

**St James House plc**  
**(Formerly Boxhill Technologies plc)**

Annual report and financial statements

Registered number 04458947  
31 January 2019

## Company Information

### **DIRECTORS**

Lord E T Razzall  
A J A Flitcroft (Resigned 1 Feb 2019)  
C M Hyman  
A Rudolf  
C A McCormick (Appointed 30 Jan 2019)  
G Paton (Appointed 30 Jan 2019)

### **SECRETARY**

A J A Flitcroft

### **COMPANY NUMBER**

04458947

### **REGISTERED OFFICE**

30-35 Pall Mall  
London  
SW1Y 5LP

### **NOMINATED ADVISER AND BROKER**

Allenby Capital Limited  
5 St Helens Place  
London  
EC3A 6AB

### **AUDITOR**

MHA MacIntyre Hudson  
Pennant House  
1-2 Napier Court  
Napier Road  
Reading  
RG1 8BW

### **REGISTRAR**

SLC Registrars Limited  
Elder House  
St. Georges Business Park  
Brooklands Road  
Weybridge  
Surrey  
KT13 0TS

### **PRINCIPAL BANKER**

Lloyds TSB Bank PLC  
134 High Street  
Stourbridge  
West Midlands  
DY8 1DS

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## Strategic report

### Operating and Financial Review for the year ending 31 January 2019

The principal activities of St James House plc (formerly Boxhill Technologies plc) are that of lottery administrators and the provision of payment processing products and services.

Prize Provision Services Limited ('PPSL') is licensed by the UK Gambling Commission as an External Lottery Manager ('ELM') to provide administration services to societies. It administers all aspects such as lottery draws, prizes, player accounts, financial and data administration required by law to run a lottery.

During the year to 31 January 2019, a number of organisational and structural changes were made to the business in order to deliver future revenue growth:

#### *Launch of Market Access*

During 2018, St James House PLC established Market Access Limited ('Market Access') as a wholly owned subsidiary to operate a foreign exchange ("FX") and treasury services business and provide payment processing to low risk clients, with the intention of generating a more stable growth pattern than had been seen with Emex's traditional customer base (referred to as Non-Conforming Customers). Additionally, the management is based in London and benefits from the additional direct support the Board and the team based there can offer.

#### *Sale of Emex*

On 30 July 2018, the Group separated the provision of payment services to Non-Conforming Customers from the rest of the Group through the sale of Emex (UK) Group Limited, Emexconsult Limited and Emex Technologies Limited (collectively "Emex") to MDC Nominees Limited. This included the disposal of all assets and liabilities that formed part of the Payment Processing operating segment as at and for the year ended 31 January 2018 (the "Transaction"). The consideration for Emex was £2,000,000, satisfied through the issue by MDC Nominees Limited of a Loan Note, which has the following key terms:

- Amount - £2,000,000
- Term - 10 years
- Interest rate - 0 per cent
- Security - A debenture over the issued share capital of Emex Technologies Limited, Emexconsult Ltd, Net World Limited and Emex (UK) Group Limited
- Repayment - by way of the establishment of a sinking fund into which the net revenues of Emex resulting from the customers left in place at the time of the transaction or any new Non-Conforming Customers referred by Market Access shall be transferred on a monthly basis and used for general working capital purposes and any balance outstanding at the end of 10 years, after the above sinking fund has been extinguished, by MDC Nominees Limited.

As part of the Transaction, whilst Non-Conforming Customers of Emex remained with the Emex Group, Conforming customers were given the opportunity from October 2018 to engage with Market Access Limited as part of the transaction, clear of any liabilities. In consideration of this arrangement for the Conforming Customers, St James House plc agreed to issue 100,000,000 Shares (pre-consolidation) to MDC Nominees Limited.

Under the terms of the Transaction, Market Access continues to have an ongoing commercial relationship with MDC Nominees Limited, with Market Access referring any new Non-Conforming Customers to MDC Nominees Limited and Market Access providing certain ongoing support services. Once the Loan Note is fully repaid, Market Access will receive a commission of 50 per cent of the net revenues resulting from the Non-Conforming Customers both in place at the time of the Transaction and those subsequently referred to MDC Nominees Ltd by Market Access.

These businesses were in a significant net liabilities position which had arisen from the working capital shortfall between cash balances and client fund liabilities in EmexGo. Therefore, their disposal helps to establish a better balance sheet position for the continuing Group. Subsequent to the disposal, Emex Technologies Limited has entered into Administration. The Directors, having taken external legal advice, are satisfied that the Group has no further obligations or liabilities related to this matter.

## Strategic report (*continued*)

MDC Nominees Limited is owned by John Botros, a director of certain Group subsidiaries and a substantial shareholder (as defined by the AIM Rules) of St James House plc. The Transaction therefore constituted a related party transaction under the AIM Rules.

Whilst, the loan note of £2,000,000 was issued with 0% interest, the value of the investment is reflected in the Balance sheet as at 31 January 2019 at a value of £1,722,000 (2018: £nil), reflecting a 2.5% discount rate over the expected repayment period. Interest income relating to the investment of £22,000 was included in the loss before tax for the year ending 31 January 2019 (2018: £nil)

### *Issue of Equity*

On 23 April 2018 (admitted to trade on AIM with effect from 30 April 2018), new shares totalling 410,000,000 Ordinary Shares (pre-consolidation) of 0.1 pence each ('Ordinary Shares') were issued in settlement of amounts invoiced:

1. 140,000,000 Ordinary Shares for consultancy fees totalling £140,000 from Moorhen Limited, a company controlled by Phil Jackson, in relation to his contracted ongoing role within the payment services division of the Group.
2. 10,000,000 Ordinary Shares for consultancy fees totalling £10,000 from FS Business Limited, a company controlled by Andrew Flitcroft, in relation to his contracted services as Finance Director and company secretary of the Group.
3. The Board agreed contractual terms with John Botros trading as St. James Street Chambers in relation to the legal work involved in the integration of Timegrand Limited with the newly established Market Access in February 2018 and post-acquisition dealings with the Gambling Commission for a total consideration of £100,000.
4. The Board agreed contractual terms with Bluedale Corporate Limited ('Bluedale') in relation to the corporate finance work involved in the establishment of Market Access Limited (announced on 28 March 2018) and post-establishment activities for a total consideration of £160,000. Bluedale is a company controlled by John Botros.

Also, on 23 April 2018, 20,000,000 share options were granted to each of Clive Hyman, Arno Rudolf and Cath McCormick at an exercise price of 0.1 pence per share and a life of 5 years.

In addition, on 9 May 2018 (admitted to trade on AIM with effect from 14 May 2018), new shares totalling 50,000,000 Ordinary Shares of 0.1 pence each were issued in settlement of invoices for consultancy fees totalling £50,000 from Nineteen Twelve Management Limited, a company controlled by James Rose.

### *Suspension of Shares*

On 1 August 2018 trading in the Company's Ordinary Shares were suspended on AIM. This was as a result of the Company being unable to finalise the annual report and consolidated accounts for the year to 31 January 2018. As stated in the announcement to the market on 1 August 2018, certain outstanding information from one of the Company's banks remained outstanding along with the final risk review relating to the high value transfer service ("HVTs") announced on 28 July 2017. Whilst the final risk review for the HVTs was resolved in early September 2018 (and announced to the Market on 17 September 2018), the obtaining of the necessary information related to a bank account in the name of Networld Ltd proved much harder than originally expected. Following the dismissal of a former subsidiary director (the "FSD"), a change to the bank account mandate for this bank account (where the FSD was the sole authorised signatory) was not possible.

These issues also delayed the introduction of payment processing services by Market Access and the receipt of amounts from MDC Nominees Limited.

Following the publication of the accounts for the year ended 31 January 2018, along with those for the six months to 31 July 2018, the suspension of share trading was lifted and trading in the Company's Ordinary Shares resumed on AIM on 30 January 2019.

### *Change in Head Office*

In order to deliver improved centralised and fewer regional controls the company opened operational offices in London and senior staff based in UK now have direct operational and financial responsibility for overseas operations, ensuring changes in focus are reflected quickly and directly in our domestic and overseas activities and continue to support our clients as changes in regulations and technology mean that we must remain agile and open to change as the market develops in a post Brexit world.

## Strategic report (*continued*)

### *Change in Senior Management/Board*

With effect from 30 January 2019, Graeme Paton and Cath McCormick were appointed to the Board of St James House PLC as Chief Executive Officer and Finance Director respectively.

### *Lottery Product Offerings*

In April 2018, Prize Provision Services Ltd (PPSL) entered into an agreement with Unite, one of the UK's largest membership organisations. The size of the deal generates an opportunity to significantly increase the size of the lottery business on its own. PPSL provides lottery administration, marketing and promotional services along with a standalone website operated under a bespoke brand. The minimum viable product launched on December 1<sup>st</sup>, 2018 and the first players entered into draws in January 2019.

In addition, a scratch-card product has recently been launched which will be available to all lottery clients. The product offers further choice and flexibility to all clients to be able to produce a product which both immediately appeals to their supporters while giving a good profit margin.

Expected to retail at £1 with a £1,000 top prize, the scratch-cards are expected to best benefit those societies who regularly meet face to face with supporters in any environment and offer an impulse purchase which a subscription lottery does not.

In addition, there is a strong pipeline of new Weather Lottery and Sports Club Lottery charities and societies.

### **Financial key performance indicators (“KPI’s”)**

KPIs provide an illustration of management's ability to successfully deliver against the Group's strategic objectives. The Board periodically reviews the KPIs of the Group taking into account the strategic objectives and the challenges facing implementation of such. The measures reflect the Group's development focused strategy, the importance of a positive cash position and our underlying commitment to ensuring safe operations. These KPI's can be categorised into operational and financial. These include, but are not limited to:

- Revenue
- Gross profit
- EBITDA
- Profit before taxation

The Group Board review these indicators at least once a month. Explanations are sought and given for any material variances and the management are required to provide plans to resolve any performance failures as they occur during the year.

As the business grows and increases its expenditure on internally generated and externally purchased tangible and intangible assets, resulting in increased depreciation and amortisation, the business has moved to measuring performance using EBITDA as it provides a better measurement of underlying operational performance.

EBITDA is defined as profit before tax, net finance costs, depreciation and amortisation.

### ***Financial Summary***

For the full year to 31 January 2019 the Group recorded total comprehensive income of £398,000 compared to a loss of £1,809,000 for the ended 31 January 2018 and an EBITDA loss of £2,176,000 compared to an EBITDA loss of £1,628,000 for the year ended 31 January 2018.

In summary, for the year to 31 January 2019 the Group performance was as follows:

Revenue : £938,000 (2018: £458,000)  
Gross Profit : £686,000 (2018: £215,000)  
EBITDA : Loss of £2,285,000 (2018 : Loss of £604,808)  
Depreciation & Amortisation : £498,000 (2018 : £116,000)  
(Loss)/profit before tax : Loss of £2,755,000 (2018: Loss of £721,000)

The above figures exclude the gain on the sale of the Emex group of companies of £3,505,000 , as detailed in note 8.

Including both activity from discontinued operations and the profit on sale of the Emex group, results in a total comprehensive income of £398,000 (2018: loss of £1,809,000).

## Strategic report (*continued*)

As can be seen in note 2, the overall loss after tax comprised a loss of £56,000 (2018: Loss of £16,000) in the Lottery business and a loss of £979,000 (2018: Loss of £1,147,000) in the Payment processing businesses, further reduced by unallocated central costs of £1,622,000 (2018: £588,000).

Depreciation and Amortisation in the year to 31 January 2019 was £498,000 (2018: £122,000), with the increase compared to the previous year relating to an amortiation catch-up resulting from a change in the useful life of the Timegrand software from 10 to 5 years.

Performance in the payments processing business in the year to 31 January 2019 was impacted by the corporate changes undertaken by the Group as it realigned itself and began to build a presence in a more competitive market. Payments processing income during the year to 31 January 2019 was £575,000 (2018: £909,000), with the reduction resulting from the time taken to develop the products, services and infrastructure required to deliver a full suite of financial products through Market Access Limited. In addition, the Board, upon a review of the underlying performance of Emex, found that prior to its sale, the team in Malta had failed to deliver either the growth in revenues or the cost savings required to ensure that the Company operated at an acceptably profitable level. The anticipated returns on investments in people, travel and expenses were not delivered.

Following the previous year's consolidatory work, PPSL implemented its growth strategy for the business. In addition to the continued development of client services, 2018 saw the launch of the Sports Club Lottery, designed to support sporting societies raise money through their own lottery.

As a result, the trend of reducing revenue experienced in the Lottery segment for several years was halted in Autumn 2017, and through the year to 31 January 2019 small month-on-month revenue growth was experienced, with that trend continuing through the first quarter of 2019.

Lottery administration expenses in the year to 31 January 2019 were £38,000 higher compared to the prior year as a result of increased marketing and staff costs associated with the set up and launch of the SCL.

Unallocated central costs, largely borne by the parent company, were £1,034,000 higher in the year to 31 January 2019 compared to the year to 31 January 2018, largely as a result of legal fees associated with the changes in corporate structure, which were settled in shares and the costs associated with the process undertaken by the business in order to return to the AIM market following its suspension on 1 August 2018.

During the year to 31 January 2018 trade and other receivables reduced by £1,776,000, largely driven by the sale of the Emex businesses to MDC Nominees Limited on 30 July 2018, in particular, the high value transaction service with Phillite D UK Limited as announced to the market in November 2017 was included as part of the sale.

In addition, the client balances within other payables (as can be seen in note 20) decreased by £5,477,000 reflecting the liabilities sold to MDC Nominees Limited of the Emex companies.

Together these were the major drivers of the decrease in bank and cash balances as at 31 January 2019 to £371,000 (2018: £2,151,000), offset by cash absorbed in the operating activities.

### Post Balance Sheet events

#### *Change in Senior Management/Board*

With effect from 1 February 2019, Andrew Flitcroft stepped down from the Board of St James House plc, but continues in the role of Company Secretary for the Group.

In addition, having overseen the reorganisation of the business, including the sale of Emex to MDC Nominees Ltd, Clive Hyman (Non-Executive Director) and Tim Razzall (Executive Chairman) will not be seeking re-election at the Annual General Meeting for the year to 31 January 2019, which is to be held on 31 July 2019. Lord Razzall became chairman of the Company in 2010. In accordance with corporate governance best practice, he is standing down from the board after nine years in the chair. The Company is in the final stages of recruiting a Non-Executive Chairman and a Senior Independent Non-Executive Director with the successful candidates announced once the recruitment process is complete.

## Strategic report (*continued*)

### *Issuing of shares*

On 21 February 2019, new shares totalling 200,000,230 Ordinary Shares of 0.1 pence each ("Ordinary Shares") were issued in settlement of amounts owed:

1. 30,000,000 Ordinary Shares at a price of 0.1 pence per share in settlement of invoices for director and consultancy fees totalling £30,000 from RT Associates, a partnership controlled by Lord Tim Razzall, a director of the Company, in relation to his contracted services as Executive Chairman of the Company.
2. 20,000,000 Ordinary Shares at a price of 0.1 pence per share in settlement of invoices for consultancy fees totalling £20,000 from FS Business Limited, a company controlled by Andrew Flitcroft, the company secretary and a former director of the Company, in relation to his contracted services as Finance Director and company secretary of the Company.
3. 50,000,000 Ordinary Shares at a price of 0.1 pence per share in settlement of salaried amounts outstanding totalling £50,000 for Cath McCormick, a director of the Company, in relation to her contracted employment with the Company.
4. The Board agreed contractual terms with John Botros t/a St. James Street Chambers in relation to the legal work involved in the issues surrounding Net World Ltd and its impact on the delayed audit of the Company (as announced on 30 January 2019) for a total consideration of £100,000.23 (the "Legal Services"). The Board and Mr Botros agreed to the issue of 100,000,230 Ordinary Shares at a price of 0.1 pence per share in settlement of the invoice for the Legal Services. John Botros is a director of a Group company.

At a general meeting held on 30 July 2018, Shareholders approved the sale of Emex. As part of the terms of the Disposal, shares were to be issued to MDC, but due to the suspension, these were not issued at the time of the Disposal. The Board approved the issue and allotment of the shares to MDC (as published 30 January 2019) and an application was made to admit those shares to trading on AIM with effect from 21 February 2019.

### *Purchase of Shares by PDMR*

Since 1 February 2019, a number of shares have been purchased by Persons Discharging Managerial Responsibility ("PDMR") under the Market Abuse Regulations:

1. On 4 February 2019, Phil Jackson purchased 29,577,728 Ordinary Shares at a price of 0.0623p and a further 2,739,726 at a price of 0.0732p
2. On 19 March 2019 (and after the Share Consolidation discussed below), James Rose purchased 12,265 Ordinary Shares at a price of £0.40

### *Share Consolidation*

The Board considered that having nearly three billion shares issued created a negative perception of the Company and also exposes Shareholders to undue volatility. Following discussion with the Company's financial adviser, the Board proposed a share restructuring, which was approved by the Board on 4 March 2019.

The share capital restructuring consisted of a sub-division of each Ordinary Share followed by a consolidation at a ratio of 1:1,000.

Each Ordinary Share of the Company was sub-divided into one new ordinary share of 0.001 pence each ("Interim Ordinary Shares") and one deferred share of 0.099 pence each ("Deferred Shares"), followed by a consolidation of every 1,000 Interim Ordinary Shares into one consolidated new ordinary share of 1 pence each ("New Ordinary Shares"). Therefore, the existing 3,115,830,000 Ordinary Shares became 3,115,830 New Ordinary Shares and 3,115,830,000 Deferred Shares (the "Restructuring"). Fractional entitlements arising from the Restructuring were aggregated and sold in the market for the benefit of the Company. Following the Restructuring, there were 3,115,830 New Ordinary Shares in issue, each with one voting right per share.

The Deferred Shares have no right to vote, attend or speak at general meetings of the Company and have no right to receive any dividend or other distribution and have only limited rights to participate in any return of capital on a winding-up or liquidation of the Company. No application will be made to the London Stock Exchange for admission of the Deferred Shares to trading on AIM. There will be 3,115,830,000 immediately following the Restructuring.

The outstanding options over 60,000,000 Ordinary Shares exercisable at 0.1 pence per Ordinary Share (as announced 24 April 2018), all held by Board members, will be adjusted for the Restructuring to become options over 60,000 New Ordinary Shares, exercisable at 100 pence per share. The life of the options remains unchanged at 5 years from 23 April 2018.



## Strategic report (*continued*)

### *Change of Company Name*

To reflect the change in ongoing strategy of the Group and the significant changes that have occurred during the last year, the Board believed that a change of the Company's name was appropriate. Following GM approval, Boxhill Technologies plc changed its name to St James House plc on 4 March 2019.

### *Acquisition of Another Ops Ltd*

On 23 May 2019, St James House plc completed the acquisition of Another Ops Limited, trading as "another", whose website is <https://an-other.co.uk/> ("Another"). Another Ops Limited offer prepaid payment card and merchant solutions which provide a complementary product to the merchant, international payment and foreign exchange services provided by the Company's Market Access division.

The acquisition was for 100 percent of the issued share capital of Another, consisting of 350,000 ordinary shares of £1.00 each, of which an aggregate amount of £210,000 is currently unpaid, for a consideration of £5.00. Another has an existing trading relationship with the Group and had net liabilities to the Group of around £140,000 as at the date of the acquisition.

Another has principally been engaged in product and service development since incorporation in 2017, so is an early stage business. Another is yet to publish final accounts for the period from incorporation (13 July 2017) to 31 July 2018, with management accounts showing a loss for the period of £258,615 on sales of £108,497 and net assets of £91,385 (including £210,000 of unpaid share capital, as outlined above); for the six-months to 31/1/19, management accounts show further losses of £155,519 on sales of £126,784. The Board is confident that the technology developed by Another, once integrated into the existing SJH infrastructure will result in this becoming an exciting additional business line for the Group. Another will form part of the Group's payments division and it is the intention to utilise the "another" brand for the Group's retail payments offering, while the Group's existing Market Access business is focussed on the business and institutional markets.

### *New Lottery Joint Venture*

On 8 March 2019, the Board of Directors of St James House PLC announced it had agreed terms, subject to contract, to establish a new lottery joint venture in Malta. The Company's partner in this joint venture is ZeU Crypto Networks Limited ("ZeU"), a wholly owned subsidiary of St-Georges Eco-Mining Corp. of Montreal, Canada ("SGEM"), whose shares are quoted on the Canadian Securities Exchange (The "Lottery JV").

The Lottery JV will be established as a new company in Malta and will combine the Company's expertise in regulated lottery management and administration with ZeU's innovative blockchain-based technology. The Group will hold a 45 per cent equity interest in the Lottery JV and the other shareholders will be Zeu with 19.9 per cent, SGEM with 19.9 per cent and the balance with outside shareholders. All costs of the Lottery JV will be met by ZeU and in return, ZeU will charge a service fee that will not exceed 90% of the revenues from the Lottery JV. The remaining 10 per cent of the revenues of the Lottery JV will be distributed as a dividend to the shareholders, i.e. the Group will receive 4.5 per cent of the revenues of the Lottery JV by way of a dividend. St James House PLC will appoint three directors to the Lottery JV and ZeU will appoint one director. The Lottery JV will apply to the Maltese authorities for the appropriate licence to operate a lottery.

The Group's interest in the Lottery JV will be held by PPS Blockchain Limited, a wholly owned subsidiary of SJH ("PPSB"). PPSB will issue 100,000 non-voting, zero-coupon redeemable preference shares of 2 pence each to ZeU (the "Preference Shares"). The Preference Shares will be redeemable in 21 years, the redemption price of the Preference Shares to be fixed within 3 months after the issue of the audited accounts of the Lottery JV for the second year of trading and will be based on an independent valuation report of the value of the Group's equity interest. At the discretion of ZeU, the Preference Shares may be exchanged on the basis of one Preference Share for two ordinary shares of 1 pence each in SJH ("Ordinary Shares"), with notice to be given one day before the preference shares are due to be redeemed in 21 years, i.e. a maximum of 200,000 Ordinary Shares may be issued.

Lord Razzall, the Non-Executive Chairman of SJH is a director of ZeU and holds no common shares in ZeU, he owns less than 1 per cent of the common shares of SGEM and is not a director of SGEM.

## Strategic report (*continued*)

### *Change of Auditor*

The Board has appointed MHA MacIntyre Hudson as auditors to the Group in replacement of KPMG LLP. The Board believes MHA MacIntyre Hudson to be more suited to the Group's size and business activities.

### *Operational Summary*

The Payments Division continues to make progress after the difficulties of 2018. Market Access is now actively adding new clients to its payment card processing service. To enhance its competitiveness in this sector, it has added further acquiring institutions to its payment gateway. The acquisition of Another Ops Limited ("Another"), as announced on 23 May 2019, will add to the Group's offering within the payment card space, through the addition of prepaid cards, mobile payments, point of sale terminals and pay by link services, as well as bringing additional acquiring relationships.

Market Access' foreign exchange and international payments service is gaining increasing traction, with the number of transactions in May expected to be around three times those undertaken in April, based on the number completed to date. Market Access has been granted a BIC (business identifier code) by SWIFT (The Society for Worldwide Interbank Financial Telecommunication), the global payment network for financial institutions, which will considerably enhance the Group's ability to make international payments. Market Access has also signed agreements to provide Union Pay, AliPay and WePay, (the major Chinese domestic payment systems) services internationally, as well as commencing several further international banking relationships.

### *Outlook*

#### *Payment Services*

The combination of services offered by Market Access with the addition of Another means that the Company now has a full range of card and payment services designed to meet the needs of individuals and businesses. Prepaid card programmes are being rolled out on behalf of Bandania Bank and 4New Limited with a target of more than 100,000 active cardholders in 2019. Each activated card is expected to generate revenue between £3 and £5 per month. Merchants Services has seen an increase in number of clients and transactions handled and is set for significant growth throughout 2019, both Prepaid and Merchant services generate Foreign Exchange business further supporting the Company's strategy moving forward.

#### *Lottery*

PPSL has completed roll out of a number of technology improvements and rolled out the Sports Club Lottery, focused on raising funds for sports clubs including over 100 league and non-league football clubs, alongside the Weather Lottery which supports hundreds of local and national health and education programmes.

In November 2018 PPSL announced that it is to operate the lottery for Unite, one of the UK's largest membership organisation. Already players are being recruited following the soft launch in December 2018, followed by the full launch in late H1 2019. The remainder of 2019 will see a number of player recruitment activities in order to raise funds for the organisation's benevolent fund. This includes dedicated online and offline marketing activity and inclusion of lottery information with recruitment and membership initiatives.

### **Principal risks and uncertainties facing the Group**

There are a number of potential risks and uncertainties that could have a material impact on the Group's long-term performance, and the Group takes a positive approach to risk management.

#### *Management and employees*

The nature of the Group and its business model creates reliance upon retaining and incentivising its senior management and certain key employees, whose expertise will be important to the fortunes of the Group going forward. The Directors have endeavoured to ensure that the principal members of its management team are suitably incentivised, but the retention of such staff cannot be guaranteed.

The Group may need to recruit additional senior management and other staff in order to further develop its business. There can be no guarantee that such individuals will be recruited in the Group's preferred timetable or at the cost levels anticipated by the Group. Competition for staff is strong and therefore the Group may find it difficult to retain key management and staff. The loss of key personnel and the inability to recruit further key personnel could have a material adverse effect on the future of the Group through the impairment of the day-to-day running of the businesses and the inability to maintain existing client relationships.

## Strategic report (*continued*)

### *Economic risk*

Demand for the Group's services may be significantly affected by the general level of economic activity and economic conditions in the regions and sectors in which the Group operates. Therefore, a continuation of the challenging economic environment, especially in regions or sectors where the Group's operations are focused, could have a material adverse effect on the Group's business and financial results.

### *Financial Risk*

The Group's financial risk management strategy is based on sound economic objectives and corporate practices. The main financial risks concern the availability of funds to meet obligations as they arise (liquidity risk) and fluctuations in exchange rates (exchange rate risk).

### *Competition*

The Group is engaged in business activities where there are a number of competitors. Many of these competitors are larger than the relevant businesses carried on by the Group and have access to greater funds than the Group, which will potentially enable them to gain market share at the expense of the Group.

### *Acquisitions*

The Directors cannot discount circumstances where an acquisition would support the Group's business strategy. However, there is no guarantee that the Group will successfully be able to identify, attract and complete suitable acquisitions or that the acquired business will perform in line with expectations.

### *Funding and working capital*

Maintaining a sufficient level of working capital is essential to enable the Group to meet its foreseeable obligations and achieve its strategy. Failure to manage working capital or to collect receivables such as amounts due from Phillite D UK Limited of £1,241,000 in a timely manner could impact upon the ability of the Group to grow.

### *Management of growth*

The ability of the Group to implement its strategy in an expanding market requires effective planning and management control systems. The Group's growth plans may place a significant strain on its management, operational, financial and personnel resources. The Group's future growth and prospects will, therefore, depend on its ability to manage the growth and to continue to expand and improve operational, financial and management information and quality control systems on a timely basis, whilst at the same time maintaining effective cost controls. Any failure to expand and improve operational, financial and management information and quality control systems in line with the Group's growth could have a material adverse effect on its business, financial condition and results of operations.

### *Market developments*

Any failure to expand the Group's service offering in response to customer demand and/or industry developments may have an adverse effect on the Group's financial performance and prospects.

### *Reliance on Partners*

Much of the Group's business is dependent on partners (acquiring banks, charities, clubs, etc.). Changes in key relationships with those partners, change of strategic direction by partner organisations, changes in the viability of partner-owned technology, economic and other business circumstances could all have an adverse effect on the financial performance of the Group.

### *Legal and regulatory matters*

The Group is subject to a considerable degree of regulation and legislation. Changes in or extensions of laws and regulations affecting the industry in which the Group operates (or those in which its customers operate) and the rules of industry organisations could restrict or complicate the Group's business activities, with the potential to increase compliance/legal costs significantly.

As announced on 31 October 2017, the historic legal matters surrounding the Company's relationship with its former regulated payment processor, EUPay Group Limited ("EUPay") has been settled. Phillite D UK Limited has independently of the Company taken responsibility for the amounts owed by EUPay to the Group. As a result of the settlement, Phillite D UK Limited is now in a position to pursue the collection of these amounts without any hindrance from litigation. This will facilitate the repayment of the amounts outstanding to the Group.

## **Strategic report (*continued*)**

### *Going concern*

As a result of the challenges faced by the business in recent periods, and as a result of the restructuring undertaken in the last year, the Group is in the relatively early phases of its longer-term strategy and, excluding the exceptional gain on the disposal of Emex, has generated operating losses in the year ended 31 January 2019 and subsequently. As a result, there is a risk that it is not able to achieve the forecast growth in revenue, profits and cash flows and as a result it may not be able to continue as a going concern without raising additional capital. Further details are provided in the Directors' Report and in Note 1 to the financial statements.

By order of the board.

**C A McCormick**  
*Director*

8 July 2019

**Lord E T Razzall**  
*Chairman*

8 July 2019

## Directors' report

The Directors present their Report and Financial Statements for the year ended 31 January 2019.

### Principal activities

The principal activity of the Company is that of a holding company including undertaking certain head office functions and plc related activities for the Group.

The principal activities of the Group in the year to 31 January 2019 was that of lottery administrators and the provision of payment processing products and services.

### Financial risk management

The Group's financial risk management policies are disclosed in the accounting policies and note 25 within the financial statements.

### Research and development

The Group is committed to research and development activities principally in relation to process improvements surrounding card payment services.

During the year there was investment in a bespoke payments solution system, totalling £90,000, for use by Market Access Limited.

The spend included investment in software that enables customers of Market Access to be able to self-serve in terms of their payment deposits and withdrawal requests.

Also in the year, research and development costs capitalised in previous years (£440,000) were impaired, as a result of the uncertainties regarding the passporting of licences post Brexit.

### Financial instruments

Details of the Group's financial risk management policies and objectives in respect of its use of financial instruments are included in Note 25 to the financial statements together with a description of its exposure, including to market risk, credit risk, liquidity risk and capital risk of the Group arising from such financial instruments.

### Proposed dividend

The directors do not recommend the payment of a dividend for the year ended 31 January 2019 (year ended 31 January 2018: £nil).

### Directors

The directors who held office during the year were as follows:

Lord E T Razzall

A J A Flitcroft (resigned 1 February 2019)

C M Hyman

A Rudolf

C McCormick (appointed 30 January 2019)

G Paton (appointed 30 January 2019)

### Directors' interests in shares and warrants

The Directors who held office during the year ended 31 January 2019 had the following interests in the shares of the Company, including family interests:

	<b>Ordinary shares of 0.1p each</b>	
	<i>At 31 January 2019</i>	<i>At 31 January 2018</i>
Lord E T Razzall	62,965,986	62,965,986
A J A Flitcroft	35,674,408	25,674,408
C A McCormick	Nil	Nil
G Paton	25,000,000	25,000,000

## Directors' report (*continued*)

The following share options had been issued to the Directors of the Group:

	<i>Number</i>	<i>Exercise price</i>	<i>Exercise period</i>
C Hyman	20,000,000	0.1p	24 April 2018 – 23 April 2023
A Rudolf	20,000,000	0.1p	24 April 2018 – 23 April 2023
C A McCormick	20,000,000	0.1p	24 April 2018 – 23 April 2023

The share options were issued prior to the share capital restructure on 4 March 2019. Following this re-structure, the options will be adjusted for the Restructuring to become options over 60,000 New Ordinary Shares, exercisable at 100 pence per share. The life of the options remains unchanged at 5 years from 23 April 2018.

## Directors' remuneration

In accordance with AIM Rule 19, the remuneration of the Directors, who served during the year is detailed below:

	<i>Salary, fees &amp; benefits in kind</i>	<i>Bonus</i>	<i>Pension contributions</i>	<i>Total</i>
	£'000	£'000	£'000	£'000
Lord E T Razzall	26	33	-	59
A J A Flitcroft	33	20	-	53
C M Hyman	20	-	-	20
A Rudolf	20	-	-	20
G Paton	36	-	-	36
C A McCormick	91	50	-	141

## Substantial shareholdings

As at 31 January 2019 the Group has been notified of the following substantial holdings (3% or more) of ordinary 0.1p shares:

	<i>Percentage holding</i>	<i>No. of shares</i>
Empire Global Management Ltd	17.8%	500,000,000
John Botros <sup>1</sup>	10.9%	306,236,391
James Rose <sup>2</sup>	10.2%	286,656,580
Moorhen Ltd <sup>3</sup>	5.0%	140,000,000

1. Includes shares held by Bluedale Corporate Limited a company J Botros controls, and 46,236,391 held by J M Malone, Mr Botros' wife. Mr Botros is a director of Emex Technologies Limited (sold to MDC Nominees Ltd on 30 July 2018), Barrington Lewis Limited and Soccerdome Limited, all wholly owned subsidiaries of the Group.
2. Includes shares held by Management Express Limited, a company owned by James Rose, a director of Prize Provision Services Limited, a wholly owned subsidiary of the Company
3. A company controlled by Phil Jackson.

No other person has notified an interest in the ordinary shares of the Company as required to be disclosed to the Company.

## Directors' report (*continued*)

Since the period end and to the date of approval of this report, there have been movements in both the number of shares in issue and the substantial holdings - as at 3 June 2019 (and following the share consolidation on 4 March 2019 as discussed in the Strategic Report) the Company had been notified of the following substantial holdings (3% or more) of ordinary 0.1p shares:

	<i>Percentage holding</i>	<i>No. of shares</i>
Empire Global Management Ltd	16.1%	500,000
John Botros <sup>1</sup>	9.6%	300,000
James Rose <sup>2</sup>	9.6%	298,921
J M Malone <sup>3</sup>	8.0%	248,972
Phil Jackson <sup>4</sup>	5.0%	172,317

1. Includes 100,000 Ordinary Shares held by MDC Nominees Limited, a company controlled by Mr Botros. Mr Botros is director of Barrington Lewis Limited and Soccerdome Limited, all wholly owned subsidiaries of the Group.
2. Includes shares held by Management Express Limited, a company owned by James Rose, a director of Prize Provision Services Limited, a wholly owned subsidiary of the Company
3. J M Malone is Mr Botros' wife. Includes 160,000 Ordinary Shares held by Bluedale Corporate Limited, a company controlled by Ms Malone and 42,736 Ordinary Shares held in trust by Ms Malone for the adult children of her and Mr Botros.
4. Includes 140,000 Ordinary Shares held by Moorhen Limited, a company controlled by Mr Jackson.

### Capital structure

Details of the issued share capital are shown in note 22 and note 25 provides information on the Company's capital management. There are no special restrictions on the size of a holding nor on the transfer of shares, which are both governed by the general provisions of the Articles of Association and prevailing legislation. The Directors are not aware of any agreements between holders of the Company's shares that may result in restriction on the transfer of securities or on voting rights. No one has any special rights of control over the Company's share capital and all issued shares are fully paid.

### Donations

Neither the Company nor any of its subsidiaries made any political or charitable donations or incurred any political expenditure during either the year to 31 January 2019 or the year to 31 January 2018.

### Creditor payment policy and practice

It is the Group's policy to establish terms of payments with suppliers when agreeing each transaction or series of transactions, to ensure that suppliers are aware of these terms of payment and to abide by them. At 31 January 2019, the Group had an average of 95 days (2018: 102 days) of purchases outstanding in trade creditors.

### Going concern

UK Company Law requires Directors to consider whether it is appropriate to prepare the financial statements on the basis that the Company and the Group are going concerns. Furthermore, IAS 1 states that an entity shall prepare financial statements on a going concern basis unless management either intends to liquidate the entity or to cease trading, or has no realistic alternative but to do so. Throughout the financial statements there are various disclosures relating to Group funding and operational risks.

As disclosed in the Strategic Report, the Directors have undertaken a significant restructuring of the Payment Processing business during the year to 31 January 2019 as a critical part of the Group's strategy. As a result of the challenges faced by the business in recent periods, and as a result of this restructuring, the Group is in the relatively early phases of its revised longer-term strategy and has generated losses in the year ended 31 January 2019 and subsequently.

The two key elements of the restructuring that impact going concern are the disposal of Emex (UK) Group Limited on 30 July 2018 and the launch of the new Market Access business during 2018.

## **Directors' report (*continued*)**

Following the disposal of the Emex businesses to MDC Nominees on 30 July 2018, the Group has disposed of the majority of its outstanding amounts owing to customers, along with certain trade receivables and cash balances. The impact was an improvement from the net current liability position at 31 January 2018 to a net current asset position at 30 July 2018 and a reduced fixed cost base for the Group.

The launch of Market Access is a critical element of the future of the Group's Payment Processing business. The Directors have prepared cash flow projections for the period to 31 October 2020, which indicate that the Group will generate significant revenue, profit and cash inflows within a short period of time. In particular, the projections demonstrate that the Group will be able to address current cash flow shortfalls, and that it will be able to meet its liabilities as they fall due for the foreseeable future.

The Directors are therefore confident that, following the disposal of the Emex businesses and the continuing growth of Market Access, the Group will be able to generate sufficient resources from its trading to meet the Group's future cash flow requirements and settle its liabilities as they fall due. Therefore, the Directors are of the opinion that the Group has adequate resources to continue in operation for the foreseeable future and they consider it appropriate to adopt the going concern basis in preparing the financial statements.

However, given that the Market Access business is in the early stages of growth and there is therefore limited track record of revenue, profit and cash flow generation, the substantial achievement of the Group's cash flow forecasts represents a material uncertainty that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. The Group and the Parent Company may, therefore, be unable to continue realising their assets and discharging their liabilities in the normal course of business, but the financial statements do not include any adjustments that would result if the going concern basis of preparation is inappropriate.

### **Environment policies**

The Group is always seeking ways to minimise its consumption of resources and to protect the environment.

### **Employee policies**

The Group places considerable value on the involvement of the employees and keeps them informed on matters affecting them as employees and on relevant matters affecting the performance of the Group.

The Group's employment policies include a commitment to equal opportunities regardless of sex, age, race, sexual orientation or ethnic origin.

The Group's policy is to give full and fair consideration to applications for employment made by disabled persons, bearing in mind the respective aptitudes of the applicants concerned. In the event of staff becoming disabled every effort would be made to ensure their continued employment within the Group and to provide specialised training where appropriate.

### **Information to shareholders**

The Group has its own website ([www.sjhplc.com](http://www.sjhplc.com)) for the purposes of improving information flow to shareholders as well as potential investors.

### **Relations with shareholders**

The Chairman is the Group's principal spokesperson with investors, fund managers, the press and other interested parties. At the Annual General Meeting, private investors are given the opportunity to question the Board.

### **Internal control**

The Board acknowledges its responsibility for establishing and monitoring the Group's systems of internal control. Although no system of internal control can provide absolute assurance against material misstatement or loss, the Group's systems are designed to provide the Directors with reasonable assurance that problems are identified on a timely basis and so can be dealt with appropriately.



## **Directors' report (*continued*)**

### **Subsequent Events**

Since 1 February 2019, a number of subsequent events have occurred:

- Issue of Equity
- Share Consolidation
- Acquisition of Another Ops Limited
- New Lottery Joint Venture

Further information on these can be found in the Strategic Report on page 1.

### **Disclosure of information to auditor**

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the Company's auditors is aware of that information.

### **Other information**

An indication of likely future developments in the business and particulars of significant events which have occurred since the end of the financial year have been included in the Strategic Report.

By order of the board

**C A McCormick**  
*Director*

8 July 2019

*30-35 Pall Mall  
London  
SW1Y 5LP*

## Statement of Compliance with the QCA Corporate Governance Code

### Chairman's Statement

The Board seeks to follow best practice in corporate governance to the extent appropriate to the Company's size, nature and stage of development and in accordance with the regulatory framework that applies to AIM companies. Starting 28 September 2018 all AIM companies are required to comply with a recognised corporate governance code. St James House plc has adopted the Quoted Companies Alliance ("QCA") Corporate Governance Code which was published in April 2018 for this purpose.

The QCA Code identifies ten principles to be followed in order for companies to deliver growth in long term shareholder value. Details of how St James House plc addresses key governance principles as defined in the QCA code are set out below.

### The Board and its Committees

The Company is led by a Board comprising Non-Executive and Executive Directors. The appointment of Directors is considered by the Nomination and Remuneration Committee and then the Board.

The Board convenes a minimum of eleven times a year, approximately monthly, and more frequently where business needs require. The Board does not have a schedule of matters specifically reserved to it for decision-making, but its responsibilities include matters such as:

- Strategy
- Contracts and trading
- Material capital commitments
- Financial issues
- Approving management and statutory accounts
- Risk identification and assessment

This enables the Directors to review corporate strategy and the operations and results of the business and to discharge their duties within a framework of prudent and effective controls relating to the assessment and management of risk.

The Board of Directors includes two Directors who are considered by the Directors to be independent for the purposes of the QCA corporate governance code, Clive Hyman and Arno Rudolf.

The Group has an Audit Committee, Remuneration Committee, Compliance Committee, Nominations and an Operations Committee as below. Each committee has terms of reference. All committees include a chairman and at least one additional director.

### The Audit Committee

Chaired by Clive Hyman with Arno Rudolf as a member, receives and reviews reports from management and the Group's auditors relating to the annual and interim accounts and the accounting and internal control systems in use throughout the Group. The Audit Committee has unrestricted access to the Group's auditors.

### The Remuneration Committee

Chaired by Arno Rudolf and Lord Razzall as a member, reviews the scale and structure of the Executive Directors' remuneration and the terms of their contracts. The terms and conditions of appointment of the non-executive directors (including remuneration) are set by the Board. The Remuneration Committee also advises on staff remuneration and administers the Company's share option schemes.

### The Nominations Committee

Chaired by Lord Razzall and Arno Rudolf and Clive Hyman as members. Its role is to consider appointments to the Board.

### The Compliance Committee

Chaired by Lord Razzall and Clive Hyman as member, has the primary responsibility for ensuring compliance with the AIM Rules for Companies concerning the disclosure of information. The Compliance Committee works closely with the Board to ensure that the Company's Nominated Adviser is provided with any information it reasonably requests or requires in order that it may carry out its responsibilities under the AIM Rules.

## Statement of Compliance with the QCA Corporate Governance Code (*continued*)

### The Operations Committee

Chaired by Graeme Paton, with the Finance Director and other senior management from across the business including, Sales, Finance, Operations and IT as members.

The Operations committee provides review, guidance and oversight for the operational areas of the business whilst providing strategic insight to operational processes and issues.

The committee meets on a monthly basis to review the progress, updates and other issues arising during the month, and to provide feedback and suggestions to senior management.

The Operations Committee in turn updates the Board on a monthly basis.

### Key QCA Principles

The QCA has identified ten principles that focus on the pursuit of medium to long-term value for shareholders without stifling the entrepreneurial spirit in which the Company was created.

In order to adopt the QCA Code it is necessary for a company to apply the ten principles and also to publish certain related disclosures. Detailed below for each principle is a clear explanation of how the company applies the QCA Code (the corporate governance statement). The corporate governance statement is included on the Company's website.

#### 1. Establish a strategy and business model which promote long-term value for shareholders

St James House plc is a diversified company delivering best in class products across Lottery and eCommerce. Each of our divisions enjoys long standing relationships with blue chip clients including household names and leading charities.

St James House plc will continue to deliver or acquire new products and businesses, with a particular focus on gaming and lotteries and payment processing, underpinned by a solid asset base. St James House plc will deliver innovative best of class solutions for our clients within a structured corporate governance environment and strategic vision whilst balancing the need for systems and procedures yet still allowing flexibility and entrepreneurship in order to grow the St James House plc group of companies. Key challenges to the execution of our strategy is the large size of certain of our competitors and a rapidly evolving regulatory and technical environment.

The key risks faced by the Group can be found in the Strategic report.

#### 2. Seek to understand and meet shareholder needs and expectations

The Company ensures it is contactable by investors through a dedicated email address together with the Company's address and phone number which can be found on the Company's website, which is readily accessible to shareholders. The primary contact point for investor relations is Lord Razzall.

In addition, the Company has twitter account @sjhplc that shares economic news as well as occasional company updates.

The Company holds an AGM to which all members are invited. The AGM is the main forum for dialogue with shareholders and the Board. The Notice of Meeting is sent to shareholders at least 21 days before the meeting. The chairs of the Board and all committees, together with all other Directors, routinely attend the AGM and time is set aside specifically to allow questions from attending members to any board member. The Board encourages constructive feedback from its shareholders on their needs and expectations for the Company through the question and answer sessions at its annual general meeting.

For each vote, the number of proxy votes received for, against and withheld is announced at the meeting.

The Company believes this has been a successful strategy to date demonstrated by the proportion of shareholders that vote at each AGM. The results of the AGM are subsequently published on the Company's corporate website. We seek at all times to provide open and realistic communications with shareholders while ensuring compliance with our regulatory obligations.

## Statement of Compliance with the QCA Corporate Governance Code (*continued*)

During the year to 31 January 2019, St James House held the following meetings:

30 July 2018 – General Meeting:

1. Disposal of Emex to MDC Nominees Limited

30 July 2018 – AGM:

1. To re-appoint KPMG LLP as the Company's auditors
2. To authorise the Directors to determine the auditors' remuneration
3. Re-election of Non- Exec Directors

4 March 2018 – General Meeting:

4. Subdivide, reclassify and consolidate the Company's ordinary shares
5. Authority to issue shares
6. Disapply pre-emption rights
7. Change Company name to St James House plc

4 March 2018 – Reconvened AGM:

1. Approval of Annual accounts for the year to 31 January 2018

### **3. Take into account wider stakeholder and social responsibilities and their implications for long-term success**

The Company believes that, in addition to its shareholders, suppliers, clients and regulatory partners, its employees are the main stakeholders. We continually work to improve our employment practices and create a rewarding environment for all employees. Additionally, we invest in training and development for employees and management and believe in diversity in the workplace.

Employee development is encouraged with regular mentoring and training sessions provided. Staff performance is recognised by management and feedback is encouraged from employees either with management or on a confidential nature with HR. Furthermore, feedback from customers and clients is sought and shared with all employees.

The Company has an open and compliant approach to its dealings with the regulators concerned with the admission of the Company's shares to trading on the AIM Market. The Board seeks to identify suppliers that provide the right balance of capabilities and cost and are identified purely on an arms-length commercial basis. The Company's suppliers will be paid in line with agreed payment terms and the Board will act in an ethical manner in all dealings and expect the same from its suppliers.

During the year to 31 January 2019, Allenby Capital Limited undertook a review of the Company to ensure compliance with the AIM Rules for Companies.

The Board recognises that as it develops, there will be wider stakeholder and social responsibilities which will have to be taken into account, in particular in relation to the communities in which it becomes active. The Board will seek constructive feedback from all its stakeholders and Arno Rudol has been designated as the Non-Executive director to whom any stakeholder may provide open and confidential feedback as and when the shareholder determines.

### **4. Embed effective risk management, considering both opportunities and threats, throughout the organisation**

The Board identifies and addresses all risks based on a considered assessment of the likelihood of a risk occurring and the magnitude of the risk to the Company were it to occur, from both an upside and downside perspective. The nature of the Group and its business model creates reliance upon retaining and incentivising its senior management and certain key employees, whose expertise will be important to the fortunes of the Group going forward. The Directors have endeavoured to ensure that the principal members of its management team are suitably incentivised, but the retention of such staff cannot be guaranteed.

Demand for the Group's services may be significantly affected by the general level of economic activity and economic conditions in the regions and sectors in which the Group operates. Therefore, a continuation of the challenging economic environment, especially in regions or sectors where the Group's operations are focused, could have a material adverse effect on the Group's business and financial results.

## Statement of Compliance with the QCA Corporate Governance Code (*continued*)

### *Financial Risk*

The Group's financial risk management strategy is based on sound economic objectives and corporate practices. The main financial risks concern the availability of funds to meet obligations as they arise (liquidity risk) and fluctuations in exchange rates (exchange rate risk).

### *Competition*

The Group is engaged in business activities where there are a number of competitors. Many of these competitors are larger than the relevant businesses carried on by the Group and have access to greater funds than the Group, which will potentially enable them to gain market share at the expense of the Group.

### *Acquisitions*

The Directors cannot discount circumstances where an acquisition would support the Group's business strategy. However, there is no guarantee that the Group will successfully be able to identify, attract and complete suitable acquisitions or that the acquired business will perform in line with expectations.

### *Funding and working capital*

Maintaining a sufficient level of working capital is essential to enable the Group to meet its foreseeable obligations and achieve its strategy. Failure to manage working capital could impact upon the ability of the Group to grow.

### *Management of Growth*

The ability of the Group to implement its strategy in an expanding market requires effective planning and management control systems. The Group's growth plans may place a significant strain on its management, operational, financial and personnel resources. The Group's future growth and prospects will, therefore, depend on its ability to manage the growth and to continue to expand and improve operational, financial and management information and quality control systems on a timely basis, whilst at the same time maintaining effective cost controls. Any failure to expand and improve operational, financial and management information and quality control systems in line with the Group's growth could have a material adverse effect on its business, financial condition and results of operations.

### *Market developments*

Any failure to expand the Group's service offering in response to customer demand and/or industry developments may have an adverse effect on the Group's financial performance and prospects.

### *Reliance on Partners*

Much of the Group's business is dependent on partners (acquiring banks, charities, clubs, etc.). Changes in key relationships with those partners, change of strategic direction by partner organisations, changes in the viability of partner-owned technology, economic and other business circumstances could all have an adverse effect on the financial performance of the Group.

### *Legal and regulatory matters*

The Group is subject to a considerable degree of regulation and legislation. Changes in or extensions of laws and regulations affecting the industry in which the Group operates (or those in which its customers operate) and the rules of industry organisations could restrict or complicate the Group's business activities, with the potential to increase compliance/legal costs significantly.

### *Audit, risk and internal control*

#### *Financial controls*

The Company has an established framework of internal financial controls, the effectiveness of which is regularly reviewed by the Executive Management, the Audit Committee and the Board in light of an ongoing assessment of significant risks facing the Company.

- The Board is responsible for reviewing and approving overall Company strategy, approving revenue and capital budgets and plans, and for determining the financial structure of the Company. Monthly results and variances from plans and forecasts are reported to the Board.
- The Audit Committee assists the Board in discharging its duties regarding the financial statements, accounting policies and the maintenance of proper internal business, and operational and financial controls, including the review of results of work performed by the Group controls function.
- The Operations Committee assists the Board in terms of reviewing operational activity, processes and financials.
- There are comprehensive procedures for budgeting and planning, for monitoring and reporting to the Board business performance against those budgets and plans, and for forecasting expected performance over the remainder of the

## Statement of Compliance with the QCA Corporate Governance Code (*continued*)

financial period. These cover profits, capital expenditure and balance sheets. Monthly results are reported against budget and compared with the prior year, and forecasts for the current financial year are regularly revised in light of actual performance.

### *Non-financial controls*

The Board has ultimate responsibility for the Group's system of internal control and for reviewing its effectiveness. However, any such system of internal control can provide only reasonable, but not absolute, assurance against material misstatement or loss. The Board considers that the internal controls in place are appropriate for the size, complexity and risk profile of the Group. The principal elements of the Group's internal control system include:

- Close management of the day-to-day activities of the Group by the Executive Directors
- An organisational structure with defined levels of responsibility, which promotes decision-making and rapid implementation while minimising risks
- A comprehensive annual budgeting process producing a detailed integrated profit and loss, balance sheet and cash flow, which is approved by the Board
- Detailed monthly reporting of performance against budget
- Central control over key areas such as capital expenditure authorisation and banking facilities

The Group continues to review its system of internal control to ensure compliance with best practice, while also having regard to its size and the resources available.

### **5. Maintain the board as a well-functioning, balanced team led by the chair**

The board of St James House plc currently comprises two Executive Directors, a non-executive Chairman, and two independent non-executive Directors. In addition, there is an appointed Company Secretary who possesses the relevant experience to perform this function.

The Board is considered to be of an appropriate size to comply with relevant Corporate Governance requirements and enable efficient decision making.

The Board considers, after careful review, that the two (non-chair) Non-Executive Directors, bring an independent judgement to bear. The Board is satisfied that it has a suitable balance between independence on the one hand, and knowledge of the Company on the other, to enable it to discharge its duties and responsibilities effectively.

All Directors are encouraged to use their independent judgement and to challenge all matters, whether strategic or operational. During the year eleven Board meetings took place. These were held at the St James House plc head office in London.

The Board is aware of the other commitments and interests of its Directors, and changes to these commitments and interests are reported to and, where appropriate, agreed with the rest of the Board. It is acknowledged that each Board member must have the appropriate available time necessary to fulfil their roles. The Board is committed to convening a minimum of eleven times a year, with additional committee meetings for the Audit, Remuneration nominations and Compliance Committees held annually and more frequently as required. The Operations Committee is held monthly. The Chairman assisted by the Senior Independent Director (Clive Hyman) take a position of leadership on all matters of Corporate Governance. They are supported in this by the Company Secretary, who ensures that the Board (and any Board Committees) are provided with high quality information on a timely manner in order to facilitate a proper assessment of the matters requiring a decision or insight.

The following directors are regarded as independent:

- Clive Hyman
- Arno Rudolf

## Statement of Compliance with the QCA Corporate Governance Code (*continued*)

During the year, the Executive and Non-Executive Directors attended the following committee meetings:

	Board meetings	Audit Committee	Remuneration Committee	Nominations Committee	Compliance Committee
Lord Razzall	13	-	1	1	13
Clive Hyman	13	4	-	1	13
Arno Rudolf	12	4	1	1	-
Andrew Flitcroft	7	-	-	-	-
Cath McCormick	12	4	-	-	-
Graeme Paton	1	-	-	-	-

During the year Arno Rudolf, a Non-Executive Director, typically spent 2 days per month working on Company business. Clive Hyman, the Senior Non-Executive Director, typically spend 2 days per month on company business, with considerable additional time spent in July 2018 and January 2019 as the company prepared and then finalised the annual report and consolidated accounts for the year to 31 January 2018.

During the year to 31 January 2019, Lord Razzall performed the role of Executive Chairman. Whilst not a full time employee, he spent typically 2 days per month in his role as Chairman and a further 2 days per week, in his Executive role for the company.

Andrew Flitcroft was the part-time Finance Director and Company Secretary of the company for the year to 31 January 2019, stepping down as Finance Director on 1 February 2019. During the year to 31 January 2019, he typically spent 15 hours per week on company business. Although as with Clive Hyman, there was considerable additional time spent in July 2018 and January 2019 as the company prepared and then finalised the annual report and consolidated accounts for the year to 31 January 2018.

Graeme Paton and Cath McCormick were full-time employees of the Group during the year to 31 January 2019, however they only joined the board of directors of the Company on 30 January 2019. Cath McCormick attended board meetings prior to her appointment to the board in her role as Head of Finance.

### 6. Ensure that between them the directors have the necessary up-to-date experience, skills and capabilities

The Directors of the Company have been chosen because of the skills and experience they offer. Full biographical details are included on the Company's website.

The Board considers that all of the Non-executive Directors are of sufficient competence and calibre to add strength and objectivity to its activities. The Board is satisfied that, between the Directors, it has an effective and appropriate balance of skills and experience. The Board regularly reviews the composition of the Board to ensure that it has the necessary breadth and depth of skills to support the ongoing development of the Group.

All Directors receive regular and timely information on the Group's operational and financial performance. Relevant information is circulated to the Directors in advance of meetings. The business reports monthly on its headline performance against its agreed budget, and the Board reviews the monthly update on performance and any significant variances are reviewed at each meeting.

All Directors are able to take independent professional advice in the furtherance of their duties, if necessary, at the Company's expense. In addition, the Directors have direct access to the advice and services of the Company Secretary and Finance Director.

During the year to 31 January 2019, the Board sought independent legal advice with respect to:

- 1) The sale of Emex to MDC Nominees Limited
- 2) The Management issues experienced within the Emex businesses
- 3) The obtaining of necessary audit information from an overseas bank as part of the audit for the year to 31 January 2018

The Chairman, in conjunction with the Company Secretary, ensures that the Directors' knowledge is kept up to date on key issues and developments pertaining to the Group, its operational environment and to the Directors' responsibilities as members of the Board. During the course of the year, Directors received updates from the Company Secretary and various external advisers on a number of corporate governance matters.

Details of each director's relevant experience, skills and personal qualities can be found here <https://sjhplc.com/about-us/>. Each board member keeps their skills up to date through a combination of courses, continuing professional development through professional bodies and reading.

## Statement of Compliance with the QCA Corporate Governance Code (*continued*)

### **7. Evaluate board performance based on clear and relevant objectives, seeking continuous improvement**

The Company undertakes regular monitoring of personal and corporate performance using agreed key performance indicators and detailed financial reports and works with its corporate advisors to ensure standards are of an appropriate level for a publicly quoted company. The relevance of the key performance indicators are reviewed on an annual basis and amended as required. Furthermore, ad-hoc reviews are undertaken as and when changes to the business model and performance demand.

In addition, the Board annually reviews its own performance as a whole and of each individual Director. The performance of each Committee is also assessed and guidance and/or improvements are made where and when considered appropriate and necessary. These evaluations were not undertaken in previous years. It is intended that these evaluations shall be undertaken annually, after the end of each financial year but prior to the publication of the respective annual report and accounts. Given the changes in Non-executive Directors and also the change in Chairman that will occur as a result of neither Clive Hyman or Tim Razzall seeking re-election at the AGM on 31 July 2019, there is a commitment from the Group that this will be undertaken as part of the role of the new Chairman once appointed.

The Board also considered and ensures that each Director has the appropriate skills, knowledge, experience and qualifications to be able to perform his or her duties to the highest standard required.

Having overseen the reorganisation of the business, including the sale of Emex to MDC Nominees Ltd, it is the intention of Lord Razzall and Clive Hyman not to seek re-election at the AGM on 31 July 2019. Lord Razzall became chairman of the Company in 2010, in accordance with corporate governance best practice, he is standing down from the board after nine years in the chair. In addition, a number of other Board changes took place with Andrew Flitcroft stepping down as Finance Director on 1 February 2018 and Graeme Paton and Cath McCormick joining the Board as Chief Executive Director and Finance Director respectively on 30 January 2019. Andrew Flitcroft remains as Company Secretary.

The Company's approach to succession planning is to bring talented individuals into the Group at an operating level with the objective of their graduating to Board level in due course. The Board conducts a review of the company "bench strengths" whenever there is a business change that may lead to an additional skill set requirement, and furthermore, to identify any alterations that need to be made in the succession management system in terms of competencies and development programs. This enables the organization to capitalise on potentially lucrative changes in the business environment.

### **8. Promote a corporate culture that is based on ethical values and behaviours**

A strong corporate culture that is based on ethical values and behaviours is a key part to a successful company.

The Board has a clear vision and mission that it communicates clearly to staff. This vision and mission helps to give the management and employees of the Company a clear and understandable purpose.

When organizations face changes, employees can become unsettled and distracted. The management works hard to motivate employees to face the challenges that seem to be difficult to win over; and provides support to keep their employees on track despite the difficulties.

There is a strong ethos of management reaching out and listening to the "employees voice" regarding management, departments, and colleagues. The feedback is received clearly, productively, and with sensitivity to a variety of personalities, temperaments, and cultures, thereby promoting a culture of sharing sentiments and knowledge; the organization also promotes a culture that shows genuine care for their employees.

Through communication, each employee understands what the Group is trying to achieve, what is the role that they play, and what responsibility do they shoulder. Employees who know what their purpose is and adapt their decisions to that purpose. There is a strong team mentality, with employees working together to achieve the same goals.

The Group is committed to providing a safe environment for its staff and all other parties for which the Group has a legal or moral responsibility in this area.



## Statement of Compliance with the QCA Corporate Governance Code (*continued*)

An open culture is encouraged within the Group, with regular communications to staff and staff feedback regularly sought. The Executive Committee monitors the Group's cultural environment and seeks to address any concerns that may arise, escalating these to Board level as necessary.

The Company carries out regular reviews of the performance of each employee and officer of the Company.

### **9. Maintain governance structures and processes that are fit for purpose and support good decision-making by the board**

The board of St James House plc currently comprises a Non-Executive Chairman, two Executive Director (the Finance Director and Chief Executive Officer) and two independent non-executive Directors. The appointed Company Secretary is the former Executive Finance Director, a qualified Chartered Accountant with the relevant experience to perform this function. The board will actively consider adding additional members to the Board as and when the size of the Company requires.

The Board has overall responsibility for the management and success of the Group. The Executive Directors have day-to-day responsibility for the operational management of the Group's activities. The Non-executive Directors are responsible for bringing independent and objective judgment to Board decisions.

The Chairman is responsible for overseeing the running of the Board, ensuring that no individual or group dominates the Board's decision-making and ensuring the Non-executive Directors are properly briefed on matters. The Chairman has overall responsibility for corporate governance matters in the Group and chairs the Nominations and Corporate Governance Committee. The Company Secretary is responsible for ensuring that Board procedures are followed and applicable rules and regulations are complied with.

The Board has also established an Audit Committee, Remuneration Committee, Compliance Committee, Nominations Committee and an Operations Committee as above. Each committee has terms of reference. Memberships of the different committees is set out at the start of this statement. The terms of reference for the different committees can be viewed here <https://sjhplc.com/regulatory-news/aim-26-rule/>.

Lord Razzell's participation in the remuneration and nomination committee is not regarded as best practice under the QCA Corporate Governance Code as until 4 March 2019, he was an executive director. The Board however considered it appropriate due to the temporary nature of his executive appointment (whilst the company completed its recruitment of a Chief Executive Office) and the skills and experience which he brings. When Lord Razzall stands down at the forthcoming AGM. He will be replaced by an Independent Non-Executive Chairman.

#### **Remuneration Committee Report:**

The committee is required to meet not fewer than two times each year, and at such other times as required. During the year to 31 January 2019, the remuneration committee met three times, once in March 2018, once in September 2018 and then again in January 2019.

April 2018 - The Remuneration Committee met to determine the number and exercise price for the share options awarded to senior management. Given that Arno Rudolf was a recipient of some of the share options, he was not present at this meeting and Andrew Flitcroft attended in his absence.

September 2018 - The Remuneration Committee met to assist the Board review of staff salaries.

January 2019 – the Remuneration Committee met to assist the Board in determining additional discretionary payments to key staff and Directors.

#### **Audit Committee Report:**

The committee is required to meet not fewer than two times per year. The Audit Committee met four times during the year to 31 January 2019 to review the full year accounts to 31 January 2018 and the interim accounts to 31 July 2018. During the meetings, the Audit committee also reviewed the external auditor's management letter and management's responses.

## **Statement of Compliance with the QCA Corporate Governance Code (*continued*)**

### **Nominations Committee Report:**

The Nominations committee met in January 2019, to approve the appointment of Graeme Paton and Cath McCormick to Executive positions on the Board.

### **Compliance Committee Report:**

The Compliance committee met as part of each Board meeting held, with a view to ensuring that all and any information discussed at Board level was dealt with in the appropriate ways with respect to the AIM rules concerning the disclosure of information.

### **Operations Committee Report:**

The Operations committee met on a monthly basis through the year. The main focus of the year was to provide the appropriate support and guidance to the Payment Processing business as it built out its products and services through the Market Access company and brands. Particular attention was given to ensuring that the policies, processes and Compliance aspects of the business were sufficiently robust to underpin the anticipated business growth.

### **10. Communicate how the company is governed and is performing by maintaining a dialogue with shareholders and other relevant stakeholders.**

The Board ensures that all stakeholders are kept up to date with the developments of the Company through the Annual Report and Accounts, half-year announcements, the Annual General Meeting (AGM) and trading updates throughout the year. The Board communicates with all shareholders and stakeholders through:

- email, letter and via the Company's website [www.sjhplc.com](http://www.sjhplc.com)
- investor meetings
- financial updates including interim and annual audited accounts
- General Meetings of the Company including the Annual General Meeting

Furthermore, the Board encourages two way communication through the same channels and also maintains an open ear and receptive approach to shareholder comments.

The votes at all general meetings of the Company from 2018 onwards, have and will be published on the Company's website.

If any significant proportion of votes (>20% of independent votes) cast are against a resolution, the Board will provide an explanation on the same page of the action it intends to take.

Notices of all general meetings and annual report and accounts published by the Company for the last five years can be viewed on the Company's website, along with reports from each of the audit committee and remuneration committee

**Lord E T Razzall**  
*Chairman*

8 July 2019

## **Statement of Directors' responsibilities in respect of the Annual Report and the financial statements**

The directors are responsible for preparing the Annual Report and the Group and parent Company financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare Group and parent Company financial statements for each financial year. Under the AIM Rules of the London Stock Exchange they are required to prepare the Group financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs as adopted by the EU) and applicable law and they have elected to prepare the parent Company financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and parent Company and of their profit or loss for that period. In preparing each of the Group and Parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable, relevant, reliable and prudent;
- for the Group financial statements, state whether they have been prepared in accordance with IFRSs as adopted by the EU;
- for the parent Company financial statements, state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operation or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent Company's transactions and disclose with reasonable accuracy at any time the financial position of the parent Company and enable them to ensure that its financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

Under applicable law and regulations, the directors are also responsible for preparing a Strategic Report and a Directors' Report that complies with that law and those regulations.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## **Independent auditor's report to the members of St James House plc (formerly Boxhill Technologies plc)**

### **1. Our opinion is unmodified**

We have audited the financial statements of St James House plc (formerly Boxhill Technologies plc) ("the Company") for the year ended 31 January 2019 which comprise the Consolidated Statement of Profit and Loss and Other Comprehensive Income, Consolidated Balance Sheet, Consolidated Statement of Changes in Equity, Consolidated Cash Flow Statement, Company Balance Sheet, Company Statement of Changes in Equity, and the related notes, including the accounting policies in note 1.

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 January 2019 and of the Group's profit for the year then ended;
- the Group financial statements have been properly prepared in accordance with International Financial Reporting Standards as adopted by the European Union;
- the parent Company financial statements have been properly prepared in accordance with UK accounting standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

### ***Basis for opinion***

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Group in accordance with, UK ethical requirements including the FRC Ethical Standard as applied to listed entities. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

### **2. Material uncertainty related to going concern**

We draw attention to note 1 to the financial statements which indicates that the Group's and the parent Company's ability to continue as a going concern is dependent upon the substantial achievement of forecast cash flows. These events and conditions represent a material uncertainty that may cast significant doubt on the Group's and Parent Company's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

### **The risk – Disclosure quality**

Following a significant restructuring of the Group's Payment Processing business, the Group is in the relatively early phases of its longer-term strategy and has generated losses in the year ended 31 January 2019 and subsequently. Projections for the period to 31 October 2020 have been prepared, indicating that the Group has taken action to address current cash flow shortfalls, and that the Payment Processing business will generate profit and cash inflows within a short period of time, which will enable the Group and the Company to meet its liabilities as they fall due for the foreseeable future. The financial statements explain how the Directors have formed a judgement that it is appropriate to prepare the accounts of the Group and Parent Company on a going concern basis. However, the Directors have concluded that the factors discussed in note 1 represent a material uncertainty that may cast significant doubt regarding the Group's and parent Company's ability to continue as a going concern.

As this assessment involves a consideration of future events there is a risk that the judgement is inappropriate. Furthermore, clear and full disclosure of the facts and the directors' rationale for the use of the going concern basis of preparation, including that there is a related material uncertainty, is a key financial statement disclosure. Auditing standards require such matters to be reported as a key audit matter.

## Our response

Our procedures included:

- **Personnel interviews:** inquiring of senior management and challenging the assumptions used in the Directors' forecast models, in particular those relating to forecast revenue, and corroborating these against available evidence by inspecting agreements signed with new and existing customers;
- **Sensitivity analysis:** we assessed reasonably possible downside scenarios that would result in the cash flow falling below operating expense requirements and considered whether they could be considered to be reasonably possible; and
- **Assessing transparency:** Assessing the going concern disclosure for clarity, including that there is disclosure of a material uncertainty.

### 3. Key audit matters: our assessment of risks of material misstatement

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the financial statements and include the most significant assessed risks of material misstatement (whether or not due to fraud) identified by us, including those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In arriving at our audit opinion above, the key audit matters, in decreasing order of audit significance, were as follows:

Key audit matter	The risk	Our response
<p><b>Recoverability of Group goodwill and of parent company's investment in subsidiaries</b></p> <p>Group goodwill: £158,000 (2018: £1,673,000) Parent company's investment in subsidiaries: £ 811,000 (2018: £1,344,000)</p> <p><i>Refer to page 37, 66 (accounting policy and page 50, 72 (financial disclosures)</i></p> <p>Risk vs. 2018: Reduction – the amount involved, particularly at the Group level, has significantly reduced.</p>	<p><b>Forecast-based valuation</b></p> <p>The carrying amount of goodwill in the Group and the parent company's investments in subsidiaries are significant and at risk of irrecoverability as the Group does not have a track record of profitability and generated a loss in the current year.</p> <p>The estimated recoverable amount of these balances is subjective due to the inherent uncertainty involved in forecasting and discounting future cash flows.</p>	<p>Our procedures included:</p> <p><b>Benchmarking assumptions:</b> Comparing the Group's assumptions to externally derived data in relation to key inputs such as discount rates, growth rates and cost inflation;</p> <p><b>Sensitivity analysis:</b> Performing breakeven analysis on the assumptions noted above and considering the likelihood that these thresholds would be reached;</p> <p><b>Comparing valuations:</b> Comparing the sum of the discounted cash flows to the Group's market capitalisation to assess the reasonableness of those cashflows; and</p> <p><b>Assessing transparency:</b> Assessing whether the Group's disclosures about the sensitivity of the outcome of the impairment assessment to changes in key assumptions reflected the risks inherent in the valuation of goodwill in the Group and the parent company's investment in subsidiaries.</p>

Key audit matter	The risk	Our response
<p><b>Capitalisation of internally generated intangible assets</b></p> <p>£90,000 (2018: £586,000)</p> <p><i>Refer to page 38 (accounting policy and page 49 (financial disclosures)</i></p> <p>Risk vs. 2018: Reduction – additionally, there has been a significant impairment of the licences in the year.</p>	<p><b>Accounting treatment</b></p> <p>The Group capitalises external costs and eligible employment costs incurred in the development of software and establishment of regulatory licences as internally generated intangible assets. Judgement is required to determine whether the costs meet capitalisation criteria set out in the relevant accounting standards.</p>	<p>Our procedures included:</p> <p><b><i>Personnel interviews and our business understanding:</i></b> Enquiring of management and the Board, and inspecting minutes of meetings, project timelines and status reports throughout the year, to support the eligibility of the costs for capitalisation in accordance with the relevant accounting standards;</p> <p><b><i>Accounting analysis:</i></b> Comparing a sample of costs capitalised to the narrative on external invoices or internal reports of time allocation to analyse the nature of the costs and whether they meet capitalisation criteria per the applicable accounting standards.</p>

#### 4. Our application of materiality and an overview of the scope of our audit

Materiality for the Group financial statements as a whole was set at £42,001, determined with reference to a benchmark of group profit (of which it represents 10%). We consider profit to be the most appropriate measure of group.

Materiality for the parent company financial statements as a whole was set at £42,000, determined with reference to a benchmark of company net assets, of which it represents 2%.

We agreed to report to the Audit Committee any corrected or uncorrected identified misstatements exceeding £2,100, in addition to other identified misstatements that warranted reporting on qualitative grounds.

Of the Group's eight (2018: 9) reporting components, we subjected 5 (2018: 5) to full scope audits for Group purposes. For the residual 3 components, we performed analysis at an aggregated group level to re-examine our assessment that there were no significant risks of material misstatement within these.

The components within the scope of our work accounted for 100% (2018: 100%) of total group revenue, 100% (2018: 100%) of group loss before tax and 100% (2018: 97%) of total group assets.

All component audits, including the audit of the parent company, were performed by the Group team using component materialities, which ranged from £3,000 to £42,000, having regard to the mix of size and risk profile of the Group across the components.

#### 5. We have nothing to report on the other information in the Annual Report

The directors are responsible for the other information presented in the Annual Report together with the financial statements. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except as explicitly stated below, any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work we have not identified material misstatements in the other information.

### ***Strategic report and directors' report***

Based solely on our work on the other information:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

#### **6. We have nothing to report on the other matters on which we are required to report by exception**

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

#### **7. Respective responsibilities**

##### ***Directors' responsibilities***

As explained more fully in their statement set out on page 24 the directors are responsible for: the preparation of the financial statements including being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

##### ***Auditor's responsibilities***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at:  
[www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

## **8. The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

**Jason Mitchell (Senior Statutory Auditor)**  
**MHA MacIntyre Hudson**

Chartered Accountants  
Statutory Auditor  
Pennant House  
1-2 Napier Court  
Reading  
RG1 8BW

8 July 2019



## Consolidated Statement of Profit and Loss and Other Comprehensive Income for year ended 31 January 2019

	Note	2019 £000	2018 £000
<b>Continuing operations</b>			
Revenue	3	938	458
Cost of sales	4	(252)	(243)
		<hr/>	<hr/>
<b>Gross profit</b>		686	215
Administrative expenses	4,5,6	(3,020)	(936)
Impairment of intangible assets		(440)	-
		<hr/>	<hr/>
<b>Operating loss</b>		(2,774)	(721)
Finance income	7	22	-
Finance expenses	7	(3)	-
		<hr/>	<hr/>
<b>Loss before tax</b>		(2,755)	(721)
		<hr/>	<hr/>
<b>Loss for the year from continuing operations</b>		(2,755)	(721)
		<hr/>	<hr/>
<b>Discontinuing operations</b>			
Profit/(loss) from discontinued operations, net of tax	8	3,162	(1,030)
		<hr/>	<hr/>
<b>Profit/(loss) for the period</b>		407	(1,751)
		<hr/>	<hr/>
<b>Other comprehensive income/(loss)</b>			
<i>Items that are or may be reclassified subsequently to profit or loss:</i>			
Revaluation of equity investment – Soccerdome	14	(9)	(58)
		<hr/>	<hr/>
<b>Other comprehensive loss for the year, net of income tax</b>		(9)	(58)
		<hr/>	<hr/>
<b>Total comprehensive income/(loss) for the year</b>		398	(1,809)
		<hr/>	<hr/>
<b>Earnings per share</b>			
Basic earnings per ordinary share (pence per share)	10	0.13	(0.08)
Diluted earnings per ordinary share (pence per share)	10	0.13	(0.08)
		<hr/>	<hr/>
<b>Earnings per share from continuing operations</b>			
Basic earnings per ordinary share (pence per share)	10	0.01	(0.03)
Diluted earnings per ordinary share (pence per share)	10	0.01	(0.03)
		<hr/>	<hr/>

All of the profit/(loss) for the period is attributable to equity holders of the Parent Company.

The notes on pages 34 to 66 form part of these financial statements.

## Consolidated Balance Sheet

At 31 January 2019

	Note	2019 £000	2018 £000
<b>Non-current assets</b>			
Property, plant and equipment	11	3	29
Goodwill	13	158	1,673
Other intangible assets	12	1,009	2,037
Investments in equity instruments	14	213	222
Investments in debt instruments	15	1,722	-
<b>Total non-current assets</b>		<b>3,105</b>	<b>3,961</b>
<b>Current assets</b>			
Trade and other receivables	17	1,449	3,225
Cash and cash equivalents	18	371	2,151
<b>Total current assets</b>		<b>1,820</b>	<b>5,376</b>
<b>Total assets</b>		<b>4,925</b>	<b>9,337</b>
<b>Current liabilities</b>			
Trade and other payables	20	1,858	7,142
Bank and other borrowings	19	6	6
<b>Total current liabilities</b>		<b>1,864</b>	<b>7,148</b>
<b>Total non-current liabilities</b>		<b>-</b>	<b>-</b>
<b>Total liabilities</b>		<b>1,864</b>	<b>7,148</b>
<b>Net assets</b>		<b>3,061</b>	<b>2,189</b>
<b>Equity attributable to equity holders of the parent</b>			
Share capital	22	2,816	2,356
Share premium	23	3,020	3,020
Merger reserve	23	999	999
Revaluation reserves	23	213	222
Retained earnings		(3,987)	(4,408)
<b>Total equity attributable to equity holders of the Parent</b>		<b>3,061</b>	<b>2,189</b>

The notes on pages 34 to 66 form part of these financial statements.

These financial statements were approved by the board of directors on 08 July 2019 and were signed on its behalf by:

**C A McCormick**

Director

Company registered number: 04458947

## Consolidated Statement of Changes in Equity

	<i>Notes</i>	Share capital £000	Share premium £000	Merger reserve £000	Revaluation reserve £000	Retained earnings £000	Total equity £000
<b>Balance at 31 January 2017</b>	22,23	<b>1,856</b>	<b>3,020</b>	<b>-</b>	<b>280</b>	<b>(2,657)</b>	<b>2,499</b>
Issue of share capital		500	-	999	-	-	1,499
Loss for the period		-	-	-	-	(1,751)	(1,751)
Other comprehensive income	14	-	-	-	(58)	-	(58)
<b>Balance at 31 January 2018</b>	22,23	<b>2,356</b>	<b>3,020</b>	<b>999</b>	<b>222</b>	<b>(4,408)</b>	<b>2,189</b>
Issue of share capital		460	-	-	-	-	460
Share options charge		-	-	-	-	14	14
Profit for the period		-	-	-	-	407	407
Other comprehensive income	14	-	-	-	(9)	-	(9)
<b>Balance at 31 January 2019</b>	22,23	<b>2,816</b>	<b>3,020</b>	<b>999</b>	<b>213</b>	<b>(3,987)</b>	<b>3,061</b>

The notes on pages 34 to 66 form part of these financial statements.

## Consolidated Cash Flow Statement for year ended 31 January 2019

	<i>Note</i>	<b>2019 £000</b>	2018 £000
<b>Cash flows from operating activities</b>			
<b>Profit/(loss) for the year</b>		<b>407</b>	(1,751)
<i>Adjustments for:</i>			
Depreciation and amortisation	11,12	<b>498</b>	122
Impairments	12	<b>440</b>	-
Financial expenses	7	<b>(19)</b>	-
Share options charge	24	<b>14</b>	-
Gain on disposals of subsidiaries	8	<b>(3,505)</b>	-
<i>Movement in working capital:</i>			
(Increase) in trade and other receivables		<b>(1,514)</b>	(1,275)
Increase in trade and other payables		<b>2,145</b>	4,859
<b>Cash generated by operations</b>		<b>(1,534)</b>	1,955
Interest paid		<b>(3)</b>	-
Tax paid		<b>-</b>	-
<b>Net cash from operating activities</b>		<b>(1,537)</b>	1,955
<b>Cash flows from investing activities:</b>			
Acquisition of property, plant and equipment	11	<b>(1)</b>	(30)
Acquisition of intangible assets	12	<b>(90)</b>	(5)
Development expenditure	8	<b>-</b>	(587)
Net cash on disposal of subsidiaries	8	<b>(152)</b>	-
<b>Net cash used in investing activities</b>		<b>(243)</b>	(622)
<b>Net cash used in financing activities</b>		<b>-</b>	-
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(1,780)</b>	1,333
Cash and cash equivalents at start of period		<b>2,151</b>	818
<b>Cash and cash equivalents at end of period</b>	18	<b>371</b>	2,151

There is no material difference between the fair value and the book value of cash and cash equivalents.

The notes on pages 34 to 66 form part of these financial statements.

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

St James House plc (Formerly Boxhill Technologies plc) is a public company limited by shares incorporated, domiciled and registered in England and Wales under the Companies Act 2006. The registered number is 04458947 and the registered address is 1st Floor, 30-35 Pall Mall, London, England, SW1Y 5LP.

The Group financial statements consolidate those of the Company and its subsidiaries (together referred to as the “Group”). The parent company financial statements present information about the Company as a separate entity and not about its group.

The Group financial statements have been prepared and approved by the directors in accordance with International Financial Reporting Standards as adopted by the EU (“Adopted IFRSs”). The Company has elected to prepare its parent company financial statements in accordance with FRS 102; these are presented on pages 67 to 74.

The financial statements, upon which this financial information is based, have been prepared under the historical cost basis except where specifically noted.

Operating profit is defined to be revenue less cost of sales and administrative expenses and so excludes profits and losses on items that are not considered to be part of ordinary operating activities.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these group financial statements.

Judgements made by the directors, in the application of these accounting policies that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in note 27.

#### 1.1 Change in accounting policy

There have been no changes in accounting policies during the year to 31 January 2019.

#### 1.2 Adoption of new and amended accounting standards

The Group has applied the following standards and amendments for the first time for their annual reporting period commencing 1 February 2018, using the modified retrospective approach where appropriate:

- IFRS 9 Financial instruments
- IFRS 15 Revenue from Contracts with Customers
- Classification and Measurement of Share-based Payment Transactions – Amendments to IFRS 2

The adoption of the standards and amendments above did not have an impact on the amounts recognised in the current and prior periods and is not expected to significantly affect future periods.

The adoption of IFRS 9 altered the classification of the Group’s investments in equity instruments, see note 1.7 for more details.

#### 1.3 Adopted IFRS not yet applied

The following standards that are not yet effective will be adopted by the Group in future periods:

##### *IFRS 16 - 'Leases'*

The standard is effective for reporting periods beginning on or after 1 January 2019. The date of adoption by the Group will be 1 February 2019 for the financial statements for the year ending 31 January 2020.

The assessment of IFRS 16’s impact on the Group’s financial statements has not yet commenced. See note 26 for details of the future operating lease payments under IAS 17 and thus an indication of the impact that will be seen under IFRS 16.

## **1 Accounting policies (continued)**

### **1.4 Going concern**

UK Company Law requires Directors to consider whether it is appropriate to prepare the financial statements on the basis that the Company and the Group are going concerns. Furthermore, IAS 1 states that an entity shall prepare financial statements on a going concern basis unless management either intends to liquidate the entity or to cease trading, or has no realistic alternative but to do so. Throughout the financial statements there are various disclosures relating to Group funding and operational risks.

As disclosed in the Strategic Report, the Directors have undertaken a significant restructuring of the Payment Processing business during the year to 31 January 2019 as a critical part of the Group's strategy. As a result of the challenges faced by the business in recent periods, and as a result of this restructuring, the Group is in the relatively early phases of its revised longer-term strategy and has generated losses in the year ended 31 January 2019 and subsequently.

The two key elements of the restructuring that impact going concern are the disposal of Emex (UK) Group Limited on 30 July 2018 and the launch of the new Market Access business during 2018.

Following the disposal of the Emex businesses to MDC Nominees on 30 July 2018, the Group has disposed of the majority of its outstanding amounts owing to customers, along with certain trade receivables and cash balances. The impact was an improvement from the net current liability position at 31 January 2018 to a net current asset position at 30 July 2018 and a reduced fixed cost base for the Group.

The launch of Market Access is a critical element of the future of the Group's Payment Processing business. The Directors have prepared cash flow projections for the period to 31 October 2020, which indicate that the Group will generate significant revenue, profit and cash inflows within a short period of time. In particular, the projections demonstrate that the Group will be able to address current cash flow shortfalls, and that it will be able to meet its liabilities as they fall due for the foreseeable future.

The Directors are therefore confident that, following the disposal of the Emex businesses and the continuing growth of Market Access, the Group will be able to generate sufficient resources from its trading to meet the Group's future cash flow requirements and settle its liabilities as they fall due. Therefore, the Directors are of the opinion that the Group has adequate resources to continue in operation for the foreseeable future and they consider it appropriate to adopt the going concern basis in preparing the financial statements.

However, given that the Market Access business is in the early stages of growth and there is therefore limited track record of revenue, profit and cash flow generation, the substantial achievement of the Group's cash flow forecasts represents a material uncertainty that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. The Group and the Parent Company may, therefore, be unable to continue realising their assets and discharging their liabilities in the normal course of business, but the financial statements do not include any adjustments that would result if the going concern basis of preparation is inappropriate.

### **1.5 Basis of consolidation**

#### ***Subsidiaries***

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. In assessing control, the Group takes into consideration potential voting rights. The acquisition date is the date on which control is transferred to the acquirer. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

#### ***Transactions eliminated on consolidation***

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated. Unrealised gains arising from transactions with equity-accounted investees are

## **I Accounting policies (*continued*)**

eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

### **1.6 Foreign currency**

The individual financial statements of each Group company are prepared in the currency of the primary economic environment in which it operates (its functional currency). For the purposes of the consolidated financial statements, the results and financial position of each Group company are expressed in Pounds Sterling, which is the functional currency of the parent company, and the presentational currency for the consolidated Financial statements.

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated to the functional currency at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are retranslated to the functional currency at foreign exchange rates ruling at the dates the fair value was determined.

### **1.7 Non-derivative financial instruments**

Non-derivative financial instruments comprise investments in equity and debt securities, trade and other receivables, cash and cash equivalents, loans and borrowings, and trade and other payables.

#### *Trade and other receivables*

Trade and other receivables are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses.

#### *Trade and other payables*

Trade and other payables are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method.

#### *Financial instruments*

Investments in debt and equity securities held by the Group are classified as either fair value through profit or loss (FVTPL) or fair value through other comprehensive income (FVTOCI) and are stated at fair value. Any resultant gain or loss is recognised in the Statement of Profit and Loss or directly in equity respectively, except for impairment losses and, in the case of monetary items such as debt securities, foreign exchange gains and losses. When these investments are derecognised, the cumulative gain or loss previously recognised directly in equity is recognised in profit or loss.

In the prior year investments in equity securities were classified as being available-for-sale and are stated at fair value, with any resultant gain or loss being recognised directly in equity (in the revaluation reserve), except for impairment losses and, in the case of monetary items such as debt securities, foreign exchange gains and losses. When these investments are derecognised, the cumulative gain or loss previously recognised directly in equity is recognised in profit or loss.

The Company has taken the exemption available to it under IFRS 9 not to restate the prior period figures.

Financial instruments held for trading or designated upon initial recognition are stated at fair value, with any resultant gain or loss recognised in profit or loss.

Investments in debt and equity securities whose fair value cannot be reliably measured are stated at amortised cost less impairment.

#### *Cash and cash equivalents*

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose only of the cash flow statement.

## **1 Accounting policies (*continued*)**

### *Interest-bearing borrowings*

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost using the effective interest method, less any impairment losses.

### **1.8 Derivative financial instruments and hedging**

At 31 January 2019 and 31 January 2018, the Group had no derivatives in place for cash flow hedging purposes.

### **1.9 Property, plant and equipment**

Property, plant and equipment are stated at cost less accumulated depreciation and any recognised accumulated impairment losses. Useful lives are reviewed annually by the Directors.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. The estimated useful lives are as follows:

- office equipment 4 years
- vehicles 5 years

Depreciation methods, useful lives and residual values are reviewed at each balance sheet date.

### **1.10 Business combinations**

All business combinations are accounted for by applying the acquisition method. Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus
- the fair value of the existing equity interest in the acquiree; less
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, are expensed as incurred.

Any contingent consideration payable is recognised at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.

Where fair values are estimated on a provisional basis they are finalised within 12 months of acquisition with consequent changes to the amount of goodwill.

### **1.11 Intangible assets and goodwill**

#### *Goodwill*

Goodwill arising on consolidation represents the excess cost of acquisition over the Group's interest in the fair value of the identifiable assets and liabilities of a subsidiary at the date of acquisition. Goodwill is initially recognised as an asset and reviewed for impairment at least annually. Any impairment is recognised immediately in the income statement and is not subsequently reviewed.



## **1 Accounting policies (*continued*)**

Goodwill is stated at cost less any accumulated impairment losses. Goodwill is allocated to cash-generating units and is not amortised but is tested annually for impairment. In respect of equity accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment in the investee.

### *Research and development*

Expenditure on research activities is recognised in the income statement as an expense as incurred.

Expenditure on development activities is capitalised if the product or process is technically and commercially feasible and the Group intends to and has the technical ability and sufficient resources to complete development, future economic benefits are probable and if the Group can measure reliably the expenditure attributable to the intangible asset during its development. Development activities involve a plan or design for the production of new or substantially improved products or processes. The expenditure capitalised includes the cost of materials, direct labour and an appropriate proportion of overheads. Other development expenditure is recognised in the income statement as an expense as incurred. Capitalised development expenditure is stated at cost less accumulated amortisation and less accumulated impairment losses.

### *Timegrand software*

The Timegrand software, purchased in April 2017, is stated at fair value less accumulated amortisation and any recognised accumulated impairment losses. The useful life is reviewed annually by the Directors and was set at 10 years in the prior period. During the current period the directors deemed that this was no longer an appropriate estimate and have reduced this to 5 years.

The fair value of the purchased software asset has been calculated using a replacement cost valuation technique, which required estimation of the cost of developing an equivalent software asset. This cost estimation was determined by an independent external software developer.

### *Other intangible assets*

Expenditure on internally generated goodwill and brands is recognised in the income statement as an expense as incurred.

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortisation and accumulated impairment losses.

### *Amortisation*

Amortisation is charged to the income statement on a straight-line basis over the estimated useful lives of intangible assets unless such lives are indefinite. Intangible assets with an indefinite useful life and goodwill are systematically tested for impairment at each balance sheet date. Other intangible assets are amortised from the date they are available for use. The estimated useful lives are as follows:

Licences, patents and trademarks    25 years

Software    3 to 10 years

## **1.12 Impairment excluding inventories, investment properties and deferred tax assets**

### *Financial assets (including receivables)*

In accordance with IFRS 9 impairment of financial assets is based on an expected credit loss ('ECL') model. The ECL model requires the Group to account for ECLs and changes in those ECLs at each reporting date to reflect changes in credit risk since initial recognition of the financial assets. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected, IFRS 9 also requires current and future events to be considered when making an impairment assessment.

## **1 Accounting policies (*continued*)**

IFRS 9 requires the Group to measure the loss allowance for a financial instrument at an amount equal to the lifetime ECLs if the credit risk on that financial instrument has increased significantly since initial recognition, or if the financial instrument is a purchased or originated credit-impaired financial asset.

However, if the credit risk on a financial instrument has not increased significantly since initial recognition (except for a purchased or originated credit-impaired financial asset), the Group is required to measure the loss allowance for that financial instrument at an amount equal to 12-months ECL. IFRS 9 also requires a simplified approach for measuring the loss allowance at an amount equal to lifetime ECL for trade receivables, contract assets and lease receivables in certain circumstances..

### *Non-financial assets*

The carrying amounts of the Group's non-financial assets, other than investment property, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill, and intangible assets that have indefinite useful lives or that are not yet available for use, the recoverable amount is estimated each year at the same time.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### **1.13 Employee benefits**

#### *Short-term benefits*

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### *Share-based payment transactions*

Share-based payment arrangements in which the Group receives goods or services as consideration for its own equity instruments are accounted for as equity-settled share-based payment transactions, regardless of how the equity instruments are obtained by the Group.

The grant date fair value of share-based payment awards granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the period that the employees become unconditionally entitled to the awards. The fair value of the options granted is measured using an option valuation model, taking into account the terms and conditions upon which the options were granted. The amount recognised as an expense is adjusted to reflect the actual number of awards for which the related service and non-market vesting conditions are expected to be met, such that the amount ultimately recognised as an expense is based on the number of awards that do meet the related service and non-market performance conditions at the vesting date. For share-based payment awards with non-vesting conditions, the grant date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

Share-based payment transactions in which the Group receives goods or services by incurring a liability to transfer cash or other assets that is based on the price of the Group's equity instruments are accounted for as cash-settled share-based payments. The fair value of the amount payable to employees is recognised as an expense, with a corresponding increase in liabilities, over the period in which the employees become unconditionally entitled to payment. The liability is remeasured at each balance sheet date and at settlement date. Any changes in the fair value of the liability are recognised as personnel expense in profit or loss.

## **1 Accounting policies (*continued*)**

Other than for business combinations, the only share based payments of the Group are equity settled share options and certain liability settlements. The Group has applied the requirements of IFRS 2 - Share-based Payments.

For share options granted, an option pricing model is used to estimate the fair value of each option at grant date. That fair value is charged on a straight line basis over the vesting period as an expense in the income statement, with a corresponding increase in equity.

For shares issued in settlement of fees and/or liabilities, the Directors estimate the fair value of the shares at issue date and that value is charged on a straight line basis as an expense in the income statement (for fees) or reduction in the balance sheet liability (for liabilities) with a corresponding increase in equity.

### **1.14 Provisions**

A provision is recognised in the balance sheet when the Group has a present legal or constructive obligation as a result of a past event, that can be reliably measured and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects risks specific to the liability.

### **1.15 Revenue**

Revenue is recognised when the performance obligations have been met:

- Lottery business revenue represents takings received for entry into the lottery prize draws. Revenue is recognised on the date that the draw takes place. Revenue in relation to performance obligations that are delivered over the life of a contract are recognised on a pro rata basis.
- Payment processing revenue represents the consideration received or receivable from the merchants for services provided. Key revenue streams the Company reports are transaction service charges that relate to services provided to process transactions between the customer and an acquiring bank, which is a bank that accepts card payments from the card-issuing banks. Revenue is recognised when the transactions are successfully processed and is recognised per transaction. Process fees are charged per transaction for providing gateway services.
- Payment solutions revenue is recognised at the point when a chargeable transaction occurs.

### **1.16 Expenses**

#### *Operating lease payments*

Payments made under operating leases are recognised in the income statement on a straight-line basis over the term of the lease. Lease incentives received are recognised in the income statement as an integral part of the total lease expense.

#### *Financing income and expenses*

Financing expenses comprise interest payable and finance charges recognised in profit or loss using the effective interest method, unwinding of the discount on provisions, and net foreign exchange losses that are recognised in the income statement (see foreign currency accounting policy). Financing income comprise interest receivable on funds invested, dividend income, and net foreign exchange gains.

Interest income and interest payable is recognised in profit or loss as it accrues, using the effective interest method. Dividend income is recognised in the income statement on the date the entity's right to receive payments is established. Foreign currency gains and losses are reported on a net basis.

### **1.17 Taxation**

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of goodwill; the initial recognition of assets or liabilities that affect neither accounting nor

## 1 Accounting policies (continued)

taxable profit other than in a business combination, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised.

## 2 Segment Analysis

The primary reporting format is by business segment, based on the different services offered by the operating companies within the Group. The Group has two business segments, namely that of lottery administration and payment processing facilities. The Group operates solely in one geographical area, the United Kingdom.

The analysis of operations per segment for the year ended 31 January 2019 is as follows:

	<b>Lottery Admin</b>	<b>Payment Processing</b>	<b>Unallocated</b>	<b>Group total</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
Revenue	467	575	-	1,042
Cost of Sales	(253)	-	-	(253)
Administrative expenses	(267)	(1,055)	(1,642)	(2,964)
Amortisation	(2)	(496)	-	(498)
Depreciation	-	(3)	-	(3)
<b>Operating loss</b>	<b>(55)</b>	<b>(979)</b>	<b>(1,642)</b>	<b>(2,676)</b>
Finance income/(costs)	(1)	-	20	19
<b>Loss before tax</b>	<b>(56)</b>	<b>(979)</b>	<b>(1,622)</b>	<b>(2,657)</b>
Tax	-	-	-	-
<b>Loss for the period</b>	<b>(56)</b>	<b>(979)</b>	<b>(1,622)</b>	<b>(2,657)</b>

Activity for discontinued operations is included within the Payment Processing segment.

The same analysis for the year ended 31 January 2018 was as follows:

	<b>Lottery Admin</b>	<b>Payment Processing</b>	<b>Unallocated</b>	<b>Group total</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
Revenue	458	909	-	1,367
Cost of Sales	(243)	(210)	-	(453)
Administrative expenses	(229)	(1,726)	(588)	(2,543)
Amortisation	(2)	(118)	-	(120)
Depreciation	-	(2)	-	(2)
<b>Operating loss</b>	<b>(16)</b>	<b>(1,147)</b>	<b>(588)</b>	<b>(1,751)</b>
Finance income/(costs)	-	-	-	-
<b>Loss before tax</b>	<b>(16)</b>	<b>(1,147)</b>	<b>(588)</b>	<b>(1,751)</b>
Tax	-	-	-	-
<b>Loss for the period</b>	<b>(16)</b>	<b>(1,147)</b>	<b>(588)</b>	<b>(1,751)</b>

## 2 Segment Analysis (*continued*)

There has been an increase in unallocated overheads during the year to 31 January 2019 compared to the prior period, as the business grows its infrastructure and back office central support functions to support anticipated growth in future years, combined with one-off increases in legal fees and audit fees.

Further analysis on the performance of each segment can be found in the Strategic Report.

The balance sheet analysis as at 31 January 2019 is as follows:

	<b>Lottery Admin</b>	<b>Payment Processing</b>	<b>Unallocated</b>	<b>Group total</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
<b>Total assets</b>	<b>421</b>	<b>2,411</b>	<b>2,093</b>	<b>4,925</b>
<b>Total liabilities</b>	<b>310</b>	<b>793</b>	<b>761</b>	<b>1,864</b>

The balance sheet analysis as at 31 January 2018 was as follows:

	<b>Lottery Admin</b>	<b>Payment Processing</b>	<b>Unallocated</b>	<b>Group total</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
<b>Total assets</b>	<b>452</b>	<b>8,546</b>	<b>339</b>	<b>9,337</b>
<b>Total liabilities</b>	<b>345</b>	<b>6,200</b>	<b>603</b>	<b>7,148</b>

The following table analyses assets and liabilities not allocated to business segments as at 31 January 2019 and 31 January 2018:

	<b>2019 £'000</b>	<b>2018 £'000</b>
<b>Assets</b>		
Intangible fixed assets	-	4
Tangible fixed assets	2	1
Investment in Soccerdome	213	221
Investment in debt instruments	1,722	-
Trade receivables	-	-
Other receivables	129	106
Cash and cash equivalents	27	7
	<b>2,093</b>	<b>339</b>
<b>Liabilities</b>		
Trade and other payables	755	597
Borrowings	6	6
	<b>761</b>	<b>603</b>

### 3 Revenue

	<b>2019</b>	2018
	<b>£000</b>	£000
<b>Revenue from continuing activities:</b>		
Lottery admin services	447	458
Payment Processing services	491	-
	<b>938</b>	458
<b>Revenue from discontinued activities:</b>	<b>104</b>	909
<b>Total revenues</b>	<b><u>1,042</u></b>	<u>1,367</u>

In both the year to 31 January 2019 and the year to 31 January 2018, all revenue was generated in the United Kingdom.

### 4 Expenses

The following expenses comprise cost of sales:

	<b>2019</b>	2018
	<b>£'000</b>	£'000
Affiliate/agent commission	<b>1</b>	-
Fees to lottery clients	<b>196</b>	191
Lottery prizes payable	<b>55</b>	52
	<b>252</b>	243

The following material expenses are included in administrative expenses:

	<b>2019</b>	2018
	<b>£'000</b>	£'000
Consultancy fees	<b>458</b>	98
Software development and maintenance fees	<b>80</b>	42
Office rent and rates	<b>151</b>	257
Professional fees	<b>912</b>	124
Bank charges	<b>11</b>	26
Hotels and travel	<b>199</b>	839

#### 4 Expenses (continued)

An analysis of administrative expenses by nature is set out below:

	2019 £000	2018 £000
Payroll related costs	600	616
Depreciation and amortisation	498	122
Other	1,922	198
	<hr/>	<hr/>
	3,020	936
	<hr/>	<hr/>

#### 5 Operating profit

Operating loss has been stated after charging/(crediting) the following:

	2019 £'000	2018 £'000
Depreciation of tangible fixed assets	4	2
Amortisation of intangible assets	494	120
Impairment of intangible assets	440	-
	<hr/>	<hr/>

Auditor fees for the year ending 31 January 2019 are £38,500 for audit services and £20,050 for tax related and other services (2018: £240,000 and £17,000 respectively.)

#### 6 Staff numbers and costs

The average number of persons employed by the Group (including directors) during the year, analysed by category, was as follows:

	2019 No.	2018 No.
	13	15
	<hr/>	<hr/>

The split of employees by function within the Group is as follows:

	No.	No.
Administration and Sales	7	10
Management	6	5
Total	13	15
	<hr/>	<hr/>

	2019 £'000	2018 £'000
Their aggregate remuneration comprised:		
Wages and salaries	470	502
Social security costs	48	17
Directors' remuneration	171	97
	<hr/>	<hr/>
	600	616
	<hr/>	<hr/>

## 6 Staff numbers and costs (*continued*)

Directors' emoluments:

Number of Directors accruing benefits  
under money purchase schemes

- -

Aggregate emoluments of highest paid Director

59 33

Included within Directors' emoluments is £132,000 (2018: £77,000) paid to directors via related companies, as detailed in note 27.

## 7 Finance income and expense

	2019 £000	2018 £000
Finance income	22	-
Finance expense	3	-

The interest income relates entirely to the calculation of interest, at a rate of 2.5%, imputed on the £2,000,000 loan notes issued as part of the consideration in the form of loan notes. The loan notes are due for repayment within 10 years.

## 8 Discontinued operations

On 30 July 2018, the Group separated the provision of payment services to Non-Conforming Customers from the rest of the Group through the sale of Emex (UK) Group Limited, Emexconsult Limited and Emex Technologies Limited to MDC Nominees Limited. This included the disposal of all assets and liabilities that formed part of the Payment Processing operating segment as at and for the year ended 31 January 2018.

The comparative consolidated statement of profit or loss and OCI has been restated to show the discontinuing operation separately from continuing operations.

### *Results of discontinued operations*

	2019 £000	2018 £000
Revenue	104	909
Cost of sales	-	(210)
<b>Gross profit</b>	<b>104</b>	<b>699</b>
Administrative expenses	(447)	(1729)
<b>Operating (loss)</b>	<b>(343)</b>	<b>(1,030)</b>
Financial expenses	-	-



**8 Discontinued operations (*continued*)**

	<b>(343)</b>	(1,030)
<b>(Loss) before and after tax</b>		
Gain on sale of discontinued operations	<b>3,505</b>	-
	<b>3,162</b>	(1,030)
<b>Profit/(loss) for the year</b>		
Basic earnings per ordinary share (pence per share)	<b>0.12</b>	(0.05)
Diluted earnings per ordinary share (pence per share)	<b>0.12</b>	(0.05)

***Cash flows from (used in) discontinued operations***

	<b>2019</b>	<b>2018</b>
	<b>£000</b>	<b>£000</b>
Net cash from operating activities	<b>2,703</b>	<b>1,989</b>
Net cash used in investing activities	<b>(77)</b>	<b>(615)</b>
<b>Net increase in cash and cash equivalents</b>	<b>2,626</b>	<b>1,374</b>

***Effect of disposal on the financial position of the Group***

	<b>2019</b>
	<b>£000</b>
Property, plant and equipment	<b>(67)</b>
Other intangible assets	<b>(136)</b>
Trade and other receivables	<b>(3,310)</b>
Cash and cash equivalents	<b>(152)</b>
Trade and other payables	<b>6,985</b>
<b>Net assets and liabilities</b>	<b>3,320</b>
<b>Net cash outflows</b>	<b>(152)</b>

## 9 Taxation

### Recognised in the income statement

	2019 £000	2018 £000
Current tax expense	-	-
Deferred tax credit	-	-
	<hr/>	<hr/>
Total tax expense	-	-
	<hr/>	<hr/>

### Reconciliation of effective tax rate

	2019 £000	2018 £000
<b>Profit/(loss) before tax</b>	<b>407</b>	<b>(1,751)</b>
	<hr/>	<hr/>
Tax using the UK corporation tax rate of 19% (2018: 19.3%)	77	(337)
Adjusted for the effect of:		
Non-deductible expenses	178	11
Non taxable income	(666)	-
Tax losses carried forward	411	326
	<hr/>	<hr/>
Total tax expense for the year	-	-
	<hr/>	<hr/>

### Factors that may affect future tax charges

The current UK corporation tax rate of 19% will reduce to 17% from 1 April 2020. This was substantively enacted on 6 September 2016 and this will reduce the Group's future tax charge accordingly.

## 10 Earnings per share

The calculation is based on the earnings attributable to ordinary shareholders divided by the weighted average number of Ordinary Shares in issue during the period as follows:

	2019	2018
Numerator: earnings attributable to equity (£'000)	407	(1,751)
Denominator: weighted average number of equity shares (No.)	<u>2,734,996,437</u>	<u>2,272,496,437</u>

The denominator as at 31 January 2019 is calculated as the weighted average of the 2,355,829,770 equity shares as at 1 February 2018 plus the 410,000,000 shares issued in April 2018 and the 50,000,000 shares issued in May 2018.

The denominator as at 31 January 2018 is calculated as the weighted average of 1,855,829,770 equity shares as at 1 February 2017 plus the 500,000,000 shares issued in April 2017.

At 31 January 2019 there were a total of 60,000,000 share options were in issue. As the exercise price for the options was greater than the average share price (assuming a value of 0p for the period of suspension during the year), the options are not dilutive and therefore dilutive earnings per share is the same as basic earnings per share.

## 10 Earnings per share (*continued*)

At 31 January 2018 there were no share options in issue and therefore dilutive earnings per share is the same as basic earnings per share.

## 11 Property, plant and equipment

	Office equipment	Vehicles	Total
	£000	£000	£000
Cost			
Balance at 31 January 2017	16	-	16
Additions	1	29	30
	<hr/>	<hr/>	<hr/>
Balance at 31 January 2018	17	29	46
	<hr/>	<hr/>	<hr/>
Additions	1	-	1
Disposals	(10)	(29)	(39)
	<hr/>	<hr/>	<hr/>
Balance at 31 January 2019	8	-	8
	<hr/>	<hr/>	<hr/>
Depreciation and impairment			
Balance at 1 February 2017	15	-	15
Depreciation charge for the year	-	2	2
	<hr/>	<hr/>	<hr/>
Balance at 31 January 2018	15	2	17
	<hr/>	<hr/>	<hr/>
Depreciation charge for the year	1	3	4
Depreciation eliminated on disposals	(11)	(5)	(16)
	<hr/>	<hr/>	<hr/>
Balance at 31 January 2019	5	-	5
	<hr/>	<hr/>	<hr/>
<b>Net book value</b>			
At 1 February 2017	1	-	1
	<hr/>	<hr/>	<hr/>
At 31 January 2018 and 1 February 2018	2	27	29
	<hr/>	<hr/>	<hr/>
<b>At 31 January 2019</b>	<b>3</b>	<b>-</b>	<b>3</b>
	<hr/>	<hr/>	<hr/>

### *Impairment loss and subsequent reversal*

During the year to 31 January 2019, there were no impairment losses. The depreciation charge for the year is recognised in administrative expenses in the income statement.

## 12 Intangible assets

	Software	Licences, patents and trademarks	Total
	£000	£000	£000
Cost			
Balance at 31 January 2017	40	54	94
Additions – externally purchased	1,504	-	1,504
Additions - internally generated	146	440	586
Balance at 31 January 2018	1,690	494	2,184
Additions – internally generated	90	-	90
Disposals	(168)	(54)	(222)
Balance at 31 January 2019	1,612	440	2,052
Amortisation and impairment			
Balance at 1 February 2017	20	7	27
Amortisation for the year	118	2	120
Balance at 31 January 2018	138	9	147
Amortisation for the year	493	1	494
Eliminated on disposals	(28)	(10)	(38)
Impairment charge for the year	-	440	440
Balance at 31 January 2019	603	440	1,043
<b>Net book value</b>			
At 1 February 2017	20	47	67
At 31 January 2018 and 1 February 2018	1,552	485	2,037
<b>At 31 January 2019</b>	<b>1,009</b>	<b>-</b>	<b>1,009</b>

### *Impairment loss*

During the year to 31 January 2019 an impairment of £440,000 was recognised relating to a licence which has not yet been used and may not be used going forward.

### *Amortisation and impairment charge*

The amortisation and impairment charge is recognised in the following line items in the income statement:

	2019 £000	2018 £000
Administrative expenses	494	120
Impairment of intangible assets	440	-

The amortisation charge in the current year includes the adjustment for the direct revised estimate of the useful life of the Timegrand software.

### 13 Goodwill

	<b>Goodwill £000</b>
Balance at 1 February 2017	1,673
Balance at 31 January 2018	<u>1,673</u>
Disposals in the year	(1,515)
<b>Balance at 31 January 2019</b>	<b><u>158</u></b>

#### *Impairment loss*

For the purposes of impairment testing, goodwill acquired in a business combination has been assessed for recoverability on a cash-generating unit (CGU) basis. Goodwill considered significant in comparison to the Group's total carrying amount of such assets has been allocated to cash generating units.

	<b>Goodwill 2019 £000</b>	Goodwill 2018 £000
<b>Cash generating unit</b>		
Prize Provision Services Limited	<b>158</b>	158
Emex (UK) Group Limited *	-	510
Emex Technologies Limited *	-	1,005
	<b><u>158</u></b>	<u>1,673</u>

\*disposed of 30 July 2018

Goodwill is being allocated to the Group's subsidiaries (CGUs) as it is expected that those subsidiaries will benefit from the synergies of the combination, irrespective of whether other assets or liabilities are assigned to those units.

The composition of the CGUs has not changed from the previous impairment testing.

The principal assumptions made in 2019 in testing the goodwill for impairment were as follows:

#### *Prize Provision Services Limited*

The recoverable amount was calculated based on determining the value in use of this cash generating unit. The following key assumptions were used in this calculation.

- Period covered by management plans used in calculation - 5 years
- Revenue during year 1 reflects continuation of growth experienced in Q4 FY2019 and FY2020 (growth rate of 5%), with subsequent annual growth rates of 3%
- Pre-tax discount rate of 6.6% applied to cash flow projections

#### **Sensitivity analyses were performed on the forecast:**

The calculation of value in use shown above is sensitive to the assumptions on growth rates.

The forecast could absorb a 10% reduction in revenue combined with a 20% increase in costs without any impact on the level of goodwill carried on the balance sheet.

The forecast could absorb a discount rate of 25% without any impact on the level of goodwill carried on the balance sheet.

### 13 Goodwill (*continued*)

The Directors have assessed on the base level assumptions, that the values in use over its carrying amount, created headroom of £1,056,000.

As a result of the above sensitivity analysis, the assumptions used are considered to be realistically achievable in light of economic and industry measures and forecasts. The Directors believe that any reasonable possible change in the key assumptions on which the recoverable amount is based would not cause its carrying amount to exceed its recoverable amount.

The goodwill on the Emex companies was derecognised on their disposal.

### 14 Investment in equity instruments

	<b>£'000</b>
At 1 February 2017	280
Fair value adjustment (31 January 2018)	<u>(58)</u>
At 31 January 2018	222
Fair value adjustment (31 January 2019)	(9)
<b>At 31 January 2019</b>	<b><u>213</u></b>

The investment in equity relates to a 10% investment in Nineteen Twelve Holdings Limited, with an original cost of £342,000 in 2016. Management have elected to designate this as fair value through other comprehensive income ('FVTOCI') as the intention is to hold it for the medium to long term.

This investment has been measured at fair value as an available for sale asset with changes in fair value being recorded. No dividends have been recognised during the period. Nineteen Twelve Holdings Limited has entered into a venture with Soccerdome Limited, a subsidiary of St James House plc (Formerly Boxhill Technologies plc).

Given that the Group only holds 10% of the share capital of Nineteen Twelve Holdings Limited and correspondingly only 10% of the voting rights and furthermore management and operating decisions are taken by the other equity holder, it is deemed that the Group does not hold control or have significant influence over Nineteen Twelve Holdings Limited.

The principal assumptions made in 2019 in determining fair value were as follows:

The fair value was calculated using a discounted cash flow model. The following key assumptions were used in this calculation.

- The period covered by management plans used in the calculation is 7 years with a zero growth perpetuity based on the 7<sup>th</sup> year terminal value
- The annualised long term-growth rate takes the business, to a year 7 pitch utilisation rate of 11% (Winter bookings utilisation rate of 14% and Summer utilisation rate of 8%). This reflects the phase of growth that the business is in following its refurbishment in May 2016.
- The pre-tax discount rate applied to cash flow projection – 9%;

The period covered by this forecast reflects the specific terms in the articles of association of Nineteen Twelve Holdings Limited, which entitles St James House plc to the first £250,000 of post tax profits over that period.

#### 14 Investment in equity instruments (*continued*)

##### **Sensitivity analyses were performed on the forecast:**

The fair value calculation above is sensitive to the assumptions on growth rates and discount rates.

A 5% increase in revenues over the course of the time period covered, would result in an increase in fair value of £31,000 and a decrease of £29,000 for an equivalent decrease.

A 5% decrease in the discount rate used would result in an increase in fair value of £7,000 and a 5% decrease would decrease the fair value by £7,000.

#### 15 Investments in debt instruments

	<b>Loan notes £000</b>
Balance at 1 February 2017	-
Balance at 31 January 2018	-
Additions in the year	<u>1,700,000</u>
Discount unwinding	22,000
<b>Balance at 31 January 2019</b>	<b><u>1,722,000</u></b>

As part of the sale of the Emex companies the Company was issued part of the consideration in the form of loan notes. The loan notes are due for repayment within 10 years.

The loan notes were issued for £2,000,000 with 0% interest and have been discounted over the expected repayment period at a rate of 2.5%.

## 16 Investments in subsidiaries

Details of the Company's subsidiaries at 31 January 2019 are as follows:

<u>Name of Subsidiary</u>	<u>Company number</u>	<u>Place of incorporation (or registration) and operation</u>	<u>Proportion of ownership interest &amp; voting power held</u>	<u>Holding</u>	<u>Principal activity</u>
Prize Provision Services Limited	03152966	England and Wales	100%	Ordinary shares	Lottery provider
Soccerdome Limited	02948017	England and Wales	100%	Ordinary shares	Investment Holding Company
Barrington Lewis Limited	07190212	England and Wales	100%	Ordinary shares	Dormant
Timegrand Ltd	10539539	England and Wales	100%	Ordinary shares	Software licence holder
Market Access Ltd	11119688	England and Wales	100%	Ordinary shares	Payment Processing and Foreign Exchange provider
Boxhill Technologies Limited	11770425	England and Wales	100%	Ordinary shares	Dormant
Emexgo Mauritius	C157638	Mauritius	100%	Ordinary shares	GBC licence holder

During the period the Company disposed of its holdings in Emex (UK) Group Limited and Emex (Technologies) Limited. This also resulting in the loss of control of Emex Consult Limited, a subsidiary of Emex (UK) Group Limited. Further details can be found in the Strategic Report.

Emexgo Mauritius holds a Global Business Corporation (GBC) licence with the Mauritius Financial Services Commission (the "FSC"). Prior to the 01 January 2019, this licence type was known as a GBC1 licence type.

A GBC Licence is governed by the Mauritius Companies Act 2001 and the Financial Services Act 2007. A GBC Licence entitles the holder to carry out approved activities in Mauritius.



## 16 Investments in subsidiaries (*continued*)

The registered office address for each subsidiary is as follows:

<u>Name of Subsidiary</u>	<u>Registered office address</u>
Prize Provision Services Limited	Nbv Enterprise Centre, David Lane, Office 28, New Basford, Nottinghamshire, United Kingdom,
Soccerdome Limited	1 <sup>st</sup> Floor, 30-35 Pall Mall, London, England, SW1Y 5LP
Barrington Lewis Limited	1 <sup>st</sup> Floor, 30-35 Pall Mall, London, England, SW1Y 5LP
Timegrand Ltd	1 <sup>st</sup> Floor, 30-35 Pall Mall, London, England, SW1Y 5LP
Market Access Ltd	1 <sup>st</sup> Floor, 30-35 Pall Mall, London, England, SW1Y 5LP
Boxhill Technologies Limited	1 <sup>st</sup> Floor, 30-35 Pall Mall, London, England, SW1Y 5LP
Emexgo Mauritius	Co. Premier Financial Services Ltd, Premier Business Centre, 10 <sup>th</sup> Floor, Sterling Tower, 14 Poudriere Street, Port Louis, Mauritius

## 17 Trade and other receivables

	<b>2019</b>	2018
	<b>£000</b>	£000
Trade receivables	<b>1,241</b>	1,482
Other receivables	<b>32</b>	1,625
Prepayments and accrued income	<b>105</b>	59
VAT receivable	<b>71</b>	59
	<hr/>	<hr/>
	<b>1,449</b>	3,225
	<hr/>	<hr/>

Included within trade and other receivables is £nil (2018 : £nil) expected to be recovered in more than 12 months.

Included in Other receivables is £nil (2018: £1,620,000), receivable from Phillite D UK Limited, relating to the development of the High Value Transaction Service (HVTs) which was transferred to MDC Nominees Limited on 30 July 2018, as part of the sale of Emexconsult Emex (UK) Group Limited and Emex Technologies Limited of which more detail can be found in the Strategic Report.

The Group has provided fully for all receivables which are not considered recoverable. In determining the recoverability of all receivables, the Group considers any change in the credit quality of the receivable up to the reporting date.

The Directors consider that the carrying amount of the receivables approximates their fair value.

## 18 Cash and cash equivalents/ bank overdrafts

	2019 £000	2018 £000
Cash and cash equivalents per balance sheet	<u>371</u>	<u>2,151</u>

Cash and cash equivalents comprise cash held by the Group and short-term bank deposits with an original maturity of 6 months or less. The carrying amount of these assets approximates their fair value.

Within the cash balance is an amount of £141,000 held in designated trust accounts for the benefit of clients of Prize Provision Services Limited (2018: £195,000).

## 19 Bank and other borrowings

### *Borrowings*

Borrowings at 31 January 2019 include a loan of £6,100 (2018: £6,100). The loan is repayable on demand and no interest is payable.

## 20 Trade and other payables

	2019 £000	2018 £000
Trade payables	833	691
Other payables	822	6,427
Accrued liabilities and deferred income	203	24
	<u>1,858</u>	<u>7,142</u>
<b>Other payables comprise:</b>		
Social security and other taxes	21	42
Amounts owing to customers	712	6,189
Other	89	196
	<u>822</u>	<u>6,427</u>
<b>Presented as:</b>		
Current	822	6,427
Non-current	-	-
	<u>-</u>	<u>-</u>

Included within trade and other payables is £nil (2018: £nil) expected to be settled in more than 12 months.

Included within Other payables is £nil (2018: £6,189,000) of amounts held on customers' behalf through the digital wallet service, Emexgo.

Also included in other payables is £712,000 (2018: £nil) of amounts held on customers' behalf through the payment processing services carried out by Market Access Limited.

## 20 Trade and other payables (*continued*)

The Group does not hold funds processed by credit card for merchants; this is all carried out by the acquiring bank and those segregated funds are outside of the Group's own bank accounts and are therefore not recorded in the Group's financial statements. The Group then requires that each merchant deposit its revenue from credit card payments into a Market Access account, out of which the Group collects its revenue. The merchant can then withdraw funds to its chosen bank account when it wishes to do so. A liability is recognised in within Trade and Other Payables as Amounts owed to customers for the amount of such funds deposited by customers, and the balance of such funds held in the Group's bank accounts at the reporting date is included within Cash and cash equivalents.

Accrued liabilities and deferred income represent miscellaneous contractual liabilities that relate to expenses that were incurred, but not paid for at the period end and income received during the period, for which the Group had not supplied the goods or services at the end of the period.

The Directors consider that the book value of trade payables, accrued liabilities and deferred income approximates to their fair value at the balance sheet date.

The average credit period taken for trade purchases is 95 days (2018: 102 days).

## 21 Deferred taxation

A deferred tax asset has not been recognised in the year ended 31 January 2019 nor the year ending 31 January 2018 in respect of taxable losses carried forward as the probability of future taxable profits being available against which the unused tax losses and unused tax credits cannot be determined with sufficient certainty.

As at 31 January 2019, there were £1,517,783 of unused tax losses (2018: £1,107,354), of which £nil was utilised in the year to 31 January 2019.

There are not considered to be any material temporary differences associated with investments in subsidiaries for which deferred tax liabilities need to be recognised.

## 22 Equity Share capital

	2019 £'000	2018 £'000
<b>Allotted, called up and fully paid</b>		
2,815,829,770 (2018: 2,355,829,770) Ordinary Shares of 0.1p each	<u>2,816</u>	<u>2,356</u>

On 10 April 2017, the Company acquired all of the ordinary shares in Timegrand Limited, satisfied in full by the issue of 500,000,000 ordinary shares of 0.1p nominal each in the Company.

On 23 April 2018 new shares totalling 410,000,000 Ordinary Shares of 0.1 pence each were issued in settlement of amounts invoiced from key management personnel, see note 27. In addition, 60,000,000 share options were granted to Directors and key management, see note 27.

On 9 May 2018, new shares totalling 50,000,000 Ordinary Shares of 0.1 pence each were issued in settlement of amounts invoiced from related parties, see note 27. Further details can be found in the Directors report.

## 23 Capital and reserves

### *Nature and purpose of reserves*

#### *Merger reserve*

The merger reserve arose in a prior accounting period as a result of the application of merger accounting principles for a business combination.

#### *Revaluation reserve*

The revaluation reserve relates to the revaluation of investments in equity instruments.

### *Dividends*

No dividends were recognised in either the period to 31 January 2019 or to 31 January 2018.

## 24 Share-based payments

Certain Directors and key management were issued with share options on 23 April 2018, exercisable immediately at a price fixed at the date of issue, with an exercise period of 5 years. A total of 60,000,000 share options were issued at an exercise price of 0.1p per share.

Included in the Statement of Profit and Loss is a charge of £13,713 based on the fair values of the options calculated using the Black-Scholes Model. The inputs to the model for options granted in the current year are as follows:

Date of grant	Share price at option date (£)	Exercise price (£)	Volatility	Expected life (years)	Risk Free rate %
17 April 2018	£0.0008	£0.001	50%	5	0.75%

As at 31 January 2019 none of the options had been exercised.

During the year ended 31 January 2018 a total of 8,100,000 options with various exercise prices lapsed having not been exercised.

During the year the Company issued shares to some of its creditors as payment for unpaid liabilities, further details can be found in note 27.

## 25 Financial instruments

The key risks and uncertainties faced by the Group are managed within a risk management framework. The Group's day to day working capital is funded by its cash and cash equivalents. The key risks identified for the Group are discussed below.

The Company has exposure to credit risk, market risk and liquidity risk that arises through the normal course of the Group's business.

### *25 (a) Fair values of financial instruments*

The Directors consider that there is no material difference between the asset and liability values in the balance sheet and their fair value. Financial assets and liabilities are classified into a grouping of Tiers 1 to 3 is based on the degree to which their fair value is observable:

- Tier 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Tier 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

## 25 Financial instruments (*continued*)

- Tier 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

All assets and liabilities held at fair value are Tier 1, with the exception of the Investment in Equity Instrument of £213k (2018: £222k) which is Tier 3. This asset has been valued using a discounted cash flow model to determine its value in use. The key assumptions for this calculation are described in note 14.

### 25 (b) Credit risk

#### *Financial risk management*

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers.

#### *Exposure to credit risk*

The maximum exposure to credit risk at the balance sheet date by class of financial instrument was:

	2019 £000	2018 £000
Trade receivables	1,241	1,482
Other receivables	27	1,625
	<b>1,268</b>	<b>3,107</b>

As at 31 January 2019, all trade receivables were generated from within the UK.

#### *Credit quality of financial assets and impairment losses*

The aging of trade receivables at the balance sheet date was:

	2019 £000	2018 £000
Not past due	-	29
Past due [0-30 days]	-	9
Past due [31-120 days]	-	184
More than 120 days	1,241	1,260
	<b>1,241</b>	<b>1,482</b>

All of the £1,241,000 that was in excess of 30 days past due as at 31 January 2019 was due from a related party (Phillite D UK Limited). The Directors are confident of its recovery, with significant sums recovered in H1 2019. In addition, Phillite D UK Limited has claims against three customers for sums in excess of the amounts owed to Group and is confident of their recovery. Accordingly, there is no allowance for impairment.

At 31 January 2019 there were no trade receivables that were impaired (2018: £nil).

### 25 (c) Liquidity risk

#### *Financial risk management*

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due.

## 25 Financial instruments (*continued*)

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

As at 31 January 2019, the Group held a £6,100 loan (2018: £6,100).

In addition, as at 31 January 2019, the Group had Trade and other payables of £1,858,000 (2018: £7,142,000), of which all is due within the next 12 months. A significant proportion of the balance as at 31 January 2018 was sold as part of the disposal of the Emex Businesses.

The Directors consider that there is no material difference between the value in the balance sheet and its fair value.

### 25 (d) Market risk

#### *Financial risk management*

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments

The Group's exposure to interest rate risk mainly concerns financial assets and liabilities, which are subject to floating rates in the Group. At present the Group's loans are on fixed rate interest rates and hence it is not exposed to risk on these should rates move.

The Finance Director is responsible for managing cash flow management, interest and foreign exchange exposure to ensure adequate liquidity at all times to meet cash requirements.

#### **Market risk - Foreign currency risk**

The Group's exposure to foreign currency risk is as follows. This is based on the carrying amount for monetary financial instruments.

#### **31 January 2019**

	Sterling £000	Euro £000	US Dollar £000	Other £000	Total £000
Cash and cash equivalents	249	88	2	32	373
Trade and other receivables	1,268	-	-	-	1,268
Bank loans	(6)	-	-	-	(6)
Trade and other payables	(984)	(573)	(62)	(36)	(1,655)
<b>Net exposure</b>	<b><u>527</u></b>	<b><u>(485)</u></b>	<b><u>(60)</u></b>	<b><u>(4)</u></b>	<b><u>(20)</u></b>

The same analysis for the year to 31 January 2018 was as follows:

#### **31 January 2018**

	Sterling £000	Euro £000	US Dollar £000	Other £000	Total £000
Cash and cash equivalents	383	1,767	-	-	2,151
Trade and other receivables	1,550	1,268	17	272	3,107
Bank loans	(6)	-	-	-	(6)
Trade and other payables	(1,010)	(5,155)	(843)	(110)	(7,118)
<b>Net exposure</b>	<b><u>917</u></b>	<b><u>(2,120)</u></b>	<b><u>(826)</u></b>	<b><u>162</u></b>	<b><u>(1,866)</u></b>

## 25 Financial instruments (*continued*)

### *Sensitivity analysis*

A 1% percent weakening of the following currencies against the pound sterling at 31 January 2019 would have reduced loss before tax by the amounts shown below. This calculation assumes that the change occurred at the balance sheet date and had been applied to risk exposures existing at that date.

This analysis assumes that all other variables, in particular other exchange rates and interest rates, remain constant. The analysis is performed on the same basis for the year ended 31 January 2018.

	Equity 2019 £000	Equity 2018 £000
€	5	21
\$	1	8
other	-	(2)

A 1% percent strengthening of the above currencies against the pound sterling at 31 January 2019 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

### **Market risk – Interest rate risk**

During both the year to 31 January 2019 and the year to 31 January 2018, the Company's surplus funds were placed in deposits at floating rates. At present the Group's loans are on fixed rate interest rates and hence it is not exposed to risk on these should rates move.

### **Market risk - Equity price risk**

The Group does not currently have any exposure to equity price risk. As at 31 January 2019, the Group did not have any investments in quoted equity securities.

### **25 (e) Capital management**

The objective of the Company's capital management is to ensure that there is sufficient liquidity within the Company to carry out the committed and forecast investment and expenditure. The Company monitors the long-term cash flow requirements of the business in order to assess the requirement for changes to the capital structure to meet that objective and to maintain flexibility. The capital structure of the Group consists of debt, which includes the borrowings disclosed in note 18, cash and cash equivalents and equity attributable to equity holders of the parent, comprising issued capital, reserves and retained earnings as disclosed in the consolidated statement of changes in equity. The Board manages the structure of its capital and makes necessary adjustments to accommodate the changes in the economic conditions. To maintain or adjust the capital structure, the Board may issue new shares for cash. No significant changes were made in the objectives, policies or processes during the period ended 31 January 2019.

## 26 Operating leases

Non-cancellable operating lease rentals are payable as follows:

	2019 £000	2018 £000
Less than one year	125	22
Between one and five years	-	-
More than five years	-	-
	<hr/>	<hr/>
	125	22
	<hr/>	<hr/>

Operating lease payments represent rentals payable by the Group for office premises. Leases are negotiated over the term considered most relevant to the individual subsidiary and rentals are fixed where possible for that term.

During the year to 31 January 2019 £25,000 was recognised as an expense in the income statement in respect of operating leases (2018: £28,500).

## 27 Related parties

The transactions set out below took place between the Group and certain related parties.

### *Lord E T Razzall*

Lord E T Razzall, a director, charged the Group £59,167 (2018: £24,000) in the period, for directorship services provided, via an entity trading as R T Associates. At the year end R T Associates was owed £38,400 (2018: £17,932).

### *Andrew J A Flitcroft*

Andrew Flitcroft, a director, charged the Group £53,000 (2018: £33,000) in the period, for directorship and company secretarial services provided, via FS Business Limited. At the year end FS Business Limited was owed £67,550 (2018: £77,250).

In April 2018 FS Business Limited was issued 10,000,000 Ordinary shares, at par, in payment of amounts invoiced to the Group.

### *Clive M Hyman*

Clive Hyman, a director, charged the Group £20,000 (2018: £20,000) in the period, for directorship services provided, via Hyman Capital Services Limited. At the year end Hyman Capital Services Limited was owed £4,000 (2018: £14,000).

During the year Clive Hyman was issued 20,000,000 share options exercisable immediately with an exercise price of 0.1p. The options lapse after 5 years and none of these had been exercised at the year end.

### *Arno Rudolf*

Arno Rudolf, a director, charged the Group £20,000 (2018: £20,000) in the period, for directorship services. At the year end, Mr Rudolf was owed £6,667 (2018: £15,009).

During the year Arno Rudolf was issued 20,000,000 share options exercisable immediately with an exercise price of 0.1p. The options lapse after 5 years and none of these had been exercised at the year end.



## 27 Related parties (*continued*)

### ***John M Botros***

John M Botros is a director of Prize Provision Services Limited, Timegrand Limited, Soccerdome Limited and Barrington Lewis Limited and company Secretary of Prize Provision Services Limited. He was also director of Market Access Limited until April 2018 and was director of the Emex companies for the entire period to their disposal from the Group.

During the year John Botros charged the Group £395,000 (2018 : £3,000) for services provided via two entities Bluedale Corporate Limited (“BCL”) and St James Chambers. £4,874 (2018: £2,593) was also charged for expenses incurred on the Group’s behalf. At the year end BCL was owed £100,000 of shares as specified in the purchase agreement between St James House plc and MDC Nominees Limited, a company owned by Mr Botros, for the purchase of Emexconsult Limited, Emex Technologies Limited and Emex (UK) Group Limited on 30 July 2018 (2018 : £nil) and St James Chambers was owed £nil (2018 : £nil). The shares owed to BCL at year end were issued on 21 February 2019. Further information can be found in note 28.

In April 2018 BCL was issued 160,000,000 shares, at par, in payment of amounts invoiced to the Group by BCL.

In April 2018 John Botros was issued 100,000,000 shares, at par, in payment of amounts invoiced to the Group by BCL.

During the year BCL was charged £18,690 for services provided by Market Access Limited. Included in other payables an amount of £35,598 (2018 : £nil) owed to BCL by Market Access Limited.

### ***James Rose***

James Rose is a director of Prize Provision Services Limited. During the period James Rose charged PPSL £77,300 (2018 : £60,000) for consultancy services via Nineteen Twelve Management Limited. At the period end Nineteen Twelve Management Limited was owed £85,200 (2018: £141,000).

In May 2018 Nineteen Twelve Management Limited was issued 50,000,000 shares, at par, in payment of amounts invoiced to PPSL.

### ***Mark Harris***

During the year to 31 January 2019, Mark Harris was a Director of Market Access Limited and charged Market Access Limited £105,000 (2018 : £nil) for director services, via MHC St James Limited. At the year end Market Access Limited owed Mark Harris £nil (2018 : £nil).

### ***Phillite D UK Limited***

Included in trade debtors is an amount of £1,241,100 (2018: £1,501,456) and £nil (2018: £ 1,620,000) in other receivables due from Phillite D UK Limited (“PDU”), a company in which John Botros is a director.

PDU performed regulated services on behalf of the Group between December 2014 and November 2016, which gave the Group the regulatory authorisation to perform payment processing. The revenue recognised and costs associated with this processing was reflected within the parent company. From November 2016, the services that PDU had previously provided to the Group were instead undertaken within the Group by Emex Technologies Limited which obtained the necessary Financial Conduct Authority licences in May 2016. The amount due as at the end of 31 January 2019 relates to processing fees due on this processing less amounts repaid.

During the prior year the Company launched a high value transfer service facilitating transactions in excess of €10,000,000 for corporate and individual customers (“HVTs”). The development of HVTs involved investment by a number of organisations within the industry and the Group expected to generate future revenues from this product as part of its longer-term strategy. As part of this investment, the Group has provided £1,600,000 of working capital to PDU, and this amount was repayable by PDU in the normal course of business. It did not attract interest and was repayable on demand and was reported within Trade Receivables in the balance sheet along with other amounts owed by PDU.

HVTs was a product offered by Emexconsult Limited and Emex Technologies Limited, both of which were sold by the Group to MDC Nominees Limited on 30 July 2018. Included within the assets and liabilities disposed of in this transaction was the £1,600,000 balance owed by PDU.

## 27 Related parties (continued)

### *Actual Limited*

With effect from 1 September 2017, John Botros was a company representative on the Board of Actual Limited. A tenant management organisation for the businesses with office on the 7<sup>th</sup> floor of 39 St James Street, London. During his time as Director of Actual Limited, Mr Botros received no remuneration and held no shares. During the year the Group was invoiced £84,421 (2018: £76,481) by Actual Ltd, for rent and associated office costs. At the year end Actual Ltd was owed £14,403 (2018: £nil) by the Group.

### **Remuneration of key management personnel**

The remuneration of the Directors, who are the key management personnel of the Group, is as referred to above, and within the Directors' Report and in Note 6. Also included above is the remuneration for James Rose who is deemed key management personnel.

### *Catherine McCormick*

During the year Catherine McCormick received a total remuneration of £141,250 (2018: £85,000). Included in this is an amount of 50,000,000 shares issued to Catherine McCormick in February 2019 at par.

On 23 April 2018 Catherine McCormick was issued 20,000,000 share options exercisable immediately with an exercise price of 0.1p. The options lapse after 5 years and none of these had been exercised at the year end.

### *Phil Jackson*

During the year Phil Jackson charged the Group £130,000 (2018: £30,000) for services, via Moorhen Limited. At the year end the Group owed Moorhen Limited £nil (2018: £135,000).

In April 2018 Moorhen Limited was issued 140,000,000 shares, at par, in payment for amounts invoiced to the Group in the early part of the year to 31 January 2019 and previous years.

The compensation of key management personnel is as follows:

	<b>2019</b>	2018
	<b>£000</b>	£000
Key management remuneration including social security costs	<b>349</b>	346

## 28 Subsequent events

### *Change in Senior Management/Board*

With effect from 1 February 2019, Andrew Flitcroft stepped down from the Board of St James House plc, but continues in the role of Company Secretary for the Group.

In addition, having overseen the reorganisation of the business, including the sale of Emex to MDC Nominees Ltd, Clive Hyman (Non-Executive Director) and Tim Razzall (Executive Chairman) will not be seeking re-election at the Annual General Meeting for the year to 31 January 2019, which is to be held on 31 July 2019. Lord Razzall became chairman of the Company in 2010, in accordance with corporate governance best practice, he is standing down from the board after nine years in the chair.

## 28 Subsequent events (*continued*)

### *Issuing of shares*

On 21 February 2019, new shares totalling 200,000,230 Ordinary Shares of 0.1 pence each ("Ordinary Shares") were issued in settlement of amounts owed:

1. 30,000,000 Ordinary Shares at a price of 0.1 pence per share in settlement of invoices for director and consultancy fees totalling £30,000 from RT Associates, a partnership controlled by Lord Tim Razzall, a director of the Company, in relation to his contracted services as Executive Chairman of the Company.
2. 20,000,000 Ordinary Shares at a price of 0.1 pence per share in settlement of invoices for consultancy fees totalling £20,000 from FS Business Limited, a company controlled by Andrew Flitcroft, the company secretary and a former director of the Company, in relation to his contracted services as Finance Director and company secretary of the Company.
3. 50,000,000 Ordinary Shares at a price of 0.1 pence per share in settlement of salaried amounts outstanding totalling £50,000 for Cath McCormick, a director of the Company, in relation to her contracted employment with the Company.
4. The Board agreed contractual terms with John Botros t/a St. James Street Chambers in relation to the legal work involved in the issues surrounding Net World Ltd and its impact on the delayed audit of the Company (as announced on 30 January 2019) for a total consideration of £100,000.23 (the "Legal Services"). The Board and Mr Botros agreed to the issue of 100,000,230 Ordinary Shares at a price of 0.1 pence per share in settlement of the invoice for the Legal Services. John Botros is a director of a Group company.

At a general meeting held on 30 July 2018, Shareholders approved the sale of Emex. As part of the terms of the Disposal, the MDC Shares were to be issued, but due to the suspension, these were not issued at the time of the Disposal. The Board approved the issue and allotment of the MDC Shares (as published 30 January 2019) and an application was made to admit the MDC Shares to trading on AIM with effect from 21 February 2019.

### *Purchase of Shares by PDMR*

Since 1 February 2019, a number of shares have been purchased by Persons Discharging Managerial Responsibility ("PDMR") under the Market Abuse Regulations:

1. On 4 February 2019, Phil Jackson purchased 29,577,728 Ordinary Shares at a price of 0.0623p and a further 2,739,726 at a price of 0.0732p
2. On 19 March 2019 (and after the Share Consolidation discussed below), James Rose purchased 12,265 Ordinary Shares at a price of £0.40

### *Share Consolidation*

The Board considered that having nearly three billion shares issued created a negative perception of the Company and also exposes Shareholders to undue volatility. Following discussion with the Company's financial adviser, the Board proposed a share restructuring, which was approved by the Board on 4 March 2019.

The share capital restructuring consisted of a sub-division of each Ordinary Share followed by a consolidation at a ratio of 1:1,000.

Each Ordinary Share of the Company was sub-divided into one new ordinary share of 0.001 pence each ("Interim Ordinary Shares") and one deferred share of 0.099 pence each ("Deferred Shares"), followed by a consolidation of every 1,000 Interim Ordinary Shares into one consolidated new ordinary share of 1 pence each ("New Ordinary Shares"). Therefore, the existing 3,115,830,000 Ordinary Shares became 3,115,830 New Ordinary Shares and 3,115,830,000 Deferred Shares (the "Restructuring"). Fractional entitlements arising from the Restructuring were aggregated and sold in the market for the benefit of the Company.

Following the Restructuring, there were 3,115,830 New Ordinary Shares in issue, each with one voting right per share.

The Deferred Shares have no right to vote, attend or speak at general meetings of the Company and have no right to receive any dividend or other distribution and have only limited rights to participate in any return of capital on a winding-up or liquidation of the Company. No application will be made to the London Stock Exchange for admission of the Deferred Shares to trading on AIM. There will be 3,115,830,000 immediately following the Restructuring.

## 28 Subsequent events (*continued*)

The outstanding options over 60,000,000 Ordinary Shares exercisable at 0.1 pence per Ordinary Share (as announced 24 April 2018), all held by Board members, will be adjusted for the Restructuring to become option over 60,000 New Ordinary Shares, exercisable at 100 pence per share. The life of the options remains unchanged at 5 years from 23 April 2018.

### *Change of Company Name*

To reflect the change in ongoing strategy of the Group and the significant changes that have occurred during the last year, the Board believed that a change of the Company's name was appropriate.

Following EGM approval, Boxhill Technologies PLC changed its name to St James House PLC on 4 March 2019.

### *Acquisition of Another Ops Ltd*

On 23 May 2019, St James House PLC completed the acquisition of Another Ops Limited, trading as "another", whose website is <https://an-other.co.uk/> ("Another"). Another Ops Limited offer prepaid payment card and merchant solutions which provide a complementary product to the merchant, international payment and foreign exchange services provided by the Company's Market Access division.

The acquisition was for 100 percent of the issued share capital of Another, consisting of 350,000 ordinary shares of £1.00 each, of which an aggregate amount of £210,000 is currently unpaid, for a consideration of £5.00. Another has an existing trading relationship with the Group and had net liabilities to the Group of around £140,000 as at the date of the acquisition.

Another has principally been engaged in product and service development since incorporation in 2017, so is an early stage business. Another is yet to publish final accounts for the period from incorporation (13 July 2017) to 31 July 2018. with management accounts showing a loss for the period of £258,615 on sales of £108,497 and net assets of £91,385 (including £210,000 of unpaid share capital, as outlined above); for the six-months to 31/1/19, management accounts show further losses of £155,519 on sales of £126,784. The Board is confident that the technology developed by Another, once integrated into the existing SJH infrastructure will result in this becoming an exciting additional business line for the Group. Another will form part of the Group's payments division and it is the intention to utilise the "another" brand for the Group's retail payments offering, while the Group's existing Market Access business is focussed on the business and institutional markets.

### *New Lottery Joint Venture*

On 8 March 2019, the Board of Directors of St James House PLC announced it had agreed terms, subject to contract, to establish a new lottery joint venture in Malta. The Company's partner in this joint venture is ZeU Crypto Networks Limited ("ZeU"), a wholly owned subsidiary of St-Georges Eco-Mining Corp. of Montreal, Canada ("SGEM"), whose shares are quoted on the Canadian Securities Exchange. (The "Lottery JV")

The Lottery JV will be established as a new company in Malta and will combine the Company's expertise in regulated lottery management and administration with ZeU's innovative blockchain-based technology. The Group will hold a 45 per cent equity interest in the Lottery JV and the other shareholders will be Zeu with 19.9 per cent, SGEM with 19.9 per cent and the balance with outside shareholders. All costs of the Lottery JV will be met by ZeU and in return, ZeU will charge a service fee that will not exceed 90% of the revenues from the Lottery JV. The remaining 10 per cent of the revenues of the Lottery JV will be distributed as a dividend to the shareholders, i.e. the Group will receive 4.5 per cent of the revenues of the Lottery JV by way of a dividend. St James House PLC will appoint three directors to the Lottery JV and ZeU will appoint one director. The Lottery JV will apply to the Maltese authorities for the appropriate licence to operate a lottery.

The Group's interest in the Lottery JV will be held by PPS Blockchain Limited, a wholly owned subsidiary of SJH ("PPSB"). PPSB will issue 100,000 non-voting, zero-coupon redeemable preference shares of 2 pence each to ZeU (the "Preference Shares"). The Preference Shares will be redeemable in 21 years, the redemption price of the Preference Shares to be fixed within 3 months after the issue of the audited accounts of the Lottery JV for the second year of trading and will be based on an independent valuation report of the value of the Group's equity interest. At the discretion of ZeU, the Preference Shares may be exchanged on the basis of one Preference Share for two ordinary shares of 1 pence each in SJH ("Ordinary Shares"), with notice to be given one day before the preference shares are due to be redeemed in 21 years, i.e. a maximum of 200,000 Ordinary Shares may be issued.

## 28 Subsequent events (*continued*)

Lord Razzall, the Non-Executive Chairman of SJH is a director of ZeU and holds no common shares in ZeU, he owns less than 1 per cent of the common shares of SGEM and is not a director of SGEM.

### *Change of Auditor*

The Board has appointed MHA MacIntyre Hudson as auditors to the Group in replacement of KPMG LLP. The Board believes MHA MacIntyre Hudson to be more suited to the Group's size and business activities.

## 29 Accounting estimates and judgements

In application of the Group's accounting policies above, the Directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities. These estimates and assumptions are based on historical experience and other factors considered relevant. Actual results may differ from estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period which the estimate is revised if the revision affects only that period or in the period of the revision and future payments if the revision affects both current and future periods.

### *Key sources of estimation uncertainty*

The key assumptions concerning the future, and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### *Impairment of goodwill*

Determining whether goodwill is impaired requires an estimation of the value in use of cash generating units to which goodwill has been allocated. The value in use calculation requires the entity to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value.

Further detail of the key assumptions and sensitivities are included in note 13.

#### *Valuation of investment in equity instrument carried at fair value*

Determining fair value requires the entity to estimate the future cash flow expected to arise from the investment and a suitable discount rate in order to calculate present value. Further details of the key assumptions and sensitivities are included in note 14.

#### *Recoverability of receivables*

The Directors are confident of the recoverability of receivables, in particular the Phillite D UK Limited trade receivable as some amounts have already been recovered in H1 2019. In addition, Phillite D UK Limited has claims against three customers for sums in excess of the amounts owed to Group and is confident of their recovery.

#### *Fair value accounting – purchase of software asset*

The Group purchased the Timegrand software asset for consideration of ordinary shares. In accordance with IFRS 2, the asset is recognised at fair value. Determining fair value requires the Directors to use a valuation technique that is based upon estimates regarding the cost to build an equivalent asset (replacement cost). This is an appropriate methodology for internal use software and the Directors engaged a third party valuations expert to prepare the valuation.

### *Critical accounting judgements*

#### *Capitalisation of internally generated intangibles*

During the year the Group capitalised £90,000 (2018: £586,000) of costs related to internally generated intangible assets, being software development for IBAN technology and the development of an operating licence. The two key judgements are firstly identifying the point at which a project moves from research and into development activities and therefore capitalisation of costs is required, and secondly identifying and capturing all directly attributable costs appropriately. The Group used detailed project plans and timetables in order to assess when the criteria for capitalisation of costs is appropriate and to identify the directly attributable costs to be capitalised. Following the review of the future cashflows from this asset, there has been an impairment booked in the year to 31 January 2019.

## 30 Controlling Party

No single individual has sole control of the Company.

## Company Balance Sheet

At 31 January 2019

	<i>Note</i>	<b>2019</b> <b>£000</b>	2018 £000
<b>Non-current assets</b>			
Property, plant and equipment	3	2	1
Intangibles	4	90	-
Investments	5	811	1,344
Interest in debt instruments	6	1,722	-
<b>Total non-current assets</b>		<b>2,625</b>	1,345
<b>Current assets</b>			
Trade and other debtors	7	1,473	644
Cash and cash equivalents	8	27	7
<b>Total current assets</b>		<b>1,500</b>	651
<b>Total assets</b>		<b>4,125</b>	1,996
<b>Current liabilities</b>			
Trade and other payables	9	1,299	774
<b>Total current liabilities</b>		<b>1,299</b>	774
<b>Total liabilities</b>		<b>1,299</b>	774
<b>Net assets</b>		<b>2,826</b>	1,222
<b>Capital and reserves</b>			
Share capital	10	2,816	2,356
Share premium	10	3,020	3,020
Revaluation reserve	10	213	222
Retained earnings	10	(3,223)	(4,095)
<b>Equity shareholders' funds</b>		<b>2,826</b>	1,222

The accompanying notes on pages 69 to 74 form an integral part of these financial statements.

These financial statements were approved by the board of directors on 8 July 2019 and were signed on its behalf by:

**C M McCormick**

*Director*

Company registered number: 04458947

## Company Statement of Changes in Equity

	Share capital £000	Share premium £000	Revaluation Reserve	Retained earnings £000	Total equity £000
Balance at 31 January 2017	1,856	3,020	280	(2,794)	2,362
Shares issued	500	-	-	-	500
Loss for the period	-	-	-	(1,582)	(1,582)
Other comprehensive income	-	-	(58)	-	(58)
Balance at 31 January 2018	2,356	3,020	222	(4,376)	1,222
Shares issued	460	-	-	-	460
Share based payments credit	-	-	-	14	14
Profit for the period	-	-	-	1,139	1,139
Other comprehensive income	-	-	(9)	-	(9)
<b>Balance at 31 January 2019</b>	<b>2,816</b>	<b>3,020</b>	<b>213</b>	<b>(3,223)</b>	<b>2,826</b>

The accompanying notes in pages 69 to 74 form an integral part of these financial statements.

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

There have been no changes in accounting policies during the year to 31 January 2019:

Investments in subsidiaries are stated at cost less, where appropriate, provisions for impairment.

#### *Trade and other receivables*

Trade and other receivables are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses.

#### *Trade and other payables*

Trade and other payables are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method.

#### *Cash and cash equivalents*

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose only of the cash flow statement.

The Company's financial risk management policies are disclosed in the consolidated financial statements.

The accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements.

### 2 Basis of preparation

These financial statements were prepared in accordance with Financial Reporting Standard 102 *The Financial Reporting Standard* applicable in the UK and Republic of Ireland ("*FRS 102*") as issued in August 2014. The amendments to FRS 102 issued in July 2015 have been applied. The presentation currency of these financial statements is sterling which is the functional currency of the Company. All amounts in the financial statements have been rounded to the nearest £1,000.

In these financial statements, the Company is considered to be a qualifying entity (for the purposes of this FRS) and has applied the exemptions available under FRS 102 in respect of the following disclosures:

- Reconciliation of the number of shares outstanding from the beginning to end of the period;
- Cash Flow Statement and related notes; and
- Key Management Personnel compensation.

As the consolidated financial statements of the Company include the equivalent disclosures, the Company has also taken the exemptions under FRS 102 available in respect of the following disclosures:

- Certain disclosures required by FRS 102.26 *Share Based Payments*; and,
- Certain disclosures required by FRS 102.11 Basic Financial Instruments and FRS 102.12 Other Financial Instrument Issues in respect of financial instruments not falling within the fair value accounting rules of Paragraph 36(4) of Schedule 1.

As permitted by Section 408 of the Companies Act 2006, the holding company's profit and loss account has not been included in these financial statements. The profit for the period after taxation was £1,139,000 (2018:£1,640,000 loss).



### 3 Property, plant and equipment

	Office equipment	Total
	£000	£000
<b>Cost</b>		
Balance at 31 January 2017	5	5
Additions	1	1
	<hr/>	<hr/>
Balance at 31 January 2018	6	6
	<hr/>	<hr/>
Additions	1	1
	<hr/>	<hr/>
Balance at 31 January 2019	7	7
	<hr/>	<hr/>
<b>Depreciation and impairment</b>		
Balance at 1 February 2017	5	5
Depreciation charge for the year	-	-
	<hr/>	<hr/>
Balance at 31 January 2018	5	5
	<hr/>	<hr/>
Depreciation charge for the year	-	-
	<hr/>	<hr/>
Balance at 31 January 2019	5	5
	<hr/>	<hr/>
<b>Net book value</b>		
At 1 February 2017	-	-
	<hr/>	<hr/>
At 31 January 2018 and 1 February 2018	1	1
	<hr/>	<hr/>
<b>At 31 January 2019</b>	<b>2</b>	<b>2</b>
	<hr/>	<hr/>

#### *Depreciation and impairment losses*

During the year to 31 January 2019, there were no impairment losses.

The depreciation charge for the year is recognised in administrative expenses in the income statement.

#### 4 Intangible assets

	Software	Licences, patents and trademarks	Total
	£000	£000	£000
<b>Cost</b>			
Balance at 31 January 2017	-	-	-
Balance at 31 January 2018	-	-	-
Additions	90	440	530
Balance at 31 January 2019	90	440	530
<b>Amortisation and impairment</b>			
Balance at 1 February 2017	-	-	-
Balance at 31 January 2018	-	-	-
Impairment charge for the year	-	440	440
Balance at 31 January 2019	-	440	440
<b>Net book value</b>			
At 1 February 2017	-	-	-
At 31 January 2018 and 1 February 2018	-	-	-
<b>At 31 January 2019</b>	<b>90</b>	<b>-</b>	<b>90</b>

#### *Amortisation and Impairment*

During the year to 31 January 2019 an impairment of £440,000 was recognised relating to a licence which has not yet been used and may not be used going forward.

The impairment charge for the year is recognised as a separate item in the income statement.

## 5 Fixed asset investments

The Company's investments consist of investments in subsidiaries of £811,000 (2018: £1,344,000).

<b><u>Subsidiary</u></b>	<b>Investment held 2019 £'000</b>	Investment held 2018 £'000
Prize Provision Services Limited	14	14
Soccerdome Limited	213	222
Barrington Lewis Limited	-	-
Emex Technologies Ltd (formerly Freepaymaster Limited)	-	-
Emex (UK) Group Limited	-	603
Emex Consult Ltd (10% subsidiary of Emex (UK) Group Limited)	-	-
Timegrand Limited	505	505
Market Access Ltd	100	-
	<b>811</b>	<b>1,344</b>

As part of the annual impairment review of the Company's investment in Soccerdome (which has a 10% investment in Nineteen Twelve Holdings Limited as disclosed in note 13 to the Group financial statements), an impairment to the value of the Company's investment in Soccerdome Limited of £9,100 has been made in the year to 31 January 2019. Details of the assumptions for valuing Soccerdome Limited are included in note 13 of the Group financial statements.

Emex Technologies Limited, Emex (UK) Group Limited and Emex Consult Ltd were sold to MDC Nominees Limited on 30 July 2018.

Details of the Company's subsidiaries at 31 January 2019 can be found in note 16 of the consolidated financial statements.

## 6 Investments in debt instruments

Details on investments in debt instruments can be found in note 15 of the consolidated financial statements.

## 7 Debtors

	<b>2019 £000</b>	2018 £000
Amounts due from subsidiary undertaking	103	3
Trade receivables	1,241	538
Other receivables	88	66
Prepayments	41	37
	<b>1,473</b>	<b>644</b>

Included within trade and other receivables is £nil (2018 : £nil) expected to be recovered in more than 12 months.

## 8 Cash and cash equivalents/ bank overdrafts

	2019 £000	2018 £000
Cash at bank and in hand	27	7
<b>Cash and cash equivalents</b>	<b>27</b>	<b>7</b>

## 9 Current liabilities

	2019 £000	2018 £000
Amounts due to subsidiary undertakings	518	168
Trade payables	612	467
Other payables	25	123
Accrued liabilities and deferred income	144	16
	<b>1,299</b>	<b>774</b>
<b>Presented as:</b>	<b>2019 £000</b>	<b>2018 £000</b>
Current	<b>1,299</b>	<b>774</b>
Non-current	-	-

Included within trade and other payables is £nil (2018: £nil) expected to be settled in more than 12 months.

Accrued liabilities and deferred income represents miscellaneous contractual liabilities that relate to expenses that were incurred, but not paid for at the period end and income received during the period, for which the Company had not supplied the goods or services at the end of the period.

The Directors consider that the book value of trade payables, accrued liabilities and deferred income approximates to their fair value at the balance sheet date.

## 10 Capital and reserves

The movements on share capital are disclosed in note 22 of the consolidated financial statements.

## 11 Operating leases

All operating leases have been included in note 26 in the Consolidated financial statements.

## 12 Commitments

### *Capital commitments*

The Company had no contractual commitments to purchase tangible fixed assets as at 31 January 2019 (2018: £nil).

### 13 Employee benefits

#### *Share based payments*

Share based payments are disclosed in the Consolidated financial statements in note 24.

### 14 Related party disclosures

#### *Identity of related parties with which the Company has transacted*

The transactions set out below took place between the Parent Company and its subsidiaries.

	2019 £'000	2018 £'000
<b>Management charge to</b>		
Market Access Limited	19	-
Prize Provision Services Limited	43	12
<b>Balance included in debtors</b>		
Barrington Lewis Ltd	3	3
Prize provision Services Limited	100	-
<b>Balance included in creditors:</b>		
Market Access Limited	434	-
Prize Provision Services Limited	-	4
Soccerdome Limited	20	20
Emexgo Mauritius Limited	61	-
Emex Consult Ltd	-	20
Emex Technologies Ltd	-	123

All transactions were undertaken on an arm's length basis.

#### *Transactions with key management personnel*

Total compensation of key management personnel (including the directors) is covered in note 6 of the consolidated financial statements.

The full list of related party transactions entered into by the Group is disclosed in note 27 of the consolidated financial statements.

As disclosed in note 27 in the consolidated financial statements, Phillite D UK owes Group £1,241,000 all of which is reflected as a receivable in the parent company accounts.

### 15 Subsequent events

All post balance sheet significant events are disclosed in note 28 of the consolidated financial statements.

### 16 Controlling party

No single individual has sole control of the Company.