

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2024

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-9961

**TOYOTA MOTOR CREDIT CORPORATION**

(Exact name of registrant as specified in its charter)

California  
(State or other jurisdiction of  
incorporation or organization)

95-3775816  
(I.R.S. Employer  
Identification No.)

6565 Headquarters Drive  
Plano, Texas  
(Address of principal executive offices)

75024  
(Zip Code)

(469) 486-9300

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
Medium-Term Notes, Series B Stated Maturity Date January 11, 2028	TM/28	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐  
Non-accelerated filer ☒

Accelerated filer ☐  
Smaller reporting company ☐  
Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of July 31, 2024, the number of outstanding shares of capital stock, no par value per share, of the registrant was 91,500, all of which shares were held by Toyota Financial Services International Corporation.

**Reduced Disclosure Format**

The registrant meets the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-Q and is therefore filing this Form with the reduced disclosure format.

TOYOTA MOTOR CREDIT CORPORATION  
FORM 10-Q  
For the quarter ended June 30, 2024

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## PART I. FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

TOYOTA MOTOR CREDIT CORPORATION  
CONSOLIDATED STATEMENTS OF INCOME  
(Dollars in millions)  
(Unaudited)

	Three months ended June 30,	
	2024	2023
Financing revenues:		
Operating lease	\$ 1,521	\$ 1,615
Retail	1,420	1,104
Dealer	268	185
Total financing revenues	3,209	2,904
Depreciation on operating leases	1,034	1,155
Interest expense	1,443	899
Net financing revenues	732	850
Voluntary protection contract revenues and insurance earned premiums	295	271
Investment and other income, net	223	162
Net financing revenues and other revenues	1,250	1,283
Expenses:		
Provision for credit losses	189	165
Operating and administrative	440	448
Voluntary protection contract expenses and insurance losses	159	146
Total expenses	788	759
Income before income taxes	462	524
Provision for income taxes	105	132
Net income	<u>\$ 357</u>	<u>\$ 392</u>

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Dollars in millions)  
(Unaudited)

	Three months ended June 30,	
	2024	2023
Net income	\$ 357	\$ 392
Other comprehensive income, net of tax		
Net unrealized losses on available-for-sale debt securities [net of tax benefit of \$1 and \$2, respectively]	(5)	(8)
Reclassification of net losses realized on available-for-sale debt securities included in investment and other income, net [net of tax provision of \$0 and \$0, respectively]	3	-
Other comprehensive loss	(2)	(8)
Comprehensive income	<u>\$ 355</u>	<u>\$ 384</u>

Refer to the accompanying Notes to Consolidated Financial Statements.

TOYOTA MOTOR CREDIT CORPORATION  
CONSOLIDATED BALANCE SHEETS  
(Dollars in millions except share data)  
(Unaudited)

	June 30, 2024	March 31, 2024
<b>ASSETS</b>		
Cash and cash equivalents	\$ 5,967	\$ 8,570
Restricted cash and cash equivalents	2,026	2,251
Investments in marketable securities	4,541	4,505
Finance receivables, net of allowance for credit losses of \$1,653 and \$1,637, respectively	103,449	101,669
Investments in operating leases, net	28,341	28,013
Other assets	4,314	4,373
Total assets	<u>\$ 148,638</u>	<u>\$ 149,381</u>
<b>LIABILITIES AND SHAREHOLDER'S EQUITY</b>		
Debt	\$ 121,106	\$ 122,420
Deferred income taxes	2,948	3,272
Other liabilities	7,247	6,707
Total liabilities	<u>131,301</u>	<u>132,399</u>
Commitments and contingencies (Refer to Note 9)		
Shareholder's equity:		
Capital stock, no par value (100,000 shares authorized; 91,500 issued and outstanding) at June 30, 2024 and March 31, 2024	915	915
Additional paid-in capital	2	2
Accumulated other comprehensive loss	(67)	(65)
Retained earnings	16,487	16,130
Total shareholder's equity	<u>17,337</u>	<u>16,982</u>
Total liabilities and shareholder's equity	<u>\$ 148,638</u>	<u>\$ 149,381</u>

The following table presents the assets and liabilities of our consolidated variable interest entities (Refer to [Note 8](#)).

	June 30, 2024	March 31, 2024
<b>ASSETS</b>		
Finance receivables, net	\$ 29,568	\$ 31,130
Investments in operating leases, net	9,254	10,274
Other assets	148	142
Total assets	<u>\$ 38,970</u>	<u>\$ 41,546</u>
<b>LIABILITIES</b>		
Debt	\$ 31,960	\$ 34,337
Other liabilities	56	66
Total liabilities	<u>\$ 32,016</u>	<u>\$ 34,403</u>

Refer to the accompanying Notes to Consolidated Financial Statements.

TOYOTA MOTOR CREDIT CORPORATION  
CONSOLIDATED STATEMENTS OF SHAREHOLDER'S EQUITY  
(Dollars in millions)  
(Unaudited)

	Three months ended June 30, 2024				
	Capital stock	Additional paid-in capital	Accumulated other comprehensive loss	Retained earnings	Total
Balance at March 31, 2024	\$ 915	\$ 2	\$ (65)	\$ 16,130	\$ 16,982
Net income	-	-	-	357	357
Other comprehensive loss, net of tax	-	-	(2)	-	(2)
Balance at June 30, 2024	<u>\$ 915</u>	<u>\$ 2</u>	<u>\$ (67)</u>	<u>\$ 16,487</u>	<u>\$ 17,337</u>

  

	Three months ended June 30, 2023				
	Capital stock	Additional paid-in capital	Accumulated other comprehensive loss	Retained earnings	Total
Balance at March 31, 2023	\$ 915	\$ 2	\$ (57)	\$ 15,649	\$ 16,509
Net income	-	-	-	392	392
Other comprehensive loss, net of tax	-	-	(8)	-	(8)
Balance at June 30, 2023	<u>\$ 915</u>	<u>\$ 2</u>	<u>\$ (65)</u>	<u>\$ 16,041</u>	<u>\$ 16,893</u>

Refer to the accompanying Notes to Consolidated Financial Statements.

TOYOTA MOTOR CREDIT CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Dollars in millions)  
(Unaudited)

	Three months ended June 30,	
	2024	2023
Cash flows from operating activities:		
Net income	\$ 357	\$ 392
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,053	1,170
Recognition of deferred income and fees	(359)	(411)
Provision for credit losses	189	165
Amortization of deferred costs	261	260
Foreign currency and other adjustments to the carrying value of financial instruments, net	32	116
Net losses from investments in marketable securities	1	-
Net change in:		
Derivative assets	-	(1)
Other assets and accrued interest	(51)	191
Deferred income taxes	(323)	(283)
Derivative liabilities	(4)	(16)
Other liabilities	667	257
Net cash provided by operating activities	1,823	1,840
Cash flows from investing activities:		
Purchase of investments in marketable securities	(179)	(305)
Proceeds from sales of investments in marketable securities	103	243
Proceeds from maturities of investments in marketable securities	37	29
Acquisition of finance receivables	(14,383)	(13,187)
Collection of finance receivables	12,291	10,668
Net change in certain wholesale receivables	164	(510)
Acquisition of investments in operating leases	(4,762)	(3,138)
Proceeds from disposals of investments in operating leases	3,377	2,931
Long term loans to affiliates	-	(420)
Payments on long term loans from affiliates	-	369
Net change in financing support provided to affiliates	52	6
Other, net	(14)	(14)
Net cash used in investing activities	(3,314)	(3,328)
Cash flows from financing activities:		
Proceeds from issuance of debt	9,639	7,475
Payments on debt	(10,898)	(6,857)
Net change in commercial paper and other short-term financing	(78)	(36)
Net cash (used in) provided by financing activities	(1,337)	582
Net decrease in cash and cash equivalents and restricted cash and cash equivalents	(2,828)	(906)
Cash and cash equivalents and restricted cash and cash equivalents at the beginning of the period	10,821	8,488
Cash and cash equivalents and restricted cash and cash equivalents at the end of the period	\$ 7,993	\$ 7,582
Supplemental disclosures:		
Interest paid, net	\$ 1,105	\$ 994
Income taxes received, net	\$ (8)	\$ (49)

Refer to the accompanying Notes to Consolidated Financial Statements.

TOYOTA MOTOR CREDIT CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollars in millions)  
(Unaudited)

**Note 1 – Interim Financial Data**

***Basis of Presentation***

The information furnished in these unaudited interim consolidated financial statements as of and for the three months ended June 30, 2024 and 2023 has been prepared in accordance with generally accepted accounting principles in the United States (“U.S. GAAP”). In the fourth quarter of fiscal 2024, we changed our accounting method for investment tax credits from the flow-through method to the deferral method. As such, we have retrospectively applied the impact of the accounting method change to conform certain prior period amounts to current period presentation. Refer to Note 1 – Basis of Presentation and Significant Accounting Policies and Note 15 - Selected Quarterly Financial Data (unaudited) in our fiscal 2024 Form 10-K for additional information. In the opinion of management, the unaudited consolidated financial information reflects all adjustments, consisting of normal recurring adjustments, necessary for a fair statement of the results for the interim periods presented. The results of operations for the three months ended June 30, 2024, do not necessarily indicate the results which may be expected for the full fiscal year ending March 31, 2025 (“fiscal 2025”).

These financial statements should be read in conjunction with the Consolidated Financial Statements and Notes to Consolidated Financial Statements included in Toyota Motor Credit Corporation’s Annual Report on Form 10-K (“Form 10-K”) for the fiscal year ended March 31, 2024 (“fiscal 2024”), which was filed with the Securities and Exchange Commission on June 4, 2024. References herein to “TMCC” denote Toyota Motor Credit Corporation, and references herein to “we”, “our”, and “us” denote Toyota Motor Credit Corporation and its consolidated subsidiaries.

***Recently Adopted Accounting Guidance***

There were no new accounting pronouncements adopted in the first quarter of fiscal 2025.

***Accounting Guidance Issued But Not Yet Adopted***

In November 2023, the FASB issued ASU 2023-07, *Segment Reporting (Topic 280)*, to improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. This ASU is effective for us on March 31, 2025, with early adoption permitted. We are currently evaluating the impact of this standard on our consolidated financial statements and related disclosures.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740)*, requiring more granular disclosure of the components of income taxes. This ASU is effective for us on March 31, 2026, with early adoption permitted. We are currently evaluating the impact of this standard on our consolidated financial statements and related disclosures.

TOYOTA MOTOR CREDIT CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollars in millions)  
(Unaudited)

**Note 2 – Investments in Marketable Securities**

Investments in marketable securities consist of debt securities and equity investments. We classify all of our debt securities as available-for-sale (“AFS”). Except when the fair value option is elected, AFS debt securities are recorded at fair value with unrealized gains or losses included in accumulated other comprehensive income (“AOCI”), net of applicable taxes. Interest income is recognized on an accrual basis and determined using the effective interest method. Realized gains and losses from sales of AFS debt securities are determined using the specific identification method or first in first out method. Dividend income, interest income, and realized gains and losses from the sales of AFS debt securities are included in Investment and other income, net in our Consolidated Statements of Income.

We elected the fair value option for certain debt securities held within one of our investment portfolios for operational ease given the size and composition of this portfolio. All debt securities within this specific portfolio are recorded at fair value with changes in fair value included in Investment and other income, net in our Consolidated Statements of Income. AFS debt securities for which the fair value option is elected are not subject to credit loss impairment evaluation. As of June 30, 2024 and March 31, 2024, we held AFS debt securities for which the fair value option was elected of \$762 million and \$778 million, respectively. The difference between the aggregate fair value and the aggregate unpaid principal balance of AFS debt securities for which the fair value option was elected was an unrealized loss of \$75 million and \$70 million as of June 30, 2024 and March 31, 2024, respectively.

All equity investments are recorded at fair value with changes in fair value included in Investment and other income, net in our Consolidated Statements of Income. Realized gains and losses from sales of equity investments are determined using the first in first out method and are included in Investment and other income, net in our Consolidated Statements of Income.

Investments in marketable securities consisted of the following:

	June 30, 2024			
	Amortized cost	Unrealized gains	Unrealized losses	Fair value
Available-for-sale debt securities:				
U.S. government and agency obligations	\$ 811	\$ 1	\$ (96)	\$ 716
Foreign government and agency obligations	16	-	(1)	15
Municipal debt securities	8	-	-	8
Corporate debt securities	463	2	(50)	415
Mortgage-backed securities:				
U.S. government agency	120	-	(6)	114
Non-agency residential	12	-	(2)	10
Non-agency commercial	57	-	(6)	51
Asset-backed securities	127	1	(4)	124
Total available-for-sale debt securities	<u>\$ 1,614</u>	<u>\$ 4</u>	<u>\$ (165)</u>	<u>\$ 1,453</u>
Equity investments				<u>3,088</u>
Total investments in marketable securities				<u>\$ 4,541</u>



TOYOTA MOTOR CREDIT CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollars in millions)  
(Unaudited)

**Note 2 – Investments in Marketable Securities (Continued)**

	March 31, 2024			
	Amortized cost	Unrealized gains	Unrealized losses	Fair value
Available-for-sale debt securities:				
U.S. government and agency obligations	\$ 783	\$ 1	\$ (87)	\$ 697
Foreign government and agency obligations	13	-	(1)	12
Municipal debt securities	8	-	(1)	7
Corporate debt securities	477	2	(49)	430
Mortgage-backed securities:				
U.S. government agency	123	-	(5)	118
Non-agency residential	12	-	(1)	11
Non-agency commercial	64	-	(9)	55
Asset-backed securities	142	1	(5)	138
Total available-for-sale debt securities	<u>\$ 1,622</u>	<u>\$ 4</u>	<u>\$ (158)</u>	<u>\$ 1,468</u>
Equity investments				3,037
Total investments in marketable securities				<u>\$ 4,505</u>

A portion of our equity investments are investments in funds that are privately placed and managed by an open-end investment management company (the “Trust”). If we elect to redeem shares, the Trust will normally redeem all shares for cash, but may, in unusual circumstances, redeem amounts exceeding the lesser of \$250 thousand or 1 percent of the Trust’s asset value by payment in kind of securities held by the respective fund during any 90-day period.

We also invest in actively traded open-end mutual funds. Redemptions are subject to normal terms and conditions as described in each fund’s prospectus.

*Unrealized Losses on Securities*

The following table presents the aggregate fair value and unrealized losses on AFS debt securities in a continuous unrealized loss position:

	June 30, 2024					
	Less than 12 months		12 months or longer		Total	
	Fair value	Unrealized losses	Fair value	Unrealized losses	Fair value	Unrealized losses
Available-for-sale debt securities:						
U.S. government and agency obligations	\$ 43	\$ (1)	\$ 601	\$ (95)	\$ 644	\$ (96)
Foreign government and agency obligations	2	-	8	(1)	10	(1)
Municipal debt securities	-	-	2	-	2	-
Corporate debt securities	35	(1)	325	(49)	360	(50)
Mortgage-backed securities						
U.S. Government agency	27	(1)	70	(5)	97	(6)
Non-agency residential	-	-	7	(2)	7	(2)
Non-agency commercial	-	-	50	(6)	50	(6)
Asset-backed securities	5	-	55	(4)	60	(4)
Total available-for-sale debt securities	<u>\$ 112</u>	<u>\$ (3)</u>	<u>\$ 1,118</u>	<u>\$ (162)</u>	<u>\$ 1,230</u>	<u>\$ (165)</u>

TOYOTA MOTOR CREDIT CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollars in millions)  
(Unaudited)

**Note 2 – Investments in Marketable Securities (Continued)**

	March 31, 2024					
	Less than 12 months		12 months or longer		Total	
	Fair value	Unrealized losses	Fair value	Unrealized losses	Fair value	Unrealized losses
Available-for-sale debt securities:						
U.S. government and agency obligations	\$ 317	\$ (13)	\$ 336	\$ (74)	\$ 653	\$ (87)
Foreign government and agency obligations	1	-	8	(1)	9	(1)
Municipal debt securities	-	-	2	(1)	2	(1)
Corporate debt securities	31	(3)	339	(46)	370	(49)
Mortgage-backed securities						
U.S. Government agency	51	(1)	49	(4)	100	(5)
Non-agency residential	1	-	7	(1)	8	(1)
Non-agency commercial	1	-	53	(9)	54	(9)
Asset-backed securities	17	-	58	(5)	75	(5)
Total available-for-sale debt securities	<u>\$ 419</u>	<u>\$ (17)</u>	<u>\$ 852</u>	<u>\$ (141)</u>	<u>\$ 1,271</u>	<u>\$ (158)</u>

An allowance for credit losses is established when it is determined that a credit loss has occurred. As of June 30, 2024 and March 31, 2024, management determined credit losses for securities in an unrealized loss position were not significant. This analysis considered a variety of factors including, but not limited to, performance indicators of the issuer, default rates, industry analyst reports, credit ratings, and other relevant information.

*Gains and Losses on Securities*

The following table represents gains and losses on our investments in marketable securities presented in our Consolidated Statements of Income:

	Three months ended June 30,	
	2024	2023
Available-for-sale debt securities:		
Unrealized losses on securities for which the fair value option was elected	\$ (5)	\$ (12)
Realized losses on sales, net	\$ (4)	\$ -
Equity investments:		
Unrealized gains	\$ 14	\$ 12
Realized losses on sales, net	\$ (6)	\$ -

*Contractual Maturities*

The amortized cost and fair value by contractual maturities of available-for-sale debt securities are summarized in the following table. Actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay certain obligations.

	June 30, 2024	
	Amortized cost	Fair value
Available-for-sale debt securities:		
Due within 1 year	\$ 58	\$ 57
Due after 1 year through 5 years	294	280
Due after 5 years through 10 years	479	447
Due after 10 years	467	370
Mortgage-backed and asset-backed securities <sup>1</sup>	316	299
Total	<u>\$ 1,614</u>	<u>\$ 1,453</u>

<sup>1</sup>. Mortgage-backed and asset-backed securities are shown separately from other maturity groupings as these securities have multiple maturity dates.

TOYOTA MOTOR CREDIT CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollars in millions)  
(Unaudited)

**Note 3 – Finance Receivables, Net**

Finance receivables, net consists of the retail loan and dealer products portfolio segments, and includes deferred origination costs, deferred income, and allowance for credit losses. Finance receivables, net also includes securitized retail receivables, which represent retail receivables that have been sold for legal purposes to securitization trusts but continue to be included in our consolidated financial statements, as discussed further in [Note 8 – Variable Interest Entities](#). Cash flows from these securitized retail receivables are available only for the repayment of debt issued by these trusts and other obligations arising from the securitization transactions. They are not available for payment of our other obligations or to satisfy claims of our other creditors.

Finance receivables, net consisted of the following:

	June 30, 2024	March 31, 2024
Retail receivables <sup>1</sup>	\$ 88,676	\$ 87,150
Dealer financing	16,574	16,181
	<u>105,250</u>	<u>103,331</u>
Deferred origination costs	1,387	1,399
Deferred income	(1,535)	(1,424)
Allowance for credit losses		
Retail receivables	(1,559)	(1,549)
Dealer financing	(94)	(88)
Total allowance for credit losses	<u>(1,653)</u>	<u>(1,637)</u>
Finance receivables, net	<u>\$ 103,449</u>	<u>\$ 101,669</u>

<sup>1</sup> Includes gross securitized retail receivables of \$29.9 billion and \$31.5 billion as of June 30, 2024 and March 31, 2024, respectively.

Accrued interest related to finance receivables is presented in Other assets on the Consolidated Balance Sheets and was \$403 million and \$396 million at June 30, 2024 and March 31, 2024, respectively.

TOYOTA MOTOR CREDIT CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollars in millions)  
(Unaudited)

**Note 3 – Finance Receivables, Net (Continued)**

***Credit Quality Indicators***

We are exposed to credit risk on our finance receivables. Credit risk is the risk of loss arising from the failure of customers or dealers to meet the terms of their contracts with us or otherwise fail to perform as agreed.

***Retail Loan Portfolio Segment***

The retail loan portfolio segment consists of one class of finance receivables. While we use various credit quality metrics to develop our allowance for credit losses on the retail loan portfolio segment, we primarily utilize the aging of the individual accounts to monitor the credit quality of these finance receivables. Based on our experience, the payment status of borrowers is the strongest indicator of the credit quality of the underlying receivables. Payment status also impacts charge-offs.

Individual borrower accounts within the retail loan portfolio segment are segregated into aging categories based on the number of days past due. The aging of finance receivables is updated monthly.

The following tables present the amortized cost basis of our retail loan portfolio by origination fiscal year by credit quality indicator based on number of days past due:

	Amortized Cost Basis by Origination Fiscal Year at June 30, 2024						Total
	2025	2024	2023	2022	2021	2020 and Prior	
Aging of finance receivables:							
Current	\$ 9,847	\$ 32,739	\$ 20,203	\$ 13,348	\$ 7,288	\$ 2,560	\$ 85,985
30-59 days past due	21	420	518	433	236	124	1,752
60-89 days past due	-	133	177	141	77	44	572
90 days or greater past due	-	51	71	51	26	20	219
Total	<u>\$ 9,868</u>	<u>\$ 33,343</u>	<u>\$ 20,969</u>	<u>\$ 13,973</u>	<u>\$ 7,627</u>	<u>\$ 2,748</u>	<u>\$ 88,528</u>
Gross Charge-Offs	\$ -	\$ 43	\$ 74	\$ 50	\$ 20	\$ 11	\$ 198

	Amortized Cost Basis by Origination Fiscal Year at March 31, 2024						Total
	2024	2023	2022	2021	2020	2019 and Prior	
Aging of finance receivables:							
Current	\$ 35,407	\$ 22,473	\$ 15,041	\$ 8,539	\$ 2,654	\$ 748	\$ 84,862
30-59 days past due	301	488	426	242	92	53	1,602
60-89 days past due	77	143	119	68	27	17	451
90 days or greater past due	38	69	53	29	10	11	210
Total	<u>\$ 35,823</u>	<u>\$ 23,173</u>	<u>\$ 15,639</u>	<u>\$ 8,878</u>	<u>\$ 2,783</u>	<u>\$ 829</u>	<u>\$ 87,125</u>
Gross Charge-Offs	\$ 38	\$ 297	\$ 258	\$ 111	\$ 38	\$ 34	\$ 776

The amortized cost of retail loan portfolio excludes accrued interest of \$328 million and \$318 million at June 30, 2024 and March 31, 2024, respectively. The preceding tables include contracts greater than 120 days past due, which are recorded at the fair value of collateral less estimated costs to sell, and contracts in bankruptcy.

TOYOTA MOTOR CREDIT CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollars in millions)  
(Unaudited)

**Note 3 – Finance Receivables, Net (Continued)**

*Dealer Products Portfolio Segment*

The dealer products portfolio segment consists of three classes of finance receivables: wholesale, real estate, and working capital (includes both working capital and revolving lines of credit). All loans outstanding for an individual dealer or dealer group, which includes affiliated entities, are aggregated and evaluated collectively by dealer or dealer group. This reflects the interconnected nature of financing provided to our individual dealer and dealer group customers, and their affiliated entities.

When assessing the credit quality of the finance receivables within the dealer products portfolio segment, we segregate the finance receivables account balances into four categories representing distinct credit quality indicators based on internal risk assessments. The internal risk assessments for all finance receivables within the dealer products portfolio segment are updated on a monthly basis.

The four credit quality indicators are:

- Performing – Account not classified as either Credit Watch, At Risk or Default;
- Credit Watch – Account designated for elevated attention;
- At Risk – Account where there is an increased likelihood that default may exist based on qualitative and quantitative factors; and
- Default – Account is not currently meeting contractual obligations or we have temporarily waived certain contractual requirements.

The following tables present the amortized cost basis of our dealer products portfolio by credit quality indicator based on internal risk assessments by origination fiscal year:

	Amortized Cost Basis by Origination Fiscal Year at June 30, 2024						Revolving loans	Total
	2025	2024	2023	2022	2021	2020 and Prior		
Wholesale								
Performing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,183	\$ 6,183
Credit Watch	-	-	-	-	-	-	290	290
At Risk	-	-	-	-	-	-	99	99
Default	-	-	-	-	-	-	36	36
Wholesale total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,608	\$ 6,608
Real estate								
Performing	\$ 397	\$ 1,115	\$ 901	\$ 755	\$ 811	\$ 828	\$ 81	\$ 4,888
Credit Watch	55	60	-	21	14	6	-	156
At Risk	-	9	-	7	-	2	-	18
Default	5	-	2	-	24	-	-	31
Real estate total	\$ 457	\$ 1,184	\$ 903	\$ 783	\$ 849	\$ 836	\$ 81	\$ 5,093
Working Capital								
Performing	\$ 247	\$ 702	\$ 292	\$ 222	\$ 116	\$ 256	\$ 2,973	\$ 4,808
Credit Watch	10	14	15	6	-	-	3	48
At Risk	-	-	3	-	-	-	1	4
Default	-	-	-	-	13	-	-	13
Working capital total	\$ 257	\$ 716	\$ 310	\$ 228	\$ 129	\$ 256	\$ 2,977	\$ 4,873
Total	\$ 714	\$ 1,900	\$ 1,213	\$ 1,011	\$ 978	\$ 1,092	\$ 9,666	\$ 16,574

For the three months ended June 30, 2024, there were no gross charge-offs in our dealer product portfolio.

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**Note 3 – Finance Receivables, Net (Continued)**

	Amortized Cost Basis by Origination Fiscal Year at March 31, 2024						Revolving loans	Total
	2024	2023	2022	2021	2020	2019 and Prior		
Wholesale								
Performing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,287	\$ 6,287
Credit Watch	-	-	-	-	-	-	238	238
At Risk	-	-	-	-	-	-	112	112
Default	-	-	-	-	-	-	36	36
Wholesale total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,673	\$ 6,673
Real estate								
Performing	\$ 1,224	\$ 883	\$ 815	\$ 860	\$ 128	\$ 784	\$ 3	\$ 4,697
Credit Watch	58	37	44	6	-	-	-	145
At Risk	8	1	10	-	-	2	-	21
Default	4	2	-	25	-	-	-	31
Real estate total	\$ 1,294	\$ 923	\$ 869	\$ 891	\$ 128	\$ 786	\$ 3	\$ 4,894
Working Capital								
Performing	\$ 769	\$ 414	\$ 235	\$ 122	\$ 105	\$ 159	\$ 2,715	\$ 4,519
Credit Watch	20	41	13	-	-	-	2	76
At Risk	-	3	-	-	2	-	1	6
Default	-	-	-	13	-	-	-	13
Working capital total	\$ 789	\$ 458	\$ 248	\$ 135	\$ 107	\$ 159	\$ 2,718	\$ 4,614
Total	<u>\$ 2,083</u>	<u>\$ 1,381</u>	<u>\$ 1,117</u>	<u>\$ 1,026</u>	<u>\$ 235</u>	<u>\$ 945</u>	<u>\$ 9,394</u>	<u>\$ 16,181</u>

For the twelve months ended March 31, 2024, there were no gross charge-offs in our dealer product portfolio.

The amortized cost of the dealer products portfolio excludes accrued interest of \$75 million and \$78 million at June 30, 2024 and March 31, 2024, respectively. As of June 30, 2024 and March 31, 2024, the amount of line-of-credit arrangements that are converted to term loans in each reporting period was not significant, respectively.

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**Note 3 – Finance Receivables, Net (Continued)**

***Past Due Finance Receivables by Class***

Substantially all finance receivables do not involve recourse to the dealer in the event of customer default. Finance receivables include contracts greater than 120 days past due, which are recorded at the fair value of collateral less estimated costs to sell, and contracts in bankruptcy. Contracts for which vehicles have been repossessed are excluded. For all finance receivables, we define “past due” as any payment, including principal and interest, that is at least 30 days past the contractual due date. For any customer who is granted a payment extension under an extension program, the aging of the receivable is adjusted for the number of days of the extension granted.

The following tables present the aging of the amortized cost basis of our finance receivables by class:

June 30, 2024							
	30 - 59 Days past due	60 - 89 Days past due	90 Days or greater past due	Total Past due	Current	Total Finance receivables	90 Days or greater past due and accruing
Retail loan	\$ 1,752	\$ 572	\$ 219	\$ 2,543	\$ 85,985	\$ 88,528	\$ 159
Wholesale	-	-	-	-	6,608	6,608	-
Real estate	-	-	-	-	5,093	5,093	-
Working capital	-	-	-	-	4,873	4,873	-
Total	<u>\$ 1,752</u>	<u>\$ 572</u>	<u>\$ 219</u>	<u>\$ 2,543</u>	<u>\$ 102,559</u>	<u>\$ 105,102</u>	<u>\$ 159</u>

March 31, 2024							
	30 - 59 Days past due	60 - 89 Days past due	90 Days or greater past due	Total Past due	Current	Total Finance receivables	90 Days or greater past due and accruing
Retail loan	\$ 1,602	\$ 451	\$ 210	\$ 2,263	\$ 84,862	\$ 87,125	\$ 142
Wholesale	-	-	-	-	6,673	6,673	-
Real estate	-	-	-	-	4,894	4,894	-
Working capital	-	-	-	-	4,614	4,614	-
Total	<u>\$ 1,602</u>	<u>\$ 451</u>	<u>\$ 210</u>	<u>\$ 2,263</u>	<u>\$ 101,043</u>	<u>\$ 103,306</u>	<u>\$ 142</u>

***Loan Modifications***

Under certain circumstances, we may agree to modify the terms of an existing loan with a borrower for various reasons, including a borrower experiencing financial difficulties. We evaluate all loan modifications, which generally represent a continuation of the existing loan and not a new loan. For borrowers experiencing financial difficulties within the retail loan portfolio segment, we may provide contract term extensions. For borrowers experiencing financial difficulties within the dealer product portfolio segment, we may provide contract term extensions, interest rate adjustments, waivers of loan covenants, or any combination of the three. The effect of these modifications is already included in the allowance for credit losses because our estimated allowance represents currently expected credit losses.

The amortized cost at June 30, 2024 and 2023 of the loans modified during the three months ended June 30, 2024 and 2023 were not significant. The unpaid principal balances, net of recoveries, of loans charged off during the reporting period that were modified within 12 months preceding default were not significant for the three months ended June 30, 2024 and 2023.

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**Note 4 – Allowance for Credit Losses**

The following tables provide information related to our allowance for credit losses for finance receivables and certain off-balance sheet lending commitments by portfolio segment:

	Three months ended June 30, 2024		
	Retail loan	Dealer products	Total
Beginning balance, April 1, 2024	\$ 1,549	\$ 135	\$ 1,684
Charge-offs	(198)	-	(198)
Recoveries	30	-	30
Provision for credit losses	178	11	189
Ending balance, June 30, 2024 <sup>1</sup>	<u>\$ 1,559</u>	<u>\$ 146</u>	<u>\$ 1,705</u>

<sup>1</sup> Ending balance includes \$52 million of allowance for credit losses recorded in Other liabilities on the Consolidated Balance Sheet which is related to off-balance sheet lending commitments in the dealer products portfolio.

	Three months ended June 30, 2023		
	Retail loan	Dealer products	Total
Beginning balance, April 1, 2023	\$ 1,430	\$ 83	\$ 1,513
Charge-offs	(134)	-	(134)
Recoveries	29	-	29
Provision for credit losses	158	7	165
Ending balance, June 30, 2023 <sup>1</sup>	<u>\$ 1,483</u>	<u>\$ 90</u>	<u>\$ 1,573</u>

<sup>1</sup> Ending balance includes \$28 million of allowance for credit losses recorded in Other liabilities on the Consolidated Balance Sheet which is related to off-balance sheet lending commitments in the dealer products portfolio.

We have elected to exclude accrued interest from the measurement of expected credit losses as we apply policies and procedures that result in the timely write-offs of accrued interest. Accrued interest is written off within allowance for credit losses at the earlier of when an account is deemed to be uncollectible or when an account is greater than 120 days past due.

Finance receivables for the dealer products portfolio segment as of June 30, 2024, includes \$1.3 billion in finance receivables that are guaranteed by Toyota Motor North America, Inc. (“TMNA”), and \$245 million in finance receivables that are guaranteed by third-party private Toyota distributors. Finance receivables for the dealer products portfolio segment as of June 30, 2023, includes \$1.1 billion in finance receivables that are guaranteed by TMNA, and \$199 million in finance receivables that are guaranteed by third-party private Toyota distributors. These finance receivables are related to certain Toyota and Lexus dealers and other third parties to whom we provided financing at the request of TMNA and third-party private Toyota distributors.



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**Note 5 – Investments in Operating Leases, Net**

Investments in operating leases, net consists of vehicle lease contracts acquired from dealers, and includes deferred origination fees and costs, deferred income, investment tax credits, and accumulated depreciation. Non-cash investing activities related to investment tax credits on investments in operating leases for three months ended June 30, 2024 and 2023 were \$157 million and \$20 million, respectively. Securitized investments in operating leases represent beneficial interests in a pool of certain vehicle leases that have been sold for legal purposes to securitization trusts but continue to be included in our consolidated financial statements as discussed further in [Note 8 - Variable Interest Entities](#). Cash flows from these securitized investments in operating leases are available only for the repayment of debt issued by these trusts and other obligations arising from the securitization transactions. They are not available for payment of our other obligations or to satisfy claims of our other creditors.

Investments in operating leases, net consisted of the following:

	June 30, 2024	March 31, 2024
Investments in operating leases <sup>1</sup>	\$ 35,227	\$ 35,383
Deferred income	(735)	(609)
Accumulated depreciation	(6,151)	(6,761)
Investments in operating leases, net	<u>\$ 28,341</u>	<u>\$ 28,013</u>

<sup>1</sup> Includes gross securitized investments in operating leases of \$12.4 billion and \$13.8 billion as of June 30, 2024 and March 31, 2024, respectively.

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**Note 6 – Derivatives, Hedging Activities and Interest Expense**

***Derivative Instruments***

Our liabilities consist mainly of fixed and variable rate debt, denominated in U.S. dollars and various other currencies, which we issue in the global capital markets, while our assets consist primarily of U.S. dollar denominated, fixed rate receivables. We enter into interest rate swaps, and foreign currency swaps to economically hedge the interest rate and foreign currency risks that result from the different characteristics of our assets and liabilities. Our use of derivative transactions is intended to reduce long-term fluctuations in the fair value of assets and liabilities caused by market movements. All of our derivatives are categorized as not designated for hedge accounting, and all of our derivative activities are authorized and monitored by our management and our Asset-Liability Committee which provides a framework for financial controls and governance to manage market risk.

All derivative instruments are recorded on the balance sheet at fair value, taking into consideration the effects of legally enforceable master netting agreements that allow us to net settle asset and liability positions and offset cash collateral with the same counterparty on a net basis. Changes in the fair value of our derivative instruments are recorded in Interest expense in our Consolidated Statements of Income. The derivative instruments are included as a component of Other assets or Other liabilities on our Consolidated Balance Sheets.

***Offsetting of Derivatives***

Accounting guidance permits the net presentation on our Consolidated Balance Sheets of derivative receivables and derivative payables with the same counterparty and the related cash collateral when a legally enforceable master netting agreement exists, or when the derivative receivables and derivative payables meet all the conditions for the right of setoff to exist. When we meet this condition, we elect to present such balances on a net basis.

***Over-the-Counter (“OTC”) Derivatives***

Our International Swaps and Derivatives Association Master Agreements are our master netting agreements which permit multiple transactions to be cancelled and settled with a single net balance paid to either party for our OTC derivatives. The master netting agreements also contain reciprocal collateral agreements which require the transfer of cash collateral to the party in a net asset position across all transactions. Our collateral agreements with substantially all our counterparties include a zero threshold, full collateralization arrangement. Although we have daily valuation and collateral exchange arrangements with all of our counterparties, due to the time required to move collateral, there may be a delay of up to one day between the exchange of collateral and the valuation of our derivatives. We would not be required to post additional collateral to the counterparties with whom we were in a net liability position at June 30, 2024, if our credit ratings were to decline, since we fully collateralize without regard to credit ratings with these counterparties. In addition, as our collateral agreements include legal right of offset provisions, collateral amounts are netted against derivative assets or derivative liabilities, and the net amount is included in Other assets or Other liabilities on our Consolidated Balance Sheets.

***Centrally Cleared Derivatives***

For our centrally cleared derivatives, variation margin payments are legally characterized as settlement payments and accounted for with corresponding derivative positions as one unit of account as opposed to collateral. Initial margin payments are separately recorded in Other assets on our Consolidated Balance Sheets. We perform valuation and margin exchange on a daily basis. Similar to the OTC swaps, there may be a delay of up to one day between the exchange of margin payments and the valuation of our derivatives.

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**Note 6 – Derivatives, Hedging Activities and Interest Expense (Continued)**

**Derivative Activity Impact on Consolidated Financial Statements**

The following tables show the financial statement line item and amount of our derivative assets and liabilities that are reported on our Consolidated Balance Sheets:

	June 30, 2024		March 31, 2024	
	Notional	Fair value	Notional	Fair value
<b>Other assets:</b>				
Interest rate swaps	\$ 75,080	\$ 994	\$ 71,830	\$ 1,149
Foreign currency swaps	1,759	91	1,759	89
Total	\$ 76,839	\$ 1,085	\$ 73,589	\$ 1,238
Counterparty netting		(341)		(346)
Collateral held		(703)		(851)
Carrying value of derivative contracts – Other assets		<u>\$ 41</u>		<u>\$ 41</u>
<b>Other liabilities:</b>				
Interest rate swaps	\$ 35,475	\$ 99	\$ 38,920	\$ 52
Foreign currency swaps	7,433	888	7,433	918
Total	\$ 42,908	\$ 987	\$ 46,353	\$ 970
Counterparty netting		(341)		(346)
Collateral posted		(627)		(601)
Carrying value of derivative contracts – Other liabilities		<u>\$ 19</u>		<u>\$ 23</u>

As of June 30, 2024 and March 31, 2024, we held excess collateral and variation margin of \$1 million and \$5 million, respectively, which we did not use to offset derivative assets and was recorded in Other liabilities on our Consolidated Balance Sheets. As of June 30, 2024 and March 31, 2024, we posted initial margin, excess collateral, and variation margin of \$304 million and \$311 million, respectively, which we did not use to offset derivative liabilities and was recorded in Other assets on our Consolidated Balance Sheets.

The following table summarizes the components of interest expense, including the location and amount of gains and losses on derivative instruments and related hedged items, as reported in our Consolidated Statements of Income:

	Three months ended June 30,	
	2024	2023
Interest expense on debt	\$ 1,405	\$ 1,087
Interest income on derivatives	(58)	(209)
Interest expense on debt and derivatives	1,347	878
Losses on debt denominated in foreign currencies	20	36
Losses on foreign currency swaps	7	44
Losses (gains) on U.S. dollar interest rate swaps	69	(59)
Total interest expense	<u>\$ 1,443</u>	<u>\$ 899</u>

Interest expense on debt and derivatives represents net interest settlements and changes in accruals. Gains and losses on derivatives and debt denominated in foreign currencies exclude net interest settlements and changes in accruals. Cash flows associated with derivatives are reported in Net cash provided by operating activities in our Consolidated Statements of Cash Flows.

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**Note 7 – Debt and Credit Facilities**

Debt and the related weighted average contractual interest rates are summarized as follows:

	June 30, 2024			March 31, 2024		
	Face value	Carrying value	Weighted average contractual interest rates	Face value	Carrying value	Weighted average contractual interest rates
Unsecured notes and loans payable	\$ 89,635	\$ 89,146	4.25%	\$ 88,576	\$ 88,083	4.19%
Secured notes and loans payable	32,015	31,960	4.75%	34,387	34,337	4.64%
Total debt	<u>\$ 121,650</u>	<u>\$ 121,106</u>	4.38%	<u>\$ 122,963</u>	<u>\$ 122,420</u>	4.32%

The carrying value of our debt includes unamortized premiums, discounts, debt issuance costs and the effects of foreign currency translation adjustments.

Weighted average contractual interest rates are calculated based on original notional or par value before consideration of premium or discount and approximate the effective interest rates. Debt is callable at par value.

***Unsecured Notes and Loans Payable***

Our unsecured notes and loans payable consist of commercial paper and fixed and variable rate debt. Short-term funding needs are met through the issuance of commercial paper in the U.S. Amount outstanding under our commercial paper programs was \$17.2 billion as of June 30, 2024 and March 31, 2024.

Upon issuance of fixed rate debt, we generally elect to enter into pay-float swaps to convert fixed rate payments on debt to floating rate payments. Certain unsecured notes and loans payable are denominated in various foreign currencies. The debt is translated into U.S. dollars using the applicable exchange rate at the transaction date and retranslated at each balance sheet date using the exchange rate in effect at that date. Concurrent with the issuance of these foreign currency unsecured notes and loans payable, we enter into currency swaps in the same notional amount to convert non-U.S. currency payments to U.S. dollar denominated payments. Gains and losses related to foreign currency transactions are included in Interest expense in our Consolidated Statements of Income.

Certain of our unsecured notes and loans payable contain covenants and conditions customary in transactions of this nature, including negative pledge provisions, cross-default provisions and limitations on certain consolidations, mergers and sales of assets. We are currently in compliance with these covenants and conditions.

***Secured Notes and Loans Payable***

Our secured notes and loans payable are denominated in U.S. dollars and consist of both fixed and variable rate debt. Secured notes and loans payable are issued using on-balance sheet securitization trusts, as further discussed in [Note 8 – Variable Interest Entities](#). These notes are repayable only from collections on the underlying securitized retail finance receivables and the beneficial interests in investments in operating leases and from related credit enhancements. Some of our secured notes are backed by a revolving pool of finance receivables and cash collateral, with the ability to repay the notes in full after the revolving period ends, after which an amortization period begins.

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**Note 7 – Debt and Credit Facilities (Continued)**

***Credit Facilities and Letters of Credit***

For additional liquidity purposes, we maintain credit facilities, which may be used for general corporate purposes, as described below:

***364-Day Credit Agreement, Three-Year Credit Agreement and Five-Year Credit Agreement***

TMCC, Toyota Credit de Puerto Rico Corp. (“TCPR”), a wholly owned subsidiary, and other Toyota affiliates are party to a \$5.0 billion 364-day syndicated bank credit facility, a \$5.0 billion three-year syndicated bank credit facility, and a \$5.0 billion five-year syndicated bank credit facility, expiring in fiscal years ending March 31, 2025, 2027, and 2029, respectively.

The ability to make draws is subject to covenants and conditions customary in transactions of this nature, including negative pledge provisions, cross-default provisions and limitations on certain consolidations, mergers and sales of assets. These agreements were not drawn upon and had no outstanding balances as of June 30, 2024 and March 31, 2024. We are currently in compliance with the covenants and conditions of the credit agreements described above.

***Committed Revolving Asset-backed Facility***

We are party to a 364-day revolving securitization facility with certain bank-sponsored asset-backed conduits and other financial institutions expiring in fiscal year ending March 31, 2026. Under the terms and subject to the conditions of this facility, the committed lenders under the facility have committed to make advances up to a facility limit of \$8.5 billion backed by eligible retail finance receivables transferred by us to a special-purpose entity acting as borrower. We utilized \$2.9 billion and \$3.4 billion of this facility as of June 30, 2024 and March 31, 2024, respectively.

***Other Unsecured Credit Agreements***

TMCC is party to additional unsecured credit facilities with various banks. As of June 30, 2024, TMCC had committed bank credit facilities totaling \$4.4 billion, of which \$2.2 billion, \$275 million, \$1.7 billion, and \$200 million mature in fiscal years ending March 31, 2025, 2026, 2027, and 2028, respectively.

These credit agreements contain covenants and conditions customary in transactions of this nature, including negative pledge provisions, cross-default provisions and limitations on certain consolidations, mergers and sales of assets. These credit facilities were not drawn upon and had no outstanding balances as of June 30, 2024 and March 31, 2024. We are currently in compliance with the covenants and conditions of the credit agreements described above.

TMCC is party to a \$5.0 billion three-year revolving credit facility with Toyota Motor Sales U.S.A., Inc. expiring in fiscal year ending March 31, 2027. This credit facility was not drawn upon and had no outstanding balance as of June 30, 2024 and March 31, 2024.

From time to time, we may borrow from affiliates based upon a number of business factors such as funds availability, cash flow timing, relative cost of funds, and market access capabilities. Amounts borrowed from affiliates are recorded in Other liabilities on our Consolidated Balance Sheets.

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**Note 8 – Variable Interest Entities**

We use one or more special purpose entities that are considered Variable Interest Entities (“VIEs”) to issue asset-backed securities to third-party bank-sponsored asset-backed securitization vehicles and to investors in securitization transactions. The securities issued by these VIEs are backed by the cash flows related to retail finance receivables and beneficial interests in investments in operating leases (“Securitized Assets”). We hold variable interests in the VIEs that could potentially be significant to the VIEs. We determined that we are the primary beneficiary of the securitization trusts because (i) our servicing responsibilities for the Securitized Assets give us the power to direct the activities that most significantly impact the performance of the VIEs, and (ii) our variable interests in the VIEs give us the obligation to absorb losses and the right to receive residual returns that could potentially be significant.

The following tables show the assets and liabilities related to our VIE securitization transactions that are included on our Consolidated Balance Sheets:

	June 30, 2024				
	Restricted cash and cash equivalents	VIE Assets		VIE Liabilities	
		Net securitized assets	Other assets	Debt	Other liabilities
Retail finance receivables	\$ 1,419	\$ 29,568	\$ 120	\$ 25,801	\$ 46
Investments in operating leases	607	9,254	28	6,159	10
Total	<u>\$ 2,026</u>	<u>\$ 38,822</u>	<u>\$ 148</u>	<u>\$ 31,960</u>	<u>\$ 56</u>

  

	March 31, 2024				
	Restricted cash and cash equivalents	VIE Assets		VIE Liabilities	
		Net securitized assets	Other assets	Debt	Other liabilities
Retail finance receivables	\$ 1,559	\$ 31,130	\$ 125	\$ 27,351	\$ 54
Investments in operating leases	692	10,274	17	6,986	12
Total	<u>\$ 2,251</u>	<u>\$ 41,404</u>	<u>\$ 142</u>	<u>\$ 34,337</u>	<u>\$ 66</u>

Restricted cash and cash equivalents shown in the preceding tables represent collections from the underlying Net securitized assets and certain reserve deposits held by TMCC for the VIEs and is included as part of Restricted cash and cash equivalents on our Consolidated Balance Sheets. Net securitized assets shown in the preceding tables are presented net of deferred fees and costs, deferred income, accumulated depreciation and allowance for credit losses. Other assets represent accrued interests related to securitized retail finance receivables and used vehicles held-for-sale that were repossessed by or returned to TMCC for the benefit of the VIEs. The related debt of these consolidated VIEs is presented net of \$1.6 billion of securities retained by TMCC at June 30, 2024 and March 31, 2024, respectively. Other liabilities represent accrued interest on the debt of the consolidated VIEs.

The assets of the VIEs and the restricted cash and cash equivalents held by TMCC serve as the sole source of repayment for the asset-backed securities issued by these entities. Investors in the notes issued by the VIEs do not have recourse to us or our other assets, with the exception of customary representation and warranty repurchase provisions and indemnities.

As the primary beneficiary of these entities, we are exposed to credit, residual value, interest rate, and prepayment risk from the Securitized Assets in the VIEs. However, our exposure to these risks did not change as a result of the transfer of the assets to the VIEs. We may also be exposed to interest rate risk arising from the secured notes issued by the VIEs.

In addition, we entered into interest rate swaps with certain special purpose entities that issue variable rate debt. Under the terms of these swaps, the special purpose entities are obligated to pay TMCC a fixed rate of interest on certain payment dates in exchange for receiving a floating rate of interest on notional amounts equal to the outstanding balance of the secured debt. This arrangement enables the special purpose entities to mitigate the interest rate risk inherent in issuing variable rate debt that is secured by fixed rate Securitized Assets.

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**Note 8 – Variable Interest Entities (Continued)**

The transfers of the Securitized Assets to the special purpose entities in our securitizations are considered to be sales for legal purposes. However, the Securitized Assets and the related debt remain on our Consolidated Balance Sheets. We recognize financing revenue on the Securitized Assets and interest expense on the secured debt issued by the special purpose entities. We also maintain an allowance for credit losses on the securitized retail finance receivables using a methodology consistent with that used for our non-securitized asset portfolio. The interest rate swaps between TMCC and the special purpose entities are considered intercompany transactions and therefore are eliminated in our consolidated financial statements.

Amounts due from non-consolidated variable interest entities at June 30, 2024 and March 31, 2024 and revenues earned from non-consolidated variable interest entities for three months ended June 30, 2024 and 2023 were not significant.

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**Note 9 – Commitments and Contingencies**

***Commitments and Guarantees***

We have entered into certain commitments and guarantees for which the maximum unfunded amounts are summarized in the table below:

	June 30, 2024	March 31, 2024
Commitments:		
Credit facilities commitments with dealers	\$ 3,090	\$ 3,244
Commitments under operating lease agreements	105	106
Total commitments	3,195	3,350
Guarantees of affiliate pollution control and solid waste disposal bonds	100	100
Total commitments and guarantees	<u>\$ 3,295</u>	<u>\$ 3,450</u>

Wholesale financing is not considered to be a contractual commitment as the arrangements are not binding arrangements under which TMCC is required to perform.

***Commitments***

We provide fixed and variable rate working capital loans, revolving lines of credit, and real estate financing to dealers and various multi-franchise organizations referred to as dealer groups for facilities construction and refurbishment, working capital requirements, real estate purchases, business acquisitions and other general business purposes. These loans are typically secured with liens on real estate, vehicle inventory, and/or other dealership assets, as appropriate, and may be guaranteed by individual or corporate guarantees of affiliated dealers, dealer groups, or dealer principals. Although the loans are typically collateralized or guaranteed, the value of the underlying collateral or guarantees may not be sufficient to cover our exposure under such agreements. Our pricing reflects market conditions, the competitive environment, the level of support dealers provide our retail, lease and voluntary protection business and the creditworthiness of each dealer. Amounts drawn under these facilities are reviewed for collectability on a quarterly basis, in conjunction with our evaluation of the allowance for credit losses. In addition to the total commitments and guarantees in the preceding table, we have also extended credit facilities to affiliates as described in Note 12 – Related Party Transactions in our fiscal 2024 Form 10-K.

***Lease Commitments***

Our operating lease portfolio consists of real estate leases. We have a lease agreement through August 2032 with TMNA for our headquarters facility in Plano, Texas. Commitments under operating lease agreements in the preceding table include \$60 million and \$62 million for facilities leases with affiliates at June 30, 2024 and March 31, 2024, respectively.

Lease terms may contain renewal and extension options or early termination features. Generally, these options do not impact the lease term because TMCC is not reasonably certain that it will exercise the options. These lease agreements do not impose restrictions on our ability to pay dividends, engage in debt or equity financing transactions or enter into further lease agreements, nor do they have residual value guarantees. We exclude from our Consolidated Balance Sheets leases with a term equal to one year or less and do not separate non-lease components from our real estate leases. Total operating lease expense, including payments to affiliates for the first quarter of fiscal 2025 and fiscal 2024 were not significant.

Operating lease liabilities and right-of-use (“ROU”) assets are recognized at the lease commencement date based on the present value of the future minimum lease payments over the lease term. As the interest rate implicit in the lease contract is typically not readily determinable, we utilize our incremental borrowing rate at the lease commencement date for the duration of the lease term. As of June 30, 2024 and March 31, 2024, operating lease liabilities and ROU assets related to our operating lease agreements for which we are the lessee were not significant.



TOYOTA MOTOR CREDIT CORPORATION  
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**Note 9 – Commitments and Contingencies (Continued)**

***Guarantees and Other Contingencies***

TMCC has guaranteed bond obligations totaling \$100 million in principal that were issued by Putnam County, West Virginia and Gibson County, Indiana to finance the construction of pollution control facilities at manufacturing plants of certain TMCC affiliates. The bonds mature in the following fiscal years ending March 31: 2028 - \$20 million; 2029 - \$50 million; 2030 - \$10 million; 2031 - \$10 million; and 2032 - \$10 million. TMCC would be required to perform under the guarantees in the event of non-payment on the bonds and other related obligations. TMCC is entitled to reimbursement by the applicable affiliates for any amounts paid. TMCC receives a nominal annual fee for guaranteeing such payments. TMCC has not been required to perform under any of these affiliate bond guarantees as of June 30, 2024 and March 31, 2024.

***Indemnification***

In the ordinary course of business, we enter into agreements containing indemnification provisions standard in the industry related to several types of transactions, including, but not limited to, debt funding, derivatives, securitization transactions, and our vendor, supplier and service agreements. Performance under these indemnities would generally occur upon a breach of the representations, warranties, covenants or other commitments made or given in the agreement, or as a result of a third-party claim. In addition, we have agreed in certain debt and derivative issuances, and subject to certain exceptions, to gross-up payments due to third parties in the event that withholding tax is imposed on such payments. In addition, certain of our funding arrangements may require us to pay lenders for increased costs due to certain changes in laws or regulations. Due to the difficulty in predicting events which could cause a breach of the indemnification provisions or trigger a gross-up or other payment obligation, we are not able to estimate our maximum exposure to future payments that could result from claims made under such provisions. We have not made any material payments in the past as a result of these provisions, and as of June 30, 2024, we determined that it is not probable that we will be required to make any material payments in the future. As of June 30, 2024 and March 31, 2024, no amounts have been recorded under these indemnification provisions.

***Litigation and Governmental Proceedings***

Various legal actions, governmental proceedings and other claims are pending or may be instituted or asserted in the future against us with respect to matters arising in the ordinary course of business. Certain of these actions are or purport to be class action suits, seeking sizeable damages and/or changes in our business operations, policies and practices. Certain of these actions are similar to suits that have been filed against other financial institutions and captive finance companies. In addition, we are subject to governmental and regulatory examinations, information-gathering requests, and investigations from time to time at the state and federal levels. It is inherently difficult to predict the course of such legal actions and governmental inquiries.

We perform periodic reviews of pending claims and actions to determine the probability of adverse verdicts and resulting amounts of liability. We establish accruals for legal claims when payments associated with the claims become probable and the costs can be reasonably estimated. When we are able, we also determine estimates of reasonable possibility of loss or range of loss, whether in excess of any related accrued liability or where there is no accrued liability. Given the inherent uncertainty associated with legal matters, the actual costs of resolving legal claims and associated costs of defense may be substantially higher or lower than the amounts for which accruals have been established. Based on available information and established accruals, we do not believe it is reasonably probable that the results of these proceedings, either individually or in the aggregate, will have a material adverse effect on our consolidated financial condition or results of operations.

TOYOTA MOTOR CREDIT CORPORATION  
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**Note 10 – Income Taxes**

Our provision for income taxes was \$105 million for the three months ended June 30, 2024, compared to \$132 million for the same period in fiscal 2024. Our effective tax rate was 23 percent for the three months ended June 30, 2024, compared to 25 percent for the same period in fiscal 2024. The decrease in the provision for income taxes for the three months ended June 30, 2024, compared to the same period in fiscal 2024, was primarily due to the decrease in income before income taxes. The lower effective tax rate for the three months ended June 30, 2024, compared to the same period in fiscal 2024, was primarily attributable to the decrease in state tax provision.

***Tax-related Contingencies***

As of June 30, 2024, we remain under IRS examination for fiscal 2018 through fiscal 2025.

We periodically review our uncertain tax positions. Our assessment is based on many factors including any ongoing IRS audits. For the three months ended June 30, 2024, our assessment did not result in a material change in unrecognized tax benefits.

Our deferred tax assets include the cumulative state net operating loss carry forwards, deferred deduction of allowance for credit losses and residual value loss estimates, mark-to-market adjustment of investment in marketable securities, and other deferred costs. The total deferred tax liability, net of these deferred tax assets, was \$2.9 billion and \$3.3 billion at June 30, 2024 and March 31, 2024, respectively. Although realization of the deferred tax assets is not assured, management believes it is more likely than not that the deferred tax assets will be realized. The amount of the deferred tax assets considered realizable could be reduced if management's estimates change.

TOYOTA MOTOR CREDIT CORPORATION  
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**Note 11 – Related Party Transactions**

In April 2024, TMCC renewed a three-year revolving credit agreement with Toyota Motor Sales U.S.A., Inc. (“TMS”), pursuant to which TMCC is entitled to borrow a maximum amount of \$5 billion. Except for the transaction noted above, there were no material changes to our related party agreements or relationships as described in our fiscal 2024 Form 10-K. The tables below show the financial statement line items and amounts included in our Consolidated Statements of Income and on our Consolidated Balance Sheets under various related party agreements or relationships:

	Three months ended June 30,	
	2024	2023
<b>Net financing revenues:</b>		
Manufacturer's subvention and other revenues	\$ 225	\$ 270
Depreciation on operating leases	\$ 17	\$ 31
<b>Interest expense:</b>		
Credit support fees, interest and other expenses	\$ 29	\$ 24
<b>Voluntary protection contract revenues and insurance earned premiums:</b>		
Voluntary protection contract revenues and insurance earned premiums	\$ 41	\$ 38
<b>Investment and other income, net:</b>		
Interest and other income	\$ 13	\$ 8
<b>Expenses:</b>		
Operating and administrative	\$ 26	\$ 24
	June 30, 2024	March 31, 2024
<b>Assets:</b>		
<b>Finance receivables, net</b>		
Accounts receivable	\$ 88	\$ 49
Deferred retail subvention income	\$ (1,024)	\$ (953)
<b>Investments in operating leases, net</b>		
Investments in operating leases, net	\$ (88)	\$ (80)
Deferred lease subvention income	\$ (399)	\$ (323)
<b>Other assets</b>		
Notes receivable	\$ 1,662	\$ 1,724
Other receivables, net	\$ 74	\$ 86
<b>Liabilities:</b>		
<b>Other liabilities</b>		
Unearned voluntary protection contract revenues and insurance earned premiums	\$ 438	\$ 433
Other payables, net	\$ 828	\$ 771
Notes payable	\$ 8	\$ 8

TOYOTA MOTOR CREDIT CORPORATION  
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**Note 11 – Related Party Transactions (Continued)**

TMCC receives subvention payments from TMNA which result in a gross monthly subvention receivable. As of June 30, 2024 and March 31, 2024, the subvention receivable from TMNA was \$93 million and \$111 million, respectively. We have a master netting agreement with TMNA which allows us to net settle payments for shared services and subvention transactions. Under this agreement, as of June 30, 2024 and March 31, 2024, respectively, we had a net amount payable to TMNA which is recorded in Other payables, net in Other liabilities.

TOYOTA MOTOR CREDIT CORPORATION  
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**Note 12 – Fair Value Measurements**

***Recurring Fair Value Measurements***

Financial assets and financial liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The following tables summarize our financial assets and financial liabilities measured at fair value on a recurring basis by level within the fair value hierarchy except for certain investments that are measured at fair value using the net asset value per share (or its equivalent) as a practical expedient and are excluded from the leveling information provided in the tables below. Fair value amounts presented below are intended to permit reconciliation of the fair value hierarchy to the amounts presented on our Consolidated Balance Sheets.

	June 30, 2024				
	Level 1	Level 2	Level 3	Counterparty netting & collateral	Fair value
Investments in marketable securities:					
Available-for-sale debt securities:					
U.S. government and agency obligations	\$ 712	\$ 4	\$ -	\$ -	\$ 716
Foreign government and agency obligations	-	15	-	-	15
Municipal debt securities	-	8	-	-	8
Corporate debt securities	-	415	-	-	415
Mortgage-backed securities:					
U.S. government agency	-	114	-	-	114
Non-agency residential	-	6	4	-	10
Non-agency commercial	-	45	6	-	51
Asset-backed securities	-	66	58	-	124
Available-for-sale debt securities total	712	673	68	-	1,453
Equity investments:					
Fixed income mutual funds:					
Fixed income mutual funds measured at net asset value <sup>1</sup>					1,158
Total return bond funds	832	-	-	-	832
Equity mutual funds	1,098	-	-	-	1,098
Equity investments total	1,930	-	-	-	3,088
Investments in marketable securities total	2,642	673	68	-	4,541
Derivative assets:					
Interest rate swaps	-	994	-	-	994
Foreign currency swaps	-	91	-	-	91
Counterparty netting and collateral	-	-	-	(1,044)	(1,044)
Derivative assets total	-	1,085	-	(1,044)	41
Assets at fair value	2,642	1,758	68	(1,044)	4,582
Derivative liabilities:					
Interest rate swaps	-	(99)	-	-	(99)
Foreign currency swaps	-	(888)	-	-	(888)
Counterparty netting and collateral	-	-	-	968	968
Liabilities at fair value	-	(987)	-	968	(19)
Net assets at fair value	\$ 2,642	\$ 771	\$ 68	\$ (76)	\$ 4,563

<sup>1</sup> Measured at net asset value and therefore excluded from leveling.

TOYOTA MOTOR CREDIT CORPORATION  
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**Note 12 – Fair Value Measurements (Continued)**

	March 31, 2024				
	Level 1	Level 2	Level 3	Counterparty netting & collateral	Fair value
Investments in marketable securities:					
Available-for-sale debt securities:					
U.S. government and agency obligations	\$ 693	\$ 4	\$ -	\$ -	\$ 697
Foreign government and agency obligations	-	12	-	-	12
Municipal debt securities	-	7	-	-	7
Corporate debt securities	-	430	-	-	430
Mortgage-backed securities:					
U.S. government agency	-	118	-	-	118
Non-agency residential	-	7	4	-	11
Non-agency commercial	-	46	9	-	55
Asset-backed securities	-	82	56	-	138
Available-for-sale debt securities total	693	706	69	-	1,468
Equity investments:					
Fixed income mutual funds:					
Fixed income mutual funds measured at net asset value <sup>1</sup>					1,134
Total return bond funds	830	-	-	-	830
Equity mutual funds	1,073	-	-	-	1,073
Equity investments total	1,903	-	-	-	3,037
Investments in marketable securities total	2,596	706	69	-	4,505
Derivative assets:					
Interest rate swaps	-	1,149	-	-	1,149
Foreign currency swaps	-	89	-	-	89
Counterparty netting and collateral	-	-	-	(1,197)	(1,197)
Derivative assets total	-	1,238	-	(1,197)	41
Assets at fair value	2,596	1,944	69	(1,197)	4,546
Derivative liabilities:					
Interest rate swaps	-	(52)	-	-	(52)
Foreign currency swaps	-	(918)	-	-	(918)
Counterparty netting and collateral	-	-	-	947	947
Liabilities at fair value	-	(970)	-	947	(23)
Net assets at fair value	\$ 2,596	\$ 974	\$ 69	\$ (250)	\$ 4,523

<sup>1</sup> Measured at net asset value and therefore excluded from leveling.

**Level 3 Fair Value Measurements**

The Level 3 financial assets and liabilities recorded at fair value which are subject to recurring and nonrecurring fair value measurement, and the corresponding activity and change in the fair value measurements of these assets and liabilities, were not significant to our Consolidated Balance Sheets as of June 30, 2024 and March 31, 2024, or Consolidated Statements of Income for the three months ended June 30, 2024 and 2023.

**Nonrecurring Fair Value Measurements**

Nonrecurring fair value measurements include Level 3 net finance receivables that are not measured at fair value on a recurring basis but are subject to fair value adjustments utilizing the fair value of the underlying collateral when there is evidence of impairment. We did not have any significant nonrecurring fair value items as of June 30, 2024 and March 31, 2024.

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**Note 12 – Fair Value Measurements (Continued)**

The following tables provide information about assets and liabilities not carried at fair value on a recurring basis on our Consolidated Balance Sheets:

		June 30, 2024				
	Carrying value	Level 1	Level 2	Level 3	Total Fair value	
Financial assets						
Finance receivables						
Retail loan	\$ 87,292	\$ -	\$ -	\$ 88,452	\$ 88,452	
Wholesale	6,620	-	-	6,642	6,642	
Real estate	5,079	-	-	5,087	5,087	
Working capital	4,766	-	-	4,738	4,738	
Financial liabilities						
Unsecured notes and loans payable	\$ 89,146	\$ -	\$ 87,140	\$ -	\$ 87,140	
Secured notes and loans payable	31,960	-	-	31,782	31,782	

		March 31, 2024				
	Carrying value	Level 1	Level 2	Level 3	Total Fair value	
Financial assets						
Finance receivables						
Retail loan	\$ 85,886	\$ -	\$ -	\$ 86,575	\$ 86,575	
Wholesale	6,690	-	-	6,710	6,710	
Real estate	4,900	-	-	4,890	4,890	
Working capital	4,531	-	-	4,494	4,494	
Financial liabilities						
Unsecured notes and loans payable	\$ 88,083	\$ -	\$ 86,133	\$ -	\$ 86,133	
Secured notes and loans payable	34,337	-	-	34,003	34,003	

Accrued interest related to finance receivables is in Other assets on the Consolidated Balance Sheets; however, TMCC measures the fair value of each class of finance receivables using scheduled principal and interest payments. Therefore, accrued interest has been included in the carrying value of each class of finance receivables in the preceding tables, along with the finance receivables, deferred origination costs, deferred income, and allowance for credit losses.

Finance receivables in the preceding tables exclude related party transactions which are classified as Level 3 within the fair value hierarchy. The preceding tables also exclude related party notes receivables and notes payables recorded in Other assets and Other liabilities on the Consolidated Balance Sheets which are classified as Level 3 within the fair value hierarchy. Refer to [Note 11 - Related Party Transaction](#) for additional information.

For Cash and cash equivalents and Restricted cash and cash equivalents on our Consolidated Balance Sheets, the fair value approximates the carrying value and these instruments are classified as Level 1 within the fair value hierarchy.

TOYOTA MOTOR CREDIT CORPORATION  
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**Note 13 – Segment Information**

Financial information for our reportable operating segments, which includes allocated corporate expenses, is summarized as follows:

	Three months ended June 30, 2024			
	Finance operations	Voluntary protection operations	Intercompany eliminations	Total
Total financing revenues	\$ 3,209	\$ -	\$ -	\$ 3,209
Depreciation on operating leases	1,034	-	-	1,034
Interest expense	1,443	-	-	1,443
Net financing revenues	732	-	-	732
Voluntary protection contract revenues and insurance earned premiums	-	295	-	295
Investment and other income, net	166	57	-	223
Net financing and other revenues	898	352	-	1,250
Expenses:				
Provision for credit losses	189	-	-	189
Operating and administrative	327	113	-	440
Voluntary protection contract expenses and insurance losses	-	159	-	159
Total expenses	516	272	-	788
Income before income taxes	382	80	-	462
Provision for income taxes	87	18	-	105
Net income	\$ 295	\$ 62	\$ -	\$ 357
Total assets at June 30, 2024	\$ 141,145	\$ 7,635	\$ (142)	\$ 148,638
	Three months ended June 30, 2023			
	Finance operations	Voluntary protection operations	Intercompany eliminations	Total
Total financing revenues	\$ 2,904	\$ -	\$ -	\$ 2,904
Depreciation on operating leases	1,155	-	-	1,155
Interest expense	899	-	-	899
Net financing revenues	850	-	-	850
Voluntary protection contract revenues and insurance earned premiums	-	271	-	271
Investment and other income, net	114	48	-	162
Net financing and other revenues	964	319	-	1,283
Expenses:				
Provision for credit losses	165	-	-	165
Operating and administrative	334	114	-	448
Voluntary protection contract expenses and insurance losses	-	146	-	146
Total expenses	499	260	-	759
Income before income taxes	465	59	-	524
Provision for income taxes	119	13	-	132
Net income	\$ 346	\$ 46	\$ -	\$ 392
Total assets at June 30, 2023	\$ 131,974	\$ 6,729	\$ (67)	\$ 138,636



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**Note 13 – Segment Information (Continued)**

*Voluntary protection operations – Contract revenues*

For the three months ended June 30, 2024 and 2023, approximately 85 percent and 84 percent, respectively, of voluntary protection contract revenues in the Voluntary protection operations segment were accounted for under the guidance for revenue from contracts with customers.

The Voluntary protection operations segment defers contractually determined incentives paid to dealers as contract costs for selling voluntary protection products. These costs are recorded in Other assets on our Consolidated Balance Sheets and are amortized to Operating and administrative expenses in the Consolidated Statements of Income using a methodology consistent with the recognition of revenue. The amount of capitalized dealer incentives and the related amortization was not significant to our consolidated financial statements as of and for the three months ended June 30, 2024 and 2023.

We had \$3.1 billion and \$2.9 billion of unearned voluntary protection contract revenues from contracts with customers included in Other liabilities on our Consolidated Balance Sheets as of March 31, 2024 and March 31, 2023, respectively. We recognized \$232 million of these balances in voluntary protection contract revenues in our Consolidated Statements of Income during the three months ended June 30, 2024, compared to \$209 million recognized during the same period in fiscal 2024. As of June 30, 2024, we had unearned voluntary protection contract revenues of \$3.2 billion included in Other liabilities on our Consolidated Balance Sheets, and with respect to this balance we expect to recognize revenue of \$717 million during fiscal 2025, and \$2.5 billion thereafter. At June 30, 2023, we had unearned voluntary protection contract revenues of \$3.0 billion associated with outstanding contracts.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Cautionary Statement Regarding Forward-Looking Information

Certain statements contained in this Form 10-Q are “forward looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations and currently available information. However, since these statements are based on factors that involve risks and uncertainties, our performance and results may differ materially from those described or implied by such forward-looking statements. Words such as “believe,” “anticipate,” “expect,” “estimate,” “project,” “should,” “intend,” “will,” “may” or words or phrases of similar meaning are intended to identify forward-looking statements. We caution that the forward-looking statements involve known and unknown risks, uncertainties and other important factors that may cause actual results to differ materially from those in the forward-looking statements, including, without limitation, the risk factors set forth in “Part II. Other Information – Item 1A. Risk Factors” and “Item 1A. Risk Factors” of our Annual Report on Form 10-K (“Form 10-K”) for the fiscal year ended March 31, 2024 (“fiscal 2024”), including the following:

- Changes in general business, economic, and geopolitical conditions, including trade policy, as well as in consumer demand and the competitive environment in the automotive markets in the United States;
- Changes in interest rates and credit spreads;
- A decline in Toyota Motor North America, Inc. (“TMNA”) or any private label sales volume and the level of TMNA or any private label sponsored subvention, cash, and contractual residual value support incentive programs;
- Extreme weather conditions, natural disasters, changes in fuel prices, manufacturing disruptions and production suspensions of Toyota, Lexus, and private label vehicles and related parts supply;
- Increased competition from other financial institutions seeking to increase their share of financing Toyota, Lexus, and private label vehicles;
- Changes in consumer behavior;
- Recalls announced by TMNA or private label companies and the perceived quality of Toyota, Lexus, and any private label vehicles;
- Availability and cost of financing;
- Failure or interruption in our operations, including our communications and information systems, or as a result of our failure to retain existing or to attract new key personnel;
- Increased cost, credit and operating risk exposure, or our failure to realize the anticipated benefits, from our private label financial services to third-party automotive and mobility companies, including Mazda and Bass Pro Shops;
- Changes in our credit ratings and those of our ultimate parent, Toyota Motor Corporation (“TMC”) and changes in our credit support arrangements;
- Changes in our financial position and liquidity, or changes or disruptions in our funding sources or access to the global capital markets;
- Revisions to the estimates and assumptions for our allowance for credit losses;
- Flaws in the design, implementation and use of quantitative models and revisions to the estimates and assumptions that are used to determine the value of certain assets;
- Fluctuations in the value or market prices of our investment securities;
- Changes in prices of used vehicles and their effect on residual values of our off-lease vehicles and return rates;
- Failure of our customers or dealers to meet the terms of any contract with us, or otherwise perform as agreed;
- Market risks including changes in interest rates and foreign currency exchange rates and market prices;
- Failure or changes in commercial soundness of our counterparties and other financial institutions;
- Insufficient establishment of reserves, or the failure of a reinsurer to meet its obligations, in our voluntary protection operations;
- A security breach or a cyber-attack;
- Failure to maintain compliant enterprise data practices, including the collection, use, sharing, and security of personally identifiable and financial information of our customers and employees;

- *Compliance with current laws and regulations or becoming subject to more stringent laws, regulatory requirements and regulatory scrutiny; and*
- *Changes in the economies and applicable laws in the states where we have concentration risk.*

*Forward-looking statements speak only as of the date they are made. We will not update the forward-looking statements to reflect actual results or changes in the factors affecting the forward-looking statements.*

## **OVERVIEW**

### ***Key Performance Indicators and Factors Affecting Our Business***

In our finance operations, we generate revenue, income, and cash flows by providing retail, lease, and dealer financing to dealers and their customers. We measure the performance of our finance operations using the following metrics: financing volume, market share, Net financing revenues, Operating and administrative expense, residual value and credit loss metrics.

In our voluntary protection operations, we generate revenue primarily through underwriting and providing claims administration for products that cover certain risks of customers. We measure the performance of our voluntary protection operations using the following metrics: issued contract volume, average number of contracts in force, loss metrics and investment income.

Our financial results are affected by a variety of economic and industry factors including, but not limited to, new and used vehicle markets, Toyota, Lexus, and private label new vehicle production volume, vehicle inventory levels, vehicle sales and incentive programs, consumer behavior, employment levels, our ability to respond to changes in inflation and interest rates with respect to both contract pricing and funding, the actual or perceived quality, safety or reliability of Toyota, Lexus, and private label vehicles, the financial health of the dealers we finance, and competitive pressure. Our financial results may also be affected by the regulatory environment in which we operate, including as a result of new legislation or changes in regulation and any compliance costs or changes we may be required to make to our business practices. All of these factors can influence consumer contract and dealer financing volume, the number of consumer contracts and dealers that default and the loss per occurrence, our inability to realize originally estimated contractual residual values on leased vehicles, the volume and performance of our voluntary protection operations, and our Net financing revenues on consumer and dealer financing volume. Changes in the volume of vehicle sales, sales of our voluntary protection products, or the level of voluntary protection expenses and insurance losses could materially and adversely impact our voluntary protection operations. Additionally, our funding programs and related costs are influenced by changes in the global capital markets, prevailing interest rates, and our credit ratings and those of our parent companies, which may affect our ability to obtain cost effective funding to support earning asset growth.

### ***Fiscal 2025 First Three Months Operating Environment***

During the first quarter of the fiscal year ending March 31, 2025 (“fiscal 2025”), the United States (“U.S.”) economy continued to be impacted by higher interest rates and inflation. The economic conditions, including consumer price increases and higher interest rates, have had an adverse effect on our business, financial condition and results of operations by increasing our cost of capital and the rates we charge to our customers and dealers which negatively impacts our financing volumes and market share, as a result of customers and dealers seeking alternative solutions or increasing the amount of cash purchases, thereby resulting in a decline of our competitive position. These economic conditions have also negatively impacted some consumers ability to make scheduled payments which has resulted in an increase in consumer delinquencies and charge-offs.

While economic conditions had an adverse effect, a general increase of inventory levels of new vehicles, along with an increase in sale incentives, resulted in relatively consistent industry-wide vehicle sales in the U.S. for the first quarter of fiscal 2025, compared to the same period in fiscal 2024. There has been a decline in average used vehicle values in the first quarter of fiscal 2025; however, values still remained elevated compared to historic levels. Additional future declines in used vehicle values resulting from increases in the supply of new and used vehicles and increases in new vehicle sales incentives could unfavorably impact return rates, residual values, depreciation expense and credit losses.

We continue to maintain broad global access to both domestic and international funding markets. Conditions in the global capital markets were generally stable during the first quarter of fiscal 2025, although interest rates remained elevated as a result of the central banks’ efforts to lower inflation to target levels. During the first quarter of fiscal 2025, our interest expense increased as compared to the same period in fiscal 2024 as a result of higher interest rates. Future disruptions and changes in interest rates in the U.S. and foreign markets could result in volatility in our interest expense, which could affect our results of operations.

## **RESULTS OF OPERATIONS**

The following table summarizes total net income by our reportable operating segments:

(Dollars in millions)	Three months ended June 30,	
	2024	2023
<b>Net income:</b>		
Finance operations <sup>1</sup>	\$ 295	\$ 346
Voluntary protection operations <sup>1</sup>	62	46
Total net income	<u>\$ 357</u>	<u>\$ 392</u>

<sup>1</sup> Refer to [Note 13 - Segment Information](#) of the Notes to Consolidated Financial Statements for the total asset balances of our finance and voluntary protection operations.

Our consolidated net income was \$357 million for the first quarter of fiscal 2025, compared to \$392 million for the same period in fiscal 2024. The decrease in net income for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, was primarily due to a \$544 million increase in interest expense, partially offset by a \$305 million increase in total financing revenues, a \$121 million decrease in depreciation on operating leases, a \$61 million increase in investment and other income, net, and a \$27 million decrease in provision for income taxes.

Our overall capital position increased \$355 million, bringing total shareholder's equity to \$17.3 billion at June 30, 2024 as compared to \$17.0 billion at March 31, 2024. Our debt decreased to \$121.1 billion at June 30, 2024 from \$122.4 billion at March 31, 2024. Our debt-to-equity ratio decreased to 7.0 at June 30, 2024 from 7.2 at March 31, 2024.

## Finance Operations

The following table summarizes key results of our Finance Operations:

(Dollars in millions)	Three months ended June 30,		Percentage change
	2024	2023	
Financing revenues:			
Operating lease	\$ 1,521	\$ 1,615	(6)%
Retail	1,420	1,104	29%
Dealer	268	185	45%
Total financing revenues	3,209	2,904	11%
Depreciation on operating leases	1,034	1,155	(10)%
Interest expense	1,443	899	61%
Net financing revenues	732	850	(14)%
Investment and other income, net	166	114	46%
Net financing and other revenues	898	964	(7)%
Expenses:			
Provision for credit losses	189	165	15%
Operating and administrative	327	334	(2)%
Total expenses	516	499	3%
Income before income taxes	382	465	(18)%
Provision for income taxes	87	119	(27)%
Net income from finance operations	<u>\$ 295</u>	<u>\$ 346</u>	(15)%

Our finance operations reported net income of \$295 million for the first quarter of fiscal 2025, compared to \$346 million for the same period in fiscal 2024. The decrease in net income from finance operations for the first quarter of fiscal 2025, compared to the same period in fiscal 2024 was primarily due to a \$544 million increase in interest expense and a \$24 million increase in provision for credit losses, partially offset by a \$305 million increase in total financing revenues, a \$121 million decrease in depreciation on operating leases, a \$52 million increase in investment and other income, net, and a \$32 million decrease in provision for income taxes.

## Financing Revenues

Total financing revenues increased 11 percent during the first quarter of fiscal 2025, as compared to the same period in fiscal 2024 due to the following:

- Operating lease revenues decreased 6 percent for the first quarter of fiscal 2025, as compared to the same period in fiscal 2024, primarily due to lower average outstanding earning asset balances.
- Retail financing revenues increased 29 percent for the first quarter of fiscal 2025, as compared to the same period in fiscal 2024, due to higher yields and higher average outstanding earning asset balances.
- Dealer financing revenues increased 45 percent for the first quarter of fiscal 2025, as compared to the same period in fiscal 2024, due to higher average outstanding earning asset balances and higher yields.

As a result of the above, our total portfolio yield, which includes operating lease, retail and dealer financing revenues, was 6.6 percent for the first quarter of fiscal 2025, compared to 5.7 percent for the same period in fiscal 2024.

### *Depreciation on Operating Leases*

We recorded depreciation on operating leases of \$1.0 billion for the first quarter of fiscal 2025, compared to \$1.2 billion for the same period in fiscal 2024, primarily due to lower average operating lease units outstanding.

Declines in used vehicle values resulting from increases in the supply of new vehicles and increases in new vehicle sales incentives could unfavorably impact return rates, residual values, and depreciation expense in the future.

### *Interest Expense*

Our liabilities consist mainly of fixed and variable rate debt, denominated in U.S. dollars and various other currencies, which we issue in the global capital markets, while our assets consist primarily of U.S. dollar denominated, fixed rate receivables. We enter into interest rate swaps and foreign currency swaps to economically hedge the interest rate and foreign currency risks that result from the different characteristics of our assets and liabilities. The following table summarizes the components of interest expense:

(Dollars in millions)	Three months ended June 30,	
	2024	2023
Interest expense on debt	\$ 1,405	\$ 1,087
Interest income on derivatives	(58)	(209)
Interest expense on debt and derivatives	1,347	878
Losses on debt denominated in foreign currencies	20	36
Losses on foreign currency swaps	7	44
Losses (gains) on U.S. dollar interest rate swaps	69	(59)
Total interest expense	<u>\$ 1,443</u>	<u>\$ 899</u>

During the first quarter of fiscal 2025, total interest expense increased to \$1.4 billion from \$899 million for the same period in fiscal 2024. The increase in total interest expense for the first quarter of fiscal 2025, is attributable to an increase in interest expense on debt and derivatives, losses on U.S. dollar interest rate swaps, partially offset by changes on debt denominated in foreign currencies and foreign currency swaps.

Interest expense on debt and derivatives primarily represents contractual net interest settlements and changes in accruals on secured and unsecured notes and loans payable and derivatives, and includes amortization of discounts, premiums, and debt issuance costs. During the first quarter of fiscal 2025, interest expense on debt and derivatives combined increased to \$1.3 billion from \$878 million for the same period in fiscal 2024. The increase in interest expense on debt is primarily due to an increase in weighted average interest rates. The decrease in interest income on derivatives is primarily due to a decrease in net interest income on pay-fixed swaps.

Gains or losses on debt denominated in foreign currencies represent the impact of translation adjustments. We use foreign currency swaps to economically hedge the debt denominated in foreign currencies. During the first quarter of fiscal 2025, we recorded net losses of \$27 million, primarily due to increases in foreign currency swap rates across the various currencies in which our debt is denominated. During the first quarter of fiscal 2024, we recorded net losses of \$80 million, primarily due to increases in foreign currency swap rates across the various currencies in which our debt is denominated.

Gains or losses on U.S. dollar interest rate swaps represent the change in the valuation of interest rate swaps. During the first quarter of fiscal 2025, we recorded losses of \$69 million, primarily due to the impact of net interest income becoming realized. During the first quarter of fiscal 2024, we recorded gains of \$59 million due to an upward shift of U.S. dollar swap rates resulting in gains on pay-fixed swaps exceeding losses on our pay-float swaps and gains due to passage of time. These gains were partially offset by losses due to net interest income on our pay fixed swaps.

Future changes in interest and foreign currency exchange rates could result in significant volatility in our interest expense, thereby affecting our results of operations.



#### *Investment and Other Income, Net*

We recorded investment and other income, net of \$166 million for the first quarter of fiscal 2025, compared to \$114 million for the same period in fiscal 2024. The increase in investment and other income, net for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, was primarily due to higher yields and higher average balances on our cash and cash equivalents.

#### *Provision for Credit Losses*

We recorded a provision for credit losses of \$189 million for the first quarter of fiscal 2025, compared to \$165 million for the same period in fiscal 2024. The economic conditions have resulted in an increase in consumer delinquencies and charge-offs. These factors combined with the increase in size of our retail loan portfolio have led to an increase in provision for credit losses for first quarter of fiscal 2025 compared to the same period in fiscal 2024.

#### *Operating and Administrative Expenses*

We recorded operating and administrative expenses of \$327 million for the first quarter of fiscal 2025, compared to \$334 million for the same period in fiscal 2024.

### ***Voluntary Protection Operations***

The following table summarizes key results of our Voluntary Protection Operations:

	Three months ended June 30,		Percentage change
	2024	2023	
Contracts (units in thousands)			
Issued	829	790	5%
Average in force	11,262	10,677	5%
(Dollars in millions)			
Voluntary protection contract revenues and insurance earned premiums	\$ 295	\$ 271	9%
Investment and other income, net	57	48	19%
Revenues from voluntary protection operations	352	319	10%
Expenses:			
Voluntary protection contract expenses and insurance losses	159	146	9%
Operating and administrative	113	114	(1)%
Total expenses	272	260	5%
Income before income taxes	80	59	36%
Provision for income taxes	18	13	38%
Net income from voluntary protection operations	\$ 62	\$ 46	35%

Our voluntary protection operations reported net income of \$62 million for the first quarter of fiscal 2025, compared to \$46 million for the same period in fiscal 2024. The increase in net income from voluntary protection operations for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, was primarily due to a \$24 million increase in voluntary protection contract revenues and insurance earned premiums and a \$9 million increase in investment and other income, net, partially offset by a \$13 million increase in voluntary protection contract expenses and insurance losses.

Contracts issued increased 5 percent for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, primarily due to continued growth in our portfolio, particularly in prepaid maintenance and vehicle service contracts. The average number of contracts in force increased 5 percent for the first quarter of fiscal 2025, respectively, compared to the same period in fiscal 2024, due to net continued growth in the voluntary protection portfolio, primarily in prepaid maintenance, certified and vehicle service contracts.

### ***Revenue from Voluntary Protection Operations***

Our voluntary protection operations reported voluntary protection contract revenues and insurance earned premiums of \$295 million for the first quarter of fiscal 2025, compared to \$271 million for the same period in fiscal 2024. Voluntary protection contract revenues and insurance earned premiums represent revenues from in force contracts and are affected by issuances as well as the level of coverage, age, and mix of in force contracts. Voluntary protection contract revenues and insurance earned premiums are recognized over the term of the contracts in relation to the timing and level of anticipated claims. The increase in voluntary protection contract revenues and insurance earned premiums for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, was primarily due to an increase in our average in force contracts resulting from net growth in the voluntary protection portfolio.

### ***Investment and Other Income, Net***

Our voluntary protection operations reported investment and other income, net of \$57 million for the first quarter of fiscal 2025, compared \$48 million for the same period in fiscal 2024. Investment and other income, net, consists primarily of dividend and interest income, realized gains and losses on investments in marketable securities, changes in fair value from equity and available-for-sale debt securities for which the fair value option was elected, and credit loss expense on available-for-sale debt securities, if any. The increase in investment and other income, net for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, was primarily due to higher interest income from rising interest rates.

### *Voluntary Protection Contract Expenses and Insurance Losses*

Our voluntary protection operations reported voluntary protection contract expenses and insurance losses of \$159 million for the first quarter of fiscal 2025, compared to \$146 million for the same period in fiscal 2024. Voluntary protection contract expenses and insurance losses incurred are a function of the amount of covered risks, the frequency and severity of claims associated with in force contracts, and the level of risk retained by our voluntary protection operations. Voluntary protection contract expenses and insurance losses include amounts paid and accrued for reported losses, estimates of losses incurred but not reported, and any related claim adjustment expenses. The increase in voluntary protection contract expenses and insurance losses for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, was primarily due to an increase in frequency and severity of claims in our guaranteed auto protection and vehicle service contracts and increase in frequency in our prepaid maintenance contracts.

### *Operating and Administrative Expenses*

Our voluntary protection operations reported operating and administrative expenses of \$113 million for the first quarter of fiscal 2025, compared to \$114 million for the same period in fiscal 2024.

### *Provision for Income Taxes*

Our provision for income taxes was \$105 million for the first quarter of fiscal 2025, compared to a provision for income taxes of \$132 million for the same period in fiscal 2024. Our effective tax rate was 23 percent for the first quarter of fiscal 2025, compared to 25 percent for the same period in fiscal 2024. The decrease in the provision for income taxes for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, was primarily due to the decrease in income before income taxes. The lower effective tax rate for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, was primarily attributable to the decrease in state tax provision.

## **FINANCIAL CONDITION**

### ***Vehicle Financing Volume and Net Earning Assets***

The composition of our vehicle contract volume and market share is summarized below:

	Three months ended June 30,		Percentage change
(Units in thousands):	2024	2023	
<b>Vehicle financing volume <sup>1</sup>:</b>			
New retail contracts	218	197	11%
Used retail contracts	90	106	(15)%
Lease contracts	118	81	46%
Total	426	384	11%
<b>TMNA subvented vehicle financing volume <sup>2</sup>:</b>			
New retail contracts	119	111	7%
Used retail contracts	18	12	50%
Lease contracts	71	54	31%
Total	208	177	18%
<b>Market share of TMNA sales <sup>3</sup>:</b>	58.1%	53.8%	

<sup>1</sup> Total financing volume was comprised of approximately 65 percent Toyota, 18 percent Mazda, 15 percent Lexus, and 2 percent non-Toyota/Lexus/Mazda for the first quarter of fiscal 2025. Total financing volume was comprised of approximately 64 percent Toyota, 15 percent Lexus, 15 percent Mazda, and 6 percent non-Toyota/Lexus/Mazda for the first quarter of fiscal 2024.

<sup>2</sup> TMNA subvented volume units are included in the total vehicle financing. Units exclude third-party subvented units.

<sup>3</sup> Represents the percentage of total domestic TMNA sales of new Toyota and Lexus vehicles financed by us, excluding sales under dealer rental car and commercial fleet programs, sales of a private Toyota distributor and private label vehicles financed.

### ***Vehicle Financing Volume***

The volume of our retail and lease contracts, which are acquired primarily from Toyota, Lexus, and private label dealers, is dependent upon TMNA and private label sales volume, the level of TMNA, private label, and third-party sponsored subvention and other incentive programs, as well as TMCC competitive rate and other incentive programs.

Our financing volume increased 11 percent for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, primarily due to an increase in the availability of new vehicles and higher levels of subvention and other incentives programs on new and used retail contracts and lease contracts. Production of new vehicles has improved in the first quarter of fiscal 2025, compared to the same period in fiscal 2024, and as a result we saw an increase in dealer new vehicle inventory levels.

Our market share of TMNA sales increased approximately 4 percentage points for the first quarter of fiscal 2025, compared to the same period in fiscal 2024 due to higher levels of subvention and other incentives programs on new and used retail contracts and lease contracts.

The composition of our net earning assets is summarized below:

(Dollars in millions)	June 30, 2024	March 31, 2024	Percentage change
<b>Net Earning Assets</b>			
Finance receivables, net			
Retail finance receivables, net	\$ 86,969	\$ 85,576	2%
Dealer financing, net <sup>1</sup>	16,480	16,093	2%
Total finance receivables, net	103,449	101,669	2%
Investments in operating leases, net	28,341	28,013	1%
Net earning assets	<u>\$ 131,790</u>	<u>\$ 129,682</u>	2%
<b>Dealer Financing</b>			
(Number of dealers serviced)			
Toyota, Lexus, and private label dealers <sup>1</sup>	1,230	1,245	(1)%
Dealers outside of the Toyota/Lexus/private label dealer network	391	392	0%
Total number of dealers receiving wholesale financing	<u>1,621</u>	<u>1,637</u>	(1)%

<sup>1</sup> Includes wholesale and other credit arrangements in which we participate as part of a syndicate of lenders.

#### *Retail Contract Volume and Earning Assets*

Our new retail contract volume increased 11 percent for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, primarily due to higher levels of subvention and other incentives programs as well as the availability of new vehicles.

Our used retail contracts decreased 15 percent for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, due to increased competition in the used vehicle marketplace.

Our retail finance receivables, net increased 2 percent at June 30, 2024 as compared to March 31, 2024 due to higher retail contracts outstanding and higher average amount financed.

#### *Lease Contract Volume and Earning Assets*

Our lease contract volume increased 46 percent for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, primarily due to higher levels of subvention and other incentives programs. Our investments in operating leases, net, were relatively consistent at June 30, 2024, compared to March 31, 2024.

#### *Dealer Financing and Earning Assets*

Dealer financing, net increased 2 percent at June 30, 2024, as compared to March 31, 2024, primarily due to an increase in financing for revolving lines of credit and real estate.

### ***Residual Value Risk***

The primary factors affecting our exposure to residual value risk are the levels at which residual values are established at lease inception, current economic conditions and outlook, projected end-of-term market values, and the resulting impact on depreciation expense and lease return rates. Higher average operating lease units outstanding and the resulting increase in future maturities, a higher supply of used vehicles, as well as future deterioration in actual and expected used vehicle values for Toyota, Lexus, and private label vehicles could unfavorably impact return rates, residual values, and depreciation expense.

On a quarterly basis, we review the estimated end-of-term market values of leased vehicles to assess the appropriateness of our carrying values. To the extent the estimated end-of-term market value of a leased vehicle is lower than the residual value established at lease inception, the residual value of the leased vehicle is adjusted downward so that the carrying value at lease end will approximate the estimated end-of-term market value. For investments in operating leases, adjustments are made on a straight-line basis over the remaining terms of the lease contracts and are included in Depreciation on operating leases in our Consolidated Statements of Income as a change in accounting estimate.

### ***Depreciation on Operating Leases***

Depreciation on operating leases and average operating lease units outstanding are as follows:

	Three months ended June 30,		Percentage change
	2024	2023	
Depreciation on operating leases (dollars in millions)	\$ 1,034	\$ 1,155	(10)%
Average operating lease units outstanding (in thousands)	900	1,033	(13)%

Depreciation expense on operating leases decreased 10 percent for the first quarter of fiscal 2025, compared to the same period in fiscal 2024, primarily due to lower average operating lease units outstanding.

Declines in used vehicle values resulting from increases in the supply of new vehicles and increases in new vehicle sales incentives could unfavorably impact return rates, residual values, and depreciation expense in the future.

### Origination, Credit Loss, and Delinquency Experience

Our credit loss experience may be affected by a number of factors including the economic environment, our purchasing, servicing and collections practices, used vehicle market conditions and subvention. Changes in the economy that impact the consumer such as increasing interest rates, and a rise in the unemployment rate as well as higher debt balances, coupled with deterioration in actual and expected used vehicle values, could increase our credit losses. In addition, a decline in the effectiveness of our collection practices could also increase our credit losses. We continuously evaluate and refine our purchasing practices and collection efforts to minimize risk. In addition, subvention contributes to our overall portfolio quality, as subvented contracts typically have higher credit scores than non-subvented contracts.

The following table provides information related to our origination experience:

	June 30, 2024	March 31, 2024	June 30, 2023
Average consumer portfolio origination FICO score	759	756	751
Average consumer retail loan origination term (months) <sup>1</sup>	69	69	69

<sup>1</sup> Retail loan origination greater than or equal to 78 months was 11% as of June 30, 2024, 11% as of March 31, 2024, and 10% as of June 30, 2023.

While we have included the average origination FICO score to illustrate origination trends, we also use a proprietary credit scoring system to evaluate an applicant's risk profile. Refer to Part I. Item 1. Business "Finance Operations" in our fiscal 2024 Form 10-K for further discussion of the proprietary manner in which we evaluate risk.

The following table provides information related to our finance receivables and investment in operating leases:

	June 30, 2024	March 31, 2024	June 30, 2023
Net charge-offs as a percentage of average finance receivables <sup>1,5</sup>	0.70%	0.69%	0.52%
Default frequency as a percentage of outstanding consumer finance receivables contracts <sup>1</sup>	1.46%	1.25%	1.19%
Average consumer finance receivables loss severity per unit <sup>2</sup>	\$ 14,546	\$ 14,113	\$ 13,441
Aggregate balances for accounts 60 or more days past due as a percentage of earning assets <sup>3,4,5</sup>			
Finance receivables	0.75%	0.64%	0.65%
Operating leases	0.50%	0.48%	0.42%

<sup>1</sup> The ratio for net charge-offs and the ratio for default frequency have been annualized using three-month results for the periods ended June 30, 2024 and 2023. Net charge-off includes the write-offs of accounts deemed to be uncollectable and accounts greater than 120 days past due.

<sup>2</sup> Average loss per unit upon disposition of repossessed vehicles or charge-off prior to repossession.

<sup>3</sup> Substantially all retail receivables do not involve recourse to the dealer in the event of customer default.

<sup>4</sup> Includes accounts in bankruptcy and excludes accounts for which vehicles have been repossessed.

<sup>5</sup> Excludes accrued interest from average finance receivables.

Management considers historical credit loss information when assessing the allowance for credit losses. Historical credit losses are primarily driven by two factors: default frequency and loss severity. Our net charge-offs as a percentage of average finance receivables for the first quarter of fiscal 2025 increased to 0.70 percent from 0.52 percent for the same period in fiscal 2024. Our default frequency as a percentage of outstanding finance receivable contracts increased to 1.46 percent for the first quarter of fiscal 2025, compared to 1.19 percent in the same period in fiscal 2024. Our average finance receivables loss severity per unit for the first quarter of fiscal 2025 increased to \$14,546 from \$13,441 in the first quarter of fiscal 2024. The increases in net charge-offs, default frequency, and loss severity per unit were due to an increase in full balance charge-offs, higher average amounts financed, and higher delinquencies.

Our aggregate balances for accounts 60 or more days past due as a percentage of finance receivables was 0.75 percent at June 30, 2024, compared to 0.65 percent at June 30, 2023, and 0.64 percent at March 31, 2024. Our aggregate balances for accounts 60 or more days past due as a percentage of operating leases was 0.50 percent at June 30, 2024, compared to 0.42 percent at June 30, 2023, and 0.48 percent at March 31, 2024. The economic conditions, including consumer price increases and high interest rates, have negatively impacted some consumers ability to make scheduled payments which has resulted in an increase in consumer delinquencies and charge-offs.

## Allowance for Credit Losses

We maintain an allowance for credit losses which is measured by an impairment model that reflects lifetime expected losses.

The allowance for credit losses for our retail loan portfolio is measured on a collective basis when loans have similar risk characteristics such as loan-to-value ratio, book payment-to-income ratio, FICO score at origination, collateral type (new or used, Lexus, Toyota, or private label), contract term, and other relevant factors. We use statistical models to estimate lifetime expected credit losses of our retail loan portfolio segment by applying probability of default and loss given default to the exposure at default on a loan level basis. Probability of default models are developed from internal risk scoring models which consider variables such as delinquency status, historical default frequency, and other credit quality indicators. Other credit quality indicators include loan-to-value ratio, book payment-to-income ratio, FICO score at origination, collateral type, and contract term. Loss given default models forecast the extent of losses given that a default has occurred and consider variables such as collateral, trends in recoveries, historical loss severity, and other contract structure variables. Exposure at default represents the expected outstanding principal balance, including the effects of expected prepayment when applicable. The lifetime expected credit losses incorporate the probability-weighted forward-looking macroeconomic forecasts for baseline, favorable, and adverse scenarios. The loan lifetime is regarded by management as the reasonable and supportable period. We use macroeconomic forecasts from a third party and update such forecasts quarterly. On an ongoing basis, we review our models, including macroeconomic factors, the selection of macroeconomic scenarios and their weighting to ensure they reflect the risk of the portfolio.

For the allowance for credit losses for our dealer portfolio, an allowance for credit losses is established for both outstanding dealer finance receivables and certain unfunded off-balance sheet lending commitments. The allowance for credit losses is measured on a collective basis when loans have similar risk characteristics such as dealer group internal risk rating and loan-to-value ratios. We measure lifetime expected credit losses of our dealer products portfolio segment by applying probability of default and loss given default to the exposure at default on a loan level basis. Probability of default is primarily established based on internal risk assessments. The probability of default model also considers qualitative factors related to macroeconomic outlooks. Loss given default is established based on the nature and market value of the collateral, loan-to-value ratios and other credit quality indicators. Exposure at default represents the expected outstanding principal balance. The lifetime of the loan or lending commitment is regarded by management as the reasonable and supportable period. On an ongoing basis, we review our models and the macroeconomic outlook, to ensure they reflect the risk of the portfolio.

If management does not believe the models reflect lifetime expected credit losses, a qualitative adjustment is made to reflect management judgment regarding observable changes in recent or expected economic trends and conditions, portfolio composition, and other relevant factors.

The following table provides information related to our allowance for credit losses for finance receivables and certain off-balance sheet lending commitments:

(Dollars in millions)	Three months ended June 30,	
	2024	2023
Allowance for credit losses at beginning of period	\$ 1,684	\$ 1,513
Charge-offs	(198)	(134)
Recoveries	30	29
Provision for credit losses	189	165
Allowance for credit losses at end of period <sup>1</sup>	<u>\$ 1,705</u>	<u>\$ 1,573</u>

<sup>1</sup> Ending balances as of June 30, 2024 and 2023 include \$52 million and \$28 million, respectively, of allowance for credit losses recorded in Other liabilities on the Consolidated Balance Sheets which is related to off-balance-sheet lending commitments.

Our allowance for credit losses increased by \$132 million from \$1.6 billion at June 30, 2023 to \$1.7 billion at June 30, 2024, due to an increase in size of our retail loan portfolio and an increase in consumer delinquencies and charge-offs.

Future changes in the economy that impact the consumer and consumer confidence such as increasing interest rates and a rise in the unemployment rate as well as higher debt balances, coupled with deterioration in actual and expected used vehicle values, could result in further increases to our allowance for credit losses. In addition, a decline in the effectiveness of our collection practices could also increase our allowance for credit losses.



## **LIQUIDITY AND CAPITAL RESOURCES**

### ***Cash Requirements***

Our primary material cash requirements include the acquisition of finance receivables and investment in operating leases from dealers, providing various financing to dealers, payments related to debt and swaps, operating expenses, voluntary protection contract expenses, income taxes, and dividend payments.

### ***Guarantees***

TMCC has guaranteed the payments of principal and interest with respect to the bond obligations that were issued by Putnam County, West Virginia and Gibson County, Indiana to finance the construction of pollution control facilities at manufacturing plants of certain TMCC affiliates. Refer to [Note 9 - Commitments and Contingencies](#) of the Notes to Consolidated Financial Statements for further discussion.

### ***Commitments***

A description of our lending commitments is included under “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations, Liquidity and Capital Resources” and Note 12 - Related Party Transactions of the Notes to Consolidated Financial Statements in our fiscal 2024 Form 10-K, as well as in [Note 9 - Commitments and Contingencies](#) of the Notes to Consolidated Financial Statements.

### ***Indemnification***

Refer to [Note 9 - Commitments and Contingencies](#) of the Notes to Consolidated Financial Statements for a description of agreements containing indemnification provisions.

### ***Liquidity***

Liquidity risk is the risk relating to our ability to meet our financial obligations when they come due. Our liquidity strategy is to ensure that we maintain the ability to fund assets and repay liabilities in a timely and cost-effective manner, even in adverse market conditions. Our strategy includes raising funds via the global capital markets and through loans, credit facilities, and other transactions as well as generating liquidity from our earning assets. This strategy has led us to develop a diversified borrowing base that is distributed across a variety of markets, geographies, investors, and financing structures.

Liquidity management involves forecasting and maintaining sufficient capacity to meet our cash needs, including unanticipated events. To ensure adequate liquidity through a full range of potential operating environments and market conditions, we conduct our liquidity management and business activities in a manner that will preserve and enhance funding stability, flexibility and diversity. Key components of this operating strategy include a strong focus on developing and maintaining direct relationships with commercial paper investors and wholesale market funding providers and maintaining the ability to sell certain assets when and if conditions warrant.

We develop and maintain contingency funding plans and regularly evaluate our liquidity position under various operating circumstances, allowing us to assess how we will be able to operate through a period of stress when access to normal sources of capital is constrained. The plans project funding requirements during a potential period of stress, specify and quantify sources of liquidity, and outline actions and procedures for effectively managing through the problem period. In addition, we monitor the ratings and credit exposure of the lenders that participate in our credit facilities to ascertain any issues that may arise with potential draws on these facilities if that contingency becomes warranted.

We maintain broad access to a variety of domestic and global markets and may choose to realign our funding activities depending upon market conditions, relative costs, and other factors. We believe that our funding sources, combined with operating and investing activities, provide sufficient liquidity to meet future funding requirements and business growth. For liquidity purposes, we hold cash in excess of our immediate funding needs. These excess funds are invested in short-term, highly liquid and investment grade money market instruments, which provide liquidity for our short-term funding needs and flexibility in the use of our other funding sources. We maintained excess funds ranging from \$5.4 billion to \$12.2 billion with an average balance of \$9.1 billion during the quarter ended June 30, 2024. The amount of excess funds we hold excludes amounts related to voluntary protection operations, and may fluctuate, depending on market conditions and other factors. We also have access to liquidity under a \$5.0 billion credit facility with Toyota Motor Sales U.S.A., Inc. (“TMS”), which as of June 30, 2024, was not drawn upon and had no outstanding balance as further described in [Note 7 – Debt and Credit Facilities](#) of the Notes to the Consolidated Financial Statements. We believe we have sufficient capacity to meet our short-term funding requirements and manage our liquidity, including payment of dividends.

Credit support is provided to us by our indirect parent Toyota Financial Services Corporation (“TFSC”), and, in turn to TFSC by TMC. Taken together, these credit support agreements provide an additional source of liquidity to us, although we do not rely upon such credit support in our liquidity planning and capital and risk management. The credit support agreements are not a guarantee by TMC or TFSC of any securities or obligations of TFSC or TMCC, respectively. The fees paid pursuant to these agreements are disclosed in [Note 11 – Related Party Transactions](#) of the Notes to Consolidated Financial Statements.

TMC’s obligations under its credit support agreement with TFSC rank pari passu with TMC’s senior unsecured debt obligations. Refer to Part II, Item 7, Management’s Discussion and Analysis of Financial Condition and Results of Operations “Liquidity and Capital Resources” in our fiscal 2024 Form 10-K for further discussion.

We routinely monitor global financial conditions and our financial exposure to our global counterparties, particularly in those countries experiencing significant economic, fiscal or political strain, and the corresponding likelihood of default. As of June 30, 2024, our exposure to foreign sovereign and non-sovereign counterparties was not significant. Refer to the “Liquidity and Capital Resources - Credit Facilities and Letters of Credit” section and Part I, Item 1A, Risk Factors – “The failure or commercial soundness of our counterparties and other financial institutions may have an effect on our liquidity, results of operations or financial condition” in our fiscal 2024 Form 10-K for further discussion.

### ***Funding***

The following table summarizes the components of our outstanding debt which includes unamortized premiums, discounts, debt issuance costs and the effects of foreign currency translation adjustments:

(Dollars in millions)	June 30, 2024			March 31, 2024		
	Face value	Carrying value	Weighted average contractual interest rates	Face value	Carrying value	Weighted average contractual interest rates
Unsecured notes and loans payable						
Commercial paper	\$ 17,432	\$ 17,188	5.49%	\$ 17,462	\$ 17,222	5.59%
U.S. medium term note ("MTN") program	55,036	54,873	4.21%	53,146	52,981	4.06%
Euro medium term note ("EMTN") program	13,657	13,576	2.54%	13,637	13,550	2.54%
Other debt	3,510	3,509	5.32%	4,331	4,330	5.44%
Total Unsecured notes and loans payable	89,635	89,146	4.25%	88,576	88,083	4.19%
Secured notes and loans payable	32,015	31,960	4.75%	34,387	34,337	4.64%
Total debt	<u>\$ 121,650</u>	<u>\$ 121,106</u>	4.38%	<u>\$ 122,963</u>	<u>\$ 122,420</u>	4.32%

### ***Unsecured notes and loans payable***

The following table summarizes the significant activities by program of our Unsecured notes and loans payable:

(Dollars in millions)	Commercial paper <sup>1</sup>	MTNs	EMTNs	Other	Total Unsecured notes and loans payable
Balance at March 31, 2024	\$ 17,462	\$ 53,146	\$ 13,637	\$ 4,331	\$ 88,576
Issuances	-	6,095	-	-	6,095
Maturities and terminations	(30)	(4,205)	-	(821)	(5,056)
Non-cash changes in foreign currency rates	-	-	20	-	20
Balance at June 30, 2024	<u>\$ 17,432</u>	<u>\$ 55,036</u>	<u>\$ 13,657</u>	<u>\$ 3,510</u>	<u>\$ 89,635</u>

<sup>1</sup> Changes in Commercial paper are shown net due to its short duration.

### *Commercial paper*

Short-term funding needs are met through the issuance of commercial paper in the U.S. Commercial paper outstanding under our commercial paper programs ranged from approximately \$17.3 billion to \$17.9 billion during the quarter ended June 30, 2024, with an average outstanding balance of \$17.6 billion. Our commercial paper programs are supported by the credit facilities discussed under the heading “Credit Facilities and Letters of Credit.” We believe we have sufficient capacity to meet our short-term funding requirements and manage our liquidity.

### *MTN program*

We maintain a shelf registration statement with the Securities and Exchange Commission (“SEC”) to provide for the issuance of debt securities in the U.S. capital markets to retail and institutional investors. We currently qualify as a well-known seasoned issuer under SEC rules, which allows us to issue under our registration statement an unlimited amount of debt securities during the three-year period ending January 2027. Debt securities issued under the U.S. shelf registration statement are issued pursuant to the terms of an indenture which requires TMCC to comply with certain covenants, including negative pledge and cross-default provisions. We are currently in compliance with these covenants.

### *EMTN program*

Our EMTN program, shared with our affiliates Toyota Motor Finance (Netherlands) B.V., Toyota Credit Canada Inc. and Toyota Finance Australia Limited (TMCC and such affiliates, the “EMTN Issuers”), provides for the issuance of debt securities in the international capital markets. In September 2023, the EMTN Issuers renewed the EMTN program for a one-year period. The maximum aggregate principal amount authorized under the EMTN Program to be outstanding at any time is €60.0 billion or the equivalent in other currencies. The authorized amount is shared among all EMTN Issuers. The authorized aggregate principal amount under the EMTN program may be increased from time to time. Debt securities issued under the EMTN program are issued pursuant to the terms of an agency agreement. Certain debt securities issued under the EMTN program are subject to negative pledge provisions. We are currently in compliance with these covenants.

### *Other debt*

TMCC has entered into term loan agreements with various banks. These term loan agreements contain covenants and conditions customary in transactions of this nature, including negative pledge provisions, cross-default provisions and limitations on certain consolidations, mergers and sales of assets. We are currently in compliance with these covenants and conditions.

We may borrow from affiliates on terms based upon a number of business factors such as funds availability, cash flow timing, relative cost of funds, and market access capabilities. Amounts borrowed from affiliates are recorded in Other liabilities on our Consolidated Balance Sheets and are therefore excluded from Debt amounts.

### ***Secured Notes and Loans Payable***

Asset-backed securitization of our earning asset portfolio provides us with an alternative source of funding. We regularly execute public or private securitization transactions.

The following table summarizes the significant activities of our Secured notes and loans payable:

		Secured notes and loans payable
(Dollars in millions)		
Balance at March 31, 2024	\$	34,387
Issuances		3,571
Maturities and terminations		(5,943)
Balance at June 30, 2024	\$	<u>32,015</u>

We securitize finance receivables and beneficial interests in investments in operating leases (“Securitized Assets”) using a variety of structures. Our securitization transactions involve the transfer of Securitized Assets to bankruptcy-remote special purpose entities. These bankruptcy-remote entities are used to ensure that the Securitized Assets are isolated from the claims of creditors of TMCC and that the cash flows from these assets are available solely for the benefit of the investors in these asset-backed securities. Investors in asset-backed securities do not have recourse to our other assets, and neither TMCC nor our affiliates guarantee these obligations. We are not required to repurchase or make reallocation payments with respect to the Securitized Assets that become delinquent or default after securitization. As seller and servicer of the Securitized Assets, we are required to repurchase or make a reallocation payment with respect to the underlying assets that are subsequently discovered not to have met specified eligibility requirements. This repurchase obligation is customary in securitization transactions. With the exception of our revolving asset-backed securitization program, funding obtained from our securitization transactions is repaid as the underlying Securitized Assets amortize.

We service the Securitized Assets in accordance with our customary servicing practices and procedures. Our servicing duties include collecting payments on Securitized Assets and submitting them to a trustee for distribution to security holders and other interest holders. We prepare monthly servicer certificates on the performance of the Securitized Assets, including collections, investor distributions, delinquencies, and credit losses. We also perform administrative services for the special purpose entities.

Our use of special purpose entities in securitizations is consistent with conventional practice in the securitization market. None of our officers, directors, or employees hold any equity interests or receive any direct or indirect compensation from our special purpose entities. These entities do not own our stock or the stock of any of our affiliates. Each special purpose entity has a limited purpose and generally is permitted only to purchase assets, issue asset-backed securities, and make payments to the security holders, other interest holders and certain service providers as required under the terms of the transactions.

Our securitizations are structured to provide credit enhancement to reduce the risk of loss to security holders and other interest holders in the asset-backed securities. Credit enhancement may include some or all of the following:

- ***Overcollateralization:*** The principal of the Securitized Assets that exceeds the principal amount of the related secured debt.
- ***Excess spread:*** The expected interest collections on the Securitized Assets that exceed the expected fees and expenses of the special purpose entity, including the interest payable on the debt, net of swap settlements, if any.
- ***Cash reserve funds:*** A portion of the proceeds from the issuance of asset-backed securities may be held by the securitization trust in a segregated reserve fund and may be used to pay principal and interest to security holders and other interest holders if collections on the underlying receivables are insufficient.
- ***Yield supplement arrangements:*** Additional overcollateralization may be provided to supplement the future contractual interest payments from securitized receivables with relatively low contractual interest rates.
- ***Subordinated notes:*** The subordination of principal and interest payments on subordinated notes may provide additional credit enhancement to holders of senior notes.

In addition to the credit enhancement described above, we may enter into interest rate swaps with our special purpose entities that issue variable rate debt. Under the terms of these swaps, the special purpose entities are obligated to pay TMCC a fixed rate of interest on payment dates in exchange for receiving a floating rate of interest on notional amounts equal to the outstanding balance of the secured notes and loans payable. This arrangement enables the special purpose entities to mitigate the interest rate risk inherent in issuing variable rate debt that is secured by fixed rate Securitized Assets.

Securitized Assets and the related debt remain on our Consolidated Balance Sheets. We recognize financing revenue on the Securitized Assets. We also recognize interest expense on the secured notes and loans payable issued by the special purpose entities and maintain an allowance for credit losses on the Securitized Assets to cover estimated lifetime expected credit losses using a methodology consistent with that used for our non-securitized asset portfolio. The interest rate swaps between TMCC and the special purpose entities are considered intercompany transactions and therefore are eliminated in our consolidated financial statements.

Our secured notes also include a revolving asset-backed securitization program backed by a revolving pool of finance receivables and cash collateral. Cash flows from these receivables during the revolving period in excess of what is needed to pay certain expenses of the securitization trust and contractual interest payments on the related secured notes may be used to purchase additional receivables, provided that certain conditions are met following the purchase. The secured notes feature a scheduled revolving period, with the ability to repay the secured notes in full, after which an amortization period begins. The revolving period may also end with the amortization period beginning upon the occurrence of certain events that include certain segregated account balances falling below their required levels, credit losses or delinquencies on the pool of assets supporting the secured notes exceeding specified levels, the adjusted pool balance falling to less than 50% of the initial principal amount of the secured notes, or interest not being paid on the secured notes.

#### *Public Securitization*

We maintain a shelf registration statement with the SEC to provide for the issuance of securities backed by Securitized Assets in the U.S. capital markets during the three-year period ending December 2024. We regularly sponsor public securitization trusts that issue securities backed by retail finance receivables, including registered securities that we retain. None of these securities have defaulted, experienced any events of default or failed to pay principal in full at maturity. As of June 30, 2024 and March 31, 2024, we did not have any outstanding lease securitization transactions registered with the SEC.

### ***Credit Facilities and Letters of Credit***

For additional liquidity purposes, we maintain credit facilities, which may be used for general corporate purposes, as described below:

#### ***364-Day Credit Agreement, Three-Year Credit Agreement and Five-Year Credit Agreement***

TMCC, Toyota Credit de Puerto Rico Corp. (“TCPR”), and other Toyota affiliates are party to a \$5.0 billion 364-day syndicated bank credit facility, a \$5.0 billion three-year syndicated bank credit facility, and a \$5.0 billion five-year syndicated bank credit facility, expiring in fiscal years ending March 31, 2025, 2027 and 2029, respectively.

The ability to make draws is subject to covenants and conditions customary in transactions of this nature, including negative pledge provisions, cross-default provisions and limitations on certain consolidations, mergers and sales of assets. These agreements were not drawn upon and had no outstanding balances as of June 30, 2024 and March 31, 2024. We are currently in compliance with the covenants and conditions of the credit agreements described above.

#### ***Committed Revolving Asset-backed Facility***

We are party to a 364-day revolving securitization facility with certain bank-sponsored asset-backed conduits and other financial institutions expiring in fiscal year ending March 31, 2026. Under the terms and subject to the conditions of this facility, the committed lenders under the facility have committed to make advances up to a facility limit of \$8.5 billion backed by eligible retail finance receivables transferred by us to a special-purpose entity acting as borrower. We utilized \$2.9 billion and \$3.4 billion of this facility as of June 30, 2024 and March 31, 2024, respectively.

#### ***Other Unsecured Credit Agreements***

TMCC is party to additional unsecured credit facilities with various banks. As of June 30, 2024, TMCC had committed bank credit facilities totaling \$4.4 billion of which \$2.2 billion, \$275 million, \$1.7 billion, and \$200 million mature in fiscal years ending March 31, 2025, 2026, 2027, and 2028, respectively.

These credit agreements contain covenants and conditions customary in transactions of this nature, including negative pledge provisions, cross-default provisions and limitations on certain consolidations, mergers and sales of assets. These credit facilities were not drawn upon and had no outstanding balances as of June 30, 2024 and March 31, 2024. We are currently in compliance with the covenants and conditions of the credit agreements described above.

TMCC is party to a \$5.0 billion three-year revolving credit facility with TMS expiring in fiscal year ending March 31, 2027. This credit facility was not drawn upon and had no outstanding balance as of June 30, 2024 and March 31, 2024.

From time to time, we may borrow from affiliates based upon a number of business factors such as funds availability, cash flow timing, relative cost of funds, and market access capabilities.

### ***Credit Ratings***

The cost and availability of unsecured financing is influenced by credit ratings, which are intended to be an indicator of the creditworthiness of a particular company, security, or obligation. Lower ratings generally result in higher borrowing costs as well as reduced access to capital markets. Credit ratings are not recommendations to buy, sell, or hold securities, and are subject to revision or withdrawal at any time by the assigning credit rating organization. Each credit rating organization may have different criteria for evaluating risk, and therefore ratings should be evaluated independently for each organization. Our credit ratings depend in part on the existence of the credit support agreements of TFSC and TMC. Refer to “Part I, Item 1A. Risk Factors - Our borrowing costs and access to the unsecured debt capital markets depend significantly on the credit ratings of TMCC and its parent companies and our credit support arrangements” in our fiscal 2024 Form 10-K.

### ***Derivative Instruments***

Our liabilities consist mainly of fixed and variable rate debt, denominated in U.S. dollars and various other currencies, which we issue in the global capital markets, while our assets consist primarily of U.S. dollar denominated, fixed rate receivables. We enter into interest rate swaps and foreign currency swaps to economically hedge the interest rate and foreign currency risks that result from the different characteristics of our assets and liabilities. Our use of derivative transactions is intended to reduce long-term fluctuations in the fair value of assets and liabilities caused by market movements. All of our derivatives are categorized as not designated for hedge accounting, and all of our derivative activities are authorized and monitored by our management and our Asset-Liability Committee which provides a framework for financial controls and governance to manage market risk.

Refer to [Note 6 – Derivatives, Hedging Activities and Interest Expense](#) of the Notes to Consolidated Financial Statements for further discussion and disclosure on derivative instruments.

## **NEW ACCOUNTING STANDARDS**

Refer to [Note 1 – Interim Financial Data of the Notes to Consolidated Financial Statements](#).

## **CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make certain estimates which affect reported financial results. The evaluation of the factors used in determining each of our critical accounting estimates involves significant assumptions, complex analyses, and management judgment. Changes in the evaluation of these factors may have a significant impact on the consolidated financial statements. Additionally, due to inherent uncertainties in making estimates, actual results could differ from those estimates, and those differences could be material. The critical accounting estimates that affect the consolidated financial statements and the judgment and assumptions used are consistent with those described in Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations, Critical Accounting Estimates” in our fiscal 2024 Form 10-K.



### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We have omitted this section pursuant to General Instruction H(2) of Form 10-Q.

### **ITEM 4. CONTROLS AND PROCEDURES**

As of the end of the period covered by this report, we conducted an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer (the principal executive officer) and Chief Financial Officer (the principal financial officer), of the effectiveness of our “disclosure controls and procedures” as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the “Exchange Act”). Based on this evaluation, the Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”) concluded that the disclosure controls and procedures were effective as of June 30, 2024, to ensure that information required to be disclosed in reports filed under the Exchange Act was recorded, processed, summarized and reported within the time periods specified by the SEC’s rules, regulations, and forms and that such information is accumulated and communicated to our CEO and CFO, as appropriate, to allow timely decisions regarding required disclosures.

There have been no changes in our internal control over financial reporting that occurred during the three months ended June 30, 2024, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

#### ***Litigation***

For a discussion of legal proceedings, see “Part I. Financial Information – Item 1. Financial Statements - [Note 9 – Commitments and Contingencies of the Notes to Consolidated Financial Statements – Litigation and Governmental Proceedings](#).”

### **ITEM 1A. RISK FACTORS**

There are no material changes from the risk factors set forth under “Item 1A. Risk Factors” in our fiscal 2024 Form 10-K.

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

We have omitted this section pursuant to General Instruction H(2) of Form 10-Q.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

We have omitted this section pursuant to General Instruction H(2) of Form 10-Q.

### **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

### **ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

Exhibit Number	Description	Method of Filing
<a href="#"><u>3.1</u></a>	<a href="#"><u>Restated Articles of Incorporation of Toyota Motor Credit Corporation filed with the California Secretary of State on April 1, 2010</u></a>	(1)
<a href="#"><u>3.2</u></a>	<a href="#"><u>Bylaws of Toyota Motor Credit Corporation as amended through December 8, 2000</u></a>	(2)
<a href="#"><u>10.1</u></a>	<a href="#"><u>Revolving Credit Agreement, dated as of April 1, 2024, between Toyota Motor Credit Corporation and Toyota Motor Sales, U.S.A., Inc.</u></a>	(3)
<a href="#"><u>31.1</u></a>	<a href="#"><u>Certification of Chief Executive Officer</u></a>	Filed Herewith
<a href="#"><u>31.2</u></a>	<a href="#"><u>Certification of Chief Financial Officer</u></a>	Filed Herewith
<a href="#"><u>32.1</u></a>	<a href="#"><u>Certification pursuant to 18 U.S.C. Section 1350</u></a>	Furnished Herewith
<a href="#"><u>32.2</u></a>	<a href="#"><u>Certification pursuant to 18 U.S.C. Section 1350</u></a>	Furnished Herewith
101.INS	Inline XBRL instance document	Filed Herewith
101.SCH	Inline XBRL taxonomy extension schema with embedded linkbases document	Filed Herewith
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)	Filed Herewith

- (1) Incorporated herein by reference to Exhibit 3.1, filed with our Annual Report on Form 10-K for the fiscal year ended March 31, 2010, Commission File Number 1-9961.
- (2) Incorporated herein by reference to Exhibit 3.2, filed with our Quarterly Report on Form 10-Q for the three months ended December 31, 2000, Commission File Number 1-9961.
- (3) Incorporated herein by reference to Exhibit 10.1, filed with our Current Report on Form 8-K filed April 2, 2024, Commission File Number 1-9961.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TOYOTA MOTOR CREDIT CORPORATION  
(Registrant)

Date: August 1, 2024

By /s/ Scott Cooke  
Scott Cooke  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: August 1, 2024

By /s/ James Schofield  
James Schofield  
Group Vice President and  
Chief Financial Officer  
(Principal Financial Officer)

## EXHIBIT 31.1

### CERTIFICATIONS

I, Scott Cooke, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Toyota Motor Credit Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 1, 2024

By /s/ Scott Cooke  
Scott Cooke  
President and  
Chief Executive Officer  
(Principal Executive Officer)

CERTIFICATIONS

I, James Schofield, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Toyota Motor Credit Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 1, 2024

By /s/ James Schofield  
James Schofield  
Group Vice President and  
Chief Financial Officer  
(Principal Financial Officer)

**EXHIBIT 32.1**

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Toyota Motor Credit Corporation (the "Company") on Form 10-Q for the period ended June 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Scott Cooke, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By /s/ Scott Cooke  
Scott Cooke  
President and Chief Executive Officer  
(Principal Executive Officer)

August 1, 2024

**EXHIBIT 32.2**

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Toyota Motor Credit Corporation (the "Company") on Form 10-Q for the period ended June 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, James Schofield, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By /s/ James Schofield  
James Schofield  
Group Vice President and  
Chief Financial Officer  
(Principal Financial Officer)

August 1, 2024