# The 600 Group PLC

Preliminary Results for the financial year ended 31 March 2012

The 600 Group PLC, the machine tools and laser marking company, today announces its preliminary results for the financial year ended 31 March 2012.

# **Key points:**

- Continuing revenues increased by 8.1% to £39.39m (2011: £36.45m)
- Net loss from continuing operations\* £0.29m (2011: profit of £1.11m)
- New Chief Executive appointed since year end
- Debt reduction plan announced and implementation underway
- Equity and bank financing round completed

# Machine tools and precision engineered components

- Revenues increased by 11.9% to £32.94m (2011: £29.43m)
- Strong contribution from North America
- Polish subsidiary (FMT) recently closed following unsustainable losses
- Market leading brands continue to enjoy strong order book
- Niche components businesses show future growth potential

## Laser marking

- Revenues reduced through working capital constraints
- Financial resource allocation increased since 31 March 2012
- Current financial year to date delivered increased performance

## Discontinued activities and property disposals

- 600 SA Pty Ltd sold in July 2012
- Property sold at Shepshed with further disposals anticipated.

Commenting today, Nigel Rogers, Chief Executive of The 600 Group PLC said:

"The progress made on divestments, the closure of FMT in August, and the recent refinancing, have resulted in a significant improvement in the availability and disposition of working capital in European operations. This will take time to impact fully on delivery lead times and customer service, but there are clear signs that significant improvements will be evident in the second half of the financial year.

### Chairman Paul Dupee added:

"The board is now satisfied that the Group is set fair for a period of much greater stability, and has a robust platform from which to deliver future growth, and shareholder value.

<sup>\*</sup>Before taxation, discontinued activities and special items

More Information on the group can be viewed at: <a href="www.600group.com">www.600group.com</a>

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### The 600 Group Plc

# Chairman's Statement for the financial year ended 31 March 2012

#### Overview and board composition

Since my appointment as Chairman in September 2011, and that of Neil Carrick as Group Finance Director shortly thereafter, it became increasingly apparent that the financial performance of the Group was unsatisfactory. Trading results for the financial year ended 31 March 2012 were seriously impaired by the performance of the machine tools business in Europe. In consequence, the Group was unable to capitalise on improving trading conditions in most major geographical and end user markets, instead suffering from the effects of operational difficulties and a shortage of working capital.

Since the beginning of the new financial year on 1 April 2012, the Group has made significant changes to address the issues outlined above and these so far have included the appointment of Nigel Rogers as Chief Executive, the divestment of non-core assets, the cessation of manufacturing operations in Poland, and the completion of equity and bank refinancing appropriate to the future strategic direction of the business. Opportunities have also been identified to further reduce the UK cost base over the coming months.

The board is now satisfied that the Group is set fair for a period of much greater stability, and has a robust platform from which to deliver future growth, and shareholder value.

#### Strategic review

In July 2012 we announced the divestment of 600 SA Pty Limited, the Group's wholly owned subsidiary in South Africa. This business sold mechanical and waste handling equipment into sub-Saharan Africa, and had minimal interaction with the other activities of the Group. This sale, together with a number of freehold property transactions in the UK, will serve to secure the release of valuable financial resources for the future development of core businesses.

These divestments form part of a broader strategic review of Group activities, in which the board has focused on developing the key market strengths of core activities in the design and distribution of machine tools, precision engineered components, and laser marking equipment. In each of these activities, Group businesses have strong brands, significant market share, diverse geographical spread, and reliable distribution partners in key markets.

This review also considered the approach to manufacturing and supply chain, and it was determined that Group companies have core manufacturing competences in CNC turning, precision engineered components and laser marking equipment. These activities offer significant added value capability, and the Group intends to continue to invest and develop these facilities.

In recent years, the manufacture of machine tools has increasingly been outsourced from the UK, initially to lower cost regions in Asia, supplemented more latterly by the acquisition of the Group subsidiary in Poland, Fabryka Maszyn Tarnow Sp z.o.o. ("FMT"). In August 2012, the Board considered that continued losses incurred by manufacturing at FMT were unsustainable, and this activity was discontinued. The Group has excellent links with valued supply chain partners in Asia, and will continue to outsource the manufacture of conventional and manual/CNC lathes to Group designs.

### Results and dividend

Revenue from continuing operations grew by 8.1% to £39.39m (2011: £36.45m) and generated a net operating loss from continuing operations but before special items of £1.21m (2011: profit of £0.26m).

After taking account of interest, pensions, taxation, discontinued activities and special items, the Group loss for the financial year was £14.85m (2011: profit of £2.87m).

As any dividend payments continue to be dependent upon the Group's results, the Board does not recommend that any payment be made.

### Financial resources

On 5 September 2012 the company entered into an agreement for the placing of an aggregate of 19.66m ordinary shares of 1p each at a placing price of 7.5 pence per share, raising an aggregate of £1.47m.

The company also entered into revised facility agreements with its principal banker covering existing term loan and revolving credit facilities amounting to £3.64m and a new working capital facility of £0.30m.

### Outlook

Group order books continue to show strength, and revenues in coming months will benefit from greater certainty within supply chains, and the availability of adequate working capital financing. There are no significant signals to indicate that the current heightened level of macroeconomic uncertainty will have any adverse effect on levels of underlying customer demand, but the Board remain cognisant of this potential risk.

A substantial proportion of Group business is derived in North America, where trading in the current financial year to date has continued to be ahead of our expectations. Prospects are also positive for precision engineered components and laser marking. Meanwhile, the implementation of the strategic review has lowered the risk profile of the Group's machine tools activities in Europe considerably, and provides a stable base from which to manage and grow the profitability and cash generation of this business in future.

Paul Dupee Chairman 5 September 2012

## The 600 Group Plc

### Chief Executive's review

#### Introduction

The 600 Group PLC ("the Group") is a diversified engineering group with a world class reputation in the design and distribution of machine tools, and the design, manufacture and distribution of precision engineered components and laser marking systems. The Group operates these businesses from locations in Europe, North America and Australia selling into more than 180 countries worldwide.

The improved market conditions of the previous financial year continued to prevail, with strong demand evident in all three principal locations, and especially in North America.

#### Machine tools and precision engineered components

Revenues increased by 11.9% to £32.94m (2011: £29.43m) with particularly strong revenue growth generated by our North American operations, from which some 50% of revenues are derived. UK and Europe contribute around 35%, with the remaining revenues derived from the Middle East, Africa and Asia Pacific (including Australia).

Only machine tools for the UK and Europe were sourced from FMT in Poland, and the output from FMT satisfied only about one quarter of total sales in this region. The large majority of machine tools and components for UK and Europe, and all sales outside this region, were manufactured in our UK facilities or sourced from our manufacturing partners in Asia.

Segmental operating profit, excluding losses incurred at FMT and special items, was £1.47m (4.7% of revenue) against £1.29m (4.5%) last year. FMT incurred an operating loss before special items of £1.43m (39% of local revenue), resulting in a segmental operating profit close to break even in the financial year.

The decision to close FMT in August 2012 has been well received by our customers and distributors across Europe, and we have made good progress in managing the transition of open orders on FMT into our existing supply chain. Our product range and market leading brands continue to attract high levels of customer demand, and the order book remains healthy. Our main task now is to sustain continuous improvements to customer service levels and build on the loyalty of our trading partners.

Revenues from precision engineered components have also shown growth, both for Pratt Burnerd workholding equipment and for Gamet bearings. These niche activities contribute almost 20% of segmental revenue at above average margins in recognition of their specialist product ranges. We see further growth opportunities in these product areas as a priority for the future.

We have now overcome some significant short term challenges, and have identified a clear path to achieving growth in revenues and improvements in costs and efficiencies. Our key focus is now to continue to deliver controlled growth in North America and Australia, whilst delivering improved operational performance in Europe to grow revenues, restore operating margins, and rebuild customer confidence.

### Laser marking

Revenues for Electrox laser marking equipment fell by 8.2% to £6.45m (2011: £7.03m), although operating profits were virtually unchanged at £0.32m. This was attributable to reduced production output as a consequence of working capital constraints, especially in the final quarter of the year. These constraints were mitigated during most of the first quarter of the current financial year, and consequently progressive improvements in output have been achieved.

More than 85% of revenues are derived from outside the UK, with major markets in North America and Northern Europe contributing more than two thirds of sales. Delivery lead times are now returning to more normal levels, and this provides opportunities to reduce order backlog and generate increased revenues.

This business relies on technical excellence to provide innovative and pragmatic solutions to end-users across a wide range of industry sectors. New opportunities continue to emerge from the increasing need for component traceability in manufacturing

processes, and the desire for durable surface marking on consumer and branded products. Electrox offers robust and reliable solutions, whilst also developing specialist applications knowledge to integrate marking equipment into continuous processes.

We are confident of strong future growth prospects for this business, and plan to continue to invest in people, process and products to achieve enhanced scale and profitability.

#### **Discontinued activities**

The Group's subsidiary in South Africa, 600 SA Pty Ltd ("600SA") generated an operating profit of £0.34m (2011: £0.91m) on revenues of £13.77m (2011: £14.11m) during the financial year. 600SA was involved in the manufacture and distribution of specialist equipment for handling waste and working at height for markets in South Africa and the surrounding region. These were determined to be non-core activities, especially in view of certain difficulties encountered in repatriating currency to the parent undertaking.

On 16 July 2012, the sale of 600SA was completed for net cash proceeds of approximately £1.81m. The net assets of the business at 31 March 2012 have been written down to a fair value of £1.81m and are disclosed in the Statement of Financial Position as assets and liabilities held for sale.

#### Freehold property divestments

On 3 July 2012 freehold property at Shepshed, Leicestershire, was sold to a privately owned company for net cash proceeds of £1.20m against a book value of £1.10m. At the time of sale the property was generating rental income of approximately £0.02m per annum. Further freehold property disposals are anticipated during the current financial year.

#### Corporate and Social Responsibility

Maintaining the highest ethical and professional standards and accepting social responsibility is fundamental to the way we operate throughout The 600 Group Plc. We run our businesses based on sustained growth and transparency at all levels.

The development of our people is a core value throughout the Group and we see it as our duty to be a responsible employer. We are committed to the creation of training opportunities to support our employees in reaching their full potential. The Group operates a global policy on equality and we are committed to providing a working environment with a culture of respect towards the diversity of our people. We are committed to offering equal opportunities to all people without discrimination as to race, sex, nationality, ethnic or national origin, language, age, marital status, sexual orientation, religion or disability.

A comprehensive health and safety policy is in place to ensure a safe working environment at all times. The health and safety policy also demonstrates our additional responsibility to customers, suppliers and contractors and we maintain communication of the policy at all levels throughout the Company. We encourage two-way and open lines of communication throughout the Group and are committed to ongoing dialogue with local and global stakeholders to create trust, opportunity and long term sustainable value.

#### **People**

In the relatively short time that I have worked with the Group, I have been impressed by the resilience of employees at all levels, and their determination to deal with some difficult issues with the overarching objective of improving the level of service to our customers.

On behalf of the board and shareholders, I would like to place on record our recognition of their professionalism, integrity and hard work.

# **Current trading and prospects**

Trading results in operations outside Europe have continued to show good progress in the current financial year to date. The issues affecting the European results for the year ended 31 March 2012 have prevailed through the first half of the current financial year.

The progress made on divestments, the closure of FMT in August, and the recent refinancing, have resulted in a significant improvement in the availability and disposition of working capital in European operations. This will take time to impact fully on delivery lead times and customer service, but there are clear signs that significant improvements will be evident in the second half of the financial year.

Nigel Rogers Group Chief Executive 5 September 2012

# The 600 Group Plc

### **Financial Review**

#### Results

Revenue from continuing operations increased by 8.1% to £39.39m (2011: £36.45m). Gross margin from continuing operations before special items was 30.7% (2011: 35.5%) and the loss from operations was £1.21m (2011: profit of £0.26m).

After taking account of financial income and expenses including a net credit in respect of pensions of £1.57m (2011 : £1.39m), the net loss from continuing operations, before taxation, discontinued activities and Special Items, was £0.29m (2011: profit of £1.12m including a net credit special item in respect of pensions of £2.57m).

Group operations in South Africa were identified as discontinued during the financial year, and sold in July 2012. Group results reflect the net profit after taxation of £0.49m and the net loss on sale of this operation of £1.26m in discontinued activities.

Restructuring costs and other costs which in the judgement of management are non-recurring in nature amounting to £12.88m have been disclosed as Special Items, together with a charge relating to share-based payments of £90,000 (2011 special items credit of £1.35m including a pension credit of £2.57m and a charge for share based payments of £ 127,000). The cash effect of these Special Items in the 2012 year has been £2.2m with an additional cash impact of £0.6m expected over future periods.

The net loss for the period was £14.85m (2011: net profit of £2.87m).

Basic earnings per share from continuing operations before Special Items was a loss of 1.87p (2011: profit of 1.16p) and total basic earnings per share, after allowing for special items and discontinued activities, was a loss of 23.30p (2011: profit of 5.01p).

#### Statement of Financial Position and cash flow

Net cash outflow from operating activities was £3.87m (2011: net inflow of £1.18m) and a further outflow of £1.06m (2011: £1.79m) was incurred on investment activities. The net outflow was financed by proceeds from the issue of ordinary shares of £1.81m and net proceeds from external borrowing of £4.99m.

Net indebtedness at 31 March 2012 stood at £7.99m (2011: £4.80m) and there was headroom on bank facilities of approximately £1.30m at the year end.

Since the beginning of the new financial year net indebtedness has reduced significantly, mainly as a consequence of the divestment of 600 SA Pty Limited and freehold property at Shepshed announced in July 2012.

On 5 September 2012 the company entered into an agreement for the placing of an aggregate of 19.66m ordinary shares of 1p each at a placing price of 7.5 pence per share, raising an aggregate of £1.47m. The company also entered into revised facility agreements with its principal banker covering existing term loan and revolving credit facilities amounting to £3.64m and a new working capital facility of £0.30m. The net proceeds from these transactions will be used to reduce net indebtedness and fund the ongoing working capital requirements of the Group.

#### **Taxation**

The company has incurred significant trading losses in current and prior years and accordingly has no significant liability for taxation. Movements in deferred taxation in respect off prior periods recognition of losses and the current deferred taxation movements on employee benefits account for the majority of the charge shown in the Consolidated income statement.

#### Treasury and risk management

#### Financial risks

The main financial risks faced by the Group are credit risk, foreign currency risk, interest rate risk and liquidity risk. The directors regularly review and agree policies for managing these risks.

Credit risk is managed by monitoring limits and payment performance of counterparties. The directors consider the level of general credit risk in current market conditions to be higher than normal. Where a customer is deemed to represent an unacceptable level of credit risk, terms of trade are modified to limit the Group's exposure.

Foreign currency risk is managed by matching payments and receipts in foreign currency to minimise exposure. Foreign currency is bought to match liabilities as they fall due where currency receipts are insufficient to match the liability. The results of 600 Inc and 600 Australia Pty Limited are reported in United States dollars and Australian dollars respectively, and as a result of this the Group's Statement of Financial Position and trading results can be affected by movements in these currencies. Part of this exposure is hedged by entering into working capital facilities denominated in US dollars.

Liquidity risk is managed by the Group maintaining undrawn revolving credit and overdraft facilities in order to provide short term flexibility.

Interest rate risk is managed by holding a mixture of cash and borrowings in Sterling, US dollars and Australian dollars at floating rates of interest.

### Market risks

The Group's main exposure to market risk arises from increases in input costs in so far as it is unable to pass them onto customers through price increases. The Group does not undertake any hedging activity in this area and all materials and utilities are purchased in spot markets. The Group seeks to mitigate increases in input costs through a combination of continuous improvement activities to minimise increases in input costs and passing cost increases on to customers, where this is commercially viable.

The Group is also aware of market risk in relation to the dependence upon a relatively small number of key vendors in its supply chain. This risk could be manifest in the event of a commercial or natural event leading to reduced or curtailed supply. The Group seeks to mitigate these risks by maintaining transparent and constructive relationships with key vendors, sharing long term plans and forecasts, and encouraging effective disaster recovery planning.

The Group is also exposed to the risk of a downturn in its customers' end markets leading to reduced levels of activity for the Group. The directors seek to ensure that the Group's activities are not significantly concentrated in sales to either one individual customer or into a single market sector in order to mitigate the exposure to a downturn in activity levels. The directors consider that the current level of market risk is normal.

## Other principal risks and uncertainties

The remaining main risks faced by the Group are its exposure to pension funding and the risk to its reputation of a significant failure to comply with accepted standards of ethical and environmental behaviour.

Pension funding risk arises from the Group's operation of a defined benefit pension scheme which gives rise to fluctuations between the value of its projected liabilities and the value of the assets the scheme holds in order to discharge those liabilities. The amount of any surplus or deficit may be adversely affected by such factors as lower than expected investment returns, changes in long term interest rates and inflation expectations and increases in the forecast longevity of members. The directors regularly review the performance of the pension scheme and any recovery plan. Proactive steps are taken to identify and implement cost effective activities to mitigate the pension scheme deficit.

On 10 August 2012 the Group withdrew financial support for its Polish subsidiary, Fabryka Maszyn Tarnow Sp z o.o. ("FMT"). The board of FMT are preparing a petition for bankrupt liquidation under local law. The Group directors consider that any risk of material liabilities of FMT becoming attributable to the parent company is remote.

The directors have taken steps to ensure that all of the Group's global operations are conducted to the highest ethical and environmental standards. Regulatory requirements are kept under review, and key suppliers are vetted in order to minimise the risk of the Group being associated with a company that commits a significant breach of applicable regulations.

#### Key performance indicators

The Group's key financial objectives that the Directors judge to be effective in measuring the delivery of their strategies and managing the business concentrate at the Group level on profit, together with its associated earnings per share, forward order book and net cash. At the business unit level, they include return on net assets and customer related performance measures.

These key performance indicators are measured and reviewed on a regular basis and enable the business to set and communicate its performance targets and monitor its performance against these targets.

Key financial performance indicators constantly under review include:

- revenue growth;
- return on sales;
- cash generation;
- gross profit percentage;
- · operating profit percentage; and
- · working capital levels.

## Going concern

In accordance with FRC guidelines, the Board has assessed the Group's funding and liquidity position and further details can be found in the basis of preparation accounting policy note. The Directors confirm that, after having made appropriate enquiries, and after taking into consideration the placing of shares and revisions to banking facilities concluded on 5 September 2012, they have a reasonable expectation that the Group and the Company have adequate resources to continue operations for the foreseeable future. Accordingly, the directors continue to adopt the going concern basis in preparation of the financial statements.

**Neil Carrick FCA** 

**Group Finance Director** 

5 September 2012

# **Consolidated Income Statement**

# For the 52 -week period ended 31 March 2012

					As restated *	
	Before		After	Before		After
	special items	Special items	special items	special items	special items	special items
	52 weeks	52 weeks	•	52 weeks	52 weeks	52 weeks
	ended			ended	ended	ended
	31 March			2 April	2 April	2 April
	2012	2012	2012	2011	2011	2011
No	te <b>£'000</b>	£'000	£'000	£'000	£'000	£'000
Continuing						
Revenue 1	39,393	_	39,393	36,451	_	36,451
Cost of sales	(27,316)	(7,512)	,	(23,507)		(23,507)
COSt Of Sales	(27,310)	(1,512)	(34,626)	(23,307)	•	(23,307)
Gross profit	12,077	(7,512)	4,565	12,944	-	12,944
Other operating income	126	-	126	332	-	332
Net operating expenses	(13,410)	(5,367)	(18,777)	(13,020)	1,345	(11,675)
	(12,112)	(0,000)	(,,	(10,000)	.,	(,,
(Loss)/profit from operations 1	(1,207)	(12,879)	(14,086)	256	1,345	1,601
Bank and other interest	24	1	24	34		34
Expected return on pension assets	10,834		10,834	10,876		10,876
Financial income 4	10,858	' -	10,858	10,910	-	10,910
		1			ī	
Bank and other interest	(669)		(669)	(566)		(566)
Interest on pension obligations	(9,268)		(9,268)	(9,484)		(9,484)
Financial expense 4	(9,937)	-	(9,937)	(10,050)	-	(10,050)
(Loss)/profit before tax	(286)	(12,879)	(13,165)	1,116	1,345	2,461
Income tax charge 5	(907)	-	(907)	(448)	-	(448)
(Loss)/profit for the period from continuing operations	(1,193)	(12,879)	(14,072)	668	1,345	2,013
Post tax (loss)/profit of discontinued operations 2	(777)	-	(777)	858	-	858
Total (loss)/profit for the financial year attributable to Equity holders of the parent	(1,970)	(12,879)	(14,849)	1,526	1,345	2,871

As restated \*

# **Consolidated Statement of Comprehensive Income**

# for the 52 - week period ended 31 March 2012

	52-week	52-week
	period ended	period ended
	31 March	2 April
	2012	2011
	£000	£000
(Loss)/profit for the period	(14,849)	2,871
Other comprehensive (expense)/income		
Foreign exchange translation differences	(95)	
Net actuarial gains on employee benefit schemes	7,025	2,235
Impact of changes to defined benefit asset limit	(8,810)	(4,130)
Impact of transfer to assets held for sale	349	_
Deferred taxation	386	(1)
Other comprehensive expense for the period, net of income tax	(1,145)	(1,958)
Total comprehensive (expense)/income for the period	(15,994)	975
Attributable to:		
Equity holders of the Parent Company	(15,994)	913
Total recognised (expense)/income	(15,994)	913

# **Consolidated Statement of Financial Position**

# As at 31 March 2012

		As at	As at
		31 March	2 April
		2012	2011
	Notes	£000	£000
Non-current assets			
Property, plant and equipment		5,085	10,661
Intangible assets		852	1,350
Deferred tax assets		1,473	2,704
		7,410	14,715
Current assets			
Inventories		10,811	18,742
Trade and other receivables		6,528	8,922
Assets held for sale	7	9,093	_
Cash and cash equivalents		409	1,052
		26,841	28,716
Total assets		34,251	43,431
Non-current liabilities			
Employee benefits		(2,012)	(1,849)
Loans and other borrowings	10	(5,824)	(2,218)
Deferred tax liabilities		(1,365)	(1,817)
		(9,201)	(5,884)
Current liabilities			
Trade and other payables		(9,556)	(11,900)
Income tax payable		(199)	(83)
Provisions		(1,241)	(252)
Loans and other borrowings	10	(2,579)	(3,629)
Liabilities held for sale		(4,488)	_
		(18,063)	(15,864)
Total liabilities		(27,264)	(21,748)
Net assets		6,987	21,683
Shareholders' equity			
Called-up share capital		14,375	14,315
Share premium account		15,645	13,899
Revaluation reserve		1,080	1,475
Capital redemption reserve		2,500	2,500
Equity reserve		167	160
Translation reserve		1,487	1,697
Retained earnings		(28,267)	(12,363)
Total equity		6,987	21,683

# **Consolidated Statement of Changes in equity**

# As at 31 March 2012

	Ordinary	Share		Capital						
	share	premium F	Revaluation r		ranslation	Equity	Retained		Minority	Total
	•	account	reserve	reserve <sup>[1]</sup>	reserver		Earnings		nterest <sup>[2]</sup>	equity
	£000	£000	£000	000£	£000	£000	£000	£000	£000	0003
At 3 April 2010	14,308	13,766	1,433	2,500	1,570		(13,550)	20,027	634	20,661
At 4 April 2010	14,308	13,766	1,433	2,500	1,570	_	(13,550)	20,027	634	20,661
Profit for the period	_	_	_	_	_	_	2,871	2,871	_	2,871
Other comprehensive income:										
Foreign currency translation	_	_	42	_	(38)	_	_	4	_	4
Net actuarial losses on employee benefit schemes	_	_	_	_	_	_	2,235	2,235	_	2,235
Impact of changes to defined benefit asset limit	_	_	_	_	_	_	(4,130)	(4,130)	_	(4,130)
Deferred tax	_	_	(66)	_	_	_	(1)	(67)	_	(67)
Total comprehensive income	_	_	(24)	_	(38)	_	975	913	_	913
Transactions with owners:										
Share capital subscribed for	7	133	_	_	_	_	_	140	_	140
Shareholder loan issue with convertible warrants	_	_	_	_	_	160	_	160	_	160
Non-controlling interest reversal	_	_	66	_	165	_	85	316	(634)	(318)
Credit for share-based payments	_	_	_	_	_	_	127	127	_	127
Total transactions with owners	7	133	66	_	165	160	212	743	(634)	109
At 2 April 2011	14,315	13,899	1,475	2,500	1,697	160	(12,363)	21,683	_	21,683
At 3 April 2011	14,315	13,899	1,475	2,500	1,697	160	(12,363)	21,683	_	21,683
Loss for the period		_	_	_	_	_	(14,849)	(14,849)	—(	(14,849)
Other comprehensive income:										
Foreign currency translation		_	(46)	_	(210)	_	(95)	(351)	_	(351)
Net actuarial losses on employee benefit schemes	_	_	_	_	_	_	7,025	7,025	_	7,025
Impact of write down of assets held for sale	_	_	(349)	_	_	_	349	_	_	_
Impact of changes to defined benefit asset limit	_	_	_	_	_	_	(8,810)	(8,810)	_	(8,810)
Deferred tax	_	_	_	_	_	_	386	386	_	386
Total comprehensive income	_	_	(395)	_	(210)	_	(15,994)	(16,599)	—(	(16,599)
Transactions with owners:										
Share capital subscribed for	60	1,746	_	_	_	_	_	1,806	_	1,806
Shareholder loan issue with convertible warrants	_	_	_	_	_	7	_	7	_	7
Credit for share-based payments	_	_	_	_	_	_	90	90	_	90
Total transactions with owners	60	1,746	_	_	_	7	90	1,903	_	1,903
At 31 March 2012	14,375	15,645	1,080	2,500	1,487	167	(28,267)	6,987	_	6,987

# **Consolidated Cashflow Statement**

# For the 52 week period ended 31 March 2012

Cash flows from operating activities         31 March 2012 2012 2015 2016         2 April 2012 2016 2016         2 April 2012 2016 2016         2 April 2012 2016 2016 2016         2 April 2012 2016 2016 2016 2016 2016 2016 2016		52-week	52-week
Cash flows from operating activities         2012 Enterior         2014 Enterior         2015 Enterior <th></th> <th>period ended</th> <th>period ended</th>		period ended	period ended
Cash flows from operating activities         £ 5000         £ 5000           (Loss) / English for the period         (14,849)         2,871           Adjustments for:         2           Amortisation of development expenditure         116         513           Depreciation         1,033         994           Impairment of goodwill         931         —           Impairment of tangible fixed assets         1,158         —           Net pension credit         (1,224)         (2,570           Loss on disposal of plant and equipment         —         16           Equity share option expense         90         127           Income tax expense/(income)         907         (307           Operating cash flow before changes in working capital and provisions         (12,759)         886           (Increase)/decrease in trade and other receivables         (1,240)         545           Decrease in inventories         5,886         575           Increase in trade and other payables         3,358         652           Decrease in inventories         (3,87)         1,875           Increase in trade and other payables         (3,87)         1,875           Increase in trade and other payables         (3,87)         1,875           Incre		31 March	2 April
Cash flows from operating activities         (14,849)         2,871           Adjustments for:         116         513           Depreciation         1,033         999           Impairment of goodwill         331         —           Impairment of sungible fixed assets         1,158         —           Net financial income         (921)         (756           Net pension credit         (1,224)         (2,570           Loss on disposal of plant and equipment         —         16           Equity share option expense         90         127           Income tax expense/(income)         907         (307)           Operating cash flow before changes in working capital and provisions         (12,759)         888           (Increase)/decrease in trade and other receivables         (1,240)         545           Decrease in inventories         5,896         576           Increase in trade and other payables         3,358         656           Decrease in inventories         3,858         656           Decrease in inventories         3,858         656           Cash (used in) / generated from operations         (2,978)         1,878           Interest paid         (757)         (645           Income tax (paid)			2011
(Loss)/profit for the period         (14,849)         2,871           Adjustments for:         2           Amortisation of development expenditure         116         513           Depreciation         1,033         994           Impairment of goodwill         931         —           Impairment of tangible fixed assets         1,158         —           Net financial income         (921)         (756           Net pension credit         (1,224)         (2,570           Loss on disposal of plant and equipment         —         142           Equity share option expense         90         127           Income tax expense/(income)         907         127           Operating cash flow before changes in working capital and provisions         (12,759)         888           (Increase)/decrease in trade and other receivables         (1,240)         548           Decrease in inventories         5,896         578           Increase in inventories         5,896         578           Increase in inventories         3,358         652           Increase in inventories         3,358         652           Increase in inventories         3,358         652           Increase in trade and other payables         3,358 <t< th=""><th>Oash flows from a said at a said at a</th><th>£000</th><th>£000</th></t<>	Oash flows from a said at a said at a	£000	£000
Adjustments for:         Amortisation of development expenditure         116         513           Depreciation         1,033         994           Impairment of goodwill         931         —           Impairment of tangible fixed assets         1,158         —           Net financial income         (921)         (756           Net pension credit         —         16           Loss on disposal of plant and equipment         —         16           Equity share option expense         90         127           Income tax expense/(income)         907         (307           Operating cash flow before changes in working capital and provisions         (12,759)         886           (Increase) in trade and other receivables         (1,240)         54           Decrease in inventories         5,896         576           Increase in trade and other payables         3,358         652           Decrease in employee benefits         1,767         (788           Cash (used in) / generated from operations         (2,978)         1,875           Increase in trade and other payables         3,358         652           Decrease in employee benefits         1,767         (788           Cash (used in) / generated from operations         (2,978)		(4.4.0.40)	
Amortisation of development expenditure         116         513           Depreciation         1,033         994           Impairment of goodwill         931         —           Impairment of tangible fixed assets         1,158         —           Net financial income         (921)         (756           Net pension credit         (1,224)         (2,570           Loss on disposal of plant and equipment         —         16           Equity share option expense         90         127           Income tax expense/(income)         907         (3007)           Operating cash flow before changes in working capital and provisions         (12,759)         888           (increase)/decrease in trade and other receivables         (1,240)         548           Decrease in inventories         5,896         578           Increase in trade and other payables         3,358         652           Decrease in inventories         1,767         (788           Increase in trade and other payables         3,358         652           Decrease in inventories         1,876         (788           Increase in inventories         (3,867)         1,875           Increase in inventories         (3,867)         1,876           Increase in inw		(14,849)	2,871
Depreciation         1,033         994           Impairment of goodwill         931         —           Impairment of tangible fixed assets         1,158         —           Net financial income         (921)         (756)           Net pension credit         (1,224)         (2,570)           Loss on disposal of plant and equipment         —         16           Equity share option expense         90         127           Income tax expense/(income)         907         (307)           Operating cash flow before changes in working capital and provisions         (12,759)         886           Decrease in inventories         5,896         578           Increase) yidecrease in trade and other receivables         3,358         652           Decrease in inventories         3,358         652           Increase in trade and other payables         3,358         652           Decrease in employee benefits         1,767         (788           Cash (used in) / generated from operations         (2,978)         1,875           Interest received         68         7           Interest received         68         7           Proceeds from slee of property, plant and equipment         380         244           Acquisition of Pol			
Impairment of goodwill         931         —           Impairment of tangible fixed assets         1,158         —           Net financial income         (921)         (756           Net pension credit         (1,224)         (2,570           Loss on disposal of plant and equipment         —         16           Equity share option expense         90         127           Income tax expense/(income)         907         (307           Operating cash flow before changes in working capital and provisions         (12,759)         886           (Increase in trade and other receivables         1,240)         548           Decrease in inventories         5,896         576           Increase in trade and other payables         3,358         655           Decrease in employee benefits         1,767         (788           Cash (used in) / generated from operations         (2,978)         1,875           Interest paid         (757)         (645           Income tax (paid)         (757)         (645           Increase in investing activities         3,86         65           Cash flows from operating activities         7         7           Cash flows from sale of property, plant and equipment         380         245		_	513
Impairment of tangible fixed assets         1,158         —           Net financial income         (921)         (756)           Net pension credit         (1,224)         (2,570)           Loss on disposal of plant and equipment         —         16           Equity share option expense         90         127           Income tax expense/(income)         907         (307           Operating cash flow before changes in working capital and provisions         (12,759)         886           (Increase)/decrease in trade and other receivables         (1,240)         548           Decrease in inventories         5,896         576           Increase in trade and other payables         3,358         652           Decrease in inventories         3,358         652           Decrease in employee benefits         1,767         (788)           Cash (used in) / generated from operations         (2,978)         1,878           Interest paid         (757)         (645)           Income tax (paid)         (132)         (53           Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         7         (645)           Proceeds from sale of property, plant and equipment         (963) <td< td=""><td>Depreciation</td><td>•</td><td>994</td></td<>	Depreciation	•	994
Net financial income         (921)         (756)           Net pension credit         (1,224)         (2,570)           Loss on disposal of plant and equipment         —         1 fe           Equity share option expense         90         127           Income tax expense/(income)         907         (307)           Operating cash flow before changes in working capital and provisions         (12,759)         888           (Increase)/decrease in trade and other receivables         (1,240)         548           Decrease in inventories         5,896         578           Increase in drade and other payables         3,358         652           Decrease in employee benefits         1,767         (788           Cash (used in) / generated from operations         (2,978)         1,875           Incress tapid         (757)         (645)           Incress tapid         (757)         (645)           Incress tapid         (3,867)         1,181           Cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         4         7           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         6         632	Impairment of goodwill		_
Net pension credit         (1,224)         (2,570)           Loss on disposal of plant and equipment         —         16           Equity share option expense         90         127           Income tax expense/(income)         907         (307           Operating cash flow before changes in working capital and provisions         (12,759)         888           (Increase)/decrease in trade and other receivables         (1,240)         548           Decrease in inventories         5,896         578           Increase in trade and other payables         3,358         655           Decrease in employee benefits         1,767         (788)           Cash (used in) / generated from operations         (2,978)         1,875           Interest paid         (757)         (645)           Income tax (paid)         (132)         (53           Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         68         7           Proceeds from sale of property, plant and equipment         380         244           Acquisition of Polish manufacturing company         —         (632           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised <td>Impairment of tangible fixed assets</td> <td>1,158</td> <td>_</td>	Impairment of tangible fixed assets	1,158	_
Loss on disposal of plant and equipment         —         1 Equity share option expense         90         1 27           Income tax expense/(income)         907         (307           Operating cash flow before changes in working capital and provisions         (12,759)         888           (Increase)/decrease in trade and other receivables         (1,240)         548           Decrease in inventories         5,896         578           Increase in trade and other payables         3,358         652           Decrease in employee benefits         1,767         (788           Cash (used in) / generated from operations         (2,978)         1,875           Interest paid         (757)         (645)           Income tax (paid)         (132)         (53           Net cash flows from operating activities         3,867         1,181           Cash flows from investing activities         68         7           Proceeds from sale of property, plant and equipment         380         248           Acquisition of Polish manufacturing company         —         (632           Purchase of property, plant and equipment         (963)         (1,002           Development expenditure capitalised         (549)         (406           Net cash flows from investing activities         (1,064)<	Net financial income	(921)	(756)
Equity share option expense         90         127           Income tax expense/(income)         907         (307           Operating cash flow before changes in working capital and provisions         (12,759)         888           (Increase)/decrease in trade and other receivables         (1,240)         548           Decrease in inventories         5,896         576           Increase in trade and other payables         3,358         652           Decrease in employee benefits         1,767         (788           Cash (used in) / generated from operations         (2,978)         1,876           Interest paid         (3,978)         1,876           Income tax (paid)         (132)         (53           Net cash flows from operating activities         (3,867)         1,181           Cash (used in) / generated from operating activities         (3,867)         1,181           Cash flows from investing activities         (3,867)         1,181           Cash flows from investing activities         7         7           Proceeds from sale of property, plant and equipment         (363)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (478) <t< td=""><td>Net pension credit</td><td>(1,224)</td><td>(2,570)</td></t<>	Net pension credit	(1,224)	(2,570)
Name	Loss on disposal of plant and equipment	_	16
Operating cash flow before changes in working capital and provisions         (12,759)         888           (Increase)/decrease in trade and other receivables         (1,240)         548           Decrease in inventories         5,896         578           Increase in trade and other payables         3,358         652           Decrease in employee benefits         1,767         (788)           Cash (used in) / generated from operations         (2,978)         1,875           Interest paid         (757)         (645)           Income tax (paid)         (132)         (53)           Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         380         245           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,78)           Cash flows from investing activities         (1,064)         (1,78)           Cash flows from issue of ordinary shares         1,806         140           Proceeds from issue of shareholder loan net of costs         —         2,104	Equity share option expense	90	127
(Increase)/decrease in trade and other receivables         (1,240)         548           Decrease in inventories         5,896         578           Increase in trade and other payables         3,358         652           Decrease in employee benefits         1,767         (788)           Cash (used in) / generated from operations         (2,978)         1,873           Interest paid         (757)         (645)           Income tax (paid)         (132)         (53)           Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         8         7           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632)           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,788)           Cash flows from financing activities         —         2,104           Proceeds from issue of shareholder loan net of costs         —         2,104           Net proceeds from external borrowing         4,986         (171)           Net cash fl	Income tax expense/(income)	907	(307)
Decrease in inventories         5,896         576           Increase in trade and other payables         3,358         652           Decrease in employee benefits         1,767         (788)           Cash (used in) / generated from operations         (2,978)         1,875           Interest paid         (757)         (645)           Income tax (paid)         (132)         (53           Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         380         245           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632)           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,788)           Cash flows from financing activities         1,866         140           Proceeds from issue of ordinary shares         1,806         140           Proceeds from issue of shareholder loan net of costs         —         2,104           Net proceeds from external borrowing         4,986         (171)           Net cash flows from	Operating cash flow before changes in working capital and provisions	(12,759)	888
Increase in trade and other payables         3,358         652           Decrease in employee benefits         1,767         (788           Cash (used in) / generated from operations         (2,978)         1,875           Interest paid         (757)         (645           Income tax (paid)         (132)         (53           Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         8         7           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,788)           Cash flows from financing activities         (1,064)         (1,788)           Proceeds from issue of ordinary shares         1,806         140           Proceeds from issue of shareholder loan net of costs         —         2,104           Net proceeds from external borrowing         4,986         (171)           Net cash flows from financing activities         6,792         2,073           Ne	(Increase)/decrease in trade and other receivables	(1,240)	549
Decrease in employee benefits         1,767         (788           Cash (used in) / generated from operations         (2,978)         1,875           Interest paid         (757)         (645)           Income tax (paid)         (132)         (53)           Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         68         7           Interest received         68         7           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632)           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,788)           Cash flows from insue of ordinary shares         1,806         140           Proceeds from issue of shareholder loan net of costs         —         2,104           Net proceeds from external borrowing         4,986         (171)           Net cash flows from financing activities         6,792         2,073           Net increase in cash and cash equivalents         1,861         1,466           Cash and cash equiv	Decrease in inventories	5,896	578
Cash (used in) / generated from operations         (2,978)         1,875           Interest paid         (757)         (645)           Income tax (paid)         (132)         (53)           Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         Interest received         68         7           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632)           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,788)           Cash flows from financing activities         1,806         140           Proceeds from issue of shareholder loan net of costs         —         2,104           Net proceeds from external borrowing         4,986         (171)           Net cash flows from financing activities         6,792         2,073           Net increase in cash and cash equivalents         1,861         1,466           Cash and cash equivalents at the beginning of the period         (1,905)         (3,371)           Effect of exchange rate fluctuations on cash held	Increase in trade and other payables	3,358	652
Interest paid         (757)         (645)           Income tax (paid)         (132)         (53)           Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         8         7           Interest received         68         7           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632)           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,788)           Cash flows from financing activities         1,806         140           Proceeds from issue of ordinary shares         1,806         140           Proceeds from issue of shareholder loan net of costs         —         2,104           Net proceeds from external borrowing         4,986         (171)           Net cash flows from financing activities         6,792         2,073           Net increase in cash and cash equivalents         1,861         1,466           Cash and cash equivalents at the beginning of the period         (1,905)         (3,371)	Decrease in employee benefits	1,767	(788)
Income tax (paid)         (132)         (53)           Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         Interest received         68         7           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632)           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,788)           Cash flows from financing activities         1,806         140           Proceeds from issue of ordinary shares         1,806         140           Proceeds from issue of shareholder loan net of costs         —         2,104           Net proceeds from external borrowing         4,986         (171)           Net cash flows from financing activities         6,792         2,073           Net increase in cash and cash equivalents         1,861         1,466           Cash and cash equivalents at the beginning of the period         (1,905)         (3,371)           Effect of exchange rate fluctuations on cash held         (73)         —	Cash (used in) / generated from operations	(2,978)	1,879
Net cash flows from operating activities         (3,867)         1,181           Cash flows from investing activities         68         7           Interest received         68         7           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632)           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,788)           Cash flows from financing activities         1,806         140           Proceeds from issue of ordinary shares         1,806         140           Proceeds from issue of shareholder loan net of costs         —         2,104           Net proceeds from external borrowing         4,986         (171)           Net cash flows from financing activities         6,792         2,073           Net increase in cash and cash equivalents         1,861         1,466           Cash and cash equivalents at the beginning of the period         (1,905)         (3,371)           Effect of exchange rate fluctuations on cash held         (73)         —	Interest paid	(757)	(645)
Cash flows from investing activities         68         7           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632)           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,788)           Cash flows from financing activities         1,806         140           Proceeds from issue of ordinary shares         1,806         140           Proceeds from issue of shareholder loan net of costs         —         2,104           Net proceeds from external borrowing         4,986         (171)           Net cash flows from financing activities         6,792         2,073           Net increase in cash and cash equivalents         1,861         1,466           Cash and cash equivalents at the beginning of the period         (1,905)         (3,371)           Effect of exchange rate fluctuations on cash held         (73)         —	Income tax (paid)	(132)	(53)
Interest received         68         7           Proceeds from sale of property, plant and equipment         380         245           Acquisition of Polish manufacturing company         —         (632)           Purchase of property, plant and equipment         (963)         (1,002)           Development expenditure capitalised         (549)         (406)           Net cash flows from investing activities         (1,064)         (1,788)           Cash flows from financing activities         1,806         140           Proceeds from issue of ordinary shares         1,806         140           Proceeds from external borrowing         4,986         (171)           Net proceeds from external borrowing         4,986         (171)           Net cash flows from financing activities         6,792         2,073           Net increase in cash and cash equivalents         1,861         1,466           Cash and cash equivalents at the beginning of the period         (1,905)         (3,371)           Effect of exchange rate fluctuations on cash held         (73)         —	Net cash flows from operating activities	(3,867)	1,181
Proceeds from sale of property, plant and equipment Acquisition of Polish manufacturing company Purchase of property, plant and equipment Qefa3 (1,002) Development expenditure capitalised (549) (406) Net cash flows from investing activities (1,064) (1,788) Cash flows from financing activities Proceeds from issue of ordinary shares Proceeds from issue of shareholder loan net of costs Proceeds from external borrowing Application of Polish manufacturing company Application of Applicatio	Cash flows from investing activities		
Acquisition of Polish manufacturing company Purchase of property, plant and equipment Qevelopment expenditure capitalised Net cash flows from investing activities Cash flows from financing activities Proceeds from issue of ordinary shares Proceeds from issue of shareholder loan net of costs Proceeds from external borrowing Net proceeds from external borrowing Net cash flows from financing activities Picceeds from external borrowing Application Net proceeds from external borrowing Application Net cash flows from financing activities Recash flows from financing activities Net increase in cash and cash equivalents Application	Interest received	68	7
Purchase of property, plant and equipment (963) (1,002) Development expenditure capitalised (549) (406)  Net cash flows from investing activities (1,064) (1,788)  Cash flows from financing activities  Proceeds from issue of ordinary shares 1,806 140  Proceeds from issue of shareholder loan net of costs — 2,104  Net proceeds from external borrowing 4,986 (171)  Net cash flows from financing activities 6,792 2,073  Net increase in cash and cash equivalents 1,861 1,466  Cash and cash equivalents at the beginning of the period (1,905) (3,371)  Effect of exchange rate fluctuations on cash held (73) —	Proceeds from sale of property, plant and equipment	380	245
Development expenditure capitalised (549) (406)  Net cash flows from investing activities (1,064) (1,788)  Cash flows from financing activities  Proceeds from issue of ordinary shares 1,806 140  Proceeds from issue of shareholder loan net of costs — 2,104  Net proceeds from external borrowing 4,986 (171)  Net cash flows from financing activities 6,792 2,073  Net increase in cash and cash equivalents 1,861 1,466  Cash and cash equivalents at the beginning of the period (1,905) (3,371)  Effect of exchange rate fluctuations on cash held (73) —	Acquisition of Polish manufacturing company	_	(632)
Net cash flows from investing activities  Cash flows from financing activities  Proceeds from issue of ordinary shares  Proceeds from issue of shareholder loan net of costs  Net proceeds from external borrowing  Net cash flows from financing activities  Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  Effect of exchange rate fluctuations on cash held  (1,788)  (1,78)  (1,788)  (1,	Purchase of property, plant and equipment	(963)	(1,002)
Net cash flows from investing activities  Cash flows from financing activities  Proceeds from issue of ordinary shares  Proceeds from issue of shareholder loan net of costs  Net proceeds from external borrowing  Net cash flows from financing activities  Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  Effect of exchange rate fluctuations on cash held  (1,788)  (1,78)  (1,788)  (1,	Development expenditure capitalised	(549)	(406)
Proceeds from issue of ordinary shares  Proceeds from issue of shareholder loan net of costs  Net proceeds from external borrowing  Net cash flows from financing activities  Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  Effect of exchange rate fluctuations on cash held  1,806  1,806  1,707  1,707  1,806  1,707	Net cash flows from investing activities		(1,788)
Proceeds from issue of ordinary shares  Proceeds from issue of shareholder loan net of costs  Net proceeds from external borrowing  Net cash flows from financing activities  Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  Effect of exchange rate fluctuations on cash held  1,806  1,806  1,707  1,707  1,806  1,707	Cash flows from financing activities	<u> </u>	<u></u>
Proceeds from issue of shareholder loan net of costs  — 2,104  Net proceeds from external borrowing  Net cash flows from financing activities  Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  Effect of exchange rate fluctuations on cash held  — 2,104  A,986  (171)  1,861  1,466  (1,905)  (3,371)  — (73)	Proceeds from issue of ordinary shares	1,806	140
Net proceeds from external borrowing4,986(171)Net cash flows from financing activities6,7922,073Net increase in cash and cash equivalents1,8611,466Cash and cash equivalents at the beginning of the period(1,905)(3,371)Effect of exchange rate fluctuations on cash held(73)—	Proceeds from issue of shareholder loan net of costs	· <del>-</del>	2,104
Net cash flows from financing activities6,7922,073Net increase in cash and cash equivalents1,8611,466Cash and cash equivalents at the beginning of the period(1,905)(3,371)Effect of exchange rate fluctuations on cash held(73)—	Net proceeds from external borrowing	4,986	(171)
Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  Effect of exchange rate fluctuations on cash held  1,466  (1,905)  (3,371)	Net cash flows from financing activities	•	2,073
Cash and cash equivalents at the beginning of the period (1,905) (3,371)  Effect of exchange rate fluctuations on cash held (73)		•	1,466
Effect of exchange rate fluctuations on cash held (73)			
	Cash and cash equivalents at the end of the period	(117)	(1,905)

## 1. Segment information

IFRS 8 – "Operating Segments" requires operating segments to be identified on the basis of internal reporting about components of the Group that are regularly reviewed by the chief operating decision maker to allocate resources to the segments and to assess their performance. The chief operating decision maker has been identified as the Executive Directors. The Executive Directors review the Group's internal reporting in order to assess performance and allocate resources.

Following the restructuring undertaken the two business streams of Machine Tools and Precision Engineered Equipment have been aggregated as they are operationally managed and reported internally to the Executive Directors as a single Division. The South African business consisted of the Mechanical Handling and Waste activity and has been classified as a discontinued activity in these accounts. The Executive Directors consider there to be two continuing operating segments being Machine Tools and Precision Engineered Components and Laser Marking.

The executive directors assess the performance of the operating segments based on a measure of operating profit/(loss). This measurement basis excludes the effects of Special Items from the operating segments. Head Office and unallocated represent central functions and costs and include the effects of the Group Final Salary Scheme in the UK.

The following is an analysis of the Group's revenue and results by reportable segment:

	Continuing						Discontinued	
52-weeks ended 31 March			Machine Tools					
2012	USA, UK Australia	Poland	& Precision Engineered Components	Laser Marking	Head Office & unallocated	_	Mechanical Handling & Waste	Total
Segmental analysis of revenue	£000	£000	£000	£000	£000	£000	£000	£000
Revenue from external		1,828						
customers	31,114		32,942	6,451	_	39,393	13,772	53,165
Inter-segment revenue	_	1,903	1,903	200	_	2,103		2,103
Total segment revenue	31,114	3,731	34,845	6,651	_	41,496	13,772	55,268
Less: inter-segment revenue	_	(1,903)	(1,903)	(200)	_	(2,103)	_	(2,103)
Total revenue per statutory accounts	31,114	1,828	32,942	6,451	_	39,393	13,772	53,165
Segmental analysis of operating profit/(loss) before special Items	1,468	(1,432)	36	316	(1,559)	(1,207)	335	(872)
Special Items	(6,435)	(3,048)	(9,483)	(1,372)	(2,024)	(12,879)	-	(12,879)
Group (loss) from operations	(4,967)	(4,480)	(9,447)	(1,056)	(3,583)	(14,086)		
Financial income	50	_	50	_	10,808	10,858	_	10,858
Financial expense	(216)	_	(216)	(2)	(9,719)	(9,937)	_	(9,937)
Loss from write down of 600SA	_	_	_	_	_	_	(1,263)	(1,263)
Profit before tax	(5,133)	(4,480)	(9,613)	(1,058)	(2,494)	(13,165)	(928)	(14,093)
Other segmental information:								
Reportable segment assets	21,034	1,479	22,513	4,056	1,385	27,951	6,300	34,251
Reportable segment liabilities	(15,441)	(1,479)	(16,920)	(3,977)	(1,903)	(22,800)	(4,488)	(27,226)
Non-current assets	3,063	_	3,063	2,310	2,037	7,410	_	7,410
Fixed asset additions	229	410	639	151	1	791	172	963
Depreciation and amortisation	613	197	810	225	28	1,063	86	1,149
Impairment of fixed assets	_	1,158	1,158	_	_	1,158	_	1,158
Impairment of development costs	_	_	_	931	_	931	_	931

# **SEGMENT INFORMATION CONTINUED**

		Continuing						
			Machine					
52-weeks ended 2 April 2011			Tools					
			& Precision		Head Office		Mechanical	
	USA, UK		Engineered	Laser	&	Total	Handling	
	Australia	Poland	Components	Marking	unallocated	continuing	& Waste	Total
	£000	£000	£000	£000	£000	£000	£000	£000
Segmental analysis of revenue								
Revenue from external customers	29,040	386	29,426	7,025	_	36,451	14,113	50,564
Inter-segment revenue		480	480	332	_	812	_	812
Total segment revenue	29,040	866	29,906	7,357	_	37,263	14,113	51,376
Less: inter-segment revenue		(480)	(480)	(332)	_	(812)	_	(812)
Total revenue per statutory accounts	29,040	386	29,426	7,025	_	36,451	14,113	50,564
Segmental analysis of operating profit/(loss) before special Items	1,293	226	1,519	325	(1,588)	256	911	1,167
O	(0.47)		(0.47)		0.400	4.045		4.045
Special Items	(847)	_	(847)	_	2,192	1,345	_	1,345
Group profit from operations	446	226	672	325	604	1,601	911	2,512
Other segmental information:								
Reportable segment assets	28,123	2,151	30,274	4,960	1,365	36,599	6,832	43,431
Reportable segment liabilities	(13,848)	(1,016)	(14,864)	(2,016)	(1,976)	(1,976)	(2,892)	(21,748)
Fixed asset additions	345	936	1,281	410	-	1,691	154	1,845
Depreciation and amortisation	873	38	911	510	30	1,451	56	1,507

%	£000	%
41.0	21,111	41.8
4.6	865	1.7
43.0	15,216	30.1
10.0	3,234	6.4
	(3,975)	(7.9)
98.6	36,451	72.1
1.4	14,113	27.9
100.0	50,564	100.0
	98.6	- (3,975) <b>98.6</b> 36,451 <b>1.4</b> 14,113

Geographical segmental analysis of revenue is shown by origin and destination in the following two tables:

Segmental analysis by origin	2012		2011		
	0003	%	£000	%	
Gross sales revenue:					
UK	16,414	41.0	21,111	41.8	
Other European	1,828	4.6	865	1.7	
North America	17,167	43.0	15,216	30.1	
Australasia	3,984	10.0	3,234	6.4	
Less: Inter-company	-	-	(3,975)	(7.9)	
Continuing Revenue	39,393	98.6	36,451	72.1	
Discontinued -Africa	558	1.4	14,113	27.9	
Total Revenue	39,951	100.0	50,564	100.0	

# 2 Discontinued operations

600SA the Group's South African business was sold on 16 July 2012 to Eqstra Holdings Limited for a total consideration of ZAR (South African Rand) 24.3m which resulted in net proceeds after costs received in the UK of £1.81m. This represented the full activities of the Mechanical Handling and Waste business segment and the results for 52-week period ended 31 March 2012 are included in the post tax loss on discontinued activities in the Group's consolidated income statement. The figures for 2011 also include the discontinued operations in Germany. The results of these discontinued operations are as follows:

	2012 £000			2011 £000
	South Africa	South Africa	Germany	Total
Results of the discontinued operations				
Revenue	13,772	14,113	303	14,416
Expenses	(13,437)	(13,306)	(1,007)	(14,313)
Profit /(loss) before tax from discontinued operations	335	807	(704)	103
Taxation	151	755	_	755
Profit/Loss from operating activities after tax	486	1,562	(704)	858
Loss from sale of discontinued activities	(1,263)	_	_	_
Loss for the period	(777)	1,562	(704)	858
	£000			£000
	South Africa	South Africa	Germany	Total
Cash flows from discontinued operations				
Net cash flow from operating activities	(511)	_	(704)	(704)
Cash flow from investing activities	460	_	_	_
Net cash used /generated from discontinued activities	(51)	_	(704)	(704)

#### **3.SPECIAL ITEMS**

In order for users of the financial statements to better understand the underlying performance of the Group the Board have separately disclosed transactions which by virtue of their size or incidence, are considered to be one off in nature. In addition, they include the charge for share based payments.

Such items include gains and losses on the sale of properties and assets, impairments of assets re FMT-Colchester closure, exceptional costs relating to reorganisation, redundancy and restructuring ,legal disputes and inventory and intangibles impairments.

	2012	2011
	£000	£000
Cost of sales		
Inventory impairments	5,171	201
Plant and equipment impairments	1,158	_
Development expenditure impairments	931	_
Redundancies	252	_
Operating costs		
Redundancies	1,159	242
Refinancing	451	_

Reorganisation and restructuring costs	3,667	655
Share-based payments	90	127
Pension credit	_	(2,570)
Restructuring costs	12,879	(1,345)

Reorganisation and restructuring costs relate to legal disputes and costs incurred both in the UK and Poland with regard to the move of the machine tools manufacturing to Poland. As a result of these manufacturing transfers and trading losses in Poland, inventory levels were reviewed for obsolescence and age and impairments were made to inventories and plant and machinery. Subsequent to the year end the decision was taken to cease manufacturing in Poland.

Within the laser marking business there has been a sales trend towards the most recent technological ranges with the result that the carrying value of the development expenditure and related stock of older generation products has been impaired.

Redundancies relate to the reduction in UK production capacity on the transfer of machine tool manufacturing to Poland and the termination costs related to Head Office and Board changes.

Refinancing costs relate to the costs of the share placing in the early part of the year and the re-banking completed in August 2011.

### **4.FINANCIAL INCOME AND EXPENSE**

	2012	2011
	£000	£000
Interest income	24	34
Expected return on defined benefit pension scheme assets	10,834	10,876
Financial income	10,858	10,910
Bank overdraft and loan interest	(385)	(311)
Shareholder loan interest	(200)	(118)
Other loan interest	(23)	(55)
Other finance charges	_	(31)
Finance charges on finance leases	(61)	(51)
Interest on defined benefit pension scheme obligations	(9,268)	(9,484)
Financial expense	(9,937)	(10,050)

### 5. TAXATION

	2012	2011
	£000	£000
Current tax:		
Corporation tax at 26% (2011: 28%):		
- current period relating to prior period	<del>-</del>	_
Overseas taxation:		
- current period	(74)	(60)
Total current tax charge	(74)	(60)
Deferred taxation:		
- current period	(50)	(213)
– prior period	(783)	(175)
Total deferred taxation charge	(833)	(388)
Taxation charged to the income statement	(907)	(448)

### TAX RECONCILIATION

The tax charge assessed for the period is lower than the standard rate of corporation tax in the UK of 26% (2011: 28%). The differences are explained below:

	2012		2011	
	£000	%	£000	%
(Loss)/profit before tax	(13,165)		2,461	
(Loss)/profit before tax multiplied by the standard rate of corporation tax				
in the UK of 26% (2011 28%)	(3,423)	(26.0)	689	28.0
Effects of:				
- expenses not deductible	120	0.9	475	19.3
<ul> <li>non-taxable income</li> </ul>	_	_	(72)	(2.9)
- overseas tax rates	104	0.8	44	1.8
- deferred tax prior period adjustment	783	5.9	(580)	(23.6)
- unrecognised losses utilised/tax not recognised on losses	3,345	25.4	(219)	(8.9)
- impact of rate change	(22)	(0.2)	111	4.5
Taxation charged/(credited) to the income statement	907	6.9	448	18.2

Following the enactment of legislation in the UK to reduce the corporation tax rate from 26% to 24% from 1 April 2012, the effective tax rate this year includes the impact on the income statement of calculating the UK deferred tax balances at the lower UK corporation tax rate. The impact of this rate change is a £22,000 decrease in the tax charge in the income statement. A further reduction in the UK tax rate to 23% has been enacted on 3 July 2012.

## 6.EARNINGS PER SHARE

The calculation of the basic loss per share of 23.30p (2011: profit of 5.01p) is based on the earnings for the financial period attributable to the Parent Company's shareholders of a loss of £14,849,000 (2011: profit of £2,871,000) and on the weighted average number of shares in issue during the period of 63,717,224 (2011: 57,347,141). At 31 March 2012, there were 2,272,102 (2011: 16,511,898) potentially dilutive shares on option with a weighted average effect of 2,272,102 (2011: 9,863,832) shares. As a loss cannot be diluted the figures for 2012 will remain the same as the basic loss per share for continuing operations is 22.08p (2011: profit of 3.51p) and the basic loss per share for discontinued operations is (1.22)p (2011: profit of 1.50p).

	2012	2011
Weighted average number of shares		
Issued shares at start of period	57,933,679	57,233,679
Effect of shares issued in the year	5,783,545	113,462
Weighted average number of shares at end of period	63,717,224	57,347,141

## 7. ASSETS HELD FOR SALE

	2012	2011
	£000	£000
Properties held for sale	2,793	-
600SA assets held for sale (including property, plant and equipment)	6,300	-
Total assets held for sale	9,093	-

The assets of 600SA, the Group's South African business, are shown as assets held for sale as the business was being actively marketed at the period-end and has subsequently been sold to Eqstra Holdings Limited on 16 July 2012. The liabilities of this business are also disclosed separately in the Consolidated statement of financial position.

The properties held for sale relate to UK land and buildings which were being actively marketed at the period-end.

## **8.CASH AND CASH EQUIVALENTS**

	2012	2011
	£000	£000
Cash at bank	309	952
Short-term deposits	100	100
Cash and cash equivalents per statement of financial position	409	1,052
Bank overdrafts	(526)	(2,957)
Cash and cash equivalents per cash flow statement	(117)	(1,905)

# 9.RECONCILIATION OF NET CASH FLOW TO NET DEBT

	2012	2011
	£000	£000
Increase in cash and cash equivalents	1,861	1,466
Increase in debt and finance leases	(4,988)	(1,933)
Increase in net debt from cash flows	(3,127)	(467)
Net debt at beginning of period	(4,795)	(4,328)
Exchange effects on net funds	(72)	_
Net debt at end of period	(7,994)	(4,795)

## **10.ANALYSIS OF NET DEBT**

	At			At
	<b>2 April</b> 2011	Exchange	Exchange	
		movement	Cash flows	2012
	£000	£000	£000	£000
Cash at bank and in hand	952	(73)	(570)	309
Term deposits (included within cash and cash equivalents on the balance sheet)	100	_	_	100
Overdrafts	(2,957)	_	2,431	(526)
	(1,905)	(73)	1,861	(117)
Debt due within one year	(374)	1	(1,388)	(1,761)
Debt due after one year	_	_	(3,638)	(3,638)
Shareholder loan	(1,957)	_	(95)	(2,052)
Finance leases	(559)	_	133	(426)
Total	(4,795)	(72)	(3,127)	(7,994)

### 11. POST BALANCE SHEET EVENTS

The company raised £1.47m through an institutional placing of new ordinary shares of 1p each at a price of 7.5p per share on 5 September 2012.

On 3 July 2012 the Group announced that it had sold its surplus freehold property at Shepshed for £1.2m. This property has been treated as an asset held for sale in the Group Accounts at 31 March 2012. On the same day the Group announced the sale of its South African operation for a net cash consideration of £1.86m. This activity has been treated as discontinued in the financial statements and its assets and liabilities were included within assets and liabilities held for sale in the Group Accounts at 31 March 2012at fair value less costs to sell.

On 10 August 2012 the Group announced that it was closing its manufacturing subsidiary FMT in Poland. This activity has been included in continuing activities at 31 March 2012 but is expected to be treated as a discontinued activity in the year to March 2013. No material claims against the group are foreseen as a result of this closure.

#### **12.STATUTORY ACCOUNTS**

The Financial Information set out in this Preliminary Announcement does not constitute the Company's Consolidated Financial Statements for the financial years ended 31 March 2012 or 2011, but is derived from those Financial Statements. Statutory Financial Statements for 2011 have been delivered to the Registrar of Companies and those for 2012 will be delivered following the Company's Annual General Meeting. The auditors, KPMG Audit Plc, have reported on those Financial Statements. Their reports were unqualified, did not draw attention to any matters by way of emphasis without qualifying their report and did not contain statements under Section 498(2) or (3) of the Companies Act 2006 in respect of the Financial Statements for 2012 or 2011.