## Appendix 5 Finance review

EPRA net asset value

|  | $\begin{gathered} 2011 \\ £ m \end{gathered}$ | per share | $\begin{gathered} 2010 \\ \mathrm{Em} \end{gathered}$ | per share |
| :---: | :---: | :---: | :---: | :---: |
| Net assets | 1,714.5 |  | 1,494.7 |  |
| Less minority interest | (51.8) |  | (45.9) |  |
| Net assets attributable to equity shareholders | 1,662.7 | 1,636 | 1,448.8 | 1,432 |
| Adjustment for: |  |  |  |  |
| Deferred tax on revaluation surplus | 8.8 |  | 8.9 |  |
| Less share of minority interest | (0.6) |  | (0.3) |  |
| Fair value of derivative financial instruments | 51.9 |  | 25.4 |  |
| Less share of minority interest | (1.6) |  | (0.4) |  |
| Fair value of adjustment to secured bonds | 18.6 |  | 19.4 |  |
|  | 77.1 |  | 53.0 |  |
| EPRA adjusted net assets - undiluted | 1,739.8 | 1,712 | 1,501.8 | 1,484 |
| - diluted |  | 1,701 |  | 1,474 |

Like-for-like rental income

|  | Properties owned throughout the two years £m | Acquisitions £m | Disposals | Development property £m | $\begin{gathered} \text { Total } \\ \text { Im } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 |  |  |  |  |  |
| Rental income Property expenditure | $\begin{gathered} 99.1 \\ (6.9) \\ \hline \end{gathered}$ | $\begin{gathered} 10.6 \\ (0.7) \end{gathered}$ | $\begin{aligned} & 2.1 \\ & 0.2 \end{aligned}$ | $\begin{gathered} 12.3 \\ (3.5) \\ \hline \end{gathered}$ | $\begin{aligned} & 124.1 \\ & (10.9) \\ & \hline \end{aligned}$ |
| Net rental income | 92.2 | 9.9 | 2.3 | 8.8 | 113.2 |
| Other ${ }^{1}$ | 4.1 | - | - | 0.4 | 4.5 |
| Net property income | 96.3 | 9.9 | 2.3 | 9.2 | 117.7 |
| 2010 |  |  |  |  |  |
| Rental income | 96.8 | 3.4 | 3.8 | 14.8 | 118.8 |
| Property expenditure | (6.9) | (0.4) | (0.5) | (1.7) | (9.5) |
| Net rental income | 89.9 | 3.0 | 3.3 | 13.1 | 109.3 |
| Other ${ }^{1}$ | 3.0 | - | - | 0.7 | 3.7 |
| Net property income | 92.9 | 3.0 | 3.3 | 13.8 | 113.0 |
| Increase based on gross rental income | 2.4\% |  |  |  | 4.5\% |
| Increase based on net rental income | 2.6\% |  |  |  | 3.6\% |
| Increase based on net property income | 3.7\% |  |  |  | 4.2\% |

[^0]
## Appendix 5 <br> Finance review

## Net debt

|  | 2011 | 2010 |
| :--- | ---: | ---: |
| Cash | $£ \mathrm{~m}$ | Em |
| Bank overdraft | $(3.5)$ | $(7.2)$ |
| Revolving bank facilities | - | 5.6 |
| Unsecured loan | 477.0 | 661.0 |
| Loan notes | 31.4 | 31.4 |
| Secured bonds 2026 | 1.1 | 1.1 |
| Fair value and issue costs | 175.0 | 175.0 |
| Unsecured convertible bond 2016 | 17.2 | 17.9 |
| Issue costs, equity component and unwinding of discount | 175.0 | - |
| Leasehold liabilities | $(12.6)$ | - |
| Bank loan arrangement costs | 7.4 | 7.4 |
| Net debt | $(3.5)$ | $(4.4)$ |

Gearing and interest cover ratio

|  | 2011 | 2010 |
| :--- | ---: | ---: |
| Balance sheet gearing | $\%$ | $\%$ |
| Loan to value ratio | 50.4 | 59.4 |
| Interest cover ratio | 32.0 | 35.7 |

## Hedging and borrowing

|  | $\begin{array}{r} 2011 \\ \text { Proforma } \\ £ m^{1} \end{array}$ | $\begin{array}{r} 2011 \\ \text { Em } \\ \hline \end{array}$ | 2010 Em |
| :---: | :---: | :---: | :---: |
| Bank loans |  |  |  |
| Floating rate | 15.4 | 15.4 | 259.4 |
| Capped | - | - | 10.0 |
| Swapped | 493.0 | 493.0 | 423.0 |
|  | 508.4 | 508.4 | 692.4 |
| Floating rate loan notes | 1.1 | 1.1 | 1.1 |
| Fixed rate secured bonds 2026 | 175.0 | 175.0 | 175.0 |
| Fixed rate unsecured bonds 2016 | 175.0 | 175.0 | - |
| Total | 859.5 | 859.5 | 868.5 |
| Hedged and fixed rate (\%) | 90 | 98 | 70 |
| Weighted average cost of debt (\%) ${ }^{2}$ | 4.37 | 4.65 | 4.34 |
| Weighted average cost of debt (\%) ${ }^{3}$ | 4.62 | 4.91 | 4.34 |
| Weighted average maturity of facilities (years) | 5.2 | 4.4 | 5.2 |
| Weighted average maturity of swaps (years) | 6.5 | 5.0 | 5.8 |

[^1]
## Appendix 5 <br> Finance review

Debt facilities

|  | Proforma |  | December <br> 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | £m | £m | Maturity | £m | £m | Maturity |
| 6.5\% secured bonds |  | 175 | March 2026 |  | 175 | March 2026 |
| 2.75\% unsecured convertible bonds |  | 175 | July 2016 |  | 175 | July 2016 |
| Loan notes |  | 1.1 | Repaid January 2012 |  | 1.1 | Repaid January 2012 |
| Overdraft |  | 10 | On demand |  | 10 | On demand |
| Committed bank facilities |  |  |  |  |  |  |
| Term | 28 |  | June $2018{ }^{1}$ | 28 |  | June $2018{ }^{1}$ |
| Term/revolving credit | 90 |  | December 2017 | 90 |  | December 2017 |
| Revolving credit | 125 |  | November 2015 | 125 |  | November 2015 |
| Revolving credit | 100 |  | April 2015 | 100 |  | April 2015 |
| Term/revolving credit | 125 |  | April 2014 | 125 |  | April 2014 |
| Revolving credit | 150 |  | January 2017 | 100 |  | November 2013 |
| Term/revolving credit | 150 |  | March 2013 | 375 |  | March 2013 |
| Term unsecured | 31.4 |  | June 2012 | 31.4 |  | June 2012 |
| Revolving credit | 150 |  | January 2017 | - |  | n/a |
| 949.4 |  |  | 974.4 |  |  |  |
| Total debt facilities | 1,310.5 |  | 1,335.5 |  |  |  |

All facilities are secured unless noted otherwise
${ }^{1}$ Subject to credit review in 2013

Maturity profile of Ioan facilities
As at 31 December $2011^{1} \mathrm{£m}$


Headroom

- Drawn

[^2]Maturity profile of loan facilities
Proforma ${ }^{2}$ £m


## Appendix 5

Finance review



Maturity profile of fixed and hedged debt Proforma ${ }^{1}$ £m

[^3]
[^0]:    ${ }^{1}$ Includes surrender premiums paid or received, dilapidation receipts and other income

[^1]:    ${ }^{1}$ After new facilities, extensions and swap arrangements entered into in January 2012
    ${ }^{2}$ Convertible bonds at 2.75\%
    ${ }^{3}$ Convertible bonds on IFRS basis

[^2]:    ${ }^{1}$ Excludes £10m overdraft facility
    ${ }^{2}$ After new facilities entered into in January 2012

[^3]:    ${ }^{1}$ After new facilities and swap arrangements entered into in January 2012

