## MIFID II PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ECPS ONLY TARGET MARKET

– Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the PR Debt Instruments has led to the conclusion that: (i) the target market for the PR Debt Instruments is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, "MiFID II"); and (ii) all channels for distribution of the PR Debt Instruments to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the PR Debt Instruments (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the PR Debt Instruments (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

**UK MIFIR** product governance / Professional investors and ECPs only target market — Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the PR Debt Instruments has led to the conclusion that: (i) the target market for the PR Debt Instruments is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook ("COBS"), and professional clients, as defined in Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 ("**UK MiFIR**"); and (ii) all channels for distribution of the PR Debt Instruments to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the PR Debt Instruments (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook (the "**UK MiFIR Product Governance Rules**") is responsible for undertaking its own target market assessment in respect of the PR Debt Instruments (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

**PROHIBITION OF SALES TO EEA RETAIL INVESTORS** - The PR Debt Instruments are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("**EEA**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**MiFID II**"); (ii) a customer within the meaning of Directive (EU) 2016/97 ( the "**Insurance Distribution Directive**"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Regulation (EU) 2017//129 (the "**Prospectus Regulation**"). Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the "**PRIIPs Regulation**") for offering or selling the PR Debt Instruments or otherwise making them available to retail investors in the EEA been prepared and therefore offering or selling the PR Debt Instruments or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPS Regulation.

**PROHIBITION OF SALES TO UK RETAIL INVESTORS** – The PR Debt Instruments are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom (the "UK"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the "EUWA"); (ii) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the Financial Services and Markets Act 2000 (the "FSMA") to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA; or (iii) not a qualified investor as defined in Article 2 of Regulation (EU) 2017/1129 as it forms part of domestic law by virtue of the EUWA. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of domestic law by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the PR Debt Instruments or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the PR Debt Instruments or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

# **FINAL TERMS DATED 14 January 2022**

# **MACQUARIE GROUP LIMITED**

(ABN 94 122 169 279)

(incorporated with limited liability in the Commonwealth of Australia)

## Issue of

# EUR 500,000,000 0.943 per cent. Fixed Rate Debt Instruments due 19 January 2029 under the

# U.S.\$10,000,000,000 DEBT INSTRUMENT PROGRAMME

# **PART A - CONTRACTUAL TERMS**

Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Conditions") set forth in the Base Prospectus dated 11 June 2021 and the supplement to the Base Prospectus dated 1 November 2021 ("Supplement to the Base Prospectus") which together constitute a base prospectus (the "Base Prospectus") for the purposes of Regulation (EU) 2017/1129 as it forms part of UK domestic law by virtue of the EUWA (the "UK Prospectus Regulation"). This document constitutes the final terms of a Tranche of Fixed Rate PR Debt Instruments described herein ("PR Debt Instruments") for the purposes of the UK Prospectus Regulation and must be read in conjunction with such Base Prospectus as so supplemented in order to obtain all the relevant information.

The Base Prospectus and the Supplements to the Base Prospectus have been published on the website of the London Stock Exchange at <a href="https://www.londonstockexchange.com/news?tab=news-explorer.">https://www.londonstockexchange.com/news?tab=news-explorer.</a>, the internet site <a href="http://www.macquarie.com/au/about/investors/debt-investors/unsecured-funding">https://www.macquarie.com/au/about/investors/debt-investors/unsecured-funding</a> and during normal business hours copies may be obtained from the offices of the I&P Agent, Citibank, N.A., London Branch at c/o Citibank, N.A., Dublin Branch, Ground Floor, 1 North Wall Quay, Dublin 1, Ireland.

1. Issuer: Macquarie Group Limited

(LEI: ACMHD8HWFMFUIQQ8y590)

2. (i) Series Number: Not Applicable

(ii) Tranche Number: Not Applicable

(iii) Date on which the PR Debt Instruments will be consolidated and

form a single series

Not Applicable

3. Specified Currency: Euro ("€" or "EUR")

4. Aggregate Nominal Amount: EUR 500,000,000

5. Issue Price: 100 per cent. of the Aggregate Nominal Amount

6. Specified Denominations: EUR100,000 and integral multiples of EUR1,000 in

excess thereof up to and including EUR199,000. No PR Debt Instruments in definitive form will be issued with a

denomination above EUR199,000

7. (i) Issue Date: 19 January 2022

(ii) Interest Commencement Date: Issue Date

8. Maturity Date: 19 January 2029

9. Interest Basis: 0.943 per cent. Fixed Rate

10. Default Interest (Condition 5.5(d)): Not Applicable

11. Redemption Basis: Redemption at par

12. Change of Interest or Redemption /

Payment Basis:

Not Applicable

13. Put / Call Options: Not Applicable

# PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

14. Fixed Rate PR Debt Instrument Provisions:

Applicable - See Condition 5.2

(i) Interest Rate(s): 0.943 per cent. per annum payable annually in arrear

(ii) Interest Payment Date(s): 19 January in each year (adjusted in accordance with the

Business Day Convention) from and including 19 January 2023 up to and including the Maturity Date

(iii) Fixed Coupon Amount: EUR9.43 per EUR1,000 in Nominal Amount

(iv) Broken Amount: Not Applicable

(v) Day Count Fraction: Actual/Actual-ICMA, unadjusted

(vi) Business Day Convention: Following Business Day Convention

15. Floating Rate PR Debt Instrument

**Provisions:** 

Not Applicable

16. Zero Coupon PR Debt Instrument

Provisions:

Not Applicable

17. Fixed/Floating Rate Interest Rate

Provisions:

Not Applicable

## PROVISIONS RELATING TO REDEMPTION

 Redemption at Issuer's option Not Applicable (Call):

19. Redemption at PR Debt Instrument Holder's option (Put):

Not Applicable

20. Final Redemption Amount of each

PR Debt Instrument:

Maturity Redemption Amount: The outstanding nominal amount of the PR Debt Instruments

21. Early Redemption Amount

(i) Early Redemption Amount (Tax) (Condition 6.4):

Outstanding nominal amount together with accrued interest (if any) thereon of the PR Debt Instruments.

(ii) Early Redemption Amount (Default) (Condition 9):

Outstanding nominal amount together with accrued interest (if any) thereon of the PR Debt Instruments.

# GENERAL PROVISIONS APPLICABLE TO THE PR DEBT INSTRUMENTS

22. Form of PR Debt Instrument:

(i) Form: Bearer (Condition 1.1).

Temporary Global PR Debt Instrument exchangeable for a Permanent Global PR Debt Instrument upon

certification as to non-US beneficial ownership no earlier than 40 days after the completion of distribution of the PR Debt Instruments as determined by the Issuing and Paying Agent, which is exchangeable for Definitive PR Debt Instruments in certain limited circumstances.

(ii) Type: Fixed Rate PR Debt Instrument

23. Additional Business Centre: TARGET and London

24. Talons for future Coupons to be attached to Definitive PR Debt Instruments (and dates on which such Talons mature):

Not Applicable

25. Governing law: The laws of New South Wales

26. Place for notices: Condition 18.1 will apply

27. Public Offer: Not Applicable

**DISTRIBUTION** 

28. U.S. Selling Restrictions: Regulation S (Category 2) / TEFRA D

29. Prohibition of Sales to EEA Retail

Investors:

Applicable

Prohibition of Sales to UK Retail

Investors:

Applicable

30. Method of Distribution: Syndicated

31. If syndicated, names of Managers: BNP Paribas

Crédit Agricole Corporate and Investment Bank

HSBC Bank plc ING Bank N.V.

Macquarie Bank Limited (London Branch)

Société Générale

Norddeutsche Landesbank - Girozentrale -

32. Stabilisation Manager(s) (if any): ING Bank N.V.

33. Additional Selling Restrictions: Not Applicable

# CONFIRMED

# MACQUARIE GROUP LIMITED

By: Angus Cameron Authorised Person

## **PART B - OTHER INFORMATION**

### LISTING AND ADMISSION TO 1. TRADING

(i) Listing: Application will be made for the PR Debt Instruments to

be listed on the Official List of the FCA with effect from 19

January 2022

Admission to trading: Application will be made for the PR Debt Instruments to

be admitted to trading on the main market of the London

Stock Exchange plc with effect from 19 January 2022

(iii)Estimate of total expenses relating to admission to trading

**GBP 445** 

2. **RATINGS** 

> Credit Ratings: The PR Debt Instruments to be issued are expected to be

> > rated by the following ratings agencies:

S&P Global Ratings Australia Pty Ltd.: BBB+

Moody's Investors Service Limited: A3 Fitch Ratings Australia Pty Ltd: A-

Credit ratings are for distribution only to a person (a) who is not a "retail client" within the meaning of section 761G of the Corporations Act 2001 (Cth) and is also a sophisticated investor, professional investor or other investor in respect of whom disclosure is not required under Part 6D.2 or 7.9 of the Corporations Act 2001 (Cth), and (b) who is otherwise permitted to receive credit ratings in accordance with applicable law in any jurisdiction in which the person may be located. Anyone who is not such a person is not entitled to receive these Final Terms and any who receives these Final Terms must not distribute them to any person who is not entitled

to receive them.

#### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save for the fees payable to BNP Paribas, Crédit Agricole Corporate and Investment Bank, HSBC Bank plc, ING Bank N.V., Macquarie Bank Limited (London Branch), Société Générale, and Norddeutsche Landesbank - Girozentrale - as Managers (as generally discussed in "Subscription and Sale" on pages 131to140 of the Base Prospectus), so far as the Issuer is aware, no person involved in the offer of the PR Debt Instruments has an interest material to the offer.

#### 4. **USE OF PROCEEDS AND ESTIMATED NET PROCEEDS**

Use of proceeds General corporate purposes

Estimated net proceeds EUR 498,500,000

# 5. YIELD (Fixed Rate PR Debt Instruments only)

Indication of yield 0.943 per cent. per annum

# 6. **OPERATIONAL INFORMATION**

ISIN Code: XS2433206740

Common Code: 243320674

CUSIP: Not Applicable

CMU instrument number Not Applicable

CFI: DTVXFB as updated, as set out on the website of

Association of National Numbering Agencies (ANNA) or alternatively sourced from responsible National

Numbering Agency that assigned the ISIN

FISN: MACQUARIE GROUP/VAREMTN 20290100 as set out

on the website of Association of National Numbering Agencies (ANNA) or alternatively sourced from the responsible National Numbering Agency that assigned

the ISIN

Any clearing system(s) other than

Euroclear Bank SA/NV, and Clearstream Banking, S.A. or the CMU Service and the relevant identification number(s):

Not Applicable

Delivery: Delivery against payment

Issuing and Paying Agent: Citibank, N.A., London Branch

CMU Lodging Agent: Not Applicable

Registrar: Not Applicable

Transfer Agent: Not Applicable

Common Depositary: Citibank Europe Plc

c/o Citibank, N.A., Dublin Branch, Ground Floor, 1 North Wall Quay

Dublin 1, Ireland

Place of delivery of Definitive PR

Debt Instruments:

See clause 4.5(a)(v) of the Agency Agreement