Unaudited Consolidated Financial Statements For the periods ended December 31, 2011

Unaudited Consolidated Balance Sheets At March 31, 2011 and December 31, 2011

ASSETS

| | Yen in | millions | U.S. dollars in millions |
|--|--------------|--------------|--------------------------|
| : - | March 31, | December 31, | December 31, |
| | 2011 | 2011 | 2011 |
| Assets | | | |
| Current assets: | | | |
| Cash and cash equivalents | ¥ 2,080,709 | ¥ 1,533,578 | \$ 19,727 |
| Time deposits | 203,874 | 275,460 | 3,543 |
| Marketable securities | 1,225,435 | 1,122,657 | 14,441 |
| Trade accounts and notes receivable, | | | |
| less allowance for doubtful accounts | 1,449,151 | 1,560,153 | 20,069 |
| Finance receivables, net | 4,136,805 | 3,877,908 | 49,883 |
| Other receivables | 306,201 | 331,074 | 4,259 |
| Inventories | 1,304,242 | 1,465,876 | 18,856 |
| Deferred income taxes | 605,884 | 588,422 | 7,569 |
| Prepaid expenses and other current | | | |
| assets | 517,454 | 648,463 | 8,342 |
| Total current assets | 11,829,755 | 11,403,591 | 146,689 |
| Noncurrent finance receivables, net | 5,556,746 | 5,205,170 | 66,956 |
| Investments and other assets: | | | · |
| Marketable securities and other | | | |
| securities investments | 3,571,187 | 3,773,902 | 48,545 |
| Affiliated companies | 1,827,331 | 1,819,465 | 23,404 |
| Employees receivables | 62,158 | 54,223 | 698 |
| Other | 661,829 | 632,273 | 8,133 |
| Total investments and other assets | 6,122,505 | 6,279,863 | 80,780 |
| Property, plant and equipment: | | | |
| Land | 1,237,620 | 1,234,006 | 15,874 |
| Buildings | 3,635,605 | 3,599,334 | 46,300 |
| Machinery and equipment | 8,947,350 | 8,801,888 | 113,222 |
| Vehicles and equipment on operating | -,, | 2,002,000 | 110,000 |
| leases | 2,491,946 | 2,288,623 | 29,439 |
| Construction in progress | 298,828 | 262,705 | 3,379 |
| Total property, plant and equipment, at cost | 16,611,349 | 16,186,556 | 208,214 |
| Less – Accumulated depreciation | (10,302,189) | (10,313,501) | (132,666) |
| Total property, plant and equipment, net | 6,309,160 | 5,873,055 | 75,548 |
| Total assets | ¥ 29,818,166 | ¥ 28,761,679 | \$ 369,973 |
| 10 MI 400 000 | 27,010,100 | + 20,701,079 | 307,773 |

Unaudited Consolidated Balance Sheets At March 31, 2011 and December 31, 2011

LIABILITIES AND SHAREHOLDERS' EQUITY

| | Yen in 1 | millions | U.S. dollars in millions |
|--|-------------------|----------------------|--------------------------|
| - | March 31, 2011 | December 31, 2011 | December 31, 2011 |
| Liabilities | | | - |
| Current liabilities: | | | |
| Short-term borrowings | ¥ 3,179,009 | ¥ 3,517,642 | \$ 45,249 |
| Current portion of long-term debt | 2,772,827 | 2,775,346 | 35,700 |
| Accounts payable | 1,503,072 | 1,785,343 | 22,966 |
| Other payables | 579,326 | 494,792 | 6,365 |
| Accrued expenses | 1,773,233 | 1,624,278 | 20,894 |
| Income taxes payable | 112,801 | 106,702 | 1,372 |
| Other current liabilities | 870,722 | 869,417 | 11,184 |
| Total current liabilities | 10,790,990 | 11,173,520 | 143,730 |
| Long-term liabilities: | | | |
| Long-term debt | 6,449,220 | 5,404,585 | 69,521 |
| Accrued pension and severance costs | 668,022 | 660,502 | 8,496 |
| Deferred income taxes | 810,127 | 779,569 | 10,028 |
| Other long-term liabilities | 179,783 | 139,982 | 1,801 |
| Total long-term liabilities | 8,107,152 | 6,984,638 | 89,846 |
| Total liabilities | 18,898,142 | 18,158,158 | 233,576 |
| Shareholders' equity | | | |
| Toyota Motor Corporation shareholders' equity: | | | |
| Common stock, no par value, authorized: 10,000,000,000 shares at March 31, 2011 and December 31, 2011 | 397,050 | 397,050 | 5,107 |
| issued: 3,447,997,492 shares at March 31, 2011 and December 31, 2011 | | | |
| Additional paid-in capital | 505,760 | 504,990 | 6,496 |
| Retained earnings | 11,835,665 | 11,841,405 | 152,321 |
| Accumulated other comprehensive | (4.4.4.554) | | |
| income (loss) | (1,144,721) | (1,458,142) | (18,757) |
| Treasury stock, at cost, 312,298,805 shares at March 31, 2011 and 312,316,049 shares at December 31, 2011 | (1,261,383) | (1,261,436) | (16,226) |
| Total Toyota Motor Corporation shareholders' equity | 10,332,371 | 10,023,867 | 128,941 |
| | 587,653 | 579,654 | |
| Noncontrolling interests | | | 7,456 |
| Total shareholders' equity | 10,920,024 | 10,603,521 | 136,397 |
| Commitments and contingencies | | | |
| Total liabilities and shareholders' equity = | ¥ 29,818,166 | ¥ 28,761,679 | \$ 369,973 |

Unaudited Consolidated Statements of Income For the first nine months ended December 31, 2011

| | | Yen in | 18 | U.S. dollars in millions | | | |
|---|-----|---|-----|--|---|-----------|--|
| | mon | ne first nine ths ended ember 31, 2010 | moi | he first nine of the ended deember 31, 2011 | For the first nit months ended December 31, 2011 | | |
| Net revenues: | | | | | | | |
| Sales of products | ¥ | 13,463,454 | ¥ | 12,074,816 | \$ | 155,323 | |
| Financing operations | | 888,151 | | 806,311 | | 10,372 | |
| Total net revenues | 1 | 14,351,605 | | 12,881,127 | | 165,695 | |
| Costs and expenses: | | | 2- | | - | | |
| Cost of products sold | 1 | 2,048,265 | | 11,009,935 | | 141,625 | |
| Cost of financing operations | | 480,353 | | 433,742 | | 5,580 | |
| Selling, general and administrative | | 1,400,797 | | 1,320,339 | | 16,984 | |
| Total costs and expenses | 1 | 3,929,415 | | 12,764,016 | | 164,189 | |
| Operating income | | 422,190 | | 117,111 | | 1,506 | |
| Other income (expense): | | | | | | | |
| Interest and dividend income | | 72,808 | | 79,719 | | 1,025 | |
| Interest expense | | (22,809) | | (14,830) | | (191) | |
| Foreign exchange gain, net | | 9,261 | | 1,074 | | 14 | |
| Other income, net | | 40,291 | | 14,125 | | 182 | |
| Total other income (expense) | | 99,551 | | 80,088 | | 1,030 | |
| Income before income taxes and equity in earnings of affiliated companies | | 521,741 | | 197,199 | | 2,536 | |
| Provision for income taxes | , | 265,567 | | 124,325 | | 1,599 | |
| Equity in earnings of affiliated companies | | 180,742 | | 135,182 | | 1,739 | |
| Net income | | 436,916 | | 208,056 | | 2,676 | |
| Less: Net income attributable to noncontrolling interests | | (54,131) | | (45,531) | | (585) | |
| Net income attributable to Toyota Motor Corporation | ¥ | 382,785 | ¥ | 162,525 | \$ | 2,091 | |
| Net income attributable to | , | Yen | | Yen | U.S. | . dollars | |
| Toyota Motor Corporation per share | | | | | | | |
| Basic | ¥ | 122.06 | ¥ | 51.83 | \$ | 0.67 | |
| Diluted | ¥ | 122.06 | ¥ | 51.83 | \$ | 0.67 | |

Unaudited Consolidated Statements of Income For the third quarter ended December 31, 2011

| | | Yen in | millio | 18 | | dollars |
|---|-----|--|--------|---|---------------|--|
| | qua | the third rter ended ember 31, 2010 | qua | r the third rter ended cember 31, 2011 | quart Dece | the third ter ended mber 31, 2011 |
| Net revenues: | | | | | | |
| Sales of products | ¥ | 4,379,795 | ¥ | 4,601,657 | \$ | 59,193 |
| Financing operations | | 293,318 | | 263,548 | | 3,390 |
| Total net revenues | | 4,673,113 | | 4,865,205 | | 62,583 |
| Costs and expenses: | | | | | | |
| Cost of products sold | | 3,954,671 | | 4,126,047 | | 53,075 |
| Cost of financing operations | | 140,296 | | 128,588 | | 1,654 |
| Selling, general and administrative | | 479,076 | | 460,886 | | 5,929 |
| Total costs and expenses | - | 4,574,043 | | 4,715,521 | | 60,658 |
| Operating income | | 99,070 | | 149,684 | | 1,925 |
| Other income (expense): | | | | | | · |
| Interest and dividend income | | 26,730 | | 29,111 | | 374 |
| Interest expense | | (6,491) | | (3,047) | | (39) |
| Foreign exchange gain, net | | 6,603 | | 14,948 | | 192 |
| Other income, net | | 3,756 | | 7,906 | | 102 |
| Total other income (expense) | | 30,598 | | 48,918 | | 629 |
| Quarterly income before income taxes and equity in earnings of affiliated | - | | | | | |
| companies | | 129,668 | | 198,602 | | 2,554 |
| Provision for income taxes | | 65,718 | | 152,535 | | 1,962 |
| Equity in earnings of affiliated | | | | | | |
| companies | - | 46,926 | | 55,656 | | 716 |
| Quarterly net income | | 110,876 | | 101,723 | | 1,308 |
| Less: Quarterly net income attributable to noncontrolling interests | 7 | (17,247) | | (20,779) | | (267) |
| Quarterly net income attributable to | w | 02.620 | ** | 00.044 | Φ. | 1.041 |
| Toyota Motor Corporation | ¥ | 93,629 | ¥ | 80,944 | \$ | 1,041 |
| | | Yen | | Yen | U.S. | dollars |
| Quarterly net income attributable to | | | | | | |
| Toyota Motor Corporation per share Basic | ¥ | 29.86 | ¥ | 25.81 | \$ | 0.22 |
| | _ | | | | _ | 0.33 |
| Diluted | ¥ | 29.86 | ¥ | 25.81 | \$ | 0.33 |

Unaudited Condensed Consolidated Statements of Cash Flows For the first nine months ended December 31, 2011

| | | For the first nine months ended December 31, | U.S. dollars in millions For the first nine months ended |
|---|-------------|--|---|
| | 2010 | 2011 | December 31, 2011 |
| Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash | ¥ 436,916 | ¥ 208,056 | \$ 2,676 |
| provided by operating activities Depreciation Provision for doubtful accounts and credit | 880,017 | 791,835 | 10,186 |
| losses | (22,289) | (1,313) | (17) |
| Pension and severance costs, less payments | 2,788 | 4,655 | 60 |
| Losses on disposal of fixed assets Unrealized losses on available-for-sale | 19,525 | 20,698 | 266 |
| securities, net | 7,710 | 3,706 | 48 |
| Deferred income taxes | 146,028 | 29,468 | 379 |
| Equity in earnings of affiliated companies Changes in operating assets and liabilities, | (180,742) | (135,182) | (1,739) |
| and other | 144,839 | (151,230) | (1,945) |
| Net cash provided by operating activities | 1,434,792 | 770,693 | 9,914 |
| Cash flows from investing activities: Additions to finance receivables Collection of and proceeds from sales of finance | (6,344,161) | (6,177,455) | (79,463) |
| receivables Additions to fixed assets excluding equipment | 5,996,255 | 5,970,145 | 76,796 |
| leased to others | (419,908) | (463,187) | (5,958) |
| Additions to equipment leased to others Proceeds from sales of fixed assets excluding | (836,796) | (555,203) | (7,142) |
| equipment leased to others Proceeds from sales of equipment leased to | 28,407 | 21,341 | 275 |
| others Purchases of marketable securities and security | 372,039 | 334,115 | 4,298 |
| investments Proceeds from sales of and maturity of | (3,235,491) | (2,424,890) | (31,192) |
| marketable securities and security investments Changes in investments and other assets, and | 2,555,742 | 2,195,803 | 28,245 |
| other | 183,023 | 15,403 | 198 |
| Net cash used in investing activities | (1,700,890) | (1,083,928) | (13,943) |
| Cash flows from financing activities: Proceeds from issuance of long-term debt | 2,282,530 | 1,422,742 | 18,301 |
| Payments of long-term debt | (1,909,777) | (1,891,213) | (24,327) |
| Increase in short-term borrowings | 124,700 | 548,278 | 7,053 |
| Dividends paid | (141,120) | (156,785) | (2,017) |
| Purchase of common stock, and other | (28,657) | (32,361) | (416) |
| Net cash provided by (used in) financing activities | 327,676 | (109,339) | (1,406) |
| Effect of exchange rate changes on cash and cash equivalents | (148,027) | (124,557) | (1,603) |
| Net decrease in cash and cash equivalents | (86,449) | (547,131) | (7,038) |
| Cash and cash equivalents at beginning of period | 1,865,746 | 2,080,709 | 26,765 |
| Cash and cash equivalents at end of period | ¥ 1,779,297 | ¥ 1,533,578 | \$ 19,727 |

Notes to Unaudited Consolidated Financial Statements

1. Basis of preparation:

The accompanying unaudited condensed consolidated financial statements of Toyota Motor Corporation (the "parent company") as of and for the periods ended December 31, 2011, have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S.GAAP") and on substantially the same basis as its annual consolidated financial statements except for certain required disclosures which have been omitted. The unaudited condensed consolidated financial statements should be read in conjunction with the Annual Report on Form 20-F for the year ended March 31, 2011. The unaudited condensed consolidated financial statements reflect all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the result for that period and the financial condition at that date. The consolidated result for the nine-month and the three-month periods are not necessarily indicative of results to be expected for the full year.

2. Accounting changes and recent pronouncements to be adopted in future periods:

Accounting changes -

In October 2009, the Financial Accounting Standards Board ("FASB") issued updated guidance of accounting for and disclosure of Revenue Recognition with Multiple Deliverables. This guidance allows the use of estimated selling price for determining the selling price of deliverables, eliminates the residual method of allocation and expands the disclosures related to a vendor's multiple-deliverable revenue arrangements. Toyota adopted this guidance for revenue arrangements entered into or materially modified in fiscal year beginning on or after June 15, 2010. The adoption of this guidance did not have a material impact on Toyota's consolidated financial statements.

Recent pronouncements to be adopted in future periods -

In April 2011, FASB issued updated guidance to clarify the accounting for and disclosures about troubled debt restructurings by creditors. This guidance provides the criteria as to whether a loan modification constitutes a troubled debt restructuring and requires additional disclosures about troubled debt restructurings. Toyota expects to add disclosures based on this guidance from the fiscal year ending on March 31, 2012. Management does not expect this guidance to have a material impact on Toyota's consolidated financial statements.

In May 2011, FASB issued updated guidance on fair value measurement and disclosure requirements. This guidance is the amendment to achieve common fair value measurement and disclosure requirements in U.S. GAAP and International Financial Reporting Standards. Consequently, this guidance changes some fair value measurement principles and enhances the disclosure requirements. This guidance is effective for interim period and fiscal year beginning

Notes to Unaudited Consolidated Financial Statements

after December 15, 2011. Management does not expect this guidance to have a material impact on Toyota's consolidated financial statements.

In December 2011, FASB issued updated guidance of disclosures about offsetting assets and liabilities. This guidance requires additional disclosures about gross and net information for assets and liabilities including financial instruments eligible for offset in the balance sheets. This guidance is effective for fiscal year beginning on or after January 1, 2013, and for interim period within the fiscal year. Management does not expect this guidance to have a material impact on Toyota's consolidated financial statements.

3. Accounting procedures specific to quarterly consolidated financial statements:

Provision for income taxes

The provision for income taxes is computed by multiplying income before income taxes and equity in earnings of affiliated companies for the first nine months by estimated annual effective tax rates. These estimated annual effective tax rates reflect anticipated investment tax credits, foreign tax credits and other items including changes in valuation allowances, that are expected to affect estimated annual effective tax rates.

4. U.S. dollar amounts:

U.S. dollar amounts presented in the condensed consolidated financial statements and related notes are included solely for the convenience of the reader and are unaudited. These translations should not be construed as representations that the yen amounts actually represent, or have been or could be converted into, U.S. dollars. For this purpose, the rate of \(\frac{\pmathbf{x}}{77.74} = \text{U.S.}\) \(\frac{\pmathbf{s}}{1}, \text{ the approximate current exchange rate at December 31, 2011, was used for the translation of the accompanying condensed consolidated financial amounts of Toyota as of and for the periods ended December 31, 2011.

Notes to Unaudited Consolidated Financial Statements

5. Derivative financial instruments:

Toyota employs derivative financial instruments, including foreign exchange forward contracts, foreign currency options, interest rate swaps, interest rate currency swap agreements and interest rate options to manage its exposure to fluctuations in interest rates and foreign currency exchange rates. Toyota does not use derivatives for speculation or trading.

Fair value hedges -

Toyota enters into interest rate swaps and interest rate currency swap agreements mainly to convert its fixed-rate debt to variable-rate debt. Toyota uses interest rate swap agreements in managing interest rate risk exposure. Interest rate swap agreements are executed as either an integral part of specific debt transactions or on a portfolio basis. Toyota uses interest rate currency swap agreements to hedge exposure to currency exchange rate fluctuations on principal and interest payments for borrowings denominated in foreign currencies. Notes and loans payable issued in foreign currencies are hedged by concurrently executing interest rate currency swap agreements, which involve the exchange of foreign currency principal and interest obligations for each functional currency obligations at agreed-upon currency exchange and interest rates.

For the first nine months and the third quarter ended December 31, 2010 and 2011, the ineffective portion of Toyota's fair value hedge relationships was not material. For fair value hedging relationships, the components of each derivative's gain or loss are included in the assessment of hedge effectiveness.

Undesignated derivative financial instruments -

Toyota uses foreign exchange forward contracts, foreign currency options, interest rate swaps, interest rate currency swap agreements, and interest rate options, to manage its exposure to foreign currency exchange rate fluctuations and interest rate fluctuations from an economic perspective, and for which Toyota is unable or has elected not to apply hedge accounting.

Notes to Unaudited Consolidated Financial Statements

Fair value and gains or losses on derivative financial instruments -

The following table summarizes the fair values of derivative financial instruments at March 31, 2011 and December 31, 2011:

| | Yen in millions | | | | | 6. dollars millions |
|---|-------------------|-----------------------|----|-----------------------|-----|------------------------|
| | March 31, 2011 | | De | ecember 31, 2011 | Dec | ember 31, 2011 |
| Derivative financial instruments designated as hedging instruments Interest rate and currency swap agreements | •, | 55 504 | | 20.242 | | -0.5 |
| Prepaid expenses and other current assets Investments and other assets - Other | ¥ | 55,794 74,528 | ¥ | 39,242 58,692 | \$ | 505 755 |
| Total | ¥ | 130,322 | ¥ | 97,934 | \$ | 1,260 |
| Other current liabilitiesOther long-term liabilities | ¥ | (7,410) (1,188) | ¥ | (2,251) (1,838) | \$ | (29) (24) |
| Total | ¥ | (8,598) | ¥ | (4,089) | \$ | (53) |
| Undesignated derivative financial instruments Interest rate and currency swap agreements Prepaid expenses and other current assets Investments and other assets - Other | ¥ | 99,093 185,272 | ¥ | 109,278 192,596 | \$ | 1,406 2,477 |
| Total | ¥ | 284,365 | ¥ | 301,874 | \$ | 3,883 |
| Other current liabilitiesOther long-term liabilities | ¥ | (64,611) (132,785) | ¥ | (49,728) (111,957) | \$ | (640) (1,440) |
| Total | ¥ | (197,396) | ¥ | (161,685) | \$ | (2,080) |
| Foreign exchange forward and option contracts Prepaid expenses and other current assets Investments and other assets - Other | ¥ | 2,619 | ¥ | 12,249 33 | \$ | 158 |
| Total | ¥ | 2,619 | ¥ | 12,282 | \$ | 158 |
| Other current liabilitiesOther long-term liabilities | ¥ | (14,202) (75) | ¥ | (3,885) | \$ | (50) (0) |
| Total | ¥ | (14,277) | ¥ | (3,903) | \$ | (50) |
| | | | | | | |

Notes to Unaudited Consolidated Financial Statements

The following table summarizes the notional amounts of derivative financial instruments at March 31, 2011 and December 31, 2011:

| | | Yen in | millions |
|--|---|--|--|
| | | 31, 2011 | |
| | | Designated derivative financial instruments | Undesignated derivative financial instruments |
| Interest rate and currency swap agreements | ¥ | 617,472 — | ¥11,460,275 1,176,955 |
| Total | ¥ | 617,472 | ¥12,637,230 |

| | _ | Yen in | millions | | U.S. dollar | s in 1 | millions | | |
|--|-------------------|--------------|---|-------------------|-------------|--------|---|--|--|
| | December 31, 2011 | | | December 31, 2011 | | | | | |
| · · | | | derivative derivative derivative financial financial financial | | | | Undesignated derivative financial instruments | | |
| Interest rate and currency swap agreements Foreign exchange forward and option contracts | ¥ | 404,637 — | ¥10,263,323 1,621,573 | \$ | 5,205 | \$ | 132,021 20,859 | | |
| Total | ¥ | 404,637 | ¥11,884,896 | \$ | 5,205 | \$ | 152,880 | | |

Notes to Unaudited Consolidated Financial Statements

The following table summarizes the gains and losses on derivative financial instruments and hedged items reported in the consolidated statements of income for the first nine months and the third quarter ended December 31, 2010 and 2011:

| | | Yen in | mill | lions | | | | |
|---|--|---|---|---|-----------------|---|------------|---|
| | Fo | or the first nin Decembe | | onths ended 1, 2010 | 50 50 | | | |
| | Gains or (losses) on derivative financial instruments | | Gains or (losses) on hedged items | | ·V | | | |
| Derivative financial instruments designated as hedging instruments — Fair value hedge Interest rate and currency swap agreements Cost of financing operations Interest expense | | 62,066 (166) | ¥ | (60,137) 166 | | | | |
| Undesignated derivative financial instruments Interest rate and currency swap agreements | | , , | • | | | | | |
| Cost of financing operations | ¥ | 82,742 (2,591) | ¥ | _ | | | | |
| Cost of financing operations Foreign exchange gain (loss), net | | (2,012) 116,440 | | _ | | | | |
| | | | | | | | | |
| | | Yen in | mill | ions | | U.S. dollar | s in | millions |
| | Fo. | Yen in r the first nin Decembe | ne m | onths ended | F | U.S. dollar or the first ni Decembe | ne n | onths ended |
| | Gain on f | r the first nic | ne m | onths ended | Gai | or the first ni | ne n | onths ended |
| Derivative financial instruments designated as hedging instruments — Fair value hedge Interest rate and currency swap agreements Cost of financing operations | Gain on fi ins | r the first nir Decembe is or (losses) derivative inancial | ne m er 31 | Gains or (losses) on | Gai | or the first ni Decembe ns or (losses) n derivative financial | ne ner 31 | Gains or (losses) on |
| hedging instruments – Fair value hedge Interest rate and currency swap agreements | Gain on fi ins | r the first nin Decembe is or (losses) derivative inancial struments | ne m er 31 | Gains or (losses) on ledged items | Gai oi ii | or the first nit December ns or (losses) n derivative financial nstruments | ne ner 31 | Gains or (losses) on nedged items |
| hedging instruments — Fair value hedge Interest rate and currency swap agreements Cost of financing operations Interest expense Undesignated derivative financial instruments Interest rate and currency swap agreements | Gain on fins | r the first nin Decembe is or (losses) derivative inancial struments | ne m er 31 | Gains or (losses) on ledged items | Gair on | or the first nit December ns or (losses) n derivative financial nstruments | ne ner 31 | Gains or (losses) on nedged items |
| hedging instruments — Fair value hedge Interest rate and currency swap agreements Cost of financing operations Interest expense Undesignated derivative financial instruments | Gain on fins | r the first nin Decembe is or (losses) derivative inancial struments | he mr 31 | Gains or (losses) on ledged items | Gai oi ii | or the first nit December ns or (losses) n derivative financial nstruments | ne n sr 31 | Gains or (losses) on nedged items |

Notes to Unaudited Consolidated Financial Statements

| | Yen i | n millions | | |
|--|--|---|---|---|
| | | d quarter ended per 31, 2010 | | |
| | Gains or (losses on derivative financial instruments | Gains or (losses) on hedged items | _: | |
| Derivative financial instruments designated as hedging instruments — Fair value hedge Interest rate and currency swap agreements | | | | |
| Cost of financing operations Interest expense | | ¥ (11,054) | | |
| Undesignated derivative financial instruments Interest rate and currency swap agreements | | | | |
| Cost of financing operations | , | | | |
| Foreign exchange gain (loss), net Foreign exchange forward and option contracts | (614) |) — | | |
| Cost of financing operations | (2,995) |) — | | |
| Foreign exchange gain (loss), net | 29,934 | _ | | |
| | | | | |
| * | Yen ir | millions | U.S. dollar | rs in millions |
| * | For the third | millions I quarter ended er 31, 2011 | For the third | quarter ended er 31, 2011 |
| ● | For the third | l quarter ended er 31, 2011 | For the third | quarter ended |
| Derivative financial instruments designated as hedging instruments — Fair value hedge Interest rate and currency swap agreements | For the third Decemb Gains or (losses on derivative financial instruments | Gains or (losses) on hedged items | For the third December Gains or (losses) on derivative financial instruments | quarter ended er 31, 2011 Gains or (losses) on hedged items |
| hedging instruments – Fair value hedge Interest rate and currency swap agreements Cost of financing operations | For the third Decemb Gains or (losses on derivative financial instruments | quarter ended er 31, 2011 Gains or (losses) on hedged items | For the third December Gains or (losses) on derivative financial | quarter ended er 31, 2011 Gains or (losses) on hedged items |
| hedging instruments — Fair value hedge Interest rate and currency swap agreements Cost of financing operations Interest expense Undesignated derivative financial instruments Interest rate and currency swap agreements | For the third December Gains or (losses on derivative financial instruments | Gains or (losses) on hedged items | For the third December Gains or (losses) on derivative financial instruments | quarter ended er 31, 2011 Gains or (losses) on hedged items |
| hedging instruments — Fair value hedge Interest rate and currency swap agreements Cost of financing operations Interest expense Undesignated derivative financial instruments Interest rate and currency swap agreements Cost of financing operations | For the third December Gains or (losses on derivative financial instruments ¥ (11,087) | Gains or (losses) on hedged items | For the third December Gains or (losses) on derivative financial instruments \$ (143) | quarter ended er 31, 2011 Gains or (losses) on hedged items |
| hedging instruments — Fair value hedge Interest rate and currency swap agreements Cost of financing operations Interest expense Undesignated derivative financial instruments Interest rate and currency swap agreements Cost of financing operations Foreign exchange gain (loss), net | For the third December Gains or (losses on derivative financial instruments | Gains or (losses) on hedged items | For the third December Gains or (losses) on derivative financial instruments | Gains or (losses) on hedged items |
| hedging instruments — Fair value hedge Interest rate and currency swap agreements Cost of financing operations Interest expense Undesignated derivative financial instruments Interest rate and currency swap agreements Cost of financing operations | For the third December Gains or (losses on derivative financial instruments ¥ (11,087) | Gains or (losses) on hedged items ¥ 11,035 | For the third December Gains or (losses) on derivative financial instruments \$ (143) | Gains or (losses) on hedged items |

Undesignated derivative financial instruments are used to manage risks of fluctuations in interest rates to certain borrowing transactions and in foreign currency exchange rates of certain currency receivables and payables. Toyota accounts for these derivative financial instruments as economic hedges with changes in the fair value recorded directly into current period earnings.

Notes to Unaudited Consolidated Financial Statements

Credit risk related contingent features -

Toyota enters into International Swaps and Derivatives Association Master Agreements with counterparties. These Master Agreements contain a provision requiring either Toyota or the counterparty to settle the contract or to post assets to the other party in the event of a ratings downgrade below a specified threshold.

The aggregate fair value amount of derivative financial instruments that contain credit risk related contingent features that are in a net liability position as of December 31, 2011 is \(\frac{\pmathbf{1}}{12}\),499 million (\(\frac{\pmathbf{1}}{61}\) million). The aggregate fair value amount of assets that are already posted as of December 31, 2011 is \(\frac{\pmathbf{3}}{3}\),810 million (\(\frac{\pmathbf{4}}{9}\) million). If the ratings of Toyota decline below specified thresholds, the maximum amount of assets to be posted or for which Toyota could be required to settle the contracts is \(\frac{\pmathbf{1}}{12}\),499 million (\(\frac{\pmathbf{1}}{161}\) million) as of December 31, 2011.

Notes to Unaudited Consolidated Financial Statements

6. Contingencies:

Guarantees

Toyota enters into contracts with Toyota dealers to guarantee customers' payments of their installment payables that arise from installment contracts between customers and Toyota dealers, as and when requested by Toyota dealers. Toyota is required to execute its guarantee primarily when customers are unable to make required payments. The maximum potential amount of future payments as of December 31, 2011 is \\ \frac{\frac{1}}{1}\,652\,999\ \text{million}\) (\\\ \frac{21}{263}\ \text{million}\). Liabilities for guarantee totaling \\\ \frac{\frac{1}}{1}\,048\ \text{million}\) (\\\\ \frac{245}{1}\ \text{million}\) have been provided as of December 31, 2011. Under these guarantee contracts, Toyota is entitled to recover any amount paid by Toyota from the customers whose original obligations Toyota has guaranteed.

Legal Proceedings

Product Recalls

From time-to-time, Toyota issues vehicle recalls and takes other safety measures including safety campaigns relating to its vehicles. In November 2009, Toyota announced a safety campaign in North America for certain models of Toyota and Lexus vehicles related to floor mat entrapment of accelerator pedals, and later expanded it to include additional models. In January 2010, Toyota announced a recall in North America for certain models of Toyota vehicles related to sticking and slow-to-return accelerator pedals. Also in January 2010, Toyota recalled in Europe and China certain models of Toyota vehicles related to sticking accelerator pedals. In February 2010, Toyota announced a worldwide recall related to the software program that controls the antilock braking system (ABS) in certain vehicles models including the Prius. Set forth below is a description of various claims, lawsuits and government investigations involving Toyota in the United States relating to these recalls and other safety measures.

Class Action and Consolidated Litigation

There are approximately 200 putative class actions that have been filed since November 2009 alleging that certain Toyota, Lexus and Scion vehicles contain defects that lead to unintended acceleration. Many of the putative class actions allege that malfunctions involving the floor mats and accelerator pedals do not cover the full scope of possible defects related to unintended acceleration. Rather, they allege that Electronic Throttle Control System-intelligent (ETCS-i) is the true cause and that Toyota has failed to inform consumers despite its awareness of the problem. In general, these cases seek recovery for the alleged diminution in value of the vehicles, injunctive and other relief. In April 2010, the approximately 190 federal cases were consolidated for pretrial proceedings into a single multi-district litigation in the United States District Court for the Central District of California. In addition, of more than 300 individual product liability personal injury cases relating to unintended acceleration pending against Toyota, the federal cases have been consolidated into the multi-district litigation. The remaining

Notes to Unaudited Consolidated Financial Statements

individual product liability personal injury cases relating to unintended acceleration remain pending in various state courts in the United States. This consolidated federal action suit is in its early stages and has included document production, depositions and various motions.

Additionally, there were approximately 10 putative class actions in various state courts, including California. All cases except the California have been consolidated into the multi-district litigation. The claims are similar to the class actions in federal court. One of the putative California class actions was filed by the Orange County District Attorney and, among other things, seeks statutory penalties alleging that Toyota sold and marketed defective vehicles and that consumers have been harmed as a result of diminution in value of their vehicles.

Beginning in February 2010, Toyota has also been sued in approximately 20 putative class actions alleging defects in the antilock braking systems in various hybrid vehicles that cause the vehicles to fail to stop in a timely manner when driving in certain road conditions. The plaintiffs seek an order requiring Toyota to repair the vehicles and claim that all owners and lessees of vehicles, including those for which recalls have been implemented, should be compensated for the defects related to the antilock braking systems. The US cases have been consolidated into 2 actions, one in federal court in the United States District Court for the Central District of California and one in state court in the Los Angeles County Superior Court.

From February through March 2010, Toyota was also sued in 6 putative shareholder class actions on behalf of investors in Toyota American Depository Shares and common stock. The cases have been consolidated into a single action in the United States District Court for the Central District of California, and a lead plaintiff has been appointed. The consolidated complaint, filed October 4, 2010, alleges violations of the Securities Exchange Act of 1934 and Japan's Financial Instruments and Exchange Act on the basis that defendants made statements that were false or misleading in that they failed to disclose problems with, or the causes of, unintended acceleration in a number of vehicle models. Plaintiffs seek monetary damages in an amount to be proven at trial, interest and attorneys' fees and costs. The judge dismissed with prejudice the claims based on Japan's Financial Instruments and Exchange Act.

Toyota believes that it has meritorious defenses to all of these cases and will vigorously defend against them.

Government Investigations

In February 2010, Toyota received a subpoena from the U.S. Attorney for the Southern District of New York and a voluntary request and subpoena from the U.S. Securities and Exchange Commission ("SEC"). The subpoenas and the voluntary request primarily seek documents related to unintended acceleration and certain financial records. This is a coordinated

Notes to Unaudited Consolidated Financial Statements

investigation and has included interviews of Toyota and non-Toyota witnesses, as well as production of documents. In June 2010, Toyota received a second voluntary request and subpoena from the SEC and a subpoena from the U.S. Attorney for the Southern District of New York. The subpoenas and the voluntary request primarily seek production of documents related to the recalls of the steering relay rod.

Toyota has also received subpoenas and formal and informal requests from various states' attorneys general, including the Executive Committee for a group of 29 states' plus one territory's attorney general, and certain local governmental agencies regarding various recalls, the facts underlying its recent recalls and customer handling related to those recalls.

Toyota is cooperating with the government agencies in their investigations, which are on-going.

The recalls and other safety measures described above have led to a number of claims, lawsuits and government investigations against Toyota in the United States as set forth in the preceding paragraphs. Amounts accrued as of December 31, 2011 related to these legal proceedings and governmental investigations are not material to Toyota's financial position, results of operations or cash flow. Beyond the amounts accrued, Toyota is unable to estimate a range of reasonably possible loss, if any, for the cases described above because (i) many of the proceedings are in early stages, (ii) the likelihood of classes being certified or the ultimate size of the classes, if any, is uncertain, (iii) the outcome of pending or future appeals or motions is unknown, (iv) significant factual issues need to be resolved, (v) in some cases, novel legal issues are presented, and/or (vi) the differences between the matters as well as their interrelations further complicate the prediction of outcomes. In reaching this conclusion, Toyota considers the stages of these matters, the discovery in and information available about these matters, Toyota's experience with similar matters and Toyota's assessment of the matters. Although an estimation is not possible based on current information, the resolution of these matters could have an adverse effect on Toyota's financial position, results of operations or cash flows.

United States Antitrust Proceedings

Toyota, certain other automobile manufacturers, the National Automobile Dealers Association and the Canadian Automobile Dealers Association were named as defendants in purported federal and state class action lawsuits on behalf of all purchasers of new motor vehicles in the United States. The complaints allege that the defendants violated the Sherman Antitrust Act or state anti-trust law by conspiring among themselves and with their dealers to prevent the sale to United States citizens of vehicles produced for the Canadian market, resulting in higher prices to United States consumers. Toyota believes that its actions have been lawful. In the interest of resolving these legal actions, however, Toyota entered into a settlement agreement with the plaintiffs in February 2006. The court recently approved the settlement agreement, and this approval should resolve this matter for Toyota.

Notes to Unaudited Consolidated Financial Statements

Other Proceedings

Toyota has various other legal actions, other governmental proceedings and other claims pending against it, including other product liability claims in the United States. Toyota is unable to estimate a range of reasonably possible loss, if any, beyond the amounts accrued, with respect to these claims. However, based upon information currently available, Toyota believes that these matters would not have a material adverse effect on Toyota's financial position, results of operations or cash flows.

Environmental Matters

The European Union brought into effect a directive that requires member states to promulgate regulations implementing automobile manufacturers shall bear the costs for taking back end-of-life vehicles and dismantling and recycling those vehicles. Currently, there are uncertainties surrounding the implementation of the applicable regulations in different European Union member states, particularly regarding manufacturer responsibilities and resultant expenses that may be incurred. Based on the legislation that has been enacted to date, Toyota has provided for its estimated liability. Although Toyota does not expect its compliance with the directive to result in significant cash expenditures, Toyota is continuing to assess the impact of this future legislation on Toyota's financial position, results of operations and cash flows.

Notes to Unaudited Consolidated Financial Statements

7. Segment data:

The operating segments reported below are the segments of Toyota for which separate financial information is available and for which operating income/loss amounts are evaluated regularly by executive management in deciding how to allocate resources and in assessing performance.

The major portions of Toyota's operations on a worldwide basis are derived from the Automotive and Financial Services business segments. The Automotive segment designs, manufactures and distributes sedans, minivans, compact cars, sport-utility vehicles, trucks and related parts and accessories. The Financial Services segment consists primarily of financing, and vehicle and equipment leasing operations to assist in the merchandising of the parent company and its affiliate companies products as well as other products. The All Other segment includes the design, manufacturing and sales of housing, telecommunications and other business.

The following tables present certain information regarding Toyota's industry segments and operations by geographic areas and overseas revenues by destination for the third quarter and the first nine months ended December 31, 2010 and 2011.

Notes to Unaudited Consolidated Financial Statements

Segment operating results -

For the third quarter ended December 31, 2010:

| | | | | | Yen | in millions | | | | |
|------------------------|----|-----------|---|----------------------|-----|-------------|---|-------------------------|----|-------------|
| | _A | utomotive | | inancial Services | A | ll Other | | er-segment imination | Co | onsolidated |
| Net revenues | | | | | | | | | | |
| Sales to external | | | | | | | | | | |
| customers | ¥ | 4,252,211 | ¥ | 293,318 | ¥ | 127,584 | ¥ | _ | ¥ | 4,673,113 |
| Inter-segment sales | | | | | | | | | | |
| and transfers | | 2,908 | | 4,185 | | 110,459 | | (117,552) | | |
| Total | | 4,255,119 | | 297,503 | | 238,043 | · | (117,552) | | 4,673,113 |
| Operating expenses | | 4,282,647 | | 181,063 | | 224,652 | | (114,319) | | 4,574,043 |
| Operating income(loss) | ¥ | (27,528) | ¥ | 116,440 | ¥ | 13,391 | ¥ | (3,233) | ¥ | 99,070 |

For the third quarter ended December 31, 2011:

| | | Yen in millions | | | | | | | | | | | |
|---------------------|---|-----------------|---|----------------------|---|----------|---|-------------------------|----|-------------|--|--|--|
| | | utomotive | | inancial Services | A | ll Other | | er-segment imination | Co | onsolidated | | | |
| Net revenues | | | | | | | | | | | | | |
| Sales to external | | | | | | | | | | | | | |
| customers | ¥ | 4,464,150 | ¥ | 263,548 | ¥ | 137,507 | ¥ | | ¥ | 4,865,205 | | | |
| Inter-segment sales | | | | | | | | | | | | | |
| and transfers | | 7,311 | | 7,930 | | 134,657 | | (149,898) | | | | | |
| Total | | 4,471,461 | | 271,478 | | 272,164 | | (149,898) | | 4,865,205 | | | |
| Operating expenses | | 4,414,290 | | 187,974 | | 256,896 | 7 | (143,639) | | 4,715,521 | | | |
| Operating income | ¥ | 57,171 | ¥ | 83,504 | ¥ | 15,268 | ¥ | (6,259) | ¥ | 149,684 | | | |

| | | | U.S | . dolla | ars in mill | ions | | | |
|---------------------|----|----------|------------------------|---------|-------------|------|-----------------------|-----|------------|
| | Au | tomotive | nancial ervices | All | l Other | | r-segment mination | Con | ısolidated |
| Net revenues | | | | | | | | | |
| Sales to external | | | | | | | | | |
| customers | \$ | 57,424 | \$ 3,390 | \$ | 1,769 | \$ | _ | \$ | 62,583 |
| Inter-segment sales | | | | | | | | | |
| and transfers | 0 | 94 | 102 | | 1,732 | | (1,928) | | -0 |
| Total | | 57,518 | 3,492 | | 3,501 | | (1,928) | | 62,583 |
| Operating expenses | | 56,783 | 2,418 | | 3,305 | | (1,848) | | 60,658 |
| Operating income | \$ | 735 | \$ 1,074 | \$ | 196 | \$ | (80) | \$ | 1,925 |

Notes to Unaudited Consolidated Financial Statements

For the first nine months ended December 31, 2010:

| | | | | | Yen | in millions | 5 | | | |
|---------------------|-----|-----------|---|----------------------|-----|-------------|---|-------------------------|-----|------------|
| | Au | ıtomotive | | inancial Services | A | ll Other | | er-segment imination | Co | nsolidated |
| Net revenues | | | | | | | | | | |
| Sales to external | | | | | | | | | | |
| customers | ¥ 1 | 3,110,680 | ¥ | 888,151 | ¥ | 352,774 | ¥ | | ¥ 1 | 4,351,605 |
| Inter-segment sales | | | | | | | | | | |
| and transfers | - | 8,029 | | 13,327 | | 331,638 | | (352,994) | | |
| Total | 1 | 3,118,709 | | 901,478 | | 684,412 | | (352,994) | 1 | 4,351,605 |
| Operating expenses | 1 | 3,016,569 | | 601,328 | | 656,290 | | (344,772) | 1 | 3,929,415 |
| Operating income | ¥ | 102,140 | ¥ | 300,150 | ¥ | 28,122 | ¥ | (8,222) | ¥ | 422,190 |

For the first nine months ended December 31, 2011:

| | | | | Yen | in millions | | | |
|------------------------|--------------|---|----------------------|-----|-------------|----|-------------------------|--------------|
| @ | Automotive | | inancial Services | A | ll Other | | er-segment imination | Consolidated |
| Net revenues | | | | | | | | |
| Sales to external | | | | | | | | |
| customers | ¥ 11,696,038 | ¥ | 806,311 | ¥ | 378,778 | ¥ | | ¥ 12,881,127 |
| Inter-segment sales | | | | | | | | |
| and transfers | 19,425 | | 21,986 | | 339,069 | | (380,480) | |
| Total | 11,715,463 | | 828,297 | | 717,847 | | (380,480) | 12,881,127 |
| Operating expenses | 11,868,302 | | 573,788 | | 694,592 | ·a | (372,666) | 12,764,016 |
| Operating income(loss) | ¥ (152,839) | ¥ | 254,509 | ¥ | 23,255 | ¥ | (7,814) | ¥ 117,111 |

| | U.S. dollars in millions | | | | | | | | | | | | |
|-----------------------------------|--------------------------|----------|----|--------------------|------|---------|----|-----------------------|----|------------|--|--|--|
| | Au | tomotive | | nancial ervices | _Al | l Other | | r-segment mination | Co | nsolidated | | | |
| Net revenues | | | | | | | | | | | | | |
| Sales to external customers | \$ | 150,451 | \$ | 10,372 | \$ | 4,872 | \$ | , — · | \$ | 165,695 | | | |
| Inter-segment sales and transfers | | 250 | | 283 | | 4,362 | | (4,895) | | - | | | |
| Total | | 150,701 | | 10,655 | | 9,234 | | (4,895) | | 165,695 | | | |
| Operating expenses | | 152,667 | | 7,381 | | 8,935 | | (4,794) | | 164,189 | | | |
| Operating income(loss) | \$ | (1,966) | \$ | 3,274 | _\$_ | 299 | \$ | (101) | \$ | 1,506 | | | |

Notes to Unaudited Consolidated Financial Statements

Geographic Information -

For the third quarter ended December 31, 2010:

| | | | | | | | Yen | in millions | | | | | | |
|---------------------|---|-----------|-----|------------|---|---------|-----|-------------|---|---------|---|-------------------------|-----|-----------|
| | | Japan | Nor | th America | | Europe | | Asia | | Other | | er-segment imination | Cor | solidated |
| Net revenues | | | | | | | | | | | | | | |
| Sales to external | | | | | | | | | | | | | | |
| customers | ¥ | 1,624,511 | ¥ | 1,312,704 | ¥ | 510,699 | ¥ | 779,848 | ¥ | 445,351 | ¥ | _ | ¥ | 4,673,113 |
| Inter-segment sales | | | | | | | | | | | | | | |
| and transfers | | 1,061,560 | | 20,669 | | 13,533 | | 55,284 | | 44,274 | | (1,195,320) | | |
| Total | | 2,686,071 | | 1,333,373 | | 524,232 | | 835,132 | | 489,625 | | (1,195,320) | | 4,673,113 |
| Operating expenses | | 2,808,517 | | 1,228,103 | | 521,972 | | 766,479 | | 445,419 | | (1,196,447) | | 4,574,043 |
| Operating income | | | | | | | | | | | | | | |
| (loss) | ¥ | (122,446) | ¥ | 105,270 | ¥ | 2,260 | ¥ | 68,653 | ¥ | 44,206 | ¥ | 1,127 | ¥ | 99,070 |

For the third quarter ended December 31, 2011:

| | | | | | | | Yen | in millions | | | | | | |
|---------------------|---|-----------|-----|------------|---|---------|-----|-------------|---|---------|------|-------------|------|------------|
| | | | | | | | | | | | Inte | er-segment | | |
| | | Japan | Nor | th America | | Europe | | Asia | | Other | EI | imination | _Cor | isolidated |
| Net revenues | | | | | | | | | | | | | | |
| Sales to external | | | | | | | | | | | | | | |
| customers | ¥ | 1,925,799 | ¥ | 1,353,327 | ¥ | 500,044 | ¥ | 658,321 | ¥ | 427,714 | ¥ | _ | ¥ | 4,865,205 |
| Inter-segment sales | | | | | | | | | | | | | | |
| and transfers | | 1,098,364 | | 26,203 | | 26,956 | | 45,863 | | 32,459 | | (1,229,845) | | |
| Total | | 3,024,163 | | 1,379,530 | | 527,000 | | 704,184 | | 460,173 | | (1,229,845) | | 4,865,205 |
| Operating expenses | | 3,054,710 | | 1,289,196 | | 516,525 | | 663,701 | | 422,278 | | (1,230,889) | | 4,715,521 |
| Operating income | | | | | | | | | | | | | | |
| (loss) | ¥ | (30,547) | ¥ | 90,334 | ¥ | 10,475 | ¥ | 40,483 | ¥ | 37,895 | ¥ | 1,044 | ¥ | 149,684 |

| | | | | | U.5 | s. doll | ars in million | S | | | | | |
|---------------------|--------------|-------|-----------|----|--------|---------|----------------|----|-------|----|-------------------------|------|----------|
| | Japan | Norti | h America |] | Europe | | Asia | | Other | | er-segment imination | Cons | olidated |
| Net revenues | * | | | | | | | | | | | | |
| Sales to external | | | | | | | | | | | | | |
| customers | \$ 24,772 | \$ | 17,409 | \$ | 6,432 | \$ | 8,468 | \$ | 5,502 | \$ | | \$ | 62,583 |
| Inter-segment sales | | | | | | | | | | | | | |
| and transfers | 14,129 | | 337 | | 347 | | 590 | | 417 | | (15,820) | | |
| Total | 38,901 | | 17,746 | | 6,779 | | 9,058 | | 5,919 | | (15,820) | | 62,583 |
| Operating expenses | 39,294 | | 16,584 | | 6,644 | | 8,537 | | 5,432 | | (15,833) | | 60,658 |
| Operating income | | | | | | | | | | | | | |
| (loss) | \$ (393) | \$ | 1,162 | \$ | 135 | \$ | 521 | \$ | 487 | \$ | 13 | \$ | 1,925 |
| | | | | | | | | | | - | | | |

[&]quot;Other" consists of Central and South America, Oceania and Africa.

Notes to Unaudited Consolidated Financial Statements

For the first nine months ended December 31, 2010:

| | | | | | | | Yen | in millions | | | | | | |
|---------------------|---|-----------|-----|------------|---|-----------|-----|-------------|---|-----------|---|-------------|----|------------|
| | | Japan | Nor | th America | | Europe | | Asia | | Other | | ter-segment | Co | nsolidated |
| Net revenues | | | | | | | | | | | | | | |
| Sales to external | | | | | | | | | | | | | | |
| customers | ¥ | 5,335,590 | ¥ | 4,088,148 | ¥ | 1,408,024 | ¥ | 2,295,159 | ¥ | 1,224,684 | ¥ | _ | ¥ | 14,351,605 |
| Inter-segment sales | | | | | | | | | | | | | | |
| and transfers | | 3,076,701 | | 66,502 | | 41,341 | | 168,942 | | 126,664 | | (3,480,150) | | - |
| Total | | 8,412,291 | | 4,154,650 | | 1,449,365 | | 2,464,101 | | 1,351,348 | | (3,480,150) | | 14,351,605 |
| Operating expenses | | 8,586,724 | | 3,903,499 | | 1,456,020 | | 2,231,230 | | 1,234,238 | | (3,482,296) | | 13,929,415 |
| Operating income | | | | | | | | | | | | | | |
| (loss) | ¥ | (174,433) | ¥ | 251,151 | ¥ | (6,655) | ¥ | 232,871 | ¥ | 117,110 | ¥ | 2,146 | ¥ | 422,190 |
| | | | | | | | | | | | | | | |

For the first nine months ended December 31, 2011:

| | | | | | | Yen | in millions | | | | | | |
|---|-----------|--|---|---|--|---|--|---|---|---|---|---|---|
| | Japan | Nor | th America | | Europe | | Asia | | Other | | 0 | Co | nsolidated |
| | | | | | | | ======================================= | | | | | | |
| | € | | | | | | | | | | | | |
| ¥ | 4,929,968 | ¥ | 3,251,192 | ¥ | 1,431,512 | ¥ | 2,086,012 | ¥ | 1,182,443 | ¥ | _ | ¥ | 12,881,127 |
| | | | | | | | | | | | | | |
| | 2,747,728 | | 67,711 | | 54,576 | | 145,360 | | 101,775 | | (3,117,150) | | |
| | 7,677,696 | | 3,318,903 | | 1,486,088 | | 2,231,372 | | 1,284,218 | | (3,117,150) | | 12,881,127 |
| | 7,984,156 | - | 3,167,026 | | 1,477,540 | | 2,060,350 | | 1,188,254 | | (3,113,310) | | 12,764,016 |
| | | | | | | | | | | | | | |
| ¥ | (306,460) | ¥ | 151,877 | ¥ | 8,548 | ¥ | 171,022 | ¥ | 95,964 | ¥ | (3,840) | ¥ | 117,111 |
| | ¥ | ¥ 4,929,968 2,747,728 7,677,696 7,984,156 | ¥ 4,929,968 ¥ 2,747,728 7,677,696 7,984,156 | ¥ 4,929,968 ¥ 3,251,192 2,747,728 67,711 7,677,696 3,318,903 7,984,156 3,167,026 | ¥ 4,929,968 ¥ 3,251,192 ¥ 2,747,728 67,711 7,677,696 3,318,903 7,984,156 3,167,026 | ¥ 4,929,968 ¥ 3,251,192 ¥ 1,431,512 2,747,728 67,711 54,576 7,677,696 3,318,903 1,486,088 7,984,156 3,167,026 1,477,540 | Japan North America Europe ¥ 4,929,968 ¥ 3,251,192 ¥ 1,431,512 ¥ 2,747,728 67,711 54,576 7,677,696 3,318,903 1,486,088 7,984,156 3,167,026 1,477,540 | ¥ 4,929,968 ¥ 3,251,192 ¥ 1,431,512 ¥ 2,086,012 2,747,728 67,711 54,576 145,360 7,677,696 3,318,903 1,486,088 2,231,372 7,984,156 3,167,026 1,477,540 2,060,350 | Japan North America Europe Asia ¥ 4,929,968 ¥ 3,251,192 ¥ 1,431,512 ¥ 2,086,012 ¥ 2,747,728 67,711 54,576 145,360 7,677,696 3,318,903 1,486,088 2,231,372 7,984,156 3,167,026 1,477,540 2,060,350 | Japan North America Europe Asia Other ¥ 4,929,968 ¥ 3,251,192 ¥ 1,431,512 ¥ 2,086,012 ¥ 1,182,443 2,747,728 67,711 54,576 145,360 101,775 7,677,696 3,318,903 1,486,088 2,231,372 1,284,218 7,984,156 3,167,026 1,477,540 2,060,350 1,188,254 | Japan North America Europe Asia Other Integral ¥ 4,929,968 ¥ 3,251,192 ¥ 1,431,512 ¥ 2,086,012 ¥ 1,182,443 ¥ 2,747,728 67,711 54,576 145,360 101,775 17,677,696 3,318,903 1,486,088 2,231,372 1,284,218 7,984,156 3,167,026 1,477,540 2,060,350 1,188,254 | Japan North America Europe Asia Other Inter-segment Elimination ¥ 4,929,968 ¥ 3,251,192 ¥ 1,431,512 ¥ 2,086,012 ¥ 1,182,443 ¥ — 2,747,728 67,711 54,576 145,360 101,775 (3,117,150) 7,677,696 3,318,903 1,486,088 2,231,372 1,284,218 (3,117,150) 7,984,156 3,167,026 1,477,540 2,060,350 1,188,254 (3,113,310) | Japan North America Europe Asia Other Inter-segment Elimination Co ¥ 4,929,968 ¥ 3,251,192 ¥ 1,431,512 ¥ 2,086,012 ¥ 1,182,443 ¥ — ¥ 2,747,728 67,711 54,576 145,360 101,775 (3,117,150) 7,677,696 3,318,903 1,486,088 2,231,372 1,284,218 (3,117,150) 7,984,156 3,167,026 1,477,540 2,060,350 1,188,254 (3,113,310) 4,113,310 4,11 |

| | | | | U.S | S. dol | lars in million | S | | | | |
|---------------------|---------------|-------|------------|--------------|--------|-----------------|----|--------|-------------------------|-----|-----------|
| | Japan | Norti | h America_ | Europe | | Asia | | Other | er-segment imination | Con | solidated |
| Net revenues | | | | | | | | | | | |
| Sales to external | | | | | | | | | | | |
| customers | \$ 63,416 | \$ | 41,822 | \$ 18,414 | \$ | 26,833 | \$ | 15,210 | \$ _ | \$ | 165,695 |
| Inter-segment sales | | | | | | | | | | | |
| and transfers | 35,345 | | 871 | 702 | | 1,870 | | 1,309 | (40,097) | | |
| Total | 98,761 | | 42,693 | 19,116 | | 28,703 | | 16,519 | (40,097) | | 165,695 |
| Operating expenses | 102,703 | | 40,739 | 19,006 | | 26,503 | | 15,285 | (40,047) | | 164,189 |
| Operating income | | | | | | | | | | | |
| (loss) | \$ (3,942) | \$ | 1,954 | \$ 110 | \$ | 2,200 | \$ | 1,234 | \$ (50) | \$ | 1,506 |

[&]quot;Other" consists of Central and South America, Oceania and Africa.

Revenues are attributed to geographies based on the country location of the parent company or subsidiary that transacted the sale with the external customer.

Transfers between industries segments or geographic areas are made at amounts which Toyota's management believes approximate arm's-length transactions. In measuring the reportable segments' income or losses, operating income consists of revenue less operating expenses.

Notes to Unaudited Consolidated Financial Statements

Overseas Revenues by destination -

The following information shows revenues that are attributed to countries based on location of customers, excluding customers in Japan. In addition to the disclosure requirements under U.S.GAAP, Toyota discloses this information in order to provide financial statement users with valuable information.

For the third quarter ended December 31, 2010 and 2011:

| | Fo qua | r the third arter ended nber 31, 2010 | Fo qua | r the third arter ended aber 31, 2011 | in For | dollars millions the third reer ended ber 31, 2011 |
|--|-----------|---|-----------|---|--------|--|
| North America Europe Asia Other | ¥ | 1,323,259 474,449 832,354 838,577 | ¥ | 1,369,339 473,948 738,882 776,618 | \$ | 17,614 6,097 9,505 9,990 |

For the first nine months ended December 31, 2010 and 2011:

| | For to | the first nine nths ended nber 31, 2010 | For t | the first nine nths ended nber 31, 2011 | in For the mon | dollars millions he first nine oths ended ber 31, 2011 |
|---------------------------------|--------|--|-------|--|----------------------|--|
| North America Europe Asia Other | ¥ | 4,134,708 1,312,906 2,409,597 2,421,602 | ¥ | 3,292,426 1,353,058 2,240,853 2,173,745 | \$ | 42,352 17,405 28,825 27,962 |

[&]quot;Other" consists of Central and South America, Oceania, Africa and the Middle East, etc.

Notes to Unaudited Consolidated Financial Statements

8. Per share amounts:

Reconciliations of the differences between basic and diluted net income attributable to Toyota Motor Corporation per share for the first nine months and the third quarter ended December 31, 2010 and 2011 are as follows:

| | Yen in millions Net income attributable to Toyota Motor | Thousands of shares Weighted- average | Yen Net income attributable to Toyota Motor Corporation | U.S. dollars in millions Net income attributable to Toyota Motor | U.S. dollars Net income attributable to Toyota Motor Corporation | |
|---|--|--|---|---|--|--|
| | Corporation | shares | per share | Corporation | per share | |
| For the first nine months ended December 31, 2010 Basic net income attributable to Toyota Motor Corporation per common share Effect of diluted securities Assumed exercise of | ¥ 382,785 | 3,135,939 | ¥ 122.06 | | | |
| dilutive stock options | (1) | 0 | | | | |
| Diluted net income attributable to Toyota Motor Corporation per common share | ¥ 382,784 | 3,135,939 | ¥ 122.06 | | | |
| For the first nine months ended | | | | | | |
| December 31, 2011 Basic net income attributable to Toyota Motor Corporation per common share Effect of diluted securities Assumed exercise of | ¥ 162,525 | 3,135,688 | ¥ 51.83 | \$ 2,091 | \$ 0.67 | |
| dilutive stock options | (1) | | | (0) | | |
| Diluted net income attributable to Toyota Motor Corporation per common share For the third quarter ended | ¥ 162,524 | 3,135,688 | ¥ 51.83 | \$ 2,091 | \$ 0.67 | |
| December 31, 2010 Basic net income attributable to Toyota Motor Corporation per common share Effect of diluted securities Assumed exercise of dilutive stock options | ¥ 93,629 | 3,135,840 | ¥ 29.86 | | | |
| Diluted net income attributable to Toyota Motor Corporation per common share For the third quarter ended | ¥ 93,629 | 3,135,840 | ¥ 29.86 | | | |
| December 31, 2011 Basic net income attributable to Toyota Motor Corporation per common share Effect of diluted securities Assumed exercise of dilutive stock options | ¥ 80,944 | 3,135,683 | ¥ 25.81 | \$ 1,041 | \$ 0.33 | |
| Diluted net income attributable to | (0) | | | (0) | - | |
| Toyota Motor Corporation per common share | ¥ 80,944 | 3,135,683 | ¥ 25.81 | \$ 1,041 | \$ 0.33 | |

Notes to Unaudited Consolidated Financial Statements

Certain stock options were not included in the computation of diluted net income attributable to Toyota Motor Corporation per share for the first nine months and the third quarter ended December 31, 2010 and 2011 mainly because the options' exercise prices were greater than the average market price per common share during the period.

On June 17, 2011, at the Ordinary General Shareholders' Meeting, the shareholders of the parent company approved to distribute year-end cash dividends of ¥94,071 million (\$1,210 million), ¥30 (\$0.39) per share, effective on June 20, 2011. On November 8, 2011, the Board of Directors of the parent company resolved to distribute interim cash dividends of ¥62,714 million (\$807 million), ¥20 (\$0.26) per share, effective on November 30, 2011.

Notes to Unaudited Consolidated Financial Statements

9. Fair value measurements:

In accordance with U.S.GAAP, Toyota classifies fair value into three levels of input as follows which are used to measure it.

Level 1: Quoted prices in active markets for identical assets or liabilities

Level 2: Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the assets or liabilities

Level 3: Unobservable inputs for assets or liabilities

The following table summarizes the fair values of the assets and liabilities measured at fair value on a recurring basis at March 31, 2011 and December 31, 2011:

| | Yen in millions | | | | | |
|--|-----------------|-------------|-----------|-------------|--|--|
| | March 31, 2011 | | | | | |
| | Level 1 | Level 2 | Level 3 | Total | | |
| Assets | | | | | | |
| Cash equivalents | ¥ 729,569 | ¥ 58,281 | ¥ — | ¥ 787,850 | | |
| Time deposits | _ | 120,000 | | 120,000 | | |
| Marketable securities and other securities investments | | | | | | |
| Government bonds | 3,127,170 | _ | | 3,127,170 | | |
| Common stocks | 960,229 | | | 960,229 | | |
| Other | 37,842 | 539,109 | _ | 576,951 | | |
| Derivative financial instruments | | 405,524 | 11,782 | 417,306 | | |
| Total | ¥4,854,810 | ¥ 1,122,914 | ¥ 11,782 | ¥ 5,989,506 | | |
| Liabilities | | | | | | |
| Derivative financial instruments | ¥ — | ¥ (215,283) | ¥ (4,988) | ¥ (220,271) | | |
| Total | ¥ — | ¥ (215,283) | ¥ (4,988) | ¥ (220,271) | | |

Notes to Unaudited Consolidated Financial Statements

| | Yen in millions | | | | | | | |
|--|---|------------|----|-----------|----|-------------|-----------|-----------|
| | December 31, 2011 | | | | | | | |
| | | Level 1 | | Level 2 | | Level 3 | | Total |
| Assets | | | | | | | | |
| Cash equivalents | ¥ | 737,421 | ¥ | 12,390 | ¥ | | ¥ | 749,811 |
| Time deposits | | <i></i> | | 230,000 | | _ | | 230,000 |
| Marketable securities and other securities investments | | | | , | | | | , |
| Government bonds | 2 | 3,383,546 | | | | _ | | 3,383,546 |
| Common stocks | | 874,206 | | - | | _ | | 874,206 |
| Other | | 34,182 | | 497,223 | | | | 531,405 |
| Derivative financial instruments | | | | 395,718 | | 16,372 | | 412,090 |
| Total | ¥ | 5,029,355 | ¥ | 1,135,331 | ¥ | 16,372 | ¥ | 6,181,058 |
| Liabilities | | | | | | | | |
| Derivative financial instruments | ¥ | | ¥ | (165,068) | ¥ | (4,609) | ¥ | (169,677) |
| Total | ¥ | | _ | (165,068) | _ | (4,609) | _ | (169,677) |
| © . | U.S. dollars in millions December 31, 2011 | | | | | | | |
| | | Level 1 | _ | Level 2 | | Level 3 | | Total |
| Assets | | | | | () | | | |
| Cash equivalents | \$ | 9,486 | \$ | 159 | \$ | _ | \$ | 9,645 |
| Time deposits | | <i>'</i> — | | 2,959 | | - | | 2,959 |
| Marketable securities and other securities investments | | | | , | | | | , |
| Government bonds | | 43,524 | | _ | | _ | | 43,524 |
| Common stocks | | 11,245 | | _ | | _ | | 11,245 |
| Other | | 439 | | 6,396 | | - | | 6,835 |
| Derivative financial instruments | | _ | | 5,090 | | 211 | | 5,301 |
| Total | \$ | 64,694 | \$ | 14,604 | \$ | 211 | \$ | 79,509 |
| Liabilities | | | | | | | | |
| | | | | | | | | |
| Derivative financial instruments | \$ | | \$ | (2,124) | \$ | (59) | <u>\$</u> | (2,183) |
| Total | \$ | | \$ | (2,124) | \$ | (59) | \$ | (2,183) |

Notes to Unaudited Consolidated Financial Statements

The following is description of the assets and liabilities measured at fair value, information about the valuation techniques used to measure fair value, key inputs and significant assumptions:

Cash equivalents and time deposits -

Cash equivalents include money market funds and other investments with original maturities of three months or less. Time deposits include negotiable certificate of deposit with original maturities over three months. These are highly liquid investments, and quoted market prices are used to determine the fair value of these investments.

Marketable securities and other securities investments -

Marketable securities and other securities investments include government bonds, common stocks and other investments. Government bonds include 77% of Japanese government bonds, and 23% of U.S. and European government bonds as of March 31, 2011, and 65% of Japanese government bonds, and 35% of U.S., European and other government bonds as of December 31, 2011. Listed stocks on the Japanese stock markets represent 86% and 82% of common stocks as of March 31, 2011 and December 31, 2011, respectively. Toyota uses quoted market prices for identical assets to measure fair value of these securities. "Other" includes primarily commercial paper. Generally, Toyota uses quoted market prices for similar assets or quoted non-active market prices for identical assets to measure fair value of these securities.

Derivative financial instruments -

See note 5 to the consolidated financial statements about derivative financial instruments. Toyota estimates the fair value of derivative financial instruments using industry-standard valuation models that require observable inputs including interest rates and foreign exchange rates, and the contractual terms. The usage of these models does not require significant judgment to be applied. In other certain cases when market data is not available, key inputs to the fair value measurement include quotes from counterparties, and other market data. Toyota assesses the reasonableness of changes of the quotes using observable market data. Toyota's derivative fair value measurements consider assumptions about counterparty and our own non-performance risk, using such as credit default probabilities.

The changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the first nine months and the third quarter ended December 31, 2010 and 2011 were not material.

Certain assets and liabilities are measured at fair value on a nonrecurring basis. The assets and liabilities measured at fair value on a nonrecurring basis for the first nine months and the third quarter ended December 31, 2010 and 2011 were not material.

Notes to Unaudited Consolidated Financial Statements

10. Shareholders'equity:

The following table summarizes the changes in shareholders' equity for the first nine months ended December 31, 2010 and 2011:

| | Yen in millions | | | | |
|--|--|--------------------------------|----------------------------------|--|--|
| | Toyota Motor Corporation shareholders' equity | Noncontrolling interests | Total shareholders' equity | | |
| Balances at March 31, 2010 | ¥ 10,359,723 | ¥ 570,720 | ¥ 10,930,443 | | |
| Equity transaction with noncontrolling interests and other | 2,074 1,485 | 2,091 | 4,165 1,485 | | |
| Net income | 382,785 | 54,131 | 436,916 | | |
| Other comprehensive income (loss) Foreign currency translation adjustments Unrealized gains or (losses) on securities, net of reclassification adjustments Pension liability adjustments | (364,237) (23,763) 13,849 | (15,870) (1,112) (4,401) | (380,107) (24,875) 9,448 | | |
| Total comprehensive income | 8,634 | 32,748 | 41,382 | | |
| Dividends paid to Toyota Motor Corporation shareholders Dividends paid to noncontrolling interests | (141,120) | (27,623) | (141,120) | | |
| Purchase and reissuance of common stock | (852) | (21,022) | (852) | | |
| Balances at December 31, 2010 | ¥ 10,229,944 | ¥ 577,936 | ¥ 10,807,880 | | |
| | | = | | | |

| | Yen in millions | | | U.S. dollars in millions | | | | |
|--|--|--------------------------|----------------------------------|--|-----------------------------|----------------------------------|--|--|
| | Toyota Motor Corporation sbarcholders' equity | Noncontrolling interests | Total shareholders' equity | Toyota Motor Corporation shareholders' equity | Noncontrolling interests | Total shareholders' equity | | |
| Balances at March 31, 2011 | ¥ 10,332,371 | ¥ 587,653 | ¥ 10,920,024 | \$ 132,909 | \$ 7,560 | \$ 140,469 | | |
| Equity transaction with noncontrolling interests and other | (1,990) 1,220 | (514) | (2,504) 1,220 | (25) 16 | (7) | (32) 16 | | |
| Net income | 162,525 | 45,531 | 208,056 | 2,091 | 585 | 2,676 | | |
| Other comprehensive income (loss) Foreign currency translation adjustments Unrealized gains or (losses) on securities, net of reclassification | (287,301) | (20,007) | (307,308) | (3,696) | (257) | (3,953) | | |
| adjustments | (28,317) | (1,771) | (30,088) | (364) | (23) | (387) | | |
| Pension liability adjustments | 2,197 | 1,071 | 3,268 | 28 | . 14 | 42 | | |
| Total comprehensive loss | (150,896) | 24,824 | (126,072) | (1,941) | 319 | (1,622) | | |
| Dividends paid to Toyota Motor Corporation shareholders Dividends paid to noncontrolling | (156,785) | | (156,785) | (2,017) | · | (2,017) | | |
| interestsPurchase and reissuance of common | | (32,309) | (32,309) | | (416) | (416) | | |
| stock | (53) | | (53) | (1) | | (1) | | |
| Balances at December 31, 2011 | ¥ 10,023,867 | ¥ 579,654 | ¥ 10,603,521 | \$ 128,941 | \$ 7,456 | \$ 136,397 | | |