# FINANCIAL SUMMARY

# FY2009

(April 1, 2008 through March 31, 2009)

English translation from the original Japanese-language document

## TOYOTA MOTOR CORPORATION

## **Cautionary Statement**

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Consolidated financial information in this report is prepared in accordance with accounting principles generally accepted in the United States of America.

#### FY2009 Consolidated Financial Results



(Consolidated financial information has been prepared in accordance with accounting principles generally accepted in the United States of America) English translation from the original Japanese-language document

#### May 8, 2009

(Amounts are rounded to the nearest million yen for consolidated results)

(0) of change from EV2000 Eirst Helf or EV2000)

Company name	: Toyota Motor Corporation
Stock exchanges on which the shares are listed	: Tokyo, Osaka, Nagoya, Sapporo and Fukuoka Stock Exchanges in Japan
Code number	: 7203
URL	: http://www.toyota.co.jp
Representative	: Katsuaki Watanabe, President
Contact person	: Takuo Sasaki, General Manager, Accounting Division Tel. (0565)28-2121
Date of the ordinary general shareholders' meeting	: June 23, 2009
Payment date of cash dividends	: June 24, 2009
Filing date of financial statements	: June 24, 2009

#### 1. Consolidated Results for FY2009 (April 1, 2008 through March 31, 2009)

(1) Consolidated financial results								revious year)
	Net revenues		Operating income		Income before income taxes, minority interest and equity in earnings of affiliated companies		Net income	9
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2009	20,529,570	-21.9	- 461,011	_	- 560,381	—	-436,937	_
FY2008	26,289,240	9.8	2,270,375	1.4	2,437,222	2.3	1,717,879	4.5

	Net income per share - Basic	Net income per share - Diluted	Ratio of net income to shareholders' equity	Ratio of income before taxes to total assets	Ratio of operating income to net revenues
	Yen	Yen	%	%	%
FY2009	-139.13	-139.13	-4.0	-1.8	-2.2
FY2008	540.65	540.44	14.5	7.5	8.6
	540.65				<u> </u>

Reference: Equity in earnings of affiliated companies: FY2009 42,724 million yen, FY2008 270,114 million yen

#### (2) Consolidated financial position

	Total assets	Shareholders' equity	Ratio of shareholders' equity	Shareholders' equity per share
	Million yen	Million yen	%	Yen
FY2009	29,062,037	10,061,207	34.6	3,208.41
FY2008	32,458,320	11,869,527	36.6	3,768.97

#### (3) Consolidated cash flows

	From operating activities	From investing activities	From financing activities	Cash and cash equivalents at end of year
	Million yen	Million yen	Million yen	Million yen
FY2009	1,476,905	-1,230,220	698,841	2,444,280
FY2008	2,981,624	-3,874,886	706,189	1,628,547

#### 2. Cash dividends

		Cash	dividends per	share	Total amount of	Dividende neveut	Ratio of total amount	
(Record date)	End of first quarter	End of second quarter	cond third Year-end		Annual	Total amount of cash dividends (annual)	Dividends payout ratio (consolidated)	of dividends to shareholders' equity (consolidated)
	Yen	Yen	Yen	Yen	Yen	Million Yen	%	%
FY2008	—	65.00	_	75.00	140.00	443,200	25.9	3.7
FY2009	_	65.00	_	35.00	100.00	313,551	_	2.9
FY2010 (forecast)	_	_	_	_	_			

#### 3. Forecast of consolidated results for FY2010 (April 1, 2009 through March 31, 2010)

				(70	of change from FY2009 First F	1ali 01 F12009)
					Income before income	taxes
	Net revenues		Operating income		and equity in earning	s of
					affiliated companie	s
	Million yen	%	Million yen	%	Million yen	%
FY2010 First Half (for the six months ending September 30, 2009)	7,600,000	-37.7	-600,000	—	-600,000	_
FY2010	16,500,000	-19.6	-850,000	—	-850,000	—

Net income attributable to Toyota Motor Corporation\*: FY2010 First Half -450,000 million yen, FY2010 -550,000 million yen Net income attributable to Toyota Motor Corporation per share – Basic\*: FY2010 First Half -143.50 yen, FY2010 -175.39 yen

\*"Net income attributable to Toyota Motor Corporation" is equivalent to "Net Income" up to FY2009.

#### 4. Others

- (1) Changes in significant subsidiaries during FY2009
- (Changes in specified subsidiaries that caused a change in the scope of consolidation): none
- (2) Changes in accounting principles, procedures, and disclosures during FY2009

   (i) Changes by a newly issued accounting pronouncement: yes
   (ii) Changes other than (2)-(i) above: none
   Note: For more details, please see page 16 "(6) Summary of significant accounting policies".
- (3) Number of shares issued and outstanding (common stock)
  - (i) Number of shares issued and outstanding at the end of each fiscal year (including treasury stock) : FY2009 3,447,997,492 shares,
  - FY2008 3,447,997,492 shares
    (ii) Number of treasury stock at the end of each fiscal year: FY2009 312,115,017 shares, FY2008 298,717,640 shares
  - (iii) Average number of shares issued and outstanding in each fiscal year: FY2009 3,140,417,338 shares, FY2008 3,177,445,155 shares

#### Reference: Overview of the Unconsolidated Financial Results

#### FY2009 Unconsolidated Financial Results

(Unconsolidated financial information has been prepared in accordance with accounting principles generally accepted in Japan) English translation from the original Japanese-language document

#### (Amounts less than one million yen are omitted for unconsolidated results)

#### 1. Unconsolidated results for FY2009 (April 1, 2008 through March 31, 2009)

(1) Unconsolidated financial results								revious year)
	Net revenues		Operating income		Ordinary inco	me	Net income	9
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2009	9,278,483	-23.2	-187,918	—	182,594	-88.4	56,649	-95.0
FY2008	12,079,264	4.4	1,108,600	-3.7	1,580,626	1.6	1,138,144	7.4

	Net income per share - Basic	Net income per share - Diluted
	Yen	Yen
FY2009	18.04	18.04
FY2008	358.19	358.06

(2) Unconsolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
FY2009	9,163,662	6,651,917	72.5	2,118.98
FY2008	10,435,805	7,302,401	69.9	2,317.42

Reference: Equity at the end of FY2009: 6,644,861 million yen, Equity at the end of FY2008: 7,298,218 million yen

#### 2. Forecast of unconsolidated results for FY2010 (April 1, 2009 through March 31, 2010)

(% of change from FY2009 First Half or FY2009) Net income per share Net revenues Operating income Ordinary income Net income Basic Million yen Million yen % Million yen % % Million yen % Yen FY2010 First Half (for the six months ending September 30, 2009) FY2010 7,800,000 -15.9 -630,000 -370,000 -180,000 -57.40

#### Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's forecasts for consolidated and unconsolidated results. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe, Asia and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the euro, the Australian dollar, the Canadian dollar and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (iv) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota operates under the products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

#### 1. Business Results

#### (1) Consolidated Financial Results for FY2009

#### **Financial Results**

The disorder in the financial markets originating from the subprime mortgage crisis in the United States has become more serious during the second half of FY2009 and spread not only to Europe but also to resource-rich countries and emerging countries, causing a global financial crisis. As a result, the real economy weakened and the world economy fell into a severe recession.

The automotive industry is experiencing a rapid contraction of markets globally, particularly in Japan, the United States, and Europe where the market declined by 20% to more than 30% in the second half of FY2009. The automotive market in resource-rich countries and emerging countries, which were growing continuously, encountered a sudden slowdown and resulted in extremely severe condition.

Under these conditions, consolidated vehicle sales in Japan and overseas decreased by 1,346 thousand units, or 15.1%, to 7,567 thousand units in FY2009 compared with FY2008 (April 1, 2007 through March 31, 2008). Vehicle sales in Japan decreased by 243 thousand units, or 11.1%, to 1,945 thousand units in FY2009 compared with FY2008 under the declined market in Japan compared to FY2008. However, with the efforts of dealers nationwide, Toyota and Lexus brands' market share excluding mini-vehicles was 46.0%, and market share (including Daihatsu and Hino brands) including mini-vehicles was 42.4%, each representing a record high. Meanwhile, overseas vehicle sales decreased by 1,103 thousand units, or 16.4%, to 5,622 thousand units in FY2009 compared with FY2008, because of the sales decline, especially in North America and Europe.

As for the results of operations, net revenues decreased by 5,759.7 billion yen, or 21.9%, to 20,529.5 billion yen in FY2009 compared with FY2008, and operating income decreased by 2,731.3 billion yen to an operating loss of 461.0 billion yen in FY2009 compared with FY2008. Factors resulting in the decrease in operating income include the effects of marketing activities of 1,480.0 billion yen, the effects of changes in exchange rates of 760.0 billion yen, and an increase in expenses of 491.3 billion yen. Income before income taxes, minority interest and equity in earnings of affiliated companies decreased by 2,997.6 billion yen to a loss of 560.4 billion yen in FY2009 compared with FY2008. Net income decreased by 2,154.8 billion yen to a loss of 437.0 billion yen in FY2009 compared with FY2008.

#### Segment Operating Results

#### (i) Automotive:

Net revenues for the automotive operations decreased by 5,612.6 billion yen, or 23.2%, to 18,564.7 billion yen in FY2009 compared with FY2008, and operating income decreased by 2,566.7 billion yen to an operating loss of 394.8 billion yen in FY2009 compared with FY2008. The decrease in operating income was mainly due to decreases in both production volume and vehicle units sold, the effects of changes in exchange rates, and an increase in expenses.

#### (ii) Financial services:

Net revenues for the financial services operations decreased by 120.8 billion yen, or 8.1%, to 1,377.5 billion yen in FY2009 compared with FY2008, and operating income decreased by 158.5 billion yen to an operating loss of 72.0 billion yen in FY2009 compared with FY2008. The decrease in operating income was mainly due to increases in the provision for credit losses, net charge-offs and allowance for residual value losses, and an increase in valuation losses on interest rate swaps stated at fair value in accordance with the Statement of Financial Accounting Standards ("FAS") No. 133 (as amended by several guidance including FAS No. 138) in sales finance subsidiaries, despite an increase in financing volume.

#### (iii) All other:

Net revenues for all other businesses decreased by 162.0 billion yen, or 12.0%, to 1,184.9 billion yen in FY2009 compared with FY2008, and operating income decreased by 23.1 billion yen, or 70.0%, to 9.9 billion yen in FY2009 compared with FY2008.

#### **Geographic Information**

#### (i) Japan:

Net revenues in Japan decreased by 3,129.1 billion yen, or 20.4%, to 12,186.7 billion yen in FY2009 compared with FY2008, and operating income decreased by 1,677.8 billion yen to an operating loss of 237.5 billion yen in FY2009 compared with FY2008. The decrease in operating income was mainly due to decreases in both production volume and vehicle exports, the effects of changes in exchange rates, and an increase in expenses.

#### (ii) North America:

Net revenues in North America decreased by 3,200.3 billion yen, or 34.0%, to 6,222.9 billion yen in FY2009 compared with FY2008, and operating income decreased by 695.5 billion yen to an operating loss of 390.2 billion yen in FY2009 compared with FY2008. The decrease in operating income was mainly due to decreases in both production volume and vehicle units sold, and increases in the provision for credit losses, net charge-offs and allowance for residual value losses in sales finance subsidiaries in the United States of America.

#### (iii) Europe:

Net revenues in Europe decreased by 980.3 billion yen, or 24.5%, to 3,013.1 billion yen in FY2009 compared with FY2008, and operating income decreased by 284.8 billion yen to an operating loss of 143.3 billion yen in FY2009 compared with FY2008. The decrease in operating income was mainly due to decreases in both production volume and vehicle units sold.

#### (iv) Asia:

Net revenues in Asia decreased by 401.5 billion yen, or 12.9%, to 2,719.4 billion yen in FY2009 compared with FY2008, and operating income decreased by 80.3 billion yen, or 31.3%, to 176.1 billion yen in FY2009 compared with FY2008. The decrease in operating income was mainly due to decreases in both production volume and vehicle units sold.

#### (v) Other (Central and South America, Oceania and Africa):

Net revenues in other regions decreased by 411.2 billion yen, or 17.9%, to 1,882.9 billion yen in FY2009 compared with FY2008, and operating income decreased by 56.3 billion yen, or 39.1% to 87.6 billion yen in FY2009 compared with FY2008. The decrease in operating income was mainly due to a decrease in vehicle units sold.

#### (2) Consolidated Financial Position for FY2009

Cash flows from operating activities resulted in an increase in cash by 1,476.9 billion yen in FY2009. Net cash provided by operating activities decreased by 1,504.7 billion yen from 2,981.6 billion yen in FY2008. Cash flows from investing activities resulted in a decrease in cash by 1,230.2 billion yen in FY2009. Net cash used in investing activities decreased by 2,644.6 billion yen from 3,874.8 billion yen in FY2008. Cash flows from financing activities resulted in an increase in cash by 698.8 billion yen in FY2009. Net cash provided by financing activities decreased by 7.3 billion yen from 706.1 billion yen in FY2008. After taking into account the effect of changes in exchange rates, cash and cash equivalents increased by 815.7 billion yen, or 50.1%, to 2,444.2 billion yen at the end of FY2009 compared with the end of FY2008.

Regarding the consolidated cash flows by segment for FY2009, in non-financial services business, net cash provided by operating activities was 568.3 billion yen, net cash used in investing activities was 336.7 billion yen and net cash provided by financing activities was 23.6 billion yen. Meanwhile, in the financial services business, net cash provided by operating activities was 717.1 billion yen, net cash used in investing activities was 715.7 billion yen and net cash provided by financing activities was 688.8 billion yen.

#### (3) Basic Policy on the Distribution of Profits and the Distribution of Profits for FY2009

Toyota Motor Corporation ("TMC") deems the benefit of its shareholders as one of its priority management policies, and it is working to implement reforms to establish a corporate structure that can achieve continuous growth in order to enhance its corporate value.

TMC will strive to continue to pay dividends while giving due consideration to factors such as business results for each term, investment plans and its cash reserves.

With respect to the dividends for FY2009, TMC has determined that, since TMC is facing the most difficult business environment in its history, it is extremely difficult to maintain the level of dividends paid in FY2008. Therefore, TMC plans to propose a year-end dividend of 35 yen per share, a decrease of 40 yen compared with that in FY2008, and an annual dividend of 100 yen per share, combined with the interim dividend of 65 yen per share.

In order to flexibly respond to the changing economic conditions, TMC will utilize its internal funds (1) to secure a solid management foundation, (2) to improve product performance to respond to customer needs, (3) to make efforts to commercialize next-generation technologies such as environment, energy and safety technologies at an early stage, and (4) to establish a structure for development, production and sales in both the domestic and overseas markets.

TMC pays dividends twice a year – an interim dividend and a year-end dividend –, and in order to secure an opportunity to directly seek shareholders' opinions, TMC will treat payments of year-end dividends as a matter to be resolved at the 105th Ordinary General Shareholders' Meeting, even though TMC's articles of incorporation stipulate that retained earnings can be distributed as dividends pursuant to the resolution of the board of directors.

In FY2009, TMC repurchased approximately 14 million shares, an aggregate purchase price of approximately JPY 70.0 billion in August 2008, excluding shares constituting less than one unit that were purchased by TMC upon request. However, in response to the global financial crisis, which occurred after the above-mentioned repurchase, TMC decided to prioritize securing its cash reserves and refrained from further repurchasing its own shares. Going forward, TMC will not repurchase its own shares for the time being.

#### (4) Forecast of Consolidated Financial Results for FY2010

As for our future business environment, there is a rising concern of a further downside in the world economy caused by an even more vicious cycle of the financial crisis and the weakening of the real economy. Japanese economy also has risks that the recession deepens further and lasts longer, reflecting a decline in corporate profits due to drops in exports and industrial production, and lower consumer confidence. Although the automotive market is expected to expand over the medium- to long-term particularly in resource-rich countries and emerging countries, those markets are undergoing a rapid contraction because of the worldwide economic deceleration. In addition, the competition in the automotive market is more intense globally, as shown in the fierce competition with respect to compact cars and low-price cars, and the acceleration in development of technologies and introduction of new products while environmental awareness is growing throughout the world.

Under these unprecedented severe circumstances, the current forecast of consolidated financial results for the next fiscal year ending March 31, 2010 is set forth below. This forecast assumes average exchange rates through the fiscal year of 95 yen per US\$1 and 125 yen per 1 Euro.

Forecast of consolidated results for FY2010

Net revenues Operating loss		(a decrease of 19.6% compared with FY2009) (a decrease of — compared with FY2009)	
Loss before income taxes and equity in earnings of affiliated companies	(850.0) billion yen	(a decrease of — compared with FY2009)	
Net loss attributable to Toyota Motor Corporation	, , <b>,</b>	(a decrease of — compared with FY2009)	)

Net loss attributable to Toyota Motor Corporation" is equivalent to "Net loss" up to FY2009.

These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements.

When using the forecast of financial results, please refer to the Cautionary Statement with Respect to Forward-Looking Statements on page 2.

#### 2. Overview of Associated Companies

"Overview of Associated Companies" has been omitted, as there were no significant changes from the "Organizational Structure (Description of Business)" or the "Overview of Affiliated Companies" in the most recent Securities Report (filed on June 25, 2008).

#### 3. Management Policy

#### (1) Toyota's Basic Management Policy

"Management Policy" has been omitted, as there were no significant changes from the matters disclosed in the "Financial Summary" for the fiscal year ended March 31, 2007 (released on May 9, 2007).

The aforementioned information is available on the following Web sites. Toyota Web site: <u>http://www.toyota.co.jp</u> Tokyo Stock Exchange Group, Inc. Web site (listed company search page): <u>http://www.tse.or.jp/listing/compsearch/index.html</u> (Japanese only)

#### (2) Medium- and Long-term Management Strategy

Toyota is working to create a structure that can respond flexibly to short-term changes in demand and eliminate waste, while implementing reforms to establish a strong yet flexible corporate structure to achieve steady growth in the medium- to long-term. To carry out these reforms, Toyota Group as a whole will make an even greater effort to address the following agenda.

First, we intend to reinforce our customer-oriented products by listening to the opinions and demands of customers in each country and region, based on Genchi Genbutsu (going to the source), to provide attractive high-quality products at a low price and to respond to changing customer needs. As we expect customer demand for fuel-efficient vehicles such as hybrid vehicles and compact vehicles to increase in the future, we will accelerate development to improve quality and performance of such vehicles while reducing cost. We will also work to improve our lineup of commercial vehicles and low-priced vehicles, which are expected to be in greater demand in resource-rich and emerging countries.

Second, we will promote to commercialize next-generation environmental, energy and safety technologies at an early stage. In the area of environmental responses, which is one of our priority management issues, we are focusing on the use of diverse energy sources that can replace oil through the practical use of plug-in hybrid vehicles that can be charged from household power supplies, mass production of electric vehicles, development of next-generation batteries, use of biofuel as an alternative fuel source, and development of fuel cell vehicles.

Third, we are creating a structure for efficient development, production and sales that can respond flexibly to changes in the external environment. Such measures include working with suppliers to dramatically increase the efficiency of development, creating a production structure that can withstand changes in demand and currency exchange rates, reducing lead times from development to sales, and strengthening sales capabilities in line with local conditions.

By addressing these agenda, Toyota is working to enhance its corporate value as a company that maintains growth in harmony with society by revisiting its fundamental principles of "Customer First," "Genchi Genbutsu," and "Continuous Improvement," which are the sources of its growth, and responding flexibly and promptly to the changes in the market environment. Toyota fulfills its social responsibilities by carrying out its Corporate Social Responsibility (CSR) through philanthropic activities undertaken through corporate ethics including full compliance with applicable laws and regulations.

### 4. Consolidated Production and Sales

#### (1) Production

				(Units)
Business s	egment	FY2008 (April 1, 2007 through March 31, 2008)	FY2009 (April 1, 2008 through March 31, 2009)	Increase (Decrease)
	Japan	5,160,293	4,254,984	(905,309)
	North America	1,267,639	919,125	(348,514)
A 1	Europe	710,895	481,512	(229,383)
Automotive	Asia	961,207	946,806	(14,401)
	Other	447,166	448,605	1,439
	Total	8,547,200	7,051,032	(1,496,168)
Other	Housing	5,123	4,856	(267)

Note: 1. Production in "Automotive" indicates production units of vehicles (new).

2. "Other" in "Automotive" consists of Central and South America, Oceania and Africa.

#### (2) Sales (by destination)

				(Units)
Business s	egment	FY2008 (April 1, 2007 through March 31, 2008)	FY2009 (April 1, 2008 through March 31, 2009)	Increase (Decrease)
	Japan	2,188,389	1,944,823	(243,566)
	North America	2,958,314	2,212,254	(746,060)
	Europe	1,283,793	1,061,954	(221,839)
Automotive	Asia	956,509	904,892	(51,617)
	Other	1,526,934	1,443,433	(83,501)
	Total	8,913,939	7,567,356	(1,346,583)
Other	Housing	5,431	5,442	11

Note: 1. Sales in "Automotive" indicates sales units of vehicles (new).

2. "Other" in "Automotive" consists of Central and South America, Oceania, Africa and the Middle East, etc.

### 5. Breakdown of consolidated net revenues

				(Amount: million yen)
Business	Business segment		FY2009 (April 1, 2008 through March 31, 2009)	Increase (Decrease)
	Vehicles	20,723,588	15,635,490	(5,088,098)
Automotive	Parts & components for overseas production	342,244	298,176	(44,068)
Automotive	Parts	1,785,684	1,575,316	(210,368)
	Other	1,308,738	1,041,519	(267,219)
	Total	24,160,254	18,550,501	(5,609,753)
Financial services	—	1,468,730	1,355,850	(112,880)
	Housing	143,594	148,985	5,391
	Telecommunications	56,220	52,520	(3,700)
Other	Other	460,442	421,714	(38,728)
	Total	660,256	623,219	(37,037)
То	otal	26,289,240	20,529,570	(5,759,670)

Note: The amounts represent net revenues from external customers.

#### 6. Consolidated Financial Statements

## (1) Consolidated Balance Sheets

	EV2000	EV2000	(Amount: million yen
	FY2008 (As of March 31, 2008)	FY2009 (As of March 31, 2009)	Increase (Decrease)
Assets			
Current assets:			
Cash and cash equivalents	1,628,547	2,444,280	815,733
Time deposits	134,773	45,178	(89,595)
Marketable securities	542,210	495,326	(46,884)
Trade accounts and notes receivable, less allowance for doubtful accounts of ¥17,471 million as of March 31, 2008 and ¥15,034 million as of March 31, 2009	2,040,233	1,392,749	(647,484)
Finance receivables, net	4,301,142	3,891,406	(409,736)
Other receivables	523,533	332,722	(190,811)
Inventories	1,825,716	1,459,394	(366,322)
Deferred income taxes	563,220	605,331	42,111
Prepaid expenses and other current assets	526,853	632,543	105,690
Total current assets	12,086,227	11,298,929	(787,298)
Noncurrent finance receivables, net	5,974,756	5,655,545	(319,211)
Investments and other assets:			
Marketable securities and other securities investments	3,429,238	2,102,874	(1,326,364)
Affiliated companies	2,098,556	1,826,375	(272,181
Employees receivables	70,776	69,523	(1,253)
Other	986,765	707,110	(279,655)
Total investments and other assets	6,585,335	4,705,882	(1,879,453
Property, plant and equipment:			
Land	1,262,034	1,257,409	(4,625)
Buildings	3,580,607	3,633,954	53,347
Machinery and equipment	9,270,650	9,201,093	(69,557)
Vehicles and equipment on operating leases	2,922,325	2,836,881	(85,444)
Construction in progress	360,620	263,602	(97,018)
Subtotal	17,396,236	17,192,939	(203,297)
Less – Accumulated depreciation	(9,584,234)	(9,791,258)	(207,024)
Total property, plant and equipment, net	7,812,002	7,401,681	(410,321)
Total assets	32,458,320	29,062,037	(3,396,283)

			(Amount: million yen)
	FY2008 (As of March 31, 2008)	FY2009 (As of March 31, 2009)	Increase (Decrease)
Liabilities			
Current liabilities:			
Short-term borrowings	3,552,721	3,617,672	64,951
Current portion of long-term debt	2,675,431	2,699,512	24,081
Accounts payable	2,212,773	1,299,455	(913,318)
Other payables	806,514	670,634	(135,880)
Accrued expenses	1,606,964	1,540,681	(66,283)
Income taxes payable	305,592	51,298	(254,294)
Other current liabilities	780,747	710,041	(70,706)
Total current liabilities	11,940,742	10,589,293	(1,351,449)
Long-term liabilities:			
Long-term debt	5,981,931	6,301,469	319,538
Accrued pension and severance costs	632,297	634,612	2,315
Deferred income taxes	1,099,006	642,293	(456,713)
Other long-term liabilities	278,150	293,633	15,483
Total long-term liabilities	7,991,384	7,872,007	(119,377)
Total liabilities	19,932,126	18,461,300	(1,470,826)
Minority interest in consolidated subsidiaries Shareholders' equity	656,667	539,530	(117,137)
Common stock, no par value, authorized: 10,000,000,000 shares as of March 31, 2008 and March 31, 2009 issued: 3,447,997,492 shares as of March 31, 2008 and March 31, 2009	397,050	397,050	_
Additional paid-in capital	497,569	501,211	3,642
Retained earnings	12,408,550	11,531,622	(876,928)
Accumulated other comprehensive income (loss)	(241,205)	(1,107,781)	(866,576)
Treasury stock, at cost, 298,717,640 shares as of March 31, 2008 and 312,115,017 shares as of March 31, 2009	(1,192,437)	(1,260,895)	(68,458)
Total shareholders' equity	11,869,527	10,061,207	(1,808,320)
Commitments and contingencies			
Total liabilities and shareholders' equity	32,458,320	29,062,037	(3,396,283)

## (2) Consolidated Statements of Income

			(Amount: million yen)
	FY2008 (For the year ended March 31, 2008)	FY2009 (For the year ended March 31, 2009)	Increase (Decrease)
Net revenues:			
Sales of products	24,820,510	19,173,720	(5,646,790)
Financing operations	1,468,730	1,355,850	(112,880)
Total net revenues	26,289,240	20,529,570	(5,759,670)
Costs and expenses:			
Cost of products sold	20,452,338	17,468,416	(2,983,922)
Cost of financing operations	1,068,015	987,384	(80,631)
Selling, general and administrative	2,498,512	2,534,781	36,269
Total costs and expenses	24,018,865	20,990,581	(3,028,284)
Operating income (loss)	2,270,375	(461,011)	(2,731,386)
Other income (expense):			
Interest and dividend income	165,676	138,467	(27,209)
Interest expense	(46,113)	(46,882)	(769)
Foreign exchange gain (loss), net	9,172	(1,815)	(10,987)
Other income (loss), net	38,112	(189,140)	(227,252)
Total other income (expense)	166,847	(99,370)	(266,217)
Income (loss) before income taxes, minority interest and equity in earnings of affiliated companies	2,437,222	(560,381)	(2,997,603)
Provision for income taxes	911,495	(56,442)	(967,937)
Income (loss) before minority interest and equity in earnings of affiliated companies	1,525,727	(503,939)	(2,029,666)
Minority interest in consolidated subsidiaries	(77,962)	24,278	102,240
Equity in earnings of affiliated companies	270,114	42,724	(227,390)
Net income (loss)	1,717,879	(436,937)	(2,154,816)
	I		

			(Amount: yen)
Net income (loss) per share			
Basic	540.65	(139.13)	(679.78)
Diluted	540.44	(139.13)	(679.57)

## (3) Consolidated Statements of Shareholders' Equity

					(Ame	ount: million yen)
		FY2008 (For the year ended March 31, 2008)				
	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock, at cost	Total shareholders' equity
Balances at March 31, 2007	397,050	497,593	11,764,713	701,390	(1,524,654)	11,836,092
Issuance during the year		3,475				3,475
Comprehensive income:						
Net income			1,717,879			1,717,879
Other comprehensive income (loss)						
Foreign currency translation adjustments				(461,189)		(461,189)
Unrealized losses on securities, net of reclassification adjustments				(347,829)		(347,829)
Pension liability adjustments				(133,577)		(133,577)
Total comprehensive income						775,284
Dividends paid			(430,860)			(430,860)
Purchase and reissuance of common stock					(314,464)	(314,464)
Retirement of common stock		(3,499)	(643,182)		646,681	
Balances at March 31, 2008	397,050	497,569	12,408,550	(241,205)	(1,192,437)	11,869,527

(Amount: million yen)

	FY2009 (For the year ended March 31, 2009)					
	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock, at cost	Total shareholders' equity
Balances at March 31, 2008	397,050	497,569	12,408,550	(241,205)	(1,192,437)	11,869,527
Issuance during the year		3,642				3,642
Comprehensive loss:						
Net loss			(436,937)			(436,937)
Other comprehensive income (loss)						
Foreign currency translation adjustments				(381,303)		(381,303)
Unrealized losses on securities, net of reclassification adjustments				(293,101)		(293,101)
Pension liability adjustments				(192,172)		(192,172)
Total comprehensive loss						(1,303,513)
Dividends paid			(439,991)			(439,991)
Purchase and reissuance of common stock					(68,458)	(68,458)
Balances at March 31, 2009	397,050	501,211	11,531,622	(1,107,781)	(1,260,895)	10,061,207

(Consolidated financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

#### (4) Consolidated Statements of Cash Flows

		(Amount: million yen)
	FY2008	FY2009
	(For the year ended March 31, 2008)	(For the year ended March 31, 2009)
Cash flows from operating activities:		
Net income (loss)	1,717,879	(436,937)
Adjustments to reconcile net income (loss) to net cash provided by operating activities		
Depreciation	1,491,135	1,495,170
Provision for doubtful accounts and credit losses	122,790	257,433
Pension and severance costs, less payments	(54,341)	(20,958)
Losses on disposal of fixed assets	45,437	68,682
Unrealized losses on available-for-sale securities, net	11,346	220,920
Deferred income taxes	81,458	(194,990)
Minority interest in consolidated subsidiaries	77,962	(24,278)
Equity in earnings of affiliated companies	(270,114)	(42,724)
Changes in operating assets and liabilities, and other	(241,928)	154,587
Net cash provided by operating activities	2,981,624	1,476,905
Cash flows from investing activities:		
Additions to finance receivables	(8,647,717)	(7,700,459)
Collection of and proceeds from sales of finance receivables	7,332,697	7,243,442
Additions to fixed assets excluding equipment leased to others	(1,480,570)	(1,364,582)
Additions to equipment leased to others	(1,279,405)	(960,315)
Proceeds from sales of fixed assets excluding equipment leased to others	67,551	47,386
Proceeds from sales of equipment leased to others	375,881	528,749
Purchases of marketable securities and security investments	(1,151,640)	(636,030)
Proceeds from sales of and maturity of marketable securities and security investments	987,410	1,475,877
Payment for additional investments in affiliated companies, net of cash acquired	(4,406)	(45)
Changes in investments and other assets, and other	(74,687)	135,757
Net cash used in investing activities	(3,874,886)	(1,230,220)
Cash flows from financing activities:		
Purchase of common stock	(311,667)	(70,587)
Proceeds from issuance of long-term debt	3,349,812	3,506,990
Payments of long-term debt	(2,310,008)	(2,704,078)
Increase in short-term borrowings	408,912	406,507
Dividends paid	(430,860)	(439,991)
Net cash provided by financing activities	706,189	698,841
Effect of exchange rate changes on cash and cash equivalents	(84,759)	(129,793)
Net increase (decrease) in cash and cash equivalents	(271,832)	815,733
Cash and cash equivalents at beginning of year	1,900,379	1,628,547
Cash and cash equivalents at end of year	1,628,547	2,444,280

Note: In the Consolidated Statements of Cash Flows, cash and cash equivalents include cash on hand, bank deposits that can be withdrawn at any time and short-term investments that can be converted into cash at any time and carry minimal risk of change in value.

(5) Events and Conditions which Indicate there could be Substantial Doubt about Going Concern Assumption

None

#### (6) Summary of significant accounting policies

"Summary of significant accounting policies" has been omitted, as there were no significant changes from the most recent Securities Report (filed on June 25, 2008). Changes in accounting principles, procedures, and disclosures for consolidated financial statements by newly issued accounting pronouncements are set forth below.

In September 2006, the Financial Accounting Standards Board ("FASB") issued FAS No. 157, Fair Value Measurements ("FAS 157"), which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. Toyota and its consolidated subsidiaries ("Toyota") adopted FAS 157 from the fiscal year begun after November 15, 2007. The adoption of FAS 157 did not have material impact on Toyota's consolidated financial statements.

In September 2006, FASB issued FAS No. 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans — an amendment of FASB Statements No. 87, 88, 106, and 132(R) ("FAS 158"). FAS 158 requires employers to measure the funded status of their defined benefit postretirement plans as of the date of their year-end statement of financial position. Toyota adopted this provision in FAS 158 regarding a measurement date from the fiscal year ended after December 15, 2008. The adoption of this provision in FAS 158 did not have material impact on Toyota's consolidated financial statements.

In February 2007, FASB issued FAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities — Including an amendment of FASB Statement No. 115 ("FAS 159"). FAS 159 permits entities to measure many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis and subsequent change in fair value must be recorded in earnings at each reporting date. Toyota adopted FAS 159 from the fiscal year begun after November 15, 2007. The adoption of FAS 159 did not have material impact on Toyota's consolidated financial statements.

In March 2008, FASB issued FAS No. 161, Disclosures about Derivative Instruments and Hedging Activities — an amendment of FASB Statement No. 133 ("FAS 161"). FAS 161 changes and enhances the current disclosure requirements for derivative instruments and hedging activities under FAS 133. Toyota adopted FAS 161 from the fiscal year ended March 31, 2009. The adoption of FAS 161 did not have material impact on Toyota's consolidated financial statements.

#### (7) Segment Information

#### (i) Segment Operating Results and Assets

FY2008 (As of and for the year ended March 31, 2008)

				(Ai	mount: million yen)
	Automotive	Financial Services	All Other	Intersegment Elimination and/or Unallocated Amount	Consolidated
Net revenues:					
(1) Sales to external customers	24,160,254	1,468,730	660,256	—	26,289,240
(2) Intersegment sales	17,052	29,624	686,699	(733,375)	—
Total	24,177,306	1,498,354	1,346,955	(733,375)	26,289,240
Operating expenses	22,005,401	1,411,860	1,313,875	(712,271)	24,018,865
Operating income	2,171,905	86,494	33,080	(21,104)	2,270,375
Assets	13,593,025	13,942,372	1,273,560	3,649,363	32,458,320
Investment in equity method investees	1,777,956	235,166	_	52,656	2,065,778
Depreciation expenses	1,050,541	409,725	30,869	_	1,491,135
Capital expenditure	1,546,524	1,149,842	56,439	7,170	2,759,975

FY2009 (As of and for the year ended March 31, 2009)

(Amount: million yen)

	Automotive	Financial Services	All Other	Intersegment Elimination and/or Unallocated Amount	Consolidated
Net revenues:					
(1) Sales to external customers	18,550,501	1,355,850	623,219	—	20,529,570
(2) Intersegment sales	14,222	21,698	561,728	(597,648)	_
Total	18,564,723	1,377,548	1,184,947	(597,648)	20,529,570
Operating expenses	18,959,599	1,449,495	1,175,034	(593,547)	20,990,581
Operating income (loss)	(394,876)	(71,947)	9,913	(4,101)	(461,011)
Assets	11,716,316	13,631,662	1,131,400	2,582,659	29,062,037
Investment in equity method investees	1,606,013	168,057	—	36,036	1,810,106
Depreciation expenses	1,072,848	389,937	32,385	_	1,495,170
Capital expenditure	1,343,572	883,968	35,334	62,023	2,324,897

Note: Unallocated corporate assets included under "Intersegment Elimination and/or Unallocated Amount" for FY2008 and FY2009 are 4,352,498 million yen and 3,225,901 million yen, respectively, and consist primarily of funds such as cash and cash equivalents, marketable securities and portion of security investments held by TMC.

(ii) Consolidated Financial Statements as Classified into Non-Financial Services Business and Financial Services Business

Consolidated Balance Sheets as Classified into Non-Financial Services Business and Financial Services Business

			(Amount: million yer
	FY2008	FY2009	Increase
	(As of March 31, 2008)	(As of March 31, 2009)	(Decrease)
Assets			
(Non-financial services)			
Current assets:			
Cash and cash equivalents	1,473,101	1,648,143	175,042
Marketable securities	526,801	494,476	(32,325)
Trade accounts and notes receivable,	2,077,491	1,404,292	(673,199)
less allowance for doubtful accounts	2,077,431	1,404,232	(075,199)
Inventories	1,825,716	1,459,394	(366,322)
Prepaid expenses and other current assets	1,676,263	1,534,119	(142,144)
Total current assets	7,579,372	6,540,424	(1,038,948)
Investments and other assets	6,064,286	4,254,126	(1,810,160)
Property, plant and equipment	5,773,370	5,504,559	(268,811)
Total assets	19,417,028	16,299,109	(3,117,919)
(Financial services)			
Current assets:			
Cash and cash equivalents	155,446	796,137	640,691
Marketable securities	15,409	850	(14,559)
Finance receivables, net	4,301,142	3,891,406	(409,736)
Prepaid expenses and other current assets	793,434	790,901	(2,533)
Total current assets	5,265,431	5,479,294	213,863
Noncurrent finance receivables, net	5,974,756	5,655,545	(319,211)
Investments and other assets	663,553	599,701	(63,852)
Property, plant and equipment	2,038,632	1,897,122	(141,510)
Total assets	13,942,372	13,631,662	(310,710)
(Elimination)			
Elimination of assets	(901,080)	(868,734)	32,346
(Consolidated)			
Total assets	32,458,320	29,062,037	(3,396,283)
	1		

Note: Assets in the non-financial services include unallocated corporate assets.

#### TOYOTA MOTOR CORPORATION FY2009 Financial Summary

(Consolidated financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

			(Amount: million yer
	FY2008	FY2009	Increase
	(As of March 31, 2008)	(As of March 31, 2009)	(Decrease)
Liabilities			
(Non-financial services)			
Current liabilities:			
Short-term borrowings	725,563	825,029	99,466
Current portion of long-term debt	183,879	115,942	(67,937)
Accounts payable	2,211,507	1,299,523	(911,984)
Accrued expenses	1,478,249	1,432,988	(45,261)
Income taxes payable	299,048	47,648	(251,400)
Other current liabilities	1,208,476	944,303	(264,173)
Total current liabilities	6,106,722	4,665,433	(1,441,289)
Long-term liabilities:			
Long-term debt	391,303	850,233	458,930
Accrued pension and severance costs	627,450	629,870	2,420
Other long-term liabilities	866,741	444,529	(422,212)
Total long-term liabilities	1,885,494	1,924,632	39,138
Total liabilities	7,992,216	6,590,065	(1,402,151)
(Financial services)			
Current liabilities:			
Short-term borrowings	3,439,850	3,370,981	(68,869)
Current portion of long-term debt	2,511,719	2,640,104	128,385
Accounts payable	17,359	10,001	(7,358)
Accrued expenses	133,223	111,766	(21,457)
Income taxes payable	6,544	3,650	(2,894)
Other current liabilities	491,441	515,166	(2,094) 23,725
Total current liabilities	6,600,136	6,651,668	51,532
Long-term liabilities:	5 700 040	5 500 044	(400,404)
Long-term debt	5,726,042	5,592,641	(133,401)
Accrued pension and severance costs	4,847	4,742	(105)
Other long-term liabilities	510,415	491,397	(19,018)
Total long-term liabilities	6,241,304	6,088,780	(152,524)
Total liabilities	12,841,440	12,740,448	(100,992)
(Elimination) Elimination of liabilities	(901,530)	(869,213)	32,317
(Consolidated) Total liabilities	19,932,126	18,461,300	(1,470,826)
(Consolidated)			
Minority interest in consolidated subsidiaries	656,667	539,530	(117,137)
Shareholders' equity			
(Consolidated) Total shareholders' equity	11,869,527	10,061,207	(1,808,320)
(Consolidated)			
Total liabilities and shareholders' equity	32,458,320	29,062,037	(3,396,283)

# Consolidated Statements of Income as Classified into Non-Financial Services Business and Financial Services Business

			(Amount: million yen)
	FY2008 (For the year ended March 31, 2008)	FY2009 (For the year ended March 31, 2009)	Increase (Decrease)
(Non-financial services)			
Net revenues	24,831,172	19,182,161	(5,649,011)
Costs and expenses:	22,640,552	19,568,465	(3,072,087)
Cost of revenues	20,459,061	17,470,791	(2,988,270)
Selling, general and administrative	2,181,491	2,097,674	(83,817)
Operating income (loss)	2,190,620	(386,304)	(2,576,924)
Other income (expense), net	176,417	(71,925)	(248,342)
Income (loss) before income taxes, minority interest and equity in earnings of affiliated companies	2,367,037	(458,229)	(2,825,266)
Provision for income taxes	889,660	(10,152)	(899,812)
Income (loss) before minority interest and equity in earnings of affiliated companies	1,477,377	(448,077)	(1,925,454)
Minority interest in consolidated subsidiaries	(73,543)	26,282	99,825
Equity in earnings of affiliated companies	268,025	53,226	(214,799)
Net income (loss)	1,671,859	(368,569)	(2,040,428)
(Financial services)			
Net revenues	1,498,354	1,377,548	(120,806)
Costs and expenses:	1,411,860	1,449,495	37,635
Cost of revenues	1,075,972	994,191	(81,781)
Selling, general and administrative	335,888	455,304	119,416
Operating income (loss)	86,494	(71,947)	(158,441)
Other expenses, net	(16,265)	(30,233)	(13,968)
Income (loss) before income taxes, minority interest and equity in earnings of affiliated companies	70,229	(102,180)	(172,409)
Provision for income taxes	21,904	(46,298)	(68,202)
Income (loss) before minority interest and equity in earnings of affiliated companies	48,325	(55,882)	(104,207)
Minority interest in consolidated subsidiaries	(4,419)	(2,004)	2,415
Equity in earnings (losses) of affiliated companies	2,089	(10,502)	(12,591)
Net income (loss)	45,995	(68,388)	(114,383)
(Elimination)			
Elimination of net income or loss	25	20	(5)
(Consolidated)			
Net income (loss)	1,717,879	(436,937)	(2,154,816)

# Consolidated Statements of Cash Flows as Classified into Non-Financial Services Business and Financial Services Business

		(Amount: million y
	FY2008	FY2009
	(For the year ended	(For the year ended
	March 31, 2008)	March 31, 2009)
(Non-financial services)		
Cash flows from operating activities:		
Net income (loss)	1,671,859	(368,569
Adjustments to reconcile net income (loss) to net cash provided by		
operating activities		
Depreciation	1,081,410	1,105,233
Provision for doubtful accounts	357	(1,663
Pension and severance costs, less payments Losses on disposal of fixed assets	(54,868) 44,993	(21,428 68,546
Unrealized losses on available-for-sale securities, net	11,346	220,920
Deferred income taxes	80,027	(132,127
Minority interest in consolidated subsidiaries	73,543	(26,282
Equity in earnings of affiliated companies	(268,025)	(53,226
Changes in operating assets and liabilities, and other	(220,217)	(223,101
Net cash provided by operating activities	2,420,425	568,303
Cash flows from investing activities:		
Additions to fixed assets excluding equipment leased to others	(1,472,422)	(1,358,518
Additions to equipment leased to others	(137,711)	(82,411
Proceeds from sales of fixed assets excluding equipment leased		
to others	56,603	41,285
Proceeds from sales of equipment leased to others	80,944	55,896
Purchases of marketable securities and security investments	(936,324)	(418,342
Proceeds from sales of and maturity of marketable securities and security investments	789,366	1,295,561
Payment for additional investments in affiliated companies, net of	(4,406)	(45
cash acquired	(4,400)	(+0
Changes in investments and other assets, and other	(44,891)	129,834
Net cash used in investing activities	(1,668,841)	(336,740
Cash flows from financing activities:		
Purchase of common stock	(311,667)	(70,587
Proceeds from issuance of long-term debt	17,162	545,981
Payments of long-term debt	(226,561)	(150,097
Increase in short-term borrowings	24,126	138,387
Dividends paid	(430,860)	(439,991
Net cash provided by (used in) financing activities	(927,800)	23,693
Effect of exchange rate changes on cash and cash equivalents	(65,405)	(80,214
Net increase (decrease) in cash and cash equivalents	(241,621)	175,042
Cash and cash equivalents at beginning of year	1,714,722	1,473,101
Cash and cash equivalents at end of year	1,473,101	1,648,143

<ul> <li>(Financial services)</li> <li>Cash flows from operating activities:</li> <li>Net income (loss)</li> <li>Adjustments to reconcile net income (loss) to net cash provided by operating activities</li> <li>Depreciation</li> <li>Provision for doubtful accounts and credit losses</li> <li>Pension and severance costs, less payments</li> <li>Losses on disposal of fixed assets</li> <li>Deferred income taxes</li> <li>Minority interest in consolidated subsidiaries</li> <li>Equity in earnings of affiliated companies</li> <li>Changes in operating assets and liabilities, and other</li> <li>Net cash provided by operating activities</li> <li>Cash flows from investing activities:</li> <li>Additions to finance receivables</li> <li>Collection of and proceeds from sales of finance receivables</li> <li>Additions to fixed assets excluding equipment leased to others</li> <li>Proceeds from sales of fixed assets excluding equipment leased to others</li> </ul>	FY2008 (For the year ended March 31, 2008) 45,995 409,725 122,433 527	FY2009 (For the year ended March 31, 2009) (68,388 389,937
Cash flows from operating activities: Net income (loss) Adjustments to reconcile net income (loss) to net cash provided by operating activities Depreciation Provision for doubtful accounts and credit losses Pension and severance costs, less payments Losses on disposal of fixed assets Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	March 31, 2008) 45,995 409,725 122,433	March 31, 2009) (68,388
Cash flows from operating activities: Net income (loss) Adjustments to reconcile net income (loss) to net cash provided by operating activities Depreciation Provision for doubtful accounts and credit losses Pension and severance costs, less payments Losses on disposal of fixed assets Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	45,995 409,725 122,433	(68,388
Cash flows from operating activities: Net income (loss) Adjustments to reconcile net income (loss) to net cash provided by operating activities Depreciation Provision for doubtful accounts and credit losses Pension and severance costs, less payments Losses on disposal of fixed assets Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	409,725 122,433	
Net income (loss) Adjustments to reconcile net income (loss) to net cash provided by operating activities Depreciation Provision for doubtful accounts and credit losses Pension and severance costs, less payments Losses on disposal of fixed assets Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	409,725 122,433	
Adjustments to reconcile net income (loss) to net cash provided by operating activities Depreciation Provision for doubtful accounts and credit losses Pension and severance costs, less payments Losses on disposal of fixed assets Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	409,725 122,433	
operating activities Depreciation Provision for doubtful accounts and credit losses Pension and severance costs, less payments Losses on disposal of fixed assets Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	122,433	389,937
Depreciation Provision for doubtful accounts and credit losses Pension and severance costs, less payments Losses on disposal of fixed assets Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	122,433	389,937
Provision for doubtful accounts and credit losses Pension and severance costs, less payments Losses on disposal of fixed assets Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	122,433	389,937
Pension and severance costs, less payments Losses on disposal of fixed assets Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others		
Losses on disposal of fixed assets Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	527	259,096
Deferred income taxes Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others		470
Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	444	136
Equity in earnings of affiliated companies Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	1,500	(62,871
Changes in operating assets and liabilities, and other Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	4,419	2,004
Net cash provided by operating activities Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	(2,089)	10,502
Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	215,218	186,234
Additions to finance receivables Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	798,172	717,120
Collection of and proceeds from sales of finance receivables Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others		
Additions to fixed assets excluding equipment leased to others Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	(16,644,139)	(13,318,620
Additions to equipment leased to others Proceeds from sales of fixed assets excluding equipment leased to others	15,095,380	13,047,393
Proceeds from sales of fixed assets excluding equipment leased to others	(8,148)	(6,064
to others	(1,141,694)	(877,904
Proceeds from sales of equipment leased to others	10,948	6,101
	294,937	472,853
Purchases of marketable securities and security investments	(215,316)	(217,688
Proceeds from sales of and maturity of marketable securities and security investments	198,044	180,316
Changes in investments and other assets, and other	23,024	(2,092
Net cash used in investing activities	(2,386,964)	(715,704
Cash flows from financing activities:		
Proceeds from issuance of long-term debt	3,364,351	3,030,029
Payments of long-term debt	(2,156,709)	(2,580,637
Increase in short-term borrowings	370,293	239,462
Net cash provided by financing activities	1,577,935	688,854
Effect of exchange rate changes on cash and cash equivalents	(19,354)	(49,579
Net increase (decrease) in cash and cash equivalents	(30,211)	640,69
Cash and cash equivalents at beginning of year	185,657	155,446
		•
Cash and cash equivalents at end of year	155,446	796,137

(Consolidated)		
Effect of exchange rate changes on cash and cash equivalents	(84,759)	(129,793)
Net increase (decrease) in cash and cash equivalents	(271,832)	815,733
Cash and cash equivalents at beginning of year	1,900,379	1,628,547
Cash and cash equivalents at end of year	1,628,547	2,444,280

Note: In the Consolidated Statements of Cash Flows, cash and cash equivalents include cash on hand, bank deposits that can be withdrawn at any time and short-term investments that can be converted into cash at any time and carry minimal risk of change in value.

#### (iii) Geographic information

#### FY2008 (As of and for the year ended March 31, 2008)

(Amount: million yen)							
	Japan	North America	Europe	Asia	Other	Intersegment Elimination and/or Unallocated Amount	Consolidated
Net revenues:							
(1) Sales to external customers	8,418,620	9,248,950	3,802,814	2,790,987	2,027,869	_	26,289,240
(2) Intersegment sales	6,897,192	174,308	190,620	329,839	266,268	(7,858,227)	—
Total	15,315,812	9,423,258	3,993,434	3,120,826	2,294,137	(7,858,227)	26,289,240
Operating expenses	13,875,526	9,117,906	3,851,863	2,864,470	2,150,159	(7,841,059)	24,018,865
Operating income	1,440,286	305,352	141,571	256,356	143,978	(17,168)	2,270,375
Assets	12,883,255	10,779,947	3,125,572	1,792,681	1,703,533	2,173,332	32,458,320

#### FY2009 (As of and for the year ended March 31, 2009)

(Amount: million y						nt: million yen)	
	Japan	North America	Europe	Asia	Other	Intersegment Elimination and/or Unallocated Amount	Consolidated
Net revenues:							
(1) Sales to external customers	7,471,916	6,097,676	2,889,753	2,450,412	1,619,813	_	20,529,570
(2) Intersegment sales	4,714,821	125,238	123,375	268,917	263,087	(5,495,438)	—
Total	12,186,737	6,222,914	3,013,128	2,719,329	1,882,900	(5,495,438)	20,529,570
Operating expenses	12,424,268	6,613,106	3,156,361	2,543,269	1,795,252	(5,541,675)	20,990,581
Operating income (loss)	(237,531)	(390,192)	(143,233)	176,060	87,648	46,237	(461,011)
Assets	11,956,431	10,685,466	2,324,528	1,547,890	1,446,505	1,101,217	29,062,037

Note: 1.Unallocated corporate assets included under "Intersegment Elimination and/or Unallocated Amount" for FY2008 and FY2009 are 4,352,498 million yen and 3,225,901 million yen, respectively, and consist primarily of funds such as cash and cash equivalents, marketable securities and portion of security investments held by TMC.

2."Other" consists of Central and South America, Oceania and Africa.

#### (iv) Overseas Sales

#### FY2008 (For the year ended March 31, 2008)

					(Amount: million yen)
	North America	Europe	Asia	Other	Total
I Overseas sales	9,606,481	3,746,362	2,968,460	3,831,739	20,153,042
II Consolidated sales	—		_	_	26,289,240
III Ratio of overseas sales	%	%	%	%	%
to consolidated sales	36.5	14.3	11.3	14.6	76.7

#### FY2009 (For the year ended March 31, 2009)

	North America	Europe	Asia	Other	Total
I Overseas sales	6,294,230	2,861,351	2,530,352	3,421,881	15,107,814
II Consolidated sales	_	_	_	_	20,529,570
III Ratio of overseas sales	%	%	%	%	%
to consolidated sales	30.7	13.9	12.3	16.7	73.6

Note: "Other" consists of Central and South America, Oceania, Africa and the Middle East, etc.

(Amount: million yen)

## 7. Unconsolidated Financial Statements

## (1) Balance Sheets

			(Amount: million yen
	FY2008 (As of March 31, 2008)	FY2009 (As of March 31, 2009)	Increase (Decrease)
Assets			
Current assets			
Cash and deposits	59,558	24,067	(35,491)
Trade accounts receivable	1,211,134	565,881	(645,253)
Marketable securities	1,063,032	1,223,909	160,877
Finished goods	141,468	89,164	(52,304
Work in process	92,693	112,289	19,596
Raw materials and Supplies	51,102	77,856	26,754
Income taxes receivable	_	205,275	205,275
Short-term loans	515,159	732,141	216,982
Deferred tax assets	262,688	219,710	(42,978
Others	619,807	296,882	(322,925
Less: allowance for doubtful accounts	(10,600)	(5,800)	4,800
Total current assets	4,006,044	3,541,378	(464,666
Fixed assets			·
Property, plant and equipment			
Buildings, net	418,457	437,187	18,730
Structures, net	49,788	50,760	972
Machinery and equipment, net	370,800	405,650	34,850
Vehicle and delivery equipment, net	26,882	23,048	(3,834
Tools, furniture and fixtures, net	109,694	106,928	(2,766
Land	393,312	393,454	142
Construction in progress	94,732	82,070	(12,662
Total property, plant and equipment	1,463,669	1,499,100	35,431
Investments and other assets			
Investments in securities	2,318,707	1,418,415	(900,292
Investments in subsidiaries and affiliates	1,979,011	1,958,143	(20,868
Long-term loans	442,706	397,882	(44,824
Deferred tax assets	45,549	176,307	130,758
Others	202,614	195,035	(7,579
Less: allowance for doubtful accounts	(22,500)	(22,600)	(100
Total investments and other assets	4,966,090	4,123,183	(842,907
Total fixed assets	6,429,760	5,622,283	(807,477
Total assets	10,435,805	9,163,662	(1,272,143)

(Unconsolidated financial information has been prepared in accordance with accounting principles generally accepted in Japan)

	FY2008	FY2009	Increase
	(As of March 31, 2008)	(As of March 31, 2009)	(Decrease)
Liabilities			
Current liabilities			
Trade notes payable	1,216	585	(631)
Trade accounts payable	1,060,961	520,731	(540,230)
Current portion of bonds	100,000	—	(100,000)
Other payables	466,544	376,129	(90,415)
Income taxes payable	180,512	—	(180,512)
Accrued expenses	504,426	448,887	(55,539)
Deposits received	245,318	122,901	(122,417)
Others	12,706	14,482	1,776
Total current liabilities	2,571,686	1,483,718	(1,087,968)
Long-term liabilities			
Bonds	250,000	450,000	200,000
Long-term borrowings	-	300,000	300,000
Allowance for retirement benefits	279,219	274,445	(4,774)
Others	32,497	3,581	(28,916)
Total long-term liabilities	561,716	1,028,026	466,310
Total liabilities	3,133,403	2,511,745	(621,658)
Net assets			
Shareholders' equity			
Common stock	397,049	397,049	_
Capital surplus			
Capital reserve	416,970	416,970	_
Other capital surplus	_	1,287	1,287
Total capital surplus	416,970	418,258	1,287
Retained earnings			
Legal reserve	99,454	99,454	_
Other retained earnings			
Reserve for losses on overseas investments	71	25	(46)
Reserve for special depreciation	2,453	2,573	120
Reserve for reduction of acquisition cost of fixed assets	8,497	8,451	(46)
General reserve	6,340,926	6,340,926	_
Retained earnings carried forward	934,004	550,634	(383,370)
Total retained earnings	7,385,407	7,002,065	(383,342)
Less: treasury stock	(1,212,681)	(1,279,189)	(66,508)
Total shareholders' equity	6,986,746	6,538,184	(448,562)
Valuation and translation adjustments			
Net unrealized gains on other securities	310,604	106,158	(204,445)
Deferred hedge gains or losses	867	517	(349)
Total valuation and translation adjustments	311,472	106,676	(204,795)
Stock acquisition rights	4,183	7,055	2,872
Total net assets	7,302,401	6,651,917	(650,484)
Total liabilities and net assets	10,435,805	9,163,662	(1,272,143)

## (2) Statements of Income

			(Amount: million yen)
	FY2008 (April 1, 2007 through March 31, 2008)	FY2009 (April 1, 2008 through March 31, 2009)	Increase (Decrease)
Net revenues	12,079,264	9,278,483	(2,800,781)
Cost of sales	9,779,276	8,332,566	(1,446,710)
Gross profit	2,299,987	945,917	(1,354,070)
Selling, general and administrative expenses	1,191,387	1,133,836	(57,551)
Operating income (loss)	1,108,600	(187,918)	(1,296,518)
Non-operating income			
Interest income	65,072	58,548	(6,524)
Dividend income	375,554	388,925	13,371
Others	120,920	193,409	72,489
Total non-operating income	561,548	640,884	79,336
Non-operating expenses			
Interest expenses	11,776	7,858	(3,918)
Others	77,745	262,511	184,766
Total non-operating expenses	89,522	270,370	180,848
Ordinary income	1,580,626	182,594	(1,398,032)
Income before income taxes	1,580,626	182,594	(1,398,032)
Income taxes – current	399,300	23,500	(375,800)
Income taxes – deferred	43,182	102,444	59,262
Net income	1,138,144	56,649	(1,081,495)

## (3) Changes in net assets

		(Amount: million yen)
	FY2008 (April 1, 2007 through March 31, 2008)	FY2009 (April 1, 2008 through March 31, 2009)
Shareholders' equity		
Common stock		
Balance at the end of previous period	397,049	397,049
Balance at the end of current period	397,049	397,049
Capital surplus		
Capital reserve		
Balance at the end of previous period	416,970	416,970
Balance at the end of current period	416,970	416,970
Other capital surplus		
Balance at the end of previous period	407	-
Changes of items during the period		
Reissuance of common stock	231	1,287
Retirement of common stock	(638)	_
Total changes of items during the period	(407)	1,287
Balance at the end of current period	—	1,287
Total capital surplus		
Balance at the end of previous period	417,378	416,970
Changes of items during the period		
Reissuance of common stock	231	1,287
Retirement of common stock	(638)	
Total changes of items during the period	(407)	1,287
Balance at the end of current period	416,970	418,258
Retained earnings		
Legal reserve		
Balance at the end of previous period	99,454	99,454
Balance at the end of current period	99,454	99,454
Other retained earnings		
Reserve for losses on overseas investments		
Balance at the end of previous period	117	71
Changes of items during the period		
Reversal of reserve for losses on overseas investments	(46)	(46)
Total changes of items during the period	(46)	(46)
Balance at the end of current period	71	25
Reserve for special depreciation		
Balance at the end of previous period	3,228	2,453
Changes of items during the period		
Appropriation to reserve for special depreciation	493	1,031
Reversal of reserve for special depreciation	(1,269)	(910)
Total changes of items during the period	(775)	120
Balance at the end of current period	2,453	2,573

#### TOYOTA MOTOR CORPORATION FY2009 Financial Summary

(Unconsolidated financial information has been prepared in accordance with accounting principles generally accepted in Japan)

		(Amount: million yen)
	FY2008 (April 1, 2007 through March 31, 2008)	FY2009 (April 1, 2008 through March 31, 2009)
Reserve for reduction of acquisition cost of fixed assets		
Balance at the end of previous period	7,554	8,497
Changes of items during the period Appropriation to reserve for reduction of acquisition cost	970	_
of fixed assets Reversal of reserve for reduction of acquisition cost of fixed assets	(27)	(46)
Total changes of items during the period	943	(46)
Balance at the end of current period	8,497	8,451
General reserve	-,	-,
Balance at the end of previous period	5,740,926	6,340,926
Changes of items during the period	0,110,020	0,010,020
Appropriation to general reserve	600,000	_
Total changes of items during the period	600,000	_
		0.040.000
Balance at the end of current period	6,340,926	6,340,926
Retained earnings carried forward		
Balance at the end of previous period	1,483,862	934,004
Changes of items during the period		
Reversal of reserve for losses on overseas investments	46	46
Appropriation to reserve for special depreciation	(493)	(1,031)
Reversal of reserve for special depreciation Appropriation to reserve for reduction of acquisition cost	1,269	910
of fixed assets Reversal of reserve for reduction of acquisition cost of fixed assets	(970) 27	
Appropriation to general reserve	(600,000)	_
Dividends paid	(430,859)	(439,991)
Net income	1,138,144	56,649
Retirement of common stock	(657,021)	
Total changes of items during the period	(549,858)	(383,370)
Balance at the end of current period	934,004	550,634
Total retained earnings Balance at the end of previous period	7,335,143	7,385,407
Changes of items during the period Dividends paid	(430,859)	(439,991)
Net income	1,138,144	(433,331) 56,649
Retirement of common stock	(657,021)	50,043
Total changes of items during the period		(383 343)
	50,264	(383,342)
Balance at the end of current period	7,385,407	7,002,065
Treasury stock		
Balance at the end of previous period	(1,555,847)	(1,212,681)
Changes of items during the period		
Purchase of common stock	(317,595)	(73,901)
Reissuance of common stock	3,101	7,393
Retirement of common stock	657,660	
Total changes of items during the period	343,166	(66,508)
Balance at the end of current period	(1,212,681)	(1,279,189)

#### TOYOTA MOTOR CORPORATION FY2009 Financial Summary

(Unconsolidated financial information has been prepared in accordance with accounting principles generally accepted in Japan)

	FY2008	(Amount: million yer FY2009			
	(April 1, 2007 through March 31, 2008)	(April 1, 2008 through March 31, 2009)			
Total shareholders' equity					
Balance at the end of previous period	6,593,724	6,986,746			
Changes of items during the period					
Dividends paid	(430,859)	(439,991			
Net income	1,138,144	56,649			
Purchase of common stock	(317,595)	(73,901			
Reissuance of common stock	3,332	8,681			
Total changes of items during the period	393,022	(448,562			
Balance at the end of current period	6,986,746	6,538,184			
Valuation and translation adjustments					
Net unrealized gains on other securities					
Balance at the end of previous period	554,947	310,604			
Changes of items during the period					
Net changes of items other than shareholders' equity	(244,343)	(204,445			
Total changes of items during the period	(244,343)	(204,445			
Balance at the end of current period	310,604	106,158			
Deferred hedge gains or losses					
Balance at the end of previous period	760	867			
Changes of items during the period					
Net changes of items other than shareholders' equity	107	(349			
Total changes of items during the period	107	(349			
Balance at the end of current period	867	517			
Total valuation and translation adjustments					
Balance at the end of previous period	555,708	311,472			
Changes of items during the period					
Net changes of items other than shareholders' equity	(244,236)	(204,795			
Total changes of items during the period	(244,236)	(204,795			
Balance at the end of current period	311,472	106,676			
Stock acquisition rights					
Balance at the end of previous period	1,171	4,183			
Changes of items during the period					
Net changes of items other than shareholders' equity	3,012	2,872			
Total changes of items during the period	3,012	2,872			
Balance at the end of current period	4,183	7,055			
Total net assets					
Balance at the end of previous period	7,150,603	7,302,401			
Changes of items during the period	, ,	,, -			
Dividends paid	(430,859)	(439,991			
Net income	1,138,144	56,649			
Purchase of common stock	(317,595)	(73,901			
Reissuance of common stock	3,332	8,68			
Net changes of items other than shareholders' equity	(241,224)	(201,922			
Total changes of items during the period	151,798	(650,484			
Balance at the end of current period	7,302,401	6,651,917			

## (4) Events and Conditions which Indicate there could be Substantial Doubt about Going Concern Assumption

None

## Supplemental Material for Financial Results for FY2009 (Consolidated)

<u>< U.S. GAAP ></u>

	FY2008					FY2009					FY2010
	1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	4Q (2008/1-3)	12 months ('07/4-'08/3)	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months ('08/4-'09/3)	Forecast ('09/4-'10/3)
Vehicle Production (thousands of units)	2,090	2,004	2,201	2,252	8,547	2,137	1,952	1,751	1,211	7,051	
(Japan) - including Daihatsu & Hino	1,239	1,190	1,358	1,373	5,160	1,252	1,198	1,088	716	4,255	
[Daihatsu]	[ 194 ]	[ 182 ]	[ 197 ]	[ 212 ]	[ 785 ]	[ 197 ]	[ 190 ]	[ 193 ]	[ 191 ]	[ 771]	
[Hino]	[ 26]	[ 27]	[ 28]	[ 30]	[ 111 ]	[ 28]	[ 29]	[ 21]	[ 13]	[ 91]	
(Overseas) - including Daihatsu & Hino	851	814	843	879	3,387	885	754	663	495	2,796	
[Daihatsu]	[ 17]	[ 17]	[ 19]	[ 27]	[ 80 ]	[ 34]	[ 36]	[ 29]	[ 25]	[ 124 ]	
[Hino]	[ - ]	[ - ]	[ - ]	[ - ]	[ - ]	[ - ]	[ - ]	[ - ]	[ - ]	[ - ]	
North America	340	306	300	322	1,268	326	237	208	148	919	
Europe	184	157	183	187	711	168	126	99	89	482	
Asia	220	237	241	263	961	263	259	250	176	947	
Central and South America	38	41	40	31	150	40	44	37	29	151	
Oceania	35	42	39	33	149	38	38	31	23	130	
Africa	34	31	40	43	148	50	50	38	30	167	
Vehicle Sales (thousands of units)	2,162	2,139	2,281	2,331	8,913	2,186	2,064	1,838	1,479	7,567	6,500
(Japan) - including Daihatsu & Hino	500	506	541	641	2,188	512	504	465	464	1,945	1,920
[Daihatsu]	[ 140 ]	[ 128 ]	[ 129 ]	[ 174 ]	[ 571]	[ 145 ]	[ 142 ]	[ 140 ]	[ 162 ]	[ 589]	[ 550 ]
[Hino]	[9]	[ 13]	[ 11]	[ 13]	[ 46]	[9]	[ 11]	[ 8]	[ 7]	[ 35]	[ 30]
(Overseas) - including Daihatsu & Hino	1,662	1,633	1,740	1,690	6,725	1,674	1,560	1,373	1,015	5,622	4,580
[Daihatsu]	[ 52]	[ 52]	[ 51]	[ 59]	[ 214 ]	[ 59]	[ 57]	[ 45]	[ 33]	[ 194 ]	[ 140 ]
[Hino]	[ 16]	[ 15]	[ 17]	[ 17]	[ 65 ]	[ 19]	[ 17]	[ 16]	[ 11]	[ 63 ]	[ 50 ]
North America	762	735	756	705	2,958	729	629	521	334	2,212	1,860
Europe	333	302	308	341	1,284	301	277	235	248	1,062	920
Asia	222	230	241	263	956	262	247	222	173	905	760
Central and South America	77	82	91	70	320	85	82	67	45	279	190
Oceania	70	70	74	75	289	81	68	62	50	261	240
Africa	77	75	85	77	314	77	81	79	52	289	200
Middle East	120	136	183	158	597	137	174	185	111	606	410
Other	1	3	2	1	7	2	2	2	2	8	
Total Retail Unit Sales (thousands of units)	2,365	2,336	2,316	2,413	9,430	2,406	2,233	1,920	1,768	8,327	
Housing Sales (units)	853	1,412	1,195	1,971	5,431	916	1,520	1,501	1,505	5,442	5,400

## Supplemental Material for Financial Results for FY2009 (Consolidated)

<u>< U.S. GAAP ></u>

/		FY2008					FY2009				T	FY2010
		000										
		1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	4Q (2008/1-3)	12 months ('07/4-'08/3)	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months ('08/4-'09/3)	Forecast ('09/4-'10/3)
ore	ign Exchange Rates											as premise:
Ye	en to US Dollar	121	118	113	105	114	105	108	96	94	101	95
Ye	en to Euro	163	162	164	158	162	163	162	127	122	144	125
Mark	ket Share (Japan)											approximately
	oyota xcluding Mini-Vehicles) (%)	46.1	44.8	47.7	44.3	45.6	47.4	44.8	48.2	44.8	46.0	46%
To	oyota, Daihatsu and Hino Including Mini-Vehicles) (%)	42.1	41.3	43.4	41.3	42.0	43.6	41.5	43.7	41.0	42.4	
	ber of Employees	308,409	309,797	312,854	316,121	316,121	323,650	324,537	322,045	320,808	320,808	Note 1)
let R	Revenues (billions of yen)	6,522.6	6,489.6	6,709.9	6,567.1	26,289.2	6,215.1	5,975.3	4,802.8	3,536.3	20,529.5	16,500.0
Ge	eographic Information											
	Japan	3,662.9	3,653.9	3,984.8	4,014.2	15,315.8	3,660.8	3,546.5	3,014.1	1,965.3	12,186.7	
	North America	2,510.9	2,399.0	2,369.8	2,143.5	9,423.2	2,091.1	1,861.9	1,339.0	930.9	6,222.9	/
	Europe	1,019.0	1,001.6	983.1	989.7	3,993.4	916.2	867.7	660.5	568.7	3,013.1	
	Asia	720.1	785.2	811.2	804.4	3,120.9	798.3	827.7	683.9	409.5	2,719.4	
	Other	559.7	569.2	641.2	524.0	2,294.1	628.7	592.7	381.5	280.0	1,882.9	
- -	Elimination	-1,950.0	-1,919.3	-2,080.2	-1,908.7	-7,858.2	-1,880.0	-1,721.2	-1,276.2	-618.1	-5,495.5	
ы	usiness Segment	6.044.0	E 005 0	6 400 4	6 057 0	04 477 0	E 700 0	E 400 0	4.044.4	2 000 0	10 504 7	
	Automotive	6,014.3	5,925.3	6,180.4	6,057.3	24,177.3	5,720.9	5,439.8	4,311.1	3,092.9	18,564.7	
	Financial Services	378.6	406.7	391.7	321.3	1,498.3	363.1	374.6	346.6	293.2	1,377.5	
	All Other	293.0	321.0	333.6	399.3	1,346.9	288.2	314.2	294.3	288.2	1,184.9	
	Elimination	-163.3	-163.4	-195.8	-210.8	-733.3	-157.1	-153.3	-149.2	-138.0	-597.6	/
pera	ating Income (billions of yen)	675.4	596.7	601.5	396.7	2,270.3	412.5	169.5	-360.6	-682.5	-461.0	-850.0
(0	perating Income Ratio) (%)	( 10.4 )	( 9.2 )	( 9.0)	( 6.0 )	( 8.6 )	( 6.6 )	( 2.8 )	( -7.5 )	( -19.3 )	( -2.2 )	( -5.2 )
Ge	eographic Information											
	Japan	396.6	376.7	389.4	277.6	1,440.3	217.1	104.6	-164.2	-395.0	-237.5	/
	North America	160.2	93.9	63.6	-12.4	305.3	69.1	-34.9	-247.4	-177.0	-390.2	
	Europe	38.5	29.8	34.0	39.2	141.5	20.3	-11.5	-43.4	-108.7	-143.3	
	Asia	49.6	67.1	64.3	75.4	256.4	69.3	67.8	40.5	-1.6	176.1	
	Other	38.6	33.1	49.9	22.3	143.9	44.5	34.6	33.5	-25.1	87.6	
	Elimination	-8.1	-3.9	0.3	-5.4	-17.1	-7.8	8.9	20.4	24.9	46.3	
Вι	usiness Segment											
	Automotive	622.1	559.5	567.8	422.5	2,171.9	332.3	133.6	-232.7	-628.1	-394.8	
	Financial Services	48.3	29.5	20.9	-12.2	86.5	79.1	28.1	-123.9	-55.4	-72.0	
	All Other	4.1	6.0	11.8	11.1	33.0	2.9	8.9	0.0	-1.9	9.9	/
	Elimination	0.9	1.7	1.0	-24.7	-21.1	-1.8	-1.1	-4.0	2.9	-4.1	/
	ne before income taxes	739.0	623.2	652.7	422.3	2,437.2	453.0	183.4	-282.1	-914.7	-560.4	-850.0
Incor	ons of yen) me before income	( 11.3 )				·	(7.3)				( -2.7 )	( -5.2 )
	s Ratio) (%) y in Earnings	( 1.3 )	. 3.0 )	, 3.1)	, 0.4 )	( 3.5 )	( 7.5 )	, 3.1)	. 5.5 )		. 2.1)	( 0.2)
of Affi	filiated Companies	81.8	63.3	79.1	45.9	270.1	95.0	49.1	2.3	-103.8	42.7	
	ncome (billions of yen)	491.5	450.9	458.6	316.8	1,717.8	353.6	139.8	-164.7	-765.8	-437.0	-550.0 (1
	Income Ratio) (%)	( 7.5 )					( 5.7 )			( -21.7 )		( -3.3 )
	eholder Return	, 1.5 )	( 0.3 )	, 0.0 )	, +.0 )	, 0.0)	, 3.7)	( 2.0)	. 3.4 )	( 21.7)	<u>(</u> <u></u> )	( 0.0)
	ash Dividends		007.0		000.0	440.0		000 7		400 7	040 5	) /
	illions of yen) Cash Dividends	-	207.0	-	236.2	443.2	-	203.7	-	109.7	313.5	(Note 3)
1	Per share (yen)	-	65	-	75	140	-	65	-	35	100	
	Payout Ratio (%)	-	22.0	-	30.6	25.9	-	41.4	-	-	-	
(bi	alue of shares repurchased illions of yen)	62.9	36.5	92.0	125.6	317.0	-	69.9	-	2.8	72.8	
	umber of shares canceled housands)	-	-	-	162,000	162,000	-	-	-	-	-	
Jumb	per of Outstanding Shares	3,609,997	3,609,997	3,609,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	/
	isands)	3,003,331	5,005,557	3,003,331	5,777,337	0,777,001	0,777,001	5,777,337	5,777,337	5,771,331	5,777,337	1/

## Supplemental Material for Financial Results for FY2009 (Consolidated)

< U.S. GAAP >

$\sim$	<	FY2008					FY2009	-					FY2010
		1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	4Q (2008/1-3)	12 months ('07/4-'08/3)	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months ('08/4-'09/3)		Forecast ('09/4-'10/3)
	DExpenses ons of yen)	229.0	217.3	246.8	265.7	958.8	234.2	243.5	215.4	210.9	904.0		820.0
	reciation Expenses ons of yen)	242.9	260.7	244.5	294.3	1,042.4	245.3	275.6	270.1	281.1	1,072.1	(Note 4)	1,000.0
G	eographic Information												
	Japan	144.8	156.3	145.2	166.8	613.1	147.6	172.9	183.4	195.3	699.2		660.0
	North America	44.3	46.1	44.3	68.8	203.5	44.2	46.9	40.3	46.0	177.4		180.0
	Europe	24.2	26.5	24.3	26.0	101.0	23.8	25.7	18.8	13.6	81.9		70.0
	Asia	19.8	20.7	20.2	20.5	81.2	19.0	19.4	19.9	16.7	75.0		60.0
	Other	9.8	11.1	10.5	12.2	43.6	10.7	10.7	7.7	9.5	38.6		30.0
	ital Expenditures ons of yen)	254.0	371.6	360.7	493.9	1,480.2	268.4	357.1	301.9	375.1	1,302.5	(Note 4)	830.0
G	eographic Information												
	Japan	135.7	214.9	207.9	304.6	863.1	148.9	211.6	190.3	245.7	796.5		530.0
	North America	68.1	91.1	71.7	103.4	334.3	73.3	87.7	64.2	69.7	294.9		140.0
	Europe	15.6	26.1	41.1	33.1	115.9	20.3	30.2	31.1	30.3	111.9		50.0
	Asia	22.6	22.8	25.3	37.7	108.4	12.7	20.6	10.2	13.6	57.1		70.0
	Other	12.0	16.7	14.7	15.1	58.5	13.2	7.0	6.1	15.8	42.1		40.0
	I Liquid Assets ons of yen)					4,215.4					3,324.1	(Note 5)	/
	e Cash Flow ons of yen)					751.5					231.5	(Note 6)	
Tota	Assets (billions of yen)	34,184.7	33,890.6	34,499.7	32,458.3	32,458.3	34,185.5	32,898.6	29,591.0	29,062.0	29,062.0		
	reholders' Equity ons of yen)	12,285.2	12,381.2	12,497.3	11,869.5	11,869.5	12,253.0	11,927.0	10,803.2	10,061.2	10,061.2		
Retu	ırn on Equity (%)	16.3	14.6	14.7	10.4	14.5	11.7	4.6	-5.8	-29.4	-4.0		
Retu	ırn on Asset (%)	5.9	5.3	5.4	3.8	5.3	4.2	1.7	-2.1	-10.4	-1.4		/
Sub	ber of Consolidated sidiaries	$\nearrow$				530					529		
	f Affil. Accounted Inder the Equity nod					55					56		
Analysis of Net Income for FY2009 Cautionary Statement with Respect to Forward-Looking Statements													

	nalysis of Net Income for FY2009 Q & 12 months	4Q	12 months			
(b	illions of yen, approximately)	(2009/1-3)	('08/4-'09/3)			
Ef	fects of Marketing Activities	-830.0	-1,480.0			
C	ost Reduction Efforts	40.0	0.0			
	From Engineering	20.0	-80.0			
	From Manufacturing and Logistics	20.0	80.0			
Ef	fects of Changes in Exchange Rates	-210.0	-760.0			
In	creases in Expenses, etc	-79.2	-491.3			
	(Changes in Operating Income)	-1,079.2	-2,731.3			
N	on-operating Income	-257.8	-266.3			
Ed	quity in Earnings of Affiliated Companies	-149.7	-227.4			
	come Taxes , Minority Interest in onsolidated Subsidiaries	404.1	1,070.2			
	(Changes in Net Income)	-1,082.6	-2,154.8			
-						

This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe, Asia and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the euro, the Australian dollar, the Canadian dollar and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (vi) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

## Supplemental Material for Financial Results for FY2009 (Unconsolidated)

< Japan GAAP >

FY2008					_	FY2009						FY2010		
					1									
	1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	4Q (2008/1-3)	12 months ('07/4-'08/3)	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months ('08/4-'09/3)		Forecast ('09/4-'10/3)		
Domestic vehicle production (thousands of units)	1,018	982	1,133	1,131	4,264	1,027	980	874	512	3,393		2,940		
Overseas vehicle production (thousands of units)	1,084	1,070	1,129	1,141	4,424	1,164	998	895	653	3,710		3,360		
Vehicle Sales (thousands of units)	1,021	987	1,148	1,147	4,303	1,033	992	915	539	3,479		3,010		
Domestic	358	371	410	456	1,595	368	354	322	296	1,340		1,350		
Exports	663	616	738	691	2,708	665	638	593	243	2,139		1,660		
North America	326	307	350	321	1,304	310	273	268	77	928		690		
Europe	114	94	103	116	427	117	108	80	46	351		340		
Asia	35	36	48	45	164	48	44	32	17	141		120		
Central and South America	30	31	33	25	119	26	25	22	6	79		40		
Oceania	45	41	49	52	187	51	44	38	27	160		150		
Africa	39	33	37	33	142	35	32	41	17	125		80		
Middle East	72	72	117	98	359	76	110	110	51	347		240		
Other	2	2	1	1	6	2	2	2	2	8				
Housing Sales (units)	732	1,160	1,198	1,532	4,622	771	1,278	1,342	944	4,335		4,400		
Net Revenues (billions of yen)	2,908.8	2,828.3	3,238.4	3,103.7	12,079.2	2,890.5	2,758.7	2,292.2	1,337.0	9,278.4		7,800.0		
Domestic	793.7	820.4	935.2	1,000.5	3,549.8	859.9	816.6	740.6	642.7	3,059.8				
Exports	2,115.1	2,007.9	2,303.2	2,103.2	8,529.4	2,030.6	1,942.1	1,551.6	694.2	6,218.5				
Operating Income (billions of yen) 324.6		285.1	299.0	199.9	1,108.6	173.5	79.0	-149.2	-291.2	-187.9		-630.0		
(Operating Income Ratio) (%)	( 11.2 )	( 10.1 )	( 9.2 )	( 6.4 )	( 9.2 )	( 6.0 )	( 2.9 )	( -6.5 )	( -21.8 )	( -2.0 )		( -8.1 )		
Ordinary Income (billions of yen)	511.0	341.4	498.7	229.5	1,580.6	401.4	193.8	-83.4	-329.3	182.5		-370.0		
(Ordinary Income Ratio) (%)	( 17.6 )	( 12.1 )	( 15.4 )	(7.4)	( 13.1 )	( 13.9 )	(7.0)	( -3.6 )	( -24.6 )	( 2.0 )		( -4.7 )		
Net Income (billions of yen)	361.5	240.4	375.1	161.1	1,138.1	321.1	151.1	-6.4	-409.2	56.6		-180.0		
(Net Income Ratio) (%)	( 12.4 )	( 8.5 )	( 11.6 )	( 5.2 )	( 9.4 )	( 11.1 )	( 5.5 )	( -0.3 )	( -30.6 )	( 0.6 )		( -2.3 )		
R&D Expenses (billions of yen)	194.1	184.6	213.6	226.2	818.5	199.6	208.8	182.0	179.4	769.8		700.0		
Depreciation Expenses (billions of yen)	72.8	77.7	63.3	63.6	277.4	68.8	76.8	79.6	89.7	314.9		310.0		
Capital Expenditures (billions of yen)	49.0	94.7	90.1	167.4	401.2	64.5	92.6	93.3	118.7	369.1		200.0		
Analysis of Net Income for FY2009 4Q 8	12 months	4Q	10	Caut	ionary Statemer	t with Respect	to Forward-Lool	king Statements	3					
(billions of yen, approximately)		4Q (2009/1-3)	12 months ('08/4-'09/3)						reflect Toyota's plans and expectations. s of future performance and involve known and unknown risks,					
Effects of Marketing Activities		-440.0	-580.0	unce	rtainties and oth	er factors that r	nay cause Toyo	ta's actual resu	lts, performance	e, achievements nts or financial p	or fina	ancial		
Cost Reduction Efforts		50.0	40.0	dema	and affecting, an	d the competitiv	e environment	in, the automoti	ve markets in J	in economic cor apan, North Am	erica,	Europe, Asia		
From Engineering		40.0	0.0	the v	alue of the Japa	nese yen, the L	J.S. dollar, the e	uro, the Austral	ian dollar, the C	rates, particulari Canadian dollar a al expenditures	and the	British		
From Manufacturing and Logistics		10.0	40.0	times	planned by ma	nagement; (iv)	changes in the l	aws, regulation	s and governme	ent policies in the ations and gove	e mark	ets in which		
Effects of Changes in Exchange Rates	Effects of Changes in Exchange Rates -			relati	ng to trade, env	ironmental prote	ection, vehicle e	missions, vehic	le fuel economy	and vehicle sate	fety, as	well as		
Increases in Expenses, etc		48.9	-66.5	future Toyo	e litigation and o ta's ability to tim	ther legal proce	edings; (v) polit d achieve marke	ical instability in at acceptance of	the markets in f new products;	which Toyota o and (vii) fuel sh	perate ortage	s; (vi) s or		
(Changes in Operating Income)		-491.1	-1,296.5	empl	oyment of labor	in the major ma	rkets where To	yota purchases	materials, com	ruptions to, or di ponents and sup				
Non-operating Income		-67.7	-101.6	A dis		and other fact	ors which may a	iffect Toyota's a	ictual results, pe	erformance, ach				
Income Taxes , etc		-11.5	316.6		rities and Excha			on on Point 20	-i, which is on i	file with the Unit	eu ola	100		
(Changes in Net Income)		-570.3	-1,081.5											

(Note 1) Shows the number of employees (excluding loan employees from Toyota and its consolidated subsidiaries ("Toyota") to outside Toyota

and including loan employees from outside Toyota to Toyota)

(Note 2) "Net income attributable to Toyota Motor Corporation", equivalent to "Net Income" up to FY2009

(Note 3) 2Q= Interim Dividend, 4Q= Year-end Dividend, FY= Annual Dividend

(Note 4) Figures for depreciation expenses and capital expenditures do not include vehicles in operating lease

(Note 5) Excludes financial subsidiaries

(Note 6) Calculation: Cash flows from operating activities + Cash flows from investing activities (excluding financial entities)