#### **PROSPECTUS DATED 8 JUNE 2021**

# **Close Brothers Group plc**

(incorporated with limited liability in England and Wales with registered number 00520241)

# £200,000,000 2.00% Subordinated Tier 2 Notes Issue price: 99.531 per cent.

The £200,000,000 2.00% Subordinated Tier 2 Notes (the "**Notes**") will be issued by Close Brothers Group plc (the "**Issuer**") on or about 11 June 2021 (the "**Issue Date**"). The terms and conditions of the Notes are set out herein in "*Terms and Conditions of the Notes*" below (the "**Conditions**", and references to a numbered "**Condition**" shall be construed accordingly). The Notes will bear interest on their outstanding principal amount from (and including) the Issue Date to (but excluding) 11 September 2026 (the "**Reset Date**"), at a rate of 2.00 per cent. per annum and thereafter at the Reset Interest Rate as provided in Condition 5. Interest will be payable on the Notes semi-annually in arrear on each Interest Payment Date, commencing on 11 September 2021 (with a short first Interest Period from (and including) the Issue Date to (but excluding) 11 September 2021).

Unless previously redeemed or purchased and cancelled, or (pursuant to Condition 7(f)) substituted, the Notes will mature on 11 September 2031 and shall be redeemed at their principal amount, together with any accrued and unpaid interest on such date. The Noteholders will have no right to require the Issuer to redeem or purchase the Notes at any time. The Issuer may, in its discretion but subject to Regulatory Approval, elect to (a) redeem all (but not some only) of the Notes at their principal amount, together with any accrued and unpaid interest on such date, (i) in the period commencing on (and including) the First Call Date and ending on (and including) the Reset Date or (ii) at any time if a Tax Event (as defined in Condition 7(d)) has occurred or a Capital Disqualification Event (as defined in Condition 7(c)) has occurred, and in the case of paragraphs (i) and (ii), subject to compliance with the Regulatory Preconditions, or (b) repurchase the Notes at any time in accordance with the then prevailing Regulatory Capital Requirements.

The Notes will be direct, unsecured and subordinated obligations of the Issuer and rank *pari passu*, without any preference among themselves. The Notes will, in the event of the winding-up of the Issuer, be subordinated to the claims of all Senior Creditors but shall rank: (a) at least *pari passu* with the claims of holders of all other subordinated obligations of the Issuer which constitute, or would but for any applicable limitation on the amount of such capital constitute, Tier 2 Capital (as defined in Condition 20); and (b) in priority to the claims of holders of all obligations of the Issuer which constitute, or would but for any applicable limitation on the amount of such capital (as defined in Condition 20); and (b) in priority to the claims of holders of all obligations of the Issuer which constitute, or would but for any applicable limitation on the amount of such capital (as defined in Condition 20); and (b) in priority to the claims of holders of all obligations of the Issuer which constitute, or would but for any applicable limitation on the amount of such capital (as defined in Condition 20); and (b) in priority to the claims of holders of all obligations of the Issuer which constitute, or any applicable limitation on the amount of such capital constitute, Tier 1 Capital (as defined in Condition 20) and all obligations which rank, or are expressed to rank, *pari passu* therewith and all classes of share capital of the Issuer.

This Prospectus has been approved by the Financial Conduct Authority (the "**FCA**"), as competent authority under Regulation (EU) 2017/1129 as it forms part of United Kingdom ("**UK**") domestic law by virtue of the European Union (Withdrawal) Act 2018 (the "**EUWA**") (the "**UK Prospectus Regulation**"). The FCA only approves this Prospectus as meeting the standards of completeness, comprehensibility and consistency imposed by the UK Prospectus Regulation. Such approval should not be considered as an endorsement of the Issuer or the quality of the Notes that are the subject of this Prospectus. Investors should make their own assessment as to the suitability of investing in the Notes.

Application has been made to the FCA for the Notes to be admitted to the official list of the FCA (the "Official List") and to the London Stock Exchange plc (the "London Stock Exchange") for the Notes to be admitted to trading on the Main Market of the London Stock Exchange (the "Main Market"). References in this Prospectus to the Notes being "listed" (and all related references) shall mean that the Notes have been admitted to the Official List and have been admitted to trading on the Main Market. The Main Market is a UK regulated market for the purposes of Regulation (EU) 600/2014 on markets in financial instruments as it forms part of UK domestic law by virtue of the EUWA ("UK MIFIR").

The Notes will be issued in registered form and available and transferable in minimum denominations of £100,000 and integral multiples of £1,000 in excess thereof. The Notes will initially be represented by a global certificate in registered form (the "Global Certificate") and will be registered in the name of a nominee of a common depositary for Euroclear Bank SA/NV ("Euroclear") and Clearstream Banking S.A. ("Clearstream, Luxembourg" and, together with Euroclear, the "Clearing Systems").

Potential investors should read the whole of this document, in particular the section headed "*Risk Factors*" set out on pages 8 to 39 of this Prospectus.

As at the date of this Prospectus, the Issuer's Long Term/Short Term ratings are A3 / P2 (negative outlook) by Moody's Investors Service Limited ("**Moody's**") and A- / F2 (stable outlook) by Fitch Ratings Limited ("**Fitch**"). The Notes are expected, on issue, to be rated A3 and BBB by Moody's and Fitch respectively. Each of Moody's and Fitch is established in the UK and is registered under the Regulation 1060/2009/EC (as amended) of the European Parliament and of the Council of 16 September 2009 on credit rating agencies as it forms part of UK domestic law by virtue of the EUWA ("**UK CRA Regulation**"). A credit rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time by the relevant rating organisation.

Capitalised terms used but not otherwise defined in this Prospectus shall, unless the context requires otherwise, have the meaning given to them in the Conditions.

#### **Joint Lead Managers**

HSBC

NatWest Markets

**UBS Investment Bank** 

#### **IMPORTANT INFORMATION**

This Prospectus constitutes a prospectus for the purpose of Article 6 of the UK Prospectus Regulation and contains the necessary information which is material to an investor for making an informed assessment of: (i) the assets and liabilities, profits and losses, financial position, and prospects of the Issuer and the Group (as defined below); (ii) the rights attaching to the Notes; and (iii) the reasons for the issuance and its impact on the Issuer and the Group.

The Issuer accepts responsibility for the information contained in this Prospectus. To the best of the knowledge of the Issuer, the information contained in this Prospectus is in accordance with the facts and this Prospectus does not omit anything likely to affect the import of such information.

This Prospectus is to be read in conjunction with all documents which are deemed to be incorporated herein by reference (see "*Documents Incorporated by Reference*" below). This Prospectus shall be read and construed on the basis that such documents are incorporated and form part of this Prospectus.

Neither the Joint Lead Managers nor Citicorp Trustee Company Limited (the "**Trustee**") have independently verified the information contained herein. Accordingly, no representation, warranty or undertaking, express or implied, is made, and no responsibility or liability is accepted, by the Joint Lead Managers or the Trustee as to the accuracy or completeness of the information contained or incorporated in this Prospectus or any other information provided by the Issuer in connection with the Notes. Neither the Joint Lead Managers nor the Trustee accept any liability in relation to the information contained or incorporated by reference in this Prospectus or any other information with the Notes.

No person is or has been authorised by the Issuer to give any information or to make any representation not contained in or not consistent with this Prospectus or any other information supplied in connection with the offering of the Notes and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer.

Neither this Prospectus nor any other information supplied in connection with the offering of the Notes: (a) is intended to provide the basis of any credit or other evaluation; or (b) should be considered as a recommendation by the Issuer or any of the Joint Lead Managers or the Trustee that any recipient of this Prospectus or any other information supplied in connection with the offering of the Notes should purchase any Notes. Each investor contemplating purchasing any Notes should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer. Neither this Prospectus an offer or invitation by or on behalf of the Issuer or any of the Joint Lead Managers or the Trustee to any person to subscribe for or to purchase any Notes in any jurisdiction where such offer or invitation is not permitted by law.

Neither the delivery of this Prospectus, nor the offering, sale or delivery of the Notes, shall in any circumstances imply that the information contained herein concerning the Issuer is correct at any time subsequent to the date hereof, or that any other information supplied in connection with the offering of the Notes is correct as of any time subsequent to the date indicated in the document containing the same. The Joint Lead Managers and the Trustee expressly do not

undertake to review the financial condition or affairs of the Issuer during the life of the Notes or to advise any investor in the Notes of any information coming to their attention.

Other than in relation to the documents which are deemed to be incorporated by reference (see "*Documents Incorporated by Reference*" below), the information on any websites to which this Prospectus refers does not form part of this Prospectus and has not been scrutinised or approved by the FCA.

Where third party information has been used in this Prospectus, the source of such information has been identified. The Issuer confirms that such information has been accurately reproduced and, so far as the Issuer is aware and has been able to ascertain from information published by such third parties, no facts have been omitted which would render the reproduced information inaccurate or misleading.

Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor may wish to consider, either on its own or with the help of its financial and other professional advisers, whether it:

- (i) has sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes and the information contained, or incorporated by reference, in this Prospectus or any applicable supplement;
- (ii) has access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Notes and the impact the Notes will have on its overall investment portfolio;
- (iii) has sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes where the currency for principal or interest payments is different from the potential investor's currency;
- (iv) understands thoroughly the terms of the Notes and is familiar with the behaviour of financial markets; and
- (v) is able to evaluate possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

The Notes are complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as stand-alone investments. They purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in the Notes unless it has the expertise (either alone or with a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of the Notes and the impact this investment will have on the potential investor's overall investment portfolio.

Prospective investors should also consult their own tax advisers as to the tax consequences of the purchase, ownership and disposition of the Notes.

Legal investment considerations may restrict certain investments. The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by

certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent: (1) the Notes are legal investments for it; (2) the Notes can be used as collateral for various types of borrowing; and (3) other restrictions apply to its purchase or pledge of any of the Notes. Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of Notes under any applicable risk-based capital or similar rules.

**PROHIBITION OF SALES TO UK RETAIL INVESTORS** – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the UK. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of UK domestic law by virtue of the EUWA; or (ii) a customer within the meaning of the provisions of the Financial Services and Markets Act 2000 (the "FSMA") and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97 (the "Insurance Distribution Directive"), where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of UK MiFIR. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of UK domestic law by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to Regulation.

**PROHIBITION OF SALES TO EUROPEAN ECONOMIC AREA RETAIL INVESTORS –** The Notes are not intended to be offered, sold or otherwise made available to any retail investor in the European Economic Area (the "**EEA**"). For these purposes, a retail investor means a person who is one (or both) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU, as amended ("**EU MiFID II**"); or (ii) a customer within the meaning of the Insurance Distribution Directive, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of EU MiFID II. Consequently, no key information document required by Regulation (EU) No 1286/2014 (the "**EU PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the EU PRIIPs Regulation.

**UK MIFIR PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ECPS ONLY TARGET MARKET** – Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook ("**COBS**"), and professional clients, as defined in UK MiFIR; and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "**distributor**") should take into consideration the manufacturers' target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook (the "UK MiFIR Product Governance Rules") is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels. **RESTRICTIONS OF SALES TO U.S. PERSONS (AS DEFINED IN REGULATION S)** – The Notes have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "**Securities Act**"), or under the securities laws of any state or other jurisdiction of the United States of America (the "**United States**"), and may not be offered, sold, pledged, taken up, resold, transferred or delivered, directly or indirectly, in the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S) unless the Notes are registered under the Securities Act or an exemption from the registration requirements of the Securities Act is available. The Notes are being offered and sold only to non-U.S. persons outside the United States in reliance upon Regulation S under the Securities Act ("**Regulation S**"). See "Subscription and Sale" below for more details.

This Prospectus does not constitute an offer to sell or the solicitation of an offer to buy the Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Prospectus and the offer or sale of Notes may be restricted by law in certain jurisdictions. The Issuer, the Joint Lead Managers and the Trustee do not represent that this Prospectus may be lawfully distributed, or that the Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer, the Joint Lead Managers or the Trustee which is intended to permit a public offering of the Notes or the distribution of this Prospectus in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Prospectus nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Prospectus or any Notes may come must inform themselves about, and observe, any such restrictions on the distribution of this Prospectus and the offering and sale of Notes. In particular, there are restrictions on the distribution of this Prospectus and the offer or sale of Notes in the UK, the United States and the EEA. See "Subscription and Sale" below for more detail.

# STABILISATION

In connection with the issue of the Notes, UBS AG, London Branch as Stabilising Manager (the "**Stabilising Manager**") (or persons acting on behalf of the Stabilising Manager) may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action or over-allotment may begin on or after the date on which adequate public disclosure of the terms of the offer of the Notes is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the issue date of the Notes and 60 days after the date of the allotment of the Notes. Any stabilisation action or over-allotment must be conducted by the Stabilising Manager (or persons acting on behalf of the Stabilising Manager) in accordance with all applicable laws and rules.

# FORWARD-LOOKING STATEMENTS

Certain information contained in this Prospectus, including any information as to the Issuer's or the Group's (as defined below) strategy, market position, plans or future financial or operating performance, constitutes "forward looking statements". All statements, other than statements of historical fact, are forward looking statements. The words "believe", "expect", "anticipate",

"contemplate", "target", "plan", "intend", "continue", "budget", "project", "aim", "estimate", "may", "will", "could", "should", "schedule" and similar expressions identify forward looking statements.

Forward looking statements are necessarily based upon a number of estimates and assumptions that, while considered reasonable by the Issuer, are inherently subject to significant business, economic and competitive uncertainties and contingencies. Known and unknown factors could cause actual results to differ materially from those projected in the forward looking statements. Such factors include, but are not limited to, those described in *"Risk Factors"*.

Investors are cautioned that forward looking statements are not guarantees of future performance. Forward looking statements may, and often do, differ materially from actual results. Any forward looking statements in this Prospectus speak only as at the date of this Prospectus, reflect the current view of the board of directors of the Issuer (the "**Board**") with respect to future events and are subject to risks relating to future events and other risks, uncertainties and assumptions relating to the Issuer's operations, results of operations, strategy, liquidity, capital and leverage ratios and the availability of new funding. Investors should specifically consider the factors identified in this Prospectus that could cause actual results to differ before making an investment decision. All of the forward looking statements made in this Prospectus are qualified by these cautionary statements. Specific reference is made to the information set out in "*Risk Factors*" and "*Description of the Issuer and the Group*".

Subject to applicable law or regulation, the Issuer explicitly disclaims any intention or obligation or undertaking publicly to release the result of any revisions to any forward looking statements in this Prospectus that may occur due to any change in the Issuer's expectations or to reflect events or circumstances after the date of this Prospectus.

# ALTERNATIVE PERFORMANCE MEASURES

Certain alternative performance measures ("**APMs**") as described in the European Securities and Markets Authority Guidelines on Alternative Performance Measures are included or referred to in this Prospectus (including in the documents incorporated by reference). APMs are measures that are not defined under generally accepted accounting principles ("**GAAP**") in the United Kingdom and which are used by the Issuer within its financial publications to supplement disclosures prepared in accordance with other applicable regulations such as International Financial Reporting Standards, as endorsed by the European Union ("**IFRS**"). The Issuer considers that these measures provide useful information to enhance the understanding of its financial performance. The APMs should be viewed as complementary to, rather than a substitute for, the figures determined according to other regulatory measures. An explanation of each such metric's components and calculation method can be found on pages 160 to 162 of the Annual Report of the Issuer for the financial year ended 31 July 2020 and pages 160 to 162 of the Annual Report of the Issuer for the financial year ended 31 July 2019 (which are incorporated by reference into this Prospectus).

# PRESENTATION OF INFORMATION

In this Prospectus, references to "**Close Brothers**" and to "**Group**" are to Close Brothers Group plc and its subsidiaries, taken as a whole. The terms "**Issuer Group**" and "**Subsidiary**" have the meanings given to them in Condition 20 of the Conditions.

All references in this document to "**U.S. dollars**" and "**U.S.\$**" refer to United States dollars. In addition, all references to "**Sterling**" and "£" refer to pounds sterling and to "**euro**" and "€" refer to the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty on the functioning of the EU, as amended.

# This Prospectus may be used only for the purposes for which it has been published.

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# **OVERVIEW OF THE PRINCIPAL FEATURES OF THE NOTES**

The following overview provides an overview of certain of the principal features of the Notes and is qualified by the more detailed information contained elsewhere in this Prospectus. Words and expressions defined in "Terms and Conditions of the Notes" below shall have the same meanings in this general description.

Issuer:	Close Brothers Group plc		
Legal entity identifier (LEI):	213800W73SYHR14I3X91		
Website of the Issuer:	https://www.closebrothers.com/		
Trustee:	Citicorp Trustee Company Limited		
Principal Paying Agent, Agent Bank and Transfer Agent:	Citibank, N.A., London Branch		
Registrar:	Citigro	up Global Markets Europe AG	
Notes:	£200,000,000 2.00% Subordinated Tier 2 Notes		
Risk factors:	There are certain factors that may affect the Issuer's ability to fulfil its obligations under the Notes and the Trust Deed. These are set out under " <i>Risk Factors</i> " beginning on page 8 hereof. In addition, there are certain factors which are material for the purpose of assessing the market risks associated with Notes and certain risks relating to the structure of the Notes. These are set out under " <i>Risk Factors</i> " below.		
Status of the Notes:	The Notes will constitute direct, unsecured and subordinated obligations of the Issuer and will rank <i>pari passu</i> , without any preference, among themselves.		
Rights on a winding-up:	The rights and claims of Noteholders in the event of a Winding-Up of the Issuer are described in Conditions 4(a) and 10.		
Interest:	The Notes will bear interest on their outstanding principal amount:		
	(a)	from (and including) the Issue Date to (but excluding) the Reset Date, at the rate of 2.00 per cent. per annum; and	
	(b)	thereafter, at the Reset Interest Rate (as described in	

#### Condition 5(c)),

in each case payable semi-annually in arrear on 11 September and 11 March in each year (each, an "**Interest Payment Date**"), commencing 11 September 2021 (with a short first Interest Period from (and including) the Issue Date to (but excluding) 11 September 2021).

Maturity: Unless previously redeemed or purchased and cancelled or (pursuant to Condition 7(f)) substituted, the Notes will mature on 11 September 2031 and shall be redeemed at their principal amount together with any accrued and unpaid interest on such date. The Notes may only be redeemed or repurchased by the Issuer in the circumstances described below (as more fully described in Condition 7).

**Optional redemption:** The Issuer may, in its sole discretion but subject to the conditions set out under "*Conditions to redemption, substitution and variation*" below, redeem all (but not some only) of the Notes on any day falling in the period commencing on (and including) the First Call Date and ending on (and including) the Reset Date at their principal amount together with any interest accrued and unpaid on such date.

Redemption following a The Issuer may, in its sole discretion but subject to the Capital Disgualification Event conditions set out under "Conditions to redemption, or a Tax Event: substitution and variation" below, redeem all (but not some only) of the Notes at any time following the occurrence of a Capital Disgualification Event (as defined in Condition 7(c)) or a Tax Event (as defined in Condition 7(d)), in each case, at their principal amount together with any interest accrued and unpaid on such date, subject to, in the case of a redemption occurring prior to the fifth anniversary of the Issue Date following the occurrence of a Tax Event, the Issuer demonstrating to the satisfaction of the Supervisory Authority that the relevant Tax Law Change is material and was not reasonably foreseeable as at the Issue Date.

Substitution and Variation<br/>following a CapitalThe Issuer may, in its sole discretion but subject to the<br/>conditions set out under "Conditions to redemption,<br/>substitution and variation" below, substitute all (but not some<br/>only) of the Notes for, or vary the terms of the Notes so that<br/>they remain or become (as applicable), Compliant Notes (as<br/>defined in Condition 20) if, prior to the giving of the relevant<br/>notice to Noteholders, a Tax Event or Capital Disqualification<br/>Event has occurred.

Conditions to redemption, substitution and variation:	Any redemption, substitution or variation of the Notes will be subject to obtaining Regulatory Approval and in the case of any redemption (to the extent required by prevailing Regulatory Capital Requirements) to:		
	<ul> <li>(a) the Issuer Group having replaced the Notes with own funds instruments of equal or higher quality at terms that are sustainable for the income capacity of the Issuer Group; or</li> </ul>		
	(b) the Issuer having demonstrated to the satisfaction of the Supervisory Authority that the own funds of the Issuer Group would, following such redemption, exceed its minimum capital requirements (including any capital buffer requirements) by a margin that the Supervisory Authority considers necessary at such time.		
	In addition, if at the time of such redemption, the prevailing Regulatory Capital Requirements permit the redemption after compliance with one or more alternative or additional pre- conditions to those set out in paragraphs (a) and (b) above, the Issuer having complied with such other pre-condition.		
	The granting of Regulatory Approval in respect of such redemption shall be treated by the Issuer, the Trustee, the Holders and all other interested parties as conclusive and sufficient evidence of the satisfaction of these pre-conditions.		
Purchase of the Notes:	The Issuer or any of its Subsidiaries may, at its option but subject to Regulatory Approval, purchase or otherwise acquire any of the outstanding Notes at any price in the open market or otherwise at any time in accordance with the then prevailing Regulatory Capital Requirements. All Notes purchased by or on behalf of the Issuer or any of its Subsidiaries may be held, reissued, resold or, at the option of the Issuer or any such Subsidiary, cancelled.		
Withholding tax and Additional Amounts:	All payments by or on behalf of the Issuer in respect of the Notes shall be made free and clear of, and without withholding or deduction for, or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature ( <b>"Taxes</b> ") imposed or levied, collected, withheld or assessed by or on behalf of the United Kingdom or any political subdivision or any authority thereof or therein having power to tax, unless the withholding or deduction of the Taxes is required by law. In that event, the Issuer will (subject to certain customary exceptions) pay such additional		
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amounts as may be necessary in order that the net amounts received by the Noteholders after the withholding or deduction shall equal the amounts which would have been receivable in respect of the Notes in the absence of such withholding or deduction.

Payments in respect of principal and interest on the Notes will be made subject to any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the US Internal Revenue Code of 1986 (the "Code") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the paragraph) anv law implementing precedina an intergovernmental approach thereto and the Issuer will not be liable to Noteholders for any taxes or duties of whatever nature imposed or levied by such laws, agreements or regulations.

**Enforcement:** If the Issuer has not made payment of any amount in respect of the Notes for a period of seven days or more (in the case of any payments of principal), or (in the case of any interest payment or any other amount in respect of the Notes) for a period of 14 days or more, in each case after the date on which such payment is due, the Issuer shall be deemed to be in default under the Notes and, unless proceedings for a Winding-Up have already commenced, the Trustee may institute proceedings for a Winding-Up. In the event of a Winding-Up (whether or not instituted by the Trustee) the Trustee may prove in such Winding-Up, such claim being that set out in Condition 4(a).

> The Trustee may, at its discretion and without notice, institute such other proceedings and/or take any other steps or action against the Issuer as it may think fit to enforce any term or condition binding on the Issuer under the Notes or the Trust Deed (other than any payment obligation) provided that in no event shall the Issuer, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums, in cash or otherwise, sooner than the same would otherwise have been payable by it pursuant to the Conditions or the Trust Deed. No Noteholder shall be entitled to proceed directly against the Issuer or to institute proceedings for a Winding-Up or to prove in a Winding-Up unless the Trustee, having become bound so to do, fails to do so within a reasonable period and such failure shall be continuing.

See Condition 10 for further information.

Modification: The Trust Deed will contain provisions for convening meetings of Noteholders to consider any matter affecting their interests, pursuant to which defined majorities of the Noteholders may consent to the modification or abrogation of any of the Conditions or any of the provisions of the Trust Deed, and any such modification or abrogation shall be binding on all Noteholders.

> In addition, the Trustee may agree (other than in respect of a Reserved Matter, as defined in the Trust Deed), without the consent of the Noteholders, to any modification of, or to the waiver or authorisation of any breach or proposed breach of, any of the Conditions or any of the provisions of the Trust Deed or the Agency Agreement (provided that, in any such case, it is not, in the opinion of the Trustee, materially prejudicial to the interests of the Noteholders) or may agree, without any such consent as aforesaid and irrespective of whether the same constitutes a Reserved Matter, to any modification which, in its opinion, is of a formal, minor or technical nature or to correct a manifest error.

Substitution of the Issuer: The Trustee may, without the consent of the Noteholders but subject to Regulatory Approval, agree with the Issuer to the substitution in place of the Issuer (or of any previous substitute of the Issuer) as the principal debtor under the Notes and the Trust Deed of the Issuer's Successor in business or the Issuer's Holding Company subject to:

- the Trustee being of the opinion that such substitution is not materially prejudicial to the interests of the Noteholders; and
- (b) certain other conditions set out in the Trust Deed being complied with.
- Form: The Notes will be issued in registered form. The Notes will initially be represented by a Global Certificate and will be registered in the name of a nominee of a common depositary for the Clearing Systems.
- **Denomination:** £100,000 and integral multiples of £1,000 in excess thereof.

Clearing systems: Euroclear and Clearstream, Luxembourg.

Listing: Application has been made to the FCA for the Notes to be admitted to the Official List and to the London Stock Exchange for admission of the Notes to trading on the Main Market.

- Acknowledgement with<br/>respect to the exercise of the<br/>Bail-in Power:The Conditions contain a consent by the Noteholders to the<br/>exercise of the Bail-in Power by the Resolution Authority. No<br/>repayment or payment of Amounts Due on the Notes shall<br/>become due and payable or be paid after the exercise of any<br/>Bail-in Power by the Resolution Authority if and to the extent<br/>such amounts have been reduced, converted, cancelled,<br/>amended or altered as a result of such exercise.
- Selling restrictions:There are restrictions on the offer, sale and transfer of the<br/>Notes in the UK, the United States and the EEA. See<br/>"Subscription and Sale" for more details.

The Issuer is Category 2 for the purposes of Regulation S under the Securities Act.

**Governing law:** The Notes and the Trust Deed, and any non-contractual obligations arising out of or in connection with the Notes or the Trust Deed, will be governed by, and construed in accordance with, English law.

**ISIN:** XS2351480566

**Common Code:** 235148056

# **RISK FACTORS**

The Issuer believes that the following factors may affect its ability to fulfil its obligations under the Notes and are material for the purpose of assessing the market risks associated with the Notes.

Any of these risk factors, individually or in the aggregate, could have an adverse effect on the Issuer and the impact each could have on the Issuer is set out below.

The Issuer believes that the factors described below represent the principal risks inherent in investing in the Notes, but the Issuer may be unable to pay interest, principal or other amounts on or in connection with the Notes for other reasons and the Issuer does not represent that the statements below regarding the risks of holding the Notes are exhaustive. Prospective investors should also read the detailed information set out elsewhere in this Prospectus (including documents incorporated by reference herein) and reach their own views prior to making any investment decision.

Terms and expressions defined in the "Terms and Conditions of the Notes" below or elsewhere in this Prospectus have the same meaning when used in this section.

# Factors that may affect the Issuer's ability to fulfil its obligations under the Notes

# (A) Economic and political risks

# The impact of the Novel Coronavirus (COVID-19) pandemic

The World Health Organization declared the Novel Coronavirus (COVID-19) ("**COVID-19**") a global pandemic in March 2020. The rapid spread of COVID-19, first identified in December 2019, has resulted in a rapid deterioration of the political, socio-economic and financial situation globally. Despite significant government intervention, the COVID-19 pandemic has also resulted in an economic downturn in countries in which the Group operates and the global economy more widely, as well as causing disruptions to supply chains, lower equity market valuations, increased unemployment levels and increased volatility in financial markets. In addition, the COVID-19 pandemic has resulted in temporary closures of many businesses and the imposition of requirements of social distancing and sheltering in place to varying degrees across many countries. The recent resurgence of the virus has led to the imposition of further containment measures across large parts of Europe in the fourth quarter of 2020 and the first quarter of 2021.

The COVID-19 pandemic has significantly impacted UK economic activity and has increased uncertainty regarding future economic conditions and the resulting impact on the Group's customers and clients. While a range of measures to support individuals and businesses have been introduced, their long-term effectiveness and impact on the broader competitive environment remain uncertain. The COVID-19 pandemic is likely to result in higher credit losses in the Group's loan portfolios and require it to increase its allowance for credit losses, particularly where businesses remain closed or their operations remain restricted and with more customers drawing on their lines of credit or seeking additional loans to help finance their businesses. Whilst the UK government has announced a roadmap to the end of restrictions in

the UK, this remains subject to several conditions and therefore the length of time that the health control measures, and associated restrictions, will remain in place remains unclear. The UK entered 2021 in a deep economic downturn and the depth and length of the downturn remains uncertain. For more detail, please see "*Adverse Economic Conditions*" below. The COVID-19 pandemic may also result in disruption to the Group's key suppliers of goods and services, adversely impacting the quality and continuity of service to customers and the reputation of the Group.

In response to the COVID-19 pandemic, the Group has implemented a range of measures to ensure the safety of its workforce, including transitioning working arrangements to comply with the UK government's related guidance and, where appropriate, enabling employees to work from home. The Group continues to monitor the impact of the revised working arrangements to ensure that employees are appropriately supported; however, there can be no assurance that the Group's business operations will not be further disrupted if significant portions of its workforce are required to continue to work from home or are otherwise affected by the COVID-19 pandemic, including because of illness, quarantines, government actions or other restrictions in connection with the pandemic.

The COVID-19 pandemic may also lead to increased risks associated with people including increased volatility in the labour market, operational process execution, compliance with regulatory guidance and rules prescribed in response to the pandemic, third party management, information security and fraud. In response to and throughout the period of the COVID-19 pandemic, the Group has monitored the situation and adhered to regulatory guidance, and has implemented measures to enable the vast majority of its staff to work from home. The Group has also introduced a range of forbearance and other measures to support customers and clients who find themselves in difficulty, and has participated in the support schemes for small and medium enterprise ("SME") clients introduced by the UK government and is accredited to lend under such schemes, including the Coronavirus Business Interruption Loan Scheme ("Government COVID Support Schemes").

In addition, the Group cancelled the payment of its 2020 interim dividend, payable on 22 April 2020, recognising the significant challenges currently faced by businesses and individuals as a result of the COVID-19 pandemic. However, the Group did pay a final dividend of 40 pence per ordinary share for the financial year ended 31 July 2020 on 24 November 2020 and the Group paid an interim dividend of 18 pence per ordinary share on 28 April 2021, reflecting the Group's performance in the six months ending 31 January 2021.

Although several vaccines have now been approved and are being rolled out in the UK and in other countries, there can be no assurance regarding the speed or effectiveness of the vaccination programmes, or whether or not they will result in the COVID-19 restrictions on businesses being relaxed or lifted. Additionally, it is possible that new strains of COVID-19 may emerge and start to spread among the population, and that such strains may be more infectious or transmissible than the existing strains of COVID-19, result in more aggressive symptoms and/or be more resistant to vaccines. This in turn could result in an escalation in the number of infections, which could lead to further or prolonged restrictions and lockdowns being imposed and worsening economic conditions and/or forecasts.

Whilst the Group will continue to monitor and assess the impacts of COVID-19, the extent to which the COVID-19 pandemic impacts the Group's business, results of operations and financial condition, as well as its regulatory capital and liquidity ratios, will depend on future developments, which are highly uncertain and cannot be predicted, including the scope and duration of the pandemic and actions taken by governmental authorities and other third parties in response to the pandemic. In particular, the Group is subject to increased uncertainty in the near term, particularly from the potential impact on its small and medium-sized business customers of government support mechanisms coming to an end. If such customers are significantly adversely impacted by the removal of government support, this could lead to increase in the Group's expected credit loss levels, all of which could negatively impact its profitability.

Any and all such events and measures described above could have a material adverse effect on the Issuer's financial condition, results of operations, prospects, liquidity, capital position and credit ratings (including potential changes of outlooks or ratings).

#### Adverse Economic Conditions

The Group is directly and indirectly subject to inherent risks arising from general economic conditions in the UK and the other economies in which it operates, in respect of which there remains a significant degree of uncertainty about future economic development, and economic conditions remain challenging. Investors remain cautious and a slowing or failing of the economic recovery would likely aggravate the adverse effects of difficult economic and market conditions on the Group and on others in the financial services industry.

Due to the diversified nature of the Group's activities, variable and/or volatile economic conditions could impact the Group in a number of different ways including, among other things, lower demand for the Group's products and services, lower investor risk appetite as a result of instability in the financial markets, high bad debt charges due to the inability of customers to repay loans and associated interest and charges and reductions in asset values held as security for those loans, and increased volatility in the funding markets. The Group operates in specialist areas where staff have significant expertise of the market and its products, along with an in depth understanding of the requirements of the Group's customers, which has improved the Group's resilience, enabling it to trade profitably through economic downturns. However, in a sustained economic phase of low growth and high public debt, characterised by higher unemployment, lower household income, lower corporate earnings, lower business investment and/or lower consumer spending, demand for the Group's products and services could be materially and adversely affected.

There continues to be a risk to the demand for the Group's products and services and the associated impacts on the Group's profitability as demand for such products and services, especially those within the UK, is sensitive to economic conditions, particularly in the event of a renewed economic downturn. The UK's departure from the EU added a new element of uncertainty to the economic outlook and the COVID-19 pandemic has notably increased economic uncertainty in the UK and across global markets more generally. Factors relating to general economic conditions such as consumer spending, business investment, government spending, the volatility and strength of both debt and equity markets, interest rates and inflation,

all have the potential to adversely affect the profitability of the Group. The exact impact of these market risks faced by the Group is uncertain and difficult to predict and respond to, particularly in view of: difficulties in predicting the rate at which any economic deterioration may occur, and over what duration; and the fact that many of the related risks to the business are totally, or partly, outside the control of the Group.

Economic stagnation, or a deterioration in economic conditions, could result in an increase in impairments to the Group's loan book as a result of customers becoming unable to service debt and/or a reduction in the value of assets on which loans are secured, and declines in the market value of the debt securities held by the Group. Such instability and reduction in asset values could have a material adverse effect on the Group's business, financial condition and/or results of operations.

At present, bad debt rates are partly cushioned by low interest rates which have helped customer affordability. However, there continues to be a risk of further bad debt if the Bank of England ("**BoE**") decides to raise interest rates in the future. An increase in interest rates could result in an increase in bad debts, if customers are unable to pay the interest. The timing, pace and quantum of any increase will be a key factor in the impact on bad debt rates. The Group continues to monitor and assess the impact through its portfolio reviews.

Conversely, there are risks associated with a continuation of the sustained low interest rate environment or further reductions in interest rates in the UK or other major developed economies, including if the BoE were to lower its base rate to a negative rate (as other major central banks, including the European Central Bank and the Bank of Japan, have done). A prolonged period of low or negative interest rates could further reduce incentives for the Group's customers to save, reducing the Group's funding from deposits. Additionally, the low interest rate environment has and may continue to put pressure on net interest income and margins throughout the UK financial industry. The Group's business, financial performance, net interest income and margin may continue to be adversely affected by the low interest rate environment.

Government support measures, including the Coronavirus Job Retention Scheme for furloughed workers, which the Group has not utilised, and the Government COVID Support Schemes have provided financial assistance to large companies, SMEs and individuals to help mitigate the impact of the COVID-19 pandemic. Such schemes, in addition to forbearance measures offered to customers by the Group, are likely to have cushioned or delayed potential bad debts. As these schemes come to an end and begin to unwind, there is a risk that the withdrawal of such support will result in increased bad debts when businesses and individuals are required to recommence payments. The Group continues to remain in close contact with its customers and monitor their circumstances and ability to recommence payments when due.

While the Group's risk management, internal control systems and overall business model are designed to enable it to trade profitably through downturns in the economic cycle, there can be no assurance that the Group's business, financial condition, results of operations and/or prospects will not be adversely affected by future deterioration in economic conditions.

The United Kingdom's withdrawal from the European Union

On 31 January 2020, the UK left the EU (otherwise referred to as "Brexit"). As the Group is a predominantly UK lender, the direct impact of Brexit on the Group is expected to be relatively limited and the Group does not expect there to be any material adverse impact on its business operations or financial condition as a result of Brexit; however, Brexit does present certain specific risks to the Group. In particular, as a result of Brexit, the Group is no longer able to benefit from passporting rights to undertake cross-border licensed activities in the EU in respect of certain of its business operations. Consequently, the Group's EU operations are exposed to changes in local laws (including in relation to licensing requirements), which may adversely impact the Group's operations. In addition, following the end of the Brexit transition period on 31 December 2020, the extent to which the UK may elect to implement or mirror future changes in the EU regulatory regime or to diverge from the current EU-influenced regime over time, remains unclear. Significant regulatory divergence between the respective UK and EU regulatory regimes applicable to the Group's operations may result in additional regulatory burdens on the Group and may negatively impact business operations. For example, the Group is subject to a number of laws and regulations relating to privacy and data protection, including the General Data Protection Regulation (Regulation (EU) 2016/679), which was onshored into UK domestic law under the EUWA, and amended by the Data Protection, Privacy and Electronic Communications (Amendments etc.) (EU Exit) Regulations 2019, as well as other regulatory regimes, including in respect of the derivatives markets. Depending on the specific nature of any regulatory divergence in respect of such regimes, such divergence could result in significant additional expense and potentially increased compliance risk and therefore may have a material adverse effect on the Group's performance, business, results or financial condition. More generally, Brexit may have an adverse impact on the broader UK economy, which in turn may impact the Group's UK operations and customer base.

# Funding Risk

The Group requires access to sources of funding to support its client lending whilst maintaining a conservative liquidity position. The Group's inability to source sufficient funding could constrain growth and, in extreme circumstances, require the Group to reduce lending levels. The Group has diversified sources of funding, by type and by tenor, and the cost and availability of these sources continues to fluctuate. Although the Group has been able to access sufficient funding from diverse sources to support its operations, there can be no assurance that sufficient funding would always be available to the Group in future, especially under uncertain market conditions.

#### Liquidity Risk

Liquidity risk is the risk that the Group will have insufficient liquidity to meet its liabilities as they fall due, or that the Group can only meet such liabilities at a prohibitive price. A lack of available liquid resources would constrain the Group's ability to conduct its business and pursue its strategic objectives.

The Group has a prudent liquidity position, with funding appropriately in excess of its loans and advances to customers. The Group holds a significant amount of high quality liquid assets in the form of cash placed on deposit with the Bank of England as well as sovereign and central bank debt. The Group monitors liquidity risk using a variety of measures, including regular stress testing and cash flow monitoring, and reporting to both the Group and divisional board. Despite

these measures, there can be no assurance that the Group would always have sufficient liquidity such that the Group's results of operations, financial condition and cash flows could not be materially and adversely affected.

Disruption and volatility in the global financial markets (such as that arising from the impact of the COVID-19 pandemic) could have a material adverse effect on the Group, including its ability to access capital and liquidity on financial terms acceptable to it. The Group's cost of obtaining funding is directly related to the prevailing market interest rates and to its credit spreads. Increases in interest rates and the Group's credit spreads can significantly increase the cost of its funding. Changes in the Group's credit spreads are market-driven, and may be influenced by market perceptions of its creditworthiness. Changes to interest rates and the Group's credit spreads occur continuously and may be unpredictable and highly volatile.

Although central banks around the world have made coordinated efforts to increase liquidity in the financial markets by taking measures such as increasing the amounts they lend directly to financial institutions, lowering interest rates and significantly increasing temporary reciprocal currency arrangements (or swap lines), it is not known how long central bank schemes will continue or on what terms.

The availability of central bank facilities for UK financial institutions, to the extent that they provide the Group with access to more attractive funding than other sources, reduces the Group's reliance on retail or wholesale markets. To the extent that the Group makes use of central bank facilities, any significant reduction or withdrawal of those facilities would be likely to increase the Group's funding costs. In addition, other financial institutions who have relied significantly on governmental support to meet their funding needs will also need to find alternative sources of funding and, in such a scenario, the Group expects to face increased competition for funding, particularly retail funding which the Group utilises. This competition could further increase the Group's funding costs and so adversely impact its results of operations and financial position. The Group's cost of funding could also increase as a result of any future increase in interest rates by the Bank of England.

Each of the factors described above - the impact of the COVID-19 pandemic, the persistence or worsening of adverse market conditions, the UK's withdrawal from the European Union and the lack of availability, or withdrawal, of central bank schemes or any future increase in base interest rates - could have a material adverse effect on the Group's ability to access liquidity and cost of funding (whether directly or indirectly).

# (B) Legal, regulatory and tax risks

#### Legal and Regulatory Risk

The Group operates in a highly regulated environment. Following the banking crisis of late 2008, the banking and financial services sector, and the regulatory framework in which it operates, has been and remains under heavy scrutiny.

The nature, effect and impact of future changes (whether currently proposed or actual) in laws, regulations and regulatory policies (including in relation to taxation) are not predictable and are beyond the Group's control, and changes in such laws, regulations and regulatory policies could

affect the way the Group conducts business and manages capital and liquidity and may have an adverse effect on the Group's financial condition, results of operations and profitability.

Further details of the legal and regulatory risks to which the Group is subject are set out below:

#### Capital and liquidity requirements

The Group is subject to capital adequacy requirements adopted by the Prudential Regulation Authority ("**PRA**") for banks. Any failure by the Group to comply with such requirements may result in the Group being subject to administrative actions or sanctions which may affect its ability to fulfil its obligations.

Between 2010 and 2014, the Basel Committee on Banking Supervision ("BCBS") issued a number of fundamental reforms to its regulatory capital framework intended to strengthen minimum capital requirements (referred to as "Basel III"). The EU has implemented Basel III through the Capital Requirements Directive 2013/36/EU and Capital Requirements Regulation (Regulation (EU) No 575/2013) ("CRD IV / CRR") legislative package. CRD IV / CRR came into effect on 1 January 2014, with the majority of key reforms fully effective by the end of 2019, and all arrangements to be fully effective by 2024. CRD IV / CRR substantially reflects the Basel III capital and liquidity standards and facilitates the applicable implementation timeframes. However, certain issues continue to remain under discussion and certain details remain to be clarified in further binding technical standards to be issued by the European Banking Authority. In the UK, the PRA and the FCA have issued rules and supervisory statements in connection with the implementation of CRD IV / CRR. In December 2017, the BCBS finalised its post-crisis reforms and published revised standards for the Basel III framework. In April 2019, the European Parliament and the Council (the co-legislators) reached a political agreement on the legislative proposals amending the current CRD IV / CRR package. The amendments to the package were implemented through the Capital Requirements Directive V and Capital Requirements Regulation 2 ("CRD V / CRR 2"), which was published on 7 June 2019. The CRD V / CRR 2 legislative package implements the most recent regulatory standards for banks, set at international level ("Basel III framework"). Certain provisions of CRD V / CRR 2 came into force on 27 June 2019 and it is expected that other aspects will enter into force by mid-2021.

The CRD IV / CRR and CRD V / CRR 2 legislative packages include, among other things, the requirement for institutions to comply with a leverage ratio (in addition to the risk-based regulatory capital requirements to which they are subject) and for institutions to build capital conservation and counter-cyclical capital buffers that may be drawn upon in stress scenarios. Under the CRD IV / CRR and CRD V / CRR 2 legislative packages, banks are required to meet two new liquidity standards, comprising the Liquidity Coverage Ratio ("LCR") and the Net Stable Funding Ratio ("NSFR"), which are aimed to promote (i) the short-term resilience of banks' liquidity risk profiles by ensuring they have sufficient high quality liquid assets to survive a significant stress scenario, and (ii) a longer-term resilience by creating incentives for banks to fund their activities with more stable sources of funding on an on-going basis.

On 8 June 2015, the PRA set out its final rules relating to the implementation of the European Commission's delegated act concerning the LCR. In the UK, the LCR has been phased in since 1 October 2015. Since January 2018, a minimum 100 per cent. ratio has applied, in line with CRD IV / CRR requirements.

The NSFR is defined as the amount of available stable funding (measured based on the broad characteristics of the relative stability of an institution's funding sources) relative to the amount of required stable funding. From 1 January 2018, this ratio should be equal to at least 100 per cent. on an ongoing basis, and banks are required to report their NSFR quarterly.

The Group has disclosed its capital ratios under the transitional and fully loaded arrangements set out in CRD IV / CRR, and does not expect to be materially impacted by the implementation of CRD V / CRR 2 and expects a limited impact from the amendments to Basel III. However, certain details remain to be clarified in further binding technical standards in relation to the CRD IV / CRR and CRD V / CRR 2 packages, and the PRA may impose more stringent capital and / or liquidity requirements on UK banks than those required by Basel III and the CRD IV / CRR and CRD V / CRR 2 legislative packages in the future.

In addition, on 21 October 2020 the UK government presented the Financial Services Bill 2019-21, which it intends to use to make extensive amendments to the legislative and regulatory framework for financial services following the end of the Brexit transition period on 31 December 2020. The bill sets out reforms relating to, among other things, prudential regulation of banks and investment firms (including the implementation of a number of Basel III measures which were not on-shored at the end of the transition period because the provisions do not apply in the EU until 28 June 2021), access to financial services markets and insider dealing and money laundering. The bill became law on 29 April 2021, with certain provisions to enter into force on 29 June 2021 and other provisions to enter into force in the future on such dates as may be specified by HM Treasury in regulations.

In addition, the Group is transitioning to the Internal Ratings Based approach, a supervisorapproved method using internal models, rather than standardised risk weightings, to calculate regulatory capital requirements for credit risk. As planned, the Group submitted a formal application to the PRA in relation to this in December 2020. There is a risk that the transition may impact the Group's capital ratios in the short-term and increase the volatility of such capital ratios going forward.

In addition to Basel III and the CRD IV / CRR and CRD V / CRR 2 legislative packages, regulators in the UK and worldwide have produced a range of proposals for legislative and regulatory changes which could force the Group to comply with certain operational restrictions or take steps to raise further capital, or which could increase the Group's expenses, or otherwise adversely affect the Group's operating results, financial condition and prospects.

Effective management of the Group's capital position is important to its ability to operate its business. Any future change that limits the Group's ability to manage its balance sheet and capital resources effectively, or to access funding on commercially acceptable terms, could have a material adverse effect on the Group's business, financial condition and/or results of operations.

#### Consumer Credit Regulation

Firms carrying on regulated consumer credit activities must comply with the relevant provisions of FSMA and related secondary legislation, the FCA's Consumer Credit Sourcebook ("**CONC**") and the provisions of the Consumer Credit Act 1974 and related secondary legislation which

have been retained following the transfer of the regime from the Office of Fair Trading to the FCA in accordance with provisions under the Financial Services Act 2012. Failure to hold the appropriate permissions in respect of consumer credit activities or to comply with prescriptive requirements regarding the form and content of credit agreements and the issuance of certain post-contract documentation, may render an agreement unenforceable or require a firm to provide financial redress in respect of interest payments or charges collected during any period of non-compliance. In addition, failure to comply with the FCA's CONC rules may lead to regulatory enforcement action, which in some cases could affect a firm's ability to recover relevant debts. The Financial Services Act 2012 also provides for formalised co-operation to exist between the FCA and the Financial Ombudsman Service ("**FOS**") (which determines complaints by eligible complainants in relation to authorised financial services firms and certain other businesses), particularly where issues identified potentially have wider implications with a view to the FCA requiring firms to operate consumer redress schemes.

#### Possible impact of regulatory change

The resolution of a number of issues, including regulatory investigations and reviews and court cases, affecting the UK financial services industry could have an adverse effect on the Group's operating results, financial condition and prospects, or its relations with its customers and potential customers.

The uncertainty over the exact details of such proposed changes, and the costs associated with compliance with both presently anticipated changes to the regulatory environment, and potential future changes, all have the potential to impact on the Group's earnings. Changes in supervision and regulation, in particular in the UK, could materially affect the Group's business, the products and services it offers, the value of its assets and its ability to respond to the requirements of the relevant UK regulatory authorities.

The Group monitors regulatory developments and engages in dialogue with regulatory authorities on a regular basis and continues to maintain a conservative model with a strong, well-capitalised balance sheet, and believes it is well placed to react to regulatory change. Each of the Group's regulated businesses has a dedicated compliance officer who is responsible for supporting the business in meeting its regulatory compliance obligations. In addition, risk-based monitoring reviews are used to assess compliance. The activities of these compliance professionals are co-ordinated and overseen on a Group-wide basis by the Group Head of Compliance to whom they report. Despite these measures, there can be no assurance that the Group's financial performance will not be adversely affected should unforeseen events relating to legal and regulatory risk arise in the future.

As the Group offers products to customers in a number of industries which are regulated, any changes in the regulatory environment for those industries may also have a material adverse effect on the Group's business, profitability, financial condition and prospects. For example, changes in regulation affecting the businesses of customers to which the Group provides financing could potentially negatively impact the ability of such customers to service their loans and so reduce the value of the underlying asset.

#### **Financial Services Compensation Scheme**

Close Brothers Limited, by virtue of being a PRA-authorised deposit taker, contributes to the Financial Services Compensation Scheme ("**FSCS**") which provides compensation to eligible customers of financial institutions in the event that an institution is unable, or is likely to be unable, to pay claims against it. The FSCS raises annual levies from the banking industry to meet its management expenses and compensation costs and individual institutions make payments based on their level of market participation.

Whilst it is anticipated that the substantial majority of any compensation claims will be repaid wholly from recoveries from the institutions concerned, in the event of a shortfall, the FSCS may place additional levies on all FSCS participants, which may be in significant amounts and have a material impact on the Group's profits. For example, in order to meet its obligations to the depositors of a number of failed institutions the FSCS, in 2008, borrowed amounts from HM Treasury. It is anticipated that these borrowings will be repaid substantially from the realisation of the assets of the failed institutions. However, the FSCS estimates that the assets of these failed institutions are insufficient and is recouping the shortfall in the form of additional levies based on the level of market participation of individual institutions.

Further reform initiatives may also result in changes to the FSCS which could result in additional costs and risks for the Group. It is possible that future policy of the FSCS and future levies on the firms authorised by the FCA or the PRA may differ from those at present. In April 2014, the recast EU directive on deposit guarantee schemes ("**DGSD**") was adopted and was published in the Official Journal on 12 June 2014. The DGSD requires deposit guarantee schemes to be exante (before the event) funded and for their available financial means to reach a minimum target level of 0.8 per cent. of the covered deposits of their members by 3 July 2024. The DGSD was transposed into UK law by the Deposit Guarantee Scheme Regulations 2015, which came into force on 26 March 2015, with the exception of certain of its provisions which came into force on 3 July 2015. The PRA rules implementing the recast DGSD included, amongst other things, a revised compensation limit of £75,000 and an extension of deposit protection to certain categories of depositors not previously protected. The compensation limit has subsequently been revised to £85,000 with effect from 30 January 2017. The Group may incur additional costs and liabilities as a result of such changes, or any further related changes which may be made, which may adversely affect its operating results, financial condition and prospects.

# Legal and Compliance Risk

# Compliance with current legislation and regulation applicable to the Group

The Group is exposed to risks associated with current legislation and regulation, which may arise in a number of ways. Primarily:

• certain aspects of the Group's business may be determined by the Bank of England, the FCA, the PRA, HM Treasury, the FOS, the courts, or other regulators outside the UK as not being conducted in accordance with applicable laws or regulations, or, in the case of the FOS, with what is fair and reasonable in the Ombudsman's opinion;

- the Group holds accounts for entities that might be or are subject to interest from various regulators, including the UK's Serious Fraud Office, those in the U.S. and others. The Group is not aware of any current investigation into the Group as a result of any such enquiries, but cannot exclude the possibility of the Group's conduct being reviewed as part of any such investigations;
- the Group may be liable for damages to third parties harmed by the conduct of its business; and
- the Group is subject to rules and regulations related to the prevention of money laundering and terrorist financing and any failure to comply with such rules and regulations may result in regulatory action or damage the reputation of the Group.

Failure to comply with the wide range of laws and regulations which apply to the Group could have a number of adverse consequences for the Group, including the risk of:

- substantial monetary damages, fines or other penalties, the amounts of which are difficult to predict and may exceed the amount of any provisions set aside to cover such risks, in addition to potential injunctive relief;
- regulatory investigations, reviews, proceedings and enforcement actions;
- being required to amend sales processes, product and service terms and disclosures, withdraw products or provide redress or compensation to affected customers;
- the Group either not being able to enforce contractual terms as intended or having contractual terms enforced against it in an adverse way;
- civil or private litigation (brought by individuals or groups of individuals or claimants) in the UK and other jurisdictions (which may arise out of regulatory investigations and enforcement actions or customer complaints);
- criminal enforcement proceedings; and
- regulatory restrictions on the Group's business,

any or all of which (i) could result in the Group incurring significant costs, (ii) may require provisions to be recorded in the Group's financial statements, (iii) could negatively impact future revenues from affected products and services, and (iv) could have a negative impact on the Group's reputation and the confidence of customers in the Group, as well as taking a significant amount of management time and resources away from the implementation of the Group's strategy. Regulatory restrictions could also require additional capital and/or liquidity to be held. Any of these risks, should they materialise, could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

# Risks relating to regulatory intervention

There is an ongoing risk that a regulator may identify industry-wide issues and seek to address such issues through direct intervention, in a similar way to which regulators have intervened in recent years to seek to address industry-wide misselling issues in respect of payment protection insurance. Such interventions could result in litigation (including claims management company driven legal campaigns) and/or enforcement action which could cause significant direct costs or liabilities and/or changes in the practices of the Group's businesses which may have an adverse effect on the Group's business, financial condition and/or results of operations.

Related to this risk, the Financial Services and Markets Act 2000 (Designated Consumer Bodies) Order 2013 (the "**Order**") was made on 16 December 2013 and came into force on 1 January 2014. The Order designates the National Association of Citizens Advice Bureaux, the Consumers' Association, the General Consumer Council for Northern Ireland and the National Federation of Self Employed and Small Businesses as consumer bodies that may submit a super-complaint to the FCA on behalf of consumers of financial services where it considers that a feature, or a combination of features, of the market for financial services in the UK is seriously damaging the interests of these customers. Complaints about damage to the interests of individual consumers will continue to be dealt with by the FOS. If a super-complaint is made against the Group by a designated consumer body under this Order, any response published or action taken by the FCA could have a material adverse effect on the Group's business, results of operations and prospects.

In addition, unforeseeable legal and regulatory actions or developments pose a number of risks to the Group, including substantial monetary damages or fines. It is difficult to quantify potential liability and any estimates will be uncertain. Amounts which the Group is eventually liable to pay may be materially different to the amount of provisions set aside to cover such risks, or existing provisions may need to be materially increased to cover such risk or in response to changing circumstances. Any adverse outcomes or decisions in any such matters could result in significant losses to the Group which have not been provided for. Such losses would have an adverse impact on the Group's business, financial condition and results of operations.

Although the Issuer is not currently aware of any material failure to comply with applicable laws, regulations, rules and other conduct guidance, were such a failure to occur it could result in investigations, enforcement, licensing actions or other action that may lead to fines or suspension or termination of the Group's licences. In addition, any such failure to comply, revocation of a licence or any actions by the Group may damage the reputation or increase the compliance risk and conduct risk for the Group. Any of these developments could have a material adverse effect on the Group's ability to conduct business and on the Group's financial condition, financial returns or results of operations.

While the Group continues to invest significantly in both staff and operating systems to ensure the Group remains well placed to respond to changes in regulation, the anti-money laundering and anti-terrorist financing laws and regulations to which the Group is subject have become increasingly complex and detailed, require improved systems and sophisticated monitoring and compliance personnel and have become the subject of enhanced government supervision.

Risks associated with changes to the legal and regulatory frameworks to which the Group is subject

The Group faces risks associated with an uncertain and changing legal and regulatory environment (including in relation to Brexit). At both a national and European (or wider) level, existing laws and regulations may be amended, or new laws and regulations may be introduced, which could affect the Group by, for example:

- resulting in the need for increased operational and compliance resources to ensure compliance with the new or amended laws and regulations;
- restricting the customer base to which the Group's products or services can be offered; or
- restricting the products or services which the Group can provide.

Any of these results could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

In addition, changes to the regulatory authorities' approaches and expectations may result in increased scrutiny of the Group's compliance with existing laws and regulation, which may further result in the Group needing to change its internal operations, at increased cost. For example, the high level of scrutiny of the treatment of customers by financial institutions from regulatory bodies, the press and politicians may persist and the FCA may continue to focus on retail conduct risk issues as well as conduct of business activities through its supervision activity which could result in higher expectations, or a different interpretation, of what is required to demonstrate compliance with conduct of business standards in certain markets.

# Pensions Risk

Pensions risk is the potential for loss due to having to meet an actuarially assessed shortfall in the Group's pension schemes. Pensions risk exposure is focussed upon the risk to the Group's financial position which arises from the need to meet its pension scheme funding obligations. In the event of a shortfall, the Group may be required, or may choose, to make additional payments to the Group's pension schemes which, depending on the amount, could have a material adverse effect on the Group's business, results of operations and prospects.

The UK Pensions Regulator has the power to issue a financial support direction to companies within a group in respect of the liability of employers participating in the UK defined benefit pension plan where that employer is a service company, or is otherwise "insufficiently resourced" (as defined for the purposes of the relevant legislation). Such a financial support direction could require the companies to guarantee or provide security for the pension liabilities of those employers, or could require additional amounts to be paid into the relevant pension schemes in respect of them.

The Group's defined benefit pension scheme was closed to new entrants in August 1996 and to future accrual during 2012. The scheme's most recent triennial valuation at 31 July 2018 showed that the scheme was fully funded and no further contributions are scheduled.

Tax Risk

Tax risk is the risk of loss arising from changes in tax legislation or practice or the Group's interpretation or application of applicable tax legislation materially differing from the interpretation or application of such tax legislation by the relevant tax authorities. Changes in the basis of taxation, including as a result of government policy changes, which is an increased risk due to the impact of the COVID-19 pandemic and the related economic consequences, could materially impact the Group's performance or performance of its obligations under the Notes. In addition, the Group is subject to periodic tax audits which could result in additional tax assessments relating to past periods of up to six years being made. Any such assessments could be material which might also affect the Group's financial condition in the future.

# (C) Business risks

# Structural Subordination and Dependencies

The Issuer is a holding company and therefore many of the Group's risks reside in Subsidiaries and affiliated companies. The Issuer's ability to meet its financial obligations is dependent upon the availability of cash flows from members of the Group through dividends, inter-company loans and other payments.

Claims by the creditors of the Issuer's Subsidiaries may adversely affect the ability of such Subsidiaries to support the Issuer in fulfilling its obligations. The Issuer's obligation to make payments on the Notes issued by it is solely an obligation of the Issuer and will not be guaranteed by any of its Subsidiaries or affiliates. Claims by the creditors of the Issuer's Subsidiaries will rank ahead of the claims of the Noteholders in relation to the assets of such Subsidiaries. By virtue of its dependence on its Subsidiaries, each of the risks described in this Risk Factors section which affect the Issuer's Subsidiaries will also indirectly affect the Issuer.

# Risk Management

Effective risk management is integral to the Group's activities and business model. Risk reflects the probability that a situation may lead to financial, physical or reputational damage or loss, and is incurred through various sources including credit risk (retail and wholesale), market risk, operational risk, securitisation risk, concentration risk, liquidity and funding risk, reputational risk, strategic risk, pension obligation risk, residual value risk and legal and regulatory risk. The Group employs a broad and diversified set of risk monitoring and risk mitigation techniques, including an Enterprise Risk Management Framework, which details the core risk management components and structures used by the Group and provides senior management with oversight of the risks that may adversely affect the Group. However, such techniques, and the judgements that accompany their application, cannot anticipate every unfavourable event (for example, the particular impacts of the COVID-19 pandemic on the Group's businesses) or the specifics and timing of every outcome. Accordingly, the Group's ability to successfully identify and balance risks and rewards, and to manage all material risks, is critical. Failure to manage such risks appropriately could have a significant adverse effect on the Group's business, financial condition and/or results of operations.

# Reputational Risk

The Issuer considers a loss of reputation to be a significant risk to the Group's businesses. The

Issuer sees reputational risk as the risk of detriment to stakeholder perception of the Group, leading to impairment of the business and its future goals, due to any action or inaction of the Group, its employees or associated third parties. Risk to the Group's reputation can arise from numerous sources, including (but not limited to) breaching or facing allegations of having breached legal and regulatory requirements (including money laundering and anti-terrorism financing requirements), failing to appropriately address potential conflicts of interest, employee misconduct, provision of inappropriate products or services, technology failures that impact upon customer service and accounts or the failure of intermediaries or third parties on whom the Group's businesses rely, failing to properly identify legal, reputational, credit, liquidity and market risks inherent in products offered or generally poor business performance. In addition, how the Group's businesses are perceived to have supported their members, customers, employees and suppliers (as applicable) through the COVID-19 pandemic could have a material effect on the Group's brand and reputation.

The Group places the highest importance on product governance and risk management at all levels of the organisation, and strives to demonstrate the highest level of integrity in all its activities, dedicating significant senior management time and other resources to ensure all employees are aware of the need to display the highest ethical standards in their day to day work. While the Group is exposed to risks relating to the operation and conduct of third parties' intermediary sales teams, ongoing rigorous due diligence is undertaken both through assurance reviews and customer complaint management.

The Group recognises that the ability to attract and retain customers and conduct business with its counterparties could be adversely affected if the Group's reputation or the Close Brothers brand is damaged. Failure to address, or appearing to fail to address, issues that give rise to reputational risk could damage the Issuer's or the reputation of any of its Subsidiaries and materially and adversely affect the Group's business, results of operations and prospects and could damage its relationships with its regulators. Hence, notwithstanding the Group's business, financial condition and/or results of operations.

#### Integration of Acquisitions

The Group makes acquisitions where it considers that such transactions will enhance its services and increase the value of the business in the long term. The Group has completed a number of acquisitions in the past and it may make further acquisitions of businesses in the future. The corresponding risks may include delays and challenges which could arise in the process of integrating the acquired businesses into the Group. There can be no assurance that the Group has anticipated all problems associated with the acquired businesses, or that all potential losses associated with such acquired businesses, or with any businesses which may in future be acquired by the Group, may come to light prior to the expiration of any warranty and indemnity protections. The Group's businesses, results of operations and financial position could be adversely affected should there be any failure in the Group's due diligence of the operating and financial condition of these acquired businesses, or their integration into the Group's operations.

#### Competition Risk

The market for UK financial services is highly competitive and the Group experiences competition from traditional and new players, varying in both nature and extent across its businesses. Such competition may be expected to intensify in response to competitor behaviour, consumer demand, technological changes, the impact of consolidation, changing consumer habits as a result of wider market volatility, regulatory actions and/or other factors (including the impact of the COVID-19 pandemic).

The Group competes mainly with other providers of finance services. Recent technological advances have allowed new competitors to emerge both from within the traditional financial services arena and from outside it, and continued advances in technology may lead to further new entrants from the fintech sector, which may adversely impact certain of the Group's businesses.

If the Group is not successful in retaining and strengthening customer relationships, it may lose market share, incur losses on some or all of its activities or fail to attract new, and retain existing, deposits, which could materially and adversely affect its financial position and results of operations. Hence, the Group's financial condition and results of operations may be materially and adversely affected by competition, including pricing competition or competition for savings.

#### Credit/counterparty risk

The Group places deposits with, and may hold debt securities of, financial institution and nonbanking financial institution counterparties, and such deposits and holdings of debt securities may be material in amount. The Group also enters into derivative contracts with counterparties, which create an exposure through the life of those contracts. Derivative contracts are vanilla in nature and cash collateral is paid and/or received on a daily basis. While some of these amounts may be material, the counterparties are all regulated institutions with investment grade credit ratings assigned by international credit rating agencies and fall within the large exposure limits set by regulatory requirements. The credit quality of the counterparties with whom the Group places deposits, whose debt securities the Group holds, and with whom the Group transacts, is monitored by the risk and compliance committees within the Group against established limits. The Group's exposure to counterparty risks are also mitigated by the excess Group liquidity held through cash reserves of £1.9 billion, predominantly held on deposit with the BoE (as at 31 January 2021). There can, however, be no assurance that the Group would not incur financial loss if any such counterparties were to default or fail.

Credit risk across the Group mainly arises through the lending and treasury activities. The Group remains exposed to credit losses if these customers are unable to repay loans and any outstanding interest and fees. Failure to recover the amounts lent or the interest and fees associated with those loans could result in a bad debt charge. Other factors, such as sustained high interest rates may also contribute to increased delinquencies in outstanding loans.

Credit risk exposure within the Group's Securities division is limited as the business trades in the cash markets with regulated counterparties on a delivery versus payment basis such that any credit exposure is limited to price movements in the underlying securities. Counterparty exposure and settlement failure monitoring controls are in place.

The Group applies consistent and prudent lending criteria to mitigate credit risk. Its lending activities are predominantly secured across a diverse range of asset classes. This ensures concentration risk is controlled in both the loan book and associated collateral. In addition, the Group seeks to minimise exposure to credit losses from lending by:

- applying strict lending criteria when testing the credit quality and covenant of a borrower and security provided;
- maintaining consistent and conservative loan to value ratios with low average loan size and short-term tenors;
- lending on a predominantly secured basis against identifiable and accessible assets;
- maintaining rigorous and timely collections and arrears management processes; and
- operating strong control and governance both within the Group's lending businesses and through oversight by the Group's central credit risk team.

Notwithstanding the Group's mitigation of this risk, counterparty risk and credit risk could adversely affect the Group's business, financial condition, results of operations and/or prospects.

#### Securities/Derivative Trading Risk

The Group's securities businesses are exposed to market movements deriving from trading in equity and fixed income securities. Senior management is closely involved in risk management processes, which are also monitored at the Group level. In addition, there are controls, supplemented by cash limits, on individual large or slow moving equity or fixed income positions and real time controls on the size and risk profile of trading books and of individual stocks within these are maintained. Treasury operations do not trade actively in money market instruments although they are held for liquidity purposes. Despite these measures, there can be no assurance that adverse market movements in the future will not have an adverse effect on the Group's financial performance in connection with the trading in equity and fixed income securities.

# Foreign Exchange Risk

The Group recognises the extent to which its financial reporting (primarily balance sheet and profit and loss account) is affected by exchange rate movements. Translating foreign assets and liabilities from foreign to domestic currency may not affect the Group's cash flows, but may have an impact on the Group's reported earnings. The majority of the Group's activities are located in the British Isles and are transacted in Sterling.

The Group does, however, have material currency assets and liabilities primarily due to its euro lending and deposit taking activities. The foreign exchange risk primarily arises from lending in foreign currencies where there can be a net mismatch in balance sheet assets and liabilities for non-base currencies. In addition, there is a profit translation risk whereby earning reserves created in non-base currency may bring volatility to the profit and loss account due to exchange rate movements, if left unmanaged.

The Group's policy is to match currency assets and liabilities as closely as possible, by value and term, or with derivatives where necessary and to repatriate profits to Sterling on a regular basis. Failure to adequately manage fluctuations in the exchange rate between currencies may negatively affect the Group's earnings and value of the Group's assets and securities.

# (D) Operational risks

#### Operational and Fraud Risk

Operational risk is the risk of loss or other material adverse impact resulting from inadequate or failed internal processes, people or systems, or from external events, and is inherent in all of the Group's businesses. Industry, market and regulatory focus on operational resilience continue to emphasise stability of customer and financial sector outcomes. Recent public incidences of operational disruption to financial services firms and corresponding customer impact highlight the importance of operational resilience. The Group is exposed to various operational risks through its day-to-day operations, all of which have the potential to result in financial loss or adverse impact to the Group's business, financial conditions, results of operations and prospects. Operational risk management within the Group is designed to ensure that operational risks are assessed, mitigated and reported in a consistent manner. The Group has adopted a formal approach to operational risk event reporting which involves identification of an event, assessment of its materiality, analysis of the cause, identification of key systems, third party relationships, processes and staff to enable effective investment decisions, establishment of remedial action required and escalation to divisional or Group level risk committees for monitoring of implementation. In addition, the Group's investment into (i) cyber security, including expertise and tools and staff engagement (as described in "Technology, Cyber-Security and Data Processing Risk" below); and (ii) fraud prevention and detection capabilities aligned to the Group's risk profile, help to mitigate against operational risks. However, despite the Group's enterprise-wide risk management framework, there can be no assurance that the Group's financial performance will not be adversely affected should unforeseen events relating to operational risk arise in the future.

The Group is subject to a number of operational risks which may affect business continuity. Whilst business continuity plans are in place and regularly tested, there can be no assurances that the Group's business, results of operations and future prospects will not be adversely affected by unforeseen events impacting continuity of operations in the future. Such risks include disruption to the Group's infrastructure caused by terrorist acts, other acts of war, damage to the Group's properties (such as by flood or fire), failing public infrastructure systems, pandemic and people risk (as described further in *"People Risk"* below).

Internal and external persons may target the Group's systems or information to perpetrate fraud. Operational processes are designed to prevent, detect and respond to fraud attempts. Anti-fraud controls are continuously enhanced following a risk-based approach to limit the potential impact on the Group and its customers. However, occurrence of fraud could expose the Group to risk of loss, adverse regulatory consequences or litigation, each of which could have a material adverse effect on the business, results of operations and prospects of the Group.

#### Technology, Cyber-Security and Data Processing Risk

A number of the Group's businesses are highly reliant on their IT infrastructure in their daily operations, including CBL, the Group's Asset Management operating division and Winterflood, with all of the Group's businesses reliant on the existence of secure and stable technological platforms and the secure transmission of confidential information. The ability to continue to compete in many of the markets in which the Group operates necessitates an ability to respond to new technology and maintain appropriate levels of cyber-security. Failure to keep up to date across the Group's businesses could disrupt its business, result in the disclosure of confidential information and loss of data, result in increased fraudulent activity on customer accounts and customer detriment (leading to increased costs of remediation) and create significant financial and/or legal and/or regulatory exposure and the possibility of damage to the Group's reputation and lead to a material impact on the Group's earnings.

Each of the Group's businesses invest in their IT platforms to ensure they are up to date and fit for purpose for the markets in which they operate. Additionally, disaster recovery plans are in place with alternative business and system hosting locations maintained to enable the businesses to respond in a timely manner to a disaster event. Despite these measures, there can be no assurances that the Group's businesses will not be adversely affected by unforeseen events relating to technology risk in the future.

The UK Government and Bank of England have highlighted cyber threat as an issue across the financial sector. The maturity and sophistication of organised cyber-crime continues to increase and has been highlighted by a number of recent attacks in the financial and non-financial sectors, including payment services. Such attacks have also increased the public awareness of cyber-threats. As a result of the continued increasing threat from cyber-crime, security controls have needed to keep pace to prevent, detect and respond to any threats or attacks. The constant threat posed by a cyber-attack directly impacts the existing risks associated with external fraud, data loss, data integrity and availability.

The Group's audit and risk functions conduct regular cyber threat reviews which include testing its internal controls framework and reviewing planned investment on cyber risk to ensure it remains well placed to detect and resist threats. However, although the Group maintains measures designed to ensure the integrity and resilience of key systems and processes, it may be the victim of cyber-attacks, including denial of service attacks and ransomware attacks, which could significantly disrupt the Group's operations and the services it provides to its customers or attacks designed to obtain an illegal financial advantage. Persons who circumvent the security measures could use the Group's or its clients' confidential information wrongfully which could expose the Group to a risk of loss, adverse regulatory consequences or litigation, each of which could have a material adverse effect on the business, results of operations and prospects of the Group. Additionally, any such attack or any other failure in the Group's IT systems could, among other things, result in a loss of confidence in it, potentially resulting in existing customers withdrawing deposits and/or deterring prospective new customers.

Third party vendors provide key components of the Group's business infrastructure such as loan and deposit servicing systems, internet connections and network access. Third party risk management processes are embedded, utilising a risk based approach when entering into, monitoring, assuring and exiting from supplier and outsourcing relationships. However, any problems caused by these third parties, including as a result of their not providing the Group their services for any reason or their performing their services poorly, could adversely affect the Group's ability to deliver products and services to customers and otherwise to conduct business. Replacing these third party vendors could also entail significant delays and expense.

The Group is subject to regulation regarding the use of personal data, including that of its customers. The Group processes personal customer data (including name, address and bank details) as part of its business, some of which may be sensitive personal data, and therefore must comply with strict data protection and privacy laws and regulations. Such laws restrict the Group's ability to collect and use personal information relating to customers and potential customers including the use of that information for marketing purposes. The Group seeks to ensure that procedures are in place to ensure compliance with the relevant data protection regulations by its employees and any third party service providers, and also implements security measures to help prevent cyber-crime. Notwithstanding such efforts, the Group is exposed to the risk that this data could be wrongfully appropriated, lost or disclosed, stolen or processed in breach of data protection and privacy laws and regulations. If the Group or any of the third party service providers on which it relies fails to store or transmit customer information in a secure manner, or if any loss of personal customer data were otherwise to occur, the Group could be subject to investigative or enforcement action by relevant regulatory authorities and could face liability under data protection and privacy laws and regulations. The Group and its customers could also be targeted by other forms of fraudulent activity. Any of these events could also result in the loss of the goodwill of its customers and deter new customers which could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

#### People Risk

The calibre, quality and expertise of employees is critical to the success of the Group. The Group's performance and ability to deliver its strategy could be adversely affected by the loss of the services of certain key teams or individuals. The ability of the Group to attract, engage and retain key personnel is critical to the Group's prospects in the medium and long-term.

In order to manage these risks, the Group seeks to create an open, diverse, inclusive and supportive working environment for its employees. Opportunities for learning and development are offered to employees, including leadership development programmes. Reward scheme, incentive schemes and benefits offerings are regularly reviewed to ensure that the Group is successful in attracting, motivating and retaining the calibre of employees necessary to meet its objectives, while aligning such schemes with risk, compliance and conduct risk objectives. Despite these measures, there can be no assurances that the Group will continue to be able to attract and retain certain key teams and individuals. A failure to attract, or the loss of, such key personnel could adversely affect the Group's businesses, results of operations and financial position.

#### Conduct Risk

The Group is exposed to various forms of conduct risk in its operations, including the alleged misselling of financial products or other forms of poor conduct resulting in negative outcomes for customers, any of which could result in regulatory enforcement action. Such action may include

financial penalties or requirements to amend sales processes, withdraw products, or provide restitution to affected customers, all of which may require additional provisions.

In addition, the Group is exposed to risks such as:

- outsourcing of customer service, or product delivery via third parties which may not have the same level of control, oversight or culture as the Group (potentially resulting in unfair outcomes for customers); and
- poor governance of colleagues' incentives or reward schemes, which may also drive poor customer outcomes.

Such risks can give rise to reputational damage and require remediation to address deficiencies; they may also result in regulatory intervention (including fines).

Whilst the Group has implemented a set of policies, standards, governance structures and reporting mechanisms in order to help mitigate these risks, no assurance can be given that the strategy and framework will be completely effective in eliminating conduct risk, hence the potential remains for an adverse effect on the Group's results.

# Factors which are material for the purpose of assessing the market risks associated with the Notes

# (A) Risks related to the Notes generally

Set out below is a description of material risks relating to the Notes generally:

# The obligations of the Issuer in respect of the Notes are unsecured and subordinated

The Notes constitute unsecured and subordinated obligations of the Issuer. On a winding-up or administration of the Issuer, all claims in respect of the Notes will rank junior to the claims of all Senior Creditors (as defined in "Terms and Conditions" below) of the Issuer. If, on a liquidation of the Issuer, the assets of the Issuer are insufficient to enable the Issuer to repay the claims of more senior-ranking creditors in full, the Noteholders will lose their entire investment in the Notes. If there are sufficient assets to enable the Issuer to pay the claims of senior-ranking creditors in full but insufficient assets to enable it to pay claims in respect of its obligations in respect of the Notes and all other claims that rank *pari passu* with the Notes, Noteholders will lose some (which may be substantially all) of their investment in the Notes.

For the avoidance of doubt, the holders of the Notes shall have no claim in respect of the surplus assets (if any) of the Issuer remaining in any liquidation following payment of all amounts due in respect of the liabilities of the Issuer.

Although the Notes have the potential to pay a higher rate of interest than notes which are not subordinated, there is a substantial risk that investors in the Notes will lose all or some of the value of their investment should the Issuer become insolvent.

#### Modification, waivers and substitution
The Terms and Conditions of the Notes contain provisions which may permit their modification without the consent of all investors and confer significant discretions on the Trustee which may be exercised without the consent of the Noteholders and without regard to the individual interests of particular Noteholders. Additionally, following the occurrence of a Tax Event or a Capital Disqualification Event, the Issuer may (subject to certain conditions) at any time substitute all (but not some only) of the Notes for, or vary the terms of the Notes so that they remain or become (as applicable), Compliant Notes, without the consent of the Noteholders.

The Terms and Conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

The Terms and Conditions of the Notes also provide that the Trustee may, in any of the circumstances described in Condition 14, without the consent of Noteholders, agree to the substitution of another company as principal debtor under the Notes in place of the Issuer.

In addition, the Trustee may agree (other than in respect of a Reserved Matter, as defined in the Trust Deed), without the consent of the Noteholders, to any modification of, or to the waiver or authorisation of any breach or proposed breach of, any of the Conditions or any of the provisions of the Trust Deed or the Agency Agreement that (i) in the opinion of the Trustee is not materially prejudicial to the interests of the Noteholders; or (ii) (irrespective of whether the same constitutes a Reserved Matter) in its opinion is of a formal, minor or technical nature or to correct a manifest error. Any such modification shall be binding on the Noteholders.

Compliant Notes must have terms not materially less favourable to holders than the terms of the Notes, as reasonably determined by the Issuer in consultation with an independent investment bank or financial adviser of international standing. However, there can be no assurance that, due to the particular circumstances of a holder of Notes, such Compliant Notes will be as favourable to each investor in all respects or that, if it were entitled to do so, a particular investor would make the same determination as the Issuer as to whether the terms of the Compliant Notes are not materially less favourable to holders than the terms of the Notes.

# The Notes do not contain events of default and the remedies available to Noteholders under the Notes are limited

The terms of the Notes do not provide for any events of default. Noteholders may not at any time demand repayment or redemption of their Notes, although in a winding-up or administration the Noteholders will have a claim for an amount equal to the principal amount of the Notes plus any accrued and unpaid interest on such date. There is no right of acceleration in the case of non-payment of principal or interest on the Notes or of the Issuer's failure to perform any of its obligations under or in respect of the Notes.

The sole remedy in the event of any non-payment of principal or interest under the Notes, subject to certain conditions as described under Condition 10, is that the Trustee, on behalf of the Noteholders may, at its discretion, or shall at the direction of the holders of at least 25 per cent. of the aggregate principal amount of the outstanding Notes subject to applicable laws, institute proceedings for the winding-up of the Issuer and/or prove for any payment obligations

of the Issuer arising under the Notes in any winding-up or other insolvency proceedings in respect of such non-payment.

The remedies under the Notes are more limited than those typically available to the Issuer's unsubordinated creditors. For further details regarding the limited remedies of the Trustee and the Noteholders, see Condition 10.

# There is no limit on the amount or type of further securities or indebtedness that the Issuer may issue, incur or guarantee

There is no restriction on the amount of securities or other liabilities that the Issuer may issue, incur or guarantee and which rank senior to, or *pari passu* with, the Notes. The issue or guaranteeing of any such securities or the incurrence of any such other liabilities may reduce the amount (if any) recoverable by Noteholders during a winding-up or administration or resolution of the Issuer and may limit the Issuer's ability to meet its obligations under the Notes. The Issuer may also issue, in the future, subordinated liabilities which rank senior to the Notes.

#### The Notes are not protected by the Financial Services Compensation Scheme

As noted above, the FSCS established under the FSMA is the statutory fund of last resort for customers of authorised financial services firms paying compensation to customers if the firm is unable, or likely to be unable, to pay certain claims (including in respect of deposits and insurance policies) made against it (together, "**Protected Liabilities**").

The Notes are not, however, Protected Liabilities under the FSCS and, moreover, are not guaranteed or insured by any government, government agency or compensation scheme of the UK or any other jurisdiction. Further, there is in the insolvency hierarchy a statutory preference (i) firstly, for deposits that are insured under the UK FSCS ("**insured deposits**") to rank with existing preferred claims as 'ordinary' preferred claims and (ii) secondly, for all other deposits of individuals and micro, small and medium sized enterprises held in EEA or UK or non-EEA branches of an EEA or UK bank, to rank as 'secondary' preferred claims only after the 'ordinary' preferred claims. In addition, the UK implementation of the EU Deposit Guarantee Scheme Directive increased, from July 2015, the nature and quantum of insured deposits to cover a wide range of deposits, including corporate deposits (unless the depositor is a public sector body or financial institution) and some temporary high value deposits. The effect of these changes is to increase the size of the class of preferred creditors. All such preferred deposits will rank in the insolvency hierarchy ahead of all other unsecured senior creditors of the lssuer, including the Noteholders, and insured deposits are excluded from the scope of the bail-in option.

#### Noteholders may not require the redemption of the Notes prior to their maturity

The Notes mature on 11 September 2031. The Issuer is under no obligation to redeem the Notes at any time prior thereto and the Noteholders have no right to require the Issuer to redeem or purchase any Notes at any time. Any redemption of the Notes and any purchase of any Notes by the Issuer will be subject always to the prior approval of the Supervisory Authority and to compliance with prevailing Regulatory Capital Requirements, and the Noteholders may not be able to sell their Notes in the secondary market (if at all) at a price equal to or higher than

the price at which they purchased their Notes. Accordingly, investors in the Notes should be prepared to hold their Notes for a significant period of time.

# The Notes are subject to early redemption upon the occurrence of certain tax and regulatory events

Subject to the prior approval of the Supervisory Authority and to compliance with prevailing prudential requirements, the Issuer may, at its option, redeem all (but not some only) of the Notes at any time at their principal amount plus any accrued and unpaid interest on such date, upon the occurrence of a Tax Event or a Capital Disqualification Event. The Issuer may also, in its sole discretion but subject to certain conditions, redeem all (but not some only) of the Notes in the period commencing on (and including) the First Call Date and ending on (and including) the Reset Date, at their principal amount together with any accrued and unpaid interest on such date.

An optional redemption feature is likely to limit the market value of the Notes. During any period when the Issuer may elect to redeem the Notes, the market value of the Notes generally will not rise substantially above the price at which they can be redeemed.

If the Issuer redeems the Notes at any of the times or in any of the circumstances mentioned above, there is a risk that the Notes may be redeemed at times when the redemption proceeds are less than the current market value of the Notes or when prevailing interest rates may be relatively low, in which latter case Noteholders may only be able to reinvest the redemption proceeds in securities with a lower yield. Potential investors should consider reinvestment risk in light of other investments available at that time.

It is not possible to predict whether the events referred to above will occur and lead to circumstances in which the Issuer may elect to redeem the Notes, and if so whether or not the Issuer will satisfy the conditions, or elect, to redeem the Notes. The Issuer may be more likely to exercise its option to redeem the Notes in the period commencing on (and including) the First Call Date and ending on (and including) the Reset Date if the Issuer's funding costs would be lower than the prevailing interest rate payable in respect of the Notes. If the Notes are so redeemed, there can be no assurance that Noteholders will be able to reinvest the amounts received upon redemption at a rate that will provide the same rate of return as their investment in the Notes.

# Change of law

The Terms and Conditions of the Notes will be governed by the laws of England and are based on English law in effect as at the date of this Prospectus. No assurance can be given as to the impact of any possible judicial decision or change to English law or administrative practice after the date of this Prospectus and any such change could materially adversely impact the value of any Notes affected by it.

Investors who hold less than the minimum denomination may be unable to sell their Notes and may be adversely affected if definitive Notes are subsequently required to be issued The denomination of the Notes is of £100,000 and integral multiples of £1,000 in excess thereof. It is possible that the Notes may be traded in amounts that are not integral multiples of £100,000. In such a case, a Noteholder who, as a result of trading such amounts, holds an amount which is less than £100,000 in his account with the relevant clearing system would not be able to sell the remainder of such holding without first purchasing a principal amount of Notes at or in excess of £100,000 such that its holding amounts to £100,000 or a higher integral multiple of £1,000. Further, a Noteholder who, as a result of trading such amounts, holds an amount which is less than £100,000 or a higher integral multiple of £1,000. Further, a Noteholder who, as a result of trading such amounts, holds an amount which is less than £100,000 or a higher integral multiple of £1,000 in his account with the relevant clearing system at the relevant time may not receive a definitive Note in respect of such holding (should definitive Notes be printed) and would need to purchase a principal amount of Notes such that its holding amounts to at least £100,000.

If such Notes in definitive form are issued, Noteholders should be aware that definitive Notes which have a denomination that is not an integral multiple of £100,000 may be illiquid and difficult to trade.

# The interest rate on the Notes will be reset on the Reset Date, which may affect the market value of the Notes

The Notes will initially accrue interest at a fixed rate of interest to, but excluding, the Reset Date. From, and including, the Reset Date, however, the interest rate will be reset to the Reset Interest Rate (as described in Condition 5(c)). This reset rate could be less than the Initial Interest Rate, which could affect the amount of any interest payments under the Notes and so the market value of an investment in the Notes.

# As the Notes are held by or on behalf of Euroclear and Clearstream, Luxembourg, investors will have to rely on the clearing system procedures for transfer, payment and communication with the Issuer

The Notes will, upon issue, be represented by a Global Certificate that will be deposited with, and registered in the name of a nominee for, a common depositary for Euroclear and Clearstream, Luxembourg. Euroclear and Clearstream, Luxembourg will maintain records of the beneficial interests in the Global Certificate. While the Notes are in global form, investors will be able to trade their beneficial interests only through Euroclear or Clearstream, Luxembourg, as the case may be.

While the Notes are in global form, the payment obligations of the Issuer under the Notes will be discharged upon such payments being made by or on behalf of the Issuer to or to the order of the nominee for the common depositary. A holder of a beneficial interest in a Note must rely on the procedures of Euroclear and/or Clearstream, Luxembourg, as the case may be, to receive payments under the Notes. The Issuer does not have any responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Certificate.

# A Noteholder's actual yield on the Notes may be reduced from the stated yield by transaction costs

When Notes are purchased or sold, several types of incidental costs (including transaction fees and commissions) are incurred in addition to the current price of the security. These incidental costs may significantly reduce or even exclude the profit potential of the Notes. For instance, credit institutions as a rule charge their clients for own commissions which are either fixed minimum commissions or pro- rata commissions depending on the order value. To the extent that additional - domestic or foreign - parties are involved in the execution of an order, including but not limited to domestic dealers or brokers in foreign markets, Noteholders must take into account that they may also be charged for the brokerage fees, commissions and other fees and expenses of such parties (third party costs).

# (B) Risks related to the market

#### Interest rate risk

Interest rate risk exists in interest-bearing assets (and liabilities), such as loans, due to the possibility of a change in the assets value, or income, resulting from a change in interest rates. The Group's policy is to match fixed and variable interest rate liabilities and assets, naturally where possible or by utilising interest rate swaps where necessary to secure the margin on its loans and advances to customers. Despite these measures, there can be no assurance that the Group's financial performance will not be adversely affected by unforeseen events relating to interest rate risk in the future. Interest income is a substantial proportion of the Group's control, including the fiscal and monetary policies of governments and central banks, as well as UK and international political and economic conditions, have the potential to materially affect the Group's earnings.

The current market conditions could provide for some interest rate volatility to occur. If interest rates increase in the future, this may reduce the average net interest margin and may also reduce the volume of loans the Group originates. Increases in interest rates may reduce the value of the Group's financial assets and reduce gains or require the Group to record losses on sales of loans or securities. Conversely, a continuation of the sustained low interest rate environment or further reductions in interest rates in the UK (including a reduction of interest rates to negative rates) could adversely affect the Group's business, financial performance, net interest income and margin by further reducing incentives for the Group's customers to save, reducing the Group's funding from deposits, and continuing to put pressure on the Group's net interest income and margins. If the Group is unable to manage its exposure to interest rate volatility, whether through hedging, product pricing and maintenance of borrower credit quality or other means, its business, financial condition and results of operations may be adversely affected. This in turn could affect the Group's ability to fulfil its obligations under the Notes.

Developments in market practice in relation to interest rates and interest rate benchmarks may also affect the Group's business. On 27 July 2017, the FCA announced that it does not intend to continue to persuade, or use its powers to compel, panel banks to submit rates for the calculation of LIBOR to the administrator of LIBOR after 2021. In addition, on 29 November 2017, the Bank of England and the FCA announced that they would establish a Working Group on Sterling Risk-Free Rates (the "**RFRWG**"), which has been mandated from January 2018 with implementing a broad-based transition to the Sterling Overnight Index Average ("**SONIA**") across sterling bond, loan and derivative markets, so that SONIA is established as the primary sterling interest rate benchmark by the end of 2021. The RFRWG recommended that market participants cease new issuances of sterling LIBOR-based cash products maturing beyond 2021

by the end of the third quarter of 2020. On 5 March 2021, the FCA confirmed that all LIBOR settings will either cease to be provided by any administrator or no longer be representative: (i) immediately after 31 December 2021, in the case of all sterling, euro, Swiss franc and Japanese yen settings, and the 1-week and 2-month U.S. dollar settings; and (ii) immediately after 30 June 2023, in the case of the remaining U.S. dollar settings.

The Group's strategy in respect of the transition from LIBOR to alternative reference rates (the "LIBOR Transition") is based on this timetable, subject to any revised timing or other recommendations or guidance being published by the RFRWG, the BoE and/or the FCA (including as a result of the impact of the COVID-19 pandemic). As part of the LIBOR Transition, the Group's businesses are transitioning to applying the BoE's base rate or Sterling Overnight Index Average (SONIA) as a reference rate for calculating the rate of interest in relevant products instead of LIBOR. However, as the Group's businesses are exposed to a range of LIBOR-linked assets and liabilities that will be impacted by the phasing out of LIBOR, any delays or failures by the Group to manage the LIBOR Transaction in an effective, consistent and timely manner could have a material adverse effect on its business, financial performance, net interest income and margin, and may result in regulatory fines or other action and could in turn affect the Group's ability to fulfil its obligations under the Notes.

#### Credit ratings downgrades

Credit ratings affect the cost and other terms upon which the Group, including the Issuer, is able to obtain funding and are an important reference for market participants in evaluating the Group and its products, services and securities. Rating agencies regularly evaluate the Group and certain members of the Group, as well as their respective debt securities. Their ratings are based on a number of factors, including the financial strength of the Group (or of the relevant member) as well as market-wide phenomena (like the impact of COVID-19) and any other conditions affecting the financial services industry generally, such as the general political and economic conditions in the UK. There can be no assurance that the rating agencies will maintain the Group's or the relevant member's current ratings or outlook, especially in light of the difficulties in the financial services industry and the financial markets in recent years. A credit downgrade, suspension or withdrawal could increase the cost of the Group's funding, limit access to capital markets and require additional collateral to be placed and, consequently, adversely affect the Group's interest margins and/or affect its liquidity position and weaken the Issuer's competitive position in certain markets.

#### Risks relating to the Banking Act 2009 (the "Banking Act")

Under the Banking Act, substantial powers have been granted to HM Treasury, the Bank of England, the FCA and the PRA (the FCA and PRA, together with HM Treasury and the Bank of England, the "**Authorities**") as part of the special resolution regime (the "**SRR**"). These powers can be exercised, as applicable, by the Authorities in respect of a UK bank, UK building society, UK investment firm or UK recognised central counterparty (each a "**relevant entity**") in circumstances in which the Authorities consider its failure has become likely and if certain other conditions are satisfied (depending on the relevant power) for example, to protect and enhance the stability of the financial system of the UK. Certain of these powers may also be used in respect of a UK incorporated company which meets certain conditions and is in the same group

as a relevant entity, an EU incorporated credit institution or investment firm or a third country incorporated credit institution or investment firm (a "**UK banking group company**").

The SRR consists of five stabilisation options and two special insolvency procedures (bank administration and bank insolvency). The stabilisation options provide for: (i) private sector transfer of all or part of the business of the relevant entity; (ii) transfer of all or part of the business of the relevant entity; (iii) transfer of all or part of the business of the relevant entity to a "bridge bank" wholly owned by the BoE; (iii) transfer of all or part of the business of the relevant entity to an asset management vehicle owned and controlled by the BoE or HM Treasury; (iv) writing down (including to zero) certain claims of unsecured creditors of the relevant entity (including Notes) and/or converting certain unsecured debt claims (including Notes) to equity (the "**bail-in option**"), which equity could also be subject to any future cancellation, transfer or dilution; and (v) temporary public ownership (nationalisation) of all or part of the relevant entity or its UK holding company.

In addition, if the Authorities determine that the relevant entity or UK banking group company meets certain conditions (but no resolution action has yet been taken) or that the relevant entity or group will no longer be viable unless the relevant capital instruments are written-down or converted (the point of non-viability), the Banking Act provides the Authorities with the power to permanently write-down (including to zero) or convert capital instruments, such as the Notes, into equity before any other resolution action is taken. Any shares issued to holders of such capital instruments upon any such conversion into equity may also be subject to any future cancellation, transfer or dilution.

The following paragraphs set out some of the possible consequences of the exercise of the powers under the SRR.

# The terms of the Notes may be modified without the consent of the Noteholders

If the Issuer were made subject to the SRR, HM Treasury or the Bank of England may exercise extensive share transfer powers (applying to a wide range of securities), property transfer powers (including powers for partial transfers of property, rights and liabilities in respect of the Issuer) and resolution instrument powers (including powers to make special bail-in provisions). Exercise of these powers could involve taking various actions in relation to any securities issued by the Issuer (including the Notes) without the consent of the Noteholders, including (among other things):

- transferring the Notes notwithstanding any restrictions on transfer and free from any trust, liability or encumbrance;
- delisting the Notes;
- writing down the principal amount of the Notes (including to zero) and/or converting the Notes into another form or class (which may include, for example, conversion of the Notes into equity securities);
- modifying any interest payable in respect of the Notes, the maturity date or the dates on which any payments are due, including by suspending payment for a temporary period; and/or

• disapplying certain terms of the Notes including disregarding any termination or acceleration rights or events of default under the terms of the Notes which would be triggered by the exercise of the powers and certain related events.

The taking of such actions could adversely affect the rights of Noteholders, the price or value of their investment in the Notes and/or the ability of the Issuer to satisfy its obligations under the Notes. In such circumstances, Noteholders may have a claim for compensation under one of the compensation schemes existing under, or contemplated by, the Banking Act, but there can be no assurance that Noteholders would thereby recover compensation promptly or equal to any loss actually incurred.

### A partial transfer of the Issuer's business may result in a deterioration of their creditworthiness

If the Issuer were made subject to the SRR and a partial transfer of the Issuer's business to another entity were effected, the quality of the assets and the quantum of the liabilities not transferred and remaining with the Issuer (as applicable) (which may include the Notes) may result in a deterioration in the creditworthiness of the Issuer and, as a result, increase the risk that it will be unable to meet its obligations in respect of the Notes and/or eventually become subject to administration or insolvency proceedings. In such circumstances, Noteholders may have a claim for compensation under one of the compensation schemes existing under, or contemplated by, the Banking Act, but there can be no assurance that Noteholders would thereby recover compensation promptly or equal to any loss actually incurred.

As at the date of this Prospectus, the Authorities have not made an instrument or order under the Banking Act relating to the Group and there has been no indication that they will make any such instrument or order. However, there can be no assurance that this will not change and/or that Noteholders will not be adversely affected by any such order or instrument if made in future.

# Exercise of the bail-in and/or write down powers could impose losses on an investment in the Notes

As explained above, the Banking Act provides for a bail-in option. The bail-in option under the Banking Act would potentially apply to any debt and derivative securities issued by a financial institution under resolution or a relevant group company, regardless of when they were issued. Accordingly, it could potentially apply to Notes issued by the Issuer. Consequently, Noteholders may lose all of their investment in the Notes.

As explained above, the Banking Act also provides for a mandatory write down power. Before determining that any institution has reached a point of non-viability (and accordingly, before taking any form of resolution action or applying any resolution power), the Authorities have the power (and are obliged when specified conditions are determined to have been met) to write down, or convert Tier 1 and Tier 2 capital instruments issued by that institution into CET1 capital instruments. These measures could be applied to certain of the Group's debt securities; the occurrence of circumstances in which write down powers would need to be exercised in respect of the Group would be likely to have a negative impact on the Group's business.

Notwithstanding the pre-conditions which must be satisfied before the bail-in and write down powers may be exercised, there remains uncertainty as to the specific considerations to which

the relevant Authority would in practice have regard to when assessing whether to exercise bailin powers with respect to the Issuer and its respective liabilities (including the Notes). As the relevant Authority has considerable discretion in relation to how and when it may exercise such powers, holders of the Notes may not be able to refer to publicly available criteria in order to anticipate a potential exercise of any such powers and consequently its potential effect on the Issuer and the Notes.

Under the Banking Act, holders of securities have a right to be compensated under a bail-in compensation order which is based on the principle that such investors should receive no less favourable treatment than they would have received had the bank entered into insolvency immediately before the coming into effect of the bail-in power. The holders of the Notes otherwise have limited rights to challenge any decision of the relevant Authority to exercise the bail-in power.

### Noteholders agree to be bound by the exercise of any Bail-in Power by the Resolution Authority

In recognition of the powers granted by law to the Resolution Authority, by its acquisition of Notes, each Noteholder acknowledges and accepts that the Amounts Due arising under the Notes may be subject to the exercise of any Bail-in Power by the Resolution Authority, and acknowledges, accepts, consents and agrees to be bound by the effect of the exercise of Bail-in Power by the Resolution Authority which may result in (i) the reduction of all, or a portion, of the Amounts Due, (ii) the conversion of all, or a portion, of the Amounts Due into shares, other securities or other obligations of the Issuer or another person (and the issue to or conferral on the Noteholders of such shares, securities or obligations), including by means of an amendment, modification or variation of the terms of the Notes, (iii) the cancellation of the Notes and/or (iv) the amendment or alteration of the maturity of the Notes or amendment of the amount of interest payable on the Notes, or the date on which interest becomes payable, including by suspending payment for a temporary period. Each Noteholder further acknowledges, accepts, consents and agrees that to be bound by the variation of the terms of the Notes, if necessary, to give effect to, the exercise of any Bail-in Power by the Resolution Authority.

Accordingly, the Bail-in Power may be exercised in such a manner as to result in Noteholders losing all or a part of the value of their investment in the Notes or receiving a different security from the Notes, which may be worth significantly less than the Notes and which may have significantly fewer protections than those typically afforded to debt securities. Moreover, the Resolution Authority may exercise the Bail-in Power without providing any advance notice to, or requiring the consent of, the Noteholders. In addition, under the Conditions, the exercise of the Bail-in Power by the Resolution Authority with respect to the Notes is not an event of default or a default for any purpose.

# Risks related to the market generally

Set out below is a description of the material market risks, including liquidity risk, exchange rate risk, interest rate risk and credit risk:

#### Secondary market

The Notes represent a new security for which no secondary trading market currently exists and there can be no assurance that one will develop. If a market does develop, it may not be very liquid and may be sensitive to changes in financial markets. In particular, holdings in the Notes upon issue may be concentrated as they will be purchased by a limited number of initial investors, one or more of whom may hold a significant proportion of the total issuance. If the initial investors decide to sell any Notes and a market does develop, it may not be very liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case should the Issuer be in financial distress, which may result in any sale of the Notes having to be at a substantial discount to their principal amount. Illiquidity may have a severely adverse effect on the market value of Notes.

If a market for the Notes does develop, the trading price of the Notes may be subject to wide fluctuations in response to many factors, including those referred to in this risk factor, as well as stock market fluctuations and general economic conditions that may adversely affect the market price of the Notes. Publicly traded securities from time to time experience significant price and volume fluctuations that may be unrelated to the operating performance of the companies that have issued them, and such volatility may be increased in an illiquid market. If any market in the Notes does develop, it may become severely restricted, or may disappear, if the financial condition of the Group deteriorates such that there is an actual or perceived increased likelihood of the Issuer being unable to pay interest on the Notes in full, or of the Notes being subject to loss absorption under an applicable statutory loss absorption regime. In addition, the market price of the Notes may fluctuate significantly in response to a number of factors, some of which are beyond the Issuer's control.

Any or all such events could result in material fluctuations in the price of Notes which could lead to investors losing some or all of their investment.

The issue price of the Notes might not be indicative of prices that will prevail in the trading market, and there can be no assurance that an investor would be able to sell its Notes at or near the price which it paid for them, or at a price that would provide it with a yield comparable to more conventional investments that have a developed secondary market.

Moreover, although the Issuer and any Subsidiary can (subject to regulatory approval and compliance with prevailing prudential requirements) purchase Notes at any time, they have no obligation to do so. Purchases made by the Issuer or any member of the Group could affect the liquidity of the secondary market of the Notes and thus the price and the conditions under which investors can negotiate these Notes on the secondary market.

In addition, Noteholders should be aware of the prevailing and widely reported global credit market conditions (which continue at the date of this Prospectus), whereby there is a general lack of liquidity in the secondary market which may result in investors suffering losses on the Notes in secondary resales even if there is no decline in the performance of the Notes or the assets of the Issuer. The Issuer cannot predict whether these circumstances will change and whether, if and when they do change, there will be a more liquid market for the Notes and instruments similar to the Notes at that time.

Although applications have been made for the Notes to be listed on the Main Market of the London Stock Exchange, there is no assurance that such application will be accepted or that an active trading market will develop.

# Exchange rate risk and exchange controls

The Issuer will pay principal and interest on the Notes in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "**Investor's Currency**") other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (1) the Investor's Currency-equivalent yield on the Notes, (2) the Investor's Currency-equivalent value of the principal payable on the Notes and (3) the Investor's Currency-equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate or the ability of the Issuer to make payments in respect of the Notes. As a result, investors may receive less interest or principal than expected, or no interest or principal.

# Interest rate risks

An investment in the Notes, which bear interest at a fixed rate (reset on the Reset Date), involves the risk that subsequent changes in market interest rates may adversely affect their value. The rate of interest will be re-set on the Reset Date, and as such the reset rate is not predefined at the date of issue of the Notes; it may be different from the initial rate of interest and may adversely affect the yield of the Notes.

# Credit ratings may not reflect all risks

Credit ratings assigned to the Issuer or the Notes may not reflect all the risks associated with an investment in the Notes. One or more independent credit rating agencies may assign credit ratings to the Notes. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, and other factors that may affect the value of the Notes. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by its assigning rating agency at any time. Accordingly, an investor may suffer losses if the credit rating assigned to the Notes does not reflect the true creditworthiness of such Notes.

### DOCUMENTS INCORPORATED BY REFERENCE

The following documents (or sections of documents), which have previously been published or are published simultaneously with this Prospectus, shall be incorporated in, and form part of, this Prospectus:

- (a) the information set out on the pages of the Annual Reports of the Issuer for the financial years ended 31 July 2019 and 31 July 2020 which are set out in the tables on pages 41 to 42 of this Prospectus (and which includes the Issuer's audited consolidated financial statements for the years ended 31 July 2020 and 31 July 2019, prepared in accordance with all relevant IFRSs as issued by the International Accounting Standards Board and interpretations issued by the IFRS Interpretations Committee endorsed by the EU);
- (b) the information set out in the pages of the half-year results of the Issuer and its consolidated subsidiaries for the six months ending 31 January 2021, published on the Group's website on 16 March 2021, which are set out in the table on page 43 of this Prospectus (and which includes the Issuer's unaudited interim financial statements for the six month period ended 31 January 2021, prepared in accordance with International Accounting Standard 34 'Interim Financial Reporting' (IAS 34) as adopted by the EU; and
- (c) the trading update of the Issuer relating to the third quarter from 1 February 2021 to 30 April 2021, published on the Group's website on 21 May 2021.

Copies of the documents incorporated by reference in this Prospectus, as listed in (a), (b) and (c) above, are available for viewing at <u>https://www.closebrothers.com/investor-relations/investor-information/results-reports-and-presentations</u>.

Such documents shall be deemed to be incorporated in, and form part of, this Prospectus, save that any statement contained in a document which is deemed to be incorporated by reference herein shall be deemed to be modified or superseded for the purpose of this Prospectus to the extent that a statement contained herein modifies or supersedes such earlier statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not, be deemed, except as so modified or superseded, to constitute a part of this Prospectus.

Any documents themselves incorporated by reference in documents which are deemed to be incorporated in, and to form part of, this Prospectus, shall not form part of this Prospectus for the purposes of the UK Prospectus Regulation.

References in this Prospectus to websites are made for information purposes only and the contents of those websites do not form part of this Prospectus.

The tables below set out the page number references for certain sections of the documents incorporated in this Prospectus by reference. The sections denoted by those page number references form part of this Prospectus and are referred to in this Prospectus as the "information incorporated by reference".

Annual Report of the Issuer for the financial	vear ended 31 July 2020
Annual Report of the issuer for the infancial	year enueu o'r July 2020.

Information incorporated by reference into this Prospectus	Page numbers in "Annual Report and Financial Statements" 2020
Financial Highlights	1
Strategy and Key Performance Indicators	14 – 15
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Banking	38 – 43
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Asset Management	44 – 45
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Information incorporated by reference into this Prospectus	Page numbers in "Annual Report and Financial Statements" 2019
Financial Highlights	1
Strategy and Key Performance Indicators	16-17
Financial Overview	26 – 29
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Consolidated income statement	104
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# Half-year results of the Issuer and its consolidated subsidiaries for the six months ending 31 January 2021:

Information incorporated by reference into this Prospectus	Page numbers in "Half Year Results" 2021
Business Highlights	1 – 2
Business Overview	3 – 6
Overview of Financial Performance	7 – 13
Business Review	13 – 22
Consolidated income statement	30
Consolidated statement of comprehensive income	31
Consolidated balance sheet	32
Consolidated statement of changes in equity	33
Consolidated cash flow statement	34
Notes to the consolidated financial statements	35 – 62
Independent review report to Close Brothers Group plc	28 – 29

Certain information contained in the documents listed above has not been incorporated by reference in this Prospectus. Such information is either: (i) not considered by the Issuer to be relevant for prospective investors in the Notes to be issued or (ii) is covered elsewhere in this Prospectus.

#### **TERMS AND CONDITIONS OF THE NOTES**

The following (excluding italicised paragraphs) is the text of the terms and conditions that, subject to completion and amendment, shall be applicable to the Notes in definitive form (if any) issued in exchange for the Global Note.

The £200,000,000 2.00% Subordinated Tier 2 Notes (the "**Notes**", which expression shall in these Conditions, unless the context otherwise requires, include any further Notes issued pursuant to Condition 16 which are consolidated and form a single series with the Notes) of Close Brothers Group plc (the "**Issuer**") are constituted by a trust deed dated 11 June 2021 (as amended, restated and/or supplemented from time to time, the "**Trust Deed**") made between the Issuer and Citicorp Trustee Company Limited (the "**Trustee**", which expression shall include all persons from time to time being trustee or trustees appointed under the Trust Deed) as trustee for the Noteholders. The statements in these Conditions include summaries of, and are subject to, the detailed provisions of and definitions in the Trust Deed.

Copies of the Trust Deed and an agency agreement dated 11 June 2021 (as amended, restated and/or supplemented from time to time, the "Agency Agreement") made between the Issuer, the Registrar, the Agent Bank and other Agents and the Trustee are available for inspection during normal business hours by prior arrangement by the Noteholders at the specified office of the Principal Paying Agent, being at the date of issue of the Notes at Citigroup Centre, Canada Square, Canary Wharf, London E14 5LB. The Noteholders are entitled to the benefit of, are bound by, and are deemed to have notice of, all of the provisions of the Trust Deed and are deemed to have notice of the Agency Agreement applicable to them.

#### 1 Form, Denomination and Title

The Notes are issued in registered form in specified denominations of  $\pounds$ 100,000 and integral multiples of  $\pounds$ 1,000 in excess thereof.

The Notes are represented by registered certificates ("**Certificates**") and, save as provided in Condition 2(a), each Certificate shall represent the entire holding of Notes by the same Holder.

Title to the Notes shall pass by registration in the register of the Noteholders that the Issuer shall procure to be kept by the Registrar in accordance with the provisions of the Agency Agreement (the "**Register**"). Except as ordered by a court of competent jurisdiction or as required by law, the Holder of any Note shall be deemed to be and may be treated as its absolute owner for all purposes whether or not it is overdue and regardless of any notice of ownership, trust or any interest in it, any writing on it (or on the Certificate representing it) or its theft or loss (or that of the related Certificate) and no person shall be liable for so treating the Holder.

#### 2 Transfer of Notes

#### (a) Transfer of Notes

One or more Notes may, subject to Condition 2(d), be transferred upon the surrender (at the specified office of the Registrar or any Transfer Agent) of the Certificate representing such Notes to be transferred, together with the form of transfer endorsed on such Certificate (or another form of transfer substantially in the same form and containing the same representations and certifications (if

any), unless otherwise agreed by the Issuer), duly completed and executed and any other evidence as the Registrar or Transfer Agent may reasonably require. A new Certificate shall be issued to the transferee in respect of the Notes the subject of the relevant transfer and, in the case of a transfer of part only of a holding of Notes represented by one Certificate, a new Certificate in respect of the balance of the Notes not transferred shall be issued to the transferor. In the case of a transfer of Notes to a person who is already a Holder of Notes, a new Certificate representing the enlarged holding may be issued but only against surrender of the Certificate representing the existing holding of such person. All transfers of Notes and entries on the Register will be made subject to the detailed regulations concerning transfers of Notes scheduled to the Agency Agreement. The regulations may be changed by the Issuer, with the prior written approval of the Registrar and the Trustee. A copy of the current regulations will be made available by the Registrar to any Noteholder upon request.

# (b) Delivery of New Certificates

Each new Certificate to be issued pursuant to Condition 2(a) shall be available for delivery within five business days of receipt of the duly completed form of transfer and surrender of the relevant Certificate. Delivery of new Certificate(s) shall be made at the specified office of the Transfer Agent or of the Registrar (as the case may be) to whom delivery and surrender of such form of transfer and Certificate or, as the case may be, surrender of such Certificate, shall have been made or, at the option of the relevant Holder and as specified in the relevant form of transfer or otherwise in writing, be mailed by uninsured post at the risk of the Holder entitled to the new Certificate to such address as may be so specified, unless such Holder requests otherwise and pays in advance to the relevant Transfer Agent the costs of such other method of delivery and/or such insurance as it may specify. In this Condition 2(b) "**business day**" means a day, other than a Saturday or Sunday, on which banks are open for business in the place of the specified office of the relevant Transfer Agent or the Registrar (as the case may be).

# (c) Transfers Free of Charge

Transfers of Notes and the issue of new Certificates on transfer shall be effected without charge by or on behalf of the Issuer, the Registrar or the Transfer Agents, but upon payment of any tax or other governmental charges that may be imposed in relation to the transfer or registration by the person submitting such certificate or by the transferor (or the giving of such indemnity as the Registrar or the relevant Transfer Agent may require).

#### (d) Closed Periods

No Noteholder may require the transfer of a Note to be registered (i) during the period of 15 days ending on the due date for redemption of the Notes pursuant to Condition 7 or (ii) during the period of seven days ending on (and including) any Record Date.

# 3 STATUS

The Notes constitute direct, unsecured and subordinated obligations of the Issuer and rank *pari passu*, without any preference among themselves. The rights and claims of Noteholders in respect of, or arising under, the Notes (including any damages awarded for breach of obligations in respect thereof) are subordinated to the claims of Senior Creditors of the Issuer, present and future, as described in Condition 4.

# 4 SUBORDINATION

### (a) Winding-Up

If a Winding-Up occurs, the rights and claims of the Noteholders against the Issuer in respect of, or arising under, each Note shall be for (in lieu of any other payment by the Issuer) an amount equal to the principal amount of the relevant Note, together with, to the extent not otherwise included within the foregoing, any other amounts attributable to such Note, including any accrued and unpaid interest thereon and any damages awarded for breach of any obligations in respect thereof, provided however that such rights and claims shall be subordinated as provided in this Condition 4(a) and in the Trust Deed to the claims of all Senior Creditors but shall rank (a) at least pari passu with the claims of holders of all other subordinated obligations of the Issuer which constitute, or would but for any applicable limitation on the amount of such capital constitute, Tier 2 Capital, including all claims relating to the guarantees given by the Issuer in respect of the Existing Subordinated Debt) and (b) in priority to the claims of holders of all obligations of the Issuer which constitute, or would but for any applicable limitation on the amount of such capital constitute, Tier 1 Capital and all obligations which rank, or are expressed to rank, pari passu therewith and all classes of share capital of the Issuer.

#### (b) No set-off

Subject to applicable law, no Noteholder may exercise, claim or plead any right of set-off, compensation or retention in respect of any amount owed to it by the Issuer in respect of, or arising under or in connection with, the Notes or the Trust Deed and each Noteholder will, by virtue of their holding of any Note, be deemed to have waived all such rights of set-off, compensation or retention. Notwithstanding the preceding sentence, if any of the amounts owing to any Noteholder by the Issuer in respect of, or arising under or in connection with the Notes is discharged by set-off, such Noteholder shall, subject to applicable law, immediately pay an amount equal to the amount of such discharge to the Issuer (or, in the event of a Winding-Up, the liquidator or, as appropriate, administrator of the Issuer) and, until such time as payment is made, shall hold an amount equal to such amount in trust for the Issuer (or the liquidator or, as appropriate, administrator of the Issuer) and accordingly any such discharge shall be deemed not to have taken place.

As stated in further detail in Condition 15(d), the provisions of this Condition 4 apply only to the principal and interest and any other amounts payable in respect of the Notes and nothing in this Condition 4 or in Condition 10 shall affect or prejudice the payment of the costs, charges, expenses, liabilities or

remuneration of the Trustee or the rights and remedies of the Trustee in respect thereof.

# 5 INTEREST

(a) Interest Rate and Interest Payment Dates

The Notes bear interest on their outstanding principal amount:

- (i) from and including the Issue Date to but excluding 11 September 2026 (the "Reset Date"), at the rate of 2.00 per cent. per annum (the "Initial Interest Rate"); and
- (ii) thereafter, at the Reset Interest Rate,

in each case, payable semi-annually in arrear on 11 September and 11 March of each year, commencing on 11 September 2021 (each an "Interest Payment Date") (with a short first Interest Period from (and including) the Issue Date to (but excluding) 11 September 2021). The period beginning on (and including) the Issue Date and ending on (but excluding) the first Interest Payment Date and each successive period beginning on (and including) an Interest Payment Date and ending on (but excluding) the next succeeding Interest Payment Date is called an "Interest Period".

#### (b) Calculation of interest

When interest is required to be calculated in respect of any period, the relevant day-count fraction (the "**Day-Count Fraction**") shall be calculated by the Agent Bank on the basis of (i) the actual number of days in the period from and including the date from which interest begins to accrue (the "**Accrual Date**") to but excluding the date on which it falls due divided by (ii) twice the actual number of days from and including the Accrual Date (or, if the relevant accrual period falls within the short first Interest Period, from and including 11 March 2021) to but excluding the next following Interest Payment Date.

Interest in respect of any Note shall be calculated per Calculation Amount. The amount of interest payable in respect of a Note for a relevant period shall be calculated by (i) determining the product of the Calculation Amount, the relevant Interest Rate and the Day-Count Fraction for the relevant period, (ii) rounding the resultant figure to the nearest penny (half a penny being rounded upwards) and (iii) multiplying that rounded figure by a fraction the numerator of which is the principal amount of such Note and the denominator of which is the Calculation Amount.

### (c) Reset Interest Rate

The "**Reset Interest Rate**" in respect of the Reset Period will be the sum of the 5-year Gilt Rate and the Margin, all as determined by the Agent Bank after 5:00 p.m. (London time) on the Reset Determination Date (rounded to three decimal places with 0.0005 rounded down).

In these Conditions (except where otherwise defined), the expression:

- (i) **"5-year Gilt Rate**" means, in relation to the Reset Period, the Reset Reference Bank Rate on the Reset Determination Date;
- (ii) **"5-year Gilt Rate Quotations**" means the arithmetic mean of the bid and offered yields for the relevant Reference Bond;
- (iii) "Business Day" means a day which is a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in London;
- (iv) "Margin" means 1.70 per cent.;
- (v) "Reference Bond" means the United Kingdom government bond selected by the Issuer on the advice of an investment bank of international repute that would be utilised, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities denominated in sterling and with a five year tenor;
- (vi) **"Reset Determination Date**" means the day falling two Business Days prior to the Reset Date;
- (vii) "Reset Reference Bank Rate" means, in relation to the Reset Period, the percentage rate determined on the basis of the 5-year Gilt Rate Quotations provided by the Reset Reference Banks to the Agent Bank at approximately 6:00 p.m. (London time) on the Reset Determination Date. If at least four quotations are provided, the Reset Reference Bank Rate will be the arithmetic mean of the quotations provided, eliminating the highest quotation (or, in the event of equality, one of the highest) and the lowest quotation (or, in the event of equality, one of the lowest). If only two or three quotations are provided, the Reset Reference Bank Rate will be the arithmetic mean of the quotations provided. If only one quotation is provided, the Reset Reference Bank Rate will be the quotations are provided, the Reset Reference Bank Rate for the Reset Period will be an amount equal to the Initial Interest Rate less the Margin; and
- (viii) **"Reset Reference Banks**" means six banks which are primary government securities dealers or market makers in pricing corporate bond issues selected by the Issuer.

# (d) Publication of Reset Interest Rate

The Issuer shall cause the Agent Bank to give notice of the Reset Interest Rate to the Issuer, the Agents, the Trustee and to any stock exchange or other relevant authority on which the Notes are at the relevant time listed (by no later than the Reset Determination Date) and to be notified to Noteholders in accordance with Condition 12 as soon as possible after its determination, but in no event later than the fourth Business Day thereafter. The Reset Interest Rate so notified may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) in the event of manifest error.

(e) Notifications, etc. to be final

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of this Condition 5, whether by the Reset Reference Banks (or any of them) or the Agent Bank, will (in the absence of manifest error) be binding on the Issuer, the Trustee, the Agent Bank and all Noteholders and (in the absence of wilful default and fraud) no liability to the Issuer, the Trustee or the Noteholders shall attach to the Reset Reference Banks (or any of them) or the Agent Bank in connection with the exercise or non-exercise by it of its powers, duties and discretions under this Condition.

# (f) Agent Bank

The Issuer shall procure that, from the Reset Date and for so long as any of the Notes remains outstanding, there is at all times an Agent Bank for the purposes of the Notes and the Issuer may, subject to the prior written approval of the Trustee, terminate the appointment of the Agent Bank and replace it with another Agent Bank. In the event of the appointed office of any bank being unable or unwilling to continue to act as the Agent Bank or failing duly to determine the Reset Interest Rate for the Reset Period or to comply with any other requirement, the Issuer shall, subject to the prior written approval of the Trustee, appoint another Agent Bank. The Agent Bank may not resign its duties or be removed without a successor having been appointed.

# (g) Interest accrual

Each Note will cease to bear interest from and including its due date for redemption pursuant to Condition 7(a), 7(b), 7(c) and/or 7(d) or its date of substitution pursuant to Condition 7(f) as the case may be, unless, upon due presentation, payment of the principal in respect of the Note is improperly withheld or refused or unless default is otherwise made in respect of payment. In such event, interest will continue to accrue as provided in the Trust Deed.

# 6 PAYMENTS

#### (a) Payments in respect of Notes

Payments of principal and interest in respect of each Note will be by transfer to the registered account of the Noteholder or by sterling cheque drawn on a bank that processes payments in sterling mailed to the registered address of the Noteholder if it does not have a registered account. Payments of principal and payments of interest due otherwise than on an Interest Payment Date will only be made against surrender (in the case of payments of principal) or presentation (in respect of payments of interest) of the relevant Certificate at the specified office of any Agent. Interest on Notes due on an Interest Payment Date will be paid to the holder shown on the register of Noteholders at the close of business on the date (the "**Record Date**") being the fifteenth day before the due date for the payment of interest.

For the purposes of this Condition 6(a), a Noteholder's "**registered account**" means the sterling account maintained by or on behalf of it with a bank that processes payments in sterling, details of which appear on the register of Noteholders at the close of business, in the case of principal, on the second

Business Day before the due date for payment and, in the case of interest, on the relevant Record Date, and a Noteholder's registered address means its address appearing on the register of Noteholders at that time.

#### (b) Payments subject to applicable laws

Payments in respect of principal and interest on the Notes are subject in all cases to (i) any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 8 and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (as amended, the "**Code**") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 8) any law implementing an intergovernmental approach thereto (a "**FATCA Withholding Tax**") and the Issuer will not be liable to pay to any Noteholders any additional amounts on account of, or in respect of, any FATCA Withholding Tax.

### (c) No commissions

No commissions or expenses shall be charged to the Noteholders in respect of any payments made in accordance with this Condition 6.

### (d) Payment on Business Days

Where payment is to be made by transfer to a registered account, payment instructions (for value the due date or, if that is not a Business Day, for value the first following day which is a Business Day) will be initiated and, where payment is to be made by cheque, the cheque will be mailed, on the Business Day preceding the due date for payment or, in the case of a payment of principal or a payment of interest due otherwise than on an Interest Payment Date, if later, on the Business Day on which the relevant Certificate is surrendered at the specified office of an Agent.

Noteholders will not be entitled to any interest or other payment for any delay after the due date in receiving the amount due if the due date is not a Business Day, if the Noteholder is late in surrendering or presenting its Certificate (if required to do so) or if a cheque mailed in accordance with this Condition arrives after the due date for payment.

#### (e) Agents

The names of the initial Agents and their initial specified offices are set out in the Agency Agreement. The Issuer reserves the right, subject to the prior written approval of the Trustee, at any time to vary or terminate the appointment of any Agent or the Agent Bank and to appoint additional or other Agents provided that:

 there will at all times be a Principal Paying Agent (as defined in the Agency Agreement);

- (ii) there will at all times be a Paying Agent having a specified office in London;
- (iii) so long as the Notes are listed on any stock exchange or admitted to listing by any other relevant authority, there will at all times be an Agent (which may be the Principal Paying Agent) having a specified office in the place required by the rules and regulations of the relevant Stock Exchange or any other relevant authority;
- (iv) there will at all times be a Transfer Agent;
- (v) there will at all times be a Registrar; and
- (vi) there will be an Agent Bank in the circumstances described in Condition 5(f).

Notice of any termination or appointment and of any changes in specified offices will be given to the Noteholders promptly by the Issuer in accordance with Condition 12.

# 7 REDEMPTION AND PURCHASE

### (a) Final redemption

Unless previously redeemed, purchased and cancelled or (pursuant to Condition 7(f)) substituted, the Notes will be redeemed at their principal amount, together with accrued and unpaid interest on 11 September 2031 (the "**Maturity Date**"). The Notes may not be redeemed at the option of the Issuer other than in accordance with this Condition.

# (b) Redemption at the option of the Issuer

The Issuer may, in its sole discretion but subject to Condition 7(g), having given not less than 15 nor more than 30 days' notice to the Noteholders in accordance with Condition 12, the Trustee, the Agent Bank and the Agents (which notice shall be irrevocable and shall specify the date fixed for redemption), elect to redeem all, but not some only, of the Notes on any day falling in the period commencing on (and including) 11 June 2026 (the "**First Call Date**") and ending on (and including) the Reset Date, at their principal amount, together with any unpaid interest accrued to (but excluding) the date fixed for redemption.

#### (c) Redemption for regulatory reasons

If at any time a Capital Disqualification Event has occurred, the Issuer may, in its sole discretion but subject to Condition 7(g), having given not less than 15 nor more than 30 days' notice to the Noteholders in accordance with Condition 12, the Trustee, the Agent Bank and the Agents (which notice shall be irrevocable and shall specify the date fixed for redemption), redeem all (but not some only) of the Notes at any time at their principal amount together with any unpaid interest accrued to (but excluding) the date fixed for redemption.

A "**Capital Disqualification Event**" shall occur if at any time there is a change in (or a change to the interpretation by any court or authority entitled to do so of) the regulatory classification of the Notes which becomes effective on or after the Issue Date that results, or would be likely to result, in all or any part of the outstanding principal amount of the Notes ceasing to be included in, or counting towards, the Issuer Group's Tier 2 Capital under the Regulatory Capital Requirements, subject, in the case of a redemption occurring prior to the fifth anniversary of the Issue Date, to the Issuer demonstrating to the satisfaction of the Supervisory Authority that such exclusion was not reasonably foreseeable as at the Issue Date. For the avoidance of doubt, any amortisation of the Notes pursuant to Article 64 of Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 as it forms part of United Kingdom domestic law by virtue of the European Union (Withdrawal) Act 2018 (or any equivalent or successor provision) shall not comprise a Capital Disqualification Event.

Prior to the publication of any notice of redemption pursuant to this Condition 7(c), the Issuer shall deliver to the Trustee a certificate signed by an Authorised Signatory of the Issuer stating that the requirements for redeeming the Notes pursuant to this Condition 7(c) have been met and the Trustee shall be entitled to accept the certificate without inquiry as sufficient evidence of the satisfaction of the requirements set out above, in which event it shall be conclusive and binding on the Trustee and the Noteholders.

### (d) Redemption for tax reasons

If a Tax Event has occurred, the Issuer may, in its sole discretion but subject to Condition 7(g), having given not less than 15 nor more than 30 days' notice to Noteholders in accordance with Condition 12, the Trustee, the Agent Bank and the Agents (which notice shall be irrevocable and shall specify the date fixed for redemption), redeem all (but not some only) of the Notes at any time at their principal amount together with any unpaid interest accrued to (but excluding) the date fixed for redemption, subject, in the case of a redemption occurring prior to the fifth anniversary of the Issue Date, to the Issuer demonstrating to the satisfaction of the Supervisory Authority that the Tax Law Change (resulting in the Tax Event) is material and was not reasonably foreseeable as at the Issue Date.

A "Tax Event" is deemed to have occurred if as a result of a Tax Law Change:

- in making any payments on the Notes, the Issuer has paid or will or would on the next payment date be required to pay Additional Amounts and the Issuer cannot avoid the foregoing by taking measures reasonably available to it;
- the Notes are prevented from being treated as loan relationships for United Kingdom tax purposes;
- (iii) the Issuer would not or there is more than an insubstantial risk that the Issuer would not be entitled to a deduction in computing its tax liabilities in respect of all or any part of its financing expense arising in relation to the Notes or the amount of such deduction is materially reduced; or

(iv) the Issuer would not be able to have losses or deductions in respect of its finance expense arising in relation to the Notes set against the profits or gains, or profits or gains offset by the losses as deductions, of companies with which the Issuer is grouped, or otherwise would be so grouped for United Kingdom tax purposes.

"**Tax Law Change**" means a change in or proposed change in, or amendment to or proposed amendment to, the laws or regulations of the United Kingdom or any political subdivision or any authority thereof or therein having the power to tax, including any treaty to which the United Kingdom is a party, or any change in the application or official interpretation of such laws, including by a decision of any court or tribunal, or any interpretation or pronouncement by any relevant tax authority that provides for a position with respect to such laws or regulations that differs from the previously generally accepted position in relation to similar transactions, which change or amendment becomes effective, or, in the case of a change in law, if such change is enacted (or, for the purpose of a proposed change, is expected to be enacted) by a United Kingdom Act of Parliament or by statutory instrument, on or after the Issue Date.

Prior to the publication of any notice of redemption pursuant to this Condition 7(d), the Issuer shall deliver to the Trustee a certificate signed by an Authorised Signatory of the Issuer stating that the requirements for redeeming the Notes pursuant to this Condition 7(d) have been met, and the Trustee shall be entitled to accept the certificate as sufficient evidence of the satisfaction of the requirements set out above, in which event it shall be conclusive and binding on the Trustee and the Noteholders.

# (e) Purchases

The Issuer or any of its Subsidiaries may, at its option but subject to Regulatory Approval, purchase or otherwise acquire any of the outstanding Notes at any price in the open market or otherwise at any time in accordance with the then prevailing Regulatory Capital Requirements. All Notes purchased by or on behalf of the Issuer or any of its Subsidiaries may be held, reissued, resold or, at the option of the Issuer or any such Subsidiary, cancelled.

#### (f) Substitution or Variation

If a Tax Event or a Capital Disqualification Event has occurred, then the Issuer may, in its sole discretion but subject to Condition 7(g), having given not less than 15 nor more than 30 days' notice to Noteholders in accordance with Condition 12, the Trustee, the Agent Bank and the Agents (which notice shall be irrevocable and shall specify the date for substitution or variation, as the case may be, of the Notes), at its option and without any requirement for the consent or approval of the Noteholders, at any time (whether before or following the First Call Date), either substitute all (but not some only) of the Notes for, or vary the terms of the Notes so that they remain or, as appropriate, become, Compliant Notes, and the Trustee shall (subject to the following provisions of this Condition 7(f) and subject to the receipt by it of the certificates of the Authorised Signatory referred to below and in the definition of Compliant Notes) agree to such substitution or variation. Upon the expiry of such notice, the

Issuer shall either vary the terms of or substitute the Notes in accordance with this Condition 7(f), as the case may be.

The Trustee shall use its reasonable endeavours to assist the Issuer in the substitution of the Notes for, or the variation of the terms of the Notes so that they remain, or as appropriate, become, Compliant Notes, provided that the Trustee shall not be obliged to participate in, or assist with, any such substitution or variation (i) if the terms of the proposed alternative Compliant Notes or the participation in or assistance with such substitution or variation would impose, in the Trustee's opinion, more onerous obligations upon it or (ii) it is not indemnified and/or secured and/or pre-funded to its satisfaction in connection with such participate or assist as provided above, the Issuer may, subject as provided above, redeem the Notes as provided in, as appropriate, Conditions 7(c) or 7(d).

Prior to the publication of any notice of substitution or variation pursuant to this Condition 7(f), the Issuer shall deliver to the Trustee a certificate signed by an Authorised Signatory of the Issuer stating that the conditions precedent for substituting or varying the Notes pursuant to this Condition 7(f) have been met and that the terms of the relevant Compliant Notes comply with the definition thereof in Condition 20 and the Trustee shall be entitled to accept the certificate without inquiry as sufficient evidence of the satisfaction of the conditions precedent set out above, in which event it shall be conclusive and binding on the Noteholders.

In connection with any substitution or variation in accordance with this Condition 7(f), the Issuer shall comply with the rules of any stock exchange on which the Notes are for the time being listed or admitted to trading.

#### (g) Conditions to redemption, substitution and variation

Any redemption, substitution or variation of the Notes under Conditions 7(b), 7(c), 7(d) or 7(f) is subject to obtaining Regulatory Approval and (in the case of any redemption) compliance with the Regulatory Preconditions.

#### (h) Cancellation

All Notes which are redeemed or substituted by the Issuer pursuant to this Condition 7 will be cancelled.

#### (i) Notices final

Upon the expiry of any notice as is referred to in Condition 7(b), 7(c), 7(d) and 7(f), the Issuer shall be bound (subject in all circumstances only to Condition 7(g)) to redeem, vary the terms of or substitute (as applicable) the Notes to which the notice refers in accordance with the terms of such paragraph.

#### (j) Trustee not obliged to monitor

The Trustee shall not be under any duty to investigate whether any condition precedent to redemption, substitution or variation under this Condition 7 has

occurred and (i) shall not be responsible to Noteholders for any loss arising from any failure by it to do so and (ii) shall be entitled to assume, unless it has actual knowledge to the contrary, that no such condition precedent to redemption, substitution or variation has occurred and that all Regulatory Approvals and/or Regulatory Preconditions have been satisfied. The Trustee shall be entitled to rely without investigation and without liability as aforesaid on any certificate delivered to it in connection with this Condition 7.

### 8 TAXATION

#### (a) Payment without withholding

All payments by or on behalf of the Issuer in respect of the Notes shall be made free and clear of, and without withholding or deduction for, or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature ("**Taxes**") imposed or levied, collected, withheld or assessed by or on behalf of the United Kingdom or any political subdivision or any authority thereof or therein having power to tax, unless the withholding or deduction of the Taxes is required by law. If any such withholding or deduction for or on account of any Taxes is required by law, the Issuer will pay such additional amounts ("**Additional Amounts**") as may be necessary in order that the net amounts received by the Noteholders after the withholding or deduction shall equal the amounts which would have been receivable in respect of the Notes in the absence of any withholding or deduction, except that no Additional Amounts shall be payable in relation to any payment in respect of any Note:

- held by or on behalf of a Noteholder who is liable to such Taxes in respect of such Note by reason of it having some connection with the United Kingdom other than the mere holding of the Note or the receipt of amounts in respect of the Note;
- (ii) where (in the case of a payment of principal or interest on redemption) the relevant Certificate is surrendered for payment more than 30 days after the Relevant Date except to the extent that the Noteholder would have been entitled to such Additional Amounts on surrendering such Certificate for payment on the last day of such period of 30 days; or
- (iii) where the Noteholder is able to avoid such withholding or deduction by complying, or procuring that a third party complies with, any applicable statutory requirements or by making, or procuring that any third party makes, a declaration of non-residence or other similar claim for exemption.

# (b) Additional Amounts

Any reference in these Conditions to any amounts payable in respect of the Notes shall be deemed also to refer to any Additional Amounts which may be payable under this Condition 8 or under any undertakings given in addition to, or in substitution for, this Condition 8 pursuant to the Trust Deed.

# 9 PRESCRIPTION

Notes will become void unless presented for payment within periods of 10 years (in the case of principal) and 5 years (in the case of interest) from the Relevant Date (as defined below) in respect of the Notes.

# 10 NON-PAYMENT WHEN DUE AND WINDING-UP

The Trust Deed contains provisions entitling the Trustee to claim from the Issuer, inter alia, the fees, expenses and liabilities incurred by it in carrying out its duties under the Trust Deed. The restrictions on commencing proceedings described below will not apply to any such claim.

#### (a) Proceedings for Winding-Up

If the Issuer has not made payment in respect of the Notes for a period of seven days or more (in the case of any payments of principal), or (in the case of any interest payment or any other amount in respect of the Notes) for a period of 14 days or more, in each case after the date on which such payment is due, the Issuer shall be deemed to be in default under the Notes and, unless proceedings for a Winding-Up have already commenced, the Trustee may institute proceedings for a Winding-Up.

In the event of a Winding-Up (whether or not instituted by the Trustee) the Trustee may prove in such Winding-Up, such claim being that set out in Condition 4(a).

#### (b) Enforcement

Without prejudice to Condition 10(a), the Trustee may, at its discretion, and without notice, institute such proceedings and/or take any other steps or action against the Issuer as it may think fit to enforce any term or condition binding on the Issuer under the Trust Deed (other than any payment obligation of the Issuer under or arising from the Notes or the Trust Deed, including, without limitation, payment of any principal or interest in respect of the Notes, including any damages awarded for breach of any obligations) provided that in no event shall the Issuer, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums, in cash or otherwise, sooner than the same would otherwise have been payable by it pursuant to these Conditions or the Trust Deed.

Nothing in this Condition 10(b) shall, however, prevent the Trustee instituting proceedings for the Winding-Up, proving in any Winding-Up or exercising rights under Condition 4(a) in respect of any payment obligations of the Issuer arising from or in respect of the Notes or the Trust Deed (including any damages awarded for breach of any obligations) in the circumstances provided in Condition 10(a).

#### (c) Entitlement of Trustee

The Trustee shall not be bound to take any of the actions referred to in Conditions 10(a) or 10(b) against the Issuer to enforce the terms of the Notes or

the Trust Deed or any other action under or pursuant to the Trust Deed unless (i) it shall have been so directed or requested by an Extraordinary Resolution of the Noteholders or in writing by the holders of at least one-quarter in principal amount of the Notes then outstanding and (ii) it shall have been indemnified and/or secured and/or prefunded to its satisfaction.

### (d) Right of Noteholders

No Noteholder shall be entitled to proceed directly against the Issuer or to institute proceedings for a Winding-Up or to prove in a Winding-Up unless the Trustee, having become bound so to do, fails to do so within a reasonable period and such failure shall be continuing, in which case the Noteholder shall have only such rights against the Issuer as those which the Trustee is entitled to exercise as set out in this Condition 10.

### (e) Extent of Noteholder's remedy

No remedy against the Issuer, other than as referred to in this Condition 10, shall be available to the Trustee or the Noteholders, whether for the recovery of amounts owing in respect of the Notes or under the Trust Deed or in respect of any breach by the Issuer of any of its other obligations under or in respect of the Notes or the Trust Deed.

# 11 REPLACEMENT OF CERTIFICATES

If any Certificate is lost, stolen, mutilated, defaced or destroyed it may be replaced at the specified office of the Registrar or any other Agent, subject to all applicable laws and stock exchange requirements, upon payment by the claimant of the expenses incurred in connection with the replacement and on such terms as to evidence, security, indemnity and otherwise as the Issuer and/or the Registrar may reasonably require. Mutilated or defaced Certificates must be surrendered before replacements will be issued.

# 12 NOTICES

All notices regarding the Notes shall be valid if sent by post to the Noteholders at their respective addresses in the Register and, if and for so long as the Notes are admitted to trading on the Market or on any other stock exchange, notices will also be given in accordance with any applicable requirements of such stock exchange. Any notice shall be deemed to have been given on the second day after being so mailed or on the date of publication or, if so published more than once or on different dates, on the date of the first publication.

# 13 MEETINGS OF NOTEHOLDERS, MODIFICATION AND WAIVERS

# (a) Meetings of Noteholders

The Trust Deed contains provisions for convening meetings of Noteholders (which may be at a physical location or by way of conference call or video conference) to consider any matter affecting their interests, including the modification or abrogation by Extraordinary Resolution of any of these Conditions or any of the provisions of the Trust Deed. The quorum at any meeting of Noteholders for passing an Extraordinary Resolution will be one or more persons present holding or representing more than 50 per cent. of the aggregate principal amount of the Notes for the time being outstanding, or at any adjourned meeting one or more persons present whatever the principal amount of the Notes held or represented by him or them, except that at any meeting the business of which includes Reserved Matters, the necessary quorum for passing an Extraordinary Resolution will be one or more persons present holding or representing not less than two-thirds, or at any adjourned meeting not less than one-third, of the aggregate principal amount of the Notes for the time being outstanding. An Extraordinary Resolution passed at any meeting of the Noteholders will be binding on all Noteholders, whether or not they are present at the meeting and whether or not they voted on the resolution.

In addition, a resolution in writing signed by or on behalf of the holders of at least 75 per cent. in aggregate principal amount of the outstanding Notes who for the time being are entitled to receive notice of a meeting of Noteholders under the Trust Deed will take effect as if it were an Extraordinary Resolution. Such a resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Noteholders.

#### (b) Modification, authorisation, waiver

Without prejudice to Condition 7(f), the Trustee may agree (other than in respect of a Reserved Matter), without the consent of the Noteholders, to any modification of, or to the waiver or authorisation of any breach or proposed breach of, any of these Conditions or any of the provisions of the Trust Deed or the Agency Agreement (provided that, in any such case, it is not, in the opinion of the Trustee, materially prejudicial to the interests of the Noteholders) or may agree, without any such consent as aforesaid and irrespective of whether the same constitutes a Reserved Matter, to any modification which, in its opinion, is of a formal, minor or technical nature or is to correct a manifest error.

#### (c) Trustee to have regard to interests of Noteholders as a class

In connection with the exercise by it of any of its trusts, powers, authorities and discretions (including, without limitation, any modification, waiver, authorisation or substitution of the Issuer pursuant to Condition 14), the Trustee shall have regard to the general interests of the Noteholders as a class but shall not have regard to any interests arising from circumstances particular to individual Noteholders (whatever their number) and, in particular but without limitation, shall not have regard to the consequences of any such exercise for individual Noteholders (whatever their number) resulting from their being for any purpose domiciled or resident in, or otherwise connected with, or subject to the jurisdiction of, any particular territory or any political sub-division thereof and the Trustee shall not be entitled to require, nor shall any Noteholder be entitled to claim, from the Issuer, the Trustee or any other person any indemnification or payment in respect of any tax consequence of any such exercise upon individual Noteholders, except to the extent already provided for in Condition 8 and/or any undertaking given in addition to, or in substitution for, Condition 8 pursuant to the Trust Deed.

#### (d) Notification to the Noteholders

Any modification, abrogation, waiver, authorisation or substitution referred to in this Condition 13 or in Condition 14 shall be binding on the Noteholders and, unless the Trustee agrees otherwise, notified by the Issuer to the Noteholders as soon as practicable thereafter in accordance with Condition 12.

# 14 SUBSTITUTION OF THE ISSUER

The Trust Deed contains provisions permitting the Trustee (subject to Regulatory Approval) to agree, without the consent of the Noteholders, to the substitution of the Issuer's Successor in business (as defined in Condition 20) or the Issuer's Holding Company (as defined in Condition 20) in place of the Issuer, or of any previously substituted company, as principal debtor under the Trust Deed and the Notes, subject to:

- (i) the Trustee being of the opinion that such substitution is not materially prejudicial to the interests of the Noteholders; and
- (ii) certain other conditions set out in the Trust Deed being complied with.

In the case of such a substitution, the Trustee may agree, without the consent of the Noteholders, to a change of the law governing the Notes and/or the Trust Deed, provided that such change would not in the opinion of the Trustee be materially prejudicial to the interests of the Noteholders.

# 15 RIGHTS OF THE TRUSTEE

# (a) Indemnification and protection of the Trustee

The Trust Deed contains provisions for the indemnification of the Trustee and for its relief from responsibility and liability towards the Issuer and the Noteholders.

# (b) Trustee Contracting with the Issuer

The Trust Deed also contains provisions pursuant to which the Trustee is entitled, among other things, to enter into business transactions with the Issuer and/or any of the Issuer's Subsidiaries and not be liable to account for any profit made or any other amount or benefit received thereby or in connection therewith.

# (c) Reliance by Trustee on reports, confirmations, certificates and advice

The Trustee may rely without liability to Noteholders on a report, confirmation or certificate or any advice of any accountants, financial advisers, financial institutions or any other expert, whether or not addressed to it and whether their liability in relation thereto is limited (by its terms or by any engagement letter relating thereto entered into by the Trustee or in any other manner) by reference to a monetary cap, methodology or otherwise. The Trustee may accept and shall be entitled to rely on any such report, confirmation or certificate or advice in which event such report, confirmation or certificate or advice shall be binding on the Issuer, the Trustee and the Noteholders.

#### (d) Trustee's remuneration, liability etc.

The provisions of Condition 4 apply only to the principal and interest and any other amounts payable in respect of the Notes and nothing in Conditions 4 or 10 shall affect or prejudice the payment of the costs, charges, expenses, liabilities or remuneration of the Trustee or the rights and remedies of the Trustee in respect thereof.

# 16 FURTHER ISSUES

The Issuer may from time to time without the consent of the Noteholders create and issue further notes having the same terms and conditions as the Notes in all respects (or in all respects except for the first payment of interest, if any, on them and/or the issue price thereof) so that the same shall, and any other further notes may, be consolidated and form a single series with the Notes. Any further notes or bonds which are to form a single series with the Notes constituted by the Trust Deed or any supplemental deed shall be constituted by a deed supplemental to the Trust Deed. The Trust Deed contains provisions for convening a single meeting of the Noteholders and the holders of notes or bonds of other series in certain circumstances where the Trustee so decides.

# 17 GOVERNING LAW AND SUBMISSION TO JURISDICTION

#### (a) Governing law

The Trust Deed and the Notes and any non-contractual obligations arising out of or in connection with them are governed by, and will be construed in accordance with, English law.

#### (b) Jurisdiction of English courts

The Issuer has, in the Trust Deed, irrevocably agreed for the benefit of the Trustee and the Noteholders that the courts of England are to have exclusive jurisdiction to settle any disputes which may arise out of or in connection with the Trust Deed or the Notes (including a dispute relating to any non-contractual obligations arising out of or in connection with the Trust Deed or the Notes) and accordingly has submitted to the exclusive jurisdiction of the English courts.

The Issuer has, in the Trust Deed, waived any objection to the courts of England on the grounds that they are an inconvenient or inappropriate forum. The Trustee and the Noteholders may take any suit, action or proceeding arising out of or in connection with the Trust Deed or the Notes respectively (including any suit, action or proceedings relating to any non-contractual obligations arising out of or in connection with the Trust Deed or the Notes) (together referred to as "**Proceedings**") against the Issuer or the Issuer in any other court of competent jurisdiction and concurrent Proceedings in any number of jurisdictions.

# 18 RIGHTS OF THIRD PARTIES

No rights are conferred on any person under the Contracts (Rights of Third Parties) Act 1999 to enforce any term of this Note, but this does not affect any right or remedy of any person which exists or is available apart from that Act.

# 19 AGREEMENT AND ACKNOWLEDGEMENT WITH RESPECT TO THE EXERCISE OF BAIL-IN POWER

# (a) Recognition of Bail-in

Notwithstanding and to the exclusion of any other term of the Notes or any other agreements, arrangements, or understandings between the Issuer and any Noteholder, by its acquisition of the Notes, each Noteholder (and the Trustee on behalf of the Noteholders), acknowledges and accepts that the Amounts Due arising under these Notes may be subject to the exercise of Bailin Powers by the Resolution Authority, and acknowledges, accepts, consents and agrees to be bound by:

- the effect of the exercise of Bail-in Power by the Resolution Authority, that may include and result in any of the following, or some combination thereof:
  - (A) the reduction of all, or a portion, of the Amounts Due;
  - (B) the conversion of all, or a portion, of the Amounts Due on the Notes into shares, other securities or other obligations of the Issuer or another person (and the issue to or conferral on the Noteholder of such shares, securities or obligations), including by means of an amendment, modification or variation of the terms of the Notes.
  - (C) the cancellation of the Notes; and
  - (D) the amendment or alteration of the maturity of the Notes or amendment of the amount of interest payable on the Notes, or the date on which the interest becomes payable, including by suspending payment for a temporary period; and
- (ii) the variation of the terms of the Notes, if necessary, to give effect to the exercise of Bail-in Power by the Resolution Authority.

# (b) Payment of Interest and Other Outstanding Amounts Due

No repayment or payment of Amounts Due on the Notes, will become due and payable or be paid after the exercise of any Bail-in Power by the Resolution Authority if and to the extent such amounts have been reduced, converted, cancelled, amended or altered as a result of such exercise.

(c) Event of default

Neither a reduction or cancellation, in part or in full, of the Amounts Due, the conversion thereof into another security or obligation of the Issuer or another person, as a result of the exercise of the Bail-in Power by the Resolution Authority with respect to the Issuer, nor the exercise of the Bail-in Power by the Resolution Authority with respect to the Notes will be an event of default or default for any purpose.

(d) Notice to Noteholders

Upon the exercise of the Bail-in Power by the Resolution Authority with respect to the Notes, the Issuer shall notify the Trustee and the Principal Paying Agent in writing of such exercise and give notice of the same to Noteholders in accordance with Condition 12. Any delay or failure by the Issuer in delivering any notice referred to in this Condition 19(d) shall not affect the validity and enforceability of the Bail-in Power.

For the purposes of this Condition 19:

"Amounts Due" means the principal amount of, together with any accrued but unpaid interest, due on the Notes. References to such amounts will include amounts that have become due and payable, but which have not been paid, prior to the exercise of Bail-in Power by the Resolution Authority;

"**Bail-In Legislation**" means Part I of the Banking Act 2009, as amended and any other law or regulation applicable in the United Kingdom relating to the resolution of unsound or failing banks, investment firms or other financial institutions or their affiliates (otherwise than through liquidation, administration or other insolvency proceedings);

"**Bail-in Power**" means the powers under the Bail-In Legislation to cancel, transfer or dilute shares issued by a person that is a bank or investment firm or affiliate of a bank or investment firm, to cancel, reduce, transfer, modify or change the form of a liability of such a person or any contract or instrument under which that liability arises, to convert all or part of that liability into shares, securities or obligations of that person or any other person, to provide that any such contract or instrument is to have effect as if a right had been exercised under it or to suspend any obligation in respect of that liability; and

"**Resolution Authority**" means the Bank of England or any successor or replacement thereto or such other authority in the United Kingdom with the ability to exercise the Bail-in Power.

# 20 DEFINITIONS

In these Conditions:

**"5-year Gilt Rate**" has the meaning given to it in Condition 5(c).

"5-year Gilt Rate Quotations" has the meaning given to it in Condition 5(c).

"Accrual Date" has the meaning given to it in Condition 5(b).

"Additional Amounts" has the meaning given to it in Condition 8(a).

"Agency Agreement" has the meaning given to it in the preamble to these Conditions.

"**Agent**" means the Registrar and each of the other agents appointed pursuant to the Agency Agreement, save for the Agent Bank.

"**Agent Bank** means Citibank, N.A., London Branch or such other agent bank appointed by the Issuer from time to time in respect of the Notes in accordance with these Conditions.

"Authorised Signatory" has the meaning given to it in the Trust Deed.

"Business Day" has the meaning given to it in Condition 5(c).

"Calculation Amount" means £1,000 in principal amount of Notes.

"Capital Disqualification Event" has the meaning given to it in Condition 7(c).

"Certificate" has the meaning given to it in Condition 1.

"Code" has the meaning given to it in Condition 6(b).

"**Compliant Notes**" means securities issued directly by the Issuer or issued indirectly by the Issuer and guaranteed by the Issuer (on a subordinated basis equivalent to the subordination set out in Conditions 3 and 4 and in the Trust Deed) that:

- have terms not materially less favourable to an investor than the terms of the (i) Notes (as reasonably determined by the Issuer in consultation with an investment bank or financial adviser of international standing (which in either case is independent of the Issuer), and provided that a certification to such effect (including as to such consultation) of an Authorised Signatory shall have been delivered to the Trustee (upon which the Trustee shall be entitled to rely without enquiry and without liability to any person) prior to the issue or, as appropriate, variation of the relevant securities), and, subject thereto, which (1) contain terms which comply with the then current requirements of the Supervisory Authority in relation to Tier 2 Capital; (2) include terms which provide for the same Interest Rate and Interest Payment Dates from time to time applying to the Notes and do not provide for interest cancellation or deferral; (3) rank senior to, or pari passu with, the ranking of the Notes; (4) preserve the obligations (including the obligations arising from the exercise of any right) of the Issuer as to redemption of the Notes, including (without limitation) as to timing of, and amounts payable upon, such redemption and (5) preserve any existing rights under these Conditions to any accrued interest or other amounts which have not been paid; and
- (ii) are (i) listed on the Official List and admitted to trading on the Market or (ii) listed on such other stock exchange as is a Recognised Stock Exchange at that time as selected by the Issuer.

"**Conditions**" means these terms and conditions of the Notes, as amended from time to time.

"Day-Count Fraction" has the meaning given to it in Condition 5(b).

**"Existing Subordinated Debt**" means the £175,000,000 subordinated notes due 2027 issued by the Issuer.

"Extraordinary Resolution" has the meaning given to it in the Trust Deed.

"FATCA Withholding Tax" has the meaning given to it in Condition 6(b).

"Holding Company" has the meaning given to it in the Trust Deed.

"Initial Interest Rate" has the meaning given to it in Condition 5(a)(i).

"Interest Amount" means the amount due on each Note on an Interest Payment Date.

"Interest Payment Date" has the meaning given to it in Condition 5(a).

"Interest Period" has the meaning given to it in Condition 5(a).

"Interest Rate" means the Initial Interest Rate and/or the Reset Interest Rate, as the case may be.

"Issue Date" means 11 June 2021.

"Issuer" has the meaning given to it in the preamble to these Conditions.

"**Issuer Group**" means the Issuer and each entity which is part of the UK prudential consolidation group (as that term, or its successor, is used in the Regulatory Capital Requirements) of which the Issuer is part from time to time.

"London Stock Exchange" means London Stock Exchange plc.

"Margin" has the meaning given to it in Condition 5(c).

"Market" means the London Stock Exchange's regulated market.

"Maturity Date" has the meaning given to it in Condition 7(a).

"Noteholder" or "Holder" means the person in whose name a Note is registered.

"Notes" has the meaning given to it in the preamble to these Conditions.

"Official List" means the official list of the London Stock Exchange.

**"Paying Agent**" means each entity appointed as a paying agent from time to time pursuant to the Agency Agreement.

"Proceedings" has the meaning given to it in Condition 17(b).

"**Recognised Stock Exchange**" means a recognised stock exchange as defined in section 1005 of the Income Tax Act 2007 as the same may be amended from time to time and any provision, statute or statutory instrument replacing the same from time to time.

"Record Date" has the meaning given to it in Condition 6(a).

"Reference Bond" has the meaning given to it in Condition 5(c).

"Register" has the meaning given to it in Condition 1.

"**Registrar**" means Citigroup Global Markets Deutschland AG or such other registrar appointed by the Issuer from time to time in respect of the Notes in accordance with these Conditions.

"**Regulatory Approval**" means such supervisory permission required within prescribed periods from, the Supervisory Authority, or such waiver of the then prevailing Regulatory Capital Requirements from the Supervisory Authority (if any), as is required under the then prevailing Regulatory Capital Requirements.

"**Regulatory Capital Requirements**" means any requirements contained in the regulations, requirements, guidelines and policies of the Supervisory Authority, then in effect in the United Kingdom relating to capital adequacy and applicable to the Issuer and/or the Issuer Group.
"**Regulatory Preconditions**" means, in relation to any redemption of the Notes, to the extent required by prevailing Regulatory Capital Requirements:

- the Issuer Group having replaced the Notes with own funds instruments of equal or higher quality at terms that are sustainable for the income capacity of the Issuer Group; or
- (ii) the Issuer having demonstrated to the satisfaction of the Supervisory Authority that the own funds of the Issuer Group would, following such redemption, exceed its minimum capital requirements (including any capital buffer requirements) by a margin that the Supervisory Authority considers necessary at such time.

In addition, if at the time of such redemption, the prevailing Regulatory Capital Requirements permit the redemption after compliance with one or more alternative or additional pre-conditions to those set out in this definition, the Issuer having complied with such other pre- condition.

The granting of Regulatory Approval in respect of redemption shall be treated by the Issuer, the Trustee, the Noteholders and all other interested parties as conclusive and sufficient evidence of the satisfaction of these pre-conditions.

"**Relevant Date**" means whichever is the later of: (1) the date on which the payment in question first becomes due; and (2) if the full amount payable has not been received by the Registrar or another Agent or the Trustee on or prior to such due date, the date on which (the full amount having been so received) notice to that effect has been given to the Noteholders.

"Reserved Matter" has the meaning given to it in the Trust Deed.

"Reset Date" means 11 September 2026.

"Reset Determination Date" has the meaning given to it Condition 5(c).

"Reset Interest Rate" has the meaning given to it in Condition 5(c).

"**Reset Period**" means the period from and including the Reset Date to but excluding the Maturity Date.

"Reset Reference Bank Rate" has the meaning given to it in Condition 5(c).

"Reset Reference Banks" has the meaning given to it in Condition 5(c).

"Senior Creditors" means (i) creditors of the Issuer who are unsubordinated creditors of the Issuer; or (ii) creditors of the Issuer whose claims are or are expressed to be subordinated (whether only in the event of a Winding-Up or otherwise) to the claims of other creditors of the Issuer (other than those whose claims are in respect of obligations which constitute, or would but for any applicable limitation on the amount of such capital, constitute, Tier 1 Capital or Tier 2 Capital of the Issuer Group or whose claims rank, or are expressed to rank *pari passu* with, or junior to, the claims of Noteholders in respect of the Notes).

**"Subsidiary**" means each subsidiary undertaking (as defined under section 1159 of the Companies Act) for the time being of the Issuer.

"Successor in business" has the meaning given to it in the Trust Deed.

"**Supervisory Authority**" means the United Kingdom Prudential Regulation Authority and any successor or replacement thereto or such other authority having primary responsibility for the prudential oversight and supervision of the Issuer and/or the Issuer Group.

"**Tax Event**" has the meaning given to it in Condition 7(d).

"Tax Law Change" has the meaning given to it in Condition 7(d).

"Taxes" has the meaning given to it in Condition 8(a).

**"Tier 1 Capital**" has the meaning given to it (or any successor term) from time to time in the Regulatory Capital Requirements.

**"Tier 2 Capital**" has the meaning given to it (or any successor term) from time to time in the Regulatory Capital Requirements.

"Transfer Agent" means Citibank, N.A., London Branch.

**"Trustee**" means Citicorp Trustee Company Limited or such other trustee appointed by the Issuer from time to time in respect of the Notes in accordance with the Conditions and the Trust Deed.

"Trust Deed" has the meaning given to it in the preamble to these Conditions.

"Winding-Up" means:

- an order is made, or an effective resolution is passed, for the winding-up of the Issuer (except, in any such case, a solvent winding-up solely for the purposes of a reorganisation, reconstruction or amalgamation, the terms of which reorganisation, reconstruction or amalgamation have previously been approved in writing by the Trustee or an Extraordinary Resolution and do not provide that the Notes thereby become redeemable or repayable in accordance with the Conditions);
- (ii) following the appointment of an administrator of the Issuer, an administrator gives notice that it intends to declare and distribute a dividend; or
- (iii) liquidation or dissolution of the Issuer or any procedure similar to that described in paragraph (i) or (ii) of this definition is commenced in respect of the Issuer, including any bank insolvency procedure or bank administration procedure pursuant to the Banking Act 2009.

## SUMMARY OF PROVISIONS RELATING TO THE NOTES WHILE IN GLOBAL FORM

The following is a summary of the provisions to be contained in the Trust Deed and in the Global Certificate which will apply to, and in some cases modify the effect of, the Conditions while the Notes are represented by the Global Certificate:

## Initial Issue of Certificates

The Global Certificate will be registered in the name of a nominee (the "**Registered Holder**") for a common depositary for Euroclear and Clearstream, Luxembourg (the "**Common Depositary**") and may be delivered on or prior to the original issue date of the Notes.

Upon the registration of the Global Certificate in the name of any nominee for Euroclear and Clearstream, Luxembourg and delivery of the Global Certificate to the Common Depositary, Euroclear or Clearstream, Luxembourg will credit each subscriber with a principal amount of Notes equal to the principal amount thereof for which it has subscribed and paid.

## Relationship of accountholders with Clearing Systems

Each of the persons shown in the records of Euroclear, Clearstream, Luxembourg or any other clearing system (an "Alternative Clearing System") as the holder of a Note represented by a Global Certificate must look solely to Euroclear, Clearstream, Luxembourg or any such Alternative Clearing System (as the case may be) for their share of each payment made by the Issuer to the holder of the Global Certificate and in relation to all other rights arising under the Global Certificate, subject to and in accordance with the respective rules and procedures of Euroclear, Clearstream, Luxembourg, or such Alternative Clearing System (as the case may be). Such persons shall have no claim directly against the Issuer in respect of payments due on the Note for so long as the Notes are represented by the Global Certificate and such obligations of the Issuer will be discharged by payment to the holder of the Global Certificate in respect of each amount so paid.

# Exchange of the Global Certificate

The following will apply in respect of transfers of Notes held in Euroclear or Clearstream, Luxembourg or any Alternative Clearing System. These provisions will not prevent the trading of interests in the Notes within a clearing system whilst they are held on behalf of such clearing system, but will limit the circumstances in which the Notes may be withdrawn from the relevant clearing system.

Transfers of the holding of Notes represented by the Global Certificate pursuant to Condition 2(a) may only be made in part:

(i) if the Notes represented by the Global Certificate are held on behalf of Euroclear or Clearstream, Luxembourg or an Alternative Clearing System and any such clearing system is closed for business for a continuous period of 14 days (other than by reason of holidays, statutory or otherwise) or announces an intention permanently to cease business or does in fact do so; or (ii) upon or following any failure to pay principal in respect of any Notes when it is due and payable,

provided that, in the case of the first transfer of part of a holding pursuant to (i) or (ii) above, the holder of the Notes represented by the Global Certificate has given the Registrar not less than 30 days' notice at its specified office of such holder's intention to effect such transfer. Where the holding of Notes represented by the Global Certificate is only transferable in its entirety, the Certificate issued to the transferee upon transfer of such holding shall be a Global Certificate. Where transfers are permitted in part, Certificates issued to transferees shall not be Global Certificates unless the transferee so requests and certifies to the Registrar that it is, or is acting as a nominee for, Clearstream, Luxembourg, Euroclear and/or an Alternative Clearing System.

## Calculation of Interest

For so long as all of the Notes are represented by the Global Certificate and such Global Certificate is held on behalf of Euroclear and Clearstream, Luxembourg, interest shall be calculated on the basis of the aggregate principal amount of the Notes represented by the Global Certificate, and not per Calculation Amount as provided in Condition 5(b).

### Payments

All payments in respect of Notes represented by a Global Certificate will be made to, or to the order of, the person whose name is entered on the Register at the close of business on the record date which (notwithstanding Condition 6(a)) shall be on the Clearing System Business Day immediately prior to the date for payment, where "Clearing System Business Day" means Monday to Friday inclusive except 25 December and 1 January.

#### Notices

For so long as the Notes are represented by the Global Certificate and such Global Certificate is held on behalf of Euroclear and Clearstream, Luxembourg, notices may be given to the Noteholders by delivery of the relevant notice to Euroclear and/or Clearstream, Luxembourg (as the case may be) for communication to their respective accountholders in substitution for publication as required by the Conditions provided that, for so long as the Notes are listed on the regulated market of the London Stock Exchange or on any other stock exchange, notices will also be given in accordance with any applicable requirements of such stock exchange. Any notice shall be deemed to have been given on the date of delivery or publication which, in the case of communication through Euroclear and Clearstream, Luxembourg, shall mean the date on which the notice is delivered to Euroclear and Clearstream, Luxembourg.

### Prescription

Claims against the Issuer in respect of any amounts payable in respect of the Notes represented by the Global Certificate will be prescribed after 10 years (in the case of principal) and five years (in the case of interest) from the due date.

### Meetings

For the purposes of any meeting of the Noteholders, the holder of the Notes represented by the Global Certificate shall be treated as being entitled to one vote in respect of each £1.00 in principal amount of the Notes.

### Written Resolution and Electronic Consent

For so long as the Notes are in the form of a Global Certificate registered in the name of any nominee for one or more of Euroclear and Clearstream, Luxembourg or another clearing system, then, in respect of any resolution proposed by the Issuer or the Trustee:

- (i) where the terms of the proposed resolution have been notified to the Noteholder through the relevant clearing system(s), each of the Issuer and the Trustee shall be entitled to rely upon approval of such resolution proposed by the Issuer or the Trustee (as the case may be) given by way of electronic consents communicated through the electronic communications systems of the relevant clearing system(s) in accordance with their operating rules and procedures by or on behalf of the holders of not less than 75 per cent. in principal amount of the Notes outstanding ("Electronic Consent"). None of the Issuer or the Trustee shall be liable or responsible to anyone for such reliance; and
- (ii) where Electronic Consent is not being sought, for the purpose of determining whether a written resolution has been validly passed, the Issuer and the Trustee shall be entitled to rely on consent or instructions given in writing directly to the Issuer and/or the Trustee, as the case may be, by accountholders in the clearing system(s) with entitlements to such Global Certificate or, where the accountholders hold any such entitlement on behalf of another person, on written consent from or written instruction by the person for whom such entitlement is ultimately beneficially held, whether such beneficiary holds directly with the accountholder or via one or more intermediaries and provided that, in each case, the Issuer and the Trustee have obtained commercially reasonable evidence to ascertain the validity of such holding and have taken reasonable steps to ensure that such holding does not alter following the giving of such consent or instruction and prior to the effecting of such amendment. Any resolution passed in such manner shall be binding on all Noteholders, even if the relevant consent or instruction proves to be defective. As used in this paragraph, "commercially reasonable evidence" includes any certificate or other document issued by Euroclear, Clearstream, Luxembourg or any other relevant clearing system, or issued by an accountholder of them or an intermediary in a holding chain, in relation to the holding of interests in the Notes. Any such certificate or other document shall, in the absence of manifest error, be conclusive and binding for all purposes. Any such certificate or other document may comprise any form of statement or print out of electronic records provided by the relevant clearing system (including Euroclear's EUCLID or Clearstream, Luxembourg's CreationOnline system) in accordance with its usual procedures and in which the accountholder of a particular principal or nominal amount of the Notes is clearly identified together with the amount of such holding. Neither the Issuer nor the Trustee shall be liable to any person by reason of having accepted as valid or not having

rejected any certificate or other document to such effect purporting to be issued by any such person and subsequently found to be forged or not authentic.

# Euroclear and Clearstream, Luxembourg

References in the Global Certificate and this summary to Euroclear and Clearstream, Luxembourg shall be deemed to include references to any other clearing system approved for the purposes of the Notes by the Trustee and the Registrar.

## **USE OF PROCEEDS**

The Notes are being issued to diversify and further strengthen the Group's capital structure. It is the Group's intention to downstream the majority, if not all, of the proceeds of the issuance of the Notes to Close Brothers Limited on a like-for-like basis.

## DESCRIPTION OF THE ISSUER AND THE GROUP

### History and Development of the Issuer

The Issuer was incorporated in England and Wales on 3 June 1953 under the name "Safeguard Industrial Investments Limited" as a company with limited liability under the Companies Act 1948 with registered number 520241.

On 4 December 1981, it was re-registered as a public limited company under the Companies Acts 1948 to 1980 and, on 30 November 1984, its name was changed to "Close Brothers Group plc".

The Issuer has its principal place of business and registered office at 10 Crown Place, London EC2A 4FT and its telephone number is +44 (0)20 7655 3100.

The ordinary shares of the Issuer are listed on the Official List and traded on the Main Market. As at the date of this Prospectus, the Issuer is a constituent member of the FTSE 250. As at 26 May 2021, the Issuer had a market capitalisation of £2.5 billion.

The Issuer is the ultimate holding company of a group of companies engaged in specialist financial services.

## Overview of the Group

The Group has three operating divisions: (i) Banking; (ii) Asset Management; and (iii) Securities.

The Group derives its revenue from a mix of fees, dealing profits and interest margin and employs over 3,700 individuals, principally across the UK.

The Group is focused on providing a differentiated and relationship driven service in specialist markets, where it has long-standing expertise, and on maintaining its prudent and consistent underwriting, founded in a deep knowledge of the sectors and asset classes it lends in. This in turn allows the Group to support its clients and continually invest in the business whilst generating consistent profitability through the cycle.

The following diagram provides an overview of the three operating divisions within Group:



A description of the three divisions is set out below:

### Banking

#### Overview

The Banking division is comprised of Close Brothers Limited ("**CBL**"), a subsidiary of the Issuer, along with a number of its subsidiaries. CBL is a bank and is authorised to accept deposits under FSMA, is authorised by the PRA and is regulated by the FCA and the PRA.

The Banking division provides a range of banking services and specialist finance solutions focused on secured lending to SMEs, professionals and consumers, mainly in the UK as well as in the Republic of Ireland, the Channel Islands and Germany, through three lending businesses: (i) Retail, which provides intermediated lending solutions principally to consumers; (ii) Commercial, which provides asset and invoice finance solutions principally to SMEs, including smaller specialist businesses; and (iii) Property, which provides short term finance principally for residential property development.

#### Retail

The Retail business comprises both Premium Finance and Motor Finance.

The *Premium Finance* business finances the insurance payments for companies and individuals via a network of insurance brokers, allowing the insured to pay insurance premiums in instalments. The Premium Finance business had a total loan book of £1.0 billion as at 31 January 2021, with typical maturity of 10 months, an average loan size of c. £500 and approximately 3 million customers.

The *Motor Finance* business provides point of sale finance for the acquisition of predominantly used cars, motorcycles and light commercial vehicles, and operates through a network of motor dealers. The Motor Finance business had a loan book of £1.8 billion as at 31 January 2021, with typical maturity of 3-5 years, an average loan size of c. £7,000 and approximately 270,000 customers.

## Commercial

The Commercial business comprises both Asset Finance and Invoice and Speciality Finance.

The *Asset Finance* business provides commercial asset financing, hire-purchase and leasing solutions for a diverse range of assets and sectors, including the financing of commercial vehicles, machine tools, contractors' plant, printing equipment, aircraft and medical equipment. The Asset Finance business had a loan book of £2.6 billion as at 31 January 2021, with a typical maturity of 3-5 years, an average loan size of c. £45,000 and approximately 26,000 customers.

The *Invoice and Speciality Finance* business provides debt factoring and invoice discounting and asset-based lending to the SME sector as well as smaller specialist businesses. The Invoice and Speciality Finance business had a loan book of £1.0 billion as at 31 January 2021, with a typical maturity of 3 months, an average loan size of c. £300,000 and approximately 5,000 small businesses.

# Property

The Property business specialises in short-term residential development finance and bridging finance in the UK. The client base is predominantly professional property developers with an established track record. The Property business had a loan book of £1.6 billion as at 31 January 2021, with a typical maturity of 6-18 months, an average loan size of c. £1.2 million and approximately 800 customers. The portfolio does not include any mortgages, buy-to-let mortgages or mezzanine finance.

## LTV ratios and underwriting model

CBL is a predominantly secured lender, focusing on small ticket short tenor deals, with conservative loan to value ("**LTV**") ratios, with typical LTV ratios ranging from 75-85% in the Motor Finance business, 90% in the Premium Finance business, 85-90% in the Asset Finance business, 80% in the Invoice and Speciality Finance business and 50-60% in the Property business as at 31 July 2020. The underwriting model is well established and is based on local, specialist underwriting expertise with strong central oversight, resulting in a strong credit performance with loan losses limited to 0.6-2.4% over a 10 year period and an average of 1.1%.

# Funding and liquidity

The lending businesses are supported by the Treasury function, which provides funding for the Group's lending activities through corporate deposits, retail savings products and wholesale funding while maintaining an appropriate level of liquidity.

The Group remains soundly funded with access to total funding of  $\pounds$ 11.1 billion as at 31 January 2021, funding the loan book of  $\pounds$ 8.0 billion. The Group has diverse sources of funding and currently utilises:

- senior unsecured debt and subordinated debt;
- other facilities including securitisations and the government's Term Funding Scheme;
- retail deposits;
- corporate deposits; and
- equity.

Over the past several years the Group has diversified its sources of funding through debt capital markets issuance, raising longer term retail deposits and utilising repurchase and securitisation agreements. This has enabled it to consistently meet its funding requirements and support growth in the loan book.

The Group has a robust liquidity framework with policies in place to ensure it meets short-term and long-term cash flow needs as well as satisfying any external regulatory requirements. The Group has maintained a level of liquidity which is appropriate in relation to the Group's cash flow needs and the current market environment.

At 31 January 2021, the Group had £2.2 billion of treasury assets which included £2.0 billion of high quality liquid assets and £0.2 billion of certificates of deposit.

# Employees

The Banking division has over 2,500 employees.

# Performance

The following table sets out a summary of certain information relating to the Banking division's performance for the financial year ended 31 July 2020 and for the 10 year average over the financial years ended 31 July 2010 to 31 July 2020.

	10 year average (2010 – 2020)	Half year ended 31 January 2021
Return on opening equity <sup>1</sup>	22.6%	11.7%
Return on net loan book <sup>2</sup>	3.5%	2.4%
Bad debt ratio <sup>3</sup>	1.1%	1.3%
Net interest margin <sup>4</sup>	8.7%	7.7%
Loan book growth	12.7%	4.4%

### Asset Management

The Asset Management division, which has specialised in managing client portfolios for over 40 years, provides financial advice and investment management services to private clients in the UK. The investment management services offering includes full bespoke management and managed portfolios and funds, distributed both directly via the Asset Management division's own advisers and bespoke investment managers and through third party independent financial advisors.

As at 31 January 2021, the business had total managed assets of £13.8 billion and total client assets (which include advised assets under third party management) of £14.9 billion. Total client assets have increased by £5.0 billion since 31 July 2016.

The Asset Management division has over 700 employees.

The following table sets out a summary of the adjusted operating profit of the Asset Management division for each of the financial years ended on 31 July 2016 to 31 July 2020 and for the half year ended 31 January 2021.

<sup>&</sup>lt;sup>1</sup> Adjusted operating profit after tax and non-controlling interests on opening equity, excluding non-controlling interests.

<sup>&</sup>lt;sup>2</sup> Adjusted operating profit from lending activities on average net loans and advances to customers and operating lease assets.

<sup>&</sup>lt;sup>3</sup> Impairment losses on average net loans and advances to customers and operating lease assets.

<sup>&</sup>lt;sup>4</sup> Net income generated by lending activities, including net interest income, net fees and commissions and net operating lease income (deducting depreciation), on average net loans and advances to customers and operating lease assets.

Financial year	2016	2017	2018	2019	2020	HY 2021
Adjusted <sup>5</sup> operating profit (£m)	14.4	17.4	23.1	21.8	20.4	12.3

# Securities

The principal trading company in the Securities division is Winterflood Securities Limited ("**Winterflood**"), a subsidiary of the Issuer. Winterflood is a leading liquidity provider and market-maker in UK equities for retail stockbrokers and institutions. It trades in over 15,000 instruments in the UK and overseas and trades with over 600 institutional asset managers, retail stockbrokers, wealth managers, platforms and other market counterparties, with a specialist team focused on investment trusts.

Winterflood Business Services ("**WBS**") is a separate business within the Securities division. Founded in January 2010, WBS provides outsourced trading and custody services to institutions.

Winterflood's income is predominantly trading income from its market-making activities. During the half year ended 31 January 2021, Winterflood traded an average of 97,000 bargains per day, as trading volumes remained elevated since the start of the COVID-19 pandemic.

The Securities division has over 300 employees.

The following table sets out a summary of the adjusted operating profit of the Securities division and the number of loss days per year for the Securities division for each of the financial years ending on 31 July 2016 to 31 July 2020 and for the half year ended 31 January 2021.

Financial year	2016	2017	2018	2019	2020	HY 2021
Adjusted operating profit (£m)	19.0	28.1	28.1	20.0	47.9	34.2
Number of loss days in year	17	1	0	2	7	0

<sup>&</sup>lt;sup>5</sup> Stated before amortisation of intangible assets on acquisition. Adjusted measures are used to increase comparability between periods and exclude amortisation of intangible assets on acquisition, and any goodwill impairments and exceptional items.

## **Tender Offer**

On 1 June 2021, the Issuer announced an invitation to holders of its £175,000,000 subordinated notes due 2027 (ISIN: XS1548943221) (the "**Existing Notes**") to tender such Existing Notes for purchase by the Issuer for cash (the "**Tender Offer**").

The Tender Offer is being made as part of the Issuer's active management of its capital base. The Tender Offer will also provide liquidity to holders of the Existing Notes and an opportunity to redeploy funding into the Notes. Existing Notes purchased by the Issuer pursuant to the Tender Offer are expected to be cancelled and will not be re-issued or re-sold.

## Directors

The directors of the Issuer are as follows:

Name	Position	Principal Outside Activities
Mike Biggs	Chairman	None
Adrian Sainsbury	Chief Executive	None
Mike Morgan	Group Finance Director	None
Mark Pain	Senior Independent Director	Non-executive director at AXA UK plc, Chairman of London Square Limited and Chairman Empiric Student Property plc
Lesley Jones	Independent Non-Executive Director	Chair of Sainsbury's Bank and non-executive director of Moody's Investors Service Limited
Bridget Macaskill	Independent Non-Executive Director	Chair of Cambridge Associates LLC and non-executive director of Jones Lang LaSalle Incorporated
Oliver Corbett	Independent Non-Executive Director	Chief Financial Officer of McGill & Partners Ltd
Peter Duffy	Independent Non-Executive Director	Chief Executive Officer of Moneysupermarket.com Group PLC and President of the Incorporated Society of British Advertisers

Sally Williams...... Independent Non-Executive Non-executive director of Director Lancashire Holdings Limited and non-executive director of Family

The business address of each of the directors of the Issuer is 10 Crown Place, London EC2A 4FT.

Assurance Friendly Society

Limited

There are no potential conflicts of interests between any duties to the Issuer of the directors listed above and their private interests and/or other duties.

### TAXATION

### **UK Taxation**

The following applies only to persons who are the beneficial recipients of payments under the Notes and is a summary of the Issuer's understanding of current law and HM Revenue & Customs ("HMRC") published practice in the UK. It relates only to the UK withholding tax treatment of payments of interest in respect of Notes and is not intended to be exhaustive. It does not deal with any other UK taxation implications of acquiring, holding or disposing of Notes. The UK tax treatment of prospective Noteholders depends on their individual circumstances and may be subject to change in the future, including retrospective change. Prospective Noteholders who may be subject to tax in a jurisdiction other than the UK or who may be unsure as to their tax position should seek their own professional advice.

The references to "interest" in the comments below mean "interest" as understood in UK tax law. The comments below do not take any account of any different definitions of "interest" which may be created by the Terms and Conditions of the Notes or any relevant documentation.

### Payment of Interest on the Notes

Payment of interest on the Notes by the Issuer may be made without deduction or withholding for or on account of UK income tax provided that the Notes carry a right to interest and the Notes are and continue to be listed on a "recognised stock exchange" within the meaning of section 1005 of the Income Tax Act 2007. The London Stock Exchange is currently a recognised stock exchange for these purposes. Securities will be treated as listed on the Main Market of the London Stock Exchange if they are included in the Official List (within the meaning of and in accordance with the provisions of Part 6 of FSMA) and admitted to trading on the Main Market of the London Stock Exchange. Provided, therefore, that the Notes carry a right to interest and are and remain so listed, interest on the Notes will be payable without withholding or deduction for or on account of UK tax.

Interest on the Notes may also be paid without withholding or deduction for or on account of UK tax where the maturity of the Notes is less than 365 days (provided that such Notes do not form part of an arrangement of borrowing intended to be, or capable of remaining, outstanding for more than 364 days).

In other cases, an amount must generally be withheld from payments of interest on the Notes that has a UK source on account of UK income tax at the basic rate (currently 20 per cent.). This is subject to any other reliefs or exemptions that may apply. Where an applicable double tax treaty provides for a lower rate of withholding tax (or for no tax to be withheld) in relation to a Noteholder, HMRC can (subject to the completion of relevant procedural formalities) issue a notice to the Issuer to pay interest to the Noteholder without deduction of tax (or for interest to be paid with tax deducted at the rate provided for in the relevant double tax treaty).

### SUBSCRIPTION AND SALE

The Joint Lead Managers have, pursuant to a Subscription Agreement (the "**Subscription Agreement**") dated 8 June 2021, agreed to subscribe or procure subscribers for the Notes at the issue price of 99.531 per cent. of their principal amount less a combined management and underwriting commission, subject to the provisions of the Subscription Agreement. The Issuer will also reimburse the Joint Lead Managers in respect of certain of its expenses, and has agreed to indemnify the Joint Lead Managers against certain liabilities, incurred in connection with the issue of the Notes. The Subscription Agreement may be terminated in certain circumstances prior to payment of the issue price to the Issuer.

#### **Selling Restrictions**

#### United States

The Notes have not been, nor will they be, registered under the Securities Act or the securities laws of any state or other jurisdiction of the United States, and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from or not subject to, the registration requirements of the Securities Act.

The Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. Treasury regulations. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code of 1986, as amended, and the U.S. Treasury regulations promulgated thereunder.

Each Joint Lead Managers has represented and agreed that, except as permitted by the Subscription Agreement, it will not offer, sell or deliver the Notes (i) as part of its distribution at any time or (ii) otherwise until 40 days after the later of the commencement of the offering and the Issue Date, within the United States or to, or for the account or benefit of, U.S. persons. Each Joint Lead Managers has further agreed that it will have sent to each dealer to which it sells Notes during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons. Terms used in this paragraph have the meanings given to them by Regulation S.

The Notes are being offered and sold outside of the United States to non-U.S. persons in reliance on Regulation S.

In addition, until 40 days after the commencement of the offering of the Notes, an offer or sale of Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an available exemption from registration under the Securities Act.

## Prohibition of sales to UK retail investors

Each Joint Lead Manager has represented and warranted that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which

are the subject of the offering contemplated by this Prospectus in relation thereto to any "retail investor" in the UK. For the purposes of this section:

- (A) the expression "**retail investor**" means a person who is one (or more) of the following:
  - (i) a retail client, as defined in point (8) of Article 2 of the UK Prospectus Regulation; or
  - a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement the Insurance Distribution Directive, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of UK MiFIR; or
  - (iii) not a qualified investor as defined in Article 2 of the UK Prospectus Regulation; and
- (B) the expression an "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes.

# Other UK regulatory restrictions

Each Joint Lead Manager has represented and agreed that:

- (A) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer; and
- (B) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the UK.

## Prohibition of sales to EEA retail investors

Each of the Joint Lead Managers has represented and agreed that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes to any "retail investor" in the EEA. For the purposes of this provision:

- (a) the expression "**retail investor**" means a person who is one (or more) of the following:
  - (i) a retail client as defined in point (11) of Article 4(1) of EU MiFiD II;

- (ii) a customer within the meaning of the Insurance Distribution Directive, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of EU MiFID II; or
- (iii) not a qualified investor as defined in Article 2 of Regulation (EU) 2017/1129 (the **"EU Prospectus Regulation**"); and
- (b) the expression an "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes.

## General

Each Joint Lead Manager has represented and agreed that it will (to the best of its knowledge and belief) comply with all applicable securities laws and regulations in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes this Prospectus and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries and none of the Issuer, the Trustee nor any of the Joint Lead Managers shall have any responsibility therefor.

None of the Issuer, the Trustee or any of the Joint Lead Managers has represented that Notes may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to any exemption available thereunder, or assumes any responsibility for facilitating any such sale.

## **GENERAL INFORMATION**

# Authorisation

The issue of the Notes was duly authorised by resolutions of the Board passed on 20 May 2021 and resolutions of a committee of the Board passed on 26 May 2021.

# Listing of Notes

Application has been made to the FCA for the Notes to be admitted to the Official List and to the London Stock Exchange for the Notes to be admitted to trading on the Main Market. It is expected that listing of the Notes on the Official List and admission of the Notes to trading on the Main Market will be granted on or about 11 June 2021, subject only to the issue of the Notes (as applicable). Prior to official listing and admission to trading, however, dealings will be permitted by the London Stock Exchange in accordance with its rules.

The Issuer estimates that the total expenses related to the admission to trading will be approximately £5,800.

# Documents Available

For so long as any Note remains outstanding, the following documents will be available for inspection on the Issuer's website at <u>https://www.closebrothers.com/close-brothers-group</u>, save where an alternative location is stated below:

- (a) this Prospectus together with the documents incorporated by reference therein;
- (b) the Agency Agreement and the Trust Deed (which includes the form of the Global Certificate); and
- (c) the up-to-date articles of association of the Issuer (accessible at: <u>https://find-and-update.company-information.service.gov.uk/company/00520241/filing-history</u>).

Copies of this Prospectus and any documents incorporated by reference in this Prospectus will also be available for viewing on the website of the Regulatory News Service operated by the London Stock Exchange at the following address:

http://www.londonstockexchange.com/exchange/news/market-news/market-news-home.html.

# Indication of Yield

Based upon an issue price of 99.531 per cent. of the principal amount of the Notes, the yield of the Notes for the period from (and including) the Issue Date to (but excluding) the Reset Date, is 2.095 per cent. per annum on a semi-annual basis. The yield is calculated at the Issue Date and is not an indication of future yield.

### **Clearing Systems**

The Notes have been accepted for clearance through Euroclear and Clearstream, Luxembourg. The ISIN for this issue is XS2351480566 and the Common Code is 235148056. The CFI and FISN for Notes will be set out on the website of the Association of National Numbering Agencies (ANNA) or alternatively sourced from the responsible National Numbering Agency that assigned the ISIN for the Notes (as applicable).

The address of Euroclear is Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II, B-1210 Brussels and the address of Clearstream, Luxembourg is Clearstream Banking, S.A., 42 Avenue JF Kennedy, L-1855 Luxembourg.

#### **Significant or Material Change**

There has been no significant change in the financial position or financial performance of the Issuer or the Group since 31 January 2021 and there has been no material adverse change in the prospects of the Issuer or the Group as a whole since 31 July 2020.

### Litigation

There are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer is aware), which may have, or had during the 12 months prior to the date hereof, a significant effect on the financial position or profitability of the Issuer or the Group.

#### Independent Auditors

PricewaterhouseCoopers LLP, a member of the Institute of Chartered Accountants in England and Wales and Registered Auditors, audited the Issuer's financial statements for each of the financial years ending 31 July 2019 and 31 July 2020.

The independent auditors of the Issuer have no material interest in the Issuer.

## **Conflicts of Interest**

Certain of the Joint Lead Managers and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform services for the Issuer and its affiliates in the ordinary course of business. Certain of the Joint Lead Managers and their affiliates may have positions, deal or make markets in the Notes, related derivatives and reference obligations, including (but not limited to) entering into hedging strategies on behalf of the Issuer and its affiliates, investor clients, or as principal in order to manage their exposure, their general market risk, or other trading activities.

In addition, in the ordinary course of their business activities, the Joint Lead Managers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer or its affiliates. Certain of the

Joint Lead Managers or their affiliates that have a lending relationship with the Issuer routinely hedge their credit exposure to the Issuer consistent with their customary risk management policies. Typically, such Joint Lead Managers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities, including potentially the Notes. Any such positions could adversely affect future trading prices of Notes issued under the Programme. The Joint Lead Managers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

#### THE ISSUER

# Close Brothers Group plc 10 Crown Place London EC2A 4FT United Kingdom

## JOINT LEAD MANAGERS

# **HSBC Bank plc**

8 Canada Square London E14 5HQ United Kingdom NatWest Markets Plc 250 Bishopsgate London EC2M 4AA United Kingdom UBS AG London Branch 5 Broadgate London EC2M 2QS United Kingdom

### TRUSTEE

## **Citicorp Trustee Company Limited**

Citigroup Centre Canada Square Canary Wharf London E14 5LB United Kingdom

## PRINCIPAL PAYING AGENT, AGENT BANK AND TRANSFER AGENT

# Citibank N.A., London Branch

Citigroup Centre Canada Square Canary Wharf London E14 5LB United Kingdom

## REGISTRAR

Citgroup Global Markets Europe AG Reuterweg 16 60323 Frankfurt Germany

# LEGAL ADVISERS

To the Issuer as to English law

To the Joint Lead Managers and the Trustee as to English law

Slaughter and May One Bunhill Row London EC1Y 8YY Allen & Overy LLP One Bishops Square London E1 6AD

# **INDEPENDENT AUDITORS**

To the Issuer

PricewaterhouseCoopers LLP 7 More London Riverside London SE1 2RT United Kingdom