# PRUDENTIAL PLC

£5,000,000,000

Medium Term Note Programme

Series No: 31

Tranche No: 1

£300,000,000 1.375 per cent. Senior Notes due 19 January 2018

Issued by

PRUDENTIAL PLC

Issue Price: 99.734%

The date of the Final Terms is 15 January 2015.

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Prospectus dated 21 November 2014 (the "Prospectus") as supplemented by the supplement to it dated 3 December 2014 which together constitute a base prospectus for the purposes of Directive 2003/71/EC (as amended) (the "Prospectus Directive"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Prospectus as so supplemented. A summary of the Notes (which comprises the summary in the Prospectus as amended to reflect the provisions of these Final Terms) is annexed to these Final Terms. The Prospectus and the supplement have been published on the website of the Regulatory News Service operated by the London Stock Exchange at <a href="http://www.londonstockexchange.com/exchange/news/market-news/market-news-home.html">http://www.londonstockexchange.com/exchange/news/market-news/market-news-home.html</a> and copies may be obtained during normal business hours, free of charge, from the registered office of the Issuer and the specified office of the Issue and Paying Agent for the time being in London.

1. (i) Series Number: 31

(ii) Tranche Number: 1

(iii) Date on which the Notes will be Not Applicable

consolidated and form a single

Series:

2. Specified Currency: Sterling ("£")

3. Aggregate Nominal Amount of Notes

Tranche: £300,000,000

Series: £300,000,000

4. Issue Price of Tranche: 99.734 per cent. of the Aggregate Nominal Amount

5. (i) Specified Denomination(s): £100,000 and integral multiples of £1,000 in excess

thereof up to and including £199,000. No Notes in definitive form will be issued with a denomination

above £199,000.

(ii) Calculation Amount: £1,000

6. Issue Date and Interest Commencement 19 January 2015

Date:

7. Maturity Date: 19 January 2018

8. Interest Basis: 1.375 per cent. Fixed Rate

9. Redemption/Payment Basis: Redemption at par

10. Change of Interest Basis or Not Applicable

Redemption/Payment Basis:

11. Put/Call Options: Not Applicable

12. (i) Status of the Notes: Senior Notes

(ii) Date of Board approval for 17 June 2010 issuance of Notes obtained

# PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

13. Fixed Rate Note Provisions Applicable

(i) Rate(s) of Interest: 1.375 per cent. per annum payable in arrear on each

Interest Payment Date

(ii) Interest Payment Date(s): 19 January in each year from and including 19

January 2016 up to and including the Maturity Date

(iii) Fixed Coupon Amount(s): £13.75 per Calculation Amount

(iv) Broken Amount(s): Not Applicable

(v) Day Count Fraction: Actual/Actual (ICMA)

(vi) Determination Date(s): 19 January in each year

(vii) Deferral of Interest: Not Applicable

(viii) ACSM: Not Applicable

(ix) Dividend and Capital Restriction

(1):

Not Applicable

(x) Dividend and Capital Restriction

(2):

Not Applicable

14. Reset Note Provisions: Not Applicable

15. Floating Rate Note Provisions: Not Applicable

16. Zero Coupon Notes Provisions: Not Applicable

17. Step-Up Rate of Interest Not Applicable

## PROVISIONS RELATING TO REDEMPTION

18. (a) Issuer Call: Not Applicable

(b) Regulatory Event Redemption: Not Applicable

(c) Regulatory Event Redemption and Not Applicable

Regulatory Event Refinancing Option:

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(d) Solvency II Regulatory Event Not Applicable

Redemption:

(e) Issuer Call due to a Tax Event: Not Applicable

(f) Issuer Call due to a Tax Call Not Applicable

Event:

19. Investor Put: Not Applicable

20. Final Redemption Amount: £1,000 per Calculation Amount

21. Early Redemption Amount(s) payable on redemption for taxation reasons (where

applicable) or on event of default:

£1,000 per Calculation Amount

22. Make Whole Redemption Price: Not Applicable

## **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

23. Form of Notes:

(i) Form: Bearer Notes:

Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for

Definitive Notes only upon an Exchange Event.

(ii) New Global Note: Yes

24. Additional Financial Centre(s): Not Applicable

25. Talons for future Coupons to be attached No

to Definitive Notes:

Signed on behalf of the Issuer:

By:

**Duly Authorised** 

#### PART B - OTHER INFORMATION

#### 1. LISTING AND ADMISSION TO TRADING

(i) Listing and admission to trading: Application has been made by the Issuer (or on its

behalf) for the Notes to be listed on the Official List of the UK Listing Authority and admitted to trading on the London Stock Exchange's Regulated Market

with effect from 19 January 2015.

(ii) Estimate of total expenses relating to £3,600

admission to trading:

#### 2. RATINGS

The Notes to be issued are expected to be assigned the following ratings:

A+ by Standard & Poor's Credit Market Services Europe Limited A2 by Moody's Investors Service Ltd A by Fitch Ratings Limited

#### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save for any fees payable to Crédit Agricole Corporate and Investment Bank, Deutsche Bank AG, London Branch, J.P. Morgan Securities plc, RBC Europe Limited and Société Générale (the "Joint Lead Managers"), so far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the offer. The Joint Lead Managers and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer and its affiliates in the ordinary course of business.

# 4. YIELD

Indication of yield: 1.466 per cent. per annum

#### 5. **OPERATIONAL INFORMATION**

ISIN Code: XS1169595854

Common Code: 116959585

Any clearing system (s) other than Euroclear and Clearstream, Luxembourg (together with the address of each such clearing system) and the relevant identification number(s):

Not Applicable

Names and addresses of additional Paying

Agent(s) (if any):

Not Applicable

# 6. THIRD PARTY INFORMATION

Not Applicable

# 7. **GENERAL**

Applicable TEFRA exemption: D Rules

144A Eligible: Not 144A Eligible

#### ANNEX TO THE FINAL TERMS - SUMMARY OF THE ISSUE

Summaries are made up of disclosure requirements known as "Elements". These Elements are numbered in Sections A - E (A.1 - E.7). This summary contains all the Elements required to be included in a summary for the Notes and the Issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements. Even though an Element may be required to be inserted in a summary because of the type of securities and issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element should be included in the summary explaining why it is not applicable.

Section A – Introduction and Warnings		
Element		
A.1	This summary should be read as an introduction to the Prospectus and the applicable Final Terms.	
	Any decision to invest in the Notes should be based on consideration of the Prospectus as a whole, including any documents incorporated by reference and the applicable Final Terms.	
	<ul> <li>Where a claim relating to the information contained in the Prospectus and the applicable Final Terms is brought before a court, the plaintiff investor might, under the national legislation of the Member States, have to bear the costs of translating the Prospectus before the legal proceedings are initiated.</li> </ul>	
	<ul> <li>Civil liability attaches to the Issuer solely on the basis of this summary, including any translation of it, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of the Prospectus and the applicable Final Terms or following the implementation of the relevant provisions of Directive 2010/73/EU in the relevant Member State, it does not provide, when read together with the other parts of the Prospectus, key information in order to aid investors when considering whether to invest in the Notes.</li> </ul>	
A.2	Not Applicable: certain Tranches of Notes with a denomination of less than €100,000 (or its equivalent in any other currency) may be offered but only in circumstances where there is an exemption from the obligation under the Prospectus Directive to publish a prospectus in relation to the relevant offer.	
	Issue specific summary:	
	Not Applicable; the Notes are issued in denominations of at least €100,000 (or its equivalent in any other currency).	

	Section B – Issuer			
Element	Title			
B.1	Legal and commercial name of the Issuer	Prudential plc.		
B.2	Domicile and legal form of the Issuer, legislation under which the Issuer operates and country of incorporation	The Issuer was incorporated in England and Wales as a private company limited by shares on 1 November, 1978. On 1 October, 1999, it changed its name to Prudential public limited company and re-registered as a public company limited by shares under the Companies Acts 1948 to 1980 on 20 January, 1982.		
B.4b	Known trends affecting the Issuer and its industry	Not Applicable. There are no particular trends indicated by Prudential plc.		
B.5	Description of the Group and the Issuer's position within the Group	The Issuer is the holding company of all the companies in the Prudential group (the "Prudential Group" or the "Group") and its assets are substantially comprised of shares and loans in such companies. It does not conduct any other business and is accordingly dependent on the other members of the Prudential Group and revenues received from them.		
		The Prudential Group is an international financial services group with significant operations in Asia, the United States and the United Kingdom.		
B.9	Where a profit forecast or estimate is made, state the figure	Not Applicable. The Issuer has not made any profit forecasts or estimates in the Prospectus.		
B.10	Any qualifications in the audit report	Not Applicable. There are no qualifications in the audit reports to the audited consolidated annual financial statements of the Issuer for the financial year ended 31 December, 2012 or the audited consolidated annual financial statements of the Issuer for the financial year ended 31 December, 2013.		

B.12	Selected historical key financial information regarding the Issuer plus a statement that there has been no material adverse change in the prospects of the Issuer since the date of its last	The following tables present the profit and loss at data for and as at the six months ended 30 June, and the years ended 31 December, 2013 and 3 information has been derived from the Issuer's ur year financial statements and the Issuer's audit statements audited by KPMG Audit Plc.  Unaudited Consolidated Half Year Financial Resolutional Financial Reporting Standards (IFI	2014 and 30 1 December, naudited consoled consolidate	June, 2013 2012. The blidated half ed financial
	audited financial statements or a description of any material adverse change and a description of	Statutory IFRS basis results	Half Year 2014	Half Year 2013
	description of significant changes in the financial or trading position subsequent to the period covered by the historical financial information	Profit after tax attributable to equity holders of the Company	£1,145m 45.0p £10.6bn	£365m 14.3p £9.6bn
		Supplementary IFRS basis information  Operating profit based on longer-term investment		
	returns	£1,521m £(45)m	£1,415m £(755)m	
		Amortisation of acquisition accounting adjustments	£(44)m	£(30)m
		Loss attaching to held for sale Japan Life business	-	£(124)m
		Profit before tax attributable to shareholders  Operating earnings per share (reflecting operating	£(8)m £1,424m	£506m
		profit based on longer-term investment returns after related tax and non-controlling interests)	45.2p	42.2p
			Half Year 2014	Half Year 2013
		Dividends per share declared and paid in reporting period	23.84p	20.79p
		Dividends per share relating to reporting period	11.19p £457.2bn	9.73p £427.4bn

Audited Consolidated Financial Statements		
	Year End 31 Decen 2013 £ millio	nber 2012*
Statutory IFRS basis results		
Gross premiums earned  Outward reinsurance premiums	30,502 (658)	29,913 (491)
Earned premiums, net of reinsurance	29,844 20,347	28,622 23,931
Other income	2,184	1,885
Total revenue, net of reinsurance	52,375	54,438
Profit before tax attributable to shareholders	1,635	2,747
Tax charge attributable to shareholders' returns	(289)	(584)
Profit for the year	1,346	2,163
Less: attributable to non-controlling interests  Profit after tax attributable to equity holders of the	-	-
Supplementary IFRS basis information		
Operating profit based on longer-term investment returns:		
Asia operations	1,075	975
US operationsUK operations	1,302 1,176	1,003 1,107
Other income and expenditure	(558)	(498)
Solvency II implementation costs	(29)	(48)
Restructuring costs  Operating profit based on longer-term investment returns	(12) 2,954	2,520
Short-term fluctuations in investment returns on shareholder-backed business	(1,110)	187
Amortisation of acquisition accounting adjustments	(72)	(19)
Gain on dilution of Group holdings	(12)	42
(Loss) profit attaching to held for sale Japan life	(102)	·
business**  Costs of domestication of Hong Kong branch	(102) (35)	17
<u> </u>		
Profit before tax attributable to shareholders	1,635	2,747
Operating earnings per share (reflecting operating profit based on longer-term investment returns after related tax and non-controlling interests)	90.9p	76.9p
<u> </u>	f	

			Year E 31 Dece 2013	
		Basic earnings per share Shareholders' equity, excluding non-controlling	52.8p	85.1p
		interests	£9.7bn	£10.4bn
		period	30.52p	25.64p
		Dividends per share relating to reporting period	33.57p	29.19p
		Funds under management	£442.9bn	£405.7bn
		* The Group has adopted new accounting standards on consolid joint arrangements, and amendments to the employee benefit January 2013. Accordingly, the 2012 comparative re retrospectively from those previously published.	s accounting st	andard, from 1
		** To facilitate comparisons of operating profit based on longer reflects the Group's retained operations, the results attributal Life business are included separately within the supplementary	ole to the held	for sale Japan
		The Issuer prepared the above accounts in accordance with Inte Standards ("IFRS") as endorsed by the European Union (EU).	ernational Finar	ncial Reporting
		Statements of no significant or material adverse char	ige	
		There has been no significant change in the financi the Issuer and its subsidiaries as a whole since 30 Ju	-	position of
		There has been no material adverse change in the and its subsidiaries as a whole since 31 December, 2		f the Issuer
B.13	Recent events particular to the Issuer which are to a material extent relevant to the evaluation of the Issuer's solvency	Not Applicable. There have been no recent events which are to a material extent relevant to an eva solvency.	•	
B.14	Description of the Group and the Issuer's position within the Group	See item B.5 for the Prudential Group and the Issuer rudential Group. The Issuer is the holding company the Prudential Group.	-	
	plus dependence upon other Group entities	The Issuer's assets are substantially comprised of some Prudential Group companies. It does not conduct an accordingly dependent on the other members of the revenues received from them.	ny other busi	ness and is
B.15	Issuer's principal activities	The Issuer is the holding company of all the comp Group and was incorporated on 1 November, 19 England and Wales and re-registered as a public cor on 20 January, 1982.	978 under t	he laws of
		The Prudential Group is an international financial significant operations in Asia, the United States and The Prudential Group is structured around four mainare supported by central functions responsible for standard management, leadership development and standard management and other core group functions.	nd the Unite n business	d Kingdom. units, which

B.16	To the extent known to the Issuer, whether the Issuer is directly or indirectly owned or controlled and by whom and the nature of such control	Prudential plc is not aware of any person or persons who does or could, directly or indirectly, jointly or severally, exercise control over Prudential plc.
B.17	Credit ratings assigned to the Issuer or its debt securities at the request or with the cooperation of the Issuer in the rating process	The Issuer has a short-term/long-term debt rating of P-1/A2 (stable outlook) by Moody's Investors Service Ltd ("Moody's"), A-1/A+ (stable outlook) by Standard & Poor's Credit Market Services Europe Limited ("Standard & Poor's") and F1/A (stable outlook) by Fitch Ratings Limited ("Fitch"). The Programme has been rated (P)A2 (Senior Notes), (P)A3 (Dated Tier 2 Notes), (P)A3 (Undated Tier 2 Notes) and (P)Baa1 (Tier 1 Notes) by Moody's; A+ (Senior Notes), A- (Dated Tier 2 Notes), A- (Undated Tier 2 Notes) and A- (Tier 1 Notes) by Standard & Poor's, and A (Senior Notes) and BBB+ (subordinated debt) by Fitch.
		Each of Moody's, Standard & Poor's and Fitch is established in the European Union and is registered under Regulation (EC) No. 1060/2009 (as amended) (the "CRA Regulation").
		Issue specific summary:
		The Notes are expected to be rated A2 by Moody's, A+ by Standard & Poor's and A by Fitch. A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.
		Section C - Securities
Element	Title	
C.1	Description of type and class of the Notes, including any ISIN	The Notes described in this section are debt securities with a denomination of less than €100,000 (or its equivalent in any other currency) or at least €100,000 (or its equivalent in any other currency). The Notes may be Fixed Rate Notes, Floating Rate Notes, Reset Notes, Zero Coupon Notes or a combination of the foregoing.
		Issue specific summary:
		The Notes are £300,000,000 1.375 per cent. Senior Notes due 19 January 2018.
		The Notes have a Specified Denomination of £100,000 and integral multiples of £1,000 in excess thereof up to and including £199,000.
		International Securities Identification Number (ISIN): XS1169595854.

C.2	Currency of the Notes	Subject to compliance with all applicable laws, regulations and directives, Notes may be issued in any currency agreed between the Issuer and the relevant Dealer at the time of issue.  Issue specific summary:
		The currency of this Series of Notes is Pounds Sterling ("£").
C.5	Restrictions on the free transferability of the Notes	There are no restrictions on the free transferability of the Notes.
C.8	Description of the rights attached to the Notes, including rapking	Notes issued under the Programme will have terms and conditions relating to, among other matters:
	including ranking and limitations to	Payments of interest and repayment of principal:
	those rights	Other than Zero Coupon Notes, all Notes confer on a holder thereof (a "Holder") the right to receive interest in respect of each period for which Notes remain outstanding. All Notes confer on a Holder the right to receive repayment of principal on redemption. See below under C.9 for further details.
		Limitation on Dividend and Capital Payments:
		Issue specific summary:
		Not Applicable.
		Ranking:
		Issue specific summary:
		The Senior Notes will constitute direct and, subject to the provisions of the paragraph entitled 'Negative pledge' below, unsecured obligations of the Issuer.
		Negative pledge:
		Issue specific summary:
		The Senior Notes contain a negative pledge which prohibits the Issuer and, so far as the Issuer can procure by the proper exercise of voting and other rights or powers of control exercisable by the Issuer in relation to Subsidiaries, the Principal Subsidiary from creating or permitting to subsist any mortgage or charge upon the whole or any part of its undertaking or assets (other than assets representing the fund or funds maintained by the Issuer or, as the case may be, the Principal Subsidiary in respect of long-term business (as defined in the Financial Services and Markets Act 2000)), present or future, to secure payment of any present or future indebtedness of the Issuer or any Subsidiary evidenced by notes, bonds, debentures, or other securities which are quoted or traded on any stock exchange or in any securities market, subject to certain specified exceptions or any guarantee or indemnity in respect thereof, without at the same time according to the Senior Notes (to the satisfaction of the Trustee) the same security as is created or subsisting to secure any such indebtedness, guarantee or indemnity, or such other security as the Trustee shall in its absolute discretion deem not materially less beneficial to the interests of the Holders or as shall be approved by an Extraordinary Resolution of the Holders.

#### Taxation:

Payments in respect of all Notes will be made without withholding or deduction of taxes of the United Kingdom, subject to customary exceptions.

#### **Events of Default and Default:**

#### Issue specific summary:

The terms of the Senior Notes contain the following events of default:

- (a) default in payment of any principal or interest due in respect of the Senior Notes, continuing for a specified period of time;
- (b) default in the performance or observance of any obligation, condition or provision binding on the Issuer (other than payment of principal or interest) where such default continues for a specified period of time and has not been remedied by the Issuer (if capable of being so remedied);
- (c) events relating to (i) the winding-up and administration, (ii) the cessation of payments to creditors generally and of business, (iii) the taking of enforcement action by creditors or (iv) the insolvency of the Issuer or the Principal Subsidiary;
- (d) certain types of indebtedness (subject to an aggregate threshold of £30,000,000 (or its equivalent in any other currency or currencies)) of the Issuer or the Principal Subsidiary is not paid on its due date as extended by any applicable grace period and following a demand therefore or is declared to be or automatically becomes due and payable prior to its stated maturity by reason of default or if any guarantee or indemnity in respect of such indebtedness of any third party given by the Issuer or the Principal Subsidiary (having an outstanding aggregate principal amount as aforesaid) is not honoured when due and called upon and, in any case, the liability of the Issuer or the Principal Subsidiary to make payment is not being contested in good faith; or
- (e) the Principal Subsidiary ceases to be a Subsidiary of the Issuer (except in certain limited circumstances),

each, an "event of default" and as more fully described in the Conditions. Upon the occurrence of an event of default which is continuing, the Trustee at its discretion may, and if so requested by Holders of at least one quarter in nominal amount of the Senior Notes then outstanding or if so directed by an Extraordinary Resolution (but, in the case of the happening of any of the events described above at sub-paragraphs (b), (c)(iii), (c)(iv) or (d) relating to the Issuer and any of the events described above at sub-paragraphs (b), (c)(i)-(iv), (d) or (e) relating to the Principal Subsidiary, only if the Trustee has certified in writing that such events is materially prejudicial to the interests of Holders) declare the Senior Notes to be due and repayable at their Early Redemption Amount (as specified in the applicable Final Terms relating to each Series).

# Meetings:

The terms of the Notes contain provisions for calling meetings of holders of such Notes to consider matters affecting their interests generally. These provisions permit defined majorities to bind all holders, including holders who did not attend and vote at the relevant meeting and holders who voted in a manner contrary to the majority.

Governing law:

English law

#### **C.9**

Description of the rights attached to the Notes, including nominal interest rate, the date from which interest becomes payable and interest payment dates, description of the underlying (where the rate is not fixed), maturity date, repayment provisions. indication of yield and name of the representative of the holders

# Interest periods and Rates of Interest:

Other than Zero Coupon Notes, the length of all interest periods for all Notes and the applicable Rate of Interest or its method of calculation may differ from time to time or be constant for any Series. Other than Zero Coupon Notes, Notes may have a Maximum Rate of Interest, a Minimum Rate of Interest or both.

## Interest:

Notes may or may not bear interest. Interest-bearing Notes will either bear interest payable at a fixed rate, a floating rate or at a rate which may be reset periodically during the life of the Note.

# Issue specific summary:

The Senior Notes bear interest from their date of issue at the fixed rate of 1.375 per cent. per annum payable annually in arrear on 19 January in each year.

#### Redemption:

The terms under which Notes may be redeemed (including, in the case of Senior Notes or Dated Tier 2 Notes, the Maturity Date and the price at which they will be redeemed on the maturity date as well as any provisions relating to early redemption) will be agreed between the Issuer and the relevant Dealer at the time of issue of the relevant Notes.

# Issue specific summary:

Subject to any early redemption or purchase and cancellation, the Senior Notes will be redeemed on 19 January 2018 at 99.734 per cent. of their nominal amount.

The Senior Notes may, at the Issuer's election, be redeemed early at 100 per cent. of their nominal amount for tax reasons.

The Issuer and its Subsidiaries may at any time purchase Senior Notes at any price in the open market or otherwise.

# Representative of holders:

The Law Debenture Trust Corporation p.l.c. (the "Trustee") will act as trustee for the holders of Notes.

#### Indication of yield:

Indication of yield: 1.466 per cent. per annum

C.10	If the Note has a derivative component in the interest payment, a clear and comprehensive explanation to help investors understand how the value of their investment is affected by the value of the underlying instrument(s), especially under the circumstances when the risks are most evident.	Not Applicable. Payments of interest on the Notes shall not involve any derivative component.
C.11	An indication as to whether the Notes will be the object of an application for admission to trading, with a view to their distribution in a regulated market or other equivalent markets with an indication of the markets in question	Listing:  Each Series will be admitted to the Official List of the UK Listing Authority (the "UKLA") and admitted to trading on the London Stock Exchange's Regulated Market.  Issue specific summary:  Application has been made by the Issuer (or on its behalf) for the Notes to be listed on the Official List of the UK Listing Authority and admitted to trading on the London Stock Exchange's Regulated Market with effect from 19 January 2015.  Distribution:  The Senior Notes are not being offered to the public in any Member State.
C.21	Indication of the market where the Notes will be traded and for which the Prospectus has been published	Each Series will be admitted to the Official List of the UK Listing Authority (the "UKLA") and admitted to trading on the London Stock Exchange's Regulated Market.  Issue specific summary:  Application has been made by the Issuer (or on its behalf) for the Notes to be listed on the Official List of the UK Listing Authority and admitted to trading on the London Stock Exchange's Regulated Market with effect from 19 January 2015.

	Section D - Risks			
Element	Title			
D.2	Key information on the key risks that are specific to the Issuer or its industry	The Issuer's businesses are inherently subject to market fluctuations and general economic conditions. Uncertainty or negative trends in international economic and investment climates could adversely affect the Issuer's business and profitability. In particular, the adverse effect of such factors would be felt in the future principally through: (a) investment impairments or reduced investment returns impairing the Issuer's ability to write significant volumes of new business and having a negative impact on its assets under management and profit; (b) higher credit defaults and wider credit and liquidity spreads resulting in realised and unrealised credit losses; (c) the failure of counterparties to discharge obligations or where adequate collateral is not in place; (d) difficulties experienced in estimating the value of financial instruments due to illiquid or closed markets; and (e) increased illiquidity adding to uncertainty over financial resources and the possibility of a reduction in capital resources as valuations decline.		
		The Issuer is subject to the risk of potential sovereign debt credit deterioration owing to the amounts of sovereign debt obligations held in its investment portfolio. If a sovereign were to default on its obligations, this could have a material adverse effect on the Issuer's financial condition and results of operations.		
		• The Issuer is subject to the risk of exchange rate fluctuations owing to the geographical diversity of its business. The Issuer's operations in the US and Asia, which represent a significant proportion of operating profit based on longer-term investment returns and shareholders' funds, generally write policies and invest in assets denominated in local currency. The impact of gains or losses on currency translations is accounted for in the Group's consolidated financial statements as a component of shareholders' funds within other comprehensive income and, consequently, could impact on the Issuer's gearing ratios.		
		• The Issuer conducts its businesses subject to regulation and associated regulatory risks, including the effects of changes in the laws, regulations, policies and interpretations and any accounting standards in the markets in which it operates. Changes in government policy, legislation (including tax) or regulatory interpretation applying to companies in the financial services and insurance industries in any of the markets in which the Issuer operates, which may apply retrospectively, may adversely affect the Issuer's product range, distribution channels, profitability, capital requirements and, consequently, reported results and financing requirements. Also, regulators in jurisdictions in which the Issuer operates may change the level of capital required to be held by individual businesses or could introduce possible changes in the regulatory framework for pension arrangements and policies, the regulation of selling practices and solvency requirements. Furthermore, as a result of the recent interventions by governments in response to global economic conditions, it is widely expected that there will be a substantial increase in governmental regulation and supervision of the financial services		

- industry, including the possibility of higher capital requirements, restrictions on certain types of transaction structure and enhanced supervisory powers.
- The Issuer's businesses are conducted in highly competitive environments with developing demographic trends and continued profitability depends on management's ability to respond to these pressures and trends. The markets for financial services in the UK, US and Asia and highly competitive. In some markets, the Issuer faces competitors that are larger, have greater financial resources or a greater market share, offer a broader range of products or have higher bonus rates or claims-paying ratios. Further, heightened competition for talented and skilled employees and agents with local experience, particularly in Asia, may limit the Issuer's potential to grow its business as quickly as planned.
- Downgrades in the Issuer's financial strength and credit ratings could significantly impact its competitive position and damage its relationships with creditors and trading counterparties. Such ratings, which are used by the market to measure the Group's ability to meet policyholder obligations, are an important factor affecting public confidence in some of the Group's products and, as a result, its competitiveness. Downgrades in the Issuer's ratings could have an adverse effect on the Group's ability to market products or retain current policyholders or on the Group's financial flexibility. In addition, the interest rates the Issuer pays on its borrowings are affected by its credit ratings.
- Adverse experience against the assumptions used in pricing products and reporting business results could significantly affect the Issuer's results of operations. The Issuer needs to make assumptions about a number of factors in determining the pricing of its products and setting reserves and for reporting its capital levels and the results of its long-term business operations. In common with other industry participants, the profitability of the Group's businesses depends on a mix of factors, including mortality and morbidity trends, policy surrender rates, investment performance and impairments, unit cost of administration and new business acquisition expense. If actual levels prove to be different to assumed levels, the Group's results of operations could be adversely affected.

# D.3 Key information on the key risks that are specific to the Notes

#### Issue specific summary:

- There may be no or only a limited secondary market in the Notes. Therefore, Holders may not be able to sell their Notes easily or at prices that will provide them with a yield comparable with similar investments that have a developed secondary market.
- Holders may not receive the full amount of payments due in respect of the Notes should the Issuer be required to withhold or deduct amounts at source on account of tax from such payments in order to comply with applicable law.

	Section E – Offer			
Element	Title			
E.2b	Reasons for the offer and use of proceeds when different from making profit and/or hedging certain risks	The net proceeds from each issue of Notes may be applied by the Issuer for its general corporate purposes, which include making a profit, or may be applied for particular uses, as determined by the Issuer.  Issue specific summary:  The net proceeds from the issue of the Notes will be applied by the Issuer for its general corporate purposes, which include making a profit.		
E.3	A description of the terms and conditions of the offer	Not Applicable: the Notes may only be offered in circumstances where there is an exemption from the obligation under the Prospectus Directive to publish a prospectus in relation to the relevant offer.  **Issue specific summary:**  Not Applicable. The Notes are in denominations of at least €100,000 (or its equivalent in any other currency).		
E.4	A description of any interest that is material to the issue/offer including conflicting interests	The relevant Dealers may be paid fees in relation to any issue of Notes under the Programme.  *Issue specific summary:*  The Joint Lead Managers will be paid aggregate commissions equal to 0.125 per cent. of the aggregate nominal amount of the Notes. Any Joint Lead Manager and its affiliates may also have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer and its affiliates in the ordinary course of business.		
E.7	Estimated expenses charged to the investor by the Issuer	The Issuer will not charge any expenses to investors in connection with any issue of Notes.  Issue specific summary:  Not Applicable. No expenses are being charged to investors by the Issuer.		