

# **ASX** Release

Level 18, 275 Kent Street Sydney, NSW, 2000

#### **19 FEBRUARY 2020**

#### 1Q20 Capital, Funding and Credit Quality Update

Westpac Banking Corporation ("Westpac") today provides the attached 1Q20 Capital, Funding and Credit Quality Update.

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This document has been authorised for release by Tim Hartin, Group Company Secretary.















# 1Q20 Capital, Funding and Credit Quality Update

19 February 2020



CET1 capital (on APRA Level 2 basis unless otherwise stated)	<ul> <li>Common equity Tier 1 (CET1) capital ratio 10.8% at 31 December 2019 (10.7% at 30 September 2019). Movement due to:         <ul> <li>\$2.8bn of additional capital raised (63bps) from a \$2.0bn institutional placement and a \$770m Share Purchase Plan</li> <li>Payment of the 2019 final dividend, net of dividend reinvestment plan (DRP) (-57bps)</li> <li>Risk weighted assets (RWA) increase of \$13.7bn (-35bps) mostly from increases in interest rate risk in the banking book (IRRBB) (\$10.5bn) and operational risk (\$6.5bn). The increase in operational risk RWA is mainly from the additional \$500 million capital overlay imposed by APRA in response to the issues alleged by AUSTRAC in its Statement of Claim (increased RWA by \$6.3bn). Increases were partly offset by a \$6.5bn decrease in credit RWAs</li> <li>1Q20 earnings and other capital movements (38bps)</li> </ul> </li> <li>Level 1 common equity Tier 1 (CET1) capital ratio 11.1% at 31 December 2019 (11.0% at 30 September 2019)</li> <li>Internationally comparable¹ CET1 capital ratio 16.1% at 31 December 2019</li> </ul>
Credit quality	<ul> <li>Credit quality sound</li> <li>Impaired assets \$1.8bn at 31 December 2019 (\$1.8bn 30 September 2019)</li> <li>Stressed assets to TCE² increased 2bps to 1.22%         <ul> <li>3bps increase in Watchlist due to customer downgrades in WIB, Business and NZ</li> <li>offset by 1bp decrease in Substandard facilities from customer upgrades</li> </ul> </li> <li>Australian unsecured 90+ day delinquencies increased 5bps to 1.82% mostly from the \$0.3bn decline in the portfolio</li> <li>Total provision balances up 1.7%, total provisions to gross loans up 1bp. Increase in IAP includes a provision raised for one large facility &gt;\$50m</li> </ul>
Australian mortgage portfolio	<ul> <li>Australian mortgage 90+ day delinquencies 0.86% (down 2bps over the quarter)</li> <li>Properties in possession 472 (down 86 over the quarter) as housing conditions continue to improve and some seasonality</li> </ul>
Funding/liquidity position	<ul> <li>1Q20 average liquidity coverage ratio (LCR) 132% (spot LCR 130%), net stable funding ratio (NSFR) 112% – both well above regulatory minimums</li> <li>\$12.4bn term funding issued to 31 January 2020</li> </ul>
Bushfires and other	<ul> <li>Bushfires have had a significant impact on communities but, as yet, this has only had a small impact on credit quality</li> <li>Cost of insurance claims for severe weather events, including bushfires / hail storms, to 14 February 2020 estimated at \$140m (pre-tax)</li> </ul>

<sup>1</sup> Internationally comparable methodology aligns with the APRA study titled 'International Capital Comparison Study' dated 13 July 2015. 2 TCE is total committed exposure.



### Additional factors impacting FY20 earnings

A number of factors have emerged since Westpac released its FY19 results on 4 November 2019 which are expected to have an impact on FY20 earnings. These include:

- The unprecedented bushfires across Australia, and high storm activity early in 2020
- AUSTRAC's civil penalty proceedings against Westpac, Westpac's response plan, subsequent actions from other regulators, and class actions
- Westpac remains committed to materially lifting its approach to risk management. As a
  result, we are identifying further issues to address. At the same time, the number of
  regulatory investigations and reviews into the Group's businesses has risen. The Group
  expects to incur additional expenses in FY20 associated with this work and will need to
  reconsider its current cost growth expectations. We announced in FY19 that FY20
  expenses excluding notables were expected to be 1% higher and a further update will be
  provided at the Group's 1H20 results.

In addition to the above, the bushfires, storms and Coronavirus are expected to have an economic impact which may ultimately affect banking activity and growth. Westpac Economics recently updated their Australian GDP forecast for calendar year 2020 to 1.9% (down from 2.4% forecast at November 2019). The tourism and education sectors are expected to be particularly impacted.

#### **Bushfires and storms**

- Insurance claims for severe weather events currently estimated at approximately \$140m (pre-tax) (estimate at 14 February 2020)
- Around 1,500 disaster relief packages accessed
- Bushfire relief packages and grants (consumer and businesses) in FY20 estimated to cost approximately \$26m (pretax), with most of the costs in 2H20

#### **AUSTRAC** and related matters

- Additional expenses in FY20, including \$80m (pre-tax) announced from the response plan<sup>1</sup>
- Increased litigation and regulatory investigation expenses
- Potential significant civil penalty



<sup>1</sup> The \$80m will be included in cash earnings and treated as notable items.

### Progress on response plan

#### Immediate fixes

- Reported outstanding IFTIs<sup>1</sup> to AUSTRAC
- Closed the relevant Australasian Cash Management Product
- Closed the LitePay product
- Lookback screen of customer transactions to further identify suspicious activity to report to AUSTRAC

#### Lifting our standards

- Board Financial Crime Committee established
- Promontory appointed to provide assurance over Westpac's assessment of management's accountability and the adequacy of Westpac's Financial Crime Program, review underway
- Independent Advisory Panel for AUSTRAC Accountability Review established, to provide recommendations on Board risk governance and Board accountability, review underway
- Updated transaction monitoring rules and implemented enhanced governance over monitoring processes
- Implemented priority screening and reporting of transactions indicative of child exploitation to AUSTRAC within 24 hours
- Elevated the financial crime function to report directly to the Chief Risk Officer

### Protecting people<sup>2</sup>

- Commenced engagement with key external organisations with details of agreement in progress, including committed arrangements with
  - SaferKidsPH with first contribution of \$1m made in January 2020. The remainder of \$5m to be completed by end of 2025
  - The International Justice Mission with \$18m to be contributed by end of 2022
- Roundtable established, with supporting Advisory Group, to advise on work program to address child safety and human rights, with \$30m funding to be distributed, guided by an impact framework, by end of 2022

#### 1 International Funds Transfer Instructions. 2 The commitments noted here are included in the \$80m expenses noted on the previous slide.

# **Outstanding items**

#### Litigation

- Continue to work cooperatively with AUSTRAC to agree Statement of Agreed Facts and Admissions
- Second case management hearing scheduled for 2 March 2020
- Not able to reliably estimate penalty and no provision raised

#### **Regulatory investigations**

 Ongoing regulatory investigations from ASIC and APRA with outcomes of these investigations unknown

#### Class actions

- In December, Phi Finney McDonald commenced a class action against Westpac in Australia relating to alleged market disclosure issues connected to Westpac's monitoring of financial crime and matters which are the subject of the AUSTRAC proceeding
- In February, the US based Rosen Law Firm commenced a class action lawsuit naming Westpac, former CEO, Brian Hartzer and current CEO, Peter King, as defendants relating to similar alleged market disclosure issues
- The damages sought by the claims are unspecified
- The Group will be defending both claims
- Westpac notes other similar lawsuits may be filed



# Helping customers through natural disaster – Bushfires



In 2019/20 Australia faced unprecedented bushfires. The impacts on individuals and communities was devastating. Westpac supported people, businesses and communities impacted in a number of ways



#### Deployed mobile customer support teams across affected areas and regions

- Set up mobile branches and ATMs
- Provided customers access to cash at a time when networks across the area were affected and mobile payments were not possible
- Established a central team to support customers' needs



#### Provided around 1,500 disaster relief packages<sup>1</sup>

to help make it easier for customers to manage their finances, including providing alternative arrangements such as repayment holidays. This comprised around:

- 190 across cards and personal lending (excluding Auto loans)
- 620 for home loans
- 670 for business banking products (including Auto and equipment finance)



#### Received around 500 General Insurance claims

- The total claims from this event currently estimated at \$37 million<sup>2</sup>
- 235 claims finalised



#### **Supporting communities and customers**

- Provided over \$3m in emergency cash grants to consumer and business customers
- Donated over \$1m to community groups and charities, including \$500k to Financial Counselling Australia; \$300k to state-based volunteer fire services, \$250k to the Foundation for Rural and Regional Renewal and \$100k to the Victoria Bushfire Appeal
- Collected over \$1.7m in donations from customers for the Salvation Army



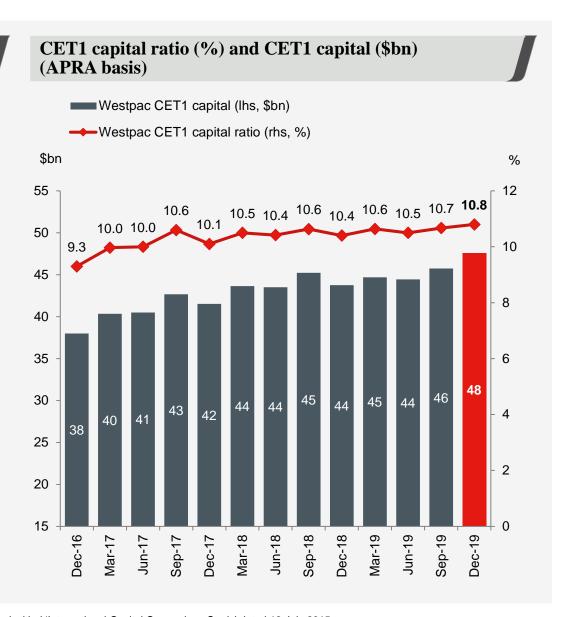
#### Supporting our people

- Uncapped paid leave for employees who are emergency services volunteers in bushfire affected areas
- 3 days paid volunteering leave for employees wanting to volunteer in bushfire affected areas

<sup>1</sup> Bushfire Recovery Support Packages provided to customers to 14 February 2020. Full details of Bushfire Recovery Support Packages are available at <a href="www.westpac.com.au">www.westpac.com.au</a> 2 Estimated gross cost for Westpac.



Capital ratios <sup>1</sup>			
%	Mar-19	Sep-19	Dec-19
CET1 capital ratio	10.6	10.7	10.8
Additional Tier 1 capital	2.2	2.2	2.1
Tier 1 capital ratio	12.8	12.8	12.8
Tier 2 capital	1.8	2.8	2.7
Total regulatory capital ratio	14.6	15.6	15.5
Risk weighted assets (RWA) (\$bn)	420	429	442
Leverage ratio	5.7	5.7	6.0
Level 1 CET1 capital ratio	10.7	11.0	11.1
Internationally comparable ratios <sup>2</sup>			
Leverage ratio (internationally comparable)	6.4	6.4	6.7
CET1 capital ratio (internationally comparable)	16.2	15.9	16.1



<sup>1</sup> Table may not add due to rounding. 2 Internationally comparable methodology aligns with the APRA study titled 'International Capital Comparison Study' dated 13 July 2015.

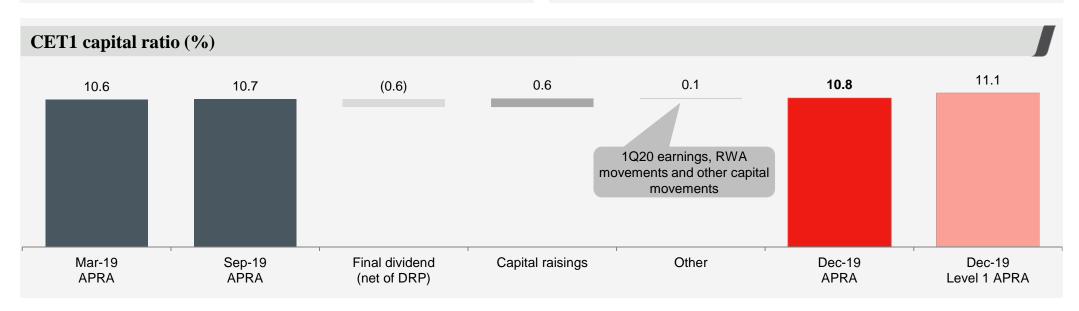


### Capital update

- CET1 ratio of 10.8%, up from 10.7% at 30 September 2019
- Over the quarter, the ratio has been impacted by the \$2.0bn institutional share placement, \$0.8bn Share Purchase Plan, payment of the 2019 final dividend and higher RWAs
- RWA up \$13.7bn mostly from an operational risk overlay and higher IRRBB RWA
- Level 1 CET1 ratio of 11.1%, up from 11.0% at 30 September 2019

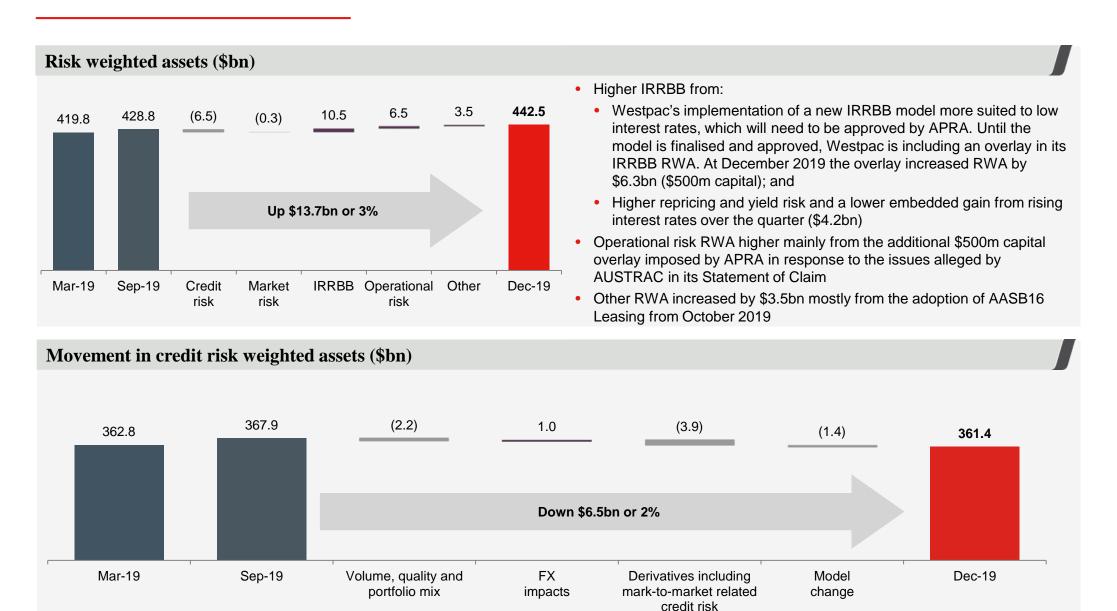
## **Regulatory developments**

- Final RBNZ capital review released and confirmed a revised Tier 1 requirement for WNZL of 16%
- Revisions commence from 1 July 2020 and Westpac well placed to implement the changes within the seven year transitional period
- APRA consulting on changes to the capital treatment of a parent ADI ("Level 1"), expected to reduce the Level 1 CET1 ratio by 40bps primarily from Westpac's equity investment in WNZL<sup>1</sup>
- Further clarity on revised APRA capital framework expected over 2020 including on advanced credit risk RWA and the "capital stack"



<sup>1 &</sup>quot;Revisions to APS 111 Capital Adequacy: Measurement of Capital" released on 15 October 2019. For this purpose equity investments includes Additional Tier 1 and Tier 2 capital.







# Expected timetable on various regulatory changes<sup>1</sup>

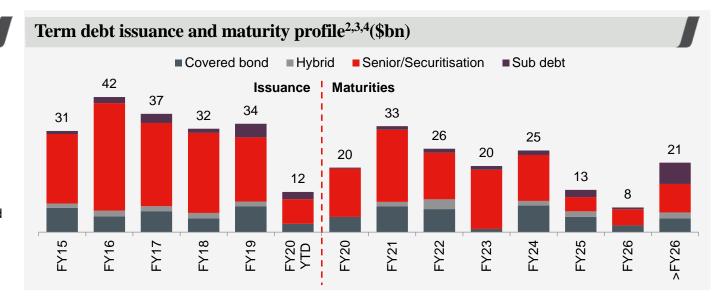
	First half 2020	Second half 2020	First half 2021	Second half 2021	2022+2	
Standardised approach to credit risk	Consult, additional quantitative impact study	Finalise			Implementation	
Advanced approach to credit risk	Consult, additional quantitative impact study	Finalise			Implementation	
Operational risk	Consult and finalise		Implementation			
Leverage ratio	Consult	Fina	alise		Implementation	
Measurement of capital	Consult	Finalise			Implementation	
Capital floor	Consult	Finalise			Implementation	
Interest rate risk in the banking book <sup>3</sup>		Finalise			Implementation	
Level 1 equity investments in subsidiaries	Consult and finalise	Implementation				
RBNZ capital framework		Implementation date 1 July 2020 with a 7 year transition period				
Related party exposures		Implementation				
Loss absorbing capacity		Further consultation on 2nd phase				

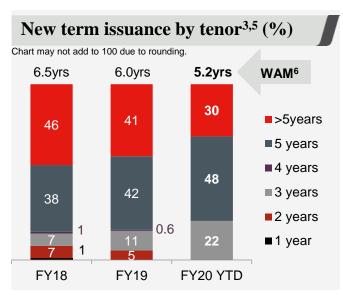
<sup>1</sup> Regulatory change timeline based on APRA's papers "Revisions to the capital framework for authorised deposit-taking institutions" (published 12 June 2019) and "APRA's Policy Priorities" (published 30 January 2020). 2 Implementation 2022 unless otherwise stated. 3 This refers to the review of IRRBB as part of ARPA's review of the capital framework. Other changes to Westpac's IRRBB model are on a different timeframe.

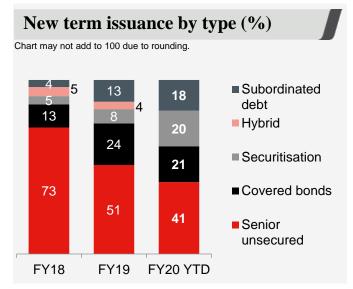


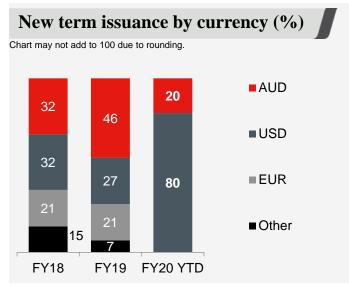
## 1Q20 funding and liquidity highlights

- Average LCR for 1Q20 132% (average 132% for 4Q19)
- NSFR 112% at 1Q20 (112% at 4Q19)
- Well progressed on FY20 term funding plan, with \$12.4bn issued at 31 January 2020
- Constructive market conditions at the start of calendar 2020 provided good opportunities to issue across a number of products and markets, including senior unsecured bonds, covered bonds, RMBS and Tier 2 capital securities



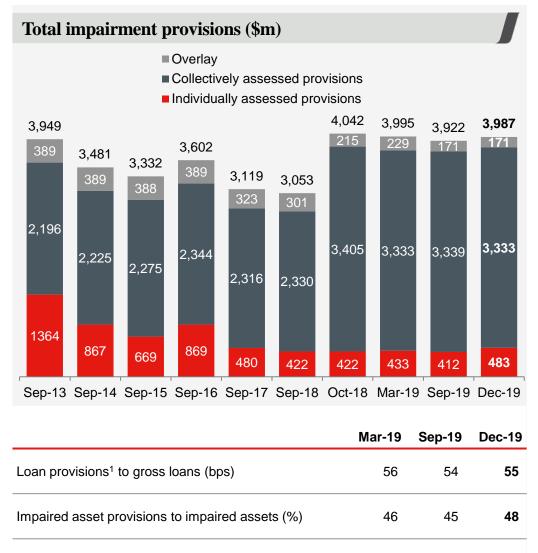






1 FY20 YTD is 1 October 2019 to 31 January 2020. 2 Based on residual maturity and FX spot currency translation. Includes all debt issuance with contractual maturity greater than 13 months excluding US Commercial Paper and Yankee Certificates of Deposit. 3 Contractual maturity date for hybrids and callable subordinated instruments is the first scheduled conversion date or call date for the purposes of this disclosure. 4 Perpetual sub-debt has been included in >FY26 maturity bucket. Maturities exclude securitisation amortisation. 5 Tenor excludes RMBS and ABS. 6 WAM is weighted average maturity.

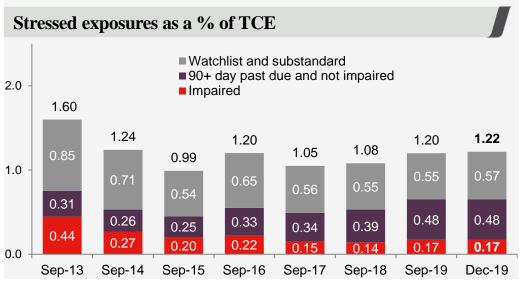


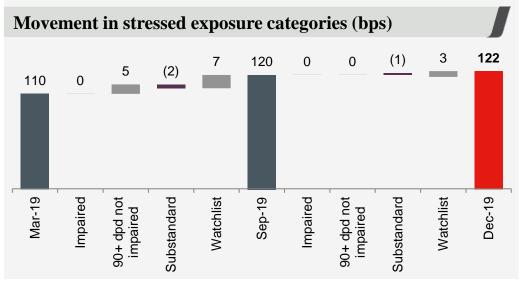


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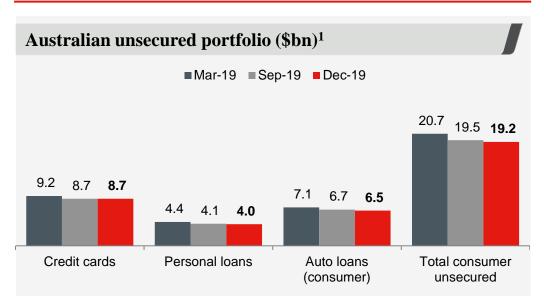


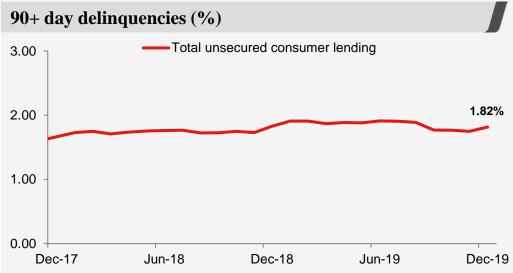
Collectively assessed provisions to credit RWA (bps)

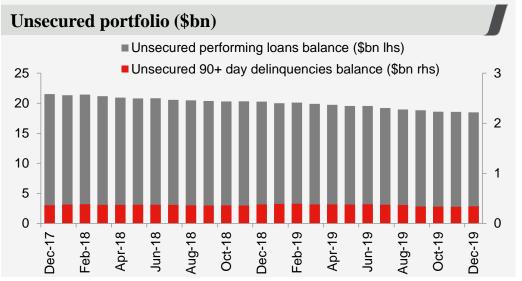
<sup>1</sup> Includes provisions for credit commitments.

Australian consumer unsecured lending portfolio				
	Mar-19	Sep-19	Dec-19	
Lending	\$20.7bn	\$19.5bn	\$19.2bn	
30+ day delinquencies (%)	4.08	3.68	3.80	
90+ day delinquencies (%)	1.87	1.77	1.82	

Consumer unsecured 90+ day delinquencies up 5bps mostly due to portfolio contraction, and temporary changes to collections operations





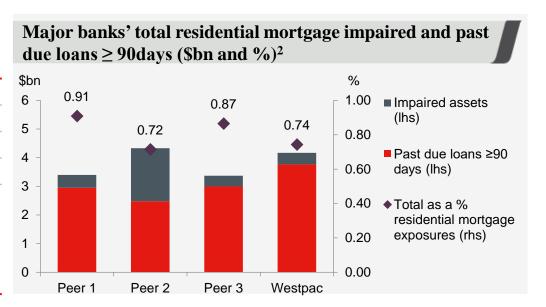


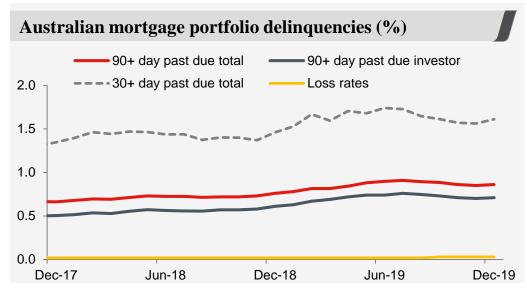


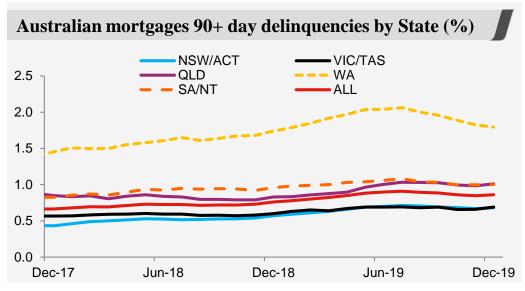
<sup>1</sup> Does not include Margin Lending.

#### Australian mortgage portfolio Mar-19 Sep-19 Dec-19 30+ day delinquencies (bps) 159 161 161 90+ day delinquencies (bps) (inc. impaired mortgages) 82 88 86 Consumer properties in possession 482 558 472 Mortgage loss rate annualised (bps)<sup>1</sup> 2 3 3

- Small decrease in mortgage delinquencies driven by improvements in all States
- NSW delinquencies lower at 69bps and remains below the portfolio average. WA delinquencies improved to 179 bps (from 196bps September 2019)
- Properties in possession lower from improved housing conditions and some seasonality. Properties in possession continue to be mostly in WA and Qld







1 Dec 19 mortgage loss rate is for the 3 months ending annualised. Mar 19 and Sept 19 mortgage loss rates are for the 6 months ending annualised. 2 Source: Pillar 3 Reports, based on APRA Residential Mortgage classification. Exposure is on and off balance sheet exposure at default. Data for Peer 2 and 3 at 31 December 2019, Peer 1 at 30 September 2019.



# Appendix 1: Definitions – Capital and liquidity

Capital		Liquidity		
Capital ratios	ios As defined by APRA (unless stated otherwise)		The RBA makes available to Australian Authorised Deposit-taking Institutions a CLF that, subject to qualifying conditions, can be accessed to	
Internationally comparable ratios	Internationally comparable regulatory capital ratios are Westpac's estimated ratios after adjusting the capital ratios determined under APRA Basel III regulations for various items. Analysis aligns with the APRA study titled "International capital comparison study" dated 13 July 2015	liquidity facility (CLF)	meet LCR requirements under APS210 Liquidity	
		High quality liquid assets (HQLA)	Assets which meet APRA's criteria for inclusion as HQLA in the numerator of the LCR	
Leverage ratio	As defined by APRA (unless stated otherwise). Tier 1 capital divided by 'exposure measure' and expressed as a percentage. 'Exposure measure' is the sum of on-balance sheet exposures, derivative exposures, securities financing transaction exposures and other off-balance sheet exposures	Liquidity coverage ratio (LCR)	An APRA requirement to maintain an adequate level of unencumbered high quality liquid assets, to meet liquidity needs for a 30 calendar day period under an APRA-defined severe stress scenario. Absent a situation of financial stress, the value of the LCR must not be less than 100%. LCR is calculated as the percentage ratio of stock of HQLA and CLF over the total net cash out-flows in a modelled 30 day defined stressed scenario	
Risk weighted assets or RWA	Assets (both on and off-balance sheet) are risk weighted according to each asset's inherent potential for default and what the likely losses would be in case of default. In the case of non-asset-backed risks (i.e. market and operational risk), RWA is determined by multiplying the capital requirements for those risks by 12.5	Net stable funding ratio (NSFR)	The NSFR is defined as the ratio of the amount of available stable funding (ASF) to the amount of required stable funding (RSF) defined by APRA. The amount of ASF is the portion of an ADI's capital and liabilities expected to be a reliable source of funds over a one year time horizon. The amount of RSF is a function of the liquidity characteristics and residual maturities of an ADI's assets and off-balance sheet activities. ADI's must maintain an NSFR of at least 100%	



# Appendix 1: Definitions – Credit quality

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90 days past due and not impaired	<ul> <li>Includes facilities where:</li> <li>contractual payments of interest and / or principal are 90 or more calendar days overdue, including overdrafts or other revolving facilities that remain continuously outside approved limits by material amounts</li> </ul>	Stage 3 Lifetime ECL – non-performing	For financial assets that are non-performing a provision for lifetime expected losses is recognised. Interest revenue is calculated on the carrying amount net of the provision for ECL rather than the gross carrying amount
	<ul> <li>for 90 or more calendar days (including accounts for customers who have been granted hardship assistance); or</li> <li>an order has been sought for the customer's bankruptcy or similar legal action has been instituted which may avoid or delay repayment of its credit obligations; and</li> <li>the estimated net realisable value of assets / security to which Westpac has recourse is sufficient to cover repayment of all principal and interest, or where there are otherwise reasonable grounds to expect payment in full and interest is being taken to profit on an accrual basis.</li> <li>These facilities, while in default, are not treated as impaired for accounting purposes</li> </ul>	Impaired	Includes exposures that have deteriorated to the point where full collection of interest and principal is in doubt, based on an assessment of the customer's outlook, cashflow, and the net realisation value of assets to which recourse is held and includes:  • facilities 90 days or more past due, and full recovery is in doubt: exposures where contractual payments are 90 or more days in arrears and the net realisable value of assets to which recourse is held may not be sufficient to allow full collection of interest and principal, including overdrafts or other revolving facilities that remain continuously outside approved limits by material amounts for 90 or more calendar days;
Collectively assessed provisions (CAP)	Loans not found to be individually impaired or significant will be collectively assessed in pools of similar assets with similar risk characteristics. The size of the provision is an estimate of the losses already incurred and will be estimated on the basis of historical loss experience for assets with credit characteristics similar to those in the collective pool. The historical loss experience will be adjusted based on current observable data. Included in the collectively assessed provision is an overlay provision which is calculated based on changes that have occurred in sectors of the economy or in the economy as a whole	assets	<ul> <li>non-accrual assets: exposures with individually assessed impairment provisions held against them, excluding restructured loans;</li> <li>restructured assets: exposures where the original contractual terms have been formally modified to provide for concessions of interest or principal for reasons related to the financial difficulties of the customer;</li> <li>other assets acquired through security enforcement (includes other real estate owned): includes the value of any other assets acquired as full or partial settlement of outstanding obligations through the enforcement of security arrangements; and</li> <li>any other assets where the full collection of interest and principal is in</li> </ul>
Individually assessed provisions (IAP)	Provisions raised for losses that have already been incurred on loans that are known to be impaired and are assessed on an individual basis. The estimated losses on these impaired loans is based on expected future cash flows discounted to their present value and, as this discount unwinds, interest will be recognised in the income statement	Stressed exposures	Total of watchlist and substandard, 90 days past due and not impaired, and impaired assets
Stage 1: 12 months ECL – performing	For financial assets where there has been no significant increase in credit risk since origination, a provision for 12 months expected credit losses is recognised. Interest revenue is calculated on the gross carrying amount of the financial asset	Total committed exposures (TCE)	Represents the sum of the committed portion of direct lending (including funds placement overall and deposits placed), contingent and presettlement risk plus the committed portion of secondary market trading and underwriting risk
Stage 2: Lifetime ECL – performing	For financial assets where there has been a significant increase in credit risk since origination but where the asset is still performing a provision for lifetime expected losses is recognised. Interest revenue is calculated on the gross carrying amount of the financial asset	Watchlist and substandard	Loan facilities where customers are experiencing operating weakness and financial difficulty but are not expected to incur loss of interest or principal



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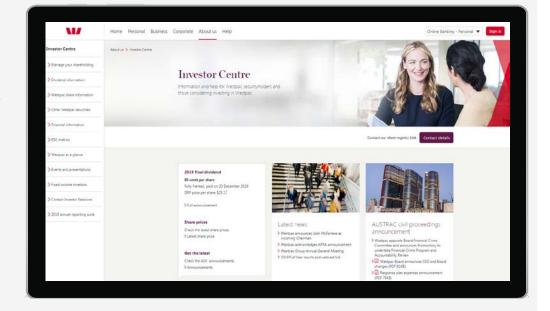
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