

## Appendix 1: Results by business sector and geographic area - Full Year

<b>I. SALES</b>	2009 (in EUR m)	2010 (in EUR m)	change on an actual structure basis	change on a comparable structure basis	change on a comparable structure and currency basis
<b>by sector and division:</b>					
<b>Innovative Materials (1)</b>	<b>7,792</b>	<b>9,283</b>	<b>+19.1%</b>	<b>+18.7%</b>	<b>+12.3%</b>
Flat Glass	4,572	5,218	+14.1%	+14.3%	+8.4%
High-Performance Materials	3,240	4,088	+26.2%	+25.0%	+17.9%
<b>Construction Products (1)</b>	<b>10,414</b>	<b>10,940</b>	<b>+5.1%</b>	<b>+4.3%</b>	<b>+0.0%</b>
Interior Solutions	5,034	5,195	+3.2%	+2.1%	-1.8%
Exterior Solutions	5,413	5,781	+6.8%	+6.5%	+1.7%
<b>Building Distribution</b>	<b>17,101</b>	<b>17,326</b>	<b>+1.3%</b>	<b>+1.1%</b>	<b>-1.5%</b>
<b>Packaging</b>	<b>3,445</b>	<b>3,553</b>	<b>+3.1%</b>	<b>+3.1%</b>	<b>+0.2%</b>
<i>Internal sales and misc.</i>	<i>-966</i>	<i>-983</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>
<b>Group Total</b>	<b>37,786</b>	<b>40,119</b>	<b>+6.2%</b>	<b>+5.8%</b>	<b>+1.9%</b>

(1) including intra-sector eliminations

<b>by geographic area:</b>	2009 (in EUR m)	2010 (in EUR m)	change on an actual structure basis	2009 (in % of sales)	2010 (in % of sales)
France	11,495	11,388	-0.9%	-1.0%	-1.0%
Other Western European countries	16,557	17,063	+3.1%	+2.9%	+0.2%
North America	4,864	5,516	+13.4%	+12.5%	+6.5%
Emerging countries and Asia	6,377	7,983	+25.2%	+23.8%	+11.4%
<i>Internal sales</i>	<i>-1,507</i>	<i>-1,831</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>
<b>Group Total</b>	<b>37,786</b>	<b>40,119</b>	<b>+6.2%</b>	<b>+5.8%</b>	<b>+1.9%</b>

<b>II. OPERATING INCOME</b>	2009 (in EUR m)	2010 (in EUR m)	change on an actual structure basis	2009 (in % of sales)	2010 (in % of sales)
<b>by sector and division:</b>					
<b>Innovative Materials</b>	<b>370</b>	<b>1,024</b>	<b>+176.8%</b>	<b>4.7%</b>	<b>11.0%</b>
Flat Glass	155	439	+183.2%	3.4%	8.4%
High-Performance Materials	215	585	+172.1%	6.6%	14.3%
<b>Construction Products</b>	<b>985</b>	<b>1,064</b>	<b>+8.0%</b>	<b>9.5%</b>	<b>9.7%</b>
Interior Solutions	344	379	+10.2%	6.8%	7.3%
Exterior Solutions	641	685	+6.9%	11.8%	11.8%
<b>Building Distribution</b>	<b>412</b>	<b>578</b>	<b>+40.3%</b>	<b>2.4%</b>	<b>3.3%</b>
<b>Packaging</b>	<b>437</b>	<b>434</b>	<b>-0.7%</b>	<b>12.7%</b>	<b>12.2%</b>
Misc.	12	17	n.m.	n.m.	n.m.
<b>Group Total</b>	<b>2,216</b>	<b>3,117</b>	<b>+40.7%</b>	<b>5.9%</b>	<b>7.8%</b>

<b>by geographic area:</b>	2009 (in EUR m)	2010 (in EUR m)	change on an actual structure basis	2009 (in % of sales)	2010 (in % of sales)
France	629	714	+13.5%	5.5%	6.3%
Other Western European countries	730	1,007	+37.9%	4.4%	5.9%
North America	432	590	+36.6%	8.9%	10.7%
Emerging countries and Asia	425	806	+89.6%	6.7%	10.1%
<b>Group Total</b>	<b>2,216</b>	<b>3,117</b>	<b>+40.7%</b>	<b>5.9%</b>	<b>7.8%</b>

<b>III. BUSINESS INCOME</b>	2009 (in EUR m)	2010 (in EUR m)	change on an actual structure basis	2009 (in % of sales)	2010 (in % of sales)
<b>by sector and division:</b>					
<b>Innovative Materials</b>	<b>70</b>	<b>883</b>	<b>+1161.4%</b>	<b>0.9%</b>	<b>9.5%</b>
Flat Glass	-46	289	+728.3%	-1.0%	5.5%
High-Performance Materials	116	594	+412.1%	3.6%	14.5%
<b>Construction Products</b>	<b>639</b>	<b>928</b>	<b>+45.2%</b>	<b>6.1%</b>	<b>8.5%</b>
Interior Solutions	59	305	+416.9%	1.2%	5.9%
Exterior Solutions	580	623	+7.4%	10.7%	10.8%
<b>Building Distribution</b>	<b>250</b>	<b>403</b>	<b>+61.2%</b>	<b>1.5%</b>	<b>2.3%</b>
<b>Packaging</b>	<b>395</b>	<b>404</b>	<b>+2.3%</b>	<b>11.5%</b>	<b>11.4%</b>
Misc.	-114 (a)	-94 (a)	n.m.	n.m.	n.m.
<b>Group Total</b>	<b>1,240</b>	<b>2,524</b>	<b>+103.5%</b>	<b>3.3%</b>	<b>6.3%</b>

<b>by geographic area:</b>	2009 (in EUR m)	2010 (in EUR m)	change on an actual structure basis	2009 (in % of sales)	2010 (in % of sales)
France	462	607	+31.4%	4.0%	5.3%
Other Western European countries	358	779	+117.6%	2.2%	4.6%
North America	64 (a)	422(a)	+559.4%	1.3%	7.7%
Emerging countries and Asia	356	716	+101.1%	5.6%	9.0%
<b>Group Total</b>	<b>1,240</b>	<b>2,524</b>	<b>+103.5%</b>	<b>3.3%</b>	<b>6.3%</b>

(a) after asbestos-related charge (before tax) of €75m in 2009 and €97m in 2010

**IV. CASH FLOW**

	2009 (in EUR m)	2010 (in EUR m)	change on an actual structure basis	2009 (in % of sales)	2010 (in % of sales)
<b>by sector and division:</b>					
<b>Innovative Materials</b>	<b>385</b>	<b>958</b>	<b>+148.8%</b>	<b>4.9%</b>	<b>10.3%</b>
Flat Glass	170	505	+197.1%	3.7%	9.7%
High-Performance Materials	215	453	+110.7%	6.6%	11.1%
<b>Construction Products</b>	<b>659</b>	<b>834</b>	<b>+26.6%</b>	<b>6.3%</b>	<b>7.6%</b>
<b>Building Distribution</b>	<b>283</b>	<b>447</b>	<b>+58.0%</b>	<b>1.7%</b>	<b>2.6%</b>
<b>Packaging</b>	<b>492</b>	<b>488</b>	<b>-0.8%</b>	<b>14.3%</b>	<b>13.7%</b>
Misc.	484 (a)	277 (a)	n.m.	n.m.	n.m.
<b>Group Total</b>	<b>2,303</b>	<b>3,004</b>	<b>+30.4%</b>	<b>6.1%</b>	<b>7.5%</b>

**by geographic area:**

France	527	431	-18.2%	4.6%	3.8%
Other Western European countries	797	1,167	+46.4%	4.8%	6.8%
North America	451(a)	501(a)	+11.1%	9.3%	9.1%
Emerging countries and Asia	528	905	+71.4%	8.3%	11.3%
<b>Group Total</b>	<b>2,303</b>	<b>3,004</b>	<b>+30.4%</b>	<b>6.1%</b>	<b>7.5%</b>

(a) after asbestos-related charge (after tax) of €46m in 2009 versus €59m in 2010

**V. CAPITAL EXPENDITURE**

	2009 (in EUR m)	2010 (in EUR m)	change on an actual structure basis	2009 (in % of sales)	2010 (in % of sales)
<b>by sector and division:</b>					
<b>Innovative Materials</b>	<b>456</b>	<b>562</b>	<b>+23.2%</b>	<b>5.9%</b>	<b>6.1%</b>
Flat Glass	326	413	+26.7%	7.1%	7.9%
High-Performance Materials	130	149	+14.6%	4.0%	3.6%
<b>Construction Products</b>	<b>364</b>	<b>422</b>	<b>+15.9%</b>	<b>3.5%</b>	<b>3.9%</b>
Interior Solutions	199	194	-2.5%	4.0%	3.7%
Exterior Solutions	165	228	+38.2%	3.0%	3.9%
<b>Building Distribution</b>	<b>155</b>	<b>187</b>	<b>+20.6%</b>	<b>0.9%</b>	<b>1.1%</b>
<b>Packaging</b>	<b>259</b>	<b>261</b>	<b>+0.8%</b>	<b>7.5%</b>	<b>7.3%</b>
Misc.	15	18	n.m.	n.m.	n.m.
<b>Group Total</b>	<b>1,249</b>	<b>1,450</b>	<b>+16.1%</b>	<b>3.3%</b>	<b>3.6%</b>

**by geographic area:**

France	254	290	+14.2%	2.2%	2.5%
Other Western European countries	414	427	+3.1%	2.5%	2.5%
North America	167	201	+20.4%	3.4%	3.6%
Emerging countries and Asia	414	532	+28.5%	6.5%	6.7%
<b>Group Total</b>	<b>1,249</b>	<b>1,450</b>	<b>+16.1%</b>	<b>3.3%</b>	<b>3.6%</b>

**VI. EBITDA**

	2009 (in EUR m)	2010 (in EUR m)	change on an actual structure basis	2009 (in % of sales)	2010 (in % of sales)
<b>by sector and division:</b>					
<b>Innovative Materials</b>	<b>843</b>	<b>1,506</b>	<b>+78.6%</b>	<b>10.8%</b>	<b>16.2%</b>
Flat Glass	444	746	+68.0%	9.7%	14.3%
High-Performance Materials	399	760	+90.5%	12.3%	18.6%
<b>Construction Products</b>	<b>1,494</b>	<b>1,584</b>	<b>+6.0%</b>	<b>14.3%</b>	<b>14.5%</b>
Interior Solutions	672	711	+5.8%	13.3%	13.7%
Exterior Solutions	822	873	+6.2%	15.2%	15.1%
<b>Building Distribution</b>	<b>698</b>	<b>851</b>	<b>21.9%</b>	<b>4.1%</b>	<b>4.9%</b>
<b>Packaging</b>	<b>657</b>	<b>669</b>	<b>+1.8%</b>	<b>19.1%</b>	<b>18.8%</b>
Misc.	38	42	n.m.	n.m.	n.m.
<b>Group Total</b>	<b>3,730</b>	<b>4,652</b>	<b>+24.7%</b>	<b>9.9%</b>	<b>11.6%</b>

**by geographic area:**

France	1,013	1,085	+7.1%	8.8%	9.5%
Other Western European countries	1,282	1,547	+20.7%	7.7%	9.1%
North America	674	832	+23.4%	13.9%	15.1%
Emerging countries and Asia	761	1,188	+56.1%	11.9%	14.9%
<b>Group Total</b>	<b>3,730</b>	<b>4,652</b>	<b>+24.7%</b>	<b>9.9%</b>	<b>11.6%</b>

## Appendix 2: Results by business sector and geographic area - Second Half

<b>I. SALES</b>	H2 2009 (in EUR m)	H2 2010 (in EUR m)	change on an actual structure basis	change on a comparable structure basis	change on a comparable structure and currency basis
<b>by sector and division:</b>					
<b>Innovative Materials (1)</b>	<b>3,991</b>	<b>4,748</b>	<b>+19.0%</b>	<b>+18.5%</b>	<b>+10.9%</b>
Flat Glass	2,374	2,681	+12.9%	+12.8%	+6.7%
High-Performance Materials	1,629	2,078	+27.6%	+26.7%	+16.8%
<b>Construction Products (1)</b>	<b>5,181</b>	<b>5,518</b>	<b>+6.5%</b>	<b>+5.6%</b>	<b>+0.2%</b>
Interior Solutions	2,495	2,660	+6.6%	+4.8%	+0.1%
Exterior Solutions	2,703	2,878	+6.5%	+6.5%	+0.4%
<b>Building Distribution</b>	<b>8,657</b>	<b>9,004</b>	<b>+4.0%</b>	<b>+3.8%</b>	<b>+1.0%</b>
<b>Packaging</b>	<b>1,701</b>	<b>1,793</b>	<b>+5.4%</b>	<b>+5.4%</b>	<b>+0.7%</b>
<i>Internal sales and misc.</i>	<i>-459</i>	<i>-473</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>
<b>Group Total</b>	<b>19,071</b>	<b>20,590</b>	<b>+8.0%</b>	<b>+7.6%</b>	<b>+2.8%</b>

(1) including intra-sector eliminations

<b>by geographic area:</b>					
France	5,600	5,602	+0.0%	+0.0%	+0.0%
Other Western European countries	8,458	8,902	+5.2%	+5.1%	+2.1%
North America	2,363	2,670	+13.0%	+12.2%	+1.7%
Emerging countries and Asia	3,430	4,352	+26.9%	+25.6%	+13.0%
<i>Internal sales</i>	<i>-780</i>	<i>-936</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>
<b>Group Total</b>	<b>19,071</b>	<b>20,590</b>	<b>+8.0%</b>	<b>+7.6%</b>	<b>+2.8%</b>

<b>II. OPERATING INCOME</b>	H2 2009 (in EUR m)	H2 2010 (in EUR m)	change on an actual structure basis	H2 2009 (in % of sales)	H2 2010 (in % of sales)
<b>by sector and division:</b>					
<b>Innovative Materials</b>	<b>269</b>	<b>553</b>	<b>+105.6%</b>	<b>6.7%</b>	<b>11.6%</b>
Flat Glass	142	240	+69.0%	6.0%	9.0%
High-Performance Materials	127	313	+146.5%	7.8%	15.1%
<b>Construction Products</b>	<b>511</b>	<b>515</b>	<b>+0.8%</b>	<b>9.9%</b>	<b>9.3%</b>
Interior Solutions	173	206	+19.1%	6.9%	7.7%
Exterior Solutions	338	309	-8.6%	12.5%	10.7%
<b>Building Distribution</b>	<b>296</b>	<b>381</b>	<b>+28.7%</b>	<b>3.4%</b>	<b>4.2%</b>
<b>Packaging</b>	<b>204</b>	<b>207</b>	<b>+1.5%</b>	<b>12.0%</b>	<b>11.5%</b>
Misc.	6	16	n.m.	n.m.	n.m.
<b>Group Total</b>	<b>1,286</b>	<b>1,672</b>	<b>+30.0%</b>	<b>6.7%</b>	<b>8.1%</b>

<b>by geographic area:</b>					
France	313	356	+13.7%	5.6%	6.4%
Other Western European countries	470	592	+26.0%	5.6%	6.7%
North America	211	248	+17.5%	8.9%	9.3%
Emerging countries and Asia	292	476	+63.0%	8.5%	10.9%
<b>Group Total</b>	<b>1,286</b>	<b>1,672</b>	<b>+30.0%</b>	<b>6.7%</b>	<b>8.1%</b>

<b>III. BUSINESS INCOME</b>	H2 2009 (in EUR m)	H2 2010 (in EUR m)	change on an actual structure basis	H2 2009 (in % of sales)	H2 2010 (in % of sales)
<b>by sector and division:</b>					
<b>Innovative Materials</b>	<b>128</b>	<b>501</b>	<b>+291.4%</b>	<b>3.2%</b>	<b>10.6%</b>
Flat Glass	52	136	+161.5%	2.2%	5.1%
High-Performance Materials	76	365	+380.3%	4.7%	17.6%
<b>Construction Products</b>	<b>219</b>	<b>445</b>	<b>+103.2%</b>	<b>4.2%</b>	<b>8.1%</b>
Interior Solutions	-80	183	+328.8%	-3.2%	6.9%
Exterior Solutions	299	262	-12.4%	11.1%	9.1%
<b>Building Distribution</b>	<b>179</b>	<b>243</b>	<b>+35.8%</b>	<b>2.1%</b>	<b>2.7%</b>
<b>Packaging</b>	<b>177</b>	<b>187</b>	<b>+5.6%</b>	<b>10.4%</b>	<b>10.4%</b>
Misc.	-64 (a)	-53 (a)	n.m.	n.m.	n.m.
<b>Group Total</b>	<b>639</b>	<b>1,323</b>	<b>+107.0%</b>	<b>3.4%</b>	<b>6.4%</b>

<b>by geographic area:</b>					
France	180	297	+65.0%	3.2%	5.3%
Other Western European countries	257	443	+72.4%	3.0%	5.0%
North America	-57 (a)	165 (a)	+389.5%	-2.4%	6.2%
Emerging countries and Asia	259	418	+61.4%	7.6%	9.6%
<b>Group Total</b>	<b>639</b>	<b>1,323</b>	<b>+107.0%</b>	<b>3.4%</b>	<b>6.4%</b>

(a) after asbestos-related charge (before tax) of €37.5m in 2009 and €59.5m in 2010

#### IV. CASH FLOW

	H2 2009 (in EUR m)	H2 2010 (in EUR m)	change on an actual structure basis	H2 2009 (in % of sales)	H2 2010 (in % of sales)
<b>by sector and division:</b>					
<b>Innovative Materials</b>	<b>262</b>	<b>495</b>	<b>+88.9%</b>	<b>6.6%</b>	<b>10.4%</b>
Flat Glass	129	270	+109.3%	5.4%	10.1%
High-Performance Materials	133	225	+69.2%	8.2%	10.8%
<b>Construction Products</b>	<b>327</b>	<b>431</b>	<b>+31.8%</b>	<b>6.3%</b>	<b>7.8%</b>
<b>Building Distribution</b>	<b>203</b>	<b>298</b>	<b>+46.8%</b>	<b>2.3%</b>	<b>3.3%</b>
<b>Packaging</b>	<b>232</b>	<b>238</b>	<b>+2.6%</b>	<b>13.6%</b>	<b>13.3%</b>
Misc.	200 (a)	111 (a)	n.m.	n.m.	n.m.
<b>Group Total</b>	<b>1,224</b>	<b>1,573</b>	<b>+28.5%</b>	<b>6.4%</b>	<b>7.6%</b>
<b>by geographic area:</b>					
France	228	202	-11.4%	4.1%	3.6%
Other Western European countries	438	667	+52.3%	5.2%	7.5%
North America	216 (a)	211 (a)	-2.3%	9.1%	7.9%
Emerging countries and Asia	342	493	+44.2%	10.0%	11.3%
<b>Group Total</b>	<b>1,224</b>	<b>1,573</b>	<b>+28.5%</b>	<b>6.4%</b>	<b>7.6%</b>

(a) after asbestos-related charge (after tax) of €23m in H2-2009 versus €36m in H2-2010

#### V. CAPITAL EXPENDITURE

	H2 2009 (in EUR m)	H2 2010 (in EUR m)	change on an actual structure basis	H2 2009 (in % of sales)	H2 2010 (in % of sales)
<b>by sector and division:</b>					
<b>Innovative Materials</b>	<b>247</b>	<b>411</b>	<b>+66.4%</b>	<b>6.2%</b>	<b>8.7%</b>
Flat Glass	176	297	+68.8%	7.4%	11.1%
High-Performance Materials	71	114	+60.6%	4.4%	5.5%
<b>Construction Products</b>	<b>229</b>	<b>325</b>	<b>+41.9%</b>	<b>4.4%</b>	<b>5.9%</b>
Interior Solutions	111	151	+36.0%	4.4%	5.7%
Exterior Solutions	118	174	+47.5%	4.4%	6.0%
<b>Building Distribution</b>	<b>88</b>	<b>124</b>	<b>+40.9%</b>	<b>1.0%</b>	<b>1.4%</b>
<b>Packaging</b>	<b>163</b>	<b>147</b>	<b>-9.8%</b>	<b>9.6%</b>	<b>8.2%</b>
Misc.	8	11	n.m.	n.m.	n.m.
<b>Group Total</b>	<b>735</b>	<b>1,018</b>	<b>+38.5%</b>	<b>3.9%</b>	<b>4.9%</b>
<b>by geographic area:</b>					
France	148	213	+43.9%	2.6%	3.8%
Other Western European countries	244	294	+20.5%	2.9%	3.3%
North America	94	135	+43.6%	4.0%	5.1%
Emerging countries and Asia	249	376	+51.0%	7.3%	8.6%
<b>Group Total</b>	<b>735</b>	<b>1,018</b>	<b>+38.5%</b>	<b>3.9%</b>	<b>4.9%</b>

#### VI. EBITDA

	H2 2009 (in EUR m)	H2 2010 (in EUR m)	change on an actual structure basis	H2 2009 (in % of sales)	H2 2010 (in % of sales)
<b>by sector and division:</b>					
<b>Innovative Materials</b>	<b>508</b>	<b>791</b>	<b>+55.7%</b>	<b>12.7%</b>	<b>16.7%</b>
Flat Glass	288	394	+36.8%	12.1%	14.7%
High-Performance Materials	220	397	+80.5%	13.5%	19.1%
<b>Construction Products</b>	<b>763</b>	<b>773</b>	<b>+1.3%</b>	<b>14.7%</b>	<b>14.0%</b>
Interior Solutions	336	370	+10.1%	13.5%	13.9%
Exterior Solutions	427	403	-5.6%	15.8%	14.0%
<b>Building Distribution</b>	<b>442</b>	<b>515</b>	<b>+16.5%</b>	<b>5.1%</b>	<b>5.7%</b>
<b>Packaging</b>	<b>312</b>	<b>325</b>	<b>+4.2%</b>	<b>18.3%</b>	<b>18.1%</b>
Misc.	19	28	n.m.	n.m.	n.m.
<b>Group Total</b>	<b>2,044</b>	<b>2,432</b>	<b>+19.0%</b>	<b>10.7%</b>	<b>11.8%</b>
<b>by geographic area:</b>					
France	507	538	+6.1%	9.1%	9.6%
Other Western European countries	747	860	+15.1%	8.8%	9.7%
North America	327	366	+11.9%	13.8%	13.7%
Emerging countries and Asia	463	668	+44.3%	13.5%	15.3%
<b>Group Total</b>	<b>2,044</b>	<b>2,432</b>	<b>+19.0%</b>	<b>10.7%</b>	<b>11.8%</b>

## Appendix 3: Sales by business sector and geographic area - Fourth Quarter

<b>I. SALES</b>	<b>Q4 2009 (in EUR m)</b>	<b>Q4 2010 (in EUR m)</b>	<b>change on an actual structure basis</b>	<b>change on a comparable structure basis</b>	<b>change on a comparable structure and currency basis</b>
<b>by sector and division:</b>					
<b>Innovative Materials (1)</b>	<b>2,038</b>	<b>2,365</b>	<b>+16.0%</b>	<b>+15.7%</b>	<b>+9.0%</b>
Flat Glass	1,214	1,364	+12.4%	+12.4%	+6.8%
High-Performance Materials	828	1,010	+22.0%	+21.1%	+12.7%
<b>Construction Products (1)</b>	<b>2,427</b>	<b>2,671</b>	<b>+10.1%</b>	<b>+9.1%</b>	<b>+3.7%</b>
Interior Solutions	1,225	1,323	+8.0%	+6.1%	+1.6%
Exterior Solutions	1,209	1,357	+12.2%	+12.3%	+6.0%
<b>Building Distribution</b>	<b>4,285</b>	<b>4,434</b>	<b>+3.5%</b>	<b>+3.2%</b>	<b>+0.6%</b>
<b>Packaging</b>	<b>825</b>	<b>870</b>	<b>+5.5%</b>	<b>+5.5%</b>	<b>+1.3%</b>
<b>Internal sales and misc.</b>	<b>-223</b>	<b>-228</b>	<b><i>n.m.</i></b>	<b><i>n.m.</i></b>	<b><i>n.m.</i></b>
<b>Group Total</b>	<b>9,351</b>	<b>10,112</b>	<b>+8.1%</b>	<b>+7.7%</b>	<b>+3.3%</b>

(1) including intra-sector eliminations

<b>by geographic area:</b>					
France	2,873	2,868	-0.2%	-0.2%	-0.2%
Other Western European countries	4,111	4,339	+5.5%	+5.4%	+2.4%
North America	1,056	1,229	+16.4%	+15.7%	+5.2%
Emerging countries and Asia	1,706	2,152	+26.1%	+24.9%	+13.4%
<b>Internal sales</b>	<b>-395</b>	<b>-476</b>	<b><i>n.m.</i></b>	<b><i>n.m.</i></b>	<b><i>n.m.</i></b>
<b>Group Total</b>	<b>9,351</b>	<b>10,112</b>	<b>+8.1%</b>	<b>+7.7%</b>	<b>+3.3%</b>

## Appendix 4 : CONSOLIDATED BALANCE SHEET

<i>in EUR millions</i>	<b>Dec 31, 2010</b>	<b>Dec 31, 2009</b>
<b>ASSETS</b>		
Goodwill	11,030	10,740
Other intangible assets	3,067	2,998
Property, plant and equipment	13,727	13,300
Investments in associates	137	123
Deferred tax assets	700	676
Other non-current assets	272	312
<b>Non-current assets</b>	<b>28,933</b>	<b>28,149</b>
Inventories	5,841	5,256
Trade accounts receivable	5,038	4,926
Current tax receivable	175	333
Other accounts receivable	1,248	1,202
Cash and cash equivalents	2,762	3,157
<b>Current assets</b>	<b>15,064</b>	<b>14,874</b>
<b>Total assets</b>	<b>43,997</b>	<b>43,023</b>
<b>Liabilities and Shareholders' equity</b>		
Capital stock	2,123	2,052
Additional paid-in capital and legal reserve	5,781	5,341
Retained earnings and net income for the year	10,614	10,137
Cumulative translation adjustments	(383)	(1,340)
Fair value reserves	(43)	(75)
Treasury stock	(224)	(203)
<b>Shareholders' equity</b>	<b>17,868</b>	<b>15,912</b>
Minority interests	364	302
<b>Total equity</b>	<b>18,232</b>	<b>16,214</b>
Long-term debt	7,822	8,839
Provisions for pensions and other employee benefits	2,930	2,958
Deferred tax liabilities	909	921
Provisions for other liabilities and charges	2,228	2,169
<b>Non-current liabilities</b>	<b>13,889</b>	<b>14,887</b>
Current portion of long-term debt	1,094	1,880
Current portion of provisions for other liabilities and charges	527	518
Trade accounts payable	5,690	5,338
Current tax liabilities	156	108
Other accounts payable	3,395	3,086
Short-term debt and bank overdrafts	1,014	992
<b>Current liabilities</b>	<b>11,876</b>	<b>11,922</b>
<b>Total equity and liabilities</b>	<b>43,997</b>	<b>43,023</b>

## Appendix 5: Consolidated cash flow statement

(in € millions)

	2010	2009
<b>Net income attributable to equity holders of the parent</b>	<b>1,129</b>	<b>202</b>
Minority interests in net income	84	39
Share in net income of associates, net of dividends received	(5)	2
Depreciation, amortization and impairment of assets	1,755	1,857
Gains and losses on disposals of assets	(87)	32
Unrealized gains and losses arising from changes in fair value and share-based payments	53	100
Changes in inventories	(404)	989
Changes in trade accounts receivable and payable, and other accounts receivable and payable	299	509
Changes in tax receivable and payable	179	(216)
Changes in deferred taxes and provisions for other liabilities and charges	(230)	(124)
<b>Net cash from operating activities</b>	<b>2,773</b>	<b>3,390</b>
Purchases of property, plant and equipment [ 2010: (1,450), 2009: (1,249) ] and intangible assets	(1,520)	(1,319)
Purchases of property, plant and equipment in finance lease	(2)	(16)
Increase (decrease) in amounts due to suppliers of fixed assets	48	(105)
Acquisitions of shares in consolidated companies [ 2010 : (124), 2009 : (200) ], net of debt acquired	(132)	(181)
Acquisitions of other investments	(5)	(4)
Increase in investment-related liabilities	17	29
Decrease in investment-related liabilities	(16)	(59)
<b>Investments</b>	<b>(1,610)</b>	<b>(1,655)</b>
Disposals of property, plant and equipment and intangible assets	99	71
Disposals of shares in consolidated companies, net of cash divested	197	6
Disposals of other investments and other divestments	3	6
<b>Divestments</b>	<b>299</b>	<b>83</b>
Increase in loans and deposits	(77)	(39)
Decrease in loans and deposits	63	47
<b>Net cash used in investing activities / divestments</b>	<b>(1,325)</b>	<b>(1,564)</b>
Issues of capital stock	511	1,923
Minority interests' share in capital increases of subsidiaries	2	6
(Increase) decrease in treasury stock	(24)	6
Dividends paid	(509)	(486)
Dividends paid to minority shareholders of consolidated subsidiaries and increase (decrease) in dividends payable	(64)	(27)
<b>Cash flows from (used in) financing activities</b>	<b>(84)</b>	<b>1,422</b>
<b>Increase (decrease) in net debt</b>	<b>1,364</b>	<b>3,248</b>
Net effect of exchange rate changes on net debt	7	(56)
Net effect from changes in fair value on net debt	15	(67)
<b>Net debt at beginning of year</b>	<b>(8,554)</b>	<b>(11,679)</b>
<b>Net debt at end of year</b>	<b>(7,168)</b>	<b>(8,554)</b>