risk profile at any point in time, including the probability and impact of certain risks occurring, is heavily influenced by (and invariably changes over time according to) prevailing general business, economic and market conditions in the major countries and regions in which ANZNIL operates or trades.</p>
D.3	Key risks that are specific to the Notes	<p>Investing in Notes will be subject to risks and no bank deposit protection scheme applies to the Notes. These risks include the fact that a majority of Noteholders may bind the minority, that taxes may be withheld from the Notes and that no trading market exists for the Notes, so they may be illiquid.</p> <p><i>Issue-specific Summary:</i></p> <p>Unlike a bank deposit, the Notes are not protected by the Banking Act 1959 of Australia or any deposit protection scheme in any other jurisdiction. As a result, no compensation will be paid to an investor in the Notes upon the failure of ANZNIL and/or the Guarantor. If ANZNIL and/or the Guarantor go out of business or become insolvent, Noteholders may lose all or part of their investment in the Notes.</p> <p>An investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of the Fixed Rate Notes and the interest paid under Fixed Rate Notes will be less than the then applicable market interest rate.</p> <p>The conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.</p> <p>The holder may not receive payment of the full amounts due in respect of the Notes as a result of amounts being withheld by ANZNIL or the Guarantor in order to comply with applicable law.</p> <p>Notes may have no established trading market when issued,</p>

		<p>and one may never develop, or may be illiquid. In such case, investors may not be able to sell their Notes easily or at favourable prices.</p> <p>Investors are exposed to the risk of changes in law or regulation affecting the value of Notes held by them.</p>
Section E – The Offer		
E.2b	Reasons for the offer and use of proceeds	<p>The net proceeds of the issue of the Notes will be used by the relevant Issuer (in the case of ANZBGL and ANZ New Zealand) for its general corporate purposes. Where ANZNIL is the Issuer, ANZNIL will on-lend the net proceeds of the issue of the Notes to ANZ New Zealand, for ANZ New Zealand's general corporate purposes.</p> <p><i>Issue-specific Summary:</i></p> <p>ANZNIL intends to on-lend the net proceeds of the issue of the Notes to ANZ New Zealand for ANZ New Zealand's general corporate purposes.</p>
E.3	Terms and conditions of the offer	<p>The terms and conditions of each offer of Notes will be determined by agreement between the relevant Issuer and the relevant Dealer(s) at the time of each issue.</p> <p><i>Issue-specific Summary:</i></p> <p>Not Applicable; the Notes are issued in denominations of at least €100,000 (or its equivalent in any other currency).</p>
E.4	Interests material to the issue/offer including conflicting interests	<p>The relevant Dealers may be paid fees in relation to any issue of Notes under the Programme. Any such Dealer and its affiliates may also have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuers and (in the case of issues of Notes by ANZNIL) the Guarantor and their affiliates in the ordinary course of business.</p> <p><i>Issue-specific Summary:</i></p> <p>Save for the fees payable to ANZBGL, BNP Paribas, DZ BANK AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main and UBS Limited as joint lead managers, so far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the offer, including conflicting interests.</p>

E.7	Estimated expenses charged to the investor by the issuer	Not applicable. No expenses will be charged to the Investor by the Issuer.
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