Ecobank
The Pan African Bank

New Release | Lomé 30 November, 2023

ECOBANK REPORTS AUDITED 9M 2023 PROFIT BEFORE TAX OF $450 MILLION, DILUTED EPS OF 0.91 US CENTS ON NET REVENUE OF $1.5 BILLION.

ROTE: 25.6%, Cost-to-income: 53.7%, Loans-to-deposits: 55.4%, and Total CAR: 13.9%
Pre-provision, pre-tax operating profit up 19% to $702 million
Stable credit quality with NPL ratio at 5.6% and cost-of-risk at 100 basis points
Improving underlying results reflect the resilience of Ecobank's diversified business model, efficiency, and stability.

Group-wide Financial Summary (in millions of $ except ratios and per-share metrics)				
Income Statement	**9M23**	**9M22**	**YoY %**	**CC[1] %**
Net revenues (operating income)	**1,518**	1,355	12%	34%
Pre-provision, pre-tax operating profit	**702**	592	19%	50%
Profit before tax	**450**	401	12%	55%
Profit available to ETI shareholders	**224**	196	14%	-
Diluted EPS ($ cents)	**0.91**	0.80	14%	-
Balance Sheet				
Gross loans and advances to customers (EOP)	**10,656**	9,917	7%	22%
Deposits from customers (EOP)	**19,218**	18,420	4%	19%
Basel II/III Total CAR[2]	**13.9%**	13.9%	-	-
Tangible book value per share ($ cents) TBVPS	**4.34**	5.09	(15)%	-
Profitability Metrics				
Return on shareholders' equity (ROE)	**24.1%**	19.4%	-	-
Return on tangible shareholders' equity (ROTE)[3]	**25.6%**	21.0%	-	-

9M23 Regions & Business Unit Segments Highlights ($m)			
Regions	**Net revenues**	**PBT**	**ROE**
UEMOA	491	233	28.8%
NIGERIA	190	25	5.5%
AWA	415	163	28.5%
CESA	483	220	34.4%
INTERNATIONAL	58	31	22.5%
Business Units	**Net revenues**	**PBT**	**CIR**
CORP & INVT. BANKING	765	252	41.7%
COMMERCIAL BANKING	424	156	54.3%
CONSUMER BANKING	382	125	64.5%

For notes refer to page 10

CEO COMMENTARY

Jeremy Awori, CEO of Ecobank Group, said:
"Ecobank generated profit before tax of $450m for the nine months to September, an increase of 55% in constant currency from the prior year. Moreover, we delivered profits attributable to ETI shareholders of $224m, which translated to a return on tangible shareholders' equity of 25.6% on the back of a strong revenue growth of 34% in constant currency and an improved cost-to-income ratio of 53.7%. We achieved these results despite the challenging macroeconomic environment, which demonstrates the resilience of our diversified business model.

"I am pleased to announce that we have completed our Growth, Transformation and Returns (GTR) strategy. True customer orientation is the core of our GTR strategy, meaning we will always focus our energies and resources on delivering great products and services. As part of our broad strategic focus areas, we are accelerating the growth of our Consumer and Commercial Banking businesses given the significant revenue opportunities, diversifying and growing our Corporate and Investment Banking revenue streams, and consolidating our achievements, experience and market recognition to scale our Payments, Remittances and Fintech business. Additionally, we will entrench our leadership positions in markets where we are a top three bank, address subscale markets, and provide unwavering support to our Nigerian team as they turn around and further grow their business."

"We will invest further in technology, in all its forms, to provide better, faster, and easier services to our customers. Furthermore, we are investing in building our brand to create greater connection and support our growth businesses."

"Ultimately, the foundation for success rests on the passion and dedication of Ecobankers to consistently deliver for clients and customers no matter the environment, unified by our shared cultural and ethical values. Accordingly, we have made it our priority to invest in providing the enabling environment and resources to inspire creativity, innovation and discipline in execution," Awori added.

Awori concluded: "Our board and management are committed, and Ecobank is positioned for greater success, impact and shareholder returns."

SUMMARY FINANCIAL REVIEW OF THE ECOBANK GROUP

Selected Income Statement Highlights				
For the period ended: (in millions of US dollars except per share data)	**30 Sept 2023**	30 Sept 2022	YoY %	CC[1] %
Net interest income	**856**	740	16%	39%
Non-interest revenue	**663**	615	8%	29%
Net revenues (operating income)	**1,518**	1,355	12%	34%
Operating expenses	**(816)**	(763)	7%	23%
Pre-provision, pre-tax operating profit	**702**	592	19%	50%
Gross impairment charges on loans	**(162)**	(226)	(29)%	(25)%
Less loan recoveries and impairment charge releases	**79**	107	(27)%	(27)%
Net impairment charges on loans	**(83)**	(119)	(30)%	(22)%
Impairment charges on other assets	**(117)**	(14)	760%	780%
Modification loss	**(26)**	-	-	-
Net impairment charges and modification losses on financial assets	**(226)**	(133)	70%	88%
Non-conversion premium on bond	-	(25)	-	-
Net monetary loss arising from hyperinflationary economies	**(27)**	(34)	(23)%	-
Profit before tax	**450**	**401**	**12%**	**55%**
Profit for the period	**314**	279	13%	65%
Profit available to ETI shareholders	**224**	**196**	**14%**	**-**
Ratios				
NIM	**5.2%**	4.8%	-	-
NIR ratio	**43.6%**	45.4%	-	-
Cost-to-income	**53.7%**	56.3%	-	-
Effective tax rate	**30.2%**	30.4%	-	-
Per Share Data (US cents)				
Basic EPS	**0.91**	0.80	14%	-
Diluted EPS	**0.91**	0.80	14%	-

Note: Selected income statement lines only and totals may not sum up.
(1) Constant currency = year-on-year percentage change on a constant currency basis
n.m. = not meaningful

Discussion of results:

Group profits available (attributable) to shareholders of ETI was $224 million for the first nine months of 2023 compared with $196 million in the similar period of 2022. The 14% year-on-year increase in attributable profits was driven by increased revenues across both net interest income and non-interest revenue, lower expense growth compared to revenue growth, and continued stability in credit quality.

Group profit before tax increased by 12% or 55% at constant currency to $450 million, driven by positive operating leverage (revenue growth higher than expense growth) and despite the exposure to Government of Ghana (GoG) Eurobonds substantially increasing impairment charges on other financial assets and continued hyperinflation in Zimbabwe and South Sudan creating net monetary losses.

Group net revenues (net interest income plus non-interest revenue) for the first nine months of 2023 were $1,518 million, increasing by 12% or 34% at constant currency. The increase in revenue was driven by the net impact of higher interest rates, particularly in Anglophone West Africa (AWA) and Nigeria, growth in the volume of interest-earning assets, significantly higher fees from treasury services and solutions, and higher cash management fees. Net revenues were up 7% to $765 million within Corporate and Investment Banking, up 24% to $424 million in Commercial Banking and 10% to $382 million in Consumer Banking.

Net interest income generated in the first nine months of 2023 was $856 million, increasing by 16% or 39% at constant currency, and the net interest margin was 5.2% compared with a net interest income of $740 million and a net interest margin of 4.8% in the prior-year period. The increase in net interest income was primarily driven by the net impact of higher market rates on loans and treasury securities, particularly in AWA and Nigeria, an increase in investment securities balances in the UEMOA region, partially offset by an increase in the cost of funding due to higher rates and competitive funding markets. Additionally, net interest income has increased sequentially every quarter, reflecting higher rates and volume growth. Net interest income, however, excludes accrued interest income earned from holdings of GoG Eurobonds.

Non-interest revenues increased 8% or 29% at constant currency to $663 million in the first nine months of 2023, driven primarily by client-driven foreign currency (FC) sales, cash management and payments. Net fees and commission income of $355 million increased by 3%, mainly due to commissions earned on fund transfers and fees generated on card transactions, partially offset by decreased revenue from the web-acquiring business. Net trading income (NTI) of $269 million increased by 21%, predominantly driven by client-driven FC and fixed-income sales and episodic revaluation gains propelled by volatility in rate and currency markets, particularly in Zimbabwe. Helping also to boost non-interest revenues was a $20 million one-off non-cash adjustment on loans that Ecobank Nigeria previously sold to Nigeria's Asset Management Corporation of Nigeria (AMCON). As a portion of group-wide net revenues of $1,518 million, non-interest revenues accounted for 43.6% compared to 45.4% in the prior period, reflecting a well-diversified, stable, and capital-light stream of revenues.

Group pre-provision, pre-tax profit (net revenue minus total operating expenses), a key metric for assessing the bank's earnings power, increased 19% or 50% at constant currency to $702 million. The increase was primarily driven by positive operating leverage - revenue growth exceeding operating expenses growth.

Group operating expenses for the first nine months of 2023 were $816 million, increasing by 7% or 23% at constant currency. The increase in operating expenses was driven by a mix of inflationary-driven costs and costs associated with business growth, distribution and technology. Specifically, drivers of the cost base were IT licensing and technology, cards, and other administrative expenses, partially offset by reductions in repairs and maintenance and AMCON costs. The cost-to-income ratio, a measure of efficiency, improved to 53.7% for the nine months from 56.3% a year ago. For the three months ended September 2023, the cost-to-income ratio was 52.5% compared to 56.9% in the same period in the prior year.

Group income taxes for the first nine months of 2023 were $136 million compared with $122 million in the prior-year period. The associated effective income tax rate (ETR) was 30.2% versus 30.4% a year ago.

Group-wide impairments charges		
For the period ended (in millions of US dollars)	**30 Sept 2023**	30 Sept 2022
Gross impairment charges on loans and advances	**(162)**	(226)
Less: recoveries and impairment charge releases	**79**	107
Net impairment charges on loans and advances	**(83)**	(119)
Impairment charges on other assets	**(117)**	(14)
Modification losses on GoG net of impairment charge releases	**(26)**	-
Net impairment charges and modification losses on financial assets	**(226)**	(133)
Cost-of-risk	**1.00%**	1.58%

(1) Cost-of-risk is computed on an annualised basis

Group gross impairment charges on loans and advances for the first nine months of 2023 were $162 million, a decrease of 29% or 25% in constant currency if compared with $226 million of gross impairment charges in the first nine months of 2022. The lower impairment charge in the current period reflected better-than-expected credit quality and relatively healthy client credit profiles. Recovered loans and the release of previously booked impairment charges were lower in the current period at $79 million compared with $107 million in the first nine months of 2022, leading to a net impairment charge of $83 million for the period, compared with $119 million in the prior year's period. The lower net impairment charges for the period resulted in a lower cost-of-risk of 100 basis points compared to the 158 basis points for the first nine months of 2022.

Impairment charges on other financial assets were $117 million compared with $14 million in the prior year, driven mainly by additional impairments taken in the period on the GoG Eurobond exposure. The modification losses on the Government of Ghana (GoG) net of impairment charge releases of $26 million are due to the final settlement of the old bonds for the new bonds in February under the GoG DDEP.

BALANCE SHEET SUMMARY

Selected Balance Sheet Information						
As at: (in millions of US dollars, except per share amounts)	**30 Sept 2023**	31 Dec 2022	30 Sept 2022	YoY %	YTD %	YoY CC* %
Gross loans and advances to customers (EOP)	**10,656**	11,521	9,917	7%	(8)%	22%
Less allowance for impairments (expected credit losses)	**492**	518	709	(31)%	(5)%	19%
Net loans and advances to customers (EOP)	**10,164**	11,003	9,208	10%	(8)%	25%
Net loans and advances to customers (AVERAGE)[1]	**10,681**	9,718	9,361	14%	10%	-
Deposits from customers (EOP)	**19,218**	20,813	18,420	4%	(8)%	19%
Deposits from customers (AVERAGE)[1]	**19,929**	19,668	19,393	3%	1%	-
Total assets	**26,644**	29,004	25,631	4%	(8)%	19%
Equity attributable to owners of ETI	**1,078**	1,395	1,162	(7)%	(23)%	-
Total equity to all owners	**1,725**	2,027	1,730	(0)%	(15)%	23%
Loan-to-deposit ratio	**55.4%**	55.4%	53.8%	3%	0%	-
CET1 ratio[2]	**9.2%**	9.6%	9.0%	2%	(4)%	-
Tier 1 capital adequacy ratio[2]	**9.9%**	10.2%	9.7%	2%	(3)%	-
Total capital adequacy ratio (CAR)[2]	**13.9%**	14.2%	13.9%	-	(2)%	-
Risk-weighted assets (RWA)	**13,912**	15,356	14,235	(2)%	(9)%	-
End-of-period ordinary shares outstanding (millions of shares)	**24,730**	24,730	24,730	-	-	-
Per Share Data (in US Cents)						
Book value per ordinary share, BVPS[3]	**4.56**	5.64	4.70	(3)%	(19)%	-
Tangible book value per ordinary share, TBVPS[4]	**4.34**	5.30	4.36	(1)%	-	-
Share price (EOP)	**2.00**	2.37	2.57	(22)%	-	-
Share price (EOP) - Nigerian Naira, NGN	**15.00**	10.60	11.10	35%	-	-

(1) The year-on-year growth of the sum of the average last four quarters (EOP) of loans and customer deposits for the period. Showing averages help to smooth out any one-off spikes within the year.
(2)Basel II/III CET1, Tier 1 and Total CAR ratios of 9.2%, 9.9% and 13.9% are proxy estimates only and subject to change. We report regulatory capital ratios semi-annually (submission deadline of 30 April for CAR for 31 December and submission deadline of 31 October for CAR for 30 June) to the regulator, the Central Bank of West African States (BCEAO).
(3) ETI shareholders' equity divided by end-of-period ordinary shares outstanding
(4) Tangible ETI shareholders' equity divided by end-of-period ordinary shares outstanding. Tangible ETI shareholders' equity is ETI shareholders' equity less goodwill and intangible assets
EOP = End-of-period
*CC = year-on-year percentage change on at constant currency
Average deposits and loans is on a quarterly basis

Group gross loans and advances (EOP) were $10.7 billion for the period ended 30 September 2023, compared to $11.5 billion and $10.0 billion as of 31 December 2022 and 30 September 2022, respectively. The year-on-year (YoY) increase of 7% or 22% at constant currency reflected good loan growth across business lines and regions, particularly in trade loans within Corporate Banking.

The Group's deposit base remained stable and diversified, with approximately 79% of customer deposits in 'sticky' and less volatile current and savings accounts (CASA). Group-wide customer deposits (EOP) were $19.2 billion as of 30 September 2023, compared to $20.8 billion and $18.4 billion as of 31 December 2022 and 30 September 2022, respectively. Customer deposits decreased by 8% year-to-date, predominantly due to currency translation effects, but were up 4% year-on-year. Excluding the impact of currency translation effects, deposits rose 19% year-on-year. The average rate paid on customer deposits and other borrowings was 2.9% compared with 2.4% a year ago, increasing despite the increasing share of CASA deposits within the deposit mix. This reflects the competitive dynamics for deposits in the current rate environment.

Equity available (attributable) to ETI shareholders was $1.08 billion as of 30 September 2023, decreasing 7% year-on-year, with a 49% increase in retained earnings to $683 million, partially offset by $468 million in foreign currency translation effects on capital from the depreciating values of our key local currencies against the US dollars and $47 million of fair value through other comprehensive income (FVTOCI) of unrealised revaluation losses on debt securities and $27 million in dividend payments in 2023 related to the 2022 financial year.

The Group's estimated (subject to revision) CET1 ratio, Tier 1 ratio, and Total Capital Adequacy Ratio (CAR) in the period ended 30 September 2023 were 9.2%, 9.9% and 13.9% compared with 9.0%, 9.7% and 13.9% respectively as of 30 September 2022. The primary factor influencing the Group's capital position was the final IFRS 9 Day 1 amortisation of $75 million in January 2023. Additionally, the capital adequacy ratios reflected the negative impacts of foreign currency translation (FCTR) differences on the capital supply (numerator), which is primarily denominated in local currencies and partially counterbalanced by local currency assets included in the risk-weighted assets (RWA). Despite declining capital supply, the CAR position as of September has mainly remained unchanged due to ongoing RWA optimisation initiatives that have decreased the RWA.

Asset Quality			
As at: (in millions of US dollars)	**30 Sept 2023**	31 Dec 2022	30 Sept 2022
Gross loans and advances to customers	**10,656**	11,521	9,917
Of which Stage 1	**8,868**	9,748	8,105
Of which Stage 2	**1,192**	1,174	1,181
Of which Stage 3 (Non-Performing Loans)	**596**	599	630
Less allowance for impairments (accumulated expected credit losses)	**492**	518	709
Of which Stage 1: 12-month ECL[(1)]	**64**	62	55
Of which Stage 2: Life-time ECL	**137**	140	171
Of which Stage 3: Life-time ECL	**291**	317	483
Net loans and advances to customers	**10,164**	11,003	9,350
NPL ratio	**5.6%**	5.2%	6.4%
Accumulated ECL as a % of gross loans and advances	**4.6%**	4.5%	7.1%
NPL coverage ratio	**82.6%**	86.5%	112.5%
Stage 3 coverage ratio	**48.9%**	53.0%	76.6%

(1) Expected Credit Losses

Non-performing loans (impaired or stage 3 loans) were $596 million as of 30 September 2023, decreasing 5% year-on-year or increasing 11% at constant currency. The ratio of non-performing loans to total loans (NPL ratio) was 5.6%, an improvement from the 6.4% prior year. Group-wide gross impairments for expected credit losses of $492 million decreased from $518 million as of yearend 2022 and $709 million for the previous year's period. Compared to the prior year, the decrease is partially due to the impairment releases of $126 million in the fourth quarter of 2022 from the $206 million central macro-overly following impairment assessments on the Resolution Vehicle (RV) loans and collateral.

REGIONAL PERFORMANCE

We categorise the Group's pan-African operations into four geographical regions. These reportable regions are Francophone West Africa (UEMOA), Nigeria, Anglophone West Africa (AWA), and Central, Eastern and Southern Africa (CESA). Accordingly, the financial results of the constituent affiliates of Ecobank Development Corporation (EDC), the Group's Investment Banking (IB) and Securities, Wealth, and Asset Management (SWAM) businesses across our geographic footprint are reported within their country of domicile and therefore in the applicable regions of UEMOA, Nigeria, AWA, and CESA. In addition, the Group categorises its Paris banking subsidiary and representative offices in Beijing, London, and Dubai as International.

Comparisons noted in the commentary on our Regions are calculated for the period ended 30 September 2023 versus 30 September 2022, unless otherwise specified.

Francophone West Africa (UEMOA)				
Period ended: (in millions of US dollars)	**30 Sept 2023**	30 Sept 2022	YoY %	*CC %
Net interest income	**289**	247	17%	15%
Non-interest revenue	**203**	167	21%	18%
Net revenue	**491**	414	19%	16%
Operating expenses	**(231)**	(208)	3%	9%
Pre-provision, pre-tax operating profit	**260**	206	26%	23%
Gross impairment charges on loans	**(56)**	(101)	(45)%	(47)%
Less loan recoveries and impairment releases	**27**	66	(59)%	(61)%
Net impairment charges on loans	**(29)**	(35)	(18)%	(21)%
Impairment charges on other assets	**1**	0	n.m	n.m
Impairment charges on financial assets	**(28)**	(35)	(20)%	-
Profit before tax	**233**	172	36%	33%
End-of-period balances				
Loans (net)	**4,540**	3,356	35%	24%
Deposits	**7,387**	6,157	20%	10%
Ratios:				
Cost-to-income ratio	**47.0%**	50.2%	-	-
Return on equity (ROE)	**28.8%**	23.6%	-	-

Francophone West Africa (UEMOA)

UEMOA's *profit before tax* of $233 million in the first nine months of 2023 increased by 36% or 33% at constant currency from the prior-year period, benefiting from revenue growth exceeding operating expenses growth. Annualised ROE improved to 28.8% from 23.6% in the first nine months of 2022.

Net revenues increased by 19% or 16% at constant currency to $491 million, with growth benefiting from net interest income and non-interest revenue increases. *Net interest income* of $289 million increased by 17% or 15% at constant currency, primarily driven by significant loan growth, especially within Corporate Banking and modest net interest margin expansion from higher rates. On the other hand, non-interest revenues of $203 million increased by 21% or 18% at constant currency, driven by underlying client momentum supported by higher fee income generation from FC sales and digital wholesale payments.

Operating expenses for the first nine months of 2023 were $231 million compared with $208 million in the prior-year period, up 3% or 9% at constant currency, driven by staff compensation increases, card costs, investments in technology and inflationary-driven costs.

Net impairment charges on loans of $29 million were lower than $35 million in the prior year's period as expected credit losses (ECL) reserves were adequate.

NIGERIA				
Period ended: (in millions of US dollars)	**30 Sept 2023**	30 Sept 2022	YoY %	*CC %
Net interest income	**107**	87	22%	53%
Non-interest revenue	**83**	97	(14)%	21%
Net revenue	**190**	184	3%	37%
Operating expenses	**(140)**	(144)	(3)%	28%
Pre-provision, pre-tax operating profit	**50**	41	23%	69%
Gross impairment charges on loans	**(27)**	(15)	74%	130%
Less loan recoveries and impairment releases	**2**	3	(28)%	(12)%
Net impairment charges on loans	**(25)**	(13)	96%	162%
Impairment charges on other assets	**(0)**	(0)	n.m	n.m
Impairment charges on financial assets	**(25)**	(13)	99%	166%
Profit before tax	**25**	28	(11)%	24%
Ratios:				
Loans (net)	**1,967**	2,316	(15)%	51%
Deposits	**3,181**	4,115	(23)%	37%
Ratios:				
Cost-to-income ratio	**73.6%**	77.9%	-	-
Return on equity (ROE)	**5.5%**	4.6%	-	-

Note: The Resolution Vehicle's financials were excluded from the Nigeria region in 3Q22. 9M22 results have been adjusted to exclude the RV's pre-tax profits of $1.8m.

Nigeria

Nigeria's *profit before tax* was $25 million in the first nine months of 2023 compared with $28 million in the first nine months of 2022, representing a decrease of 11% or an increase of 24% at constant currency. Annualised ROE for the first nine months was 5.5%, an improvement from 4.6% in the prior-year period.

Net revenues increased 3% or 37% at constant currency to $190 million, benefiting primarily from the net impact of higher market rates and loan growth. *Net interest income* of $107 million increased by 22% or 53% at constant currency, benefiting primarily from higher market rates and loan growth, partially offset by an increase in funding costs partly due to the impact on the cost of funds from high deposit cash reserve requirements (CRR). *Non-interest revenues* of $83 million decreased by 14% or increased by 21% at constant currency, with increased market liquidity and volatility driving client-driven FC and fixed-income sales, partially offset by a decrease in merchant acquiring fees. Non-interest revenue in the second quarter included approximately $20 million in one-off non-cash adjustment on loans that Ecobank Nigeria previously sold to Nigeria's Asset Management Corporation of Nigeria (AMCON).

Operating expenses were $140 million in the period, decreasing by 3% or increasing by 28% at constant currency, predominantly driven by continued increases in the general prices of goods and services. The cost-to-income ratio improved to 73.6% from 77.9% a year ago.

The period’s *net impairment charge on loans* was $25 million compared with $13 million a year ago, reflecting additional impairment charges on specific loans.

Anglophone West Africa (AWA)				
Period ended: (in millions of US dollars)	**30 Sept 2023**	30 Sept 2022	YoY %	*CC %
Net interest income	**308**	276	11%	52%
Non-interest revenue	**107**	127	(16)%	7%
Net revenue	**415**	403	3%	37%
Operating expenses	**(184)**	(178)	4%	39%
Pre-provision, pre-tax operating profit	**231**	226	2%	35%
Gross impairment charges on loans	**(24)**	(32)	(26)%	7%
Less loan recoveries and impairment releases	**6**	9	(36)%	(12)%
Net impairment charges on loans	**(18)**	(22)	(21)%	15%
Impairment charges on other assets	**(24)**	(0)	-	-
Modification losses on GoG net of impairment charge releases	**(26)**	-	-	-
Impairment charges on financial assets	**(67)**	(22)	-	-
Profit before tax	**163**	203	(20)%	6%
End-of-period balances				
Loans (net)	**1,335**	1,344	(1)%	12%
Deposits	**3,599**	3,337	8%	21%
Ratios:				
Cost-to-income ratio	**44.4%**	44.1%	-	-
Return on equity (ROE)	**28.5%**	31.1%	-	-

Anglophone West Africa (AWA)

AWA's *profit before tax* for the first nine months of 2023 was $163 million compared with $203 million in the year-ago period, reflecting a 20% decline or a 6% increase in constant currency. Annualised ROE was 28.5% versus 31.1% in the prior-year period. The modest increase in profits, in constant currency, was driven by the net impact of higher rates on net interest income, partially offset by higher costs and the effect of the net debt modification losses of $26 million, including the recycling of losses in other comprehensive income into profit and loss that Ecobank Ghana incurred on the settlement date in February 2023 when the GoG offered the new bonds for the old eligible local currency bonds under the DDEP. The net modification loss is the net change in the present value of the cash flows of the new debt and the old debt after adjusting for previous impairments booked.

AWA's *net revenue* for the first nine months of 2023 increased by 3% or 37% at constant currency to $415 million, mainly driven by net interest income across all businesses. *Net interest income* for the first nine months was $308 million, up 11% or 52% at constant currency, mainly driven by net interest margin expansion from higher market rates. The period's net interest income excludes interest earned on its Eurobond exposure while awaiting plans for the GoG to reach agreements with its creditors. *Non-interest revenue* decreased by 16% or increased by 7% at constant currency due to increases in income from Cards, Trade and Cash Management offset by a significant decrease in FICC-related fees and commissions.

Operating expenses increased 4% or 39% at constant currency to $184 million, mainly driven by other operating expenses such as technology costs and inflation. Despite AWA's revenue growth falling behind expense growth, its cost-to-income remained resilient, slightly deteriorating to 44.4% from 44.1% in the prior year's period.

Net impairment charges on loans were lower at $18 million compared with $22 million in the prior year due to lower non-performing loans. The modification losses on the Government of Ghana

(GoG) net of impairment charge releases of $26 million are due to the final settlement of the old bonds for the new bonds in February under the GOG DDEP. Impairment charges on other financial assets of $24 million were primarily due to additional impairment charges taken on the GoG Eurobond exposure.

Central, Eastern and Southern Africa (CESA)				
Period ended: (in millions of US dollars)	**30 Sept 2023**	30 Sept 2022	YoY %	*CC %
Net interest income	**242**	215	13%	36%
Non-interest revenue	**241**	200	21%	63%
Net revenue	**483**	415	17%	48%
Operating expenses	**(217)**	(203)	7%	23%
Pre-provision, pre-tax operating profit	**266**	211	26%	78%
Gross impairment charges on loans	**(52)**	(39)	33%	40%
Less loan recoveries and impairment releases	**39**	25	54%	48%
Net impairment charges on loans	**(13)**	(14)	(6)%	-
Impairment charges on other assets	**(6)**	(6)	(1)%	6%
Impairment charges on financial assets	**(19)**	(20)	(4)%	-
Net monetary loss arising from hyperinflationary economy	**(27)**	(34)	(23)%	(23)%
Profit before tax	**220**	157	40%	124%
End-of-period balances				
Loans (net)	**1,702**	1,519	12%	34%
Deposits	**4,930**	4,627	7%	26%
Ratios:				
Cost-to-income ratio	**45.0%**	49.1%	-	-
Return on equity (ROE)	**34.4%**	24.5%	-	-

Central, Eastern and Southern African Region (CESA)

CESA's *profit before tax* for the first nine months of 2023 was $220 million compared with $157 million in the prior year. The 40% increase or 124% at constant currency in profit before tax was driven by significantly higher revenues, partially offset by net monetary losses from hyperinflation. As a result, the annualised ROE for the nine months improved substantially to 34.4% from 24.5% in the year-ago period.

Net revenues of $483 million increased 17% or 48% at constant currency, primarily driven by an expansion in net interest margin and FICC-related fees and commissions. *Net interest income* increased 13% or 36% at constant currency to $242 million, driven mainly by repricing actions in line with higher regional market rates, increased balances in the investment portfolio, and modest loan growth. *Non-interest revenues* increased by 21% or 63% at constant currency to $241 million, primarily driven by FC and fixed-income sales within Corporate and Investment Banking and Commercial Banking and trade fees.

Operating expenses for the period were $217 million, increasing by 7% or 23% at constant currency due to inflation and currency weaknesses. The cost-to-income ratio for the nine months was 45.0%, an improvement of 49.1% a year ago as revenue growth exceeded cost growth.

Net impairment charges on loans for the quarter were $13 million versus $14 million in the prior year, primarily due to an increase in loan recoveries and impairment charge releases back to the income statement.

Notes:

(1) Constant currency reporting eliminates fluctuations in the functional currencies of our operating subsidiaries against the US dollar, our reporting currency. It is a clearer and meaningful indicator of the firm's underlying performance, assuming the US dollar exchange rate to the various functional currencies did not change within the period
(2) Basel II/III Total CAR are estimates as at 30 September 2023 and subject to revision.
(3) ROTE is profit available (attributable) to ETI shareholders divided by the average end-of-period tangible shareholders' equity
EOP = end-of-period

###

About Ecobank Transnational Incorporated ('ETI' or 'The Group')
Ecobank Group is the leading private pan-African banking group with unrivalled African expertise. Present in 35 sub-Saharan African countries, as well as France, the UK, UAE and China, its unique pan-African platform provides a single gateway for payments, cash management, trade and investment. The Group employs over 13,000 people and offers Consumer, Commercial, Corporate and Investment Banking products, services and solutions across multiple channels, including digital, to over 32 million customers. For further information, please visit ecobank.com.

Earnings Call Information:

Ecobank will not hold an earnings conference call to discuss the audited financial results for the nine months ended 30 September 2023 in alignment with its peers in the market. Hence, we shall hold earnings conference calls only for our half-year and full-year financial results.

The 9M 2023 financial results, submitted to the NGX, BRVM and GSE, can be accessed, including the Earnings Press Release, by visiting www.ecobank.com. If you should have any questions related to these results, please contact with Ecobank Investor Relations via ir@ecobank.com

Contact information:

Investor Relations
Ato Arku, +228 2221 0303
aarku@ecobank.com
ir@ecobank.com

Media
Christiane Bossom, +228 2221 0303
groupcorporatecomms@ecobank.com

SUPPLEMENTARY DATA

Summary Income Statement and Balance Sheet Highlights for the Regions:

Ecobank Geographical Regions Summary financials for the six months ended 30 September 2023 *(In thousands of US Dollars)*	UEMOA	NIGERIA	AWA	CESA	INTERNATIONAL	ETI & Others [1]	Ecobank Group
Income statement highlights							
Net interest income	289	107	308	242	21	(110)	856
Non-interest revenue	203	83	107	241	37	(9)	663
Operating income (net revenue)	**491**	**190**	**415**	**483**	**58**	**(118)**	**1,518**
Total operating expenses	231	140	184	217	24	20	816
Pre-provision, pre-tax operating profit	**260**	**50**	**231**	**266**	**34**	**(138)**	**702**
Impairment charges on financial assets	28	25	67	19	3	84	226
Operating profit after impairment losses	233	25	163	247	31	(223)	476
Net monetary loss arising from hyperinflationary economies	-	-	-	(27)	-	-	(27)
Profit before tax	**233**	**25**	**163**	**220**	**31**	**(223)**	**450**
Profit after tax	**199**	**22**	**119**	**173**	**23**	**(223)**	**314**
Balance sheet highlights	-	-	-	-	-	-	-
Total Assets	9,902	5,042	4,778	6,711	1,100	(889)	26,644
Gross loans and advances to customers	**4,673**	**2,067**	**1,395**	**1,811**	**509**	**200**	**10,656**
Of which stage 1	4,357	1,274	1,184	1,609	444	-	8,868
Of which stage 2	233	614	168	121	56	-	1,192
Of which stage 3 (NPLs)	84	179	43	81	9	200	596
Less: accumulated impairments	**(133)**	**(101)**	**(60)**	**(109)**	**(9)**	**(80)**	**(492)**
Of which stage 1	(19)	(10)	(11)	(24)	(0)	-	(64)
Of which stage 2	(64)	(36)	(12)	(24)	(0)	-	(137)
Of which stage 3 (NPLs)	(50)	(55)	(37)	(61)	(9)	(80)	(291)
Net loans and advances to customers	**4,540**	**1,967**	**1,335**	**1,702**	**500**	**120**	**10,164**
Non-performing loans	84	179	43	81	9	200	596
Deposits from customers	**7,387**	**3,181**	**3,599**	**4,930**	**121**	**-**	**19,219**
Total equity	921	407	565	661	147	(976)	1,725
Ratios							
ROE [2]	28.8%	5.5%	28.5%	34.4%	22.5%		25.6%
ROA	2.6%	0.5%	3.2%	3.4%	2.6%		1.5%
Cost-to-income	47.0%	73.6%	44.4%	45.0%	41.4%		53.7%
Loan-to-deposit ratio	63.3%	65.0%	38.8%	36.7%	420.1%		55.4%
NPL Ratio	1.8%	8.7%	3.1%	4.5%	1.7%		5.6%
NPL Coverage	159.4%	56.0%	140.5%	134.6%	101.6%		82.6%

1. ETI and Others comprise the financial results of ETI (parent company), eProcess (the Group's shared services technology company), EBISA (Paris subsidiary), other ETI-affiliates and structured entities, and the net impact of eliminations from the Group's accounting consolidation. Also included here is the resolution vehicle (RV)
2. ROE for the Regions are computed using profit after tax divided by the average end-of-period (EOP) total equity. However, the ROE for the Group, is computed using profit available to ETI divided by average EOP shareholders' equity.

Francophone West Africa (UEMOA)

As at: (in millions of US dollars)	**30 Sept 2023**	31 Dec 2022	30 Sept 2022	YoY %	CC %
Loans & advances t ocustomers (gross)	**4,673**	4,506	3,475	34%	24%
Of which Stage 1	**4,357**	4,225	3,205	36%	25%
Of which Stage 2	**233**	213	174	33%	23%
Of which Stage 3 (non-performing loans)	**84**	68	96	(13)%	(20)%
Less allowance for impairments (Expected Credit Loss)	**(133)**	(107)	(119)	12%	3%
Of which Stage 1: 12-month ECL(1)	**(19)**	(15)	(16)	21%	11%
Of which Stage 2: Life-time ECL	**(64)**	(53)	(44)	45%	33%
Of which Stage 3: Life-time ECL	**(50)**	(39)	(59)	(16)%	(22)%
Loans & advances to customers (net)	**4,540**	4,399	3,356	35%	24%
Total assets	**9,902**	10,833	8,645	15%	5%
Deposits from customers	**7,387**	7,367	6,157	20%	10%
Total equity	**921**	924	798	15%	6%
Loan-to-deposit ratio	**63.3%**	61.2%	56.5%		
NPL ratio	**1.8%**	1.5%	2.8%		
NPL coverage ratio	**159.4%**	157.3%	124.3%		
Stage 3 coverage ratio	**59.7%**	57.2%	61.7%		

Note: Selected income statement line items only and thus may not sum up
* CC = year-on-year percentage change at constant currency
(1) ECL = Expected Credit Loss

NIGERIA

As at: (in millions of US dollars)	**30 Sept 2023**	31 Dec 2022	30 Sept 2022	YoY %	*CC %
Loans & advances to customers (gross)	**2,067**	2,581	2,537	(19)%	45%
Of which Stage 1	**1,274**	1,746	1,611	(21)%	40%
Of which Stage 2	**614**	657	705	(13)%	55%
Of which Stage 3 (non-performing loans)	**179**	179	222	(19)%	43%
Less: allowance for impairments (Expected Credit Loss)	**(101)**	(136)	(221)	(55)%	(19)%
Of which Stage 1: 12-month ECL(1)	**(10)**	(15)	(6)	60%	184%
Of which Stage 2: Life-time ECL	**(36)**	(61)	(97)	(63)%	(34)%
Of which Stage 3: Life-time ECL	**(55)**	(61)	(118)	(54)%	(18)%
Loans & advances to customers (net)	**1,967**	2,445	2,316	(15)%	51%
Total assets	**5,042**	6,487	6,270	(20)%	43%
Deposits from customers	**3,181**	4,349	4,115	(23)%	37%
Total equity	**407**	680	679	(40)%	6.4%
Loan-to-deposit ratio	**65.0%**	59.4%	61.7%		
NPL ratio	**8.7%**	6.9%	8.7%		
NPL coverage ratio	**56.0%**	76.4%	99.7%		
Stage 3 coverage ratio	**30.5%**	34.1%	53.1%		

Note: Selected income statement line items only and thus may not sum up
* CC = year-on-year percentage change at constant currency
(1) ECL = Expected Credit Loss
n.m. = not meaningful

Anglophone West Africa (AWA)

As at: (in millions of US dollars)	**30 Sept 2023**	31 Dec 2022	30 Sept 2022	YoY %	*CC %
Loans & advances to customers (gross)	**1,395**	1,622	1,401	(0)%	13%
Of which Stage 1	**1,184**	1,444	1,240	(5)%	9%
Of which Stage 2	**168**	128	128	31%	38%
Of which Stage 3 (non-performing loans)	**43**	49	33	31%	53%
Less allowance for impairments (Expected Credit Loss)	**(60)**	(60)	(57)	5%	22%
Of which Stage 1: 12-month ECL(1)	**(11)**	(14)	(17)	(33)%	(22)%
Of which Stage 2: Life-time ECL	**(12)**	(11)	(11)	5%	23%
Of which Stage 3: Life-time ECL	**(37)**	(35)	(29)	27%	48%
Loans & advances to customers (net)	**1,335**	1,561	1,344	(1)%	12%
Total assets	**4,778**	5,116	4,625	3%	15%
Deposits from customers	**3,599**	3,896	3,337	7.9%	21%
Total equity	**565**	547	511	10%	25%
Loan-to-deposit ratio	**38.8%**	41.6%	42.0%		
NPL ratio	**3.1%**	3.0%	2.3%		
NPL coverage ratio	**140.5%**	122.4%	175.2%		
Stage 3 coverage ratio	**86.2%**	71.3%	88.7%		

Note: Selected income statement line items only and thus may not sum up
* CC = year-on-year percentage change at constant currency
(1) ECL = Expected Credit Loss
n.m. = not meaningful

Central, Eastern and Southern Africa (CESA)

As at: (in millions of US dollars)	**30 Sept 2023**	31 Dec 2022	30 Sept 2022	YoY %	*CC %
Loans & advances to customers (gross)	**1,811**	1,899	1,619	12%	33%
Of which Stage 1	**1,609**	1,683	1,379	17%	41%
Of which Stage 2	**121**	118	166	(27)%	(21)%
Of which Stage 3 (non-performing loans)	**81**	98	75	8%	12%
Less: allowance for impairments (Expected Credit Loss)	**(109)**	(129)	(100)	9%	17%
Of which Stage 1: 12-month ECL[(1)]	**(24)**	(17)	(15)	54%	89%
Of which Stage 2: Life-time ECL	**(24)**	(14)	(18)	31%	28%
Of which Stage 3: Life-time ECL	**(61)**	(97)	(66)	(7)%	(0)%
Loans & advances to customers (net)	**1,702**	1,770	1,519	12%	34%
Total assets	**6,711**	6,831	6,301	7%	26%
Deposits from customers	**4,930**	5,037	4,627	7%	26%
Total equity	**661**	680	630	5%	21%
Loan-to-deposit ratio	**36.7%**	37.7%	35.0%		
NPL ratio	**4.5%**	5.2%	4.6%		
NPL coverage ratio	**134.6%**	131.5%	132.9%		
Stage 3 coverage ratio	**75.9%**	99.6%	88.1%		

Note: Selected income statement line items only and thus may not sum up
* CC = year-on-year percentage change at constant currency
(1) ECL = Expected Credit Loss

Audited consolidated statement of comprehensive income - USD

	9 Month period ended 30 September 2023	9 Month period ended 30 September 2022	% Change
	US$'000	US$'000	
Interest income	**1,381,934**	**1,154,174**	**20%**
Interest income calculated using the effective interest method	1,379,942	1,148,609	20%
Other interest income	1,992	5,565	-64%
Interest expense	**(526,100)**	**(413,742)**	**27%**
Net interest income	**855,834**	**740,432**	**16%**
Fee and commission income	395,048	393,027	1%
Fee and commission expense	(40,102)	(49,840)	-20%
Trading income	268,528	221,281	21%
Net investment income	6,887	10,499	-34%
Other operating income	32,207	39,632	-19%
Non-interest revenue	**662,568**	**614,599**	**8%**
Operating income	**1,518,402**	**1,355,031**	**12%**
Staff expenses	(346,312)	(329,560)	5%
Depreciation and amortisation	(70,008)	(76,425)	-8%
Other operating expenses	(399,599)	(356,623)	12%
Operating expenses	**(815,919)**	**(762,608)**	**7%**
Operating profit before impairment charges and taxation	**702,483**	**592,423**	**19%**
Impairment charges on financial assets	(226,065)	(132,794)	70%
Non-conversion premium on bonds	-	(25,000)	n/m
Operating profit after impairment charges before taxation	**476,418**	**434,629**	**10%**
Net monetary loss arising from hyperinflationary economies	(26,523)	(34,262)	-23%
Share of post-tax results of associates	108	360	70%
Profit before tax	**450,003**	**400,727**	**12%**
Taxation	(136,030)	(121,815)	12%
Profit for the period	**313,973**	**278,912**	**13%**
Attributable to:			
Ordinary shareholders	223,872	196,046	14%
Other equity instrument holder	7,312	7,312	0%
Non-controlling interests	82,789	75,554	10%
	313,973	**278,912**	**13%**
Earnings per share from continuing operations attributable to owners of the parent during the period (expressed in United States cents per share):			
Basic (cents)	0.910	0.797	14%
Diluted (cents)	0.910	0.797	14%
Audited consolidated statement of comprehensive income			
Profit for the period	**313,973**	**278,912**	**13%**
Other comprehensive income			
Items that may be reclassified to profit or loss:			
Exchange difference on translation of foreign operations	(504,627)	(490,191)	3%
Net change in fair value of other financial assets FVOCI	(47,948)	(135,005)	-64%
Items that will not be reclassified to profit or loss:			
Net change in fair value on property and equipment	2,369	(5,276)	145%
Fair value gain in equity instruments designated at FVOCI	-	770	n/m
Remeasurements of defined benefit obligations	(172)	(640)	-73%
Other comprehensive loss for the period, net of taxation	(550,378)	(630,342)	-13%
Total comprehensive loss for the period	**(236,405)**	**(351,430)**	**-33%**
Total comprehensive (loss) / income attributable to:			
Ordinary shareholders	(289,935)	(330,505)	-12%
Other equity instrument holder	7,312	7,312	0%
Non-controlling interests	46,218	(28,237)	264%
	(236,405)	**(351,430)**	**-33%**

Audited consolidated statement of financial position - USD

	As at 30 September 2023	As at 31 December 2022
	US$'000	**US$'000**
Assets		
Cash and balances with central banks	3,679,795	4,293,810
Trading financial assets	62,890	173,195
Derivative financial instruments	254,651	137,468
Loans and advances to banks	1,670,050	1,496,567
Loans and advances to customers	10,164,404	11,002,905
Treasury bills and other eligible bills	1,960,212	2,455,739
Investment securities	6,387,789	7,004,434
Pledged assets	219,540	153,970
Other assets	1,369,233	1,197,175
Investment in associates	647	1,016
Intangible assets	56,792	84,545
Investment properties	8,906	9,922
Property and equipment	613,270	754,011
Deferred income tax assets	189,842	229,434
	26,638,021	**28,994,191**
Assets held for sale	5,845	9,978
Total assets	**26,643,866**	**29,004,169**
Liabilities		
Deposits from banks	1,784,159	2,461,934
Deposits from customers	19,218,767	20,813,313
Derivative financial instruments	175,561	94,224
Borrowed funds	2,158,728	2,278,392
Other liabilities	1,340,614	1,069,131
Provisions	55,910	63,255
Current income tax liabilities	85,384	77,696
Deferred income tax liabilities	72,884	99,948
Retirement benefit obligations	27,181	19,261
Total liabilities	**24,919,188**	**26,977,154**
Equity		
Share capital and premium	2,113,961	2,113,961
Retained earnings and reserves	(1,036,251)	(719,113)
Equity attributable to ordinary shareholders	**1,077,710**	**1,394,848**
Other equity instrument holder	**74,088**	**74,088**
Non-controlling interests	**572,880**	**558,079**
Total equity	**1,724,678**	**2,027,015**
Total liabilities and equity	**26,643,866**	**29,004,169**

Audited consolidated statement of changes in equity - USD

Amounts in US$'000

	Share capital & premium	Retained earnings	Other reserves	Equity attributable to ordinary shareholders	Other equity instrument	Non-controlling interests	Total equity
At 31 December 2021 / 1 January 2022	**2,113,961**	**434,419**	**(1,015,989)**	**1,532,391**	**74,088**	**557,827**	**2,164,306**
Foreign currency translation differences	-	-	(392,931)	(392,931)	-	(97,260)	(490,191)
Net changes in equity investment securities, net of taxes	-	-	770	770	-	-	770
Net changes in debt instruments,net of taxes	-	-	(128,474)	(128,474)	-	(6,531)	(135,005)
Net gains on revaluation of property	-	-	(5,276)	(5,276)	-	-	(5,276)
Remeasurements of post-employment benefit obligations	-	-	(640)	(640)	-	-	(640)
Other comprehensive loss for the period	-	-	(526,551)	(526,551)	-	(103,791)	(630,342)
Profit for the period	-	196,046	-	196,046	7,312	75,554	278,912
Total comprehensive income for the period	-	**196,046**	**(526,551)**	**(330,505)**	**7,312**	**(28,237)**	**(351,430)**
Additional tier 1 capital	-	-	-	-	(7,312)	-	(7,312)
Transfer from revaluation reserve property on disposed property	-	12,703	(12,703)	-	-	-	-
Transfer to general banking reserves	-	(8,473)	8,473	-	-	-	-
Transfer to statutory reserve	-	(137,445)	137,445	-	-	-	-
Dividend relating to 2021	-	(39,568)	-	(39,568)	-	(35,367)	(74,935)
At 30 September 2022	**2,113,961**	**457,682**	**(1,409,325)**	**1,162,318**	**74,088**	**494,223**	**1,730,629**
At 31 December 2022 / 1 January 2023	**2,113,961**	**571,032**	**(1,290,145)**	**1,394,848**	**74,088**	**558,079**	**2,027,015**
Foreign currency translation differences	-	-	(467,873)	(467,873)	-	(36,754)	(504,627)
Net changes in debt instruments,net of taxes	-	-	(47,255)	(47,255)	-	(693)	(47,948)
Net gains on revaluation of property	-	-	1,437	1,437	-	932	2,369
Remeasurements of post-employment benefit obligations	-	-	(116)	(116)	-	(56)	(172)
Other comprehensive loss for the period	-	-	(513,807)	(513,807)	-	(36,571)	(550,378)
Profit for the period	-	223,872	-	223,872	7,312	82,789	313,973
Total comprehensive loss for the period	-	**223,872**	**(513,807)**	**(289,935)**	**7,312**	**46,218**	**(236,405)**
Additional tier 1 capital coupon	-	-	-	-	(7,312)	-	(7,312)
Transfer to general banking reserves	-	(10,637)	10,637	-	-	-	-
Transfer to statutory reserve	-	(75,256)	75,256	-	-	-	-
Share option forfeited	-	1,250	(1,250)	-	-	-	-
Dividend relating to 2022	-	(27,203)	-	(27,203)	-	(31,417)	(58,620)
At 30 September 2023	**2,113,961**	**683,058**	**(1,719,309)**	**1,077,710**	**74,088**	**572,880**	**1,724,678**

	9 Month period ended 30 September 2023	9 Month period ended 30 September 2022
	US$'000	**US$'000**
Cash flows from operating activities		
Profit before tax	450,003	400,727
Adjusted for:		
Foreign exchange income	(398,211)	384,318
Net gain from investment securities income	(6,887)	(10,499)
Fair value loss on assets held for sale	3,724	-
Fair value gain on investment properties	(282)	(141)
Impairment losses on loans and advances	83,133	119,176
Impairment losses on other financial assets	142,932	13,618
Depreciation of property and equipment	45,607	52,134
Amortisation of software and other intangibles	24,401	24,291
Profit on sale of property and equipment	(1,958)	(21,290)
Share of post-tax results of associates	(108)	(360)
Income taxes paid	(119,766)	(121,571)
Changes in operating assets and liabilities		
Trading financial assets	40,077	121,706
Derivative financial instruments	(141,938)	(79,945)
Treasury bills and other eligible bills	112,969	161,480
Loans and advances to banks	654,670	305,091
Loans and advances to customers	(924,999)	311,672
Pledged assets	(128,144)	31,607
Other assets	(150,462)	14,402
Mandatory reserve deposits with central banks	(230,908)	(72,064)
Deposits from customers	1,864,371	(1,293,795)
Other deposits from banks	(772,529)	(186,603)
Derivative liabilities	106,618	73,721
Other liabilities	383,235	184,619
Provisions	60,506	(9,545)
Net cashflow from operating activities	**1,096,054**	**402,749**
Cash flows from investing activities		
Purchase of software	(5,785)	(5,386)
Purchase of property and equipment	(67,250)	(141,952)
Proceeds from sale of property and equipment	2,347	31,813
Purchase of investment securities	(1,312,039)	(2,182,985)
Proceeds from redemption and sale of investment securities	1,065,713	1,896,992
Net cashflow used in investing activities	**(317,014)**	**(401,518)**
Cash flows from financing activities		
Repayment of borrowed funds	(149,846)	(675,591)
Proceeds from borrowed funds	147,504	247,451
Coupon to additional tier 1 capital	(7,312)	(7,312)
Dividends paid to ordinary shareholders	(27,203)	(39,568)
Dividends paid to non-controlling shareholders	(31,417)	(35,367)
Net cashflow used in financing activities	**(68,274)**	**(510,387)**
Net increase / (decrease) in cash and cash equivalents	**710,766**	**(509,156)**
Cash and cash equivalents at start of the period	3,382,968	3,986,309
Effects of exchange differences on cash and cash equivalents	(1,137,131)	(689,287)
Cash and cash equivalents at end of the period	**2,956,883**	**2,787,866**