#### **FINAL TERMS**

MIFID II PRODUCT GOVERNANCE/ PROFESSIONAL INVESTORS AND ECPS ONLY TARGET MARKET – Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, "MiFID II"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturer's target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels.

11 October 2018

## Compagnie de Saint-Gobain

Legal entity identifier (LEI): NFONVGN05Z0FMN5PEC35

Issue of EUR 100,000,000 1.875% Notes due 21 September 2028 (the "Notes") to be consolidated and form a single series with the existing EUR 500,000,000 1.875% Notes due 21 September 2028 issued on 21 September 2018 (the "Tranche 1 Notes") and the EUR 100,000,000 1.875% Notes due 21 September 2028 issued on 11 October 2018 (the "Tranche 2 Notes", and together with the Tranche 1 Notes, the "Existing Notes")

# under the EUR 15,000,000,000 Medium Term Note Programme

#### PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 13 July 2018 and supplement(s) to it dated 24 August 2018 which together constitute(s) a base prospectus (the "Base Prospectus") for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the "Prospectus Directive"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus. The Base Prospectus and any supplement(s) thereto will be published electronically on the website of the London Stock Exchange plc at http://www.londonstockexchange.com/exchange/news/market-news-home.html. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus.

1. (i) Series Number: 41

(ii) Tranche Number: 3

2. Specified Currency: Euro ("EUR")

3. Aggregate Nominal Amount of Notes admitted to trading:

(i) Series: EUR 700,000,000

(ii) Tranche: EUR 100,000,000

4. Issue Price: 99.256%, of the Aggregate Nominal Amount of

the Tranche plus EUR107,876.71 accrued interest (representing 21 days of accrued interest) for the period from, and including, 21 September 2018 to, but excluding, the Issue

Date.

5. (i) Specified Denominations: €100,000 and higher integral multiples of

€100,000 in excess thereof

(ii) Calculation Amount: €100,000

**6.** (i) Issue Date: 12 October 2018

(ii) Interest Commencement 21 September 2018

Date:

7. **Maturity Date:** 21 September 2028

8. Interest Basis: 1.875% Fixed Rate (further particulars

specified below)

9. Redemption/Payment Basis: Redemption at par

10. Change of Interest Basis: Not Applicable

11. Put/Call Options: Not Applicable

12. Date(s) of relevant corporate 22 February 2018 (Board Authorisation) and

authorisations for issuance of 4 October 2018 (Decision to Issue)

Notes:

# PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

13. Fixed Rate Note provisions Applicable

(i) Rate(s) of Interest: 1.875%, per annum payable in arrear on each

Interest Payment Date

(ii) Interest Payment Date(s): 21 September in each year commencing on 21

September 2019 up to, and including, the Maturity Date, in each case in accordance with the Modified Following Unadjusted Business

Day Convention

(iii) Fixed Coupon Amount(s): EUR 1,875 per Calculation Amount

(iv) Broken Amount(s): Not Applicable

(v) Day Count Fraction: Actual/Actual (ICMA)

(vi) Determination Date(s): 21 September in each year

(vii) Range Accrual: Not Applicable

14. Floating Rate Note provisions Not Applicable

15. Range Accrual Notes Not Applicable

16. Inflation Linked Notes provisions Not Applicable

17. Zero Coupon Note provisions Not Applicable

## PROVISIONS RELATING TO REDEMPTION

18. Call Option: Not Applicable

19. Put Option: Not Applicable

20. Final Redemption Amount

(i) Fixed Rate Notes, Floating Rate At par Notes and Zero Coupon Notes:

(ii) Inflation Linked Redemption: Not Applicable

21. Early Redemption Amount of each Note payable on redemption for taxation reasons or on event of default or other early redemption:

# GENERAL PROVISIONS APPLICABLE TO THE NOTES

**22.** Form of Notes: Bearer Notes:

Temporary Bearer Global Note exchangeable for a Permanent Bearer Global Note which is exchangeable for Definitive Notes only upon an Exchange Event

23. New Global Note ("NGN") Yes

24. Financial Centre(s): TARGET

25. Talons for future Coupons to be attached to Definitive Notes (and dates on which such Talons mature):

**26.** Redenomination:

Not Applicable

Signed on behalf of the Issuer:

By:

Duly authorised

#### PART B – OTHER INFORMATION

## 1. LISTING AND ADMISSION TRADING

(i) Admission to trading:

Application is expected to be made by the Issuer (or on its behalf) for the Notes to be admitted to trading on the London Stock Exchange with

effect from the Issue Date.

The Tranche 1 Notes and the Tranche 2 Notes are already listed and admitted to trading on the

London Stock Exchange.

(ii) Estimate of total expenses related to admission to

trading:

£3,375

#### 2. RATINGS

Ratings:

The Notes to be issued are expected to be rated:

S & P: BBB (stable)
Moody's: Baa2 (stable)

# 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save as discussed in "Subscription and Sale and Transfer and Selling Restrictions", so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer. The Dealers and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer and its affiliates in the ordinary course of business.

# 4. YIELD (Fixed Rate Notes only)

Indication of yield:

1.958%

The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

## 5. OPERATIONAL INFORMATION

ISIN Code:

Until the Notes have been consolidated and form a single series with the Existing Notes, which is expected to be on or about 21 November 2018, they will be assigned a Temporary ISIN Code as follows:

#### XS1892157543

Thereafter, they will assume the same ISIN Code as the Tranche 1 Notes as follows:

#### XS1881593971

Common Code:

Until the Notes have been consolidated and form a single series with the Existing Notes, which is expected to be on or about 21 November 2018, they will be assigned a Temporary Common Code as follows:

189215754

Thereafter, they will assume the same Common Code as the Tranche 1 Notes as follows:

188159397

FISN/s:

Not Applicable

CFI code/s

Not Applicable

Book-entry clearing systems

Clearstream Banking, société anonyme

Delivery:

Delivery against payment

Names and addresses of additional

onal Not Applicable

Paying Agent(s) (if any):

Intended to be held in a manner which would allow Eurosystem

eligibility:

Yes. Note that the designation "yes" simply means that the Notes are intended upon issue to be deposited with one of the International Central Securities Depositaries ("ICSDs") as common safekeeper, and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the ECB being satisfied that the Eurosystem eligibility criteria have been met.

#### 6. DISTRIBUTION

U.S. Selling Restrictions:

TEFRA D

Stabilisation Manager(s) (if any):

Not Applicable