KPMG Hazem Hassan Public Accountant & Consultants

Allied For Accountaning & Auditing E & Y Public Accountant & Consultants

Review Report

To the Board of Directors of Commercial International Bank (Egypt)

Introduction

We have performed a limited review of the accompanying consolidated balance sheet of Commercial International Bank (Egypt) S.A.E as of 31 March 2013 and the related consolidated statements of income, cash flows and changes in equity for the three months then ended, and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and fair presentation of these interim consolidated financial statements in accordance with the Central Bank of Egypt's rules issued on 16 December 2008. Our responsibility is to express a conclusion on these interim consolidated financial statements based on our limited review.

Scope of Limited Review

We conducted our limited review in accordance with Egyptian Standard on Review Engagements No. 2410, "Limited Review of Interim Financial Statements of an Entity Performed by its Independent Auditor." A limited review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters in the bank, and applying analytical and other limited review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on these interim consolidated financial statements.

Conclusion

Based on our limited review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of Commercial International Bank- Egypt (S.A.E) as at 31 March 2013 and of its consolidated financial performance and its consolidated cash flows for the three months then ended in accordance with the Central Bank of Egypt's rules issued on 16 December 2008 and in the light of the prevailing Egyptian laws and regulations relating to the preparation of these consolidated financial statements.

Public A countants Public A countants

Mostafa Hassan Parrag

Egyptian Financial Supervisory Authority

Register Number "99"

KPMG Hazem Hassan
Public Accountants & Consultants

Auditors

Emad Hafez Ragheb

Egyptian Financial Supervisory Authority

Register Number "42"

Allied For Accountaning & Auditing E & Y

Public Accountants & Consultants



Consolidated balance sheet on March 31, 2013

	Notes	Mar. 31, 2013 EGP	Dec. 31, 2012 EGP
Assets			
Cash and balances with Central Bank	15	5,616,291,150	5,393,974,124
Due from banks	16	9,682,102,706	8,047,820,388
Treasury bills and other governmental notes	17	13,751,041,752	8,017,754,432
Trading financial assets	18	1,153,287,713	1,515,325,502
Loans and advances to banks	19	464,317,683	1,178,867,739
Loans and advances to customers	20	42,103,378,012	40,698,313,773
Derivative financial instruments	21	116,336,336	137,459,761
Financial investments		110,000,000	157,153,701
- Available for sale	22	20,272,834,132	21,177,427,597
- Held to maturity	22	4,207,712,369	4,215,787,960
Investments in associates	23	171,730,364	165,198,634
Brokers - debit balances	23	133,446,396	134,944,510
Reconciliation accounts- debit balances		360,521,858	-
Investment property	24	10,395,686	10,395,686
Other assets	25	2,565,522,014	2,474,945,065
Intangible Assets	40	31,333,514	33,422,415
Deferred tax	33	137,848,014	129,356,874
Property, plant and equipment	26	673,543,738	683,455,846
Total assets		101,451,643,437	94,014,450,306
	=	101,431,043,437	74,014,430,300
Liabilities and equity			
Liabilities Due to books	27	000 246 070	1 714 962 716
Due to banks	27	999,246,979	1,714,862,716
Due to customers	28	86,077,376,220	78,729,121,488
Brokers- credit balances		431,020,730	124,759,011
Reconciliation accounts - credit balances	2.7	120 (5) 000	1,664,718
Derivative financial instruments	21	120,656,880	119,099,260
Dividends Payable	20	746,534,426	2.050.005.012
Other liabilities	30	2,303,421,127	2,059,005,013
Long term loans	29	129,130,238	80,495,238
Other provisions	31	356,789,467	315,488,382
Total liabilities	_	91,164,176,067	83,144,495,826
Equity			
Issued and paid in capital	32	5,972,275,410	5,972,275,410
Reserves	32	3,909,805,853	2,970,163,921
Reserve for employee stock ownership plan (ESOP)		188,722,799	164,761,121
Retained earnings	_	(488,608,478)	(510,946,406)
Total equity		9,582,195,584	8,596,254,046
Net profit of the period / year after tax	_	657,592,213	2,226,180,503
Total equity and net profit for period / year		10,239,787,797	10,822,434,549
Minority interest		47,679,573	47,519,931
Total minority interest and equity and net profit for period	/ year	10,287,467,370	10,869,954,480
Total liabilities , equity and minority interest	-	101,451,643,437	94,014,450,306
	=		
Contingent liabilities and commitments	27	14 722 557 160	14 007 720 005
Letters of credit, guarantees and other commitments	37	14,732,557,169	14,897,739,005

 $\label{thm:companying} \emph{The accompanying notes are an integral part of these financial statements}\ .$ (Review report attached)

Hisham Ezz El-Arab Chairman and Managing Director



Consolidated income statement for the year ended on March 31, 2013

	Notes	Mar. 31, 2013	Mar. 31, 2012
		EGP	EGP
Interest and similar income		2,145,204,975	1,668,937,886
Interest and similar expense		(1,007,611,145)	(799,348,535)
Net interest income	6	1,137,593,830	869,589,351
Fee and commission income		317,107,277	236,641,466
Fee and commission expense		(29,298,795)	(23,670,700)
Net income from fee and comm	nission 7	287,808,482	212,970,766
Dividend income	8	1,701,888	3,948,837
Net trading income	9	135,889,585	100,610,509
Profit (Losses) from financial invest	ements 22	1,919,767	(367,885)
Goodwill Amortization		-	(868,876)
Administrative expenses	10	(471,234,006)	(380,677,854)
Other operating (expenses) income	11	40,405,178	(37,680,487)
Impairment (charge) release for cred	dit losses 12	(226,326,368)	(16,542,204)
Intangible Assets Amortization		(2,088,901)	(6,349,773)
Bank's share in the profits of associa	ntes	3,758,246	560,511
Net profit before tax		909,427,701	745,192,895
Income tax expense	13	(260,196,315)	(248,259,945)
Deferred tax	<i>33 & 13</i>	8,519,220	8,487,613
Net profit of the period		657,750,606	505,420,563
Minority interest		158,393	361,836
Bank shareholders		657,592,213	505,058,727
Earning per share	14		
Basic		1.00	0.79
Diluted		0.98	0.78
			1

Hisham Ezz El-Arab Chairman and Managing Director



Consolidated cash flow for the period ended on March 31, 2013

Cash flow from operating activities Net profit before tax 909,427,701 745,192,895 Adjustments to reconcile net profit to net cash provided by operating activities Depreciation 41,568,698 42,167,415 Impairment charge for credit losses 226,326,368 16,560,299 Other provisions charges 34,710,014 67,087,237 Trading financial investments revaluation differences 25,349,735 (18,693,025) Intangible assets amortization - 868,876 Available for sale and held to maturity investments exchange revaluation differences (96,308,651) (3,344,835) Financial investments impairment charge (release) (3,062,279) 6,007,159 Utilization of other provisions (3,265,332) (8,253,610) Other provisions no longer used (141,520) (531,054) Exchange differences of other provisions 9,997,924 1,304,271 Profits from selling property, plant and equipment (491,491) (43,012) Profits from selling financial investments (718,533)
Net profit before tax 909,427,701 745,192,895 Adjustments to reconcile net profit to net cash provided by operating activities Use of the provision of
Depreciation 41,568,698 42,167,415 Impairment charge for credit losses 226,326,368 16,560,299 Other provisions charges 34,710,014 67,087,237 Trading financial investments revaluation differences 25,349,735 (18,693,025) Intangible assets amortization - 868,876 Available for sale and held to maturity investments exchange revaluation differences (96,308,651) (3,344,835) Financial investments impairment charge (release) (3,062,279) 6,007,159 Utilization of other provisions (32,65,332) (8,253,610) Other provisions no longer used (141,520) (531,054) Exchange differences of other provisions 9,997,924 1,304,271 Profits from selling property, plant and equipment (491,491) (43,012)
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Intangible assets amortization 2,088,901 6,349,773 Goodwill amortization - 868,876 Available for sale and held to maturity investments exchange revaluation differences (96,308,651) (3,344,835) Financial investments impairment charge (release) (3,062,279) 6,007,159 Utilization of other provisions (3,265,332) (8,253,610) Other provisions no longer used (141,520) (531,054) Exchange differences of other provisions 9,997,924 1,304,271 Profits from selling property, plant and equipment (491,491) (43,012)
Goodwill amortization Available for sale and held to maturity investments exchange revaluation differences (96,308,651) Financial investments impairment charge (release) (3,062,279) (8,253,610) Other provisions no longer used (141,520) Exchange differences of other provisions 9,997,924 1,304,271 Profits from selling property, plant and equipment (491,491) (3,344,835) (3,265,332) (8,253,610) (531,054) (43,012)
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Utilization of other provisions (3,265,332) (8,253,610) Other provisions no longer used (141,520) (531,054) Exchange differences of other provisions 9,997,924 1,304,271 Profits from selling property, plant and equipment (491,491) (43,012)
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Exchange differences of other provisions 9,997,924 1,304,271 Profits from selling property, plant and equipment (491,491) (43,012)
Profits from selling property, plant and equipment (491,491) (43,012)
Profits from selling financial investments (1,951,749) (718,533)
Exchange differences of long term loans - 90,904
Shares based payments 23,961,679 22,235,018
Investments in associates revaluation (6,531,730) (587,031)
Operating profits before changes in operating assets and liabilities 1,161,678,268 875,692,747
Net decrease (increase) in assets and liabilities
Due from banks (1,187,126,786) (1,025,354,198)
Treasury bills and other governmental notes (2,179,687,466) (2,799,053,252)
Trading financial assets 336,688,055 (61,229,351)
Derivative financial instruments 22,681,045 31,992,937
Loans and advances to banks and customers (916,840,550) 995,701,413
Other assets (364,050,710) (457,703,493)
Due to banks (715,615,737) (2,295,931,897)
Due to customers 7,348,254,732 2,752,209,252
Other liabilities 288,688,361 125,639,781
Net cash provided from operating activities 3,794,669,212 (1,858,036,061)
Cash flow from investing activities
Purchases of property, plant and equipment (116,687,001) (76,489,985)
Redemption of held to maturity financial investments 8,075,590
Purchases of held to maturity financial investments - (2,928,843,650)
Purchases of available for sale financial investments (737,071,950) (3,237,264,572)
Proceeds from selling available for sale financial investments 1,534,760,298 3,130,594,820
Proceeds from selling real estate investments - 750,000
Net cash generated from (used in) investing activities 689,076,937 (3,111,253,387)



Consolidated cash flow for the period ended on March 31, 2013 (Cont.)

	Mar. 31, 2013 EGP	Mar. 31, 2012 EGP
Cash flow from financing activities		
Increase (decrease) in long term loans	48,635,000	2,507,384
Dividend paid	(309,308,736)	(212,750,218)
Net cash generated from (used in) financing activities	(260,673,736)	(210,242,834)
Net increase (decrease) in cash and cash equivalent	4,223,072,413	(5,179,532,282)
Beginning balance of cash and cash equivalent	5,665,914,467	8,207,517,133
Cash and cash equivalent at the end of the period	9,888,986,880	3,027,984,851
Cash and cash equivalent comprise:		
Cash and balances with Central Bank	5,616,291,150	5,395,158,277
Due from banks	9,682,102,706	9,585,450,690
Treasury bills and other governmental notes	13,751,041,752	8,945,402,411
Obligatory reserve balance with CBE	(3,306,582,184)	(2,979,789,724)
Due from banks (time deposits) more than three months	(5,611,100,817)	(6,297,816,068)
Treasury bills with maturity more than three months	(10,242,765,727)	(11,620,420,735)
Total cash and cash equivalent	9,888,986,880	3,027,984,851



Consolidated statement of changes in shareholders' equity for the period ended on March 31, 2012

Total	EGP	8,786,434,644	•	•	(806,206,518)	505,420,563			87,078,521		22,235,018	(302,794,421)	8,292,167,807
Minority Interest		46,356,546				361,836	ı	341,600			,		47,059,982
<u>Total Shareholders</u> <u>Equity</u>		8,740,078,098			(806,206,518)	505,058,727		(341,600)	87,078,521		22,235,018	(302,794,421)	8,245,107,825
Reserve for employee stock ownership plan		137,354,418			•		,	,			22,235,018	•	159,589,436
Profits of the period		1,490,041,219	(833,050,374)	134,109,753	(791,100,598)	505,058,727	,			22,811,813	,		527,870,540
Banking risks reserve		281,689,619			•				1	(22,811,813)			258,877,806
Reserve For A.F.S investments revaluation diff.		(723,343,863)	•		•		1		87,078,521		,	•	(636,265,342)
Special reserve		185,931,315	2,716,747		•		(70,842,496)						117,805,566
Retained earnings (losses)		(334,419,692)	•	(134,109,753)	(15,105,920)	•	1,001,979	(341,600)			ı		(482,974,986)
Intangible assets value for bank share before acquisition		302,794,421	•		•	•	ı		•			(302,794,421)	
General reserve		1,234,122,776	743,027,060		•		8,143,225	•			,	•	1,985,293,061
Legal reserve		231,344,896	87,306,567		•	•	61,697,292	•					380,348,755
Capital		5,934,562,990			•		,						5,934,562,990
Mar. 31, 2012		Beginning balance	Transferred to reserves	Transferred to retained earnings (losses)	Dividend paid	Net profit of the period	Transfer from special reserve	Change during the period	Addition from financial investment revaluation	Transferred to bank risk reserve	Reserve for employees stock ownership plan	The effect of changing accounting policies	Balance at the end of the year



Consolidated statement of changes in shareholders' equity for the period ended on March 31, 2013

<u>Total</u>	EGP	10,869,954,480			(1,055,843,162)	657,750,607		(128,439)	(208,227,794)		23,961,679	10,287,467,370
Minority Interest		47,519,931				158,394		1,248				47,679,573
Total Shareholders Equity		10,822,434,549			(1,055,843,162)	657,592,213		(129,687)	(208,227,794)		23,961,679	10,239,787,798
Reserve for employee stock ownership plan		164,761,121		•		•		•			23,961,679	188,722,799
Profits of the period		2,404,153,189	(1,325,842,412)	(23,469,594)	(1,054,841,183)	657,592,213		•		19,199,133		676,791,347
Banking risks reserve		103,716,932								(19,199,133)		84,517,799
Reserve For A.F.S Investments revaluation diff.		153,364,794							(208,227,794)		•	(54,863,000)
Special reserve		117,805,566	2,387,583			,					•	120,193,149
Retained_earnings (losses)		(510,946,406)		23,469,594	(1,001,979)			(129,687)			•	(488,608,478)
Intangible assets value for bank share before acquisition		٠				•			,		•	
General reserve		2,036,955,188	1,213,438,663					•			•	3,250,393,851
Legal reserve		380,348,755	110,016,166		,	,		•			•	490,364,921
Capital		5,972,275,410		,				,				5,972,275,410
Mar. 31, 2013		Beginning balance	Transferred to reserves	Transferred to retained earnings (losses)	Dividend paid	Net profit of the year	Transfer from special reserve	Change during the period	Addition from financial investment revaluation	Transferred to bank risk reserve	Reserve for employees stock ownership plan (ESOP)	Balance at the end of the year



Notes to the consolidated financial statements for the period ended on March 31, 2013

1. General information

Commercial International Bank (Egypt) S.A.E. provides retail, corporate and investment banking services in various parts of Egypt through 114 branches, and 44 units employing 5079 employees at the balance sheet date.

Commercial international Bank (Egypt) S.A.E. was formed as a commercial bank under the investment law no. 43 of 1974. The address of its registered head office is as follows: Nile tower, 21/23 Charles de Gaulle Street-Giza. The Bank is listed in the Egyptian stock exchange.

CI Capital Holding Co S.A.E it was established as a joint stock company on April 9^{th} , 2005 under the capital market law no. 95 of 1992 and its executive regulations. Financial register no. 166798 on April 10^{th} , 2005 and the company have been licensed by the Capital Market Authority to carry out its activities under license no. 353 on May 24^{th} , 2006.

As of March 31, 2013 the Bank directly owns 54,988,500 shares representing 99.98% of CI Capital Holding Company's capital and on March 31, 2013 CI Capital Holding Co. Directly owns the following shares in its subsidiaries:

Company name	No. of shares	Ownership%	Indirect Share%
□ CIBC Co.	579,570	96.60	96.58
☐ CI Assets Management	478,577	95.72	95.70
☐ CI Investment Banking Co.	2,481,578	99.26	99.24
☐ Dynamic Brokerage Co.	3,393,500	99.96	99.95

2. Summary of accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

2.1. Basis of preparation

The consolidated financial statements have been prepared in accordance with Egyptian financial reporting standards issued in 2006 and its amendments and in accordance with the instructions of the Central Bank of Egypt approved by the Board of Directors on December 16, 2008 consistent with the principles referred to.

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of trading, financial assets and liabilities held at fair value through profit or loss, available for sale and all derivatives contracts.

2.1.1. Basis of consolidation

The method of full consolidation is the basis of the preparation of the consolidated financial statement of the Bank, given that the Bank's acquisition proportion is 99.98 % (full control) in CI Capital Holding.

Consolidated financial statements consist of the financial statements of Commercial International Bank and consolidated financial statements of CI Capital Holding and its subsidiaries. Control is achieved through the Bank's ability to control the financial and operational policies of the companies that the Bank invests in it in order to obtain benefits from its activities. The basis of the consolidation is as follows:

Eliminating all balances and transactions between the Bank and group companies.
The cost of acquisition of subsidiary companies is based on the company's share in the fair value of assets acquired and obligations outstanding on the acquisition date.
Minority shareholders represent the rights of others in subsidiary companies.
Proportional consolidation is used in consolidating method for companies under joint control.

2.2. Subsidiaries and associates

2.2.1. Subsidiaries

Subsidiaries are all entities (including special purpose entities) over which the Bank has owned directly or indirectly the control to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Bank has the ability to control the entity or not.

2.2.2. Associates

Associates are all entities over which the Bank has significant influence but do not reach to the extent of control, generally accompanying a shareholding between 20% and 50% of the voting rights.

The acquisition method of accounting is used to account for the purchase of subsidiaries. The cost of an acquisition is measured at the fair value of the assets given, equity instruments issued and liabilities incurred or assumed, plus any costs directly related to the acquisition. The excess of the cost of an acquisition over the Bank share of the fair value of the identifiable net assets acquired is recorded as goodwill. A gain on acquisition is recognized in profit or loss if there is an excess of the Bank's share of the fair value of the identifiable net assets acquired over the cost of the acquisition.

The cost method is applied to account for investments in subsidiaries and associates, whereby, investments are recorded based on the acquisition cost including any goodwill, deducting any impairment losses, and dividends are recorded in the income statement in the adoption of the distribution of these profits and evidence of the Bank right to collect them.

2.3. Segment reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and returns different from those of segments operating in other economic

2.4. Foreign currency translation

2.4.1. Functional and presentation currency

from changes in the fair value of the instrument.

The financial statements are presented in Egyptian pound, which is the Bank's functional and presentation currency.

2.4.2. Transactions and balances in foreign currencies

Net trading income from held-for-trading assets and liabilities.

The Bank maintains its accounting records in Egyptian pound. Transactions in foreign currencies during the period are translated into the Egyptian pound using the prevailing exchange rates at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the end of reporting period at the prevailing exchange rates. Foreign exchange gains and losses resulting from settlement and translation of such transactions and balances are recognized in the income statement and reported under the following line items:

	Other operating revenues (expenses) from the remaining assets and liabilities.
Changes	in the fair value of investments in debt instruments; which represent monetary financial instruments, denominated in
foreign o	currencies and classified as available for sale assets are analyzed into valuation differences resulting from changes in the
amortize	ed cost of the instrument, differences resulting from changes in the applicable exchange rates and differences resulting

Valuation differences resulting from changes in the amortized cost are recognized and reported in the income statement in 'income from loans and similar revenues' whereas differences resulting from changes in foreign exchange rates are recognized and reported in 'other operating revenues (expenses)'. The remaining differences resulting from changes in fair value are deferred in equity and accumulated in the 'revaluation reserve of available-for-sale investments'.

Valuation differences resulting from the non-monetary items include gains and losses of the change in fair value of such equity instruments held at fair value through profit and loss, as for recognition of the differences of valuation resulting from equity instruments classified as financial investments available for sale within the fair value reserve in equity.

2.5. Financial assets

The Bank	classifies its financial assets in the following categories:
	Financial assets designated at fair value through profit or loss.
	Loans and receivables.
	Held to maturity investments.
	Available for sale financial investments.
Managan	ant determines the electification of its investments at initial recogniti

Management determines the classification of its investments at initial recognition.

2.5.1. Financial assets at fair value through profit or loss

This category has two sub-categories:

Financial assets held for trading.
Financial assets designated at fair value through profit and loss at inception.



A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the short term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short term profit making. Derivatives are also categorized as held for trading unless they are designated as hedging instruments.

Financial instruments, other than those held for trading, are classified as financial assets designated at fair value through profit and loss if they meet one or more of the criteria set out below:

- □ When the designation eliminates or significantly reduces measurement and recognition inconsistencies that would arise from measuring financial assets or financial liabilities, on different bases, under this criterion, an accounting mismatch would arise if the debt securities issued were accounted for at amortized cost, because the related derivatives are measured at fair value with changes in the fair value recognized in the income statement. The main classes of financial instruments designated by the Bank are loans and advances and long-term debt issues.
- Applies to groups of financial assets, financial liabilities or combinations thereof that are managed, and their performance evaluated, on a fair value basis in accordance with a documented risk management or investment strategy, and where information about the groups of financial instruments is reported to management on that basis.
- Relates to financial instruments containing one or more embedded derivatives that significantly modify the cash flows resulting from those financial instruments, including certain debt issues and debt securities held.

Any financial derivative initially recognized at fair value can't be reclassified during the holding period. Re-classification is not allowed for any financial instrument initially recognized at fair value through profit and loss.

2.5.2. Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- ☐ Those that the Bank intends to sell immediately or in the short term, which is classified as held for trading, or those that the Bank upon initial recognition designates as at fair value through profit or loss.
- ☐ Those that the Bank upon initial recognition designates as available for sale; or
- ☐ Those for which the holder may not recover substantially all of its initial investment, other than credit deterioration.

2.5.3. Held to maturity financial investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold till maturity. If the Bank has to sell other than an insignificant amount of held-to-maturity assets, the entire category would be reclassified as available for sale unless in necessary cases subject to regulatory approval.

2.5.4. Available for sale financial investments

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

The following are applied in respect to all financial assets:

Debt securities and equity shares intended to be held on a continuing basis, other than those designated at fair value, are classified as available-for-sale or held-to-maturity. Financial investments are recognized on trade date, when the group enters into contractual arrangements with counterparties to purchase securities.

Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit and loss. Financial assets carried at fair value through profit and loss are initially recognized at fair value, and transaction costs are expensed in the income statement.

Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or when the Bank transfers substantially all risks and rewards of the ownership. Financial liabilities are derecognized when they are extinguished, that is, when the obligation is discharged, cancelled or expired.

Available-for-sale, held-for-trading and financial assets designated at fair value through profit and loss are subsequently measured at fair value. Loans and receivables and held-to-maturity investments are subsequently measured at amortized cost.

Gains and losses arising from changes in the fair value of the 'financial assets designated at fair value through profit or loss' are recognized in the income statement in 'net income from financial instruments designated at fair value'. Gains and losses arising from changes in the fair value of available for sale investments are recognized directly in equity, until the financial assets are either sold or become impaired. When available-for-sale financial assets are sold, the cumulative gain or loss previously recognized in equity is recognized in profit or loss.



Interest income is recognized on available for sale debt securities using the effective interest method, calculated over the asset's expected life. Premiums and discounts arising on the purchase are included in the calculation of effective interest rates. Dividends are recognized in the income statement when the right to receive payment has been established.

The fair values of quoted investments in active markets are based on current bid prices. If there is no active market for a financial asset, or no current demand prices available the Bank measures fair value using valuation models. These include the use of recent arm's length transactions, discounted cash flow analysis, option pricing models and other valuation models commonly used by market participants. If the Bank has not been able to estimate the fair value of equity instruments classified available for sale, value is measured at cost less any impairment in value.

Available for sale investments that would have met the definition of loans and receivables at initial recognition may be reclassified out to loans and advances or financial assets held to maturity. In all cases, when the Bank has the intent and ability to hold these financial assets in the foreseeable future or till maturity. The financial asset is reclassified at its fair value on the date of reclassification, and any profits or losses that has been recognized previously in equity, is treated based on the following:

If the financial asset has a fixed maturity, gains or losses are amortized over the remaining life of the investment using the

effective interest rate method. In case of subsequent impairment of the financial asset, the previously recognized unrealized gains or losses in equity are recognized directly in the profits and losses.
In the case of financial asset which has infinite life, any previously recognized profit or loss in equity will remain until the sale of the asset or its disposal, in the case of impairment of the value of the financial asset after the re-classification, any gain or loss previously recognized in equity is recycled to the profits and losses.
If the Bank adjusts its estimates of payments or receipts of a financial asset that in return adjusts the carrying amount of the asset (or group of financial assets) to reflect the actual cash inflows, the carrying value is recalculated based on the present value of estimated future cash flows at the effective yield of the financial instrument and the differences are recognized in profit and loss.
In all cases, if the Bank re-classifies financial asset in accordance with the above criteria and increases its estimate of the proceeds of future cash flow, this increase adjusts the effective interest rate of this asset only without affecting the investment book value.

2.6. Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a legally enforceable right to offset the recognized amounts and there is an intention to be settled on a net basis.

2.7. Derivative financial instruments and hedge accounting

Derivatives are recognized initially, and subsequently, at fair value. Fair values of exchange traded derivatives are obtained from quoted market prices. Fair values of over-the-counter derivatives are obtained using valuation techniques, including discounted cash flow models and option pricing models. Derivatives are classified as assets when their fair value is positive and as liabilities when their fair value is negative.

Embedded derivatives in other financial instruments, such as conversion option in a convertible bond, are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract, provided that the host contract is not classified as at fair value through profit and loss. These embedded derivatives are measured at fair value with changes in fair value recognized in income statement unless the Bank chooses to designate the hybrid contact as at fair value through net trading income in profit or loss.

The timing of recognition in profit and loss, of any gains or losses arising from changes in the fair value of derivatives, depends on whether the derivative is designated as a hedging instrument, and the nature of the item being hedged. The Bank designates certain derivatives as:

/ativ	es as:
	Hedging instruments of the risks associated with fair value changes of recognized assets or liabilities or firm commitments (fair value hedge).
	Hedging of risks relating to future cash flows attributable to a recognized asset or liability or a highly probable forecastransaction (cash flow hedge)
	Hedge accounting is used for derivatives designated in a hedging relationship when the following criteria are met.

At the inception of the hedging relationship, the Bank documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore,

At the inception of the hedge, and on ongoing basis, the Bank documents whether the hedging instrument is expected to be highly effective in offsetting changes in fair values of the hedged item attributable to the hedged risk.

2.7.1. Fair value hedge

Changes in the fair value of derivatives that are designated and qualified as fair value hedges are recognized in profit or loss immediately together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The effective portion of changes in the fair value of the interest rate swaps and the changes in the fair value of the hedged item



attributable to the hedged risk are recognized in the 'net interest income' line item of the income statement. Any ineffectiveness is recognized in profit or loss in 'net trading income'.

When the hedging instrument is no longer qualified for hedge accounting, the adjustment to the carrying amount of a hedged item, measured at amortized cost, arising from the hedged risk is amortized to profit or loss from that date using the effective interest method.

2.7.2. Derivatives that do not qualify for hedge accounting

All gains and losses from changes in the fair values of derivatives that do not qualify for hedge accounting are recognized immediately in the income statement. These gains and losses are reported in 'net trading income', except where derivatives are managed in conjunction with financial instruments designated at fair value, in which case gains and losses are reported in 'net income from financial instruments designated at fair value'.

2.8. Interest income and expense

Interest income and expense for all financial instruments except for those classified as held-for-trading or designated at fair value are recognized in 'interest income' and 'interest expense' in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that represents an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once loans or debts are classified as nonperforming or impaired, the revenue of interest income will not be recognized and will be recorded off balance sheet, and are recognized as income subsequently based on a cash basis according to the following:

When all arrears are collected for consumer loans, personnel mortgages and micro-finance loans.
When calculated interest for corporate are capitalized according to the rescheduling agreement conditions until paying 25% from rescheduled payments for a minimum performing period of one year, if the customer continues to perform the calculated interest will be recognized in interest income (interest on the performing rescheduling agreement balance without the marginalized before the rescheduling agreement which will be recognized in interest income after the settlement

2.9. Fee and commission income

of the outstanding loan balance.

Fees charged for servicing a loan or facility that is measured at amortized cost, are recognized as revenue as the service is provided. Fees and commissions on non-performing or impaired loans or receivables cease to be recognized as income and are rather recorded off balance sheet. These are recognized as revenue, on a cash basis, only when interest income on those loans is recognized in profit and loss, at that time, fees and commissions that represent an integral part of the effective interest rate of a financial asset, are treated as an adjustment to the effective interest rate of that financial asset.

Commitment fees and related direct costs for loans and advances where draw down is probable are deferred and recognized as an adjustment to the effective interest on the loan once drawn. Commitment fees in relation to facilities where draw down is not probable are recognized at the maturity of the term of the commitment.

Fees are recognized on the debt instruments that are measured at fair value through profit and loss on initial recognition and syndicated loan fees received by the Bank are recognized when the syndication has been completed and the Bank does not hold any portion of it or holds a part at the same effective interest rate used for the other participants portions.

Commission and fee arising from negotiating, or participating in the negotiation of a transaction for a third party such as the arrangement of the acquisition of shares or other securities or the purchase or sale of properties are recognized upon completion of the underlying transaction in the income statement.

Other management advisory and service fees are recognized based on the applicable service contracts, usually on accrual basis. Financial planning fees related to investment funds are recognized steadily over the period in which the service is provided. The same principle is applied for wealth management; financial planning and custody services that are provided on the long term are recognized on the accrual basis also.

Operating revenues in the holding company are:

Commission income is resulting from purchasing and selling securities to a customer account upon receiving the transaction confirmation from the Stock Exchange.
Mutual funds and investment portfolios management which is calculated as a percentage of the net value of assets under management according to the terms and conditions of agreement. These amounts are credited to the assets management company's revenue pool on a monthly accrual basis.



2.10. Dividend income

Dividends are recognized in the income statement when the right to collect is established.

2.11. Sale and repurchase agreements

Securities may be lent or sold subject to a commitment to repurchase (Repos) are reclassified in the financial statements and deducted from treasury bills balance. Securities borrowed or purchased subject to a commitment to resell them (Reverse Repos) are reclassified in the financial statements and added to treasury bills balance. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method.

2.12. Impairment of financial assets

2.12.1. Financial assets carried at amortised cost

assessment of impairment.

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event/s') and that loss event/s has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The c	ritei	ria that the Bank uses to determine that there is objective evidence of an impairment loss include:
		Cash flow difficulties experienced by the borrower (for example, equity ratio, net income percentage of sales)
		Violation of the conditions of the loan agreement such as non-payment.
		Initiation of Bankruptcy proceedings.
		Deterioration of the borrower's competitive position.
		The Bank for reasons of economic or legal financial difficulties of the borrower by granting concessions may not agree with the Bank granted in normal circumstances.
		Deterioration in the value of collateral or deterioration of the creditworthiness of the borrower.
lecrea lthou	ise igh	ctive evidence of impairment loss for a group of financial assets is observable data indicating that there is a measurable in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, the decrease cannot yet be identified with the individual financial assets in the portfolio, for instance an increase in the tes for a particular Banking product.
		s estimates the period between a losses occurring and its identification for each specific portfolio. In general, the periods between three months to twelve months.
ignif	icar	c first assesses whether objective evidence of impairment exists individually for financial assets that are individually at, and individually or collectively for financial assets that are not individually significant and in this field the following dered:
]	If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment according to historical default ratios.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement. If a loan or held to maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract when there is objective evidence for asset impairment. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price.

If the Bank determines that an objective evidence of financial asset impairment exist that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective

The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by Being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.



For the purposes of evaluation of impairment for a group of a financial assets according to historical default ratios future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Bank and historical loss experience for assets with credit risk characteristics similar to those in the Bank. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other indicative factors of changes in the probability of losses in the Bank and their magnitude. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank.

2.12.2. Available for sale investments

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets classify under available for sale is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. During periods start from first of January 2009, the decrease consider significant when it became 10% from the book value of the financial instrument and the decrease consider to be extended if it continues for period more than 9 months, and if the mentioned evidences become available then any cumulative gains or losses previously recognized in equity are recognized in the income statement , in respect of available for sale equity securities, impairment losses previously recognized in profit or loss are not reversed through the income statement.

If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the income statement, the impairment loss is reversed through the income statement to the extent of previously recognized impairment charge from equity to income statement.

2.13. Real estate investments

The real estate investments represent lands and buildings owned by the Bank in order to obtain rental returns or capital gains and therefore do not include real estate assets which the Bank exercised its work through or those that have owned by the Bank as settlement of debts. The accounting treatment is the same used with property, plant and equipment.

2.14. Property, plant and equipment

Land and buildings comprise mainly branches and offices. All property, plant and equipment are stated at historical cost less depreciation and impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or as a separate asset, as appropriate, only when it is probable that future economic benefits will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to other operating expenses during the financial period in which they are incurred.

Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their residual values over estimated useful lives, as follows:

Buildings 20 years.

Leasehold improvements 3 years, or over the period of the lease if less

Furniture and safes 5 years.

Typewriters, calculators and air-conditions 8 years

Transportations 5 years

Computers and core systems 3/10 years

Fixtures and fittings 3 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. Depreciable assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recovered. An asset's carrying amount is written down immediately to its recoverable value if the asset's carrying amount exceeds its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Gains and losses on disposals are determined by comparing the selling proceeds with the asset carrying amount and charged to other operating expenses in the income statement.

2.15. Impairment of non-financial assets

Assets that have an indefinite useful life are not amortized -except goodwill- and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount



may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount.

The recoverable amount is the higher of an asset's fair value less costs to sell or value in use. Assets are tested for impairment with reference to the lowest level of cash generating unit/s. A previously recognized impairment loss relating to a fixed asset may be reversed in part or in full when a change in circumstances leads to a change in the estimates used to determine the fixed asset's recoverable amount. The carrying amount of the fixed asset will only be increased up to the amount that it would have been had the original impairment not been recognized.

2.15.1.Goodwill

Goodwill is capitalized and represents the excess of acquisition cost over the fair value of the Bank's share in the acquired entity's net identifiable assets on the date of acquisition. For the purpose of calculating goodwill, the fair values of acquired assets, liabilities and contingent liabilities are determined by reference to market values or by discounting expected future cash flows. Goodwill is included in the cost of investments in associates and subsidiaries in the Bank's separate financial statements. Goodwill is tested for impairment, impairment loss is charged to the income statement.

Goodwill is allocated to the cash generating units for the purpose of impairment testing. The cash generating units represented in the Bank main segments.

2.15.2.Other intangible assets

Is the intangible assets other than goodwill and computer programs (trademarks, licenses, contracts for benefits, the benefits of contracting with clients).

Other intangible assets that are acquired by the Bank are recognized at cost less accumulated amortization and impairment losses. Amortization is charged to the income statement on a straight-line basis over the estimated useful lives of the intangible asset with definite life. Intangible assets with indefinite life are not amortized and tested for impairment.

2.16. Leases

The accounting treatment for the finance lease is complied with law 95/1995, if the contract entitles the lessee to purchase the asset at a specified date and predefined value, or the current value of the total lease payments representing at least 90% of the value of the asset. The other leases contracts are considered operating leases contracts.

2.16.1.Being lessee

Finance lease contract recognizes the lease cost, including the cost of maintenance of the leased assets in the income statement for the period in which they occurred. If the Bank decides to exercise the right to purchase the leased asset the leased assets are capitalized and included in 'property, plant and equipment' and depreciated over the useful life of the expected remaining life of the asset in the same manner as similar assets.

Operating lease payments leases are accounted for on a straight-line basis over the periods of the leases and are included in 'general and administrative expenses'.

2.16.2.Being lessor

For finance lease, assets are recorded in the property, plant and equipment in the balance sheet and amortized over the expected useful life of this asset in the same manner as similar assets. Lease income is recognized on the basis of rate of return on the lease in addition to an amount corresponding to the cost of depreciation for the period. The difference between the recognized rental income and the total finance lease clients' accounts is transferred to the in the income statement until the expiration of the lease to be reconciled with a net book value of the leased asset. Maintenance and insurance expenses are charged to the income statement when incurred to the extent that they are not charged to the tenant.

In case there is objective evidence that the Bank will not be able to collect the of financial lease obligations, the finance lease payments are reduced to the recoverable amount.

For assets leased under operating lease it appears in the balance sheet under property, plant and equipment, and depreciated over the expected useful life of the asset in the same way as similar assets, and the lease income recorded less any discounts given to the lessee on a straight-line method over the contract period.

2.17. Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash and non-restricted balances with Central Bank, treasury bills and other eligible bills, loans and advances to banks, amounts due from other banks and short-term government securities.

2.18. Other provisions

Provisions for restructuring costs and legal claims are recognized when the Bank has present legal or constructive obligations as a result of past events; where it is more likely than not that a transfer of economic benefit will be necessary to settle the obligation, and it can be reliably estimated.



In case of similar obligations, the related cash outflow should be determined in order to settle these obligations as a group. The provision is recognized even in case of minor probability that cash outflow will occur for an item of these obligations.

When a provision is wholly or partially no longer required, it is reversed through profit or loss under other operating income (expenses).

Provisions for obligations, other than those for credit risk or employee benefits, due within more than 12 months from the balance sheet date are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the balance sheet date. An appropriate pretax discount rate that reflects the time value of money is used to calculate the present value of such provisions. For obligations due within less than twelve months from the balance sheet date, provisions are calculated based on undiscounted expected cash outflows unless the time value of money has a significant impact on the amount of provision, then it is measured at the present value.

2.19. Share based payments

The Bank applies an equity-settled, share-based compensation plan. The fair value of equity instruments recognized as an expense over the vesting period using appropriate valuation models, taking into account the terms and conditions upon which the equity instruments were granted. The vesting period is the period during which all the specified vesting conditions of a share-based payment arrangement are to be satisfied. Vesting conditions include service conditions and performance conditions and market performance conditions are taken into account when estimating the fair value of equity instruments at the date of grant. At each balance sheet date the number of options that are expected to be exercised are estimated. Recognizes estimate changes, if any, in the income statement, and a corresponding adjustment to equity over the remaining vesting period.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

2.20. Income tax

Income tax on the profit or loss for the period and deferred tax are recognized in the income statement except for income tax relating to items of equity that are recognized directly in equity.

Income tax is recognized based on net taxable profit using the tax rates applicable at the date of the balance sheet in addition to tax adjustments for previous years.

Deferred taxes arising from temporary time differences between the book value of assets and liabilities are recognized in accordance with the principles of accounting and value according to the foundations of the tax, this is determining the value of deferred tax on the expected manner to realize or settle the values of assets and liabilities, using tax rates applicable at the date of the balance sheet.

Deferred tax assets of the Bank recognized when there is likely to be possible to achieve profits subject to tax in the future to be possible through to use that asset, and is reducing the value of deferred tax assets with part of that will come from tax benefit expected during the following years, that in the case of expected high benefit tax, deferred tax assets will increase within the limits of the above reduced.

2.21. Borrowings

Borrowings are recognized initially at fair value net of transaction costs incurred. Borrowings are subsequently stated at amortized cost also any difference between proceeds net of transaction costs and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest method.

2.22. Dividends

Dividends on ordinary shares and profit sharing are recognized as a charge of equity upon the general assembly approval. Profit sharing includes the employees' profit share and the Board of Directors' remuneration as prescribed by the Bank's articles of incorporation and the corporate law.

2.23. Comparatives

Comparative figures have been adjusted to conform to changes in presentation in the current period where necessary.

3. Financial risk management

The Bank's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Bank's aim is therefore to achieve an appropriate balance between risk and rewards and minimize potential adverse effects on the Bank's financial performance. The most important types of financial risks are credit risk, market risk, liquidity risk and other operating risks. Also market risk includes exchange rate risk, rate of return risk and other prices risks.

The Bank's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Bank regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.



Risk management is carried out by risk department under policies approved by the Board of Directors. Bank treasury identifies, evaluates and hedges financial risks in close co-operation with the Bank's operating units.

The board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments. In addition, credit risk management is responsible for the independent review of risk management and the control environment.

3.1. Credit risk

The Bank takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the Bank by failing to discharge an obligation. Management therefore carefully manages its exposure to credit risk. Credit exposures arise principally in loans and advances, debt securities and other bills. There is also credit risk in off-balance sheet financial arrangements such as loan commitments. The credit risk management and control are centralized in a credit risk management team in Bank treasury and reported to the Board of Directors and head of each business unit regularly.

3.1.1. Credit risk measurement

3.1.1.1. Loans and advances to banks and customers

In measuring credit risk of loans and facilities to banks and customers at a counterparty level, the Bank reflects three components:

- ☐ The 'probability of default' by the client or counterparty on its contractual obligations
- Current exposures to the counterparty and its likely future development, from which the Bank derive the 'exposure at default.
- ☐ The likely recovery ratio on the defaulted obligations (the 'loss given default').

These credit risk measurements, which reflect expected loss (the 'expected loss model') are required by the Basel committee on banking regulations and the supervisory practices (the Basel committee), and are embedded in the Bank's daily operational management. The operational measurements can be contrasted with impairment allowances required under EAS 26, which are based on losses that have been incurred at the balance sheet date (the 'incurred loss model') rather than expected losses (note 3.1).

The Bank assesses the probability of default of individual counterparties using internal rating tools tailored to the various categories of counterparty. They have been developed internally and combine statistical analysis with credit officer judgment and are validated, where appropriate. Clients of the Bank are segmented into four rating classes. The Bank's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class. This means that, in principle, exposures migrate between classes as the assessment of their probability of default changes. The rating tools are kept under review and upgraded as necessary. The Bank regularly validates the performance of the rating and their predictive power with regard to default events.

Bank's rating description of the grade

1	performing loans
2	regular watching
3	watch list
4	non-performing loans

Loss given default or loss severity represents the Bank expectation of the extent of loss on a claim should default occur. It is expressed as percentage loss per unit of exposure and typically varies by type of counterparty, type and seniority of claim and availability of collateral or other credit mitigation.

3.1.1.2. Debt instruments and treasury and other bills

For debt instruments and bills, external rating such as standard and poor's rating or their equivalents are used for managing of the credit risk exposures, and if this rating is not available, then other ways similar to those used with the credit customers are uses. The investments in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirement at the same time.

3.1.2. Risk limit control and mitigation policies

The Bank manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and banks, and to industries and countries.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by individual, counterparties, product, and industry sector and by country are approved quarterly by the Board of Directors.



The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures, and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

Some other specific control and mitigation measures are outlined below:

3.1.2.1. Collateral

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

	Mortgages over residential properties.
	Mortgage business assets such as premises, and inventory.
П	Mortgage financial instruments such as debt securities and equities

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimize the credit loss the Bank will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other governmental securities are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

3.1.2.2. Derivatives

The Bank maintains strict control limits on net open derivative positions (i.e., the difference between purchase and sale contracts), by both amount and term. At any one time, the amount subject to credit risk is limited to the current fair value of instruments that are favorable to the Bank (i.e., assets with positive fair value), which in relation to derivatives is only a small fraction of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the Bank requires margin deposits from counterparties.

Settlement risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate of all settlement risk arising from the Bank market transactions on any single day.

3.1.2.3. Master netting arrangements

The Bank further restricts its exposure to credit losses by entering into master netting arrangements with counterparties with which it undertakes a significant volume of transactions. Master netting arrangements do not generally result in an offset of balance sheet assets and liabilities, as transactions are usually settled on a gross basis. However, the credit risk associated with favorable contracts is reduced by a master netting arrangement to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis. The Bank overall exposure to credit risk on derivative instruments subject to master netting arrangements can change substantially within a short period, as it is affected by each transaction subject to the arrangement.

3.1.2.4. Credit related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Bank on behalf of a customer authorizing a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions – are collateralized by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

3.1.3. Impairment and provisioning policies

The internal rating system described in Note 3.1.1 focus on the credit-quality mapping from the lending and investment activities perspective. Conversely, for only financial reporting purposes impairment losses are recognized for that has been



incurred at the balance sheet date when there is an objective evidence of impairment. Due to the different methodologies applied, the amount of incurred impairment losses in balance sheet are usually lower than the amount determined from the expected loss model that is used for internal operational management and CBE regulation purposes.

The impairment provision reported in balance sheet at the end of the period is derived from each of the four internal credit risk ratings. However, the majority of the impairment provision is usually driven by the last two rating degrees. The following table illustrates the proportional distribution of loans and advances reported in the balance sheet for each of the four internal credit risk ratings of the Bank and their relevant impairment losses:

March 31, 2013	December 31, 2012

Bank's rating	Loans and advances (%)	Impairment provision (%)	Loans and advances (%)	Impairment provision (%)
1-Performing loans	89.12	37.60	90.00	40.85
2-Regular watching	4.66	4.70	5.89	8.56
3-Watch list	2.22	9.03	0.48	2.01
4-Non-Performing	4.00	48.67	3.63	48.58

The internal rating tools assists management to determine whether objective evidence of impairment exists under EAS 26, based on the following criteria set by the Bank:

- ♥ Cash flow difficulties experienced by the borrower or debtor
- ♥ Breach of loan covenants or conditions
- ♥ Initiation of bankruptcy proceedings
- ♥ Deterioration of the borrower's competitive position
- Bank granted concessions may not be approved under normal circumstances due to economic, legal reasons and financial difficulties facing the borrower
- ♥ Deterioration of the collateral value
- Deterioration of the credit situation

The Bank's policy requires the review of all financial assets that are above materiality thresholds at least annually or more regularly when circumstances require. Impairment provisions on individually assessed accounts are determined by an evaluation of the incurred loss at balance-sheet date, and are applied to all significant accounts individually. The assessment normally encompasses collateral held (including re-confirmation of its enforceability) and the anticipated receipts for that individual account. Collective impairment provisions are provided portfolios of homogenous assets by using the available historical loss experience, experienced judgment and statistical techniques.

3.1.4. Pattern of measuring the general banking risk

In addition to the four categories of the Bank's internal credit ratings indicated in note 3.1.1, management classifies loans and advances based on more detailed subgroups in accordance with the CBE regulations. Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his repayment track record. The Bank calculates required provisions for impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE. In case, the provision required for impairment losses as per CBE credit worthiness rules exceeds the required provisions by the application used in balance sheet preparation in accordance with EAS. That excess shall be debited to retained earnings and carried to the general banking risk reserve in the equity section. Such reserve is always adjusted, on a regular basis, by any increase or decrease so, that reserve shall always be equivalent to the amount of increase between the two provisions. Such reserve is not available for distribution.

Below is a statement of institutional worthiness according to internal ratings compared with CBE ratings and rates of provisions needed for assets impairment related to credit risk:



Below is a statement of institutional worthiness according to internal ratings compared with CBE ratings and rates of provisions needed for assets impairment related to credit risk:

		Provision	Internal	
CBE Rating	Categorization	%	rating	Categorization
1	Low risk	0%	1	Performing loans
2	Average risk	1%	1	Performing loans
3	Satisfactory risk	1%	1	Performing loans
4	Reasonable risk	2%	1	Performing loans
5	Acceptable risk	2%	1	Performing loans
6	Marginally acceptable risk	3%	2	Regular watching
7	Watch list	5%	3	Watch list
8	Substandard	20%	4	Non performing loans
9	Doubtful	50%	4	Non performing loans
10	Bad debts	100%	4	Non performing loans

3.1.5. Maximum exposure to credit risk before collateral held

	Mar. 31, 2013	Dec. 31, 2012
In balance sheet items exposed to credit risk	EGP	EGP
Treasury bills and other governmental notes	13,751,041,752	11,193,466,093
Trading financial assets:		
- Debt instruments	973,817,972	1,181,100,426
Gross loans and advances to banks	489,654,431	1,208,166,369
Less:Impairment provision	(25,336,748)	(29,298,630)
Gross loans and advances to customers		
Individual:		
- Overdraft	1,273,811,560	1,220,222,219
- Credit cards	669,684,031	660,932,044
- Personal loans	3,879,349,916	3,616,553,758
- Mortgages	446,542,833	463,833,879
- Other loans	21,095,615	20,045,324
Corporate:		
- Overdraft	4,088,258,601	4,288,571,348
- Direct loans	24,928,749,538	23,196,204,054
- Syndicated loans	9,504,410,181	9,588,649,990
- Other loans	91,858,407	87,795,754
Unamortized bills discount	(14,879,713)	(22,277,973)
Impairment provision	(2,212,004,778)	(1,901,222,402)
Unearned interest	(573,498,179)	(520,994,222)
Derivative financial instruments	116,336,336	137,459,761
Financial investments:		
-Debt instruments	23,777,864,560	24,859,146,103
-Investments in associates	171,730,364	165,198,634
Total	81,358,486,679	79,413,552,530
Off balance sheet items exposed to credit risk		
Financial guarantees	2,253,827,417	2,276,369,133
Customers acceptances	634,626,206	1,176,928,870
Letter of credit	565,197,163	933,297,936
Letter of guarantee	13,532,733,800	12,787,512,199
Total	16,986,384,586	17,174,108,138

The above table represents the Bank Maximum exposure to credit risk on March 31, 2013, before taking account of any held collateral. For assets recognized on balance sheet, the exposures set out above are based on net carrying amounts as reported in the balance sheet.

As shown above 52.46% of the total maximum exposure is derived from loans and advances to banks and customers while investments in debt instruments represents 30.42%.

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk resulting from both its loans and advances portfolio and debt instruments based on the following:

- 93.78% of the loans and advances are concentrated in the top two grades of the internal credit risk rating system.
- 96.03% of loans and advances portfolio are considered to be neither past due nor impaired.
- Loans and advances assessed individualy are valued EGP 1,816,071,558.
- The Bank has implemented more prudent processes when granting loans and advances during the financial period ended on March 31, 2013.
- 94.22% of the investments in debt Instruments are Egyptian sovereign instruments.

البنائة التجاري الدولي Commercial International Bank

3.1.6. Loans and advancesLoans and advances are summarized as follows:

	Mar.31, 2013	113	Dec.3	Dec.31, 2012
	EGP		ш	EGP
	Loans and advances to customers	Loans and advances to banks	Loans and advances to customers	Loans and advances to Loans and advances to customers banks
Neither past due nor impaired	42,004,910,766	455,688,931	40,779,399,095	1,176,571,369
Past due but not impaired	1,116,743,859	•	785,027,964	•
Individually impaired	1,782,106,058	33,965,500	1,578,381,311	31,595,000
	44,903,760,683	489,654,431	43,142,808,370	1,208,166,369
Impairment provision	2,212,004,779	25,336,748	1,901,222,402	29,298,630
Unamortized bills discount	14,879,713	•	22,277,973	
Unearned interest	573,498,179	•	520,994,222	•
	42,103,378,012	464,317,683	40,698,313,773	1,178,867,739

Impairment provision losses for loans and advances reached EGP 2,237,341,527.

During the period the Bank's total loans and advances increased by 3.06% .

In order to minimize the propable exposure to credit risk, the Bank focuses more on the business with large enterprises, banks or retail customers with good credit rating or sufficient collateral.

Net loans and advances to customers and banks:

Overdrafts Credit cards Personal loans Mortgages Other loans Overdraft Direct loans Syndicated loans Other loans Advances to customers ad	Mar. 31, 2013		Individual	lual				Corporate	9			EGP
13,109 12,097,024 45,523,624 18,1485,215 18,143,564 18,143,564 19,97,024 45,523,624 19,877,061 19,977,024 45,523,624 19,877,061 19,771,800 12,097,024 18,146,670 19,771,800 19,771,	•	Overdrafts	Credit cards	Personal loans	<u>Mortgages</u>	Other loans	Overdraft	Direct loans	Syndicated loans		Total loans and	Total loans and
1,224,103,514 644,716,385 3,711,263,366 41,485,215 41,485,215 41,485,215 41,485,215 41,485,215 41,485,215 41,435,64 41,441,25 41,435,64 41,441,25 41,441,25 41,441,435,64 41,441,435,44 41,441,435,44 41,441,435,44 41,441,435,44 41,441,435,44 41,441,435,44 41,441,435,44 41,441,435,44 41,441,435,44 41,441,4	Grades:										advances to customers	advances to banks
30,713,109 12,097,024 45,523,624 - 18,143,564 - 18,143,564 - 18,143,564 - 18,143,564 - 18,143,564 - 18,143,564 - 18,143,564 - 18,143,614 - 18,143,614 - 18,143,614 - 18,144,619 - 18,144,619 -	Performing loans	1,224,103,514	644,716,385	3,711,263,386	431,485,215	821,250	3,238,298,000	21,339,634,997	8,488,829,033	81,075,440	39,160,227,220	452,563,445
14,341 3,212,884 19,897,061 - 67,757,319 681,379,217 34,464,509 - 806,725,331 806,725,331 715,380,485 - 806,725,314 - 806,725,708 - 806,725,708 - 806,725,704 - - 806,725,704 - - - - - - - - - - - - - - - - -	Regular watching	30,713,109	12,097,024	45,523,624		18,143,564	435,802,517	1,060,913,143	401,484,461	4,745,425	2,009,422,867	
8.247,894 1,814,607 27,413,889 1,836,693 444,391 102,771,860 419,234,035 153,053,603 563,613 715,380,485 44 715,380,485 42,01,161,302 9,077,831,506 86,384,478 42,691,755,903 44 41,0409,205 3,844,629,606 23,501,161,302 9,077,831,506 86,384,478 42,691,755,903 44 44 10,004,001 Annicated loans Corporate Corporate Corporate Corporate Corporate Corporate Direct loans Syndicated loans Other loans Total loans and advances Total loans and advances Annicated loans Annicated	Watch list	14,341	3,212,884	19,897,061			67,757,319	681,379,217	34,464,509	•	806,725,331	
1,2012 Corporate Corpora	Non-performing loans	8,247,894	1,814,607	27,413,889	1,836,693	444,391	102,771,860	419,234,035	153,053,503	563,613	715,380,485	11,754,238
Doedcate the Personal Loans Corporate Corporate Corporate Corporate Corporate Corporate Total Loans Total Loans and advances and an advances to customers Total Loans and advances and advances and an advances to customers Total Loans Total Lo	Total	1,263,078,858	661,840,900	3,804,097,960	433,321,908	19,409,205	3,844,629,696	23,501,161,392	9,077,831,506	86,384,478	42,691,755,903	464,317,683
Example of the condition of the co												
Overdrafts Credit cards Personal loans Mortgages Other loans Overdraft Direct loans Syndicated loans Other loans Total loans advances to customers Total loans advances Total loans Total loans </td <td>Dec. 31, 2012</td> <td></td> <td>Individ</td> <td>lual</td> <td></td> <td></td> <td></td> <td>Corporate</td> <td></td> <td></td> <td></td> <td>EGP</td>	Dec. 31, 2012		Individ	lual				Corporate				EGP
1,152,693,431 633,881,668 3,459,502,653 449,183,484 1,107,853 3,828,066,231 19,714,723,182 8,634,047,670 82,087,754 37,955,293,927 1,13 39,975,851 12,960,108 35,395,626 - 16,959,188 147,548,565 1,762,255,708 431,680,704 79,991 2,446,855,741 1,3 9,922,637 3,940,508 20,441,412 - - 8,557,078 - 135,043,296 - 177,904,931 - 177,209,225 51,309,716 526,101 661,531,369 - 1,209,469,172 526,101 41,241,585,968 1,344,585,968 1,344,585,968 1,344,585,968 1,344,585,968 1,344,585,968 1,344,585,968 1,344,585,968 1,344,585,968 1,344,585,968 1,344,541,585,968 1,344,541,585,968 1,344,541,585,968 1,344,541,585,968 1,344,541,541,541,541,541,541,541,541,541,5	•	Overdrafts	Credit cards	Personal loans	Mortgages	Other loans	Overdraft	Direct loans	Syndicated loans	Other loans	Total loans and	Total loans and
1,152,693,431 633,881,668 3,459,502,653 449,183,484 1,107,853 3,828,066,231 19,714,723,182 8,634,047,670 82,087,754 37,955,293,927 1,33 39,975,851 12,960,108 35,395,626 - 16,959,188 147,548,565 1,762,255,708 431,680,704 79,991 2,446,855,741 9,922,637 3,940,508 20,441,412 - - 8,557,078 - 135,043,296 - 177,904,931 6,877,253 1,821,429 26,778,513 1,273,535 887,352 94,848,245 477,209,225 51,309,716 526,101 661,531,369 1,3 1,209,469,172 652,603,713 3,542,118,204 450,457,019 18,954,393 4,079,020,119 21,954,188,115 9,252,081,386 82,693,846 41,241,585,968 1,3	Grades:										advances to customers	advances to banks
39,975,851 12,960,108 35,395,626 - 16,959,188 147,548,565 1,762,255,708 431,680,704 79,991 2,446,855,741 9,922,637 3,940,508 20,441,412 - - - 177,904,235 - 177,904,931 6,877,253 1,821,429 26,778,513 1,273,535 887,352 94,848,245 477,209,225 51,309,716 526,101 661,531,369 1,209,469,172 652,603,713 3,542,118,204 450,457,019 18,954,393 4,079,020,119 21,954,188,115 9,252,081,386 82,693,846 41,241,585,968 1,3	Performing loans	1,152,693,431	633,881,668	3,459,502,653	449,183,484	1,107,853	3,828,066,231	19,714,723,182	8,634,047,670	82,087,754	37,955,293,927	1,377,362,064
9,922,637 3,940,508 20,441,412 - - - 8,557,078 - 135,043,296 - 177,904,931 6,877,253 1,821,429 26,778,513 1,273,535 887,352 94,848,245 477,209,225 51,309,716 526,101 61,531,369 1,209,469,172 652,603,713 3,542,118,204 450,457,019 18,954,393 4,079,020,119 21,954,188,115 9,252,081,386 82,693,846 41,241,585,968 1,39	Regular watching	39,975,851	12,960,108	35,395,626		16,959,188	147,548,565	1,762,255,708	431,680,704	166,67	2,446,855,741	2,456,187
6.877.253 1,821,429 26,778,513 1,273,535 887,352 94,848,245 477,209,225 51,309,716 526,101 661,531,369 1,209,469,172 652,603,713 3,542,118,204 450,457,019 18,954,393 4,079,020,119 21,954,188,115 9,252,081,386 82,693,846 41,241,585,968 1,3	Watch list	9,922,637	3,940,508	20,441,412			8,557,078		135,043,296	•	177,904,931	
$\frac{1,209,469,172}{652,603,713} \frac{3,542,118,204}{652,603,713} \frac{4,607,457,019}{652,603,713} \frac{18,954,393}{652,603,713} \frac{4,079,020,119}{652,603,713} \frac{21,954,188,115}{652,603,713} \frac{9,252,081,386}{652,603,713} \frac{82,693,846}{652,603,713} \frac{41,241,585,968}{652,603,713} \frac{11,209,469,172}{652,603,713} \frac{11,209,47,189,115}{652,603,713} \frac{11,209,47,115}{652,603,713} \frac{11,209,47,118,115}{652,603,713} \frac{11,209,47,118,115}{652,603,713} \frac{11,209,47,118,115}{652,603,713} \frac{11,209,47,118}{652,603,713} \frac{11,209,47,118}{652,603} \frac{11,209,47,118}{652,603} 11,209,47,$	Non-performing loans	6,877,253	1,821,429	26,778,513	1,273,535	887,352	94,848,245	477,209,225	51,309,716	526,101	661,531,369	15,776,358
	Total	1,209,469,172	652,603,713	3,542,118,204	450,457,019	18,954,393	4,079,020,119	21,954,188,115	9,252,081,386	82,693,846	41,241,585,968	1,395,594,609



Loans and advances past due but not impaired:

Loans and advances less than 90 days past due are not considered impaired, unless there is an objective evidence of impairment.

Mar.31, 2013		Indiv	Individual				Corp	Corporate	
	Overdrafts	Credit cards	Credit cards Personal loans	Mortgages	Total	Overdraft	Direct loans	Syndicated loans	Total
Fast due up to 50 days Past due 30 - 60 days	30,827,324	12,766,094	7,494,262 3,013,952	91,626	448,539,350 46,698,996	1/3,/34,022 4,700,260	134,507,940 77,653,835	63,611,014 5,855	3/1,852,9/6 82,359,950
Past due 60-90 days	99,188	3,895,268	2,202,497	110,400	6,307,353	104,970,071	35,119,581	20,895,576	160,985,228
Total	329,790,640	158,141,333	12,710,711	903,021	501,545,705	283,404,353	247,281,356	84,512,445	615,198,154
Dec.31, 2012			Individual				Corp	Corporate	
	Overdrafts	Credit cards	Credit cards Personal loans	Mortgages	Total	Overdraft	Direct loans	Syndicated loans	Total
Past due up to 30 days	270,505,350	270,505,350 136,831,472	11,448,890	700,995	419,486,707	32,640,253	83,898,165	105,902,043	222,440,462
Past due 30-60 days	40,136,708	13,690,593	2,585,035	91,626	56,503,962	4,432,342	7,374,788	1	11,807,130
Past due 60-90 days	10,117,386	4,794,090	2,195,267	110,400	17,217,143	30,810,328	24,880,581	1,881,651	57,572,559
Total	320,759,444	155,316,155	1	903,021	493,207,812	67,882,923	116,153,535	107,783,694	291,820,152

Individually impaired loans

Loans and advances individually assessed without taking into consideration cash flows from guarantees are totaled EGP 1,816,071,558.

The breakdown of the gross amount of individually impaired loans and advances by product, along with the fair value of related collateral held by the Bank, are as follows:

Mar.31, 2013			Individual					Corporate		
	Overdrafts	Credit cards	Overdrafts Credit cards Personal loans	Mortgages	Other loans	Overdraft	Direct loans	Direct loans Syndicated loans	Other loans	Total
Individually impaired loans	15,458,308	6,117,488	15,458,308 6,117,488 89,445,981 11,569,697 1,270,310	11,569,697	1,270,310	254,387,155		1,055,183,870 379,049,650	3,589,099	1,816,071,558
Dec.31, 2012										
			Individual					Corporate		
Individually impaired loans	Overdrafts 14,487,332	Credit cards 6,412,436	Overdrafts Credit cards Personal loans Mortgages 14,487,332 6,412,436 89,037,818 11,086,723	Mortgages 11,086,723	Other loans 1,244,270	Overdraft 238,462,451	<u>Direct loans</u> 1,065,770,440	Overdraft Direct loans Syndicated loans 238,462,451 1,065,770,440 179,994,670	Other loans 3,480,171	$\frac{\text{Total}}{1,609,976,311}$

Loans and advances restructured

Restructuring activities include reschaduling arrangements, obligatory management programs, modification and deferral of payments. The application of restructuring policies are based on indicators or criteria of credit performance of the borrower that is based on the personal judgment of the management, indicate that payment will most likely continue. Restructuring is commonly applied to term loans, specially customer loans. Renegotiated loans totaled at the end of the period

 Mar.31, 2013
 Dec.31, 2012

 Corporate
 2,927,129,000
 2,924,873,000

 Total
 2,927,129,000
 2,924,873,000



3.1.7. Debt instruments, treasury bills and other governmental notes

The table below presents an analysis of debt instruments, treasury bills and other governmental notes by rating agency designation at end of financial period, based on Standard & Poor's ratings or their equivalent:

Mar.31, 2013				EGP
	Treasury bills and other gov. notes	Trading financial debt instruments	Non-trading financial debt instruments	Total
AAA	-	-	1,034,869,904	1,034,869,904
AA- to AA+	-	-	111,227,656	111,227,656
A- to A+	-	-	224,196,096	224,196,096
Lower than A-	-	65,612,689	875,920,161	941,532,850
Unrated	13,751,041,752	908,205,283	21,531,650,742	36,190,897,777
Total	13,751,041,752	973,817,972	23,777,864,559	38,502,724,283

3.1.8. Concentration of risks of financial assets with credit risk exposure

3.1.8.1. Geographical sectors

Following is a breakdown of the Bank's main credit exposure at their book values categorized by geographical region at the end of the current period.

The Bank has allocated exposures to regions based on the country of domicile of its counterparties.

Mar.31, 2013	<u>Cairo</u>	Alex, Delta and Sinai	Upper Egypt	Total
Treasury bills and other governmental notes	13,751,041,752	-	-	13,751,041,752
Trading financial assets:				
- Debt instruments	973,817,972	-	-	973,817,972
Gross loans and advances to banks	489,654,431	-	-	489,654,431
Less:Impairment provision	(25,336,748)	-	-	(25,336,748)
Gross loans and advances to customers				
Individual:				
- Overdrafts	786,675,430	342,771,475	144,364,655	1,273,811,560
- Credit cards	499,420,310	143,338,687	26,925,034	669,684,031
- Personal loans	2,564,635,291	1,046,996,972	267,717,653	3,879,349,916
- Mortgages	361,860,545	74,209,974	10,472,314	446,542,833
- Other loans	19,785,304	1,310,311	-	21,095,615
Corporate:				
- Overdrafts	3,130,453,621	805,216,993	152,587,987	4,088,258,601
- Direct loans	18,612,494,256	5,699,713,941	616,541,341	24,928,749,538
- Syndicated loans	8,815,930,599	688,479,582	-	9,504,410,181
- Other loans	80,898,663	10,959,744	-	91,858,407
Unamortized bills discount	(14,879,713)	-	-	(14,879,713)
Impairment provision	(2,212,004,778)	-	-	(2,212,004,778)
Unearned interest	(426,567,879)	(145,347,500)	(1,582,800)	(573,498,179)
Derivative financial instruments	116,336,336	-	-	116,336,336
Financial investments:				
-Debt instruments	23,777,864,560	_	-	23,777,864,560
-Investments in associates	171,730,364			171,730,364
Total	71,473,810,316	8,667,650,179	1,217,026,184	81,358,486,679



3.1.8.2. Industry sectors

The following table analysis the Group's main credit exposure at their book value categorized by the Bank customers activities.

	•							EGP
Mar.31, 2013	Financial institutions	Manufacturing	Real estate	Wholesale and retail Government sector trade	Government sector	Other activities	Individual	<u>Total</u>
Treasury bills and other governmental notes Trading financial assets:	ı	•	•	'	13,751,041,752		•	13,751,041,752
- Debt instruments	•	1	•	1	973,817,972	1	•	973,817,972
Gross loans and advances to banks	489,654,431	,	•	•	•	•	•	489,654,431
Less:Impairment provision	(25,336,748)	,	•	•	•	•	•	(25,336,748)
Gross loans and advances to customers Individual:								
- Overdrafts	•	1	•	•		,	1,273,811,560	1,273,811,560
- Credit cards	•	,	•	•	•	•	669,684,031	669,684,031
- Personal loans	•	•	•	•	•	•	3,879,349,916	3,879,349,916
- Mortgages			•	•	•	1	446,542,833	446,542,833
- Other loans			•	•		•	21,095,615	21,095,615
Corporate:								
- Overdrafts	(216,922,620)	1,395,214,330	714,079,430	444,904,450	13,616,410	1,737,366,601		4,088,258,601
- Direct loans	980,422,440	11,273,097,630	2,434,020	323,709,390	1,079,651,060	11,269,434,998	•	24,928,749,538
- Syndicated loans	170,020,650	4,326,692,540	839,415,340	•	97,222,220	4,071,059,431	٠	9,504,410,181
- Other loans		62,736,820	•	5,000,000	•	24,121,587		91,858,407
Unamortized bills discount	(14,879,713)		•	•	•	•		(14,879,713)
Impairment provision	(131,791,545)	(946,596,567)	(31,742,174)	(8,659,122)	(12,405,079)	(957,127,328)	(123,682,963)	(2,212,004,778)
Unearned interest	(14,814,310)	(261,169,845)	•	(12,010)	•	(261,907,734)	(35,594,280)	(573,498,179)
Derivative financial instruments	116,336,336		•	•	•	•	•	116,336,336
Financial investments:								
-Debt instruments	1,437,320,294		•	•	22,340,544,266	•		23,777,864,560
- Investments in subsidiary and associates	171,730,364		•	•				171,730,364
Total	2,961,739,578	15,849,974,908	1,524,186,616	764,942,708	38,243,488,602	15,882,947,555	6,131,206,712	81,358,486,679

3.2. Market risk

Market risk repressited as fluctuations in fair value or future cash flow, including foreign exchange rates and commodity prices, interest rates, credit spreads and equity prices will reduce the Bank's income or

the value of its portfolios. the Bank separates exposures to market risk into trading or non-trading portfolios.

Market risks are measured, monitored and controlled by the market risk management department. In addition, regular reports are submitted to the Asset and Liability Management Committee (ALCO), Board Risk Committee and the heads of each business unit.

Trading portfolios include positions arising from market-making, position taking and others designated as marked-to-market. Non-trading portfolios include positions that primarily arise from the interest rate management of the group's retail and commercial banking assets and liabilities, financial investments designated as available for sale and held-to-maturity.

3.2.1. Market risk measurement techniques

As part of the management of market risk, the Bank undertakes various hedging strategies, the Bank also enters into interest rate swaps to match the interest rate risk associated with the fixed-rate long-term debt instrument and loans to which the fair value option has been applied.



3.2.1.1. Value at Risk

The Bank applies a "Value at Risk" methodology (VaR) to its trading and non-trading portfolios, to estimate the market risk of positions held and the maximum losses expected under normal market conditions, based upon a number of assumptions for various changes in market conditions.

VaR is a statistically based estimate of the potential loss on the current portfolio from adverse market movements. It expresses the 'maximum' amount the Bank might lose, but only to a certain level of confidence (95%). There is therefore a specified statistical probability (5%) that actual loss could be greater than the VaR estimate. The VaR model assumes a certain 'holding period' until positions can be closed (1 Day). The Bank is assessing the historical movements in the market prices based on volatilities and correlations data for the past five years. The use of this approach does not prevent losses outside of these limits in the event of more significant market movements.

As VaR constitutes an integral part of the Bank's market risk control regime, the Market Risk Management set Soft VaR Limits, trading book, which have been approved by the board, and are monitored and reported on a daily basis to the Senior Management. In addition, monthly limits compliance is reported to the ALCO.

The Bank has developed the internal models used to calculate VaR and are not approved yet by the central bank as the regulator is still applying Basel I in parallel basis with the standardized market risk approach in Basel II.

3.2.1.2. Stress tests

Stress tests provide an indication of the potential size of losses that could arise under extreme market conditions. Therefore, bank computes on a daily basis trading Stress VaR, combined with trading Normal VaR to capture the abnormal movements in financial markets and to give more comprehensive picture of risk. The results of the stress tests are reviewed by the ALCO on a monthly basis and the board risk committee on a quarterly basis.

3.2.2. Value at risk (VaR) Summary

EGP

Total VaR by risk type		Mar.31, 2013			Dec.31, 2012	
	Medium	High	Low	Medium	High	Low
Foreign exchange risk	184,878	539,916	16,619	41,293	175,325	5,847
Interest rate risk	64,186,311	70,577,021	55,515,214	69,880,113	81,920,976	58,491,659
- For non trading purposes	55,965,454	59,387,187	48,925,588	63,018,453	72,607,499	52,982,174
- For trading purposes	8,220,857	11,189,835	6,589,626	6,861,659	9,313,477	5,509,485
Equities risk	149,943	161,438	138,380	199,809	253,871	149,646
Investment fund	298,679	491,484	226,540	345,860	465,524	282,380
Total VaR	64,199,426	70,588,148	55,529,387	69,926,059	81,958,286	58,537,533

Trading portfolio VaR by risk type

		Mar.31, 2013			Dec.31, 2012	
	Medium	High	Low	Medium	High	Low
Foreign exchange risk	184,878	539,916	16,619	41,293	175,325	5,847
Interest rate risk						
- For trading purposes	8,220,857	11,189,835	6,589,626	6,861,659	9,313,477	5,509,485
Equities risk	149,943	161,438	138,380	199,809	253,871	149,646
Investment fund	298,679	491,484	226,540	345,860	465,524	282,380
Total VaR	8,238,872	11,203,443	6,621,300	7,268,816	9,360,357	5,546,276

Non trading portfolio VaR by risk type

		Mar.31, 2013			Dec.31, 2012	
	Medium	High	Low	Medium	High	Low
Interest rate risk						
- For non trading purposes	55,965,454	59,387,187	48,925,588	63,018,453	72,607,499	52,982,174
Total VaR	55,965,454	59,387,187	48,925,588	63,018,453	72,607,499	52,982,174

The aggregate of the trading and non-trading VaR results does not constitute the Bank's VaR due to correlations and consequent diversification effects between risk types and portfolio types.



3.2.3. Foreign exchange risk

in aggregate for both overnight and intra-day positions, which are monitored daily. The table below summarizes the Bank's exposure to foreign currency exchange rate risk and Bank's financial instrume The Bank's financial position and cash flows are exposed to fluctuations in foreign currency exchange rates. The Board sets limits on the level of exposure by currency and carrying amounts, categorized by currency.

Mar.31, 2013	EGP	<u>OSD</u>	EUR	GBP	Other	Equivalent EGP Total
Financial assets						
Cash and balances with Central Bank	4,696,211,599	689,839,543	120,113,852	25,118,946	85,007,210	5,616,291,150
Due from banks	1,024,720,929	6,038,901,872	2,219,304,192	347,276,048	51,899,666	9,682,102,706
Treasury bills and other governmental notes	10,456,820,255	3,724,656,730	252,514,484	1	1	14,433,991,469
Trading financial assets	1,122,822,425	14,836,130	1	•	15,629,158	1,153,287,713
Gross loans and advances to banks		483,717,571	5,436,280	1	500,580	489,654,431
Gross loans and advances to customers	26,154,886,135	17,975,916,782	700,104,444	65,217,764	7,635,557	44,903,760,682
Derivative financial instruments	22,052,421	90,662,812	3,621,102			116,336,336
Financial investments						
- Available for sale	19,008,470,759	1,264,363,374	1	1	1	20,272,834,132
- Held to maturity	4,207,712,369			1		4,207,712,369
Investments in associates	131,866,748	39,863,617	'	'	, 	171,730,364
Total financial assets	66,825,563,639	30,322,758,430	3,301,094,354	437,612,758	160,672,171	101,047,701,352
Financial liabilities						
Due to banks	19,698,322	973,256,897	6,239,135	52,625	ı	999,246,979
Due to customers	54,213,572,791	27,662,685,777	3,671,733,963	435,513,181	93,870,508	86,077,376,220
Derivative financial instruments	18,104,971	98,933,041	3,618,868	1	1	120,656,880
Long term loans	129,130,238					129,130,238
Total financial liabilities	54,380,506,322	28,734,875,715	3,681,591,967	435,565,806	93,870,508	87,326,410,317
Net on-balance sheet financial position	12,445,057,317	1,587,882,715	(380.497.613)	2.046.952	66.801.663	13.721.291.035
	1 26 1 22 62 1 64 1	21,600,006	(2226) (22602)	127,000	22212260	>>>6+ / P(+ # / 6)+

3.2.4. Interest rate risk

may increase as a result of such changes but profit may decrease in the event that unexpected movements arise. The Board sets limits on the gaps of interest rate repricing that may be undertaken, The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins which is monitored by bank's Risk Management Department.



The table below summarizes the Bank's exposure to interest rate risks. It includes the Bank's financial instruments at carrying amounts, categorized by the earlier of repricing or contractual maturity dates.

matunty dates. Mar.31, 2013	Up to1 Month	1-3 Months	3-12 Months	1-5 years	Over 5 years	Non- Interest Bearing	<u>Total</u>
Financial assets Cash and balances with Central Bank Due from banks	5,646,511,623	3,402,363,530	304,758,861	1 1	1 1	5,616,291,150 328,468,692	5,616,291,150 9,682,102,706
Treasury bills and other governmental notes*	1,692,550,000	1,826,211,800	10,915,229,669	•	ı	ı	14,433,991,469
Trading financial assets Gross loans and advances to banks Gross loans and advances to customers	214,617,141 138,461,811 24,736,210,471	339,742,944 10,087,129,582	- 8,248,668 5,620,747,192	700,721,702 3,201,008 3,418,404,547	222,319,710	15,629,160	1,153,287,713 489,654,431 44,903,760,682
Derivatives financial instruments (including IRS notional amount)	723,449,309	376,580,446	1,422,112,165	2,775,035,259	391,215,833	•	5,688,393,012
Financial investments - Available for sale - Held to maturity Investments in associates	1,439,078,233	692,499,537 6,401,261	2,938,513,064	11,029,771,701	3,557,308,312	615,663,285	20,272,834,132 4,207,712,369 171,730,364
Total financial assets	34,590,878,588	16,730,929,100	21,211,228,423	22,126,826,521	5,212,112,745	6,747,782,651	106,619,758,027
Financial liabilities Due to banks Due to customers	49,136,891 27,966,265,241	- 13,777,988,197	9,210,036,000	21,483,677,222	462,022,000	950,110,088 13,1 <i>77</i> ,387,560	999,246,979 86,077,376,220
Derivatives financial instruments (including IRS notional amount)	2,304,175,303	2,529,241,263	97,180,064	162,848,272	591,000,660	102,551,909	5,786,997,471
Long term loans	62,560,238	2,469,000	54,720,000	9,381,000	1	1	129,130,238
Total financial liabilities	30,382,137,673	16,309,698,460	9,361,936,064	21,655,906,494	1,053,022,660	14,230,049,557	92,992,750,908
Total interest re-pricing gap	4,208,740,915	421,230,640	11,849,292,359	470,920,027	4,159,090,085	(7,482,266,906)	13,627,007,120
* After deducting Repos.							

Liquidity risk is the risk that the Bank does not have sufficient financial resources to meet its obligations arises from its financial liabilities as they fall due or to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfill lending commitments.

^{3.3.} Liquidity risk



3.3.1. Liquidity risk management process

the Bank's liquidity management process, is carried by the assets and Liabilities Management Department and monitored independently by the Risk Management Department, which includes: Projecting cash flows by major currency under various stress scenarios and considering the level of liquid assets necessary in relation thereto:

- The Bank maintains an active presence in global money markets to enable this to happen.
 - Maintaining a diverse range of funding sources with back-up facilities.
- Monitoring balance sheet liquidity and advances to core funding ratios against internal and Central Bank of Egypt regulations.
 - Managing the concentration and profile of debt maturities.
- Monitoring and reporting takes the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those assets projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets. Bank's Risk Management Department also monitors unmatched medium-term

3.3.2. Funding approach

Sources of liquidity are regularly reviewed jointly by the Bank's Assets & Liabilities Management Department and Consumer Banking to maintain a wide diversification within currencies, geographical area, depositors, products and tenors.

3.3.3. Non-derivative cash flows

The table below presents the undiscounted cash flows payable by the Bank under non-derivative financial liabilities by remaining contractual maturities and the maturities assumption for non contractual products are based on there behavior studies.

Mar.31, 2013	Up to 1 month	One to three months	Three months to one year	One year to five years	Over five years	Total EGP
Due to banks Due to customers Long term loans	999,246,979 12,532,685,189 62,560,238	- 12,155,690,107 2.469,000	- 27,741,035,185 54,720,000	- 32,344,664,739 9.381,000	1,303,301,000	999,246,979 86,077,376,220 129,130,238
Total liabilities (contractual and non contractual maturity dates) Total financial assets (contractual and non contractual maturity dates)	13,594,492,406 16,942,785,150	12,158,159,107	22,097,635,946	32,354,045,739 39,608,844,700	1,303,301,000	87,205,753,437 101,086,966,452
Dec.31, 2012	Up to 1 month	One to three months	Three months to one year	One year to five years	Over five years	<u>Total</u> EGP
Due to banks Due to customers Long term loans	1,714,862,716 11,421,205,560	9,736,841,059	- 20,452,119,693 59,508,571	35,809,584,757 20,986,667	1,309,370,420	1,714,862,716 78,729,121,488 80,495,238
Total liabilities (contractual and non contractual maturity dates) Total financial assets (contractual and non contractual maturity dates)	13,136,068,276 9,874,255,242	9,736,841,059	20,511,628,264	35,830,571,424 39,608,844,700	1,309,370,420	80,524,479,442 94,018,436,544



Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash, due from CBE and due from banks, treasury bills, other government notes, loans and advances to banks and customers.

In the normal course of business, a proportion of customer loans contractually repayable within one year will be extended. In addition, debt instrument and treasury bills and other governmental notes have been pledged to secure liabilities. The Bank would also be able to meet unexpected net cash outflows by selling securities and accessing additional funding sources such as asset-backed markets.

3.3.4. Derivative cash flows

Derivatives settled on a net basis

the Bank's derivatives that will be settled on a net basis include:

Foreign exchange derivatives: exchange traded options and over-the-counter (OTC), exchange traded forwards currency options.

Interest rate derivatives: interest rate swaps, forward rate agreements, OTC and exchange traded interest rate options, other interest rate contracts and exchange traded futures .

The table below analyses the Bank's derivative undiscounted financial liabilities that will be settled on a net basis into maturity groupings based on the remaining period of the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows:

diffuse of different and the first						
Mar.31, 2013	<u>Up to</u> 1 month	One to three months	Three months to one year	One year to five years	Over five years	<u>Total</u>
Liabilities						
Derivatives financial instruments						
- Foreign exchange derivatives	5,729,885	9,679,290	2,694,834	-	962	18,104,971
- Interest rate derivatives			1,156,746	6,669,981	94,670,280	102,497,007
Total					_	
	5,729,885	9,679,290	3,851,580	6,669,981	94,671,242	120,601,978
Off balance sheet items						
Mar.31, 2013	Up to 1 year	1-5 years	Over 5 years	Total		
Letters of credit, guarantees and other						
commitments	10,887,514,690	3,660,490,482	184,551,997	14,732,557,169		
Total	10,887,514,690	3,660,490,482	184,551,997	14,732,557,169		

3.4. Fair value of financial assets and liabilities

3.4.1. Financial instruments not measured at fair value

The table below summarizes the book value and fair value of those financial assets and liabilities not presented on the Bank's balance sheet at their

	Book value		<u>Fair value</u>	
	Mar.31, 2013	Dec.31, 2012	Mar.31, 2013	Dec.31, 2012
Financial assets				
Due from banks	9,682,102,706	8,047,820,388	9,682,102,706	8,047,820,388
Gross loans and advances to banks	489,654,431	1,208,166,369	489,654,431	1,208,166,369
Gross loans and advances to				
customers				
- Individual	6,290,483,955	5,981,587,224	6,290,483,955	5,981,587,224
- Corporate	38,613,276,727	37,161,221,146	38,613,276,727	37,161,221,146
Financial investments				
Held to Maturity	4,207,712,369	4,215,787,960	4,207,712,369	4,215,787,960
Total financial assets	59,283,230,188	56,614,583,086	59,283,230,188	56,614,583,086
Financial liabilities				
Due to banks	999,246,979	1,714,862,716	999,246,979	1,714,862,716
Due to customers	86,077,376,220	78,729,121,488	86,077,376,220	78,729,121,488
Long term loans	129,130,238	80,495,238	129,130,238	80,495,238
Total financial liabilities	87,205,753,437	80,524,479,442	87,205,753,437	80,524,479,442

Due from banks

The fair value of floating rate placements and overnight deposits is their carrying amount. The estimated fair value of fixed interest bearing deposits is based on discounted cash flows using prevailing money-market interest rates for debts with similar credit risk and similar maturity date.



Loans and advances to banks

Loans and advances to banks represented in loans do not considering bank placing. The expected fair value of the loans and advances represents the discounted value of future cash flows expected to be collected. Cash flows are discounted using the current market rate to determine fair value.

Loans and advances to customers

Loans and advances are net of provisions for impairment. The estimated fair value of loans and advances represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

Financial Investments

Investment securities include only interest-bearing assets held to maturity assets classified as available for sale are measured at fair value. Fair value for held-to-maturity assets is based on market prices or broker/dealer price quotations. Where this information is not available, fair value is estimated using quoted market prices for securities with similar credit, maturity and yield characteristics.

Due to other banks and customers

The estimated fair value of deposits with no stated maturity, which includes non-interest-bearing deposits, is the amount repayable on demand. The estimated fair value of fixed interest-bearing deposits and other borrowings not quoted in an active market is based on discounted cash flows using interest rates for new debts with similar maturity date.

3.5 Capital management

For capital management purposes, the Bank's capital includes total equity as reported in the balance sheet plus some other elements that are managed as capital. The Bank manages its capital to ensure that the following objectives are achieved:

- Compliance with the legally imposed capital requirements in Egypt.
- Protecting the Bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the bank.

Capital adequacy and the use of regulatory capital are monitored on a daily basis by the Bank's management, employing techniques based on the guidelines developed by the Basel Committee as implemented by the banking supervision unit in the Central Bank of Egypt. The required data is submitted to the Central Bank of Egypt on a quarterly basis.

Central Bank of Egypt requires the following:

- Maintaining EGP 500 million as a minimum requirement for the issued and paid-in capital.
- Maintaining a minimum level of capital adequacy ratio of 10%, calculated as the ratio between total value of the capital elements, and the risk-weighted assets and contingent liabilities of the Bank.

Tier one:

Tier one, comprised of paid-in capital (after deducting the book value of treasury shares), retained earnings and reserves resulting from the distribution of profits except the banking risk reserve and deducting previously recognized goodwill and any retained losses

Tier two:

Represents the gone concern capital which comprised of general risk provision according to the impairment provision guidelines issued by the Central Bank of Egypt for to the maximum of 1.25% risk weighted assets and contingent liabilities ,subordinated loans with more than five years to maturity (amortizing 20% of its carrying amount in each year of the remaining five years to maturity) and 45% of the increase in fair value than book value for available for sale , held to maturity , subsidiaries and associates investments.

When calculating the numerator of capital adequacy ratio, the rules set limits of total tier 2 to no more than tier 1 capital and also limits the subordinated to no more than 50% of tier1.

Assets risk weight scale ranging from zero to 100% based on the counterparty risk to reflect the related credit risk scheme, taking into considration the cash collatrals. Similar criteria are used for off balance sheet items after adjusting it to reflect the nature of contingency and the potential loss of those amounts. The Bank has complied with all local capital adequacy requirements for the current year.



The tables below summarizes the compositions of teir 1, teir 2 and the capital adequacy ratio .

According to Basel II:

	Mar.31, 2013 In thousands EGP	Dec.31, 2012 In thousands EGP Restated
Tier 1 capital		
Share capital (net of the treasury shares)	5,972,275	5,972,275
Reserves	3,910,006	3,909,853
Retained Earnings (Losses)	(488,608)	(510,946)
Total deductions from tier 1 capital common equity	(22,797)	(4,701)
Total qualifying tier 1 capital	9,370,876	9,366,481
Tier 2 capital		
45% of special reserve	42,895	41,821
45% of the Increase in fair value than the book value for		
available for sale and held to maturity investments	-	147,873
Impairment provision for loans and regular contingent liabilities	727,698	709,302
Total qualifying tier 2 capital	770,593	898,996
Total capital 1+2	10,141,469	10,265,477
Risk weighted assets and contingent liabilities		
Total credit risk	58,272,297	56,891,117
Total market risk	2,163,790	1,994,962
Total operational risk	6,478,220	6,478,218
Total	66,914,307	65,364,297
*Capital adequacy ratio (%)	15.16%	15.71%

^{*}Based on consolidated financial statement figures and in accordance with Centeral Bank of Egypt regulation issued on 24 December 2012.

4. Critical accounting estimates and judgments

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances and available information.

4.1. Impairment losses on loans and advances

The Bank reviews its loan portfolios to assess impairment on monthly basis a quarterly basis. In determining whether an impairment loss should be recorded in the income statement, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a Bank, or national or local economic conditions that correlate with defaults on assets in the Bank. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. To the extent that the net present value of estimated cash flows differs by +/-5%

4.2. Impairment of available for-sale equity investments

The Bank determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of a deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

4.3. Fair value of derivatives

The fair value of financial instruments that are not quoted in active markets are determined by using valuation techniques. Where valuation techniques (as models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of the area that created them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect reported fair value of financial instruments.



4.4 Held-to-Maturity investments

The non-derivative financial assets with fixed or determinable payments and fixed maturity are being classified held to maturity. This requires significant judgment. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity. If the Bank fails to keep these investments to maturity other than for the specific circumstances — for example, selling an insignificant amount close to maturity it will be required to reclassify the entire category as available for sale. The investments would therefore be measured at fair value not amortized cost.

5. Segment analysis

5.1. By business segment

The Bank is divided into main business segments on a worldwide basis:

- Corporate banking incorporating direct debit facilities, current accounts, deposits, overdrafts, loan and other credit facilities, foreign currency and derivative products
- Investment banking incorporating financial instruments Trading, structured financing, Corporate leasing, and merger and acquisitions advice.
- Retail banking incorporating private banking services, private customer current accounts, savings, deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages;
- Others -Include other banking business, such as Assets Management.
- Transactions between the business segments are on normal commercial terms and conditions.

Mar.31, 2013	Corporate banking	SME's	Investment banking	Retail banking	EGP <u>Total</u>
Revenue according to business segment Expenses according to business segment	1,071,051,937 (415,273,525)	168,772,672 (55,133,096)	(11,376,986) (4,748,628)	383,486,511 (227,509,577)	1,611,934,134 (702,664,826)
Profit before tax	655,778,412	113,639,576	(16,125,614)	155,976,934	909,269,308
Tax Profit for the year	(178,418,716) 477,359,696	(30,877,379) 82,762,197	(16,125,614)	(42,381,000) 113,595,934	(251,677,095) 657,592,213
Total assets	87,273,402,072	2,726,361,482	1,627,651,184	9,824,228,700	101,451,643,438
Dec.31, 2012	Corporate banking	SME's	Investment banking	Retail banking	<u>Total</u>
Revenue according to business segment Expenses according to business segment	3,329,477,415 (1,124,760,077)	731,332,747 (308,458,766)	(273,334,474) (25,353,002)	1,610,326,906 (859,123,551)	5,397,802,594 (2,317,695,396)
Profit before tax	2,204,717,338	422,873,981	(298,687,476)	751,203,355	3,080,107,198
Tax Profit for the year	(556,045,847)	(107,289,406)	(200 607 476)	(190,591,442)	(853,926,695)
Total assets	1,648,671,491 80,561,494,044	2,626,503,517	(298,687,476) 1,451,894,947	9,374,557,798	2,226,180,503 94,014,450,306
5.2. By geographical segment				EGP	
Mar.31, 2013	<u>Cairo</u>	Alex, Delta & Sinai	Upper Egypt	<u>Total</u>	
Revenue according to geographical segment Expenses according to geographical segment	1,381,254,206 (473,948,267)	196,116,219 (206,287,307)	34,563,709 (22,429,252)	1,611,934,134 (702,664,826)	
Profit before tax Tax	907,305,939	(10,171,088)	12,134,457	909,269,308	
Profit for the year	(251,134,121) 656,171,818	2,812,831	(3,355,805) 8,778,652	(251,677,095) 657,592,213	
Total assets	90,148,436,231	(7,358,257) 9,909,591,307	1,393,615,900	101,451,643,438	
Dec.31, 2012	<u>Cairo</u>	Alex, Delta & Sinai	Upper Egypt	<u>Total</u>	
Revenue according to geographical segment Expenses according to geographical segment	4,361,404,048 (1,834,683,705)	887,705,321 (399,008,070)	148,693,225 (84,003,621)	5,397,802,594 (2,317,695,396)	
Profit before tax Tax	2,526,720,343 (699,773,113)	488,697,251 (136,133,396)	64,689,604 (18,020,186)	3,080,107,198 (853,926,695)	
Profit for the year	1,826,947,230	352,563,855	46,669,418	2,226,180,503	
Total assets	83,674,215,229	9,048,557,087	1,291,677,989	94,014,450,306	



6 .Net interest income		
	Mar.31, 2013	Mar.31, 2012
	EGP	EGP
Interest and similar income		
- Banks	33,163,360	45,088,378
- Clients	952,439,918	860,037,829
	985,603,278	905,126,207
Treasury bills and bonds	1,124,103,840	715,528,920
Reverse repos	-	5,017,367
Financial investments in held to maturity and available for sale debt instruments	35,497,857	43,236,208
Other		29,184
	2 1 4 5 20 4 0 7 5	
Total	<u>2,145,204,975</u>	1,668,937,886
Interest and similar expense	27 227 572	41 404 407
- Banks - Clients	27,236,572	41,484,487 742,168,885
- Chems	952,855,328	 -
Fig. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	980,091,900	783,653,372
Financial instruments purchased with a commitment to resale (Repos)	25,580,494	15,328,842
Other	1,938,751	366,321
Total	1,007,611,145	799,348,535
Net interest income	1,137,593,830	869,589,351
7 . Net income from fee and commission		
/ . Net income from fee and commission	Mar.31, 2013	Mar.31, 2012
	EGP	EGP
Fee and commission income		
Fee and commissions related to credit	159,500,539	133,030,026
Custody fee	43,402,407	35,449,572
Other fee	114,204,331	68,161,868
Total	317,107,277	236,641,466
Fee and commission expense		
Other fee paid	29,298,795	23,670,700
Total	29,298,795	23,670,700
Net income from fee and commission	287,808,482	212,970,766
8 Dividend income		
	Mar.31, 2013	Mar.31, 2012
	EGP	EGP
Trading securities	-	486,496
Available for sale securities	1,701,888	3,462,341
Total	1,701,888	3,948,837
O. Nat too ding in come		
9 . Net trading income	Mar.31, 2013	Mar 21 2012
	EGP	Mar.31, 2012 EGP
Profit (losses) from foreign exchange	98,430,217	63,729,178
Profit (losses) from revaluations of trading assets and		
liabilities in foreign currencies	3,220,520	335,914
	(8,457,524)	(1,449,378)
Profit (Loss) from forward foreign exchange deals revaluat	ion	
Profit (Loss) from interest rate swaps revaluation	(728,133)	809,596
Profit (Loss) from currency swap deals revaluation	(9,617,436)	(1,703,814)
Trading debt instruments Trading equity instruments	50,768,571	36,652,639
	2,273,370	2,236,374
Total	135,889,585	100,610,509



10 . Administrative expenses		
•	Mar.31, 2013	Mar.31, 2012
	EGP	EGP
Staff costs		
- Wages and salaries	207,815,291	187,887,778
- Social insurance	13,532,934	9,515,828
- Other benefits	10,115,755	6,460,287
Other administrative expenses	239,770,026	176,813,961
Total	471,234,006	380,677,854
11 . Other operating (expenses) income		
	Mar.31, 2013	Mar.31, 2012
	EGP	EGP
	96,077,457	1,916,993
Profits (Losses) from non-trading assets and liabilities revaluation	70,077,437	1,710,773
Profits (losses) from selling property, plant and equipment	491,491	43,012
Release (charges) of other provisions	(34,568,493)	(16,574,279)
Others	(21,595,277)	(23,066,213)
Total	40,405,178	(37,680,487)
12 . Impairment (charge) release for credit losses		
12. Impairment (charge) recease for creat losses	Mar.31, 2013	Mar.31, 2012
	EGP	EGP
Loans and advances to customers	(226,326,368)	(16,542,204)
Total	(226,326,368)	(16,542,204)
13 . Adjustments to calculate the effective tax rate		
	Mar.31, 2013	Mar.31, 2012
	EGP	EGP
Profit before tax	909,427,701	745,192,895
* Tax settlement for prior years	-	(50,000,000)
Profit after settlement	909,427,701	695,192,895
Tax rate	24.95%	24.93%
Income tax based on accounting profit	226,856,925	173,298,224
Add / (Deduct)	220,030,723	173,296,224
Non-deductible expenses	1,635,507	3,426,163
Tax exemptions	(17,566,047)	(12,314,476)
Effect of provisions	40,760,993	25,380,101
Depreciation	(10,283)	(17,680)
Income tax	251,677,095	189,772,332
Effective tax rate	27.67%	27.30%
* *Tax claims for the year ended on December.31, 2011	27.0770	27.3070
14 . Earning per share		
•	Mar.31, 2013	Mar.31, 2012
	EGP	EGP
Net profit for the period available for distribution	674,337,111	535,388,861
Board member's bonus	(10,115,057)	(8,030,833)
Staff profit sharing	(67,433,711)	(53,538,886)
* Profits shareholders' Stake	596,788,343	473,819,142
Number of shares	597,227,541	597,227,541
Basic earning per share	1.00	0.79
By issuance of ESOP earning per share will be:		
Number of shares including ESOP shares	611,035,021	608,525,529
Diluted earning per share	0.98	0.78
* Based on dividend of separate financial statements.		



15. Cash and balances with Central Bank		
	Mar.31, 2013	Dec.31, 2012
	EGP	EGP
Cash	1,755,018,004	1,744,700,680
Obligatory reserve balance with CBE - Current accounts	3,861,273,146	3,649,273,444
Total	5,616,291,150	5,393,974,124
Non-interest bearing balances	5,616,291,150	5,393,974,124
Tion interest bearing balances	2401042/14100	3,373,771,121
16. Due from banks		
	Mar.31, 2013	Dec.31, 2012
	EGP	EGP
Current accounts	764,419,705	317,264,173
Deposits	8,917,683,001	7,730,556,215
Total	9,682,102,706	8,047,820,388
Central banks	3,307,119,384	3,093,850,399
Local banks	1,505,658,397	590,696,679
Foreign banks	4,869,324,924	4,363,273,310
Total	9,682,102,705	8,047,820,388
Non-interest bearing balances	328,468,692	152,732,954
Fixed interest bearing balances	9,353,634,014	7,895,087,434
Total	9,682,102,706	8,047,820,388
Current balances	9,682,102,706	8,047,820,388
Total	9,682,102,706	8,047,820,388
17. Treasury bills and other governmental no	tes Mar.31, 2013 EGP	Dec.31, 2012 EGP
91 Days maturity	3,550,207,055	3,182,683,419
182 Days maturity	3,233,750,000	4,022,757,000
364 Days maturity	7,650,034,414	4,458,084,085
Unearned interest	(682,949,717)	(470,058,411)
Total 1	13,751,041,752	11,193,466,093
Repos - treasury bills	_	(3,175,711,661)
Total 2		(3,175,711,661)
Net	13,751,041,752	8,017,754,432
18. Trading financial assets		
	Mar.31, 2013	Dec.31, 2012
Debt instruments	EGP	EGP
- Governmental bonds	923,041,413	1,138,056,688
- Other debt instruments	50,776,559	43,043,738
Total	973,817,972	1,181,100,426
Equity instruments	7/3,01/,7/2	1,101,100,420
- Foreign company shares	15,629,158	15,877,741
- Mutual funds	163,840,582	318,347,334
Total	179,469,740	334,225,076
- VIIII	1/7,107,/10	334,223,070
Total financial assets for trading	1,153,287,713	1,515,325,502



19. Loans and advances to banks		
	Mar.31, 2013 EGP	Dec.31, 2012 EGP
Time and term loans	489,654,431	1,208,166,369
Less:Impairment provision	(25,336,748)	(29,298,630)
Total	464,317,683	1,178,867,739
Current balances	460,476,473	1,172,317,036
Non-current balances	3,841,210	6,550,703
Total	464,317,683	1,178,867,739
Analysis for impairment provision of loans and advances to banks	24 2012	D 21 2012
	Mar.31, 2013 EGP	Dec.31, 2012 EGP
Bgining balance	29,298,630	37,950,503
Charge (release) during the period	(5,224,074)	(11,450,369)
Exchange revaluation difference	1,262,192	2,798,496
Ending balance	25,336,748	29,298,630
20 . Loans and advances to customers		
	Mar.31, 2013	Dec.31, 2012
- 44.4	EGP	EGP
Individual - Overdraft	1 272 911 540	1 220 222 210
- Overdrant - Credit cards	1,273,811,560 669,684,031	1,220,222,219 660,932,044
- Personal loans	3,879,349,916	3,616,553,758
- Mortgages	446,542,833	463,833,879
- Other loans	21,095,615	20,045,324
Total 1	6,290,483,955	5,981,587,224
Corporate		
- Overdraft	4,088,258,601	4,288,571,348
- Direct loans	24,928,749,538	23,196,204,054
- Syndicated loans	9,504,410,181	9,588,649,990
- Other loans	91,858,407	87,795,754
Total 2	38,613,276,727	37,161,221,146
Total Loans and advances to customers (1+2)	44,903,760,682	43,142,808,370
Less: Unamortized bills discount	(14,879,713)	(22,277,973)
Impairment provision	(2,212,004,778)	(1,901,222,402)
Unearned interest	(573,498,179)	(520,994,222)
Net loans and advances to customers	42,103,378,012	40,698,313,773
Distributed to		
Current balances	17,382,640,360	16,908,542,925
Non-current balances	24,720,737,653	23,789,770,848
Total	42,103,378,012	40,698,313,773



Analysis for impairment provision of loans and advances to customers

oans Total 1,090,931 107,984,722 595,479 437,613 - (952,252) - 1,265,041 1,686,410 108,735,124	Fotal	coans Total 1,593,932 152,640,532 (503,001) (17,535,318) - (31,589,962) - 4,469,470 1,090,931 107,984,722	Total 1,266,768,571 638,956,764 (154,721,287) 14,726,449 27,507,183 1,793,237,680
0ther loans 859 1,09 934) 59 		Other loans 97 1,59 62 (50	
Real estate loans 13,376,3 (155,7 13,220,3	Other loans 5,101,908 372,021 5,473,929	idual Real estate loans 11,876,297 1,500,562	Other loans 1,686,738 336,089 - 3,079,081 5,101,908
Personal loans 74,435,554 816,402 75,251,956	Corporate Syndicated loans 336,568,605 77,603,047	Individua Personal loans 76,502,471 68,706 (2,135,623) -	Corporate Syndicated loans 306,628,666 178,455,887 (154,721,287) 6,205,339 336,568,605
Credit cards 8,328,331 (797,989) (952,252) 1,265,041 7,843,131	Direct loans 1,242,015,939 123,223,079 - 31,480,486 30,868,642 1,427,588,146	Credit cards 42,290,218 (8,977,018) (29,454,339) 4,469,470 8,328,331	Direct loans 790,797,773 420,954,828 - 14,726,449 15,536,889 1,242,015,939
Overdraft 10,753,047 (20,345) - 10,732,702	Overdraft 209,551,228 29,914,682 4,162,995 243,628,905	Overdraft 20,377,614 (9,624,567) - 10,753,047	Overdraft 167,655,394 39,209,960 - 2,685,874 209,551,228
Mar.31, 2013 Beginning balance Charged (Released) during the period Write off during the period Recoveries from written off debts Ending balance	Mar.31, 2013 Beginning balance Charged (Released) during the period Write off during the period Recoveries from written off debts Exchange revaluation difference Ending balance	Dec.31, 2012 Beginning balance Charged (Released) during the period Write off during the period Recoveries from written off debts Ending balance	Dec.31, 2012 Beginning balance Charged (Released) during the period Write off during the period Recoveries from written off debts Exchange revaluation difference Ending balance



21 . Derivative financial instruments

21.1 . Derivatives

The Bank uses the following financial derivatives for non hedging purposes.

Forward contracts represents commitments of buying foreign and local currencies including unexecuted spot transactions. Future contracts for foreign currencies and/or interest rates represents contractual commitments to receive or pay net on the basis of changes in foreign exchange rates or interest rates, and/or buying or selling foreign currencies or financial instruments in a future date with a fixed contractual price under active financial market.

Credit risk is considered low, and future interest rate contracts represents future exchange rate contracts negotiated for case by case, these contracts requires financial settlements of any differences in contractual interest rates and prevailing market interest rates on future interest rates on future dates based on contractual amount (nominal value) pre agreed upon.

Foreign exchange and/or interest rate swap represents commitments to exchange cash flows, resulting from these contracts exchange of currencies or interest (fixed rate versus variable rate for example) or both (meaning foreign exchange and interest rate contracts)/ contractual amounts are not exchanged except for some foreign exchange contracts.

Credit risk is represented in the expected cost of foreign exchange contracts that takes place if other parties default to fulfill their liabilities. This risk is monitored continuously through comparisons of fair value and contractual amount, and to control the outstanding credit risk, The Bank evaluates other parties using the same methods as in borrowing activities.

Options contracts in foreign currencies and/or interest rates represents contractual agreements for the buyer (issuer) to seller (holders) as a right not an obligations whether to buy (buy option) or to sell (sell option) at a certain day or within certain period for a certain amount in foreign currency or interest rate. Options contracts are either traded in the market or negotiated between The Bank and one of its clients (Off balance sheet). The Bank exposed to credit risk for purchased options contracts only and in the line of its book cost which represent its fair value.

The contractual value for some derivatives options considered a base to compare the realized financial instruments on the balance sheet, but it didn't provide indicator on the projected cash flows of the fair value for current instruments, those amounts doesn't reflects credit risk or interest rate risk.

Derivatives in The Banks benefit represent (assets) conversely it represents (liabilities) as a result of the changes in foreign exchange prices or interest rates related to these derivatives. Contractual / expected total amounts of financial derivatives can fluctuate from time to time and also the range through which the financial derivatives can be in benefit of The Bank or conversely against its benefit and the total fair value of the financial derivatives in assets and liabilities. hereunder are the fair values of the booked financial derivatives.

21.1.1 . For trading derivatives

	G	Notional amount	Mar.31, 2013 Assets	Liabilities	Notional amount	Dec.31, 2012 Assets	Liabilities
	Foreign derivatives						
	- Forward foreign exchange of	1,058,355,588	8,854,159	1,458,255	1,996,990,255	16,812,998	959,570
	- Currency swap	1,988,550,809	10,074,305	13,522,759	1,258,600,443	9,781,221	3,612,239
	- Options	668,224,338	3,123,957	3,123,957	770,698,823	7,723,601	7,723,601
	Total 1		22,052,421	18,104,971		34,317,820	12,295,410
	Interest rate derivatives						
	- Interest rate swaps	1,062,315,852	11,033,978	7,433,765	859,324,209	12,630,731	8,739,696
	Total 2		11,033,978	7,433,765		12,630,731	8,739,696
	Commodity	9,162,126	54,902	54,902	12,149,920	134,026	134,026
	Total 3		54,902	54,902		134,026	134,026
	Total assets (liabilities) for trading derivatives (1+2+3)		33,141,301	25,593,637		47,082,577	21,169,132
21.1.2	Fair value hedge						
	Interest rate derivatives - Governmental debit						
	instruments hedging	590,999,700	-	94,602,541	549,753,000	-	97,708,858
	- Customers deposits hedging	4,013,025,038	83,195,035	460,702	4,293,389,812	90,377,184	221,270
	Total 4		83,195,035	95,063,242		90,377,184	97,930,128
	Total financial derivatives (1+2+3+4)		116,336,336	120,656,880		137,459,761	119,099,260



21.2 . Hedging derivatives

21.2.1 . Fair value hedge

The Bank uses interest rate swap contracts to cover part of the risk of potential decrease in fair value of its fixed rate governmental debt instruments in foreign currencies. Net derivative value resulting from the related hedging instruments is EGP 94,602,541 at the end of March, 2013 against EGP 97,708,858 at the end of December, 2012, Resulting in net gain form hedging instruments at the end of March, 2013 EGP 3,106,318 against net loss EGP 19,194,046 at the end of December, 2012. Losses arises from the hedged items at the end of March, 2013 reached EGP 10,293,599 against profits arises EGP 14,842,228 at the end of December, 2012.

The Bank uses interest rate swap contracts to cover part of the risk of potential decrease in fair value of its fixed rate customers deposits in foreign currencies. Net derivative value resulting from the related hedging instruments is EGP 82,734,334 at the end of March, 2013 against EGP 90,155,914 at the end of December, 2012, Resulting in net losses form hedging instruments at the end of March, 2013 EGP 7,421,580 against net profit EGP 32,507,675 at the end of December, 2012. Gains arises from the hedged items at the end of March, 2013 reached EGP 13,991,210 against losses EGP 27,731,731 at the end of December, 2012.

22 . Financial investments

Available for sale - Listed debt instruments - Listed equity instruments - Unlisted instruments Total	Mar.31, 2013 EGP 19,535,666,686 88,360,688 648,806,758 20,272,834,132	Dec.31, 2012 EGP 20,607,710,266 84,923,090 484,794,241 21,177,427,597	
Held to maturity - Listed debt instruments - Unlisted instruments	4,154,544,648 53,167,721	4,154,712,549 61,075,411	
Total	4,207,712,369	4,215,787,960	
Total financial investment	24,480,546,500	25,393,215,557	
Actively traded instrumentsNot actively traded instruments	22,737,804,514 1,742,741,987	23,771,302,303 1,621,913,254	
Total	24,480,546,502	25,393,215,557	
Fixed interest debt instruments Floating interest debt instruments	22,581,352,284 1,196,512,276	23,621,268,407 1,237,877,696	
Total	23,777,864,560	24,859,146,103	
	Available for sale financial investments	Held to maturity financial investments	<u>Total</u>
Beginning balance on Jan.01, 2011	15,421,546,277	39,159,519	EGP 15,460,705,796
Addition Deduction (selling - redemptions)	10,169,757,165 (5,342,793,206)	4,176,628,441	14,346,385,606 (5,342,793,206)
Exchange revaluation differences Profit (losses) from fair value difference	60,242,239 895,941,363	-	60,242,239 895,941,363
Impairment (charges) release Ending Balance	(27,266,242) 21,177,427,596	4,215,787,960	(27,266,242) 25,393,215,557
Beginning balance on Jan.01, 2012 Addition	21,177,427,597 737,071,950	4,215,787,960	25,393,215,557 737,071,950
Deduction (selling - redemptions) Exchange revaluation differences Profit (losses) from fair value difference	(1,532,808,549) 96,308,651 (205,165,516)	(8,075,590) - -	(1,540,884,139) 96,308,651 (205,165,516)
Ending Balance	20,272,834,134	4,207,712,370	24,480,546,502

Notes to consolidated financial statements

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Profit (Losses) from financial investments			Mar.31, 2013 EGP		Mar.31, 2012 EGP		
Profit (Loss) from selling available for sale financial instruments Impairment release (charges) of available for sale equity instruments Profit (Loss) from selling investments in subsidiaries and associates Profit (Loss) from selling held to maturity debt investments			1,951,749 - - (31,982) 1,919,767		751,298 (1,263,886) 177,468 (32,765) (367,885)		
23 · Investments in associates					•		
Mar.31, 2013	Company's country	Company's assets	Company's liabilities (without equity)	Company's revenues	Company's net profit	Investment book value	Stake %
Associates						EGP	
- Commercial International Life Insurance	Egypt	1,867,382,190	1,806,986,759	457,661,148	2,966,858	51,227,724	45
- Corplease	Egypt	1,501,039,373	1,314,583,830	430,394,185	18,537,704	73,135,299	40
- Haykala for investment	Egypt	4,219,983	317,115	360,000	467,358	1,273,904	40
- Egypt Factors - International Co. for Security and Services (Falcon)	Egypt Fovnt	323,747,455	270,499,469	28,827,858	(6,899,167) 574.551	39,863,617	39
Total	i i	3,787,070,386	3,467,592,676	1,063,862,169	15,647,304	171,730,364	2
Dec.31, 2012	Company's Country	Company's Assets	Company's Liabilities (without equity)	Company's Revenues	Company's Net I	Investment book value	Stake %
Associates						EGP	
- Commercial International Life Insurance	Egypt	1,768,401,691	1,711,942,438	253,087,786	(969,320)	49,456,444	45
- Corplease	Egypt	1,539,490,355	1,361,597,602	317,924,102	9,974,915	69,710,183	40
- Haykala for Investment	Egypt	3,875,454	180,722	270,000	209,835	1,170,896	40
- Egypt Factors - International Co. for Security and Services (Falcon)	Egypt	203,984,151	151,643,286	18,514,114	(3,608,534)	38,373,478	39
Total	3.76	3,606,837,286	3,304,561,259	696,310,092	6,825,976	165,198,634	2



24. Investment property *	Mar.31, 2013	Dec.31, 2012
	EGP	EGP
Commercial unit number f 35 in arkadia mall (14 elbahr st. Boulak kornish el nile)	432,000	432,000
338.33 meters on a land and building the property number 16 elmakrizi st. Heliopo	700,000	700,000
Land area with 1468.85 meters elsaidi basin -markaz nabrouh eldakahlia	1,121,965	1,121,965
Land and a bulding in elmansoura elnahda street 766.3 meters	3,463,000	3,463,000
Agricultural area 1 feddan 14t and 17.25 shares near el azazi fakous elsharkia	161,000	161,000
Agriculutral area - markaz shebin eldakahlia	4,517,721	4,517,721
Total	10,395,686	10,395,686

^{*} Including non rigestred by EGP 6,932,686 which were acquired against settlement of the debts mentioned above.

25 . Other assets			Mar.31, 2013 EGP	Dec.31, 2012 EGP			
Accrued revenues Prepaid expenses Advances to purchase of fixed assets Accounts receivable and other assets Assets acquired as settlement of debts			1,450,409,301 115,708,679 182,441,731 807,985,303 8,977,000	1,632,481,861 91,741,953 96,919,829 644,824,093 8,977,329			
Total			2,565,522,014	2,474,945,065			
26 . Property, plant and equipment				Mar	Mar.31, 2013		
	Land	Premises	티	Vehicles	Fitting -out	Machines and equipment	Furniture and furnishing
Beginning gross assets (1) Additions (deductions) during the year	60,575,261	407,137,289 9,420,000	855,453,783 3,773,766	54,254,811 4,279,302	347,435,424 7,744,329	290,416,691 4,717,741	127,403,538 1,721,452
Ending gross assets (2)	60,575,261	416,557,289	859,227,549	58,534,113	355,179,753	295,134,432	129,124,990
Accu. depreciation at beginning of the year (3)		181,000,079	656,413,664	32,187,369	276,816,541	220,840,761	91,962,537
Accu.depreciation at end of the year (4)		186,053,126	672,044,593	33,030,427	286,382,357	228,371,342	94,907,804
Ending net assets (2-4)	60,575,261	230,504,163	187,182,956	25,503,686	68,797,396	66,763,090	34,217,186
Beginning net assets (1-3)	60,575,261	226,137,210	199,040,119	22,067,442	70,618,883	69,575,930	35,441,001
Depreciation rates		\$%	%20	%20	%33.3	%33.3	%070

Net fixed assets value on the balance sheet date includes EGP 37,539,387 non registered assets while their registrations procedures are in process.

1,500,789,649

673,543,738 683,455,846

2,174,333,387

1,459,220,951 41,568,698

2,142,676,797 31,656,590

Total



27. Due to banks

	Mar.31, 2013	Dec.31, 2012
	EGP	EGP
Current accounts	999,246,979	369,862,716
Deposits		1,345,000,000
Total	999,246,979	1,714,862,716
Central banks	34,296,647	7,546,231
Local banks	15,519,489	1,362,363,985
Foreign banks	949,430,843	344,952,500
Total	999,246,979	1,714,862,716
Non-interest bearing balances	950,110,088	354,394,897
Fixed interest bearing balances	49,136,891	1,360,467,819
Total	999,246,979	1,714,862,716
Current balances	999,246,979	369,862,716
Non-current balances		1,345,000,000
Total	999,246,979	1,714,862,716

28 . Due to customers

and to customers		
	Mar.31, 2013	Dec.31, 2012
	EGP	EGP
Demand deposits	19,688,135,486	16,928,995,312
Time deposits	27,662,884,009	24,133,038,485
Certificates of deposit	24,668,482,237	24,299,048,221
Saving deposits	12,813,102,845	12,106,727,204
Other deposits	1,244,771,643	1,261,312,266
Total	86,077,376,220	78,729,121,488
Corporate deposits	42,352,509,601	36,658,501,586
Individual deposits	43,724,866,619	42,070,619,902
Total	86,077,376,220	78,729,121,488
Non-interest bearing balances	20,932,907,129	18,190,307,578
Fixed interest bearing balances	65,144,469,091	60,538,813,910
Total	86,077,376,220	78,729,121,488
Current balances	60,376,604,350	51,870,912,649
Non-current balances	25,700,771,870	26,858,208,839
Total	86,077,376,220	78,729,121,488

29 . Long term loans

C	Interest rate %	Maturity date	Maturing through next	Balance on	Balance on
			year	Mar.31, 2013	Dec.31, 2012
			EGP	EGP	EGP
Financial Investment & Sector Cooperation (FISC)	3.5 - 5.5 depends on maturity date	3-5 years	19,095,238	19,095,238	19,095,238
Agricultural Research and Development Fund (ARDF)	3.5 - 5.5 depends on maturity date	3-5 years	58,090,000	60,035,000	61,400,000
Social Fund for Development (SFD)	3 months T/D or 9% which more		20,000,000	50,000,000	-
Total			97,185,238	129,130,238	80,495,238



30 . Other liabilities

	Mar.31, 2013	Dec.31, 2012
	EGP	EGP
Accrued interest payable	448,599,675	430,377,730
Accrued expenses	319,391,528	256,350,678
Accounts payable	1,181,374,820	478,367,052
Income tax	258,746,199	819,361,660
Other credit balances	95,308,905	74,547,893
Total	2,303,421,127	2,059,005,013

31 . Other provisions

Mar.31, 2013	Beginning balance	Charged amounts	Exchange revaluation	Utilized amounts	Reversed amounts	Ending balance
Provision for income tax claims	14,962,108	- -	difference -	(3,041,827)	-	EGP 11,920,281
Provision for legal claims Provision for contingent	28,619,510 257,900,430	71,244 33,885,020	1,416 9,975,944	(135,425)	(141,520)	28,415,225 301,761,394
* Provision for other claim	14,006,334	753,749	20,564	(88,080)	-	14,692,567
Total	315,488,382	34,710,013	9,997,924	(3,265,332)	(141,520)	356,789,467
Dec.31, 2012	Beginning balance	Charged amounts	Exchange revaluation difference	<u>Utilized</u> <u>amounts</u>	Reversed amounts	Ending balance
Provision for income tax claims	16,553,685			(1,591,577)		EGP 14,962,108
Provision for legal claims	35,171,960	4,924,686	11,983	(10,958,065)	(531,054)	28,619,510
Provision for contingent	210,103,042	40,594,505	7,202,883	-	-	257,900,430
Provision for other claim	8,973,223	6,353,586	16,075	(1,336,550)	-	14,006,334
Total	270,801,909	51,872,777	7,230,941	(13,886,192)	(531,054)	315,488,382

^{*} Provision for other claim formed on March 31, 2013 amounted to 753,749 EGP to face the potential risk of banking operations against amount 6,353,586 EGP on December 31, 2012.

32 . Equity

32.1 . Capital

The authorized capital reached EGP 20 billion according to the extraordinary general assembly decision on March 17, 2010. Issued and Paid in Capital reached EGP 5,972,275,410 to be divided on 597,227,541 shares with EGP 10 par value for each share based on:

- Increase issued and Paid in Capital by amount EGP 25,721,800 on April 21, 2010 in according to Board of Directors decision on November 11,2009 by issuance of first tranch for E.S.O.P program.
- Increase issued and Paid in Capital by amount EGP 2,950,721,800 on July 15, 2010 according to Board of Directors decision on May 12,2010 by distribution of one share for every outstanding share by capitalizing on the General Reserve and part of the Legal Reserve.
- Increase issued and Paid in Capital by amount EGP 33,119,390 on July 31, 2011 in according to Board of Directors decision on November 10,2010 by issuance of second tranch for E.S.O.P program.
- Increase issued and Paid in Capital by amount EGP 37,712,420 on April 9, 2012 in according to Board of Directors decision on December 22,2011 by issuance of third tranch for E.S.O.P program.
- The Extraordinary General Assembly approved in the meeting of June 26, 2006 to activate a motivating and rewarding program for the Bank's employees and managers through Employee Share Ownership Plans (ESOP) by issuing a maximum of 5% of issued and paid-in capital at par value ,through 5 years starting year 2006 and delegated the Board of Directors to establish the rewarding terms and conditions and increase the paid in capital according to the program.
- The Extraordinary General Assembly approved in the meeting of April 13,2011 continue to activate a motivating and rewarding program for The Bank's employees and managers through Employee Share Ownership Plans (ESOP) by issuing a maximum of 5% of issued and paid-in capital at par value, through 5 years starting year 2011 and delegated the Board of Directors to establish the rewarding terms and conditions and increase the paid in capital according to the program.
- Dividend deducted from shareholders' equity in the Year that the General Assembly approves the dispersment the shareholders of this dividend, which includes staff profit share and remuneration of the Board of Directors stated in the law.
- On April 7,2013 Paid in Capital increased by EGP 29,348,380 to reach EGP 6,001,623,790 according to Board of Directors decision on october 24,2012 by issuance of fourth tranch for E.S.O.P program.

32.2 . Reserves

According to The Bank status 5% of net profit is to increase legal reserve until it reaches 50% of The Bank's issued and paid in capital. Central Bank of Egypt concurrence for usage of special reserve is required.



33 . Deferred tax

Deferred tax assets and liabilities are attributable to the following:

	Mar.31, 2013 Assets (Liabilities) EGP	Dec.31, 2012 Assets (Liabilities) EGP
Fixed assets (depreciation)	(16,505,037)	(19,439,154)
Other provisions (excluded loan loss, contingent liabilities and income tax provisions)	11,095,006	10,998,616
Other investments impairment	98,995,733	98,995,733
Reserve for employee stock ownership plan (ESOP)	44,262,312	38,801,679
Total	137,848,014	129,356,874

34 . Share-based payments

According to the extraordinary general assembly meeting on June 26, 2006, The Bank launched new Employees Share Ownership Plan (ESOP) scheme and issued equity-settled share-based payments. Eligible employees should complete a term of 3 years of service in The Bank to have the right in ordinary shares at face value (right to share) that will be issued on the vesting date, otherwise such grants will be forfeited. Equity-settled share-based payments are measured at fair value at the grant date, and expensed on a straight-line basis over the vesting period (3 years) with corresponding increase in equity based on estimated number of shares that will eventually vest(True up model). The fair value for such equity instruments is measured using of Black-Scholes pricing model.

Details of the rights to share outstanding during the period are as follows:

	Mar.31, 2013	Dec.31, 2012
	No. of shares	No. of shares
Outstanding at the beginning of the period	15,439,582	12,676,036
Granted during the period	3,995,106	7,208,355
Forfeited during the period	-	(673,567)
Exercised during the period		(3,771,242)
Outstanding at the end of the period	19,434,688	15,439,582

Details of the outstanding tranches are as follows:

Maturity date	EGP Exercise price	EGP Fair value	No. of shares
2014	10.00	21.25	5,487,194
2015	10.00	9.98	7,017,550
2015	10.00	25.26	3,995,106
Total			16,499,850

The fair value of granted shares is calculated using Black-Scholes pricing model with the following:

	6th tranche	5th tranche
Exercise price	10	10
Current share price	34.57	18.7
Expected life (years)	3	3
Risk free rate %	14.5%	16%
Dividend yield%	2.89%	5.35%
Volatility%	40%	38%

Volatility is calculated based on the daily standard deviation of returns for the last three years.



35 . Reserves and retained earnings

	Mar.31, 2013	Dec.31, 2012
	EGP	EGP
Legal reserve	490,364,921	380,348,755
General reserve	3,250,393,851	2,036,955,188
Retained earnings (losses)	(488,608,478)	(510,946,406)
Special reserve	120,193,149	117,805,566
Reserve for A.F.S investments revaluation difference	(54,863,000)	153,364,794
Banking risks reserve	84,517,799	103,716,932
Total =	3,401,998,242	2,281,244,829
35.1 . Banking risks reserve	Mar.31, 2013	Dec.31, 2012
0011 1 2 mmang 11010 10001 10	EGP	EGP
Beginning balance	103,716,932	281,689,619
Transferred from profits	(19,199,133)	(177,972,687)
Ending balance	84,517,799	103,716,932
Enuing balance =	04,517,777	103,710,732
35.2 . Legal reserve	Mar.31, 2013	Dec.31, 2012
	EGP	EGP
Beginning balance	380,348,755	231,344,896
Transfer from special reserve	-	61,697,292
Transferred from previous year profits	110,016,166	87,306,567
Ending balance	490,364,921	380,348,755
35.3 . Reserve for A.F.S investments revaluation difference	Mar.31, 2013	Dec.31, 2012
Beginning balance	153,364,794	(723,343,863)
Unrealized gains (losses) from A.F.S investment revaluation	(208,227,794)	876,708,657
Ending balance	(54,863,000)	153,364,794
<u>-</u>		
35.4 . Retained earnings (losses)	Mar.31, 2013	Dec.31, 2012
Beginning balance	(510,946,406)	(362,379,298)
Dividend previous year	(1,001,979)	(15,105,920)
Change during the period	(129,687)	(353,414)
Transferred from special reserve	-	1,001,979
Transferred to retained earnings (losses)	23,469,594	(134,109,753)
Ending balance	(488,608,478)	(510,946,406)
36 . Cash and cash equivalent		
•	Mar.31, 2013	Dec.31, 2012
	EGP	EGP
Cash and balances with Central Bank	5,616,291,150	5,395,158,277
Due from banks	9,682,102,706	9,585,450,690
Treasury bills and other governmental notes	13,751,041,752	8,945,402,411
OUT A LI CALCADE	(3,306,582,184)	(2,979,789,724)
Obligatory reserve balance with CBE		
Obligatory reserve balance with CBE Due from banks (time deposits) more than three months	(5,611,100,817)	(6,297,816,068)
	(5,611,100,817) (10,242,765,727)	(6,297,816,068) (11,620,420,735)



37 . Contingent liabilities and commitments

37.1 . Legal claims

There are a number of existing cases filed against the bank on March.31, 2013 without provision as it's not expected to make any losses from it.

37.2 . Capital commitments

37.2.1 . Financial investments

The capital commitments for the financial investments reached on the date of financial position EGP 49,493,621 as follows:

	Investments value	Paid	Remaining
	EGP	EGP	EGP
Available for sale financial investments	175,412,851	125,919,230	49,493,621

37.2.2 . Fixed assets and branches constructions

The value of commitments for the purchase of fixed assets contracts and branches constructions that have not been implemented till the date of financial statement amounted to EGP 50,834,246.

37.3 . Letters of credit, guarantees and other commitments

	Mar.31, 2013	Dec.31, 2012
	EGP	EGP
Letters of guarantee	13,532,733,800	12,787,512,199
Letters of credit (import and export)	565,197,163	933,297,936
Customers acceptances	634,626,206	1,176,928,870
Total	14,732,557,169	14,897,739,005

38 Mutual funds

Osoul fund

- The Bank established an accumulated return mutual fund under license no.331 issued from capital market authority on February 22, 2005CI Assets Management Co.- Egyptian joint stock co - manages the fund.
- The number of certificates issued reached 35,384,248 with redeemed value EGP 7,054,203,681.
- The market value per certificate reached EGP 199.36 on March 31, 2013.
- The Bank portion got 799,914 certificates with redeemed value EGP 159,470,855.

Istethmar fund

- CIB bank established the second accumulated return mutual fund under license no.344 issued from capital market authority on February 26, 2006. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 2,297,794 with redeemed value EGP 134,673,706.
- The market value per certificate reached EGP 58.61 on March 31, 2013.
- The Bank portion got 194,744 certificates with redeemed value EGP 11,413,946.

Aman fund (CIB and Faisal Islamic Bank Mutual Fund)

- The Bank and Faisal Islamic Bank established an accumulated return mutual fund under license no.365 issued from capital market authority on July 30, 2006. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 759,090 with redeemed value EGP 30,682,418.
- The market value per certificate reached EGP 40.42 on March 31, 2013.
- The Bank portion got 71,943 certificates with redeemed value EGP 2,907,936.

Hemaya fund

- CIB bank established an accumulated return mutual fund under license no.585 issued from financial supervisory Authority on June 23, 2010. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 317,139 with redeemed value EGP 38,193,050.
- The market value per certificate reached EGP 120.43 on March 31, 2013.
- The Bank portion got 50,000 certificates with redeemed value EGP 6,021,500.



Thabat fund

- CIB bank established an accumulated return mutual fund under license no.613 issued from financial supervisory authority on September 13, 2011. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 1,435,310 with redeemed value EGP 171,261,189.
- The market value per certificate reached EGP 119.32 on March 31, 2013.
- The Bank portion got 52,404 certificates with redeemed value EGP 6,252,845.

39 . Transactions with related parties

All banking transactions with related parties are conducted in accordance with the normal banking practices and regulations applied to all other customers without any discrimination.

39.1. Loans, advances, deposits and contingent liabilities

	EGP
Loans and advances	1,006,462,568
Deposits	234,481,825
Contingent liabilities	90,377,084

39.2. . Other transactions with related parties

	Income	Expenses
	EGP	EGP
International Co. for Security & Services	429,098	127,509
Corplease Co.	15,812,961	12,300,374
Commercial International Life Insurance Co.	756,215	517,704

40 · Intangible assets

	<u>EGP</u>
Brand	336,790,272
Licenses	20,000,000
Contracts	119,694,389
Customer Relationships	198,187,745
Total	674,672,406
Amortization Till March 2013	(643,338,892)
Net Intangible Assets	31,333,514

The economic life for intangible assets were estimated to be ten years which intangible assets amortize over it except in case of impairment loss indication in this case the impairment loss recognizes through profit and loss.



41. Tax status

Bank

The Bank's corporate income tax position has been examined and settled with the tax authority from the start up of operations up to the end of year 1984

The Bank stamp duty tax calculated according to concerning domestic regulations and laws, and settlement done in time according to the law The Bank pays salary tax according to concerning domestic regulations and laws, and the disputes are under discussion in the court of low Corporate income tax for the years from 1985 up to 2000 were paid according to the tax appeal committee decision and the disputes are The Bank's corporate income tax position has been examined and settled with the tax authority from Year 2001 up to Year 2006.

CICH

and the disputes are under discussion in the court of law.

The company has been inspected from the beginning of its operation 1999 till 2000.

The company has made an objection over the tax declaration & the re-inspection has been approved but till now no date has been determined for inspection (no inspection made from year 2001 till 2004).

The tax deceleration has been represented for the years 2005/2007 according to the income tax rule no. 91 year 2005.

The salary tax has been inspected from the beginning of operation till 2004 & has been settled

no tax inspection has been made from 2005 till now.

The company has been inspected from the beginning of its operation 1999 till 2000.

The company made an objection on the legal time & no date has been determined for internal committee to discuss the issue no tax inspection has been made from 2001 till the cancellation of stamp duty rule on July 31, 2006.

Sales tax is not applied for the company's operation.

42. Main currencies positions	Mar.31, 2013	Dec.31, 2012
	In thousand EGP	In thousand EGP
Egyptian pound	(1,808)	12,800
US dollar	(13,632)	(10,376)
Sterling pound	228	1,670
Japanese yen	(195)	(29)
Swiss franc	149	179
Euro	11,259	8,598