| Our | strategic priorities                 |  |   |
|-----|--------------------------------------|--|---|
| 1   | Loyal and satisfied retail customers | Current account switchers  | Retail customer satisfaction ('FRS') <sup>(1)</sup>           |
| 2   | 'Bank of Choice' for<br>UK companies | 1-in-4   | 61.7%   |
| 3   | Consistent profitability and         | We gained more customers than any other UK bank as part of the Current Account Switch Scheme ('CASS') since it launched in | Significantly improved customer satisfaction since June 2012. |
| 2   | a strong balance sheet               | Sentember 2013   |   |