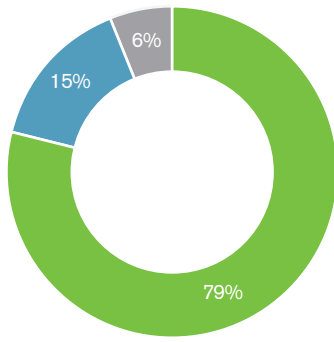
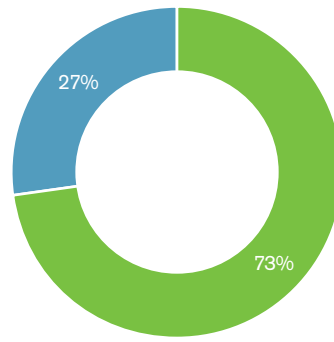


Our locations¹



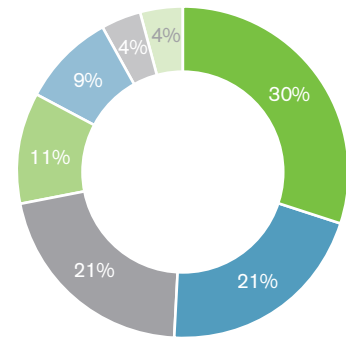
- West End £1,156.6 million
- City £211.9 million
- Southwark £87.0 million

Our business mix¹



- Office £1,065.6 million
- Retail £389.9 million

Tenant diversity¹

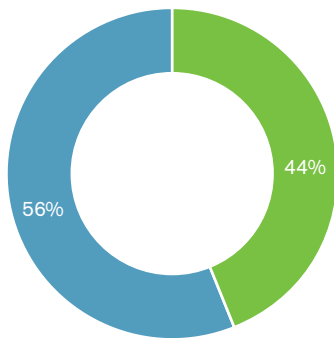


- Retailers and leisure
- Media and marketing
- Banking and finance
- Corporates
- Professional
- Government
- IT and telecoms

¹ Includes Group's share of joint ventures.

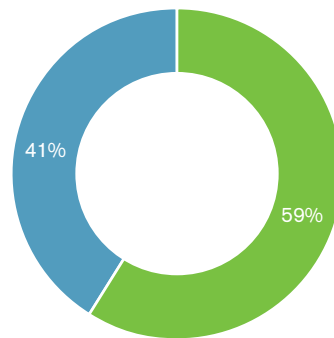
Joint venture business – contribution to the Group

Gross property assets¹



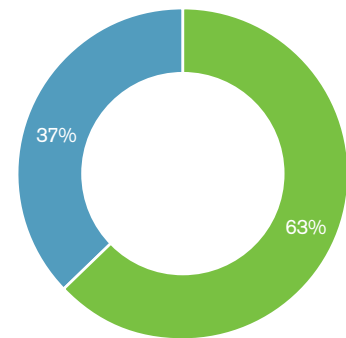
- Wholly-owned £866.9 million
- Joint ventures £1,117.8 million

Net assets²



- Wholly-owned £569.6 million
- Joint ventures £402.6 million

Net debt²



- Wholly-owned £285 million
- Joint ventures £166 million

¹ 100% values at 30 September 2010.
² GPE share.

Lease profile

		At 30 September 2010						
		Wholly-owned			Share of joint ventures			Total rental values £m
		Rent roll £m	Reversionary potential £m	Rental values £m	Rent roll £m	Reversionary potential £m	Rental values £m	
London	North of Oxford Street Office	23.9	(1.1)	22.8	3.5	0.9	4.4	27.2
	Retail	5.0	0.7	5.7	4.5	1.3	5.8	11.5
Rest of West End	Office	3.5	(0.1)	3.4	7.3	(0.4)	6.9	10.3
	Retail	2.6	0.4	3.0	5.2	–	5.2	8.2
Total West End		35.0	(0.1)	34.9	20.5	1.8	22.3	57.2
City and Southwark	Office	9.0	0.2	9.2	8.7	1.2	9.9	19.1
	Retail	0.9	0.5	1.4	0.3	–	0.3	1.7
Total City and Southwark		9.9	0.7	10.6	9.0	1.2	10.2	20.8
Total let portfolio		44.9	0.6	45.5	29.5	3.0	32.5	78.0
Voids				2.1			1.2	3.3
Premises under refurbishment				0.7			8.3	9.0
Total portfolio				48.3			42.0	90.3

Rent roll security, lease lengths and voids

		At 30 September 2010					
		Wholly-owned			Joint ventures		
		Rent roll secure for five years %	Weighted average lease length years	Voids %	Rent roll secure for five years %	Weighted average lease length years	Voids %
London	North of Oxford Street Office	52.7	6.5	3.0	18.9	2.6	2.6
	Retail	59.0	6.3	0.5	71.4	8.5	–
Rest of West End	Office	1.3	1.9	10.9	29.4	3.9	3.4
	Retail	4.0	2.7	16.8	76.6	11.7	0.9
Total West End		44.4	5.7	4.6	49.6	6.8	2.0
City and Southwark	Office	19.0	3.4	2.6	49.5	3.9	4.1
	Retail	72.2	9.2	–	35.6	4.5	–
Total City and Southwark		23.6	3.9	2.4	46.9	3.8	3.8
Total let portfolio		39.8	5.3	4.2	48.8	5.9	2.5

Rental values and yields

		At 30 September 2010							
		Wholly-owned		Joint ventures		Wholly-owned		Joint ventures	
		Average rent £psf	Average ERV £psf	Average rent £psf	Average ERV £psf	Initial yield %	True equivalent yield %	Initial yield %	True equivalent yield %
London	North of Oxford Street Office	45	43	22	38	4.7	5.3	4.1	5.2
	Retail	36	41	61	78	4.2	5.1	5.0	5.1
Rest of West End	Office	33	34	36	33	3.0	4.0	5.5	5.5
	Retail	52	60	47	47	3.3	4.6	4.8	5.0
Total West End		42	42	39	41	4.3	5.0	4.9	5.2
City and Southwark	Office	30	30	31	35	6.1	6.1	5.8	6.5
	Retail	21	34	34	39	4.6	6.7	4.0	6.5
Total City and Southwark		29	30	31	35	5.9	6.1	5.7	6.5
Total portfolio		38	39	36	39	4.6	5.2	5.1	5.6

The Group views effective risk management as integral to the delivering of superior returns to shareholders. Principal risks and uncertainties facing the business and the processes through which the Company aims to manage those risks are:

Risk and impact	Mitigation
Market risk	
Central London real estate market underperforms other UK property sectors leading to poor relative financial results	Research into the economy and the investment and occupational markets is evaluated as part of the Group's annual strategy process covering the key areas of investment, development and asset management and updated regularly throughout the year.
Economic recovery falters resulting in worse than expected performance of the business given decline in economic output	Regular economic updates received and scenario planning for different economic cycles. Limited commitment to capital expenditure.
Investment	
Not sufficiently capitalising on market investment opportunities through difficulty in sourcing investment opportunities at attractive prices and poor investment decisions	The Group has dedicated resources whose remit is to constantly research each of the sub-markets within central London seeking the right balance of investment and development opportunities suitable for current and anticipated market conditions. Detailed due diligence is undertaken on all acquisitions prior to purchase to ensure appropriate returns.
Failure to maximise income from investment properties through poor management of voids, low tenant retention, sub-optimal rent reviews, tenant failures and inappropriate refurbishments	The Group's in-house asset management and leasing teams proactively manage tenants to ensure changing needs are met with a focus on retaining income in light of vacant possession requirements for refurbishments and developments.
Development	
Poor development returns relating to: <ul style="list-style-type: none"> – incorrect reading of the property cycle; – inappropriate location; – failure to gain viable planning consents; – level of development undertaken as a percentage of the portfolio; – level of speculative development; – quality of the completed buildings; – contractor availability and insolvency risk; and – poor development management 	See market risk above. Prior to committing to a development the Group conducts a detailed Financial and Operational appraisal process which evaluates the expected returns from a development in light of likely risks. During the course of a development, the actual costs and estimated returns are regularly monitored to signpost prompt decisions on project management, leasing and ownership. Working with agents, potential occupiers' needs and aspirations are identified during the planning application and design stages. All our major developments are subject to BREEAM ratings with a target to achieve a rating of "Very Good" on major refurbishments and "Excellent" on new build properties.

Risk and impact	Mitigation
Financial risks	
Limited availability of further capital constrains the growth of the business	<p>Cash flow and funding needs are regularly monitored to ensure sufficient undrawn facilities are in place.</p> <p>Funding maturities are managed across the short, medium and long term.</p> <p>The Group's funding measures are diversified across a range of bank and bond markets. Strict counterparty limits are operated on deposits.</p>
Adverse interest rate movements reduce profitability	Formal policy to manage interest rate exposure by having a high proportion of debt with fixed or capped interest rates through derivatives.
Inappropriate capital structure results in suboptimal NAV per share growth	Regular review of current and forecast debt levels.
People	
Incorrect level, mix and retention of people to execute our Business Plan Strategic priorities not achieved because of inability to attract, develop, motivate and retain talented employees	<p>Regular review is undertaken of the Group's resource requirements.</p> <p>The Company has a remuneration system that is strongly linked to performance and a formal appraisal system to provide regular assessment of individual performance and identification of training needs.</p>
Regulatory	
Adverse regulatory risk including tax, planning, environmental legislation and EU directives increases cost base and reduces flexibility	<p>Senior Group representatives spend considerable time, using experienced advisers as appropriate, to ensure compliance with current and potential future regulations.</p> <p>Lobbying property industry matters is undertaken by active participation of the Executive Directors through relevant industry bodies.</p>
Health and safety incidents Loss of or injury to employees, contractors or tenants and resultant reputational damage	The Company has dedicated Health & Safety personnel to oversee the Group's management systems which include regular risk assessments and annual audits to proactively address key Health & Safety areas including employee, contractor and tenant safety.