

## Appendix 1 : Results by business sector and geographic area - Full Year

I. SALES	2014 Restated (in EUR m)	2015 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis	2014	
						Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials <sup>1</sup></b>	<b>9,115</b>	<b>9,703</b>	<b>+6.5%</b>	<b>+6.2%</b>	<b>+2.2%</b>	<b>9,115</b>	
Flat Glass	4,893	5,217	+6.6%	+6.7%	+5.1%	4,893	
High-Performance Materials	4,232	4,502	+6.4%	+5.8%	-1.0%	4,232	
<b>Construction Products <sup>1</sup></b>	<b>11,361</b>	<b>12,012</b>	<b>+5.7%</b>	<b>+5.2%</b>	<b>+0.5%</b>	<b>11,361</b>	
Interior Solutions	6,056	6,485	+7.1%	+6.3%	+1.9%	6,056	
Exterior Solutions	5,370	5,599	+4.3%	+4.1%	-1.0%	5,370	
<b>Building Distribution</b>	<b>18,806</b>	<b>18,849</b>	<b>+0.2%</b>	<b>+0.6%</b>	<b>-0.6%</b>	<b>18,806</b>	
<b>Packaging (Verallia)</b>	<b>0</b>					<b>2,705</b>	<b>-2,705</b>
<b>Internal sales and misc.</b>	<b>-933</b>	<b>-941</b>	<b>n.s.</b>	<b>n.s.</b>	<b>n.s.</b>	<b>-933</b>	
<b>Group Total</b>	<b>38,349</b>	<b>39,623</b>	<b>+3.3%</b>	<b>+3.4%</b>	<b>+0.4%</b>	<b>41,054</b>	<b>-2,705</b>

<sup>1</sup> including intra-sector eliminations

by geographic area:	2014 Restated (in EUR m)	2015 (in EUR m)	Change on an actual structure basis	2014 (in % of sales)	2015 (in % of sales)	2014	
						Published	Impact
France	10,776	10,326	-4.2%	-4.1%	-4.1%	11,526	-750
Other Western European countries	16,668	17,414	+4.5%	+4.5%	+2.1%	17,971	-1,303
North America	4,723	5,366	+13.6%	+16.1%	-2.0%	5,038	-315
Emerging countries and Asia	8,065	8,375	+3.8%	+2.6%	+4.1%	8,455	-390
Internal sales	-1,883	-1,858	n.s.	n.s.	n.s.	-1,936	53
<b>Group Total</b>	<b>38,349</b>	<b>39,623</b>	<b>+3.3%</b>	<b>+3.4%</b>	<b>+0.4%</b>	<b>41,054</b>	<b>-2,705</b>

II. OPERATING INCOME	2014 Restated (in EUR m)	2015 (in EUR m)	Change on an actual structure basis	2014 (in % of sales)	2015 (in % of sales)	2014	
						Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>854</b>	<b>1,015</b>	<b>+18.9%</b>	<b>9.4%</b>	<b>10.5%</b>	<b>854</b>	
Flat Glass	289	413	+42.9%	5.9%	7.9%	289	
High-Performance Materials	565	602	+6.5%	13.4%	13.4%	565	
<b>Construction Products</b>	<b>1,020</b>	<b>1,022</b>	<b>+0.2%</b>	<b>9.0%</b>	<b>8.5%</b>	<b>1,020</b>	
Interior Solutions	533	576	+8.1%	8.8%	8.9%	533	
Exterior Solutions	487	446	-8.4%	9.1%	8.0%	487	
<b>Building Distribution</b>	<b>661</b>	<b>603</b>	<b>-8.8%</b>	<b>3.5%</b>	<b>3.2%</b>	<b>661</b>	
<b>Packaging (Verallia)</b>	<b>0</b>					<b>275</b>	<b>-275</b>
Misc.	-13	-4	n.s.	n.s.	n.s.	-13	
<b>Group Total</b>	<b>2,522</b>	<b>2,636</b>	<b>+4.5%</b>	<b>6.6%</b>	<b>6.7%</b>	<b>2,797</b>	<b>-275</b>

by geographic area:	2014 Restated (in EUR m)	2015 (in EUR m)	Change on an actual structure basis	2014 (in % of sales)	2015 (in % of sales)	2014	
						Published	Impact
France	466	297	-36.3%	4.3%	2.9%	540	-74
Other Western European countries	817	984	+20.4%	4.9%	5.7%	946	-129
North America	479	490	+2.3%	10.1%	9.1%	524	-45
Emerging countries and Asia	760	865	+13.8%	9.4%	10.3%	787	-27
<b>Group Total</b>	<b>2,522</b>	<b>2,636</b>	<b>+4.5%</b>	<b>6.6%</b>	<b>6.7%</b>	<b>2,797</b>	<b>-275</b>

III. BUSINESS INCOME	2014 Restated (in EUR m)	2015 (in EUR m)	Change on an actual structure basis	2014 (in % of sales)	2015 (in % of sales)	2014	
						Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>717</b>	<b>696</b>	<b>-2.9%</b>	<b>7.9%</b>	<b>7.2%</b>	<b>717</b>	
Flat Glass	245	217	-11.4%	5.0%	4.2%	245	
High-Performance Materials	472	479	+1.5%	11.2%	10.6%	472	
<b>Construction Products</b>	<b>769</b>	<b>762</b>	<b>-0.9%</b>	<b>6.8%</b>	<b>6.3%</b>	<b>769</b>	
Interior Solutions	483	448	-7.2%	8.0%	6.9%	483	
Exterior Solutions	286	314	+9.8%	5.3%	5.6%	286	
<b>Building Distribution</b>	<b>186</b>	<b>-46</b>	<b>-124.7%</b>	<b>1.0%</b>	<b>-0.2%</b>	<b>186</b>	
<b>Packaging (Verallia)</b>	<b>0</b>					<b>629</b>	<b>-629</b>
Misc. <sup>(a)</sup>	-92	-118	n.s.	n.s.	n.s.	-92	
<b>Group Total</b>	<b>1,580</b>	<b>1,294</b>	<b>-18.1%</b>	<b>4.1%</b>	<b>3.3%</b>	<b>2,209</b>	<b>-629</b>

by geographic area:	2014 Restated (in EUR m)	2015 (in EUR m)	Change on an actual structure basis	2014 (in % of sales)	2015 (in % of sales)	2014	
						Published	Impact
France	247	-317	-228.3%	2.3%	-3.1%	691	-444
Other Western European countries	483	752	+55.7%	2.9%	4.3%	603	-120
North America <sup>(a)</sup>	243	159	-34.6%	5.1%	3.0%	286	-43
Emerging countries and Asia	607	700	+15.3%	7.5%	8.4%	629	-22
<b>Group Total</b>	<b>1,580</b>	<b>1,294</b>	<b>-18.1%</b>	<b>4.1%</b>	<b>3.3%</b>	<b>2,209</b>	<b>-629</b>

<sup>(a)</sup> after asbestos-related charge (before tax) of €90m in 2014 and in 2015

<b>IV. CASH FLOW</b>	2014 <i>Restated</i> (in EUR m)	2015 (in EUR m)	Change on an actual structure basis	2014 (in % of sales)	2015 (in % of sales)	2014	
						<i>Published</i>	Impact
<b>by sector and division:</b>							
Innovative Materials	717	931	+29.8%	7.9%	9.6%	717	
Flat Glass	237	449	+89.5%	4.8%	8.6%	237	
High-Performance Materials	480	482	+0.4%	11.3%	10.7%	480	
Construction Products	780	790	+1.3%	6.9%	6.6%	780	
Building Distribution	486	629	+29.4%	2.6%	3.3%	486	
Packaging (Verallia)	0					274	-274
Misc. <sup>(b)</sup>	242	212	n.s.	n.s.	n.s.	253	-11
<b>Group Total</b>	<b>2,225</b>	<b>2,562</b>	<b>+15.1%</b>	<b>5.8%</b>	<b>6.5%</b>	<b>2,510</b>	<b>-285</b>

<b>by geographic area:</b>							
France	283	382	+35.0%	2.6%	3.7%	345	-62
Other Western European countries	726	941	+29.6%	4.4%	5.4%	900	-174
North America <sup>(b)</sup>	382	412	+7.9%	8.1%	7.7%	409	-27
Emerging countries and Asia	834	827	-0.8%	10.3%	9.9%	856	-22
<b>Group Total</b>	<b>2,225</b>	<b>2,562</b>	<b>+15.1%</b>	<b>5.8%</b>	<b>6.5%</b>	<b>2,510</b>	<b>-285</b>

<sup>(b)</sup> after asbestos-related charge (after tax) of €55m in 2014 and in 2015

<b>V. CAPITAL EXPENDITURE</b>	2014 <i>Restated</i> (in EUR m)	2015 (in EUR m)	Change on an actual structure basis	2014 (in % of sales)	2015 (in % of sales)	2014	
						<i>Published</i>	Impact
<b>by sector and division:</b>							
Innovative Materials	418	529	+26.6%	4.6%	5.5%	418	
Flat Glass	235	311	+32.3%	4.8%	6.0%	235	
High-Performance Materials	183	218	+19.1%	4.3%	4.8%	183	
Construction Products	521	528	+1.3%	4.6%	4.4%	521	
Interior Solutions	282	312	+10.6%	4.7%	4.8%	282	
Exterior Solutions	239	216	-9.6%	4.5%	3.9%	239	
Building Distribution	264	231	-12.5%	1.4%	1.2%	264	
Packaging (Verallia)	0					213	-213
Misc.	20	58	n.s.	n.s.	n.s.	21	-1
<b>Group Total</b>	<b>1,223</b>	<b>1,346</b>	<b>+10.1%</b>	<b>3.2%</b>	<b>3.4%</b>	<b>1,437</b>	<b>-214</b>

<b>by geographic area:</b>							
France	253	269	+6.3%	2.3%	2.6%	300	-47
Other Western European countries	347	335	-3.5%	2.1%	1.9%	452	-105
North America	200	282	+41.0%	4.2%	5.3%	220	-20
Emerging countries and Asia	423	460	+8.7%	5.2%	5.5%	465	-42
<b>Group Total</b>	<b>1,223</b>	<b>1,346</b>	<b>+10.1%</b>	<b>3.2%</b>	<b>3.4%</b>	<b>1,437</b>	<b>-214</b>

<b>VI. EBITDA</b>	2014 <i>Restated</i> (in EUR m)	2015 (in EUR m)	Change on an actual structure basis	2014 (in % of sales)	2015 (in % of sales)	2014	
						<i>Published</i>	Impact
<b>by sector and division:</b>							
Innovative Materials	1,302	1,457	+11.9%	14.3%	15.0%	1,302	
Flat Glass	586	701	+19.6%	12.0%	13.4%	586	
High-Performance Materials	716	756	+5.6%	16.9%	16.8%	716	
Construction Products	1,472	1,493	+1.4%	13.0%	12.4%	1,472	
Interior Solutions	839	896	+6.8%	13.9%	13.8%	839	
Exterior Solutions	633	597	-5.7%	11.8%	10.7%	633	
Building Distribution	920	868	-5.7%	4.9%	4.6%	920	
Packaging (Verallia)	0					442	-442
Misc.	15	26	n.s.	n.s.	n.s.	15	
<b>Group Total</b>	<b>3,709</b>	<b>3,844</b>	<b>+3.6%</b>	<b>9.7%</b>	<b>9.7%</b>	<b>4,151</b>	<b>-442</b>

<b>by geographic area:</b>							
France	765	595	-22.2%	7.1%	5.8%	883	-118
Other Western European countries	1,192	1,361	+14.2%	7.2%	7.8%	1,410	-218
North America	632	665	+5.2%	13.4%	12.4%	677	-45
Emerging countries and Asia	1,120	1,223	+9.2%	13.9%	14.6%	1,181	-61
<b>Group Total</b>	<b>3,709</b>	<b>3,844</b>	<b>+3.6%</b>	<b>9.7%</b>	<b>9.7%</b>	<b>4,151</b>	<b>-442</b>

## Appendix 2 : Results by business sector and geographic area - Second half

### I. SALES

	H2 2014 Restated (in EUR m)	H2 2015 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis	H2 2014	
						Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials <sup>1</sup></b>	<b>4,631</b>	<b>4,781</b>	<b>+3.2%</b>	<b>+2.9%</b>	<b>+1.7%</b>	<b>4,631</b>	
Flat Glass	2,495	2,584	+3.6%	+3.5%	+4.4%	2,495	
High-Performance Materials	2,141	2,205	+3.0%	+2.4%	-1.2%	2,141	
<b>Construction Products <sup>1</sup></b>	<b>5,718</b>	<b>5,933</b>	<b>+3.8%</b>	<b>+2.7%</b>	<b>-0.1%</b>	<b>5,718</b>	
Interior Solutions	3,102	3,288	+6.0%	+4.7%	+1.8%	3,102	
Exterior Solutions	2,651	2,686	+1.3%	+0.7%	-2.0%	2,651	
<b>Building Distribution</b>	<b>9,519</b>	<b>9,511</b>	<b>-0.1%</b>	<b>+0.5%</b>	<b>-0.1%</b>	<b>9,519</b>	
<b>Packaging (Verallia)</b>	<b>0</b>					<b>1,205</b>	<b>-1,205</b>
<b>Internal sales and misc.</b>	<b>-465</b>	<b>-462</b>	<b>n.s.</b>	<b>n.s.</b>	<b>n.s.</b>	<b>-465</b>	
<b>Group Total</b>	<b>19,403</b>	<b>19,763</b>	<b>+1.9%</b>	<b>+1.7%</b>	<b>+0.3%</b>	<b>20,608</b>	<b>-1,205</b>

<sup>1</sup> including intra-sector eliminations

	H2 2014 Restated (in EUR m)	H2 2015 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis	H2 2014	
						Published	Impact
<b>by geographic area:</b>							
France	5,229	5,044	-3.5%	-3.9%	-3.9%	5,578	-349
Other Western European countries	8,464	8,840	+4.4%	+4.4%	+2.4%	9,136	-672
North America	2,397	2,628	+9.6%	+13.1%	-1.8%	2,397	0
Emerging countries and Asia	4,213	4,156	-1.4%	-3.2%	+3.1%	4,431	-218
Internal sales	-900	-905	n.s.	n.s.	n.s.	-934	34
<b>Group Total</b>	<b>19,403</b>	<b>19,763</b>	<b>+1.9%</b>	<b>+1.7%</b>	<b>+0.3%</b>	<b>20,608</b>	<b>-1,205</b>

### II. OPERATING INCOME

	H2 2014 Restated (in EUR m)	H2 2015 (in EUR m)	Change on an actual structure basis	H2 2014 (in % of sales)	H2 2015 (in % of sales)	H2 2014	
						Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>445</b>	<b>511</b>	<b>+14.8%</b>	<b>9.6%</b>	<b>10.7%</b>	<b>445</b>	
Flat Glass	158	219	+38.6%	6.3%	8.5%	158	
High-Performance Materials	287	292	+1.7%	13.4%	13.2%	287	
<b>Construction Products</b>	<b>512</b>	<b>493</b>	<b>-3.7%</b>	<b>9.0%</b>	<b>8.3%</b>	<b>512</b>	
Interior Solutions	282	288	+2.1%	9.1%	8.8%	282	
Exterior Solutions	230	205	-10.9%	8.7%	7.6%	230	
<b>Building Distribution</b>	<b>396</b>	<b>361</b>	<b>-8.8%</b>	<b>4.2%</b>	<b>3.8%</b>	<b>396</b>	
<b>Packaging (Verallia)</b>	<b>0</b>					<b>128</b>	<b>-128</b>
Misc.	-14	-4	n.s.	n.s.	n.s.	-14	
<b>Group Total</b>	<b>1,339</b>	<b>1,361</b>	<b>+1.6%</b>	<b>6.9%</b>	<b>6.9%</b>	<b>1,467</b>	<b>-128</b>

	H2 2014 Restated (in EUR m)	H2 2015 (in EUR m)	Change on an actual structure basis	H2 2014 (in % of sales)	H2 2015 (in % of sales)	H2 2014	
						Published	Impact
<b>by geographic area:</b>							
France	257	161	-37.4%	4.9%	3.2%	293	-36
Other Western European countries	435	524	+20.5%	5.1%	5.9%	504	-69
North America	226	231	+2.2%	9.4%	8.8%	226	0
Emerging countries and Asia	421	445	+5.7%	10.0%	10.7%	444	-23
<b>Group Total</b>	<b>1,339</b>	<b>1,361</b>	<b>+1.6%</b>	<b>6.9%</b>	<b>6.9%</b>	<b>1,467</b>	<b>-128</b>

### III. BUSINESS INCOME

	H2 2014 Restated (in EUR m)	H2 2015 (in EUR m)	Change on an actual structure basis	H2 2014 (in % of sales)	H2 2015 (in % of sales)	H2 2014	
						Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	<b>358</b>	<b>233</b>	<b>-34.9%</b>	<b>7.7%</b>	<b>4.9%</b>	<b>358</b>	
Flat Glass	114	36	-68.4%	4.6%	1.4%	114	
High-Performance Materials	244	197	-19.3%	11.4%	8.9%	244	
<b>Construction Products</b>	<b>446</b>	<b>287</b>	<b>-35.7%</b>	<b>7.8%</b>	<b>4.8%</b>	<b>446</b>	
Interior Solutions	248	190	-23.4%	8.0%	5.8%	248	
Exterior Solutions	198	97	-51.0%	7.5%	3.6%	198	
<b>Building Distribution</b>	<b>81</b>	<b>-242</b>	<b>n.s.</b>	<b>0.9%</b>	<b>-2.5%</b>	<b>81</b>	
<b>Packaging (Verallia)</b>	<b>0</b>					<b>114</b>	<b>-114</b>
Misc. <sup>(a)</sup>	-50	-64	n.s.	n.s.	n.s.	-50	
<b>Group Total</b>	<b>835</b>	<b>214</b>	<b>-74.4%</b>	<b>4.3%</b>	<b>1.1%</b>	<b>949</b>	<b>-114</b>

	H2 2014 Restated (in EUR m)	H2 2015 (in EUR m)	Change on an actual structure basis	H2 2014 (in % of sales)	H2 2015 (in % of sales)	H2 2014	
						Published	Impact
<b>by geographic area:</b>							
France	-38	-424	n.s.	-0.7%	-8.4%	-5	-33
Other Western European countries	300	359	+19.7%	3.5%	4.1%	363	-63
North America <sup>(a)</sup>	177	-41	-123.2%	7.4%	-1.6%	176	1
Emerging countries and Asia	396	320	-19.2%	9.4%	7.7%	415	-19
<b>Group Total</b>	<b>835</b>	<b>214</b>	<b>-74.4%</b>	<b>4.3%</b>	<b>1.1%</b>	<b>949</b>	<b>-114</b>

<sup>(a)</sup> after asbestos-related charge (before tax) of €45m in H2-2014 and in H2-2015

#### IV. CASH FLOW

	H2 2014	H2 2015	Change on an actual structure basis	H2 2014	H2 2015	H2 2014	
	Restated (in EUR m)	(in EUR m)		(in % of sales)	(in % of sales)	Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	373	466	+24.9%	8.1%	9.7%	373	
Flat Glass	132	228	+72.7%	5.3%	8.8%	132	
High-Performance Materials	241	238	-1.2%	11.3%	10.8%	241	
<b>Construction Products</b>	411	375	-8.8%	7.2%	6.3%	411	
<b>Building Distribution</b>	287	441	+53.7%	3.0%	4.6%	287	
<b>Packaging (Verallia)</b>	0					151	-151
Misc. <sup>(b)</sup>	91	85	n.s.	n.s.	n.s.	90	1
<b>Group Total</b>	<b>1,162</b>	<b>1,367</b>	<b>+17.6%</b>	<b>6.0%</b>	<b>6.9%</b>	<b>1,312</b>	<b>-150</b>
<b>by geographic area:</b>							
France	166	292	+75.9%	3.2%	5.8%	211	-45
Other Western European countries	367	471	+28.3%	4.3%	5.3%	461	-94
North America <sup>(b)</sup>	173	212	+22.5%	7.2%	8.1%	173	0
Emerging countries and Asia	456	392	-14.0%	10.8%	9.4%	467	-11
<b>Group Total</b>	<b>1,162</b>	<b>1,367</b>	<b>+17.6%</b>	<b>6.0%</b>	<b>6.9%</b>	<b>1,312</b>	<b>-150</b>

<sup>(b)</sup> after asbestos-related charge (after tax) of €28m in H2-2014 and in H2-2015

#### V. CAPITAL EXPENDITURE

	H2 2014	H2 2015	Change on an actual structure basis	H2 2014	H2 2015	H2 2014	
	Restated (in EUR m)	(in EUR m)		(in % of sales)	(in % of sales)	Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	289	364	+26.0%	6.2%	7.6%	289	
Flat Glass	160	220	+37.5%	6.4%	8.5%	160	
High-Performance Materials	129	144	+11.6%	6.0%	6.5%	129	
<b>Construction Products</b>	371	345	-7.0%	6.5%	5.8%	371	
Interior Solutions	203	202	-0.5%	6.5%	6.1%	203	
Exterior Solutions	168	143	-14.9%	6.3%	5.3%	168	
<b>Building Distribution</b>	188	149	-20.7%	2.0%	1.6%	188	
<b>Packaging (Verallia)</b>	0					127	-127
Misc.	12	31	n.s.	n.s.	n.s.	13	-1
<b>Group Total</b>	<b>860</b>	<b>889</b>	<b>+3.4%</b>	<b>4.4%</b>	<b>4.5%</b>	<b>988</b>	<b>-128</b>
<b>by geographic area:</b>							
France	180	200	+11.1%	3.4%	4.0%	220	-40
Other Western European countries	253	228	-9.9%	3.0%	2.6%	313	-60
North America	137	163	+19.0%	5.7%	6.2%	137	0
Emerging countries and Asia	290	298	+2.8%	6.9%	7.2%	318	-28
<b>Group Total</b>	<b>860</b>	<b>889</b>	<b>+3.4%</b>	<b>4.4%</b>	<b>4.5%</b>	<b>988</b>	<b>-128</b>

#### VI. EBITDA

	H2 2014	H2 2015	Change on an actual structure basis	H2 2014	H2 2015	H2 2014	
	Restated (in EUR m)	(in EUR m)		(in % of sales)	(in % of sales)	Published	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b>	676	726	+7.4%	14.6%	15.2%	676	
Flat Glass	312	354	+13.5%	12.5%	13.7%	312	
High-Performance Materials	364	372	+2.2%	17.0%	16.9%	364	
<b>Construction Products</b>	740	728	-1.6%	12.9%	12.3%	740	
Interior Solutions	436	448	+2.8%	14.1%	13.6%	436	
Exterior Solutions	304	280	-7.9%	11.5%	10.4%	304	
<b>Building Distribution</b>	526	494	-6.1%	5.5%	5.2%	526	
<b>Packaging (Verallia)</b>	0					212	-212
Misc.	0	10	n.s.	n.s.	n.s.	0	
<b>Group Total</b>	<b>1,942</b>	<b>1,958</b>	<b>+0.8%</b>	<b>10.0%</b>	<b>9.9%</b>	<b>2,154</b>	<b>-212</b>
<b>by geographic area:</b>							
France	404	308	-23.8%	7.7%	6.1%	464	-60
Other Western European countries	623	711	+14.1%	7.4%	8.0%	736	-113
North America	305	316	+3.6%	12.7%	12.0%	305	0
Emerging countries and Asia	610	623	+2.1%	14.5%	15.0%	649	-39
<b>Group Total</b>	<b>1,942</b>	<b>1,958</b>	<b>+0.8%</b>	<b>10.0%</b>	<b>9.9%</b>	<b>2,154</b>	<b>-212</b>

### Appendix 3 : Results by business sector and geographic area - Fourth Quarter

<b>SALES</b>	Q4 2014 <i>Restated</i> (in EUR m)	Q4 2015 (in EUR m)	Change on an actual structure basis	Change on a comparable structure basis	Change on a comparable structure and currency basis	Q4 2014	
						<i>Published</i>	Impact
<b>by sector and division:</b>							
<b>Innovative Materials</b> <sup>1</sup>	<b>2,345</b>	<b>2,403</b>	<b>+2.5%</b>	<b>+2.1%</b>	<b>+1.2%</b>	<b>2,345</b>	
Flat Glass	1,272	1,306	+2.7%	+2.5%	+3.3%	1,272	
High-Performance Materials	1,076	1,103	+2.5%	+2.0%	-1.0%	1,076	
<b>Construction Products</b> <sup>1</sup>	<b>2,818</b>	<b>2,896</b>	<b>+2.8%</b>	<b>+1.5%</b>	<b>-0.5%</b>	<b>2,818</b>	
Interior Solutions	1,551	1,651	+6.4%	+4.9%	+2.3%	1,551	
Exterior Solutions	1,285	1,266	-1.5%	-2.3%	-3.5%	1,285	
<b>Building Distribution</b>	<b>4,722</b>	<b>4,725</b>	<b>+0.1%</b>	<b>+1.2%</b>	<b>+0.7%</b>	<b>4,722</b>	
<b>Packaging (Verallia)</b>	<b>0</b>					<b>589</b>	<b>-589</b>
<b>Internal sales and misc.</b>	<b>-236</b>	<b>-227</b>	<i>n.s.</i>	<i>n.s.</i>	<i>n.s.</i>	<b>-236</b>	
<b>Group Total</b>	<b>9,649</b>	<b>9,797</b>	<b>+1.5%</b>	<b>+1.4%</b>	<b>+0.4%</b>	<b>10,238</b>	<b>-589</b>
<sup>1</sup> including intra-sector eliminations							
<b>by geographic area:</b>							
France	2,681	2,615	-2.5%	-3.1%	-3.1%	2,854	-173
Other Western European countries	4,127	4,352	+5.5%	+5.4%	+3.5%	4,463	-336
North America	1,163	1,214	+4.4%	+9.8%	-2.4%	1,163	0
Emerging countries and Asia	2,111	2,059	-2.5%	-4.6%	+1.3%	2,214	-103
<i>Internal sales</i>	<i>-433</i>	<i>-443</i>	<i>n.s.</i>	<i>n.s.</i>	<i>n.s.</i>	<i>-456</i>	<i>23</i>
<b>Group Total</b>	<b>9,649</b>	<b>9,797</b>	<b>+1.5%</b>	<b>+1.4%</b>	<b>+0.4%</b>	<b>10,238</b>	<b>-589</b>

## Appendix 4: Consolidated balance sheet

<i>in € million</i>	Dec 31, 2014	Dec 31, 2015
<b>Assets</b>		
Goodwill	10,462	10,683
Other intangible assets	3,085	2,748
Property, plant and equipment	12,657	11,587
Investments in associates	386	319
Deferred tax assets	1,348	1,337
Other non-current assets	646	635
<b>Non-current assets</b>	<b>28,584</b>	<b>27,309</b>
Inventories	6,292	5,715
Trade accounts receivable	4,923	4,751
Current tax receivable	156	296
Other accounts receivable	1,356	1,405
Cash and cash equivalents	3,493	5,380
<b>Current assets</b>	<b>16,220</b>	<b>17,547</b>
<b>Total assets</b>	<b>44,804</b>	<b>44,856</b>
<b>Liabilities and Shareholders' equity</b>		
Capital stock	2,248	2,244
Additional paid-in capital and legal reserve	6,437	6,341
Retained earnings and net income for the year	10,411	10,805
Cumulative translation adjustments	-953	-528
Fair value reserves	-63	181
Treasury stock	-67	-87
<b>Shareholders' equity</b>	<b>18,013</b>	<b>18,956</b>
Minority interests	405	364
<b>Total equity</b>	<b>18,418</b>	<b>19,320</b>
Long-term debt	8,713	7,330
Provisions for pensions and other employee benefits	3,785	3,849
Deferred tax liabilities	634	466
Provisions for other liabilities and charges	1,225	1,276
<b>Non-current liabilities</b>	<b>14,357</b>	<b>12,921</b>
Current portion of long-term debt	1,389	2,231
Current portion of provisions for other liabilities and charges	409	454
Trade accounts payable	6,062	5,716
Current tax liabilities	97	150
Other accounts payable	3,460	3,448
Short-term debt and bank overdrafts	612	616
<b>Current liabilities</b>	<b>12,029</b>	<b>12,615</b>
<b>Total equity and liabilities</b>	<b>44,804</b>	<b>44,856</b>

## Appendix 5: Consolidated cash flow statement

(in € million)

	2014 Restated	2015	2014 Published	Impact
<b>Net income of continuing operations attributable to equity holders of the parent</b>	<b>476</b>	<b>374</b>	<b>953</b>	<b>477</b>
Minority interests in net income	43	43	47	4
Share in net income of associates, net of dividends received	(28)	(29)	(29)	(1)
Depreciation, amortization and impairment of assets	1,965	2,085	2,132	167
Gains and losses on disposals of assets	(46)	70	(408)	(362)
Unrealized gains and losses arising from changes in fair value and share-based payments	2	(15)	2	0
Changes in inventories	(260)	26	(270)	(10)
Changes in trade accounts receivable and payable, and other accounts receivable and payable	81	192	70	(11)
Changes in tax receivable and payable	30	(134)	45	15
Changes in deferred taxes and provisions for other liabilities and charges	(1,191)	(143)	(1,179)	12
<b>Net cash from operating activities of continuing operations</b>	<b>1,072</b>	<b>2,469</b>	<b>1,363</b>	<b>291</b>
<b>Net cash from operating activities of discontinued operations</b>	<b>291</b>	<b>140</b>		<b>(291)</b>
<b>Net cash from operating activities</b>	<b>1,363</b>	<b>2,609</b>	<b>1,363</b>	<b>0</b>
Purchases of property, plant and equipment [ in 2015: (1,346), in 2014: (1,223) ] and intangible assets	(1,351)	(1,475)	(1,568)	(217)
Acquisitions of property, plant and equipment in finance leases	(11)	(17)	(12)	(1)
Increase (decrease) in amounts due to suppliers of fixed assets	19	8	12	(7)
Acquisitions of shares in consolidated companies [ in 2015: (201), in 2014:(69) ], net of debt acquired	(131)	(221)	(131)	0
Acquisitions of other investments	(7)	(26)	(7)	0
Increase in investment-related liabilities	17	14	17	0
Decrease in investment-related liabilities	(6)	(28)	(6)	0
<b>Investments</b>	<b>(1,470)</b>	<b>(1,745)</b>	<b>(1,695)</b>	<b>(225)</b>
Disposals of property, plant and equipment and intangible assets	96	122	93	(3)
Disposals of shares in consolidated companies, net of net debt divested	1,036	2,458	1,034	(2)
Disposals of other investments and other divestments	0	2	0	0
<b>Divestments</b>	<b>1,132</b>	<b>2,582</b>	<b>1,127</b>	<b>(5)</b>
Increase in loans and deposits	(154)	(136)	(157)	(3)
Decrease in loans and deposits	63	72	67	4
<b>Net cash from (used in) investment and divestment activities of continuing operations</b>	<b>(429)</b>	<b>773</b>	<b>(658)</b>	<b>(229)</b>
<b>Net cash from (used in) investment and divestment activities of discontinued operations</b>	<b>(229)</b>	<b>(176)</b>		<b>229</b>
<b>Net cash used in investment and divestment activities</b>	<b>(658)</b>	<b>597</b>	<b>(658)</b>	<b>0</b>
Issues of capital stock	412	412	412	0
(Increase) decrease in treasury stock	(137)	(545)	(137)	0
Dividends paid	(685)	(695)	(685)	0
Minority interests' share in capital increases of subsidiaries	12	23	12	0
Disposals of minority interests without loss of control	(19)	0	(19)	0
Increase (decrease) in investment-related liabilities (put on minority interests)	4	(8)	4	0
Dividends paid to minority shareholders of consolidated subsidiaries	(35)	(37)	(37)	(2)
<b>Net cash from (used in) financing activities of continuing operations</b>	<b>(448)</b>	<b>(850)</b>	<b>(450)</b>	<b>(2)</b>
<b>Net cash from (used in) financing activities of discontinued operations</b>	<b>(2)</b>	<b>(1)</b>		<b>2</b>
<b>Net Cash from (used in) financing activities</b>	<b>(450)</b>	<b>(851)</b>	<b>(450)</b>	<b>0</b>
Net effect of exchange rate changes on net debt	11	13	30	19
Net effect from changes in fair value on net debt	7	45	7	0
Net effect of exchange rate changes on net debt of discontinued operations	19	11	0	(19)
<b>Increase (decrease) in net debt</b>	<b>292</b>	<b>2,424</b>	<b>292</b>	<b>0</b>
<b>Net debt at beginning of period</b>	<b>(7,513)</b>	<b>(7,221)</b>	<b>(7,513)</b>	<b>0</b>
<b>Net debt at end of period</b>	<b>(7,221)</b>	<b>(4,797)</b>	<b>(7,221)</b>	<b>0</b>

## Appendix 6: Debt at December 31, 2015

Amounts in €bn		Comments
<b>Amount and structure of net debt</b>		
	<b>€bn</b>	
Gross debt	10.2	At end of December 2015, 79% of gross debt was at <b>fixed interest rates</b> and the <b>average cost</b> of gross debt was 3.9%
Cash & cash equivalents	5.4	
Net debt	4.8	

<b>Breakdown of gross debt</b>		
	<b>10.2</b>	
<b>Bond debt and perpetual notes</b>		
	<b>8.5</b>	
May 2016	0.7	
September 2016	0.5	
December 2016	0.4	(GBP 0.3bn)
April 2017	1.3	
June 2017	0.2	
March 2018	0.1	(NOK 0.8bn)
October 2018	0.7	
September 2019	0.9	
After 2020	3.7	
<b>Other long-term debt</b>	<b>0.5</b>	(including EUR 0.2bn long-term securitization)
<b>Short-term debt</b>	<b>1.2</b>	(excluding bonds)
Commercial paper (< 3 months)	0.0	Maximum amount of bond issue: EUR 3bn
Securitization	0.6	(EUR 0.2bn equivalent in USD + EUR 0.4bn)
Local debt and accrued interest	0.6	Frequent rollover; many different sources of financing

<b>Credit lines, cash &amp; cash equivalents</b>		
	<b>9.4</b>	
Cash and cash equivalents	5.4	
Back-up credit-lines	4.0	See breakdown below

<b>Breakdown of back-up credit lines</b>		
	<b>4.0</b>	

All lines are confirmed and **undrawn, with no Material Adverse Change (MAC) clause**

		Expiry	Covenants
Syndicated line:	€2.5bn	December 2020	None
Syndicated line:	€1.5bn	December 2018	None



**Appendix 7: External sales by business sector and by geographic area**

FY 2015, in % of total sales

	Innovative Materials	Construction Products	Building Distribution	<b>Total</b>
France	2.5%	3.6%	18.6%	<b>24.7%</b>
Germany - Austria	2.3%	2.2%	5.0%	<b>9.5%</b>
United Kingdom - Ireland	0.8%	2.4%	8.7%	<b>11.9%</b>
Scandinavia	0.6%	1.9%	9.3%	<b>11.8%</b>
other Western European countries	2.8%	3.1%	3.3%	<b>9.2%</b>
North America	5.1%	7.3%	0.7%	<b>13.1%</b>
Latin America	3.3%	2.0%	1.0%	<b>6.3%</b>
Asia	4.6%	2.6%	-	<b>7.2%</b>
Eastern Europe	2.1%	1.7%	0.8%	<b>4.6%</b>
Middle East & Africa	0.2%	1.5%	-	<b>1.7%</b>
<b>Total</b>	<b>24.3%</b>	<b>28.3%</b>	<b>47.4%</b>	<b>100%</b>