

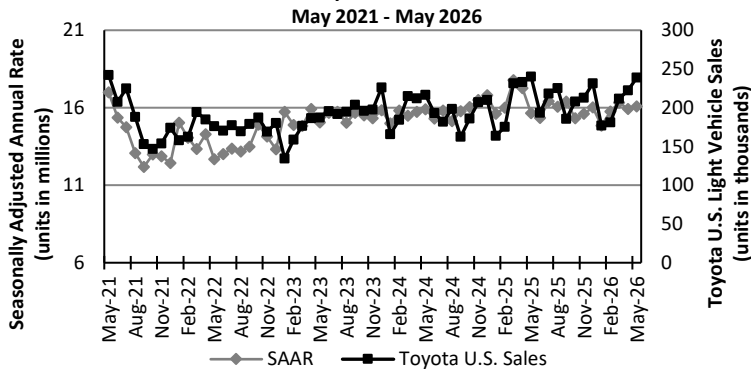


TOYOTA MOTOR NORTH AMERICA, INC. (Toyota U.S.)

MONTHLY RESULTS

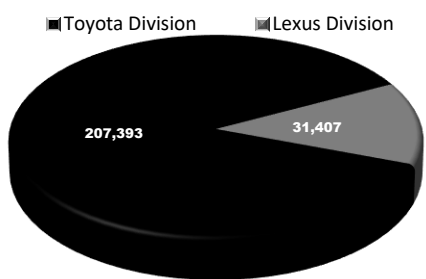
- The U.S. automobile SAAR figure for May 2026 came in at 16.1M units, up from May 2025 at 15.7M units.
- Toyota U.S. reported May 2026 sales of 238,800 units, an increase of 3.3% on a daily selling rate (DSR) basis and decrease of 0.6% on a volume basis versus May 2025.
- Toyota division posted May 2026 sales of 207,393 units, an increase of 3.8% on a DSR basis and flat on a volume basis versus May 2025.
- Lexus division posted May 2026 sales of 31,407 units, a decrease of 0.2% on a DSR basis and 3.9% on a volume basis versus May 2025.

U.S. Light Vehicle Seasonally Adjusted Annual Rate (SAAR) and Toyota U.S. Sales



Source: Toyota, Bloomberg, Ward's Automotive Group
Toyota U.S. monthly results include fleet sales volume

Toyota U.S. May 2026 Vehicle Sales



Toyota U.S. May Vehicles Sales
Toyota Division Top 5 Models*

| | May-26 | May-25 |
|------------------|--------|--------|
| Camry | 35,797 | 31,377 |
| RAV4 | 33,524 | 45,282 |
| Tacoma | 26,650 | 26,504 |
| Corolla | 23,644 | 23,461 |
| Grand Highlander | 14,692 | 14,819 |

Toyota U.S. May Vehicles Sales
Lexus Division Top 5 Models*

| | May-26 | May-25 |
|----|--------|--------|
| RX | 11,075 | 8,859 |
| NX | 6,239 | 6,957 |
| TX | 5,444 | 5,496 |
| IS | 3,140 | 1,785 |
| GX | 2,104 | 3,267 |

*Bar chart represents vehicles sales as % of Top 5 Models sales

TOYOTA MOTOR CORPORATION (TMC) FINANCIAL RESULTS

for the twelve months ended March 31, 2026 ("FY26") and March 31, 2025 ("FY25")

| TMC Consolidated Financial Performance | Yen in millions | |
|--|-----------------|-------------|
| | FY26 | FY25 |
| Sales revenues | ¥50,684,952 | ¥48,036,704 |
| Operating income | 3,766,216 | 4,795,586 |
| Net income | 3,985,761 | 4,789,755 |

| TMC Consolidated Balance Sheet | Yen in millions | |
|--|---------------------|--------------------|
| | FY26 | FY25 |
| Current assets | ¥42,824,081 | ¥37,078,676 |
| Receivables related to financial services, non-current | 25,488,182 | 22,171,786 |
| Investments and other assets | 20,142,703 | 19,017,195 |
| Property, plant and equipment, net | 17,067,365 | 15,333,693 |
| Total assets | ¥105,522,331 | ¥93,601,350 |

| | | |
|---|---------------------|--------------------|
| Liabilities | ¥64,502,263 | ¥56,722,437 |
| Shareholders' equity | 41,020,068 | 36,878,913 |
| Total liabilities and shareholders' equity | ¥105,522,331 | ¥93,601,350 |

| Operating Income by Geographic Region | Yen in billions | |
|---------------------------------------|-----------------|--------|
| | FY26 | FY25 |
| Japan | ¥2,321 | ¥3,151 |
| North America | (193) | 109 |
| Europe | 358 | 416 |
| Asia | 870 | 897 |
| Other‡ | 329 | 253 |
| Elimination | 81 | (29) |



| Production (units) | Units in thousands | |
|--------------------|--------------------|-------|
| | FY26 | FY25 |
| Japan | 4,149 | 4,000 |
| North America | 2,050 | 1,958 |
| Europe | 815 | 811 |
| Asia | 1,802 | 1,790 |
| Other‡ | 477 | 490 |

| Sales (units) | Units in thousands | |
|---------------|--------------------|-------|
| | FY26 | FY25 |
| Japan | 2,082 | 1,991 |
| North America | 2,934 | 2,703 |
| Europe | 1,183 | 1,172 |
| Asia | 1,759 | 1,838 |
| Other‡ | 1,638 | 1,658 |

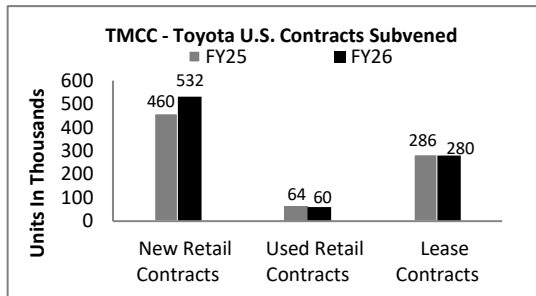
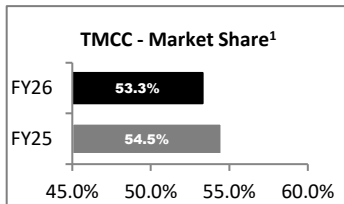
‡ "Other" consists of Central and South America, Oceania, Africa, Middle East and Other. Source: TMC company filings.

TOYOTA MOTOR CREDIT CORPORATION (TMCC)

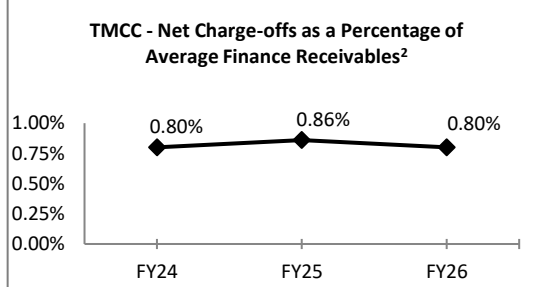
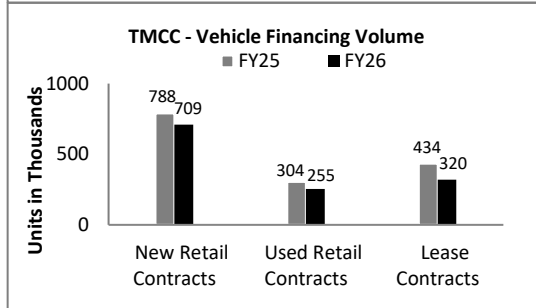
FINANCIAL RESULTS Q4 FY2026

for the twelve months ended March 31, 2026 ("FY26" or "fiscal 2026"), March 31, 2025 ("FY25" or "fiscal 2025") and March 31, 2024 ("FY24")

| TMCC Financial Performance | U.S. dollars in millions | |
|----------------------------|--------------------------|---------|
| | FY25 | FY26 |
| Net financing revenues | \$3,273 | \$3,771 |
| Income before income taxes | 2,234 | 3,024 |
| Net Income | 1,712 | 2,311 |
| Debt-to-Equity Ratio | 7.4x | 7.0x |



- Our consolidated net income was \$2.3 billion in fiscal 2026, compared to \$1.7 billion in fiscal 2025. The increase in net income for fiscal 2026 compared to fiscal 2025 was primarily due to a \$342 million decrease in interest expense, a \$282 million increase in total financing revenues, a \$244 million decrease in provision for credit losses, a \$131 million increase in investment and other income, net, and a \$110 million increase in voluntary protection contract revenues and insurance earned premiums, partially offset by a \$191 million increase in provision for income taxes, a \$126 million increase in depreciation on operating leases, a \$122 million increase in operating and administrative expense, and an increase of \$71 million in voluntary protection contract expenses and insurance losses.
- We recorded a provision for credit losses of \$524 million for fiscal 2026, compared to \$768 million for fiscal 2025. The decrease in provision for credit losses for fiscal 2026 compared to the same period in fiscal 2025 was primarily due to the decrease in the size of our retail loan portfolio and a refinement of purchasing and collection activities.
- Net charge-offs as a percentage of average finance receivables decreased to 0.80 percent at March 31, 2026 from 0.86 percent at March 31, 2025. Our average finance receivables loss severity per unit for fiscal 2026 decreased to \$13,602 from \$13,989 in fiscal 2025. The decrease in net charge-offs and loss severity per unit was primarily due to a refinement of purchasing and collection activities.



¹TMCC market share represents the percentage of total domestic Toyota U.S. sales of new Toyota and Lexus vehicles financed by us, excluding sales under dealer rental car and commercial fleet programs, sales of a private Toyota distributors and private label vehicles financed.

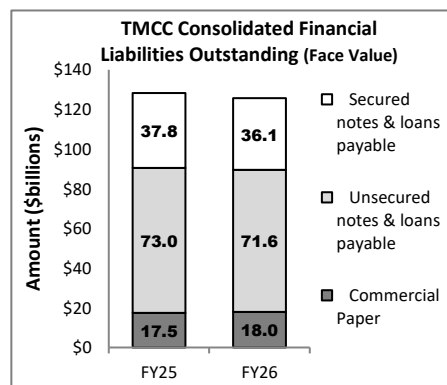
²Results are for consumer finance receivables only.

SHORT-TERM FUNDING PROGRAMS

- TMCC‡, Toyota Credit de Puerto Rico Corp. (TCPR), Toyota Credit Canada Inc. (TCCI)†, Toyota Finance Australia Limited (TFA)† and Toyota Motor Finance (Netherlands) B.V. (TMFNL)† maintain direct relationships with institutional commercial paper investors through TMCC's **Sales & Trading team**, providing each access to a variety of domestic and global markets through five, distinct 3(a)(3) programs.
- Short-term funding needs are met through the issuance of commercial paper in the U.S. Commercial paper outstanding under our commercial paper programs ranged from approximately \$17.1 billion to \$18.5 billion during fiscal 2026, with an average outstanding balance of \$17.8 billion.

†TCCI, TFA, and TMFNL are subsidiaries of Toyota Financial Services Corporation (TFSC), a wholly-owned subsidiary of Toyota Motor Corporation (TMC). TMCC is a wholly-owned subsidiary of Toyota Financial Service International Corporation (TFSIC), a wholly-owned subsidiary of TFSC.

‡TMCC consolidated financial liabilities include TMCC and its consolidated subsidiaries, which includes TCPR.



LET'S GO PLACES

Toyota Motor North America has launched a new marketing campaign centered on its expanding lineup of all-electric vehicles, including the 2026 C-HR, bZ, and bZ Woodland models. The campaign introduces these vehicles as practical, technology-driven options designed to integrate into everyday driving needs, using storytelling across multiple media platforms to demonstrate their functionality and accessibility. The initiative also supports Toyota's broader strategy to reduce carbon emissions by promoting battery electric vehicles as a key component of its overall electrification approach.