> ANNUAL REPORT December 31, 2012



(Amsterdam)

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### MANAGING DIRECTOR'S REPORT

The management herewith submits the Financial Statements of Telefónica Europe, B.V. ("the Company") for the financial year ended December 31, 2012.

### Result

During the period under review, the Company recorded a profit of EUR 1,555 thousand (2011: EUR 1,595 thousand), which is set out in detail in the enclosed Income and Expenses Statement.

We have recorded a reduction of outstanding amounts of the Syndicated Facility (originally for GBP 18,500 million). The syndicated facility outstanding drawn amount as per December 31, 2012 is GBP 100,000 thousand under tranche E (revolving), which in total is equivalent to EUR 122,524 thousand (31/12/2011: EUR 574,248 thousand). This Tranche E has an additional GBP 2.000.000 thousands available. Tranche D under the syndicated Facility has matured on December 14, nevertheless it has been partially refinanced with a new forward start facility.

On March 2, 2012 the Company, formalized several agreements where the above Tranches of the Syndicated Facility (D and E) where partially refinanced. As result, two new tranches were agreed: (i) Tranche D1 for a notional amount equal to the Euro equivalent of GBP 632,992 thousand (EUR 801,158 thousand equivalent) for the purpose of partly extending Tranche D under the current syndicated facility, as it reached maturity on 14 December 2012 and (ii) Tranche E1 & E2 for the purpose of partly extending Tranche E (revolving) under the current syndicated facility. Tranche E1 was agreed in the form of revolving credit facility for EUR 756,242 thousand, available as from 9 March 2012 and maturing 2 March 2017 and tranche E2 agreed in the form of multicurrency forward start credit facility agreement for the Euro equivalent of GBP 1,468,614 thousand, available from December 14, 2013 and maturing in March 2017.

At year end, the tranche D1 of the forward start facility is drawn and outstanding by an amount of EUR 801,158 thousand.

The GBP 2,100,000 thousand revolving credit facility (Tranche E) has been utilized periodically during the year 2012. On December 31, 2011 there were two loans outstanding, both denominated in Euro, which in total accounted for EUR 462,947 thousand (equivalent to GBP 385,404 thousand). On December 31, 2012 there was one loan outstanding, denominated in GBP, for the amount of GBP 100,000 thousand (equivalent to EUR 122,534 thousand). Also Tranche E was extended in the form of Tranche E1 and Tranche E2 under the new Forward Start Syndicated Facility Agreement dated March 2, 2012. The Company was, as of December 31, 2012, paying periodical fees for both Tranche E1 and Tranche E2 of the new Forward Start Syndicated Facility Agreement.

A new facility agreement of USD 375,000 thousand with an international financial institution and guaranteed by Telefónica, S.A. was entered into January 5, 2012. The facility, which matures on January 30, 2022, was fully drawn on February 15, 2012. The proceeds of the facility agreement have been on lent to the parent company for the ultimate purpose of financing the Group's procurement of telecommunications equipment and related services.

On August 28, 2012, the Company entered into a facility agreement with two international financial institutions for USD 1,200,000 thousand irrevocably guaranteed by Telefónica, S.A. The proceeds of the facility agreement, which matures 10 years after its initial utilization date, will be on lent to the



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Group for the ultimate purpose of financing the procurement of telecommunications equipment and related services. As of the date of this report, no amounts had yet been drawn under this facility.

The JPY 15,000 million Samurai Floating Rate Notes and the JPY 15,000 million Samurai Fixed Rate Notes were repaid upon maturity on July 19, 2012.

In May 2012 the Company updated its ECP Programme. The update allowed maintaining similar terms while the maximum outstanding under the programme was increased by EUR 1,000,000 thousand, leaving the limit in outstanding amount on EUR 3 billion. During 2012 the Company has continued its activity in the Euro Commercial Paper Market by issuing 122 ECP, placed among several institutional investors, for a total notional amount of EUR 5,857,500 thousand, a figure smaller than that issued in 2011 (EUR 6,360,000 thousand). The notional outstanding at year end was EUR 768,500 thousand.

The Financial Margin has been reduced, from EUR 2,926 thousand in 2011 to EUR 2,856 thousand in 2012, mainly due to the reductions of borrowed and on-lent volumes.

The 2012 net Operational Expenses decreased, amounting to EUR 687 thousand (2011: EUR 716 thousand).

### Subsequent events

No material subsequent events, affecting the financial statements, have taken place until date of this report.

### Future developments

The Company will continue to seek and prospect for new markets and sources of finance for Telefónica Group, in order to extend its investor base, subject always to market conditions.

### **Risks and uncertainties**

Main risks and uncertainties the Company will face during financial year 2013 are the following:

Liquidity and credit risk:

The Company has invested the funds borrowed, in Telefónica, S.A., or in other companies of the group, furthermore most of external debt and bonds issued by the Company are guaranteed by Telefónica, S.A. In addition, the Company tries to diversify the holding of cash positions, by investing them in various financial institutions, with stable and adequate credit ratings.

In summary, any substantial credit or liquidity risk would be related to credit risk of Telefónica, S.A. group.

Interest rate and Foreign Exchange risk:

The Company lends money to related companies denominated in the same currency as the funds it arises in the funding markets. Therefore, the Company implements a natural hedge.



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The Company may have, though, limited foreign exchange risk due to the financial margin earned in several currencies different from Euro (mainly GBP, JPY and USD), and also due to some cash positions held in foreign currencies (JPY, USD and GBP). Consequently, foreign exchange fluctuation in exchange rates may have a limited impact on its result.

Currently, the Company policy is to hedge any interest rate exposure arising from funding raised, by investing on the same terms (tenure and type of interest, whether it may be floating or fixed interest rates). Nevertheless, if that would not be eventually possible, or the Company may not consider it appropriate, the Company may look to mitigate any interest rate risk in other ways (by using derivatives or any other suitable instrument), or eventually not to hedge it.



### Signing of the financial statements

The members of the Management Board have signed the financial statements in this annual report pursuant to their statutory obligations under art. 5:25c(2) (c) Financial Markets Supervision Act. To the best of their knowledge, the financial statements give a true and fair value of the assets, liabilities, financial position and profit or loss of the Company in accordance with Title 9 Book 2 of the Dutch Civil Code, and the management board's report gives a true and fair view of the position and performance of the business of the Company, and reflects the significant risks related to the business.

Amsterdam, February 14, 2013

/s/

E.J. Álvarez Gómez

/s/

C.D. Maroto Sobrado

/s/

/s/

M.C. van der Sluijs-Plantz

A.J. Aleix Argüelles



(Expressed in Thousands of Euro)

## BALANCE SHEET December 31, 2012 (before appropriation of the result)

### ASSETS

			<u>31/12/12</u>		<u>31/12/11</u>
FIXED ASSETS:					
Tangible fixed assets	(1)	1		5	
Financial fixed assets	(2)	2,790,998		3,557,088	
			2,790,999		3,557,093
CURRENT ASSETS:					
Loans receivable	(3)	2,347,334		6,392,497	
Interest receivable	$(\mathbf{J})$	123,842		123,992	
Corporate income tax		257		123,992	
Other current assets		943		407	
Cash at bank	(4)	4,819		<u>5,404</u>	
		<u>.,,</u>	<u>2,477,195</u>	<u>-,</u>	6,522,484
TOTAL ASSETS			5,268,194		10,079,577
SHAREHO	OLDE	R'S EQUITY AN	ND LIABILITIE	S	
			<u>31/12/12</u>		<u>31/12/11</u>
SHAREHOLDER'S EQUITY:	(5)				
Issued share capital		46		46	
Retained earnings		4,700		4,700	
Result for the period		<u>1,555</u>		<u>1,595</u>	
			6,301		6,341
LONG TERM LIABILITIES:					
Bonds and loans	(6)		2,790,973		3,557,103
CURRENT LIABILITIES:					
Short term loans and bonds	(7)	2,347,335		6,392,497	
Interest payable		123,133		123,250	
Value added tax & wage tax payable		28		10	
Other debts and accrued liabilities		424		<u>376</u>	
			<u>2,470,920</u>		<u>6,516,133</u>
TOTAL EQUITY & LIABILITIES			<u>5,268,194</u>		<u>10,079,577</u>



(Amsterdam)

(Expressed in Thousands of Euro)

## STATEMENT OF INCOME AND EXPENSES for the year ended December 31, 2012

		01/01/12-31/12/12		01/01/11 - 31/12/1	<u>1</u>
FINANCIAL INCOME & EXPENSES: Net financial result	(8)		<u>2,856</u>		<u>2,926</u>
<b>OPERATIONAL INCOME &amp;</b>					
EXPENSES:					
Personnel expenses		(132)		(136)	
Administrative expenses		<u>(555)</u>		<u>(580)</u>	
Result from ordinary activities					
before taxation			2,169		2,210
Taxation	(9)		<u>(614)</u>		<u>(615)</u>
<b>Result after taxation</b>		1	<u>1,555</u>		<u>1,595</u>



### NOTES TO THE FINANCIAL STATEMENTS December 31, 2012

## General

Telefónica Europe B.V. ("the Company"), having its statutory seat and registered office in Amsterdam, the Netherlands, is engaged in holding and financing activities for related companies. The main office of the Company is located in Amsterdam, the Netherlands.

The Company is a wholly-owned subsidiary of Telefónica S.A., located in Madrid, Spain. Direct or indirect subsidiaries of Telefónica S.A. are referred to as related companies.

The Company was incorporated on October 31, 1996.

The authorized share capital of the Company consists of 100 shares with a par value of EUR 460 each (EUR 46,000). On December 31, 2012 and 2011, the issued capital of the Company consists of 100 shares, which have been fully paid and which represent a total paid up capital in the amount of EUR 46,000.

These financial statements are prepared in accordance with Title 9, Book 2, of the Dutch Civil Code. Furthermore, the financial statements of the Company are not consolidated with those of its subsidiary, as a result of the Article 408 exemption. The financial statements of the Company and its subsidiary are included in the consolidated financial statements of Telefónica, S.A., which are filed with the Chamber of Commerce in Amsterdam.



### Euro Medium Term Note Debt Programme

In 1996, the Company entered into a USD 1,500 million EMTN Debt Issuance Programme, arranged by Morgan Stanley & Co. International Limited, irrevocably guaranteed by Telefónica, S.A. Under the Programme, the Company may from time to time issue instruments in different currencies up to a maximum aggregate principal amount of USD 1,500 million. The total maximum aggregate principal amount was increased in 1998 to USD 2,000 million. In 2000, the total maximum aggregate principal amount was increased to EUR 8,000 million and finally, in July 2003, the maximum aggregate principal amount was increased again to EUR 10,000 million. The proceeds of the notes issued are lent on to the parent company or to other related companies within the group of the parent company (Telefónica, S.A.).

As at December 31, 2012, the EMTN Debt Issuance Programme includes:

Euro Notes due Feb-2033EUR500,000,000Euro Notes due Feb-2013EUR1,500,000,000

The notes are listed on the London Stock Exchange. The Company has not issued any notes under this programme since 2003.

### **Global bonds**

On September 21, 2000, Telefónica Europe, B.V. issued notes with an application to be listed on the Luxembourg Stock Exchange for the amounts of USD 1,250,000,000 7.35% and EUR 1,000,000 6,125% due and repaid in 2005, USD 2,500,000,000 7.75% due and repaid 2010 and USD 1,250,000,000 8.25% due 2030. These bonds are irrevocably guaranteed by the parent company (Telefónica, S.A.).

As at December 31, 2012 there is only one outstanding note under the programme (USD 1,250 million maturing on 2030).

### **Euro Commercial Paper Programme**

On June 29, 2000, the Company entered into a Euro Commercial Paper Programme with a maximum aggregate principal amount of EUR 2,000,000,000 or its equivalent in alternative currencies. The programme was updated in May 2005 and in May 2012, when the maximum aggregate principal amount outstanding was raised to EUR 3,000,000,000 or its equivalent in alternative currencies.

The first Commercial Paper issue took place in February 2001 and such Programme is currently active. The Euro Commercial Paper issues are unconditionally and irrevocably guaranteed by the parent company. Notes may have any denomination, subject to compliance with any applicable legal and regulatory requirements. The initial minimum denominations are EUR 500,000, USD 500,000, JPY100,000,000 and GBP100,000. The tenure of the notes shall be not less than one nor more than 365 days.



The notional outstanding amount as at December 31, 2012 is EUR 769 million. In the balance sheet, where the ECP issues are stated at their discounted notional amounts and at year end, they were accounting for EUR 768 million.

### Samurai JPY Bonds

The Company had to file with the Minister of Finance of Japan, the fourth and final amendment to SRS (Securities Registration Statement, as amended four times), on July 11, 2007, and finally issued the notes on July 19, 2007. The notes hereby issued were not listed on any stock exchange.

The Company issued two tranches of JPY 15,000 million each, being the main conditions: (i) Floating Rate Note bearing variable interest of 6 months JPY Libor plus a margin of 40 basis points, and maturing on July 19, 2012 and (ii) A fixed rate Bond with a semi-annual coupon of 2.11% per year, also maturing on July 19, 2012. Both bonds were repaid at maturity on July 19, 2012.

### JPY Dual Currency Loan

The Company borrowed a total of JPY 15,000 million in three loans from a Japanese investor with maturity on July 2037. Under this agreement interests are payable in USD on a semi-annual basis at a fix annual rate of 4.75%.

### **USD 375 million Facility Agreement**

A new facility agreement of USD 375,000 thousand with an international financial institution was entered into January 5, 2012 at a variable annual interest rate, and fully drawn from February 15, 2012. The proceeds of the facility agreement have been on lent to the parent company for the ultimate purpose of financing the Group's procurement of telecommunications equipment and related services. The facility matures on January 5, 2022.

### USD 1,200 million Facility Agreement

A new facility agreement of USD 1,200,000 thousand with two international financial institutions was entered into August 28, 2012 at a variable annual interest rate. The proceeds of the facility agreement, which matures 10 years after its initial utilization date, will be on lent to the Group for the ultimate purpose of financing the procurement of telecommunications equipment and related services. As of December 31, 2012, no amounts had yet been drawn under the Facility.

### **Intercompany loans**

The Company received EUR 2,000 million through an intercompany Promissory Note issued on December 30, 2002, from its subsidiary Telefónica Finance USA LLC, with a maturity of 10 years. The Promissory Note was repaid upon its maturity on December 31, 2012, and a new intercompany loan agreement for EUR 58,765 thousand was signed between the parties on the same date for a 5 year term.



### **Intercompany Credit Facility**

On April 10, 2003, the Company entered into a short-term credit facility agreement of EUR 100 million. The lender is Casiopea RE S.A., an insurance company belonging to the same group of companies as Telefónica Europe, B.V. The drawn amount as at December 31, 2012 was EUR 80 million.

## **Multicurrency Syndicated Facility**

The Company signed on October 31, 2005 a Multicurrency Facility Agreement with Citibank Global Markets Ltd., Goldman Sachs International and Royal Bank of Scotland Plc, as Underwriters, and Guaranteed by Telefónica, S.A. with a total amount of GBP 18,500 million.

The purpose of the Facility was to finance the acquisition of O2 directly or indirectly. The Facility is divided in two Facilities with different maturities: (i) Facility A with maturity of October 31, 2006, but extendable at the option of the Company for up to an additional period of 18 months and (ii) Facility B with Maturity on October 31, 2008.

The Facility was syndicated among other Banks in two stages: (i) Sub-Underwriters Syndication, stage that was successfully finished on December 14, 2005 and (ii) General Syndication which was finalized on February 17, 2006. The initial limit of the facility was reduced on December 14, 2005 from GBP 18,500 million to GBP 18,000 million, and subsequently the limit amount of the Facility was reduced to GBP 14,325 million on February 3, 2006. Furthermore, the limit of the Facility was reduced to GBP 14,175 million on February 16, 2006.

As of April 28, 2006 the Company amortized, and cancelled an amount of EUR 758 million corresponding to Facility A. Subsequently, as of June 30, 2006 the Company amortized EUR 3,700 million of Facility B.

As of December 14, 2006 the Syndicated Facility Agreement was amended in order to include three more tranches, increase maturities of all tranches and revise the margin to be paid (more detail in Note 6).

On December 14, 2009 the Company amortized Tranche B reducing the outstanding amount by EUR 1,196 Million.

On March 2, 2012 the Company entered into a Forward Start Syndicated Facility Agreement for the Euro equivalent of GBP 633 million (Tranche D1), with the purpose of partially extending Tranche D of the current Syndicated Facility Agreement upon its maturity. On the same date, the Company also entered into a Forward Start Multicurrency Revolving Credit Facility for the Euro equivalent of GBP 1,469 million (Tranche E2) with the purpose of partly extending Tranche E under the current Syndicated Revolving Credit Facility, upon its maturity. In addition, a new revolving credit facility contract (Tranche E1), available from March 9, 2012 and maturing March 2, 2017, was entered into for the amount of EUR 756 million.

On December 14, 2012 Tranche D was amortized upon its maturity, but partially extended in the form of Tranche D1 under the new Forward Start Syndicated Facility Agreement entered into on



March 2. At year end, there was one loan of EUR 801,158 thousand outstanding under this Tranche. The total outstanding amount as at December 31, 2012 under the revolving tranche of Syndicated Facility (tranche E) amounted to GBP 100 million equivalent to EUR 123 million (31/12/2011: GBP 494 million equivalent to EUR 574 million).

### **Investments of the company**

Substantially all the proceeds from the principal or notional amounts obtained or borrowed by the Company under its financing activities have been lent on to the parent company or to companies belonging to Telefónica Group.

### **Cash flow statement**

No cash flow statement is presented in these financial statements as the ultimate parent company provides all the capital of the Company and the financial statements of the ultimate parent company, containing a cash flow statement, are available at the Company's office in the Netherlands.



## Accounting policies

### General

These financial statements have been prepared in accordance with Title 9, book 2 of the Netherlands Civil Code.

The accounting principles of the Company are summarized below. These accounting principles have all been applied consistently throughout the year and the preceding year.

Assets and liabilities are stated at face value, unless indicated otherwise.

### **Foreign currencies**

Assets and liabilities, denominated in foreign currencies are translated into the reporting currency at exchange rates prevailing at the Balance Sheet date. Any resulting exchange differences are recorded in the Statement of Income and Expenses.

Revenues and expenses in the year under review, which are denominated in foreign currencies, are translated into the reporting currency at exchange rates in effect on the transaction date.

### Tangible fixed assets

Tangible fixed assets are stated at their historical cost less accumulated depreciation. Depreciation is provided over the expected useful live of the related asset under the straight line method. The estimated useful lives are:

Furniture and office equipment: 3 to 5 years

### Financial fixed assets

Investments in participating interest are stated at acquisition cost or, in case of a permanent impairment of the value, at lower equity value as determined on the basis of the financial statements of the participating interest.

### Long term receivables from related companies

Long term receivables from related companies are carried at amortised cost using the effective interest rate method. Gains and losses are recognised in the income statement when the loans are derecognized or impaired, as well as through the amortisation process.

### **Bonds and loans**

Bonds and loans are carried at amortised cost using the effective interest rate method. Gains and losses are recognized in the income statement when the liabilities are derecognised as well as through the amortisation process.



### Accounting policies in respect of result determination

### Result

Profits on transactions are recognized in the year they are realized. Losses are recognized when foreseen.

### Other operating expenses

Expenses are based on the historical cost convention and attributed to the financial year to which they pertain.

### Taxation

Taxation is calculated on the reported pre-tax result, at the prevailing tax rates, taking account of any losses carried forward from previous financial years and tax-exempt items and non-deductible expenses and using tax facilities.

Temporary differences between taxation on the result as shown in the Statement of Income and Expense and the taxation on the fiscal result are added or deducted from the provision for deferred taxation.

### **Financial Instruments**

### General

The information included in the notes for financial instruments is useful to estimate the extent of risks relating to on-balance sheet financial instruments.

The Company's primary financial instruments, not being derivatives, serve to finance the Telefónica's Group operating activities. The principal risks, arising from the Company's financing operations are, liquidity, credit, interest and foreign exchange risks. These risks to mitigate, are set out in detail below:

### Liquidity and credit risk

The Company has invested the funds borrowed, in Telefónica, S.A., furthermore most of external debt and loans issued by the Company are guaranteed by Telefónica, S.A. In addition, the Company tries to diversify the holding of cash positions, by investing them in various financial institutions, with adequate credit ratings. Summarizing, any substantial credit or liquidity risk would be related to credit risk of Telefónica, S.A. group.

Interest rate and Foreign Exchange risk

The Company lends money denominated in the same currency as the funds it arises in the funding markets. Therefore, the Company implements a natural hedge.



The Company may have, though, limited foreign exchange risk due to the financial margin earned in several currencies different from Euro (mainly GBP, JPY and USD), and also due to some cash positions held in foreign currencies (JPY, USD and GBP). Consequently, foreign exchange fluctuation in exchange rates may have a very limited impact on its result.

Currently, the Company policy is to hedge any interest rate exposure arising from funding raised, by investing on the same terms (tenors and type of interest, whether it may be floating or fixed interest rates).



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## (1) Tangible fixed assets (Expressed in Thousands of Euro)

The tangible fixed assets are comprised as follows:		
	<u>31/12/12</u>	<u>31/12/11</u>
The tangible fixed assets:	1	5
The movement in the tangible fixed assets is as follows:		
	<u>2012</u>	<u>2011</u>
Carrying value		
Balance January 1 <sup>st</sup>	82	81
Additions		1
Balance December 31 <sup>st</sup>	82	82
Accumulated amortization		
Balance January 1 <sup>st</sup>	(77)	(71)
Change for the period	(4)	(6)
Balance December 31 <sup>st</sup>	(81)	(77)
Net book value December 31 <sup>st</sup>	1	5



### (2) Financial fixed assets

## (Expressed in Thousands of Euro)

	<u>31/12/12</u>	<u>31/12/11</u>
Long term receivables from related companies	2,790,998	3,557,088
Holdings in group companies (1)	2,790,998	3,557,088
The movement in the financial fixed assets is as follows:		
	<u>2012</u>	<u>2011</u>
Balance January 1 <sup>st</sup>	3,557,088	8,266,205
Deferred Commissions amortization	11,247	5,377
Repayments	(336,409)	(199,070)
New Loans	301,218	87,769
Foreign Exchange result	(42,837)	27,512
Reclassification from short term (2)	799,153	-
Reclassification to short term	(1,498,462)	(4,630,705)
Balance December 31 <sup>st</sup>	2,790,998	3,557,088

(1) The Company is wholly-owner of Telefónica Finance USA, L.L.C, entity having its statutory seat in Delaware, duly incorporated and existing under the laws of the State of Delaware (USA).

Since the holding in Telefónica Finance USA, L.L.C. is valued at less than 1000 Euros no amount is disclosed in the Financial Statements.

(2) On March 2, 2012 Tranche D of the O2 Syndication Facility, which matured on December 14, 2012, was partially refinanced (by means of Tranche D1). In the same way the intercompany loan where the funds are lent-on to Telefónica, S.A. was also refinanced and the loan receivable was reclassified form short to long term.



### Long term receivables from related companies:

The Long Term Receivables from related companies represent loans to the shareholder and are comprised as follows: (Expressed in Thousands of Euro)

	<u>31/12/12</u>	<u>31/12/11</u>
USD 1,250,000,000, 8.28125%, maturity September 15, 2030	940,261	958,430
EUR 801,158,420, Euribor + 2.43159%, maturity December14, 2015	795,147	-
GBP 100,000,000, Libor + 0.35908%, maturity December 14, 2017	95,094	-
EUR 500,000,000, 5.90625%, maturity February 14, 2033	492,228	491,984
EUR 58,765,000, 4.853% Effective Annual Rate, maturity December 30, 2017	58,765	-
JPY 5,000,000/USD 42,640,287, 4.7741% on USD basis, maturity July 27, 2037	43,789	49,645
JPY 5,000,000/USD 42,640,287, 4.7741% on USD basis, maturity July 27, 2037	43,789	49,645
JPY 5,000,000/USD 42,640,287, 4.7741% on USD basis, maturity July 27, 2037	43,789	49,645
USD 375,000,000, maturity January 31, 2022	282,786	-
EUR 429,355,018, Euribor + 0.29908%, maturity December 13, 2013	-	426,097
EUR 1,500,000, 5.15625%, maturity February 14, 2013	-	1,498,311
EUR 33,592,434, Euribor + 0.29908%, maturity December 14, 2013	-	33,331
USD 1,200,000, maturity 2022 prepaid commissions	(4,650)	-
Total long term receivable from related companies	<u>2,790,998</u>	<u>3,557,088</u>

On December 30, 2002, the Company started a subsidiary (Telefónica Finance USA, L.L.C.) that issued Preferred Capital Securities to third parties, which possess no voting rights, for a notional amount of EUR 2,000,000,000. The Company lent on these funds to Telefónica S.A. through an intercompany loan that expired on December 30, 2012. On November 29, 2012, the amount of Preferred Capital Securities outstanding with third parties was reduced to EUR 58,765 thousand, and a new intercompany loan for EUR 58,765, with a 5 year term, was signed between The Parties dated on December 31, 2012.

The new loan corresponding to the Preferred Shares and the loan corresponding to the extended Syndicated O2 Loan Facility were taken up on the Balance Sheet as long term receivables as at December, 2012.

The European Medium Term Notes due in February 2013 were taken up as short term debt at February 2012.

The valuation of the funds from the Syndicated Loan Facility that were lent on to the shareholder includes a fee income. The fee income is deferred and amortised to the profit and loss account over the period of the



underlying transactions.

## (3) Loans receivable

The loans receivable are comprised as follows:

### (Expressed in Thousands of Euro)

	<u>31/12/12</u>	<u>31/12/11</u>
Short Term Loans to Telefónica S.A. (Agreement May 10, 2012)	767,546	1,592,205
EUR Credit Facility 1 year Euribor + 0.03159%	80,000	1,000
EUR 1,500,000,000, 5.1250%, maturity February 14, 2013	1,499,788	-
EUR 1,071,576,876, Euribor +0.27408%, maturity Dec 14, 2012	-	1,070,717
GBP 555,000,000, Libor +0.28408%, maturity Dec 14, 2012	-	663,899
EUR 2,000,000, Euribor +0.63825%, maturity Dec 30, 2012	-	2,000,000
JPY 15,000,000, 2.138%, maturity Jul 19, 2012	-	149,639
JPY 15,000,000, Libor +0.425%, maturity Jul 19, 2012	-	149,640
EUR 766,057,486, Euribor +0.27408%, maturity Dec 14, 2012	-	765,397
Total loans receivable	<u>2,347,334</u>	<u>6,392,497</u>

The two loans for the JPY 30,000 million Samurai Rate Notes were repaid upon maturity on July 19, 2012.

The loan for the European Medium Term Notes due in February 2013 were taken up as short term receivable as at February 2012.

The new loan corresponding to the Preferred Shares and the extended Syndicated O2 Loan Facility were taken up on the Balance Sheet as long term receivables as at December 31, 2012.



## (4) Cash at bank

The cash at bank balances on December 31 are comprised as follows:

	(Expressed in Thousands of Euro)	
	<u>31/12/12</u>	<u>31/12/11</u>
Current bank account balances	<u>4,819</u>	<u>5,404</u>

## (5) Shareholder's equity

The movements in the Shareholder's Equity are comprised as follows:

		(Expressed in Thousands of Euro)			
	Issued share capital	Retained earnings	Result of the period	Total	
Balance as at January 1, 2011	46	4,700	1,697	6,443	
Allocation of result	-	1,697	(1,697)	-	
Result for the period	-	-	1,595	1,595	
Dividend payment		(1,697)		(1,697)	
Balance as at December 31, 2011	46	4,700	1,595	6,341	
Allocation of result	-	1,595	(1,595)	-	
Result for the period	-	-	1,555	1,555	
Dividend payment		(1,595)		(1,595)	
Balance as at December 31, 2012	46	4,700	1,555	6,301	



#### (6) Bonds and loans (Expressed in Thousands of Euro) 31/12/12 31/12/11 Long term bonds and loans 2,790,973 3,557,103 The movement in long term liabilities is as follows: 2012 2011 Balance January 1st 3,557,103 8,266,218 Prepaid Commissions amortization 11,247 5,379 Repayments (336,409) (199,070)New Loans 301,191 87,769 Foreign Exchange result (42,846) 27,512 Reclassification from short term (\*) 799,152 \_ Reclassification to short term (1,498,465)(4,630,705) **Balance December 31, 2012** 2,790,973 3,557,103

(\*) Amount corresponding to Tranche D1 of the O2 Syndication Facility. On March 2, 2012 Tranche D, which matured on December 14, 2012, was partially refinanced and therefore the amount refinanced was reclassified from short to long term.



(Expressed in Thousands of Euro)

Long term bonds and Loans are comprised as follows:

	<u>31/12/12</u>	<u>31/12/11</u>
Global USD 1,250,000,000, 8.25%, maturity September 15, 2030	940,265	958,435
Multicurrency Syndicated Facility, FSF Tranche D1, EUR 801,158,420, Euribor + 2.4%, maturity December14, 2015	795,147	-
Multicurrency Syndicated Facility, Tranche E, GBP 100,000,000, Libor + 0.3750%, maturity December 14, 2017	95,053	-
EMTN EUR 500,000,000, 5.8750%, maturity February 14, 2033	492,234	491,989
Loan EUR 58,765,000, 4.82% Effective Annual Rate, maturity December 30, 2017	58,765	-
JPY/USD Dual Currency Loan A JPY 5,000,000,000/USD 42,640,287, 4.75% on USD basis, maturity July 27, 2037	43,789	49,645
JPY/USD Dual Currency Loan B JPY 5,000,000,000/USD 42,640,287, 4.75% on USD basis, maturity July 27, 2037	43,789	49,645
JPY/USD Dual Currency Loan C JPY 5,000,000,000/USD 42,640,287, 4.75% on USD basis, maturity July 27, 2037	43,789	49,645
Facility USD 375,000,000, maturity January 30, 2022	282,792	-
Multicurrency Syndicated Facility, Tranche E, EUR 429,355,018, Euribor + 0.2750%, maturity December 14, 2013	-	426,097
EMTN EUR 1,500,000,000, 5.125%, maturity February 14, 2013	-	1,498,314
Multicurrency Syndicated Facility, Tranche E, EUR 33,592,434 Euribor + 0.2750%, maturity December 13, 2013	-	33,333
Facility USD 1,200,000,000, maturity 2022 prepaid commissions	(4,650)	
Balance December 31, 2012	<u>2,790,973</u>	<u>3,557,103</u>

### **Balance December 31, 2012**

On December 30, 2002, the Company started a subsidiary (Telefónica Finance USA, L.L.C.) that issued Preferred Capital Securities to third parties, which possess no voting rights, for a notional amount of EUR 2,000,000,000. The Company received a loan from Telefónica Finance USA LLC and lent on these funds to Telefónica, S.A. through an intercompany loan that expired on December 30, 2012. On November 29, the amount of this loan outstanding was reduced to EUR 58,765 thousand, and a new intercompany loan for EUR 58,765, with a 5 year term, was signed between The Parties dated on December 31, 2012.

The European Medium Term Notes due in February 2013 were taken up as short term debt at February 2012.



The valuation of the Syndicated Loan Facility includes the issuance costs, discounts, fees and commissions paid in connection with the offering of the Syndicated Loan Facility. Such costs are amortised on a straight line basis over the period up to the maturity date of the loans.

### (7) Short term loans and bonds

### (Expressed in Thousands of Euro)

	31/12/12	31/12/11
EUR 100,000,000 Credit Facility, 1 year Euribor	80,000	1,000
EUR 3,000,000,000 ST European Commercial Paper Program	767,546	1,592,205
EUR 1,500,000,000, 5.875%, EMTN, maturity February 14, 2013	1,499,789	-
EUR 1,071,576,876, Euribor +0.25%, Maturity Dec 14, 2012	-	1,070,717
GBP 555,000,000, Libor +0.26%, Maturity Dec 14, 2012	-	663,899
EUR 2,000,000,000 Euribor +0.607%, Maturity Dec 30, 2012	-	2,000,000
JPY 15,000,000, 2.11%, Maturity Jul 19, 2012	-	149,639
JPY 15,000,000, Libor +0.40%, Maturity Jul 19, 2012	-	149,640
EUR 766,057,486, Euribor +0.25%, Maturity Dec 14, 2012	-	765,397
Balance December 31, 2012	<u>2,347,335</u>	<u>6,392,497</u>

The JPY 15,000 million Samurai Floating Rate Notes and the JPY 15,000 Samurai Fixed Rate Notes were repaid upon maturity on July 19, 2012.

The European Medium Term Notes due in February 2013 were taken up as short term debt at February 2012. The extended Syndicated O2 Loan Facility, were taken up on the Balance Sheet as long term debt as at December, 2012.

The EUR 2,000 million intercompany loan with Telefónica Finance USA, L.L.C. was repaid on November 29, and on December 31, 2012.



### (Expressed in Thousands of Euro)

### (8) Net financial result

The Net Financial Result is comprised as follows:

	01/01/12- 31/12/12	01/01/11- <u>31/12/11</u>
Interest income	373,152	356,352
Interest expense	(370,296)	(353,434)
Currency exchange result		8
Net Financial Result	<u> 2,856</u>	<u>2,926</u>

### (9) Taxation

The tax charge on the profit can be broken down as follows:

	<u>01/01/12-</u> <u>31/12/12</u>	<u>01/01/11-</u> <u>31/12/11</u>
Corporate income tax 2012	614	-
Corporate income tax 2011	-	608
Corporate income tax other years		7
Total	<u>614</u>	<u>615</u>

The Company is subject to Dutch taxation and tax calculations are made in accordance with an Advance Pricing Agreement signed with the Tax Authorities, which has entered into effect as of January 1, 2005, as amended in 2010.

The effective and applicable tax rates do not differ significantly from those of previous fiscal year. The applicable tax rate for current financial statements is 25% (2011: 25%) and the effective tax rate is 28.3% (2011: 27.8%).

### Average number of employees:

During the period under review the Company employed on average 2 persons (2011: 2).

### Auditor's fees

An amount of EUR 26 thousand (2011: 25 thousand) has been charged related to auditor's fees (only relating to audit services).

### Subsequent events

No material subsequent events, affecting the financial statements, have occurred to date.



## **Board of directors**

The Company's board of directors consists of four directors, who served without remuneration (2011: 0).

Amsterdam, February 14, 2013

/s/

/s/

E.J. Álvarez Gómez

C.D. Maroto Sobrado

/s/

/s/

M.C. van der Sluijs-Plantz

A.J. Aleix Argüelles



## OTHER INFORMATION December 31, 2012

### Auditor's report

The auditor's report is set out on the next two pages.

### Statutory provision regarding appropriation of Result

In accordance with Article 14 of the Articles of Association, profit shall be at the disposal of the Annual General Meeting of Shareholders. Profit distribution can only be made to the extent that Shareholder's Equity exceeds the issued and paid-up share capital and legal reserves.

A resolution to distribute profits or reserves is subject to the approval of the managing board. The managing board shall only withheld its approval if it knows or should reasonably expect that following the distribution the Company can not continue to pay its debts due.

## **Appropriation of Result**

The net income together with the retained earnings is at the disposal of the General Meeting of Shareholders.



# Independent auditor's report

To: The Managing Directors and Shareholder of Telefónica Europe B.V.

# Report on the financial statements

We have audited the accompanying financial statements 2012 of Telefónica Europe B.V., Amsterdam, which comprise the balance sheet as at December 31, 2012, the profit and loss account for the year then ended and the notes, comprising a summary of the accounting policies and other explanatory information.

### Management's responsibility

Management is responsible for the preparation and fair presentation of these financial statements and for the preparation of the Managing Directors' Report, both in accordance with Part 9 of Book 2 of the Dutch Civil Code. Furthermore management is responsible for such internal control as it determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### Opinion with respect to the financial statements

In our opinion, the financial statements give a true and fair view of the financial position of Telefónica Europe B.V. as at December 31, 2012 and of its result for the year then ended in accordance with Part 9 of Book 2 of the Dutch Civil Code.

## Report on other legal and regulatory requirements

Pursuant to the legal requirement under Section 2:393 sub 5 at e and f of the Dutch Civil Code, we have no deficiencies to report as a result of our examination whether the Managing Directors' Report, to the extent we can assess, has been prepared in accordance with Part 9 of Book 2 of this Code, and whether the information as required under Section 2:392 sub 1 at b-h has been annexed. Further we report that the Managing Director's Report, to the extent we can assess, is consistent with the financial statements as required by Section 2:391 sub 4 of the Dutch Civil Code.

Amsterdam, February 14, 2013

Ernst & Young Accountants LLP

Signed by S. van den Ham



## RESPONSIBILITY STATEMENT FOR THE ANNUAL FINANCIAL REPORT

The members of the Telefónica Europe B.V. Board of Directors hereby declare that, to the best of their knowledge, the financial statements for the year ended December 31, 2012, adopted by the directors on February 14, 2013, and ratified at the Board of Directors meeting held on February 20, 2013 and prepared in accordance with the applicable set of accounting standards, give a true and fair view of the assets, liabilities, financial position and profit or loss of Telefónica Europe B.V., and the management report includes a fair review of the development and performance of the business and the position of Telefónica Europe B.V. and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that Telefónica Europe B.V. faces.

Amsterdam, February 20, 2013

/S/

C.D.Maroto Sobrado Director /S/

E. Álvarez Gomez Director

/S/

A. Aleix Argüelles Director /S/

*M.C. van der Sluijs-Plantz Director*