# TOYOTA MOTOR CORPORATION 

Unaudited Condensed Quarterly Consolidated Financial Statements For the period ended
June 30, 2020

Toyota Motor Corporation ("TMC") has replaced Generally Accepted Accounting Standards in the United States ("U.S. GAAP") and adopted International Financial Reporting Standards ("IFRS") for its consolidated financial statements beginning with the first quarter ended June 30, 2020. In addition, consolidated financial statements for the first quarter ended June 30, 2019 and for the fiscal year ended March 31, 2020 are also presented in accordance with IFRS for the purpose of comparative analysis.

## Financial results

Consolidated vehicle unit sales in Japan and overseas decreased by 1,160 thousand units, or $50.0 \%$, to 1,158 thousand units in FY2021 first quarter (the first quarter ended June 30, 2020) compared with FY2020 first quarter (the first quarter ended June 30, 2019) mainly due to a decline of the automotive market affected by the global spread of COVID-19. Vehicle unit sales in Japan decreased by 170 thousand units, or $30.7 \%$, to 385 thousand units in FY2021 first quarter compared with FY2020 first quarter. Overseas vehicle unit sales decreased by 988 thousand units, or $56.1 \%$, to 774 thousand units in FY2021 first quarter compared with FY2020 first quarter.

The results of operations for FY2021 first quarter were as follows:

| Sales revenues | $¥ 4,600.7$ billion | (a decrease of $¥ 3,120.4$ billion or $40.4 \%$ compared with FY2020 first quarter) |
| :---: | :---: | :---: |
| Operating income | $¥ 13.9$ billion | (a decrease of $¥ 726.6$ billion or $98.1 \%$ compared with FY2020 first quarter) |
| Income before income taxes | $¥ 118.2$ billion | (a decrease of $¥ 732.7$ billion or $86.1 \%$ compared with FY2020 first quarter) |
| Net income attributable to Toyota Motor Corporation | $¥ 158.8$ billion | (a decrease of $¥ 460.2$ billion or $74.3 \%$ compared with FY2020 first quarter) |
| The changes in operating income were as follows: |  |  |
| Effects of marketing activities | a decrease of $¥ 810.0$ billion |  |
| Effects of changes in exchange rates | a decrease of $¥ 75.0$ billion |  |
| Cost reduction efforts | an increase of $¥ 10.0$ billion |  |
| Increase or decrease in expenses and expense reduction efforts | an increase of $¥ 75.0$ billion |  |
| Other | an increase of $¥ 73$. | lion |

Segment operating results
(i) Automotive:

Sales revenues for the automotive operations decreased by $¥ 2,978.1$ billion, or $42.8 \%$, to $¥ 3,976.4$ billion in FY2021 first quarter compared with FY2020 first quarter, and operating income decreased by $¥ 704.4$ billion to an operating loss of $¥ 86.5$ billion in FY2021 first quarter compared with FY2020 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales.
(ii) Financial services:

Sales revenues for the financial services operations decreased by $¥ 14.1$ billion, or $2.6 \%$, to $¥ 534.9$ billion in FY2021 first quarter compared with FY2020 first quarter, and operating income decreased by $¥ 17.4$ billion, or $15.9 \%$, to $¥ 92.2$ billion in FY2021 first quarter compared with FY2020 first quarter. The decrease in operating income was mainly due to the increase in expenses related to credit losses and residual value losses in sales finance subsidiaries.
(iii) All other:

Sales revenues for all other businesses decreased by $¥ 163.9$ billion, or $44.3 \%$, to $¥ 206.0$ billion in FY2021 first quarter compared with FY2020 first quarter, and operating income decreased by $¥ 4.9$ billion, or $34.8 \%$, to $¥ 9.3$ billion in FY2021 first quarter compared with FY2020 first quarter.

Geographic information
(i) Japan:

Sales revenues in Japan decreased by $¥ 1,499.3$ billion, or $35.9 \%$, to $¥ 2,675.6$ billion in FY2021 first quarter compared with FY2020 first quarter, and operating income decreased by $¥ 352.5$ billion, or $82.0 \%$, to $¥ 77.4$ billion in FY2021 first quarter compared with FY2020 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales.
(ii) North America:

Sales revenues in North America decreased by $¥ 1,456.8$ billion, or $51.3 \%$, to $¥ 1,381.1$ billion in FY2021 first quarter compared with FY2020 first quarter, and operating income decreased by $¥ 181.2$ billion to an operating loss of $¥ 68.5$ billion in FY2021 first quarter compared with FY2020 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales.
(iii) Europe:

Sales revenues in Europe decreased by $¥ 411.7$ billion, or $46.6 \%$, to $¥ 471.4$ billion in FY2021 first quarter compared with FY2020 first quarter, and operating income decreased by $¥ 60.6$ billion to an operating loss of $¥ 21.9$ billion in FY2021 first quarter compared with FY2020 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales.
(iv) Asia:

Sales revenues in Asia decreased by $¥ 455.4$ billion, or $33.4 \%$, to $¥ 906.5$ billion in FY2021 first quarter compared with FY2020 first quarter, and operating income decreased by $¥ 66.3$ billion, or $60.8 \%$, to $¥ 42.8$ billion in FY2021 first quarter compared with FY2020 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales.
(v) Other (Central and South America, Oceania, Africa and the Middle East):

Sales revenues in other regions decreased by $¥ 272.6$ billion, or $49.2 \%$, to $¥ 281.2$ billion in FY2021 first quarter compared with FY2020 first quarter, and operating income decreased by $¥ 32.8$ billion to an operating loss of $¥ 11.7$ billion in FY2021 first quarter compared with FY2020 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales.

|  | Yen in millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Notes | April 1, 2019 | March 31, 2020 | June 30, 2020 |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents |  | 3,602,805 | 4,098,450 | 6,801,561 |
| Trade accounts and other receivables |  | 2,954,617 | 2,648,360 | 2,224,404 |
| Receivables related to financial services | VII | 6,657,367 | 6,621,604 | 6,111,234 |
| Other financial assets | VII | 2,640,392 | 2,143,602 | 1,960,564 |
| Inventories |  | 2,731,040 | 2,533,892 | 2,449,244 |
| Income tax receivable |  | 84,574 | 237,609 | 245,720 |
| Other current assets |  | 507,654 | 679,804 | 649,933 |
| Total current assets |  | 19,178,450 | 18,963,320 | 20,442,661 |
| Non-current assets |  |  |  |  |
| Investments accounted for using the equity method |  | 3,467,242 | 4,297,564 | 3,732,034 |
| Receivables related to financial services | VII | 10,281,028 | 10,417,797 | 10,782,410 |
| Other financial assets | VII | 7,769,740 | 7,901,517 | 8,272,165 |
| Property, plant and equipment |  |  |  |  |
| Land |  | 1,359,271 | 1,318,964 | 1,351,333 |
| Buildings |  | 4,833,278 | 4,741,451 | 4,823,223 |
| Machinery and equipment |  | 11,956,773 | 11,979,449 | 12,131,439 |
| Vehicles and equipment on operating leases |  | 6,139,163 | 5,928,833 | 5,891,892 |
| Construction in progress |  | 656,067 | 517,460 | 580,098 |
| Total property, plant and equipment, at cost |  | 24,944,551 | 24,486,156 | 24,777,985 |
| Less - Accumulated depreciation and impairment losses |  | $(14,260,446)$ | $(13,952,141)$ | $(14,100,279)$ |
| Total property, plant and equipment, net |  | 10,684,105 | 10,534,016 | 10,677,706 |
| Right of use assets |  | 396,830 | 337,335 | 387,710 |
| Intangible assets |  | 908,737 | 1,000,257 | 1,059,140 |
| Deferred tax assets |  | 446,383 | 326,364 | 335,357 |
| Other non-current assets |  | 283,889 | 194,192 | 227,354 |
| Total non-current assets |  | 34,237,955 | 35,009,043 | 35,473,876 |
| Total assets |  | 53,416,405 | 53,972,363 | 55,916,537 |

The accompanying notes are an integral part of these condensed quarterly consolidated financial statements

## TOYOTA MOTOR CORPORATION <br> Unaudited Condensed Quarterly Consolidated Statement of Financial Position

|  | Yen in millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Notes | April 1, 2019 | March 31, 2020 | June 30, 2020 |
| Liabilities |  |  |  |  |
| Current liabilities |  |  |  |  |
| Trade accounts and other payables |  | 3,856,133 | 3,498,029 | 2,731,625 |
| Short-term and current portion of long-term debt | VII | 9,701,813 | 9,906,755 | 11,448,283 |
| Accrued expenses | XI | 1,350,252 | 1,256,794 | 1,285,316 |
| Other financial liabilities | VII | 475,302 | 538,740 | 674,197 |
| Income taxes payable |  | 321,316 | 212,276 | 169,785 |
| Liabilities for quality assurance |  | 1,769,514 | 1,552,970 | 1,490,291 |
| Other current liabilities |  | 1,008,032 | 1,176,645 | 1,107,723 |
| Total current liabilities |  | 18,482,362 | 18,142,209 | 18,907,220 |
| Non-current liabilities |  |  |  |  |
| Long-term debt | VII | 11,342,315 | 11,434,219 | 12,564,205 |
| Other financial liabilities | VII | 189,957 | 360,588 | 416,320 |
| Retirement benefit liabilities |  | 1,002,710 | 1,022,161 | 1,045,717 |
| Deferred tax liabilities |  | 1,227,292 | 1,198,005 | 1,046,023 |
| Other non-current liabilities |  | 516,560 | 476,169 | 429,385 |
| Total non-current liabilities |  | 14,278,833 | 14,491,142 | 15,501,650 |
| Total liabilities |  | 32,761,195 | 32,633,351 | 34,408,870 |
| Shareholders' equity |  |  |  |  |
| Common stock |  | 397,050 | 397,050 | 397,050 |
| Additional paid-in capital |  | 487,162 | 489,334 | 504,527 |
| Retained earnings |  | 20,613,776 | 22,234,061 | 22,073,722 |
| Other components of equity |  | 1,016,035 | 585,549 | 640,208 |
| Treasury stock |  | $(2,606,925)$ | $(3,087,106)$ | $(2,901,577)$ |
| Total Toyota Motor Corporation shareholders' equity |  | 19,907,100 | 20,618,888 | 20,713,930 |
| Non-controlling interests |  | 748,110 | 720,124 | 793,737 |
| Total shareholders' equity |  | 20,655,210 | 21,339,012 | 21,507,667 |
| Total liabilities and shareholders' equity |  | 53,416,405 | 53,972,363 | 55,916,537 |

## TOYOTA MOTOR CORPORATION

Unaudited Condensed Quarterly Consolidated Statement of Income and
Unaudited Condensed Quarterly Consolidated Statement of Comprehensive Income

## Condensed Quarterly Consolidated Statement of Income

|  | Yen in millions |  |  |
| :---: | :---: | :---: | :---: |
|  | Notes | For the first quarter ended June 30, 2019 | For the first quarter ended June 30, 2020 |
| Sales revenues |  |  |  |
| Sales of products | IX | 7,177,564 | 4,069,855 |
| Financial services | IX | 543,709 | 530,941 |
| Total sales revenues | IX | 7,721,273 | 4,600,796 |
| Costs and expenses |  |  |  |
| Cost of products sold |  | 5,927,739 | 3,726,300 |
| Cost of financial services |  | 341,406 | 325,068 |
| Selling, general and administrative |  | 711,517 | 535,508 |
| Total costs and expenses |  | 6,980,662 | 4,586,876 |
| Operating income |  | 740,611 | 13,920 |
| Share of profit (loss) of investments accounted for using the equity method |  | 104,744 | $(12,572)$ |
| Other finance income |  | 77,551 | 114,789 |
| Other finance costs |  | $(9,842)$ | $(10,012)$ |
| Foreign exchange gain (loss), net |  | $(63,060)$ | 8,510 |
| Other income (loss), net |  | 980 | 3,599 |
| Income before income taxes |  | 850,985 | 118,233 |
| Income tax expense |  | 219,603 | $(31,214)$ |
| Net income |  | 631,382 | 149,448 |
| Net income attributable to |  |  |  |
| Toyota Motor Corporation |  | 619,131 | 158,843 |
| Non-controlling interests |  | 12,252 | $(9,396)$ |
| Net income |  | 631,382 | 149,448 |

Earnings per share attributable to Toyota Motor Corporation Basic

Diluted

$X$|  |  |
| :---: | :---: |
| $X$ | 218.62 |
|  | 216.19 |
|  |  |

The accompanying notes are an integral part of these condensed quarterly consolidated financial statements

## TOYOTA MOTOR CORPORATION <br> Unaudited Condensed Quarterly Consolidated Statement of Income and Unaudited Condensed Quarterly Consolidated Statement of Comprehensive Income

## Condensed Quarterly Consolidated Statement of Comprehensive Income

|  | Yen in millions |  |  |
| :---: | :---: | :---: | :---: |
|  | Notes | For the first quarter ended June 30, 2019 | For the first quarter ended June 30, 2020 |
| Net income |  | 631,382 | 149,448 |
| Other comprehensive income, net of tax |  |  |  |
| Items that will not be reclassified to profit (loss) |  |  |  |
| Net changes in revaluation of financial assets measured at fair value through other comprehensive income |  | 62,717 | 144,082 |
| Remeasurements of defined benefit plans |  | $(4,752)$ | $(1,578)$ |
| Share of other comprehensive income of equity method investees |  | 45,014 | $(86,421)$ |
| Total of items that will not be reclassified to profit (loss) |  | 102,979 | 56,084 |
| Items that may be reclassified subsequently to profit (loss) |  |  |  |
| Exchange differences on translating foreign operations |  | $(171,155)$ | 65,319 |
| Net changes in revaluation of financial assets measured at fair value through other comprehensive income |  | 39,888 | 4,014 |
| Share of other comprehensive income of equity method investees |  | $(11,099)$ | $(41,707)$ |
| Total of items that may be reclassified subsequently to profit (loss) |  | $(142,366)$ | 27,626 |
| Total other comprehensive income, net of tax |  | $(39,386)$ | 83,709 |
| Comprehensive income |  | 591,996 | 233,157 |
| Comprehensive income for the period attributable to |  |  |  |
| Toyota Motor Corporation |  | 582,549 | 226,258 |
| Non-controlling interests |  | 9,447 | 6,899 |
| Comprehensive income |  | 591,996 | 233,157 |

## TOYOTA MOTOR CORPORATION

Unaudited Condensed Quarterly Consolidated Statement of Changes in Equity

For the first quarter ended June 30, 2019

|  | Yen in millions |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notes | $\begin{aligned} & \text { Common } \\ & \text { stock } \end{aligned}$ | Additional paid-in capital | Retained earnings | Other components of equity | Treasury stock | Toyota Motor Corporation shareholders' equity | Noncontrolling interests | Total shareholders' equity |
| Balances at April 1, 2019 |  | 397,050 | 487,162 | 20,613,776 | 1,016,035 | $(2,606,925)$ | 19,907,100 | 748,110 | 20,655,210 |
| Comprehensive income |  |  |  |  |  |  |  |  |  |
| Net income |  | - | - | 619,131 | - | - | 619,131 | 12,252 | 631,382 |
| Other comprehensive income, net of tax |  | - | - | - | $(36,582)$ | - | $(36,582)$ | $(2,804)$ | $(39,386)$ |
| Total comprehensive income |  | - | - | 619,131 | $(36,582)$ | - | 582,549 | 9,447 | 591,996 |
| Transactions with owners and other |  |  |  |  |  |  |  |  |  |
| Dividends paid | VIII | - | - | $(339,893)$ | - | - | $(339,893)$ | $(23,881)$ | $(363,774)$ |
| Repurchase of treasury stock |  | - | - | - | - | $(54,308)$ | $(54,308)$ | - | $(54,308)$ |
| Equity transactions and other |  | - | 914 | - | - | - | 914 | $(2,703)$ | $(1,789)$ |
| Total transactions with owners and other |  | - | 914 | $(339,893)$ | - | $(54,308)$ | $(393,287)$ | $(26,584)$ | $(419,871)$ |
| Reclassification to retained earnings |  | - | - | $(2,670)$ | 2,670 | - | - | - | - |
| Balances at June 30, 2019 |  | 397,050 | 488,077 | 20,890,344 | 982,123 | $(2,661,233)$ | 20,096,362 | 730,973 | 20,827,336 |

For the first quarter ended June 30, 2020

|  | Yen in millions |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notes | $\begin{aligned} & \text { Common } \\ & \text { stock } \end{aligned}$ | Additional paid-in capital | Retained earnings | Other components of equity | Treasury stock | Toyota Motor Corporation shareholders' equity | Noncontrolling interests | Total shareholders' equity |
| Balances at April 1, 2020 |  | 397,050 | 489,334 | 22,234,061 | 585,549 | $(3,087,106)$ | 20,618,888 | 720,124 | 21,339,012 |
| Comprehensive income |  |  |  |  |  |  |  |  |  |
| Net income |  | - | - | 158,843 | - | - | 158,843 | $(9,396)$ | 149,448 |
| Other comprehensive income, net of tax |  | - | - | - | 67,415 | - | 67,415 | 16,295 | 83,709 |
| Total comprehensive income |  | - | - | 158,843 | 67,415 | - | 226,258 | 6,899 | 233,157 |
| Transactions with owners and other |  |  |  |  |  |  |  |  |  |
| Dividends paid | VIII | - | - | $(331,938)$ | - | - | $(331,938)$ | $(17,932)$ | $(349,870)$ |
| Repurchase of treasury stock |  | - | - | - | - | (13) | (13) | - | (13) |
| Reissuance of treasury stock |  | - | 15,031 | - | - | 185,542 | 200,573 | - | 200,573 |
| Change in scope of consolidation |  | - | - | - | - | - | - | 67,331 | 67,331 |
| Equity transactions and other |  | - | 163 | - | - | - | 163 | 17,316 | 17,478 |
| Total transactions with owners and other |  | - | 15,193 | $(331,938)$ | - | 185,529 | $(131,216)$ | 66,715 | $(64,501)$ |
| Reclassification to retained earnings |  | - | - | 12,756 | $(12,756)$ | - | - | - | - |
| Balances at June 30, 2020 |  | 397,050 | 504,527 | 22,073,722 | 640,208 | $(2,901,577)$ | 20,713,930 | 793,737 | 21,507,667 |

The accompanying notes are an integral part of these condensed quarterly consolidated financial statements

## TOYOTA MOTOR CORPORATION

Unaudited Condensed Quarterly Consolidated Statement of Cash Flows

|  | Yen in millions |  |  |
| :---: | :---: | :---: | :---: |
|  | Notes | For the first quarter ended June 30, 2019 | For the first quarter ended June 30, 2020 |
| Cash flows from operating activities |  |  |  |
| Net income |  | 631,382 | 149,448 |
| Depreciation and amortization |  | 395,997 | 398,044 |
| Interest income and interest costs related to financial services, net |  | $(45,419)$ | $(47,617)$ |
| Share of profit (loss) of investments accounted for using the equity method |  | $(104,744)$ | 12,572 |
| Income tax expense |  | 219,603 | $(31,214)$ |
| Changes in operating assets and liabilities, and other |  | $(454,266)$ | 134,000 |
| Interest received |  | 196,995 | 173,382 |
| Dividends received |  | 207,012 | 190,101 |
| Interest paid |  | $(82,860)$ | $(101,457)$ |
| Income taxes paid, net of refund |  | $(312,802)$ | $(204,007)$ |
| Net cash provided by (used in) operating activities |  | 650,897 | 673,252 |
| Cash flows from investing activities |  |  |  |
| Additions to fixed assets excluding equipment leased to others |  | $(381,612)$ | $(358,358)$ |
| Additions to equipment leased to others |  | $(596,156)$ | $(386,686)$ |
| Proceeds from sales of fixed assets excluding equipment leased to others |  | 6,815 | 12,650 |
| Proceeds from sales of equipment leased to others |  | 366,021 | 265,751 |
| Additions to intangible assets |  | $(53,654)$ | $(74,804)$ |
| Additions to financial assets |  | $(292,597)$ | $(592,187)$ |
| Proceeds from sales of financial assets and upon maturity of financial assets |  | 885,676 | 593,473 |
| Other, net |  | $(345,314)$ | 202,544 |
| Net cash provided by (used in) investing activities |  | $(410,820)$ | $(337,617)$ |
| Cash flows from financing activities |  |  |  |
| Increase (decrease) in short-term debt |  | 102,762 | $(213,223)$ |
| Proceeds from long-term debt |  | 1,569,856 | 3,982,675 |
| Payments of long-term debt |  | $(1,197,075)$ | $(1,284,411)$ |
| Dividends paid to Toyota Motor Corporation common shareholders | VIII | $(339,893)$ | $(331,938)$ |
| Dividends paid to non-controlling interests |  | $(23,881)$ | $(17,932)$ |
| Reissuance (repurchase) of treasury stock |  | $(54,308)$ | 199,986 |
| Net cash provided by (used in) financing activities |  | 57,463 | 2,335,157 |
| Effect of exchange rate changes on cash and cash equivalents |  | $(60,337)$ | 32,319 |
| Net increase (decrease) in cash and cash equivalents |  | 237,203 | 2,703,111 |
| Cash and cash equivalents at beginning of period |  | 3,602,805 | 4,098,450 |
| Cash and cash equivalents at end of period |  | 3,840,008 | 6,801,561 |

## TOYOTA MOTOR CORPORATION

Notes to Unaudited Condensed Quarterly Consolidated Financial Statements

## I. Reporting entity

TMC is a limited liability, joint-stock company located in Japan, and TMC's principal executive offices are registered in Toyota City, Aichi Prefecture. The consolidated financial statements of the group consist of TMC, its consolidated subsidiaries (collectively, "Toyota") and their interests in associates and joint ventures.

Toyota and its associates are primarily engaged in the design, manufacture, and sale of sedans, minivans, compact cars, sport-utility vehicles, trucks and related parts and accessories throughout the world. In addition, Toyota and its associates provide financing, vehicle leasing and certain other financial services primarily to its dealers and their customers to support the sales of vehicles and other products manufactured by Toyota and its associates.

## II. Basis of preparation

## 1.Compliance with international financial reporting standards

Toyota's condensed quarterly consolidated financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting".

This is TMC's first condensed quarterly consolidated financial statement in compliance with IFRS, and the date of the transition to IFRS ("Transition Date") was April 1, 2019. In the transition to IFRS, TMC has adopted IFRS 1 "First-time Adoption of International Financial Reporting Standards" ("IFRS 1"). The effect of the transition to IFRS on Toyota's financial position, results of operations and cash flows are presented in "XII. First-time adoption".

The condensed quarterly consolidated financial statements were approved on August 6, 2020 by the Board of Directors.

## 2.Basis of measurement

Toyota's condensed quarterly consolidated financial statements have been prepared on a historical cost basis, except for certain financial assets and liabilities measured at fair value and assets and liabilities associated with defined benefit plans indicated in "III. Significant accounting policies".

## 3.Functional currency and presentation currency

The condensed quarterly consolidated financial statements are presented in Japanese yen, which is the functional currency of TMC. All financial information presented in Japanese yen has been rounded to the nearest million Japanese yen, except when otherwise indicated. Amounts may not sum to totals due to rounding.

## III. Significant accounting policies

## 1.Basis of consolidation

(1) Subsidiaries

The condensed quarterly consolidated financial statements include the accounts of TMC, its subsidiaries that are controlled by TMC, and those structured entities that are controlled by Toyota. Toyota controls an entity when Toyota is exposed or has rights to variable returns from involvement with the entity, and has the ability to affect those returns by using its power over the entity.

The financial statements of subsidiaries have been adjusted in order to ensure consistency with the accounting policies adopted by Toyota as necessary. All significant intercompany balances and transactions as well as the unrealized profit have been eliminated in consolidation.

Changes in a subsidiary's ownership interests that do not result in a loss of control are accounted for as equity transactions. When control over a subsidiary is lost, any gain or loss on the disposal of the interest sold is recognized in profit or loss.
(2) Associates and joint ventures

Associates are entities over which Toyota has a significant influence over the decisions on financial and operating policies, but does not have control or joint control.

Joint ventures are entities over which two or more parties including Toyota have joint control, based on a contractual arrangement, and financial and business decisions about the relevant activities of which require unanimous consent of the parties that have joint control.

Investments in associates and joint ventures are accounted for using the equity method. The financial statements of associates and joint ventures have been adjusted in order to ensure consistency with the accounting policies adopted by Toyota as necessary.

When the use of the equity method is discontinued from the date when the investees are determined to be no longer associates or joint ventures, any gain or loss on such disposal of the investment is recognized in profit or loss.

## 2.Foreign currency translation

(1) Foreign currency transactions

Foreign currency transactions are translated into the respective functional currencies of Toyota at the exchange rates prevailing when such transactions occur. All foreign currency receivables and payables are translated into the respective functional currencies at the applicable exchange rates at the end of the reporting period. Non-monetary assets and liabilities in foreign currencies that are measured at fair value are translated into the functional currency using the exchange rate on the date when the fair value was measured. Gains or losses on exchange differences arising from settlement of foreign currency receivables and payables or on their translations at the end of the reporting date are recognized in profit or loss. Furthermore, exchange differences arising from financial assets measured at fair value through other comprehensive income is recognized as other comprehensive income.

## (2) Foreign operations

All assets and liabilities of foreign subsidiaries, associates and joint ventures (collectively, "foreign operations") that use a functional currency other than Japanese yen are translated into Japanese yen at the exchange rates at the end of the reporting period. All revenues and expenses of foreign operations are translated into Japanese yen at the average exchange rate for the period unless the exchange rate fluctuates widely. Exchange differences arising from such translations are recognized in other comprehensive income and accumulated in other components of equity in the condensed quarterly consolidated statement of financial position. When a foreign operation is disposed of, and control, significant influence or joint control over the foreign operation is lost, the cumulative amount of exchange differences relating to the foreign operation is reclassified from equity to profit or loss.

## 3. Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, demand deposits, and short-term investments that are readily convertible to cash and are subject to insignificant risk of changes in value with three months or less maturities from the acquisition date.

## 4.Financial instruments

(1) Financial assets
(i) Initial recognition and measurement

Toyota initially recognizes financial assets when it becomes a party to a contract and except for derivatives, classifies financial assets into "financial assets measured at amortized cost", "debt and equity financial assets measured at fair value through other comprehensive income" or "financial assets measured at fair value through profit or loss". The sale or purchase of financial assets that occurred in the normal course of business are recognized and derecognized at the trade date.

Financial assets classified as being measured at fair value through profit or loss are measured at fair value, but other financial assets are initially recognized and measured at fair value adding transaction costs directly attributable to acquisition. Trade receivables that do not contain significant financial elements are measured at the transaction price.

## TOYOTA MOTOR CORPORATION

Notes to Unaudited Condensed Quarterly Consolidated Financial Statements
(a) Financial assets measured at amortized cost

Toyota classifies a financial asset as measured at amortized cost if both of the following conditions are met:

The asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
(b) Debt financial assets measured at fair value through other comprehensive income

Debt financial assets are measured at fair value through other comprehensive income only if it meets both of the following conditions:

The asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and

The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
(c) Equity financial assets measured at fair value through other comprehensive income

For equity financial assets such as shares held mainly for the purpose of maintaining or enhancing business relationships with investees are irrevocably designated at initial recognition, as financial assets measured at fair value through other comprehensive income.
(d) Financial assets measured at fair value through profit or loss

Financial assets other than (a) to (c) are classified as financial assets measured at fair value through profit or loss.
(ii) Subsequent measurement

After initial recognition, financial assets are measured based on the following classification.
(a) Financial assets measured at amortized cost

Financial assets measured at amortized cost are measured at amortized cost using the effective interest method.
(b) Debt financial assets measured at fair value through other comprehensive income

Subsequent changes in fair value of the financial assets are recognized as other comprehensive income. Impairment gains or losses, interest income and foreign exchange gains and losses are recognized in profit or loss. When the financial assets are derecognized, the cumulative gain or loss recognized in other comprehensive income is reclassified from other components of equity to profit or loss.
(c) Equity financial assets measured at fair value through other comprehensive income

Subsequent changes in fair value of the financial assets are recognized as other comprehensive income. When the financial assets are derecognized, the cumulative gain or loss recognized through other comprehensive income is reclassified from other components of equity to retained earnings. Dividends from equity financial assets are recognized in profit or loss.
(d) Financial assets measured at fair value through profit or loss

Subsequent changes in the fair value of the financial assets are recognized in profit or loss.
(iii) Impairment of financial assets

An allowance for credit losses is provided for expected credit losses on financial assets that are measured at amortized cost as well as debt financial assets measured at fair value through other comprehensive income. An allowance for credit losses is also provided for expected credit losses on loan commitments or financial guarantee agreements that are off-balance sheet credit exposures.

At the end of the reporting period, Toyota assesses whether the credit risk on financial assets have significantly increased since initial recognition. At the end of the reporting period, if Toyota identifies a significant increase in credit risk, allowances for credit losses are measured as being equal to the amount of expected credit losses that would result from default events that are possible over the expected life of a financial asset. At the end of the reporting period, if the credit risk for a financial instrument has not increased significantly since its initial recognition, allowances for credit losses are measured as being equal to the amount of the expected credit losses caused by default events that may occur within 12 months from the end of the reporting period.

For accounts receivable that are included in "Trade accounts and other receivables" and finance lease receivables, the allowance for credit losses is continuously measured at amounts equal to expected credit losses over the expected life of financial assets.

The amount of expected credit losses is measured as the present value of all cash short falls resulting from the difference between the cash flows due to Toyota in accordance with the contract and cash flows that Toyota expects to receive, and such amount is recognized in profit or loss. A reversal of the allowance for credit losses resulting from a reduction in the amount of expected credit losses is recognized in profit or loss.

If there is objective evidence of impairment such as significant financial difficulty of a borrower, or a default or delinquency by a borrower, interest income is measured applying the effective interest method to the net carrying amount of the financial asset (after deducting the allowance for credit loss). Financial assets are written off either partially or fully when there is no reasonable expectation of recovering a financial asset in its entirely or a portion thereof.
(iv) Derecognition of financial assets

Toyota derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or when Toyota transfers the contractual right to receive cash flows from financial assets in transactions in which substantially all the risks and rewards of ownership of the asset are transferred to another entity. Even if Toyota transfers a financial asset, it neither transfers nor holds substantially all the risks and rewards of ownership of such transferred financial asset. Further, in cases where Toyota continues to control such a transferred financial asset, Toyota recognizes the retained interest on such financial asset and the relevant liabilities that might possibly be paid in association therewith.
(2) Financial liabilities
(i) Initial recognition and measurement

Toyota initially measures financial liabilities other than derivatives at fair value less transaction costs directly attributable to the issuance of financial liabilities.
(ii) Subsequent measurement

Toyota subsequently measures financial liabilities at amortized cost using the effective interest method. Amortization under the effective interest method and gain or losses on derecognition are recognized as finance income or costs and recognized in profit or loss.

## (iii) Derecognition of financial liabilities

Toyota derecognizes financial liabilities when the financial liabilities expire, that is, when the liability identified in the contract expires due to performance, discharges, cancels, or expires.

## (3) Derivative financial instruments

Toyota employs derivative financial instruments, including forward foreign exchange contracts, foreign currency options, interest rate swaps, interest rate currency swap agreements and interest rate options, to manage its exposure to fluctuations in interest rates and foreign currency exchange rates. All derivative transactions are measured at fair value as assets or liabilities.

Toyota does not use derivative financial instruments for speculative or trading purposes.

## 5.Finance receivables

Finance receivables recorded on Toyota's condensed quarterly consolidated statement of financial position are net of any unearned financial income and deferred origination costs and the allowance for credit losses. Deferred origination costs are amortized so as to approximate a level rate of return over the term of the related contracts.

The determination of finance receivable portfolios is based primarily on the qualitative consideration of the nature of Toyota's business operations and finance receivables. The three portfolios within finance receivables are as follows:

## (1) Retail receivables portfolio

The retail receivables portfolio consists of retail installment sales contracts acquired mainly from dealers ("auto loans") including credit card loans. These contracts acquired must first meet specified credit standards. Thereafter, Toyota retains responsibility for contract collection and administration.

The contract periods of auto loans primarily range from 2 to 7 years. Toyota acquires security interests in the vehicles financed and has the right to repossess vehicles if customers fail to meet their contractual obligations. Almost all auto loans are non-recourse, which relieves the dealers from financial responsibility in the event of repossession.

Toyota manages the retail receivables portfolio as one portfolio based on common risk characteristics associated with the underlying finance receivables, the similarity of the credit risks, and the quantitative materiality.
(2) Finance lease receivables portfolio

Toyota acquires new vehicle lease contracts originated primarily through dealers. The contract periods of these primarily range from 2 to 5 years. Lease contracts acquired must first meet specified credit standards after which Toyota assumes ownership of the leased vehicle. Toyota is responsible for contract collection and administration during the lease period.

Toyota is generally permitted to take possession of the vehicle upon a default by the lessee. The residual value is estimated at the time the vehicle is first leased. Vehicles returned to Toyota at the end of their leases are sold by auction.

Toyota manages the finance lease receivables portfolio as one portfolio based on common risk characteristics associated with the underlying finance receivables and the similarity of the credit risks.
(3) Wholesale and other dealer loan receivables portfolio

Toyota provides wholesale financing to qualified dealers to finance inventories. Toyota acquires security interests in vehicles financed at wholesale. In cases where additional security interests would be required, Toyota takes dealership assets or personal assets, or both, as additional security. If a dealer defaults, Toyota has the right to liquidate any assets acquired.

Toyota also makes term loans to dealers for business acquisitions, facilities refurbishment, real estate purchases and working capital requirements. These loans are typically secured with liens on real estate, other dealership assets and/or personal assets of the dealers.

Toyota manages the wholesale and other dealer loan receivables portfolio as one portfolio based on the risk characteristics associated with the underlying finance receivables.

## 6.Allowance for credit losses on finance receivables

The allowance for credit losses on finance receivables is measured at the portfolio level, based on a systematic, ongoing review and evaluation performed as part of the credit risk evaluation process, historical loss experience, the size and composition of the portfolios, current economic events and conditions, the estimated fair value and adequacy of collateral, forward-looking information including movements of the world economy and other pertinent factors. Furthermore, portfolios are grouped based on similarities of risk characteristics, such as product and collateral classes, when calculating expected credit losses in the aggregate.

## (1) Retail receivables portfolio

With respect to retail receivables, Toyota reviews whether the credit risk on finance receivables has increased significantly. To evaluate the risk, Toyota uses the changes for the possibility of a credit loss occurring or days in arrears as an index. Toyota assesses the significant increases in credit risk when contractual payments are more than 30 days past due. When the credit risk on finance receivables has not increased significantly since initial recognition, Toyota measures the loss allowance for that finance receivables at an amount equal to 12-month expected credit losses at the reporting date.

Meanwhile, Toyota measures the loss allowance for finance receivables at an amount equal to the lifetime expected credit losses if the credit risk on that finance receivables has increased significantly since initial recognition at the reporting date. Toyota calculates the loss allowance for finance receivables at an amount equal to the lifetime expected credit losses by considering historical credit loss experience and future collectability, when there is evidence that finance receivables is credit-impaired such as a significant deterioration in the financial condition of the debtor, or breach of contract due to default or delayed contractual payments.

In calculating expected credit losses, Toyota uses the probability of a default and the loss rate in the event of a default based on past experience and then reflects its forecasts of current and future economic conditions.

Suspension of payment over a certain period of time and or situations which contractual obligations are not being met are considered as being in default in accordance with internal management rules.
(2) Finance lease receivables portfolio

With respect to the finance lease receivables portfolio, Toyota always measures loss allowance at an amount equal to lifetime expected credit losses. Suspension of payment over a certain period of time and/or situations which contractual obligations are not being met are considered as being in default in accordance with internal management rules.
(3) Wholesale and other dealer loan receivables portfolio

With respect to the wholesale and other dealer loan receivables portfolio, receivables are sorted primarily by credit qualities based on internal risk assessments. Toyota reviews the change of the segment as an index whether the credit risk on finance receivables has increased significantly since initial recognition to assess these receivables for credit risk. Toyota assesses the significant increases in credit risk when contractual payments are more than 30 days past due. If the credit risk on finance receivables has not increased significantly since initial recognition, Toyota measures the loss allowance for that finance receivables at an amount equal to 12 -month expected credit losses at the reporting date.

Meanwhile, Toyota measures the loss allowance for finance receivables at an amount equal to the lifetime expected credit losses if the credit risk on that finance receivables has increased significantly since initial recognition at the reporting date. Toyota calculates the loss allowance for finance receivables at an amount equal to the lifetime expected credit losses by considering historical credit loss experience and future collectability, when there is evidence that finance receivables are credit-impaired such as a debtor's worsened financial conditions, breach of contract due to default or delayed contractual payments.

In calculating expected credit losses, Toyota uses the probability of a default and the loss rate in the event of a default based on past experience and then reflects its forecasts of current and future economic conditions.

Suspension of payment over a certain period of time and/or situations where contractual obligations are not being met are considered as defaults in accordance with internal management rules.

## 7.Inventories

Inventories are valued at cost, not in excess of net realizable value. Net realizable value is the estimated selling price in the ordinary course of business less the estimated original cost and estimated selling expense to product completion. The cost of inventories includes purchase costs, conversion costs and other costs incurred in bringing the inventories to their present location and condition. The cost is determined principally by using the weighted-average method.

## 8.Property, plant and equipment

Property, plant and equipment is measured based on the cost model and carried at its cost less accumulated depreciation and impairment losses. Expenditures relating to major renewals and improvements are capitalized; minor replacements, maintenance and repairs are charged to current operations as incurred. Depreciation of property, plant and equipment, except for land that is not subject to depreciation, is calculated on the straight-line method over the estimated useful life of the respective assets according to general class, type of structure and use. The estimated useful lives range from 2 to 65 years for buildings and from 2 to 20 years for machinery and equipment.

The depreciation method, useful lives and residual values of property, plant and equipment are reviewed annually at each fiscal year end, and adopted prospectively, if applicable.

Vehicles and equipment on operating leases to third parties are originated by dealers and acquired by certain consolidated subsidiaries. Such subsidiaries are also the lessors of certain property that they acquire directly. Vehicles and equipment on operating leases are depreciated on a straight-line method over the lease term, generally from 2 to 5 years, to the estimated residual value. Incremental direct costs incurred in connection with the acquisition of lease contracts are capitalized and amortized on a straight-line method over the lease term.

## 9.Intangible assets

Intangible assets are measured based on the cost model and carried at their cost less accumulated amortization and impairment losses.

The estimated useful lives and the amortization method of intangible assets are reviewed annually at each fiscal year end, and adopted prospectively, if appropriate.
(1) Capitalized development cost

Development expenditure for a product is capitalized only when there is a technical and commercial feasibility of completing the development, Toyota has the intention, ability and sufficient resources to use the outcome of the development, it is probable that the outcome will generate a future economic benefit, and the cost can be measured reliably.

Capitalized development cost is amortized using the straight-line method over the expected product life cycle of the developed product ranging mainly from 5 to 10 years.
(2) Other intangible assets

Other intangible assets mainly consist of software for internal use and amortized using the straight-line method over their estimated useful lives, mainly 5 years. Goodwill is not material to Toyota's condensed quarterly consolidated statement of financial position.

## 10.Impairment of non-financial assets

At the end of the reporting period, the carrying amount of non-financial assets other than inventories and deferred tax assets are assessed to determine whether or not there is any indication of impairment. If there is such an indication, the recoverable amount of such an asset or a cash-generating unit is estimated. An impairment loss would be recognized when the carrying amount of an asset or a cash-generating unit exceeds the estimated discounted cash flows expected to result from the use of the assets and its eventual disposition. The amount of the impairment loss to be recorded is calculated by the excess of the carrying amount of the assets over its recoverable amount.

## 11.Leases

At the inception of a contract, Toyota assesses whether the contract is, or contains, a lease.

## (1) Lessee

Toyota recognizes a right of use asset and a lease liability at the lease commencement date. The cost of the right of use asset is measured at the amount of the initial measurement of the lease liability by adjusting any lease payments made or before the commencement date. Lease liability is initially measured at the present value of the lease payments that are not paid as of the commencement date.

After the commencement date, Toyota applies a cost model and subsequently depreciates the right of use asset using a straight-line method from the commencement date to the earlier of the end of the useful life of the right of use asset or the end of the lease term. Lease liability is measured at amortized cost using the effective interest method. In the condensed quarterly consolidated statement of financial position, lease liability is included in short-term and long-term debt. Interest on the lease liability in each period during the lease term is the amount that produces a constant periodic rate of interest on the remaining balance of the lease liability and recognized in profit or loss over the lease term.

Many lease contracts relating to land and buildings entered into by Toyota include extension options that can be exercisable by Toyota as lessee for various purposes, such as to ensure business flexibility. Toyota assesses whether it is reasonably certain to exercise an extension option, and if it assesses it to be reasonably certain, the extension option is included in the lease term.

Toyota recognizes the lease payments associated with lease terms of 12 months or less as an expense on a straight-line basis over the lease term.
(2) Lessor

With respect to lessor lease transactions, Toyota determines at the commencement of the lease whether each lease is a finance lease or operating lease.

A lease is classified as a finance lease if it transfers substantially all of the risks and rewards incidental to the ownership of an underlying asset. Otherwise leases are classified as operating leases.

Toyota recognizes the operating lease payments in profit or loss on a straight-line basis over the lease term.

## 12.Employee benefit obligations

Toyota has both defined benefit and defined contribution plans for employees' retirement benefits.
(1) Defined benefit plan

The present value of defined benefit obligations and service cost are principally determined for each plan using the projected unit credit method. The net defined benefit liability (asset) is the present value of the defined benefit obligations less the fair value of plan assets. Current service cost and net interest on the net defined benefit liability (asset) are recognized as net income (loss) on the statement of net income.

Past service cost is recognized in profit or loss upon occurrence.
Toyota recognizes the difference arising from remeasurement of the net defined benefit liability (asset) including actuarial gains and losses in other comprehensive income when it is incurred and reclassifies it immediately to retained earnings.
(2) Defined contribution plan

For defined contribution plans, when the employees render services, the contribution payables are recognized in profit or loss.

## 13.Product warranty obligations

Toyota generally warrants its products against certain manufacturing and other defects. Provisions for product warranties are provided for specific periods of time and/or usage of the product and vary depending upon the nature of the product, the geographic location of the sale and other factors. The accrued warranty costs represent management's best estimate at the time of sale of the total costs that Toyota will incur to repair or replace product parts that fail while still under warranty. The amount of accrued estimated warranty costs is primarily based on historical experience of product failures as well as current information on repair costs.

Toyota accrues for costs of recalls and other safety measures when they are probable and reasonably estimable. Toyota mainly employs an estimation model, to accrue for costs of recalls and other safety measures at the time the related sale is recognized based on historical experience.

## 14.Revenue recognition

In the automotive operations, performance obligations are considered to be satisfied when completed vehicles and parts are delivered to the agreed locations with dealers. For parts for production, it is when they are loaded on a ship or delivered to manufacturing companies. We do not have any material significant payment terms as payment is received at or shortly after the point of sale.

Toyota's sales incentive programs principally consist of cash payments to dealers calculated based on total vehicle volume or vehicle unit sales of certain models sold by a dealer during a certain period of time. Toyota accrues these incentives as revenue reductions upon the sale of a vehicle corresponding to the program by the amount determined in the related incentive program utilizing the most likely outcome method.

The sale of certain vehicles includes a contractual right, which entitles customers to free vehicle maintenance. We use an observable price to determine the stand-alone selling price for separate performance obligations or a cost plus margin approach when one is not available. Such revenues from free maintenance contracts are deferred and recognized as revenue over the period of the contract in proportion to the costs expected to be incurred in satisfying the obligations under the contract.

Revenues from the sales of vehicles under which Toyota conditionally guarantees the minimum resale value are recognized on a pro rata basis from the date of sale to the first exercise date of the guarantee in accordance with lease accounting. The underlying vehicles of these transactions are recorded as assets and are depreciated in accordance with Toyota's depreciation policy.

Interest income from financial services is recognized using the effective interest method. Revenues from operating leases are recognized on a straight-line basis over the lease term.

If the period between satisfaction of the performance obligation and receipt of consideration is expected to be within one year or less, as a practical expedient, we do not adjust the promised amount of consideration for the effects of a significant financing component.

Revenue is recognized net of any taxes collected from customers and subsequently remitted to governmental authorities.

## 15.Income taxes

Income tax expenses are presented as the aggregate amount of current taxes and deferred taxes.
Deferred tax assets and liabilities are recognized for future tax consequences attributable to temporary differences between the carrying amount of assets or liabilities in the consolidated statements of financial position and the tax base of the assets or liabilities and carryforwards of unused tax losses and tax credits.

Deferred tax assets are recognized for all future deductible amounts, to the extent that it is probable that we will have sufficient profit to utilize the benefit of future deductible amounts.

Deferred tax liabilities for deductible temporary differences arising from investments in subsidiaries, associates, and interest in joint ventures are recognized in principle. However, they are not recognized when Toyota is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the assets are realized or the liabilities are settled, based on the tax rates and tax laws enacted or substantively enacted at the end of the reporting period. The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which Toyota expects, at the end of reporting period, to recover or settle the carrying amount of its assets and liabilities.

Income taxes are calculated based on the estimated average annual effective income tax rate for the first quarter ended June 30, 2020.

## 16.Earnings per share attributable to Toyota Motor Corporation

Basic earnings per share attributable to Toyota Motor Corporation is calculated by dividing net income attributable to Toyota Motor Corporation by the weighted-average number of common shares outstanding with adjustment for treasury stock during the reporting period. Diluted earnings per share attributable to Toyota Motor Corporation is calculated by dividing net income attributable to Toyota Motor Corporation by the weighted-average number of common shares outstanding taking into consideration the effect of dilutive securities.

## IV. Significant accounting judgments and estimates

The preparation of the consolidated financial statements in conformity with IFRS requires management to make judgments, estimates, and assumptions that affect the application of accounting policies, the reported amounts of assets, liabilities, revenue and expenses, and the disclosure of contingent assets and liabilities. Actual results could differ from these estimates. These estimates and underlying assumptions are reviewed on a continuous basis. Changes in these accounting estimates are recognized in the period in which the estimates were revised and in any future periods affected.

Information about important estimation and judgments that have significant effects on the amounts recognized in the consolidated financial statements is as follows:

Scope of subsidiaries, associates, and joint ventures (Note III 1)
Intangible assets incurred by research and development (Note III 9)

Information about accounting estimates and assumption that affect the application of accounting policies and the reported amounts of assets and liabilities, and financial statements based on IFRS is as follows.

Product warranty obligations (Note III 13)
Allowance for credit losses on finance receivables (Note III 6)
Impairment of non-financial assets (Note III 10)
Employee benefit obligations (Note III 12)
Fair value measurements (Note VII)
Recoverability of deferred tax assets (Note III 15)

## V. Additional information

For the first quarter ended June 30,2020 , sales revenues decreased by $¥ 3,120,477$ million, or $40.4 \%$, to $¥ 4,600,796$ million, operating income decreased by $¥ 726,691$ million, or $98.1 \%$, to $¥ 13,920$ million compared with the first quarter ended June 30, 2019. These decreases were mainly due to a decline of the automotive market affected by the global spread of COVID-19. Income before income tax decreased by $¥ 732,752$ million, or $86.1 \%$, to $¥ 118,233$ million, net income attributable to Toyota Motor Corporation decreased by $¥ 460,288$ million, or $74.3 \%$, to $¥ 158,843$ million compared with the first quarter ended June 30, 2019.

## VI. Segment information

## 1.Outline of reporting segments

The operating segments reported below are the segments of Toyota for which separate financial information is available and for which operating income/loss amounts are evaluated regularly by executive management in deciding how to allocate resources and in assessing performance.

The major portions of Toyota's operations on a worldwide basis are derived from the Automotive and Financial services business segments. The Automotive segment designs, manufactures and distributes sedans, minivans, compact cars, sport-utility vehicles, trucks and related parts and accessories. The Financial services segment consists primarily of financing and vehicle leasing operations to assist in the merchandising of Toyota's products as well as other products. The All other segment includes telecommunications and other businesses.

## 2.Segment operating results

For the first quarter ended June 30, 2019:

|  | Yen in millions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Automotive | Financial services | All other | Elimination | Consolidated |
| Sales revenues |  |  |  |  |  |
| Revenues to external customers | 6,947,998 | 543,709 | 229,566 | - | 7,721,273 |
| Inter-segment revenues and transfers | 6,572 | 5,443 | 140,460 | $(152,475)$ | - |
| Total | 6,954,570 | 549,152 | 370,025 | $(152,475)$ | 7,721,273 |
| Operating expenses | 6,336,730 | 439,442 | 355,731 | $(151,241)$ | 6,980,662 |
| Operating income | 617,841 | 109,710 | 14,294 | $(1,234)$ | 740,611 |

For the first quarter ended June 30, 2020:

|  | Yen in millions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Automotive | Financial services | All other | Elimination | Consolidated |
| Sales revenues |  |  |  |  |  |
| Revenues to external customers | 3,969,038 | 530,941 | 100,817 | - | 4,600,796 |
| Inter-segment revenues and transfers | 7,397 | 4,035 | 105,272 | $(116,704)$ | - |
| Total | 3,976,435 | 534,976 | 206,088 | $(116,704)$ | 4,600,796 |
| Operating expenses | 4,063,010 | 442,694 | 196,768 | $(115,596)$ | 4,586,876 |
| Operating income (loss) | $(86,574)$ | 92,282 | 9,320 | $(1,108)$ | 13,920 |

Accounting policies applied by each segment is in conformity with those of Toyota's condensed quarterly consolidated financial statements. Transfers between industry segments are made in accordance with terms and conditions in the ordinary course of business.

## 3.Geographic information

For the first quarter ended June 30, 2019:

|  | Yen in millions |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | North America | Europe | Asia | Other | Elimination | Consolidated |
| Sales revenues |  |  |  |  |  |  |  |
| Revenues to external customers | 2,348,148 | 2,785,875 | 830,701 | 1,227,667 | 528,882 | - | 7,721,273 |
| Inter-segment revenues and transfers | 1,826,932 | 52,129 | 52,535 | 134,276 | 25,016 | $(2,090,888)$ | - |
| Total | 4,175,080 | 2,838,003 | 883,236 | 1,361,943 | 553,899 | $(2,090,888)$ | 7,721,273 |
| Operating expenses | 3,745,153 | 2,725,369 | 844,540 | 1,252,812 | 532,747 | $(2,119,959)$ | 6,980,662 |
| Operating income | 429,927 | 112,634 | 38,697 | 109,131 | 21,151 | 29,071 | 740,611 |

For the first quarter ended June 30, 2020:

|  | Yen in millions |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | North America | Europe | Asia | Other | Elimination | Consolidated |
| Sales revenues |  |  |  |  |  |  |  |
| Revenues to external customers | 1,695,703 | 1,352,655 | 444,732 | 839,311 | 268,396 | - | 4,600,796 |
| Inter-segment revenues and transfers | 979,996 | 28,482 | 26,720 | 67,194 | 12,826 | $(1,115,219)$ | - |
| Total | 2,675,699 | 1,381,138 | 471,452 | 906,505 | 281,221 | $(1,115,219)$ | 4,600,796 |
| Operating expenses | 2,598,272 | 1,449,737 | 493,420 | 863,702 | 292,944 | $(1,111,198)$ | 4,586,876 |
| Operating income (loss) | 77,427 | $(68,599)$ | $(21,968)$ | 42,803 | $(11,722)$ | $(4,021)$ | 13,920 |

"Other" consists of Central and South America, Oceania, Africa and the Middle East.

The above amounts are aggregated by region based on the location of the country where TMC or consolidated subsidiaries are located. Transfers between geographic segments are made in accordance with terms and conditions in the ordinary course of business.
4.Sales revenues by location of external customers

In addition to the disclosure requirements under IFRS, Toyota discloses this information in order to provide financial statements users with valuable information.

|  | Yen in millions |  |
| :---: | :---: | :---: |
|  | For the first quarter ended June 30, |  |
|  | 2019 | 2020 |
| Japan | 1,786,802 | 1,312,764 |
| North America | 2,833,429 | 1,367,270 |
| Europe | 765,207 | 424,328 |
| Asia | 1,362,969 | 975,020 |
| Other | 972,866 | 521,415 |
| Total | 7,721,273 | 4,600,796 |

"Other" consists of Central and South America, Oceania, Africa and the Middle East, etc.

## VII. Fair value measurements

## 1.Definition of fair value hierarchy

In accordance with IFRS, Toyota classifies fair value measurement into the following three levels based on the observability and significance of the inputs used.

Level 1: Quoted prices in active markets for identical assets or liabilities
Level 2: Fair value measurement based on inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly

Level 3: Fair value measurement based on models using unobservable inputs for the assets or liabilities

## 2.Method of fair value measurement

The fair value of assets and liabilities is determined using relevant market information and appropriate valuation methods.

The methods and assumptions for measuring the fair value of assets and liabilities are as follows;
(1) Cash and cash equivalents -

Cash equivalents include money market funds and other investments with original maturities of three months or less. In the normal course of business, substantially all cash and cash equivalents and time deposits are highly liquid and are carried at amounts which approximate fair value due to their short duration.
(2) Trade accounts and other receivables and Trade accounts and other payables -

These receivables and payables are carried at amounts which approximate fair value due to their short duration.
(3) Receivables related to financial services -

The fair values of receivables from financial services are estimated by discounting expected cash flows to present value using internal assumptions, including prepayment speeds, expected credit losses and collateral value.

As unobservable inputs are utilized, the fair value of receivables from financial services are classified as Level 3.
(4) Other financial assets -
(Public and corporate bonds)
Public and corporate bonds include government bonds. Japanese bonds and foreign bonds, including U.S., European and other bonds, represent $17 \%$ and $83 \%$ (as of April 1, 2019), $20 \%$ and $80 \%$ (as of March 31,2020 ) and $21 \%$ and $79 \%$ (as of June 30,2020 ) of public and corporate bonds, respectively. Toyota uses primarily quoted market prices for identical assets to measure the fair value of these securities.
(Stocks)
Listed stocks on the Japanese stock markets represent $92 \%$ (as of April 1, 2019), $90 \%$ (as of March 31, 2020 ) and $89 \%$ (as of June 30, 2020) of stocks that Toyota holds. Toyota uses primarily quoted market prices for identical assets to measure fair value of these securities. Therefore, stocks with an active market are classified as Level 1.

Fair value of stocks with no active market is measured by using the comparable company valuation method, discounted cash flow valuation method ("DCF") or other appropriate methods. Therefore, stocks with no active market are thus classified as Level 3.

Price book-value ratios ("PBR") of comparable companies and discount ratios of DCF are the significant unobservable inputs relating to the fair value measurement of stocks classified as Level 3. The fair value increases (decreases) as PBR of a comparable company rises (declines) or the discount rate declines (rises). The estimated increase or decrease in fair value of stocks if the unobservable inputs were to be replaced by other reasonable alternative assumptions are not significant.

The shares classified as Level 3 are measured by the responsible department using quarterly available information in accordance with Toyota's consolidated financial accounting policies and reported to the supervisors along with the basis of the change in fair value.
(5) Derivative financial instruments -

Toyota employs derivative financial instruments, including foreign exchange forward contracts, foreign currency options, interest rate swaps, interest rate currency swap agreements and interest rate options to manage its exposure to fluctuations in interest rates and foreign currency exchange rates. Toyota does not use derivatives for speculation or trading. Toyota primarily estimates the fair value of derivative financial instruments using industry-standard valuation models that require observable inputs including interest rates and foreign exchange rates, and the contractual terms. The usage of these models does not require significant judgment to be applied. These derivative financial instruments are classified as Level 2. In other certain cases when market data is not available, key inputs to the fair value measurement include quotes from counterparties, and other market data. Toyota assesses the reasonableness of changes of the quotes using observable market data. These derivative financial instruments are classified as Level 3. Toyota's derivative fair value measurements consider assumptions about counterparty and Toyota's own non-performance risk, using such as credit default probabilities.
(6) Short-term and long-term debt -

The fair values of short-term and long-term debt including the current portion, except for secured loans provided by securitization transactions using special-purpose entities, are estimated based on the discounted amounts of future cash flows using Toyota's current borrowing rates for similar liabilities. As these inputs are observable, the fair value of these debts are classified as Level 2.

The fair values of the secured loans entered into in connection with securitization transactions are estimated based on current market rates and credit spreads for debt with similar maturities. Internal assumptions including prepayment speeds and expected credit losses are used to estimate the timing of cash flows to be paid on the underlying securitized assets. As these valuations utilize unobservable inputs, the fair value of these secured loans are classified as Level 3.

## 3.Financial instrument measured at fair value on recurring basis

The following table summarizes the fair values of the assets and liabilities measured at fair value on a recurring basis. Transfers between levels of the fair value are recognized at the end of their respective reporting periods:

|  | Yen in millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | April 1, 2019 |  |  |  |
|  | Level 1 | Level 2 | Level 3 | Total |
| Other financial assets: |  |  |  |  |
| Financial assets measured at fair value through profit or loss |  |  |  |  |
| Public and corporate bonds | 19,209 | 25,047 | 15,171 | 59,426 |
| Derivative financial instruments | - | 200,256 | 77 | 200,333 |
| Other | 182,470 | 103,989 | - | 286,459 |
| Total | 201,678 | 329,292 | 15,247 | 546,218 |
| Financial assets measured at fair value through other comprehensive income |  |  |  |  |
| Public and corporate bonds | 4,359,335 | 1,427,428 | 19,739 | 5,806,502 |
| Stocks | 2,155,236 | - | 288,380 | 2,443,615 |
| Other | 6,920 | 469 | - | 7,388 |
| Total | 6,521,490 | 1,427,897 | 308,119 | 8,257,506 |
| Other financial liabilities: |  |  |  |  |
| Financial liabilities measured at fair value through profit or loss |  |  |  |  |
| Derivative financial instruments | - | $(231,915)$ | - | $(231,915)$ |
| Total | - | $(231,915)$ | - | $(231,915)$ |


|  | Yen in millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2020 |  |  |  |
|  | Level 1 | Level 2 | Level 3 | Total |
| Other financial assets: Financial assets measured at fair value through profit or loss |  |  |  |  |
|  |  |  |  |  |
| Public and corporate bonds | 17,676 | 28,203 | 12,831 | 58,711 |
| Derivative financial instruments | - | 503,826 | - | 503,826 |
| Other | 188,122 | 98,060 | - | 286,182 |
| Total | 205,798 | 630,090 | 12,831 | 848,719 |
| Financial assets measured at fair value through other comprehensive income |  |  |  |  |
| Public and corporate bonds | 3,197,097 | 2,155,491 | 20,099 | 5,372,687 |
| Stocks | 1,895,189 | - | 370,452 | 2,265,641 |
| Other | 5,964 | 27,104 | - | 33,067 |
| Total | 5,098,250 | 2,182,595 | 390,551 | 7,671,396 |
| Other financial liabilities: <br> Financial liabilities measured at fair value through profit or loss |  |  |  |  |
|  |  |  |  |  |
| Derivative financial instruments | - | $(437,369)$ | - | $(437,369)$ |
| Total | - | $(437,369)$ | - | $(437,369)$ |
|  | Yen in millions |  |  |  |
|  | June 30, 2020 |  |  |  |
|  | Level 1 | Level 2 | Level 3 | Total |
| Other financial assets: |  |  |  |  |
| Financial assets measured at fair value through profit or loss |  |  |  |  |
| Public and corporate bonds | 19,195 | 26,613 | 12,914 | 58,722 |
| Derivative financial instruments | - | 414,550 | - | 414,550 |
| Other | 239,461 | 110,190 | - | 349,651 |
| Total | 258,656 | 551,354 | 12,914 | 822,924 |
| Financial assets measured at fair value through other comprehensive income |  |  |  |  |
| Public and corporate bonds | 3,128,096 | 2,325,898 | 19,917 | 5,473,911 |
| Stocks | 2,259,698 | - | 377,767 | 2,637,465 |
| Other | 7,120 | - | - | 7,120 |
| Total | 5,394,914 | 2,325,898 | 397,683 | 8,118,496 |

Other financial liabilities:
Financial liabilities measured at fair value through profit or loss

Derivative financial instruments Total
4.Changes in financial instruments classified as level 3 and measured at fair value on recurring basis

The following table summarizes the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the periods ended June 30, 2019 and 2020:

|  | Yen in millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the first quarter ended June 30, 2019 |  |  |  |
|  | Public and corporate bonds | Stocks | Derivative financial instruments | Total |
| Balance at beginning of year | 34,910 | 288,380 | 77 | 323,366 |
| Total gains (losses) |  |  |  |  |
| Net income (loss) | 0 | - | - | 0 |
| Other comprehensive income (loss) | 154 | 11,562 | - | 11,717 |
| Purchases and issuances | 3,688 | 3,274 | - | 6,962 |
| Sales and settlements | (334) | $(3,402)$ | (77) | $(3,813)$ |
| Transfer from Level 3 | - | $(61,008)$ | - | $(61,008)$ |
| Others | $(1,065)$ | 2,136 | - | 1,070 |
| Balance at end of period | 37,353 | 240,942 | - | 278,295 |
|  | Yen in millions |  |  |  |
|  | For the first quarter ended June 30, 2020 |  |  |  |
|  | Public and corporate bonds | Stocks | Derivative financial instruments | Total |
| Balance at beginning of year | 32,931 | 370,452 | - | 403,383 |
| Total gains (losses) |  |  |  |  |
| Net income (loss) | 28 | - | - | 28 |
| Other comprehensive income (loss) | 691 | (260) | - | 431 |
| Purchases and issuances | 49 | 3,027 | - | 3,077 |
| Sales and settlements | $(1,617)$ | (150) | - | $(1,767)$ |
| Others | 749 | 4,698 | - | 5,447 |
| Balance at end of period | 32,831 | 377,767 | - | 410,598 |

"Net income (loss)" in public and corporate bonds, stocks and derivative financial instruments, other than transactions related to financial services, are each included in "Other finance income" and "Other financial costs" in the accompanying condensed quarterly consolidated statement of income. Transactions related to financial services are included in each of "Financial services" and "Cost of financial services" in the condensed quarterly consolidated statement of income.

In the reconciliation table above, derivative financial instruments are presented as net of assets and liabilities. "Other" includes currency translation adjustments for the first quarter ended June 30, 2019 and 2020.

Transfer from Level 3 recognized in the first quarter ended June 30, 2019 is due to the listing of investees.

## 5.Financial assets and liabilities measured at amortized cost

The carrying amount and fair value of financial assets and liabilities are as follows:

|  | Yen in millions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 1, 2019 |  |  |  |  |
|  | Carrying amount | Fair value |  |  |  |
|  |  | Level 1 | Level 2 | Level 3 | Total |
| Receivables related to financial services | 16,938,395 | - | - | 17,167,354 | 17,167,354 |
| Interest-bearing liabilities |  |  |  |  |  |
| Long-term debt (Including current portion) | 14,785,662 | - | 12,805,942 | 1,833,623 | 14,639,565 |


|  | Yen in millions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2020 |  |  |  |  |
|  | Carrying amount | Fair value |  |  |  |
|  |  | Level 1 | Level 2 | Level 3 | Total |
| Receivables related to financial services | 17,039,401 | - | - | 17,235,037 | 17,235,037 |
| Interest-bearing liabilities |  |  |  |  |  |
| Long-term debt (Including current portion) | 15,237,740 | - | 13,128,224 | 1,966,646 | 15,094,870 |


|  | Yen in millions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2020 |  |  |  |  |
|  | Carrying amount | Fair value |  |  |  |
|  |  | Level 1 | Level 2 | Level 3 | Total |
| Receivables related to financial services | 16,893,644 | - | - | 17,400,853 | 17,400,853 |
| Interest-bearing liabilities |  |  |  |  |  |
| Long-term debt (Including current portion) | 18,067,289 | - | 15,234,175 | 2,395,805 | 17,629,981 |

Of financial assets and liabilities that are measured on an amortized cost basis, those with carrying values that approximate fair value are excluded from the table above.

## VIII. Dividends

The paid dividend amounts are as follows;

For the first quarter ended June 30, 2019

| Resolution | Type of shares | Total amount of dividends (yen in millions) | Dividend per share (yen) | Record date | Effective date |
| :---: | :---: | :---: | :---: | :---: | :---: |
| The Board of Directors Meeting on May 8th, 2019 | Common shares | 339,893 | 120.00 | March 31, 2019 | May 24th, 2019 |

For the first quarter ended June 30, 2020

| Resolution | Type of shares | Total amount of <br> dividends <br> (yen in millions) | Dividend per share <br> (yen) | Record date | Effective date | March 31, 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## TOYOTA MOTOR CORPORATION

Notes to Unaudited Condensed Quarterly Consolidated Financial Statements

## IX. Sales revenues

The table below shows Toyota's sales revenues from external customers by business and by product category.

|  | Yen in millions |  |
| :---: | :---: | :---: |
|  | For the first quarter ended June 30, |  |
|  | 2019 | 2020 |
| Sales of products |  |  |
| Automotive |  |  |
| Vehicles | 5,894,191 | 3,165,032 |
| Parts and components for production | 333,196 | 263,909 |
| Parts and components for after service | 532,972 | 402,607 |
| Other | 187,639 | 137,490 |
| Total automotive | 6,947,998 | 3,969,038 |
| All other | 229,566 | 100,817 |
| Total sales of products | 7,177,564 | 4,069,855 |
| Financial services | 543,709 | 530,941 |
| Total sales revenues | 7,721,273 | 4,600,796 |

## X. Earnings per share

Reconciliation of the difference between basic and diluted earnings per share attributable to Toyota Motor Corporation are as follows:

For the first quarter ended June 30, 2019
Net income attributable to Toyota Motor Corporation
Basic earnings per share
attributable to Toyota Motor Corporation
Effect of dilutive securities
Model AA Class Shares
Diluted earnings per share attributable to Toyota Motor Corporation

For the first quarter ended June 30, 2020
Net income attributable to Toyota Motor Corporation
Basic earnings per share attributable to Toyota Motor Corporation
Effect of dilutive securities
Model AA Class Shares
Diluted earnings per share
attributable to Toyota Motor Corporation


For the first quarter ended June 30, 2020, the 47,100 thousand Model AA Class Shares were not included in the computation of diluted earnings per share attributable to Toyota Motor Corporation because the Model AA Class Shares were antidilutive.

## XI. Contingencies

## Guarantees -

Toyota enters into contracts with Toyota dealers to guarantee customers' payments of their installment payables that arise from installment contracts between customers and Toyota dealers, as and when requested by Toyota dealers. Toyota is required to execute its guarantee primarily when customers are unable to make required payments.

The maximum potential amount of future payments as of June 30,2020 is $¥ 3,358,745$ million. Liabilities for guarantees totaling $¥ 13,081$ million have been provided as of June 30,2020 . Under these guarantee contracts, Toyota is entitled to recover any amount paid by Toyota from the customers whose original obligations Toyota has guaranteed.

## Legal proceedings -

Toyota has been named as a defendant in 33 economic loss class action lawsuits in the United States, which, together with similar lawsuits against Takata and other automakers, have been made part of a multidistrict litigation proceeding in the United States District Court for the Southern District of Florida, arising out of allegations that airbag inflators manufactured by Takata are defective. Toyota has reached a settlement with the plaintiffs in the United States economic loss class actions. The court approved the settlement on October 31, 2017, and subsequent appeals have been withdrawn, making the settlement final. The economic loss class action lawsuits against Toyota have been dismissed. Toyota and other automakers have also been named in certain class actions filed in Mexico, Canada, Australia, Israel and Brazil, as well as some other actions by states or territories of the United States. The remaining actions in Mexico, Australia, Israel, Brazil and some other actions by states or territories of the United States are being litigated.

Toyota has self-reported a process gap in fulfilling certain emissions defect information reporting requirements of the U.S. Environmental Protection Agency ("EPA") and California Air Resources Board, including updates on its repair completion rates for recalled emissions components and certain other reports concerning emissions related defects. Toyota is cooperating with civil investigations by the EPA and the Civil Division of the Southern District of New York ("SDNY") on this reporting issue and continues to have discussions with the EPA and the SDNY. The investigations could result in the imposition of civil penalties, fines or other sanctions, or litigation by the SDNY or the EPA.

Toyota also has various other pending legal actions and claims, including without limitation personal injury and wrongful death lawsuits and claims in the United States, and is subject to government investigations from time to time.

Beyond the amounts accrued with respect to all aforementioned matters, Toyota is unable to estimate a range of reasonably possible loss, if any, for the pending legal matters because (i) many of the proceedings are in evidence gathering stages, (ii) significant factual issues need to be resolved, (iii) the legal theory or nature of the claims is unclear, (iv) the outcome of future motions or appeals is unknown and/or (v) the outcomes of other matters of these types vary widely and do not appear sufficiently similar to offer meaningful guidance. Therefore, for all of the aforementioned matters, which Toyota is in discussions to resolve, any losses that are beyond the amounts accrued could have an adverse effect on Toyota's financial position, results of operations or cash flows.

## XII. First-time adoption

## 1.Transition to reporting in accordance with IFRS

TMC has prepared its condensed consolidated financial statements in accordance with IFRS from the first quarter ended June 30, 2020.

Up to the fiscal year ended March 31, 2020, Toyota prepared its consolidated financial statements in accordance with U.S. GAAP. The Transition Date was April 1, 2019.

IFRS 1 stipulates that, in principle, the retrospective application of IFRS is required. However, it provides some voluntary and mandatory exemptions from full retrospective applications. TMC elected such exemptions with respect to the following items.
(1) Business combination

IFRS 3 "Business Combinations", was not applied retrospectively to business combinations that occurred before the Transition Date.
(2) Foreign currency translation adjustments of foreign operations

The cumulative foreign currency translation adjustments were reclassified from other comprehensive income to retained earnings as of the date of the Transition Date.

## (3) Designation of equity financial assets

Equity financial assets recognized before the Transition Date were designated as financial assets measured at fair value through other comprehensive income based on the facts and circumstances that existed as of the Transition Date.
(4) Deemed cost

IFRS 1 permits a first-time adopter to elect to use fair value at the Transition Date as deemed cost for items of property, plant and equipment. For some property, plant and equipment, the fair value at the Transition Date is used as deemed cost.

## (5) Recognition of right of use assets and lease liabilities

When a first-time adopter that is a lessee recognizes right of use assets and lease liabilities, it is permitted to measure right of use assets and lease liabilities at the Transition Date under IFRS 1. Toyota measures all lease liabilities at the Transition Date, using the present value of the remaining lease payments and discounted by the lessee's incremental borrowing rate at the Transition Date. Toyota measures right of use assets at the Transition Date and shall be equal to the lease liabilities.

For leases for which the lease term ends within 12 months of the Transition Date, lease payment associated with those leases as an expense on a straight-line basis over the lease term.

## 2.Reconciliation of U.S. GAAP to IFRS

Toyota has made the necessary adjustments to the previously disclosed U.S. GAAP consolidated financial statements or quarterly consolidated financial statements in transition to IFRS.

Items that do not affect retained earnings and comprehensive income are included in "Reclassification," and items that affect retained earnings and comprehensive income are included in "Adjustment of recognition and measurement" of the reconciliation tables.
(1) Reconciliation of equity as of the transition date (April 1, 2019)

| Presentation under U.S. GAAP | Yen in millions |  |  |  |  | Presentation under IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | U.S. GAAP | Reclassification | Adjustment of recognition and measurement | IFRS | Notes |  |
| Assets |  |  |  |  |  | Assets |
| Current assets |  |  |  |  |  | Current assets |
| Cash and cash equivalents | 3,574,704 | - | 28,101 | 3,602,805 |  | Cash and cash equivalents |
| notes receivable, less allowance for doubtful accounts | 2,372,734 | 568,156 | 13,728 | 2,954,617 | A | Trade accounts and other receivables |
| Other receivables | 568,156 | $(568,156)$ | - | - | A |  |
| Finance receivables, net | 6,647,771 | - | 9,596 | 6,657,367 |  | Receivables related to financial services |
| Time deposits | 1,126,352 | 1,508,812 | 5,228 | 2,640,392 | B,C,D | Other financial assets |
| Marketable securities | 1,127,160 | $(1,127,160)$ | - | - | B |  |
| Inventories | 2,656,396 | - | 74,644 | 2,731,040 | a | Inventories |
|  |  | 84,281 | 293 | 84,574 | E | Income tax receivable |
| Prepaid expenses and other current assets | 805,964 | $(297,502)$ | (807) | 507,654 | C,D,E | Other current assets |
| Total current assets | 18,879,237 | 168,431 | 130,781 | 19,178,450 |  | Total current assets |
| Investments in affiliated companies | 3,313,723 | 54,004 | 99,516 | 3,467,242 |  | Non-current assets Investments accounted for using the equity method Receivables related to financial services |
| Noncurrent finance receivables, net | 10,281,118 | - | (90) | 10,281,028 |  |  |
| Marketable securities | 7,479,926 | 238,009 | 51,806 | 7,769,740 | D,F,G,b | Other financial assets |
| Property, plant and equipment | 21,683 | $(21,683)$ | - | - | F |  |
|  |  |  |  |  |  | Property, plant and equipment |
| LandBuildings | 1,386,308 | 1,353 | $(28,391)$ | 1,359,271 | c | Land |
|  | 4,802,175 | $(14,489)$ | 45,593 | 4,833,278 |  | Buildings |
| Machinery and equipment | 11,857,425 | $(6,097)$ | 105,445 | 11,956,773 |  | Machinery and equipment |
| Vehicles and equipment on operating leases | 6,139,163 | - | - | 6,139,163 |  | Vehicles and equipment on operating leases |
| Construction in progress | 651,713 | 61 | 4,293 | 656,067 |  | Construction in progress |
| Total property, plant and equipment, at cost | 24,836,784 | $(19,172)$ | 126,939 | 24,944,551 |  | Total property, plant and equipment, at cost |
| Less - <br> Accumulated depreciation | (14,151,290) | $(8,140)$ | $(101,016)$ | $(14,260,446)$ |  | Less - <br> Accumulated depreciation and impairment losses |
| Total property, plant and equipment, net | 10,685,494 | $(27,313)$ | 25,923 | 10,684,105 |  | Total property, plant and equipment, net |
|  | - | 27,313 | 369,517 | 396,830 | d | Right of use assets |
|  | - | 297,394 | 611,343 | 908,737 | G,e | Intangible assets |
|  | - | 501,872 | $(55,489)$ | 446,383 | G,f | Deferred tax assets |
| Other | 1,275,768 | $(991,888)$ | 9 | 283,889 | G | Other non-current assets |
|  | 33,057,712 | 77,709 | 1,102,535 | 34,237,955 |  | Total non-current assets |
|  | 51,936,949 | 246,140 | 1,233,316 | 53,416,405 |  | Total assets |


(2) Reconciliation of equity as of the end of the first quarter (June 30, 2019)

| Presentation under U.S. GAAP | Yen in millions |  |  |  |  | Presentation under IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | U.S. GAAP | Reclassification | Adjustment of recognition and measurement | IFRS | Notes |  |
| Assets |  |  |  |  |  | Assets |
| Current assets |  |  |  |  |  | Current assets |
| equivalents | 3,761,800 | - | 78,208 | 3,840,008 |  | Cash and cash equivalents |
| Trade accounts and notes receivable, less allowance for doubtful accounts | 2,234,909 | 528,709 | 11,844 | 2,775,461 | A | Trade accounts and other receivables |
| Other receivables | 528,709 | $(528,709)$ | - | - | A |  |
| Finance receivables, net | 6,648,292 | - | 7,700 | 6,655,992 |  | Receivables related to financial services |
| Time deposits | 1,466,979 | 1,344,405 | 818 | 2,812,202 | B,C,D | Other financial assets |
| Marketable securities | 971,958 | $(971,958)$ | - |  | B |  |
| Inventories | 2,738,140 |  | 63,872 | 2,802,012 | a | Inventories |
|  |  | 86,327 | 513 | 86,840 | E | Income tax receivable |
| Prepaid expenses and other current assets Total current assets | 935,748 | $(294,095)$ | 13,431 | 655,084 | C,D,E | Other current assets |
|  | 19,286,535 | 164,679 | 176,386 | 19,627,600 |  | Total current assets |
| Investments in affiliated companies | 3,288,535 | 56,693 | 97,354 | 3,442,582 |  | Non-current assets Investments accounted for using the equity method |
| Noncurrent finance receivables, net | 10,265,912 | - | 1,799 | 10,267,712 |  | Receivables related to financial services |
| Marketable securities and other securities investments | 7,095,229 | 224,748 | 48,338 | 7,368,315 | D,F,G,b | Other financial assets |
| Employees receivables | 22,408 | $(22,408)$ | - | - | F |  |
| Property, plant and equipment |  |  |  |  |  | Property, plant and equipment |
| Land | 1,374,624 | 1,476 | $(28,409)$ | 1,347,692 | c | Land |
| Buildings | 4,773,122 | $(4,970)$ | 39,974 | 4,808,125 |  | Buildings |
| Machinery and equipment | 11,706,623 | $(25,432)$ | 100,827 | 11,782,019 |  | Machinery and equipment |
| Vehicles and equipment on operating leases | 5,968,646 | - | (33) | 5,968,613 |  | Vehicles and equipment on operating leases |
| Construction in progress | 647,443 | 59 | 2,181 | 649,683 |  | Construction in progress |
| Total property, plant and equipment, at cost | 24,470,458 | $(28,867)$ | 114,541 | 24,556,132 |  | Total property, plant and equipment, at cost |
| Less - <br> Accumulated depreciation | $(13,929,933)$ | $(4,375)$ | $(101,282)$ | $(14,035,591)$ |  | Less - <br> Accumulated depreciation and impairment losses |
| Total property, plant and equipment, net | 10,540,525 | $(33,242)$ | 13,259 | 10,520,541 |  | Total property, plant and equipment, net |
|  | - | 387,812 | $(4,496)$ | 383,315 | G | Right of use assets |
|  | - | 299,163 | 601,714 | 900,877 | G, | Intangible assets |
|  | - | 485,530 | $(36,614)$ | 448,916 | G,f | Deferred tax assets |
| Other | 1,618,292 | $(1,289,522)$ | 159 | 328,929 | G | Other non-current assets |
|  | 32,830,901 | 108,774 | 721,513 | 33,661,188 |  | Total non-current assets |
| Total assets | 52,117,436 | 273,453 | 897,898 | 53,288,787 |  | Total assets |


(3) Reconciliation of equity as of the end of the prior period (March 31, 2020)

| Presentation under U.S. GAAP | Yen in millions |  |  |  |  | Presentation under IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | U.S. GAAP | Reclassification | Adjustment of recognition and measurement | IFRS | Notes |  |
| Assets |  |  |  |  |  | Assets |
| Current assets |  |  |  |  |  | Current assets Cash and cash equivalents |
| Cash and cash equivalents | 4,190,518 | - | $(92,068)$ | 4,098,450 |  |  |
| Trade accounts and notes receivables, less allowance for doubtful accounts | 2,094,894 | 564,854 | $(11,389)$ | 2,648,360 | A | Trade accounts and other receivables |
| Other receivables | 564,854 | $(564,854)$ | - | - | A |  |
| Finance receivables, net | 6,614,171 | - | 7,433 | 6,621,604 |  | Receivables related to financial services |
| Time deposits | 828,220 | 1,316,339 | (958) | 2,143,602 | B,C,D | Other financial assets |
| Marketable securities | 678,731 | $(678,731)$ | - | - | B |  |
| Inventories | 2,434,918 | - | 98,974 | 2,533,892 | a | Inventories |
|  |  | 237,333 | 275 | 237,609 | E | Income tax receivable |
| Prepaid expenses and other current assets Total current assets | 1,236,225 | $(578,614)$ | 22,193 | 679,804 | C,D,E | Other current assets |
|  | 18,642,531 | 296,327 | 24,462 | 18,963,320 |  | Total current assets |
| Investments in affiliated companies | 4,123,453 | 81,731 | 92,380 | 4,297,564 |  | Non-current assets Investments accounted for using the equity method |
| Noncurrent finance receivables, net | 10,423,858 | 49 | $(6,109)$ | 10,417,797 |  | Receivables related to financial services |
| Marketable securities and other securities investments | 7,348,651 | 502,296 | 50,570 | 7,901,517 | D,F,G,b | Other financial assets |
| Employees receivables | 21,484 | $(21,484)$ | - | - | F |  |
| Property, plant and equipment |  |  |  |  |  | Property, plant and equipment |
| Land | 1,346,988 | 165 | $(28,189)$ | 1,318,964 | c | Land |
| Buildings | 4,730,783 | $(19,860)$ | 30,528 | 4,741,451 |  | Buildings |
| Machinery and equipment | 11,939,121 | $(43,092)$ | 83,419 | 11,979,449 |  | Machinery and equipment |
| Vehicles and equipment on operating leases | 5,929,233 | - | (400) | 5,928,833 |  | Vehicles and equipment on operating leases |
| Construction in progress | 510,963 | 60 | 6,438 | 517,460 |  | Construction in progress |
| Total property, plant and equipment, at cost | 24,457,088 | $(62,728)$ | 91,797 | 24,486,156 |  | Total property, plant and equipment, at cost |
| Less - <br> Accumulated depreciation | $(13,855,563)$ | 2,355 | $(98,933)$ | $(13,952,141)$ |  | Less - <br> Accumulated depreciation and impairment losses |
| Total property, plant and equipment, net | 10,601,525 | $(60,373)$ | $(7,136)$ | 10,534,016 |  | Total property, plant and equipment, net |
|  | - | 337,442 | (107) | 337,335 | G | Right of use assets |
|  | - | 374,263 | 625,994 | 1,000,257 | G,e | Intangible assets |
|  | - | 354,785 | $(28,420)$ | 326,364 | G,f | Deferred tax assets |
| Other | 1,518,934 | $(1,331,576)$ | 6,834 | 194,192 | G | Other non-current assets |
|  | 34,037,905 | 237,133 | 734,005 | 35,009,043 |  | Total non-current assets |
| Total assets | 52,680,436 | 533,460 | 758,468 | 53,972,363 |  | Total assets |


| Presentation under <br> U.S. GAAP | Yen in millions |  |  |  |  | Presentation under IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | U.S. GAAP | Reclassification | Adjustment of recognition and measurement | IFRS | Notes |  |
| Liabilities |  |  |  |  |  | Liabilities |
| Current liabilities |  |  |  |  |  | Current liabilities |
| Accounts payable | 2,434,180 | 1,064,224 | (375) | 3,498,029 | H,K | Trade accounts and other payables |
| Other payable | 1,020,270 | $(1,020,270)$ | - | - | H | Short-term and current portion of long-term debt |
| Short-term borrowings | 5,286,026 | 4,611,537 | 9,192 | 9,906,755 | I |  |
| Current portion of long-term debt | 4,574,045 | $(4,574,045)$ | - | - | I |  |
| Accrued expenses | 2,926,052 | $(1,689,158)$ | 19,901 | 1,256,794 | J | Accrued expenses Other financial liabilities |
|  | - | 546,378 | $(7,637)$ | 538,740 | D,K |  |
| Income taxes payable | 218,117 | - | $(5,841)$ | 212,276 |  | Income taxes payable Liabilities for quality |
|  | - | 1,553,816 | (846) | 1,552,970 | J | assurance |
| Other current liabilities | 1,443,687 | $(252,101)$ | $(14,942)$ | 1,176,645 | D,K | Other current liabilities |
| Total current liabilities | 17,902,377 | 240,382 | (549) | 18,142,209 |  | Total current liabilities |
| Long-term liabilities |  |  |  |  |  | Non-current liabilities |
|  | 10,692,898 | 739,633 | 1,688 | 11,434,219 | L,M | Long-term debt |
|  | - | 360,588 | - | 360,588 | D | Other financial liabilities |
| Accrued pension and severance costs | 978,626 | 41,356 | 2,179 | 1,022,161 |  | Retirement benefit liabilities |
| Deferred income taxes | 1,043,169 | 1,487 | 153,349 | 1,198,005 | f | Deferred tax liabilities |
| Other long-term liabilities | 821,515 | $(345,816)$ | 471 | 476,169 | M | Other non-current |
| Total long-term liabilities | 13,536,208 | 797,247 | 157,687 | 14,491,142 |  | liabilities |
| Total liabilities | 31,438,585 | 1,037,629 | 157,138 | 32,633,351 |  | Total liabilities |
| $\begin{array}{lllll}\text { Mezzanine equity } & \text { 504,169 } & (504,169) & - & -\end{array}$ |  |  |  |  |  |  |
| Shareholders' equity <br> Shareholders' equity |  |  |  |  |  |  |
| Toyota Motor |  |  |  |  |  |  |
| Corporation shareholders' equity |  |  |  |  |  |  |
| Common stock, no par value | 397,050 | - | - | 397,050 |  | Common stock |
| Additional paid-in capital | 489,334 | - | - | 489,334 |  | Additional paid-in capital |
| Retained earnings | 23,427,613 | - | $(1,193,552)$ | 22,234,061 | j | Retained earnings |
| Accumulated other comprehensive income (loss) | $(1,166,273)$ | - | 1,751,822 | 585,549 | b,g,h | Other components of equity |
| Treasury stock, at cost | $(3,087,106)$ | - | - | $(3,087,106)$ |  | Treasury stock |
| Total Toyota Motor Corporation shareholders' equity | 20,060,618 | - | 558,270 | 20,618,888 |  | Total Toyota Motor Corporation Shareholders' equity |
| Noncontrolling interests | 677,064 | - | 43,060 | 720,124 |  | Non-controlling interests |
| Total shareholders' equity | 20,737,682 | - | 601,330 | 21,339,012 |  | Total shareholders' equity |
| Total mezzanine equity and shareholders' equity | 21,241,851 | $(504,169)$ | 601,330 | 21,339,012 |  |  |
| Commitments and contingencies |  |  |  |  |  |  |
| Total liabilities, mezzanine equity and shareholders' equity | 52,680,436 | 533,460 | 758,468 | 53,972,363 |  | Total liabilities and shareholders' equity |

(4) Reconciliation of net profit or loss for the first quarter ended June 30 (from April 1, 2019 to June 30, 2019)

|  | Yen in millions |  |  |  |  | Presentation under IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Presentation under <br> U.S. GAAP | U.S. GAAP | Reclassification | Adjustment of recognition and measurement | IFRS | Notes |  |
| Net revenues |  |  |  |  |  | Sales revenues |
| Sales of products | 7,103,793 | - | 73,771 | 7,177,564 | i | Sales of products |
| Financing operations | 542,298 | - | 1,411 | 543,709 |  | Financial services |
| Total net revenues | 7,646,091 | - | 75,182 | 7,721,273 |  | Total sales revenues |
| Costs and expenses |  |  |  |  |  | Costs and expenses |
| Cost of products sold | 5,869,652 | $(3,645)$ | 61,732 | 5,927,739 | i | Cost of products sold |
| Cost of financing operations | 340,438 | - | 968 | 341,406 |  | Cost of financial services |
| Selling, general and administrative | 694,050 | $(1,014)$ | 18,480 | 711,517 |  | Selling, general and administrative |
| Total costs and expenses | 6,904,140 | $(4,659)$ | 81,180 | 6,980,662 |  | Total costs and expenses |
| Operating income | 741,951 | 4,659 | $(5,999)$ | 740,611 |  | Operating income |

Other income (expense)

|  | - | 109,553 | $(4,809)$ | 104,744 |
| :---: | :---: | :---: | :---: | :---: |
| Interest and dividend income | 74,391 | 2,359 | 801 | 77,551 |
| Interest expense | $(4,351)$ | $(1,648)$ | $(3,843)$ | $(9,842)$ |
| Foreign exchange gain (loss), net | $(58,008)$ | - | $(5,052)$ | $(63,060)$ |
| Unrealized gains (losses) on equity securities | 90,771 | - | $(90,771)$ | - |
| Total other income (loss), net | $(3,004)$ | $(5,370)$ | 9,354 | 980 |
| Income before income taxes and equity in earnings of affiliated companies | 841,750 | 109,553 | $(100,318)$ | 850,985 |
| Provision for income taxes | 249,629 | - | $(30,027)$ | 219,603 |
| Equity in earnings of affiliated companies | 109,553 | $(109,553)$ | - | - |
| Net income | 701,674 | - | $(70,291)$ | 631,382 |
| Net income attributable to Toyota Motor Corporation | 682,974 | - | $(63,843)$ | 619,131 |
| Net income attributable to noncontrolling interests | 18,700 | - | $(6,448)$ | 12,252 |
|  | 701,674 | - | $(70,291)$ | 631,382 |

Share of profit of investments accounted for using the equity method
Other finance income
Other finance costs Foreign exchange gain (loss), net

Other income (loss), net

Income before income taxes

Income tax expense

Net income
Net income attributable to
Toyota Motor
Corporation
Non-controlling interests
Net income
(5) Reconciliation of other comprehensive income for the first quarter ended June 30 (from April 1, 2019 to June 30, 2019)

| Presentation under U.S. GAAP | Yen in millions |  |  |  |  | Presentation under IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | U.S. GAAP | Reclassification | Adjustment of recognition and measurement | IFRS | Notes |  |
| Net income | 701,674 | - | $(70,291)$ | 631,382 | Net income |  |
| Other comprehensive income (loss), net of tax | 40,453 | $(40,453)$ | 62,717 | 62,717 | b | Other comprehensive income, net of tax Items that will not be reclassified to profit (loss) <br> Net changes in revaluation of financial assets measured at fair value through other comprehensive income |
| Unrealized gains (losses) on securities |  |  |  |  |  |  |
| Pension liability adjustments | $(2,562)$ | 93 | $(2,283)$ | $(4,752)$ |  | Remeasurements of defined benefit plans |
|  |  | (93) | 45,107 | 45,014 |  | Shares of other comprehensive income of equity method investees |
|  | 37,891 | $(40,453)$ | 105,541 | 102,979 |  | Total of items that will not be reclassified to profit (loss) |
| Foreign currency translation adjustments | $(143,006)$ | 64,719 | $(92,868)$ | $(171,155)$ |  | Items that may be reclassified subsequently to profit (loss) |
|  |  |  |  |  |  | Exchange differences on translating foreign operations |
|  |  |  | (565) | 39,888 |  | Net changes in revaluation of financial assets |
|  |  | 40,453 |  |  |  | measured at fair value through other comprehensive income |
|  |  | $(64,719)$ | 53,620 | $(11,099)$ |  | Shares of other comprehensive income of equity method investees |
|  | $(143,006)$ | 40,453 | $(39,812)$ | $(142,366)$ |  | Total of items that may be reclassified subsequently to profit (loss) |
| Total other comprehensive income (loss) | $(105,115)$ | - | 65,729 | $(39,386)$ |  | Total other comprehensive income, net of tax |
| Comprehensive income | 596,559 | - | $(4,562)$ | 591,996 | Comprehensive income |  |
| Comprehensive income attributable to Toyota Motor Corporation Comprehensive income attributable to noncontrolling interests | 577,135 | - | 5,414 | 582,549 | Comprehensive income for the period attributable to |  |
|  |  |  |  |  |  | Toyota Motor Corporation |
|  | 19,424 | - | $(9,976)$ | 9,447 |  | Non-controlling interests |
|  | 596,559 | - | $(4,562)$ | 591,996 |  | Comprehensive income |

(6) Reconciliation of net profit or loss for prior period (from April 1, 2019 to March 31 2020)

| Presentation under <br> U.S. GAAP | Yen in millions |  |  |  |  | Presentation under IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | U.S. GAAP | Reclassification | Adjustment of recognition and measurement | IFRS | Notes |  |
| Net revenues |  |  |  |  |  | Sales revenues |
| Sales of products | 27,759,749 | - | $(66,056)$ | 27,693,693 | i | Sales of products |
| Financing operations | 2,170,243 | - | 2,611 | 2,172,854 |  | Financial services |
| Total net revenues | 29,929,992 | - | $(63,445)$ | 29,866,547 |  | Total sales revenues |
| Costs and expenses |  |  |  |  |  | Costs and expenses |
| Cost of products sold | 23,142,744 | $(12,761)$ | $(26,387)$ | 23,103,596 | i | Cost of products sold |
| Cost of financing operations | 1,379,620 | - | 2,134 | 1,381,755 |  | Cost of financial services |
| Selling, general and administrative | 2,964,759 | $(3,391)$ | 20,597 | 2,981,965 |  | Selling, general and administrative |
| Total costs and expenses | 27,487,123 | $(16,153)$ | $(3,655)$ | 27,467,315 |  | Total costs and expenses |
| Operating income | 2,442,869 | 16,153 | $(59,790)$ | 2,399,232 |  | Operating income |
| Other income (expense) |  |  |  |  |  |  |
|  | - | 271,153 | 39,094 | 310,247 |  | Share of profit of investments accounted for using the equity method |
| Interest and dividend income | 232,870 | 77,241 | $(4,266)$ | 305,846 |  | Other finance income |
| Interest expense | $(32,217)$ | $(2,573)$ | $(12,365)$ | $(47,155)$ |  | Other finance costs |
| Foreign exchange gain (loss), net | $(79,020)$ | - | $(15,599)$ | $(94,619)$ |  | Foreign exchange gain(loss), net |
| Unrealized gains (losses) on equity securities | $(24,600)$ | - | 24,600 | - | b |  |
| Total other income (loss), net | 14,705 | $(90,821)$ | $(4,491)$ | $(80,607)$ |  | Other income (loss), net |
| Income before income taxes and equity in earnings of affiliated companies | 2,554,607 | 271,152 | $(32,817)$ | 2,792,942 |  | Income before income taxes |
| Provision for income taxes | 683,430 | - | $(1,613)$ | 681,817 | b | Income tax expense |
| Equity in earnings of affiliated companies | 271,152 | $(271,152)$ | - | - |  |  |
| Net income | 2,142,329 | - | $(31,204)$ | 2,111,125 |  | Net income |
| Net income attributable to Toyota Motor Corporation Net income attributable to noncontrolling interests | 2,076,183 | - | $(40,043)$ | 2,036,140 |  | Net income attributable to Toyota Motor Corporation |
|  | 66,146 | - | 8,839 | 74,985 |  | Non-controlling interests |
|  | 2,142,329 | - | $(31,204)$ | 2,111,125 |  | Net income |

(7) Reconciliation of other comprehensive income during prior period (from April 1, 2019 to March 31 2020)

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\begin{tabular}{l}
Presentation under \\
U.S. GAAP
\end{tabular}} \& \multicolumn{5}{|c|}{Yen in millions} \& \multirow[b]{2}{*}{Presentation under IFRS} \\
\hline \& U.S. GAAP \& Reclassification \& Adjustment of recognition and measurement \& IFRS \& Notes \& \\
\hline Net income \& 2,142,329 \& - \& \((31,204)\) \& 2,111,125 \& \& Net income \\
\hline Other comprehensive income (loss), net of tax \& \& \& \& \& \& Other comprehensive income, net of tax Items that will not be reclassified to profit (loss) \\
\hline Unrealized gains (losses) on securities \& 118,363 \& \((118,363)\) \& \((243,853)\) \& \((243,853)\) \& b \& Net changes in revaluation of financial assets measured at fair value through other comprehensive income \\
\hline \multirow[t]{2}{*}{Pension liability adjustments} \& \((60,196)\) \& (612)

612 \& 17,409
61,956 \& $(43,399)$
62,568 \& \& Remeasurements of defined benefit plans Shares of other comprehensive income of equity method investees <br>
\hline \& 58,167 \& $(118,363)$ \& $(164,488)$ \& $(224,684)$ \& \& Total of items that will not be reclassified to profit (loss) <br>
\hline \multirow[t]{4}{*}{Foreign currency translation adjustments} \& $(333,854)$ \& 89,371 \& $(117,614)$ \& $(362,098)$ \& \& Items that may be reclassified subsequently to profit (loss) Exchange differences on translating foreign operations <br>
\hline \& - \& 118,363 \& $(4,973)$ \& 113,390 \& \& Net changes in revaluation of financial assets measured at fair value through other comprehensive income <br>
\hline \& - \& $(89,371)$ \& 54,118 \& $(35,253)$ \& \& Shares of other comprehensive income of equity method investees <br>
\hline \& $(333,854)$ \& 118,363 \& $(68,469)$ \& $(283,961)$ \& \& Total of items that may be reclassified subsequently to profit (loss) <br>
\hline Total other comprehensive income (loss) \& $(275,687)$ \& - \& $(232,958)$ \& $(508,645)$ \& \& Total other comprehensive income, net of tax <br>
\hline \multirow[t]{2}{*}{Comprehensive income} \& 1,866,642 \& - \& $(264,162)$ \& 1,602,480 \& \& Comprehensive income <br>
\hline \& \& \& \& \& \& Comprehensive income for the period attributable to <br>
\hline Comprehensive income attributable to Toyota Motor Corporation \& 1,820,764 \& - \& $(265,756)$ \& 1,555,009 \& \& Toyota Motor Corporation <br>
\hline Comprehensive income attributable to noncontrolling interests \& 45,878 \& - \& 1,594 \& 47,472 \& \& Non-controlling interests <br>
\hline \& 1,866,642 \& - \& $(264,162)$ \& 1,602,480 \& \& Comprehensive income <br>
\hline
\end{tabular}

## 3.Notes to reconciliation

(1) Changes in presentation -
A. Other receivables separately presented under U.S. GAAP have been reclassified into trade accounts and other receivables under IFRS.
B. Marketable securities separately presented under U.S. GAAP have been reclassified into other financial assets in current assets under IFRS.
C. Other financial assets included in prepaid expenses and other current assets under U.S. GAAP are separately presented under IFRS.
D. Derivative assets and liabilities that meet certain requirements are offset under U.S. GAAP. Under IFRS they are presented in gross amount.
E. Income tax receivable included in prepaid expenses and others current assets under U.S. GAAP are separately presented under IFRS.
F. Employees receivables separately presented under U.S. GAAP have been reclassified into other financial assets in non-current assets under IFRS.
G. Right of use assets, intangible assets, deferred tax assets and other financial assets in non-current assets included in other in investment and other assets under U.S. GAAP are separately presented under IFRS.
H. Other payables separately presented under U.S. GAAP have been reclassified into trade accounts and other payables under IFRS.
I. Current portion of long-term debt separately presented under U.S. GAAP have been reclassified into short-term and current portion of long-term debt under IFRS.
J. Liabilities for quality assurance included in accrued expenses under U.S. GAAP are separately presented under IFRS.
K. Other financial liabilities included in other current liabilities under U.S. GAAP are separately presented under IFRS.
L. Model AA Class Shares presented as mezzanine equity under U.S. GAAP have been reclassified into long-term debt under IFRS.
M. Lease liabilities included in other long-term liabilities under U.S. GAAP have been reclassified into long-term debt under IFRS.
(2) Difference in recognition and measurement -

For the following reconciliation, related allocation to the non-controlling interests is recorded.
a. Inventory valuation method

Under U.S. GAAP, inventories of some subsidiaries are calculated using the last-in, first-out method, but under IFRS, they are calculated using the weighted-average method.
b. Fair value measurement of equity financial assets

Unlisted stocks are recorded at acquisition cost under U.S. GAAP but are measured at fair value through other comprehensive income under IFRS. For equity financial assets, U.S. GAAP recognizes valuation gains and losses, gains and losses on sales and impairment as profit or loss, but under IFRS, changes in fair value are recognized as other comprehensive income.
c. Deemed cost

In accordance with IFRS 1, Toyota has elected to use fair value at the date of transition as deemed cost for certain items of property, plant and equipment. The carrying amount of property, plant and equipment under U.S. GAAP to which the exemption is applied is $¥ 59,456$ million and the fair value is $¥ 21,225$ million.
d. Recognition of right of use assets and lease liabilities

Under IFRS, newly recognized right of use assets and lease liabilities are recorded as a result of the adoption of IFRS 16 "Leases".
e. Capitalization of cost incurred for development of product

Under U.S. GAAP, development expense is expensed as incurred. Under IFRS, costs incurred for development of products is capitalized if it meets the capitalization requirements.
f. Deferred income taxes

Deferred income taxes have been adjusted due to the other adjustments from U.S. GAAP to IFRS. The adjustment mainly related to $¥ 188,837$ million (as of April 1,2019 ), $¥ 186,321$ million (as of June 30, 2019), and $¥ 193,271$ million (as of March 31, 2020) of the capitalization of development costs.
g. Exchange differences on translating foreign operations

In accordance with the first-time exemption, the cumulative translation differences of foreign operations as of the Transition Date are transferred from other components of equity to retained earnings.
h. Retirement benefit obligations for defined benefit plans

Under U.S. GAAP, actuarial gains and losses and past service cost are recognized in other comprehensive income when they are incurred and amortized over a certain period of future years. Under IFRS, remeasurements arising from defined benefit plans, including actuarial gains and losses are recognized in other comprehensive income and reclassified directly from other components of equity to retained earnings when they are incurred. Past service cost is recognized in profit or loss when incurred.
i. Unification of a reporting period

For certain consolidated subsidiaries and companies accounted for by the equity method that have closing dates different from Toyota, the reporting period has been unified to Toyota's closing date on the Transition Date.
j. Reconciliation of retained earnings

|  | Yen in millions |  |  |
| :---: | :---: | :---: | :---: |
|  | Transition Date (April 1, 2019) | First quarter (June 30, 2019) | Prior fiscal year (March 31, 2020) |
| b. Fair value measurement of equity financial assets | $(990,815)$ | $(1,049,567)$ | $(799,568)$ |
| g. Exchange differences on translating foreign operations | $(649,532)$ | $(649,532)$ | $(649,532)$ |
| h. Retirement benefit obligations for defined benefit plans | $(265,867)$ | $(268,571)$ | $(324,014)$ |
| Subtotal | $(1,906,213)$ | $(1,967,670)$ | $(1,773,114)$ |
| e. Capitalization of cost incurred for development of product | 410,531 | 416,660 | 432,202 |
| i. Unification of a reporting period | 85,211 | 72,371 | 51,480 |
| Others | 36,732 | 42,708 | 95,880 |
| Total | $(1,373,738)$ | $(1,435,930)$ | $(1,193,552)$ |

Subtotal represents reclassification from other components of equity.

## Adjustments on the cash flows

Acquisitions, collections and sales of receivables from financial services which were classified as cash flows from investing activities under U.S. GAAP are classified as cash flows from operating activities under IFRS.

