





Deloitte - Saleh, Barsoum & Abdel Aziz

Accountants & Auditors

Limited Review Report on Condensed Consolidated Interim Financial Statements

To: The Board of Directors of Commercial International Bank (S.A.E)

Introduction

We have reviewed the accompanying condensed consolidated balance sheet of Commercial International Bank - Egypt (S.A.E) as of 30 June 2020 and the related condensed consolidated statements of income, comprehensive income, cash flows and changes in shareholders' equity for the six months period then ended. Management is responsible for the preparation and fair presentation of these condensed consolidated interim financial statements in accordance with the rules of preparation and presentation of the bank's financial statements approved by the Central Bank of Egypt board of directors on 16 December 2008 as amended by regulations issued on 26 February 2019 and its subsequent interpretive instructions and Central Bank of Egypt board of directors resolution on 3 May 2020 regarding issuing condensed interim financial statements for banks and with the requirements of applicable Egyptian laws and regulations, our responsibility is to express a conclusion on these condensed consolidated interim financial statements based on our review.

Scope of Review

We conducted our review in accordance with Egyptian Standard on review engagements (2410). "Review of interim financial statements performed by the Independent Auditor of the Entity". A limited review of condensed consolidated interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters in the bank, and applying analytical and other limited review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on these condensed consolidated interim financial statements.

Conclusion

Based on our limited review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial statements do not present fairly - in all material respects - the condensed consolidated financial position of Commercial International Bank - Egypt (S.A.E) as at 30 June 2020 and of its condensed consolidated financial performance and condensed consolidated cash flows for the six months period then ended in accordance with the rules of preparation and presentation of the bank's financial statements approved by the Central Bank of Egypt board of directors on 16 December 2008 as amended by regulations issued on 26 February 2019 and its subsequent interpretive instructions and Central Bank of Egypt board of directors resolution on 3 May 2020 regarding issuing condensed interim financial statements for banks and with the requirements of applicable Egyptian laws and regulations.

Cairo, July 13, 2020

Auditors Kamel Magdy Saleh Tamer Abdel Tawab Financial Regulatory Authority Financial Regulatory Authority Register Number *69 Register Number "388" PricewaterhouseCoopers Ezzeldeen, Diab & Co. Deloitte - Saleh, Barsoum & Abdel Aziz **Public Accountants** Accountants & Auditors



Condensed Consolidated Interim Balance Sheet as at June 30, 2020

| | Notes | Jun. 30, 2020 EGP Thousands | Dec. 31, 2019 EGP Thousands |
|--|----------|--------------------------------|--------------------------------|
| Assets | | | |
| Cash and balances with central bank | 7 | 31,267,392 | 28,273,962 |
| Due from banks | 8 | 56,949,232 | 28,353,366 |
| Loans and advances to banks, net | 10 | 883,248 | 625,264 |
| Loans and advances to customers, net | 11 | 120,030,212 | 119,321,103 |
| Derivative financial instruments | | 315,916 | 216,383 |
| Investments | | | |
| - Financial Assets at Fair value through P&L | 12 | 357,304 | 418,781 |
| - Financial Assets at Fair value through OCI | 12 | 85,100,258 | 89,897,257 |
| - Amortized cost | 12 | 92,972,929 | 107,225,613 |
| - Investments in associates | 13 | 99,837 | 107,693 |
| Other assets | | 9,009,198 | 9,748,143 |
| Goodwill | 22 | 243,046 | - |
| Deferred tax assets (Liabilities) | | 457,940 | 350,339 |
| Property, plant and equipment | 14 | 2,363,886 | 2,204,464 |
| Total assets | | 400,050,398 | 386,742,368 |
| Liabilities and equity | | | |
| Liabilities | | | |
| Due to banks | 15 | 12,277,482 | 11,810,607 |
| Due to customers | 16 | 320,146,441 | 304,448,455 |
| Derivative financial instruments | | 340,652 | 282,588 |
| Current tax liabilities | | 2,652,208 | 4,639,364 |
| Other liabilities | | 5,450,289 | 8,396,794 |
| Other loans | | 3,250,254 | 3,272,746 |
| Provisions | 17 | 3,069,002 | 2,011,369 |
| Total liabilities | | 347,186,328 | 334,861,923 |
| Equity | | | |
| Issued and paid up capital | | 14,690,821 | 14,690,821 |
| Reserves | | 31,328,841 | 24,344,815 |
| Reserve for employee stock ownership plan (ESOP) | | 1,260,111 | 963,152 |
| Retained earnings * | | 5,131,049 | 11,881,657 |
| Total equity | | 52,410,822 | 51,880,445 |
| Minority interest | | 453,248 | |
| Total minority interest, equity and net profit for the per | iod/year | 52,864,070 | 51,880,445 |
| Total liabilities and equity | | 400,050,398 | 386,742,368 |

The accompanying notes are an integral part of these financial statements . (Review report attached)

* Including net profit for the current period

1

Hisham Ezz Al-Arab Chairman and Managing Director

Condensed Consolidated Interim Income Statement for the period ended June 30, 2020

| | Notes | Last 3 Months Jun. 30, 2020 EGP Thousands | Last 6 Months Jun. 30, 2020 EGP Thousands | Last 3 Months Jun. 30, 2019 EGP Thousands | Last 6 Months Jun. 30, 2019 EGP Thousands |
|--|-------|---|---|---|---|
| Continued Operations | | | | | |
| Interest and similar income | | 10,235,541 | 20,922,642 | 10,417,753 | 20,695,803 |
| Interest and similar expense | | (3,953,658) | (8,445,315) | (5,351,446) | (10,690,088) |
| Net interest income | | 6,281,883 | 12,477,327 | 5,066,307 | 10,005,715 |
| | | | | | |
| Fee and commission income | | 673,804 | 1,479,217 | 791,777 | 1,647,254 |
| Fee and commission expense | | (187,496) | (493,057) | (258,515) | (536,140) |
| Net fee and commission income | | 486,308 | 986,160 | 533,262 | 1,111,114 |
| | | | | | |
| Dividend income | | 25,962 | 25,962 | 22,333 | 22,454 |
| Net trading income | 5 | 182,656 | 177,231 | 130,064 | 379,943 |
| Profits (Losses) on financial investments | 12 | 361,855 | 832,005 | 13,404 | 19,781 |
| Administrative expenses | | (1,323,160) | (2,848,020) | (1,297,166) | (2,619,234) |
| Other operating (expenses) income | | (1,099,779) | (1,847,212) | (521,245) | (662,508) |
| Goodwill amortization | 22 | (8,381) | (8,381) | - | - |
| Intangible assets amortization | | - | - | (32,552) | (65,104) |
| Impairment release (charges) for credit losses | | (1,019,544) | (2,259,654) | (274,397) | (795,124) |
| Bank's share in the profits of associates | | (1,155) | 6,994 | (3,481) | (1,101) |
| Profit before income tax | | 3,886,645 | 7,542,412 | 3,636,529 | 7,395,936 |
| | | | | | |
| Income tax expense | | (1,319,721) | (2,652,208) | (968,727) | (2,058,736) |
| Deferred tax assets (Liabilities) | | 32,360 | 107,601 | 42,711 | 17,300 |
| Net profit for the period | | 2,599,284 | 4,997,805 | 2,710,513 | 5,354,500 |
| Earning per share | 6 | | | | |
| Basic | U | 1.57 | 3.01 | 1.64 | 3.23 |
| Diluted | | 1.56 | 3.00 | 1.63 | 3.21 |
| | | | | | |

10

Hisham Ezz Al-Arab Chairman and Managing Director



Condensed Consolidated Interim statement of other Comprehensive Income for the period ended June 30, 2020

| | Last 3 Months | Last 6 Months | Last 3 Months | Last 6 Months |
|--|------------------|----------------------|------------------|--------------------|
| | Jun. 30, 2020 | Jun. 30, 2020 | Jun. 30, 2019 | Jun. 30, 2019 |
| | EGP Thousands | EGP Thousands | EGP Thousands | EGP Thousands |
| Net profit for the period | 2,599,284 | 4,997,805 | 2,710,513 | 5,354,500 |
| Net change in fair value of instruments measured at fair value through other comprehensive income Cumulative foreign currencies translation differences Expected credit loss for fair value of debt instruments measured at | 3,382,389 148 | (1,483,581) 1,647 | 396,157 3,002 | 2,838,861 4,182 |
| fair value through other comprehensive income | <u> </u> | <u>90,512</u> | (2,546) | (109,668) |
| Total other comprehensive income for the period | | <u>3,606,383</u> | 3,107,126 | 8,087,875 |

Condensed Consolidated Interim Cash flows for the period ended June 30, 2020

| | Notes | Jun. 30, 2020 | Jun. 30, 2019 |
|---|---------|----------------------------|------------------------------|
| | | EGP Thousands | EGP Thousands |
| | | | |
| Cash flow from operating activities | | | |
| Profit before income tax from continued operations | | 7,542,412 | 7,395,936 |
| Adjustments to reconcile net profit to net cash provided by operating activities | | | |
| Fixed assets depreciation | 14 | 383,782 | 275,052 |
| Impairment charge for credit losses (Loans and advances to customers and banks) | | 2,144,988 | 875,635 |
| Other provisions charges | 17 | 1,098,888 | 3,140 |
| Impairment charge for credit losses (due from banks) | | 24,154 | 29,156 |
| Impairment charge for credit losses (financial investments) | | 90,512 | (109,667) |
| Impairment charge for other assets | | 24,621 | 52,772 |
| Exchange revaluation differences for financial assets at fair value through OCI | | (84,884) | 886,795 |
| Goodwill amortization | | 8,381 | - |
| Intangible assets amortization | | - | 65,104 |
| Impairment charge financial assets at fair value through OCI Exchange differences in financial investments in subsidiary | | - | 45,664 3,020 |
| Utilization of other provisions | 17 | - (1,066) | 1,878 |
| Other provisions no longer used | 17 | (43,200) | (126,575) |
| Exchange differences of other provisions | 17 | 3,011 | (69,724) |
| Profits from selling property, plant and equipment | 17 | (94) | (1,439) |
| (Profits) losses from selling financial investments | 12 | (924,720) | (65,445) |
| Released (Impairment) charges of investments in associates and subsidiaries | | 14,100 | - |
| Shares based payments | | 296,959 | 247,998 |
| Bank's share in the profits of associates | | (6,994) | 1,101 |
| Released (Impairment) charges of FVOCI equity instruments | | 78,615 | |
| Operating profits before changes in operating assets and liabilities | | 10,649,465 | 9,510,401 |
| Net decrease (increase) in assets and liabilities | | | |
| Due from banks | 8 | (598,148) | (25,049,337) |
| Treasury bills and other governmental notes | | 280,433 | 24,315,394 |
| Financial assets at fair value through P&L | 12 | 61,477 | 2,262,513 |
| Derivative financial instruments | | (41,469) | (75,592) |
| Loans and advances to banks and customers | 10 - 11 | (3,109,801) | (4,776,117) |
| Other assets | 15 | 907,956 | 1,289,326 |
| Due to banks | 15 | 466,875 15,697,986 | (5,879,606) 20,265,649 |
| Due to customers Income tax obligations paid | 16 | (4,639,364) | (3,625,579) |
| Other liabilities | | (2,946,225) | (1,225,572) |
| Net cash provided from operating activities | | 16,729,185 | 17,011,480 |
| Tet cash provided from operating activities | | 10,727,105 | 17,011,100 |
| Cash flow from investing activities | | | |
| Proceeds from Investments in associates. | | 750 | - |
| Proceeds (payments) for investment in subsidiaries. | | 194,722 | - |
| Payment for purchases of property, plant, equipment and branches constructions | | (739,117) | (840,953) |
| Proceeds from selling property, plant and equipment | | 94 | 1,439 |
| Proceeds from redemption of financial assets at amortized cost | | 59,360,102 | 33,290,053 |
| Payment for purchases of financial assets at amortized cost | | (44,945,839) | (32,633,462) (11,433,512) |
| Payment for purchases of financial assets at fair value through OCI Proceeds from selling financial assets at fair value through OCI | | (50,868,698) 55,237,128 | (11,433,512) 5,105,870 |
| | | | |
| Net cash used in investing activities | | 18,239,142 | (6,510,565) |

Condensed Consolidated Interim Cash flows for the period ended June 30, 2020 (Cont.)

| | | Jun. 30, 2020 | Jun. 30, 2019 |
|---|---|-------------------|---------------|
| | | EGP Thousands | EGP Thousands |
| Cash flow from financing activities | | | |
| Increase (decrease) in long term loans | | (22,492) | (230,801) |
| Dividend paid | | (3,370,464) | (2,700,544) |
| Net cash used in (provided from) financing activities | | (3,392,956) | (2,931,345) |
| | | | |
| | | 01 555 051 | 7.5(0.570 |
| Net increase (decrease) in cash and cash equivalent during the period | | 31,575,371 | 7,569,570 |
| Beginning balance of cash and cash equivalent | | 22,895,017 | 34,303,645 |
| Cash and cash equivalent at the end of the period | | 54,470,388 | 41,873,215 |
| Cash and cash equivalent comprise: | | | |
| Cash and balances with central bank | 7 | 31,267,392 | 24,993,377 |
| Due from banks | 8 | 56,990,499 | 66,543,158 |
| Treasury bills and other governmental notes | 9 | 27,591,164 | 25,344,096 |
| Obligatory reserve balance with CBE | 7 | (22,995,458) | (15,980,212) |
| Due from banks with maturities more than three months | | (10,271,665) | (33,329,274) |
| Treasury bills with maturity more than three months | | (28,111,544) | (25,697,930) |
| Total cash and cash equivalent | | 54,470,388 | 41,873,215 |



Condensed Consolidated Interim statement of changes in shareholders' equity for the period ended June 30, 2019

| Jun. 30, 2019 | Issued and paid up capital | Legal reserve | General reserve | <u>General risk</u> <u>reserve</u> | <u>Capital</u> <u>reserve</u> | Reserve for financial assets at fair value through OCI | <u>Banking</u> <u>risks</u> <u>reserve</u> | Retained earnings | Reserve for employee stock ownership plan | Cumulative foreign currencies translation differences | <u>Total</u> <u>Shareholders</u> <u>Equity</u> | <u>Minority</u> <u>Interest</u> | <u>Total</u> EGP Thousands |
|---|-------------------------------|---------------|-----------------|---------------------------------------|----------------------------------|---|--|----------------------|---|--|--|------------------------------------|-------------------------------|
| | | | | | | | | | | | | | |
| Beginning balance | 11,668,326 | 1,710,293 | 12,776,215 | 1,549,445 | 12,421 | (1,860,851) | 4,323 | 9,637,083 | 738,320 | - | 36,235,575 | - | 36,235,575 |
| Capital increase | 2,917,082 | - | (2,917,082) | - | - | - | - | - | - | - | - | - | - |
| Transferred to reserves | - | 477,736 | 6,375,589 | - | 1,045 | - | - | (6,854,370) | - | - | - | - | - |
| Dividend paid | - | - | - | - | - | - | - | (2,700,544) | - | - | (2,700,544) | - | (2,700,544) |
| Net profit of the period Net unrealised gain/(loss) | - | - | - | - | - | - | - | 5,354,500 | - | - | 5,354,500 | - | 5,354,500 |
| on financial assets at fair value through OCI | - | - | - | - | - | 2,838,861 | - | - | - | - | 2,838,861 | - | 2,838,861 |
| Transferred (from) to bank risk reserve ECL for impairment of | - | - | - | - | - | - | 841 | (841) | - | - | - | - | - |
| debt instruments investments | - | - | - | - | - | (109,668) | - | - | - | - | (109,668) | - | (109,668) |
| Cost of employees stock ownership plan (ESOP) | - | - | - | - | - | - | - | - | 247,998 | - | 247,998 | - | 247,998 |
| Cumulative foreign currencies translation differences | - | - | - | | - | - | | - | <u>-</u> | 4,182 | 4,182 | - | 4,182 |
| Balance at the end of the period | 14,585,408 | 2,188,029 | 16,234,722 | 1,549,445 | 13,466 | 868,342 | 5,164 | 5,435,828 | 986,318 | 4,182 | 41,870,904 | | 41,870,904 |



Condensed Consolidated Interim statement of changes in shareholders' equity for the period ended June 30, 2020

| Jun. 30, 2020 | <u>Issued and</u> paid up capital []] | Legal reserve | <u>General</u> <u>reserve</u> | <u>General risk</u> <u>reserve</u> | <u>Capital</u> <u>reserve</u> | Reserve for financial assets at fair value through OCI | <u>Banking</u> <u>risks</u> <u>reserve</u> | <u>Retained</u> earnings | Reserve for employee stock ownership plan | <u>Cumulative</u> <u>foreign currencies</u> <u>translation</u> <u>differences</u> | <u>Total</u> <u>Shareholders</u> <u>Equity</u> | <u>Minority</u> <u>Interest</u> | <u>Total</u> EGP Thousands |
|--|---|---------------|----------------------------------|---------------------------------------|----------------------------------|---|--|-----------------------------|---|--|--|------------------------------------|-------------------------------|
| Beginning balance | 14,690,821 | 2,188,029 | 16,474,429 | 1,549,445 | 13,466 | 4,111,781 | 5,164 | 11,881,657 | 963,152 | 2,501 | 51,880,445 | - | EGP Thousands 51,880,445 |
| Capital increase | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Transferred to reserves | - | 590,106 | 7,840,286 | - | 1,440 | - | - | (8,431,832) | - | - | - | - | - |
| Dividend paid | - | - | - | - | - | - | - | (3,370,464) | - | - | (3,370,464) | - | (3,370,464) |
| Minority Interest share | - | - | - | - | - | - | - | - | - | - | - | 453,248 | 453,248 |
| Net profit of the period | - | - | - | - | - | - | - | 4,997,805 | - | - | 4,997,805 | - | 4,997,805 |
| Transferred from reserve for financial assets at fair value through OCI | - | - | - | - | - | (55,142) | - | 55,142 | | | - | - | |
| Net unrealised gain/(loss) on financial assets at fair value through OCI | | - | - | - | - | (1,483,581) | - | - | - | - | (1,483,581) | - | (1,483,581) |
| Transferred (from) to bank risk reserve | - | - | - | - | - | - | 1,259 | (1,259) | - | - | - | - | |
| Release provision for impairment of debt | | | | | | | | | | | | | |
| instruments investments Cost of employees stock | - | - | - | - | - | 90,512 | - | - | - | - | 90,512 | - | 90,512 |
| ownership plan (ESOP) Cumulative foreign | - | - | - | - | - | - | - | - | 296,959 | - | 296,959 | - | 296,959 |
| currencies translation differences | - | - | - | - | _ | _ | - | - | - | (854) | (854) | - | (854) |
| Balance at the end of the period | 14,690,821 | 2,778,135 | 24,314,715 | 1,549,445 | 14,906 | 2,663,570 | 6,423 | 5,131,049 | 1,260,111 | 1,647 | 52,410,822 | 453,248 | 52,864,070 |

Notes to the condensed consolidated interim financial statement for the period ended June 30, 2020

1. General information

Commercial International Bank (Egypt) S.A.E. provides retail, corporate and investment banking services in various parts of Egypt through 180 branches, and 27 units employing 6964 employees on the statement of financial position date.

Commercial international Bank (Egypt) S.A.E. was formed as a commercial bank under the investment law no. 43 of 1974. The address of its registered head office is as follows: Nile tower, 21/23 Charles de Gaulle Street-Giza. The Bank is listed in the Egyptian stock exchange.

The bank owns investments in subsidiaries "C-Ventures", "May Fair" and "Damietta Shipping" in which the bank's shares are 99.99%, 51% and 32% respectively.

Financial statements have been approved by board of directors on July 13, 2020.

2. Summary of accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

2.1. Basis of preparation

The consolidated financial statements have been prepared in accordance with the Central Bank of Egypt approved by the Board of Directors on December 16, 2008 consistent with the principles referred to.

Also according to the instructions for applying the International Standard for Financial Reports (9) issued by the Central Bank of Egypt on February 26, 2019, the bank issued condensed financial statements based on the Central Bank of Egypt instructions issued on May 5, 2020, which allow banks to issue condensed quarterly financial statements.

Reference is made to what was not mentioned in the instructions of the Central Bank of Egypt to the Egyptian Accounting Standards.

These condensed consolidated interim financial statements do not include all the information and disclosures required for full annual consolidated financial statements prepared in accordance with CBE rules mentioned above and should be read in conjunction with the Bank's financial statements as at and for the year ended 31 December 2019.

In preparing these condensed consolidated interim financial statements, significant judgments made by the management in applying the Bank's accounting policies and the key sources of estimation were the same as those that were applied to the consolidated financial statements as at and for the year ended 31 December 2019.

2.2. Basis of consolidation

The basis of the consolidation is as follows:

- Eliminating all balances and transactions between the Bank and group companies.
- The cost of acquisition of subsidiary companies is based on the company's share in the fair value of assets acquired and obligations outstanding on the acquisition date.
- Minority shareholders represent the rights of others in subsidiary companies.
- Proportional consolidation is used in consolidating method for companies under joint control.

3.1. Loans and advances

Loans and advances are summarized as follows:

| | Jun.30, EGP Thou | | Dec.31, 2019 EGP Thousands | | |
|-----------------------------------|--|------------------------------------|--------------------------------|---------|--|
| | Loans and advances <u>Loans and advances</u> | Loans and advances to customers | Loans and advances to banks | | |
| Gross Loans and advances Less: | 134,067,385 | 887,612 | 131,244,095 | 629,780 | |
| Impairment provision | 13,933,139 | 4,364 | 11,825,887 | 4,516 | |
| Unamortized bills discount | 60,381 | - | 55,197 | - | |
| Unearned interest | 4,803 | - | 8,236 | - | |
| Suspended credit account | 38,850 | - | 33,672 | | |
| Net | 120,030,212 | 883,248 | 119,321,103 | 625,264 | |

Impairment provision losses for loans and advances reached EGP 13,937,503 thousand.

During the period, the Bank's total loans and advances increased by 2.34%.

In order to minimize the propable exposure to credit raisk, the Bank focuses more on the business with large enterprises, banks or retail customers with good credit rating or sufficient collateral.

Total balances of loans and facilities to customers divided by stages: **EGP** Thousands Jun.30, 2020 Stage 2: Expected Stage 3: Expected Stage 1: Expected credit losses credit losses Individually credit losses over Total Over a lifetime that Over a lifetime impaired 12 months is not creditworthy Credit default Individuals 30,246,044 640,804 425,495 31,312,343 Institutions and Business Banking 55,315,743 42,429,834 5,009,465 102,755,042 Total 85,561,787 43,070,638 5,434,960 134,067,385 Expected credit losses for loans and facilities to customers divided by stages: Jun.30, 2020

Stage 2: Expected Stage 3: Expected Stage 1: Expected credit losses credit losses Individually credit losses over <u>Total</u> Over a lifetime that **Over a lifetime** impaired 12 months Credit default is not creditworthy Individuals 444,014 13,768 235,729 693,511 Institutions and Business Banking 1,373,521 6,908,148 4,957,959 13,239,628 Total 1,817,535 6,921,916 5,193,688 13,933,139

Loans, advances and expected credit losses to banks divided by stages:

Jun.30, 2020

| | Stage 1: Expected credit losses over <u>12 months</u> | <u>Stage 2: Expected</u> <u>credit losses</u> <u>Over a lifetime that</u> <u>is not creditworthy</u> | <u>Stage 3: Expected</u> <u>credit losses</u> <u>Over a lifetime</u> <u>Credit default</u> | <u>Total</u> |
|------------------------|---|---|---|--------------|
| Time and term loans | - | 887,612 | - | 887,612 |
| Expected credit losses | | (4,364) | | (4,364) |
| Net | | 883,248 | | 883,248 |

Off balance sheet items exposed to credit risk and ecpected credit losses divided by stages:

Jun.30, 2020

Net

Facilities and guarantees Expected credit losses

| Stage 1: Expected credit losses over <u>12 months</u> | Stage 2: Expected credit losses Over a lifetime that is not creditworthy | <u>Stage 3: Expected</u> <u>credit losses</u> <u>Over a lifetime</u> <u>Credit default</u> | Total |
|---|---|---|-------------|
| 48,422,697 | 23,921,203 | 71,367 | 72,415,267 |
| (1,391,043) | (1,433,036) | (66,900) | (2,890,979) |
| 47,031,654 | 22,488,167 | 4,467 | 69,524,288 |



Total balances of loans and facilities to customers divided by stages: Dec.31, 2019 EGP Thousands

| | <u>Stage 1:</u> <u>Expected credit</u> <u>losses over 12</u> <u>months</u> | <u>Stage 2: Expected</u> <u>credit losses</u> <u>Over a lifetime that</u> <u>is not creditworthy</u> | <u>Stage 3: Expected</u> <u>credit losses</u> <u>Over a lifetime</u> <u>Credit default</u> | Individually impaired | <u>Total</u> |
|-----------------------------------|---|---|---|--------------------------|--------------|
| Individuals | 26,734,506 | 339,408 | 202,357 | - | 27,276,271 |
| Institutions and Business Banking | 63,749,864 | 35,158,341 | 5,059,619 | | 103,967,824 |
| Total | 90,484,370 | 35,497,749 | 5,261,976 | | 131,244,095 |

Expected credit losses for loans and facilities to customers divided by stages:

Dec.31, 2019

| | <u>Stage 1:</u> <u>Expected credit</u> <u>losses over 12</u> <u>months</u> | <u>Stage 2: Expected</u> <u>credit losses</u> <u>Over a lifetime that</u> <u>is not creditworthy</u> | <u>Stage 3: Expected</u> <u>credit losses</u> <u>Over a lifetime</u> <u>Credit default</u> | <u>Individually</u> impaired | <u>Total</u> |
|--|---|---|---|---------------------------------|-----------------------|
| Individuals Institutions and Business Banking | 96,469 1,208,722 | 10,394 5,325,121 | 210,068 4,975,113 | - | 316,931 11,508,956 |
| Total | 1,305,191 | 5,335,515 | 5,185,181 | | 11,825,887 |

Loans, advances and expected credit losses to banks divided by stages:

Dec.31, 2019

| | <u>Stage 1:</u> Expected credit losses over 12 <u>months</u> | <u>Stage 2: Expected</u> <u>credit losses</u> <u>Over a lifetime that</u> <u>is not creditworthy</u> | <u>Stage 3: Expected</u> <u>credit losses</u> <u>Over a lifetime</u> <u>Credit default</u> | <u>Total</u> |
|------------------------|---|---|---|--------------|
| Time and term loans | - | 629,780 | - | 629,780 |
| Expected credit losses | | (4,516) | | (4,516) |
| Net | | 625,264 | | 625,264 |

The following table shows changes in expected ECL losses between the beginning and end of the period as a result of these factors: Jun.30, 2020 EGP Thousands

| Due from banks | <u>Stage 1</u> | <u>Stage 2</u> | Stage 3 | <u>Total</u> |
|---|----------------|----------------|---------|--------------|
| Provision for credit losses on 1 January 2020 | 17,201 | - | - | 17,201 |
| New financial assets purchased or issued | 15,442 | - | - | 15,442 |
| Matured or disposed financial assets | (384) | - | - | (384) |
| Transferred to stage 1 | - | - | - | - |
| Transferred to stage 2 | - | - | - | - |
| Transferred to stage 3 | - | - | - | - |
| Changes in the probability of default and loss in case of default and the exposure at default | 9,096 | - | - | 9,096 |
| Changes to model assumptions and methodology | - | - | - | - |
| Write off during the period | - | - | - | - |
| Cumulative foreign currencies translation differences | - | - | | - |
| Ending balance | 41,355 | - | - | 41,355 |

Stage 1

Stage 1

12 months

96,469

347,545

444,014

1,208,723

(315,016)

257,597

12,393

(17,048)

104,431

114,895

7,546

1,373,521

Stage 1

Stage 2

Stage 2

Life time

10,394

3,374

13,768

5,325,119

(596,279)

(143,336)

213,079

1,087,629

44,003

6,908,148

Stage 2

(26,679)

81,792

922,820

Stage 3

Stage 3

Life time

210,068

25,841

(20,093) 19,913

-

235,729

4,975,114

(107,876)

174,660

4,686

(131,291)

4,957,959

Stage 3

37,130

-4,904

632

<u>Total</u>

316,931

376,760 (20,093)

19,913

-

693,511

11,508,956

1,181,049

(14,286)

64,744

31,324

322,196 1,202,524

4,904

(131,291)

88,679

13,239,628

<u>Total</u>

(1,019,171)

<u>Total</u>

Individual Loans:

| Ending balance |
|---|
| Cumulative foreign currencies translation differences |
| Recoveries |
| Write off during the period |
| Impairment during the period |
| Provision for credit losses on 1 January 2020 |

Corporate and Business Banking loans:

| Provision for credit losses on 1 January 2020 |
|---|
| New financial assets purchased or issued |
| Matured or disposed financial assets |
| Transferred to stage 1 |
| Transferred to stage 2 |
| Transferred to stage 3 |
| Changes in the probability of default and loss in case of default and the exposure at default |
| Changes to model assumptions and methodology |
| Recoveries |
| Write off during the period |
| Cumulative foreign currencies translation differences |
| Ending balance |

Financial Assets at Fair value through OCI

| | <u>12 months</u> | Life time | Life time | |
|--|------------------|-----------|-----------|----------|
| Provision for credit losses on 1 January 2020 | 414,394 | - | - | 414,394 |
| New financial assets purchased or issued | 91,318 | - | - | 91,318 |
| Matured or disposed financial assets | (19,952) | - | - | (19,952) |
| Transferred to stage 1 | - | - | - | - |
| Transferred to stage 2 | - | - | - | - |
| Transferred to stage 3 | - | - | - | - |
| Changes in the probability of default and loss in case | 19,146 | - | - | 19,146 |
| Changes to model assumptions and methodology | - | - | - | - |
| Write off during the period | - | - | - | - |
| Cumulative foreign currencies translation differences | - | | | |
| Ending balance | 504,906 | | | 504,906 |

| The following table shows changes in expected ECL losses between the beginning and end of the year as a result of these fa | ctors: |
|--|-----------|
| Dec.31, 2019 EGP 7 | Thousands |

| Dec.31, 2019 Due from banks | <u>Stage 1</u> | Stage 2 | Stage 3 | EGP Thousands <u>Total</u> |
|--|--------------------|------------------------|------------------|-------------------------------|
| Provision for credit losses on 1 January 2019 | 160 | 7,155 | - | 7,315 |
| New financial assets purchased or issued | 16,816 | - | - | 16,816 |
| Matured or disposed financial assets | (158) | (7,155) | - | (7,313) |
| Transferred to stage 1 | - | - | - | - |
| Transferred to stage 2 | - | - | - | - |
| Transferred to stage 3 | - | - | - | - |
| Changes in the probability of default and loss in case of default and the exposure at default | (1) | - | - | (1) |
| Changes to model assumptions and methodology | - | - | - | - |
| Write off during the year | - | - | - | - |
| Cumulative foreign currencies translation differences | <u> </u> | | - | - |
| Ending balance | 16,817 | - | - | 16,817 |
| Individual Loans: | Stage 1 | Stage 2 | Stage 3 | <u>Total</u> |
| Provision for credit losses on 1 January 2019 | 72,092 | 24,843 | 127,376 | 224,311 |
| Impairment during the year | 24,377 | (14,449) | 140,974 | 150,902 |
| Write off during the year | - | - | (118,486) | (118,486) |
| Recoveries Cumulative foreign currencies translation differences | - | - | 60,204 | 60,204 |
| e e e e e e e e e e e e e e e e e e e | | | - | |
| Ending balance | 96,469 | 10,394 | 210,068 | 316,931 |
| Corporate and Business Banking loans: | Stage 1 | Stage 2 | Stage 3 | <u>Total</u> |
| Provision for credit losses on 1 January 2019 | <u>12 months</u> | <u>Life time</u> | <u>Life time</u> | 12 100 102 |
| New financial assets purchased or issued | 691,013 751,746 | 6,700,083 1,074,222 | 4,709,096 | 12,100,192 1,825,968 |
| Matured or disposed financial assets | (364,309) | (899,007) | (772,859) | (2,036,175) |
| Transferred to stage 1 | 158,357 | (359,174) | | (200,817) |
| Transferred to stage 2 | (3,937) | 9,427 | - | 5,490 |
| Transferred to stage 3 | 1,472 | (2,560,546) | 2,409,875 | (149,199) |
| Changes in the probability of default and loss in case | | | | |
| of default and the exposure at default | 93,395 | 1,509,405 | 3,051 | 1,605,851 |
| Changes to model assumptions and methodology | 5,845 | 401,743 | - | 407,588 |
| Recoveries | - | - | 399,429 | 399,429 |
| Write off during the year | - | - | (1,262,286) | (1,262,286) |
| Cumulative foreign currencies translation differences | (124,860) | (551,032) | (511,193) | (1,187,085) |
| Ending balance | 1,208,722 | 5,325,121 | 4,975,113 | 11,508,956 |
| Financial Assets at Fair value through OCI | Stage 1 | Stage 2 | Stage 3 | Total |
| | 12 months | Life time | Life time | |
| Provision for credit losses on 1 January 2019 | 595,511 | 3,803 | - | 599,314 |
| New financial assets purchased or issued | 183,940 | - | - | 183,940 |
| Matured or disposed financial assets | (282,223) | (773) | - | (282,996) |
| Transferred to stage 1 | 931 | (3,030) | - | (2,099) |
| Transferred to stage 2 | - | - | - | - |
| Transferred to stage 3 Changes in the probability of default and loss in case | (83,764) | - | - | (83,764) |
| Changes to model assumptions and methodology | - | - | _ | |
| Write off during the year | - | - | - | - |
| Cumulative foreign currencies translation differences | | - | - | |
| Ending balance | 414,395 | | - | 414,395 |
| | | | | |



Loans and advances restructured

Restructuring activities include rescheduling arrangements, applying obligatory management programs, modifying and deferral of payments. The application of restructuring policies are based on indicators or criteria of credit performance of the borrower that is based on the personal judgment of the management, which indicate that payment will most likely continue. Restructuring is commonly applied to term loans, specially customer loans. Renegotiated loans totaled at the end of the period Jun.30, 2020 Dec.31, 2019

| Loans and advances to | | |
|-----------------------|-----------|-----------|
| Corporate | | |
| - Direct loans | 4,213,592 | 4,682,243 |
| Total | 4,213,592 | 4,682,243 |

3.2. Financial investments:

The following table represents an analysis of financial investment balances by rating agencies at the end of the period based on Standard & Poor's valuation and its equivalent.

| Jun.30, 2020 | | | | | EGP Thousands |
|----------------|---|---|---|--|---------------|
| Amortized cost | Stage 1: Expected credit losses over 12 months | Stage 2: Expected credit losses Over a lifetime that is not creditworthy | <u>Stage 3: Expected</u> <u>credit losses</u> <u>Over a lifetime</u> <u>Credit default</u> | <u>Individually</u> <u>impaired</u> | <u>Total</u> |
| AAA | - | - | | | |
| AA+ to -AA | - | - | | | |
| A to -A+ | - | - | | | |
| Less than -A | 92,972,929 | - | | | - 92,972,929 |
| Not rated | | | | | |
| Total | 92,972,929 | | - | | 92,972,929 |

Jun.30, 2020

EGP Thousands Stage 2: Expected Stage 3: Expected Stage 1: Expected credit credit losses credit losses **Individually** Fair value through OCI <u>Total</u> losses over 12 months Over a lifetime that **Over a lifetime** impaired is not creditworthy Credit default AAA AA+ to -AA A to -A+ 84,154,232 Less than -A 84,154,232 Not rated Total 84,154,232 84,154,232

The following table shows the analysis of impairment on credit losses of financial investments by rating agencies at the end of the period based on Standard & Poor's valuation and its equivalent.

| Jun.30, 2020 | | | | | EGP Thousands |
|-------------------------------|---|---|---|--|---------------|
| <u>Fair value through OCI</u> | Stage 1: Expected credit losses over 12 months | <u>Stage 2: Expected</u> <u>credit losses</u> <u>Over a lifetime that</u> <u>is not creditworthy</u> | <u>Stage 3: Expected</u> <u>credit losses</u> <u>Over a lifetime</u> <u>Credit default</u> | <u>Individually</u> <u>impaired</u> | <u>Total</u> |
| AAA | - | - | | | |
| AA+ to -AA | - | - | | | |
| A to -A+ | - | - | | | |
| Less than -A | 504,906 | - | | | 504,906 |
| Not rated | | | | | |
| Total | 504,906 | | | | 504,906 |



3.1.8. Financial investments:

The following table represents an analysis of financial investment balances by rating agencies at the end of the year based on Standard & Poor's valuation and its equivalent.

Dec.31, 2019

| Amortized cost | Stage 1: Expected credit losses over 12 months | Stage 2: Expected credit losses Over a lifetime that is not creditworthy | <u>Stage 3: Expected</u> <u>credit losses</u> <u>Over a lifetime</u> <u>Credit default</u> | <u>Individually</u> <u>impaired</u> | <u>Total</u> |
|----------------|---|---|---|--|--------------|
| AAA | - | - | | | - |
| AA+ to -AA | - | - | | | - |
| A to -A+ | - | - | | | - |
| Less than -A | 107,225,613 | - | | | 107,225,613 |
| Not rated | | | | - | |
| Total | 107,225,613 | | - | | 107,225,613 |

Dec.31, 2019

EGP Thousands

EGP Thousands

EGP Thousands

| <u>Fair value through OCI</u> | <u>Stage 1: Expected credit</u> <u>losses over 12 months</u> | <u>Stage 2: Expected</u> <u>credit losses</u> <u>Over a lifetime that</u> <u>is not creditworthy</u> | <u>Stage 3: Expected</u> <u>credit losses</u> <u>Over a lifetime</u> <u>Credit default</u> | Individually impaired | <u>Total</u> |
|-------------------------------|---|---|---|--------------------------|--------------|
| AAA | - | - | | | - |
| AA+ to -AA | - | - | | | - |
| A to -A+ | - | - | | | - |
| Less than -A | 88,820,722 | - | | | 88,820,722 |
| Not rated | | | | | |
| Total | 88,820,722 | | | | 88,820,722 |

The following table shows the analysis of impairment on credit losses of financial investments by rating agencies at the end of the year based on Standard & Poor's valuation and its equivalent.

Dec.31, 2019

| <u>Fair value through OCI</u> | Stage 1: Expected credit losses over 12 months | <u>Stage 2: Expected</u> <u>credit losses</u> Over a lifetime that is not creditworthy | <u>Stage 3: Expected</u> <u>credit losses</u> <u>Over a lifetime</u> <u>Credit default</u> | <u>Individually</u> <u>impaired</u> | Total |
|-------------------------------|---|---|---|--|---------|
| AAA | - | - | | | - |
| AA+ to -AA | - | - | | | - |
| A to -A+ | - | - | | | - |
| Less than -A | 414,395 | - | | | 414,395 |
| Not rated | | | | | |
| Total | 414,395 | | | | 414,395 |



3.3. Foreign exchange risk

The Bank's financial position and cash flows are exposed to fluctuations in foreign currency exchange rates. The Board sets limits on the level of exposure by currency and in aggregate for both overnight and intra-day positions, which are monitored daily. The table below summarizes the Bank's exposure to foreign exchange rate risk and financial instruments at carrying amounts, categorized by currency.

| | | | | | | Equivalent EGP Thousands |
|---|-------------|-------------|-----------|---------|-----------|--------------------------|
| Jun.30, 2020 | EGP | <u>USD</u> | EUR | GBP | Other | Total |
| Financial assets | | | | | | |
| Cash and balances with central bank | 26,840,126 | 2,947,955 | 497,536 | 62,293 | 919,482 | 31,267,392 |
| Gross due from banks | 18,345,329 | 37,117,387 | 499,060 | 823,783 | 204,940 | 56,990,499 |
| Gross loans and advances to banks | - | 887,612 | - | - | - | 887,612 |
| Gross loans and advances to customers | 82,620,694 | 45,381,168 | 5,482,173 | 71,907 | 511,443 | 134,067,385 |
| Derivative financial instruments | 47,586 | 268,330 | - | - | - | 315,916 |
| Financial investments | | | | | | |
| Gross financial investment securities | 158,611,514 | 18,884,284 | 2,030,491 | - | 319,100 | 179,845,389 |
| Investments in associates | 99,837 | - | - | - | - | 99,837 |
| Total financial assets | 286,565,086 | 105,486,736 | 8,509,260 | 957,983 | 1,954,965 | 403,474,030 |
| Financial liabilities | | | | | | |
| Due to banks | 127,779 | 12,065,351 | 69,770 | 11,561 | 3,021 | 12,277,482 |
| Due to customers | 228,658,843 | 80,986,942 | 8,149,924 | 947,169 | 1,403,563 | 320,146,441 |
| Derivative financial instruments | 132,323 | 208,329 | - | - | - | 340,652 |
| Other loans | 22,574 | 3,227,680 | - | - | - | 3,250,254 |
| Total financial liabilities | 228,941,519 | 96,488,302 | 8,219,694 | 958,730 | 1,406,584 | 336,014,829 |
| Net on-balance sheet financial position | 57,623,567 | 8,998,434 | 289,566 | (747) | 548,381 | 67,459,201 |

3.4. Interest rate risk

The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins

may increase as a result of such changes but profit may decrease in the event that unexpected movements arise. The Board sets limits on the gaps of interest rate repricing that may be undertaken,

which is monitored by the bank's Risk Management Department.

3.5. Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfill commitments to lend.

Liquidity Risk Management Organization and Measurement Tools

Liquidity Risk is governed by Asset and Liability Committee (ALCO) and Board Risk Committee (BRC) subject to provisions of Treasury Poilcy Guide (TPG). **Board Risk Committee (BRC):** Provides oversight of risk management functions and assesses compliance to the set risk strategies and policies approved by the Board of Directors (BoD) through periodic reports submitted by the Risk Group. The committee makes recommendations to the BoD with regards to risk management strategies and policies (including those related to capital adequacy, liquidity management,various types of risks: credit, market, operation, compliance, reputation and any other risks the Bank may be exposed to). **Asset & Liability Committee (ALCO):** Optimises the allocation of assets and liabilities, taking into consideration expectations of the potential impact of future interest rate fluctuations, liquidity constraints, and foreign exchange exposures. ALCO monitors the Bank's liquidity and market risks, economic developments, market fluctuations, and risk profile to ensure ongoing activities are compatible with the risk/ reward guidelines approved by the BoD. **Treasury Policy Guide (TPG):** The purpose of the TPG is to document and communicate the policies that govern the activities performed by the Treasury Group and monitored by Risk Group.

Treasury Policy Guide (TPG): The purpose of the TPG is to document and communicate the policies that govern the activities performed by the Treasury Group and monitored by Risk Group The main measures and monitoring tools used to assess the Bank's liquidity risk include regulatory and internal ratios, gaps, Basel III liquidity ratios, asset and liability gapping mismatch, stress testing, and funding base concentration. More conservative internal targets and Risk Appetite indicators (RAI) against regulatory requirements are set for various measures of Liquidity and Funding Concentration Risks.

The Bank maintained a solid LCY & FCY Liquidity position with decent buffers to meet both the global and local increase in risk profile related to the Covid-19 pandemic.. CIB will continue with its robust Liability strategy with reliance on customer deposits (stable funding) as the main contributor of total liabilities, and low dependency on the Wholesale Funding. CIB has ample level of High Quality Liquid Assets (HQLA) based on its LCY & FCY Sovereign Portfolio investments, which positively reflects the Bank's solid Liquidity Ratios and Basel III LCR & NSFR ratios, with a large buffer maintained above the Regulatory ratios requirements.

For June 2020 NSFR ratio record 189.49% (LCY 229.20% and FCY 127.02%), and LCR ratio record 1434.43% (LCY 1592.07% and FCY 328.55%). For December 2019 NSFR ratio record 217.35% (LCY 255.43% and FCY 156.14%), and LCR ratio record 611.44% (LCY 757.42% and FCY 230.87%). For June 2020 CAR ratio record 29.53%, and 26.07% for December 2019 . For June 2020 Leverage ratio record 9.5%, and 10.32% for December 2019 .

3.6. Financial instruments not measured at fair value

The table below summarizes the book value and fair value of those financial assets and liabilities not presented on the Bank's balance sheet at their fair value.

| | Book value | | Fair | value | | |
|--|--------------|--------------|--------------|--------------|--|--|
| | Jun.30, 2020 | Dec.31, 2019 | Jun.30, 2020 | Dec.31, 2019 | | |
| Financial assets | | | | | | |
| Due from banks | 56,949,232 | 28,353,366 | 57,045,963 | 28,370,754 | | |
| Gross loans and advances to banks | 887,612 | 629,780 | 887,612 | 629,780 | | |
| Gross loans and advances to customers | 134,067,385 | 131,244,095 | 133,877,048 | 128,740,476 | | |
| Financial investments: | | | | | | |
| Amortized cost | 92,972,929 | 107,225,613 | 93,273,433 | 106,016,744 | | |
| Total financial assets | 284,877,158 | 267,452,854 | 285,084,056 | 263,757,754 | | |
| Financial liabilities | | | | | | |
| Due to banks | 12,277,482 | 11,810,607 | 12,227,811 | 11,702,778 | | |
| Due to customers | 320,146,441 | 304,448,455 | 319,705,849 | 302,256,825 | | |
| Other loans | 3,250,254 | 3,272,746 | 3,250,254 | 3,272,746 | | |
| Total financial liabilities | 335,674,177 | 319,531,808 | 335,183,914 | 317,232,349 | | |
| The fair value is considered in the previous note from the second and third level in accordance with the fair value standard | | | | | | |

Due from banks

The fair value of floating rate placements and overnight deposits is their carrying amount. The estimated fair value of floating interest bearing deposits is based on discounted cash flows using prevailing money-market interest rates for debts with similar credit risk and similar maturity date.

Fair values of financial instruments

The following table provides the fair value measurement hierarchy of the assets and liabilities.

Quantitative disclosures fair value measurement hierarchy for assets as at 30 June 2020:

instruments:

Level 1 - Quoted prices in active markets for the same instrument (i.e. without modification or repacking);

Level 2 - Quoted prices in active markets for similar assets and liabilities or other valuation techniques for which all significant inputs are

based on observable market data; and

Level 3 - Valuation techniques for which any significant input is not based on observable market data.

| | | Fair value measurement using | | | |
|---|---------------------------------|------------------------------|---|---|--------------------------------------|
| Jun.30, 2020 | Date of Valuation | <u>Total</u> | Quoted prices in active markets (Level 1) | Significant observable inputs (level 2) | Valuation techniques (level 3) |
| Measured at fair value: Financial assets | | | | | |
| Financial Assets at Fair value through P&L | 30-Jun-20 | 357,304 | 357,304 | - | - |
| Financial Assets at Fair value through OCI | 30-Jun-20 | 85,100,258 | 57,159,797 | 27,940,461 | - |
| Total | _ | 85,457,562 | 57,517,101 | 27,940,461 | - |
| Derivative financial instruments | 20 1 | 215.016 | | 215.016 | |
| Financial assets Financial liabilities | 30-Jun-20 30-Jun-20 | 315,916 340,652 | - | 315,916 340,652 | - |
| Total | 50-5un-20 | 656,568 | | 656,568 | |
| | | 000,000 | | 000,000 | |
| Assets for which fair values are disclosed Amortized cost | : 30-Jun-20 | 93,273,433 | | 93,111,854 | 161,579 |
| Loans and advances to banks | 30-Jun-20 | 95,275,455 887,612 | | 95,111,654 | 887,612 |
| Loans and advances to customers | 30-Jun-20 | 133,877,048 | - | - | 133,877,048 |
| Total | 50-0un-20 | 228,038,093 | - | 93,111,854 | 134,926,239 |
| Liabilities for which fair values are discle Other loans Due to customers | osed: 30-Jun-20 30-Jun-20 | 3,250,254 319,705,849 | - | 3,250,254 | 319,705,849 |
| Total | | 322,956,103 | - | 3,250,254 | 319,705,849 |
| | Date of Valuation | Fair v Total | value measuremen <u>Quoted prices in</u> | significant | Valuation |
| Dec.31, 2019 | Dute of Valuation | <u>10111</u> | active markets | observable inputs | techniques (level |
| | | | (Level 1) | (level 2) | <u>3)</u> |
| Measured at fair value: | | | | | |
| Financial assets | | | | | |
| Financial Assets at Fair value through P&L | 31-Dec-19 | 418,781 | 418,781 | - | - |
| Financial Assets at Fair value through OCI Total | 31-Dec-19 | 89,897,257 90,316,038 | 61,689,580 62,108,361 | 28,207,677 28,207,677 | - |
| Derivative financial instruments | _ | 90,510,058 | 02,108,501 | 28,207,077 | - |
| Derivative infancial instruments | | | | | |
| Financial assets | 31-Dec-19 | 216,383 | - | 216,383 | - |
| Financial liabilities | 31-Dec-19 | 282,588 | - | 282,588 | - |
| Total | | 498,971 | - | 498,971 | - |
| Assets for which fair values are disclosed | : | | | | |
| Amortized cost | 31-Dec-19 | 106,016,744 | - | 106,016,744 | - |
| Loans and advances to banks | 31-Dec-19 | 629,780 | - | - | 629,780 |
| Loans and advances to customers | 31-Dec-19 | 128,740,476 | - | - | 128,740,476 |
| Total | | 235,387,000 | - | 106,016,744 | 129,370,256 |
| Liabilities for which fair values are disclo | osed: | | | | |
| Other loans | 31-Dec-19 | 3,272,746 | - | 3,272,746 | - |
| Due to customers | 31-Dec-19 | 302,256,825 | - | - | 302,256,825 |
| Total | · · · · | 305,529,571 | - | 3,272,746 | 302,256,825 |
| | | | | | |



4. Segment analysis

4.1. By business segment

The Bank is divided into four main business segments on a worldwide basis:

- Corporate banking incorporating direct debit facilities, current accounts, deposits, overdrafts, loan and other credit facilities, foreign currency and derivative products
- Investment incorporating financial instruments Trading, structured financing, Corporate leasing, and merger and acquisitions advice.
- Retail banking incorporating private banking services, private customer current accounts, savings, deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages;
- Others -Including other banking business, such as Assets Management.

Transactions between the business segments are on normal commercial terms and conditions.

| EGP Thousands | | | | | | |
|--|------------------------------------|--|--------------------|--------------------------|--|--------------|
| Jun.30, 2020 | <u>Corporate</u> <u>banking</u> | <u>SME's</u> | <u>Investments</u> | <u>Retail banking</u> | <u>Asset Liability</u> <u>Mangement</u> | <u>Total</u> |
| Revenue according to business segment | 5,795,050 | 764,394 | 4,207,027 | 3,427,905 | 348,777 | 14,543,153 |
| Expenses according to business segment | (4,728,094) | (326,918) | (193,725) | (1,743,121) | (8,883) | (7,000,741) |
| Profit before tax | 1,066,956 | 437,476 | 4,013,302 | 1,684,784 | 339,894 | 7,542,412 |
| Tax | (355,477) | (147,518) | (1,353,905) | (573,094) | (114,613) | (2,544,607) |
| Profit for the period | 711,479 | 289,958 | 2,659,397 | 1,111,690 | 225,281 | 4,997,805 |
| Total assets | 118,042,244 | 974,810 | 188,222,043 | 31,148,038 | 61,663,263 | 400,050,398 |
| Dec.31, 2019 | Corporate <u>banking</u> | <u>SME's</u> | Investments | <u>Retail banking</u> | Asset Liability Mangement | <u>Total</u> |
| Revenue according to business segment | 9,754,092 | 2,234,547 | 5,292,706 | 7,121,674 | 816,595 | 25,219,614 |
| Expenses according to business segment | (4,737,534) | (898,119) | (152,895) | (2,882,762) | (13,423) | (8,684,733) |
| Profit before tax | 5,016,558 | 1,336,428 | 5,139,811 | 4,238,912 | 803,172 | 16,534,881 |
| Tax | (1,436,735) | (382,556) | (1,471,285) | (1,213,400) | (229,910) | (4,733,886) |
| Profit for the year | 3,579,823 | 953,872 | 3,668,526 | 3,025,512 | 573,262 | 11,800,995 |
| Total assets | 103,555,078 | 1,398,063 | 200,721,627 | 26,524,730 | 54,542,870 | 386,742,368 |
| 4.2. By geographical segment | | | | | | |
| | <u>Cairo</u> | <u>Alex, Delta</u> <u>& Sinai</u> | <u>Upper Egypt</u> | Outside Egypt (Kenya) | <u>Total</u> | |
| Jun.30, 2020 | | <u>& Sillar</u> | | <u>(Kenya)</u> | | |
| Revenue according to geographical segment | 12,627,867 | 1,532,148 | 383,138 | - | 14,543,153 | |
| Expenses according to geographical segment | (6,149,672) | (728,405) | (122,664) | | (7,000,741) | |
| Profit before tax | 6,478,195 | 803,743 | 260,474 | - | 7,542,412 | |
| Tax | (2,185,749) | (271,025) | (87,833) | | (2,544,607) | |
| Profit for the period | 4,292,446 | 532,718 | 172,641 | | 4,997,805 | |
| Total assets | 367,358,660 | 23,179,065 | 7,623,705 | 1,888,968 | 400,050,398 | |
| Dec.31, 2019 | <u>Cairo</u> | <u>Alex, Delta</u> <u>& Sinai</u> | <u>Upper Egypt</u> | <u>Total</u> | | |
| Revenue according to geographical segment | 21,215,527 | 3,309,436 | 694,651 | 25,219,614 | | |

(1,143,218)

2,166,218

(620,086)

1,546,132

21,081,215

(248, 082)

446,569

(127,831)

318,738

6,755,060

(8,684,733)

16,534,881

(4,733,886)

11,800,995

386,742,368

(7,293,433)

13,922,094

(3,985,969)

9,936,125

358,906,093

Expenses according to geographical segment

البنسـه التجـــاري الدولـــي Commercial International Bank

Last 6 Months

Jun.30, 2020

EGP Thousands

205,058

53,751

(7,749)

(9,512)

(64,317)

177,231

5,001,609

(75,024)

(500,161)

4,426,424

1,469,082

1,476,725

Jun.30, 2020

3.01

3.00

Last 6 Months

Jun.30, 2020

EGP Thousands

Last 3 Months

Jun.30, 2019

EGP Thousands

151,438

14,748

(10,490)

5,473

(31,105)

130,064

2,715,673

(40,735)

(271, 567)

2,403,371

1,469,082

1,476,725

1.64

1.63

Last 3 Months

Jun.30, 2019

EGP Thousands

Last 6 Months

Jun.30, 2019

EGP Thousands

342,425

(8,090)

(10,804)

(5,775)

62,187

379,943

5,358,020

(80,370)

(535,802)

4,741,848

1,469,082

1,476,725

Dec.31, 2019

3.23

3.21

Last 6 Months

Jun.30, 2019 EGP Thousands

Last 3 Months

Jun.30, 2020

EGP Thousands

38,629

109,664

3,165

(8,084)

39,282

182,656

2,610,399

(39,156)

(261,040)

2,310,203

1,469,082

1,476,725

1.57

1.56

Last 3 Months

Jun.30, 2020

EGP Thousands

5. Net trading income

Profit (Loss) from foreign exchange

Profit (Loss) from forward foreign exchange deals revaluation Profit (Loss) from interest rate swaps revaluation Profit (Loss) from currency swap deals revaluation Profit (Loss) from financial assets at fair value through P&L **Total**

6. Earning per share

Net profit for the period, available for distribution Board member's bonus Staff profit sharing

- * Profits shareholders' Stake
- Weighted Average number of shares

Basic earning per share

By issuance of ESOP earning per share will be: Average number of shares including ESOP shares

Diluted earning per share

* Based on separate financial statement profits.

7. Cash and balances with central bank

| | Juli.30, 2020 | Dec.31, 2019 |
|-------------------------------------|---------------|---------------|
| | EGP Thousands | EGP Thousands |
| Cash | 8,271,934 | 5,876,652 |
| Obligatory reserve balance with CBE | | |
| - Current accounts | 22,995,458 | 22,397,310 |
| Total | 31,267,392 | 28,273,962 |
| Non-interest bearing balances | 31.267.392 | 28,273,962 |
| 8. Due from banks | Jun.30, 2020 | Dec.31, 2019 |
| | EGP Thousands | EGP Thousands |
| Current accounts | 2,774,391 | 3,704,142 |
| Deposits | 54,216,108 | 24,666,041 |
| Effect of applying IFRS 9 | - | (7,314) |
| Expected credit losses | (41,267) | (9,503) |
| Total | 56,949,232 | 28,353,366 |
| Central banks | 27,862,195 | 9,945,682 |
| Local banks | 3,199,610 | 1,348,559 |
| Foreign banks | 25,887,427 | 17,059,125 |
| Total | 56,949,232 | 28,353,366 |
| Non-interest bearing balances | 27,083 | 1,460 |
| Floating interest bearing balances | 8,763,616 | 9,085,184 |
| Fixed interest bearing balances | 48,158,533 | 19,266,722 |
| Total | 56,949,232 | 28,353,366 |
| Current balances | 56,949,232 | 28,353,366 |
| Due from banks | | |
| | Stage 1 | Stage 2 |
| Gross due from banks | 56,991,029 | - |

| Gross due from banks | 56,991,029 | - |
|------------------------|------------|---|
| Expected credit losses | (41,267) | - |
| Net due from banks | 56,949,762 | - |



9. Treasury bills and other governmental notes

| Jun.30, 2020 | Dec.31, 2019 |
|---------------------|--|
| EGP Thousands | EGP Thousands |
| 77,375 | 6,025 |
| 3,772,963 | 749,625 |
| 25,919,204 | 29,112,513 |
| (1,414,898) | (1,470,340) |
| 28,354,644 | 28,397,823 |
| (763,480) | (763,761) |
| 27,591,164 | 27,634,062 |
| | |
| Jun.30, 2020 | Dec.31, 2019 |
| EGP Thousands | EGP Thousands |
| Financial Assets at | Financial Assets at |
| Fair value through | Fair value through |
| <u>OCI</u> | <u>OCI</u> |
| | EGP Thousands 77,375 3,772,963 25,919,204 (1,414,898) 28,354,644 (763,480) 27,591,164 Jun.30, 2020 EGP Thousands Financial Assets at Fair value through |

| Governmental bonds | 60,912,017 | 58,769,618 |
|--------------------|-------------|-------------|
| Repo | (8,557,894) | (2,406,225) |
| Net | 52,354,123 | 56,363,393 |

10. Loans and advances to banks, net

| | EGP Thousands | EGP Thousands |
|----------------------|---------------|---------------|
| Time and term loans | 887,612 | 629,780 |
| Impairment provision | (4,364) | (4,516) |
| Net | 883,248 | 625,264 |
| Current balances | 883,248 | 625,264 |

Jun.30, 2020

Stage 2

Dec.31, 2019

Analysis for impairment provision of loans and advances to banks

| | Jun.30, 2020 | Dec.31, 2019 |
|----------------------------------|---------------|---------------|
| | EGP Thousands | EGP Thousands |
| Beginning balance | (4,516) | (3,246) |
| Release during the period / year | 152 | (1,270) |
| Ending balance | (4,364) | (4,516) |

Analysis for impairment provision of loans and advances to banks

| Beginning Balance | (4,516) |
|----------------------------|---------|
| Addition during the period | 152 |
| Ending balance | (4,364) |

Below is an analysis of outstanding balance:

Balance Rating

883,248 B-



11 . Loans and advances to customers, net

| . Loans and advances to customers, net | | |
|---|---------------|---------------|
| | Jun.30, 2020 | Dec.31, 2019 |
| | EGP Thousands | EGP Thousands |
| Individual | | |
| - Overdraft | 1,389,485 | 1,462,439 |
| - Credit cards | 4,607,987 | 4,264,204 |
| - Personal loans | 23,641,082 | 20,219,305 |
| - Real estate loans | 1,673,789 | 1,330,323 |
| Total 1 | 31,312,343 | 27,276,271 |
| Corporate | | |
| - Overdraft | 20,113,210 | 19,100,709 |
| - Direct loans | 49,255,510 | 51,163,302 |
| - Syndicated loans | 33,357,662 | 33,642,235 |
| - Other loans | 28,660 | 61,578 |
| Total 2 | 102,755,042 | 103,967,824 |
| Total Loans and advances to customers (1+2) | 134,067,385 | 131,244,095 |
| Less: | | |
| Unamortized bills discount | (60,381) | (55,197) |
| Effect of applying IFRS 9 | - | 716,325 |
| Impairment provision | (13,933,139) | (12,542,212) |
| Unearned interest | (4,803) | (8,236) |
| Suspended credit account | (38,850) | (33,672) |
| Net loans and advances to customers | 120,030,212 | 119,321,103 |
| Distributed to | | |
| Current balances | 50,242,347 | 51,682,809 |
| Non-current balances | 69,787,865 | 67,638,294 |
| Total | 120,030,212 | 119,321,103 |
| | | |

Analysis of the expected credit losses of IFRS 9 / Loss on loans and advances to customers by type during the period was as follows:

| | | | | | EGP Thousands |
|---------------------|------------|--------------|----------------|-----------|---------------|
| | | | Jun.30, 2020 | | |
| Individual Loans: | | | | | |
| | Overdrafts | Credit cards | Personal loans | Mortgages | Total |
| Beginning balance | (5,413) | (90,776) | (179,293) | (41,449) | (316,931) |
| Impairment | (1,582) | (71,716) | (296,696) | (6,766) | (376,760) |
| Written off amounts | - | 5,822 | 14,271 | - | 20,093 |
| Recoveries | | (12,165) | (7,748) | | (19,913) |
| Ending balance | (6,995) | (168,835) | (469,466) | (48,215) | (693,511) |
| | | | | | |

Jun.30, 2020 Corporate and Business Banking loans: Syndicated Overdraft Direct loans Other loans Total loans (2,743,552) Beginning balance (934,823) (7,828,482) (2,099) (11,508,956) (111,572) (1,768,380) Impairment (382,002) (2,789) (1,272,017) Written off amounts 131,291 131,291 --(4,904) (4,904) Recoveries -(18,915) (88,679) foreign currencies translation differences (8,340) (61,424) -Ending balance (1,054,735) (9,035,536) (3,144,469) (4,888) (13,239,628)

| | | Individual | | | | | |
|---|-----------|--------------|----------------|-------------------|-----------|--|--|
| Dec.31, 2019 | Overdraft | Credit cards | Personal loans | Real estate loans | Total | | |
| Beginning balance | (48,619) | (42,162) | (108,768) | (24,762) | (224,311) | | |
| Released (charged) released during the year | 43,206 | (63,280) | (115,341) | (15,487) | (150,902) | | |
| Write off during the year | - | 42,267 | 76,219 | - | 118,486 | | |
| Recoveries during the year* | - | (27,601) | (31,403) | (1,200) | (60,204) | | |
| Ending balance | (5,413) | (90,776) | (179,293) | (41,449) | (316,931) | | |

| | Corporate | | | | | | |
|--|--|------------------------------------|-------------|-------------|---|--|--|
| Dec.31, 2019 Beginning balance | <u>Overdraft</u> (711,964) (201,408) | <u>Direct loans</u> (9,379,597) | | Other loans | <u>Total</u> (12,100,192) (1,458,706) | | |
| Released (charged) released during the year Write off during the year | (291,408) | (232,519) 1,262,286 | (932,680) | (2,099) | (1,458,706) 1,262,286 | | |
| Recoveries during the year* | - | (399,429) | - | - | (399,429) | | |
| Exchange revaluation difference | 68,549 | 920,777 | 197,759 | - | 1,187,085 | | |
| Ending balance | (934,823) | (7,828,482) | (2,743,552) | (2,099) | (11,508,956) | | |



12 . Financial investments securities

| 2. Financial investments securities | Jun.30, 2020 | | | | |
|---|---------------------|------------------|----------------|---------------|--|
| | Financial Assets at | Financial Assets | | | |
| | Fair value through | at Fair value | Amortized cost | <u>Total</u> | |
| | <u>P&L</u> | through OCI | | | |
| | EGP Thousands | EGP Thousands | EGP Thousands | EGP Thousands | |
| Investments listed in the market | | | | | |
| Governmental bonds | - | 52,354,123 | 92,811,350 | 145,165,473 | |
| Other bonds | - | 4,370,524 | - | 4,370,524 | |
| Equity instruments | - | 430,266 | - | 430,266 | |
| Portfolio managed by others | 357,304 | - | - | 357,304 | |
| Investments not listed in the market | | | | | |
| Treasury bills and other governmental notes | - | 27,429,585 | 161,579 | 27,591,164 | |
| Equity instruments | - | 310,365 | - | 310,365 | |
| Mutual funds | | 205,395 | | 205,395 | |
| Total | 357,304 | 85,100,258 | 92,972,929 | 178,430,491 | |

| | Dec.31, 2019 Financial Assets at Financial Assets at | | | | | | |
|---|---|---------------------------|----------------|---------------|--|--|--|
| | Fair value through <u>P&L</u> | Fair value through OCI | Amortized cost | Total | | | |
| | EGP Thousands | EGP Thousands | EGP Thousands | EGP Thousands | | | |
| Investments listed in the market | | | | | | | |
| Governmental bonds | - | 56,363,393 | 107,225,613 | 163,589,006 | | | |
| Other bonds | - | 4,823,267 | - | 4,823,267 | | | |
| Equity instruments | - | 502,920 | - | 502,920 | | | |
| Portfolio managed by others | 418,781 | - | - | 418,781 | | | |
| Investments not listed in the market | | | | | | | |
| Treasury bills and other governmental notes | - | 27,634,062 | - | 27,634,062 | | | |
| Equity instruments | - | 344,929 | - | 344,929 | | | |
| Mutual funds | - | 228,686 | | 228,686 | | | |
| Total | 418,781 | 89,897,257 | 107,225,613 | 197,541,651 | | | |



Notes to condensed consolidated financial statements

| 12.1 . Profits (Losses) on financial investments | Last 3 Months Jun.30, 2020 EGP Thousands | Last 6 Months Jun.30, 2020 EGP Thousands | Last 3 Months Jun.30, 2019 EGP Thousands | Last 6 Months Jun.30, 2019 EGP Thousands |
|---|--|--|--|--|
| Profit (Loss) from selling FVOCI financial instruments Released (Impairment) charges of FVOCI equity instruments | 370,607 (8,752) | 924,720 (78,615) | 13,404 | 65,445 |
| Released (Impairment) charges of FVOCI debt instruments | - | - | - | (45,664) |
| Released (Impairment) charges of investments in associates and subsidiaries | | (14,100) | - | - |
| Total | 361,855 | 832,005 | 13,404 | 19,781 |

Investments in associates 13

| 3 | Investments in associates | | | | | | EGP Thousands | |
|---|--|------------------|------------------|----------------------|------------------|----------------------|-----------------|----------------|
| | | <u>Company's</u> | Company's assets | Company's | <u>Company's</u> | <u>Company's net</u> | Investment book | <u>Stake %</u> |
| | Jun.30, 2020 | <u>country</u> | | liabilities (without | revenues | <u>profit</u> | value | |
| | | | | <u>equity)</u> | | | | |
| | Associates | | | | | | | |
| | - Fawry plus | Egypt | 122,266 | 143,662 | 12,722 | (5,943) | (12,334) | 23.50 |
| | - International Co. for Security and Services (Falcon) | Egypt | 865,025 | 594,361 | 161,900 | 806 | 112,171 | 30.00 |
| | Total | | 987,291 | 738,023 | 174,622 | (5,137) | 99,837 | |

| | | | | | | EGP Thousands | |
|--|------------------------------------|------------------|---|-------------------------------------|--------------------------------|--------------------------|----------------|
| Dec.31, 2019 | <u>Company's</u> <u>country</u> | Company's assets | <u>Company's</u> liabilities (without equity) | <u>Company's</u> <u>revenues</u> | <u>Company's net</u> profit | Investment book value | <u>Stake %</u> |
| Associates | | | | | | | |
| - Fawry Plus | Egypt | 42,920 | 45,557 | 17,399 | (19,917) | 5,563 | 23.50 |
| - International Co. for Security and Services (Falcon) | Egypt | 741,875 | 501,413 | 511,163 | 22,437 | 102,130 | 32.50 |
| Total | | 784,795 | 546,970 | 528,562 | 2,520 | 107,693 | |

14. Property, plant and equipment

| . Property, plant and equipment | <u>Jun.30, 2020</u> | | | | | | | |
|---|---------------------|-----------|-----------|-----------------|--------------|----------------------------------|------------------------------------|---------------|
| | <u>Land</u> | Premises | <u>IT</u> | <u>Vehicles</u> | Fitting -out | <u>Machines and</u> equipment | <u>Furniture and</u> furnishing | <u>Total</u> |
| | | | | | | <u>equipment</u> | <u>tur msming</u> | EGP Thousands |
| Beginning gross assets (1) | 64,709 | 1,074,231 | 2,172,452 | 109,789 | 769,397 | 567,026 | 115,594 | 4,873,198 |
| Additions during the year | - | 62,877 | 215,635 | 11,980 | 88,451 | 145,126 | 19,135 | 543,204 |
| Disposals during the year* | - | - | (22,270) | | (4,612) | (5,050) | (1,972) | (33,904) |
| Ending gross assets (2) | 64,709 | 1,137,108 | 2,365,817 | 121,769 | 853,236 | 707,102 | 132,757 | 5,382,498 |
| Accumulated depreciation at beginning of the period (3) | - | 422,258 | 1,290,519 | 41,640 | 484,840 | 351,535 | 77,942 | 2,668,734 |
| Current period depreciation | - | 26,687 | 195,402 | 6,133 | 76,066 | 71,428 | 8,066 | 383,782 |
| Disposals during the year* | - | - | (22,270) | - | (4,612) | (5,050) | (1,972) | (33,904) |
| Accumulated depreciation at end of the period (4) | | 448,945 | 1,463,651 | 47,773 | 556,294 | 417,913 | 84,036 | 3,018,612 |
| Ending net assets (2-4) | 64,709 | 688,163 | 902,166 | 73,996 | 296,942 | 289,189 | 48,721 | 2,363,886 |
| Beginning net assets (1-3) | 64,709 | 651,973 | 881,933 | 68,149 | 284,557 | 215,491 | 37,652 | 2,204,464 |
| Depreciation rates | | %5 | %33.3 | %20 | %33.3 | %20 | %20 | |

Net fixed assets value on the balance sheet date includes EGP 280,052 thousand non registered assets while their registrations procedures are in process.

* Fixed assets are fully depreciated with a retention value of one pound for assets still in operation.

| Property, plant and equipment | 1 | | | Dec. | 31, 2019 | | | |
|---|--------|-----------------|-----------|-----------------|--------------|----------------------------------|------------------------------------|---------------|
| | Land | <u>Premises</u> | <u>IT</u> | <u>Vehicles</u> | Fitting -out | <u>Machines and</u> equipment | <u>Furniture and</u> furnishing | <u>Total</u> |
| | | | | | | equipment | <u>tur misming</u> | EGP Thousands |
| Beginning gross assets (1) | 64,709 | 1,025,368 | 1,580,495 | 62,147 | 525,323 | 449,823 | 88,801 | 3,796,666 |
| Additions during the year | - | 53,217 | 593,718 | 47,642 | 284,570 | 122,356 | 27,630 | 1,129,133 |
| Disposals during the year* | - | (4,354) | (1,761) | | (40,496) | (5,153) | (837) | (52,601) |
| Ending gross assets (2) | 64,709 | 1,074,231 | 2,172,452 | 109,789 | 769,397 | 567,026 | 115,594 | 4,873,198 |
| Accumulated depreciation at beginning of the year (3) | - | 376,931 | 982,280 | 32,890 | 406,431 | 277,393 | 68,866 | 2,144,791 |
| Current year depreciation | - | 49,681 | 310,000 | 8,750 | 118,905 | 79,295 | 9,913 | 576,544 |
| Disposals during the year* | - | (4,354) | (1,761) | - | (40,496) | (5,153) | (837) | (52,601) |
| Accumulated depreciation at end of the year (4) | | 422,258 | 1,290,519 | 41,640 | 484,840 | 351,535 | 77,942 | 2,668,734 |
| Ending net assets (2-4) | 64,709 | 651,973 | 881,933 | 68,149 | 284,557 | 215,491 | 37,652 | 2,204,464 |
| Beginning net assets (1-3) | 64,709 | 648,437 | 598,215 | 29,257 | 118,892 | 172,430 | 19,935 | 1,651,875 |
| Depreciation rates | | %5 | %33.3 | %20 | %33.3 | %20 | %20 | |

Net fixed assets value on the balance sheet date includes EGP 316,688 thousand non registered assets while their registrations procedures are in process.

15 Due to banks

| Duc to Danks | | |
|------------------------------------|---------------|---------------|
| | Jun.30, 2020 | Dec.31, 2019 |
| | EGP Thousands | EGP Thousands |
| Current accounts | 462,871 | 420,500 |
| Deposits | 11,814,611 | 11,390,107 |
| Total | 12,277,482 | 11,810,607 |
| Central banks | 109,788 | 111,967 |
| Local banks | 5,753,407 | 10,476,614 |
| Foreign banks | 6,414,287 | 1,222,026 |
| Total | 12,277,482 | 11,810,607 |
| Non-interest bearing balances | 574,180 | 289,069 |
| Floating bearing interest balances | 470,363 | 4,908,538 |
| Fixed interest bearing balances | 11,232,939 | 6,613,000 |
| Total | 12,277,482 | 11,810,607 |
| Current balances | 12,277,482 | 11,810,607 |

16 Due to customers

| Jun.30, 2020 | Dec.31, 2019 |
|---------------|--|
| EGP Thousands | EGP Thousands |
| 102,858,147 | 98,755,641 |
| 52,235,695 | 47,843,715 |
| 92,674,601 | 85,344,897 |
| 68,533,561 | 68,579,440 |
| 3,844,437 | 3,924,762 |
| 320,146,441 | 304,448,455 |
| 128,727,938 | 120,553,214 |
| 191,418,503 | 183,895,241 |
| 320,146,441 | 304,448,455 |
| 47,598,070 | 44,260,283 |
| 38,873,025 | 39,592,933 |
| 233,675,346 | 220,595,239 |
| 320,146,441 | 304,448,455 |
| 226,636,475 | 217,358,718 |
| 93,509,966 | 87,089,737 |
| 320,146,441 | 304,448,455 |
| | EGP Thousands 102,858,147 52,235,695 92,674,601 68,533,561 3,844,437 320,146,441 128,727,938 191,418,503 320,146,441 47,598,070 38,873,025 233,675,346 320,146,441 226,636,475 93,509,966 |

17 Provisions

| Jun.30, 2020 | Beginning balance | <u>Charged</u> <u>amounts</u> | <u>Exchange</u> <u>revaluation</u> <u>difference</u> | <u>Utilized amounts</u> | <u>Reversed</u> <u>amounts</u> | Ending balance |
|---------------------------------|-------------------|----------------------------------|--|-------------------------|-----------------------------------|---------------------------------|
| | | | | | | EGP Thousands |
| Provision for legal claims | 66,106 | - | (15) | (57) | (6,021) | 60,013 |
| Provision for contingent | 1,790,692 | 1,098,888 | 3,399 | - | - | 2,892,979 |
| * Provision for other claim | 154,571 | | (373) | (1,009) | (37,179) | 116,010 |
| Total | 2,011,369 | 1,098,888 | 3,011 | (1,066) | (43,200) | 3,069,002 |
| Dec.31, 2019 | Beginning balance | Charged amounts | Exchange revaluation difference | Utilized amounts | Reversed amounts | Ending balance EGP Thousands |
| Provision for income tax claims | 6,910 | - | - | - | (6,910) | - |
| Provision for legal claims | 57,677 | 11,299 | (244) | (2,626) | - | 66,106 |
| Provision for contingent | 1,449,690 | 444,786 | (103,784) | - | - | 1,790,692 |
| * Provision for other claim | 180,330 | 5,784 | (6,034) | (25,509) | | 154,571 |
| Total | 1,694,607 | 461,869 | (110,062) | (28,135) | (6,910) | 2,011,369 |

To face the potential risk of banking operations.

18. Share-based payments

According to the extraordinary general assembly meeting on June 26, 2006, the Bank launched new Employees Share Ownership Plan (ESOP) scheme and issued equity-settled share-based payments. Eligible employees should complete a term of 3 years of service in The Bank to have the right in ordinary shares at face value (right to share) that will be issued on the vesting date, otherwise such grants will be forfeited. Equity-settled share-based payments are measured at fair value at the grant date, and expensed on a straight-line basis over the vesting period (3 years) with corresponding increase in equity based on estimated number of shares that will eventually vest(True up model). The fair value for such equity instruments is measured using the Black-Scholes pricing model.

Details of the rights to share outstanding during the period / year are as follows:

| | Jun.30, 2020 | Dec.31, 2019 |
|---|------------------|------------------|
| | No. of shares in | No. of shares in |
| | thousand | thousand |
| Outstanding at the beginning of the period/year | 27,428 | 29,697 |
| Granted during the period/year | 11,313 | 9,152 |
| Forfeited during the period/year | (86) | (880) |
| Exercised during the period/year | (8,599) | (10,541) |
| Outstanding at the end of the period/year | 30,056 | 27,428 |

Details of the outstanding tranches are as follows:

| | EGP | EGP | |
|---------------|----------------|-------------------|--|
| Maturity date | Exercise price | <u>Fair value</u> | <u>No. of shares in</u> <u>thousand</u> |
| 2021 | 10.00 | 54.51 | 9,850 |
| 2022 | 10.00 | 50.53 | 8,893 |
| 2023 | 10.00 | 72.71 | 11,313 |
| Total | | | 30,056 |

The fair value of granted shares is calculated using Black-Scholes pricing model with the following:

| | 14th tranche | 13th tranche |
|-----------------------|--------------|--------------|
| Exercise price | 10 | 10 |
| Current share price | 83.02 | 59.26 |
| Expected life (years) | 3 | 3 |
| Risk free rate % | 13.66% | 18.14% |
| Dividend yield% | 1.50% | 1.70% |
| Volatility% | 25% | 26% |

Volatility is calculated based on the daily standard deviation of returns for the last five years.

19. Legal claims

- There is a number of existing cases against the bank on June 30, 2020 without provision as the bank doesn't expect to incur losses from it.

- A provision for legal cases that are expected to generate losses has been created.

20 . Transactions with related parties

All banking transactions with related parties are conducted in accordance with the normal banking practices and regulations applied to all other customers without any discrimination.

20.1 . Loans, advances, deposits and contingent liabilities

| | EGP Thousands | |
|------------------------|---------------|--|
| Loans and advances | 9,503 | |
| Deposits | 228,953 | |
| Contingent liabilities | 1,197 | |

20.2 . Other transactions with related parties

| | Income | Expenses |
|---|---------------|---------------|
| | EGP Thousands | EGP Thousands |
| International Co. for Security & Services | 9 | 108,847 |
| CVenture Capital | 45 | 77 |
| Fawry plus | 387 | - |

21 . Significant events during the period

- IMPACT OF COVID-19

The coronavirus ("COVID-19") pandemic has spread across various geographies globally, causing disruption to business and economic activities. COVID-19 has brought about uncertainties in the global economic environment. The fiscal and monetary authorities, both domestic and international, have announced various fiscal and stimulus measures across the globe to counter possible adverse implications.

BUSINESS CONTINUITY PLANNING

The Bank is closely monitoring the situation and taking rightful measures to ensure the safety and security of the bank's staff and an uninterrupted service to its customers. Remote working arrangements have been implemented and part of the Bank staff are working from home in line with government directions. Business continuity plans are in place. The Bank has taken measures to ensure that services levels are maintained, customer complaints are resolved, and the Bank continues to serve its customers as they would do in normal conditions. CIB regularly conducts stress tests to assess the resilience of the statement of position and the capital adequacy. CIB is closely monitoring the situation and has activated its risk management practices managing the potential business disruption COVID-19 outbreak may have on its operations and financial performance.

IMPACT ON EXPECTED CREDIT LOSSES

In the determination of the impact over the ECL, CIB has considered the potential impact of the uncertainties considering the available information caused by the Covid-19 pandemic and taken into account the economic support and relief measures taken by the Central Bank of Egypt. The Bank has reviewed the potential impact of COVID-19 outbreak on the inputs and assumptions for ECL measurement. In addition, the Bank has analyzed the risk of the credit portfolio by focusing on economic sector wise segmentation analysis using both a top-down approach and the Bank own experience. Overall, the COVID-19 situation remains fluid and is rapidly evolving at this point, which makes it challenging to reliably reflect impacts in our ECL estimates. In addition to the assumptions outlined above, CIB has given specific consideration to the relevant impact of COVID-19 on the qualitative and quantitative factors when determining the significant increase in credit risk (SICR) leading to reclassifying loans from stage 1 to stage 2 and assessing the indicators of impairment for the exposures in potentially affected sectors. The bank has implemented the CBE initiative of payment relief for the customers by deferring interest/principal due for six months. The relief offered to customers may at some cases indicate a SICR. However, the bank believes that the extension of these payment reliefs does not

automatically trigger a SICR and a stage migration for the purposes of calculating ECL, as these are being made available to assist borrowers affected by the Covid-19 outbreak to resume regular payments. The Bank has reassessed its ECL models, underlying assumptions including relevant available macroeconomic data, and the judgmental overlays on the basis of macroeconomic variations reflected in models pertaining to particular industries rather than on customeraccount basis. The ECL amounts recognized in the bank's financial statements for the period ending June 30, 2020 were mainly increased as a result of the Covid 19 impact. The impact of current uncertain economic environment is judgmental and management will keep

assessing the current position and its related impact regularly. It should be also considered that the assumptions used about economic forecasts are subject to high degree of inherent uncertainty and therefore the actual outcome may be significantly different from forecasted information. CIB has considered potential impacts of the current economic volatility in determination of the reported amounts of the bank's financial and non-financial assets and these are considered to represent management's best assessment based on observable information. Markets however remain volatile and the recorded amounts remain sensitive to market fluctuations. LIQUIDITY MANAGEMENT

The Bank's approach is to maintain a prudent Liquidity position with a Liability driven strategy, as almost the entire funding base is customer based rather than wholesale funding; which is a core component of the Risk Appetite. This is coupled with ample amounts of Liquid Assets. To limit potential Liquidity shocks, the Bank has a well-established Contingency Funding Plan (CFP), where Liquidity Risk is assessed in line with all Regulatory and Internal Liquidity Measurements, and Basel II and III requirements; including Liquidity Stress Testing; and Basel III Ratios; Net Stable Funding Ratio (NSFR) and Liquidity Coverage Ratio (LCR).

22 . Goodwill

Based on both banks' Board of Directors' approval, and after obtaining all necessary approvals from the Central Bank of Egypt and the Central Bank of Kenya, in May 2020, CIB has acquired 51% of what is to be renamed as Mayfair CIB Bank Limited in Kenya in the form of a capital increase, for a total transaction value of USD 35.35 million. The bank has consolidated financial results starting from the second quarter of 2020.
 In May 2020, CIB gained control in "Damietta Shipping and Marine Services" Company, upon controlling majority seats in the Company's

Board of Directors, besides 32% of the Company's shares previously owned by the Bank. The Company's financial results have been consolidated starting Q2 2020.

| Board of Directors, besides 32% of the Company | y's shares previously ov |
|--|--------------------------|
| Net assets value at acquisition date | |
| Mayfair Bank | |
| Assets | |
| Cash and balances with central bank | 650,183 |
| Due from banks | 172,011 |
| Loans and advances to customers, net | 675,757 |
| Other assets | 391,017 |
| Total assets | 1,888,968 |
| Other liabilities | |
| Total liabilities | 1,245,353 |
| Net assets value | 643,615 |
| Deduct: | |
| Minority interest | (315,372) |
| Add: | |
| Goodwill | 232,720 |
| Acquisition cost | 560,963 |
| | , |

| | Mayfair Bank | Damietta shipping & marine services |
|------------------|---------------|---|
| | Jun.30, 2020 | Jun.30, 2020 |
| | EGP Thousands | EGP Thousands |
| Acquisition cost | 560,963 | 81,702 |
| Net assets value | 328,243 | 62,995 |
| * Goodwill | 232,720 | 18,707 |

* The bank applied provisional fair value accounting as allowed under the Egyptian accounting standards, the bank will revise the fair value during a period of 12 months from the acquisition date.

| | Mayfair Bank | Damietta shipping & marine services |
|------------------------------|---------------|---|
| | Jun.30, 2020 | Jun.30, 2020 |
| | EGP Thousands | EGP Thousands |
| Goodwill at acquisition date | 232,720 | 18,707 |
| Amortization | (7,757) | (624) |
| Net book value | 224,963 | 18,083 |

According to Central Bank of Egypt regulation issued on Dec 16, 2008, an amortization of 20% annually has been applied on Goodwill starting from acquisition date.

