

## Appendix 1: Results by business sector and geographic area - Full Year

2013: restated accounts including IFRS 10, 11 and IFRIC 21

I. SALES	2013 Restated (in EUR m)	2014 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis	2013	
						Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials <sup>1</sup></b>	<b>8,893</b>	<b>9,115</b>	<b>+2.5%</b>	<b>+2.2%</b>	<b>+3.9%</b>	<b>9,070</b>	<b>(177)</b>
Flat Glass	4,818	4,893	+1.6%	+2.0%	+3.4%	4,996	(178)
High-Performance Materials	4,086	4,232	+3.6%	+2.3%	+4.5%	4,086	0
<b>Construction Products <sup>1</sup></b>	<b>11,427</b>	<b>11,361</b>	<b>-0.6%</b>	<b>+0.5%</b>	<b>+2.9%</b>	<b>11,525</b>	<b>(98)</b>
Interior Solutions	5,905	6,056	+2.6%	+2.5%	+4.7%	5,905	0
Exterior Solutions	5,579	5,370	-3.7%	-1.7%	+1.0%	5,678	(99)
<b>Building Distribution</b>	<b>18,773</b>	<b>18,806</b>	<b>+0.2%</b>	<b>+0.5%</b>	<b>+0.8%</b>	<b>18,773</b>	<b>0</b>
<b>Packaging (Verallia)</b>	<b>3,616</b>	<b>2,705</b>	<b>-25.2%</b>	<b>-2.1%</b>	<b>+1.6%</b>	<b>3,616</b>	<b>0</b>
<i>Including VNA <sup>(a)</sup></i>	<i>1,181</i>	<i>314</i>				<i>1,181</i>	<i>0</i>
<b>Internal sales and misc.</b>	<b>(948)</b>	<b>(933)</b>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>	<b>(959)</b>	<b>11</b>
<b>Group Total</b>	<b>41,761</b>	<b>41,054</b>	<b>-1.7%</b>	<b>+0.7%</b>	<b>+2.2%</b>	<b>42,025</b>	<b>(264)</b>

<sup>1</sup> including intra-sector eliminations

by geographic area:	2013 Restated (in EUR m)	2014 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis	2013 Published	2013 Impact
France	11,682	11,526	-1.3%	-1.3%	-1.3%	11,743	(61)
Other Western European countries	17,537	17,971	+2.5%	+2.6%	+2.6%	17,587	(50)
North America	5,896	5,038	-14.6%	+2.1%	+2.8%	5,917	(21)
Emerging countries and Asia	8,406	8,455	+0.6%	+0.7%	+7.7%	8,564	(158)
<i>Internal sales</i>	<i>(1,760)</i>	<i>(1,936)</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>	<i>(1,786)</i>	<i>26</i>
<b>Group Total</b>	<b>41,761</b>	<b>41,054</b>	<b>-1.7%</b>	<b>+0.7%</b>	<b>+2.2%</b>	<b>42,025</b>	<b>(264)</b>

II. OPERATING INCOME	2013 Restated (in EUR m)	2014 (in EUR m)	Change on an actual structure basis	2013 (in % of sales)	2014 (in % of sales)	2013 Published	2013 Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>643</b>	<b>854</b>	<b>+32.8%</b>	<b>7.2%</b>	<b>9.4%</b>	<b>658</b>	<b>(15)</b>
Flat Glass	123	289	+135.0%	2.6%	5.9%	138	(15)
High-Performance Materials	520	565	+8.7%	12.7%	13.4%	520	0
<b>Construction Products</b>	<b>1,002</b>	<b>1,020</b>	<b>+1.8%</b>	<b>8.8%</b>	<b>9.0%</b>	<b>999</b>	<b>3</b>
Interior Solutions	488	533	+9.2%	8.3%	8.8%	480	8
Exterior Solutions	514	487	-5.3%	9.2%	9.1%	519	(5)
<b>Building Distribution</b>	<b>638</b>	<b>661</b>	<b>+3.6%</b>	<b>3.4%</b>	<b>3.5%</b>	<b>638</b>	<b>0</b>
<b>Packaging (Verallia)</b>	<b>463</b>	<b>275</b>	<b>-40.6%</b>	<b>12.8%</b>	<b>10.2%</b>	<b>462</b>	<b>1</b>
<i>Including VNA <sup>(a)</sup></i>	<i>196</i>	<i>45</i>				<i>196</i>	<i>0</i>
Misc.	8	(13)	n.m.	n.m.	n.m.	7	1
<b>Group Total</b>	<b>2,754</b>	<b>2,797</b>	<b>+1.6%</b>	<b>6.6%</b>	<b>6.8%</b>	<b>2,764</b>	<b>(10)</b>

by geographic area:	2013 Restated (in EUR m)	2014 (in EUR m)	Change on an actual structure basis	2013 (in % of sales)	2014 (in % of sales)	2013 Published	2013 Impact
France	582	540	-7.2%	5.0%	4.7%	582	0
Other Western European countries	748	946	+26.5%	4.3%	5.3%	746	2
North America	750	524	-30.1%	12.7%	10.4%	751	(1)
Emerging countries and Asia	674	787	+16.8%	8.0%	9.3%	685	(11)
<b>Group Total</b>	<b>2,754</b>	<b>2,797</b>	<b>+1.6%</b>	<b>6.6%</b>	<b>6.8%</b>	<b>2,764</b>	<b>(10)</b>

III. BUSINESS INCOME	2013 Restated (in EUR m)	2014 (in EUR m)	Change on an actual structure basis	2013 (in % of sales)	2014 (in % of sales)	2013 Published	2013 Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>237</b>	<b>717</b>	<b>+202.5%</b>	<b>2.7%</b>	<b>7.9%</b>	<b>249</b>	<b>(12)</b>
Flat Glass	(223)	245	+209.9%	-4.6%	5.0%	(210)	(13)
High-Performance Materials	460	472	+2.6%	11.3%	11.2%	459	1
<b>Construction Products</b>	<b>914</b>	<b>769</b>	<b>-15.9%</b>	<b>8.0%</b>	<b>6.8%</b>	<b>912</b>	<b>2</b>
Interior Solutions	446	483	+8.3%	7.6%	8.0%	439	7
Exterior Solutions	468	286	-38.9%	8.4%	5.3%	473	(5)
<b>Building Distribution</b>	<b>329</b>	<b>186</b>	<b>-43.5%</b>	<b>1.8%</b>	<b>1.0%</b>	<b>329</b>	<b>0</b>
<b>Packaging (Verallia)</b>	<b>424</b>	<b>629</b>	<b>+48.3%</b>	<b>11.7%</b>	<b>23.3%</b>	<b>422</b>	<b>2</b>
<i>Including VNA <sup>(a)</sup></i>	<i>191</i>	<i>43</i>				<i>191</i>	<i>0</i>
Misc. <sup>(b)</sup>	(21)	(92)	n.m.	n.m.	n.m.	(21)	0
<b>Group Total</b>	<b>1,883</b>	<b>2,209</b>	<b>+17.3%</b>	<b>4.5%</b>	<b>5.4%</b>	<b>1,891</b>	<b>(8)</b>

by geographic area:	2013 Restated (in EUR m)	2014 (in EUR m)	Change on an actual structure basis	2013 (in % of sales)	2014 (in % of sales)	2013 Published	2013 Impact
France	294	691	+135.0%	2.5%	6.0%	294	0
Other Western European countries	405	603	+48.9%	2.3%	3.4%	403	2
North America <sup>(b)</sup>	606	286	-52.8%	10.3%	5.7%	606	0
Emerging countries and Asia	578	629	+8.8%	6.9%	7.4%	588	(10)
<b>Group Total</b>	<b>1,883</b>	<b>2,209</b>	<b>+17.3%</b>	<b>4.5%</b>	<b>5.4%</b>	<b>1,891</b>	<b>(8)</b>

<sup>(b)</sup> after asbestos-related charge (before tax) of €90m in 2013 and in 2014

<b>IV. CASH FLOW</b>	2013 <i>Restated</i> (in EUR m)	2014 (in EUR m)	Change on an actual structure basis	2013 (in % of sales)	2014 (in % of sales)	2013	
						<i>Published</i>	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>566</b>	<b>717</b>	<b>+26.7%</b>	<b>6.4%</b>	<b>7.9%</b>	<b>580</b>	<b>(14)</b>
Flat Glass	119	237	+99.2%	2.5%	4.8%	133	(14)
High-Performance Materials	447	480	+7.4%	10.9%	11.3%	447	0
<b>Construction Products</b>	<b>719</b>	<b>780</b>	<b>+8.5%</b>	<b>6.3%</b>	<b>6.9%</b>	<b>722</b>	<b>(3)</b>
Building Distribution	420	486	+15.7%	2.2%	2.6%	420	0
Packaging (Verallia)	436	274	-37.2%	12.1%	10.1%	436	0
<i>Including VNA <sup>(a)</sup></i>	116	27				116	0
Misc. <sup>(b)</sup>	379	253	n.m.	n.m.	n.m.	379	0
<b>Group Total</b>	<b>2,520</b>	<b>2,510</b>	<b>-0.4%</b>	<b>6.0%</b>	<b>6.1%</b>	<b>2,537</b>	<b>(17)</b>
<b>by geographic area:</b>							
France	333	345	+3.6%	2.9%	3.0%	350	(17)
Other Western European countries	899	900	+0.1%	5.1%	5.0%	902	(3)
North America <sup>(b)</sup>	526	409	-22.2%	8.9%	8.1%	526	0
Emerging countries and Asia	762	856	+12.3%	9.1%	10.1%	759	3
<b>Group Total</b>	<b>2,520</b>	<b>2,510</b>	<b>-0.4%</b>	<b>6.0%</b>	<b>6.1%</b>	<b>2,537</b>	<b>(17)</b>

(b) after asbestos-related charge (after tax) of €55m in 2013 and in 2014

<b>V. CAPITAL EXPENDITURE</b>	2013 <i>Restated</i> (in EUR m)	2014 (in EUR m)	Change on an actual structure basis	2013 (in % of sales)	2014 (in % of sales)	2013	
						<i>Published</i>	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>384</b>	<b>418</b>	<b>+8.9%</b>	<b>4.3%</b>	<b>4.6%</b>	<b>412</b>	<b>(28)</b>
Flat Glass	206	235	+14.1%	4.3%	4.8%	234	(28)
High-Performance Materials	178	183	+2.8%	4.4%	4.3%	178	0
<b>Construction Products</b>	<b>424</b>	<b>521</b>	<b>+22.9%</b>	<b>3.7%</b>	<b>4.6%</b>	<b>433</b>	<b>(9)</b>
Interior Solutions	246	282	+14.6%	4.2%	4.7%	246	0
Exterior Solutions	178	239	+34.3%	3.2%	4.5%	187	(9)
Building Distribution	205	264	+28.8%	1.1%	1.4%	205	0
Packaging (Verallia)	270	213	-21.1%	7.5%	7.9%	270	0
<i>Including VNA <sup>(a)</sup></i>	81	19				81	0
Misc.	34	21	n.m.	n.m.	n.m.	34	0
<b>Group Total</b>	<b>1,317</b>	<b>1,437</b>	<b>+9.1%</b>	<b>3.2%</b>	<b>3.5%</b>	<b>1,354</b>	<b>(37)</b>
<b>by geographic area:</b>							
France	247	300	+21.5%	2.1%	2.6%	252	(5)
Other Western European countries	371	452	+21.8%	2.1%	2.5%	373	(2)
North America	245	220	-10.2%	4.2%	4.4%	245	0
Emerging countries and Asia	454	465	+2.4%	5.4%	5.5%	484	(30)
<b>Group Total</b>	<b>1,317</b>	<b>1,437</b>	<b>+9.1%</b>	<b>3.2%</b>	<b>3.5%</b>	<b>1,354</b>	<b>(37)</b>

<b>VI. EBITDA</b>	2013 <i>Restated</i> (in EUR m)	2014 (in EUR m)	Change on an actual structure basis	2013 (in % of sales)	2014 (in % of sales)	2013	
						<i>Published</i>	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>1,100</b>	<b>1,302</b>	<b>+18.4%</b>	<b>12.4%</b>	<b>14.3%</b>	<b>1,129</b>	<b>(29)</b>
Flat Glass	425	586	+37.9%	8.8%	12.0%	454	(29)
High-Performance Materials	675	716	+6.1%	16.5%	16.9%	675	0
<b>Construction Products</b>	<b>1,486</b>	<b>1,472</b>	<b>-0.9%</b>	<b>13.0%</b>	<b>13.0%</b>	<b>1,487</b>	<b>(1)</b>
Interior Solutions	801	839	+4.7%	13.6%	13.9%	793	8
Exterior Solutions	685	633	-7.6%	12.3%	11.8%	694	(9)
Building Distribution	899	920	+2.3%	4.8%	4.9%	899	0
Packaging (Verallia)	638	442	-30.7%	17.6%	16.3%	637	1
<i>Including VNA <sup>(a)</sup></i>	196	45				196	0
Misc.	38	15	n.m.	n.m.	n.m.	37	1
<b>Group Total</b>	<b>4,161</b>	<b>4,151</b>	<b>-0.2%</b>	<b>10.0%</b>	<b>10.1%</b>	<b>4,189</b>	<b>(28)</b>
<b>by geographic area:</b>							
France	941	883	-6.2%	8.1%	7.7%	948	(7)
Other Western European countries	1,241	1,410	+13.6%	7.1%	7.8%	1,241	0
North America	906	677	-25.3%	15.4%	13.4%	907	(1)
Emerging countries and Asia	1,073	1,181	+10.1%	12.8%	14.0%	1,093	(20)
<b>Group Total</b>	<b>4,161</b>	<b>4,151</b>	<b>-0.2%</b>	<b>10.0%</b>	<b>10.1%</b>	<b>4,189</b>	<b>(28)</b>

(a) VNA was sold on April 11, 2014

## Appendix 2: Results by business sector and geographic area - Second Half

H2-2013: restated accounts including IFRS 10, 11 and IFRIC 21

<u>I. SALES</u>	H2 2013	H2 2014	Change on an actual	Change on a	Change on a	H2 2013	
	Restated (in EUR m)	(in EUR m)	structure basis	comparable structure basis	comparable structure and currency basis	Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials <sup>1</sup></b>	<b>4,349</b>	<b>4,631</b>	<b>+6.5%</b>	<b>+5.5%</b>	<b>+4.2%</b>	<b>4,447</b>	<b>(98)</b>
Flat Glass	2,380	2,495	+4.8%	+4.5%	+3.4%	2,477	(97)
High-Performance Materials	1,975	2,141	+8.4%	+6.5%	+5.0%	1,975	0
<b>Construction Products <sup>1</sup></b>	<b>5,750</b>	<b>5,718</b>	<b>-0.6%</b>	<b>+0.3%</b>	<b>+0.4%</b>	<b>5,801</b>	<b>(51)</b>
Interior Solutions	3,035	3,102	+2.2%	+2.2%	+2.3%	3,035	0
Exterior Solutions	2,744	2,651	-3.4%	-1.6%	-1.6%	2,796	(52)
<b>Building Distribution</b>	<b>9,674</b>	<b>9,519</b>	<b>-1.6%</b>	<b>-1.3%</b>	<b>-1.8%</b>	<b>9,674</b>	<b>0</b>
<b>Packaging (Verallia)</b>	<b>1,803</b>	<b>1,205</b>	<b>-33.2%</b>	<b>-1.9%</b>	<b>+1.6%</b>	<b>1,803</b>	<b>0</b>
<i>Including VNA <sup>(a)</sup></i>	576	0				576	0
<i>Internal sales and misc.</i>	(466)	(465)	n.m.	n.m.	n.m.	(471)	5
<b>Group Total</b>	<b>21,110</b>	<b>20,608</b>	<b>-2.4%</b>	<b>+0.5%</b>	<b>+0.2%</b>	<b>21,254</b>	<b>(144)</b>

<sup>1</sup> including intra-sector eliminations

<u>by geographic area:</u>	H2 2013	H2 2014	Change on an actual	Change on a	Change on a	H2 2013	
	Restated (in EUR m)	(in EUR m)	structure basis	comparable structure basis	comparable structure and currency basis	Published	Impact
France	5,790	5,578	-3.7%	-3.5%	-3.5%	5,824	(34)
Other Western European countries	9,081	9,136	+0.6%	+0.8%	+0.1%	9,110	(29)
North America	2,828	2,397	-15.2%	+7.7%	+3.7%	2,839	(11)
Emerging countries and Asia	4,299	4,431	+3.1%	+2.5%	+4.9%	4,382	(83)
<i>Internal sales</i>	(888)	(934)	n.m.	n.m.	n.m.	(901)	13
<b>Group Total</b>	<b>21,110</b>	<b>20,608</b>	<b>-2.4%</b>	<b>+0.5%</b>	<b>+0.2%</b>	<b>21,254</b>	<b>(144)</b>

<u>II. OPERATING INCOME</u>	H2 2013	H2 2014	Change on an actual	H2 2013	H2 2014	H2 2013	
	Restated (in EUR m)	(in EUR m)	structure basis	(in % of sales)	(in % of sales)	Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>344</b>	<b>445</b>	<b>+29.4%</b>	<b>7.9%</b>	<b>9.6%</b>	<b>346</b>	<b>(2)</b>
Flat Glass	96	158	+64.6%	4.0%	6.3%	100	(4)
High-Performance Materials	248	287	+15.7%	12.6%	13.4%	246	2
<b>Construction Products</b>	<b>521</b>	<b>512</b>	<b>-1.7%</b>	<b>9.1%</b>	<b>9.0%</b>	<b>514</b>	<b>7</b>
Interior Solutions	270	282	+4.4%	8.9%	9.1%	262	8
Exterior Solutions	251	230	-8.4%	9.1%	8.7%	252	(1)
<b>Building Distribution</b>	<b>440</b>	<b>396</b>	<b>-10.0%</b>	<b>4.6%</b>	<b>4.2%</b>	<b>423</b>	<b>17</b>
<b>Packaging (Verallia)</b>	<b>223</b>	<b>128</b>	<b>-42.6%</b>	<b>12.4%</b>	<b>10.6%</b>	<b>219</b>	<b>4</b>
<i>Including VNA <sup>(a)</sup></i>	91	0				91	0
Misc.	2	(14)	n.m.	n.m.	n.m.	2	0
<b>Group Total</b>	<b>1,530</b>	<b>1,467</b>	<b>-4.1%</b>	<b>7.2%</b>	<b>7.1%</b>	<b>1,504</b>	<b>26</b>

<u>by geographic area:</u>	H2 2013	H2 2014	Change on an actual	H2 2013	H2 2014	H2 2013	
	Restated (in EUR m)	(in EUR m)	structure basis	(in % of sales)	(in % of sales)	Published	Impact
France	321	293	-8.7%	5.5%	5.3%	290	31
Other Western European countries	484	504	+4.1%	5.3%	5.5%	482	2
North America	345	226	-34.5%	12.2%	9.4%	346	(1)
Emerging countries and Asia	380	444	+16.8%	8.8%	10.0%	386	(6)
<b>Group Total</b>	<b>1,530</b>	<b>1,467</b>	<b>-4.1%</b>	<b>7.2%</b>	<b>7.1%</b>	<b>1,504</b>	<b>26</b>

<u>III. BUSINESS INCOME</u>	H2 2013	H2 2014	Change on an actual	H2 2013	H2 2014	H2 2013	
	Restated (in EUR m)	(in EUR m)	structure basis	(in % of sales)	(in % of sales)	Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>150</b>	<b>358</b>	<b>n.m.</b>	<b>3.4%</b>	<b>7.7%</b>	<b>151</b>	<b>(1)</b>
Flat Glass	(52)	114	n.m.	-2.2%	4.6%	(48)	(4)
High-Performance Materials	202	244	+20.8%	10.2%	11.4%	199	3
<b>Construction Products</b>	<b>407</b>	<b>446</b>	<b>+9.6%</b>	<b>7.1%</b>	<b>7.8%</b>	<b>399</b>	<b>8</b>
Interior Solutions	253	248	-2.0%	8.3%	8.0%	246	7
Exterior Solutions	154	198	+28.6%	5.6%	7.5%	153	1
<b>Building Distribution</b>	<b>173</b>	<b>81</b>	<b>-53.2%</b>	<b>1.8%</b>	<b>0.9%</b>	<b>156</b>	<b>17</b>
<b>Packaging (Verallia)</b>	<b>205</b>	<b>114</b>	<b>-44.4%</b>	<b>11.4%</b>	<b>9.5%</b>	<b>201</b>	<b>4</b>
<i>Including VNA <sup>(a)</sup></i>	87	0				87	0
Misc. <sup>(b)</sup>	9	(50)	n.m.	n.m.	n.m.	10	(1)
<b>Group Total</b>	<b>944</b>	<b>949</b>	<b>+0.5%</b>	<b>4.5%</b>	<b>4.6%</b>	<b>917</b>	<b>27</b>

<u>by geographic area:</u>	H2 2013	H2 2014	Change on an actual	H2 2013	H2 2014	H2 2013	
	Restated (in EUR m)	(in EUR m)	structure basis	(in % of sales)	(in % of sales)	Published	Impact
France	121	(5)	-104.1%	2.1%	-0.1%	90	31
Other Western European countries	299	363	+21.4%	3.3%	4.0%	298	1
North America (a)	191	176	-7.9%	6.8%	7.3%	190	1
Emerging countries and Asia	333	415	+24.6%	7.7%	9.4%	339	(6)
<b>Group Total</b>	<b>944</b>	<b>949</b>	<b>+0.5%</b>	<b>4.5%</b>	<b>4.6%</b>	<b>917</b>	<b>27</b>

<sup>(b)</sup> after asbestos-related charge (before tax) of €45m in H2-2013 and in H2-2014

#### IV. CASH FLOW

	H2 2013	H2 2014	Change on an actual structure basis	H2 2013	H2 2014	H2 2013	
	Restated (in EUR m)	(in EUR m)		(in % of sales)	(in % of sales)	Published	Impact
<b>by sector and division:</b>							
Innovative Materials	314	373	+18.8%	7.2%	8.1%	319	(5)
Flat Glass	97	132	+36.1%	4.1%	5.3%	102	(5)
High-Performance Materials	217	241	+11.1%	11.0%	11.3%	217	0
<b>Construction Products</b>	<b>421</b>	<b>411</b>	<b>-2.4%</b>	<b>7.3%</b>	<b>7.2%</b>	<b>418</b>	<b>3</b>
Building Distribution	308	287	-6.8%	3.2%	3.0%	297	11
Packaging (Verallia)	223	151	-32.3%	12.4%	12.5%	221	2
	53	0				54	(1)
Misc. <sup>(b)</sup>	136	90	n.m.	n.m.	n.m.	136	0
<b>Group Total</b>	<b>1,402</b>	<b>1,312</b>	<b>-6.4%</b>	<b>6.6%</b>	<b>6.4%</b>	<b>1,391</b>	<b>11</b>
<b>by geographic area:</b>							
France	181	211	+16.6%	3.1%	3.8%	170	11
Other Western European countries	542	461	-14.9%	6.0%	5.0%	544	(2)
North America (a)	270	173	-35.9%	9.5%	7.2%	270	0
Emerging countries and Asia	409	467	+14.2%	9.5%	10.5%	407	2
<b>Group Total</b>	<b>1,402</b>	<b>1,312</b>	<b>-6.4%</b>	<b>6.6%</b>	<b>6.4%</b>	<b>1,391</b>	<b>11</b>

(b) after asbestos-related charge (after tax) of €28m in H2-2013 and in H2-2014

#### V. CAPITAL EXPENDITURE

	H2 2013	H2 2014	Change on an actual structure basis	H2 2013	H2 2014	H2 2013	
	Restated (in EUR m)	(in EUR m)		(in % of sales)	(in % of sales)	Published	Impact
<b>by sector and division:</b>							
Innovative Materials	215	289	+34.4%	4.9%	6.2%	219	(4)
Flat Glass	117	160	+36.8%	4.9%	6.4%	121	(4)
High-Performance Materials	98	129	+31.6%	5.0%	6.0%	98	0
<b>Construction Products</b>	<b>294</b>	<b>371</b>	<b>+26.2%</b>	<b>5.1%</b>	<b>6.5%</b>	<b>301</b>	<b>(7)</b>
Interior Solutions	165	203	+23.0%	5.4%	6.5%	165	0
Exterior Solutions	129	168	+30.2%	4.7%	6.3%	136	(7)
Building Distribution	137	188	+37.2%	1.4%	2.0%	137	0
Packaging (Verallia)	160	127	-20.6%	8.9%	10.5%	160	0
	38	0				38	0
Misc.	18	13	n.m.	n.m.	n.m.	18	0
<b>Group Total</b>	<b>824</b>	<b>988</b>	<b>+19.9%</b>	<b>3.9%</b>	<b>4.8%</b>	<b>835</b>	<b>(11)</b>
<b>by geographic area:</b>							
France	177	220	+24.3%	3.1%	3.9%	181	(4)
Other Western European countries	244	313	+28.3%	2.7%	3.4%	246	(2)
North America	132	137	+3.8%	4.7%	5.7%	132	0
Emerging countries and Asia	271	318	+17.3%	6.3%	7.2%	276	(5)
<b>Group Total</b>	<b>824</b>	<b>988</b>	<b>+19.9%</b>	<b>3.9%</b>	<b>4.8%</b>	<b>835</b>	<b>(11)</b>

#### VI. EBITDA

	H2 2013	H2 2014	Change on an actual structure basis	H2 2013	H2 2014	H2 2013	
	Restated (in EUR m)	(in EUR m)		(in % of sales)	(in % of sales)	Published	Impact
<b>by sector and division:</b>							
Innovative Materials	566	676	+19.4%	13.0%	14.6%	577	(11)
Flat Glass	240	312	+30.0%	10.1%	12.5%	252	(12)
High-Performance Materials	326	364	+11.7%	16.5%	17.0%	325	1
<b>Construction Products</b>	<b>760</b>	<b>740</b>	<b>-2.6%</b>	<b>13.2%</b>	<b>12.9%</b>	<b>755</b>	<b>5</b>
Interior Solutions	425	436	+2.6%	14.0%	14.1%	417	8
Exterior Solutions	335	304	-9.3%	12.2%	11.5%	338	(3)
Building Distribution	569	526	-7.6%	5.9%	5.5%	552	17
Packaging (Verallia)	310	212	-31.6%	17.2%	17.6%	306	4
	91	0				91	0
Misc.	17	0	n.m.	n.m.	n.m.	16	1
<b>Group Total</b>	<b>2,222</b>	<b>2,154</b>	<b>-3.1%</b>	<b>10.5%</b>	<b>10.5%</b>	<b>2,206</b>	<b>16</b>
<b>by geographic area:</b>							
France	502	464	-7.6%	8.7%	8.3%	475	27
Other Western European countries	727	736	+1.2%	8.0%	8.1%	726	1
North America	423	305	-27.9%	15.0%	12.7%	424	(1)
Emerging countries and Asia	570	649	+13.9%	13.3%	14.6%	581	(11)
<b>Group Total</b>	<b>2,222</b>	<b>2,154</b>	<b>-3.1%</b>	<b>10.5%</b>	<b>10.5%</b>	<b>2,206</b>	<b>16</b>

(a) VNA was sold on April 11, 2014

### Appendix 3: Sales by business sector and geographic area - Fourth Quarter

Q4 2013: restated accounts including IFRS 10, 11 and IFRIC 21

#### I. SALES

	Q4 2013 Restated (in EUR m)	Q4 2014 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis	Q4 2013	
						Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b> <sup>1</sup>	2,155	2,345	+8.8%	+7.7%	+5.0%	2,205	(50)
Flat Glass	1,193	1,272	+6.6%	+6.1%	+4.6%	1,243	(50)
High-Performance Materials	965	1,076	+11.5%	+9.3%	+5.2%	965	0
<b>Construction Products</b> <sup>1</sup>	2,786	2,818	+1.1%	+2.2%	+1.2%	2,808	(22)
Interior Solutions	1,520	1,551	+2.0%	+2.0%	+1.2%	1,520	0
Exterior Solutions	1,279	1,285	+0.5%	+2.5%	+1.4%	1,302	(23)
<b>Building Distribution</b>	4,796	4,722	-1.5%	-1.4%	-1.8%	4,796	0
<b>Packaging (Verallia)</b>	876	589	-32.8%	-4.3%	-0.9%	876	0
<i>Including VNA</i>	261	0				261	0
<b>Internal sales and misc.</b>	(231)	(236)	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>	(233)	2
<b>Group Total</b>	<b>10,382</b>	<b>10,238</b>	<b>-1.4%</b>	<b>+1.3%</b>	<b>+0.5%</b>	<b>10,452</b>	<b>(70)</b>

<sup>1</sup> including intra-sector eliminations

<b>by geographic area:</b>							
France	2,974	2,854	-4.0%	-3.7%	-3.7%	2,993	(19)
Other Western European countries	4,440	4,463	+0.5%	+0.7%	+0.1%	4,451	(11)
North America	1,302	1,163	-10.7%	+12.9%	+4.3%	1,308	(6)
Emerging countries and Asia	2,121	2,214	+4.4%	+3.4%	+5.0%	2,162	(41)
<i>Internal sales</i>	(455)	(456)	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>	(462)	7
<b>Group Total</b>	<b>10,382</b>	<b>10,238</b>	<b>-1.4%</b>	<b>+1.3%</b>	<b>+0.5%</b>	<b>10,452</b>	<b>(70)</b>

## Appendix 4: Consolidated balance sheet

2013: restated accounts including IFRS 10, 11 and IFRIC 21

<i>in € million</i>	Dec 31, 2013	Dec 31, 2014	Dec 31, 2013	
	<i>Restated</i>		<i>Published</i>	<i>Impact</i>
<b>Assets</b>				
Goodwill	10,401	10,462	10,413	(12)
Other intangible assets	3,128	3,085	3,131	(3)
Property, plant and equipment	12,438	12,657	12,635	(197)
Investments in associates	384	386	216	168
Deferred tax assets	1,125	1,348	1,125	0
Other non-current assets	454	646	407	47
<b>Non-current assets</b>	<b>27,930</b>	<b>28,584</b>	<b>27,927</b>	<b>3</b>
Inventories	5,953	6,292	5,997	(44)
Trade accounts receivable	4,857	4,923	4,882	(25)
Current tax receivable	236	156	238	(2)
Other accounts receivable	1,315	1,356	1,317	(2)
Assets held for sale - Discontinued operations	974	0	974	0
Cash and cash equivalents	4,350	3,493	4,391	(41)
<b>Current assets</b>	<b>17,685</b>	<b>16,220</b>	<b>17,799</b>	<b>(114)</b>
<b>Total assets</b>	<b>45,615</b>	<b>44,804</b>	<b>45,726</b>	<b>(111)</b>
<b>Liabilities and Shareholders' equity</b>				
Capital stock	2,221	2,248	2,221	0
Additional paid-in capital and legal reserve	6,265	6,437	6,265	0
Retained earnings and net income for the year	10,677	10,411	10,661	16
Cumulative translation adjustments	(1,481)	(953)	(1,481)	0
Fair value reserves	7	(63)	7	0
Treasury stock	(147)	(67)	(147)	0
<b>Shareholders' equity</b>	<b>17,542</b>	<b>18,013</b>	<b>17,526</b>	<b>16</b>
Minority interests	345	405	344	1
<b>Total equity</b>	<b>17,887</b>	<b>18,418</b>	<b>17,870</b>	<b>17</b>
Long-term debt	9,362	8,713	9,395	(33)
Provisions for pensions and other employee benefits	2,783	3,785	2,785	(2)
Deferred tax liabilities	715	634	712	3
Provisions for other liabilities and charges	2,185	1,225	2,189	(4)
<b>Non-current liabilities</b>	<b>15,045</b>	<b>14,357</b>	<b>15,081</b>	<b>(36)</b>
Current portion of long-term debt	1,707	1,389	1,721	(14)
Current portion of provisions for other liabilities and charges	477	409	479	(2)
Trade accounts payable	5,897	6,062	5,928	(31)
Current tax liabilities	66	97	67	(1)
Other accounts payable	3,269	3,460	3,311	(42)
Liabilities held for sale - Discontinued operations	473	0	473	0
Short-term debt and bank overdrafts	794	612	796	(2)
<b>Current liabilities</b>	<b>12,683</b>	<b>12,029</b>	<b>12,775</b>	<b>(92)</b>
<b>Total equity and liabilities</b>	<b>45,615</b>	<b>44,804</b>	<b>45,726</b>	<b>(111)</b>

## Appendix 5: Consolidated cash flow statement

2013: restated accounts including IFRS 10, 11 and IFRIC 21

(in € million)

	2013	2014	2013	
	Restated		Published	Impact
<b>Net income attributable to equity holders of the parent</b>	<b>595</b>	<b>953</b>	<b>595</b>	<b>0</b>
Minority interests in net income	37	47	36	1
Share in net income of associates, net of dividends received	(3)	(29)	(3)	0
Depreciation, amortization and impairment of assets	1,879	2,132	1,897	(18)
Gains and losses on disposals of assets	(99)	(408)	(99)	0
Unrealized gains and losses arising from changes in fair value and share-based payments	34	2	34	0
Changes in inventories	(133)	(270)	(135)	2
Changes in trade accounts receivable and payable, and other accounts receivable and payable	23	70	22	1
Changes in tax receivable and payable	(8)	45	(8)	0
Changes in deferred taxes and provisions for other liabilities and charges	(154)	(1,179)	(153)	(1)
<b>Net cash from operating activities</b>	<b>2,171</b>	<b>1,363</b>	<b>2,186</b>	<b>(15)</b>
Purchases of property, plant and equipment [ 2013: (1,317), 2014: (1,437) ] and intangible assets	(1,419)	(1,568)	(1,456)	37
Purchases of property, plant and equipment in finance lease	(18)	(12)	(18)	0
Increase (decrease) in amounts due to suppliers of fixed assets	(8)	12	(12)	4
Acquisitions of shares in consolidated companies [ 2013: (65), 2014: (69) ], net of debt acquired	(84)	(131)	(66)	(18)
Acquisitions of other investments	(37)	(7)	(37)	0
Increase in investment-related liabilities	6	17	6	0
Decrease in investment-related liabilities	(3)	(6)	(3)	0
<b>Investments</b>	<b>(1,563)</b>	<b>(1,695)</b>	<b>(1,586)</b>	<b>23</b>
Disposals of property, plant and equipment and intangible assets	190	93	191	(1)
Disposals of shares in consolidated companies, net of cash divested	153	1,034	153	0
Disposals of other investments and other divestments	0	0	0	0
<b>Divestments</b>	<b>343</b>	<b>1,127</b>	<b>344</b>	<b>(1)</b>
Increase in loans and deposits	(59)	(157)	(54)	(5)
Decrease in loans and deposits	42	67	42	0
<b>Net cash used in investing activities / divestments</b>	<b>(1,237)</b>	<b>(658)</b>	<b>(1,254)</b>	<b>17</b>
Issues of capital stock	662	412	662	0
Minority interests' share in capital increases of subsidiaries	4	12	4	0
(Acquisitions) disposals of minority interests	13	(19)	13	0
Changes in investment related liabilities following the exercise of put options of minority	0	4	0	0
(Increase) decrease in treasury stock	31	(137)	31	0
Dividends paid	(654)	(685)	(654)	0
Dividends paid to minority shareholders of consolidated subsidiaries and increase (decrease) in dividends payable	(58)	(37)	(61)	3
<b>Cash flows from (used in) financing activities</b>	<b>(2)</b>	<b>(450)</b>	<b>(5)</b>	<b>3</b>
<b>Increase (decrease) in net debt</b>	<b>932</b>	<b>255</b>	<b>927</b>	<b>5</b>
Net effect of exchange rate changes on net debt	49	30	48	1
Net effect from changes in fair value on net debt	(7)	7	(7)	0
Net debt classified as assets and liabilities held for sale	1	0	1	0
<b>Net debt at beginning of year</b>	<b>(8,488)</b>	<b>(7,513)</b>	<b>(8,490)</b>	<b>2</b>
<b>Net debt at end of year</b>	<b>(7,513)</b>	<b>(7,221)</b>	<b>(7,521)</b>	<b>8</b>

## **Appendix 6: External sales by business sector and by geographic area**

FY 2014, in % of total sales

	Innovative Materials	Construction Products	Building Distribution	Packaging Verallia	Holdings	<b>Total</b>
France	2,4%	3,6%	18,9%	1,7%	0,1%	<b>26,7%</b>
Germany	2,1%	2,0%	4,9%	1,0%	-	<b>10,0%</b>
United Kingdom	0,7%	1,8%	7,4%	-	-	<b>9,9%</b>
Scandinavia	0,6%	1,9%	8,7%	-	-	<b>11,2%</b>
other Western European countries	2,6%	3,1%	3,1%	2,2%	-	<b>11,0%</b>
North America	4,4%	5,8%	0,8%	0,8%	-	<b>11,8%</b>
Latin America	3,2%	2,3%	1,1%	0,6%	-	<b>7,2%</b>
Asia	3,8%	2,1%	-	-	-	<b>5,9%</b>
Eastern Europe	1,9%	1,8%	0,8%	0,3%	-	<b>4,8%</b>
Middle East & Africa	0,2%	1,3%	-	-	-	<b>1,5%</b>
<b>Total</b>	<b>21,9%</b>	<b>25,7%</b>	<b>45,7%</b>	<b>6,6%</b>	<b>0,1%</b>	<b>100%</b>