# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 16, 2016

# Philip Morris International Inc.

(Exact name of registrant as specified in its charter)

Virginia (State or other jurisdiction of incorporation) 1-33708 (Commission File Number) 13-3435103 (I.R.S. Employer Identification No.)

120 Park Avenue, New York, New York (Address of principal executive offices)

10017-5592 (Zip Code)

Registrant's telephone number, including area code: (917) 663-2000

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01 Regulation FD Disclosure

On November 16, 2016, Philip Morris International Inc. ("PMI") is hosting a live audio webcast of a presentation at the Morgan Stanley Global Consumer & Retail Conference where PMI's Chief Financial Officer, Mr. Jacek Olczak, will address investors. PMI has issued a press release announcing the highlights of the presentation. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference to this Item 7.01 of this Current Report on Form 8-K.

Adjusted diluted EPS is not a measure under accounting principles generally accepted in the United States of America ("U.S. GAAP"). PMI defines adjusted diluted EPS as reported diluted EPS adjusted for asset impairment and exit costs, discrete tax items and unusual items. PMI believes it is appropriate to disclose this measure as it represents core earnings, improves comparability and helps investors analyze business performance and trends. Adjusted diluted EPS should be considered neither in isolation nor as a substitute for reported diluted EPS prepared in accordance with U.S. GAAP.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99.1 hereto, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Current Report on Form 8-K shall not be incorporated by reference into any filing or other document pursuant to the Securities Act of 1933, as amended, except as may be expressly set forth by specific reference in such filing or document.

#### **Item 9.01** Financial Statements and Exhibits

- (d) Exhibits
- 99.1 Philip Morris International Inc. Press Release, dated November 16, 2016 (furnished pursuant to Item 7.01).

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PHILIP MORRIS INTERNATIONAL INC.

By: <u>/s/ JERRY WHITSON</u>

Name: Jerry Whitson

Title: Deputy General Counsel and Corporate

Secretary

DATE: November 16, 2016

## **EXHIBIT INDEX**

Exhibit No. Description

99.1 Philip Morris International Inc. Press Release, dated November

16, 2016 (furnished pursuant to Item 7.01).

# PHILIP MORRIS INTERNATIONAL INC. PRESENTS AT THE PREMORGANSTANLEY GLOBAL CONSUMER & RETAIL CONFERENCE; REVISES, FOR CURRENCY ONLY, 2016 FULL-YEAR REPORTED DILUTED EPS FORECAST

NEW YORK, November 16, 2016 – Philip Morris International Inc.'s ("PMI") (NYSE/Euronext Paris: PM) Chief Financial Officer, Jacek Olczak, addresses investors today at the Morgan Stanley Global Consumer & Retail Conference in New York.

The presentation and Q&A session are being webcast live at www.pmi.com/webcasts in a listen-only mode, beginning at approximately 10:40 a.m. Eastern Time. The audio webcast may also be accessed on iOS or Android devices by downloading PMI's free Investor Relations Mobile Application at www.pmi.com/irapp. An archived copy of the webcast, together with slides, will be available on the same site. Highlights of the presentation include:

- PMI revises, for currency only, its 2016 full-year reported diluted earnings per share forecast to be in a range of \$4.46 to \$4.51 versus \$4.42 in 2015. Excluding an unfavorable currency impact, at prevailing exchange rates, of approximately \$0.42 for the full-year 2016, the diluted earnings per share range represents a projected increase of approximately 10.5% to 11.5% versus adjusted diluted earnings per share of \$4.42 in 2015.
  - This forecast does not include any share repurchases in 2016.
  - The adjusted diluted EPS of \$4.42 in 2015 is calculated as reported diluted EPS of \$4.42, plus a \$0.03 per share charge related to asset impairment and exit costs, less a \$0.03 per share benefit related to discrete tax items.
  - This forecast excludes the impact of any future acquisitions, unanticipated asset impairment and exit cost charges, future changes in currency exchange rates, and any unusual events.
- In the fourth quarter of 2016, PMI continues to anticipate:
  - Strong currency-neutral net revenue growth, excluding excise taxes, supported by a favorable pricing variance of approximately 8% to 9% of fourth-quarter 2015 net revenues, excluding excise taxes; and
  - A favorable cost comparison, reflecting incremental investments made in the fourth quarter of 2015.
- PMI's weekly HeatSticks market share in Japan reached 4.9% in the last week of October 2016.

#### About Philip Morris International Inc. ("PMI")

PMI is the world's leading international tobacco company, with six of the world's top 15 international brands and products sold in more than 180 markets. In addition to the manufacture and sale of cigarettes, including *Marlboro*, the number one global cigarette brand, and other tobacco products, PMI is engaged in the development and commercialization of Reduced-Risk Products ("RRPs"). RRPs is the term PMI uses to refer to products with the potential to reduce individual risk and

#### **Forward-Looking and Cautionary Statements**

The presentation, related discussion and this release contain statements that, to the extent they do not relate strictly to historical or current facts, constitute "forward-looking statements" within the meaning of the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are based on current plans, estimates and expectations, and are not guarantees of future performance. They are based on management's expectations that involve a number of business risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements.

The risks and uncertainties relating to the forward-looking statements in the presentation, related discussion and this release include those described under Item 1A. "Risk Factors" in PMI's Form 10-Q for the quarter ended September 30, 2016, filed with the Securities and Exchange Commission. PMI does not undertake to publicly update or revise any forward-looking statements, except in the normal course of its public disclosure obligations.