

Appendix 1 : Results by business sector and geographic area

H1 2013: restated accounts including IFRS 10 and 11, and IFRIC 21 impact

I. SALES

	H1 2013	H1 2014	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis	H1 2013	
	Restated (in EUR m)	(in EUR m)				Published	Impact
By sector and division:							
Innovative Materials¹	4,544	4,484	-1.3%	-1.0%	+3.7%	4,623	-79
Flat Glass	2,438	2,398	-1.6%	-0.5%	+3.4%	2,519	-81
High-Performance Materials	2,111	2,091	-0.9%	-1.7%	+4.0%	2,111	0
Construction Products¹	5,677	5,643	-0.6%	+0.6%	+5.5%	5,724	-47
Interior Solutions	2,870	2,954	+2.9%	+2.9%	+7.1%	2,870	0
Exterior Solutions	2,835	2,719	-4.1%	-1.7%	+3.9%	2,882	-47
Building Distribution	9,099	9,287	+2.1%	+2.5%	+3.6%	9,099	0
Packaging (Verallia)	1,813	1,500	-17.3%	-2.2%	+1.7%	1,813	0
Including VNA	605	314				605	0
Internal sales and misc.	-482	-468	n.m.	n.m.	n.m.	-488	6
Group Total	20,651	20,446	-1.0%	+0.9%	+4.1%	20,771	-120

¹ including intra-sector eliminations

	H1 2013 Restated (in EUR m)	H1 2014 (in EUR m)	Change on an actual structure basis	H1 2013 (in % of sales)	H1 2014 (in % of sales)	H1 2013	
						Published	Impact
By geographic area:							
France	5,892	5,948	+1.0%	+0.8%	+0.8%	5,919	-27
Other Western European countries	8,456	8,835	+4.5%	+4.6%	+5.3%	8,477	-21
North America	3,068	2,641	-13.9%	-2.6%	+2.2%	3,078	-10
Emerging countries and Asia	4,107	4,024	-2.0%	-1.2%	+10.6%	4,182	-75
Internal sales	-872	-1,002	n.m.	n.m.	n.m.	-885	13
Group Total	20,651	20,446	-1.0%	+0.9%	+4.1%	20,771	-120

II. OPERATING INCOME

	H1 2013	H1 2014	Change on an actual structure basis	H1 2013 (in % of sales)	H1 2014 (in % of sales)	H1 2013	
	Restated (in EUR m)	(in EUR m)				Published	Impact
By sector and division:							
Innovative Materials	299	409	+36.8%	6.6%	9.1%	312	-13
Flat Glass	27	131	+385.2%	1.1%	5.5%	38	-11
High-Performance Materials	272	278	+2.2%	12.9%	13.3%	274	-2
Construction Products	481	508	+5.6%	8.5%	9.0%	485	-4
Interior Solutions	218	251	+15.1%	7.6%	8.5%	218	0
Exterior Solutions	263	257	-2.3%	9.3%	9.5%	267	-4
Building Distribution	198	265	+33.8%	2.2%	2.9%	215	-17
Packaging (Verallia)	240	147	-38.8%	13.2%	9.8%	243	-3
Including VNA	105	45				105	0
Misc.	6	1	n.m.	n.m.	n.m.	5	1
Group Total	1,224	1,330	+8.7%	5.9%	6.5%	1,260	-36

	H1 2013 Restated (in EUR m)	H1 2014 (in EUR m)	Change on an actual structure basis	H1 2013 (in % of sales)	H1 2014 (in % of sales)	H1 2013	
						Published	Impact
By geographic area:							
France	261	247	-5.4%	4.4%	4.2%	292	-31
Other Western European countries	264	442	+67.4%	3.1%	5.0%	264	0
North America	405	298	-26.4%	13.2%	11.3%	405	0
Emerging countries and Asia	294	343	+16.7%	7.2%	8.5%	299	-5
Group Total	1,224	1,330	+8.7%	5.9%	6.5%	1,260	-36

III. BUSINESS INCOME

	H1 2013	H1 2014	Change on an actual structure basis	H1 2013 (in % of sales)	H1 2014 (in % of sales)	H1 2013	
	Restated (in EUR m)	(in EUR m)				Published	Impact
By sector and division:							
Innovative Materials	87	359	+312.6%	1.9%	8.0%	98	-11
Flat Glass	-171	131	+176.6%	-7.0%	5.5%	-162	-9
High-Performance Materials	258	228	-11.6%	12.2%	10.9%	260	-2
Construction Products	507	323	-36.3%	8.9%	5.7%	513	-6
Interior Solutions	193	235	+21.8%	6.7%	8.0%	193	0
Exterior Solutions	314	88	-72.0%	11.1%	3.2%	320	-6
Building Distribution	156	105	-32.7%	1.7%	1.1%	173	-17
Packaging (Verallia)	219	515	+135.2%	12.1%	34.3%	221	-2
Including VNA	104	43				104	0
Misc. (a)	-30	-42	n.m.	n.m.	n.m.	-31	1
Group Total	939	1,260	+34.2%	4.5%	6.2%	974	-35

	H1 2013 Restated (in EUR m)	H1 2014 (in EUR m)	Change on an actual structure basis	H1 2013 (in % of sales)	H1 2014 (in % of sales)	H1 2013	
						Published	Impact
By geographic area:							
France	173	696	+302.3%	2.9%	11.7%	204	-31
Other Western European countries	106	240	+126.4%	1.3%	2.7%	105	1
North America (a)	415	110	-73.5%	13.5%	4.2%	416	-1
Emerging countries and Asia	245	214	-12.7%	6.0%	5.3%	249	-4
Group Total	939	1,260	+34.2%	4.5%	6.2%	974	-35

(a) after asbestos-related charge (before tax) of €45m in H1 2013 and in H1 2014

IV. CASH FLOW

	H1 2013 <i>Restated</i> (in EUR m)	H1 2014 (in EUR m)	Change on an actual structure basis	H1 2013 (in % of sales)	H1 2014 (in % of sales)
By sector and division:					
Innovative Materials	252	344	+36.5%	5.5%	7.7%
Flat Glass	22	105	+377.3%	0.9%	4.4%
High-Performance Materials	230	239	+3.9%	10.9%	11.4%
Construction Products	298	369	+23.8%	5.2%	6.5%
Building Distribution	112	199	+77.7%	1.2%	2.1%
Packaging (Verallia)	213	123	-42.3%	11.7%	8.2%
Including VNA	63	27			
<i>Misc. (a)</i>	243	163	n.m.	n.m.	n.m.
Group Total	1,118	1,198	+7.2%	5.4%	5.9%

H1 2013	
<i>Published</i>	Impact
261	-9
31	-9
230	0
304	-6
123	-11
215	-2
63	0
243	0
1,146	-28

By geographic area:					
France	152	134	-11.8%	2.6%	2.3%
Other Western European countries	357	439	+23.0%	4.2%	5.0%
North America (a)	256	236	-7.8%	8.3%	8.9%
Emerging countries and Asia	353	389	+10.2%	8.6%	9.7%
Group Total	1,118	1,198	+7.2%	5.4%	5.9%

180	-28
358	-1
256	0
352	1
1,146	-28

(a) after asbestos-related charge (after tax) of €27m in H1 2013 and in H1 2014

V. CAPITAL EXPENDITURE

	H1 2013 <i>Restated</i> (in EUR m)	H1 2014 (in EUR m)	Change on an actual structure basis	H1 2013 (in % of sales)	H1 2014 (in % of sales)
By sector and division:					
Innovative Materials	169	129	-23.7%	3.7%	2.9%
Flat Glass	89	75	-15.7%	3.7%	3.1%
High-Performance Materials	80	54	-32.5%	3.8%	2.6%
Construction Products	130	150	+15.4%	2.3%	2.7%
Interior Solutions	81	79	-2.5%	2.8%	2.7%
Exterior Solutions	49	71	+44.9%	1.7%	2.6%
Building Distribution	68	76	+11.8%	0.7%	0.8%
Packaging (Verallia)	110	86	-21.8%	6.1%	5.7%
Including VNA	43	19			
<i>Misc.</i>	16	8	n.m.	n.m.	n.m.
Group Total	493	449	-8.9%	2.4%	2.2%

H1 2013	
<i>Published</i>	Impact
193	-24
113	-24
80	0
132	-2
81	0
51	-2
68	0
110	0
43	0
16	0
519	-26

By geographic area:					
France	70	80	+14.3%	1.2%	1.3%
Other Western European countries	127	139	+9.4%	1.5%	1.6%
North America	113	83	-26.5%	3.7%	3.1%
Emerging countries and Asia	183	147	-19.7%	4.5%	3.7%
Group Total	493	449	-8.9%	2.4%	2.2%

71	-1
127	0
113	0
208	-25
519	-26

VI. EBITDA

	H1 2013 <i>Restated</i> (in EUR m)	H1 2014 (in EUR m)	Change on an actual structure basis	H1 2013 (in % of sales)	H1 2014 (in % of sales)
By sector and division:					
Innovative Materials	534	626	+17.2%	11.8%	14.0%
Flat Glass	185	274	+48.1%	7.6%	11.4%
High-Performance Materials	349	352	+0.9%	16.5%	16.8%
Construction Products	726	732	+0.8%	12.8%	13.0%
Interior Solutions	376	403	+7.2%	13.1%	13.6%
Exterior Solutions	350	329	-6.0%	12.3%	12.1%
Building Distribution	330	394	+19.4%	3.6%	4.2%
Packaging (Verallia)	328	230	-29.9%	18.1%	15.3%
Including VNA	105	45			
<i>Misc.</i>	21	15	n.m.	n.m.	n.m.
Group Total	1,939	1,997	+3.0%	9.4%	9.8%

H1 2013	
<i>Published</i>	Impact
552	-18
202	-17
350	-1
732	-6
376	0
356	-6
347	-17
331	-3
105	0
21	0
1,983	-44

By geographic area:					
France	439	419	-4.6%	7.5%	7.0%
Other Western European countries	514	674	+31.1%	6.1%	7.6%
North America	483	372	-23.0%	15.7%	14.1%
Emerging countries and Asia	503	532	+5.8%	12.2%	13.2%
Group Total	1,939	1,997	+3.0%	9.4%	9.8%

473	-34
515	-1
483	0
512	-9
1,983	-44

Appendix 2: Sales by business sector and geographic area - Second Quarter

Q2 2013: restated accounts including IFRS 10 and 11, and IFRIC 21 impact

	Q2 2013 Restated (in EUR m)	Q2 2014 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis	Q2 2013	
						Published (in EUR m)	Impact
By sector and division:							
Innovative Materials ¹	2,369	2,309	-2.5%	-1.9%	+2.2%	2,412	-43
Flat Glass	1,275	1,239	-2.8%	-1.3%	+1.7%	1,319	-44
High-Performance Materials	1,097	1,073	-2.2%	-2.7%	+2.7%	1,097	0
Construction Products ¹	2,941	2,886	-1.9%	-0.8%	+3.7%	2,970	-29
Interior Solutions	1,503	1,502	-0.1%	-0.1%	+3.6%	1,503	0
Exterior Solutions	1,454	1,401	-3.6%	-1.3%	+3.8%	1,483	-29
Building Distribution	4,989	4,926	-1.3%	-0.9%	-0.2%	4,989	0
Packaging (Verallia)	978	678	-30.7%	-2.9%	+1.0%	978	0
Including VNA	317	37				317	0
<i>Internal sales and misc.</i>	-248	-227	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>	-252	4
Group Total	11,029	10,572	-4.1%	-1.1%	+1.6%	11,097	-68

¹ including intra-sector eliminations

	Q2 2013 Restated (in EUR m)	Q2 2014 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis	Q2 2013	
						Published (in EUR m)	Impact
By geographic area:							
France	3,102	3,076	-0.8%	-1.0%	-1.0%	3,116	-14
Other Western European countries	4,658	4,685	+0.6%	+1.2%	+1.5%	4,673	-15
North America	1,516	1,205	-20.5%	+1.0%	+6.5%	1,522	-6
Emerging countries and Asia	2,199	2,119	-3.6%	-3.1%	+6.8%	2,239	-40
<i>Internal sales</i>	-446	-513	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>	-453	7
Group Total	11,029	10,572	-4.1%	-1.1%	+1.6%	11,097	-68

Appendix 3: Consolidated balance sheet

2013 restated accounts including IFRS 10 and 11, and IFRIC 21 impact

(in € million)

	June 30, 2014	Dec 31, 2013 Restated	Dec 31, 2013 Published	Impact
ASSETS				
Goodwill	10,276	10,401	10,413	(12)
Other intangible assets	3,161	3,128	3,131	(3)
Property, plant and equipment	12,304	12,438	12,635	(197)
Investments in associates	398	384	216	168
Deferred tax assets	1,192	1,125	1,125	0
Other non-current assets	527	454	407	47
Non-current assets	27,858	27,930	27,927	3
Inventories	6,455	5,953	5,997	(44)
Trade accounts receivable	5,991	4,857	4,882	(25)
Current tax receivable	151	236	238	(2)
Other accounts receivable	1,394	1,315	1,317	(2)
Assets held for sale - Discontinued operations	0	974	974	0
Cash and cash equivalents	3,262	4,350	4,391	(41)
Current assets	17,253	17,685	17,799	(114)
Total assets	45,111	45,615	45,726	(111)
Liabilities and Shareholders' equity				
Capital stock	2,271	2,221	2,221	0
Additional paid-in capital and legal reserve	6,623	6,265	6,265	0
Retained earnings and net income for the year	10,577	10,677	10,661	16
Cumulative translation adjustments	(1,260)	(1,481)	(1,481)	0
Fair value reserves	(46)	7	7	0
Treasury stock	(147)	(147)	(147)	0
Shareholders' equity	18,018	17,542	17,526	16
Minority interests	374	345	344	1
Total equity	18,392	17,887	17,870	17
Long-term debt	9,666	9,362	9,395	(33)
Provisions for pensions and other employee benefits	2,990	2,783	2,785	(2)
Deferred tax liabilities	657	715	712	3
Provisions for other liabilities and charges	1,160	2,185	2,189	(4)
Non-current liabilities	14,473	15,045	15,081	(36)
Current portion of long-term debt	1,143	1,707	1,721	(14)
Current portion of provisions for other liabilities and charges	451	477	479	(2)
Trade accounts payable	5,878	5,897	5,928	(31)
Current tax liabilities	87	66	67	(1)
Other accounts payable	3,715	3,269	3,311	(42)
Liabilities held for sale - Discontinued operations	0	473	473	0
Short-term debt and bank overdrafts	972	794	796	(2)
Current liabilities	12,246	12,683	12,775	(92)
Total equity and liabilities	45,111	45,615	45,726	(111)

Appendix 4: Consolidated cash flow statement

2013 restated accounts including IFRS 10 and 11, and IFRIC 21 impact

(in € million)

	H1 2013 Restated	H1 2014	H1 2013 Published	Impact
Net income attributable to equity holders of the parent	313	671	332	(19)
Minority interests in net income	15	22	15	0
Share in net income of associates, net of dividends received	(3)	(11)	(2)	(1)
Depreciation, amortization and impairment of assets	824	1,119	832	(8)
Gains and losses on disposals of assets	(85)	(399)	(85)	0
Unrealized gains and losses arising from changes in fair value and share-based payments	10	(17)	10	0
Changes in inventories	(380)	(475)	(387)	7
Changes in trade accounts receivable and payable, and other accounts receivable and payable	(1,160)	(1,199)	(1,198)	38
Changes in tax receivable and payable	15	34	17	(2)
Changes in deferred taxes and provisions for other liabilities and charges	(37)	(1,129)	(25)	(12)
Net cash from operating activities	(488)	(1,384)	(491)	3
Purchases of property, plant and equipment [H1-2013: (493), H1-2014: (449)] and intangible assets	(528)	(499)	(555)	27
Acquisitions of property, plant and equipment in finance leases	(9)	(5)	(9)	0
Increase (decrease) in amounts due to suppliers of fixed assets	(175)	(140)	(177)	2
Acquisitions of shares in consolidated companies [H1-2013: (27), H1-2014:(29)], net of debt acquired	(42)	(89)	(24)	(18)
Acquisitions of other investments	(16)	(19)	(16)	0
Increase in investment-related liabilities	10	1	10	0
Decrease in investment-related liabilities	(2)	(1)	(2)	0
Investments	(762)	(752)	(773)	11
Disposals of property, plant and equipment and intangible assets	38	35	39	(1)
Disposals of shares in consolidated companies, net of net debt divested	141	999	141	0
Disposals of other investments and other divestments	0	0	0	0
Divestments	179	1,034	180	(1)
Increase in loans and deposits	(39)	(57)	(39)	0
Decrease in loans and deposits	17	34	17	0
Net cash used in investing activities / divestments	(605)	259	(615)	10
Issues of capital stock	582	408	582	0
Minority interests' share in capital increases of subsidiaries	3	8	3	0
Increase (decrease) in investment-related liabilities (put on minority interests)	0	0	0	0
Disposals of minority interests without loss of control	12	0	12	0
(Increase) decrease in treasury stock	11	0	11	0
Dividends paid	(654)	(685)	(654)	0
Increase (decrease) in dividends payable	179	441	179	0
Dividends paid to minority shareholders of consolidated subsidiaries	(55)	(35)	(55)	0
Net Cash from (used in) financing activities	78	137	78	0
Increase (decrease) in net debt	(1,015)	(988)	(1,028)	13
Net effect of exchange rate changes on net debt	46	(5)	46	0
Net effect from changes in fair value on net debt	(25)	(13)	(25)	0
Net debt at beginning of period	(8,488)	(7,513)	(8,490)	2
Net debt at end of period	(9,482)	(8,519)	(9,497)	15