2019

Bank Audi

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AMONG THE TOP REGIONAL BANKING GROUPS

USD 47.5 billion in total assets as at 30/6/2019

consolidated activity highlights

IN US DOLLARS

- USD 31.8 billion of total customers' deposits
- USD 12.1 billion of total loans to customers
- USD 3.8 billion of total shareholders' equity, of which USD 3.1 billion of common shareholders' equity
- USD 250 million of net profits in the first half of 2019, of which USD 176 million of net profits generated from entities operating in Lebanon

Main Financial Indicators

- 84.3% of primary liquidity to customers' deposits ratio
- 19.3% of total capital adequacy ratio as per Basel III, of which 11.9% of CET1 ratio
- 7.1% of gross credit-impaired loans to gross loans ratio, covered up to 100% by specific provisions and real guarantees
- 2.1% of allowances for expected credit losses on performing loans (Stage 1 & 2) to net loans ratio post adoption of IFRS 9
- 14.3% of return on average common equity

A UNIVERSAL AND INNOVATIVE BANKING OFFERING CATERING TO 1.1 MILLION CUSTOMERS SERVED THROUGH 203 BRANCHES AND 6,200 EMPLOYEES IN 11 COUNTRIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

| | 30/6/2019 USD Thousands | 31/12/2018 USD Thousands |
|--|----------------------------|-----------------------------|
| ASSETS | | |
| Cash and balances with central banks | 18,741,213 | 16,446,887 |
| Due from banks and financial institutions | 1,404,999 | 2,549,669 |
| Due from head office, sister, related banks and financial institutions | - | _/ / |
| Loans to banks and financial institutions and reverse repurchase agreements | 153,002 | 176,879 |
| Financial assets given as collateral | - | - |
| Derivative financial instruments | 205,239 | 278,440 |
| Shares and participations at fair value through profit and loss | 41,570 | 70,998 |
| Debt instruments and other similar financial assets at fair value through profit and loss | 213,247 | , 75,019 |
| Of which: net loans and advances at fair value through profit and loss | 27,054 | 24,699 |
| Shares and participations at fair value through other comprehensive income | 42,501 | 48,853 |
| Debt instruments and other similar financial assets at fair value through other comprehensive income | 771,215 | 785,267 |
| Net loans and advances to customers at amortised cost | 12,011,319 | 13,165,483 |
| Net loans and advances to related parties at amortised cost ⁽¹⁾ | 103,436 | 101,938 |
| Debtors by acceptances | 560,153 | 275,041 |
| Debt instruments classified at amortised cost ⁽²⁾ | 11,828,688 | 11,942,818 |
| Investments in associates | 93,531 | 96,096 |
| Assets taken in settlement of debts | 185,939 | 128,505 |
| Property and equipment | 677,043 | 582,223 |
| Intangible fixed assets | 44,969 | 45,423 |
| Non-current assets held for sale | - | - |
| Other assets | 400,350 | 403,603 |
| Goodwill | 28,136 | 28,135 |
| TOTAL ASSETS | 47,506,550 | 47,201,277 |

⁽¹⁾ Loans granted to related parties against cash collateral amounted to USD 73 million. ⁽²⁾ Includes an amount of USD 682 million with risk ceded to customers.

| | 30/6/2019 USD Thousands | 31/12/2018 USD Thousands |
|---|----------------------------|-----------------------------|
| OFF-BALANCE SHEET | | |
| Financing commitments | | |
| - Financing commitments given to banks and financial institutions | 283,033 | 278,767 |
| - Financing commitments given to customers | 3,050,441 | 3,155,165 |
| Bank guarantees | 5,050,441 | 5,155,105 |
| - Guarantees given to banks and financial institutions | 61,343 | 62,802 |
| Of which: credit derivatives | | - |
| - Guarantees received from banks and financial institutions | 198,406 | 223,810 |
| Of which: credit derivatives | 150,100 | - |
| - Guarantees given to customers | 1,306,490 | 1,359,644 |
| - Guarantees received from customers | 22,735,657 | 22,815,503 |
| Financial notes commitments | ,, | |
| - Financial notes commitments to be received | - | - |
| Of which: financial instruments sold with a buy back option | - | - |
| - Financial notes commitments to be delivered | - | - |
| Of which: financial instruments purchased with a buy back option | - | - |
| Foreign currencies forwards | | |
| - Foreign currencies to receive | 5,413,992 | 5,194,301 |
| - Foreign currencies to deliver | 5,430,322 | 5,215,218 |
| Commitments on term financial instruments | 6,733,937 | 8,075,223 |
| Other commitments | - | - |
| Claims from legal cases | - | - |
| Fiduciary accounts | 2,542,147 | 2,054,514 |
| - Under specific instructions | 2,479,767 | 2,008,516 |
| - Under discretionary investments | 62,380 | 45,998 |
| Assets under management | 9,888,219 | 10,103,390 |
| Mutual funds | 75,453 | 40,906 |
| Structured financial products | - | - |
| Engagement unlikely to be executed | - | - |
| Bad debts written off during the year | 1,406 | 80,947 |

| LIABILITIES | |
|---|--|
| Due to head office, sis Derivative financial ins Financial liabilities at f | air value through profit and loss at fair value through profit and loss parties borrowed funds eptances d charges nd similar debts |
| TOTAL LIABILITIES | |
| Shareholders' Equity Share capital - Commo Share capital - Preferre Issue premium - Commo Issue premium - Prefer Subsidiary shares warr Share capital and cash Non-distributable reserves Distributable reserves Treasury shares Retained earnings Proposed dividends Revaluation reserve of Other components of Foreign currency trans Result of the period | on shares ed shares mon shares rred shares ants a contribution to capital rves real estate equity |
| Shareholders' equit Non-controlling int Total shareholders' | erest |

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY



| 30/6/2019 USD Thousands | 31/12/2018 USD Thousands |
|--|--|
| | |
| 8,210,242 1,187,277 | 7,907,124 1,449,414 |
| - 278,203 - | - 270,815 - |
| - 31,562,633 228,092 147,375 560,153 473,100 246,929 802,303 | - 31,692,916 262,762 39,309 275,041 371,229 227,393 818,860 |
| 43,696,307 | 43,314,863 |
| 442,840 6,647 586,124 593,353 - 48,150 1,340,085 286,718 (6,152) 968,370 - 236,907 (18,920) (1,053,590) 249,922 3,680,454 129,789 3,810,243 | 442,840 6,647 586,124 593,353 8,377 48,150 1,273,497 285,695 (6,019) 829,131 - 236,907 (22,073) (1,040,078) 499,675 3,742,226 144,188 3,886,414 |
| 5,610,245 | 5,000,414 |

CONSOLIDATED INCOME STATEMENT (UNAUDITED)

| | 30/6/2019 USD Thousands | 30/6/2018 USD Thousands |
|---|----------------------------|----------------------------|
| | | |
| Interest and similar income | 1,733,915 | 1,508,053 |
| Less: tax on interest income | (59,594) | (42,663) |
| Interest and similar income, net of tax | 1,674,321 | 1,465,390 |
| Interest and similar expense | (1,119,578) | (883,310) |
| Net interest margin | 554,743 | 582,080 |
| Fee and commission income | 120,118 | 123,981 |
| Fee and commission expense | (24,099) | (18,704) |
| Net fee and commission income | 96,019 | 105,277 |
| Net gain on financial assets or liabilities at fair value through profit and loss | 26,961 | 32,539 |
| Of which: interest income | 1,659 | 4,840 |
| Net gain on financial investments | 1,948 | 10,159 |
| Other operating income | 3,564 | 10,066 |
| Total operating income | 683,235 | 740,121 |
| Net provisions for credit losses | (70,078) | (59,688) |
| Net operating income | 613,157 | 680,433 |
| Personnel expenses | (175,604) | (188,798) |
| Other operating expenses | (94,686) | (121,206) |
| Depreciation of property and equipment | (28,910) | (20,900) |
| Amortisation of intangible assets | (7,091) | (7,750) |
| Impairment of goodwill and investments | - | - |
| Total operating expenses | (306,291) | (338,654) |
| Operating profit | 306,866 | 341,779 |
| Share of profit of associates under equity method | 5,469 | 721 |
| Net gain (loss) on disposal of other assets | (681) | 141 |
| Profit before tax | 311,654 | 342,641 |
| Income tax | (61,298) | (77,253) |
| Profit after tax | 250,356 | 265,388 |
| Result of discontinued operations, net of tax | - | - |
| Profit for the period | 250,356 | 265,388 |
| Minority share profit for the period | 434 | 9,561 |
| Group share profit for the period | 249,922 | 255,827 |
| Basic earnings per share USD | 0.58 | 0.60 |
| Basic earnings per share from continuing operations USD | 0.58 | 0.60 |

HEADOUARTERS

DOMESTIC PRESENCE

| • / | 4UDI | INV | EST | MENT | BANK | sal |
|-----|------|-----|-----|------|------|-----|
|-----|------|-----|-----|------|------|-----|

- AUDI PRIVATE BANK sal
- Solifac sal

FOREIGN PRESENCE

- BANQUE AUDI (SUISSE) SA **Beirut Representative Office**
- BANK AUDI FRANCE sa
- BANK AUDI sal JORDAN BRANCHES
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- BANK AUDI LLC (Qatar)
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