# TOYOTA MOTOR <br> CORPORATION 

Consolidated Financial Statements
For the periods ended
September 30, 2008

## TOYOTA MOTOR CORPORATION

Unaudited Consolidated Balance Sheets
As of September 30, 2008 and March 31, 2008

|  | ASSETS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Yen in millions |  |  |  | U.S. dollars in millions |  |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2008 \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |
| Current assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \# | 1,850,614 | ¥ | 1,628,547 | \$ | 17,868 |
| Time deposits |  | 50,734 |  | 134,773 |  | 490 |
| Marketable securities |  | 683,124 |  | 542,210 |  | 6,596 |
| Trade accounts and notes receivable, less allowance for doubtful accounts |  | 1,716,413 |  | 2,040,233 |  | 16,572 |
| Finance receivables, net |  | 4,423,048 |  | 4,301,142 |  | 42,706 |
| Other receivables |  | 484,496 |  | 523,533 |  | 4,678 |
| Inventories |  | 1,961,300 |  | 1,825,716 |  | 18,937 |
| Deferred income taxes |  | 656,825 |  | 563,220 |  | 6,342 |
| Prepaid expenses and other current assets |  | 595,631 |  | 526,853 |  | 5,751 |
| Total current assets |  | 12,422,185 |  | 12,086,227 |  | 119,940 |
| Noncurrent finance receivables, net |  | 6,446,092 |  | 5,974,756 |  | 62,239 |
| Investments and other assets: |  |  |  |  |  |  |
| Marketable securities and other securities investments |  | 3,053,879 |  | 3,429,238 |  | 29,486 |
| Affiliated companies |  | 2,070,931 |  | 2,098,556 |  | 19,995 |
| Employees receivables |  | 69,796 |  | 70,776 |  | 674 |
| Other |  | 903,048 |  | 986,765 |  | 8,719 |
| Total investments and other assets |  | 6,097,654 |  | 6,585,335 |  | 58,874 |
| Property, plant and equipment: |  |  |  |  |  |  |
| Land |  | 1,272,259 |  | 1,262,034 |  | 12,284 |
| Buildings |  | 3,650,177 |  | 3,580,607 |  | 35,244 |
| Machinery and equipment |  | 9,462,285 |  | 9,270,650 |  | 91,361 |
| Vehicles and equipment on operating leases |  | 3,085,350 |  | 2,922,325 |  | 29,790 |
| Construction in progress |  | 335,584 |  | 360,620 |  | 3,240 |
| Subtotal |  | 17,805,655 |  | 17,396,236 |  | 171,919 |
| Less - Accumulated depreciation |  | (9,872,954) |  | (9,584,234) |  | $(95,326)$ |
| Total property, plant and equipment |  | 7,932,701 |  | 7,812,002 |  | 76,593 |
| Total assets | \# | 32,898,632 | ¥ | 32,458,320 | \$ | 317,646 |

## TOYOTA MOTOR CORPORATION

Unaudited Consolidated Balance Sheets
As of September 30, 2008 and March 31, 2008

## LIABILITIES AND SHAREHOLDERS' EQUITY

|  | Yen in millions |  |  |  | U.S. dollars <br> in millions <br> September 30, <br> 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2008 \end{gathered}$ |  |  |  |
| Liabilities |  |  |  |  |  |  |
| Current liabilities: |  |  |  |  |  |  |
| Short-term borrowings | $¥$ | 4,288,838 | $¥$ | 3,552,721 | \$ | 41,410 |
| Current portion of long-term debt |  | 2,585,276 |  | 2,675,431 |  | 24,962 |
| Accounts payable |  | 2,019,430 |  | 2,212,773 |  | 19,498 |
| Other payables |  | 751,839 |  | 806,514 |  | 7,259 |
| Accrued expenses |  | 1,709,537 |  | 1,606,964 |  | 16,506 |
| Income taxes payable |  | 297,227 |  | 305,592 |  | 2,870 |
| Other current liabilities |  | 827,390 |  | 780,747 |  | 7,988 |
| Total current liabilities |  | 12,479,537 |  | 11,940,742 |  | 120,493 |
| Long-term liabilities: |  |  |  |  |  |  |
| Long-term debt |  | 5,923,954 |  | 5,981,931 |  | 57,198 |
| Accrued pension and severance costs |  | 612,434 |  | 632,297 |  | 5,913 |
| Deferred income taxes |  | 1,064,450 |  | 1,099,006 |  | 10,278 |
| Other long-term liabilities |  | 238,362 |  | 278,150 |  | 2,301 |
| Total long-term liabilities |  | 7,839,200 |  | 7,991,384 |  | 75,690 |
| Total liabilities |  | 20,318,737 |  | 19,932,126 |  | 196,183 |
| Minority interest in consolidated subsidiaries |  | 652,903 |  | 656,667 |  | 6,304 |
| Shareholders' equity |  |  |  |  |  |  |
| Common stock, no par value, authorized: 10,000,000,000 shares as of September 30, 2008 and March 31, 2008 issued: 3,447,997,492 shares as of September 30, 2008 and March 31, 2008 |  | 397,050 |  | 397,050 |  | 3,834 |
| Additional paid-in capital |  | 499,057 |  | 497,569 |  | 4,819 |
| Retained earnings |  | 12,665,823 |  | 12,408,550 |  | 122,292 |
| Accumulated other comprehensive loss |  | $(372,664)$ |  | $(241,205)$ |  | $(3,598)$ |
| Treasury stock, at cost, 312,681,436 shares as of September 30, 2008 and $298,717,640$ shares as of March 31, 2008 |  | $(1,262,274)$ |  | $(1,192,437)$ |  | $(12,188)$ |
| Total shareholders' equity |  | 11,926,992 |  | 11,869,527 |  | 115,159 |
| Commitments and contingencies |  |  |  |  |  |  |
| Total liabilities and shareholders' equity | $\geq$ | 32,898,632 | ¥ | 32,458,320 | \$ | 317,646 |


|  | Yen in millions <br> For the first <br> half ended <br> September 30, 2008 | U.S. dollars in millions |  |
| :---: | :---: | :---: | :---: |
|  |  |  | the first lf ended ner 30, 2008 |
| Net revenues: |  |  |  |
| Sales of products | $¥ 11,463,710$ | \$ | 110,686 |
| Financing operations | 726,695 |  | 7,016 |
| Total net revenues | 12,190,405 |  | 117,702 |
| Costs and expenses: |  |  |  |
| Cost of products sold | 9,903,833 |  | 95,624 |
| Cost of financing operations | 431,367 |  | 4,165 |
| Selling, general and administrative | 1,273,137 |  | 12,293 |
| Total costs and expenses | 11,608,337 |  | 112,082 |
| Operating income | 582,068 |  | 5,620 |
| Other income (expense): |  |  |  |
| Interest and dividend income | 78,410 |  | 757 |
| Interest expense | $(26,826)$ |  | (259) |
| Foreign exchange gain, net | 32,441 |  | 313 |
| Other loss, net | $(29,606)$ |  | (286) |
| Total other income (expense) | 54,419 |  | 525 |
| Income before income taxes, minority interest and equity in earnings of affiliated companies | 636,487 |  | 6,145 |
| Provision for income taxes | 258,855 |  | 2,499 |
| Income before minority interest and equity in earnings of affiliated companies | 377,632 |  | 3,646 |
| Minority interest in consolidated subsidiaries | $(28,301)$ |  | (273) |
| Equity in earnings of affiliated companies | 144,138 |  | 1,392 |
| Net income | 493,469 | \$ | 4,765 |
|  | Yen | U.S. dollars |  |
| Net income per share |  |  |  |
| Basic | 156.92 | \$ | 1.52 |
| Diluted | $¥ \quad 156.90$ | \$ | 1.51 |

## TOYOTA MOTOR CORPORATION

Unaudited Consolidated Statement of Income
For the second quarter ended September 30, 2008


## TOYOTA MOTOR CORPORATION

Unaudited Condensed Consolidated Statement of Cash Flows
For the first half ended September 30, 2008

Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net cash provided by operating activities
Depreciation
Provision for doubtful accounts and credit losses
Pension and severance costs, less payments
Losses on disposal of fixed assets
Unrealized losses on available-for-sale securities, net Deferred income taxes
Minority interest in consolidated subsidiaries
Equity in earnings of affiliated companies
Changes in operating assets and liabilities, and other
Net cash provided by operating activities
Cash flows from investing activities:
Additions to finance receivables
Collection of and proceeds from sales of finance receivables
Additions to fixed assets excluding equipment leased to others
Additions to equipment leased to others
Proceeds from sales of fixed assets excluding equipment leased to others
Proceeds from sales of equipment leased to others
Purchases of marketable securities and security investments
Proceeds from sales of and maturity of marketable securities and security investments
Payment for additional investments in affiliated companies, net of cash acquired
Changes in investments and other assets, and other
Net cash used in investing activities
Cash flows from financing activities:
Purchase of common stock
Proceeds from issuance of long-term debt
Payments of long-term debt
Increase in short-term borrowings
Dividends paid
Net cash provided by financing activities
Effect of exchange rate changes on cash and cash equivalents
Net increase in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

| Yen in millions | U.S. dollars in millions |  |
| :---: | :---: | :---: |
| For the first <br> half ended <br> September 30, 2008 | $\begin{array}{r}\text { For } \\ \text { h } \\ \text { Septe } \\ \hline\end{array}$ | the first f ended ber 30, 2008 |
| $¥ \quad 493,469$ | \$ | 4,765 |
| 741,800 |  | 7,162 |
| 92,300 |  | 891 |
| $(18,646)$ |  | (180) |
| 23,163 |  | 224 |
| 20,190 |  | 195 |
| $(55,351)$ |  | (534) |
| 28,301 |  | 273 |
| $(144,138)$ |  | $(1,392)$ |
| 332,688 |  | 3,212 |
| 1,513,776 |  | 14,616 |
| $(4,509,417)$ |  | $(43,540)$ |
| 3,872,757 |  | 37,393 |
| $(701,867)$ |  | $(6,777)$ |
| $(636,947)$ |  | $(6,150)$ |
| 27,722 |  | 268 |
| 193,748 |  | 1,871 |
| $(361,976)$ |  | $(3,495)$ |
| 502,991 |  | 4,856 |
| (45) |  | 0 |
| 115,586 |  | 1,116 |
| $(1,497,448)$ |  | $(14,458)$ |
| $(69,835)$ |  | (674) |
| 1,204,650 |  | 11,631 |
| $(1,468,592)$ |  | $(14,179)$ |
| 768,517 |  | 7,420 |
| $(236,196)$ |  | $(2,281)$ |
| 198,544 |  | 1,917 |
| 7,195 |  | 69 |
| 222,067 |  | 2,144 |
| 1,628,547 |  | 15,724 |
| $¥ 1,850,614$ | \$ | 17,868 |

## TOYOTA MOTOR CORPORATION

## Notes to Unaudited Consolidated Financial Statements

1. Basis of preparation:

The accompanying unaudited condensed consolidated financial statements of Toyota Motor Corporation (the "parent company") as of and for the periods ended September 30, 2008, have been prepared in accordance with accounting principles generally accepted in the United States of America and on substantially the same basis as its annual consolidated financial statements except for certain disclosures which have been omitted. The unaudited condensed consolidated financial statements should be read in conjunction with the Annual Report on Form 20-F for the year ended March 31, 2008. The unaudited condensed consolidated financial statements reflect all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the results for those periods and the financial condition at that date. The consolidated results for the six-month and three-month periods are not necessarily indicative of results to be expected for the full year.

## Reclassifications -

Certain prior year amounts have been reclassified to conform to the presentations as of September 30, 2008, and for the six months and the three months ended September 30, 2008.

## 2. Accounting changes:

In September 2006, the Financial Accounting Standard Board ("FASB") issued FAS No. 157, Fair Value Measurements ("FAS 157"), which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. The parent company and its consolidated subsidiaries ("Toyota") adopted FAS 157 from the fiscal year begun after November 15, 2007. The adoption of FAS 157 did not have material impact on Toyota's consolidated financial statements.

In September 2006, FASB issued FAS No. 158, Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans - an amendment of FASB Statements No. 87, 88, 106, and 132(R) ("FAS 158"). FAS 158 requires employers to measure the funded status of their defined benefit postretirement plans as of the date of their year-end statement of financial position. Toyota adopted this provision in FAS 158 regarding a measurement date from the fiscal year ending after December 15, 2008. The adoption of this provision in FAS 158 did not have material impact on Toyota's consolidated financial statements.

In February 2007, FASB issued FAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115 ("FAS 159"). FAS 159 permits entities to measure many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis and subsequent change in fair value must be recorded in earnings at each reporting date. Toyota adopted FAS 159 from the fiscal year begun after November 15, 2007. Because Toyota did not elect the fair value option

## TOYOTA MOTOR CORPORATION

## Notes to Unaudited Consolidated Financial Statements

for the first half ended September 30, 2008, the adoption of FAS 159 did not have material impact on Toyota's consolidated financial statements.

## 3. Accounting procedures specific to quarterly consolidated financial statements:

Provision for income taxes

The provision for income taxes is computed by multiplying income before income taxes, minority interest and equity in earnings of affiliated companies for the first half by estimated effective tax rates. These estimated effective tax rates reflect anticipated investment tax credits, foreign tax credits and other items including changes in valuation allowances, that affect estimated effective tax rates.

## 4. U.S. dollar amounts:

U.S. dollar amounts presented in the condensed consolidated financial statements and related notes are included solely for the convenience of the reader and are unaudited. These translations should not be construed as representations that the yen amounts actually represent, or have been or could be converted into, U.S. dollars. For this purpose, the rate of $¥ 103.57=$ U.S. $\$ 1$, the approximate current exchange rate at September 30, 2008, was used for the translation of the accompanying condensed consolidated financial amounts of Toyota as of and for the periods ended September 30, 2008.

## 5. Contingencies :

Toyota enters into contracts with Toyota dealers to guarantee customers’ payments of their installment payables that arise from installment contracts between customers and Toyota dealers, as and when requested by Toyota dealers. Toyota is required to execute its guarantee primarily when customers are unable to make required payments. The maximum potential amount of future payments as of September 30,2008 is $¥ 1,520,790$ million ( $\$ 14,684$ million). Liabilities for guarantee totaling $¥ 4,167$ million ( $\$ 40$ million) have been provided as of September 30, 2008. Under these guarantee contracts, Toyota is entitled to recover any amount paid by Toyota from the customers whose original obligations Toyota has guaranteed.

Toyota, certain other automobile manufacturers, the National Automobile Dealers Association and the Canadian Automobile Dealers Association were named as defendants in purported nationwide class action lawsuits on behalf of all purchasers of new motor vehicles in the United

## TOYOTA MOTOR CORPORATION

## Notes to Unaudited Consolidated Financial Statements

States. The complaints allege that the defendants violated the Sherman Antitrust Act by conspiring to prevent the sale to United States citizens of vehicles produced for the Canadian market. The complaints seek injunctions against the alleged antitrust violations and treble damages in an unspecified amount. Toyota believes that its actions have been lawful. In the interest of quickly resolving these legal actions, however, Toyota entered into a settlement agreement with the plaintiffs. The settlement agreement is pending the approval of the court, and immediately upon approval the plaintiffs will, in accordance with the terms of the settlement agreement, withdraw all pending actions in the court and all related actions will be closed.

Toyota has various other legal actions, governmental proceedings and other claims pending against it, including product liability claims in the United States. Toyota cannot currently determine its potential liability or the damages, if any, with respect to these claims. However, based upon information currently available to Toyota, Toyota believes that its losses from these matters, if any, would not have a material adverse effect on Toyota's financial position, operating results or cash flows.

The European Union brought into effect a directive that requires member states to promulgate regulations implementing automobile manufacturers shall bear the costs for taking back end-of-life vehicles and dismantling and recycling those vehicles. Currently, there are uncertainties surrounding the implementation of the applicable regulations in different European Union member states, particularly regarding manufacturer responsibilities and resultant expenses that may be incurred. Based on the legislation that has been enacted to date, Toyota has provided for its estimated liability. Although Toyota does not expect its compliance with the directive to result in significant cash expenditures, Toyota is continuing to assess the impact of this future legislation on its results of operations, cash flows and financial position.

## TOYOTA MOTOR CORPORATION <br> Notes to Unaudited Consolidated Financial Statements

## 6. Segment data:

The operating segments reported below are the segments of Toyota for which separate financial information is available and for which operating income/loss amounts are evaluated regularly by executive management in deciding how to allocate resources and in assessing performance.

The major portions of Toyota's operations on a worldwide basis are derived from the Automotive and Financial Services business segments. The Automotive segment designs, manufactures and distributes sedans, minivans, compact cars, sport-utility vehicles, trucks and related parts and accessories. The Financial Services segment consists primarily of financing, and vehicle and equipment leasing operations to assist in the merchandising of the parent company and its affiliate companies products as well as other products. The All Other segment includes the design, manufacturing and sales of housing, telecommunications and other business.

The following tables present certain information regarding Toyota's industry segments and operations by geographic areas and overseas revenues by destination for the second quarter and the first half ended September 30, 2008.

## TOYOTA MOTOR CORPORATION

## Notes to Unaudited Consolidated Financial Statements

## Segment operating results -

For the second quarter ended September 30, 2008:

|  | Yen in millions |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Automotive |  | Financial Services |  | All Other |  | Inter-segment Elimination |  | Consolidated |  |
| Net revenues |  |  |  |  |  |  |  |  |  |  |
| Sales to external customers | $\geq$ | 5,436,077 | ¥ | 370,408 | ¥ | 168,790 | ¥ | - | ¥ | 5,975,275 |
| Inter-segment sales and transfers |  | 3,726 |  | 4,157 |  | 145,442 |  | $(153,325)$ |  | - |
| Total |  | 5,439,803 |  | 374,565 |  | 314,232 |  | $(153,325)$ |  | 5,975,275 |
| Operating expenses |  | 5,306,210 |  | 346,441 |  | 305,395 |  | $(152,248)$ |  | 5,805,798 |
| Operating income | $¥$ | 133,593 | ¥ | 28,124 | ¥ | 8,837 | ¥ | $(1,077)$ | ¥ | 169,477 |


|  | U.S. dollars in mikons |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Automotive |  | Financial Services |  | All Other |  | Inter-segment Elimination |  | Consolidated |  |
| Net revenues |  |  |  |  |  |  |  |  |  |  |
| Sales to external customers | \$ | 52,487 | \$ | 3,577 | \$ | 1,629 | \$ | - | \$ | 57,693 |
| Inter-segment sales and transfers |  | 36 |  | 40 |  | 1,404 |  | $(1,480)$ |  | - |
| Total |  | 52,523 |  | 3,617 |  | 3,033 |  | $(1,480)$ |  | 57,693 |
| Operating expenses |  | 51,233 |  | 3,345 |  | 2,949 |  | $(1,470)$ |  | 56,057 |
| Operating income | \$ | 1,290 | \$ | 272 | \$ | 84 | \$ | (10) | \$ | 1,636 |

## TOYOTA MOTOR CORPORATION

## Notes to Unaudited Consolidated Financial Statements

For the first half ended September 30, 2008:

|  | Yen in millions |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Automotive | Financial Services |  | All Other |  | Inter-segment Elimination |  | Consolidated |  |
| Net revenues |  |  |  |  |  |  |  |  |  |
| Sales to external customers | ¥ 11,151,818 | $\geq$ | 726,695 | ¥ | 311,892 | ¥ | - |  | 190,405 |
| Inter-segment sales and transfers | 8,932 |  | 11,043 |  | 290,506 |  | $(310,481)$ |  | - |
| Total | 11,160,750 |  | 737,738 |  | 602,398 |  | $(310,481)$ |  | ,190,405 |
| Operating expenses | 10,694,812 |  | 630,480 |  | 590,599 |  | $(307,554)$ |  | ,608,337 |
| Operating income | $\underline{¥} 465,938$ | ¥ | 107,258 | ¥ | 11,799 | ¥ | $(2,927)$ | ¥ | 582,068 |


|  | Automotive |  | Financial Services |  | All Other |  | Inter-segment Elimination |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net revenues |  |  |  |  |  |  |  |  |  |  |
| Sales to external customers | \$ | 107,675 | \$ | 7,016 | \$ | 3,011 | \$ | - | \$ | 117,702 |
| Inter-segment sales and transfers |  | 86 |  | 107 |  | 2,805 |  | $(2,998)$ |  |  |
| Total |  | 107,761 |  | 7,123 |  | 5,816 |  | $(2,998)$ |  | 117,702 |
| Operating expenses |  | 103,263 |  | 6,087 |  | 5,702 |  | $(2,970)$ |  | 112,082 |
| Operating income | \$ | 4,498 | \$ | 1,036 | \$ | 114 | \$ | (28) | \$ | 5,620 |

## TOYOTA MOTOR CORPORATION

## Notes to Unaudited Consolidated Financial Statements

## Geographic Information -

For the second quarter ended September 30, 2008:

|  | Yen in millions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan |  | North America |  | Europe |  | Asia |  | Other |  | Inter-segment Elimination |  | Consolidated |  |
| Net revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sales to external customers | ¥ | 2,084,354 | $\geq$ | 1,827,273 | $¥$ | 831,846 | ¥ | 734,638 | ¥ | 497,164 | $\geq$ | - |  | 5,975,275 |
| Inter-segment sales and transfers |  | 1,462,166 |  | 34,586 |  | 35,894 |  | 93,040 |  | 95,539 |  | 21,225) |  | - |
| Total |  | 3,546,520 |  | 1,861,859 |  | 867,740 |  | 827,678 |  | 592,703 |  | 21,225) |  | 5,975,275 |
| Operating expenses |  | 3,441,909 |  | 1,896,768 |  | 879,290 |  | 759,792 |  | 558,097 |  | 30,058) |  | 5,805,798 |
| Operating income (loss) | $\geq$ | 104,611 | ¥ | $(34,909)$ | $¥$ | $(11,550)$ | $\geq$ | 67,886 | ¥ | 34,606 | $¥$ | 8,833 |  | 169,477 |


|  | U.S. dollars in millions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan |  | North America |  | Europe |  | Asia |  | Inter-segment |  |  |  |  |  |
| Net revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sales to external customers | \$ | 20,125 | \$ | 17,643 | \$ | 8,032 | \$ | 7,093 | \$ | 4,800 | \$ | - | \$ | 57,693 |
| Inter-segment sales and transfers |  | 14,118 |  | 334 |  | 347 |  | 898 |  | 922 |  | $(16,619)$ |  | - |
| Total |  | 34,243 |  | 17,977 |  | 8,379 |  | 7,991 |  | 5,722 |  | $(16,619)$ |  | 57,693 |
| Operating expenses |  | 33,233 |  | 18,314 |  | 8,490 |  | 7,336 |  | 5,388 |  | $(16,704)$ |  | 56,057 |
| Operating income (loss) | \$ | 1,010 | \$ | (337) | \$ | (111) | \$ | 655 | \$ | 334 | \$ | 85 | \$ | 1,636 |

"Other" consists of Central and South America, Oceania and Africa.

## TOYOTA MOTOR CORPORATION

## Notes to Unaudited Consolidated Financial Statements

For the first half ended September 30, 2008:


|  | U.S. dollars in millions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan |  | North America |  | Europe |  | Asia |  | Other |  | Inter-segment Elimination |  | Consolidated |  |
| Net revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sales to external customers | \$ | 39,724 | \$ | 37,420 | \$ | 16,450 | \$ | 14,037 | \$ | 10,071 | \$ | - | \$ | 117,702 |
| Inter-segment sales and transfers |  | 29,865 |  | 748 |  | 774 |  | 1,663 |  | 1,721 |  | $(34,771)$ |  | - |
| Total |  | 69,589 |  | 38,168 |  | 17,224 |  | 15,700 |  | 11,792 |  | $(34,771)$ |  | 117,702 |
| Operating expenses |  | 66,482 |  | 37,837 |  | 17,140 |  | 14,375 |  | 11,029 |  | $(34,781)$ |  | 112,082 |
| Operating income | \$ | 3,107 | \$ | 331 | \$ | 84 | \$ | 1,325 | \$ | 763 | \$ | 10 | \$ | 5,620 |

"Other" consists of Central and South America, Oceania and Africa.

Revenues are attributed to geographies based on the country location of the parent company or subsidiary that transacted the sale with the external customer.

Transfers between industries or geographic segments are made at amounts which Toyota's management believes approximate arm's-length transactions. In measuring the reportable segments’ income or losses, operating income consists of revenue less operating expenses.

## Overseas Revenues by destination -

The following information shows revenues that are attributed to countries based on location of customers, excluding customers in Japan. In addition to the disclosure requirements under FAS No. 131, Disclosure about Segments of an Enterprise and Related Information ("FAS 131"), Toyota discloses this information in order to provide financial statement users with valuable information.

## TOYOTA MOTOR CORPORATION

## Notes to Unaudited Consolidated Financial Statements

For the second quarter ended September 30, 2008:

|  | Yen in millions |  | U.S. dollars in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the second quarter ended September 30, 2008 |  | For the second quarter ended September 30, 2008 |  |
| North America | ¥ | 1,901,164 | \$ | 18,356 |
| Europe |  | 737,868 |  | 7,124 |
| Asia |  | 772,226 |  | 7,456 |
| Other |  | 1,009,725 |  | 9,749 |

For the first half ended September 30, 2008:

|  | Yen in millions |  | U.S. dollars in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\qquad$ |  | For the firsthalf endedSeptember 30, 2008 |  |
| North America | ¥ | 4,016,524 | \$ | 38,781 |
| Europe |  | 1,602,528 |  | 15,473 |
| Asia |  | 1,536,733 |  | 14,838 |
| Other |  | 2,006,396 |  | 19,372 |

[^0]
## TOYOTA MOTOR CORPORATION

## Notes to Unaudited Consolidated Financial Statements

## 7. Per share amounts:

Reconciliations of the differences between basic and diluted net income per share for the first half and the second quarter ended September 30, 2008 are as follows:

## For the first half ended

## September 30, 2008

Basic net income per common share
Effect of diluted securities
Assumed exercise of dilutive stock options
Diluted net income
per common share

| Yen in <br> millions | Thousands <br> of shares |  | Yen |  | U.S. <br> dollars |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net <br> income |  | Weighted- <br> average <br> shares |  | Net <br> income <br> per share |  | | Net |
| :---: |
| income |
| per share |

¥ 493,469
3,144,638
$¥ \quad 156.92$
\$ 1.52

| (0) | 382 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ¥ 493,469 | 3,145,020 | $¥ \quad 156.90$ | \$ | 1.51 |

## For the second quarter ended

## September 30, 2008

Basic net income
Effect of diluted securities
Assumed exercise of dilutive stock options
Diluted net income
per common share
per common share $\quad ¥ 139,810 \quad 3,139,988 \quad ¥ \quad 44.53 \quad \$$
¥ 139,810
3,139,988
$¥ \quad 44.53$
\$ 0.43

## 

$\qquad$ ¥ 139,810

293
$3,140,281 \quad ¥ \quad 44.52$
$\$ 0.43$

Certain stock options were not included in the computation of diluted net income per share for the first half and the second quarter ended September 30, 2008 because the options’ exercise prices were greater than the average market price per common share during the period.

In addition to the disclosure requirements under FAS No. 128, Earnings per Share, Toyota discloses the information below in order to provide financial statement users with valuable information.

The following table shows Toyota's net assets per share as of September 30, 2008 and March 31, 2008. Net assets per share amounts are calculated by dividing net assets’ amount at the end of each period by the number of shares issued and outstanding, excluding treasury stock at the end of the corresponding period.

## TOYOTA MOTOR CORPORATION

Notes to Unaudited Consolidated Financial Statements

|  | Yen in millions | Thousands of shares | Yen |  | U.S. dollars |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net assets | $\qquad$ |  | t assets r share |  | assets <br> share |
| As of September 30, 2008 | ¥ 11,926,992 | 3,135,316 | ¥ | 3,804.08 | \$ | 36.73 |
| As of March 31, 2008 | $\underline{¥ 11,869,527}$ | 3,149,279 |  | 3,768.97 |  |  |

On June 24, 2008, at the Ordinary General Shareholders' Meeting, the shareholders of the parent company approved to distribute year-end cash dividends of $¥ 236,196$ million $(\$ 2,281$ million), ¥75 (\$0.72) per share, effective on June 25, 2008. On November 6, 2008, the Board of Directors of the parent company resolved to distribute interim cash dividends of $¥ 203,796$ million ( $\$ 1,968$ million), $¥ 65$ ( $\$ 0.63$ ) per share, which would be effective on November 26, 2008.


[^0]:    "Other" consists of Central and South America, Oceania, Africa and the Middle East, etc.

