

Appendix 1: Results by business sector and geographic area

I. SALES	H1 2010 (in EUR m)	H1 2011 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis
By sector and division:					
Innovative Materials (1)	4,535	4,827	+6.4%	+8.4%	+8.5%
Flat Glass	2,537	2,764	+9.0%	+8.9%	+8.2%
High-Performance Materials	2,010	2,082	+3.6%	+8.0%	+9.3%
Construction Products (1)	5,422	5,713	+5.4%	+4.5%	+4.9%
Interior Solutions	2,535	2,721	+7.3%	+6.3%	+6.0%
Exterior Solutions	2,903	3,017	+3.9%	+3.3%	+4.1%
Building Distribution	8,322	9,043	+8.7%	+8.4%	+7.3%
Packaging (Verallia)	1,760	1,818	+3.3%	+2.4%	+4.2%
Internal sales and misc.	-510	-526	n.m.	n.m.	n.m.
Group Total	19,529	20,875	+6.9%	+6.9%	+6.7%

(1) including intra-sector eliminations

By geographic area:	H1 2010 (in EUR m)	H1 2011 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis
France	5,786	6,138	+6.1%	+6.2%	+6.2%
Other Western European countries	8,161	8,828	+8.2%	+8.0%	+6.3%
North America	2,846	2,772	-2.6%	-1.3%	+3.9%
Emerging countries and Asia	3,631	4,149	+14.2%	+13.7%	+12.4%
Internal sales	-895	-1,012	n.m.	n.m.	n.m.
Group Total	19,529	20,875	+6.9%	+6.9%	+6.7%

II. OPERATING INCOME	H1 2010 (in EUR m)	H1 2011 (in EUR m)	Change on an actual structure basis	H1 2010 (in % of sales)	H1 2011 (in % of sales)
By sector and division:					
Innovative Materials	471	602	+27.8%	10.4%	12.5%
Flat Glass	199	261	+31.2%	7.8%	9.5%
High-Performance Materials	272	341	+25.4%	13.5%	16.4%
Construction Products	549	552	+0.5%	10.1%	9.7%
Interior Solutions	173	216	+24.9%	6.8%	7.9%
Exterior Solutions	376	336	-10.6%	13.0%	11.1%
Building Distribution	197	327	+66.0%	2.4%	3.6%
Packaging (Verallia)	227	226	-0.4%	12.9%	12.4%
Miscellaneous	1	13	n.m.	n.m.	n.m.
Group Total	1,445	1,720	+19.0%	7.4%	8.2%

By geographic area:	H1 2010 (in EUR m)	H1 2011 (in EUR m)	Change on an actual structure basis	H1 2010 (in % of sales)	H1 2011 (in % of sales)
France	358	442	+23.5%	6.2%	7.2%
Other Western European countries	415	551	+32.8%	5.1%	6.2%
North America	342	310	-9.4%	12.0%	11.2%
Emerging countries and Asia	330	417	+26.4%	9.1%	10.1%
Group Total	1,445	1,720	+19.0%	7.4%	8.2%

III. BUSINESS INCOME	H1 2010 (in EUR m)	H1 2011 (in EUR m)	Change on an actual structure basis	H1 2010 (in % of sales)	H1 2011 (in % of sales)
By sector and division:					
Innovative Materials	382	475	+24.3%	8.4%	9.8%
Flat Glass	153	189	+23.5%	6.0%	6.8%
High-Performance Materials	229	286	+24.9%	11.4%	13.7%
Construction Products	483	504	+4.3%	8.9%	8.8%
Interior Solutions	122	195	+59.8%	4.8%	7.2%
Exterior Solutions	361	309	-14.4%	12.4%	10.2%
Building Distribution	160	267	+66.9%	1.9%	3.0%
Packaging (Verallia)	217	220	+1.4%	12.3%	12.1%
Miscellaneous	-41(a)	-10(a)	n.m.	n.m.	n.m.
Group Total	1,201	1,456	+21.2%	6.1%	7.0%

By geographic area:	H1 2010 (in EUR m)	H1 2011 (in EUR m)	Change on an actual structure basis	H1 2010 (in % of sales)	H1 2011 (in % of sales)
France	310	418	+34.8%	5.4%	6.8%
Other Western European countries	336	432	+28.6%	4.1%	4.9%
North America	257(a)	208(a)	-19.1%	9.0%	7.5%
Emerging countries and Asia	298	398	+33.6%	8.2%	9.6%
Group Total	1,201	1,456	+21.2%	6.1%	7.0%

(a) after asbestos-related charge (before tax) of €37.5m in H1 2010 and €48.5m in H1 2011

IV. CASH FLOW

	H1 2010 (in EUR m)	H1 2011 (in EUR m)	Change on an actual structure basis	H1 2010 (in % of sales)	H1 2011 (in % of sales)
By sector and division:					
Innovative Materials	463	600	+29.6%	10.2%	12.4%
Flat Glass	235	285	+21.3%	9.3%	10.3%
High-Performance Materials	228	315	+38.2%	11.3%	15.1%
Construction Products	403	424	+5.2%	7.4%	7.4%
Building Distribution	149	252	+69.1%	1.8%	2.8%
Packaging (Verallia)	250	261	+4.4%	14.2%	14.4%
Miscellaneous	166(a)	184(a)	n.m.	n.m.	n.m.
Group Total	1,431	1,721	+20.3%	7.3%	8.2%

By geographic area:

France	229	333	+45.4%	4.0%	5.4%
Other Western European countries	500	645	+29.0%	6.1%	7.3%
North America	290(a)	291(a)	+0.3%	10.2%	10.5%
Emerging countries and Asia	412	452	+9.7%	11.3%	10.9%
Group Total	1,431	1,721	+20.3%	7.3%	8.2%

(a) after asbestos-related charge (after tax) of €23m in H1 2010 and €30m in H1 2011

V. CAPITAL EXPENDITURE

	H1 2010 (in EUR m)	H1 2011 (in EUR m)	Change on an actual structure basis	H1 2010 (in % of sales)	H1 2011 (in % of sales)
By sector and division:					
Innovative Materials	151	323	+113.9%	3.3%	6.7%
Flat Glass	116	251	+116.4%	4.6%	9.1%
High-Performance Materials	35	72	+105.7%	1.7%	3.5%
Construction Products	97	147	+51.5%	1.8%	2.6%
Interior Solutions	43	88	+104.7%	1.7%	3.2%
Exterior Solutions	54	59	+9.3%	1.9%	2.0%
Building Distribution	63	69	+9.5%	0.8%	0.8%
Packaging (Verallia)	114	92	-19.3%	6.5%	5.1%
Miscellaneous	7	10	n.m.	n.m.	n.m.
Group Total	432	641	+48.4%	2.2%	3.1%

By geographic area:

France	77	78	+1.3%	1.3%	1.3%
Other Western European countries	133	191	+43.6%	1.6%	2.2%
North America	66	113	+71.2%	2.3%	4.1%
Emerging countries and Asia	156	259	+66.0%	4.3%	6.2%
Group Total	432	641	+48.4%	2.2%	3.1%

VI. EBITDA

	H1 2010 (in EUR m)	H1 2011 (in EUR m)	Change on an actual structure basis	H1 2010 (in % of sales)	H1 2011 (in % of sales)
By sector and division:					
Innovative Materials	715	842	+17.8%	15.8%	17.4%
Flat Glass	352	421	+19.6%	13.9%	15.2%
High-Performance Materials	363	421	+16.0%	18.1%	20.2%
Construction Products	811	803	-1.0%	15.0%	14.1%
Interior Solutions	341	374	+9.7%	13.5%	13.7%
Exterior Solutions	470	429	-8.7%	16.2%	14.2%
Building Distribution	336	462	+37.5%	4.0%	5.1%
Packaging (Verallia)	344	347	+0.9%	19.5%	19.1%
Miscellaneous	14	25	n.m.	n.m.	n.m.
Group Total	2,220	2,479	+11.7%	11.4%	11.9%

By geographic area:

France	547	622	+13.7%	9.5%	10.1%
Other Western European countries	687	819	+19.2%	8.4%	9.3%
North America	466	425	-8.8%	16.4%	15.3%
Emerging countries and Asia	520	613	+17.9%	14.3%	14.8%
Group Total	2,220	2,479	+11.7%	11.4%	11.9%

Appendix 2: Sales by business sector and geographic area - Second Quarter

SALES	Q2 2010 (in EUR m)	Q2 2011 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis
By sector and division:					
Innovative Materials (1)	2,429	2,441	+0.5%	+2.6%	+5.5%
Flat Glass	1,344	1,406	+4.6%	+4.6%	+5.8%
High-Performance Materials	1,089	1,042	-4.3%	+0.4%	+5.5%
Construction Products (1)	3,009	3,055	+1.5%	+1.0%	+3.7%
Interior Solutions	1,344	1,375	+2.3%	+2.3%	+3.9%
Exterior Solutions	1,674	1,694	+1.2%	+0.3%	+3.9%
Building Distribution	4,659	4,892	+5.0%	+4.7%	+4.5%
Packaging (Verallia)	973	966	-0.7%	-1.7%	+2.2%
<i>Internal sales and misc.</i>	<i>-278</i>	<i>-278</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>
Group Total	10,792	11,076	+2.6%	+2.7%	+4.4%

(1) including intra-sector eliminations

By geographic area:					
France	3,108	3,228	+3.9%	+3.9%	+3.9%
Other Western European countries	4,539	4,732	+4.3%	+4.0%	+3.2%
North America	1,597	1,471	-7.9%	-6.7%	+3.9%
Emerging countries and Asia	2,022	2,170	+7.3%	+7.2%	+9.7%
<i>Internal sales</i>	<i>-474</i>	<i>-525</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>
Group Total	10,792	11,076	+2.6%	+2.7%	+4.4%

Appendix 3: Consolidated balance sheet

<i>(in € million)</i>	June 30, 2011	Dec 31, 2010
ASSETS		
Goodwill	10,887	11,030
Other intangible assets	3,024	3,067
Property, plant and equipment	13,389	13,727
Investments in associates	132	137
Deferred tax assets	677	700
Other non-current assets	307	272
Non-current assets	28,416	28,933
Inventories	6,425	5,841
Trade accounts receivable	6,369	5,038
Current tax receivable	86	175
Other accounts receivable	1,412	1,248
Cash and cash equivalents	1,275	2,762
Current assets	15,567	15,064
Total assets	43,983	43,997
Liabilities and Shareholders' equity		
Capital stock	2,141	2,123
Additional paid-in capital and legal reserve	5,913	5,781
Retained earnings and net income for the year	10,817	10,614
Cumulative translation adjustments	(743)	(383)
Fair value reserves	(17)	(43)
Treasury stock	(345)	(224)
Shareholders' equity	17,766	17,868
Minority interests	378	364
Total equity	18,144	18,232
Long-term debt	6,581	7,822
Provisions for pensions and other employee benefits	2,732	2,930
Deferred tax liabilities	913	909
Provisions for other liabilities and charges	2,126	2,228
Non-current liabilities	12,352	13,889
Current portion of long-term debt	1,595	1,094
Current portion of provisions for other liabilities and charges	523	527
Trade accounts payable	5,840	5,690
Current tax liabilities	117	156
Other accounts payable	3,258	3,395
Short-term debt and bank overdrafts	2,154	1,014
Current liabilities	13,487	11,876
Total equity and liabilities	43,983	43,997

Appendix 4: Consolidated cash flow statement

(in € million)

	H1 2011	H1 2010
Net income attributable to equity holders of the parent	768	501
Minority interests in net income	42	37
Share in net income of associates, net of dividends received	(1)	(1)
Depreciation, amortization and impairment of assets	886	830
Gains and losses on disposals of assets	(21)	(9)
Unrealized gains and losses arising from changes in fair value and share-based payments	4	32
Changes in inventories	(692)	(416)
Changes in trade accounts receivable and payable, and other accounts receivable and payable	(1,267)	(1,011)
Changes in tax receivable and payable	49	211
Changes in deferred taxes and provisions for other liabilities and charges	(127)	(106)
Net cash from operating activities	(359)	68
Purchases of property, plant and equipment [H1-2011: (641), H1-2010: (432)] and intangible assets	(676)	(451)
Acquisitions of property, plant and equipment in finance leases	(4)	(3)
Increase (decrease) in amounts due to suppliers of fixed assets	(173)	(152)
Acquisitions of shares in consolidated companies [H1-2011: (172), H1-2010: (33)], net of debt acquired	(183)	(70)
Acquisitions of other investments	(10)	(3)
Increase in investment-related liabilities	2	21
Decrease in investment-related liabilities	(6)	(2)
Investments	(1,050)	(660)
Disposals of property, plant and equipment and intangible assets	74	45
Disposals of shares in consolidated companies, net of net debt divested	(2)	13
Disposals of other investments and other divestments	(6)	9
Divestments	66	67
Increase in loans and deposits	(19)	(27)
Decrease in loans and deposits	19	20
Net cash used in investing activities / divestments	(984)	(600)
Issues of capital stock	150	509
Minority interests' share in capital increases of subsidiaries	1	2
Increase (decrease) in investment-related liabilities (put on minority interests)	(12)	(11)
(Increase) decrease in treasury stock	(122)	(4)
Dividends paid	(603)	(509)
Dividends paid to minority shareholders of consolidated subsidiaries and increase (decrease) in dividends payable	(14)	100
Net Cash from (used in) financing activities	(600)	87
Increase (decrease) in net debt	(1,943)	(445)
Net effect of exchange rate changes on net debt	37	(87)
Net effect from changes in fair value on net debt	19	5
Net debt at beginning of period	(7,168)	(8,554)
Net debt at end of period	(9,055)	(9,081)