# Annual Report 2018





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| Core profit and net profit for the year (DKKm)                                |                  |                     |                 |                     |                     |               |
|---|------------------|---------------------|-----------------|---------------------|---------------------|---------------|
| ocroproneura neceproneror une yeur (Drawn)                                    |                  |                     |                 |                     |                     |               |
|   | 2018             | 2017                | Index<br>18/17  | 2016                | 2015                | 2014          |
| Net interest income   | 5,624            | 5,674               | 99              | 5,748               | 5,886               | 5,315         |
| Net fee and commission income   | 1,854            | 1,957               | 95              | 1,531               | 1,834               | 1,761         |
| Value adjustments   | -23              | 577                 | -               | 781                 | 381                 | -42           |
| Other income<br>Income from operating lease (net)                             | 463<br>81        | 207<br>-54          | 224             | 257<br>44           | 239<br>93           | 3,074<br>78   |
| Core income   | 7.999            | 8.361               | 96              | 8,361               | 8,433               | 10,186        |
| Core expenses   | 4,896            | 5,374               | 91              | 5,108               | 5,322               | 5,231         |
| Core profit before loan impairment charges                                    | 3,103            | 2,987               | 104             | 3,253               | 3,111               | 4,955         |
| Loan impairment charges*  | 468              | -453                | -               | -149                | 347                 | 1,953         |
| Core profit   | 2,635            | 3,440               | 77              | 3,402               | 2,764               | 3,002         |
| Investment portfolio earnings   | 505              | 562                 | 90              | 504                 | 440                 | 101           |
| Pre-tax profit Tax  | <b>3,140</b> 640 | <b>4,002</b><br>859 | <b>78</b><br>75 | <b>3,906</b><br>790 | <b>3,204</b><br>728 | <b>3,103</b>  |
| Profit for the year   | 2,500            | 3,143               | 80              | 3,116               | 2,476               | 3,089         |
| Troncror the year   | 2,500            | 3,143               | 00              | 3,110               | 2,470               | 3,003         |
| Summary of balance sheet, end of period (DKKbn)                               |                  |                     |                 |                     |                     |               |
|   |                  |                     |                 |                     |                     |               |
| Loans and advances  | 462.8            | 447.7               | 103             | 422.4               | 396.2               | 361.8         |
| - of which mortgage loans   | 326.3            | 306.8               | 106             | 277.0               | 249.5               | 218.9         |
| - of which traditional bank loans and advances                                | 104.1            | 101.3               | 103             | 94.1                | 93.2                | 102.3         |
| - of which new home loans   | 6.3              | 12.2<br>27.4        | 52              | 17.4                | 12.0                | 18.1          |
| - of which repo loans<br>Bonds and shares, etc.                               | 26.1<br>83.2     | 27.4<br>79.1        | 95<br>105       | 33.9<br>89.9        | 41.5<br>76.5        | 22.5<br>92.3  |
| Total assets  | 599.9            | 597.4               | 100             | 586.7               | 543.4               | 541.7         |
|   |                  |                     |                 |                     |                     |               |
| Deposits  | 148.7            | 160.0               | 93              | 154.6               | 144.9               | 152.7         |
| - of which bank deposits  | 135.7            | 139.9               | 97              | 134.2               | 129.0               | 133.2         |
| - of which repo deposits and tri-party deposits<br>Issued bonds at fair value | 13.0<br>324.7    | 20.1<br>302.6       | 65<br>107       | 20.4<br>271.2       | 15.9<br>231.2       | 19.5<br>208.5 |
| Issued bonds at amortised cost  | 35.0             | 38.9                | 90              | 51.0                | 48.2                | 43.4          |
| Subordinated debt   | 4.3              | 4.3                 | 100             | 2.1                 | 1.4                 | 1.4           |
| Holders of hybrid core capital  | 2.5              | 2.6                 | 96              | 1.5                 | 0                   | 0             |
| Shareholders' equity  | 31.8             | 32.0                | 99              | 31.0                | 30.0                | 27.6          |
| Characteristics and headers are   |                  |                     |                 |                     |                     |               |
| Financial ratios and key figures  |                  |                     |                 |                     |                     |               |
| Earnings per share (DKK)**  | 28.2             | 34.7                | _               | 33.5                | 26.1                | 35.1          |
| Profit for the year, per share (diluted) (DKK)**                              | 28.2             | 34.7                | -               | 33.5                | 26.1                | 35.1          |
| Pre-tax profit as a pct. of average equity**                                  | 9.5              | 12.4                | -               | 12.7                | 11.1                | 13.8          |
| Net profit as a percentage of average equity**                                | 7.6              | 9.7                 | -               | 10.1                | 8.6                 | 13.7          |
| Expenses as a percentage of income  | 61.2             | 64.2                | -               | 61.1                | 63.1                | 51.4          |
| Capital ratio   | 20.0             | 10 0                | _               | 107                 | 170                 | 16 4          |
| Capital ratio Common Equity Tier 1 capital ratio (CET1 %)                     | 20.0<br>16.4     | 19.8<br>16.4        | -               | 18.3<br>16.5        | 17.0<br>16.1        | 16.4<br>15.3  |
| Individual solvency requirement (%)   | 10.4             | 10.4                | -               | 10.0                | 10.1                | 10.9          |
| Capital base (DKKbn)  | 37.7             | 37.3                | -               | 33.4                | 30.1                | 29.0          |
| Weighted risk exposure (DKKbn)  | 188.4            | 188.0               | -               | 182.2               | 176.9               | 176.4         |
| Share price at and of period (DVV)  | 27.5             | 7.57                | _               | 777                 | 710                 | 717           |
| Share price at end of period (DKK) Distributed dividend per share (DKK)       | 235<br>11.7      | 353<br>10.9         | -               | 337<br>5.3          | 312<br>0            | 313<br>0      |
| Book value per share (DKK)**  | 390              | 374                 | -               | 348                 | 317                 | 290           |
| Price/book value per share (DKK)**  | 0.6              | 0.9                 | -               | 1.0                 | 1.0                 | 1.1           |
|   |                  | _                   |                 | _                   |                     |               |
| Number of full-time employees, year-end***                                    | 3,698            | 3,932               | -               | 3,981               | 4,021               | 4,191         |

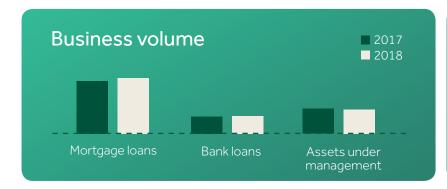
 $Relationships \ between \ income \ statement \ items \ under \ 'The \ Jyske \ Bank \ Group' \ (key \ financial \ data) \ and \ the \ income \ statement \ page \ 39$  $appear from \ note \ 2.\ ^*\ In \ 2018, loan \ impairment \ charges \ amounted \ to \ DKK \ 468m, of which \ DKK \ 407m \ relate \ to \ effects \ derived from \ and \ another \ another \ begin{picture}(100,00) \put(0,0){\ (0,0){100}} \put(0,0){$ IFRS 9 on mortgage lending. \*\* Financial ratios are calculated as if hybrid core capital (AT1) is recognised as a liability, cf. note 69. \*\*\* The number of employees at the end of 2018 and at the end of 2017 were reduced by 25 and 40 employees, respectively, for whom the end of 2018 and 2018costs were covered externally.

# Summary



Profit after tax and before effects derived from IFRS 9: DKK 2.8bn.

The return on equity of 8.6% is in line with the target of 8-12% after tax and before effects derived from IFRS 9.



Growing lending volume within mortgage loans for both personal and corporate clients.

Growing bank loans, even though the growth rate is lower than those of preceding years.

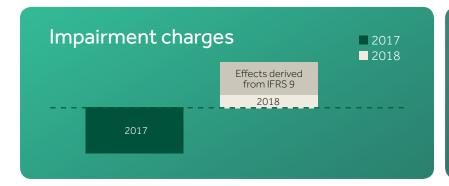
Net inflow of assets under management overshadowed by negative returns.



Negative trends in financial markets result in declining core income.

The decline is offset by lower core expenses.

Adjusted for non-recurring items, core expenses fell by almost 2%.



Adjusted for effects derived from IFRS 9, impairment charges were very limited, yet they increased relative to 2017, which year saw a net reversal of impairment charges.

The change primarily related to corporate clients, including agricultural clients.



Capital ratios are basically at the desired levels relative to known regulatory requirements and long-term capital management objectives.

Ambition to ensure a risk-adjusted capital ratio (RAC) determined by <u>S&P at the</u> level of 10.5%.

# Comments by Management

In connection with the publication of Jyske Bank's Annual Report 2018, Anders Dam, Jyske Bank's CEO and Managing Director states:

### Profit for the year

"Jyske Bank generated a profit after tax and before effects derived from IFRS 9 of DKK 2.8bn. This corresponds to a return on equity of 8.6%, which is in line with the target of a return on equity in the range of 8-12% after tax and before effects derived from IFRS 9.

### Client and employee satisfaction

Also in 2018, Jyske Bank achieved high ratings in client satisfaction surveys within the areas of Personal Clients, Corporate Clients and Private Banking. To this must be added that the most recent internal employee survey showed not only great but also increased job enthusiasm and satisfaction on the part of the bank's employees. Most recently, a sector survey named Jyske Bank the most popular bank among employees in the financial sector. This survey was based on replies from both employees and non-employees.

### Business activity

The activity level with respect to home loan products is still high, and since the end of the first half of 2018 the home loans are issued by Jyske Realkredit as part of the phasing out of the name of BRFkredit. Also property financing for corporate clients increased in 2018, and mortgage loans amounted to DKK 326bn at the end of 2018. The aim is still to achieve a total loan balance of DKK 350bn for Jyske Realkredit at the end of 2020.

At the beginning of 2018, the target was that, five years after the merger with BRFkredit, the number of employees should, all other things being equal, be back at the 2013 level, at which time the bank had 3,774 employees. This target was realised in mid-2018, i.e. a year earlier than expected. At the end of 2018, the Jyske Bank Group had almost 3,700 employees, i.e. a decline by about 240 employees compared to the level at the end of 2017 and hence 76 employees below the level at the end of 2013.

In 2018, a series of new payment solutions were offered to our clients. For instance, personal clients can now - in addition to MobilePay and Apple Pay - use mobile payment solutions on Android phones with Google Pay, and also they can use Garmin Pay and FitBit Pay. Moreover, clients can now easily establish a 100% electronic payment card - VISA Mobil, which in combination with the mobile payments solutions offer the client increased security in connection with electronic payments.

Jyske Bank (Gibraltar) was put up for sale in January 2019.

### Liquidity and capital

In 2018 the Group focused on the gradual replacement of the Group's old preferred senior bonds with new non-preferred senior ("NPS") bonds with the aim of meeting the Group's MREL requirement after 2021. Two NPS bonds were issued in the course of 2018. Jyske Bank anticipates to issue NPS bonds totalling EUR 2.5bn (DKK 19bn) by the end of 2021.

The long-term capital management objectives for a capital ratio and a Common Equity Tier 1 capital ratio of 17.5% and 14% are unchanged. At the end of 2018, they amounted to 20.0% and 16.4%, respectively,



and hence they practically meet the long-term capital management objectives when allowing for the expectations that the new statutory requirements are expected to reduce the capital ratios by up to a maximum of 3 percentage points. At the end of 2018, Standard & Poor's risk-adjusted capital ratio was calculated at 10.3%, and a RAC at about 10.5% is still the target.

At the Annual General Meeting in March 2019, the Supervisory Board will make a motion for the distribution of ordinary dividend of DKK 6.12 per share for the financial year 2018. The ordinary dividend for 2017 was DKK 5.85 per share.

At the Annual General Meeting in March 2019, the Supervisory Board will further propose that own shares that were acquired through the recently completed share buy-back programme of up to DKK 1bn be cancelled.

Considering the current market conditions in 2019, the Jyske Bank Group aims to deliver a return on the average equity of 6-10% after tax", concludes Anders Dam.

# Foundations of Jyske Bank

| Mission  | To develop simple, forward-looking and responsible financial services   |
|----------|---|
| Vision   | To make a difference  |
| Promises | We will be at the cutting edge, we will create value for our clients, and we will offer them an experience beyond the expected  |
| Spirit   | We wish to be the "catfish in the tank" - a Danish figure of speech referring to someone who by thinking innovatively or acting in an unorthodox way challenges the existing ways |
| Values   | Holistic view and common sense, open and honest, different and unpretentious, equal respect and commitment, efficient and persevering   |

# Such a balance is achieved when...

Our clients receive advice, products, services and prices that are among the best on the market

Our employees have an attractive workplace with opportunities for development

Our shareholders receive an attractive, long-term risk-adjusted return

Clients

Employees

Shareholders





# Strategy

The Jyske Bank Group's strategy was prepared in 2016 but was in 2018 updated to reflect the development of the Group. The Group's values, mission and vision are the same.

### Client promises incorporated in the strategy

We wish as a Group to use a clients-centred approach and act on the basis of an outside-in perspective. Based on an extensive study of what the Group's various client segments wish and expect from the Jyske Bank Group, we prepared in 2018 three client promises that will in future permeate all activities in the Jyske Bank Group.

- Clients have a bank at the cutting edge
- Clients experience that we create value
- Clients are given solutions above and beyond the expected

Initially the client promises have been integrated in the Group strategy. The ambition is that the client promises become part of the Group's DNA in line with the Group's values, mission and vision.

### Relationship bank in a digital world

In 2018 we really sped up the Group's digital development. Several digital initiatives were launched and more are in the offing. Digitization takes place under the headline Relationship bank in a digital world

The Jyske Bank Group stands out by being an advisory and relationship bank. To our clients, the relationship and our ability to deliver personal and competent advice are crucial factors why they chose Jyske Bank as their financial partner. However, the concept of relationship is changing due to the technological development. To an increasing degree most clients are themselves taking care of more tasks, which is good news from a cost perspective, but it may weaken the relationship as focus will to an increasing degree be on the technical functionality in the clients' interaction with the Group rather than building up a relationship.

Our task is to secure that our digital solutions support our strategy of being an advisory and relationship bank for the Group's various client segments. We must create solutions that support the establishment of long-term relationships, offer relevant

and understandable advice and challenge clients to see what can create value for them that they may not have seen yet. We wish to establish a simple connection between our digital solutions and our physical advisory services so the human being and the personal contact will go hand in hand with the digital set-up. A specific example of this is our initiative within investment and savings advice, where we have - with Munnypot - developed a digital solution through which clients can always have a dialogue with an employee who can help with investments.

### A branch network with a local presence

Being an advisory and relationship bank, we believe in the value of local presence and being close to our clients. Therefore we have chosen to maintain the 98 physical branches in our branch network, and we are now the bank with most branches in Denmark. On the other hand, no branches in the branch network will have cashier's desks as of April 2019, and also it was possible to reduce the number of ATMs because society is becoming increasingly digitized and cashless. Hence we are in the process of defining the branch network of the future matching the changed client behaviour, which means that a still lower number of clients actually visit the physical bank. We are looking into areas such as opening hours, alternative ways of being accessible and new ways of cooperation in the local community.

# Continuous improvement of competitive strength

Since the launch of the strategy in 2016, we have given special attention to efficiency-enhancing measures with a view to improving the competitive strength of the Jyske Bank Group. We focus on introducing efficiency-enhancement by reducing the complexity of our primary business model, solutions and products. This was particularly reflected when, in 2018, we chose to introduce a one-brand strategy for the Jyske Bank Group where "Jyske" is the Group's brand within banking, leasing and mortgage credit.

One initiative was that BRFkredit changed its name to Jyske Realkredit in 2018. At the same time, we made one product range in the area of home loans for the Group's personal client segments, and therefore they will have a single point of contact when they want to get advice on home financing.

This is supported by the fact that internally we have established one joint home loan process across the banking and mortgage areas, thus reducing the complexity and not least costs for operations and development of the Group's systems. We are well under way to ensure the same development within property financing for Corporate clients.

# Continued growth within investment, trade and wealth

The Jyske Bank Group is focusing on the development of the business area of investment, trade and wealth management.

The year 2018 was a difficult one in the financial markets, but Jyske Bank is endeavouring strongly to make this area a growth area by expanding our focus on client relations and strengthening our overall value proposition.

We are particularly happy that, in the retail area, we were in 2018 again named the bank with the most satisfied private banking clients by CEM Voxmeter. In the market place, we are seeing that our specialised approach to clients is working, and that generally and particularly in the top segments we see a positive inflow of clients and business volume. We have strengthened our focus on society's stronger need for private pension savings and, for this reason, among others, we have initiated a series of training courses for our clients. In the autumn, Jyske Bank also implemented a strong portfolio tool to be used by advisers when rendering advice to our largest investment clients.

In respect of development, the strongest focus was on the completion of the implementation of the Mi-FID II rules concurrently with the continued efforts relating to the bank's new capital market platform, where we gradually put new areas into service. The capital market platform is a modern platform offering improved functionality within the areas of front, middle- and back office.

### Sustainable business models for the Jyske Bank Group

By signing the Paris Climate Change Agreement and the UN 2030 Agenda for Sustainable Development, the world leaders defined global targets for a joint sustainable development. The future EU rules for Sustainable Finance reflect that the role of the financial sector in social developments will change to support the agenda of global sustainability. Being a financial institution, Jyske Bank will be a significant player in respect of supporting and facilitating the desired and necessary sustainable development. This development will require adjustment and development of our products and services. Therefore we now launch an ESG programme that will, over time, affect all parts of the Group's activities.

Initially the ESG programme will focus on the Bank's investing activities as well as external ESG reporting. In respect of investments, we will incorporate ESG in our advice and product range. With respect to external ESG reporting, we wish to an increasing degree to render ESC issues and our ESG initiatives more visible, hence improving our ESG rating.

We have an ambition of making a difference - also in respect of a sustainable development.



### Outlook

The Jyske Bank Group anticipates that in 2019 economic growth in Denmark will continue at a moderate level. Continued keen competition is expected.

It is the target of the Group that, at the end of 2020, Jyske Realkredit is to have an overall balance of loans and advances of DKK 350bn. At the end of 2018, mortgage loans amounted to DKK 326bn. It is expected that over the coming years, growth will increasingly stem from financing of commercial properties and to a lesser degree from private properties.

The Group is continuously focusing on the cost development, and in mid-2018 - i.e. one year ahead of expectations - its number of employees was in line with that at the end of 2013. Attention will still be on the cost development in 2019.

In 2018 the Group focused on the gradual replacement of the Group's old preferred senior bonds with new non-preferred senior ("NPS") bonds with the aim of meeting the Group's MREL requirement after 2021. Two NPS bonds were issued in the course of 2018. Jyske Bank anticipates to issue NPS bonds totalling EUR 2.5bn (DKK 19bn) by the end of 2021.

It is expected that the Basel IV recommendations will reduce the capital ratio by up to maximum 3 percentage points. Jyske Bank expects to meet these requirements in full at the beginning of the phase-in period in 2022.

In the short term, Standard & Poor's risk-adjusted capital ratio will be the factor that most governs dividends and share buy-backs.

Considering the current market conditions in 2019, the Jyske Bank Group aims to deliver a return on the average equity of 6-10% after tax.

Based on equity at the end of 2018, the objective corresponds to a post-tax profit in the range of DKK 2.0bn – 3.3bn.

# Highlights from 2018



### New payment solutions: VISA mobil, Apple Pay and Google Pay

- A solution no matter which phone or device the clients wish to use
- In 2018, the solutions were also made available for non-clients through a simple online account-opening procedure



### The best home loan products

In 2018, BRFkredit became Jyske Realkredit, resulting in one product range consisting of the best from the mortgage loans and Jyske Bank's popular bank mortgage loans. Again in 2018, Jyske Bank was, by the Danish consumer magazine TÆNK, recommended to consumers having high homeowner's equity



### The "cashless" bank

- The ambition to be a cashless bank in 2025 (Anders Dam on Twitter, 30 January 2019)
- End to disbursement of DKK 1,000 notes from our ATMs
- No cashier's desks in Jyske Bank's 98 branches – the last two will close in April 2019
- The number of outdoor ATMs will be reduced as client behaviour changes



### **Anti-money laundering efforts**

- In 2018, our monitoring triggered 39,405 alarms and in consequence of this 2,976 reports to the Money Laundering Secretariat
- Jyske Bank devotes approx. 200 man years to the prevention and control of money laundering
- Jyske Bank was given six orders to strengthen processes and controls - all six orders are expected to be complied with by the end of third quarter of 2019
- New initiatives on the prevention of money laundering are launched continuously. For instance, demands that new corporate clients use an approved auditor



### Satisfied clients and satisfied employees

- Since 2014, Jyske Bank has had a clear focus on developing the clients' experience in order to establish loyal client relationships
- In 2018, Jyske Bank was ranked at the top by satisfaction surveys within all client segments
- The internal employee survey showed not only great but also increased job enthusiasm and satisfaction on the part of the bank's employees
- A sector survey assessed Jyske Bank to be the most popular bank among employees in the financial sector. This survey was based on replies from both employees and non-employees



### Financial Review

| Core profit and net profit for the year (DKKm) |       |       |                |            |            |            |            |            |
|--|-------|-------|----------------|------------|------------|------------|------------|------------|
|  | 2018  | 2017  | Index<br>18/17 | Q4<br>2018 | Q3<br>2018 | Q2<br>2018 | Q1<br>2018 | Q4<br>2017 |
| Net interest income                            | 5,624 | 5,674 | 99             | 1,371      | 1,407      | 1,439      | 1,407      | 1,537      |
| Net fee and commission income                  | 1,854 | 1,957 | 95             | 506        | 443        | 399        | 506        | 654        |
| Value adjustments                              | -23   | 577   | -              | -49        | 132        | -38        | -68        | 38         |
| Other income                                   | 463   | 207   | 224            | 32         | 127        | 239        | 65         | -29        |
| Income from operating lease (net)              | 81    | -54   | -              | 8          | 26         | 21         | 26         | -6         |
| Core income                                    | 7,999 | 8,361 | 96             | 1,868      | 2,135      | 2,060      | 1,936      | 2,194      |
| Core expenses                                  | 4,896 | 5,374 | 91             | 1,232      | 1,249      | 1,143      | 1,272      | 1,326      |
| Core profit before loan impairment charges     | 3,103 | 2,987 | 104            | 636        | 886        | 917        | 664        | 868        |
| Loan impairment charges                        | 468   | -453  | -              | 29         | 104        | 27         | 308        | -139       |
| Core profit                                    | 2,635 | 3,440 | 77             | 607        | 782        | 890        | 356        | 1,007      |
| Investment portfolio earnings                  | 505   | 562   | 90             | -11        | -20        | 129        | 407        | -30        |
| Pre-tax profit                                 | 3,140 | 4,002 | 78             | 596        | 762        | 1,019      | 763        | 977        |
|  |       |       |                |            |            |            |            |            |
| Tax  | 640   | 859   | 75             | 95         | 184        | 208        | 153        | 197        |

### Profit for the year

The Group realised a pre-tax profit of DKK 3,140m. Calculated tax amounted to DKK 640m, and after tax the profit amounted to DKK 2,500m. The post-tax profit before effects derived from IFRS 9 amounted to DKK 2.8bn, corresponding to a return of 8.6% on average equity against 9.7% in 2017. The return on equity was in line with the target of a return in the range of 8-12% after tax and before effects derived from IFRS 9.

### Core profit

Core profit amounted to DKK 2,635m against DKK 3,440m in 2017.

Core profit before loan impairment charges and provisions for guarantees amounted to DKK 3,103m against DKK 2,987m in 2017, corresponding to a 4% increase.

### Core income

Net interest income under core income amounted to DKK 5,624m, i.e. in line with net interest income in 2017 when adjusting for one-offs in 2017, one-off income of about DKK 100m relating to the end to eased terms of interest, and one-off expenses of DKK 16m relating to recalculation of accruals within leasing activities, and the positive effect in 2018 due

to the maturity at the end of January of senior debt issued by Jyske Realkredit.

Net interest income from the strategic balance sheet and risk management amounted to DKK 325m compared to DKK 316m in 2017. The primary reason for the practically unchanged level is that the return on Jyske Realkredit's portfolio of securities (investment portfolio earnings) was as of early 2018 recognised as core income. Interest expense on Tier 2 capital amounted to about DKK 90m, i.e. up by DKK 13m from 2017.

On the whole, earnings saw a underlying stable development for the business segments, where volume growth was able to compensate for the margin pressure.

| Strategic balance sheet and risk management (DKKm) |      |      |  |  |  |
|--|------|------|--|--|--|
|  |      |      |  |  |  |
|  | 2018 | 2017 |  |  |  |
| Net interest income                                | 242  | 316  |  |  |  |
| Value adjustments                                  | -125 | -46  |  |  |  |
| Banking activities, total                          | 117  | 270  |  |  |  |
|  |      |      |  |  |  |
| Net interest income                                | 83   | -    |  |  |  |
| Value adjustments                                  | -97  | -    |  |  |  |
| Mortgage activities, total                         | -14  | -    |  |  |  |
| Jyske Bank Group, total                            | 103  | 270  |  |  |  |

Net fee and commission income fell by 5% relative to the 2017 level. The decline can essentially be ascribed to 'Securities trading and custody services'. The most important reason for the decline was the negative development in the financial markets resulting in lower performance and asset-based fees. To this must be added lower commission income from mutual funds due to reduced commission rates.

Other types of fee and commission income realised was in line the level of 2017. However, a large increase was seen in respect of Other fee income, of which about DKK 25m related to market-maker commission. In addition, the increase related to a number of fees, primarily transaction-based fees, which were subject to fee changes in the Personal client area in mid-2017.

| Fee and commission income (DKKm)        |       |       |  |  |  |  |
|---|-------|-------|--|--|--|--|
|   |       |       |  |  |  |  |
|   | 2018  | 2017  |  |  |  |  |
| Securities trading and custody services | 1,225 | 1,383 |  |  |  |  |
| Money transfers and card payments       | 213   | 199   |  |  |  |  |
| Loan application fees                   | 371   | 389   |  |  |  |  |
| Guarantee commission                    | 108   | 116   |  |  |  |  |
| Other fees and commissions              | 408   | 293   |  |  |  |  |
| Total                                   | 2,325 | 2,380 |  |  |  |  |

Value adjustments under core profit amounted to DKK -23m against DKK 577m in 2017.

The year 2018 was a challenging one in the financial markets, which were affected by high volatility as well as political and economic uncertainty. The market conditions put a damper on the activity level, particularly in the second half of 2018, and in combination with the negative return for the year on most asset classes, earnings from trading and investing activities were negatively affected.

The widening of the credit spread on Danish mortgage bonds in the second half of 2018 resulted in significant, negative value adjustments of both the trading portfolio of bonds and the liquidity portfolio.

Value adjustments of the strategic balance sheet and risk management amounted to DKK -222m compared to DKK -46m in 2017.

Transactions relating to clients' interest-rate hedging affected value adjustments by DKK -6m. The effect from these transactions was DKK 134m in 2017. Due to improved credit quality, these types of

transactions are much less sensitive to changes in long-term interest rates.

Value adjustment of sector shares affected value adjustments positively by DKK 144m against DKK 143m in 2017.

Income from operating lease (net) amounted to DKK 81m against an expense of DKK 54m in 2017. This improvement was caused by the fact that, only to a limited degree, was it necessary to recognise extraordinary impairment charges on residual values of operating lease agreements in 2018.

### Core expenses

Core expenses amounted to DKK 4,896m against DKK 5,374m in 2017. Core expenses in 2018 were positively affected by reversed provisions in the amount of DKK 96m for the Marrache court case in Gibraltar as well as non-recurring adjustments in the amount of about DKK 65m of employee-related provisions due to the significant decrease in the number of employees. Adjusted for these circumstances as well as one-off expenses of DKK 237m in 2017, core expenses fell by almost 2%.

The underlying development of core expenses reflects the development in the number of employees and general spending restraint in connection with other operating expenses. Due to this, it was possible to compensate for rising IT costs and the upward pressure on employee costs of about 2.5% due to the increase in salaries prescribed by the collective agreement and an increase in the payroll tax rate.

| Core expenses (DKKm)                      |       |       |  |  |  |  |
|---|-------|-------|--|--|--|--|
|   |       |       |  |  |  |  |
|   | 2018  | 2017  |  |  |  |  |
| Staff costs                               | 2,949 | 3,122 |  |  |  |  |
| IT costs                                  | 1,323 | 1,221 |  |  |  |  |
| Rent, etc.                                | 148   | 139   |  |  |  |  |
| Amortisation, depreciation and impairment | 102   | 154   |  |  |  |  |
| Other operating expenses                  | 374   | 738   |  |  |  |  |
| Total                                     | 4,896 | 5,374 |  |  |  |  |

At the end of 2018, the Group had 3,698 full-time employees against 3,932 full-time employees at the end of 2017. At the end of 2018, there were 25 employees - against 40 at the end of 2017 - for whom costs were covered externally, and therefore they were not included in the above figure.



### Impairment charges

Under core profit, an amount of DKK 468m was recognised as an expense under loan impairment charges and provisions for guarantees, of which DKK 407m related to effects derived from IFRS 9. Hence the underlying development resulted in impairment charges of DKK 61m. By comparison, an amount of DKK 453m was reversed in 2017.

Generally, the increase in new impaired exposures was at a low level for both corporate and personal clients. In the second half of 2018, the indication of impairment for corporate clients within banking activities was higher than in the first half of 2018.

Impairment charges based on management's estimates amounted to DKK 511m at the end of 2018 compared to DKK 466m at the end of 2017. In 2018, losses in the amount of DKK 1,106m were recognised against DKK 1,005m in 2017.

### Investment portfolio earnings

Investment portfolio earnings in 2018 came to DKK 505m against DKK 562m in 2017.

| Investment portfolio earnings (DKKm) |      |      |                |  |  |  |  |
|--------------------------------------|------|------|----------------|--|--|--|--|
|                                      | 2018 | 2017 | Index<br>18/17 |  |  |  |  |
| Net interest income                  | 105  | 330  | 32             |  |  |  |  |
| Net fee and commission income        | 0    | -3   | -              |  |  |  |  |
| Value adjustments                    | 377  | 219  | 172            |  |  |  |  |
| Other income                         | 55   | 47   | 117            |  |  |  |  |
| Income                               | 537  | 593  | 91             |  |  |  |  |
| Expenses                             | 32   | 31   | 103            |  |  |  |  |
| Investment portfolio earnings        | 505  | 562  | 90             |  |  |  |  |

Of the total investment portfolio earnings of DKK 505m, value adjustments and the return on the portfolio of Nordjyske Bank shares amounted to DKK 544m.

Hence the results from other activities relating to the own securities portfolio were fairly neutral. Widening of credit spreads and pull-to-par effects affected value adjustments negatively. This was more or less offset by net interest income. Total net interest income was, compared to 2017, adversely affected by the fact that a major part of the bond portfolio is now recognised as part of the banking book (core income).

The Group's own securities portfolio consists of tactical market risk positions (primarily interest-rate and currency risks) and a smaller amount of bond investments.

### Q4 2018 compared to Q3 2018

In the fourth quarter of 2018, a post-tax profit of DKK 501m was realised compared to DKK 578m for the third quarter of 2018.

The underlying development of the net interest income is stable. The decline in the fourth quarter of 2018 can essentially be ascribed to a fall from DKK 83m to DKK 50m in net interest income from the strategic balance sheet and risk management.

Net fee and commission income for the fourth quarter amounted to DKK 506m, corresponding to an increase of 14% relative to the third quarter. The increase in the fourth quarter was driven by annual investment-related product and custody fees. The adverse development in the financial markets in the fourth quarter reduced the annual fees.

In the fourth quarter, value adjustments were negatively affected by the development in the financial markets, and the adjustments amounted to DKK -49m against DKK 132m in the third quarter, which was positively affected by a non-recurring income of DKK 79m from value adjustments relating to early repayment of issued bonds and effects from the implementation of Murex.

Other income amounted to DKK 32m in the fourth quarter against DKK 127m in the third quarter, when a gain of about DKK 100m from the sale of a property was recognised.

Income from operating lease (net) was an income of DKK 8m in the fourth quarter 2018 compared to DKK 26m in the third quarter. The reason for the decline was that, in the fourth quarter, extraordinary impairment charges on residual values of operating lease agreements were recognised.

Compared to the third quarter, core expenses fell by DKK 17m in the fourth quarter. The most important reasons for this was one-off adjustments of employee-related provisions due to the significant decrease in the number of employees totalling DKK 65m.

Impairment charges in the amount of DKK 29m were recognised as an expense against DKK 104m in the third quarter. In the fourth quarter, impairment charges based on management's estimates increased by DKK 91m, which can mainly be ascribed to agricultural clients, including fur farmers.



| Summary of balance sheet, end of period (DKKbn) |       |       |                |            |            |            |            |            |
|---|-------|-------|----------------|------------|------------|------------|------------|------------|
|   | 2018  | 2017  | Index<br>18/17 | Q4<br>2018 | Q3<br>2018 | Q2<br>2018 | Q1<br>2018 | Q4<br>2017 |
| Loans and advances                              | 462.8 | 447.7 | 103            | 462.8      | 457.7      | 455.4      | 447.7      | 447.7      |
| - of which mortgage loans                       | 326.3 | 306.8 | 106            | 326.3      | 318.8      | 314.4      | 309.4      | 306.8      |
| - of which traditional bank loans and advances  | 104.1 | 101.3 | 103            | 104.1      | 104.5      | 104.4      | 102.5      | 101.3      |
| - of which new home loans                       | 6.3   | 12.2  | 52             | 6.3        | 9.4        | 12.2       | 13.3       | 12.2       |
| - of which repo loans                           | 26.1  | 27.4  | 95             | 26.1       | 25.0       | 24.4       | 22.5       | 27.4       |
| Bonds and shares, etc.                          | 83.2  | 79.1  | 105            | 83.2       | 74.7       | 81.0       | 75.1       | 79.1       |
| Total assets                                    | 599.9 | 597.4 | 100            | 599.9      | 596.9      | 593.0      | 593.2      | 597.4      |
| Deposits  | 148.7 | 160.0 | 93             | 148.7      | 150.9      | 155.1      | 155.1      | 160.0      |
| - of which bank deposits                        | 135.7 | 139.9 | 97             | 135.7      | 136.6      | 135.3      | 136.4      | 139.9      |
| - of which repo deposits and tri-party deposits | 13.0  | 20.1  | 65             | 13.0       | 14.3       | 19.8       | 18.7       | 20.1       |
| Issued bonds at fair value                      | 324.7 | 302.6 | 107            | 324.7      | 316.7      | 308.9      | 307.9      | 302.6      |
| Issued bonds at amortised cost                  | 35.0  | 38.9  | 90             | 35.0       | 33.3       | 31.2       | 30.1       | 38.9       |
| Subordinated debt                               | 4.3   | 4.3   | 100            | 4.3        | 4.3        | 4.3        | 4.3        | 4.3        |
| Holders of hybrid core capital                  | 2.5   | 2.6   | 96             | 2.5        | 2.5        | 2.5        | 2.5        | 2.6        |
| Shareholders' equity                            | 31.8  | 32.0  | 99             | 31.8       | 31.9       | 32.3       | 31.5       | 32.0       |

#### Business volume

The Group's total loans and advances increased by 3% primarily due to increases in mortgage loans and secondarily in bank loans and advances.

At the end of 2018, the portfolio of mortgage loans amounted to DKK 326.3bn compared to DKK 306.8bn at the end of 2017. The majority of this increase of DKK 19.5bn related to Corporate Clients. The development within Personal Clients was supported by the transfer of the new home loans, which over the same period fell from DKK 12.2bn to DKK 6.3bn, as a natural consequence of the simplification of the home loan product range , which means that all home loans, except for Q4 Plus and Renteloft Cl-BOR3, are recognised as mortgage loans as of the initial recognition.

In 2018, traditional bank loans and advances increased by 3%. Exclusive of repo loans, the increase came to 4%. The positive development can be ascribed to corporate clients. The majority of the increase was seen in the first half of the year, which was followed by a stable development in the second half of the year. The volume of non-home loans to personal clients fell moderately. At sector level, the demand for bank loans and advances was still moderate, and mortgage loans accounted for a still increasing proportion of total loans and advances. At the end of 2018, mortgage loans accounted for almost 71% of the Group's total loans and advances.

Bank deposits fell by 3% to DKK 135.7bn. The decrease can be attributed chiefly to time deposits. Demand deposits ex repo and tri-party deposits amounted to 81% and accounted for a still increasing proportion of total bank deposits.

The savings surplus in society was still high and reflected by the fact that, at the end of 2018, bank deposits were about DKK 25bn higher than bank loans and advances.

At the end of 2018, the business volume within asset management amounted to DKK 141bn compared to DKK 145bn at the end of 2017. The fourth quarter of the year was characterised by negative markets, where only a few asset classes saw positive returns. Therefore, for the first time in many years, the overall annual return for the clients is negative. The inflow of new funds from most client segments was practically unchanged, even though at a slightly lower level than in 2017, as a stable inflow from retail clients was observed and larger inflows and outflows from professional clients were observed, resulting in an overall decent net inflow.

After share buy-backs and retained earnings for the year, shareholders' equity amounted to DKK 31.8bn at the end of the year against DKK 32.0bn at the end of 2017.

### Credit quality

The Group's total balance of loan impairment charges and provisions as well as its discount balance amounted to DKK 5.9bn, corresponding to 1.2% of the total balance of loans, advances and guarantees, i.e. an unchanged level relative to the end of 2017, when the balance was at DKK 5.7bn.

At the end of 2018, management's estimates amounted to DKK 511m, of which DKK 275m related to agricultural clients against DKK 466m and DKK 75m, respectively, at the end of 2017.

Total loans, advances and guarantees increased by 3% in 2018. Corporate clients accounted for 51%, personal clients for 47% and public authorities for 2% of total loans, advances and guarantees. Compared to 2017, the breakdown by client segment was unchanged.

At the end of 2018, a breakdown of loans, advances and loan impairment charges and provisions for guarantees was as shown in the table below.

Loans, advances and guarantees – by sector (DKKbn)

|                            | vand  | ans, ad-<br>ces and<br>rantees | Balance of<br>impairment<br>charges |      |  |  |
|----------------------------|-------|--------------------------------|-------------------------------------|------|--|--|
|                            | 2018  | 2017                           | 2018                                | 2017 |  |  |
| Public Authorities         | 9.1   | 9.8                            | 0.0                                 | 0.0  |  |  |
| Agriculture, hunting, for- |       |                                |                                     |      |  |  |
| estry and fishing          | 8.0   | 7.3                            | 1.1                                 | 1.1  |  |  |
| Manufacturing industry     |       |                                |                                     |      |  |  |
| and mining                 | 8.5   | 8.1                            | 0.3                                 | 0.2  |  |  |
| Energy supply              | 5.0   | 5.1                            | 0.1                                 | 0.0  |  |  |
| Construction               | 6.2   | 4.2                            | 0.1                                 | 0.1  |  |  |
| Commerce                   | 13.9  | 13.5                           | 0.3                                 | 0.2  |  |  |
| Transport, hotels and res- |       |                                |                                     |      |  |  |
| taurants                   | 6.5   | 4.7                            | 0.1                                 | 0.1  |  |  |
| Information and commu-     |       |                                |                                     |      |  |  |
| nication                   | 1.1   | 1.2                            | 0.0                                 | 0.0  |  |  |
| Finance and insurance      | 33.4  | 40.1                           | 0.6                                 | 0.7  |  |  |
| Real property              | 145.7 | 134.0                          | 0.8                                 | 1.2  |  |  |
| Other sectors              | 18.4  | 18.6                           | 0.2                                 | 0.3  |  |  |
| Corporate clients          | 246.7 | 236.8                          | 3.6                                 | 3.9  |  |  |
| Personal clients           | 225.8 | 219.8                          | 1.9                                 | 1.3  |  |  |
| Total                      | 481.6 | 466.4                          | 5.5                                 | 5.2  |  |  |

The total balance of impairment charges for Corporate Clients was falling. At sector level, small increases were seen only for Manufacturing industry and mining and Commerce.

The balance of impairment charges for Personal Clients increased from DKK 1.3bn to DKK 1.9bn. The increase related primarily to personal clients within mortgage activities and could in particular be ascribed to effects derived from IFRS 9 as at 1 January 2018

The table below shows loans, advances and guarantees by IFRS 9 stage.

### Loans, advances and guarantees - by IFRS 9 stages (DKKbn)

|         | 2018                      |                  |  |  |  |
|---------|---------------------------|------------------|--|--|--|
|         | Loans, advances Balance o |                  |  |  |  |
|         | and guarantees            | pairment charges |  |  |  |
| Stage 1 | 449.1                     | 0.6              |  |  |  |
| Stage 2 | 26.0                      | 1.3              |  |  |  |
| Stage 3 | 6.5                       | 3.6              |  |  |  |
| Total   | 481.6                     | 5.5              |  |  |  |

Assessed on the basis of the breakdown by internal rating, the credit quality of the portfolio is still good, and at the end of 2018, 44% is still in the rating categories STY 1-5, which is unchanged compared to the end of 2017.

### Loans, advances and guarantees - by internal rating (DKKbn)

|                |       | advances<br>iarantees | Balance of impair-<br>ment charges |      |  |
|----------------|-------|-----------------------|------------------------------------|------|--|
|                | 2018  | 2017                  | 2018                               | 2017 |  |
| Ratings 1-5    | 213.2 | 208.4                 | 0.2                                | 0.0  |  |
| Ratings 6-11   | 235.2 | 224.7                 | 0.6                                | 0.0  |  |
| Ratings 12-14  | 20.3  | 15.8                  | 1.0                                | 0.0  |  |
| Other          | 5.6   | 4.1                   | 0.0                                | 0.4  |  |
| Non performing |       |                       |                                    |      |  |
| loans          | 7.3   | 13.4                  | 3.7                                | 4.8  |  |
| Total          | 481.6 | 466.4                 | 5.5                                | 5.2  |  |

Rating: Credit rating where 1 reflects the highest rating. Non performing loans: The definition is based on the EBA's technical standards. The category Other comprises clients for which a credit rating had not yet been established.

Non-performing loans comprise exposures with individually assessed impairment charges and exposures with high or full risk as well as past due exposures. At the end of 2018, non-performing loans and advances amounted to 1.5% of total loans, advances and guarantees against 2.9% at the end of 2017. The decline reflects a general improvement of the loan portfolio but also a change in level driven by the changed definition of 'non-performing' in consequence of the implementation of IFRS 9. The statement of non-performing exposures is still based on the EBA's technical standard.



| Non-performing loans (DKKbn)  |                    |                    |
|---|--------------------|--------------------|
| Loans, advances and quarantees  | <b>2018</b> 481.6  | <b>2017</b> 466.4  |
| Non-performing loans and guarantees<br>Impairment charges and provisions<br>Discounts on acquired loans | 11.2<br>3.7<br>0.2 | 18.7<br>4.7<br>0.5 |
| Loans, advances and guarantees after impairment charges  NPL ratio                                      | 7.3<br>1.5%        | 13.5<br>2.9%       |
| NPL coverage ratio  | 34.8%              | 28.0%              |

At the end of the year, the Group had registered assets provided as collateral in the amount of DKK 396bn compared to DKK 374bn at the end of 2017. The development reflects the business development of rising loans, advances and guarantees. Relative to loans and advances and guarantees, the value of the collateral had improved marginally compared to 2017.

At the end of 2018, loans and advances subject to forbearance amounted to 2.5% against 3.2% at the end of 2017.

### Agriculture

2018 was a challenging year for Agricultural Clients. The drought over the summer in Denmark resulted in steep declines in plant production. The drought also affected other parts of Europe, and therefore rising grain prices have in part compensated the plant growers for the lower yield. In addition to the financial consequences for the plant growers, the drought will - depending on the degree of self-sufficiency - also have financial consequences for pig farmers and dairy farmers.

Pig and dairy farmers still face low settlement prices. At the end of 2018, settlement prices for pigs came to a new low and were 8% below the level at the end of 2017. The settlement price for milk was 3% below the level at the end of 2017, but 7% higher than the low level in the spring of 2018. In addition, there are indications that agricultural properties sell at lower prices, and therefore it will be necessary to take lower values of collateral into consideration.

At the latest auctions in the year, also lower settlement prices were established for fur farmers. The challenges are of such a nature that some fur farmers must be expected to be at risk of having to close down. At the end of 2018, loans and advances to fur

farmers amounted to almost DKK 200m and the impairment ratio was 37%.

Loans, advances and guarantees for agriculture, exclusive of fishing, amounted to 1.3% of the Group's total loans and advances and to almost 20% of total impairment charges, which was why, in terms of impairment charges as a percentage of loans, advances and guarantees, 'Agriculture, hunting, forestry and fishing' was the sector involving the highest risk to which the Group is exposed.

| Agriculture exclusive of fishing (DKKm/%) |       |                                |                               |       |                     |      |
|---|-------|--------------------------------|-------------------------------|-------|---------------------|------|
|   | vand  | ans, ad-<br>ces and<br>rantees | Balance of impairment charges |       | Impairment<br>ratio |      |
|   | 2018  | 2017                           | 2018                          | 2017  | 2018                | 2017 |
| Milk                                      | 848   | 917                            | 437                           | 529   | 34%                 | 37%  |
| Pigs                                      | 1,616 | 1,161                          | 264                           | 329   | 14%                 | 22%  |
| Plant                                     |       |                                |                               |       |                     |      |
| production                                | 2,050 | 1,758                          | 122                           | 122   | 6%                  | 7%   |
| Fur farming                               | 186   | 274                            | 108                           | 14    | 37%                 | 5%   |
| Other                                     |       |                                |                               |       |                     |      |
| agriculture                               | 1,384 | 906                            | 132                           | 92    | 9%                  | 9%   |
| Total                                     | 6,084 | 5,016                          | 1,063                         | 1,086 | 15%                 | 18%  |

At the end of 2018, the overall impairment ratio relating to dairy farmers amounted to 34% of loans, advances and guarantees, and the ratio relating to pig farming amounted to 14%. The total impairment ratio for agriculture, exclusive of fishing, amounted to 15% compared to 18% at the end of 2017.

The increase in loans, advances and guarantees for agricultural clients can be attributed to Jyske Erhvervslån (corporate loans). At the end of 2018, Jyske Erhvervslån amounted to DKK 2.2bn of loans to agricultural clients compared to DKK 0.6bn at the end of 2017.

# Capital and liquidity management

The objective of the capital management is to optimise the Group's capital structure given the adopted risk profile.

Jyske Bank's long-term capital management objective after the implementation of the new Basel recommendations is a capital ratio of 17.5% and a Common Equity Tier 1 capital ratio of 14%. At these levels, Jyske Bank are at a safe distance to the capital requirements and has at the same time the required strategic scope.

Due to the phase-in of Basel IV from 2022 to 2027, the capital requirement will increase in Pillar 1, partially offset by a falling capital requirement in Pillar 2. Consequently it is expected that the Group's capital ratio will fall by up to a maximum of 3 percentage points over the period up to 2027. However, already at the end of 2018, the Group practically met the requirements due to its capital ratio of 20.0% and its Common Equity Tier 1 capital ratio of 16.4%.

| Capital ratios (%) |      |      |        |
|--------------------|------|------|--------|
|                    |      |      |        |
|                    | 2018 | 2017 | Change |
|                    |      |      | 18/17  |
| Capital ratio      | 20.0 | 19.8 | 0.2    |
| CET1 capital ratio | 16.4 | 16.4 | 0.0    |

Moreover, the Group aims to ensure a risk-adjusted capital ratio (RAC) determined by S&P at the level of 10.5% in order to maintain the score 'strong' in the category 'capital and earnings'. At the end of 2018, the RAC ratio was calculated at 10.3%.

### Capital requirement

The adequate capital base requirement consists of the Pillar 1 requirement of 8% of the risk-weighted exposure with an add-on for above-normal risk under Pillar 2.

At the end of 2018, the institution-specific Pillar 2 requirement was at 2.8% against 2.2% at the end of 2017. The increase can chiefly be attributed to capital add-ons relating to the increasing demands to address the uncertainty in the Group's credit models. This uncertainty will be addressed over the coming years. Jyske Bank assesses that the Pillar 2 requirement will be fairly stable in 2019, and the underlying trend in the requirement will be slightly falling in the long term.

| Capital requirement (%)     |               |       |                                       |       |
|-----------------------------|---------------|-------|---------------------------------------|-------|
|                             | Capital ratio |       | Common Equity<br>Tier 1 capital ratio |       |
|                             | 2018          | 2019+ | 2018                                  | 2019+ |
| Pillar I                    | 8.0           | 8.0   | 4.5                                   | 4.5   |
| Pillar II                   | 2.8           | 2.8   | 1.6                                   | 1.6   |
| SIFI                        | 1.2           | 1.5   | 1.2                                   | 1.5   |
| Capital conservation buffer | 1.9           | 2.5   | 1.9                                   | 2.5   |
| Countercyclical buffer      | 0.0           | 1.0   | 0.0                                   | 1.0   |
| Overall capital requirement | 13.9          | 15.8  | 9.2                                   | 11.1  |
| Current level/target        | 20.0          | 17.5  | 16.4                                  | 14.0  |

Jyske Bank has been designated a systemically important financial institution (SIFI). Therefore the Group was subject to a further capital requirement of 1.2% in 2018. The requirement will increase to 1.5% in 2019 and will then be fully phased in.

The Danish Minister for Industry, Business and Financial Affairs has defined the countercyclical buffer at 0.5% with effect as of 31 March 2019 and at 1.0% with effect as of 30 September 2019. Moreover, Jyske Bank is subject to countercyclical buffers in the countries in which the bank has exposures. However, due to the limited loans and advances granted outside Denmark, the contributions from these to the counter-cyclical buffer are insignificant.

Internal stress testing is an important element in Jyske Bank's approach to projecting the adequate capital base and relevant individual solvency requirements. Moreover, stress tests are suitable to assess the Group's capital management objective in a forward-looking perspective.

Likewise, external stress testing of financial institutions is becoming an increasingly important aspect of both national and international authorities' efforts to ensure integrity of and stability in the financial markets.

The Jyske Bank Group participates in external stress tests initiated by both the Danish Financial Supervisory Authority and the EBA. The FSA conducts annual macroeconomic stress tests, while the EBA's stress test takes place at least every second year. The results from the EBS stress test 2018 were announced in November 2018, and the results were satisfactory.



The capital requirements are specified further in the Jyske Bank Risk and Capital Management 2018 on investor.jyskebank.com/investorrelations/capital-structure.

### Capital buffer

The capital buffer denotes the maximum sustainable loss without the need for additional capital. The capital buffer amounts to 6.1 percentage points, corresponding to DKK 11.5bn.

| Capital buffer (%)          |      |      |
|-----------------------------|------|------|
|                             |      |      |
|                             | 2018 | 2017 |
| Capital ratio               | 20.0 | 19.8 |
| Overall capital requirement | 13.9 | 12.4 |
| Capital buffer              | 6.1  | 7.4  |

### Capital distribution

Over the period 1 March 2017 to 28 March 2018, Jyske Bank carried out a share buy-back programme through which 4,211,000 own shares were bought back at a value of DKK 1.5bn. The shares bought back were subsequently cancelled in connection with a capital reduction.

In July 2018, an extraordinary dividend of DKK 5.89 per share was paid out.

Over the period 22 August to 12 December 2018, another share buy-back programme was carried out through which 3,350,500 own shares were bought back at a value of DKK 1bn. At the Annual General Meeting in March 2019, the Supervisory Board will propose that the shares acquired through the share buy-back programme be cancelled.

At the Annual General Meeting in March 2019, the Group Supervisory Board will also make a motion for the distribution of ordinary dividend of DKK 6.12 per share for the financial year 2018 compared to DKK 5.85 per share for the financial year 2017.

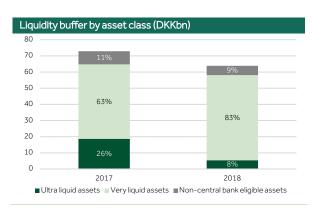
The bank aims to comply with the future Basel IV requirements already as of 2022 and to build up the risk-adjusted capital ratio (RAC) from S&P to the level of 10.5%. Surplus capital inclusive of growth and potential acquisitions, will be available for dividend and share buy-back programmes. The Group intends to make stable dividend payments.

### Liquidity management

The Group's biggest source of funding was covered bonds (SDO) and mortgage bonds, which amounted to DKK 325bn and 54% of the balance sheet at the end of 2018. The second-largest source of funding (DKK 132bn, corresponding to 22% of the balance sheet) was client deposits, of which a high proportion consisted of deposits from small and medium-sized enterprises as well as personal clients. The strong deposit base ensures long-term stability in the Group's funding of bank loans and advances, which supports the maintenance of a strong profile both in respect of statutory financial ratios and internally delegated limits and guidelines.

### Liquidity reserve

At the end of 2018, the Group's liquidity buffer amounted to DKK 64bn against DKK 73bn at the end of 2017.



As shown in the chart below, the buffer consists mainly of ultra-liquid and very liquid assets in the form of deposits with central banks as well as government bonds and covered bonds (SDO).

Under a stress scenario assuming that the Group is precluded from re-financing in the international financial money markets for unsecured senior debt, the reserve will after a 12-month period amount to DKK 39bn and after a 24-month period to 34bn.

| Liquidity buffer and run-off (DKKbn) |       |      |             |  |  |
|--------------------------------------|-------|------|-------------|--|--|
|                                      | 201.0 | 2017 | Indov 19/17 |  |  |
|                                      | 2018  | 2017 | Index 18/17 |  |  |
| End of period                        | 63.9  | 72.8 | 88          |  |  |
| 3 mths.                              | 52.0  | 54.2 | 96          |  |  |
| 6 mths.                              | 46.1  | 49.6 | 93          |  |  |
| 9 mths.                              | 41.7  | 47.8 | 87          |  |  |
| 12 mths.                             | 39.4  | 42.8 | 92          |  |  |

### Capital markets and issuance activity

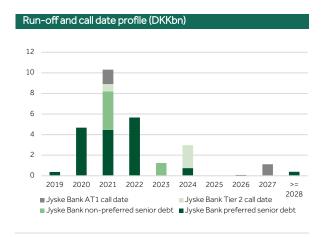
In 2018 the Group focused on initiating the gradual replacement of the Group's old preferred senior bonds ("PS") with new non-preferred senior ("NPS") bonds with the aim of meeting the Group's MREL requirement after 2021, when the old PS bonds can no longer be included. Two NPS bonds were issued in the course of 2018.

The Group is on an on-going basis active in the French CP market. At the end of 2018, the outstanding volume under the CP programme amounted to DKK 15.4bn against DKK 16bn at the end of 2017.

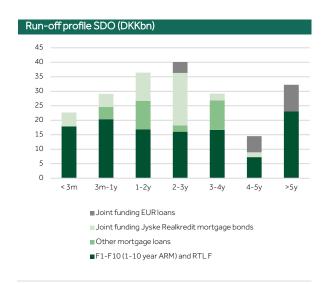
### Refinancing profile

At the end of 2018, outstanding unsecured senior debt and Tier 2 capital under the Group's EMTN programme amounted to DKK 19.6bn and DKK 3.3bn, respectively, against DKK 15.8bn and DKK 3.3bn, respectively, at the end of 2017.

The run-off profile for the Group's unsecured senior debt as well as issuer call profile for Basel III-compliant capital instruments as at the end of 2018 are illustrated below.



Calculated at the end of 2018, covered bonds (SDOs) with a refinancing risk amounted to DKK 215.8bn, and the run-off profile of these is illustrated in the following chart.



### Funding plans

It is an integrated part of the Group's strategic liquidity management to maintain on-going activities in the international capital markets in order to ensure strong access to a diversified investor base.

Generally, the Group's funding plan implemented on the international capital markets will in future include an annual NPS benchmark bond (EUR 500m) as one of the most important elements. Also, Jyske Realkredit is in 2019 expected to examine the possibilities of issuing another SDO benchmark bond in EUR. In future, it is to be expected that Jyske Realkredit will on a recurring basis be active in the EUR SDO market in order to ensure continuous access to funding in EUR.

### Liquidity Coverage Ratio (LCR)

At the end of 2018, the Group's LCR was at 219% compared to 189% at the end of 2017. The Group's internal guideline for LCR is an overall group LCR of at least 150%. The Group's LCR buffer after haircuts at the end of 2018 is shown below:

| The Group's LCR buffer |       |     |
|------------------------|-------|-----|
|                        | DKKbn | %   |
| Level 1a assets        | 31.3  | 43  |
| Level 1b assets        | 38.0  | 53  |
| Level 2a + 2b assets   | 2.7   | 4   |
| Total                  | 72.0  | 100 |

Being a Danish a systemically important financial institution, Jyske Bank must meet a modified LCR requirement in EUR. At the end of 2018, Jyske Bank



meets the requirement in full with a significant buffer.

### Credit rating

The Jyske Bank Group is being rated by Standard & Poor's (S&P). Jyske Bank's long-term rating has been at A- with "stable outlook" since 2011. Jyske Realkredit has the same credit rating as Jyske Bank.

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In April 2018, S&P added a 'positive outlook' to its A-/A-2 issuer rating for Jyske Bank. The positive outlook is based on Jyske Bank's expected issue of additional loss-absorbing debt or capital ('ALAC') in the form of NPS bonds totalling EUR 2.5bn by the end of 2021.

The credit rating of the NPS is BBB+, of the Tier 2 capital BBB and of AT1 capital BB+, as the NPS, Tier-2 assessment and the AT1 credit rating are two and four notches, respectively, below the stand-alone credit profile ("SACP") at A-. In the course of 2018, S&P confirmed its "stable outlook" for Jyske Bank's SACP.

S&P's rating reflects expectations that over the next two years the Group can maintain a risk-adjusted capital ratio ("RAC") above 10%. The rating is supported by the S&P's recognition of the flexibility of the Group's capital adjustment policy. In S&P's view Jyske Bank has great flexibility to reduce dividends and share buy-backs if this becomes necessary to support the Group's rating. In addition, the rating reflects that S&P acknowledges the Group's efforts to enhance stability in long term earnings via successful growth in the bank's home loan products, which have provided a much higher diversification in the loan book and an overall reduction in the risk profile.

All new mortgage loans at Jyske Realkredit and the majority of Jyske Bank's home loans are funded through the issuance of mortgage bonds from Jyske Realkredit Capital Centre E (SDO), which is rated AAA. It is a key objective of the Group to maintain S&P's AAA rating for Jyske Realkredit's capital centres.

The capital base requirement that must be met to maintain the AAA rating for Jyske Realkredit's capital centres is assessed continuously by S&P, among other things on the basis of Jyske Realkredit's issuer rating as well as the growth and composition of the loan portfolio at the capital centres.

At the end of 2018, the capital base requirement from S&P totalled DKK 10.8bn against DKK 11.3bn at the end of 2017.

### New legislation

Jyske Bank is well prepared to comply with all known future statutory requirements. Jyske Bank follows the development of the international legislative work closely to ensure that through due diligence the Group can meet all future requirements before they are implemented.

Below is a brief description of the most important legislative changes that are expected to impact Jyske Bank the most in the years to come.

# Minimum requirement for own funds and eligible liabilities (MREL)

In 2018, Jyske Bank received from the Danish Financial Supervisory Authority the MREL requirements that apply to the bank. As expected, the requirement was fixed at twice the level of the current capital requirement for the banking activities of the Group and with special treatment of the mortgage activities of the Group. The Danish FSA defined a transitional scheme to the effect that unsecured senior debt issued before 1 January 2018 can be included in the Group's MREL as of the time when it takes effect on 1 July 2019 and up to and including the end of 2021. Jyske Bank meets the requirements already before they take effect. The introduction of the countercyclical buffer of 1% in the course of 2019 will increase the requirements, but the buffer will not be included when determining the required recapitalisation amount.

Over the period until the end of 2021, the Group's current outstanding unsecured senior debt will gradually be replaced by contractual subordinated debt (non-preferred senior, NPS) so that, as of 2022, the Group will meet the MREL with the new asset class non-preferred senior, NPS. The two first NPS issues were made in the course of 2018.

Mortgage credit institutions are exempt from MREL but must instead hold capital for a debt buffer of 2% of their total unweighted loans. The debt buffer will be fully phased in over the summer of 2020. At the end of 2018, Jyske Realkredit fully complied with the debt buffer requirement based on the high capitalisation.

### New capital adequacy rules from the EU

CRR is a comprehensive set of rules that implements the Basel III recommendations in Europe, and it includes a large number of clarifications and tightening of the former capital adequacy rules. The general purpose of CRR is to strengthen the capital structure of the European credit institutions.

The CRR is currently being revised and the main change will be the introduction of fundamentally revised requirements for the calculation of capital requirements in the trading book (FRTB).

The revised CRR2 was agreed politically in the EU in the autumn of 2018 and is expected to be published before the elections to the European Parliament in 2019. The new FRTB requirements are expected to take effect as of the beginning of 2022.

Another material change to the CRR2 will be the introduction of a Net Stable Funding Ratio (NSFR) with the purpose of securing that credit institutions meet certain minimum requirements of the long-term funding of loans and other assets. The European Commission has proposed to make the NSFR a binding requirement from 2021. At Group level, Jyske Bank generally met the NSFR requirement in 2018 with the current tighter Basel guidelines. At the end of 2018, the Group's NSFR was 103.1%.

### Leverage ratio

The EU has proposed the introduction of a binding leverage ratio (core capital relative to the Group's total unweighted exposures) of at least 3% as of 31 December 2019. At the end of 2018, the Group's leverage ratio was at 5.3% compared to 5.4% at the end of 2017.

#### New recommendations from Basel (BIS)

In December 2017, the Bank for International Settlements (BIS) completed what is often referred to as the new Basel IV recommendations. Even though the recommendations have now been completed by the Basel Committee, a number of issues are still unresolved, and these are important to Jyske Bank, particularly in respect of the calculation of 'mortgage lending values' (MLV).

Jyske Bank assesses that the capital ratio must be up to maximum 3 percentage points higher than the objective in order to meet the Group's long-term capital management objectives when the revised Basel recommendations have been fully phased in.

In 2018, Jyske Bank participated in two quantitative impact studies that test the banks in respect of future legislation. The studies were facilitated by the EBA and the Danish FSA.

### Supervisory diamond

parative figure.

The supervisory diamond defines a number of special risk areas including specified limits that financial institutions should generally not exceed. The supervisory diamond limits applicable to Jyske Bank A/S and Jyske Realkredit A/S are shown in the tables below.

| The supervisory diamond for Jyske Bank A/S |      |      |  |  |
|--|------|------|--|--|
|  |      |      |  |  |
|  | 2018 | 2017 |  |  |
| Sum of large exposures <175% of CET1       |      |      |  |  |
| capital*                                   | 76%  | 72%  |  |  |
| Increase in loans and advances <20% annu-  |      |      |  |  |
| ally                                       | -4%  | 2%   |  |  |
| Exposures to property administration and   |      |      |  |  |
| property transactions <25% of total loans  |      |      |  |  |
| and advances                               | 10%  | 9%   |  |  |
| Stable funding <1                          | 0.55 | 0.56 |  |  |
| Liquidity benchmark > 100% **              | 171% | -    |  |  |

\* The benchmark for total large exposures was changed in 2018. Comparative figures have been restated accordingly.

\*\*In 2018, the liquidity benchmark was changed to LCR at a three-month horizon. It was not possible to show adjusted com-

Jyske Bank A/S meets all the benchmarks of the supervisory diamond.



|   | 2018  | 2017  |
|---|-------|-------|
| Concentration risk <100%<br>Increase in loans and advances <15% annually in the segment:<br>Owner-occupied homes and vacation | 46.2% | 47.5% |
| homes   | 6.3%  | 13.3% |
| Residential rental property   | 2.6%  | 7.1%  |
| Other sectors   | 4.0%  | 5.5%  |
| Borrower's interest-rate risk < 25%   |       |       |
| Residential property  | 19.7% | 20.8% |
| Interest-only schemes <10% Owner-occupied homes and vacation  |       |       |

The supervisory diamond for Jyske Realkredit A/S

Comparative figures were changed in connection with the revision of the supervisory diamond

7.3%

3.1%

14.7% 19.9%

7.9%

4.7%

At the end of 2018, Jyske Realkredit A/S met all benchmarks of the supervisory diamond.

### Risk and Capital Management 2018

Loans with frequent interest-rate fixing:

Refinancing (annually) <25%

Refinancing (quarterly) < 12.5%

homes

Additional information about the Group's internal risk and capital management as well as the regulatory capital requirements is available in the report 'Risk and Capital Management 2018', available on investor.jyskebank.com/investorrelations/capital-structure.



### Responsible investment

- Jyske Bank's approach is that of dialogue and commitment
- Jyske Bank exercises active ownership via the GES Engagement Forum
- 2018 saw 156 violations of international conventions and standards, of which 68 cases related to companies in Jyske Bank's portfolios
- Offers of three Socially Responsible Investments (SRI) funds focusing especially on corporate social responsibility and ethical screening. At the end of 2018, total funds amounted to DKK 1.7bn



### **Anti-money laundering policy**

- The efforts to prevent money laundering and financing of terrorism are still a top priority
- Risks are analysed continuously and the quality of client data is improved - both through on-going updates of data for existing clients and through registration of new clients
- Centralised client registration ensures uniform data validation
- Training programmes targeting the individual employee's function
- New initiatives: End to disbursement of DKK 1,000 notes as well as EUR 500 and EUR 200 notes as well as the requirement that new corporate clients must use an approved auditor



### **Employee relations**

- Participation rate of 95% in connection with our internal employee survey, which also integrates the statutory workplace assessment
- Specialised working environment organisation since 2012
- Employee turnover: 10.3%, i.e. below the sector average
- Low sickness absence rate: 2.1% of total prescribed working time



### Social initiatives

Based on the project, "HUSET og det bebyggede område" (the house and the built-up area), Jyske Bank was involved in the following:

- "Murmal" (Mural) through which efforts are made to create trainee positions for future craftsmen/ women and further urban renewal
- "NaboRum" (Project Neighborhood) community involving local citizens
- "FødevareBanken" (the food bank) prevention of food waste and reduction of poverty
- Reuse of computers and furniture through donations to charities
- Danmark Spiser Sammen (Denmark dines together) – fight loneliness by establishing a spirit of community
- Mind Your Own Business offering young men aged 13-19 years from disadvantaged residential areas the opportunity to establish their own business



#### Tax

Jyske Bank is an important corporation tax payer in Denmark

| The Jyske Bank Group's tax payments (DKKm) |      |      |       |       |       |
|--|------|------|-------|-------|-------|
|  | 2014 | 2015 | 2016  | 2017  | 2018  |
| Expensed corporation tax                   | 0    | 342  | 745   | 833   | 640   |
| Payroll tax                                | 244  | 263  | 296   | 312   | 297   |
| VAT  | 117  | 123  | 119   | 128   | 123   |
| Real property tax                          | 17   | 16   | 17    | 16    | 15    |
| Total                                      | 378  | 744  | 1,177 | 1,289 | 1,075 |



# Corporate social responsibility

Being one of the largest financial groups in Denmark, Jyske Bank has, as a business enterprise, an obligation to society. In all respects, Jyske Bank attempts to run a responsible, orderly and proper business in accordance with the Group's values and with regard to clients, employees and shareholders. Specifically, we wish to create value by 'making a difference' for both Jyske Bank and society by assessing risks and opportunities in long-term perspectives that are forward-looking and sustainable. Therefore, endeavours are made:

- to ensure a sustainable and responsible business through advisory services, investments and credit policy
- to reduce the Group's negative impact on the climate and environment
- to create a workplace that ensures job satisfaction and equal rights for our employees
- to assume corporate social responsibility through social initiatives focusing particularly on the 'HOUSE' (HUSET) and the 'built-up area'.

Being a member of the the UN Global Compact, Jyske Bank would also like to play a role here and in connection with the work to achieve the UN's Sustainable Development Goals. Both initiatives will help create a sustainable global society for the next generations.

The section below gives an introduction to Jyske Bank's policies. For further details, for instance, of completed activities and results in 2018 as well as activities planned for 2019, please see the Report on corporate social responsibility 2018, which is available on investor.jyskebank.com/investorrelations/governance.

### Sustainable and responsible business Responsible advisory services

The Jyske Bank Group wishes to operate a responsible banking business while meeting high ethical standards. Our set of values rests on openness and honesty, and the Group's business integrity is based on national and international

rules and guidelines. In the cooperation with our suppliers and other stakeholders, our business integrity also extends beyond ourselves. On an ongoing basis, we update our policy for anti-corruption and bribery, tax, anti-money laundering and whistleblower policies as well as the Group's policy for IT security. With a view to being compliant with the legislation that Jyske Bank is subject to, all employees of the Group must complete a series of mandatory e-learning courses, such as the course on combating money laundering and terrorism offered by Finanssektorens Uddannelsescenter (the training centre of the financial sector).

### Responsible investments

At Jyske Bank we take responsibility for our investments. Therefore considerations in relation to the environment, social issues and corporate governance (ESG) are included in the investment decisions. Selecting investments based on a principle of responsibility is a complicated matter. Opinions differ widely when it comes to responsible investment. Investors, authorities, media, politicians as well as special interest organisations and industry associations have different perceptions. Therefore Jyske Bank wishes to be at liberty to assess which companies and industries it will invest in on the basis of corporate social responsibility.

The main focus of these endeavours is the Principles for Responsible Investment (PRI) as well as the OECD's guidelines and the UN Global Compact.

### Responsible credit granting

Jyske Bank assumes responsibility when granting credit. We are in the money lending business, but we also need to have the money repaid. Before offering products to our clients, we must define the clients' requirements so that the clients will be offered the products and solutions that are suited for them. In connection with loans, the client's financial situation will be assessed with respect to his or her creditworthiness so we ensure that the client will be able to repay any loan granted. We have defined a credit policy that forms the basis of our assessments, and our

credit policy includes principles of how to ensure that credit decisions are, to the necessary extent, based on the robustness of the client's future earnings and liquidity. This means that we do not simply wish to sell the largest possible loan. It can therefore be good and responsible advising to say 'no' to a credit request. A 'no' that might be decided on the basis of a socially responsible attitude.

Additional information on the Jyske Bank Group's sustainability initiatives and report on corporate social responsibility for the 2018 reporting year is available on investor.jyskebank.com/investorrelations/governance.

#### Climate and environment

In the Jyske Bank Group, we know that our business and activities impact the climate and environment, and that, to a great extent, we can actively decide whether we will leave a positive or negative environmental footprint. Our aim is therefore actively to seek to become more climate and environment conscious in all our procedures – internally as well as externally.

#### Social issues

International human rights, which are both rooted in the Danish labour market model and defined by international conventions, norms and values, form a natural basis for the activities of the Group. In specific terms, this means that, internally in the Group, we observe human rights as they are fundamental for a safe, just and fair society, where equal status, inclusion, labour rights, safety and health are core values in our policy.

In the Jyske Bank Group, we want to be a workplace that creates lasting relationships in a productive, trusting and informal work environment characterised by well-being and positive energy.

'HUSET' (the house) and the built-up area form the focal point of our social initiatives. In actual practice, this is reflected in our contributions to the creation of a better urban space and local environments and hence, hopefully, also improvements for the individual citizen. In this way, we can best contribute to boosting various areas in cooperation with citizens and other players.

Also through Finance Denmark, Jyske Bank participates in projects such as voluntary debt counselling for the socially disadvantaged and in the education of children and young people in the area of financial responsibility.



### Corporate governance

### Organisation and management

The Supervisory Board and the Executive Board are independent of each other and no person is a member of both the Supervisory Board and the Executive Board.

### Annual General Meeting

Shareholders' right to pass resolutions shall be exercised at the Annual General Meeting. Jyske Bank's Articles of Association contain information about notice of the general meeting, the right to propose resolutions to the general meeting and right to participate and vote. The Articles of Association are available at investor.jyskebank.com/investorrelations/generalmeetings.

Motions to amend the Articles of Association can only be adopted when 90% of the voting share capital is represented at the Annual General Meeting and the motion is adopted by 3/4 of the votes cast at the Annual General Meeting as well as by ¾ of the voting share capital represented at the Annual General Meeting. Where less than 90% of the voting share capital is represented at the Annual General Meeting, but the motion obtained both ¾ of the votes cast and ¾ of the voting capital represented at the meeting, and provided the motion was proposed by the Shareholders' Representatives and/or the Supervisory Board of Jyske Bank, the motion can be adopted at an extraordinary general meeting by the said qualified majority irrespective of the proportion of the share capital represented. Such an extraordinary general meeting shall be convened at the usual notice within 14 days after the first Annual General Meeting. Only the rules applying to amendments of the Articles of Association shall apply to motions to wind up Jyske Bank voluntarily or merge it with other financial institutions where Jyske Bank will not be the surviving company.

### Shareholders' Representatives

The Shareholders' Representatives elect the members of the Group Supervisory Board according to the provisions of the Articles of Association on number, term of office and re-election, and on the basis of the Group Supervisory Board's nomination of candidates.

In addition to that, the task of the Shareholders' Representatives in general and each Representative in particular shall be to work for the prosperity and positive development of Jyske Bank and each individual branch - in accordance with Jyske Bank's values and views.

Shareholders' representatives shall be elected at the Annual General Meeting. Shareholders' Representatives shall be elected for terms of three years. Members can be re-elected.

### Supervisory Board

The Supervisory Board shall be in charge of the overall management of the Group and supervise the decisions and arrangements made by the Executive Board.

The Supervisory Board shall on behalf of the shareholders determine the overall strategy and contribute actively to maintaining and developing Jyske Bank's position in the financial sector.

The Supervisory Board consists of

- six members elected by and among the members of the Shareholders' Representatives
- up to two members for election by members in general meeting and who meet the requirements of the Danish FSA in respect of relevant knowledge and experience of supervisory board members of banks, and
- any additional members as required by law.

The six members who are elected by and among the Shareholders' Representatives are elected for a three-year period. Additional members elected by members in general meeting to meet the requirements of the FSA in respect of relevant knowledge and experience of supervisory board members are elected for a one-year period. Members can be re-elected. Employee-elected members of the Supervisory Board are elected for a term of four years.

#### **Executive Board**

The Executive Board has four members. The number of members is determined by the Supervisory Board. The Executive Board undertakes the day-to-day management of the Group.

Without having the right to vote, the Executive Board attends the meetings of the Shareholders' Representatives and the Supervisory Board. Further information about the Group's organisation and management is available at investor.jyskebank.com/investorrelations/governance.

### Corporate governance

In the Group's opinion, the way the Group is managed and controlled as well as the overall principles and policies that ensure balance between shareholders, clients and employees constitute corporate governance.

According to Nasdaq Copenhagen A/S' "Rules for issuers of shares" paragraph 4.1, Jyske Bank is under the obligation to give an account of how Jyske Bank and hence the Group addresses the Recommendations on Corporate Governance issued by the Committee on Corporate Governance. The Group's Supervisory Board has assessed and monitors the development in the Recommendations for good corporate governance. Further information about the Group's work on corporate governance is available at investor.jyskebank.com/investorrelations/governance.

#### Reports

See investor.jyskebank.com/investorrelations/governance for the Jyske Bank Group's report on corporate social responsibility and other reports on issues such as management's remuneration and remuneration policy.



# The Jyske Bank share

At the end of 2018, the share capital amounted to the nominal amount of DKK 849m. It consisted of 84.9 million shares at a nominal value of DKK 10 in one class of shares.

All the shares are listed on Nasdaq Copenhagen A/S. The shares are freely transferable, always provided that the transfer of shares to an acquirer who holds or by the acquisition obtains 10% or more of the Bank's share capital shall require the consent of the Bank, cf. Art.3 of Jyske Bank's Articles of Association.

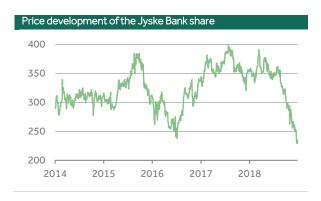
Each share represents one vote. No shareholder can cast more than 4,000 votes on his own behalf.

Subject to a resolution passed at the Annual General Meeting, Jyske Bank's Supervisory Board is authorised to acquire Jyske Bank shares for a sum not exceeding 1/10 of the share capital.

| The Jyske Bank share                      |      |      |
|---|------|------|
|   |      |      |
|   | 2018 | 2017 |
| Share capital (DKKm)                      | 849  | 892  |
| Share price end of period (DKK per share) | 235  | 353  |
| Market value, end of period (DKKbn)       | 20.0 | 31.5 |
| Earnings per share (DKK)                  | 28.2 | 34.7 |
| Book value per share (DKK)                | 390  | 374  |
| Price/book value per share (DKK)          | 0.6  | 0.9  |
|   |      |      |

### Share price development and return

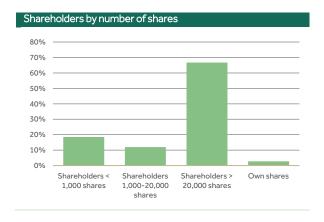
In 2018, the Jyske Bank share price fell from DKK 353 to 235, i.e. a decrease by 33%. In 2018, ordinary and extraordinary dividends of DKK 5.85 and DKK 5.89, respectively, per share were paid out.



The share is listed on Nasdaq Copenhagen and is included in the C25 index. At the end of 2018, the Jyske Bank share was covered by 10 analysts.

### Distribution of share capital

At the end of 2018, the number of shareholders was almost 180,000. It is characteristic of Jyske Bank shares that they are distributed among many shareholders, including many Jyske Bank clients. About two thirds of the share capital is held by Danish investors.



Two shareholders informed Jyske Bank that they own more than 5% of the share capital:

BRFholding a/s, Kgs. Lyngby, Denmark owns 21.26% of the share capital (BRFholding A/S is a fully owned subsidiary of BRFfonden).

On 31 December 2018, MFS Investment Management, USA owned more than 5% of the share capital. Subsequently, on 15 February 2019, MFS Investment Management announced that the company, as of 14 February 2019, no longer owns more than 5% of the share capital.

### Annual General Meeting

The Annual General Meeting of Jyske Bank will be held in Silkeborg on Tuesday 26 March 2019.

### Other information

For further information, please see www.jyske-bank.info. Here you will find an interview with Anders Dam, detailed financial information as well as the Group's Annual Report 2018 and Risk and Capital Management 2018, which give further information about the Group's internal risk and capital management as well as regulatory issues, including a description of the most important risks and elements of uncertainty that may affect the Group.

Also, please see www.jyskerealkredit.com. Jyske Realkredit's Annual Report 2018 and detailed financial information about Jyske Realkredit are available on that website.

### Financial calendar 2019

Jyske Bank anticipates releasing financial statements on the following dates in 2019:

| Financial calendar 2 | 2019  |
|----------------------|---|
| 8 May                | Interim Financial Report, first quarter of 2019     |
| 20 August            | Interim Financial Report, first half of 2019        |
| 30 October           | Interim Financial Report, first nine months of 2019 |



# Banking activities

|  | 2018                         | 2017                          | Index                 | Q4                           | Q3                           | Q2                            | Q1                                     | Q                            |
|--|------------------------------|-------------------------------|-----------------------|------------------------------|------------------------------|-------------------------------|--|------------------------------|
|  |                              |                               | 18/17                 | 2018                         | 2018                         | 2018                          | 2018                                   | 201                          |
| Net interest income  | 3,091                        | 3,357                         | 92                    | 725                          | 779                          | 798                           | 789                                    | 93                           |
| Net fee and commission income  | 1,706                        | 1,768                         | 96                    | 454                          | 379                          | 405                           | 468                                    | 57                           |
| Value adjustments  | 61                           | 534                           | 11                    | -23                          | 145                          | -20                           | -41                                    | 1                            |
| Other income   | 223                          | 170                           | 131                   | 10                           | 122                          | 34                            | 57                                     | -3                           |
| Core income  | 5,081                        | 5,829                         | 87                    | 1,166                        | 1,425                        | 1,217                         | 1,273                                  | 1,48                         |
| Core expenses  | 3,983                        | 4,350                         | 92                    | 1,006                        | 1,027                        | 906                           | 1,044                                  | 1,08                         |
| Core profit before loan impairment charges   | 1,098                        | 1,479                         | 74                    | 160                          | 398                          | 311                           | 229                                    | 40                           |
| Loan impairment charges  | 32                           | -696                          | -                     | 80                           | 85                           | 21                            | -154                                   | -23                          |
| Core profit  | 1,066                        | 2,175                         | 49                    | 80                           | 313                          | 290                           | 383                                    | 64                           |
| Investment portfolio earnings  | 505                          | 513                           | 98                    | -11                          | -20                          | 129                           | 407                                    | -1                           |
| Pre-tax profit   | 1,571                        | 2,688                         | 58                    | 69                           | 293                          | 419                           | 790                                    | 62                           |
|  |                              |                               |                       |                              |                              |                               |  |                              |
| Summary of balance sheet, end of period (DKKbn)  ¹   |                              |                               |                       |                              |                              |                               |  |                              |
|  | 110.4                        | 1246                          | 0.5                   | 110 4                        | 101.7                        | 1077                          | 121.5                                  | 124                          |
| _oans and advances   | 118.4                        | 124.6                         | 95                    | 118.4                        | 121.3                        | 123.3                         | 121.5                                  |                              |
| Loans and advances<br>- of which traditional bank loans and advances   | 86.0                         | 85.0                          | 101                   | 86.0                         | 86.9                         | 86.7                          | 85.7                                   | 85                           |
| Loans and advances<br>- of which traditional bank loans and advances<br>- of which new home loans  | 86.0<br>6.3                  | 85.0<br>12.2                  | 101<br>52             | 86.0<br>6.3                  | 86.9<br>9.4                  | 86.7<br>12.2                  | 85.7<br>13.3                           | 124<br>85<br>12              |
| Loans and advances<br>- of which traditional bank loans and advances<br>- of which new home loans<br>- of which repo loans   | 86.0<br>6.3<br>26.1          | 85.0<br>12.2<br>27.4          | 101<br>52<br>95       | 86.0<br>6.3<br>26.1          | 86.9<br>9.4<br>25.0          | 86.7<br>12.2<br>24.4          | 85.7<br>13.3<br>22.5                   | 85<br>12<br>27               |
| Loans and advances<br>- of which traditional bank loans and advances<br>- of which new home loans<br>- of which repo loans   | 86.0<br>6.3                  | 85.0<br>12.2                  | 101<br>52             | 86.0<br>6.3                  | 86.9<br>9.4                  | 86.7<br>12.2                  | 85.7<br>13.3                           | 85<br>12                     |
| Loans and advances<br>- of which traditional bank loans and advances<br>- of which new home loans<br>- of which repo loans<br>Total assets   | 86.0<br>6.3<br>26.1          | 85.0<br>12.2<br>27.4          | 101<br>52<br>95       | 86.0<br>6.3<br>26.1          | 86.9<br>9.4<br>25.0          | 86.7<br>12.2<br>24.4          | 85.7<br>13.3<br>22.5                   | 85<br>12<br>27               |
| Loans and advances - of which traditional bank loans and advances - of which new home loans - of which repo loans Total assets  Deposits   | 86.0<br>6.3<br>26.1<br>225.8 | 85.0<br>12.2<br>27.4<br>240.4 | 101<br>52<br>95<br>94 | 86.0<br>6.3<br>26.1<br>225.8 | 86.9<br>9.4<br>25.0<br>231.6 | 86.7<br>12.2<br>24.4<br>232.9 | 85.7<br>13.3<br>22.5<br>238.1          | 85<br>12<br>27<br>240        |
| Summary of balance sheet, end of period (DKKbn)  Loans and advances - of which traditional bank loans and advances - of which new home loans - of which repo loans Total assets  Deposits - of which bank deposits - of which repo deposits and tri-party deposits | 86.0<br>6.3<br>26.1<br>225.8 | 85.0<br>12.2<br>27.4<br>240.4 | 101<br>52<br>95<br>94 | 86.0<br>6.3<br>26.1<br>225.8 | 86.9<br>9.4<br>25.0<br>231.6 | 86.7<br>12.2<br>24.4<br>232.9 | 85.7<br>13.3<br>22.5<br>238.1<br>154.8 | 85<br>12<br>27<br>240<br>159 |

Banking activities cover advisory services relating to traditional financial solutions targeting personal and private banking clients as well as corporate clients and also trading and investment activities targeting large corporate clients and institutional clients, including trading in interest-rate products, currencies, equities, commodities and derivatives. Finally, Banking activities cover private banking activities targeting foreign clients.

The strategic balance sheet and risk management as well as earnings from investment portfolio in Jyske Bank are allocated also to Banking activities.

### Core profit

Core profit from banking activities came to DKK 1,066m against DKK 2,175m in 2017. The decline can be attributed to the fact that in 2018 impairment charges in the amount of DKK 32m were recognised as an expense against a reversal of impairment charges in the amount of DKK 696m in 2017 in combination with a decline in core income, which was only partially offset by lower core expenses.

### Core income

The net interest income was 8% lower than in 2017. Adjusted for a non-recurring interest income of DKK 100m in 2017, net interest income was 5% below the level in 2017. The decline can primarily be attributed to a decline in net interest income from the strategic balance sheet and risk management, and also because the reduced interest expenses due to the maturity of senior debt at Jyske Realkredit were partially offset by higher interest expenses under banking activities. To this must be added higher interest expenses for Tier 2 capital and lower net interest income from trading activities.

Compared with 2017, growth of bank loans and advances for corporate clients in 2018 was more modest, which - all other things being equal - means that it is more difficult to compensate for both lower loans and advances for personal clients and pressure on margins on loans and advances for corporate clients.

In respect of personal clients, growth is still seen in the new home loans. Since August 2018, most new home loans are included under mortgage activities as of the initial recognition. Deposits were still affected by negative interest rates. Bank deposit decreased by 3% compared to the level at end of 2017.

Net fee and commission income amounted to DKK 1,706m against DKK 1,768m in 2017, i.e. a decrease by 4%. The most important reason for the decline was the a decline in investment-related fees such as performance fees, product fees and commission from investment associations/mutual funds.

Value adjustments amounted to DKK 61m against DKK 534m in 2017.

Value adjustment of sector shares affected value adjustments positively by DKK 144m against DKK 143m in 2017.

Transactions relating to clients' interest-rate hedging affected value adjustments negatively by DKK 6m. In 2017, the effect from these transactions was a positive value adjustment of DKK 134m. Due to improved credit quality, these types of transactions are much less sensitive to changes in long-term interest rates.

The strategic balance sheet and risk management affected net interest income positively by DKK 242m, and value adjustments negatively by DKK 125m. In 2017, the positive effect on net interest income came to DKK 316m, whereas value adjustments were affected negatively by DKK 46m.

Strategic balance sheet and risk management covers a portfolio consisting predominantly of interest-bearing instruments, of which the liquidity portfolio, by far, accounts for the largest proportion . The liquidity portfolio is mainly invested in rather short-term Danish mortgage bonds. In addition to the liquidity portfolio, derivatives are used for hedging. On the whole, the portfolio has limited interest rate sensitivity. At the end of 2018, the liquidity portfolio amounted to DKK 31bn.

Other income amounted to DKK 223m, as in 2017 this income was affected positively by a gain from a property sale.

### Core expenses

Core expenses fell by 8% to DKK 3,983m. A number of non-recurrent circumstances contributed to the decline: reversal of provisions of DKK 96m relating

to the Marrache court case on Gibraltar and non-recurring adjustments of employee-related provisions due to the significant decrease in the number of employees in the amount of DKK 65m. Adjusted for these circumstances and one-off expenses of DKK 215m in 2017, core expenses were in line with those in 2017. Hence the underlying development is a reflection that the fall in the number of employees has compensated for rising IT expenses and the upward pressure on employee costs due to the increase in salaries prescribed by the collective agreement and higher payroll taxes.

### Impairment charges

Loan impairment charges and provisions for guarantees amounted to DKK 32m against a reversal of DKK 696m in 2017. Generally, the increase in new impaired exposures was at a low level for both corporate and personal clients. In the second half of 2018, the indication of impairment for corporate clients within banking activities was higher than in the first half of 2018.

### Business volume

The volume in traditional bank loans and advances rose by 1% relative to 2017. The increase can primarily be attributed to large corporate clients and public authorities. Traditional bank loans and advances to personal clients fell moderately.

Bank deposits fell by 3% compared to 2017.

Despite the inflow of new funds from most client segments, the business volume in portfolio management fell from DKK 145bn to DKK 141bn due to the negative trends in the financial markets.



### Q4 2018 compared to Q3 2018

Pre-tax profit for the fourth quarter of 2018 amounted to DKK 69m against DKK 293m for the third quarter of 2018, when DKK 100m as a gain from the sale of a property, a non-recurring income of DKK 79m from value adjustments relating to early redemption of issued bonds and effects from the implementation of Murex were recognised.

Net interest income amounted to DKK 725m against DKK 779m in the third quarter. The decline was caused by a decline from DKK 63m to DKK 32m in net interest income from the strategic balance sheet and risk management, lower net interest income from trading activities and only to a lesser degree by the development of the volume of loans and advances and lending margins.

Net fee and commission income increased to DKK 454m against DKK 379m in the third quarter. The increase can mainly be attributed to investment-related fees, primarily custody and product fees. No performance fees were received in the third and fourth quarters. Loan application fee fell as a consequence of the practice that most new Jyske home loans are now issued by Jyske Realkredit and are included under mortgage activities as of the initial recognition.

Other income amounted to DKK 10m against DKK 122m in the third quarter. In the third quarter, a gain of DKK 100m from a sale of a property was recognise as income.

Core expenses amounted to DKK 1,006m against DKK 1,027m in the third quarter. In the fourth quarter, core expenses were reduced by DKK 65m due to adjustments of employee-related provisions. On the other hand, IT-related costs rose by about DKK 40m.

Impairment charges amounted to an expense of DKK 80m against DKK 85m in the third quarter. In the fourth quarter, there was a need to increase the management's estimate for agriculture by about DKK 90m, among other things due to the negative trend in the market conditions for fur farming.

### Mortgage activities

| Summary of Income Statement (DKKm)         |       |       |                |            |            |            |            |            |
|--|-------|-------|----------------|------------|------------|------------|------------|------------|
|  | 2018  | 2017  | Index<br>18/17 | Q4<br>2018 | Q3<br>2018 | Q2<br>2018 | Q1<br>2018 | Q4<br>2017 |
| Contribution income, etc. <sup>1</sup>     | 1,896 | 1,881 | 101            | 483        | 476        | 472        | 465        | 481        |
| Other net interest income                  | 77    | -61   | -              | 16         | 13         | 29         | 19         | 4          |
| Net fee and commission income              | 256   | 262   | 98             | 74         | 91         | 25         | 66         | 77         |
| Value adjustments                          | -94   | 29    | -              | -23        | -12        | -32        | -27        | 24         |
| Other income                               | 229   | 26    | 881            | 21         | 2          | 202        | 4          | 4          |
| Core income                                | 2,364 | 2,137 | 111            | 571        | 570        | 696        | 527        | 590        |
| Core expenses                              | 730   | 848   | 86             | 178        | 178        | 192        | 182        | 199        |
| Core profit before loan impairment charges | 1,634 | 1,289 | 127            | 393        | 392        | 504        | 345        | 391        |
| Loan impairment charges                    | 369   | 202   | 183            | -82        | -18        | 41         | 428        | 102        |
| Core profit                                | 1,265 | 1,087 | 116            | 475        | 410        | 463        | -83        | 289        |
| Investment portfolio earnings              | 0     | 49    | -              | 0          | 0          | 0          | 0          | -14        |
| Pre-tax profit                             | 1,265 | 1,136 | 116            | 475        | 410        | 463        | -83        | 275        |

<sup>&</sup>lt;sup>1</sup>Contribution income, etc. covers contribution income as well as interest rate margin on jointly funded loans.

| Summary of balance sheet (DKKbn) |                |       |            |                |                |                |                |                |
|----------------------------------|----------------|-------|------------|----------------|----------------|----------------|----------------|----------------|
| Mortgage loans<br>Total assets   | 326.3<br>353.3 |       | 106<br>105 | 326.3<br>353.3 | 318.8<br>344.9 | 314.4<br>339.7 | 309.5<br>335.6 | 306.8<br>337.8 |
| Issued bonds                     | 324.7          | 304.5 | 107        | 324.7          | 316.7          | 308.9          | 307.9          | 304.5          |

Mortgage activities comprise financial solutions for the financing of real property carried out by Jyske Realkredit. Mortgage activities are aimed mainly at Danish personal clients, corporate clients and subsidised rental housing. As of 2018, the return on Jyske Realkredit's portfolio of securities (investment portfolio earnings) is recognised as core income under 'Other net interest income' and 'Value adjustments, etc.' as the purpose of the portfolio of securities is now primarily to support mortgage operations, including compliance with LCR rules, etc.

### Profit

The pre-tax profit from mortgage activities amounted to DKK 1,265m against DKK 1,136m in 2017. The profit was affected by the implementation of the new IFRS 9 impairment rules, which resulted in a one-off adjustment of impairment charges by DKK 407m and also by the sale of the owner-occupied property, Klampenborgvej 205, which resulted in a gain of DKK 185m under Other income. Exclusive of the above special items, pretax profit amounted to DKK 1,487m.

### Core income

Administration margin income, etc. amounted to DKK 1,896m against DKK 1,881m in 2017. Administration margin income was positively affected by

the increasing portfolios, both for personal and corporate clients, yet negatively affected by falling average administration margin rates.

In 2018, portfolio growth in the Personal client area amounted to DKK 7.5bn. The shift on the part of clients to fixed-rate loans and/or amortizing loans, for which the administration margin/the risk are lower continued in 2018 and resulted in a minor decline in the average administration margin rate.

Within the Corporate client area, the portfolio increased by DKK 12.0bn, and this increase took place mainly within the property category Private rental properties (rental housing). In the Corporate client area, the portfolio of weak loans with high administration margin rates fell due to repayments and renegotiation of exposures of which the credit quality has improved, which contributes to a minor decline in the average administration margin rate.

Other net interest income consists, among other things, of interest on the portfolio of securities (as of 2018) and interest expenses for senior debt incurred in order to comply with SDO and rating requirements as well as various interest income. The item amounted to an income of DKK 77m against an expense of DKK 61m in 2017. The improvement can be attributed to both reclassification of the portfolio of securities and maturity of senior debt in January



2018, which resulted in a reduction of DKK 97m in interest expenses in 2018.

In 2018, net fee and commission income amounted to DKK 256m against DKK 262m in 2017. In 2018, loan application fees rose by DKK 17m, as home loans are mainly sold direcly from Jyske Realkredit as of August 2018. Fee income from refinancing fell, on the other hand, by DKK 12m in 2018, primarily because the volume of loans that were refinanced was lower in 2018. In addition, fee expenses rose for the market-maker scheme relating to the sale of Jyske Realkredit's bonds and guarantee commission to the state relating to 100% government-guaranteed loans for subsidised housing.

Value adjustments, etc. amounted to an expense of DKK 94m against an income of DKK 29m in 2017. The difference was primarily caused by negative value adjustments of the portfolio of securities, which were previously recognised under Investment portfolio earnings. Typically, Jyske Realkredit's portfolio of securities consists of bonds with a short time to maturity that have often been bought at a price above par and are held to maturity. This results in a positive interest yield and a negative value adjustment.

Other income amounted to DKK 229m against DKK 26m in 2017. The increase could primarily be attributed to an gain of DKK 185m from the sale of Jyske Realkredit's owner-occupied property.

#### Core expenses

Core expenses amounted to DKK 730m against DKK 848m in 2017. The decline of DKK 118m can be attributed to the on-going adjustment of the number of employees as well as the fact that a number of work functions have been outsourced to Jyske Bank. Based on intra-group service agreements, Jyske Realkredit pays Jyske Bank to perform these tasks.

Core profit before loan impairment charges and provisions for guarantees then amounted to DKK 1,634m against DKK 1,289m for 2017.

#### Impairment charges

Total loan impairment charges and provisions for guarantees constituted an expense of DKK 369m. The impairment charges for the year were adversely

affected by effects derived from IFRS 9, which resulted in a one-off adjustment of loan impairment charges and provisions for guarantees of DKK 407m at the beginning of 2018. Exclusive of this adjustment, loan impairment charges and provisions for guarantees amounted in 2018 to an income of DKK 38m against and expense of DKK 202m in 2017.

Relative to total loans, the effect from the impairment charges on the income statement amounted, exclusive of the IFRS 9-derived adjustment, to -1 bp in 2018 and 11 bp inclusive of the IFRS 9-derived adjustment against 7 bp in 2017.

At the of the year, the total balance of impairment charges amounted to DKK 1,380m against DKK 1,219m at the end of 2017, corresponding to 0.4% of total loans and advances, which is unchanged relative to the level at the end of 2017.

#### Business volume

The positive trend in the business volume of mort-gage activities continued in 2018, yet at a slower pace, as the volume grew from DKK 306.8bn at the end of 2017 to DKK 326.3bn at the end of 2018, corresponding to 6.4% growth.

Of the increase in loans and advances, DKK 7.5bn related to the Personal client area and DKK 12.0bn to the Corporate client area. Of the increase in the Corporate client area, DKK 7.0bn related to the property category Private rental properties (rental housing) and DKK 2.9bn to Subsidised Housing (rental housing).

For further details about Jyske Realkredit, please see Jyske Realkredit's annual report for 2018, which is available on www.jyskerealkredit.com.

#### Q4 2018 compared to Q3 2018

The profit before tax for the fourth quarter 2018 amounted to DKK 475m against DKK 410m for the third quarter of 2018. The primary reason for the increase was reversal of impairment charges in the amount of DKK 82m in the fourth quarter against a reversal of DKK 18m in the third quarter.

Administration margin income, etc. rose from DKK 476m in the third quarter of to DKK 483m in the fourth quarter, and the increase can be attributed to the positive development of the loan portfolio. Moreover, the fall in the average administration margin rate was limited in the fourth quarter.

Other interest income rose by DKK 3m relative to the third quarter to DKK 16m in the fourth quarter.

Net fee and commission income fell from DKK 91m in the third quarter to DKK 74m in the fourth quarter. The reason for the decline was that in the third quarter fee income increased in connection with the transfer of a part of the loan portfolio relating to Subsidised Housing (rental housing) to a new capital centre, which is guaranteed by the state.

Value adjustments amounted to DKK -23m in the fourth quarter against DKK -12m in the third quarter and can be attributed to negative value adjustments of Jyske Realkredit's portfolio of securities.

Other income, etc. rose from DKK 2m in the third quarter to DKK 21m in the fourth quarter, which increase can be attributed to extraordinary dividends. At the end of 2018, Jyske Realkredit had a limited amount of unlisted shares in the amount of DKK 212m.

Relative to the third quarter, core expenses still amounted to DKK 178m in the fourth quarter.

Losses and impairment charges amounted to an income of DKK 82m in the fourth quarter against an income of DKK 18m in the third quarter. The income in the fourth quarter primarily related to reversal of impairment charges in the corporate client segment.



## Leasing activities

| Summary of Income Statement (DKKm)            |      |      |                |            |            |            |            |            |
|---|------|------|----------------|------------|------------|------------|------------|------------|
|   | 2018 | 2017 | Index<br>18/17 | Q4<br>2018 | Q3<br>2018 | Q2<br>2018 | Q1<br>2018 | Q4<br>2017 |
| Net interest income                           | 560  | 497  | 113            | 147        | 139        | 140        | 134        | 114        |
| Net fee and commission income                 | -108 | -73  | 148            | -22        | -27        | -31        | -28        | 5          |
| Value adjustments                             | 10   | 14   | 71             | -22        | -1         | 14         | -28        | 1          |
| •   |      |      |                |            | -1<br>3    | 3          | -          | 1          |
| Other income                                  | 11   | 11   | 100            | 1          |            |            | 4          | 1          |
| Income from operating lease (net)             | 81   | -54  | -              | 8          | 26         | 21         | 26         | -6         |
| Core income                                   | 554  | 395  | 140            | 131        | 140        | 147        | 136        | 115        |
| Core expenses                                 | 183  | 176  | 104            | 48         | 44         | 45         | 46         | 44         |
| Core profit before loan impairment charges    | 371  | 219  | 169            | 83         | 96         | 102        | 90         | 71         |
| Loan impairment charges                       | 67   | 41   | 163            | 31         | 37         | -35        | 34         | -2         |
| Pre-tax profit                                | 304  | 178  | 171            | 52         | 59         | 137        | 56         | 73         |
| Summary of balance sheet, end of period (DKKb | on)  |      |                |            |            |            |            |            |
| Loans and advances                            | 18.1 | 16.2 | 112            | 18.1       | 17.6       | 17.6       | 16.8       | 16.2       |
| Total assets                                  | 20.8 | 19.3 | 108            | 20.8       | 20.4       | 20.4       | 19.5       | 19.3       |
| Deposits                                      | 0.2  | 0.2  | 100            | 0.2        | 0.2        | 0.2        | 0.2        | 0.2        |

Leasing activities cover financial solutions in the form of leasing and financing within car financing as well as leasing and financing of equipment for the corporate sector. The activities primarily target Danish personal and corporate clients as well as dealer cooperation schemes and partnerships. Secondarily, the activities target financing through private lease agreements for passenger cars in the Swedish market.

#### Pre-tax profit

In 2018, core income amounted to DKK 554m, corresponding to a increase of 40% relative to 2017.

Net interest income increased by 13% relative to 2017. The development of net interest was fuelled by a larger loan portfolio, which developed favourably over the year.

In 2018, net fee and commission income was affected by a high activity level.

Earnings from operating lease improved in 2018 as the issues relating to residual values were limited compared to 2017, and because impairment charges on assets can chiefly be reversed as losses were realised in 2018.

#### Business volume

Bank loans and advances still developed positively as they increased by 12% in 2018. A positive development of loans and advances is still expected for 2019.

#### Q4 2018 compared to Q3 2018

The fourth quarter of 2018 was affected by some positive year-end effects for the item Net fee and commission income.

Income from operating lease (net) was an income of DKK 8m in the fourth quarter 2018 compared to DKK 26m in the third quarter. The reason is that the estimated expected sales price for some car models at contract expiration were adjusted, which resulted in a higher indication of impairment in the fourth quarter.

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| Note   |   | The Jyske Ba | ank Group |
|--------|---|--------------|-----------|
|        | DKKm  | 2018         | 2017      |
|        | Income statement  |              |           |
| 6, 7   | Interest income calculated according to the effective interest method | 3,630        | 4,001     |
| 6, 7   | Other interest income   | 6,764        | 7,218     |
| 6,8    | Interest expenses   | 4,678        | 4,931     |
|        | Net interest income   | 5,716        | 6,288     |
| 9      | Fees and commission income  | 2,325        | 2,380     |
|        | Fees and commission expenses  | 471          | 426       |
|        | Net interest and fee income   | 7,570        | 8,242     |
| 10     | Value adjustments   | 367          | 786       |
| 11     | Other income  | 1,086        | 822       |
| 12     | Employee and administrative expenses                                  | 4,858        | 5,285     |
| 30, 31 | Amortisation, depreciation and impairment charges                     | 557          | 742       |
| 14     | Loan impairment charges and provisions for guarantees                 | 468          | -179      |
|        | Pre-tax profit  | 3,140        | 4,002     |
| 15     | Tax   | 640          | 859       |
|        | Profit for the year   | 2,500        | 3,143     |
|        | Distributed to:   |              |           |
|        | Jyske Bank A/S shareholders   | 2,373        | 3,051     |
|        | Holders of hybrid core capital (AT1)                                  | 127          | 92        |
|        | Total   | 2,500        | 3,143     |
|        |   |              |           |
| 4.0    | Earnings per share for the year                                       | 20.45        | 7.4.66    |
| 16     | Earnings per share, DKK   | 28.15        | 34.66     |
| 16     | Earnings per share for the year, DKK, diluted                         | 28.15        | 34.66     |
|        | Proposed dividend per share, DKK                                      | 6.12         | 5.85      |
|        | Statement of Comprehensive Income                                     |              |           |
|        | Profit for the year   | 2,500        | 3,143     |
|        | Other comprehensive income:   | _,           | -, -      |
|        | Items that cannot be recycled to the income statement:                |              |           |
|        | Revaluation of real property  | 148          | 131       |
|        | Tax on property revaluations over the year                            | -29          | -12       |
|        | Actuarial losses and gains  | -7           | -10       |
|        | Tax on actuarial losses and gains                                     | 2            | 2         |
|        | Items that can be recycled to the income statement:                   |              |           |
|        | Foreign currency translation adjustment of international units        | -9           | -21       |
|        | Hedge accounting of international units                               | 9<br>-2      | 21<br>-5  |
|        | Tax on hedge accounting Other comprehensive income after tax          | 112          | 106       |
|        | Other comprehensive income after tax                                  | 112          | 100       |
|        | Comprehensive income for the year                                     | 2,612        | 3,249     |
|        | Distributed to:   |              |           |
|        | Jyske Bank A/S shareholders   | 2,485        | 3,157     |
|        | Holders of hybrid core capital (AT1)                                  | 127          | 92        |
|        | Total   | 2,612        | 3,249     |

| e   | The Jyske  | e Bank Group                                     |  |
|---|--|--|--|
| DKKm  | 2018   | 2017   |  |
| BALANCE SHEET   |  |  |  |
| ASSETS  |  |  |  |
| Cash balance and demand deposits with central banks   | 6,081  | 19,347   |  |
| Due from credit institutions and central banks  | 13,181   | 13,046   |  |
| , 20 Loans and advances at fair value   | 330,975  | 316,998  |  |
| Loans and advances at amortised cost  | 131,822  | 130,675  |  |
| Bonds at fair value   | 72,267   | 69,846   |  |
| Bonds at amortised cost   | 7,517  | 4,280  |  |
| Shares, etc.  | 3,426  | 4,972  |  |
| Intangible assets   | 5  | 13   |  |
| Property, plant and equipment   | 4,218  | 5,114  |  |
| Tax assets  | 285  | 212  |  |
| Assets held temporarily   | 580  | 577  |  |
| Other assets  | 29,590   | 32,360   |  |
| Total assets  | 599,947  | 597,440  |  |
| Due to credit institutions and central banks Deposits Issued bonds at fair value Issued bonds at amortised cost Other liabilities | 16,309<br>148,701<br>324,724<br>35,039<br>34,842 | 17,959<br>160,023<br>302,601<br>38,920<br>37,238 |  |
| Provisions  | 1,681  | 1,772  |  |
| Subordinated debt   | 4,319  | 4,323  |  |
| Liabilities, total  | 565,615  | 562,836  |  |
| <b>Equity</b><br>Share capital  | 849  | 892  |  |
| Revaluation reserve   | 316  | 516  |  |
| Currency translation reserve  | 0  | 0  |  |
| Retained profit   | 30,101   | 30,093   |  |
| Proposed dividend   | 520  | 522  |  |
| Jyske Bank A/S shareholders   | 31.786   | 32,023   |  |
| Holders of hybrid core capital (AT1)  | 2,546  | 2,581  |  |
| Total equity  | 34,332   | 34,604   |  |
|   | 599,947  | 597,440  |  |
| Total equity and liabilities  OFF-BALANCE SHEET ITEMS   | 599,947  | 597,44   |  |
| 12 Guarantees, etc.   | 18,787   | 18,729   |  |
| Other contingent liabilities, etc.  | 18,258   | 22,256   |  |
| Total guarantees and other contingent liabilities   | 37,045   | 40,985   |  |



The Jyske Bank Group

DKKm

#### Statement of changes in equity

| Statement of changes in equity            |         |             | Cur-<br>rency |          |          | Jyske    |          |         |
|---|---------|-------------|---------------|----------|----------|----------|----------|---------|
|   |         |             | transla-      |          | Pro-     | Bank A/S | Hybrid   | Total   |
|   | Share   | Revaluation | tion re-      | Retained | posed    | share-   | core     | equity  |
|   | capital | reserves    | serve         | profit   | dividend | holders  | capital* | capital |
| Equity at 01 January 2018                 | 892     | 516         | 0             | 30,093   | 522      | 32,023   | 2,581    | 34,604  |
| Changes to accounting policies, IFRS 9    | 0       | 0           | 0             | -628     | 0        | -628     | 0        | -628    |
| Tax effect, IFRS 9                        | 0       | 0           | 0             | 137      | 0        | 137      | 0        | 137     |
| Adjusted equity, 1 January 2018           | 892     | 516         | 0             | 29,602   | 522      | 31,532   | 2,581    | 34,113  |
| Profit for the year                       | 0       | 0           | 0             | 2,373    | 0        | 2,373    | 127      | 2,500   |
| Other comprehensive income:               |         |             |               |          |          |          |          |         |
| Foreign currency translation for interna- |         |             |               |          |          |          |          |         |
| tional units                              | 0       | 0           | -9            | 0        | 0        | -9       | 0        | -9      |
| Hedge of international units              | 0       | 0           | 9             | 0        | 0        | 9        | 0        | 9       |
| Revaluation of real property              | 0       | 148         | 0             | 0        | 0        | 148      | 0        | 148     |
| Other movements                           | 0       | -319        | 0             | 319      | 0        | 0        | 0        | 0       |
| Actuarial losses and gains                | 0       | 0           | 0             | -7       | 0        | -7       | 0        | -7      |
| Tax on other comprehensive income         | 0       | -29         | 0             | 0        | 0        | -29      | 0        | -29     |
| Other comprehensive income after tax      | 0       | -200        | 0             | 312      | 0        | 112      | 0        | 112     |
|   |         |             |               |          |          |          |          |         |
| Comprehensive income for the year         | 0       | -200        | 0             | 2,685    | 0        | 2,485    | 127      | 2,612   |
| Interest paid on hybrid capital           | 0       | 0           | 0             | 0        | 0        | 0        | -128     | -128    |
| Currency translation adjustment           | 0       | 0           | 0             | 34       | 0        | 34       | -34      | 0       |
| Tax                                       | 0       | 0           | 0             | 20       | 0        | 20       | 0        | 20      |
| Dividends paid                            | 0       | 0           | 0             | -525     | -522     | -1,047   | 0        | -1,047  |
| Dividends, own shares                     | 0       | 0           | 0             | 49       | 0        | 49       | 0        | 49      |
| Proposed dividend                         | 0       | 0           | 0             | -520     | 520      | 0        | 0        | 0       |
| Reduction of share capital                | -43     | 0           | 0             | 43       | 0        | 0        | 0        | 0       |
| Acquisition of own shares                 | 0       | 0           | 0             | -2,637   | 0        | -2,637   | 0        | -2,637  |
| Sale of own shares                        | 0       | 0           | 0             | 1,350    | 0        | 1,350    | 0        | 1,350   |
| Transactions with owners                  | -43     | 0           | 0             | -2,186   | -2       | -2,231   | -162     | -2,393  |
| Equity at 31 December 2018                | 849     | 316         | 0             | 30,101   | 520      | 31,786   | 2,546    | 34,332  |

<sup>\*</sup>Hybrid core capital (AT1) has no maturity. Payment of interest and repayment of principal are voluntary. Therefore hybrid core capital (additional Tier 1 Capital) is recognised as equity. In September 2016, Jyske Bank issued AT1 amounting to SEK 1.25bn and DKK 500m. The AT1 issue with the possibility for the bank of early redemption in September 2021 at the earliest. The interest rates applicable to the issue until September 2021 are STIBOR+5.80% and CIBOR+5.30%, respectively. In September 2017, Jyske Bank made an issue amounting to EUR 150bn, AT1, with the possibility for the bank of early redemption in September 2027 at the earliest. The issue has a coupon of 4.75% until September 2027. It applies to all AT1 issues, that if the Common Equity Tier 1 capital of Jyske Bank A/S or the Jyske Bank Group falls below 7%, the loans will be written down.

#### DKKm

#### Statement of changes in equity

| Statement of Changes in equity            |         |             | Cur-<br>rency |          |          | Jyske    |          |         |
|---|---------|-------------|---------------|----------|----------|----------|----------|---------|
|   |         |             | transla-      |          | Pro-     | Bank A/S | Hybrid   | Total   |
|   | Share   | Revaluation | tion re-      | Retained | posed    | share-   | core     | equity  |
|   | capital | reserves    | serve         | profit   | dividend | holders  | capital* | capital |
| Equity at 01 January 2017                 | 950     | 538         | -2            | 29,053   | 499      | 31,038   | 1,476    | 32,514  |
| Profit for the year                       | 0       | 0           | 2             | 3,049    | 0        | 3,051    | 92       | 3,143   |
| Other comprehensive income:               |         |             |               |          |          |          |          |         |
| Foreign currency translation for interna- |         |             |               |          |          |          |          |         |
| tional units                              | 0       | 0           | -21           | 0        | 0        | -21      | 0        | -21     |
| Hedge of international units              | 0       | 0           | 21            | 0        | 0        | 21       | 0        | 21      |
| Revaluation of real property              | 0       | 131         | 0             | 0        | 0        | 131      | 0        | 131     |
| Other movements                           | 0       | -141        | 0             | 141      | 0        | 0        | 0        | 0       |
| Actuarial losses and gains                | 0       | 0           | 0             | -10      | 0        | -10      | 0        | -10     |
| Tax on other comprehensive income         | 0       | -12         | 0             | -3       | 0        | -15      | 0        | -15     |
| Other comprehensive income after tax      | 0       | -22         | 0             | 128      | 0        | 106      | 0        | 106     |
| Comprehensive income for the year         | 0       | -22         | 2             | 3,177    | 0        | 3,157    | 92       | 3,249   |
|   |         |             |               |          |          |          |          |         |
| Hybrid core capital issue                 | 0       | 0           | 0             | 0        | 0        | 0        | 1,117    | 1,117   |
| Transaction costs                         | 0       | 0           | 0             | -12      | 0        | -12      | 0        | -12     |
| Interest paid on hybrid capital           | 0       | 0           | 0             | 0        | 0        | 0        | -77      | -77     |
| Currency translation adjustment           | 0       | 0           | 0             | 27       | 0        | 27       | -27      | 0       |
| Tax                                       | 0       | 0           | 0             | 17       | 0        | 17       | 0        | 17      |
| Dividends paid                            | 0       | 0           | 0             | -532     | -499     | -1,031   | 0        | -1,031  |
| Dividends, own shares                     | 0       | 0           | 0             | 70       | 0        | 70       | 0        | 70      |
| Proposed dividend                         | 0       | 0           | 0             | -522     | 522      | 0        | 0        | 0       |
| Reduction of share capital                | -58     | 0           | 0             | 58       | 0        | 0        | 0        | 0       |
| Acquisition of own shares                 | 0       | 0           | 0             | -4,635   | 0        | -4,635   | 0        | -4,635  |
| Sale of own shares                        | 0       | 0           | 0             | 3,392    | 0        | 3,392    | 0        | 3,392   |
| Transactions with owners                  | -58     | 0           | 0             | -2,137   | 23       | -2,172   | 1,013    | -1,159  |
| Equity at 31 December 2017                | 892     | 516         | 0             | 30,093   | 522      | 32,023   | 2,581    | 34,604  |



|  | The Jyske    | Bank Group   |
|--|--------------|--------------|
| DKKm   | 2018         | 2017         |
| Capital statement  |              |              |
| Shareholders' equity   | 31,786       | 32,023       |
| Share buy-back programme, non-utilised limit                                   | 0            | -281         |
| Proposed dividend  | -520         | -522         |
| Intangible assets  | -5           | -13          |
| Deferred tax liabilities relating to intangible assets                         | 1            | 3            |
| Deferred tax assets  | 0            | -10          |
| Prudent valuation  | -296         | -271         |
| Difference between expected loss and the carrying amount of impairment charges | 0            | -174         |
| Other deductions   | -18          | -14          |
| Common Equity Tier 1 capital   | 30,948       | 30,741       |
| Additional Tier 1 Capital (AT1) after reduction                                | 3,047        | 3,209        |
| Other deductions   | 0            | -27          |
| Core capital   | 33,995       | 33,923       |
| Subordinated loan capital after reduction                                      | 3,699        | 3,631        |
| Other deductions .   | 0            | -248         |
| Capital base   | 37,694       | 37,306       |
| Weighted risk exposure involving credit risk etc.                              | 158,390      | 149,906      |
| Weighted risk exposure involving market risk                                   | 13,156       | 21,355       |
| Weighted risk exposure involving operational risk                              | 16,887       | 16,737       |
| Total weighted risk exposure   | 188,433      | 187,998      |
| Capital requirement, Pillar I  | 15,075       | 15,040       |
| Capital requirement, transitional provisions                                   | 0            | 4,204        |
| Capital requirement, total   | 15,075       | 19,244       |
| Control action   | 20.0         | 10.0         |
| Capital ratio  | 20.0         | 19.8         |
| Core Tier 1 Capital ratio (%)  | 18.0<br>16.4 | 18.0<br>16.4 |
| Common Equity Tier 1 capital ratio (%)   | 16.4         | 10.4         |

 $Transitional \ rules for \ capital \ requirements \ according \ to \ Basel \ I \ ended \ at \ the \ end \ of \ 2017.$ 

For a statement of the individual solvency requirement, please see Risk and Capital Management 2018 or investor.jyskebank.com/investorrelations/capitalstructure and Investor.jyskebank.com/investorrelations/debt.

Risk and Capital Management 2018 was not covered by the audit.

|   | The Jyske I     | Bank Group |
|---|-----------------|------------|
| DKKm  Cash flow statement   | 2018            | 2017       |
| Profit for the year   | 2,500           | 3,143      |
| Adjustment for non-cash operating items, etc.   | 2,500           | 3,113      |
| Loan impairment charges and provisions for guarantees                                 | 468             | -179       |
| Amortisation, depreciation and impairment charges                                     | 557             | 742        |
| Unrealised value adjustment of securities   | 89              | -237       |
| Unrealised value adjustment of investments  | 15              | -9         |
| Interest not paid and received  | -257            | -45        |
| Other outstanding operating items   | -516            | -155       |
| Tax charged to the income statement   | 640             | 859        |
| Tax paid  | -567            | -1,000     |
| Total   | 2,929           | 3,119      |
| Change in working capital   |                 |            |
| Loans and advances  | -15,592         | -25,049    |
| Deposits  | -11,322         | 5,375      |
| Issued bonds  | 18,242          | 19,281     |
| Due from credit institutions  | 100             | -40        |
| Due to credit institutions  | -1,650          | -1,982     |
| Other assets and liabilities  | -3,943          | 10,921     |
| Total   | -14,165         | 8,506      |
| Cash flows from operating activities  | -11,236         | 11,625     |
| Dividend received   | 134             | 76         |
| Acquisition of property, plant and equipment  | -982            | -1,410     |
| Sale of property, plant and equipment   | 1,477           | 937        |
| Acquisition of intangible assets  | 0               | -8         |
| Cash flows from investment activities   | 629             | -405       |
| Hybrid core capital issue   | 0               | 1,105      |
| Interest paid after tax on hybrid capital   | -128            | -77        |
| Dividends paid  | -1,047          | -1,031     |
| Dividends, own shares   | 49              | 70         |
| Acquisition of own shares   | -2,637          | -4,635     |
| Sale of own shares  | 1,350           | 3,392      |
| Addition and repayment of subordinated debt   | -11             | 2,223      |
| Cash flows from financing activities  | -2,424          | 1,047      |
| Cash flow for the year  | -13,031         | 12,267     |
| Cash and cash equivalents, beginning of period  | 32,255          | 19,988     |
| Cash and cash equivalents, end of period  | 19,224          | 32,255     |
| Cash and cash equivalents, end of period, comprise:                                   |                 |            |
| Cash in hand, etc.  | 6,081           | 19,347     |
| Due in less than three months from credit institutions and central banks, cf. Note 17 | 13,143          | 12,908     |
| Cash and cash equivalents, end of period  | 19,224          | 32,255     |
| Liabilities due to financing activities   | Subordinated de | ebt        |
| Carrying amount, beginning of period  | 4,323           | 2,131      |
| Change in exchange rates  | -20             | -20        |
| Change in fair value of the hedged interest-rate risk                                 | 27              | -11        |
| Cash flow from additions  | 0               | 2,234      |
| Cash flow from repayments   | -11             | -11        |
| Recognised value, end of period   | 4,319           | 4,323      |



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|     |   |      |          |   |          |

| Note |   |        |        | Th     | e Jyske Baı | nk Group |
|------|---|--------|--------|--------|-------------|----------|
|      |   |        |        |        |             |          |
|      |   | 2018   | 2017   | 2016   | 2015        | 2014     |
| 1    | Financial ratios and key figures                                  |        |        |        |             |          |
| •    | Pre-tax profit, per share (DKK)*                                  | 35.74  | 44.42  | 42.04  | 33.74       | 35.25    |
|      | Earnings per share (DKK)*   | 28.15  | 34.66  | 33.49  | 26.07       | 35.23    |
|      | Earnings per share (DKK)*   | 28.15  | 34.66  | 33.49  | 26.07       | 35.07    |
|      | Core profit per share (DKK)*                                      | 29.76  | 38.03  | 36.58  | 29.11       | 34.09    |
|      | Share price at end of period (DKK)                                | 235    | 353    | 337    | 312         | 313      |
|      | Book value per share (DKK)*                                       | 390    | 374    | 348    | 317         | 290      |
|      | Price/book value per share (DKK)*                                 | 0.60   | 0.95   | 0.97   | 0.98        | 1.08     |
|      | Price/earnings per share*   | 8.4    | 10.2   | 10.1   | 12.0        | 8.9      |
|      | Proposed dividend per share (DKK)                                 | 6.12   | 5.85   | 5.25   | 5.25        | 0.5      |
|      | Distributed dividend per share (DKK)                              | 11.74  | 10.85  | 5.25   | 0           | 0        |
|      | Outstanding shares in circulation ('000)                          | 81,536 | 85,705 | 89,200 | 94,669      | 94,988   |
|      | Average number of shares in circulation ('000)                    | 84,282 | 88,010 | 92,388 | 94,958      | 88,053   |
|      | Capital ratio   | 20.0   | 19.8   | 18.3   | 17.0        | 16.4     |
|      | Core Tier 1 Capital ratio (%)                                     | 18.0   | 18.0   | 17.7   | 16.5        | 15.8     |
|      | Common Equity Tier 1 capital ratio (%)                            | 16.4   | 16.4   | 16.5   | 16.1        | 15.3     |
|      | Pre-tax profit as a pct. of average equity                        | 9.5    | 12.4   | 12.7   | 11.1        | 13.8     |
|      | Net profit as a percentage of average equity*                     | 7.6    | 9.7    | 10.1   | 8.6         | 13.7     |
|      | Income/cost ratio (%)   | 1.5    | 1.7    | 1.7    | 1.5         | 1.4      |
|      | Interest-rate risk (%)  | 1.0    | 0.8    | 1.0    | 1.4         | -0.5     |
|      | Currency position   | 8.2    | 4.6    | 4.0    | 5.4         | 8.9      |
|      | Currency risk (%)   | 0.1    | 0.1    | 0.0    | 0.1         | 0.0      |
|      | Liquidity Coverage Ratio (LCR) (%)                                | 219    | 189    | 193    | 149         | -        |
|      | Total large exposures (%)   | 86.2   | -      | -      | -           | -        |
|      | Accumulated impairment ratio (%)                                  | 1.1    | 1.1    | 1.3    | 1.6         | 1.7      |
|      | Impairment ratio for the year (%)                                 | 0.1    | 0.0    | 0.0    | 0.3         | 0.7      |
|      | Increase in loans and advances for the year, excl. repo loans (%) | 3.9    | 8.1    | 9.6    | 4.5         | 205.3    |
|      | Loans and advances in relation to deposits                        | 3.1    | 2.8    | 2.8    | 2.8         | 2.4      |
|      | Loans and advances relative to equity                             | 13.5   | 12.9   | 13.0   | 13.2        | 13.1     |
|      | Return on capital employed  | 0.4    | 0.5    | 0.6    | 0.5         | 0.8      |
|      | Number of full-time employees, year-end                           | 3,723  | 3,971  | 3,981  | 4,021       | 4,191    |
|      | Average number of full-time employees in year                     | 3,838  | 3,993  | 3,997  | 4,119       | 4,147    |

Reference is made to definitions of financial ratios, cf. note 69.

 $<sup>\</sup>hbox{*Financial ratios are calculated as if hybrid core capital (AT1) is recognised as a liability.}$ 



|          |  |            |                     | The Jvsk      | e Bank Group  |
|----------|--|------------|---------------------|---------------|---------------|
| DKKm     |  |            |                     | •             | <u>'</u>      |
| Segme    | ntal financial statements                |            |                     |               | The Jyske     |
|          |  | Banking    | Mortgage            | Leasing       | Bank          |
| 2018     |  | activities | activities          | activities    | Group*        |
|          |  | 7.001      | 1 077               | 560           | F C2.4        |
|          | erest income                             | 3,091      | 1,973               | 560           | 5,624         |
|          | and commission income                    | 1,706      | 256                 | -108          | 1,854         |
|          | djustments                               | 61<br>223  | -94<br>229          | 10            | -23           |
| Otheri   |  | 0          | 0                   | 11<br>81      | 463           |
| Core in  | e from operating lease (net)             | 5,081      | 2,364               | 554           | 7, <b>999</b> |
|          | xpenses                                  | 3,983      | <b>2,364</b><br>730 | 183           | 4,896         |
|          | rofit before loan impairment charges     | 1,098      | 1,634               | 371           | 3,103         |
|          | npairment charges                        | 32         | 369                 | <b>571</b> 67 | 468           |
| Core p   | -  | 1,066      | 1,265               | 304           | 2,635         |
| -        | nent portfolio earnings                  | 505        | 0                   | 0             | 505           |
| Pre-tax  |  | 1,571      | 1,265               | 304           | 3,140         |
| 116 0    | CPTOTIC                                  | 1,5/1      | 1,203               | 304           | 3,140         |
| Loansa   | and advances                             | 118,353    | 326,300             | 18,144        | 462,797       |
|          | ich mortgage loans                       | 0          | 326,300             | 0             | 326,300       |
|          | ich bank loans                           | 92,240     | 0                   | 18,144        | 110,384       |
| - of wh  | ich repo loans                           | 26,113     | 0                   | 0             | 26,113        |
| Total a  | ·  | 225,805    | 353,289             | 20,853        | 599,947       |
|          |  |            |                     |               |               |
| Deposi   | ts                                       | 148,484    | 0                   | 217           | 148,701       |
| - of wh  | ich bank deposits                        | 135,519    | 0                   | 217           | 135,736       |
| - of wh  | ich repo deposits and tri-party deposits | 12,965     | 0                   | 0             | 12,965        |
| Issued   | bonds                                    | 35,039     | 324,724             | 0             | 359,763       |
| 2017     |  |            |                     |               |               |
| Net into | erest income                             | 3,357      | 1,820               | 497           | 5,674         |
| Net fee  | e and commission income                  | 1,768      | 262                 | -73           | 1,957         |
| Value a  | djustments                               | 534        | 29                  | 14            | 577           |
| Otheri   | ncome                                    | 170        | 26                  | 11            | 207           |
| Income   | e from operating lease (net)             | 0          | 0                   | -54           | -54           |
| Core in  | come                                     | 5,829      | 2,137               | 395           | 8,361         |
| Core ex  | xpenses                                  | 4,350      | 848                 | 176           | 5,374         |
| Core p   | rofit before loan impairment charges     | 1,479      | 1,289               | 219           | 2,987         |
| Loan in  | npairment charges                        | -696       | 202                 | 41            | -453          |
| Core p   |  | 2,175      | 1,087               | 178           | 3,440         |
| Investr  | nent portfolio earnings                  | 513        | 49                  | 0             | 562           |
| Pre-tax  | cprofit                                  | 2,688      | 1,136               | 178           | 4,002         |
| Loans:   | and advances                             | 124,586    | 306,844             | 16,243        | 447,673       |
|          | ich mortgage loans                       | 124,380    | 306,844             | 10,243        | 306,844       |
|          | ich bank loans                           | 97,167     | 0                   | 16,243        | 113,410       |
|          | ich repo loans                           | 27,419     | 0                   | 10,243        | 27,419        |
| Total a  | ·  | 240,394    | 337,754             | 19,292        | 597,440       |
| Deposi   | ts                                       | 159,800    | 0                   | 223           | 160,023       |
|          | ich bank deposits                        | 139,749    | 0                   | 223           | 139,972       |
|          | ich repo deposits and tri-party deposits | 20,051     | 0                   | 0             | 20,051        |
| Issued   |  | 37,048     | 304,473             | 0             | 341,521       |
| 133464   | DOTIGO                                   | 57,040     | 504,475             | J             | 571,521       |

 $<sup>^{*}</sup>$  The relationship between income statement items under 'The Jyske Bank Group' (key financial data) and the income statement page 39 appears from the next page.

DKKm

#### 2 Segmental financial statements, cont.

#### Banking activities

Banking activities cover advisory services relating to traditional financial solutions targeting personal and private banking clients as well as corporate clients and trading and investment activities targeting large corporate clients and institutional clients, including trading in interest-rate products, currencies, equities, commodities and derivatives. Investment portfolio earnings are allocated to Banking activities

#### Mortgage activities

Mortgage activities comprise financial solutions for the financing of real property carried out by Jyske Realkredit. Mortgage activities are aimed mainly at Danish personal clients, corporate clients and subsidised rental housing.

#### Leasing activities

Leasing activities cover financial solutions in the form of leasing and financing within car financing as well as leasing and financing of equipment for the corporate sector. The activities primarily target Danish personal and corporate clients as well as dealer cooperation schemes and partnerships.

#### Internal allocation

Internal transactions are based on market conditions, and services are allocated according to agreed volume of consumption and under reference to calculated unit prices in accordance with the rules about transfer pricing. Cash transactions are settled via intercompany accounts, follow the money-market rate and are adjusted accordingly.

Assets and liabilities are presented in the segments that obtain or lose the relevant financial advantages.

#### Core profit and investment portfolio earnings

The pre-tax profit for 2018 broken down by core earnings and investment portfolio earnings is stated below:

| Breakdown of the profit for the year |                |   |                            |       |                |   |                            |       |
|--------------------------------------|----------------|---|----------------------------|-------|----------------|---|----------------------------|-------|
| DKKm                                 |                | 20  | 18                         |       |                |   |                            |       |
|                                      | Core<br>profit | Invest-<br>ment<br>portfo-<br>lio<br>earnings | Reclas-<br>sifica-<br>tion | Total | Core<br>profit | Invest-<br>ment<br>portfo-<br>lio<br>earnings | Reclas-<br>sifica-<br>tion | Total |
| Net interest income                  | 5,624          | 105   | -13                        | 5,716 | 5,674          | 330   | 284                        | 6,288 |
| Net fee and commission income        | 1,854          | 0   | 0                          | 1,854 | 1,957          | -3  | 0                          | 1,954 |
| Value adjustments                    | -23            | 377   | 13                         | 367   | 577            | 219   | -10                        | 786   |
| Other income                         | 463            | 55  | 32                         | 550   | 207            | 47  | 34                         | 288   |
| Income from operating lease (net)    | 81             | 0   | 455                        | 536   | -54            | 0   | 588                        | 534   |
| Income                               | 7,999          | 537   | 487                        | 9,023 | 8,361          | 593   | 896                        | 9,850 |
| Expenses                             | 4,896          | 32  | 487                        | 5,415 | 5,374          | 31  | 622                        | 6,027 |
| Profit before loan impairment        |                |   |                            |       |                |   |                            |       |
| charges                              | 3,103          | 505   | 0                          | 3,608 | 2,987          | 562   | 274                        | 3,823 |
| Loan impairment charges              | 468            | 0   | 0                          | 468   | -453           | 0   | 274                        | -179  |
| Pre-tax profit                       | 2,635          | 505   | 0                          | 3,140 | 3,440          | 562   | 0                          | 4,002 |

#### Alternative performance targets

The alternative performance targets applied in the management's review constitute valuable information for readers of financial statements as they provide a more uniform basis for comparison of accounting periods.



#### 2 Segmental financial statements, cont.

No adjusting entries are made, and therefore the net profit or loss for the year will be the same in the alternative performance targets of the management's review and in the IFRS financial statements.

 $Core\ profit\ is\ defined\ as\ the\ pre-tax\ profit\ exclusive\ of\ investment\ portfolio\ earnings.\ Hence\ earnings\ from\ clients\ are\ expressed\ better\ than\ in\ the\ IFRS\ financial\ statements.$ 

Investment portfolio earnings are defined as the return on the Group's portfolio of shares, bonds, derivatives and equity investments, yet exclusive of the liquidity buffer and certain strategic equity investments. Investment portfolio earnings are calculated after expenses for funding and attributable costs.

The above table illustrates relationships between income statement items under 'The Jyske Bank Group' (key financial data), page 2, and income statement items in the IFRS financial statements, page 39.

Reclassification relates to the following:

- Income of DKK 13m (2017: expenses of DKK 10m) due to value adjustments relating to the balance principle at Jyske Realkredit was reclassified from value adjustments to interest income.
- Income of DKK 32m (2017: 34m) from external sales was reclassified from income to offsetting against expenses.
- Depreciation and amortisation of DKK 455m (2017: DKK 588m) were reclassified from expenses to income from operating lease (net).

Please see below for definitions of the additional financial ratios stated under the Jyske Bank Group, page 2.

"Earnings per share", "Earnings per share (diluted)", "Pre-tax profit as a percentage of average equity" and "Net profit as a percentage of average equity" are calculated as if hybrid core capital (AT1) is recognised as a liability. In the numerator, the profit is less interest expenses of DKK 127m (2017: DKK 92m) for hybrid core capital (AT1), and the denominator is calculated as equity exclusive of hybrid core capital (AT1) at DKK 2,546m (2017: DKK 2,581m).

"Expenses as a percentage of income" is calculated as Core expenses divided by Core income.

"Book value per share" and "Price/book value per share" are calculated as if Additional Tier 1 Capital (AT1) is accounted for as a liability. Book value has been calculated exclusive of Additional Tier 1 Capital (AT1) of DKK 2,526m (2017: DKK 2,581m).

|   | Note                                   | The Jyske Bar | The Jyske Bank Group |  |
|---|--|---------------|----------------------|--|
|   | DKKm                                   | 2018          | 2017                 |  |
| 3 | Segment information, income by product |               |                      |  |
|   | Corporate clients                      | 3,030         | 3,080                |  |
|   | Private clients                        | 2,183         | 2,628                |  |
|   | Trading income                         | 2,036         | 2,901                |  |
|   | Others                                 | 1,774         | 1,241                |  |
|   | Total                                  | 9,023         | 9,850                |  |

The item Corporate clients consists of interest and fee income from activities with corporate clients. The item Private clients consists of interest and fee income from activities with personal clients. Trading income consists of earnings from interest-rate and currency products as well as brokerage.

The Group has no single client who contributes 10% or more of the total income.



DKKm

#### 4 Segmental financial statements, geographical<sup>1</sup>

| 2018  | Denmark² | Inter-         | The Jyske<br>Bank  |
|---|----------|----------------|--------------------|
| Net interest income   | 5,628    | national<br>88 | <b>Group</b> 5,716 |
| Net fee and commission income                                       | 1,807    | 47             | 1,854              |
| Value adjustments   | 350      | 17             | 367                |
| Other income  | 1,085    | 1              | 1,086              |
| Income  | 8,870    | 153            | 9,023              |
| Expenses  | 5,405    | 10             | 5,415              |
| Profit before loan impairment charges and provisions                |          |                |                    |
| for guarantees  | 3,465    | 143            | 3,608              |
| Loan impairment charges   | 467      | 1              | 468                |
| Pre-tax profit  | 2,998    | 142            | 3,140              |
| Loans and advances  | 460,545  | 2,252          | 462,797            |
| Bonds and shares  | 82,643   | 567            | 83,210             |
| Total assets  | 588,719  | 11,228         | 599,947            |
| Deposits, exclusive of pooled deposits                              | 139,612  | 5,283          | 144,895            |
| Guarantees  | 18,592   | 195            | 18,787             |
| 2017  |          |                |                    |
| Net interest income   | 6,205    | 83             | 6,288              |
| Net fee and commission income                                       | 1,901    | 53             | 1,954              |
| Value adjustments   | 761      | 25             | 786                |
| Other income  | 821      | 1              | 822                |
| Income  | 9,688    | 162            | 9,850              |
| Expenses  | 5,782    | 245            | 6,027              |
| Profit before loan impairment charges and provisions for guarantees | 3,906    | -83            | 3,823              |
| Loan impairment charges   | -193     | 14             | -179               |
| Pre-tax profit  | 4,099    | -97            | 4,002              |
| The taxprone  | ,,000    |                | .,002              |
| Loans and advances  | 445,473  | 2,200          | 447,673            |
| Bonds and shares  | 78,690   | 408            | 79,098             |
| Total assets  | 571,093  | 26,347         | 597,440            |
| Deposits, exclusive of pooled deposits                              | 149,746  | 5,909          | 155,655            |
| Guarantees  | 18,369   | 360            | 18,729             |
|   |          |                |                    |

<sup>1)</sup> Geographical segments are listed according to where transactions are booked.

<sup>2)</sup> Intra-group income statements, assets and liabilities are eliminated under the respective segments.

DKKm

#### 5 Segment information, revenue by country

| 2018      | Revenue | Pre-tax<br>profit | Tax | Profit for<br>the year | Public<br>subsidies | Full-time<br>employ-<br>ees<br>end of pe-<br>riod |
|-----------|---------|-------------------|-----|------------------------|---------------------|---|
| Denmark   | 13,533  | 2,993             | 625 | 2,368                  | 0                   | 3,621   |
| Gibraltar | 148     | 145               | 15  | 130                    | 0                   | 94  |
| Germany   | 5       | 2                 | 0   | 2                      | 0                   | 8   |
| Spain     | 0       | 0                 | 0   | 0                      | 0                   | 0   |
| Total     | 13,686  | 3,140             | 640 | 2,500                  | 0                   | 3,723   |
| 2017      |         |                   |     |                        |                     |   |
| Denmark   | 14,197  | 4,098             | 872 | 3,226                  | 0                   | 3,868   |
| Gibraltar | 136     | -94               | -13 | -81                    | 0                   | 94  |
| Germany   | 4       | 2                 | 0   | 2                      | 0                   | 9   |
| Spain     | 0       | -4                | 0   | -4                     | 0                   | 0   |
| Total     | 14,337  | 4,002             | 859 | 3,143                  | 0                   | 3,971   |

 $Revenue\ is\ defined\ as\ interest\ income,\ fee\ and\ commission\ income\ and\ also\ other\ operating\ income.$ 

Jyske Bank has activities in the countries stated below in the form of subsidiaries or branches. The names of the subsidiaries appear from the group chart.

Activities in individual countries:

 $Denmark: The \ Jyske \ Bank \ Group \ has \ activities \ within \ banking \ and \ mortgage \ banking, \ trading \ and \ wealth \ management \ advice \ as \ well \ as \ leasing.$ 

Gibraltar: The Jyske Bank Group has activities within banking as well as trading and wealth management advice.

 $Germany: The \ Jyske \ Bank \ Group \ has \ activities \ within \ banking.$ 



| Note | The Jyske Bank Group |
|------|----------------------|
|      |                      |

| $\Box$ | K | K | n |
|--------|---|---|---|

| Net interest income and value adjustments  | Interest<br>income  | Interest<br>ex-<br>penses  | Net in-<br>terest<br>income  | Divi-<br>dends                          | Value<br>adjust-<br>ments   | Total  |
|--|---|--|--|---|---|--|
| 2018   |   | •  |  |   |   |  |
| Financial portfolios at amortised cost   |   |  |  |   |   |  |
| Due from and to credit institutions and central banks  | 18  | 95   | -77  | 0                                       | 504   | 427  |
| Loans, advances and deposits   | 3,212   | -61  | 3,273  | 0                                       | -361  | 2,912  |
| Bonds  | 84  | 0  | 84   | 0                                       | -117  | -33  |
| Issued bonds   | 0   | 118  | -118   | 0                                       | -79   | -197   |
| Subordinated debt  | 0   | 101  | -101   | 0                                       | 22  | -79  |
| Other financial instruments  | 1   | 0  | 1  | 0                                       | 0   | 1  |
| Total  | 3,315   | 253  | 3,062  | 0                                       | -31   | 3,031  |
| Financial portfolios at fair value   |   |  |  |   |   |  |
| Loans and advances   | 5,999   | 0  | 5,999  | 0                                       | -378  | 5,621  |
| Bonds  | 449   | 0  | 449  | 0                                       | -251  | 198  |
| Investment properties  | 0   | 0  | 0  | 0                                       | 0   | 0  |
| Shares, etc.   | 0   | 0  | 0  | 134                                     | 1,044   | 1.178  |
| Issued bonds   | 0   | 4,023  | -4,023   | 0                                       | 251   | -3,772   |
| Derivatives  | 316   | 87   | 229  | 0                                       | -268  | -39  |
| Total  | 6,764   | 4,110  | 2,654  | 134                                     | 398   | 3,186  |
|  | ,   | · · · · · · · · · · · · · · · · · · ·                                | ,  |   |   |  |
| Total net interest income and value adjustments  | 10,079  | 4,363  | 5,716  | 134                                     | 367   | 6,217  |
| 2017   |   |  |  |   |   |  |
| Financial portfolios at amortised cost   |   |  |  |   |   |  |
| •  |   |  |  |   |   |  |
| Due from and to credit institutions and central banks  | -6  | 81   | -87  | 0                                       | 209   | 122  |
|  | -6<br>3,583   | 81<br>-54  | -87<br>3,637   | 0<br>0                                  | 209<br>147  | 122<br>3,784   |
| Loans, advances and deposits   |   |  |  |   |   |  |
| Loans, advances and deposits<br>Bonds  | 3,583   | -54  | 3,637  | 0                                       | 147   | 3,784  |
| Loans, advances and deposits<br>Bonds<br>Issued bonds  | 3,583<br>101  | -54<br>0   | 3,637<br>101   | 0                                       | 147<br>-150   | 3,784<br>-49   |
| Loans, advances and deposits<br>Bonds<br>Issued bonds<br>Subordinated debt   | 3,583<br>101<br>0   | -54<br>0<br>149  | 3,637<br>101<br>-149   | 0 0                                     | 147<br>-150<br>199  | 3,784<br>-49<br>50   |
| Due from and to credit institutions and central banks Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  | 3,583<br>101<br>0<br>0  | -54<br>0<br>149<br>87  | 3,637<br>101<br>-149<br>-87  | 0 0 0                                   | 147<br>-150<br>199<br>11  | 3,784<br>-49<br>50<br>-76  |
| Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  | 3,583<br>101<br>0<br>0  | -54<br>0<br>149<br>87<br>0   | 3,637<br>101<br>-149<br>-87  | 0 0 0 0                                 | 147<br>-150<br>199<br>11<br>0   | 3,784<br>-49<br>50<br>-76  |
| Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  Financial portfolios at fair value  | 3,583<br>101<br>0<br>0<br>3<br>3,681                                | -54<br>0<br>149<br>87<br>0<br>263                                    | 3,637<br>101<br>-149<br>-87<br>3   | 0<br>0<br>0<br>0<br>0                   | 147<br>-150<br>199<br>11<br>0<br>416  | 3,784<br>-49<br>50<br>-76<br>3<br>3,834  |
| Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  Financial portfolios at fair value Loans and advances   | 3,583<br>101<br>0<br>0<br>3<br>3,681                                | -54<br>0<br>149<br>87<br>0<br>263                                    | 3,637<br>101<br>-149<br>-87<br>3<br>3,418  | 0 0 0 0 0                               | 147<br>-150<br>199<br>11<br>0<br>416  | 3,784<br>-49<br>50<br>-76<br>3<br>3,834  |
| Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  Financial portfolios at fair value Loans and advances Bonds   | 3,583<br>101<br>0<br>0<br>3<br>3,681                                | -54<br>0<br>149<br>87<br>0<br>263                                    | 3,637<br>101<br>-149<br>-87<br>3<br>3,418  | 0 | 147<br>-150<br>199<br>11<br>0<br>416  | 3,784<br>-49<br>50<br>-76<br>3<br>3,834<br>9,425<br>511                                |
| Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  Financial portfolios at fair value Loans and advances Bonds Investment properties                                       | 3,583<br>101<br>0<br>0<br>3<br>3,681<br>6,322<br>544<br>0           | -54<br>0<br>149<br>87<br>0<br>263                                    | 3,637<br>101<br>-149<br>-87<br>3<br>3,418<br>6,322<br>544<br>0                       | 0 | 147<br>-150<br>199<br>11<br>0<br>416<br>3,103<br>-33<br>21                  | 3,784<br>-49<br>50<br>-76<br>3<br>3,834<br>9,425<br>511<br>21                          |
| Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  Financial portfolios at fair value Loans and advances Bonds Investment properties Shares, etc.                          | 3,583<br>101<br>0<br>0<br>3<br>3,681<br>6,322<br>544<br>0<br>0      | -54<br>0<br>149<br>87<br>0<br>263                                    | 3,637<br>101<br>-149<br>-87<br>3<br>3,418<br>6,322<br>544<br>0<br>0                  | 0<br>0<br>0<br>0<br>0<br>0              | 147<br>-150<br>199<br>11<br>0<br>416<br>3,103<br>-33<br>21<br>910           | 3,784<br>-49<br>50<br>-76<br>3<br>3,834<br>9,425<br>511<br>21<br>986                   |
| Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  Financial portfolios at fair value Loans and advances Bonds Investment properties Shares, etc. Issued bonds             | 3,583<br>101<br>0<br>0<br>3<br>3,681<br>6,322<br>544<br>0<br>0      | -54<br>0<br>149<br>87<br>0<br>263<br>0<br>0<br>0<br>0<br>4,281       | 3,637<br>101<br>-149<br>-87<br>3<br>3,418<br>6,322<br>544<br>0<br>0<br>-4,281        | 0<br>0<br>0<br>0<br>0<br>0              | 147<br>-150<br>199<br>11<br>0<br>416<br>3,103<br>-33<br>21<br>910<br>-2,906 | 3,784<br>-49<br>50<br>-76<br>3<br>3,834<br>9,425<br>511<br>21<br>986<br>-7,187         |
| Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  Financial portfolios at fair value Loans and advances Bonds Investment properties Shares, etc. Issued bonds Derivatives | 3,583<br>101<br>0<br>0<br>3<br>3,681<br>6,322<br>544<br>0<br>0<br>0 | -54<br>0<br>149<br>87<br>0<br>263<br>0<br>0<br>0<br>0<br>4,281<br>67 | 3,637<br>101<br>-149<br>-87<br>3<br>3,418<br>6,322<br>544<br>0<br>0<br>-4,281<br>285 | 0<br>0<br>0<br>0<br>0<br>0              | 147 -150 199 11 0 416  3,103 -33 21 910 -2,906 -725                         | 3,784<br>-49<br>50<br>-76<br>3<br>3,834<br>9,425<br>511<br>21<br>986<br>-7,187<br>-440 |
| Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  Financial portfolios at fair value Loans and advances Bonds Investment properties Shares, etc. Issued bonds             | 3,583<br>101<br>0<br>0<br>3<br>3,681<br>6,322<br>544<br>0<br>0      | -54<br>0<br>149<br>87<br>0<br>263<br>0<br>0<br>0<br>0<br>4,281       | 3,637<br>101<br>-149<br>-87<br>3<br>3,418<br>6,322<br>544<br>0<br>0<br>-4,281        | 0<br>0<br>0<br>0<br>0<br>0              | 147<br>-150<br>199<br>11<br>0<br>416<br>3,103<br>-33<br>21<br>910<br>-2,906 | 3,784<br>-49<br>50<br>-76<br>3<br>3,834<br>9,425<br>511<br>21<br>986<br>-7,187         |
| Loans, advances and deposits Bonds Issued bonds Subordinated debt Other financial instruments Total  Financial portfolios at fair value Loans and advances Bonds Investment properties Shares, etc. Issued bonds Derivatives | 3,583<br>101<br>0<br>0<br>3<br>3,681<br>6,322<br>544<br>0<br>0<br>0 | -54<br>0<br>149<br>87<br>0<br>263<br>0<br>0<br>0<br>0<br>4,281<br>67 | 3,637<br>101<br>-149<br>-87<br>3<br>3,418<br>6,322<br>544<br>0<br>0<br>-4,281<br>285 | 0<br>0<br>0<br>0<br>0<br>0              | 147 -150 199 11 0 416  3,103 -33 21 910 -2,906 -725                         | 3,784<br>-49<br>50<br>-76<br>3<br>3,834<br>9,425<br>511<br>21<br>986<br>-7,187<br>-440 |

Interest income and interest expenses were calculated before adjustment of negative interest, cf. notes 7 and 8. Under Value adjustments, foreign exchange adjustment has been distributed on asset and liability classes. All asset and liability classes form part of day-to-day management of currency risk. Currency translation adjustments, inclusive of trading income, for 2018 amounted to DKK 162m (2017: DKK 132m).

| Note   | The Jyske B | Bank Group |
|--|-------------|------------|
|  |             |            |
| DKKm   | 2018        | 2017       |
| 7 Interest income  |             |            |
| Due from credit institutions and central banks                           | 18          | -6         |
| Loans and advances   | 7,556       | 8,235      |
| Contribution   | 1,655       | 1,670      |
| Bonds  | 786         | 966        |
| Derivatives, total   | 316         | 352        |
| Of which currency contracts  | 229         | 164        |
| Of which interest-rate contracts   | 87          | 188        |
| Others   | 1           | 3          |
| Total  | 10,332      | 11,220     |
| Interest on own mortgage bonds, set off against interest on issued bonds | 253         | 321        |
| Total after offsetting of negative interest income                       | 10,079      | 10,899     |
| Negative interest income set off against interest income                 | 164         | 165        |
| Negative interest expenses set off against interest expenses             | 151         | 155        |
| Total before offsetting of negative interest income                      | 10,394      | 11,219     |

Negative interest income amounted to DKK 164m (2017: DKK 165m) and related primarily to repo transactions. In the above table, negative interest income is set off against interest income. In the income statement, negative interest income is listed as interest expenses, and negative interest expenses are listed as interest income.

| 8 | Interest expenses |
|---|-------------------|
|   |                   |
|   |                   |

| Due to credit institutions and central banks                             | 95    | 81    |
|--|-------|-------|
| Deposits   | -61   | -54   |
| Issued bonds   | 4,394 | 4,751 |
| Subordinated debt  | 101   | 87    |
| Other  | 87    | 67    |
| Total  | 4,616 | 4,932 |
| Interest on own mortgage bonds, set off against interest on issued bonds | 253   | 321   |
| Total after offsetting of negative interest expenses                     | 4,363 | 4,611 |
| Negative interest expenses set off against interest expenses             | 151   | 155   |
| Negative interest income set off against interest income                 | 164   | 165   |
| Total before offsetting of negative interest income                      | 4,678 | 4,931 |

Negative interest expenses amounted to DKK 151m (2017: DKK 155m) and related primarily to repo and tri-party transactions. In the above table, negative interest expenses are set off against interest expenses. In the income statement, negative interest expenses are listed as interest income, and negative interest income is listed as interest expenses.

#### 9 Fees and commission income

| 1 coo and commiscion months             |       |       |
|---|-------|-------|
| Securities trading and custody services | 1,225 | 1,383 |
| Money transfers and card payments       | 213   | 199   |
| Loan application fees                   | 371   | 389   |
| Guarantee commission                    | 108   | 116   |
| Other fees and commissions              | 408   | 293   |
| Total                                   | 2.325 | 2.380 |

Jyske Bank's fee and commission income was finally calculated at the end of the year, when both the bank's obligation to deliver had been fulfilled and the client's payment had been effected.

Hence there remains no material balances for contractual assets and liabilities.

The fee income for the year amounting to DKK 2,325m less the fees and commissions paid for the year and commission expenses of DKK 471m constitute the net fee and commission income for the year in the amount of DKK 1,854m (2017: DKK 1,954m). These are recognised in the segmental financial statements for the bank's three business areas, cf. note 2. Loan application fees relating to financial instruments measured at amortised cost amounted to DKK 266m (2017: DKK 301m).



| Note |  | The Jyske B | ank Group |
|------|--|-------------|-----------|
|      | DKKm   | 2018        | 2017      |
| 10   | Value adjustments  |             |           |
|      | Loans and advances at fair value   | -378        | 3,103     |
|      | Bonds  | -646        | -126      |
|      | Other investment securities  | 559         | 473       |
|      | Investment properties  | 0           | 21        |
|      | Currency   | 162         | 132       |
|      | Currency, interest-rate, share, commodity and other contracts as well as other derivatives | 436         | 4         |
|      | Issued bonds   | 260         | -2,838    |
|      | Other assets and liabilities   | -26         | 17        |
|      | Total  | 367         | 786       |
| 11   | Other income   |             |           |
|      | Income on real property  | 64          | 66        |
|      | Profit on the sale of property, plant and equipment  | 299         | 63        |
|      | Income from operating lease <sup>1</sup>   | 536         | 534       |
|      | Dividends, etc.  | 134         | 76        |
|      | Profit on investments in associates and group enterprises                                  | -15         | 9         |
|      | Other income   | 68          | 74        |
|      | Total  | 1,086       | 822       |

<sup>1)</sup> Expenses relating to operating leases affected the item Amortisation, depreciation and impairment charges in the amount of DKK 455m in 2018 against DKK 588m in 2017.

| Note               | The Jyske E                    | Bank Group |
|--------------------|--------------------------------|------------|
|                    |                                |            |
| DKKm               | 2018                           | 2017       |
| 12 Employee and ac | dministrative expenses         |            |
| Employee exper     | ises                           |            |
| Wages and salari   | ies, etc. <b>2,353</b>         | 2,440      |
| Pensions           | 280                            | 326        |
| Social security    | 313                            | 316        |
| Total              | 2,946                          | 3,082      |
| Salaries and rem   | uneration to management bodies |            |
| Executive Board    | * 37                           | 47         |
| Supervisory Boa    | rd 6                           | 4          |
| Shareholders' Re   | epresentatives 3               | 3          |
| Total              | 46                             | 54         |

<sup>\*</sup>Salaries and remuneration to the Executive Board include value of company car, etc. as well as the retirement remuneration earned over the year in the amount of DKK 1.4m (2017: DKK 6.6m), cf. subsequent information in the note. Variable remuneration to the Executive Board totalled DKK 0.4m (2017: DKK 0.6m).

| Remuneration of the Supervisory Board     |     |     |
|---|-----|-----|
| Sven Buhrkall                             | 1.5 | 0.9 |
| Kurt Bligaard Pedersen                    | 0.9 | 0.5 |
| Rina Asmussen                             | 0.6 | 0.4 |
| Philip Baruch                             | 0.6 | 0.5 |
| Jens A. Borup                             | 0.8 | 0.5 |
| Keld Norup                                | 0.6 | 0.5 |
| Peter Schleidt (resigned on 30.05.2017)   | 0.0 | 0.2 |
| Marianne Lillevang                        | 0.5 | 0.3 |
| Christina Lykke Munk                      | 0.4 | 0.3 |
| Johnny Christensen (joined on 20.03.2018) | 0.3 | 0.0 |
| Haggai Kunisch (resigned on 20.03.2018)   | 0.1 | 0.4 |
| Total                                     | 6.3 | 4.5 |

In addition to the fixed remuneration, the members of the committees under the Supervisory Board receive a committee remuneration. Of the total remuneration to the Supervisory Board, committee remuneration and Shareholders' Representatives' remuneration totalled DKK 2.6m in 2018 against DKK 1.8m in 2017, which amount is included in the above amounts Amount.

The Supervisory Board does not receive variable remuneration

| Total                                     | 36.2 | 40.8 |
|---|------|------|
| Sven A. Blomberg (resigned on 31.07.2017) | 0.0  | 10.6 |
| Leif F. Larsen (resigned on 30.04.2018)   | 3.1  | 6.2  |
| Per Skovhus                               | 7.9  | 6.7  |
| Peter Schleidt (joined on 01.09.2017)     | 7.7  | 2.6  |
| Niels Erik Jakobsen                       | 7.7  | 6.6  |
| Anders Dam                                | 9.8  | 8.1  |
| Remuneration paid to the Executive Board  |      |      |

<sup>\*</sup>Remuneration to the Executive Board includes the value of company car, etc.

In 2018, the Executive Board earned further retirement remuneration from Jyske Bank's Pensionstilskudsfond, which will be paid out upon retirement.



DKKm

#### 12 Employee and administrative expenses, cont.

#### Total remuneration of the Executive Board

| Total Territories autoritor the Executive | Doard         |                        |                   |                |                   |                     |       |
|---|---------------|------------------------|-------------------|----------------|-------------------|---------------------|-------|
| 2018                                      | Anders<br>Dam | Niels Erik<br>Jakobsen | Peter<br>Schleidt | Per<br>Skovhus | Leif F.<br>Larsen | Sven A.<br>Blomberg | Total |
| Remuneration paid                         | 9.8           | 7.7                    | 7.7               | 7.9            | 3.1               | 0.0                 | 36.2  |
| Retirement remuneration earned            |               |                        |                   |                |                   |                     |       |
| over the year                             | 0.1           | 0.1                    | 0.6               | 0.6            | 0.0               | 0.0                 | 1.4   |
| Total                                     | 9.9           | 7.8                    | 8.3               | 8.5            | 3.1               | 0.0                 | 37.6  |
| 2017                                      |               |                        |                   |                |                   |                     |       |
| Remuneration paid                         | 8.1           | 6.6                    | 2.6               | 6.7            | 6.2               | 10.6                | 40.8  |
| Retirement remuneration earned            |               |                        |                   |                |                   |                     |       |
| over the year                             | 2.2           | 1.4                    | 0.2               | 2.5            | 0.3               | 0.0                 | 6.6   |
| Total                                     | 10.3          | 8.0                    | 2.8               | 9.2            | 6.5               | 10.6                | 47.4  |

The members of the Supervisory Board and the Executive Board are not offered any incentive programmes. No member of the Supervisory Board or the Executive Board is specifically remunerated as a member of the board in any group enterprise. Members of the Executive Board are not separately remunerated as members of supervisory boards or board of directors outside the Group (for instance, sector companies). Alternatively, any such remuneration will be set off against the salary of the individual member of the Executive Board.

Members of the Executive Board as well as Jyske Bank can mutually terminate the employment subject to a term of notice of six months. Where Jyske Bank terminates the employment a severance pay equalling the past 24 months' pay, inclusive of any retirement remuneration from Jyske Bank's Pensionstilskudsfond will also be given.

The Group does not pay any separate pension contribution for the members of the Supervisory Board and the Executive Board in addition to the remuneration stated in the financial statements.

Jyske Bank's Pensionstilskudsfond is a fund which offers supplementary pensions to current and former members of the Executive Board and their surviving relatives, if any. Payment will commence upon the resignation of the individual member of the Executive Board. Since 1 January 2011, members of the Executive Board do not qualify for any further rights to pension supplements from Jyske Bank's Pensionstilskudfond apart from a one-off payment in the form of a seniority-dependent retirement remuneration not exceeding 83.33% of the annual salary at the time of resignation, cf. the above table showing the total remuneration of the Executive Board. The retirement remuneration will be maximised when a member reaches 25 years of seniority, however, as regards Peter Schleidt and Per Skovhus when they reach 10 years of seniority. In the event of lower seniority at the time of resignation, the retirement remuneration will be reduced proportionally according to the shorter seniority. The pension liabilities of Jyske Bank's Pensionstilskudsfond are calculated actuarially and based on a number of assumptions. To the extent the value of Jyske Bank's Pensionstilskudsfond's assets does not match the net present value of the liabilities, the remaining amount has been recognised as a liability in the financial statements. See notes 38 and 63 for further details.

| Note |  | The Jyske B | ank Group  |
|------|--|-------------|------------|
|      | DKKm   |             |            |
|      |  | 2018        | 2017       |
| 12   | Employee and administrative expenses, cont.  |             |            |
|      | Other administrative expenses  |             |            |
|      | IT   | 1,323       | 1,221      |
|      | Other operating expenses   | 125         | 358        |
|      | Other administrative expenses  | 418         | 576        |
|      | Total  | 1,866       | 2,155      |
|      | Employee and administrative expenses, total  | 4,858       | 5,285      |
|      | Average number of employees for the financial year (full-time employees)   | 3,838       | 3,993      |
|      | Average number of members of the Executive Board   | 4.3         | 4.9        |
|      | Average number of members of the Supervisory Board   | 9.0         | 9.4        |
|      | Specification of wages and salaries, etc.  |             |            |
|      | Wages and salaries and other short-term employee benefits  | 2,349       | 2,436      |
|      | Other long-term employee benefits  | 4           | 4          |
|      | Total  | 2,353       | 2,440      |
|      |  |             |            |
|      | Remuneration of risk takers  Number of members   | 117         | 107        |
|      | Contractual remuneration   | 113<br>142  | 123<br>141 |
|      | Variable remuneration  | 2           | 141        |
|      | Pension  | 15          | 15         |
|      | Pension obligation   | 3           | 5          |
|      | Tension obligation   | 3           | J          |
|      | The group comprises employees (exclusive of the Executive Board) with a special impact on the Group's risk profile.                                  |             |            |
|      | The group does not participate in any incentive schemes. Remuneration is included in the period during which the employee was a material risk taker. |             |            |
| 13   | Audit fees   |             |            |
|      | Total fees to Jyske Bank A/S's auditors elected at the Annual General Meeting and to auditors in   |             |            |
|      | the subsidiaries in and outside Denmark  | 5           | 5          |
|      | Breakdown of audit fees:   |             |            |
|      | Fee for statutory audit of the financial statements  | 3           | 3          |
|      | Fee for other assurance services   | 1           | 1          |
|      | Fee for tax advice   | 0           | 1          |
|      | Fee for other services   | 1           | 0          |

In addition to fees to the auditors elected at the Annual General Meeting, expenses were recognised for Internal Audit.

Fees for non-audit services rendered by Deloitte Statsautoriseret Revisionspartnerselskab to the Jyske Bank Group cover review in connection with continual recognition of profit, submission of various statutory declarations as well as declaration in connection with EMTN issues.



|    | The Jy.   | ske Bank Group |     |
|----|---|----------------|-----|
| ı  | DKKm  | 2018           | 2   |
| ı  | Loan impairment charges and provisions for guarantees, inclusive of discount balance                                  |                |     |
| ı  | Loan impairment charges and provisions for guarantees recognised in the income statement                              |                |     |
| -  | Loan impairment charges and provisions for guarantees for the year  | 374            | -   |
| -  | mpairment charges on balances due from credit institutions for the year   | 2              |     |
| -  | Provisions for commitments and unutilised credit lines for the year   | -10            |     |
| -  | Recognised as a loss, not covered by loan impairment charges and provisions   | 480            |     |
|    | Recoveries  | -239           | -   |
|    | Loan impairment charges and provisions for guarantees recognised in the in-   |                |     |
|    | come statement  | 607            | -   |
| _  | Recognised discount for acquired loans  | 139            |     |
| _  | Net effect on income statement  | 468            |     |
| 1  | Earnings impact exclusive of loans and advances at fair value and discount  |                |     |
| -  | balance   | 238            | -   |
|    | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts                           |                |     |
| -  | Balance of loan impairment charges and provisions for guarantees incl. bal-   |                |     |
| ě  | ance of discounts, beginning of period  | 5,656          | 6,  |
|    | mplementation of IFRS 9 and adjustments to the standard   | 628            |     |
|    | Loan impairment charges and provisions for the year   | 366            | -   |
| -  | Recognised as a loss, covered by loan impairment charges and provisions   | -626           | -   |
| -  | Recognised losses covered by discounts for acquired loans   | -53            | -   |
| -  | Recognised discount for acquired loans  | -139           | -   |
| _( | Other movements   | 78             |     |
| _  | Balance of loan impairment charges and provisions, end of period  | 5,910          | 5,  |
|    | Loan impairment charges and provisions for guarantees at amortised cost   | 4,078          | 3.  |
|    | Loan impairment charges at fair value   | 1,166          | -,  |
|    | Provisions for guarantees   | 216            |     |
|    | Provisions for commitments and unutilised credit lines  | 147            |     |
| -  | Balance of loan impairment charges and provisions, end of period  | 5,607          | 5.  |
|    | Discounts on acquired loans   | 303            | - / |
|    | Balance of loan impairment charges and provisions for guarantees incl. bal-   |                |     |
| _  | ance of discounts, end of period  | 5,910          | 5,  |
|    | The regulatory balance of loan impairment charges and provisions for guaran-  |                |     |
|    | tees does not include the discount balance for acquired loans and advances.   |                |     |
|    | Loan impairment charges at amortised cost and at fair value as well as provisions for guarantees ar commitments, etc. | nd             |     |
|    | Balance of loan impairment charges and provisions, beginning of period  | 5,157          | 5,  |
|    | mplementation of IFRS 9 and adjustments to the standard   | 628            | -,  |
|    | Loan impairment charges and provisions for the year   | 366            | _   |
|    | Recognised as a loss, covered by loan impairment charges and provisions   | -626           | _   |
|    | Other movements   | 82             |     |
| _  | Balance of loan impairment charges and provisions, end of period  | 5,607          | 5,  |

The contractual balances outstanding for financial assets that were written off as losses in 2018 and that are still attempted to be recovered amounted to DKK 1,106m.

DKKm

#### Loan impairment charges and provisions for guarantees, inclusive of discount balance, cont.

| Balance of loan impairment charges and provisions for guarantees broken down by stage – total | Stage 1 | Stage 2 | Stage 3 | Total  |
|---|---------|---------|---------|--------|
| Balance according to IAS 39, beginning of period  |         |         |         | 5,157  |
| Transitional effect, IFRS 9   |         |         |         | 628    |
| Derived effect on loans and advances at fair value  |         |         |         | 407    |
| Total, beginning of period  | 645     | 1,352   | 4,195   | 6,192  |
|   |         |         |         |        |
| Transfer of impairment charges at beginning of period to stage 1                              | 270     | -163    | -107    | 0      |
| Transfer of impairment charges at beginning of period to stage 2                              | -39     | 163     | -124    | 0      |
| Transfer of impairment charges at beginning of period to stage 3                              | -6      | -140    | 146     | 0      |
| Impairment charges on new loans, etc.   | 271     | 264     | 569     | 1.104  |
| Impairment charges on discontinued loans and provisions for guarantees                        | -221    | -307    | -837    | -1,365 |
| Effect from recalculation   | -259    | 159     | 402     | 302    |
| Previously recognized as impairment charges, now final loss                                   | -21     | -22     | -583    | -626   |
| Balance of loan impairment charges and provisions, end of period                              | 640     | 1,306   | 3,661   | 5,607  |

In addition to the effect from the implementation of IFRS 9, the period saw generally fewer reversals of impairment charges due to the improvement of the credit risk of the portfolio, primarily of the mortgage credit portfolio. The items of new loans and advances, etc. and discontinued loans and advances, etc. were affected by natural refinancing and re-mortgaging of loans and advances. The size of the item recalculation was affected by the changed credit risk at each stage. The period only saw minor model adjustments.

In 2018, gross loans increased in the mortgage credit portfolio, and this trend has been seen since the merger with Jyske Realkredit. The falling gross loans in stage 3 was the reason why impairment charges fell in stage 3 in 2018. The development can primarily be ascribed to write-offs and to a lesser degree to the transfer of gross loans to stage 1 or stage 2. The increase in gross loans in stage 2 did not result in any corresponding increase in impairment charges in stage 2, as the change primarily related to the mortgage credit portfolio, where the value of the collateral is high, and therefore the expected loss is lower relative to gross loans.

| Breakdown of balance of impairment charges by stage - loans at amortised |         |         |         |       |
|--|---------|---------|---------|-------|
| cost   | Stage 1 | Stage 2 | Stage 3 | Total |
| Balance according to IAS 39, beginning of period                         |         |         |         | 3,892 |
| Transitional effect, IFRS 9  |         |         |         | 539   |
| Total, beginning of period   | 323     | 641     | 3,467   | 4,431 |
| Transfer of impairment charges at beginning of period to stage 1         | 149     | -80     | -69     | 0     |
| Transfer of impairment charges at beginning of period to stage 2         | -32     | 90      | -58     | 0     |
| Transfer of impairment charges at beginning of period to stage 3         | -5      | -98     | 103     | 0     |
| Impairment charges on new loans, etc.                                    | 110     | 85      | 440     | 635   |
| Impairment charges on discontinued loans and provisions for guarantees   | -63     | -140    | -601    | -804  |
| Effect from recalculation  | -140    | 102     | 411     | 373   |
| Previously recognized as impairment charges, now final loss              | -20     | -10     | -527    | -557  |
| Balance of loan impairment charges and provisions, end of period         | 322     | 590     | 3,166   | 4,078 |



DKKm

#### Loan impairment charges and provisions for guarantees, inclusive of discount balance, cont.

| Breakdown of balance of impairment charges by stage – loans at fair value | Stage 1 | Stage 2 | Stage 3 | Total |
|---|---------|---------|---------|-------|
| Balance according to IAS 39, beginning of period                          |         |         |         | 923   |
| Transitional effect, IFRS 9, incl. derived effect on loans at fair value  |         |         |         | 407   |
| Total, beginning of period  | 253     | 651     | 426     | 1,330 |
| Transfer of impairment charges at beginning of period to stage 1          | 109     | -73     | -36     | 0     |
| Transfer of impairment charges at beginning of period to stage 2          | -5      | 67      | -62     | 0     |
| Transfer of impairment charges at beginning of period to stage 3          | -1      | -39     | 40      | 0     |
| Impairment charges on new loans, etc.                                     | 129     | 150     | 101     | 380   |
| Impairment charges on discontinued loans and provisions for guarantees    | -122    | -152    | -156    | -430  |
| Effect from recalculation   | -113    | 41      | 17      | -55   |
| Previously recognized as impairment charges, now final loss               | -1      | -11     | -47     | -59   |
| Balance of loan impairment charges and provisions, end of period          | 249     | 634     | 283     | 1,166 |

| Breakdown of balance of provisions by stage - guarantees and loan commit- |         |         |         |       |
|---|---------|---------|---------|-------|
| ments   | Stage 1 | Stage 2 | Stage 3 | Total |
| Balance according to IAS 39, beginning of period                          |         |         |         | 342   |
| Transitional effect, IFRS 9   |         |         |         | 89    |
| Total, beginning of period  | 69      | 60      | 302     | 431   |
| Transfer of impairment charges at beginning of period to stage 1          | 12      | -10     | -2      | 0     |
| Transfer of impairment charges at beginning of period to stage 2          | -2      | 6       | -4      | 0     |
| Transfer of impairment charges at beginning of period to stage 3          | 0       | -3      | 3       | 0     |
| Impairment charges on new loans, etc.                                     | 32      | 29      | 28      | 89    |
| Impairment charges on discontinued loans and provisions for guarantees    | -36     | -15     | -80     | -131  |
| Effect from recalculation   | -6      | 16      | -26     | -16   |
| Previously recognized as impairment charges, now final loss               | 0       | -1      | -9      | -10   |
| Balance of loan impairment charges and provisions, end of period          | 69      | 82      | 212     | 363   |

| Gross loans, advances and guarantees by stage                | Stage 1 | Stage 2 | Stage 3 | Total   |
|--|---------|---------|---------|---------|
| Gross loans, advances and guarantees, 1 January 2018         | 435,426 | 23,290  | 12,843  | 471,559 |
|  |         |         |         |         |
| Transfer of loans, advances and guarantees to stage 1        | 9,113   | -7,727  | -1,386  | 0       |
| Transfer of loans, advances and guarantees to stage 2        | -12,397 | 14,060  | -1,663  | 0       |
| Transfer of loans, advances and guarantees to stage 3        | -1,326  | -1,489  | 2,815   | 0       |
|  |         |         |         |         |
| Other movements  | 18,874  | -829    | -2,560  | 15,485  |
| Gross loans, advances and guarantees, 31 December 2018       | 449,690 | 27,305  | 10,049  | 487,044 |
| Loan impairment charges and provisions for guarantees, total | 590     | 1,270   | 3,600   | 5,460   |
| Net loans, advances and guarantees, 31 December 2018         | 449,100 | 26,035  | 6,449   | 481,584 |

DKKm

Loan impairment charges and provisions for guarantees, inclusive of discount balance, cont.

|                   |  | 2018    |         |         |         | 2017    |
|-------------------|--|---------|---------|---------|---------|---------|
|                   | nd guarantees by stage and internal<br>re impairment charges | Stage 1 | Stage 2 | Stage 3 | Total   | Total   |
| Performing        | PD band (%)  |         |         |         |         |         |
| 1                 | 0.00 - 0.10  | 43,398  | 191     | -       | 43,589  |         |
| 2                 | 0.10 - 0.15  | 16,075  | 2       | -       | 16,077  |         |
| 3                 | 0.15 - 0.22  | 27,753  | 6       | -       | 27,759  |         |
| 4                 | 0.22 - 0.33  | 34,638  | 46      | -       | 34,684  |         |
| 5                 | 0.33 - 0.48  | 91,005  | 226     | -       | 91,231  |         |
| Ratings 1-5       |  | 212,869 | 471     | -       | 213,340 | 208,381 |
| 6                 | 0.48 - 0.70  | 81,574  | 662     | -       | 82,236  |         |
| 7                 | 0.70 - 1.02  | 62,312  | 1,278   | -       | 63,590  |         |
| 8                 | 1.02 - 1.48  | 37,159  | 945     | -       | 38,104  |         |
| 9                 | 1.48 - 2.15  | 29,206  | 2,332   | -       | 31,538  |         |
| 10                | 2.15 - 3.13  | 8,648   | 2,422   | -       | 11,070  |         |
| 11                | 3.13 - 4.59  | 6,190   | 3,048   | -       | 9,238   |         |
| Ratings 6 – 11    |  | 225,089 | 10,687  | -       | 235,776 | 224,679 |
| 12                | 4.59 - 6.79  | 3,435   | 2,505   | -       | 5,940   |         |
| 13                | 6.79 - 10.21   | 1,931   | 4,700   | -       | 6,631   |         |
| 14                | 10.21 - 20.0   | 704     | 8,039   | -       | 8,743   |         |
| Ratings 12-14     |  | 6,070   | 15,244  | -       | 21,314  | 15,869  |
| Other             | ·  | 5,310   | 289     | -       | 5,599   | 4,429   |
| Non-performing lo | pans   | 352     | 614     | 10,049  | 11,015  | 18,201  |
| Total             |  | 449,690 | 27,305  | 10,049  | 487,044 | 471,559 |

Irrevocable credit commitments of DKK 18,175m are all in stage 1 and are distributed according to internal rating in this way: Rating 1: DKK 1,843m, Rating 2: DKK 500m, Rating 3: DKK 427m, Rating 8: DKK 7,098m, Rating 10: DKK 1,423m, Rating 11: DKK 6,884m

|                     | h   | 2018    |         |         |       | 2017  |
|---------------------|---|---------|---------|---------|-------|-------|
| tees by stage and i | harges and provisions for guaran-<br>nternal rating | Stage 1 | Stage 2 | Stage 3 | Total | Total |
| Performing          | PD band (%)   |         |         |         |       |       |
| 1                   | 0.00 - 0.10   | 3       | 6       | -       | 9     |       |
| 2                   | 0.10 - 0.15   | 6       | 0       | -       | 6     |       |
| 3                   | 0.15 - 0.22   | 15      | 0       | -       | 15    |       |
| 4                   | 0.22 - 0.33   | 28      | 2       | -       | 30    |       |
| 5                   | 0.33 - 0.48   | 81      | 11      | -       | 92    |       |
| Ratings 1-5         |   | 133     | 19      | -       | 152   | 1     |
| 6                   | 0.48 - 0.70   | 87      | 15      | -       | 102   |       |
| 7                   | 0.70 - 1.02   | 74      | 13      | -       | 87    |       |
| 8                   | 1.02 - 1.48   | 95      | 21      | -       | 116   |       |
| 9                   | 1.48 - 2.15   | 63      | 41      | -       | 104   |       |
| 10                  | 2.15 - 3.13   | 31      | 55      | -       | 86    |       |
| 11                  | 3.13 - 4.59   | 33      | 78      | -       | 111   |       |
| Ratings 6 – 11      |   | 383     | 223     | -       | 606   | 24    |
| 12                  | 4.59 - 6.79   | 36      | 67      | -       | 103   |       |
| 13                  | 6.79 - 10.21  | 16      | 150     | -       | 166   |       |
| 14                  | 10.21 - 20.0  | 8       | 692     | -       | 700   |       |
| Ratings 12-14       |   | 60      | 909     | -       | 969   | 27    |
| Others              |   | 10      | 39      | -       | 49    | 358   |
| Non-performing lo   | ans   | 4       | 80      | 3,600   | 3,684 | 4,747 |
| Total               |   | 590     | 1,270   | 3,600   | 5,460 | 5,157 |



| ote |   | The Jyske Bank Group |
|-----|---|----------------------|
|     | DKKm  | 201                  |
| .4  | Loan impairment charges and provisions for guarantees, inclusive of discount balance, cont. |                      |
|     | Security provided for assets credit-impaired on the balance sheet date                      |                      |
|     | Cash deposits   | 14                   |
|     | Highly liquid securities  | 8                    |
|     | Bank guarantees   | 4                    |
|     | Real property, residential  | 2,844                |
|     | Real property, commercial   | 3,34                 |
|     | Movable property, cars, rolling stock   | 6:                   |
|     | Other movable property  | 333                  |
|     | Other collateral  | (                    |
|     | Guarantees (financial institutions)   | 84                   |
|     | Total   | 6,902                |

| Note   | The Jyske E | Bank Group |
|--|-------------|------------|
| DKKm   | 2018        | 2017       |
|  | 2010        | 2017       |
| 15 <b>Tax</b>  |             |            |
| Current tax  | 623         | 838        |
| Change in deferred tax   | -5          | 25         |
| Adjustment of tax for previous years                                   | 22          | -4         |
| Total  | 640         | 859        |
| Effective tax rate   |             |            |
| Danish tax rate  | 22.0        | 22.0       |
| Adjustments as regards previous years                                  | 0.6         | 0.0        |
| Non-taxable income and non-deductible expenses, etc.                   | -2.7        | -1.4       |
| Other  | 0.5         | 0.9        |
| Effective tax rate   | 20.4        | 21.5       |
| 16 Earnings per share Profit for the year                              | 2,500       | 3,143      |
| Holders of hybrid core capital   | 127         | 92         |
| Proportion attributable to shareholders of Jyske Bank A/S              | 2,373       | 3,051      |
| Average number of shares, 1,000 shares                                 | 87,930      | 93,324     |
| Average number of own shares, 1,000 shares                             | -3,648      | -5,314     |
| Average number of shares in circulation, 1,000 shares                  | 84,282      | 88,010     |
| Average number of shares in circulation at end of period, 1,000 shares | 81,536      | 85,705     |
| Earnings per share (EPS) DKK   | 28.15       | 34.66      |
| Earnings per share diluted (EPS-D) DKK                                 | 28.15       | 34.66      |
| Core earnings per share  |             |            |
| Core profit  | 2,635       | 3,440      |
| Holders of hybrid core capital   | 127         | 92         |
| Core profit ex holders of hybrid core capital                          | 2,508       | 3,348      |
| Average number of shares in circulation, 1,000 shares                  | 84,282      | 88,010     |
| Core earnings (DKK) per share  | 29.76       | 38.03      |



| Note |  |                |                   |                    |                | The Jyske B     | ank Group        |
|------|--|----------------|-------------------|--------------------|----------------|-----------------|------------------|
|      | DKKm   |                |                   |                    |                |                 |                  |
| 17   | Contractual time to maturity, 2018               | On de-<br>mand | Up to 3 months    | 3 months<br>1 year | 1-5<br>years   | Over 5<br>years | Total            |
|      | Assets   |                |                   |                    |                |                 |                  |
|      | Due from credit institutions and central banks   | 2,916          | 10,227            | 1                  | 0              | 37              | 13,181           |
|      | Loans and advances at fair value                 | 0              | 2,104             | 6,655              | 37,010         | 285,206         | 330,975          |
|      | Loans and advances at amortised cost             | 236            | 71,723            | 30,116             | 16,317         | 13,430          | 131,822          |
|      | Bonds at fair value                              | 0              | 2,208             | 20,087             | 41,784         | 8,188           | 72,267           |
|      | Bonds at amortised cost                          | 0              | 209               | 1,756              | 4,148          | 1,404           | 7,517            |
|      | Liabilities                                      |                |                   |                    |                |                 |                  |
|      | Due to credit institutions and central banks     | 6,583          | 8,661             | 965                | 75             | 25              | 16,309           |
|      | Deposits, exclusive of pooled deposits           | 108,839        | 12,990            | 17,032             | 1,268          | 4,766           | 144,895          |
|      | Issued bonds at fair value                       | 0              | 5,060             | 44,685             | 146,232        | 128,747         | 324,724          |
|      | Issued bonds at amortised cost                   | 0              | 2,595             | 12,842             | 19,108         | 494             | 35,039           |
|      | Subordinated debt                                | 0              | 0                 | 11                 | 559            | 3,749           | 4,319            |
|      |  |                |                   |                    |                |                 |                  |
|      | Off-balance sheet items                          |                |                   |                    |                |                 |                  |
|      | Guarantees, etc.  Irrevocable credit commitments | 10,403<br>0    | 2,570<br>4,265    | 2,723<br>7,981     | 2,227<br>5,929 | 864<br>0        | 18,787<br>18,175 |
|      |  |                | ·                 | ,                  | ·              |                 | ,                |
|      | Contractual time to maturity, 2017               | On de-<br>mand | Up to 3<br>months | 3 months<br>1 year | 1-5<br>years   | Over 5<br>years | Total            |
|      | Assets   |                |                   |                    |                |                 |                  |
|      | Due from credit institutions and central banks   | 794            | 12,114            | 103                | 0              | 35              | 13,046           |
|      | Loans and advances at fair value                 | 0              | 2,030             | 6,592              | 35,737         | 272,639         | 316,998          |
|      | Loans and advances at amortised cost             | 114            | 64,131            | 27,481             | 23,258         | 15,691          | 130,675          |
|      | Bonds at fair value                              | 0              | 4,519             | 14,836             | 40,685         | 9,806           | 69,846           |
|      | Bonds at amortised cost                          | 0              | 101               | 1,950              | 318            | 1,911           | 4,280            |
|      | Liabilities                                      |                |                   |                    |                |                 |                  |
|      | Due to credit institutions and central banks     | 4,898          | 10,079            | 942                | 1,269          | 771             | 17,959           |
|      | Deposits, exclusive of pooled deposits           | 96,363         | 19,841            | 32,588             | 2,479          | 4,384           | 155,655          |
|      | Issued bonds at fair value                       | 0              | 8,488             |                    | 151,908        | 118,988         | 302,601          |
|      | Issued bonds at amortised cost                   | 0              | 12,682            | 10,234             | 15,385         | 619             | 38,920           |
|      | Subordinated debt                                | 0              | 0                 | 11                 | 347            | 3,965           | 4,323            |
|      |  |                |                   |                    |                |                 |                  |
|      | Off-balance sheet items                          |                |                   |                    |                |                 |                  |
|      | Off-balance sheet items Guarantees, etc.         | 8,377          | 3,527             | 3,148              | 2,476          | 1,201           | 18,729           |

The above amounts are exclusive of interest.

#### 17 Contractual time to maturity - cont.

#### Standard terms

#### Personal clients

Jyske Bank can call in floating-rate loans and credit facilities with a reasonable or usual notice of termination according to the rules on good business practice. Fixed-rate loans are non-callable. Clients can terminate their commitment with Jyske Bank without notice or, in the case of fixed-rate credit facilities, at two business days' notice. In case of default, Jyske Bank can terminate an agreement without notice.

As a main rule, the debtor undertakes to disclose financial information. Jyske Bank may dispense with such undertaking where other information on the commitment, the repayment record and the collateral provided is deemed adequate to assess the credit risk.

#### Small and medium-sized corporate clients

Jyske Bank can call in floating-rate loans and credit facilities without notice. In respect of old agreements, a term of notice of four weeks may apply on the part of Jyske Bank. Fixed-rate loans are non-callable. In case of default, a client relationship can be terminated without notice.

Unless collateral has been provided in full, the borrower is obliged to submit financial information to the Bank. It is Jyske Bank's policy that the majority shareholder personally guarantees commitments in part or in full.

#### Large corporate clients

Terms of notice are agreed upon on an individual basis and may correspond to the standard notice applicable to other corporate clients. For facilities that cannot be terminated at short notice, covenants regarding financial ratios and material changes in the position of the client are standard.

Generally, financial information is submitted quarterly.

Typically, close-out netting agreements, negative pledge or pari passu agreements are entered into.

| Note |  | The Jyske B | The Jyske Bank Group |  |
|------|--|-------------|----------------------|--|
|      | DKKm   | 2018        | 2017                 |  |
| 18   | Due from credit institutions and central banks |             |                      |  |
|      | At notice with central banks                   | 300         | 3,683                |  |
|      | Due from credit institutions                   | 12,881      | 9,363                |  |
|      | Total  | 13,181      | 13,046               |  |



| te  |  | The Jyske | Bank Grou |
|-----|--|-----------|-----------|
|     | DKKm   | 2018      | 201       |
| ) L | oans and advances at fair value  |           |           |
|     | Mortgage Ioans, nominal value  | 318,351   | 298,23    |
|     | Adjustment for interest-rate risk, etc.  | 8,762     | 9,18      |
|     | Adjustment for credit risk <sup>1</sup>  | -1,317    | -1,13     |
|     | Mortgage loans at fair value, total  | 325,796   | 306,28    |
| 7   | Arrears and outlays, total   | 97        | 10        |
| C   | Other loans and advances   | 5,082     | 10,60     |
| Ī   | oans and advances at fair value, total   | 330,975   | 316,99    |
| a   | Adjustment for credit risk is calculate so it allows for objective evidence whether loans and advances are impaired compared to the time of the establishment of the loans and advances. |           |           |
| o L | oans and advances at fair value broken down by property category   |           |           |
|     | Owner-occupied homes   | 168,947   | 167,35    |
| \   | /acation homes   | 8,136     | 7,69      |
| 9   | Subsidised housing (rental housing)  | 53,116    | 50,16     |
|     | Cooperative housing  | 16,300    | 15,89     |
| F   | Private rental properties (rental housing)   | 44,219    | 37,22     |
| li  | ndustrial properties   | 1,783     | 1,1       |
| (   | Office and business properties   | 33,780    | 33,35     |
| A   | Agricultural properties, etc.  | 83        | į         |
| F   | Properties for social, cultural and educational purposes   | 4,508     | 4,04      |
| (   | Other properties   | 103       | 5         |
| _   | Total  | 330.975   | 316.99    |

| Note |   | The Jyske I | Bank Group |
|------|---|-------------|------------|
|      | DKKm  | 2018        | 2017       |
| 21   | Loans and advances at amortised cost and guarantees broken down by sector |             |            |
|      | Public authorities  | 8,571       | 9,275      |
|      | Agriculture, hunting, forestry, fishing                                   | 8,947       | 7,203      |
|      | Manufacturing, mining, etc.   | 8,348       | 7,649      |
|      | Energy supply   | 4,509       | 4,980      |
|      | Building and construction   | 4,051       | 3,494      |
|      | Commerce  | 12,499      | 11,984     |
|      | Transport, hotels and restaurants   | 6,369       | 3,832      |
|      | Information and communication   | 1,093       | 1,114      |
|      | Finance and insurance   | 28,568      | 35,714     |
|      | Real property   | 15,472      | 14,244     |
|      | Other sectors   | 7,526       | 7,464      |
|      | Corporates, total   | 97,382      | 97,678     |
|      | Personal clients, total   | 44,656      | 42,451     |
|      | Total   | 150,609     | 149,404    |



| Note |  | The Jyske Ba | ank Group |
|------|--|--------------|-----------|
|      | DKKm   | 2018         | 2017      |
| 22   | Value of securities realised during the financial year |              |           |
|      | Real property, residential                             | 80           | 98        |
|      | Real property, commercial                              | 93           | 244       |
|      | Movable property, cars and rolling stock               | 42           | 67        |
|      | Other movable property                                 | 111          | 127       |
|      | Other collateral                                       | 111          | 104       |
|      | Amounts received under guarantees                      | 59           | 99        |
|      | Total  | 496          | 739       |

#### Conditions for satisfaction by repossession

Failing an agreement to enforce realisation, the client is given adequate notice in the event of default – typically at least eight days – unless there is a risk of irretrievable impairment. Where collateral has been provided for loans and credit facilities whose proceeds are invested in securities, individual limits are agreed upon for the provision of additional collateral or for a forced sale of assets. Typically a forced sale will be made where the market value of the collateral amounts to 105%-110% of the credit risk. The Group's strategy is to convert repossessed assets into cash as soon as possible.

#### 23 Fair value of collateral for loans, advances and guarantees

| Securities         7,376         6,694           Guarantees made out directly to the Group         37,882         31,727           Real property, residential         191,924         187,803           Real property, commercial         131,324         123,609           Movable property, cars and rolling stock         9,695         8,647           Other movable property         7,833         7,618           Other collateral         1,579         897           Guarantees whereby the guarantors assume primary liability         2,501         1,776           Total         392,720         371,369 | Cash balances  | 2,606   | 2,598   |
|---|--|---------|---------|
| Real property, residential       191,924       187,803         Real property, commercial       131,324       123,609         Movable property, cars and rolling stock       9,695       8,647         Other movable property       7,833       7,618         Other collateral       1,579       897         Guarantees whereby the guarantors assume primary liability       2,501       1,776  | Securities   | 7,376   | 6,694   |
| Real property, commercial         131,324         123,609           Movable property, cars and rolling stock         9,695         8,647           Other movable property         7,833         7,618           Other collateral         1,579         897           Guarantees whereby the guarantors assume primary liability         2,501         1,776   | Guarantees made out directly to the Group                  | 37,882  | 31,727  |
| Movable property, cars and rolling stock         9,695         8,647           Other movable property         7,833         7,618           Other collateral         1,579         897           Guarantees whereby the guarantors assume primary liability         2,501         1,776   | Real property, residential                                 | 191,924 | 187,803 |
| Other movable property         7,833         7,618           Other collateral         1,579         897           Guarantees whereby the guarantors assume primary liability         2,501         1,776  | Real property, commercial                                  | 131,324 | 123,609 |
| Other collateral 1,579 897 Guarantees whereby the guarantors assume primary liability 2,501 1,776   | Movable property, cars and rolling stock                   | 9,695   | 8,647   |
| Guarantees whereby the guarantors assume primary liability 2,501 1,776  | Other movable property                                     | 7,833   | 7,618   |
| Gastantees mares, are guarantees assume primary   | Other collateral   | 1,579   | 897     |
| Total 392,720 371,369   | Guarantees whereby the guarantors assume primary liability | 2,501   | 1,776   |
|   | Total  | 392,720 | 371,369 |

Collateral has been received for loans and advances under a number of other guarantee types.

**3,032** 2,382

The type of collateral are ranked with the most liquid types at the top. The collateral values have been reduced in order of priority according to liquidity if the collateral values exceed loans, advances and guarantees at client level. Collateral values are recognised according to the following principles:

#### Real property, residential

The collateral value of a charge on real property is calculated on the basis of the expected fair value of the property less sales costs and any senior mortgages. The value of real property is regularly assessed on the basis of the price trend of comparable real property, among other things. Collateral values are assessed individually depending on the characteristics of the real property in question, inter alia, the type of property in question, its location and size less expenses for realisation. The collateral value is applied for various purposes and is therefore adjusted to specific requirements depending on its application.

#### Real property, commercial

The collateral value of a charge on real property is calculated on the basis of the expected fair value of the property less sales costs and any senior mortgages. The value of real property is regularly assessed on the basis of the price trend of comparable real property, among other things. Collateral values are assessed individually depending on the characteristics of the real property in question, inter alia, the type of property in question, or by an independent assessment or the public land assessment. The collateral value is applied for various purposes and is therefore adjusted to specific requirements depending on its application.

| Note | The Jyske Bank Grou | ıр |
|------|---------------------|----|
|      |                     |    |
| DKKm | <b>2018</b> 201     | .7 |

#### Fair value of collateral for loans, advances and guarantees, cont. 23

#### Movable property

Jyske Bank's model is based on our historical loss experience of various asset types. Collateral value is reduced in accordance with the diminishing-balance method, which involves write-off of typically 10%-50% on acquisition and annual depreciation, typically of 10%-50% of the asset value, during the useful life of the asset.

#### Highly liquid securities

 $Basically, \, Jyske\, Bank\, applies\, the\, official\, listed\, price,\, adjusted\, where\, necessary\, for\, marketa-price,\, adjusted\, for\, mark$ bility, currency of denomination, maturity, etc.

#### Guarantees

The value of guarantees is calculated by means of a 'double-default' model which takes into account that Jyske Bank only risks a loss if both the debtor and the guarantor default. The  ${\it effect}\ of\ this\ is\ recognised\ by\ calculating\ an\ equivalent\ collateral\ value.$ 

#### Bonds, total, at fair value

| Own mortgage bonds                             | 26,068  | 37,884  |
|--|---------|---------|
| Other mortgage bonds                           | 67,267  | 61,482  |
| Government bonds                               | 2,371   | 1,628   |
| Other bonds                                    | 10,205  | 11,071  |
| Total before offsetting of own mortgage bonds  | 105,911 | 112,065 |
| Own mortgage bonds offset against issued bonds | 26,068  | 37,884  |
| Bonds, total, at fair value                    | 79,843  | 74,181  |
| Bonds at amortised cost                        |         |         |
| DOI 103 at al 1101 used Cost                   |         |         |

### 25

| Fair value of bonds at amortised cost relative to carrying amount | 59    | 55    |
|---|-------|-------|
| Fair value of portfolio of held-to-maturity bonds                 | 7,576 | 4,335 |
| Carrying amount of bonds at amortised cost                        | 7,517 | 4,280 |

 $Fair \, value \, of \, the \, "held-to-maturity \, portfolio" \, was \, higher \, than \, the \, carrying \, amount \, by \, DKK$ 59m against a fair value of DKK 55m above the carrying amount at the end of 2017.



DKKm

# 26 Security

The Jyske Bank Group receives and provides collateral in connection with money and securities clearing, outstanding accounts with central banks, repo and reverse repo transactions, tri-party agreements as well as fair value of derivatives covered by CSA agreements.

Provision of collateral is a regular part of business transactions and are carried out at market-consistent terms and conditions. Collateral is increased and reduced on an on-going basis as liabilities change.

Depending on agreements entered, collateral is provided and received with an owner's rights so that the recipient of collateral can sell this or use it to provide security for loans and other outstanding accounts.

The Jyske Bank Group has deposited bonds with central banks and clearing houses, etc. in connection with clearing and settlement of securities and currency transactions as well as tri-party repo transactions totalling a market value of DKK 11,533m at the end of 2018 (2017: DKK 17,012m).

In addition, the Jyske Bank Group has provided cash collateral in connection with CSA agreement in the amount of DKK 7,290m (2017: DKK 5,224m) as well as bonds in the amount of DKK 359m (2017: 1,470m).

Due to repo transactions, i.e. sale of securities involving agreements to repurchase them at a later point in time, bonds in the amount of DKK 11,006m (2017: DKK 11,725m) were at the end of 2018 provided as security for the amount that was borrowed. See note 41 for further details.

Mortgage loans in the amount of DKK 325,796m (2017: DKK 306,289m) and other assets of DKK 20,842m (2017: 22,176m) were at the end of 2018 registered as collateral for issued mortgage bonds, including covered bonds. According to the Danish mortgage legislation, the issued mortgage bonds, including covered bonds, are secured against the underlying mortgage loans.

Due to reverse repos, i.e. purchase of securities involving agreements to resell them at a later point in time, the Jyske Bank Group received the sold bonds as security for the amounts that was lent. At the end of 2018, reverse repos amounted to DKK 30,175m (2017: DKK 28,674m).

In addition, the Jyske Bank Group has received cash collateral in connection with CSA agreements in the amount of DKK 1,143m (2017: DKK 1,510m) as well as bonds in the amount of DKK 1,432m (2017: 1,571m).

Please see note 23 on collateral received for loans, advances and guarantees.

| Note |  | The Jyske Ba | ank Group |
|------|--|--------------|-----------|
|      | DKKm   | 2018         | 2017      |
| 27   | Shares, etc.   |              |           |
|      | Shares/investment fund units listed on Nasdaq Copenhagen A/S | 610          | 1,736     |
|      | Shares/mutual fund certificates listed on other exchanges    | 121          | 409       |
|      | Unlisted shares are stated at fair value.                    | 2,695        | 2,827     |
|      | Total  | 3,426        | 4,972     |



| Note |   | The Jyske I | Bank Group |
|------|---|-------------|------------|
|      | DKKm  | 2018        | 2017       |
|      |   | 2010        | 2017       |
| 28   | Jyske Bank Treasury shares  |             |            |
|      | Own shares ('000)   | 3,409       | 3,454      |
|      | Nominal value of own shares   | 34,091      | 34,539     |
|      | Portfolio of own shares as a percentage of the share capital  | 4.01        | 3.87       |
|      | Acquisition of own shares   |             |            |
|      | Own shares ('000)   | 8,311       | 13,052     |
|      | Nominal value of own shares   | 83,106      | 130,514    |
|      | Portfolio of acquired own shares as a percentage of the share capital   | 9.78        | 14.64      |
|      | Sale of own shares  |             |            |
|      | Own shares ('000)   | 4,142       | 9,857      |
|      | Nominal value of own shares   | 41,414      | 98,566     |
|      | Portfolio of sold own shares as a percentage of the share capital   | 4.87        | 11.06      |
|      | Cancellation of own shares  |             |            |
|      | Own shares ('000)   | 4,214       | 5,581      |
|      | Nominal value of own shares   | 42,140      | 55,810     |
|      | Total purchase price  | 2,637       | 4,635      |
|      | Total selling price   | 1,350       | 3,392      |
|      | The acquisition of own shares is primarily explained by the buy-back programme and transactions involving clients and other investors wishing to trade Jyske Bank shares. |             |            |
| 29   | Subordinated receivables  |             |            |
| 23   | Loans and advances  | 39          | 35         |
|      | Bonds   | 1,031       | 981        |
|      | Total   | 1,070       | 1,016      |
|      |   |             |            |
| 30   | Intangible assets   |             |            |
|      | Total cost, beginning of period   | 305         | 297        |
|      | Additions   | 0           | 8          |
|      | Disposals   | 230         | 0          |
|      | Total cost, end of period   | 75          | 305        |
|      | Amortisation, depreciation and impairment charges, beginning of period  | 292         | 226        |
|      | Amortisation for the year   | 8           | 66         |
|      | Reversed amortisation, depreciation and impairment  | 230         | 0          |
|      | Amortisation, depreciation and impairment charges, end of period  | 70          | 292        |
|      | Recognised value, end of period   | 5           | 13         |
|      | ·   |             |            |

|  | The Jysk | e Bank G |
|--|----------|----------|
| DKKm   | 2018     |          |
|  |          |          |
| Property, plant and equipment  |          |          |
| Total cost, beginning of period  | 6,726    | 6        |
| Currency translation adjustment  | -22      |          |
| Additions  | 982      | 1        |
| Disposals  | 1,425    | 1        |
| Total cost, end of period  | 6,261    | (        |
| Revaluations, beginning of period  | 573      |          |
| Currency translation adjustment  | 0        |          |
| Revaluations for the year  | 125      |          |
| Reversed revaluations for the year   | 409      |          |
| Revaluations, end of period  | 289      |          |
| ·  |          |          |
| Amortisation, depreciation and impairment charges, beginning of period   | 2,185    |          |
| Currency translation adjustment  | 0        |          |
| Amortisation for the year  | 569      |          |
| Impairment charges for the year  | 21       |          |
| Reversed amortisation, depreciation and impairment   | 443      |          |
| Amortisation, depreciation and impairment charges, end of period   | 2,332    | Ź        |
| Recognised value, end of period  | 4,218    | į        |
| Constitution of a second subset and a second successive second successive second secon |          |          |
| Specification of property, plant and equipment, owner-occupied property  | 0.657    | ,        |
| Restated value, beginning of period  | 2,657    | Ź        |
| Currency translation adjustment  | -1       |          |
| Additions during the year, including improvements  | 13       |          |
| Disposals for the year   | 878      |          |
| Depreciation   | 10       |          |
| Positive changes in values recognised in other comprehensive income in the course of the year  | 125      |          |
| Negative changes in values recognised in other comprehensive income in the course  | 123      |          |
| of the year  | 4        |          |
| Positive changes in value recognised directly in the income statement during the year  | 2        |          |
| Negative changes in value recognised directly in the income statement during the year  | 3        |          |
| Restated value, end of period  | 1,901    | í        |
| Cost less accumulated amortisation, depreciation and impairment charges  | 1,640    | á        |
| For mortgage credit institutions, collateral has been provided in land and buildings, the  | 1,040    | 4        |
| carrying amount of which is  | 0        |          |
| Required rate of return  | 4.0%-10% | 3.5%-    |
| Weighted average return applied  | 6.32%    | 5        |
| Specification of property plant and equipment other property plant and equipment   |          |          |
| Specification of property, plant and equipment, other property, plant and equipment  Total cost, beginning of period   | 4,347    | 3        |
| Currency translation adjustment  | -21      |          |
| Additions  | 969      |          |
|  | 969      |          |
| Disposals  Total cost, end of period   | 4,374    | 4        |
| •  | 1,890    |          |
| Amortisation, depreciation and impairment charges, beginning of period  Amortisation for the year  | 559      | •        |
| ·  | 19       |          |
| Impairment charges for the year  Poversed amortication, degraciation and impairment  |          |          |
| Reversed amortisation, depreciation and impairment   | 2,057    |          |
| Amortisation, depreciation and impairment charges, end of period   |          |          |



580

577

| Note |  | The Jyske B          | ank Group  |
|------|--|----------------------|------------|
|      |  |                      |            |
|      | DKKm   | 2018                 | 2017       |
| 31   | Property, plant and equipment, cont.   |                      |            |
|      | Specification of property, plant and equipment, other property, plant and equipment                |                      |            |
|      | Other property, plant and equipment consists of equipment and leasehold improvements.              |                      |            |
|      | Operating lease activities are recognised at   | 2,216                | 2,324      |
|      | Breakdown of minimum lease payments on lease terms   |                      |            |
|      | 0-1 years  | 907                  | 789        |
|      | 1-5 years  | 1,308                | 1,533      |
|      | Over 5 years   | 1                    | 2          |
|      | Total  | 2,216                | 2,324      |
|      | Leases for which the Group acts as the lessor have been entered for machinery and equipment, ries. | including cars, van: | s and lor- |
| 32   | Assets held temporarily  |                      |            |
|      | Properties acquired through foreclosure  | 268                  | 336        |
|      | Subsidiary held temporarily  | 195                  | 231        |
|      | Properties held for sale   | 106                  | 0          |
|      | Leased assets acquired through foreclosure   | 11                   | 10         |

 $Attempts are make to sell, in the best possible way and within 12 months, assets held temporarily \\ The assets are recognised under the business segments in the following way: DKK 184m (2017: DKK 121m) under Banking \\ \\$ activities; DKK~385m~(2017:DKK~446m)~under~Mortgage~activities; and~DKK~11m~(2017:DKK~10m)~under~Leasing~activities.

Total

|   | i ne Jyske i   | Bank Grou  |
|---|--|--|
| DKKm  | 2018   | 201  |
| Other assets  |  |  |
| Positive fair value of derivatives  | 23,101   | 25,63  |
| Assets in pooled deposits   | 3,655  | 4,20   |
| Interest and commission receivable  | 405  | 46   |
| Investments in associates   | 293  | 41   |
| Deferred income   | 607  | 32   |
| Investment properties   | 28   | 2  |
| Other assets  | 1,501  | 1,28   |
| Total   | 29,590   | 32,36  |
| Netting   |  |  |
| Positive fair value of derivatives, etc., gross   | 30,046   | 31,94  |
| Netting of positive and negative fair value   | 6,945  | 6,30   |
| Total   | 23,101   | 25,63  |
| Specification of other assets, assets in pooled deposits  Cash  | 163  | 10   |
| Specification of other assets assets in pooled denosits   |  |  |
| ·   | 163  | 16   |
| ·   | 163<br>0   | 16<br>90   |
| Cash  |  |  |
| Cash<br>Bonds   | 0  | 90<br>1,58   |
| Cash<br>Bonds<br>Shares   | 0<br>1,363   | 90<br>1,58<br>1,71   |
| Cash Bonds Shares Investment fund certificates  | 0<br>1,363<br>2,292  | 90   |
| Cash Bonds Shares Investment fund certificates Other assets   | 0<br>1,363<br>2,292<br>0   | 90<br>1,58<br>1,71<br>4,36   |
| Cash Bonds Shares Investment fund certificates Other assets  Assets   | 0<br>1,363<br>2,292<br>0<br>3,818  | 90<br>1,58<br>1,71<br>4,36<br>-16                                    |
| Cash Bonds Shares Investment fund certificates Other assets Assets Elimination of cash Total assets   | 0<br>1,363<br>2,292<br>0<br>3,818<br>-163  | 90<br>1,58<br>1,71   |
| Cash Bonds Shares Investment fund certificates Other assets  Assets Elimination of cash Total assets  Specification of other assets, investments in associates  | 0<br>1,363<br>2,292<br>0<br>3,818<br>-163<br>3,655   | 90<br>1,58<br>1,71<br>4,36<br>-16<br>4,20                            |
| Cash Bonds Shares Investment fund certificates Other assets  Assets Elimination of cash Total assets  Specification of other assets, investments in associates Total cost, beginning of period  | 0<br>1,363<br>2,292<br>0<br>3,818<br>-163<br>3,655   | 90<br>1,58<br>1,71<br>4,36<br>-16<br>4,20                            |
| Cash Bonds Shares Investment fund certificates Other assets  Assets Elimination of cash Total assets  Specification of other assets, investments in associates Total cost, beginning of period Additions  | 0<br>1,363<br>2,292<br>0<br>3,818<br>-163<br>3,655   | 9C<br>1,58<br>1,71<br>4,36<br>-16<br>4,2C                            |
| Cash Bonds Shares Investment fund certificates Other assets Assets Elimination of cash Total assets  Specification of other assets, investments in associates Total cost, beginning of period Additions Disposals   | 0<br>1,363<br>2,292<br>0<br>3,818<br>-163<br>3,655   | 90<br>1,58<br>1,71<br>4,36<br>-16<br>4,20                            |
| Cash Bonds Shares Investment fund certificates Other assets Assets Elimination of cash Total assets  Specification of other assets, investments in associates Total cost, beginning of period Additions Disposals Total cost, end of period   | 0<br>1,363<br>2,292<br>0<br>3,818<br>-163<br>3,655<br>368<br>0<br>95                           | 9C<br>1,58<br>1,71<br>4,36<br>-16<br>4,2C                            |
| Cash Bonds Shares Investment fund certificates Other assets  Assets Elimination of cash  Total assets  Specification of other assets, investments in associates Total cost, beginning of period Additions Disposals  Total cost, end of period  Revaluations and impairment charges, beginning of period  | 0<br>1,363<br>2,292<br>0<br>3,818<br>-163<br>3,655<br>368<br>0<br>95<br>273<br>49              | 90<br>1,58<br>1,73<br>4,36<br>-16<br>4,20                            |
| Cash Bonds Shares Investment fund certificates Other assets  Assets Elimination of cash  Total assets  Specification of other assets, investments in associates Total cost, beginning of period Additions Disposals  Total cost, end of period  Revaluations and impairment charges, beginning of period Dividend   | 0<br>1,363<br>2,292<br>0<br>3,818<br>-163<br>3,655<br>368<br>0<br>95<br>273<br>49              | 90<br>1,58<br>1,73<br>4,36<br>-16<br>4,20                            |
| Cash Bonds Shares Investment fund certificates Other assets  Assets Elimination of cash  Total assets  Specification of other assets, investments in associates Total cost, beginning of period Additions Disposals  Total cost, end of period  Revaluations and impairment charges, beginning of period Dividend Revaluations and impairment charges for the year  | 0<br>1,363<br>2,292<br>0<br>3,818<br>-163<br>3,655<br>368<br>0<br>95<br>273<br>49<br>17<br>-15 | 90<br>1,58<br>1,73<br>4,36<br>-16<br>4,20                            |
| Cash Bonds Shares Investment fund certificates Other assets  Assets Elimination of cash  Total assets  Specification of other assets, investments in associates Total cost, beginning of period Additions Disposals  Total cost, end of period  Revaluations and impairment charges, beginning of period Dividend Revaluations and impairment charges for the year Reversed revaluations and impairment charges | 0 1,363 2,292 0 3,818 -163 3,655  368 0 95 273 49 17 -15 3                                     | 90<br>1,58<br>1,71<br>4,36<br>-16<br>4,20<br>31<br>7<br>1<br>36<br>3 |
| Cash Bonds Shares Investment fund certificates Other assets  Assets Elimination of cash  Total assets  Specification of other assets, investments in associates Total cost, beginning of period Additions Disposals  Total cost, end of period  Revaluations and impairment charges, beginning of period Dividend Revaluations and impairment charges for the year  | 0<br>1,363<br>2,292<br>0<br>3,818<br>-163<br>3,655<br>368<br>0<br>95<br>273<br>49<br>17<br>-15 | 9(<br>1,58<br>1,7:<br>4,36<br>-16<br>4,20                            |

See The Jyske Bank Group – overview, note 66.



| ote |   | The Jyske | Bank Grou |
|-----|---|-----------|-----------|
|     | DKKm  | 2018      | 201       |
|     |   |           |           |
| 34  | Due to credit institutions and central banks  |           |           |
|     | Due to central banks  | 1,956     | 17        |
|     | Due to credit institutions  | 14,353    | 17,78     |
| •   | Total   | 16,309    | 17,95     |
| 35  | Deposits  |           |           |
|     | Demand deposits   | 109,740   | 109,33    |
|     | Term deposits   | 3,003     | 2,95      |
|     | Time deposits   | 25,299    | 36,33     |
|     | Special deposits  | 6,853     | 7,03      |
|     | Pooled deposits   | 3,806     | 4,36      |
| ,   | Total   | 148,701   | 160,02    |
| 36  | Issued bonds at fair value  |           |           |
|     | Issued bonds at fair value, nominal value   | 341,859   | 332,46    |
|     | Adjustment to fair value  | 8,933     | 9,30      |
|     | Own mortgage bonds, fair value  | -26,068   | -39,16    |
|     | Total   | 324,724   | 302,60    |
|     | Pre-issued  | 11,700    | 20,94     |
|     | Drawn for redemption at next repayment date   | 17,264    | 22,38     |
| 37  | Other liabilities   |           |           |
|     | Set-off entry of negative bond holdings in connection with repos/reverse repos                                      | 3,294     | 3,69      |
|     | Negative fair value of derivatives, etc.  | 24,340    | 25,77     |
|     | Interest and commission payable   | 1,905     | 2,22      |
|     | Deferred income   | 121       | 13        |
|     | Other liabilities   | 5,182     | 5,41      |
| ,   | Total   | 34,842    | 37,23     |
|     | Netting   |           |           |
|     | Negative fair value of derivatives, etc., gross   | 31,285    | 32,08     |
|     | Netting of positive and negative fair value   | 6,945     | 6,30      |
|     | Total   | 24,340    | 25,77     |
|     | Netting of fair value can be attributed to clearing of derivatives through a central clearing house (CCP clearing). |           |           |
| 38  | Provisions  |           |           |
|     | Provisions for pensions and similar liabilities   | 588       | 60        |
|     | Provisions for guarantees   | 216       | 34        |
|     | Provisions for losses on loan commitments and unutilised credit lines   | 147       |           |
|     | Other provisions  | 149       | 25        |
|     | Provisions for deferred tax   | 581       | 57        |
|     | Total   | 1,681     | 1,77      |

|   | The Jyske Ba | ank Group |
|---|--------------|-----------|
| DKKm  | 2018         | 2017      |
| Provisions, cont.   |              |           |
| Specification of provisions for pensions and similar liabilities      |              |           |
| Provisions for pensions and similar liabilities                       |              |           |
| Provisions for defined benefit plans                                  | 537          | 552       |
| Provisions for long-term employee benefits                            | 51           | 50        |
| Recognised in the balance sheet, end of period                        | 588          | 602       |
| Provisions for defined benefit plans                                  |              |           |
| Present value of pension plan obligations                             | 629          | 657       |
| Fair value of pension plan assets                                     | 92           | 105       |
| Net liability recognised in the balance sheet                         | 537          | 552       |
| Change in provisions for defined benefit plans                        |              |           |
| Provisions, beginning of period                                       | 657          | 617       |
| Costs for the current financial year                                  | -18          | 40        |
| Calculated interest expenses  | 13           | 12        |
| Actuarial losses/gains  | 0            | 11        |
| Pension payments  | -23          | -23       |
| Provisions, end of period   | 629          | 657       |
| Change in the fair value of pension plan assets                       |              |           |
| Assets, beginning of period   | 105          | 106       |
| Calculated interest on assets   | 2            | 2         |
| Return ex calculated interest on assets                               | -7           | 2         |
| Contributions, etc.   | 3            | C         |
| Pension payments  | -11          | -5        |
| Assets, end of period   | 92           | 105       |
| Pension costs recognised in the income statement                      |              |           |
| Costs for the current financial year                                  | -18          | 40        |
| Calculated interest related to liabilities                            | 13           | 12        |
| Calculated interest on assets   | -2           | -2        |
| Total recognised defined benefit plans                                |              | 50        |
| Total recognised defined contribution plans                           | ,<br>287     | 276       |
| Recognised in the income statement                                    | 280          | 326       |
| The expense is recognised under Employee and administrative expenses. |              |           |
| Pension plan assets:  |              |           |
| Equities  | 9            | 14        |
| Bonds   | 42           | 58        |
| Liquidity, etc.   | 41           | 33        |
| Pension plan assets, total  | 92           | 105       |

Pension plan assets include 40,000 Jyske Bank A/S shares (2017: 40,000 shares). Measurement of all pension assets is based on quoted prices in an active market.



|   |       |       |       | The Jyske B | ank Group |
|---|-------|-------|-------|-------------|-----------|
| DKKm  | 2018  | 2017  | 2016  | 2015        | 2014      |
| Provisions, cont.   |       |       |       |             |           |
| Specification of provisions for pensions and similar liabilities, cont.   |       |       |       |             |           |
| The Group's pension plan liabilities                                      |       |       |       |             |           |
| Present value of pension plan obligations                                 | 629   | 657   | 617   | 595         | 565       |
| Fair value of pension plan assets   | 92    | 105   | 106   | 107         | 111       |
| Surplus/deficit   | 537   | 552   | 511   | 488         | 454       |
| Actuarial assumptions<br>Defined benefit plans<br>Retirement remuneration |       |       |       |             |           |
| Discountrate  | 2.00% | 2.00% | 2.25% | 2.75%       | 3.25%     |
| Future rate of wage increase  | 2.00% | 2.00% | 2.00% | 2.00%       | 2.00%     |
| Jyske Banks Pensionstilskudsfond  |       |       |       |             |           |
| Discount rate   | 2.00% | 2.00% | 2.25% | 2.75%       | 3.25%     |
| Future rate of wage increase  | 2.00% | 2.00% | 2.00% | 2.00%       | 2.00%     |
| Calculated interest on pension plan assets                                | 2.00% | 2.00% | 2.25% | 2.75%       | 3.25%     |
| Long-term employee benefits   |       |       |       |             |           |
| Discount rate   | 2.00% | 2.00% | 2.25% | 2.75%       | 3.25%     |
| Future rate of wage increase  | 2.00% | 2.00% | 2.00% | 2.00%       | 2.00%     |

The most important actuarial assumptions in the calculation of pension liabilities relate to interest rate level and wage increases. If the discount rate fall by 0.25% to 1.75%, the pension provisions increase by DKK 10m. If the rate of wage increases rise by 0.25% to 2.25%, the pension provisions increase by DKK 10m.

For 2019, payments to defined contribution and defined benefit pension plans are expected to be DKK 286m.

# Defined contribution pension plans

A large part of the Group's pension plans are defined contribution plans under which payments are made into pension funds, primarily PFA Pension. These payments are charged to the income statement as they occur.

# Defined benefit plans

Retirement remuneration equalling a maximum of one year's salary is paid to employees on retirement. In 2018, a total of DKK 492m (2017: DKK 498m) was recognised in the balance sheet, this being the present value of the overall liability relating to the employees' term of employment with the Group. Employees recruited not later than on 31 August 2005 are offered participation in the retirement remuneration plan. Please see note 12 for details on the terms and conditions for retirement remuneration for the Executive Board.

Jyske Bank A/S's Pensionstilskudsfond is a fund which offers supplementary pensions to current and former members of Jyske Bank's Executive Board and their surviving relatives. At the end of 2018, provisions amounting to DKK 45m (2017: DKK 54m) were recognised, this being the present value of liabilities, DKK 137m (2017: DKK 159m), less the fair value of the assets, DKK 92m (2017: DKK 105m).

# Long-term employee benefits

An anniversary bonus equalling one month's salary is paid when an employee has worked for the Group for 25 years and 40 years. At year-end 2018, provisions amounted to DKK 48m (2017: DKK 47m), this being the present value of the expected future anniversary bonus payments.

Other long-term employee benefits relate to other salary- and pension-related benefits paid to employees on retirement. Total provisions amounted to DKK 3m (2017: DKK 3m).

| ! |   |  |   |  | The Jyske                                   | Bank Grou                                     |
|---|---|--|---|--|---|---|
|   | DKKm  |  |   |  | 2018  | 201   |
|   | Provisions, cont.   |  |   |  |   |   |
|   | Please see note 14 for provisions for losses ments  | on guarantees and loar                                 | n commit-   |  |   |   |
|   | Specification of other provisions   |  |   |  |   |   |
|   | Provisions, beginning of period   |  |   |  | 252   | 2   |
|   | Additions   |  |   |  | 27  | 1   |
|   | Disposals inclusive of consumption  |  |   |  | 20  |   |
|   | Disposals exclusive of consumption  |  |   |  | 110   |   |
|   | Provisions, end of period   |  |   |  | 149   | 2   |
|   | Other provisions relate to lawsuits.  |  |   |  |   |   |
|   | The provisions are expected in essence to I   | aa radusad ta zara withi                               | in a voor   |  |   |   |
|   | ·   |  | •   |  |   |   |
|   | Specification of deferred tax  Deferred tax   |  |   |  |   |   |
|   | <b>Deferred tax</b> Deferred tax assets, recognised under tax as  | assets   |   |  | 0   |   |
| - | <b>Deferred tax</b> Deferred tax assets, recognised under tax assets.   | essets   |   |  | 581   | 5   |
| - | <b>Deferred tax</b> Deferred tax assets, recognised under tax as  | essets   |   |  |   | 5   |
| - | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  | Beginning of   | Recognised<br>in<br>the profit  | Recognised<br>in other<br>comprehen-<br>sive income  | 581<br>581<br>Other<br>adjust-              | 5<br>5<br><b>End of p</b>                     |
|   | Deferred tax  Deferred tax assets, recognised under tax a  Deferred tax liabilities  Net deferred tax  Change in deferred tax 2018  | Beginning of period                                    | in<br>the profit<br>for the year  | in other<br>comprehen-<br>sive income                | 581<br>581<br>Other<br>adjust-<br>ments     | 5<br>5<br>End of p                            |
| - | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  Change in deferred tax 2018 Bonds at amortised cost   | Beginning of period                                    | in<br>the profit<br>for the year  | in other<br>comprehen-<br>sive income                | 581  Other adjust-ments                     | 5<br>5<br>End of p                            |
|   | Deferred tax  Deferred tax assets, recognised under tax a Deferred tax liabilities  Net deferred tax  Change in deferred tax 2018  Bonds at amortised cost Intangible assets  | Beginning of period -14 2                              | in<br>the profit<br>for the year<br>1<br>-2   | in other<br>comprehen-<br>sive income                | 581  Other adjustments  0                   | 5<br>End of pri                               |
|   | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  Change in deferred tax 2018 Bonds at amortised cost   | Beginning of period                                    | in<br>the profit<br>for the year  | in other<br>comprehen-<br>sive income                | 581  Other adjust-ments                     | 5<br>5<br>End of pri<br>-                     |
|   | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  Change in deferred tax 2018 Bonds at amortised cost Intangible assets Property, plant and equipment   | Beginning of period -14 2 346                          | in<br>the profit<br>for the year<br>1<br>-2<br>-57                                  | in other<br>comprehen-<br>sive income  0 0 23        | 581  Other adjustments  0 0 -1              | 5<br>5<br>End of pri<br>-                     |
|   | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  Change in deferred tax 2018 Bonds at amortised cost Intangible assets Property, plant and equipment Loans and advances, etc.  | Beginning of period -14 2 346 408                      | in<br>the profit<br>for the year<br>1<br>-2<br>-57<br>36                            | in other<br>comprehen-<br>sive income  0 0 23 0      | 581  Other adjustments  0 0 -1 0            | 5<br>5<br>End of p<br>ri<br>-<br>3<br>4       |
|   | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  Change in deferred tax 2018 Bonds at amortised cost Intangible assets Property, plant and equipment Loans and advances, etc. Issued bonds at amortised cost   | Beginning of period -14 2 346 408 0                    | in<br>the profit<br>for the year<br>1<br>-2<br>-57<br>36<br>0                       | in other comprehensive income  0 0 23 0 0            | 581  Other adjustments  0 0 -1 0 0          | 5<br>5<br>End of p<br>ri<br>-<br>3<br>4       |
|   | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  Change in deferred tax 2018 Bonds at amortised cost Intangible assets Property, plant and equipment Loans and advances, etc. Issued bonds at amortised cost Provisions for pensions   | Beginning of period -14 2 346 408 0 -132               | in<br>the profit<br>for the year<br>1<br>-2<br>-57<br>36<br>0<br>0                  | in other comprehensive income  0 0 23 0 0 -2         | 581  Other adjust- ments  0 0 -1 0 0 0      | 5<br>5<br>End of p<br>ri<br>-<br>3<br>4       |
|   | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities  Net deferred tax  Change in deferred tax 2018  Bonds at amortised cost Intangible assets Property, plant and equipment Loans and advances, etc. Issued bonds at amortised cost Provisions for pensions Tax loss  | Beginning of period -14 2 346 408 0 -132 -10           | in<br>the profit<br>for the year<br>1<br>-2<br>-57<br>36<br>0<br>5<br>10            | in other comprehensive income  0 0 23 0 0 -2 0       | 581  Other adjust-ments  0 0 -1 0 0 0 0 0   | 5<br>5<br>End of p<br>ri<br>-<br>3<br>4       |
|   | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  Change in deferred tax 2018 Bonds at amortised cost Intangible assets Property, plant and equipment Loans and advances, etc. Issued bonds at amortised cost Provisions for pensions Tax loss Other Total  | Beginning of period -14 2 346 408 0 -132 -10 -34       | in<br>the profit<br>for the year<br>1<br>-2<br>-57<br>36<br>0<br>5<br>10<br>2       | in other comprehensive income  0 0 23 0 0 -2 0 0 0 0 | 581  Other adjust-ments  0 0 -1 0 0 0 0 0 0 | 5<br>5<br>End of p<br>ri<br>-<br>3<br>4<br>-1 |
|   | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  Change in deferred tax 2018 Bonds at amortised cost Intangible assets Property, plant and equipment Loans and advances, etc. Issued bonds at amortised cost Provisions for pensions Tax loss Other Total  Change in deferred tax 2017                         | Beginning of period -14 2 346 408 0 -132 -10 -34       | in<br>the profit<br>for the year<br>1<br>-2<br>-57<br>36<br>0<br>5<br>10<br>2<br>-5 | in other comprehensive income  0 0 23 0 0 -2 0 0 21  | 581  Other adjustments  0 0 -1 0 0 0 -1     | 5 5 End of pri - 3 4 - 1 5 5                  |
|   | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  Change in deferred tax 2018 Bonds at amortised cost Intangible assets Property, plant and equipment Loans and advances, etc. Issued bonds at amortised cost Provisions for pensions Tax loss Other Total  Change in deferred tax 2017 Bonds at amortised cost | Beginning of period -14 -2 -346 -408 -132 -10 -34 -566 | in the profit for the year  1 -2 -57 36 0 5 10 2 -55                                | in other comprehensive income  0 0 23 0 0 -2 0 0 21  | 581  Other adjustments  0 0 -1 0 0 -1 0 -1  | 5<br>5<br>End of p<br>ri<br>-<br>3<br>4<br>-1 |
|   | Deferred tax Deferred tax assets, recognised under tax a Deferred tax liabilities Net deferred tax  Change in deferred tax 2018 Bonds at amortised cost Intangible assets Property, plant and equipment Loans and advances, etc. Issued bonds at amortised cost Provisions for pensions Tax loss Other Total  Change in deferred tax 2017                         | Beginning of period -14 2 346 408 0 -132 -10 -34       | in<br>the profit<br>for the year<br>1<br>-2<br>-57<br>36<br>0<br>5<br>10<br>2<br>-5 | in other comprehensive income  0 0 23 0 0 -2 0 0 21  | 581  Other adjustments  0 0 -1 0 0 0 -1     | 5 End of pri - 3 4 - 1 5                      |

351

12

0

-33

529

-130

57

-12

0

-10

-1 25 0

0

-2

0

0

10

0

0

0

0

0

408

-132

-10 -34

566

0

Loans and advances, etc.

Provisions for pensions

Tax loss

Other

Total

 $Is sued \ bonds \ at \ amortised \ cost$ 



|    |  | The Jyske E  | Bank Grou   |
|----|--|--|---|
|    | DKKm   | 2018   | 201   |
| 0  | Cub and inched dalah   |  |   |
| 39 | Subordinated debt  |  |   |
|    | Supplementary capital:  Var. % bond loan EUR 300m 05.04.2029   | 2,240  | 2,23  |
|    | Var. % bond loan SEK 600m 19.05.2026   | 2,2 <del>4</del> 0<br>436                              | 2,23<br>45  |
|    | 3.25% bond loan SEK 400m 19.05.2026  | 290  | 30  |
|    | 6.73% bond loan EUR 12m 2019-2026  | 90   | 10  |
|    | Var. % bond loan EUR 10m 13.02.2023  | 75   | 7   |
|    | 5.65% bond loan EUR 10 m 27.03.2023  | 75   | 7   |
|    | 5.67% bond loan EUR 10 m 31.07.2023  | 75   | 7   |
|    |  | 3,281  | 3,31  |
|    | Hybrid core capital:   | F 47   | -   |
|    | Var. % bond loan EUR 72.8m Perpetual   | 543  | 54  |
|    | Var. % bond loan EUR 60.7m Perpetual   | 453<br>996   | 4 <u>5</u>  |
|    |  | 990  | 95  |
|    | Subordinated debt, nominal   | 4,277  | 4,30  |
|    | Hedging of interest-rate risk, fair value  | 42   | 1   |
|    | Total  | 4,319  | 4,32  |
|    | Subordinated debt included in the capital base   | 4,217  | 4,27  |
|    | The above issues of hybrid core capital have no contractual maturity date. Subject to the approval of the Danish Financial Supervisory Authority, the notes may be redeemed by Jyske Bank, but not earlier than ten years after the date of issue. The holders have no right to call for the redemption of the notes. Interest payments will cease in the event that the issuer does not meet the solvency requirements. Under such circumstances, dividend payments and buy-back of issued shares are subject to certain restrictions. The rate of interest is floating, but capped at 9% per annum for the EUR 72.8m loan and at 8% per annum for the EUR 60.7m loan. The rate is calculated as EUR CMS10 + 0.15% per annum. |  |   |
| 10 | Share canital  |  |   |
| 40 | Share capital Opening share capital 1 000 shares   | 89.159   | 95.04   |
| 40 | Opening share capital, 1,000 shares.   | 89,159<br>-4,214                                       | ,   |
| 10 | ·  | 89,159<br>-4,214<br>84,945                             | -5,8  |
|    | Opening share capital, 1,000 shares. Capital reduction through cancellation of own shares  Closing share capital, 1,000 shares  Transferred financial assets still recognised in the balance sheet Carrying amount of transferred financial assets   | -4,214<br>84,945                                       | -5,8<br>89,1  |
|    | Opening share capital, 1,000 shares.  Capital reduction through cancellation of own shares  Closing share capital, 1,000 shares  Transferred financial assets still recognised in the balance sheet  Carrying amount of transferred financial assets  Bonds in repo transactions   | -4,214   | -5,8i<br>89,1:<br>11,6i                                   |
|    | Opening share capital, 1,000 shares.  Capital reduction through cancellation of own shares  Closing share capital, 1,000 shares  Transferred financial assets still recognised in the balance sheet  Carrying amount of transferred financial assets  Bonds in repo transactions  Transferred financial assets, total  | -4,214<br>84,945<br>10,943                             | -5,8i<br>89,1:<br>11,6i                                   |
|    | Opening share capital, 1,000 shares.  Capital reduction through cancellation of own shares  Closing share capital, 1,000 shares  Transferred financial assets still recognised in the balance sheet  Carrying amount of transferred financial assets  Bonds in repo transactions  Transferred financial assets, total  Repo transactions are included in the following liability items as follows:   | -4,214<br>84,945<br>10,943<br>10,943                   | -5,8<br>89,1:<br>11,60<br>11,60                           |
|    | Opening share capital, 1,000 shares.  Capital reduction through cancellation of own shares  Closing share capital, 1,000 shares  Transferred financial assets still recognised in the balance sheet  Carrying amount of transferred financial assets  Bonds in repo transactions  Transferred financial assets, total  Repo transactions are included in the following liability items as follows:  Debt to credit institutions in repo transactions   | -4,214<br>84,945<br>10,943<br>10,943<br>9,348          | -5,88<br>89,11<br>11,60<br>11,60                          |
| 41 | Opening share capital, 1,000 shares. Capital reduction through cancellation of own shares  Closing share capital, 1,000 shares  Transferred financial assets still recognised in the balance sheet Carrying amount of transferred financial assets Bonds in repo transactions  Transferred financial assets, total  Repo transactions are included in the following liability items as follows: Debt to credit institutions in repo transactions  Deposits and other debts in repo transactions  | -4,214<br>84,945<br>10,943<br>10,943<br>9,348<br>1,658 | -5,8<br>89,1<br>11,6<br>11,6<br>8,6<br>3,0                |
|    | Opening share capital, 1,000 shares.  Capital reduction through cancellation of own shares  Closing share capital, 1,000 shares  Transferred financial assets still recognised in the balance sheet  Carrying amount of transferred financial assets  Bonds in repo transactions  Transferred financial assets, total  Repo transactions are included in the following liability items as follows:  Debt to credit institutions in repo transactions   | -4,214<br>84,945<br>10,943<br>10,943<br>9,348          | 95,04<br>-5,88<br>89,15<br>11,66<br>11,66<br>8,68<br>3,04 |

# 41 Transferred financial assets still recognised in the balance sheet, cont.

Jyske Bank has not lent bonds that are still recognised in the balance sheet. Moreover, Jyske Bank has not borrowed bonds that are not recognised in the balance sheet.

Jyske Bank enters into transactions transferring the ownership to financial assets to the counterparty, yet Jyske Bank maintains the material part of the risks on the assets in question. When the most material risks are maintained, the asset is still recognised in Jyske Bank's balance sheet. Such transactions include repo transactions. Repo transactions are sales of bonds where at the time of a sale an agreement is made on the repurchase at some later point in time at a certain price.

Jyske Bank has not entered into agreements on the transfer of financial assets, where the assets sold no longer are recognised in the balance sheet, but where after the sale material risk and continued involvement exist.



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# 42 Contingent liabilities

#### General

Jyske Bank's credit review of guarantee applicant takes into consideration the risk on guarantees. For about 84% of the Jyske Bank Group's guarantees, the contractual term is below one year; for about 12%, the contractual terms is between 1 and 5 years; and for about 4%, the contractual term is above 5 years, compared to 80%, 13% and 7%, respectively, in 2017.

Financial guarantees are primarily payment guarantees, and the risk equals that involved in credit facilities.

**Guarantees for losses on mortgage loans** are typically provided as security for the most risky part of mortgage loans granted to personal clients and to a limited extent for loans secured on commercial real property. Guarantees for residential real property are within 80% and for commercial real property within 60%-80%, of the property value as assessed by a professional expert.

**Registration and refinancing guarantees** are provided in connection with the registration of new and refinanced mortgages. Such quarantees involve insignificant risk.

**Other contingent liabilities** include other forms of guarantees at varying degrees of risk, including performance guarantees. The risk involved is deemed to be less than the risk involved in, e.g., credit facilities subject to flexible drawdown.

The Group is also a party to a number of legal disputes arising from its business activities. The Group estimates the risk involved in each individual case and makes any necessary provisions which are recognised under contingent liabilities. The Group does not expect such liabilities to have material influence on the Group's financial position.

Because of its statutory participation in the deposit guarantee scheme, the sector has paid an annual contribution of 2.5% of the covered net deposits until the assets of Pengeinstitutafdelingen (the financial institution fund) exceed 1% of the total net deposits covered, which level has been reached. According to Bank Package 3 and Bank Package 4, Pengeinstitutafdelingen bears the immediate losses attributable to covered net deposits and relating to the winding up of financial institutions in distress. Any losses in connection with the final winding up are covered by the Guarantee Fund's Afviklings- og Restruktureringsafdeling (settlement and restructuring fund), where Jyske Bank currently guarantees 9.33% of any losses.

The statutory participation in the resolution financing arrangements (Resolution Fund) as of June 2015 entailed that credit institutions pay an annual contribution over a 10-year period to a Danish national fund with a target size totalling 1% of the covered deposits. Credit institutions are to contribute according to their relative sizes and risk in Denmark, and the first contributions to the Resolution Fund were paid at the end of 2015. The Jyske Bank Group expects having to pay a total of about DKK 500m over the 10-year period 2015 -2025.

Jyske Bank is a management company under Danish joint taxation. Therefore, according to the provisions of the Danish Company Taxation, Jyske Bank is liable as of the accounting year 2013 for corporation tax, etc. for the jointly taxed companies and as of 1 July 2012 for any liabilities to withhold tax on interest and dividends for the jointly taxed companies.

|    |  | 2018   | 2017   |
|----|--|--------|--------|
|    | Guarantees                               |        |        |
|    | Financial guarantees                     | 13,970 | 14,169 |
|    | Guarantee for losses on mortgage credits | 1,423  | 1,712  |
|    | Registration and refinancing guarantees  | 1,680  | 926    |
|    | Other contingent liabilities             | 1,714  | 1,922  |
|    | Total                                    | 18,787 | 18,729 |
| 43 | Other contingent liabilities             |        |        |
|    | Irrevocable credit commitments           | 18,175 | 22,151 |
|    | Others                                   | 83     | 105    |
|    | Total                                    | 18,258 | 22,256 |

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| Offsetting   | Carrying<br>amount be-<br>fore | Financial in-<br>struments | Carrying<br>amount after | Further off-<br>setting,<br>master net-<br>ting agree- |            |           |
|--|--------------------------------|----------------------------|--------------------------|--|------------|-----------|
| 2018   | offsetting                     | offset                     | offsetting               | ment   | Collateral | Net value |
| Financial assets Derivatives with positive fair            |                                |                            |                          |  |            |           |
| value  | 30,046                         | 6,945                      | 23,101                   | 16,415   | 1,909      | 4,777     |
| Reverse repo transactions                                  | 30,175                         | 0                          | 30,175                   | 0  | 30,175     | 0         |
| Total  | 60,221                         | 6,945                      | 53,276                   | 16,415   | 32,084     | 4,777     |
| Financial liabilities Derivatives with negative fair value | 31.285                         | 6,945                      | 24,340                   | 16,415   | 6,339      | 1,586     |
| Repo transactions  | 11.006                         | 0,945                      | 11,006                   | 10,415   | 11,006     | 1,560     |
| Total  | 42,291                         | 6,945                      | 35,346                   | 16,415   | 17,345     | 1,586     |
| 2017   |                                |                            |                          |  |            |           |
| Financial assets Derivatives with positive fair            |                                |                            |                          |  |            |           |
| value  | 31,941                         | 6,309                      | 25,632                   | 18,580   | 2,417      | 4,635     |
| Reverse repo transactions                                  | 28,674                         | 0                          | 28,674                   | 0  | 28,674     | 0         |
| Total  | 60,615                         | 6,309                      | 54,306                   | 18,580   | 31,091     | 4,635     |
| Financial liabilities Derivatives with negative fair       |                                |                            |                          |  |            |           |
| value  | 32,085                         | 6,309                      | 25,776                   | 18,580   | 4,505      | 2,691     |
| Repo transactions  | 11,725                         | 0                          | 11,725                   | 0  | 11,725     | 0         |
| Total  | 43,810                         | 6,309                      | 37,501                   | 18,580   | 16,230     | 2,691     |

On the balance sheet, reverse repo transactions are classified as claims on credit institutions or loans at amortised cost. On the balance sheet, repo transactions are classified as debt to credit institutions or deposits.

Financial assets and liabilities are offset on the balance sheet when the Group and the counterparty has a legal right to offset and have also agreed to settle net or realise the asset and the liability at the same time. Positive and negative fair values of derivative financial instruments with the same counterparty are offset if net settlement of the contractual payments has been agreed and daily cash payments or provision of collateral for changes in the fair value take place. The Group's netting of positive and negative fair values of derivative financial instruments can be referred to clearing through a central clearing house (CCP clearing).

Master netting agreements and similar agreements entitles a party to further offsetting if a counterparty is in default, which lowers the exposure further when a counterparty is in default, but does not meet the conditions for accounting offsetting on the balance sheet.



#### 45 Notes on fair value

# Methods for measuring fair value

Fair value is the price that, at the time of measurement, would be obtained by selling an asset or paid for by transferring a liability in an ordinary transaction between independent market participants. The fair value may equal the book value where book value is recognised on the basis of underlying assets and liabilities measured at fair value.

For all assets listed on active markets, fair values are measured at official prices (the category "Quoted prices". Where no price is quoted, a different official price is used which is taken to reflect most closely the fair value (category: "Observable prices". Financial assets and liabilities of which quoted prices or other official prices are not available or are not taken to reflect the fair value are measured at fair value according to other evaluation techniques and other observable market information. In those cases where observable prices based on market information are not available or are not taken to be useful for measuring fair value, the fair value is measured by recognised techniques, including discounted future cash flows, and own expertise (category "non-observable prices").. The basis of the measurement may be recent transactions involving comparable assets or liabilities, interest rates, exchange rates, volatility, credit spreads, etc. Generally, the Group's unlisted shares are placed in this category.

Generally, quoted prices and observable input are obtained in the form of interest rates and equity and bond prices, exchange rates, forward premiums, volatilities, etc. from recognised stock exchanges and providers.

# Specific details on methods for measuring fair value

Bonds at fair value, shares, assets linked to pooled deposits, and derivatives are measured at fair value in the accounts to the effect that the carrying amounts equal fair values.

Generally bonds are measured at prices quoted on a recognised stock exchange. Alternatively, prices are applied that are calculated on the basis of Jyske Bank's own measurement models based on a yield curve with a credit spread. Essentially, the calculated prices are based on observable input.

Generally equities, etc. are measured at prices quoted on a recognised stock exchange. Alternatively, prices are applied that are calculated on the basis of Jyske Bank's own measurement models based on observable input, shareholders' agreements, executed transactions, etc. Unlisted equities are measured, among other things, on the basis of discounted cash flow models (DCF).

Derivatives are measured on the basis of the following measurement techniques.

- Forward exchange transactions are measured on the basis of forward premiums as well as exchange rates obtained.
- Interest-rate and currency swaps are measured on the basis of exchange rates, interest points, interpolation between these, as well as correction of credit risk (CVA). Client margins are amortised over the remaining time to maturity. Present value calculations with discounting is applied.
- Futures are measured on the basis of prices obtained in the market for stock-exchange traded futures.
- Options are measured on the basis of volatilities, correlation matrices, prices of underlying assets and exercise prices.
   For this purpose, option models, such as Black-Scholes, are applied.

Assets related to pooled deposits are measured according to the above principles.

# Information about differences between recognised value and measurement of fair value

Loans and advances exclusive of mortgage loans and certain other home loans are recognised at amortised cost. The difference to fair value is assumed to be fees and commission received, costs defrayed in connection with lending, plus interest-rate-dependent value adjustment calculated by comparing current market rates with market rates at the time when the loans and advances were established. Changes in credit quality are assumed to be included under impairment charges both for carrying amounts and fair values.

Subordinated debt and issued bonds exclusive of issues of mortgage bonds are recognised at amortised cost supplemented with the fair value of the hedged interest-rate risk. The difference to fair value was calculated on the basis of own-issue prices obtained externally.

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#### 45 Notes on fair value, cont.

Deposits are recognised at amortised cost. The difference to fair value is assumed to be the interest-rate dependent value adjustment calculated by comparing current market rates with market rates at the time when the deposits were made.

Balances with credit institutions are recognised at amortised cost. The difference to fair value is assumed to be the interest-rate dependent value adjustment calculated by comparing current market rates with market rates at the time when the transactions were established. Changes in the credit quality of balances with credit institutions are assumed to be included under impairment charges for loans, advances, and receivables. Changes in the fair values of balances due to credit institutions because of changes in Jyske Bank's own credit rating are not taken into account.

The calculated fair values of financial assets and liabilities recognised at amortised cost are materially non-observable prices (level 3) in the fair value hierarchy.

#### Information about changes in credit risk on derivatives with positive fair value.

In order to allow for the credit risk on derivatives for clients without objective evidence of impairment, the fair value is adjusted (CVA). Adjustments will also be made for clients with objective evidence of impairment, but on an individual basis.

For any given counterparty's total portfolio of derivatives, CVA is a function of the probability of the counterparty's probability of default (PD), the expected positive exposure (EPE) as well as the loss given default (LGD). Credit default swaps (CDS) spreads should be used as the primary source for the probability of default in the CVA calculation. However, the Jyske Bank Group enters primarily to derivatives transactions with unlisted Danish counterparties, for which there only to a most limited extent exist CDS or CDS proxy spreads. As CDS spreads are not available for the majority of the portfolio of derivatives counterparties, risk-neutral PDs are used instead. The risk-neutral PDs are calculated on the basis of IRB PDs that are adjusted for the observable price of risk in the market (Sharpe Ratio measured on the basis of the OMX C20 index). By using risk-neutral PDs, it is achieved that the CVA gets closer to the value it would have had if it had been calculated on the basis of market observable PDs. The calculation of CVA also allows for the expected development of the rating over time. This takes place on the basis of historical rating migrations. When determining the EPE, a model is used to establish the expected positive exposure to the counterparty's portfolio over the maturity of the derivatives. For LGD, internal estimates are used for the individual counterparty, adjusted for any collateral received as well as CSA agreements concluded.

In addition to CVA, also an adjustment is made of the fair value of derivatives that have an expected future negative fair value. This takes place to allow for changes in the counterparties' credit risk against the Jyske Bank Group (debt valuation adjustment - DVA). The DVA takes place according to the same principles that apply to the CVA, yet PD for Jyske Bank is determined on the basis of Jyske Bank's external rating by Standard & Poor's. At the end of 2018, CVA and DVA amounted net to DKK 63m, which accumulated amount was recognised as an expense under value adjustment against an accumulated amount of DKK 70m at the end of 2017.



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#### 46 Fair value of financial assets and liabilities

At the end of 2018, the recognised value and fair value of assets classified as held-for-trading amounted to DKK 132.6bn against DKK 134.1bn at the end of 2017. The recognised value and fair value of liabilities classified as trading portfolio amounted to DKK 35.3bn at the end of 2018 against DKK 38.6bn at the end of 2017. The recognised value and fair value of bonds at amortised cost amounted to DKK 7.5bn and DKK 7.6bn, respectively, at the end 2018 against DKK 4.3bn and 4.3bn, respectively, at the end of 2017. The Group did not have assets at fair value through Other comprehensive income. The table shows the fair value of financial assets and liabilities and the carrying amounts.

The re-statement at fair value of financial assets and liabilities shows a total non-recognised unrealised gain of DKK 278m at the end of 2018 against a loss of DKK 319m at the end of 2017. Unrealised gains and losses caused by changes in the fair values of shares in sector-owned undertakings are recognised in the income statement. The recognised amount of those shares in the balance sheet at the end of 2018 amounted to DKK 1,694m (2017: DKK 1,936m), and the recognised value adjustment in the income statement amounted to DKK 144m (2017: DKK 143m).

|   |            | 2018    |            | 2017    |
|---|------------|---------|------------|---------|
|   | Recognised | Fair    | Recognised | Fair    |
|   | value      | value   | amount     | value   |
| FINANCIAL ASSETS                                    |            |         |            |         |
| Cash balance and demand deposits with central banks | 6,081      | 6,081   | 19,347     | 19,347  |
| Due from credit institutions and central banks      | 13,181     | 13,181  | 13,046     | 13,045  |
| Loans and advances at fair value                    | 330,975    | 330,975 | 316,998    | 316,998 |
| Loans and advances at amortised cost                | 131,822    | 132,026 | 130,675    | 130,831 |
| Bonds at fair value                                 | 72,267     | 72,267  | 69,846     | 69,846  |
| Bonds at amortised cost                             | 7,517      | 7,576   | 4,280      | 4,336   |
| Shares, etc.  | 3,426      | 3,426   | 4,972      | 4,972   |
| Assets in pooled deposits                           | 3,655      | 3,655   | 4,208      | 4,208   |
| Derivatives   | 23,101     | 23,101  | 25,632     | 25,632  |
| Total   | 592,025    | 592,288 | 589,004    | 589,215 |
|   |            |         |            |         |
| FINANCIAL LIABILITIES                               |            |         |            |         |
| Due to credit institutions and central banks        | 16,309     | 16,329  | 17,959     | 17,963  |
| Deposits  | 144,895    | 144,907 | 155,655    | 155,674 |
| Pooled deposits                                     | 3,806      | 3,806   | 4,368      | 4,368   |
| Issued bonds at fair value                          | 324,724    | 324,724 | 302,601    | 302,601 |
| Issued bonds at amortised cost                      | 35,039     | 35,227  | 38,920     | 39,376  |
| Subordinated debt                                   | 4,319      | 4,084   | 4,323      | 4,374   |
| Set-off entry of negative bond holdings             | 3,294      | 3,294   | 3,695      | 3,695   |
| Derivatives   | 24,340     | 24,340  | 25,776     | 25,776  |
| Total   | 556,726    | 556,711 | 553,297    | 553,827 |

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# The fair value hierarchy

|                                  |              |            | Non-       |            |            |
|----------------------------------|--------------|------------|------------|------------|------------|
| 2018                             | Quoted       | Observable | observable | Fair value | Recognised |
| Financial assets                 | prices       | prices     | prices     | total      | amount     |
| Loans and advances at fair value | 0            | 330,975    | 0          | 330,975    | 330,975    |
| Bonds at fair value              | 55,020       | 17,247     | 0          | 72,267     | 72,267     |
| Shares, etc.                     | 543          | 831        | 2,052      | 3,426      | 3,426      |
| Assets in pooled deposits        | 1,358        | 2,297      | 0          | 3,655      | 3,655      |
| Derivatives                      | 410          | 22,691     | 0          | 23,101     | 23,101     |
| Total                            | 57,331       | 374,041    | 2,052      | 433,424    | 433,424    |
| Financial liabilities            |              |            |            |            |            |
| Pooled deposits                  | 0            | 3,806      | 0          | 3,806      | 3,806      |
| lssued bonds at fair value       | 264,699      | 60,025     | 0          | 324,724    | 324,724    |
| Set-off entry of negative bond   |              |            |            |            |            |
| holdings                         | 3,225        | 69         | 0          | 3,294      | 3,294      |
| Derivatives                      | 241          | 24,099     | 0          | 24,340     | 24,340     |
| Total                            | 268,165      | 87,999     | 0          | 356,164    | 356,164    |
| 2017                             |              |            |            |            |            |
| 2017<br>Financial assets         |              |            |            |            |            |
| Loans and advances at fair value | 0            | 316,998    | 0          | 316,998    | 316,998    |
| Bonds at fair value              | 55.412       | 14.434     | 0          | 69.846     | 69,846     |
| Shares, etc.                     | 1.978        | 739        | 2.255      | 4.972      | 4,972      |
| Assets in pooled deposits        | 2.398        | 1,810      | 2,255      | 4,972      | 4,972      |
| Derivatives                      | 2,398<br>367 | 25,265     | 0          | 25,632     | 25,632     |
| Total                            |              | •          | 2,255      | ,          |            |
| Total                            | 60,155       | 359,246    | 2,233      | 421,656    | 421,656    |
| Financial liabilities            |              |            |            |            |            |
| Pooled deposits                  | 0            | 4,368      | 0          | 4,368      | 4,368      |
| lssued bonds at fair value       | 283,416      | 19,185     | 0          | 302,601    | 302,601    |
| Set-off entry of negative bond   |              |            |            |            |            |
| holdings                         | 3,547        | 148        | 0          | 3,695      | 3,695      |
| Derivatives                      | 303          | 25,473     | 0          | 25,776     | 25,776     |
| Total                            | 287,266      | 49,174     | 0          | 336,440    | 336,440    |

The above table shows the fair value hierarchy for financial assets and liabilities recognised at fair value. It is the practice of the Group that if prices of Danish bonds are not updated for two days, transfers will take place between the categories quoted prices and observable prices. This did not result in material transfers in 2018 and 2017.

| NON-OBSERVABLE PRICES  | 2018  | 2017  |
|--|-------|-------|
| Fair value, beginning of period  | 2,255 | 2,024 |
| Transfers for the year   | 36    | -73   |
| Capital gain and loss for the year reflected in the income statement under value adjust- |       |       |
| ments  | 149   | 149   |
| Sales for the year   | 389   | 30    |
| Purchases made over the year   | 1     | 185   |
| Fair value, end of year  | 2,052 | 2,255 |



# 47 Fair value hierarchy, cont.

#### Non-observable prices

Non-observable prices at the end of 2018 referred to unlisted shares recognised at DKK 2,052m against unlisted shares recognised at DKK 2,255m in 2017. These are primarily sector shares. The measurements, which are associated with some uncertainty, are made on the basis of the shares' book value, market trades, shareholders' agreements as well as own assumptions and extrapolations, etc. In the cases where Jyske Bank calculates the fair value on the basis of the company's expected future earnings, a required rate of return of 15% p.a. before tax is applied. A change in the required rate of return of 1 percentage point will result in a change of the fair value of about DKK 35m. Capital gain and loss for the year on unlisted shares recognised in the income statement is attributable to assets held at the end of 2018. Jyske Bank finds it of little probability that the application of alternative prices in the measurement of fair value would result in a material deviation from the recognised fair value.

# Non-financial assets recognised at fair value

Investment properties were recognised at a fair value of DKK 28m (2017: DKK 29m). Fair value belongs to the category of non-observable prices calculated on the basis of a required rate of return of 7% (2017: 7%)

Assets held temporarily comprise repossessed properties, equity investments and cars, etc. and similar assets held for sale. Assets held temporarily are recognised at the lower of cost and fair value less costs of sale. Assets held temporarily were recognised at DKK 580m (2017: DKK 577m). Fair value belongs to the category of non-observable prices.

Owner-occupied properties are recognised at the restated value corresponding to the fair value on the date of the revaluation less subsequent amortization, depreciation and impairment. The valuation of selected land and buildings is carried out with the assistance of external experts. Based on the returns method, the measurement takes place in accordance with generally accepted standards and with a weighted average required rate of return of 6.32% (2017: 5.96%) Owner-occupied properties were recognised at DKK 1,901m (2017: DKK 2,657m). See note 31 for further details. The revalued amount belongs to the category of non-observable prices.

### 48 Risk exposure

Jyske Bank assumes financial risks within established limits and to the extent the risk-adjusted return in this way contributes to the Group's financial goal. On the other hand, it is to the greatest possible extent attempted to minimise operational risks considering the related costs.

Jyske Bank's financial risks consist mainly of credit risks. The Group assumes credit risks if, through individual credit processing, it can be substantiated that the debtor has the necessary ability to service debts and that it can be rendered probable that the debtor has the will and the ability to repay the credit granted. Failing that, the subject matter of the charge must have sufficient value as well as stability of value, and it must be substantiated that the subject matter of the charge can be realised and pay off the remaining credit. Finally, it is a requirement that the Group's expected earnings must match the associated credit risk and capital charge.

Moreover, Jyske Bank assumes market risks when a return matching the involved risk can be rendered probable. The Group's market risk consists chiefly of interest-rate risk. Market risks are managed on the basis of a portfolio approach across instruments and types of risk and hence in consideration of the correlation or lack of correlation for which there is empirical evidence and that is expressed through the risk measurement Value at Risk (VaR). To a lesser degree, the Group assumes financial option risks. During periods with high market volatility, positions involving market risk are generally reduced so the stated VaR will still be at an acceptable level.

As a consequence of the Group's activities, liquidity risks arise when there is a funding mismatch in the balance sheet because the loan portfolio has a longer duration than its average funding sources. Active liquidity management will ensure that there is sufficient liquidity in the short and long term to meet the Group's payment obligations.

At any time, the total risks are adjusted to the Group's risk profile and capital structure according to the Group's capital management objective.

## 49 Risk management and risk organisation

Risk management is a key element in the Group's daily operations and is anchored in the Group Supervisory Board and the Group Executive Board.

The Group Supervisory Board lays down the general principles for risk and capital management as well as for the Group's risk profile, and implement these in the Group by adopting a number of risk policies and instructions. Together with the Group Executive Board, the Group Supervisory Board is responsible for ensuring that the Group has an organisational structure that will secure a distinct allocation of responsibility and include an appropriate separation of functions between development units, operating units and control units in the daily monitoring and management of the Group's risks.

The Group Executive Board is responsible for the day-to-day risk management and the management of the Group and will ensure that policies and instructions are operationalized and complied with. The Group Executive Board has appointed a group chief risk officer, who is also the director for the unit Finance and Risk Management. The responsibilities of the unit include assets involving risks across areas of risk and organisational units, including:

- presentation of risk policies and risk-management principles to the Group Executive Board and the Group Supervisory Board:
- implementation of risk management principles and policies in order to improve risk management on an on-going basis;
- quantification of the Group's risk exposure as well as monitoring and reporting to ascertain that the Group's risk
  exposure does not exceed the limits defined by the Group Supervisory Board;
- recognition, measurement and financial reporting in the Group as well as the implementation of adviser-oriented financial and risk-management tools.

To achieve efficient risk management close to the mortgage-credit business, the Group has also appointed a risk officer at Jyske Realkredit. The risk officer and his employees form an integral part of the unit Finance and Risk Management to ensure that the group chief risk officer has a complete overview of the entire Group's risks.

Day-to-day management of credit risk is undertaken by account managers as well as the Credit Division with due regard to credit policies and credit instructions.



# 49 Risk management and risk organisation, cont.

Jyske Bank has three business areas that manage market risk. Strategic market risks are managed by Group Treasury, and investments are in general based on a long-term perspective on the financial markets. Jyske Markets and Jyske Realkredit manage short-term market risks as part of the servicing of clients' trades with financial instruments and in the mortgage credit business.

Similarly, the strategic liquidity risks are managed by Group Treasury, and the short-term operational liquidity is managed at Jyske Markets.

The day-to-day management of operational risk is undertaken by the individual units of the Group.

#### 50 Credit risk

Credit risk is managed on the basis of the Group's credit risk models which include PD, LGD and EAD modelling. The models are used for various purposes, for instance in connection with the advisory services offered to Jyske Bank's clients, and in management reporting.

# Credit policy and responsibility

The Group Supervisory Board lays down the overall guidelines for credit granting within the Group, and the largest exposures are presented to the Group Supervisory Board for approval. The Group Supervisory Board delegates limits to the members of the Group Executive Board.

Credit risk is managed through the credit policy, of which the objective is to keep Group risk at an acceptable level in relation to the capital base and business volume of the Group, given the general trend in the Danish economy. Client transactions with the Group must generate a satisfactory long-term return according to RAROC principles.

Specific credit policies have been formulated for all areas in which the Group assumes credit risk, and credit risk levels and undesirable types of business have been identified. The policies are regularly adjusted to meet current requirements and adapted to the management tools available to account managers and the monitoring functions.

# Limits and authorisation

The Group attaches great importance to its decentralised credit-authorisation process. The limit structure states which amounts, instances and segments are covered by the limit The main principle is that regularly occurring credit cases can be authorised, and credit-related decisions for major or more complicated cases are authorised centrally - in respect of bank loans as well as mortgage loans.

Limits are delegated to account managers individually on the basis of perceived competence and need. Decisions about applications over and above the limits delegated to account managers are made by the Credit unit. Credit-related decisions relating to Credit's limits are made by the Group Executive Board for credit cases at Jyske Bank, whereas the Supervisory Boards for the individual subsidiaries authorise cases involving clients of the subsidiaries, including and primarily Jyske Realkredit and Jyske Finans. The Group Executive Board is represented on the Supervisory Boards of the individual subsidiaries.

# The credit process and monitoring

Together with policies and business procedures, the credit processes form the basis ensuring that the granting of credit is based on sound risk taking and the highest degree of loss minimisation.

The basis of each authorisation of credit is the client's ability to repay the loan. A central element in the assessment of the creditworthiness of corporate clients is their ability to service debt out of cash flows from operations in combination with their financial strength. In respect of personal clients, their debt servicing ability, as reflected in budgets and disposable income (before and after the raising of the loan), is decisive.

The extent of data and analyses depends on the client's financial situation and the complexity of the case and may therefore vary from case to case.

The provision of collateral is a material element in credit granting in order to minimise the Group's future losses. In respect of mortgage loans, real property is always mortgaged.

#### 50 Credit risk, cont.

All the Group's credit risk positions are monitored by two departments, Risk Management and Credit Risk Supervision. Both of these are departments separate from client-oriented functions. Risk Management is responsible for the ongoing monitoring and analysis of the exposures of the Group, by size, sector and geographical area with the main focus on reducing the risk and ensuring satisfactory diversification of the portfolio in accordance with the Group's risk targets. Monitoring takes place through quantitative models at portfolio level.

Credit Risk Supervision is responsible for monitoring the credit quality of the portfolio, which takes place at several levels (client groups, sectors, product groups, etc.). Moreover, risk monitoring includes qualitative as well as quantitative control of data and risk categories, for instance.

# Credit assessment and PD

Credit procedures are adjusted to match the level of risk on individual exposures. The key element is the client's credit quality, referred to as credit rating at Jyske Bank and rating at Jyske Realkredit, as this expresses the probability of the client defaulting over the coming year (PD). 'Default' occurs when an obligor is considered unlikely to meet his obligations in full to the Group. By far, most clients are awarded a PD on the basis of statistical credit scoring models developed internally in the Group. Very large enterprises and enterprises within special sectors are, however, awarded a PD on the basis of an assessment by an independent expert. Examples are financing companies, financial institutions and central governments. In those cases, external ratings, if available, will primarily form the basis of the internal credit rating of the client.

Many factors are relevant for the calculation of a client's PD. Specific factors relating to the client are considered, but factors relating to the situation of the client are also taken into account. The calculation of PD therefore takes into account financial data, changes in transaction data, management and market circumstances, industrial assessments, etc. Also included are specific danger signals in relation to the client's credit quality, payment profile and loss history.

In order to reach the best possible overview of client credit quality, PD is mapped into internal credit ratings ("STY") at Jyske Bank and Jyske Finans. Jyske Bank's credit ratings are on a scale from 1 to 14, 1 being the highest credit quality (the lowest PD) and 14 the lowest credit quality (the highest PD). The scale is constant over time so that clients migrate up or down depending on their PD.

The PD level is monitored quarterly relative to the actual development of the default rate. The necessary adjustments are made partially relative to the long-term average.

At Jyske Realkredit, the PD is translated into 9 rating classes, where rating class 9 designates clients in default. Work is undergoing to harmonise the number of rating classes in the Group.



# 50 Credit risk, cont.

Below is shown the mapping between credit ratings, the Jyske Realkredit rating, PD as well as external ratings at the end of 2018.

The Group's internal credit ratings and the mapped Jyske Realkredit ratings aim to assess the credit risk in a one-year perspective, while external ratings (Aaa - C) aim to assess the credit risk in a longer perspective. The mapping between the internal credit ratings, the Jyske Realkredit rating and the external credit ratings is based on the currently observed default frequency for companies rated by Jyske Realkredit and Moody's. The mapping between the internal rating, the Jyske Realkredit rating and external ratings is therefore dynamic. Observations are made on at least a quarterly basis to determine whether changes are to be made in the mapping.

If the credit rating calculated by the model is considered to be inadequate, independent credit experts may review the credit rating of corporate clients at the request of the relevant account manager.

| INTERNAL RATINGS AND PD BAND |                         |              |                             |  |  |  |  |
|------------------------------|-------------------------|--------------|-----------------------------|--|--|--|--|
| JB Credit rating             | Jyske Realkredit rating | PD band (%)  | External rating equivalence |  |  |  |  |
| 1                            |                         | 0.00 - 0.10  | Aaa-A3                      |  |  |  |  |
| 2                            | 1                       | 0.10 - 0.15  | Baa1                        |  |  |  |  |
| 3                            |                         | 0.15 - 0.22  | Baa2                        |  |  |  |  |
| 4                            |                         | 0.22 - 0.33  | Baa3                        |  |  |  |  |
| 5                            | 2                       | 0.33 - 0.48  | Ba1                         |  |  |  |  |
| 6                            |                         | 0.48 - 0.70  | Ba2                         |  |  |  |  |
| 7                            | 3                       | 0.70 - 1.02  | Ba3                         |  |  |  |  |
| 8                            |                         | 1.02 - 1.48  | B1                          |  |  |  |  |
| 9                            | 4                       | 1.48 - 2.15  | B1-B2                       |  |  |  |  |
| 10                           | 5                       | 2.15 - 3.13  | B2                          |  |  |  |  |
| 11                           |                         | 3.13 - 4.59  | B3                          |  |  |  |  |
| 12                           | 6                       | 4.59 - 6.79  | Caa1                        |  |  |  |  |
| 13                           |                         | 6.79 - 10.21 | Caa2                        |  |  |  |  |
| 14                           | 7 and 81                | 10.21 - 20.0 | Caa3/Ca/C                   |  |  |  |  |

<sup>1)</sup> Jyske Realkredit rating 8 includes PDs above 20%.

# 50 Credit risk, cont.

#### Credit exposure

Credit exposures are quantified by means of EAD. EAD reflects the exposure at default in the event of the client defaulting in the course of the next twelve months. A client's overall EAD depends on client-specific factors and the specific products held by the client. For most product types, EAD is calculated on the basis of statistical models, while a few product types are based on expert models.

For loans with a fixed principal, the only element of uncertainty is the time until possible default. Uncertainty is higher, however, for credit facilities under which the client may draw up to a maximum. In those cases the amount drawn by the client at the time of loss is decisive. This can be modelled by means of client-specific factors and the circumstances surrounding the exposure.

Guarantees and credit commitments are special products inasmuch as a certain event must take place before they are utilised. It is therefore material to assess the probability and the extent of utilisation of the product in the event of the customer defaulting within the next twelve months. In this regard, the EAD parameters are based mainly on expert assessments: the Group has recorded very few default events over time, so the available data are too meagre for statistical modelling as such. In respect of guarantees, there is a sufficient body of data for statistical modelling.

In respect of financial instruments, EAD is measured according to the market-value method for regulatory calculation, while for internal management purposes, the more advanced EPE method is used.

#### Collatera

With the objective of limiting credit risk, the need to demand collateral will be considered for each exposure on its merits. As a main rule, clients are required to provide full or partial collateral for their exposures. The Group's mortgage loans are always secured by mortgages on immovable property, and also in a large number of cases, guarantees are provided by third parties in connection with cooperation with other financial institutions. In connection with loans for social housing, guarantees are provided by municipalities and the state.

Collateral received is a main element of the Group's assessment of Loss Given Default (LGD). LGD is the part of the Group's total exposure to a client which the Group expects to lose in the event of the client defaulting within the next twelve months. A client's LGD depends on specific factors concerning the client, but also on the commitment and the collateral provided. Overall, LGD also depends on Jyske Bank's ability to collect receivables and liquidate collateral.

The models relating to real property and vehicles include on-going updating of the collateral value, taking into account, among other things, market-related changes in value, ranking as well as wear and tear. The on-going updating of the values of real property will also ensure compliance with the requirements relating to the monitoring of LTV limits of the SDO loans according to the rules on possible, further supplementary capital.

In the calculation of the capital requirement, LGD estimates are used which reflect the expected loss rates of the Group in the event of an economic slowdown. The levels of loss have been calibrated to the period at the end of the 1980s and the beginning of the 1990s.



# 50 Credit risk, cont.

#### Risk categories

At the Jyske Bank Group exposures with objective evidence of impairment are divided into three categories: exposures with low, high and full risk. The latter two risk categories consist of defaulted clients. Exposures with low risk are exposures for which it is assessed more probable that the exposure will again become sound, while exposures with high risk are exposures for which it is assessed more probable that the exposure will result in losses and/or forced sale of assets provided as security.

# Loan impairment charges

The Jyske Bank Group recognises loan impairment charges and provisions for guarantees already as of the initial recognition. All loans are segmented into three stages, depending on the credit-impairment of the individual loans relative to the initial recognition:

- 1. Loans with no significant increase in credit risk
- 2. Loans with significant increase in credit risk
- 3. Credit-impaired loans

On an on-going basis, account managers secure that the credit assessment and credit rating are true and fair and assess on an on-going basis - and at least every quarter - the risk classification, including whether objective evidence of impairment has been established for Group's clients.. Where easier conditions have been granted to clients with financial problems, this will be regarded as individual objective evidence of impairment.

In the Jyske Bank Group, all loans are assessed for objective evidence of impairment. Objective evidence of impairment exists if one or more of the following events have occurred:

- The borrower is facing considerable financial difficulties;
- The borrower is in serious breach of contract, for instance by failing to observe its liability to pay instalments and interest.
- The borrower is granted easier terms that would not be considered if the borrower was not facing financial difficulties;
- The borrower will go bankrupt or undergo some other financial restructuring.

| Note |  | The Jyske | Bank Group |
|------|--|-----------|------------|
|      | DKKm   | 2018      | 2017       |
|      | DIMIT  | 2018      | 2017       |
| 51   | Maximum credit exposure                        |           |            |
|      | Loans and advances at fair value               | 330,975   | 316,998    |
|      | Loans and advances at amortised cost           | 131,822   | 130,675    |
|      | Guarantees                                     | 18,787    | 18,729     |
|      | Irrevocable credit commitments                 | 18,175    | 22,151     |
|      | Loans, advances and guarantees, etc.           | 499,759   | 488,553    |
|      | Demand deposits at central banks               | 5,530     | 18,801     |
|      | Due from credit institutions and central banks | 13,181    | 13,046     |
|      | Bonds at fair value                            | 72,267    | 69,846     |
|      | Bonds at amortised cost                        | 7,517     | 4,280      |
|      | Positive fair values of derivatives            | 23,101    | 25,632     |
|      | Total  | 621,355   | 620,158    |

| Maturity matrix, irrevocable credit commitments, |         |            |           |        |        |
|--|---------|------------|-----------|--------|--------|
| floating rate                                    | Up to 3 | 3 months - |           | Over 5 |        |
| <del>-</del>                                     | months  | 1 year     | 1-5 years | years  | Total  |
| 2018   |         |            |           |        |        |
| Loans and advances at fair value                 | 4,265   | 7,981      | 3,159     | 0      | 15,405 |
| Loans and advances at amortised cost             | 0       | 0          | 2,770     | 0      | 2,770  |
| Total  | 4,265   | 7,981      | 5,929     | 0      | 18,175 |
| 2017   |         |            |           |        |        |
| Loans and advances at fair value                 | 5,440   | 10,520     | 3,142     | 0      | 19,102 |
| Loans and advances at amortised cost             | 0       | 0          | 3,049     | 0      | 3,049  |
| Total  | 5,440   | 10,520     | 6,191     | 0      | 22,151 |



%

| Loans and guarantee debtors by country and client segment | Clients  | Banks  | Central<br>govts, etc. | Tota |
|---|----------|--------|------------------------|------|
| Loans and guarantee debtors by country and chent segment  | Cilerius | Daliks | govis, etc.            | 1014 |
| 2018  |          |        |                        |      |
| Denmark   | 91       | 33     | 100                    | 87   |
| The EU  | 7        | 48     | 0                      | 10   |
| Rest of Europe  | 2        | 2      | 0                      | 2    |
| USA + Canada  | 0        | 16     | 0                      | 1    |
| Other zone-A countries                                    | 0        | 0      | 0                      | C    |
| South America   | 0        | 0      | 0                      | C    |
| Rest of the world   | 0        | 1      | 0                      | C    |
| Total   | 100      | 100    | 100                    | 100  |
|   |          |        |                        |      |
| 2017  |          |        |                        |      |
| Denmark   | 92       | 22     | 100                    | 88   |
| The EU  | 7        | 71     | 0                      | 10   |
| Rest of Europe  | 1        | 2      | 0                      | 1    |
| USA + Canada  | 0        | 3      | 0                      | (    |
| Other zone-A countries                                    | 0        | 1      | 0                      | (    |
| South America   | 0        | 0      | 0                      | (    |
| Rest of the world   | 0        | 1      | 0                      | -    |
| Total   | 100      | 100    | 100                    | 100  |

DKKm

#### 54 Market risk

Jyske Bank assumes market risk as a result of position-taking in the financial markets and general banking and mortgage banking operations. The measurement of market risk includes all products which involve interest-rate, currency, equity, commodity or volatility risk. Certain financial instruments include elements of credit risk. This type of credit risk is managed and monitored in parallel with market risk. Every risk type has its own characteristics and is managed and monitored by means of individual risk measurements as well as through the Group's Value-at-Risk (VaR) model. Value at Risk expresses the maximum risk of loss over a period based on historical price and correlation developments of individual business types.

#### Sensitivity analyses

Jyske Bank extensively holds offsetting positions across markets. The worst-case scenario is one where the prices of all long (positive) positions decline, while the prices of short (negative) positions increase. A sensitivity analysis of the balance sheet at the end of the period is shown in the table below, from which the earnings impact from the stated negative development in prices and rates for the Group appears. The sensitivity analyses are based on 'other things being equal' observations and do not take into account changes in the balance sheet due to changes in the market development.

The exposure to trade-related activities fell a bit in 2018 - primarily due to the uncertainty in the market in relation to macropolitical issues such as Brexit, the risk of a trade war and the Italian budget negotiations.

The low-interest environment governed the risk management of the banking book. A moderate but still positive interest-rate risk profile is maintained, which functions as a partial hedge of the negative interest-rate risk on deposits. At the beginning of 2018, Jyske Bank made a strategic reclassification of activities from the trading portfolio to the banking book. The reclassification took place in order to ensure consistency to the future regulation in the area.

| Sensitivity analyses – effect on Income Statement        | 2018 | 2017 |
|--|------|------|
| A 1 percentage-point increase in interest rates          | -342 | -277 |
| A negative 0.5 percentage-point change in interest rates | -430 | -416 |
| A general fall of 10% in equity prices                   | -81  | -90  |
| A negative 2% change in equity prices                    | -38  | -56  |
| A negative 5% change in commodity prices                 | 0    | 0    |
| A negative 5% change in exchange rates*                  | -110 | -101 |

Note: This is a mild stress scenario. "Negative" means that the prices of long positions fall, while those of short positions rise. All calculated per currency. Equity risk was calculated for the trading portfolio. The impact on equity is as outlined above, yet less tax.

<sup>\*</sup>EUR is not included in the calculation



| Note |   |      |        |        |       |       | The Jyske Bank Group                        |
|------|---|------|--------|--------|-------|-------|---|
|      | DKKm  |      |        |        |       |       |   |
| 55   | Interest-rate risk by currency and duration | <= 1 |        |        | >= 10 |       | Of which interest-rate risk outside trading |
|      |   | year | 2 year | 5 year | years | Total | portfolio                                   |
|      | 2018  |      |        |        |       |       |   |
|      | CHF   | 5    | -3     | 3      | 0     | 5     | 3   |
|      | DKK   | 58   | 181    | 394    | -85   | 548   | 462   |
|      | EUR   | -103 | 13     | -157   | 10    | -237  | -192  |
|      | GBP   | -1   | 7      | -6     | -12   | -12   | 2   |
|      | SEK   | 0    | 3      | -14    | 9     | -2    | 1   |
|      | USD   | -16  | -6     | 49     | -2    | 25    | 8   |
|      | Others                                      | 3    | 1      | 2      | 9     | 15    | 0   |
|      | Total                                       | -54  | 196    | 271    | -71   | 342   | 284   |
|      | 2017  |      |        |        |       |       |   |
|      | CHF   | 4    | 3      | -8     | 6     | 5     | 1   |
|      | DKK   | 43   | 156    | 248    | 14    | 461   | 312   |
|      | EUR   | -135 | 66     | -64    | -54   | -187  | -195  |
|      | GBP   | -1   | 0      | 4      | -43   | -40   | 5   |
|      | SEK   | -2   | -2     | 16     | 0     | 12    | 10  |
|      | USD   | 3    | -10    | 15     | 4     | 12    | -1  |
|      | Other                                       | 5    | -2     | 2      | 9     | 14    | -1  |
|      | Total                                       | -83  | 211    | 213    | -64   | 277   | 131   |

DKKm

# 56 Interest-rate risk by product and duration

| interest rate risk by product and duration     | <= 1 |        |          | >= 10 |        | Of which interest-<br>rate risk outside |
|--|------|--------|----------|-------|--------|---|
|  | year | 2 year | 5 year   | years | Total  | trading portfolio                       |
| 2018   |      |        | <u> </u> |       |        | <u> </u>                                |
| Assets   |      |        |          |       |        |   |
| Due from credit institutions and central banks | -29  | -87    | 120      | 7     | 11     | 11                                      |
| Loans and advances                             | 203  | 236    | 507      | 1,065 | 2,011  | 2,011                                   |
| Bonds  | 226  | 140    | 456      | 431   | 1,253  | 755                                     |
| Liabilities                                    |      |        |          |       |        |   |
| Due to credit institutions and central banks   | -9   | -18    | -18      | 0     | -45    | -45                                     |
| Deposits                                       | -91  | 0      | 0        | -30   | -121   | -121                                    |
| Issued bonds                                   | -19  | -5     | -398     | -147  | -569   | -569                                    |
| Subordinated debt                              | -4   | 0      | -24      | -57   | -85    | -85                                     |
| Joint funding                                  | -93  | -65    | -429     | -937  | -1,524 | -1,524                                  |
| Derivatives                                    |      |        |          |       |        |   |
| Interest-rate and currency swaps               | -260 | -8     | 57       | -250  | -461   | -105                                    |
| Other derivatives                              | 18   | 0      | 29       | -70   | -23    | -8                                      |
| Futures  | 4    | 3      | -29      | -83   | -105   | -36                                     |
| Total  | -54  | 196    | 271      | -71   | 342    | 284                                     |
|  |      |        |          |       |        |   |
| 2017   |      |        |          |       |        |   |
| Assets   |      |        |          |       |        |   |
| Due from credit institutions and central banks | -27  | -67    | 97       | 10    | 13     | 13                                      |
| Loans and advances                             | 134  | 205    | 490      | 634   | 1,463  | 1,463                                   |
| Bonds  | 223  | 231    | 446      | 304   | 1,204  | 12                                      |
| Liabilities                                    |      |        |          |       |        |   |
| Due to credit institutions and central banks   | -18  | -1     | 0        | 0     | -19    | -19                                     |
| Deposits                                       | -32  | -6     | 32       | -19   | -25    | -25                                     |
| Issued bonds                                   | -52  | 0      | -246     | -417  | -715   | -715                                    |
| Subordinated debt                              | -4   | 0      | 0        | 0     | -4     | -4                                      |
| Joint funding                                  | -70  | -60    | -412     | -491  | -1,033 | -1,033                                  |
| Derivatives                                    |      |        |          |       |        |   |
| Interest-rate and currency swaps               | -291 | -60    | -158     | -9    | -518   | 439                                     |
| Other derivatives                              | 26   | 1      | 5        | -58   | -26    | 0                                       |
| Futures  | 28   | -32    | -41      | -18   | -63    | 0                                       |
| Total  | -83  | 211    | 213      | -64   | 277    | 131                                     |



| Note |  | The Jyske E | Bank Group |
|------|--|-------------|------------|
|      |  |             |            |
|      | DKKm   | 2018        | 2017       |
| 57   | FX risk  |             |            |
|      | Total foreign-currency assets  | 44,127      | 63,626     |
|      | Total foreign-currency liabilities                                   | 86,040      | 92,119     |
|      | Currency-exposure indicator 1  | 2,784       | 1,567      |
|      | Currency-exposure indicator 1 as a percentage of core capital        | 8.2         | 4.6        |
|      | Exchange rate indicators are calculated according to FSA guidelines. |             |            |
|      | Exposure by currency   |             |            |
|      | EUR  | -4,177      | -835       |
|      | SEK  | 516         | 559        |
|      | CAD  | 52          | 25         |
|      | GBP  | 109         | -85        |
|      | JPY  | -64         | -58        |
|      | CHF  | -44         | -28        |
|      | NOK  | 636         | 611        |
|      | USD  | -197        | 3          |
|      | Other, long  | 446         | 481        |
|      | Other, short   | -18         | -34        |
|      | Total  | -2,741      | 639        |
| 58   | Equity risks   |             |            |
|      | Equity risk A  |             |            |
|      | Listed shares and derivatives  | 12          | 96         |
|      | Unlisted shares  | 227         | 259        |
|      | Total  | 239         | 355        |
|      | Equity risk B  |             |            |
|      | Listed shares and derivatives  | 117         | 285        |
|      | Unlisted shares  | 227         | 259        |
|      | Total  | 344         | 544        |

Equity risk A is put at 10% of net equity exposure, net exposure being calculated as positive exposure less negative exposure. Equity risk A is therefore an indication of the loss/gain in the event of a 10% change in global equity prices.

Equity risk B is put at 10% of the numerical equity exposure. This risk measurement thus expresses the gross exposure, as it shows the loss at a 10% negative price change on total positive exposure and a simultaneous 10% positive price change on total negative exposure.

Besides equity risks A and B, the Jyske Bank group applies limits to individual exposures to shares with the objective of limiting concentration risk. There is also a limit to the proportion of Jyske Bank shares held.

| Note   | The Jyske B | ank Group |
|--|-------------|-----------|
| DKKm   | 2018        | 2017      |
| 59 Hedge accounting                                  |             |           |
| Issued bonds   |             |           |
| Amortised / Nominal value                            | 10,836      | 7,020     |
| Carrying amount                                      | 10,985      | 7,179     |
| Subordinated debt                                    |             |           |
| Amortised / Nominal value                            | 2,680       | 2,685     |
| Carrying amount                                      | 2,722       | 2,700     |
| Hedging, financial instruments - interest-rate swaps |             |           |
| Nominal value  | 13,516      | 9,705     |
| Carrying amount                                      | 190         | 176       |
| Profit/loss for the year on hedging instruments      | 14          | -108      |
| Profit/loss for the year on hedged items             | -17         | 80        |

# Interest-rate risk

Jyske Bank applies the rules for hedge accounting of fair value for selected fixed-rate issued bonds and subordinated debt. The purpose is to avoid asymmetric fluctuations in the financial statements as both the hedging instruments as well as the hedged items will then be adjusted to market value in the income statement in the event of changes to the interest-rate level. The hedging instruments used are typically interest-rate swaps, which are used for hedging against changes in the interest-rate level. Only interest rates are hedged and therefore not credit margins, etc. The above items are subject to hedging.

# Hedge accounting of currency risk on investments in subsidiaries

Jyske Bank hedges the currency risk on net investments in international subsidiaries. The risk is hedged using forward exchange contracts. Adjustment of the hedging takes place quarterly and will take place when the profit of the subsidiary is known. At the end of 2018, the gross value of the forward exchange contracts amounted to DKK 626m (2017: DKK 498m). In 2018, foreign currency translation adjustment of the contracts amounted to DKK 9m (2017: DKK 21m), which was recognised under other comprehensive income. In 2018, the hedging was 100% effective. At the end of 2018, the fair value of the open forward exchange contracts amounted to DKK -11m (2017: DKK -5m).



DKKm

# 60 Derivatives

Both its clients and the Group use derivatives to hedge against and manage market risk. Market risk on derivatives is included in the Group's measurement of market risk. Credit risk in connection with derivatives is calculated for each counterparty and is included in Jyske Bank's overall credit risk management. Subject to specific bilateral agreement, netting of the credit risk associated with derivatives is undertaken for each counterparty.

| 2018   |         | <b>Net fai</b><br>Over 3<br>months | <b>r value</b><br>Over 1<br>year and |        |        | Principal<br>amounts,<br>total |        |           |
|--|---------|------------------------------------|--------------------------------------|--------|--------|--------------------------------|--------|-----------|
|  | Up to 3 | and up                             | up to 5                              | Over 5 |        | Liabili-                       |        | Nominal   |
|  | months  | to 1 year                          | years                                | years  | Assets | ties                           | Net    | value     |
| Currency contracts                                 |         |                                    |                                      |        |        |                                |        |           |
| Forwards/futures, bought                           | -81     | 239                                | 0                                    | 943    | 3,102  | 2,001                          | 1,101  | 487,033   |
| Forwards/futures, sold                             | -283    | -425                               | -44                                  | -889   | 1,207  | 2,848                          | -1,641 | 312,969   |
| Swaps  | -312    | -43                                | 66                                   | 246    | 1,001  | 1,044                          | -43    | 159,551   |
| Options, acquired                                  | 3       | 155                                | 0                                    | 6      | 164    | 0                              | 164    | 5,935     |
| Options, issued                                    | -1      | -86                                | 0                                    | -9     | 0      | 96                             | -96    | 3,774     |
| Total  | -674    | -160                               | 22                                   | 297    | 5,474  | 5,989                          | -515   | 969,262   |
| Interest-rate contracts                            |         |                                    |                                      |        |        |                                |        |           |
| Forwards/futures, bought                           | 11      | 0                                  | 11                                   | 19     | 63     | 22                             | 41     | 27,800    |
| Forwards/futures, sold<br>Forward Rate Agreements, | -1      | -4                                 | 0                                    | 10     | 21     | 16                             | 5      | 30,758    |
| bought Forward Rate Agreements,                    | 0       | 0                                  | 0                                    | 0      | 0      | 0                              | 0      | 0         |
| sold   | 0       | 0                                  | 0                                    | 0      | 0      | 0                              | 0      | 0         |
| Swaps  | -44     | -34                                | -380                                 | -439   | 23,853 | 24,750                         | -897   | 1,158,218 |
| Options, acquired                                  | 154     | 0                                  | 0                                    | 2      | 160    | 4                              | 156    | 18,268    |
| Options, issued                                    | -149    | 0                                  | 23                                   | -30    | 2      | 158                            | -156   | 10,268    |
| Total  | -29     | -38                                | -346                                 | -438   | 24,099 | 24,950                         | -851   | 1,245,312 |
| Share contracts                                    |         |                                    |                                      |        |        |                                |        |           |
| Forwards/futures, bought                           | 0       | 0                                  | 0                                    | -11    | 0      | 11                             | -11    | 565       |
| Forwards/futures, sold                             | 0       | 0                                  | 0                                    | 27     | 27     | 0                              | 27     | 1,082     |
| Options, acquired                                  | 0       | 13                                 | 0                                    | 2      | 15     | 0                              | 15     | 83        |
| Options, issued                                    | 0       | -13                                | 0                                    | -2     | 0      | 15                             | -15    | 83        |
| Total  | 0       | 0                                  | 0                                    | 16     | 42     | 26                             | 16     | 1,813     |
| Commodity contracts                                |         |                                    |                                      |        |        |                                |        |           |
| Forwards/futures, bought                           | 15      | -22                                | 0                                    | -53    | 59     | 119                            | -60    | 2,808     |
| Forwards/futures, sold                             | -14     | 24                                 | 0                                    | 65     | 124    | 49                             | 75     | 2,823     |
| Options, acquired                                  | -18     | -44                                | 0                                    | -9     | 29     | 100                            | -71    | 990       |
| Options, issued                                    | 19      | 46                                 | 0                                    | 10     | 103    | 28                             | 75     | 994       |
| Total  | 2       | 4                                  | 0                                    | 13     | 315    | 296                            | 19     | 7,615     |
| Total  | -701    | -194                               | -324                                 | -112   | 29,930 | 31,261                         | -1,331 | 2,224,002 |
| Outstanding spot transactions                      |         |                                    |                                      |        | 116    | 24                             | 92     | 33,538    |
| CCP netting  |         |                                    |                                      |        | -6,945 | -6,945                         | 0      | 0         |
| Total after CCP netting                            |         |                                    |                                      |        | 23,101 | 24,340                         | -1,239 | 2,257,540 |

DKKm

| Derivatives<br>- cont.                             |                   | Net fai                                 | r value                                |                 | Fair value |                  |        | Principal<br>amounts,<br>total |
|--|-------------------|---|--|-----------------|------------|------------------|--------|--------------------------------|
| 2017   | Up to 3<br>months | Over 3<br>months<br>and up to<br>1 year | Over 1<br>year and<br>up to 5<br>years | Over 5<br>years | Assets     | Liabili-<br>ties | Net    | Nominal<br>value               |
| Currency contracts                                 |                   |   |  |                 |            |                  |        |                                |
| Forwards/futures, bought                           | -571              | -539                                    | -139                                   | -40             | 2,263      | 3,552            | -1,289 | 492,563                        |
| Forwards/futures, sold                             | 641               | 617                                     | 46                                     | 0               | 2,763      | 1,459            | 1,304  | 318,058                        |
| Swaps  | -124              | 333                                     | 470                                    | 29              | 1,997      | 1,289            | 708    | 168,301                        |
| Options, acquired                                  | 29                | 19                                      | 3                                      | 0               | 51         | 0                | 51     | 4,107                          |
| Options, issued                                    | -7                | -17                                     | -1                                     | 0               | 0          | 25               | -25    | 3,384                          |
| Total  | -32               | 413                                     | 379                                    | -11             | 7,074      | 6,325            | 749    | 986,413                        |
| Interest-rate contracts                            |                   |   |  |                 |            |                  |        |                                |
| Forwards/futures, bought                           | 23                | 1                                       | 6                                      | 11              | 58         | 17               | 41     | 16,193                         |
| Forwards/futures, sold<br>Forward Rate Agreements, | 2                 | 0                                       | 0                                      | 0               | 6          | 4                | 2      | 20,058                         |
| bought<br>Forward Rate Agreements,                 | 0                 | 0                                       | 0                                      | 0               | 0          | 0                | 0      | 0                              |
| sold   | 0                 | -1                                      | 0                                      | 0               | 0          | 1                | -1     | 800                            |
| Swaps  | -186              | 20                                      | -96                                    | -597            | 24,208     | 25,067           | -859   | 1,260,265                      |
| Options, acquired                                  | 1                 | 148                                     | 91                                     | 0               | 246        | 6                | 240    | 11,032                         |
| Options, issued                                    | -96               | -148                                    | -97                                    | 2               | 3          | 342              | -339   | 10,298                         |
| Total  | -256              | 20                                      | -96                                    | -584            | 24,521     | 25,437           | -916   | 1,318,646                      |
| Share contracts                                    |                   |   |  |                 |            |                  |        |                                |
| Forwards/futures, bought                           | -41               | 0                                       | 0                                      | 0               | 7          | 48               | -41    | 3,110                          |
| Forwards/futures, sold                             | 41                | 0                                       | 0                                      | 0               | 53         | 12               | 41     | 4,047                          |
| Options, acquired                                  | 4                 | 2                                       | 0                                      | 0               | 6          | 0                | 6      | 93                             |
| Options, issued                                    | -4                | -2                                      | 0                                      | 0               | 0          | 6                | -6     | 93                             |
| Total  | 0                 | 0                                       | 0                                      | 0               | 66         | 66               | 0      | 7,343                          |
| Commodity contracts                                |                   |   |  |                 |            |                  |        |                                |
| Forwards/futures, bought                           | 19                | 53                                      | 4                                      | 0               | 121        | 45               | 76     | 2,451                          |
| Forwards/futures, sold                             | -16               | -50                                     | -2                                     | 0               | 51         | 119              | -68    | 2,463                          |
| Options, acquired                                  | 9                 | 23                                      | 5                                      | 0               | 37         | 0                | 37     | 244                            |
| Options, issued                                    | -8                | -22                                     | -5                                     | 0               | 0          | 35               | -35    | 244                            |
| Total  | 4                 | 4                                       | 2                                      | 0               | 209        | 199              | 10     | 5,402                          |
| Total  | -284              | 437                                     | 285                                    | -595            | 31,870     | 32,027           | -157   | 2,317,804                      |
| Outstanding spot transactions                      |                   |   |  |                 | 71         | 58               | 13     | 47,443                         |
| CCP netting  |                   |   |  |                 | -6,309     | -6,309           | 0      | 0                              |
|  |                   |   |  |                 |            |                  |        |                                |



#### 61 Liquidity risk

Liquidity risk occurs due to funding mismatch in the balance sheet. The Group's liquidity risk can primarily be attributed to its bank lending activities as the Group's bank loan portfolio has a longer contractual duration than its average funding sources. Liquidity risks at Jyske Realkredit are limited due to compliance with the balance principle for SDO issues as set out in the mortgage legislation. Note 17 states the remaining time to maturity for a number of assets and liabilities.

#### Objective and overall setup

The Group Supervisory Board determines the liquidity profile expressed as the balance between the risk level and the Group's costs of managing liquidity risk. The risk levels are re-assessed on an on-going basis in consideration of the current market-related and economic conditions in Denmark and the financial sector.

The overall development in lending and deposits in the Danish banking sector, the rating agencies' assessment of the Group's liquidity and funding risks as well as changes in statutory requirements will of course cause Jyske Bank to re-assess which risk levels can be deemed satisfactory.

Jyske Bank's liquidity management must ensure adequate short- and long-term liquidity so the Group can in due time honour its payment obligations by having reasonable funding costs. This is ensured through the following objectives and policies:

- 1. a strong and stable deposit basis which ensures stable long-term funding of the Group's lending activities;
- 2. continued high credit ratings by international rating agencies;
- 3. active participation in the international money markets and permanent access to international capital markets through capital market programmes which give access to a diversified and professional funding base;
- 4. maintenance of a considerable buffer of highly liquid securities reflecting the run-off risk of more volatile price and credit sensitive funding sources. The liquidity buffer ensures that Jyske Bank can withstand the effect of several adverse liquidity scenarios.

# Organisation, management and monitoring

The Group Supervisory Board has adopted a liquidity policy which defines a specific critical survival horizon for the Group during an adverse stress scenario. On the basis of these general limits, the Group Executive Board has defined specific operational limits for Jyske Bank, Jyske Markets as well as Jyske Bank, Group Treasury, which monitor and manage liquidity on a daily basis in accordance with the limits and liquidity policies adopted. Group liquidity management is performed by Group Treasury of Jyske Bank.

Jyske Realkredit is subject to liquidity-related restrictions in respect of investment profile in the securities portfolio, repolending as well as money-market placements outside the Group to ensure that transactions at Jyske Realkredit are in line with statutory requirements as well as internal guidelines at Jyske Realkredit and at Group level.

 $\label{limits} \ Liquidity\ positions\ are\ monitored\ daily\ by\ Market\ Risk\ and\ Models\ for\ observance\ of\ the\ delegated\ limits.\ Liquidity\ positions\ that\ exceed\ the\ authorised\ limits\ are\ reported\ immediately\ according\ to\ the\ business\ procedure\ relating\ to\ market\ risks.$ 

# Short-term liquidity management

Short-term operational liquidity is managed by Jyske Bank, Jyske Markets, which is active in the international money markets as a trader in all major currencies and related derivatives and as a market-maker in the Nordic inter-bank money markets. Jyske Markets has been granted specific limits for the maximum placement of longer-term deposits in the same markets. Short-term funding in these markets form part of the overall Group limits for short-term funding within strategic liquidity management.

# 61 Liquidity risk, cont.

## Strategic liquidity management

Strategic liquidity management is performed by Group Treasury and is based on measurement of the Group's liquidity position in various stress scenarios. The asset side of the liquidity balance is broken down and grouped in order of liquidity, whereas the financial liabilities side is grouped according to expected run-off risk in various scenarios.

The analyses are based on the contractual maturity of each individual payment, but they make allowance for the fact that the actual maturities of a large part of the balance sheet deviate from the contractual maturities. The analyses therefore apply scenario-specific expectations of client behaviour in those cases where contractual maturities are not considered to give a true and fair view of the actual maturities of deposits or loans. In relevant stress scenarios, the liquidity buffer is used to cover negative payment gaps.

Group Treasury is responsible for ensuring that the Group can at all times meet the critical survival horizons in the three scenarios used in strategic management:

- Scenario 1 is a severe Jyske Bank-specific stress scenario which is monitored daily and is included as the key ratio in the limit structure. The scenario is a severe stress scenario with a short critical survival horizon of 90 days: the Group must hold a sufficient liquidity buffer to be able to withstand non-market access to a broad part of its price- and credit-sensitive funding sources. In addition to failure to obtain refinancing in the capital markets through inter-bank loans, CP and EMTN issues, run-off of all large demand and term deposits from the corporate and personal client segments is assumed.
- Scenario 2 a broad sector stress scenario which is monitored on a regular basis as part of the internal liquidity management. The scenario also includes a widespread, general capital and money-market crisis that entails the situation that the Group cannot re-finance on the capital markets in the form of inter-bank loans, CP and EMTN issues. To some extent, the crisis spreads to personal and corporate clients and results, among other things, in drawdown by large corporate clients of unutilised lines and commitments. Jyske Bank also sees stagnation in deposit growth. The target is a horizon of six months, during which time basic banking activities must be maintained.
- Scenario 3 is a capital market stress scenario which is monitored on a regular basis as part of the internal liquidity management. The scenario presupposes a non-Jyske Bank-specific capital market crisis with a survival horizon of at least one year. The Group must be able to withstand run-off of money-market and capital-market funding in the form of funding in the interbank market as well as CP and EMTN issues. Based on the scenario of low economic growth in Denmark resulting in higher savings in the private sector, an unchanged volume of deposits as well as loans and advances is presumed.

The purpose of integrating stress scenario 1 into the limit structure of delegated authority is to ensure that the Group can at all times meet its obligations and pursue its operations for a specific time horizon, in case a crisis occurs during which the Group is unable to use a substantial part of its normal funding sources.

# Liquidity contingency plan

The liquidity contingency plan comes into force if the Group can only meet the internally delegated limits at very high costs or is ultimately unable to do so within the critical horizons. The contingency plan establishes a wide range of possible actions to strengthen the Group's liquidity situation.

In 2018, Jyske Bank had a very high degree of excess coverage in respect of the stress-based internally delegated limits and quidelines.



#### 61 Liquidity risk, cont.

#### The Group's liquidity buffer

Jyske Bank's liquidity buffer consists solely of assets which are not pledged as collateral or used in the day-to-day operations of the Group. Such assets may be sold immediately or pledged as collateral for loans and are therefore a swift and efficient source of liquidity. The procurement of secured funding does not depend on Jyske Bank's creditworthiness, but solely on the quality of the assets that can be offered as collateral. The measurement of the Group's liquidity buffer takes into account haircuts of the relevant assets.

Jyske Bank's securities portfolio is, in the internal liquidity management, divided into three groups according to liquidity ratio:

- 1. Assets eligible for repo transactions with central banks:
  - a. Ultra-liquid assets denominated in DKK, which can be used in repo transactions with the Danish central bank: Certificates of deposit with Danmarks Nationalbank, Danish government and mortgage bonds and covered bonds:
  - b. Very liquid assets in EUR, which can be applied in repo transactions with the European central bank: European mortgage bonds, government bonds, and senior financial instruments;
- 2. Assets on which loans cannot be raised with central banks. Other negotiable securities with a realisation time frame longer than groups 1 and 2. Securities in this group consist primarily of assets denominated in currencies other than DKK and EUR as well as Emerging Market bonds, corporate and structured bonds and shares.

Jyske Bank has adopted a general policy for the size and quality of its liquidity buffer, which is adjusted to suit the Group's balance sheet composition and risk profile. In practice, the liquidity buffer policy implies that the liquidity buffer consists predominantly of assets from liquidity group 1. It is thus Jyske Bank's policy that it must be able to meet the limit of the survival horizon of stress scenario 1 merely by freeing assets from liquidity group 1.

Additional information about liquidity risk is provided in the section 'Liquidity management' in the Management's review.

#### Asset encumbrance

Asset encumbrance is a natural and inevitable part of the Group's daily activities. A large asset encumbrance of the Group's assets will, however, entail structural subordination of the Group's unsecured creditors. To ensure that the Group at all times has access to unsecured funding, a policy has been established in the area to ensure that asset encumbrance is not extended to any inexpedient extent.

At Jyske Bank, the following types of asset encumbrance of material extent have been identified:

- Issuance of SDOs
- Periodical short-term financing from Danmarks Nationalbank and the ECB.
- Repo financino
- Derivatives and clearing activities

Issuance of SDOs constitutes the most material asset encumbrance. Right now the encumbrance takes place at the Group's subsidiary Jyske Realkredit A/S, partly due to loans granted directly by Jyske Realkredit A/S, partly due to home loans granted by Jyske Bank A/S through subsequent joint funding. Issuance of SDOs is a long-term and strategically important instrument to ensure stable and attractive funding.

The Group does not wish to be structurally dependent on financing of its activities with central banks, and appropriate liquidity management takes place to avoid such financing. On the other hand, short-term loans cannot be ruled out in the event of major unexpected shifts in liquidity and are considered a natural last resort.

Participation in the repo market for institutional clients and other financial institutions forms an integral part of the business model of Jyske Markets. It is the policy that such repo transactions are covered by collateral agreements (CSA) so the Group does not assume credit risk through such transactions. Repo transactions are solely carried out on liquid assets where the market price can be observed in the market. Also, repo transactions are included as a natural element of the management of the Group's liquidity buffer. Even though repo transactions form an important element in Jyske Markets, these can fairly quickly be scaled up or down.

Derivatives and clearing activities involve asset encumbrance via agreements on provision of financial collateral. The Group strives to ensure that collateral is primarily received and given through cash but includes also provision of collateral in the form of bonds.

#### 62 Operational risk

The Group is exposed to potential losses as a result of operational risks, including inexpedient processes, human errors, IT errors as well as fraud. Operational risk relates to all internal processes and can therefore not be eliminated.

The Group monitors and actively manages operational risk to reduce the risk of operational events resulting in material loss and damage to reputation.

#### Objective and overall setup

Jyske Bank's Group Supervisory Board sets out a policy for operational risk, which states the framework for identification, assessment, monitoring and management of the operational risk as well as the Group Supervisory Board's risk profile for the area.

The purpose of the policy is to keep operational risks at an acceptable level in respect of the Group's overall objectives and the cost associated with reducing the risks. Therefore the Group Supervisory Board has laid down a number of principles for the set-up and management of the Group where, among other things, attention must be paid to sufficient resources, IT support of material work processes, due separation of functions as well as stable development and operational processes.

In the policy, the Group Supervisory Board has decided an upper limit to how many large risks the Group may assume.

#### Management and monitoring

Developments in operational risk are monitored to ensure the best possible basis for risk management. Monitoring is based on continuous dialogue with management to ensure that all the material operational risks of the Group are reflected in the risk scenarios. Risk scenarios, risk exposure and control environment are evaluated annually in cooperation with the business units.

In addition to the monitoring of potential risks in the form of the risk scenarios, registration takes place in the Group of all operational errors or incidents that caused losses or gains in excess of DKK 5,000. Each registration includes information about the incident, for instance about product, work process and cause of error. Data are used for analysis and reporting with a view to optimising processes and reducing future losses.

The Group Executive Board and the relevant business unit directors are in charge of operational risk management. This management is an integral part of daily operations through policies and controls established with the object of securing the best possible processing environment. On the basis of scenario analyses and regular reporting of the Group's operational risks, management considers the Group's risk exposure on an ongoing basis and decides whether to introduce initiatives to reduce operational risks.

Every quarter, the Group Executive Board and the Group Supervisory Board receive a comprehensive report that describes the development of the Group's operational risks accompanied by error statistics from the error registry. Non-compliance with established risk targets will also be reported.



| Note |   |         |                             | The Jyske I | Bank Group                  |
|------|---|---------|-----------------------------|-------------|-----------------------------|
|      |   |         |                             |             |                             |
|      | DKKm  |         |                             | 2018        | 2017                        |
| 63   | Transactions involving related parties                    |         |                             |             |                             |
|      | Transactions with associates                              |         |                             |             |                             |
|      | Loans and advances  |         |                             | 99          | 103                         |
|      | Deposits  |         |                             | 7           | 7                           |
|      | Other liabilities   |         |                             | 60          | 146                         |
|      | Interest income   |         |                             | 2           | 2                           |
|      | Employee and administrative expenses                      |         |                             | 655         | 606                         |
|      | Transactions with joint ventures                          |         |                             |             |                             |
|      | Deposits  |         |                             | _           | 77                          |
|      | '   |         |                             |             |                             |
|      | Interest income   |         |                             | -1          | 1                           |
|      | Other operating income                                    |         |                             | 20          | 23                          |
|      | Employee and administrative expenses                      |         |                             | 148         | 124                         |
|      |   |         | y Board and<br>ated parties |             | e Board and<br>ated parties |
|      |   | 2018    | 2017                        | 2018        | 2017                        |
|      | Short-term consideration                                  | 6       | 4                           | 36          | 41                          |
|      | Guarantees provided                                       | 14      | 2                           | 0           | 0                           |
|      | Collaterals received                                      | 35      | 33                          | 14          | 18                          |
|      | Debt of the Jyske Bank Group                              | 44      | 45                          | 16          | 18                          |
|      | Account receivable, the Jyske Bank Group, amount drawn    |         |                             |             |                             |
|      | down  | 26      | 37                          | 14          | 18                          |
|      | Account receivable, the Jyske Bank Group, credit facility | 46      | 46                          | 14          | 18                          |
|      | Interest income of the Jyske Bank Group                   | 0       | 0                           | 0           | 0                           |
|      | Changes in the present value of the pension liability     |         | -                           | 2           | 11                          |
|      | Interest rates for loans and advances (%)                 | 0.3-3.9 | 0.4-3.9                     | 0.3-1.0     | 0.5-1.0                     |

 $Group\ enterprises\ and\ associates\ as\ well\ as\ joint\ ventures\ are\ considered\ related\ parties.\ Please\ see\ the\ Group\ chart.$ 

Jyske Bank's Executive Board and Supervisory Board as well as their related parties are also considered related parties. No loans to related parties were credit impaired.

Transactions between related parties are characterised as ordinary financial transactions and services of an operational nature. Jyske Bank A/S and Jyske Realkredit A/S have entered into an agreement on joint funding and an agreement on outsourcing. Transactions related to these agreements are eliminated in the Group.

Transactions between Jyske Bank and group enterprises and associates as well as joint ventures are entered into on an arm's length or at cost. The transactions are eliminated upon consolidation. Transactions between Jyske Bank and other related parties were executed on an arm's length basis. This also holds for the rates of interest and commission charges.

Jyske Bank A/S's Pensionstilskudsfond is a fund which offers supplementary pensions to current and former members of Jyske Bank's Executive Board and their surviving relatives. Pension liabilities are actuarial items based on a number of assumptions, cf. Note 38. In 2018, Jyske Bank's Executive Board earned further retirement remuneration of DKK 1m (2017: DKK 6m), cf. note 12.

 $For Jyske\ Bank\ A/S'\ related\ party\ transactions,\ please\ see\ note\ 34\ in\ Jyske\ Bank'\ A/S'\ financial\ statements.$ 

| Note |  | The Jyske B | ank Group |
|------|--|-------------|-----------|
|      |  |             |           |
|      | DKKm   | 2018        | 2017      |
| 64   | Operating leases   |             |           |
|      | Jyske Bank holds a number of operating leases.   |             |           |
|      | The leases are primarily on premises, equipment, tools and equipment and are not recognised                          |             |           |
|      | in Jyske Bank's balance sheet. The below amount comprises only lease liabilities over the period of interminability. |             |           |
|      | nod of interminability.  |             |           |
|      | Operating lease commitments  |             |           |
|      | 0-1 years  | 72          | 33        |
|      | 1-5 years  | 228         | 40        |
|      | > 5 years  | 0           | 0         |
|      | Total  | 300         | 73        |
|      |  |             |           |
|      | The minimum lease payment is recognised in the net profit for the year   | 53          | 31        |
|      |  |             |           |
| 65   | Finance leases by remaining contractual term   |             |           |
|      | Finance leases, gross investments  |             |           |
|      | Lease term of less than 1 year   | 2,702       | 2,599     |
|      | Lease term of 1-5 years  | 5,273       | 4,916     |
|      | Lease term of more than 5 years  | 617         | 561       |
|      | Total  | 8,592       | 8,076     |
|      | of which un-earned, future financial income  | 404         | 401       |
|      | Finance leases, net investment   | 8,188       | 7,675     |
|      | Finance leases, net investment   |             |           |
|      | Lease term of less than 1 year   | 2,549       | 2,444     |
|      | Lease term of 1-5 years  | 5,032       | 4,680     |
|      | Lease term of more than 5 years  | 607         | 551       |
|      | Total  | 8,188       | 7,675     |
|      | Finance leasing is recognised under loans and advances.  |             |           |
|      | Of the net investment, the non-guaranteed residual value, which accrues to the Group,                                |             |           |
|      | amounts to (open residual value)   | 0           | 0         |
|      | (openiosidudi value)   | U           | O         |
|      | Impairment charge, finance leases  | 157         | 73        |

Leases for which the Group acts as the lessor have mainly been contracted for equipment and to a lesser extent for commercial real property. Cars and lorries are the main object types, and the non-guaranteed residual value stated refers to those agreements. To a certain extent, agreements have been entered into through the agency of distributors who guarantee the residual value.



66 The Jyske Bank Group - overview

|   |   | Cur-  | Share<br>capital<br>1.000 | Own-<br>ership<br>share | Vot-<br>ing<br>share | Assets  | Liabili-<br>ties | Total<br>equity | Earn-<br>ings | Profit or loss, |
|---|---|-------|---------------------------|-------------------------|----------------------|---------|------------------|-----------------|---------------|-----------------|
| 31 December 2018  | * | rency | units                     | (%)                     | %                    | (DKKm)  | (DKKm)           | (DKKm)          | (DKKm)        | (DKKm)          |
| Jyske Bank A/S  | а | DKK   | 849,450                   |                         |                      | 278,570 | 244,238          | 34,332          | 6,094         | 2,500           |
| Subsidiaries  |   |       |                           |                         |                      |         |                  |                 |               |                 |
| Jyske Realkredit, Kgs. Lyngby   | b | DKK   | 4,306,480                 | 100                     | 100                  | 353,280 | 335,536          | 17,744          | 2,361         | 999             |
| Jyske Bank (Gibraltar) Ltd.   | а | GBP   | 26,500                    | 100                     | 100                  | 5,652   | 5,023            | 629             | 140           | 130             |
| Jyske Bank (Gibraltar) Nominees Ltd.<br>Jyske Bank (Gibraltar) Management | d | GBP   | 0                         | 100                     | 100                  | 0       | 0                | 0               | 0             | 0               |
| Ltd.  | d | GBP   | 0                         | 100                     | 100                  | 0       | 0                | 0               | 0             | 0               |
| Jyske Bank (Gibraltar) Secretaries Ltd.                                   | d | GBP   | 0                         | 100                     | 100                  | 0       | 0                | 0               | 0             | 0               |
| Trendsetter, S.L., Spain  | е | EUR   | 706                       | 100                     | 100                  | 17      | 0                | 17              | 1             | 0               |
| Jyske Bank Nominees Ltd., London  | d | GBP   | 0                         | 100                     | 100                  | 0       | 0                | 0               | 0             | 0               |
| Inmobiliaria Saroesma S.L., Spain   | е | EUR   | 803                       | 100                     | 100                  | 73      | 75               | -2              | 0             | -5              |
| Jyske Finans A/S, Silkeborg<br>Ejendomsselskabet af 01.11.2017 A/S,       | С | DKK   | 100,000                   | 100                     | 100                  | 20,734  | 19,422           | 1,312           | 1,009         | 248             |
| Silkeborg   | е | DKK   | 500                       | 100                     | 100                  | 15      | 15               | 0               | 0             | 0               |
| Gl. Skovridergaard A/S, Silkeborg   | е | DKK   | 500                       | 100                     | 100                  | 31      | 27               | 4               | 21            | -1              |
| Sundbyvesterhus A/S, Silkeborg<br>Ejendomsselskabet af 1.10.2015 ApS,     | е | DKK   | 518                       | 100                     | 100                  | 109     | 23               | 86              | 6             | 3               |
| Silkeborg<br>Jyske Invest Fund Management A/S,                            | С | DKK   | 500                       | 100                     | 100                  | 119     | 117              | 2               | 1             | 1               |
| Silkeborg<br>Bytorv Horsens ApS, Gentofte (tempo-                         | d | DKK   | 76,000                    | 100                     | 100                  | 367     | 67               | 300             | 87            | 15              |
| rarily acquired)  | е | DKK   | 1,080                     | 100                     | 100                  | 242     | 412              | -170            | 14            | -33             |

<sup>\*</sup> Activity:

All banks and mortgage credit institutions supervised by national financial supervisory authorities are subject to statutory capital requirements. Such capital requirements may limit intra-group facilities and dividend payments.

## Associates\*\*

| Foreningen Bankdata, Fredericia | DKK | 476,104 | 40 | 40 |
|---------------------------------|-----|---------|----|----|
| Sanistål A/S, Aalborg           | DKK | 11,924  | 12 | 12 |
| CAPNOVA A/S. Aarhus             | DKK | 10.870  | 21 | 21 |

From associates, the Jyske Bank Group recognised a total of DKK 99m (2017: DKK 103m) under assets, DKK 67m (2017: DKK 230m) under liabilities, DKK 21m (2017: DKK 26m) under income, and DKK 803m (2017: DKK 730m) under expenses.

a: Bank

b: Mortgage credit

c: Leasing, financing and factoring

d: Investment and financing

e: Properties and course activities

 $<sup>\</sup>ensuremath{^{**}}$  Accounting figures according to the latest published Annual Report.

DKKm

## 67 Investments in associates and jointly controlled companies

| Associated  | ı |
|-------------|---|
| enterprises | ; |

|   | <u>enterprises</u> |         |          |       |  |
|---|--------------------|---------|----------|-------|--|
|   | Foreningen B       | ankdata | Sanistål | A/S   |  |
|   | 2018               | 2017    | 2018     | 2017  |  |
| Equity interest                           | 40                 | 41      | 12       | 12    |  |
| Dividend received                         | 0                  | 0       | 0        | 0     |  |
| Income statement and comprehensive income |                    |         |          |       |  |
| Revenue                                   | 1,407              | 1,223   | 4,755    | 4,374 |  |
| Expenses                                  | 1,365              | 1,185   | 4,606    | 4,190 |  |
| Amortisation, depreciation and impairment | 45                 | 69      | 57       | 65    |  |
| Financial income                          | 0                  | 2       | 5        | 5     |  |
| Financial expenses                        | 2                  | 3       | 22       | 27    |  |
| Tax on profit for the year                | 2                  | 2       | 21       | 20    |  |
| Profit for the year                       | -7                 | -34     | 54       | 77    |  |
| Other comprehensive income                | 0                  | 0       | 2        | -1    |  |
| Comprehensive income                      | -7                 | -34     | 56       | 76    |  |
| Balance sheet                             |                    |         |          |       |  |
| Property, plant and equipment             | 168                | 174     | 581      | 611   |  |
| Intangible assets                         | 359                | 160     | 328      | 264   |  |
| Investments                               | 182                | 182     | 33       | 55    |  |
| Cash and cash equivalents                 | 1                  | 1       | 5        | 7     |  |
| Other current assets                      | 216                | 198     | 1,449    | 1,273 |  |
| Total assets                              | 926                | 715     | 2,396    | 2,210 |  |
| Equity                                    | 503                | 510     | 976      | 917   |  |
| Long-term liabilities                     | 0                  | 0       | 25       | 30    |  |
| Short-term liabilities                    | 423                | 205     | 1,395    | 1,263 |  |
| Total equity and liabilities              | 926                | 715     | 2,396    | 2,210 |  |

Financial information for the Jyske Bank Group's individual material associates. The amounts stated are the latest published total figures from the financial statements of the individual associates.

The Group's strategy includes strategic partnerships in key areas, including IT development through the Association Bankdata and IT-operations through JN Data A/S. In 2018, Jyske Bank's ownership interest in JN Data A/S was reduced from 50% to 11%, and therefore this company is no longer an associate.

| Information on non-material associates                                       | Carry- ing amount accord- ing to the eq- uity method | Profit or<br>loss<br>continu-<br>ing<br>operation | Profit or<br>loss dis-<br>continued<br>operation | Other<br>com-<br>prehen-<br>sive<br>income | Com-<br>prehen-<br>sive in-<br>come |
|--|--|---|--|--|-------------------------------------|
| According to the Group's equity interest in the individual companies in 2018 | 21   | 1   | 0  | 0  | 1                                   |
| According to 100% in the individual companies in 2018                        | 93   | 5   | 0  | 0  | 5                                   |
| According to the Group's equity interest in the individual companies in 2017 | 20   | 1   | 0  | 0  | 1                                   |
| According to 100% in the individual companies in 2017                        | 88   | 3   | 0  | 0  | 3                                   |

Accounting figures according to the latest published Annual Report.



#### 68 Accounting Policies

#### Basis of accounting

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the EU. The financial statements of the parent company have been presented in accordance with the Danish Financial Business Act, including the Danish Executive Order on Financial Reports for Credit Institutions, Stockbrokers, etc. Furthermore, the Annual Report has been prepared in accordance with the Danish disclosure requirements for annual reports of listed financial institutions.

Additional Danish reporting requirements for the consolidated financial statements are laid down in the executive order on IFRS relating to financial institutions in accordance with the Danish Financial Business Act and in the rules laid down by Nasdaq Copenhagen A/S, and for the Parent's financial statements in accordance with the Danish Financial Business Act and in the rules laid down by Nasdaq Copenhagen A/S.

The rules applying to recognition and measurement at the Parent are consistent with IFRS.

Figures in the Annual Report are in Danish kroner, rounded to the nearest million in Danish kroner.

Except for the implementation of the below new standards, IFRS 9 and IFRS 15, the accounting policies are unchanged compared to those applied to the Annual Report 2017.

#### IFRS 9 Financial Instruments.

IFRS 9 on Financial Instruments covers new provisions on classification and measurement of financial assets and liabilities, impairment of financial assets as well as hedge accounting. IFRS 9 replaced IAS 39 and took effect on 1 January 2018.

In accordance with the transitional provisions of IFRS 9, no adjustment of comparative figures was made, as it is not possible to apply the impairment provisions to previous financial years without any subsequent rationalisation.

#### Classification and measurement

According to IFRS 9, classification and measurement of financial assets are based on the business model for the financial assets and related contractual cash flows. In consequence of this, financial assets must be classified as one of the following categories:

- Financial assets that are held to generate the contractual cash flows and where the contractual cash flows solely consist of interest and instalments on the outstanding amounts are measured after the time of the initial recognition at amortised cost. As a typical example, this measurement category comprises loans, advances and bonds included in an investment portfolio that is in general held to maturity.
- Financial assets held in a mixed business model where financial assets are held both with a view to generating the contractual cash flows and returns on sales and where the contractual cash flows on the financial assets in the mixed business model solely consist of interest and instalments on the outstanding amount are measured after the time of the initial recognition at fair value through other comprehensive

income. In connection with a subsequent sale, recirculation of the change in fair value will take place to the income statement. As a typical example, this measurement category comprises bonds included in the day-to-day liquidity management, unless they are used by a risk management system or an investment strategy based on fair values, cf. below.

Financial assets that do not belong under one of the above-mentioned business models or where the contractual cash flows do not solely consist of interest and instalments on the outstanding amounts are measured after the time of the initial recognition at fair value through the income statement. As a typical example, this measurement category comprises shares, derivatives and financial assets, which are otherwise included in the trading portfolio or in a risk management system or an investment strategy based on fair values and, on this basis, are included in the bank's internal management reporting. Moreover, financial assets can be measured at fair value through the income statement, if the measurement according to the two above-mentioned business models results in a recognition or accounting mismatch.

Based on Jyske Bank's assessment of the business models in IFRS 9, no material changes to classification and measuring will take place. Mortgage loans and certain other home loans are still measured at fair value though the income statement, and other loans and advances are still measured at amortised cost. Jyske Bank has no financial assets that fall under the new measurement category with recognition of financial assets at fair value through Other comprehensive income. Instead, Jyske Bank's bond portfolio is measured at fair value through the income statement either because they are included in a trading portfolio, or because they are used by a risk management system or an investment strategy based on fair values and are, on this basis, included in the bank's internal management reporting, except for a minor holding of bonds that is held under a business model where the bonds will be measured at amortised cost.

## Impairment charges

IFRS 9 implies earlier recognition of impairment charges on financial assets at amortised cost and provisions for losses on guarantees as well as loan commitments and unutilised loan commitments, as the existing impairment model, which is based on losses incurred, will be replaced by an impairment model based on expected losses. Therefore, already at the initial recognition, impairment charges corresponding to a 12-month expected credit loss must be recognised. If, subsequently, the credit risk on the asset increases materially, the expected credit loss over the remaining life of the loan will be recognised.

According to the new rules, financial assets are divided into three stages depending on the deterioration of the debtor's credit rating relative to the initial recognition. Exposures with no significant increase in credit risk are placed in stage 1, while assets with a significant increase in credit risk are place in stage 2, and credit-impaired exposures in stage 3.

For financial assets measured at fair value, the element of credit exposure in the determination of fair value follows to a high degree the impairment principles as described above for financial assets recognised at amortised cost.

#### 68 Accounting Policies, cont.

#### Implementation by and effect on Jyske Bank

Due to the implementation of the new impairment rules according to IFRS 9, the Jyske Bank Group's balance of impairment charges increased by DKK 1,035m. The amount includes both loans and advances at amortised cost and loans and advances at fair value.

The amount from loans and advances at amortised cost, guarantees and unutilised credit lines is DKK 628m. The amount is accounted for as a change in practice, and after a tax effect of DKK 137m it was recognised at net DKK 491m in equity on 1 January 2018.

The following items were adjusted as of 1 January 2018: Loans and advances at amortised cost were reduced by DKK 544m, current tax assets were increased by DKK 137m, and provisions were increased by DKK 84m. The net effect reduced equity under Retained profit by DKK 491m.

The amount from loans and advances at fair value was DKK 407m. The amount is accounted for as a changed estimate, and with the ensuing tax effect of DKK 90m it is recognised in the income statement for the first quarter of 2018.

A negative accounting outcome from the new expectations-based IFRS 9 impairment rules will basically have a corresponding effect on the capital position. To soften the potential, negative effect on and hence credit institutions' possibility of supporting the granting of credit, the European Commission has proposed a 5-year transitional arrangement so that any negative effect from the new IFRS 9 impairment rules will only take full effect after five years. Jyske Bank has chosen not to make use of the possibility of a 5-year transition period.

## Hedge accounting

The new rules on hedge accounting will ensure application of the hedging rules and then to a higher degree bring the companies' financial reporting in line with the companies' actual risk management.

The changed rules on hedge accounting have not affected Jyske Bank as the existing hedging relationships also qualify as effective hedging relationships according to the new rules.

## IFRS 15, Revenue from Contracts with Customers

IFRS 15 is a new standard that has been approved for use in the EU and took effect on 1 January 2018. The standard prescribes a five-step model, which is a process to ensure a systematic assess of all elements in contracts with clients.

The standard did not have any material impact on Jyske Bank's financial statements.

## Future standards and interpretations

At the time of publication of this Financial Report, a number of new or amended standards and interpretations had been adopted yet not come into force or been approved for use in the EU. Below is an outline of the expected effect from the new standard IFRS 16, *Leases*. It is not expected that new or changed standards nor interpretations will have any material effect on Jyske Bank's financial reporting.

#### IFRS 16, Leases.

IFRS 16 is a new standard that has been approved for use in the EU and will take effect on 1 January 2019. In consequence of the standard, practically all lease agreements must be recognised in the balance sheet of the lessee's financial statements in the form of a lease liability and an asset representing the lessee's right of use of the underlying asset. A distinction will no longer be made between operating and financial leases. The accounting treatment of leasing in the lessor's financial statements is practically unchanged.

For Jyske Bank, activation will consist of rent and cars and at the same time the establishment of a corresponding liability. It is anticipated that assets and liabilities will increase by about DKK 0.4 bn. In the income statement, depreciation of the leased asset and interest on the lease debt will be recognised. Compared with the current practice, the effect on profit will be insignificant.

#### IAS 12, Income tax

IAS 12 has been changed as part of an annual improvement project with effect as of 1 January 2019. Due to the change, the tax value of the deduction of interest on hybrid capital (AT 1) must be charged to the income statement and not to equity.

#### Recognition and measurement

Assets under the control of the Jyske Bank Group as a result of past events are recognised in the balance sheet when it is deemed probable that future economic benefits will flow to the Group and the asset value can be measured reliably. Liabilities as a result of past events are recognised in the balance sheet when it is deemed that redemption will result in the relinquishment of future economic benefits and the amount of the liability can be measured reliably.

At the initial recognition, assets and liabilities are measured at fair value, and for assets and liabilities that are subsequently measured at amortised cost, directly attributable transaction costs paid will be added, and directly attributable transaction costs received will be deducted. Subsequently, assets and liabilities are measured as described for each item below.

Recognition and measurement take into account gains, losses and risks which occurred prior to the presentation date of the Annual Report and which confirm or disprove conditions which existed on the balance sheet date.

Income is recognised in the income statement as earned. Incurred expenses which relate directly to the generation of the year's earnings are recognised in the income statement. Value adjustment of financial assets, liabilities and derivatives is recognised in the income statement with the exception of value adjustment of instruments entered into with a view to hedging net investment in associates and group enterprises abroad. The latter value adjustment is recognised in other comprehensive income.

Financial instruments are recognised at the date of settlement, and the recognition ceases when the right to receive or deliver cash flows from the financial instrument has expired, or if the financial instrument has been transferred, and the Group has essentially transferred all risks and returns associated with the ownership.



#### 68 Accounting Policies, cont.

#### Accounting estimates

Measurement of the carrying value of certain assets and liabilities requires the management's estimate of the influence of future events on the value of such assets and liabilities on the balance sheet date. Estimates of material importance to the presentation of the accounts are, among other things, based on

- loans, including loan impairment charges
- fair value of financial instruments
- provisions, including provisions for defined benefit liabilities, losses on guarantees, lawsuits, etc.

The estimates are based on assumptions which management finds reasonable, but which are inherently uncertain. Besides, the Group is subject to risks and uncertainties which may cause results to differ from those estimates. Key assumptions and any specific risks to which the Group is exposed are stated in the Management's Review and the notes.

Loan impairment charges and provisions for guarantees are subject to significant estimates as regards the quantification of the risk that future payments may not all be received. Where it is established that not all future payments will be received, the determination of the extent of anticipated payments, including specification of scenarios, risk classification, realisable values of security provided and anticipated dividend payments by estates, will also be subject to significant estimates.

The measurement of the fair value of financial instruments is subject to significant estimates of the fair value in a non-active market. Fair value is recognised on the basis of observable market data and recognised value assessment techniques, which include discounted cash flow models and models for the pricing of options. Input variables include observable market data, including non-listed yield curves, exchange rates and volatility curves. Unlisted shares are recognised at an estimated fair value on the basis of the available budget and accounting figures of the issuer in question or at management's best estimate.

Provisions for defined benefit pension plans, etc. are subject to significant estimates with regard to the determination of future employee turnover, discount rate, the rate of wage and salary increase, and the return on associated assets. Provisions for pension liabilities, etc. are based on actuary calculations and estimates. Moreover, provisions for losses on guarantees are subject the uncertainty of assessing the extent to which guarantees may be called upon as a consequence of the financial collapse of the guarantee applicant. The calculation of other provisions are subject to significant estimates with regard to the determination of the probability and to which extent a possible obligating event may and will result in a future drain on Jyske Bank's economic resources.

## Hedge accounting

The Group hedges the interest-rate risk on a portfolio of liabilities as well as the foreign currency translation risk of its subsidiaries.

Subsequent value adjustments of derivatives that are classified as and meet the requirements for hedging the fair value of a recognised fixed-rate liability are recognised in the income statement together with the value adjustment of the hedged liability, dependent of interest rate levels. If the criteria for hedging are no

longer met, the accumulated valuation of the hedged item is amortised over the remaining maturity period.

Subsequent value adjustment of derivatives applied towards the hedging of net investments in international subsidiaries, and which effectively offer protection against exchange rate fluctuations in respect of those companies, are recognised in other comprehensive income under a separate currency translation reserve. The inefficient part is recognised in the income statement at once. If the foreign enterprise is disposed of, the accumulated changes in value are transferred to the income statement.

#### The consolidated financial statements

The consolidated financial statements cover the financial statements for Jyske Bank A/S and the companies controlled by Jyske Bank A/S. Control is achieved when Jyske Bank A/S

- has control of another company
- has the possibility of or the has the right to a variable return on its investment, and
- is able to use its control to obtain such return.

The Group reassesses whether it controls a company if the situation and circumstances indicate changes to one or more of the three above elements.

The consolidated financial statements have been prepared by adding up the financial statements of Jyske Bank A/S and those of its subsidiaries, which were prepared in accordance with the Group's accounting policies. Intra-group credit and debit items, intra-group share holdings, commitments and guarantees have been eliminated.

#### Intra-group transactions

Intra-group transactions are entered into on an arm's length basis or at cost.

## Business combinations

Assets, including identifiable intangible assets, liabilities and contingent liabilities are measured at fair value on the date of acquisition. A positive difference between the cost and the fair value of the identifiable net assets is recognised as goodwill. A negative difference between the cost and the fair value of the identifiable net assets is recognised as negative goodwill under Other operating income in the income statement.

The results of subsidiaries acquired or disposed of are recognised in the consolidated income statement at the time when the controlling interest is transferred to the Group, and cease to be consolidated from the time when the controlling interest ceases to exist. Transaction costs are recognised in the income statement.

#### 68 Accounting Policies, cont.

#### Translation of foreign currency amounts at consolidation

Balance-sheet items relating to the Bank's foreign subsidiaries are translated at year-end exchange rates for balance sheet items and at average exchange rates for income statement items. Changes in the value of opening equity due to exchange-rate movements during the year are recognised in other comprehensive income under currency translation reserve. Differences between translation at year-end and at average exchange rates are included in other comprehensive income under currency translation reserve.

#### Foreign currency transactions

Transactions in currencies other than Danish kroner are translated at the official exchange rates on the day of the transactions. Unsettled monetary transactions in foreign currencies on the balance-sheet date are translated at the official exchange rates on the balance sheet date. For listed currencies, the published bid and offer prices from external suppliers will be applied.

Non-monetary assets and liabilities acquired in a foreign currency, which are not restated at fair value, are not subject to translation adjustments. In connection with a non-monetary asset, the fair value of which exceeds that stated in the income statement, unrealised translation adjustments are recognised in the income statement.

Foreign exchange gains and losses are included in the profit of the year, with the exception of exchange-rate adjustments related to non-monetary assets and liabilities, where changes in the fair value are recognised in other comprehensive income, and exchange rate hedging of net investments in international subsidiaries where the exchange rate adjustment is recognised in other comprehensive income as well.

## Offsetting

Assets and liabilities are offset when the Jyske Bank Group has a legal right to offset the recognised amounts and also intends to net or realise the asset and settle the liability at the same time.

#### Leases

Leases are classified as finance leases when substantially all risks and rewards of ownership of an asset are transferred to the lessee. All other leases are classified as operating leases.

Amounts due from lessees under finance leases, the Group being the lessor, are recognised as advances equal to the Group's net investment in the leases. Income from finance leases is recognised regularly over the term of a lease to reflect a continual periodic return on the Group's outstanding net investment in the leases.

Leased assets under operating leases where the Group acts as the lessor are recognised under equipment and depreciated along with the Group's other equipment. Income from operational leases is recognised on a straight-line basis over the relevant leasing period under Other operating income.

#### Tax

Jyske Bank A/S is assessed for Danish tax purposes jointly with its Danish subsidiaries. Tax on the year's income is divided among

the Danish enterprises according to the full costing method. Domestic corporation tax is paid in accordance with the Danish tax prepayment scheme.

Tax comprises calculated tax and any change in deferred tax as well as the readjustment of tax for previous years. Calculated tax is based on the year's taxable income. Deferred tax is recognised and measured in accordance with the balance-sheet liability method on the basis of the differences between the carrying amounts and tax values of assets and liabilities. Overall, deferred tax liabilities are recognised on the basis of temporary differ-it is deemed probable that taxable income exists against which deductible temporary differences may be offset. Such assets and liabilities are not recognised where the temporary difference is due to goodwill. Provisions are not made in the balance sheet for tax payable on the sale of an investment in subsidiaries or associates, if the investment is not expected to be disposed of within a short period of time, or if a sale is planned so that there is no tax liability.

Deferred tax is calculated at the tax rates applicable during the financial year in which the liability is settled, or the asset is realised. Deferred tax is recognised in the income statement, unless it is associated with items which are carried as expenses or income directly in other comprehensive income, in which case deferred tax is recognised in other comprehensive income as well. Deferred tax assets and liabilities are offset where attributable to tax levied by the same tax authority, and where it is the intention of the Group to net its current tax assets and liabilities.

#### Financial guarantees

Financial guarantees are contracts according to which the Group must pay certain amounts to the holder of the guarantee as compensation for a loss incurred, because a certain debtor did not make a payment on time according to the terms and conditions of the debt instrument.

Financial guarantee obligations are the first time recognised at fair value, and the initial fair value is accrued over the lifetime of the guarantee. Subsequently, the guarantee obligation will be recognised at the higher one of the value on an accrual basis or the present value of expected payments when a payments under the guarantee has become likely.

For the method for provisions for losses on guarantees, please see loans at amortised cost. Provisions for losses on loan commitments and unutilised loan commitments are made according to the same method.

#### Balance sheet

#### Due from credit institutions and central banks

Initially, balances due from credit institutions and central banks are recognised at fair value plus directly attributable transaction costs less fees and commissions received which are directly associated with the amount due. Subsequently, balances due from banks and central banks are measured at amortised cost in accordance with the effective interest method, less impairment charges, cf. below.



#### 68 Accounting Policies, cont.

#### Loans and advances at fair value

Mortgage loans are recognised according to the trade date approach and classified as 'Loans at fair value'. Mortgage loans are measured at fair value on initial and subsequent recognition through the income statement. This takes place to eliminate financial inconsistency resulting from the purchase and sale of own issued bonds. Index-linked loans are measured on the basis of the index value at the end of the year. The fair value is generally measured at prices of the underlying issued bonds quoted on a recognised stock exchange. If such a market price is not available for the preceding 7 days, a calculated price based on the official market rate will be applied for determining the value. If derivatives are part of the funding of the mortgage loans, the value of these will be integrated in the valuation of the loans.

The fair value is reduced by the calculated impairment charge, which for loans at fair value is measured according to the same principles that apply to impairments of loans and advances at amortised cost. In connection with all loans and advances without any significant increase in credit risk, a calculation of expected losses over the coming 12 months are made, while in connection with all loans and advances with a significant increase in credit risk, impairment charges corresponding to the expected losses over the remaining term are recognised. Please see the description of accounting policies for impairment charges under loans and advances at amortised cost.

#### Loans and advances at amortised cost

Initially, loans and advances are recognised at fair value plus directly attributable transaction costs, less fees and commission received which are directly associated with the granting of loans. Subsequently, loans and advances are measured at amortised cost in accordance with the effective interest method.

## Stages for development of credit risk

In connection with all loans and advances, impairment charges are recognised according to IFRS 9. The impairment model is based on calculations of expected losses where the loans are divided into three stages depending on the individual loan's credit impairment relative to the initial recognition:

- 1. Loans with no significant increase in credit risk
- 2. Loans with significant increase in credit risk
- 3. Credit-impaired loans

For loans in stage 1, impairment charges corresponding to the expected loss over the following 12 months are recognised, while for loans in stages 2 and 3, impairment charges corresponding to expected losses over the remaining life of the exposures are recognised. At the initial recognition, the individual loans are generally placed in stage 1, which means that impairment charges corresponding to the expected losses over the following 12 months are recognised.

Loans with a very low probability of default (PD below 0.2%) and without any other indications of significant increases in the credit risk are considered having a low credit risk and are placed in stage 1 regardless of the probability of default since the initial recognition.

The ranking in the various stages will affect the calculation method applied, and it is determined, among other things, on the

basis of the change in the probability of default (PD) over the expected remaining life of the loans. Loans in stage 3 are considered to be in default and the same definition that is used in the Group's advanced IRB set-up is used. See note 50 for specified descriptions of default, credit deterioration and the rating classes.

Assessment of whether the credit risk has increased for individual loans and advances, the ranking of loans and advances into stages and the statement of expected take place on a quarterly hasis

#### Assessment of significant increase in credit risk

Assessment of whether any significant increase in credit risk has taken place since the initial recognition is based on the following circumstances:

- a) An increase in the PD for the expected remaining life of the financial asset by 100% and an increase in the 12-month PD of 0.5 percentage point when, at the initial recognition, the 12-month PD was below 1.0%.
- An increase in the PD for the expected remaining life of the financial asset by 100% or an increase in the 12month PD of 2.0 percentage points when, at the initial recognition, the 12-month PD was 1.0% or above.
- c) Loans in arrears by 30 days or more
- d) The account manager's risk assessment (risk classification), which among other things is based on an assessment of the client's ability and will to honour his payment obligations, possible arrears and/or changes to the initial assumptions on which the client relationship rests

Clients for which the credit risk has increased significantly and with a probability of default (PD above 5%) will be placed in the weak part of stage 2. If the Group's most likely scenario points to losses, the client is considered credit-impaired and will be ranked in stage 3.

Hence, the Group's most important credit management tools are used directly in the segmentation and the determination of the expected future credit loss. Reference is made to note 50 on

risk classification, credit rating procedure and monitoring.

#### Statement of expected losses

The expected future loss is calculated on the basis of the probability of default (PD), the exposure at default (EaD) and the loss given default (LGD). These parameters rest on the Group's advanced IRB set-up, which is based on the bank's experience of loss history and early repayment, among other things. These parameters are adjusted to IFRS 9 in a number of specific areas. The purpose of the adjustments is to ensure that the parameters reflect a true and fair picture that comprise available information and expectations of the future, including the Group's expectations of the real economy trends in GDP, unemployment, house prices, etc. Hence the parameters are adjusted to cover a longer time

#### 68 Accounting Policies, cont.

horizon. The projection allows for client-specific circumstances such as client segment, credit rating, industry, etc. Advanced quantitative credit models are applied to all clients in stages 1 and 2 for which there is not evidence of credit impairment.

The forward-looking part of the calculation is based on the Group's expectations of the macroeconomic development, which is divided into four scenarios (Good, Base, Weak and Hard). The scenarios are defined by a unit of the bank, which is independent of the impairment process. The 'Hard' scenario is equal to the hard scenario used in the Group's internal stress tests. For each scenario, the probability of default (PD) and the value of securities are re-calculated. Hence it is ensured that the results of the models are balanced. The impairment effect of the scenarios are calculated by weighting the results against the assessed event probability, which is defined by management.

For most loans, the expected time to maturity is limited to the contractual time to maturity. However, for mortgage loans, allowances are made for expected early repayment. For revolving credit facilities, the expected remaining term is based on analyses of the term for credit-impaired clients. If a loan is secured in full in all scenarios, the impairment charge is zero.

The assessment of the indication of impairment for the weakest exposures in stages 2 and 3 is based on individual expert assessments of the probability-weighted expected loss. Expert assessments are made in sub-portfolios divided on Group units and relevant industry groups. In connection with the most important loans, an individual assessment of the scenarios are made, including definition of cash flows, security values and scenario probability. At the individual assessment, up to 13 scenarios are applied.

No significant changes were made to the impairment set-up during the financial year.

In addition to the calculations, a management's assessment is performed of the models and the ability of the expert-assessed impairment calculations to take expectations of the future development into consideration. To the extent that it is assessed that circumstances and risks are not included in the models, an addition to the impairment calculations is made which is based a management's estimate. This estimate is based on specific observations and is calculated on the basis of the expected risks of the loan portfolio.

Loans are written off as a loss when there are no reasonable prospects of collecting the debt. Indications of this are, for instance bankruptcy and debt rescheduling. The Group still seeks to collect debts even though they are written off as losses.

#### Bonds at fair value

Bonds are recognised at fair value, which is the amount at which the bonds can be bought or sold in a transaction between independent parties. In an active market, the fair value is expressed in the form of a listed price. In a less active or inactive market, the fair value is determined on the basis of a value calculated by a model based on observable market data and recognised models, alternatively on the basis of the management's estimate corresponding to this.

#### Bonds at amortised cost

Bonds at amortised cost include investments whose price is listed in an active market and which were acquired with the object of earning a return until maturity. They are measured initially at fair value corresponding to the sum paid plus directly attributable transaction costs and are subsequently measured at amortised cost.

Impairment charges are made in the same way as for loans and advances at amortised cost. If impairment charges cannot be measured reliably, fair value in the form of an observed market price is chosen.

#### Repos and reverse repos

Securities sold under repurchase agreements (repos) remain in the balance sheet under securities, carry interest and are subject to value adjustment. Amounts received are recognised as balances due to or from credit institutions.

Securities bought under reverse repurchase agreements (reverse repos) are recognised as loans and advances or balances due from credit institutions at amortised cost, and the return is recognised under interest income.

#### Financial instruments, trading portfolio

Financial instruments included in the trading portfolio are instruments which have been acquired with a view to generating a profit from short-term price or margin fluctuations, or instruments included in a portfolio characterised by short-term profit-taking. Assets in the trading portfolio comprise money-market instruments, other instruments of debt including acquired loans and equity instruments held by the Group. Liabilities in the trading portfolio comprise liabilities to deliver money market instruments, other debt instruments and equity instruments sold short by the Group to a third party. Upon initial recognition, financial instruments are measured at fair value with subsequent value adjustment in the Profit and Loss Account.

For initial and subsequent recognition, shares in sector-owned companies are measured at fair value. Unrealised gains and losses caused by changes in the fair values are recognised in the income statement.

Gains and losses upon disposal or repayment and unrealised gains and losses are recognised in the income statement.

Derivatives are recognised initially and subsequently at fair value. The positive and negative fair value of derivatives is recognised under Other assets/Other liabilities. The fair value of derivatives is calculated on the basis of market data and generally accepted valuation models. Certain contracts are subject to terms and conditions similar to those of derivatives. Such embedded derivatives are under specific assumptions recognised separately at fair value.



#### 68 Accounting Policies, cont.

#### Shares, etc.

Upon initial as well as subsequent recognition, shares are recognised at fair value, which is the amount at which the shares can be bought or sold in a transaction between independent parties.

In an active market, the fair value is expressed in the form of a listed price. In a less active or inactive market, the fair value is determined on the basis of a value calculated by a model based on observable market data and recognised models, alternatively on the basis of the management's estimate corresponding to this.

The fair value of unlisted shares and other equity investments is calculated on the basis of available information about transactions, expected cash flows, etc. If a reliable fair value cannot be determined, shares will be recognised at cost less any impairment.

#### Investments in associates

An associate is an enterprise in which the Group holds a significant but not controlling interest, by participating in the company's financial and operational decision-making process, and which does not qualify as a subsidiary. Enterprises in which the Group holds between 20% and 50% of the voting rights are regarded as associates.

Equity investments in associates are recognised and measured in the consolidated accounts and the accounts of the parent company according to the equity method. Accordingly, the equity investments are measured at the pro rata share of the associates' equity value calculated in accordance with the Group's accounting policies with deduction or addition of unrealised intra-group profits and losses, respectively, and with the addition of the carrying amount of goodwill.

The pro rata share of the associates' results after tax and elimination of unrealised intra-group profit and loss less write-down for impairment of goodwill is recognised in the income statement. The pro rata share of all transactions and events recognised in the equity of the relevant associate is recognised in Group's and parent company's other comprehensive income.

#### Equity investments in group enterprises

A group enterprise is an enterprise in which the Group holds a controlling interest, cf. the paragraph on the consolidated financial statements.

Investments in group enterprises are recognised in the parent company's financial statements according to the equity method. A positive difference between cost and the fair value of net assets at the time of acquisition of a group enterprise is recognised as goodwill under intangible assets.

#### Investments in joint ventures

A joint venture is a contractual relationship whereby the Group and other interested parties undertake a commercial activity of which they have joint control.

Investments in associates are recognised and measured in the consolidated accounts and the financial statements of the parent company according to the equity method, cf. the section on investments in associates.

#### Intangible assets

IT development costs are recognised at cost less accumulated amortisation and impairment. Amortisation is provided on a straight-line basis over an estimated useful life of maximum three years.

Identifiable intangible assets acquired in connection with acquisitions are recognised at fair value at the time of acquisition and subsequently amortised over the expected useful life, typically 3 to 10 years.

Other internally generated intangible assets are charged in the year of acquisition, as the conditions for capitalisation are not deemed to be fulfilled.

#### Land and buildings Investment properties

Investment properties held for rental income and/or capital gain are recognised at fair value on the balance sheet date. Gains and losses attributable to changes in the fair value of investment properties are included in the result for the period during which they arise. Fair value is measured on the basis of the return method, where the measurement of fair value is carried out with the assistance of external experts.

#### Owner-occupied properties

Land and buildings for own use are recognised in the balance sheet at the restated value corresponding to the fair value on the date of the revaluation less subsequent depreciation and impairment. Revaluation is made at a frequency deemed adequate to ensure that the carrying amount is not materially different from the presumed fair value on the balance sheet date. A reduction in the carrying amount as a result of the revaluation of land and buildings is charged to the income statement to the extent that the amount exceeds revaluation reserves under equity attributable to past revaluation of the asset. Any increase in value at revaluation of land and buildings is included in other comprehensive income, unless the increase offsets an impairment charge made earlier for the same asset which was previously recognised as an expense.

The valuation of selected land and buildings is carried out with the assistance of external experts. At the regular valuation of land and buildings, the value of a building is recognised on the basis of the return method in accordance with generally accepted standards. The value of the building is recognised at cash value before interest and depreciation. The operating income from the property includes rental income less maintenance costs, administrative costs and other operating costs. The required rate of return on a property is determined to best reflect the transactions undertaken until the date of valuation, and allowances are made for the individual property's location and level of maintenance as well as sales efforts within a reasonable time horizon. The required rate of return on property is discussed with local and national estate agents.

#### 68 Accounting Policies, cont.

Once a year, spot checks are made of a number of properties with the assistance of an external appraiser.

The depreciation of revalued buildings is recognised in the income statement. Upon the subsequent sale of a revalued building, any relevant revaluation reserves are transferred to Retained earnings.

Owner-occupied properties are depreciated on a straight-line basis over the estimated useful lives of the assets to the estimated residual value. Land is not depreciated. The following depreciation periods apply:

Buildings max. 50 year Residual value of buildings max. 75%

Methods of depreciation, useful lives, residual values and indication of impairment are reviewed annually.

#### Other property, plant and equipment

Operating equipment, cars, tools and equipment and leasehold improvements are recognised at cost less accumulated impairment and depreciation. Depreciation is provided on a straight-line basis over an estimated useful life of typically three years. Leasehold improvements are depreciated over the lease term, yet not more than five years.

Methods of depreciation, useful lives, residual values and indication of impairment are reviewed annually. In the event of indications of impairment, depreciation is provided at the recoverable amount, which is the higher of that asset's value in use and its selling price.

#### Assets held temporarily

Assets held temporarily comprise repossessed real estate, equity investment and cars, etc. intended for sale shortly, a sale being very likely. The item also covers owner-occupied properties, intended for sale shortly, where a sale is very likely.

Assets held temporarily are recognised at the lower of cost and fair value less costs of sale. No depreciation is recognised on the assets from the time when they are classified as assets held temporarily.

## Other assets

Other assets comprise assets not recognised under other asset items, including positive fair value of derivatives as well as interest and commission receivable, etc.

#### Due to credit institutions and central banks

Balances due to credit institutions and central banks are recognised at fair value equal to payments received less directly attributable transaction costs incurred. Subsequently, the item is measured at amortised cost according to the effective interest method.

#### Deposits

Deposits comprise amounts received, including liabilities relating to genuine repos from counterparties who are not credit institutions or central banks. Deposits are recognised at fair value equal to payments received less directly attributable transaction costs

incurred. Subsequently, deposits are measured at amortised cost according to the effective interest method.

#### Issued bonds at fair value

Issued mortgage bonds are recognised according to the settlement approach and measured at fair value through the income statement on initial and subsequent recognition. The fair value is generally measured at prices of the underlying issued bonds quoted on a recognised stock exchange. If such a market price is not available for the preceding 7 days, a calculated price based on the official market rate will be applied for determining the value.

Mortgage bonds drawn for redemption and repayable immediately after the financial year end are measured at par.

The portfolio of own mortgage bonds is deducted.

## Issued bonds and subordinated debt at amortised cost

Issued bonds and subordinated debt are recognised at fair value equal to payments received less directly attributable transaction costs incurred. Subsequently, issued bonds and subordinated debt are measured at amortised cost according to the effective interest method. When the interest-rate risk on fixed-rate issued bonds and subordinated debt has been hedged efficiently through derivatives, the amortised cost is supplemented with the fair value of the hedged interest-rate risk.

#### Other liabilities

Other liabilities comprise liabilities not recognised under other items under equity and liabilities, including liabilities from finance leases with lessees, acceptance of long-term letters of credit, negative fair value of derivatives as well as interest and commission payable, etc.

## Provisions

Provisions are recognised when the Group has a legal or constructive obligation as a result of past events, where resources embodying financial benefits are required to settle an obligation, and where a reliable estimate of the obligation can be made.

Provisions are measured as the best estimates of the cost of meeting liabilities on the balance sheet date. Provisions for debt expected to be payable later than 12 months after the balance sheet date are measured at present value, if of material importance, otherwise at cost.

Provisions for pension liabilities and the like are based on the actuarial present value of the expected benefit payments. The present value is calculated, among other things, on the basis of expected employee turnover, discount rate and rate of wage increase as well as the return on associated assets. The difference between the expected and the actual development in pension benefits will generate actuarial loss and gain which will be recognised under other comprehensive income.



#### 68 Accounting Policies, cont.

#### Equity

Share capital is classified as equity where there is no obligation to transfer cash or other assets.

A proposed dividend is recognised as a liability when the motion has been approved at the Annual General Meeting. Dividend for the year is stated separately under equity.

The currency translation reserve includes translation differences which are the result of translating results and net investments in foreign units into Danish kroner. It also includes the foreign currency translation adjustment of financial liabilities for the hedging of net investments in international units.

The revaluation reserve relates to the revaluation of property, plant and equipment less deferred tax on the revaluation. A reserve is dissolved once the assets are sold or lapse.

Reserves according to the equity method include value adjustment of investments in associates and group enterprises.

The reserve is reduced by the distribution of dividend to the parent company and by other changes in equity in associates and group enterprises.

Retained earnings include non-distributed dividends from previous years.

Additional Tier 1 Capital with no maturity and with voluntary repayment of interest and principal is recognised under equity. Likewise, interest expenses relating to the issue are considered dividend. Interest is deducted from equity at the time of payment.

## Own shares

Acquisition costs, consideration and dividend on own shares are recognised in retained earnings under equity. Capital reduction by cancellation of own shares reduces the share capital by an amount equal to the nominal value of the cancelled shares at the time of the registration of the capital reduction.

#### Contingent assets and contingent liabilities

Contingent assets and contingent liabilities comprise possible assets and liabilities originating from past events and the existence of which depends on the occurrence of future uncertain events not entirely within the control of the Jyske Bank Group.

Contingency assets are disclosed when the occurrence of an economic benefit is likely.

Contingency liabilities that can but most likely will not require a drain on the resources of the Jyske Bank Group are disclosed. Moreover, current liabilities that are not recognised as they are unlikely to cause a drain on the resources of the Jyske Bank Group or the extent of the liability cannot be measured reliably are disclosed.

#### Income statement

#### Interest income and interest expenses

Interest income and expenses on all interest-bearing instruments are recognised in the income statement according to the accruals principle at the effective interest rate based on the expected useful life of the relevant financial instrument. For floating-rate assets and liabilities the rate of interest applied is the rate that applies until the next interest-fixing date.

Interest includes amortised fees which are an integral part of the effective return on a financial instrument, including front-end

Interest income includes administrative contributions from mortgage loans.

#### Fees received and paid

Income related to services rendered over a given period of time accrues over the service period. This includes guarantee commission and portfolio management fees. Other fees are recognised in the income statement once the transaction has been completed. This includes securities transaction and safe-custody fees as well as money transfer fees.

#### Value adjustments

All realised and unrealised value adjustments of assets, liabilities and derivatives measured at fair value as well are recognised under value adjustments. Exempt from these are value adjustment of credit risk on loans and advances recognised under loan impairment charges and provisions for guarantees. Furthermore the earnings impact of exchange rate adjustments and hedge accounting of fair value is recognised.

## Other operating income

Other income not attributable to other income statement items, inclusive of income relating to operational leases, selling price obtained when selling leased assets and negative goodwill arisen in connection with business combinations, is recognised under Other operating income.

#### Employee and administrative expenses

Salaries and remuneration, etc. to employees and management as well as administrative expenses, including rent for leased premises, are recognised under Employee and administrative expenses. The expenses comprise among other things salaries, holiday payments and retirement remuneration, anniversary bonuses, pension plans and other long-term employee benefits.

# Pension plans and other long-term employee benefits

The Group has entered into defined contribution pension plans with the majority of its employees.

Under defined contribution pension plans, the Group makes fixed contributions to an independent pension fund, etc. The Group is under no obligation to make further contributions. Contributions are included in the income statement over the vesting period.

#### 68 Accounting Policies, cont.

Under defined benefit pension plans, the Group is obliged to pay a certain benefit when an employee retires. Liabilities in connection with defined benefit plans are automatically calculated by actuarially discounting pension liabilities to present value. The present value is calculated on the basis of assumptions relating to the future trend in interest rates, inflation, mortality and disablement.

Anniversary bonuses are recognised as the present value of the part of the overall liability which relates to the term during which the employees have been employed with the Group. Due consideration is paid to staff turnover, etc. The liability is recognised under Provisions for pensions and similar liabilities.

#### Other operating expenses

Other expenses not attributable to other income statement items, inclusive of Jyske Bank's proportionate share of statutory expenses for the Guarantee Fund for Depositors and Investors as well as the Resolution Fund, are recognised under Other operating expenses.

#### Earnings per share

This ratio is calculated by dividing the profit for the year exclusive of minority shareholders' interests by the weighted average number of shares in circulation during the financial year.

Diluted earnings per share are calculated in the same manner as earnings per share, but the decisive factors are adjusted to reflect the effect of all diluted share capital.

#### Comprehensive income

Comprehensive income comprises the profit for the period plus other comprehensive income relating to currency translation and hedge accounting of international units, property revaluations, actuarial loss and gain and tax adjustments.

## Segment information

Information is stated for business sectors identified on the basis of internal management reports and accounting policies in accordance with IFRS 8. The segment information is based on the information used by the Group's highest-ranking decision-making officer for assessing results and allocating resources. Internal management reporting comprises the segments Banking activities, Mortgage activities, Leasing activities. Jyske Bank operates in the following geographical areas: Denmark, Germany, Spain and Gibraltar. The geographical areas are divided into Denmark and International.

#### Core profit

Core profit is defined as the pre-tax profit exclusive of earnings from investment portfolios.

#### Investment portfolio earnings

Investment portfolio earnings are defined as the return on the Group's portfolio of shares, bonds, derivative financial instruments and equity investments, Investment portfolio earnings are calculated after expenses for funding and directly attributable costs.

#### Cash flow statement

The cash flow statement shows Group cash flows relating to operating, investing and financing activities for the year, changes in cash and cash equivalents for the financial year, and cash and cash equivalents at the beginning and end of the year. The Cash Flow Statement is presented in accordance with the indirect method based on the profit for the year.

Cash flows derived from operating activities are calculated as the profit for the year adjusted for non-cash operating items, changes in operating capital and paid corporate tax. Cash flows relating to investing activities include the purchase and sale of enterprises and non-current assets. Cash flows relating to financing activities include distribution and movements in equity and subordinated debt.

Cash and cash equivalents include cash and free balances due from credit institutions and central banks with an original time to maturity of less than three months.



## 69 **Definitions of financial ratios**

| Financial ratios and key figures                                  | Definition  |
|---|---|
| Pre-tax profit, per share (DKK)                                   | Pre-tax profit divided by the average number of outstanding shares dur-   |
| Earnings per share (DKK)  | ing the year<br>Profit for the year divided by the average number of shares outstanding<br>during the year  |
| Profit for the year, per share (diluted) (DKK)                    | Profit for the year divided by the average number of shares outstanding during the year adjusted for the dilution effect of share options and conditional shares under share-based payment  |
| Core profit per share (DKK)                                       | Pre-tax profit, exclusive of the investment portfolio earnings, divided by the average number of outstanding shares during the year   |
| Share price at year-end (DKK)                                     | The closing price of the Jyske Bank share at year-end   |
| Book value per share (DKK)  | Equity at year-end exclusive of non-controlling interests divided by the  |
| Price/book value per share (DKK)                                  | number of shares outstanding at year-end The closing price of the Jyske Bank share at year-end divided by the book value per share at year-end.   |
| Price/earnings per share  | The closing price of the Jyske Bank share at year-end divided by the earnings per share at year-end   |
| Proposed dividend per share (DKK)                                 | Proposed dividend divided by number of shares, year-end   |
| Distributed dividend per share (DKK) Capital ratio                | Distributed dividend divided by number of shares, year-end Capital base divided by weighted risk exposure   |
| Core Tier 1 Capital ratio (%)                                     | Core capital including hybrid core capital after deductions divided by weighted risk exposure.  |
| Common Equity Tier 1 capital ratio (%)                            | Core capital excluding hybrid core capital after deductions divided by weighted risk exposure.  |
| Pre-tax profit as a pct. of average equity                        | Pre-tax profit divided by average equity during the year  |
| Net profit as a percentage of average equity                      | Net profit divided by average equity during the year  |
| Income/cost ratio (%)   | Income divided by expenses inclusive of loan impairment charges and provisions for loss on quarantees   |
| Interest-rate risk (%)  | Interest-rate risk at year-end divided by core capital at year-end  |
| Foreign-currency position (%)                                     | Currency exposure indicator 1 at year-end divided by core capital after deductions at year-end  |
| Currency risk (%)   | Currency exposure indicator 2 at year-end divided by core capital after deductions at year-end  |
| Liquidity Coverage Ratio (LCR) (%)                                | Liquid assets as a percentage of the net value of incoming and outgoing cash flows over a 30-day period in a stress situation.  |
| Total large exposures (%)   | The sum of exposures at year-end, each of which exceeds 10% of the capital base, divided by the capital base at year-end  |
| Accumulated impairment ratio (%)                                  | Total of loan impairment charges and provisions for loss on guarantees at year-end divided by total loans, advances, guarantees, provisions and impairment charges at year-end Discount for acquired loans and advances is not included |
| Impairment ratio for the year (%)                                 | The year's loan impairments charges and provisions for loss on guarantees divided by total loans, advances, guarantees, provisions and impair-  |
| Increase in loans and advances for the year, excl. repo loans (%) | ment charges at year-end The increase in loans and advances divided by opening loans and advances. Recognised exclusive of repo loans   |
| Loans and advances in relation to deposits                        | Total loans and advances at year-end divided by total deposits at year-<br>end  |
| Loans and advances relative to equity                             | Loans and advances at year-end divided by equity at year-end  |
| Return on capital employed  | Net profit for the year divided by average total average assets   |
| Number of full-time employees, year-end                           | The number of full-time employees (part-time employees translated into  |
| Number of full-time employees, average for the year               | full-time employees) at year-end. The average number of full-time employees (part-time employees translated into full-time employees) determined on the basis of the end-of-quarter statements  |

The financial ratios are based on the definitions and guidelines laid down by the Danish Financial Supervisory Authority. Ratios are calculated as if hybrid core capital (AT1) is recognised as a liability.

# Jyske Bank A/S

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|   |         |         |       |         | J       | yske Bank |
|---|---------|---------|-------|---------|---------|-----------|
| DKKm  |         |         |       |         |         |           |
| SUMMARY OF INCOME STATEMENT                               |         |         | Index |         |         |           |
|   | 2018    | 2017    | 18/17 | 2016    | 2015    | 2014      |
| Net interest income                                       | 2,785   | 3,343   | 83    | 3,600   | 4,446   | 4,187     |
| Dividends, etc.   | 107     | 72      | 149   | 71      | 69      | 77        |
| Net fee and commission income                             | 1,894   | 1,912   | 99    | 1,526   | 1,661   | 1,524     |
| Net interest and fee income                               | 4,786   | 5,327   | 90    | 5,197   | 6,176   | 5,788     |
| Value adjustments   | 426     | 822     | 52    | 857     | 270     | -242      |
| Other operating income                                    | 882     | 455     | 194   | 229     | 209     | 2,945     |
| Operating expenses, depreciation and amortisation         | 4,639   | 4,391   | 106   | 4,068   | 4,069   | 4,218     |
| Of which staff and administrative expenses                | 4,532   | 4,227   | 107   | 3,937   | 3,809   | 3,881     |
| Loan impairment charges                                   | 32      | -536    | -     | 26      | 703     | 2,095     |
| Profit on investments in associates and group enterprises | 1,374   | 976     | 141   | 1,377   | 1,048   | 732       |
| Pre-tax profit  | 2,797   | 3,725   | 75    | 3,566   | 2,931   | 2,910     |
| Tax   | 297     | 582     | 51    | 450     | 455     | -178      |
| Profit for the year                                       | 2,500   | 3,143   | 80    | 3,116   | 2,476   | 3,088     |
|   |         |         |       |         |         |           |
| BALANCE SHEET, END OF PERIOD                              |         |         |       |         |         |           |
| Loans and advances  | 136,832 | 142,739 | 96    | 147,241 | 148,093 | 140,780   |
| - bank loans  | 110,719 | 115,320 | 96    | 113,390 | 106,567 | 118,268   |
| - repo loans  | 26,113  | 27,419  | 95    | 33,851  | 41,526  | 22,512    |
| Deposits  | 143,579 | 154,303 | 93    | 149,784 | 139,893 | 142,828   |
| - bank deposits   | 126,808 | 129,884 | 98    | 124,819 | 119,359 | 118,443   |
| - repo deposits and tri-party deposits                    | 12,965  | 20,051  | 65    | 20,454  | 15,925  | 19,495    |
| - pooled deposits   | 3,806   | 4,368   | 87    | 4,511   | 4,609   | 4,890     |
| Issued bonds  | 35,039  | 35,776  | 98    | 47,619  | 42,023  | 36,682    |
| Subordinated debt   | 4,319   | 4,323   | 100   | 2,131   | 1,354   | 1,355     |
| Holders of hybrid core capital                            | 2,546   | 2,581   | 99    | 1,476   | 0       | 0         |
| Shareholders' equity                                      | 31,786  | 32,023  | 99    | 31,038  | 30,040  | 27,561    |
| Total assets  | 278,570 | 295,738 | 94    | 318,452 | 309,928 | 316,258   |

|   |       |       |       | Jy    | ske Bank |
|---|-------|-------|-------|-------|----------|
|   |       |       |       |       |          |
| SELECTED DATA AND FINANCIAL RATIOS                                | 2018  | 2017  | 2016  | 2015  | 2014     |
| Pre-tax profit, per share (DKK)*                                  | 31.67 | 41.64 | 38.36 | 30.87 | 33.04    |
| Earnings per share (DKK)*   | 28.15 | 34.66 | 33.49 | 26.07 | 35.07    |
| Earnings per share (diluted) (DKK)*                               | 28.15 | 34.66 | 33.49 | 26.07 | 35.07    |
| Core profit per share (DKK)*                                      | 29.76 | 38.03 | 36.58 | 29.11 | 34.09    |
| Share price at end of period (DKK)                                | 235   | 353   | 337   | 312   | 313      |
| Book value per share (DKK)*                                       | 390   | 374   | 348   | 317   | 290      |
| Price/book value per share (DKK)*                                 | 0.60  | 0.95  | 0.97  | 0.98  | 1.08     |
| Price/earnings per share (DKK)*                                   | 8.4   | 10.2  | 10.1  | 12.0  | 8.9      |
| Proposed dividend per share (DKK)                                 | 6.12  | 5.85  | 5.25  | 5.25  | 0        |
| Distributed dividend per share (DKK)                              | 11.74 | 10.85 | 5.25  | 0     | 0        |
| Capital ratio (%)   | 29.2  | 28.6  | 25.0  | 22.2  | 21.5     |
| Core Tier 1 Capital ratio (%)                                     | 26.3  | 26.0  | 24.0  | 21.7  | 21.0     |
| Common Equity Tier 1 capital ratio (%)                            | 24.0  | 23.5  | 22.4  | 21.1  | 20.3     |
| Pre-tax profit as a pct. of average equity                        | 8.4   | 11.5  | 11.6  | 10.2  | 12.9     |
| Net profit as a percentage of average equity*                     | 7.6   | 9.7   | 10.1  | 8.6   | 13.7     |
| Income/cost ratio (%)   | 1.6   | 2.0   | 1.9   | 1.6   | 1.5      |
| Interest-rate risk (%)  | 0.8   | 0.8   | 0.8   | 1.1   | 0.6      |
| Foreign-currency position (%)                                     | 8.6   | 5.3   | 4.0   | 7.3   | 4.7      |
| Currency risk (%)   | 0.1   | 0.1   | 0.0   | 0.1   | 0.0      |
| Liquidity Coverage Ratio (LCR) (%)                                | 171   | -     | -     | -     | -        |
| Total large exposures (%)   | 76    | 72    | -     | -     | -        |
| Accumulated impairment ratio (%)                                  | 2.5   | 2.5   | 3.0   | 3.5   | 3.6      |
| Impairment ratio for the year (%)                                 | 0.0   | -0.3  | 0.0   | 0.4   | 1.3      |
| Increase in loans and advances for the year, excl. repo loans (%) | -4.0  | 1.7   | 6.4   | -9.9  | 8.9      |
| Loans and advances in relation to deposits                        | 1.0   | 0.9   | 1.0   | 1.1   | 1.0      |
| Loans relative to equity  | 4.0   | 4.1   | 4.5   | 4.9   | 5.1      |
| Return on capital employed  | 0.9   | 1.1   | 1.0   | 0.8   | 1.0      |
| Number of full-time employees, year-end                           | 3,372 | 3,388 | 2,982 | 3,018 | 3,075    |
| Average number of full-time employees in year                     | 3,444 | 3,167 | 3,003 | 3,056 | 3,141    |

The financial ratios are based on the definitions and guidelines laid down by the Danish Financial Supervisory Authority, cf. note 69 to the consolidated financial statements.

\* Ratios are calculated as if hybrid core capital (AT1) is recognised as a liability.



| te |   | Jy                  | /ske Bank          |
|----|---|---------------------|--------------------|
|    | DKKm  | 2018                | 2017               |
|    | Income statement  |                     |                    |
| )  | Interest income   | 3,352               | 3,947              |
| 5  | Interest expenses   | 567                 | 604                |
|    | Net interest income   | 2,785               | 3,343              |
|    | Dividends, etc.   | 107                 | 72                 |
| 1  | Fees and commission income  | 2,010               | 2,037              |
|    | Fees and commission expenses  | 116                 | 125                |
|    | Net interest and fee income   | 4,786               | 5,327              |
| 5  | Value adjustments   | 426                 | 822                |
| 5  | Other operating income  | 882                 | 455                |
| 7  | Employee and administrative expenses  | 4,532               | 4,227              |
| 23 | Amortisation, depreciation and impairment charges   | 86                  | 115                |
|    | Other operating expenses  | 21                  | 49                 |
| )  | Loan impairment charges and provisions for guarantees   | 32                  | -536               |
| 1  | Profit on investments in associates and group enterprises   | 1,374               | 976                |
|    | Pre-tax profit  | 2,797               | 3,725              |
| 2  | Tax   | 297                 | 582                |
|    | Profit for the year   | 2,500               | 3,143              |
|    | Proposal for the distribution of profit for the year Proposed dividend Total appropriation to shareholders' equity Holders of hybrid core capital (AT1) | 520<br>1,853<br>127 | 522<br>2,529<br>92 |
|    | Total  Statement of Comprehensive Income  | 2,500               | 3,143              |
|    | Profit for the year   | 2,500               | 3,143              |
|    | Other comprehensive income:   |                     |                    |
|    | Items that cannot be recycled to the income statement:  |                     |                    |
|    | Revaluation of real property  | 148                 | 131                |
|    | Tax on property revaluations over the year  | -29                 | -12                |
|    | Actuarial losses and gains  | -7                  | -10                |
|    | Tax on actuarial losses and gains   | 2                   | 2                  |
|    | Items that can be recycled to the income statement:   |                     |                    |
|    | Foreign currency translation adjustment of international units  | -9                  | -21                |
|    | Hedge accounting of international units   | 9                   | 21                 |
|    | Tax on hedge accounting   | -2                  | -5                 |
|    | Other comprehensive income after tax  | 112                 | 106                |
|    | Comprehensive income for the year   | 2,612               | 3,249              |
|    | Comprehensive income for the year   | 2,012               | 5,249              |

| Note |   |         | Jyske Bank |
|------|---|---------|------------|
|      | DKKm  | 2018    | 2017       |
|      | Balance sheet at 31 December                        |         |            |
|      | ASSETS  |         |            |
|      | Cash balance and demand deposits with central banks | 5,980   | 19,244     |
| 15   | Due from credit institutions and central banks      | 12,939  | 9,532      |
| 9    | Loans and advances at fair value                    | 4,675   | 10,154     |
| 9,10 | Loans and advances at amortised cost                | 132,157 | 132,585    |
| 16   | Bonds at fair value                                 | 61,285  | 62,030     |
| 16   | Bonds at amortised cost                             | 7,517   | 5,672      |
| 18   | Shares, etc.  | 3,116   | 4,674      |
| 19   | Investments in associates                           | 293     | 407        |
| 20   | Equity investments in group enterprises             | 20,037  | 17,731     |
|      | Assets in pooled deposits                           | 3,655   | 4,208      |
| 21   | Intangible assets                                   | 0       | 1          |
|      | Land and buildings, total                           | 1,771   | 2,020      |
| 22   | Of which owner-occupied properties                  | 1,771   | 2,020      |
| 23   | Other property, plant and equipment                 | 97      | 126        |
|      | Current tax assets                                  | 538     | 436        |
|      | Deferred tax assets                                 | 9       | 0          |
|      | Assets held temporarily                             | 24      | 48         |
| 24   | Other assets  | 24,134  | 26,782     |
|      | Deferred income                                     | 343     | 88         |
|      | Total assets  | 278,570 | 295,738    |



| Balance sheet at 31 December  EQUITY AND LIABILITIES Debt and payables  25 Due to credit institutions and central banks 27 26 Deposits Pooled deposits Issued bonds at amortised cost 27 Other liabilities Deferred income  Total debt Provisions Provisions for pensions and similar liabilities Provisions for guarantees Provisions for guarantees Provisions for credit commitments and unutilised credit lines  29 Provisions, total  1 Subordinated debt Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Retained profit Proposed dividend  Jyske Bank A/S shareholders  27 28 29 EQUITY AND LIABILITIES Provisions Provisions for credit contral banks Provisions for credit cost Provisions for credit commitments and unutilised credit lines Provisions for guarantees Provisions for deferred tax  | 73<br>06<br>39<br>30       | 31,379<br>149,935<br>4,368 |
|--|----------------------------|----------------------------|
| Balance sheet at 31 December  EQUITY AND LIABILITIES Debt and payables  25 Due to credit institutions and central banks 26 Deposits Pooled deposits Susued bonds at amortised cost 27 Other liabilities Deferred income  Total debt Provisions Provisions for pensions and similar liabilities Provisions for deferred tax Provisions for guarantees Provisions for guarantees Provisions for credit commitments and unutilised credit lines Other provisions Provisions Provisions for credit commitments and unutilised credit lines Other provisions Provisions for credit commitments and unutilised credit lines Other provisions Provisions for credit commitments and unutilised credit lines District in the provisions Provisions for credit commitments and unutilised credit lines District in the provisions Frovisions for credit commitments and unutilised credit lines District in the provisions Frovisions for credit commitments and unutilised credit lines District in the provisions Frovisions for credit commitments and unutilised credit lines District in the provisions Frovisions for credit commitments and unutilised credit lines District in the provisions Frovisions for guarantees District in the provisions Frovisions for guarantees District in the provisions District in the provision of the provisions for guarantees District in the provision of the pr | 47<br>73<br>06<br>39<br>30 | 31,379<br>149,935<br>4,368 |
| EQUITY AND LIABILITIES Debt and payables  25 Due to credit institutions and central banks 27 Deposits Pooled deposits Issued bonds at amortised cost 35 September 19 Deferred income  Total debt 238  Provisions  28 Provisions for pensions and similar liabilities Provisions for guarantees 9 Provisions for guarantees 9 Provisions for credit commitments and unutilised credit lines 29 Other provisions Provisions, total  31 Subordinated debt 4 Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Retained profit Proposed dividend  Jyske Bank A/S shareholders  27 Deposits institutions and central banks 29 Provisions for credit commitments and unutilised credit lines 29 Other provisions 20 Deposit and the serve of the equity method Section of the equity method of  | 73<br>06<br>39<br>30       | 149,935<br>4,368           |
| Debt and payables25Due to credit institutions and central banks2726Deposits139Pooled deposits3Issued bonds at amortised cost3527Other liabilities32Deferred income238Provisions28Provisions for pensions and similar liabilities<br>Provisions for deferred tax9Provisions for deferred tax9Provisions for credit commitments and unutilised credit lines29Other provisionsProvisions, total131Subordinated debt<br>Equity<br>Share capital<br>Revaluation reserve<br>Currency translation reserve<br>Currency translation reserve<br>Reserve according to the equity method<br>Retained profit<br>Proposed dividend5Jyske Bank A/S shareholders31   | 73<br>06<br>39<br>30       | 149,935<br>4,368           |
| Due to credit institutions and central banks  Deposits Pooled deposits Issued bonds at amortised cost  Total debt  Provisions  Provisions  Provisions for pensions and similar liabilities Provisions for guarantees Provisions for guarantees Provisions for credit commitments and unutilised credit lines  Deferred income  Subordinated debt  Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Retained profit Proposed dividend  Jyske Bank A/S shareholders  3 1 39  | 73<br>06<br>39<br>30       | 149,935<br>4,368           |
| Pooled deposits Issued bonds at amortised cost Iother liabilities Deferred income  Total debt Iotal debt  | 73<br>06<br>39<br>30       | 149,935<br>4,368           |
| Pooled deposits Issued bonds at amortised cost  7 Other liabilities Deferred income  Total debt  Provisions  Provisions Provisions for pensions and similar liabilities Provisions for deferred tax Provisions for guarantees Provisions for credit commitments and unutilised credit lines Other provisions Provisions, total  Subordinated debt Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Retained profit Proposed dividend  Jyske Bank A/S shareholders  3 238  Provisions Provisions  1 3 3 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3   | 06<br>39<br>30<br>17       | 4,368                      |
| Issued bonds at amortised cost  7 Other liabilities Deferred income  Total debt  Provisions  Provisions  Provisions for pensions and similar liabilities Provisions for deferred tax  Provisions for guarantees Provisions for guarantees  Provisions for credit commitments and unutilised credit lines  Other provisions  Provisions, total  1 Subordinated debt Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Retained profit Proposed dividend  Jyske Bank A/S shareholders  3 2 38  4 238  Provisions Provisions Provisions for pensions and similar liabilities Provisions for deferred tax Provi | 39<br>30<br>17             |                            |
| 27 Other liabilities Deferred income  Total debt  Provisions  28 Provisions for pensions and similar liabilities Provisions for deferred tax  9 Provisions for guarantees 9 Provisions for credit commitments and unutilised credit lines  29 Other provisions  Provisions, total  1 Subordinated debt Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Retained profit Proposed dividend  Jyske Bank A/S shareholders  238  248  258  269  278  289  290  201  201  201  201  201  201  20  | 30<br>17                   | 75 776                     |
| Deferred income  Total debt  Provisions  Provisions  Provisions for pensions and similar liabilities Provisions for deferred tax  Provisions for guarantees  Provisions for credit commitments and unutilised credit lines  Other provisions  Provisions, total  1  Subordinated debt Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Retained profit Proposed dividend  Jyske Bank A/S shareholders  238  238  238  238  238  238  238  23   | 17                         | 35,776                     |
| Total debt238Provisions28Provisions for pensions and similar liabilities<br>Provisions for deferred tax9Provisions for guarantees9Provisions for credit commitments and unutilised credit lines29Other provisionsProvisions, total31Subordinated debt<br>Equity<br>Share capital<br>Revaluation reserve<br>Currency translation reserve<br>Reserve according to the equity method<br>Retained profit<br>Proposed dividend44Jyske Bank A/S shareholders31   |                            | 34,251                     |
| Provisions 28 Provisions for pensions and similar liabilities Provisions for deferred tax 9 Provisions for guarantees 9 Provisions for credit commitments and unutilised credit lines 29 Other provisions Provisions, total 1 31 Subordinated debt Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Retained profit Proposed dividend Jyske Bank A/S shareholders 31   | 52                         | 18                         |
| Provisions for pensions and similar liabilities Provisions for deferred tax  Provisions for guarantees Provisions for credit commitments and unutilised credit lines  Other provisions  Provisions, total  1  Subordinated debt Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Retained profit Proposed dividend  Jyske Bank A/S shareholders  Provisions for credit cammidates  Provisions for credit cammidates  1  1  24  Proposed dividend  Jyske Bank A/S shareholders  |                            | 255,727                    |
| Provisions for deferred tax  Provisions for guarantees  Provisions for credit commitments and unutilised credit lines  Other provisions  Provisions, total  1  31 Subordinated debt Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Retained profit Proposed dividend  Jyske Bank A/S shareholders  8 Provisions for deferred tax  Provisions for deferred tax  1  24   |                            |                            |
| 9 Provisions for guarantees 9 Provisions for credit commitments and unutilised credit lines 29 Other provisions Provisions, total 1  31 Subordinated debt Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method 5 Retained profit 24 Proposed dividend Jyske Bank A/S shareholders 31   | 55                         | 568                        |
| 9 Provisions for credit commitments and unutilised credit lines 29 Other provisions Provisions, total 1  31 Subordinated debt 4 Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method 5 Retained profit 24 Proposed dividend Jyske Bank A/S shareholders 31   | 0                          | 25                         |
| Other provisions Provisions, total  31 Subordinated debt   | 13                         | 338                        |
| Provisions, total 1  Subordinated debt 4 Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method 5 Retained profit 24 Proposed dividend Jyske Bank A/S shareholders 31  | 42                         | 0                          |
| Subordinated debt Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method 5 Retained profit 24 Proposed dividend  Jyske Bank A/S shareholders 31  | 47                         | 153                        |
| Equity Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Stretained profit Proposed dividend Jyske Bank A/S shareholders  31   | 57                         | 1,084                      |
| Share capital Revaluation reserve Currency translation reserve Reserve according to the equity method Stretained profit Proposed dividend Jyske Bank A/S shareholders  31  | 19                         | 4,323                      |
| Revaluation reserve Currency translation reserve Reserve according to the equity method Stretained profit Proposed dividend  Jyske Bank A/S shareholders  31   |                            |                            |
| Currency translation reserve Reserve according to the equity method  Retained profit Proposed dividend  Jyske Bank A/S shareholders  31  | 49                         | 892                        |
| Reserve according to the equity method  Retained profit  Proposed dividend  Jyske Bank A/S shareholders  5 24 24 24 31   | 14                         | 339                        |
| Retained profit 24 Proposed dividend  Jyske Bank A/S shareholders 31   | 0                          | 0                          |
| Proposed dividend  Jyske Bank A/S shareholders 31  | 12                         | 4,406                      |
| Jyske Bank A/S shareholders 31   | €1                         | 25,864                     |
| ·  | 20                         | 522                        |
| Holders of hybrid core capital (AT1)   | 36                         | 32,023                     |
|  | 46                         | 2,581                      |
| Total equity 34  | 32                         | 34,604                     |
| Total equity and liabilities 278   |                            | 295,738                    |
|  |                            |                            |
| OFF-BALANCE SHEET ITEMS  |                            |                            |
| 9,32 Guarantees, etc.  | 18                         | 19,226                     |
|  | -0                         | 3,103                      |
| Total guarantees and other contingent liabilities 22   | +0<br>24                   | 22,329                     |

DKKm

| Statement of changes in equity         |                  |                                |  |   |                         |                                |  | Ī                          |                 |
|--|------------------|--------------------------------|--|---|-------------------------|--------------------------------|--|----------------------------|-----------------|
|  | Share<br>capital | Revalua-<br>tion re-<br>serves | Cur-<br>rency<br>transla-<br>tion<br>reserve | Reserve<br>accord-<br>ing to<br>the eq-<br>uity<br>method | Re-<br>tained<br>profit | Pro-<br>posed<br>divi-<br>dend | Jyske<br>Bank A/S<br>share-<br>holders | Hybrid<br>core<br>capital* | Total<br>equity |
| Equity at 01 January 2018              | 892              | 339                            | 0  | 4,406   | 25,864                  | 522                            | 32,023                                 | 2,581                      | 34,604          |
| Changes to accounting policies, IFRS 9 | 0                | 0                              | 0  | -117  | -511                    | 0                              | -628                                   | 0                          | -628            |
| Tax effect, IFRS 9                     | 0                | 0                              | 0  | 25  | 112                     | 0                              | 137                                    | 0                          | 137             |
| Adjusted equity, 1 January 2018        | 892              | 339                            | 0  | 4,314   | 25,465                  | 522                            | 31,532                                 | 2,581                      | 34,113          |
| Profit for the year                    | 0                | 0                              | 0  | 1,262   | 1,111                   | 0                              | 2,373                                  | 127                        | 2,500           |
| Other comprehensive income             | 0                | -125                           | 0  | 36  | 201                     | 0                              | 112                                    | 0                          | 112             |
| Comprehensive income for the           | 0                | 125                            | 0  | 1 200   | 1 710                   | 0                              | 2 405                                  | 1 2 7                      | 2.612           |
| year                                   | 0                | -125                           | 0  | 1,298   | 1,312                   | 0                              | 2,485                                  | 127                        | 2,612           |
|  |                  |                                |  |   |                         |                                |  |                            |                 |
| Interest paid on hybrid capital        | 0                | 0                              | 0  | 0   | 0                       | 0                              | 0                                      | -128                       | -128            |
| Currency translation adjustment        | 0                | 0                              | 0  | 0   | 34                      | 0                              | 34                                     | -34                        | 0               |
| Tax                                    | 0                | 0                              | 0  | 0   | 20                      | 0                              | 20                                     | 0                          | 20              |
| Dividends paid                         | 0                | 0                              | 0  | 0   | -525                    | -522                           | -1,047                                 | 0                          | -1,047          |
| Dividends, own shares                  | 0                | 0                              | 0  | 0   | 49                      | 0                              | 49                                     | 0                          | 49              |
| Proposed dividend                      | 0                | 0                              | 0  | 0   | -520                    | 520                            | 0                                      | 0                          | 0               |
| Reduction of share capital             | -43              | 0                              | 0  | 0   | 43                      | 0                              | 0                                      | 0                          | 0               |
| Acquisition of own shares              | 0                | 0                              | 0  | 0   | -2,637                  | 0                              | -2,637                                 | 0                          | -2,637          |
| Sale of own shares                     | 0                | 0                              | 0  | 0   | 1,350                   | 0                              | 1,350                                  | 0                          | 1,350           |
| Transactions with owners               | -43              | 0                              | 0  | 0   | -2,186                  | -2                             | -2,231                                 | -162                       | -2,393          |
|  |                  |                                |  |   |                         |                                |  |                            |                 |
| Equity at 31 December 2018             | 849              | 214                            | 0  | 5,612   | 24,591                  | 520                            | 31,786                                 | 2,546                      | 34,332          |

<sup>\*</sup> Hybrid core capital (AT1) has no maturity. Payment of interest and repayment of principal are voluntary. Therefore hybrid core capital (additional Tier 1 Capital) is recognised as equity. In September 2016, Jyske Bank issued AT1 amounting to SEK 1.25bn and DKK 500m. The AT1 issue with the possibility for the bank of early redemption in September 2021 at the earliest. The interest rates applicable to the issue until September 2021 are STIBOR+5.80% and CIBOR+5.30%, respectively. In September 2017, Jyske Bank made an issue amounting to EUR 150bn, AT1, with the possibility for the bank of early redemption in September 2027 at the earliest. The issue has a coupon of 4.75% until September 2027. It applies to all AT1 issues, that if the Common Equity Tier 1 capital of Jyske Bank A/S or the Jyske Bank Group falls below 7%, the loans will be written down.



Jyske Bank

DKKm

| Statement of changes in equity                    |                  |                                |  |   |                         |                                |  |                           |                 |
|---|------------------|--------------------------------|--|---|-------------------------|--------------------------------|--|---------------------------|-----------------|
|   | Share<br>capital | Revalua-<br>tion re-<br>serves | Cur-<br>rency<br>transla-<br>tion<br>reserve | Reserve<br>accord-<br>ing to<br>the eq-<br>uity<br>method | Re-<br>tained<br>profit | Pro-<br>posed<br>divi-<br>dend | Jyske<br>Bank A/S<br>share-<br>holders | Hybrid<br>core<br>capital | Total<br>equity |
| Equity at 01 January 2017                         | 950              | 400                            | -2   | 2,964   | 26,227                  | 499                            | 31,038                                 | 1,476                     | 32,514          |
| Profit for the year<br>Other comprehensive income | 0                | 0<br>-61                       | 2<br>0                                       | 1,405<br>37   | 1,644<br>130            | 0                              | 3,051<br>106                           | 92<br>0                   | 3,143<br>106    |
| Comprehensive income for the                      | 0                | -61                            | 2  | 1,442   | 1,774                   | 0                              | 3,157                                  | 92                        | 3,249           |
| year  |                  | -01                            |  | 1,442   | 1,774                   | 0                              | 3,137                                  | 92                        | 3,249           |
| Hybrid core capital issue<br>Transaction costs    | 0                | 0                              | 0  | 0   | 0<br>-12                | 0                              | 0<br>-12                               | 1,117<br>0                | 1,117<br>-12    |
| Interest paid on hybrid capital                   | 0                | 0                              | 0  | 0   | 0                       | 0                              | 0                                      | -77                       | -77             |
| Currency translation adjustment<br>Tax            | 0                | 0                              | 0  | 0   | 27<br>17                | 0                              | 27<br>17                               | -27<br>0                  | 0<br>17         |
| Dividends paid                                    | 0                | 0                              | 0  | 0   | -532                    | -499                           | -1,031                                 | 0                         | -1,031          |
| Dividends, own shares                             | 0                | 0                              | 0  | 0   | 70                      | 0                              | 70                                     | 0                         | 70              |
| Proposed dividend                                 | 0                | 0                              | 0  | 0   | -522                    | 522                            | 0                                      | 0                         | 0               |
| Reduction of share capital                        | -58              | 0                              | 0  | 0   | 58                      | 0                              | 0                                      | 0                         | 0               |
| Acquisition of own shares                         | 0                | 0                              | 0  | 0   | -4,635                  | 0                              | -4,635                                 | 0                         | -4,635          |
| Sale of own shares                                | 0                | 0                              | 0  | 0   | 3,392                   | 0                              | 3,392                                  | 0                         | 3,392           |
| Transactions with owners                          | -58              | 0                              | 0  | 0   | -2,137                  | 23                             | -2,172                                 | 1,013                     | -1,159          |
| Equity at 31 December 2017                        | 892              | 339                            | 0  | 4,406   | 25,864                  | 522                            | 32,023                                 | 2,581                     | 34,604          |

|  | ,       | Jyske Bank |
|--|---------|------------|
| DKKm   | 2018    | 2017       |
| Capital statement  |         |            |
| Shareholders' equity   | 31,786  | 32,023     |
| Share buy-back programme, non-utilised limit                                   | 0       | -281       |
| Proposed dividend  | -520    | -522       |
| Intangible assets  | 0       | -1         |
| Deferred tax liabilities relating to intangible assets                         | 0       | 0          |
| Deferred tax assets  | -9      | 0          |
| Prudent valuation  | -272    | -251       |
| Other deductions   | -18     | -14        |
| Common Equity Tier 1 capital   | 30,967  | 30,954     |
| Additional Tier 1 Capital (AT1) after reduction                                | 3,047   | 3,209      |
| Other deductions   | 0       | -27        |
| Core capital   | 34,014  | 34,136     |
| Subordinated loan capital after reduction                                      | 3,699   | 3,631      |
| Difference between expected loss and the carrying amount of impairment charges | 0       | 77         |
| Other deductions   | 0       | -248       |
| Capital base   | 37,713  | 37,596     |
| Weighted risk exposure involving credit risk etc.                              | 103,306 | 99,523     |
| Weighted risk exposure involving market risk                                   | 13,940  | 20,553     |
| Weighted risk exposure involving operational risk                              | 11,936  | 11,400     |
| Total weighted risk exposure   | 129,182 | 131,476    |
| Capital requirement, Pillar I  | 10,335  | 10,518     |
| Capital requirement, transitional provisions                                   | 0       | 276        |
| Capital requirement, total   | 10,335  | 10,794     |
| Capital ratio  | 29.2    | 28.6       |
| Core Tier 1 Capital ratio (%)  | 26.3    | 26.0       |
| Common Equity Tier 1 capital ratio (%)   | 24.0    | 23.5       |

 $Transitional\, rules\, for\, capital\, requirements\, according\, to\, Basel\, I\, ended\, at\, the\, end\, of\, 2017.$ 

For a statement of the individual solvency requirement, please see Risk and Capital Management 2018 or investor. jyskebank.com/investorrelations/capital structure and investor. jyskebank.com/investorrelations/debt.

Risk and Capital Management 2018 was not covered by the audit.



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## No Note

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 DKKm
 Jyske Bank

 2018
 2017

#### Accounting Policies Basis of accounting

The financial statements of Jyske Bank A/S have been prepared in accordance with the Danish Financial Business Act, including the Danish Executive Order on Financial Reports for Credit Institutions. Stockbrokers, etc.

The rules applying to recognition and measurement at Jyske Bank A/S are consistent with IFRS.

With respect to classification and extent, the preparation for Jyske Bank A/S differs from the preparation for the Group. Please thee the full description of accounting policies in note 68.

Figures in the financial statements are in Danish kroner, rounded to the nearest million in Danish kroner

For a 5-year summary of financial ratios and key figures, please see pages 125-126.

#### Changes to accounting policies

The Danish Executive Order on Financial Reports for Credit Institutions and Investment Companies, Etc. was changed with effect from 1 January 2018 as the derived effects from IFRS 9 have been incorporated in the executive order.

The amount from loans and advances at amortised cost, guarantees and unutilised credit lines is DKK 628m, in the form of additional impairment charges, etc. The amount is accounted for as a change in practice, and after a tax effect of DKK 137m, it was recognised at net DKK 491m and charged directly to equity on 1 January 2018.

The following items were adjusted as of 1 January 2018. Loans and advances at amortised cost were reduced by DKK 427m, equity investments in group enterprises were reduced by DKK 92m, current tax assets were increased by DKK 112m, and provisions were increased by DKK 84m. The net effect reduced equity by DKK 491m as the reserve according to the equity method was reduced by DKK 92m and retained profit was reduced by DKK 399m.

In accordance with the transitional provisions of IFRS 9, no adjustment of comparative figures was made, as it is not possible to apply the impairment provisions to previous financial years without any subsequent rationalisation. For further details on the changes to accounting policies due to IFRS 9, please see the Jyske Bank Group, note 68.

## Financial situation and risk information

Jyske Bank A/S is affected by the financial situation and the risk factors that are described in the management's review for the Group and reference is made to this.

income statement, negative interest income is listed as interest expenses, and negative interest

#### 2 Interest income

| ***************************************   |       |       |
|---|-------|-------|
| Due from credit institutions and central banks  | 21    | 10    |
| Loans and advances  | 2,267 | 2,663 |
| Bonds   | 578   | 713   |
| Derivatives, total  | 170   | 238   |
| Of which currency contracts   | 229   | 164   |
| Of which interest-rate contracts  | -59   | 74    |
| Others  | 1     | 3     |
| Total after offsetting of negative interest income  | 3,037 | 3,627 |
| Negative interest income set off against interest income  | 164   | 165   |
| Negative interest expenses set off against interest expenses  | 151   | 155   |
| Total before offsetting of negative interest income   | 3,352 | 3,947 |
| Of which interest income on reverse repos carried under:  |       |       |
| Due from credit institutions and central banks  | -22   | -20   |
| Loans and advances<br>Negative interest income amounted to DKK 164m (2017: DKK 165m) and related primarily to repo<br>transactions. In the above table, negative interest income is set off against interest income. In the | -99   | -96   |

expenses are listed as interest income.



| te |  | Jy               | ske Bank        |
|----|--|------------------|-----------------|
|    | DKKm   | 2018             | 2017            |
| 3  | Interest expenses  |                  |                 |
|    | Due to credit institutions and central banks   | 114              | 112             |
|    | Deposits   | -81              | -64             |
|    | Issued bonds   | 118              | 149             |
|    | Subordinated debt  | 101              | 87              |
|    | Total after offsetting of negative interest  | 252              | 284             |
|    | Negative interest expenses set off against interest expenses   | 151              | 155             |
|    | Negative interest income set off against interest income   | 164              | 165             |
|    | Total before offsetting of negative interest income  | 567              | 604             |
|    | Of which expenses on reverse repos carried under:  |                  |                 |
|    | Due to credit institutions and central banks   | -53              | -41             |
|    | Deposits   | -21              | -17             |
|    | Берозіся   | 21               | 17              |
|    | Negative interest expenses amounted to DKK 151m (2017: DKK 155m) and related primarily to repo and tri-party transactions. In the above table, negative interest expenses are set off against interest expenses. In the income statement, negative interest expenses are listed as interest income, and negative interest income is listed as interest expenses. |                  |                 |
|    | Fees and commission income   |                  |                 |
|    | Securities trading and custody services  | 978              | 1,120           |
|    | Money transfers and card payments  | 200              | 183             |
|    | Loan application fees  | 134              | 167             |
|    | Guarantee commission   | 107              | 115             |
|    | Other fees and commissions   | 591              | 452             |
|    | Total  | 2,010            | 2,037           |
|    | Value adjustments  |                  |                 |
|    | Loans and advances at fair value   | 55               | 113             |
|    | Bonds  | -490             | -97             |
|    | Shares, etc.   | 547              | 443             |
|    | Currency   | 148              | 113             |
|    | Currency, interest-rate, share, commodity and other contracts as well as other derivatives   | 182              | 166             |
|    | Assets in pooled deposits  | -308             | 200             |
|    | Pooled deposits  | 308              | -200            |
|    | Other assets   | 3                | 1               |
|    | Issued bonds   | 10               | 68              |
|    | Other liabilities  | -29              | 15              |
|    | Total  | 426              | 822             |
|    |  |                  |                 |
|    | Other operating income   |                  |                 |
|    |  | 60               | 61              |
|    | Income on real property  | 60<br>103        |                 |
|    |  | 60<br>103<br>719 | 61<br>62<br>332 |

|   |  | J <sub>i</sub>                                 | yske |
|---|--|--|------|
|   | DKKm   |  |      |
|   | F 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | 2018   | á    |
|   | Employee and administrative expenses   |  |      |
|   | Employee expenses  |  |      |
|   | Wages and salaries, etc.   | 2,142  | 1    |
|   | Pensions   | 256  |      |
|   | Social security  | 288  |      |
|   | Total  | 2,686  | 2    |
|   | Salaries and remuneration to management bodies   |  |      |
|   | Executive Board  | 37   |      |
|   | Supervisory Board  | 6  |      |
|   | Shareholders' Representatives  | 3  |      |
| • | Total  | 46   |      |
|   | year.  Other administrative expenses   |  |      |
|   | Other administrative expenses  | 1 240  | 1    |
|   |  | 1,249<br>161                                   | 1    |
|   | Other operating expenses   | 101  |      |
|   | Other administrative expenses  | 700  |      |
|   | Other administrative expenses  Total   | 390<br>1 800                                   | 1    |
|   | Other administrative expenses  Total   | 390<br>1,800                                   | 1    |
|   | •  |  |      |
|   | Total  | 1,800  |      |
|   | Total  | 1,800  | 1 4  |
|   | Total  Total  Wages and salaries, etc.   | 1,800<br>4,532                                 | 4    |
|   | Total  Total  Wages and salaries, etc.  Wages and salaries and other short-term employee benefits  | 1,800<br>4,532<br>2,138                        | 1    |
|   | Total  Total  Wages and salaries, etc.  Wages and salaries and other short-term employee benefits  Other long-term employee benefits   | 1,800<br>4,532<br>2,138<br>4                   | 1    |
|   | Total  Wages and salaries, etc.  Wages and salaries and other short-term employee benefits Other long-term employee benefits Total   | 1,800<br>4,532<br>2,138<br>4                   | 1    |
|   | Total  Wages and salaries, etc.  Wages and salaries and other short-term employee benefits Other long-term employee benefits Total  Number of employees  | 1,800<br>4,532<br>2,138<br>4<br>2,142          | 4    |
|   | Total  Wages and salaries, etc.  Wages and salaries and other short-term employee benefits Other long-term employee benefits Total  Number of employees Average number of employees for the financial year (full-time employees)   | 1,800<br>4,532<br>2,138<br>4<br>2,142          | 1    |
|   | Total  Wages and salaries, etc.  Wages and salaries and other short-term employee benefits Other long-term employee benefits Total  Number of employees Average number of employees for the financial year (full-time employees)  Remuneration of risk takers  | 1,800<br>4,532<br>2,138<br>4<br>2,142<br>3,444 | 1    |
|   | Total  Wages and salaries, etc.  Wages and salaries and other short-term employee benefits Other long-term employee benefits Total  Number of employees Average number of employees for the financial year (full-time employees)  Remuneration of risk takers Number of members                          | 1,800<br>4,532<br>2,138<br>4<br>2,142<br>3,444 | 1    |
| _ | Total  Wages and salaries, etc.  Wages and salaries and other short-term employee benefits Other long-term employee benefits Total  Number of employees Average number of employees for the financial year (full-time employees)  Remuneration of risk takers Number of members Contractual remuneration | 1,800 4,532 2,138 4 2,142 3,444 92 109         | 1    |

The group comprises employees (exclusive of the Executive Board) with a special impact on the bank's risk profile. The group does not participate in any incentive schemes. Remuneration is included in the period during which the employee was a material risk taker.

## 8 Audit fees

| Total fee to Jyske Bank A/S's auditors elected at the Annual General Meeting | 4 | 3 |
|--|---|---|
| Breakdown of audit fees:   |   |   |
| Fee for statutory audit of the financial statements                          | 2 | 2 |
| Fee for other assurance services   | 1 | 1 |
| Fee for tax advice   | 0 | 0 |
| Fee for other services   | 1 | 0 |

In addition to fees to the auditors elected at the Annual General Meeting, expenses were recognised for Internal Audit. Fees for non-audit services rendered by Deloitte cover review in connection with continual recognition of profit, submission of various statutory declarations as well as declaration in connection with EMTN issues.



| e |  | Jy   | /ske Bai                               |
|---|--|--|--|
|   | DKKm   | 2018   | 20                                     |
|   | Loan impairment charges and provisions for guarantees, inclusive of discount balance   |  |  |
|   | Loan impairment charges and provisions for guarantees recognised in the income statement   |  |  |
|   | Loan impairment charges and provisions for guarantees for the year   | 2  | -4                                     |
|   | Impairment charges on balances due from credit institutions for the year   | 2  | -                                      |
|   | Provisions for commitments and unutilised credit lines for the year  | -10  |  |
|   | Recognised as a loss, not covered by loan impairment charges and provisions  | 248  | 1                                      |
|   | Recoveries   | -163   | -1                                     |
|   | Loan impairment charges and provisions for guarantees recognised in the income statement   | 79   | - 5                                    |
|   | Recognised discount for acquired loans   | 47   | 1                                      |
|   | Net effect on income statement   | 32   | -7                                     |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts  Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period  | 4,286  | 5,5                                    |
|   |  | 4,286  | 5,5                                    |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard  | 507  | ,                                      |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year  | 507<br>-8  | -2                                     |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions  | 507  | -2                                     |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions Recognised losses covered by discounts for acquired loans  | 507<br>-8  | - Z                                    |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions  | 507<br>-8<br>-554<br>-53<br>-47  | -2<br>- <u>5</u>                       |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions Recognised losses covered by discounts for acquired loans  | 507<br>-8<br>-554<br>-53<br>-47<br>75                                      | -2<br>-5<br>-                          |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions Recognised losses covered by discounts for acquired loans Recognised discount for acquired loans   | 507<br>-8<br>-554<br>-53<br>-47  | -2<br>-5<br>-                          |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions Recognised losses covered by discounts for acquired loans Recognised discount for acquired loans Other movements   | 507<br>-8<br>-554<br>-53<br>-47<br>75                                      | -2<br>-5<br>-1<br>4,2                  |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions Recognised losses covered by discounts for acquired loans Recognised discount for acquired loans Other movements  Balance of loan impairment charges and provisions, end of period   | 507<br>-8<br>-554<br>-53<br>-47<br>75<br>4,206                             | -2<br>-5<br>-1<br>4,2                  |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions Recognised losses covered by discounts for acquired loans Recognised discount for acquired loans Other movements  Balance of loan impairment charges and provisions, end of period  Loan impairment charges at amortised cost  | 507<br>-8<br>-554<br>-53<br>-47<br>75<br>4,206                             | -2<br>-5<br>-1<br>4,2                  |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions Recognised losses covered by discounts for acquired loans Recognised discount for acquired loans Other movements  Balance of loan impairment charges and provisions, end of period  Loan impairment charges at amortised cost Loan impairment charges at fair value  | 507<br>-8<br>-554<br>-53<br>-47<br>75<br>4,206                             | -2<br>-5<br>-1<br>4,2                  |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions Recognised losses covered by discounts for acquired loans Recognised discount for acquired loans Other movements  Balance of loan impairment charges and provisions, end of period  Loan impairment charges at amortised cost Loan impairment charges at fair value Provisions for guarantees  | 507<br>-8<br>-554<br>-53<br>-47<br>75<br>4,206<br>3,761<br>2<br>213        | -2<br>-5<br>-1<br>4,2<br>3,7           |
|   | Balance of loan impairment charges and provisions for guarantees incl. balance of discounts, beginning of period Implementation of IFRS 9 and adjustments to the standard Loan impairment charges and provisions for the year Recognised as a loss, covered by loan impairment charges and provisions Recognised losses covered by discounts for acquired loans Recognised discount for acquired loans Other movements  Balance of loan impairment charges and provisions, end of period  Loan impairment charges at amortised cost Loan impairment charges at fair value Provisions for guarantees Provisions for commitments and unutilised credit lines | 507<br>-8<br>-554<br>-53<br>-47<br>75<br>4,206<br>3,761<br>2<br>213<br>142 | 5,5,5<br>-2-5<br>-1<br>4,2<br>3,7<br>3 |

The regulatory balance of loan impairment charges and provisions for guarantees does not include the discount balance for acquired loans and advances.

Note Jyske Bank

DKKm

## 9 Loan impairment charges and provisions for guarantees, inclusive of discount balance, cont.

| Balance of loan impairment charges and provisions for guarantees broken down by stage | Stage 1 | Stage 2 | Stage 3 | Total |
|---|---------|---------|---------|-------|
| Balance according to IAS 39, beginning of period                                      |         |         |         | 4,096 |
| Transitional effect, IFRS 9   |         |         |         | 507   |
| Total, beginning of period  | 325     | 637     | 3,641   | 4,603 |
| Transfer of impairment charges at beginning of period to stage 1                      | 147     | -79     | -68     | 0     |
| Transfer of impairment charges at beginning of period to stage 2                      | -27     | 84      | -57     | 0     |
| Transfer of impairment charges at beginning of period to stage 3                      | -4      | -98     | 102     | 0     |
| Impairment charges on new loans, etc.   | 93      | 84      | 424     | 601   |
| Impairment charges on discontinued loans and provisions for guarantees                | -86     | -126    | -657    | -869  |
| Effect from recalculation   | -108    | 111     | 334     | 337   |
| Previously recognized as impairment charges, now final loss                           | -20     | -10     | -524    | -554  |
| Balance of loan impairment charges and provisions, end of period                      | 320     | 603     | 3,195   | 4,118 |

In addition to the effect from the implementation of IFRS 9, a general minor decline was seen in the balance of impairment charges, which was the net result of an increase in the balance of impairment charges due to a minor deterioration of the credit quality of the portfolio and write-offs in stage 3. The items of new loans and advances, etc. and discontinued loans and advances, etc. were affected by natural refinancing and re-mortgaging of loans and advances. The size of the item recalculation was affected by the changed credit risk at each stage. The period only saw minor model adjustments.

In 2018, gross loans fell slightly. This trend has been seen since the merger with Jyske Realkredit, as part of the development is caused by the refinancing of bank loans to mortgage loans. The falling gross loans in stage 3 was the reason why impairment charges fell in stage 3 in 2018. The development can primarily be ascribed to write-offs and to a lesser degree to the transfer of gross loans to stage 1 or stage 2.

| Breakdown of balance of impairment charges by stage – loans at amortised cost | Stage 1 | Stage 2 | Stage 3 | Total |
|---|---------|---------|---------|-------|
| Balance according to IAS 39, beginning of period                              |         |         |         | 3,758 |
| Transitional effect, IFRS 9   |         |         |         | 421   |
| Total, beginning of period  | 257     | 578     | 3,344   | 4,179 |
| Transfer of impairment charges at beginning of period to stage 1              | 135     | -69     | -66     | 0     |
| Transfer of impairment charges at beginning of period to stage 2              | -25     | 78      | -53     | 0     |
| Transfer of impairment charges at beginning of period to stage 3              | -4      | -95     | 99      | 0     |
| Impairment charges on new loans, etc.   | 63      | 57      | 397     | 517   |
| Impairment charges on discontinued loans and provisions for guarantees        | -51     | -112    | -579    | -742  |
| Effect from recalculation   | -102    | 94      | 359     | 351   |
| Previously recognized as impairment charges, now final loss                   | -20     | -9      | -515    | -544  |
| Balance of loan impairment charges and provisions, end of period              | 253     | 522     | 2,986   | 3,761 |



Note Jyske Bank

DKKm

## $9 \qquad \hbox{Loan impairment charges and provisions for guarantees, inclusive of discount balance, cont.}$

| Breakdown of balance of impairment charges by stage-loans at fair value  | Stage 1 | Stage 2 | Stage 3 | Total |
|--|---------|---------|---------|-------|
| Balance according to IAS 39, beginning of period                         |         |         |         | 0     |
| Transitional effect, IFRS 9, incl. derived effect on loans at fair value |         |         |         | 2     |
| Total, beginning of period   | 2       | 0       | 0       | 2     |
| Transfer of impairment charges at beginning of period to stage 1         | 0       | 0       | 0       | 0     |
| Transfer of impairment charges at beginning of period to stage 2         | 0       | 0       | 0       | 0     |
| Transfer of impairment charges at beginning of period to stage 3         | 0       | 0       | 0       | 0     |
| Impairment charges on new loans, etc.                                    | 1       | 0       | 0       | 1     |
| Impairment charges on discontinued loans and provisions for guarantees   | -2      | 0       | 0       | -2    |
| Effect from recalculation  | 0       | 1       | 0       | 1     |
| Previously recognized as impairment charges, now final loss              | 0       | 0       | 0       | 0     |
| Balance of loan impairment charges and provisions, end of period         | 1       | 1       | 0       | 2     |

| Breakdown of balance of provisions by stage - guarantees and loan commitments | Stage 1 | Stage 2 | Stage 3 | Total |
|---|---------|---------|---------|-------|
| Balance according to IAS 39, beginning of period                              |         |         |         | 338   |
| Transitional effect, IFRS 9   |         |         |         | 84    |
| Total, beginning of period  | 66      | 59      | 297     | 422   |
| Transfer of impairment charges at beginning of period to stage 1              | 12      | -10     | -2      | 0     |
| Transfer of impairment charges at beginning of period to stage 2              | -2      | 6       | -4      | 0     |
| Transfer of impairment charges at beginning of period to stage 3              | 0       | -3      | 3       | 0     |
| Impairment charges on new loans, etc.   | 29      | 27      | 27      | 83    |
| Impairment charges on discontinued loans and provisions for guarantees        | -33     | -14     | -78     | -125  |
| Effect from recalculation   | -6      | 16      | -25     | -15   |
| Previously recognized as impairment charges, now final loss                   | 0       | -1      | -9      | -10   |
| Balance of loan impairment charges and provisions, end of period              | 66      | 80      | 209     | 355   |

| Gross loans, advances and guarantees by stage                | Stage 1 | Stage 2 | Stage 3 | Total   |
|--|---------|---------|---------|---------|
| Gross loans, advances and guarantees, 1 January 2018         | 148,183 | 10,282  | 7,596   | 166,061 |
|  |         |         |         |         |
| Transfer of loans, advances and guarantees to stage 1        | 1,347   | -910    | -437    | 0       |
| Transfer of loans, advances and guarantees to stage 2        | -5,594  | 5,832   | -238    | 0       |
| Transfer of loans, advances and guarantees to stage 3        | -605    | -692    | 1,297   | 0       |
| Other movements  | 394     | -4.672  | -1.727  | -6,005  |
|  |         | , -     |         |         |
| Gross loans, advances and guarantees, 31 December 2018       | 143,725 | 9,840   | 6,491   | 160,056 |
| Loan impairment charges and provisions for guarantees, total | 272     | 568     | 3,136   | 3,976   |
| Net loans, advances and guarantees, 31 December 2018         | 143,453 | 9,272   | 3,355   | 156,080 |

DKKm 9 Loan impairment charges and provisions for guarantees, inclusive of discount balance, cont. 2018 2017 Loans, advances and guarantees by stage and internal rating Stage 1 Stage 2 Stage 3 Total Total Performing PD band (%) 1 0.00 - 0.10 46,583 48 46,631 2 0.10 - 0.15 15,223 2 15,225 3 0.15 - 0.22 10,495 5 10,500 0.22 - 0.33 9,173 10 4 9,183 5 0.33 - 0.48 13,042 97 13,139 Ratings 1-5 94,516 162 **94,678** 101,620 6 0.48 - 0.70 16,102 496 16,598 7 0.70 - 1.02 11,868 537 12,405 8 7,791 8,451 1.02 - 1.48 660

6,854

2,952

46,550

983

990

148

65

1,203

1,385

143,725

71

1,586

1,559

754

729

413

2,709

3,851

188

47

9,840

6,491

6,491

5,592

Jyske Bank

8,440

4,511

1,737

52,142

1,719

561

2,774

5,054

1,573

6,609

160,056 166,061

49,167

3,308

2,108

9,858

Note

9

10

11

12

13

Non-performing loans

Ratings 6 – 11

Ratings 12-14

Other

Total

1.48 - 2.15

2.15 - 3.13

3.13 - 4.59

4.59 - 6.79

6.79 - 10.21

10.21 - 20.0

Irrevocable credit commitments of DKK 2,770m are all in stage 1 and are distributed by internal rating in this way: Rating 1: DKK 1,843m, Rating 2: DKK 500m and Rating 3: DKK 427m

|   |              |         | 2018    |         |       | 2017  |
|---|--------------|---------|---------|---------|-------|-------|
| Impairment charges by stage and internal rating |              | Stage 1 | Stage 2 | Stage 3 | Total | Total |
| Performing                                      | PD band (%)  |         |         |         |       |       |
| 1   | 0.00 - 0.10  | 3       | 6       | -       | 9     |       |
| 2   | 0.10 - 0.15  | 6       | 0       | -       | 6     |       |
| 3   | 0.15 - 0.22  | 15      | 0       | -       | 15    |       |
| 4   | 0.22 - 0.33  | 21      | 1       | -       | 22    |       |
| 5   | 0.33 - 0.48  | 29      | 3       | -       | 32    |       |
| Ratings 1-5                                     |              | 74      | 10      | -       | 84    | 1     |
| 6   | 0.48 - 0.70  | 29      | 11      | -       | 40    |       |
| 7   | 0.70 - 1.02  | 44      | 12      | -       | 56    |       |
| 8   | 1.02 - 1.48  | 41      | 16      | -       | 57    |       |
| 9   | 1.48 - 2.15  | 28      | 32      | -       | 60    |       |
| 10  | 2.15 - 3.13  | 18      | 39      | -       | 57    |       |
| 11  | 3.13 - 4.59  | 11      | 31      | -       | 42    |       |
| Ratings 6 – 11                                  |              | 171     | 141     | -       | 312   | 24    |
| 12  | 4.59 - 6.79  | 21      | 30      | -       | 51    |       |
| 13  | 6.79 - 10.21 | 2       | 22      | -       | 24    |       |
| 14  | 10.21 - 20.0 | 1       | 337     | -       | 338   |       |
| Ratings 12-14                                   |              | 24      | 389     | -       | 413   | 27    |
| Others  |              | 3       | 27      | -       | 30    | 26    |
| Non-performing lo                               | pans         | 0       | 1       | 3,136   | 3,137 | 4,018 |
| Total   |              | 272     | 568     | 3,136   | 3,976 | 4,096 |



Note Jyske Bank

DKKm

## Loans, advances and guarantees as well as loan impairment charges and provisions for guarantees by sector

|                                     |          |          |             |           |                                  |           | Loan impair-                   |      |                        |          |
|-------------------------------------|----------|----------|-------------|-----------|----------------------------------|-----------|--------------------------------|------|------------------------|----------|
|                                     |          |          |             |           | Balance of loan im-              |           |                                |      |                        |          |
|                                     |          |          |             |           | •                                | t charges | and pro                        |      |                        | <b>.</b> |
| Sector                              | Loar     | ns advar | nces and gu | ıarantees | and provisions for<br>quarantees |           | for guarantees<br>for the year |      | Losses for<br>the year |          |
|                                     | <u> </u> | %        | End of      | End of    | End of                           | End of    | Tor tire year                  |      | 1 , 5                  |          |
|                                     | 2018     | 2017     | 2018        | 2017      | 2018                             | 2017      | 2018                           | 2017 | 2018                   | 2017     |
| Public authorities                  | 6        | 6        | 8,560       | 9,265     | 0                                | 0         | 0                              | 0    | 0                      | 0        |
| Agriculture, hunting, forestry,     |          |          |             |           |                                  |           |                                |      |                        |          |
| fishing                             | 4        | 4        | 7,027       | 6,248     | 1,046                            | 1,085     | 7                              | -172 | 210                    | 194      |
| Fishing                             | 1        | 1        | 1,821       | 1,663     | 1                                | 1         | 0                              | -4   | 0                      | 0        |
| Dairy farmers                       | 0        | 0        | 781         | 838       | 435                              | 528       | <i>-95</i>                     | -110 | 92                     | 124      |
| Plant production                    | 1        | 1        | 1,808       | 1,498     | 120                              | 122       | 26                             | 23   | 14                     | 21       |
| Pig farming                         | 1        | 1        | 1,536       | 1,069     | 261                              | 329       | -36                            | -100 | 68                     | 29       |
| Other agriculture                   | 1        | 1        | 1,081       | 1,180     | 229                              | 105       | 112                            | 19   | 36                     | 20       |
| Manufacturing, mining, etc.         | 4        | 4        | 6,684       | 6,091     | 243                              | 197       | 168                            | -16  | 175                    | 11       |
| Energy supply                       | 3        | 3        | 4,217       | 4,776     | 64                               | 36        | 15                             | 5    | 0                      | 0        |
| Building and construction           | 2        | 1        | 2,930       | 2,262     | 64                               | 93        | -11                            | -6   | 15                     | 22       |
| Commerce                            | 6        | 6        | 9,837       | 9,987     | 230                              | 160       | 34                             | 29   | 30                     | 30       |
| Transport, hotels and restaurants   | 3        | 1        | 4,345       | 2,065     | 104                              | 82        | 15                             | 0    | 0                      | 14       |
| Information and communication       | 1        | 1        | 962         | 1,018     | 46                               | 29        | 12                             | -40  | 4                      | 0        |
| Finance and insurance               | 34       | 33       | 52,254      | 52,748    | 613                              | 716       | -83                            | -74  | 59                     | 44       |
| Real property                       | 9        | 9        | 14,641      | 14,399    | 391                              | 555       | -129                           | -229 | 146                    | 213      |
| Lease of real property              | 5        | 5        | 8,310       | 8,469     | 329                              | 484       | <i>-93</i>                     | -189 | 139                    | 114      |
| Buying and selling of real property | 2        | 2        | 2,420       | 2,438     | 33                               | 44        | -11                            | -24  | 6                      | 0        |
| Other real property                 | 2        | 2        | 3,911       | 3,492     | 29                               | 27        | -25                            | -16  | 1                      | 99       |
| Other sectors                       | 3        | 3        | 4,978       | 5,884     | 157                              | 153       | 31                             | -32  | 57                     | 15       |
| Corporate clients                   | 69       | 65       | 107,875     | 105,478   | 2,958                            | 3,106     | 59                             | -535 | 696                    | 543      |
| Personal clients                    | 25       | 29       | 39,645      | 47,222    | 1,018                            | 990       | -17                            | -1   | 106                    | 163      |
| Unutilised max and loan commit-     |          |          |             |           |                                  |           |                                |      |                        |          |
| ment                                |          | -        | -           | -         | 142                              | -         | -10                            | -    | -                      | -        |
| Total                               | 100      | 100      | 156,080     | 161,965   | 4,118                            | 4,096     | 32                             | -536 | 802                    | 706      |

| Note |  |        | Jyske Bank |
|------|--|--------|------------|
|      |  |        |            |
|      | DKKm   | 2018   | 2017       |
| 11   | Profit on investments in associates and group enterprises              |        |            |
| 11   | Profit/loss on investments in associates                               | -15    | 9          |
|      | Profit/loss on investments in group enterprises                        | 1,389  | 967        |
|      | Total  | 1,374  | 976        |
|      | 1000   | 2,071  | 3,0        |
|      |  |        |            |
| 12   | Tax  |        |            |
|      | Current tax  | 330    | 593        |
|      | Change in deferred tax   | -50    | -8         |
|      | Adjustment of tax for previous years                                   | 17     | -3         |
|      | Total  | 297    | 582        |
|      | Effective tax rate   |        |            |
|      | Danish tax rate  | 22.0   | 22.0       |
|      | Adjustments as regards previous years                                  | 0.6    | 0.0        |
|      | Non-taxable income and non-deductible expenses, etc.                   | -1.9   | -1.3       |
|      | Other  | -10.1  | -5.1       |
|      | Effective tax rate   | 10.6   | 15.6       |
| 13   | Earnings per share   |        |            |
|      | Profit for the year  | 2,500  | 3,143      |
|      | Holders of hybrid core capital   | 127    | 92         |
|      | Proportion attributable to shareholders of Jyske Bank A/S              | 2,373  | 3,051      |
|      | Average number of shares, 1,000 shares                                 | 87,930 | 93,324     |
|      | Average number of own shares, 1,000 shares                             | -3,648 | -5,314     |
|      | Average number of shares in circulation, 1,000 shares                  | 84,282 | 88,010     |
|      |  |        |            |
|      | Average number of shares in circulation at end of period, 1,000 shares | 81,536 | 85,705     |
|      | Earnings per share (EPS) DKK   | 28.15  | 34.66      |
|      | Earnings per share diluted (EPS-D) DKK                                 | 28.15  | 34.66      |
|      | Core earnings per share  |        |            |
|      | Core profit  | 2,635  | 3,440      |
|      | Holders of hybrid core capital   | 127    | 92         |
|      | Core profit ex holders of hybrid core capital                          | 2,508  | 3,348      |
|      | Average number of shares in circulation, 1,000 shares                  | 84,282 | 88,010     |
|      | Core earnings (DKK) per share  | 29.76  | 38.03      |
|      |  |        |            |



| Note |  |           |                   |                  |  |                 | Jyske Bank |
|------|--|-----------|-------------------|------------------|--|-----------------|------------|
|      | DKKm   |           |                   |                  |  |                 |            |
| 14   | Contractual time to maturity, 2018             |           |                   | 3                |  | More            |            |
|      | 001.0.000000000000000000000000000000000        | On demand | Up to 3 months    | months<br>1 year | 1-5<br>years                                   | than<br>5 years | Total      |
|      | Assets   |           |                   |                  | <u>,                                      </u> |                 |            |
|      | Due from credit institutions and central banks | 0         | 12,901            | 1                | 0  | 37              | 12,939     |
|      | Loans and advances at fair value               | 0         | 22                | 65               | 373  | 4,215           | 4,675      |
|      | Loans and advances at amortised cost           | 236       | 71,723            | 30,455           | 16,313   | 13,430          | 132,157    |
|      | Bonds at fair value                            | 0         | 757               | 14,307           | 35,646   | 10,575          | 61,285     |
|      | Bonds at amortised cost                        | 0         | 209               | 1,756            | 4,148  | 1,404           | 7,517      |
|      | Liabilities                                    |           |                   |                  |  |                 |            |
|      | Due to credit institutions and central banks   | 0         | 24,796            | 1,252            | 1,027  | 772             | 27,847     |
|      | Deposits                                       | 108,839   | 12,395            | 12,505           | 1,268  | 4,766           | 139,773    |
|      | Issued bonds                                   | 0         | 2,595             | 12,842           | 19,108   | 494             | 35,039     |
|      | Subordinated debt                              | 0         | 0                 | 11               | 559  | 3,749           | 4,319      |
|      |  |           |                   |                  |  |                 |            |
|      | Contractual time to maturity, 2017             |           |                   | . 3              | 4 -  | More            |            |
|      |  | On demand | Up to 3<br>months | months<br>1 year | 1-5<br>years                                   | than<br>5 years | Total      |
|      | Assets   |           |                   |                  |  |                 |            |
|      | Due from credit institutions and central banks | 0         | 9,475             | 22               | 0  | 35              | 9,532      |
|      | Loans and advances at fair value               | 0         | 47                | 142              | 809  | 9,156           | 10,154     |
|      | Loans and advances at amortised cost           | 53        | 73,918            | 27,328           | 18,110   | 13,176          | 132,585    |
|      | Bonds at fair value                            | 0         | 88                | 6,891            | 42,130   | 12,921          | 62,030     |
|      | Bonds at amortised cost                        | 0         | 101               | 3,342            | 318  | 1,911           | 5,672      |
|      | Liabilities                                    |           |                   |                  |  |                 |            |
|      | Due to credit institutions and central banks   | 6,042     | 20,718            | 2,160            | 1,689  | 770             | 31,379     |
|      | Deposits                                       | 107,167   | 19,192            | 16,713           | 2,479  | 4,384           | 149,935    |
|      | Issued bonds                                   | 0         | 10,811            | 10,234           | 14,112   | 619             | 35,776     |
|      | Subordinated debt                              | 0         | 0                 | 11               | 347  | 3,965           | 4,323      |

The above amounts are exclusive of interest.

| Note |  |        | Jyske Bank |
|------|--|--------|------------|
|      | DKKm   | 2018   | 2017       |
| 15   | Due from credit institutions and central banks     |        |            |
|      | At notice with central banks                       | 300    | 0          |
|      | Due from credit institutions                       | 12,639 | 9,532      |
|      | Total  | 12,939 | 9,532      |
| 16   | Danda tatal at fair value                          |        |            |
| 10   | Bonds, total, at fair value  Mortgage credit bonds | 57,178 | 55,928     |
|      | Government bonds                                   | 1,810  | 1,084      |
|      | Other bonds  | 9,873  | 10,752     |
|      | Total  | 68,861 | 67,764     |
|      | Of which recognised at amortised cost.             | 7,517  | 5,672      |

#### 17 Security

Jyske Bank receives and provides collateral in connection with money and securities clearing, outstanding accounts with central banks, repo and reverse repo transactions, tri-party agreements as well as fair value of derivatives covered by CSA agreements.

Provision of collateral is a regular part of business transactions and are carried out at market-consistent terms and conditions. Collateral is increased and reduced on an on-going basis as liabilities change.

Depending on agreements entered, collateral is provided and received with an owner's rights so that the recipient of collateral can sell this or use it to provide security for loans and other outstanding accounts.

Jyske Bank has deposited bonds with central banks and clearing houses, etc. in connection with clearing and settlement of securities and currency transactions as well as tri-party repo transactions totalling a market value of DKK 11,533m at the end of 2018 (2017: DKK 17,012m).

In addition, Jyske Bank has provided cash collateral in connection with CSA agreement in the amount of DKK 7,183m (2017: DKK 5,118m) as well as bonds in the amount of DKK 359m (2017: 1,470m).

At the end of 2018, due to repo transactions, i.e. sale of securities involving agreements to repurchase them at a later point in time, bonds with a market value of DKK 11,006m (2017: DKK 12,867m) were provided as security for the amount that was borrowed.

Jyske Bank funds certain mortgage loans with Jyske Realkredit. The loans are still recognised in Jyske Bank's balance sheet, but in actual fact they are provided as collateral for the funding, which is recognised under Due to credit institutions. At the end of 2018, the funded mortgage loans amounted to DKK 1,332m (2017: DKK 2,339m).

For mortgage credit loans with Jyske Realkredit, collateral has been provided in Jyske Bank's land and buildings, the carrying amount of which is DKK 1,499m (2017: 1,734m).

Due to reverse repos, i.e. purchase of securities involving agreements to resell them at a later point in time, Jyske Bank received the sold bonds as security for the amounts that was lent. At the end of 2018, reverse repos amounted to DKK 30,175m (2017: DKK 29,409m).

In addition, Jyske Bank received cash collateral in connection with CSA agreements in the amount of DKK 1,124m (2017: DKK 1,510m) as well as bonds in the amount of DKK 1,432m (2017: 1.571m).



| ce   |        | Jyske Bank |
|--|--------|------------|
| DKKm   | 2018   | 2017       |
| Shares, etc.   |        |            |
| Shares/investment fund units listed on Nasdaq Copenhagen A/S | 610    | 1,736      |
| Shares/mutual fund certificates listed on other exchanges    | 121    | 409        |
| Unlisted shares are stated at fair value.                    | 2,385  | 2,529      |
| Total  | 3,116  | 4,674      |
| Investments in associates                                    |        |            |
| Total cost, beginning of period                              | 366    | 307        |
| Additions  | 0      | 74         |
| Disposals  | 93     | 15         |
| Total cost, end of period                                    | 273    | 366        |
| Revaluations and impairment charges, beginning of period     | 41     | 26         |
| Dividend   | 17     | 0          |
| Revaluations and impairment charges for the year             | -15    | 9          |
| Reversed revaluations and impairment charges                 | 11     | -6         |
| Revaluations and impairment charges, end of period           | 20     | 41         |
| Recognised value, end of period                              | 293    | 407        |
| of which credit institutions                                 | 0      | 0          |
| Equity investments in group enterprises                      |        |            |
| Total cost, beginning of period                              | 14,134 | 12,415     |
| Currency translation adjustment                              | -10    | -63        |
| Additions  | 1,000  | 2,280      |
| Disposals  | 0      | 498        |
| Total cost, end of period                                    | 15,124 | 14,134     |
| Revaluations and impairment charges, beginning of period     | 3,597  | 2,318      |
| Currency translation adjustment                              | 1      | 42         |
| Profit   | 1,389  | 967        |
| Dividend   | 35     | 266        |
| Other capital movements                                      | -39    | 54         |
| Reversed revaluations and impairment charges                 | 0      | -482       |
| Revaluations and impairment charges, end of period           | 4,913  | 3,597      |
| Recognised value, end of period                              | 20,037 | 17,731     |
| of which credit institutions                                 | 18,336 | 16,191     |

| te |  |          | Jyske Ban |
|----|--|----------|-----------|
|    | DKKm   | 2018     | 201       |
| 1  | Intangible assets  |          |           |
|    | Total cost, beginning of period  | 228      | 22        |
|    | Disposals  | 228      |           |
|    | Total cost, end of period  | 0        | 22        |
|    | Amortisation, depreciation and impairment charges, beginning of period                           | 227      | 18        |
|    | Amortisation for the year  | 1        | 3         |
|    | Reversed impairment charges  | 228      |           |
|    | Amortisation, depreciation and impairment charges, end of period                                 | 0        | 22        |
|    | Recognised value, end of period  | 0        |           |
|    | Owner-occupied properties  |          |           |
|    | Restated value, beginning of period  | 2,020    | 2,12      |
|    | Additions during the year, including improvements  | 8        |           |
|    | Disposals for the year   | 353      | 18        |
|    | Depreciation   | 9        |           |
|    | Positive changes in values recognised in other comprehensive income in the course of the         |          |           |
|    | year<br>Negative changes in values recognised in other comprehensive income in the course of the | 110      |           |
|    | year   | 4        |           |
|    | Positive changes in value recognised directly in the income statement during the year            | 2        |           |
|    | Negative changes in value recognised directly in the income statement during the year            | 3        |           |
|    | Restated value, end of period  | 1,771    | 2,02      |
|    | Cost less accumulated amortisation, depreciation and impairment charges                          | 1,511    | 1,60      |
|    | For mortgage credit institutions, collateral has been provided in land and buildings,            |          |           |
|    | the carrying amount of which is  | 1,499    | 1,73      |
|    | Required rate of return  | 4.0%-10% | 3.5%-10   |
|    | Weighted average return applied  | 6.32%    | 6.06      |
|    | Other property, plant and equipment  |          |           |
|    | Total cost, beginning of period  | 945      | 89        |
|    | Additions  | 48       |           |
|    | Disposals  | 3        |           |
|    | Total cost, end of period  | 990      | 9,        |
|    | Amortisation, depreciation and impairment charges, beginning of period                           | 819      | 74        |
|    | Amortisation for the year  | 75       |           |
|    | Reversed amortisation, depreciation and impairment   | 1        |           |
|    | Amortisation, depreciation and impairment charges, end of period                                 | 893      | 8         |
|    | Paccapicad value and of pariod   | 07       | 17        |
|    | Recognised value, end of period  | 97       | 1.        |



| Note |   |         | Jyske Bank |
|------|---|---------|------------|
|      | DKKm  | 2018    | 2017       |
|      |   |         |            |
| 24   | Other assets  |         |            |
|      | Positive fair value of derivatives  | 23,230  | 25,896     |
|      | Interest and commission receivable  | 354     | 369        |
|      | Other assets  | 550     | 517        |
|      | Total   | 24,134  | 26,782     |
|      | Netting   |         |            |
|      | Positive fair value of derivatives, etc., gross   | 30,175  | 32,205     |
|      | Netting of positive and negative fair value   | 6,945   | 6,309      |
|      | Total   | 23,230  | 25,896     |
|      | Netting of fair value can be attributed to clearing of derivatives through a central clearing house (CCP clearing). |         |            |
| 25   | Due to credit institutions and central banks  |         |            |
|      | Due to central banks  | 1,956   | 171        |
|      | Due to credit institutions  | 25,891  | 31,208     |
|      | Total   | 27,847  | 31,379     |
|      |   |         |            |
| 26   | Deposits  |         |            |
|      | Demand deposits   | 105,344 | 104,521    |
|      | Term deposits   | 3,003   | 2,950      |
|      | Time deposits   | 24,573  | 35,427     |
|      | Special deposits  | 6,853   | 7,037      |
|      | Total   | 139,773 | 149,935    |
|      |   |         |            |
| 27   | Other liabilities   |         |            |
|      | Set-off entry of negative bond holdings in connection with repos/reverse repos                                      | 3,294   | 3,696      |
|      | Negative fair value of derivatives  | 24,383  | 25,745     |
|      | Other liabilities   | 4,703   | 4,810      |
|      | Total   | 32,380  | 34,251     |
|      | Netting   |         |            |
|      | Negative fair value of derivatives, etc., gross   | 31,328  | 32,054     |
|      | Netting of positive and negative fair value   | 6,945   | 6,309      |
|      | Total   | 24,383  | 25,745     |

Netting of fair value can be attributed to clearing of derivatives through a central clearing house (CCP clearing).

|  | J          | yske Bank  |
|--|------------|------------|
| DKKm   | 2018       | 2017       |
| Provisions for pensions and similar liabilities  |            |            |
|  |            |            |
| Provisions for pensions and similar liabilities  | 508        | 523        |
| Provisions for defined benefit plans   |            |            |
| Provisions for long-term employee benefits  Recognised in the balance sheet, end of period | 47<br>555  | 568        |
| recognised in the balance sheet, end of period   | 333        | 300        |
| Provisions for defined benefit plans   |            |            |
| Present value of pension plan obligations  | 600        | 628        |
| Fair value of pension plan assets  | 92         | 10         |
| Net liability recognised in the balance sheet  | 508        | 52         |
|  |            |            |
| Change in provisions for defined benefit plans Provisions, beginning of period             | 628        | 594        |
|  | 028        |            |
| Disposals  Costs for the current financial year  | -17        | 38         |
| •  | -17<br>12  | 17         |
| Calculated interest expenses   | 0          | 1          |
| Actuarial losses/gains   |            |            |
| Pension payments Provisions, end of period   | -23<br>600 | -2:<br>62: |
| Change in the fair value of pension plan assets Assets, beginning of period                | 105        | 106        |
| Calculated interest on assets  | 2          | 2          |
| Return ex calculated interest on assets  | <b>-7</b>  | í          |
| Contributions, etc.  | 3          | (          |
| Pension payments   | -11        | - [        |
| Assets, end of period  | 92         | 105        |
| Pension costs recognised in the income statement   |            |            |
| Costs for the current financial year   | -17        | 38         |
| Calculated interest related to liabilities   | 12         | 12         |
| Calculated interest on assets  | -2         | -2         |
| Total recognised defined benefit plans   | -7         | 48         |
| Total recognised defined contribution plans  | 263        | 226        |
| Recognised in the income statement   | 256        | 274        |
| The expense is recognised under Employee and administrative expenses.                      |            |            |
| Pension plan assets:   |            |            |
| Equities   | 9          | 14         |
| Bonds  | 42         | 58         |
| Cash and cash equivalents  | 41         | 33         |
| Pension plan assets, total   | 92         | 105        |

Pension plan assets include 40,000 Jyske Bank shares (2017: 40,000 shares). Measurement of all pension assets is based on quoted prices in an active market.

For further details, please see note 38 in the consolidated financial statements.



| Note |  |      | Jyske Bank |
|------|--|------|------------|
|      |  |      |            |
|      | DKKm   | 2018 | 2017       |
| 29   | Other provisions                               |      |            |
|      | Provisions for litigation, beginning of period | 153  | 149        |
|      | Additions                                      | 27   | 12         |
|      | Disposals inclusive of consumption             | 20   | 6          |
|      | Disposals exclusive of consumption             | 13   | 2          |
|      | Provisions for litigation, end of period       | 147  | 153        |

Other provisions relate to law suits.

The provisions are expected, in essence, to be reduced to zero within a year.

# 30 Provisions for deferred tax

#### Deferred tax

| Net deferred tax         | -9 | 25 |
|--------------------------|----|----|
| Deferred tax liabilities | 0  | 25 |
| Deferred tax assets      | 9  | 0  |

| Change in deferred tax 2018   | Beginning of<br>period | Recognised<br>in<br>Profit/loss | Recognised<br>in other<br>comprehen-<br>sive income | Other<br>adjust-<br>ments | End of year |
|-------------------------------|------------------------|---------------------------------|---|---------------------------|-------------|
| Bonds at amortised cost       | -14                    | 1                               | 0   | 0                         | -13         |
| Intangible assets             | 0                      | 0                               | 0   | 0                         | 0           |
| Property, plant and equipment | 221                    | -65                             | 23  | 0                         | 179         |
| Loans and advances, etc.      | -23                    | 2                               | 0   | 0                         | -21         |
| Provisions for pensions       | -125                   | 5                               | -2  | 0                         | -122        |
| Other                         | -34                    | 7                               | 0   | -5                        | -32         |
| Total                         | 25                     | -50                             | 21  | -5                        | -9          |
| Change in deferred tax 2017   |                        |                                 |   |                           |             |
| Bonds at amortised cost       | -29                    | 15                              | 0   | 0                         | -14         |
| Intangible assets             | 9                      | -9                              | 0   | 0                         | 0           |
| Property, plant and equipment | 230                    | -18                             | 9   | 0                         | 221         |
| Loans and advances, etc.      | -30                    | 7                               | 0   | 0                         | -23         |
| Provisions for pensions       | -116                   | -7                              | -2  | 0                         | -125        |
| Other                         | -33                    | 4                               | 0   | -5                        | -34         |
| Total                         | 31                     | -8                              | 7   | -5                        | 25          |

|  |       | Jyske Bank |
|--|-------|------------|
| DKKm   | 2018  | 2017       |
| Subordinated debt                              |       |            |
| Supplementary capital:                         |       |            |
| Var. % bond loan EUR 300m 05.04.2029           | 2,240 | 2,234      |
| Var. % bond loan SEK 600m 19.05.2026           | 436   | 454        |
| 3.25% bond loan SEK 400m 19.05.2026            | 290   | 303        |
| 6.73% bond loan EUR 12m 2019-2026              | 90    | 101        |
| Var. % bond loan                               | 75    | 74         |
| 5.65% bond loan EUR 10 m 27.03.2023            | 75    | 74         |
| 5.67% bond loan EUR 10 m 31.07.2023            | 75    | 74         |
|  | 3,281 | 3,314      |
| Hybrid core capital:                           |       |            |
| Var. % bond loan EUR 72.8m Perpetual           | 543   | 542        |
| Var. % bond loan EUR 60.7m Perpetual           | 453   | 452        |
|  | 996   | 994        |
| Subordinated debt, nominal                     | 4,277 | 4,308      |
| Hedging of interest-rate risk, fair value      | 42    | 15         |
| Total  | 4,319 | 4,323      |
| Subordinated debt included in the capital base | 4,217 | 4,278      |

The above-mentioned issues of additional Tier 1 Capital do not meet the conditions for additional Tier 1 Capital in the Capital Requirements Regulation, CRR. The issues are recognised under liability other than provision according to IAS 32.

The above issues of hybrid core capital have no contractual maturity date. Subject to the approval of the Danish Financial Supervisory Authority, the notes may be redeemed by Jyske Bank, but not earlier than ten years after the date of issue. The holders have no right to call for the redemption of the notes. Interest payments will cease in the event that the issuer does not meet the solvency requirements. Under such circumstances, dividend payments and buy-back of issued shares are subject to certain restrictions. The rate of interest is floating, but capped at 9% p.a. for the EUR 72.8m loan and at 8% p.a. for the EUR 60.7m loan. The rate is calculated as EUR CMS10 + 0.15% per annum.



Note Jyske Bank

DKKm

#### 32 Contingent liabilities

#### General

Jyske Bank's credit review of guarantee applicant takes into consideration the risk on guarantees. For about 82% of Jyske Bank's guarantees, the contractual term is below one year; for about 12%, the contractual terms is between 1 and 5 years; and for about 6%, the contractual term is above 5 years, compared to 80%, 13% and 7%, respectively, in 2017.

Financial guarantees are primarily payment guarantees, and the risk equals that involved in credit facilities.

**Guarantees for losses on mortgage loans** are typically provided as security for the most risky part of mortgage loans granted to personal clients and to a limited extent for loans secured on commercial real property. Guarantees for residential real property are within 80% and for commercial real property within 60%-80%, of the property value as assessed by a professional expert.

**Registration and refinancing guarantees** are provided in connection with the registration of new and refinanced mortgages. Such quarantees involve insignificant risk.

**Other contingent liabilities** include other forms of guarantees at varying degrees of risk, including performance guarantees. The risk involved is deemed to be less than the risk involved in, e.g., credit facilities subject to flexible drawdown.

Jyske Bank is also a party to a number of legal disputes arising from its business activities. Jyske Bank estimates the risk involved in each individual case and makes any necessary provisions which are recognised under contingent liabilities. Jyske Bank does not expect such liabilities to have material influence on Jyske Bank's financial position.

Because of its statutory participation in the deposit guarantee scheme, the sector has paid an annual contribution of 2.5‰ of the covered net deposits until the assets of Pengeinstitutafdelingen (the financial institution fund) exceed 1% of the total net deposits covered, which level has been reached. According to Bank Package 3 and Bank Package 4, Pengeinstitutafdelingen bears the immediate losses attributable to covered net deposits and relating to the winding up of financial institutions in distress. Any losses in connection with the final winding up are covered by the Guarantee Fund's Afviklings- og Restruktureringsafdeling (settlement and restructuring fund), where Jyske Bank currently guarantees 9.33% of any losses.

The statutory participation in the resolution financing arrangements (Resolution Fund) as of June 2015 entailed that credit institutions pay an annual contribution over a 10-year period to a Danish national fund with a target size totalling 1% of the covered deposits. Credit institutions are to contribute according to their relative sizes and risk in Denmark, and the first contributions to the Resolution Fund were paid at the end of 2015. Jyske Bank expects having to pay a total of about DKK 300m over the 10-year period 2015 - 2025.

Jyske Bank is a management company under Danish joint taxation. Therefore, according to the provisions of the Danish Company Taxation, Jyske Bank is liable as of the accounting year 2013 for corporation tax, etc. for the jointly taxed companies and as of 1 July 2012 for any liabilities to withhold tax on interest and dividends for the jointly taxed companies.

|  | 2018   | 2017   |
|--|--------|--------|
| Guarantees                               |        |        |
| Financial guarantees                     | 14,101 | 14,252 |
| Guarantee for losses on mortgage credits | 1,753  | 2,134  |
| Registration and refinancing guarantees  | 1,680  | 926    |
| Other contingent liabilities             | 1,714  | 1,914  |
| Total                                    | 19,248 | 19,226 |
| Other contingent liabilities             |        |        |
| Irrevocable credit commitments           | 2,770  | 3,049  |
| Others                                   | 54     | 54     |
| Total                                    | 2,824  | 3,103  |

| Note |  |        | Jyske Bank |
|------|--|--------|------------|
|      | DKKm   | 2018   | 2017       |
| 34   | Transactions involving related parties             |        |            |
|      | Transactions with group enterprises and associates |        |            |
|      | Guarantees provided                                | 467    | 515        |
|      | Due from credit institutions                       | 80     | 993        |
|      | Loans and advances                                 | 18,473 | 17,071     |
|      | Bonds  | 8,231  | 12,427     |
|      | Due to credit institutions                         | 10,284 | 11,406     |
|      | Deposits   | 33     | 100        |
|      | Other liabilities                                  | 73     | 157        |
|      | Derivatives  | 607    | 781        |
|      | Interest income                                    | -151   | -22        |
|      | Interest expenses                                  | 49     | 49         |
|      | Fee income   | 371    | 594        |
|      | Fee expenses                                       | 45     | 31         |
|      | Other operating income                             | 360    | 311        |
|      | Employee and administrative expenses               | 655    | 606        |
|      | Transactions with joint ventures                   |        |            |
|      | Deposits   | -      | 77         |
|      | Interest income                                    | -1     | 1          |
|      | Other operating income                             | 20     | 23         |
|      | Employee and administrative expenses               | 148    | 124        |
|      |  |        |            |

Group enterprises and associates as well as joint ventures are considered related parties. Please see the Group chart.

Jyske Bank's Executive Board and Supervisory Board as well as their related parties are also considered related parties.

Jyske Bank is the banker of a number of related parties, and Jyske Bank is part of a joint funding cooperation scheme with Jyske Realkredit. Other transactions between related parties are characterised as ordinary financial transactions and services of an operational nature.

Transactions between Jyske Bank and group enterprises and associates as well as joint ventures are entered into on an arm's length or at cost.

Transactions between Jyske Bank and other related parties were executed on an arm's length basis. This also holds for the rates of interest and commission charges.

For transactions with management, please see note 63 in the consolidated financial statements.



| Note   |        | Jyske Bank |
|--|--------|------------|
|  |        |            |
| DKKm   | 2018   | 2017       |
| 35 Hedge accounting                                  |        |            |
| Issued bonds   |        |            |
| Amortised / Nominal value                            | 10,836 | 7,020      |
| Carrying amount                                      | 10,985 | 7,179      |
| Subordinated debt                                    |        |            |
| Amortised / Nominal value                            | 2,680  | 2,685      |
| Carrying amount                                      | 2,722  | 2,700      |
| Hedging, financial instruments - interest-rate swaps |        |            |
| Nominal value  | 13,516 | 9,705      |
| Carrying amount                                      | 190    | 176        |
| Profit/loss for the year on hedging instruments      | 14     | -108       |
| Profit/loss for the year on hedged items             | -17    | 80         |

#### Interest-rate risk

Jyske Bank applies the rules for hedge accounting of fair value for selected fixed-rate issued bonds and subordinated debt. The purpose is to avoid asymmetric fluctuations in the financial statements as both the hedging instruments as well as the hedged items will then be adjusted to market value in the income statement in the event of changes to the interest-rate level. The hedging instruments used are typically interest-rate swaps, which are used for hedging against changes in the interest-rate level. Only interest rates are hedged and therefore not credit margins, etc. The above items are subject to hedging.

# $Hedge\ accounting\ of\ currency\ risk\ on\ investments\ in\ subsidiaries$

Jyske Bank hedges the currency risk on net investments in international subsidiaries. The risk is hedged using forward exchange contracts. Adjustment of the hedging takes place quarterly and will take place when the profit of the subsidiary is known. At the end of 2018, the gross value of the forward exchange contracts amounted to DKK 626m (2017: DKK 498m). In 2018, foreign currency translation adjustment of the contracts amounted to DKK 9m (2017: DKK 21m), which was recognised under other comprehensive income. In 2018, the hedging was 100% effective. At the end of 2018, the fair value of the forward exchange contracts applied amounted to DKK -11m (2017: DKK -5m).

Note Jyske Bank

DKKm

#### 36 Note on derivatives

Both its clients and Jyske Bank itself use derivatives to hedge against and manage market risk. Market risk on derivatives is included in the Group's measurement of market risk. Credit risk in connection with derivatives is calculated for each counterparty and is included in Jyske Bank's overall credit risk management. Subject to specific bilateral agreement, netting of the credit risk associated with derivatives is undertaken for each counterparty.

| Davi sati sa                  |                |        |          |        |        |                   |        | Principal |
|-------------------------------|----------------|--------|----------|--------|--------|-------------------|--------|-----------|
| Derivatives                   | Net fair value |        |          |        |        | amounts,<br>total |        |           |
|                               |                | Over 3 |          |        |        |                   |        |           |
|                               |                | months | Over 1   |        |        |                   |        |           |
|                               |                |        | year and |        |        |                   |        |           |
|                               | Upto 3         | to 1   | up to 5  | Over 5 |        | Liabili-          |        | Nominal   |
|                               | months         | year   | years    | years  | Assets | ties              | Net    | value     |
| 2018                          |                |        |          |        |        |                   |        |           |
| Currency contracts            | -674           | -158   | -35      | 252    | 5,476  | 6,091             | -615   | 988,966   |
| Interest-rate contracts       | -28            | 3      | -311     | -318   | 24,225 | 24,879            | -654   | 1,294,681 |
| Share contracts               | 0              | 0      | 0        | 16     | 42     | 26                | 16     | 1,813     |
| Commodity contracts           | 2              | 4      | 0        | 13     | 315    | 296               | 19     | 7,615     |
| Total                         | -700           | -151   | -346     | -37    | 30,058 | 31,292            | -1,234 | 2,293,075 |
|                               |                |        |          |        |        |                   |        |           |
| Outstanding spot transactions |                |        |          |        | 117    | 36                | 81     | 26,127    |
| CCP netting                   |                |        |          |        | -6,945 | -6,945            | О      | 0         |
| Total after CCP netting       |                |        |          |        | 23,230 | 24,383            | -1,153 | 2,319,202 |
|                               |                |        |          |        |        |                   |        |           |
| 2017                          |                |        |          |        |        |                   |        |           |
| Currency contracts            | -21            | 412    | 360      | -66    | 7,071  | 6,386             | 685    | 1,001,082 |
| Interest-rate contracts       | -266           | 23     | -51      | -260   | 24,789 | 25,343            | -554   | 1,376,821 |
| Share contracts               | 0              | 0      | 0        | 0      | 66     | 66                | 0      | 7,343     |
| Commodity contracts           | 4              | 4      | 2        | 0      | 209    | 199               | 10     | 5,402     |
| Total                         | -283           | 439    | 311      | -326   | 32,135 | 31,994            | 141    | 2,390,648 |
|                               |                |        |          |        |        |                   |        |           |
| Outstanding spot transactions |                |        |          |        | 70     | 60                | 10     | 47,247    |
| CCP netting                   |                |        |          |        | -6,309 | -6,309            | 0      | 0         |
| Total after CCP netting       |                |        |          |        | 25,896 | 25,745            | 151    | 2,437,895 |



# Statement by the Management and Supervisory Boards on the Annual Report

We have today discussed and approved the Annual Report of Jyske Bank A/S for the accounting year 1 January to 31 December 2018.

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the EU, and the Parent's financial statements have been prepared in accordance with the Danish Financial Business Act. Further, the Annual Report has been prepared in accordance with the additional Danish disclosure requirements for listed financial companies.

In our opinion, the consolidated financial statements and the Parent's financial statements give a true and fair view of the Group's and the Parent's financial

position at 31 December 2018 and of their financial performance and cash flows for the financial year 1 January to 31 December 2018.

In our opinion, the Management's Review gives a fair presentation of the development in the Group's and the Parent's performance and financial position, the net profit or loss for the year and the Group's and the Parent's financial position as a whole as well as a description of the most material risks and elements of uncertainty that may affect the Group and the Parent.

The Annual Report is recommended for adoption at the Annual General Meeting.

Silkeborg, 26 February 2019

#### **EXECUTIVE BOARD**

ANDERS DAM Managing Director and CEO

NIELS ERIK JAKOBSEN PETER SCHLEIDT PER SKOVHUS

/JENS BORUM Director, Finance

#### SUPERVISORY BOARD

SVEN BUHRKALL KURT BLIGAARD PEDERSEN
Chairman Deputy Chairman

RINA ASMUSSEN PHILIP BARUCH JENS A. BORUP KELD NORUP

JOHNNY CHRISTENSEN MARIANNE LILLEVANG CHRISTINA LYKKE MUNK Employee Representative Employee Representative Employee Representative

#### Internal Auditors' Report

#### Audit opinion

In our opinion, the consolidated financial statements and the Parent's financial statements give a true and fair view of the Group's and the Parent's financial position at 31 December 2018 and of the Group's and the Parent's financial performance and the Group's cash flows for the financial year 1 January to 31 December 2018 in accordance with International Financial Reporting Standards as adopted by the EU and Danish disclosure requirements for listed financial companies in regard to the consolidated financial statements and in accordance with the Danish Financial Business Act in regard to the Parent's financial statements.

#### Basis of opinion

We have audited the consolidated financial statements and the financial statements of Jyske Bank A/S for the financial year 1 January - 31 December 2018. The consolidated financial statements are prepared in accordance with the International Financial Reporting Standards as adopted by the EU and Danish disclosure requirements for listed financial companies. The financial statements have been prepared in accordance with the Danish Financial Business Act.

We conducted our audit in accordance with the Executive Order of the Danish Financial Supervisory

Authority on Auditing Financial Enterprises, etc. as well as Financial Groups and in accordance with international auditing standards on planning and performance of the audit.

We have planned and performed our audit with a view to obtaining a high degree of certainty that the consolidated financial statements and the Parent's financial statements do not contain any material misstatements. We participated in the audit of significant and risky areas.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Statement on the Management's Review

We have read the Management's Review pursuant to the Danish Financial Business Act. We did not perform any procedures other than those performed during the audit of the consolidated financial statements and the Parent's financial statements.

Based on this, we believe that the Management's Review has been prepared in accordance with the Danish Financial Business Act and the disclosures in the Management's Review are consistent with the consolidated financial statements and the Parent's financial statements.

Silkeborg, 26 February 2019

Henning Sørensen Head of the Audit Division



# Independent Auditors' Report

# To the shareholders of Jyske Bank A/S

#### Audit opinion

We have audited the consolidated financial statements and the financial statements for Jyske Bank A/S for the financial year 1 January – 31 December 2018 comprising the income statement, statement of comprehensive income, balance sheet, statement of changes in equity, capital statement and notes, including accounting policies, for the Group as well as the Parent and the consolidated cash flow statement for the Group. The consolidated financial statements were prepared in accordance with International Financial Reporting Standards as adopted by the EU and also in accordance with additional Danish disclosure requirements for listed financial companies, and the Parent's financial statements were prepared in accordance with the Danish Financial Business Act.

In our opinion, the consolidated financial statements give a true and fair view of the Group's financial position at 31 December 2018 and of its financial performance and cash flows for the financial year 1 January – 31 December 2018 in accordance with International Financial Reporting Standards as adopted by the EU and additional Danish disclosure requirements for listed financial companies.

In addition, in our opinion, the financial statements give a true and fair view of the Parent's financial position at 31 December 2018 and of the company's financial performance for the financial year 1 January – 31 December 2018 in accordance with the Danish Financial Business Act.

Our audit opinion is in line with our long-form audit report to the Audit Committee and the Supervisory Board.

## Basis of the audit opinion

We conducted our audit in accordance with the International Standards on Auditing and the additional requirements applicable in Denmark. Our responsibility according to these standards and requirements are described in detail in the auditors' report under the heading "The auditor's responsibility for the audit of the consolidated financial statements and the Parent's financial statements". We are independent of the Group in accordance with the code of ethics of the International Ethics Standard Board for Accountants (IESBA) and also in accordance with

the additional requirements applicable in Denmark; also, we have met our ethical obligations according to this code of ethics and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the best of our knowledge, no prohibited non-audit services as stated in Art. 5(1) of Regulation (EU) No. 537/2014, have been performed.

We were elected auditors of Jyske Bank A/S for the first time in 1995. We have been re-elected annually by the annual general meeting for a total continuous task period of more than 23 years until an including the financial year 2018.

#### Key audit matters

Key audit matters are the matters that in our professional opinion were the most important ones in connection with our audit of the consolidated financial statements and the Parent's financial statements for the financial year 1 January – 31 December 2018. These matters were discussed in the course of our audit of the consolidated financial statements and the Parent's financial statements as a whole and the preparation of our audit opinion. We do not issue a separate audit opinion about these matters.

#### Loan impairment charges

For the Jyske Bank Group, loans and advances amounted to DKK 462,797m on 31 December 2018 (DKK 447,673m on 31 December 2017), and impairment charges on these amounted to DKK 5,244m on 31 December 2018 (DKK 4,815m on 31 December 2017).

Determination of the indication of loan impairment is associated with considerable uncertainty and to some extent based on management's estimates. Due to the materiality of these estimates and the volume of commercial loans, including loans to agricultural clients, the audit of loan impairment charges on commercial loans, including loans to agricultural clients, is a key audit matter.

As of 2018, the Group's impairment charges were recognised according to the IFRS 9 rules, which entails, among other things, that an impairment model was introduced, which divides exposures into three stages, where the ranking of the exposures depends

on whether they are credit-impaired relative to the initial recognition.

The principles for the determination of the indication of impairment, including the explanation of the accounting treatment of transitional effects is described in detail under accounting policies, and the management has described the handling of credit risks as well as the assessment of the indication of impairment in notes 50-53 of the consolidated financial statements.

Lending issues that involve the most extensive estimation and therefore require most attention during the auditing are:

- Parameters and management's estimates in the calculation model applied for the determination of the expected losses in stages 1 and 2.
- Identification of exposures that are creditimpaired relative to initial recognition
- Measurement of securities and future cash flows, including management's estimates in connection with the determination of expected losses in stage three
- Identification and determination of management's additions to the model

#### The audit has dealt with the matter in this way

Based on our risk assessment, the audit included an examination of the Group's relevant business procedures for loan impairment charges, tests of relevant controls and analysis of the development of the credit quality of loans and advances, etc., including the extent of the impairment charges.

Our audit procedure consisted of tests of design and implementation as well as tests of the operational efficiency of relevant controls relating to:

- On-going assessment of the credit risk
- Assessment and validation of input and assumptions used when calculating the impairment charges
- Determination of management's estimates in the model's calculation of loan impairment charges in stages one and two as well as the individual measurement of loans in stage three
- Implementation of IFRS 9, which is recognised in opening equity

Our audit procedures also included:

- Examination by random sampling of exposures for the assessment of credit impairment
- Challenge of the material assumptions in the calculation model applied with special focus on objectivity and the data used.
- Test of input applied for the calculation of the impairment charges with focus on security values in stages one and two
- For loans and advances classified for stage three, we have through sampling tested whether the established indication of impairment is in line with the guidelines of the legislation as well as those of the Group. This included tests of security values and scenario determination.
- Challenge of management's additions to the model, including an examination of the documentation of this.

#### Statement on the Management's Review

The management is responsible for the Management's Review.

Our audit opinion on the consolidated financial statements and the Parent's financial statements does not cover the Management's Review, and we do not express any kind of unmodified audit opinion on the Management's Review.

In connection with our audit of the consolidated financial statements and the Parent's financial statements, it is our responsibility to read the Management's Review and in that connection consider whether the Management's Review is materially inconsistent with the consolidated financial statements or the Parent's financial statements or our knowledge attained through the audit or in other ways seems to contain any material misstatement.

In addition, it is our responsibility to consider whether the Management's Review contains the required information according to the Danish Financial Business Act.

Based on the work performed, we believe that the Management's Review is consistent with the consolidated financial statements and the Parent's financial statements and that it has been prepared in accordance with the requirements of the Danish Financial Business Act. We did not find any material misstatement in the Management's Review.



# Management's responsibility for the consolidated financial statements and the Parent's financial statements

Management is responsible for the preparation of consolidated financial statements that offer a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and in accordance with the additional Danish disclosure requirements for listed financial companies as well as the preparation of the Parent's financial statements that offer a true and fair view according to the Danish Financial Business Act. Moreover, management is responsible for the internal control that management finds necessary to prepare consolidated financial statements and the Parent's financial statements that are free from material misstatement, whether due to fraud or error.

When preparing the consolidated financial statements and the Parent's financial statements, management is responsible for assessing the Group's and the Parent's ability to continue operations, and for disclosing circumstances relating to the continued operations, where relevant, and to prepare the consolidated financial statements and the Parent's financial statements on the basis of the accounting principle on continued operations, unless management intends to wind up the Group or the Parent, discontinue operations or does not have any other realistic alternative than doing so.

# The auditor's responsibility for the audit of the consolidated financial statements and the Parent's financial statements

The objective of our audit is that of obtaining a high level of assurance and audit evidence that the consolidated financial statements and the Parent's financial statements are free of material misstatements, whether or not due to fraud or error. A high level of assurance is a high level of assurance, but no quarantee that an audit performed in accordance with the International Standards on Auditing and the additional requirements applicable in Denmark will reveal any material misstatement if such misstatement has been made. Misstatements can also be given due to fraud or error and can be considered material if it is reasonable to assume that such misstatements will individually or collectively affect the financial decisions that financial statement users make on the basis of the consolidated financial statements and the Parent's financial statements.

In the course of the audit that is performed in accordance with the International Standards on Auditing and the additional requirements applicable in Denmark, we make professional assessments with an attitude of professional scepticism during the audit. In addition:

- We identify and assess the risk of material misstatements in the consolidated financial statements and the Parent's financial statements, whether or not such misstatements are due to fraud or error; we design and perform audit procedures in reaction to these risks and also obtain audit evidence sufficient and suitable for the basis of our audit opinion. The risk of not detecting any material misstatement due to fraud is higher than that in connection with material misstatements caused by error, as fraud may comprise conspiracy, forgery, conscious omissions, misrepresentation or disregard of internal control.
- We gain an understanding of the internal control relevant for the audit in order to prepare audit procedures that are appropriate under the circumstances, but not to express an audit opinion on the efficiency of the Group's and the Parent's internal control.
- We make a decision wither the accounting policies applied by management are suitable, and whether the accounting estimates and relevant information that management has prepared are reasonable.
- We determine whether management's preparation of the consolidated financial statements and the Parent's financial statements on the basis the of accounting principle on going concern is suitable, as well as whether, on the basis of the audit evidence obtained, there is any material uncertainty linked to events or circumstances that may result in considerable doubt as to the Group's or the Parent's ability to continue operations. If we determine that there is material uncertainty, we must in our auditors' report draw attention to information of this in the consolidated financial statements and the Parent's financial statements, or if such information is not sufficient modify our audit opinion. Our audit opinion is based on the audit evidence that is obtained until the date of our auditors' report. However, future events or circumstances may

- result in the Group and the Parent not being able to continue operations any longer.
- We decide on the overall presentation, structure and contents of the consolidated financial statements and the Parent's financial statements, including disclosures in the notes, and whether the consolidated financial statements and the Parent's financial statements reflect the underlying transactions and events in such a way that they render a true and fair view of these.
- We obtain a sufficient and suitable audit evidence of the financial information in the companies or the business activities in the Group to express an audit opinion on the consolidated financial statements. We are responsible for directing, supervising and performing the consolidated financial statements audit. We are solely responsible for the audit opinion.

We communicate with senior management, among other things, on the planned extent and the timing of the audit as well as considerable audit observations, including any considerable shortcomings in the internal control that we identify during our audit.

We also make a statement to senior management to the effect that we comply with relevant ethical requirements as to independence and disclose to senior management all relations and other circumstances that may reasonably affect our independence and, where relevant, related security measures.

Based on the circumstances communicated to senior management, we establish the circumstances that were of greatest importance during our audit of the consolidated financial statements and the Parent's financial statements covering the relevant period and therefore constituted key audit matters. We describe these circumstances in our auditors' report, unless acts of law or other regulation preclude publication of the circumstance, or in the most rare cases where we establish that the circumstance is not to be communicated in our auditors' report because the negative consequences from this could reasonably be expected to carry a heavier weight than the benefit from such communication that would be in the public interest.

Silkeborg, 26 February 2019

# Deloitte

Statsautoriseret Revisionspartnerselskab Business Reg. No. 33 96 35 56

Hans Trærup State-Authorised Public Accountant Identification No. (MNE) 10648 Kasper Bruhn Udam State-Authorised Public Accountant Identification No. (MNE) 29421



#### Directorships held by members of the Supervisory Board in other commercial enterprises at 31 December 2018

#### Sven Buhrkall, Consultant, Fanø, Chairman

- Board member of H.P. Therkelsen A/S, Padborg
- Board member, Hirtshals Havn, (foundation/independent institution)
- Chairman of the supervisory board, Fonden for H.K. Samuelsen Shipping og International Spedition, Sønderborg, and on the board of two fully owned subsidiaries
- Board member, Generalkonsulinde Anna Hedorf og generalkonsul Frode Hedorfs Fond, Vallensbæk, and chairman
  of the supervisory board of a fully owned subsidiary
- Board member, FDE Fonden
- Director of Sven Buhrkall Consulting

#### Kurt Bligaard Pedersen, Director, London, deputy chairman

- Board member, BRFfonden and on the board of a fully owned subsidiary
- Board member, Noordgastransport B.V., the Netherlands
- General manager and board member, Gazprom Marketing & Trading Retail Ltd., Great Britain

#### Rina Asmussen, Consultant, Klampenborg

- Board member, PFA Invest
- Board member and Deputy Chairman, BRFfonden, and on the board of a fully owned subsidiary
- Board member, HUMAN UNIVERZ Partner by Heart Aps
- Director, RA-Consulting

#### Philip Baruch, Charlottenlund

- Chairman of the supervisory board, Zimmer Group A/S
- Chairman of the supervisory board, Ottensten A/S
- Chairman of the supervisory board, Seniorshop Aps
- Board member, Melitek A/S

#### Jens A. Borup, Skagen

- Board member/chairman, FF Skagen-gruppen including
  - o Board member, FF Skagen Fond
  - o Chairman of the supervisory board, FF Skagen A/S, and also on the board of two fully owned subsidiaries
  - o Chairman of the supervisory board, Scandic Pelagic A/S
  - $o\quad Board\ member,\ Scandic\ Pelagic\ AB,\ Sweden,\ and\ on\ the\ board\ of\ two\ fully\ owned\ subsidiaries$
  - $o\quad \text{Managing director of Hirtshals Tanklager ApS, FF Handelsafdeling ApS and H.F.\ Industrifiske handel\ Aps}$
- Managing director, Starholm Holding ApS, Skagen

## Keld Norup, Vejle

- Chairman of the supervisory board/board member, Holmskov-gruppen, Vejle including
  - o Chairman of the supervisory board, Holmskov & Co. A/S
  - o Chairman of the supervisory board, Holmskov Finans A/S
  - o Chairman of the supervisory board, Holmskov Invest A/S
  - o Board member, H&P Frugtimport A/S
- Chairman of the supervisory board, Clausen-gruppen, Vejle including
  - o Chairman of the supervisory board, GV-Holding A/S  $\,$
  - o Chairman of the supervisory board, VAC Holding ApS
  - o Chairman of the supervisory board, VHF Holding ApS
- Board member, Sole-gruppen, Vejle, including
  - o Board member, Sole Holding ApS, Vejle, and also on the board of five fully owned subsidiaries
  - o  $\,$  Board member, Sole Invest Aps, Hedensted and also on the board of a fully owned subsidiary
  - o Board member, TP Family ApS and on the board of a fully owned subsidiary
  - o Board member, Hølgaard Ejendomme ApS
  - o Board member, Solbjerg Ejendomme A/S
  - o Board member, JGP Family ApS and on the board of a fully owned subsidiary
  - o Board member, Vesterby Minkfarm A/S
  - o Board member, Solskov Minkfarm A/S
- Chairman of the supervisory board, Skov Advokater Advokataktieselskab
- Managing director, Keld Norup Holding Aps

# Directorships held by members of the Executive Board in other commercial enterprises at 31 December 2018

#### Anders Dam

- Chairman of the Supervisory Board of Jyske Banks Almennyttige Fond as well as the fully owned subsidiary Jyske Banks Almennyttige Fonds Holdingselskab
- Board member (deputy chairman), Foreningen Bankdata F.m.b.a.
- Board member, FR I af 16. september 2015 A/S

# Niels Erik Jakobsen

- Board member (deputy chairmen), Letpension A/S
- $\bullet \qquad \text{Board member, BI Holding A/S as well as the fully owned BI Asset Management Fondsmæglerselskab A/S}$

#### Peter Schleidt

- Board member (deputy chairman), JN Data A/S
- Board member, VP Securities A/S



# Members of the Supervisory Board at 31 December 2018

| Name  | Age | Ap-<br>pointed a<br>Board<br>member | Expiry of<br>term of of-<br>fice | Audit<br>commit-<br>tee | Nomina-<br>tion<br>Commit-<br>tee | Remune-<br>ration<br>Commit-<br>tee | Risk<br>Commit-<br>tee | Digitization<br>& Technol-<br>ogy Com-<br>mittee |
|---|-----|-------------------------------------|----------------------------------|-------------------------|-----------------------------------|-------------------------------------|------------------------|--|
| Sven Buhrkall, Consultant,                                | 60  | 1000                                | 2010                             | Maria                   | Classian                          | Classian                            | Marrie                 | Marilia  |
| Chairman<br>Kurt Bligaard Pedersen,<br>Managing Director, | 69  | 1998                                | 2019                             | Member                  | Chairman                          | Chairman                            | Member                 | Member   |
| Deputy Chairman   | 59  | 2014                                | 2020                             | Chairman                | Member                            | Member                              |                        |  |
| Partner Rina Asmussen                                     | 59  | 2014                                | 2019                             |                         |                                   |                                     | Chairman               | Chairman   |
| Philip Baruch   | 65  | 2006                                | 2021                             |                         | Member                            |                                     |                        |  |
| Jens A. Borup   | 63  | 2005                                | 2020                             | Member                  | Member                            |                                     | Member                 |  |
| Keld Norup  | 65  | 2007                                | 2019                             | Member                  |                                   |                                     |                        |  |
| Employee representatives:<br>Marianne Lillevang,          |     |                                     |                                  |                         |                                   |                                     |                        |  |
| District Chairman<br>Christina Lykke Munk, Portfo-        | 53  | 2006                                | 2022                             |                         |                                   | Member                              | Member                 |  |
| lio Management Adviser<br>Johnny Christensen, Deputy      | 40  | 2016                                | 2022                             | Member                  |                                   |                                     |                        |  |
| District Chairman   | 56  | 2018                                | 2022                             |                         |                                   |                                     |                        | Member   |

| Number of Jyske |
|-----------------|
| Bank            |
| oboroo          |

|  | share | es    | Participation and number of meetings 2018 |                  |                            |                              |                 |  |  |  |
|--|-------|-------|---|------------------|----------------------------|------------------------------|-----------------|--|--|--|
| Maria  | End-  | End-  | Board                                     | Audit<br>commit- | Nomina-<br>tion<br>Commit- | Remune-<br>ration<br>Commit- | Risk<br>Commit- | Digitization<br>& Technol-<br>ogy Com- |  |  |
| Name   | 2018  | 2017  | meeting                                   | tee              | tee                        | tee                          | tee             | mittee                                 |  |  |
| Sven Buhrkall, Consultant,<br>Chairman<br>Kurt Bligaard Pedersen,<br>Managing Director, Deputy | 2,580 | 2,580 | 42/43                                     | 6/6              | 2/2                        | 2/2                          | 6/6             | 4/4                                    |  |  |
| Chairman   | 1,150 | 1,150 | 38/43                                     | 5/6              | 2/2                        | 2/2                          |                 |  |  |  |
| Partner Rina Asmussen<br>Philip Baruch,  | 927   | 927   | 40/43                                     |                  |                            |                              | 6/6             | 4/4                                    |  |  |
| Attorney-at-Law<br>Jens A. Borup,  | 2,893 | 2,893 | 38/43                                     |                  | 2/2                        |                              |                 |  |  |  |
| Fishing Vessel Master  | 3,970 | 3,970 | 41/43                                     | 3/3              | 2/2                        |                              | 6/6             |  |  |  |
| Keld Norup, Attorney-at-Law  | 1,100 | 1,100 | 43/43                                     | 6/6              |                            |                              |                 |  |  |  |
| Employee representatives:<br>Marianne Lillevang,   |       |       |   |                  |                            |                              |                 |  |  |  |
| District Chairman<br>Christina Lykke Munk, Port-   | 2,456 | 2,348 | 40/43                                     | 2/3              |                            | 2/2                          | 4/4             |  |  |  |
| folio Management Adviser<br>Johnny Christensen,  | 279   | 359   | 41/43                                     | 3/3              |                            |                              |                 |  |  |  |
| Deputy District Chairman   | 327   | 773   | 27/32                                     |                  |                            |                              |                 | 3/3                                    |  |  |

The board members' participation in meetings appear above.