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TOYOTA MOTOR CORPORATION

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Corporate governance at Toyota Motor Corporation ("Toyota") is as follows:

I. <u>Toyota's Basic Policy on Corporate Governance and Capital Structure, Business Attributes and Other Basic Information</u>

1. Basic Policy

Toyota has positioned the stable long-term growth of corporate value as a top-priority management issue. We believe that in carrying this out, it is essential that we achieve long-term and stable growth by building positive relationships with all stakeholders, including shareholders and customers as well as business partners, local communities and employees, and by supplying products that will satisfy our customers. This position is reflected in the "Guiding Principles at Toyota", which is a statement of Toyota's fundamental business policies. Also, Toyota adopted and presented the CSR Policy "Contribution towards Sustainable Development", an interpretation of the "Guiding Principles at Toyota" that organizes the relationships with its stakeholders. We are working to enhance corporate governance through a variety of measures designed to further increase our competitiveness as a global company.

2. Capital Structure

Percentage of Shares Held by Foreign Investors: Not less than 20% but less than 30%

[Description of Major Shareholders]

Name of Shareholders	Number of Shares Held (Shares)	Ownership Interest (%)
Japan Trustee Services Bank, Ltd.	284,213,488	8.24
Toyota Industries Corporation	201,195,022	5.84
The Master Trust Bank of Japan, Ltd.	185,873,068	5.39
Nippon Life Insurance Company	130,770,215	3.79
Hero and Company	112,736,039	3.27
State Street Bank and Trust Company	108,655,046	3.15
Trust & Custody Services Bank, Ltd.	84,163,143	2.44
Tokio Marine and Nichido Fire Insurance Co., Ltd.	83,821,267	2.43
Mitsui Sumitomo Insurance Co., Ltd.	65,166,920	1.89
Denso Corporation	58,678,704	1.70

3. Business Attributes

Stock exchange and section Tokyo: 1st Section, Osaka: 1st Section,

Nagoya: 1st Section, Fukuoka: Existing Market,

Sapporo: Existing Market

Fiscal year end March

Line of business

Number of employees (consolidated)

Sales (consolidated)

Transportation equipment

Not less than 1000 persons

Not less than JPY 1 trillion

Parent company N/A

Number of consolidated subsidiaries
Not less than 300 companies

4. Other particular conditions that may materially affect corporate governance

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- II. Corporate Governance System of Management Business Organization, Etc. for Management Decision Making, Execution of Duties and Management Audit
- 1. Organization structures and organizational operations

Organizational form Company with a Board of Corporate Auditors

[Directors]

Chairman of the Board of Directors:

Chairman (excluding concurrently serving as

Number of Directors:

President)
30 persons
Election of Outside Directors:

Not elected

Reason for adopting the current system

With respect to our system regarding directors, we believe that it is important to elect individuals that comprehend and engage in Toyota's strengths, including commitment to manufacturing, with an emphasis on frontline operations and problem solving based on the actual situation on the site (*Genchi Genbutsu*). Toyota will consider the appointment of outside directors should there be suitable individuals.

[Auditors]

Establishment or non-establishment of a Board

of Corporate Auditors: Established Number of Corporate Auditors: 7 persons

Cooperative relationships between Corporate Auditors and Independent Accountants

Corporate Auditors receive reports from Independent Accountants on audit plans, methods and results of auditing periodically at the Board of Corporate Auditors. They also hold meetings and exchange their opinions as they consider necessary concerning auditing in general.

Cooperative relationships between Corporate Auditors and Internal Audit Division

As for internal auditing, a specialized independent department evaluates the effectiveness of internal controls over financial reporting. Corporate Auditors receive reports

from the department on audit plans, methods and results of auditing periodically or whenever necessary.

Election or non-election of Outside Corporate

Auditors: Elected Number of Outside Corporate Auditors: 4 persons

Relationship with the Company (1)

Name	Attribution		Relationship with the Company (*1)							
Ivaille	Attribution	а	b	С	d	е	f	g	h	i
Yoichi Kaya	Academic				Χ				Χ	
Yoichi Morishita	Comes from other company X						Χ			
Akishige Okada	Comes from other company X			Χ						
Kunihiro Matsuo	Attorney-at-law				Χ				Χ	

- *1 Select the relevant "Relationship with the Company"
- a Comes from parent company
- b Comes from other affiliate company
- c Major shareholder of the company
- d Concurrently holds office as outside director or outside corporate auditor of another company
- e Holds office as management director or executive officer, etc. of another company
- f Spouse, relatives within third degree of consanguinity or an equivalent person of management level such as management director or executive officer, etc. of the company or specific affiliates of the company
- g Receives remuneration, etc. or other profits on assets from the parent company of the company or a subsidiary of such parent company as an officer
- h Limitation of Liability Agreement is executed between the said person and the company
- i Other

Relationship with the Company (2)

Name	Supplementary Information	Reason for election as Outside Corporate Auditors
Yoichi Kaya	-	In order to receive advice based on his broad experiences and insight in his field of expertise
Yoichi Morishita	-	In order to receive advice based on his broad experiences and insight in his field of expertise
Akishige Okada	-	In order to receive advice based on his broad experiences and insight in his field of expertise
Kunihiro Matsuo	-	In order to receive advice based on his broad experiences and insight in his field of expertise

Matters relating to other major activities of Outside Corporate Auditors

As major activities for the year ended March 31, 2008, Outside Corporate Auditors attended Board of Directors' meetings and Board of Corporate Auditors' meetings as follows:

Yoichi Kaya; Directors' meetings 14/17, Corporate Auditors' meetings 15/17 Yoichi Morishita; Directors' meetings 17/17, Corporate Auditors' meetings 17/17 Akishige Okada; Directors' meetings 14/17, Corporate Auditors' meetings 14/17 Kunihiro Matsuo; Directors' meetings 11/13, Corporate Auditors' meetings 11/13

Each Outside Corporate Auditor contributed appropriate opinions based on his experience and insight. The total numbers of meetings held vary in accordance with the dates of assumption of office.

[Incentives]

Implementation of measures on incentive allotment to Directors:

Adoption of stock option plans

Supplementary Information

We believe that this will heighten their willingness and motivation to improve business performance in the medium- and long-term, enhance international competitiveness and profitability, and contribute to increased corporate value.

Grantees of stock options: Inside Directors and others

Supplementary Information

Managing officers and senior managers are also included in the Grantees.

[Directors' Remuneration]

Means of Disclosure: Disclosure Status:

Annual securities report, business report The sum of all Directors' remuneration is disclosed.

Supplementary Information

Annual securities reports and business reports are made available for public inspection on Toyota's Internet website also.

[Support System for Outside Directors (Outside Corporate Auditors)]

Full-time Corporate Auditors and Directors disclose adequate information to Outside Corporate Auditors, such as by giving prior explanations on agenda to be proposed to the Board of Directors. In addition, a Corporate Auditors Department has been established as a specialized independent organization to assist the Corporate Auditors.

2. Matters pertaining to functions relating to the execution of duties, audit and supervision, appointment and decisions regarding remuneration, etc.

Toyota introduced the current management system in 2003. Main differences from the previous system are the establishment of the new position of non-board "Managing Officers" and the decrease in the number of Directors. In the current system, "Senior Managing Directors" serve as the highest authorities and "Managing Officers" perform practical business in Toyota's various operational functions. A distinctive feature of the system is that "Senior Managing Directors" do not focus exclusively on management, but they also serve as a link between the management and on-site operations, under the view to maintain an emphasis on developments on the site, which is one of Toyota's perennial strengths. As a result, business decision directly connected with actual operations can be made through incorporating feedback from frontline operations to overall management strategy and reflecting management decisions swiftly in operations.

Toyota has an "International Advisory Board" consisting of advisors from overseas, and receives advice on a wide range of management issues from a global perspective. In addition, Toyota has a wide variety of conferences and committees for deliberations and the monitoring of management and corporate activities that reflect the views of various

stakeholders, including the "Labor-Management Council, the Joint Labor-Management Round Table Conference", the "Toyota Environment Committee" and the "Stock Option Committee".

In order to manage and implement important activities for fulfilling social responsibilities, Toyota has established the "CSR Committee" consisting of directors at the executive vice president level and above as well as representatives of corporate auditors, to review important issues relating to corporate ethics, legal compliance, risk management, social contribution and environmental management, and also to develop action plans concerning these issues. Toyota has also created a number of facilities for employees to make inquiries concerning compliance matters, including the Compliance Hotline, which enables them to consult with an outside attorney, and takes measures to ensure that Toyota is aware of significant information concerning legal compliance as quickly as possible. Toyota will continue to promote the "Toyota Code of Conduct" which is a guideline for employees' behavior and conduct for Toyota's employees all around the world. Toyota will work to advance corporate ethics through training and education at all levels and in all departments.

Toyota has adopted an auditor system. Seven Corporate Auditors including Outside Corporate Auditors play a role in Toyota's corporate governance efforts by undertaking audits in accordance with the audit policies and plans determined by the Board of Corporate Auditors. For internal audit, the management and a specialized independent organization evaluate the effectiveness of internal controls over financial reporting in accordance with Article 404 of the U.S. Sarbanes-Oxley Act applicable to Toyota from the year ended March 31, 2007 to establish a solid system. In order to enhance the reliability of the financial reporting of Toyota, the three auditing functions, audit by Corporate Auditors, internal audit, and accounting audit by Independent External Auditors, aid in conducting an effective and efficient audit through meetings held periodically and as necessary to share information and come to understandings through discussion on audit plans and results.

III. Implementation of measures for shareholders and other stakeholders

1. Approach toward the vitalization of general meetings of shareholders and the facilitation of exercise of voting rights

	Supplementary Information
Scheduling of general meetings of shareholders avoiding the date on which general meetings of shareholders of companies are concentrated	Convenes the general meetings of shareholders avoiding the date on which general meetings of shareholders of companies are most and second most concentrated on.

2. IR activities

	Explanation by representative members of the board	Supplementary Information
Convene periodic briefing for individual investors	No	Convene briefings a few times a year (not regularly scheduled).
Convene periodic briefing for analysts and institutional	Yes	Explaining financial results and business strategies of the relevant business year every quarter. Also convenes business briefings concerning the medium- and long-term direction of the business.

investors		
Convene periodic briefing for foreign investors	Yes	Explaining financial results and business strategies of the relevant business year by visiting foreign investors and holding conference calls every quarter. In addition, business briefings concerning the medium- and long-term direction of the business are convened in the United States and in Europe.
Disclosure of IR documents on the website	Yes	In addition to legal disclosure documents such as annual securities reports, annual reports and references at result briefings, etc. are timely disclosed as well (such references of major briefings can be listened to on the website for a certain period after disclosure). On the exclusive site for individual investors, the operating summary and business activities are clearly disclosed. Furthermore, Toyota works to enhance its information services by distributing videos of Toyota's press conferences, such as announcements of new model launches.
IR related divisions (personnel)	-	Toyota maintains IR personnel in the Accounting Division and Public Affairs Division, and offices resident IR personnel in New York and London.
Other	-	Implementing one-on-one meetings with investors, plant tours, etc.

3. Activities concerning respect for stakeholders

	Supplementary Information
Setting forth provisions in the internal regulations concerning respect for the stakeholders' position	For sustainable development, Toyota has engaged in management emphasizing all of its stakeholders, and worked to maintain and develop favorable relationships with its stakeholders through open and fair communication. This philosophy is outlined and disclosed in the CSR Policy "Contribution towards Sustainable Development".
Promotion of environmental preservation activities and CSR activities	Toyota has long engaged in business with the idea of corporate social responsibility ("CSR") in mind. This idea is clarified in the CSR Policy "Contribution towards Sustainable Development", and it clearly conveys Toyota's basic policies concerning CSR to both internal and external stakeholders. Regarding the environment, Toyota has positioned it as a top management priority and adopted the "Toyota Earth Charter" in 1992. Toyota created "Toyota Environmental Action Plan" that sets forth mid-term targets and action plans on a global basis, and promotes continuous environmental preservation activities. As for philanthropic activities, Toyota newly adopted "Basic Philosophy and Policy on Philanthropic Activities" in 2005 in light of the global expansion of its business and the increasing societal expectations towards Toyota. Toyota vigorously promotes philanthropic activities according to local conditions in each country and region in order to contribute to the development of a prosperous society and to promote its continuous development. These CSR activities are disclosed in the report titled "Sustainability Report".
Establishment of policy concerning disclosure of information to stakeholders	Toyota has engaged in timely and fair disclosure of corporate and financial information as stated in the CSR Policy "Contribution towards Sustainable Development". In order to ensure the accurate, fair, and timely disclosure of information, Toyota has established the Disclosure Committee chaired by an officer of the Accounting Division. The Committee holds regular meetings for the purpose of preparation, reporting and assessment of its annual securities report, quarterly report

under the Financial Instruments and Exchange Law of Japan and Form
20-F under the U.S. Securities Exchange Act, and also holds
extraordinary committee meetings from time to time whenever necessary.

IV. Basic Approach to Internal Control System and its Development

1. Basic Approach to Internal Control System and its Development

Toyota, together with its subsidiaries, has created and maintained a sound corporate climate based on the "Guiding Principles at Toyota" and the "Toyota Code of Conduct." Toyota integrates the principles of problem identification and continuous improvement into its business operation process and makes continuous efforts to train employees who will put these principles into practice.

With the above understanding, internal control has been developed under the following basic policies.

- (1) System to ensure that the Directors execute their responsibilities in compliance with relevant laws and regulations and the Articles of Incorporation
 - Toyota will ensure that Directors act in compliance with relevant laws and regulations and the Articles of Incorporation, based on the Code of Ethics and other explanatory documents that include necessary legal information, presented on occasions such as trainings for new Directors.
 - 2) Toyota will make decisions regarding business operations after comprehensive discussions at the Board meetings and other meetings of various cross-sectional decision-making bodies. Matters to be decided are properly submitted and discussed at the meetings of those decision-making bodies in accordance with the relevant rules.
 - 3) Toyota will appropriately discuss significant matters and measures relating to issues such as corporate ethics, compliance, and risk management at the CSR Committee and other meetings. Toyota will also discuss and decide at the meetings of various cross-sectional decision-making bodies policies and systems to monitor and respond to risks relating to organizational function.
- (2) System to retain and manage information relating to performance of duties by Directors Information relating to exercising duties by Directors shall be appropriately retained and managed by each division in charge pursuant to the relevant internal rules and laws and regulations.
- (3) Rules and systems related to the management of risk of loss
 - 1) Toyota will properly manage the capital fund through its budgeting system and other forms of control, conduct business operations, and manage the budget, based on the authorities and responsibilities in accordance with the "Ringi" system (effective consensus-building and approval system). Significant matters will be properly submitted and discussed at the Board meetings and other meetings of various bodies in accordance with the standards stipulated in the relevant rules.
 - Toyota will ensure accurate financial reporting by issuing documentation on the financial flow and the control system etc., and by properly and promptly disclosing information through the Disclosure Committee.
 - 3) Toyota will manage various risks relating to safety, quality, the environment and compliance by establishing rules or preparing and delivering manuals, as necessary, in each relevant division.
 - 4) As a precaution against events such as natural disasters, Toyota will prepare manuals, conduct emergency drills, arrange risk diversification and insurance as needed.
- (4) System to ensure that Directors exercise their duties efficiently

- 1) Toyota will manage consistent policies by specifying the policies at each level of the organization based on the medium- to long-term management policies and the Company's policies for each fiscal term.
- 2) The Chief Officer, as a liaising officer between the management and operational functions, will direct and supervise Managing Officers based on the management policies and delegate the executive authority over each division to the Managing Officers so that flexible and timely decision making can be achieved.
- 3) Toyota from time to time will make opportunities to listen to the opinions of various stakeholders, including external experts, and reflect those opinions in Toyota's management and corporate activities.
- (5) System to ensure that employees conduct business in compliance with relevant laws and regulations and the Articles of Incorporation
 - 1) Toyota will clarify the responsibilities of each organization unit and maintain a basis to ensure continuous improvements in the system.
 - 2) Toyota will continuously review the legal compliance and risk management framework to ensure effectiveness. For this purpose, each organization unit shall confirm the effectiveness by conducting self-checks among others, and report the result to the CSR Committee.
 - 3) Toyota will promptly obtain information regarding legal compliance and corporate ethics and respond to problems and questions related to compliance through its corporate ethics inquiry office and other channels.
- (6) System to ensure the appropriateness of business operations of the corporation and the business group consisting of the parent company and subsidiaries
 - Toyota will expand the guiding principles and the code of conduct to its subsidiaries as TMC's common charter of conduct, and develop and maintain a sound environment of internal controls for TMC. Toyota will also promote the guiding principles and the code of conduct through personal exchange.
 - 2) Toyota will manage its subsidiaries in a comprehensive manner by clarifying the roles of the division responsible for the subsidiaries' financing and management and the roles of the division responsible for the subsidiaries' business activities. Those divisions will confirm the appropriateness and legality of the operations of the subsidiaries by exchanging information with those subsidiaries, periodically and as needed.
- (7) System concerning employees who assist the Corporate Auditors when required Toyota will establish a Corporate Auditors Department and assign a number of full-time staff to support this function.
- (8) Independence of the employees described in the preceding item (7) from Directors Any changes in personnel in the Corporate Auditors Department will require prior consent of the Board of Corporate Auditors or a full-time Corporate Auditor selected by the Board of Corporate Auditors.
- (9) System for Directors and employees to report to Corporate Auditors, and other relative systems
 - Directors, from time to time, will properly report to the Corporate Auditors any major business operations through the divisions in charge. If any fact that may cause significant damage to the Company is discovered, they will report the matter to the Corporate Auditors immediately.
 - 2) Directors, Managing Officers, and employees will report to Corporate Auditors on the business upon requests by the Corporate Auditors, periodically and as needed.
- (10) Other systems to ensure that the Corporate Auditors conducted audits effectively Toyota will ensure that the Corporate Auditors attend major Board meetings, inspect

important Company documents, and make opportunities to exchange information between the Corporate Auditors and Accounting Auditor periodically and as needed, as well as appoint external experts.

See the Diagram described in the attachment at the end.

- 2. Basic Policy and Preparation towards the Elimination of Antisocial Forces
 - (1) Basic Policy for Elimination of Antisocial Forces

Based upon the "Guiding Principles at Toyota" and the "Toyota Code of Conduct", Toyota's basic policy is to have no relationship with antisocial forces. Toyota will take resolute action as an organization against any undue claims and actions by antisocial forces or groups, and has drawn the attention of such policy to its employees by means such as clearly stipulating it in the "Toyota Code of Conduct".

- (2) Preparation towards Elimination of Antisocial Forces
 - 1) Establishment of Divisions Overseeing Measures Against Antisocial Forces and Posts in Charge of Preventing Undue Claims

Toyota established divisions that oversee measures against antisocial forces ("Divisions Overseeing Measures Against Antisocial Forces") in its major offices as well as assigned persons in charge of preventing undue claims. Toyota also established a system whereby undue claims, organized violence and criminal activities conducted by antisocial forces are immediately reported to and consulted with Divisions Overseeing Measures Against Antisocial Forces.

2) Liaising with Specialist Organizations

Toyota has been strengthening its liaison with specialist organizations by joining liaison committees organized by specialists such as the police. It has also been receiving guidance on measures to be taken against antisocial forces from such committees.

3) Collecting and Managing Information concerning Antisocial Forces

By liaising with experts and the police, Divisions Overseeing Measures Against Antisocial Forces share up-to-date information on antisocial forces and utilize such information to call Toyota's employees' attention to antisocial forces.

4) Preparation of Manuals

Toyota compiles cases concerning measures against antisocial forces and distributes them to each department within Toyota.

5) Training Activities

Toyota promotes training activities to prevent damages caused by antisocial forces by sharing information on antisocial forces within the company as well as holding lectures at Toyota and its group companies.

V. Others

- Matters regarding defense against a takeover bid No measures to defend against a takeover bid are scheduled to be adopted.
- 2. Matters regarding other corporate governance systems, etc.

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Diagram as Supplementary Information

