

FOURTH QUARTER 2018 EARNINGS RELEASE

ROYAL BANK OF CANADA REPORTS FOURTH QUARTER AND 2018 RESULTS

All amounts are in Canadian dollars and are based on our audited Annual and unaudited Interim Consolidated Financial Statements for the year and quarter ended October 31, 2018 and related notes prepared in accordance with International Financial Reporting Standards (IFRS). Our 2018 Annual Report (which includes our audited Annual Consolidated Financial Statements and accompanying Management's Discussion & Analysis), our 2018 Annual Information Form and our Supplementary Financial Information are available on our website at: http://www.rbc.com/investorrelations.

2018 Net Income \$12.4 Billion Record earnings 2018 Diluted EPS \$8.36 Strong double-digit growth of 11% YoY 2018 ROE 17.6% Balanced capital deployment for premium ROE CET1 Ratio
11.5%
Up 60 bps YoY

TORONTO, November 28, 2018 – Royal Bank of Canada (RY on TSX and NYSE) today reported record net income of \$12,431 million for the year ended October 31, 2018, up \$962 million or 8% from the prior year, with double-digit diluted EPS growth of 11%. Strong earnings growth in Personal & Commercial Banking and Wealth Management reflected benefits from higher Canadian and U.S. interest rates and solid volume growth. Strong Capital Markets earnings were driven by a lower effective tax rate and higher revenue in Corporate and Investment Banking, and higher Insurance earnings were largely driven by favourable investment-related experience. Investor & Treasury Services results were solid. Credit quality was stable with provision for credit losses (PCL) on impaired loans ratio of 20 basis points (bps) and total PCL ratio on loans of 23 bps.

As of October 31, 2018, our Basel III Common Equity Tier 1 (CET1) ratio was 11.5%, up 60 bps from the prior year. In addition, we increased our quarterly dividend twice during 2018, for an annual dividend increase of 8%.

"We reported record earnings of \$12.4 billion for 2018, showcasing the strength and depth of our client relationships backed by a strong macro environment. Our diversified business and geographic mix delivered good revenue growth, while we prudently managed risk and delivered a premium return on equity. Looking ahead, we remain focused on investing in our people and technology, and offering more personalized insights and connectivity to deliver more value for both our clients and shareholders."

— Dave McKay, RBC President and Chief Executive Officer

2018 Full Year Business Segment Performance

- 5% earnings growth in Personal & Commercial Banking. Excluding our share of the gain related to the sale of the U.S. operations of Moneris, which was \$212 million (before- and after-tax), earnings increased \$485 million or 9%¹, mainly due to higher spreads reflecting benefits from higher interest rates and average volume growth of 5% as we continued to strengthen our leadership in core products. Higher card service revenue driven by higher purchase volumes in Canada's leading loyalty program also contributed to the increase as we continued to deliver more value to clients. These factors were partially offset by higher PCL, mainly due to the introduction of PCL on performing financial assets as a result of adopting IFRS 9. We generated positive operating leverage while continuing to invest in the business, including higher staff-related costs and investments in technology;
- 23% earnings growth in Wealth Management, mainly due to growth in average fee-based client assets, benefitting from our scale, talent and infrastructure advantage, including one of Canadian industry's largest, most productive advisor bases. Higher net interest income was driven by strong volume growth and higher U.S. interest rates at City National, and a lower effective tax rate reflecting benefits from the U.S. Tax Reform also contributed to the increase. These factors were partially offset by higher variable compensation on improved results, increased costs related to business growth and technology initiatives, and higher regulatory costs;
- 7% earnings growth in Insurance, largely driven by higher favourable investment-related experience, and life retrocession contract renegotiations. These factors were partially offset by lower favourable annual actuarial assumption updates, higher claims volumes, and increased costs in support of sales growth and client service activities as part of our holistic, advice-based services;
- Investor and Treasury Services net income was flat. Improved margins, growth in client deposits and higher revenue in our asset services business were offset by lower funding and liquidity revenue, higher costs in support of business growth, and higher technology investments;
- 10% earnings growth in Capital Markets, driven by a lower effective tax rate reflecting changes in earnings mix and benefits from the U.S. Tax Reform and higher revenue in Corporate and Investment Banking and Global Markets, benefiting from our focused strategy in North American and key geographic regions. These factors were partially offset by higher regulatory costs, litigation recoveries in the prior year, and higher costs in support of business growth as we continued to deepen client relationships in a competitive market.

Results excluding our share of a gain in Q1 2017 related to the sale of the U.S. operations of Moneris Solutions Corporation (Moneris) to Vantiv Inc. which was \$212 million (before and after tax) are non-GAAP measures. For further information, including a reconciliation, refer to the Key performance and non-GAAP measures section on page 10 of this Earnings Release.

Q4 2018 Performance

Earnings of \$3,250 million were up \$413 million or 15% from a year ago, driven by higher results in Personal & Commercial Banking, Capital Markets, Wealth Management, and Insurance. Investor & Treasury Services results were relatively flat.

Earnings were up \$141 million or 5% from last quarter, largely due to higher earnings in Insurance, Personal & Commercial Banking and Investor & Treasury Services. These factors were partially offset by lower earnings in Wealth Management and Capital Markets.

Q4 2018 compared to Q4 2017

Q4 2018 compared to Q3 2018

 Net income of \$3,250 million Diluted EPS of \$2.20 ROE² of 17.6% CET1 ratio of 11.5% 	↑ 15% ↑ 17% ↑ 100 bps ↑ 60 bps
 Net income of \$3,250 million Diluted EPS of \$2.20 ROE of 17.6% CET1 ratio of 11.5% 	↑ 5% ↑ 5% ↑ 30 bps ↑ 40 bps

Q4 2018 Business Segment Performance

Personal & Commercial Banking

Net income of \$1,538 million increased \$134 million or 10% from a year ago, largely reflecting improved deposit spreads from higher Canadian interest rates and average volume growth of 5% in Canadian Banking, driven by solid growth in residential mortgages, commercial lending and deposit products. Non-interest income growth benefitted from solid credit card purchase volume growth reflecting the value provided by RBC Rewards and our leading credit card product suite. These factors were partially offset by higher PCL in Canadian Banking, mainly due to the introduction of PCL on performing financial assets as a result of adopting IFRS 9 and higher staff-related costs in support of business growth.

Compared to last quarter, net income increased \$28 million or 2%, largely due to higher spreads, and average volume growth of 1% in loans and 2% in deposits in Canadian Banking, and lower PCL. These factors were partially offset by higher marketing costs.

Wealth Management

Net income of \$553 million increased \$62 million or 13% from a year ago, largely reflecting higher average fee-based client assets resulting from net inflows into long-term and liquidity products despite significant industry headwinds as equity markets pulled back. Higher revenue also benefitted from an increase in net interest income from strong volume growth and higher U.S. interest rates at City National, and a lower effective tax rate reflecting benefits from the U.S. Tax Reform. These factors were partially offset by higher variable compensation on improved results, increased costs in support of business growth and technology initiatives, and higher regulatory costs.

Compared to last quarter, net income decreased \$25 million or 4%, largely due to increased costs in support of business growth mainly reflecting higher staff-related costs, and higher variable compensation. These factors were partially offset by higher average fee-based client assets reflecting net sales.

Insurance

Net income of \$318 million increased \$53 million or 20% from a year ago, primarily reflecting life retrocession contract renegotiations and higher favorable investment-related experience, partially offset by lower favourable annual actuarial assumption updates.

Compared to last quarter, net income increased \$160 million or 101%, reflecting life retrocession contract renegotiations and higher favourable investment-related experience. Favourable annual actuarial assumption updates, largely related to economic, mortality and longevity experience, and lower claims volumes, primarily in the life retrocession portfolio, also contributed to the increase.

Investor & Treasury Services

Net income of \$155 million was relatively flat from a year ago. Improved deposit margins and higher revenue from our asset services business were offset by lower funding and liquidity revenue, higher costs in support of business growth and increased technology investments.

Compared to last quarter, net income was flat as higher funding and liquidity revenue was offset by increased technology investments and lower revenue from our asset services business driven by lower client activity and market volatility.

² Return on Equity (ROE). This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 10 of this Famings Release

Capital Markets

Net income of \$666 million increased \$82 million or 14% from a year ago, largely driven by a lower effective tax rate reflecting changes in earnings mix and benefits from the U.S. Tax Reform. Higher revenue reflected constructive equity markets volatility, more than offsetting challenging fixed income market conditions in Global Markets, and strong client activity in Corporate and Investment Banking. The impact of foreign exchange translation and lower capital taxes also contributed to higher net income. These factors were partially offset by higher PCL as the prior year included PCL recoveries, and higher regulatory costs.

Compared to last quarter, net income decreased \$32 million or 5%, mainly due to lower fixed income trading revenue, primarily in North America, lower equity origination, mainly in Canada, and higher PCL. These factors were partially offset by lower compensation on decreased results, higher lending revenue and higher gains from the disposition of certain securities.

Corporate Support

Net income was \$20 million in the current quarter, largely reflecting net favourable tax adjustments. Net income was \$10 million in the prior quarter, mainly due to asset/liability management activities. Net loss was \$63 million in the prior year largely reflecting net unfavourable tax adjustments, severance and related charges, and charges associated with our real estate portfolio.

Other Highlights

Capital – As at October 31, 2018, Basel III CET1 ratio was 11.5%, up 40 bps from last quarter, mainly reflecting internal capital generation and favourable impact of risk parameters changes which were partially offset by higher risk-weighted assets due to continued business growth.

Credit Quality – Total PCL of \$353 million increased \$119 million from a year ago, mainly due to the adoption of IFRS 9 as well as higher provisions on impaired loans in Capital Markets. The PCL ratio on loans was up 6 bps to 23 bps.

In Personal & Commercial Banking, total PCL increased \$47 million or 17% from a year ago largely due to higher provisions in our Canadian lending portfolios since the adoption of IFRS 9, partially offset by lower provisions in the Caribbean Banking portfolios driven by model and parameter updates.

In Capital Markets, total PCL increased \$70 million from a year ago due to higher provisions on impaired loans mainly as a result of recoveries in the oil & gas and real estate & related sectors in the prior year.

Compared to last quarter, total PCL increased \$7 million or 2% and the PCL ratio on loans was flat, reflecting stable credit quality. The increase in total PCL was due to higher provisions on impaired loans in Capital Markets and a provision on the restructuring of portfolios in Barbados which was largely offset by model and parameter updates.

In Personal & Commercial Banking, total PCL decreased \$22 million from the prior quarter due to model and parameter updates in the Caribbean, partially offset by volume growth in Canadian Banking and a provision on the restructuring of portfolios in Barbados.

In Capital Markets, total PCL increased \$29 million from the prior quarter primarily due to recoveries in the oil & gas sector in the previous quarter.

Digitally Enabled Relationship Bank

90-day Active Mobile users increased 17% from a year ago to 3.9 million, resulting in a 26% increase in mobile sessions. Digital adoption increased to 50%.

Selected financial and other highlights

		As at o	r for t	the three mont	hs er	nded		For the year ended			
		October 31		July 31		October 31		October 31		October 31	
(Millions of Canadian dollars, except per share, number of and percentage amounts) (1)		2018		2018		2017		2018		2017	
Total revenue	\$	10,669	\$	11,025	\$	10,523	\$		\$	40.669	
Provision for credit losses (PCL) (2)		353	Ľ	346	,	234		1,307	ľ	1,150	
Insurance policyholder benefits, claims and acquisition expense (PBCAE)		494		925		1,137		2,676		3,053	
Non-interest expense		5,882		5,858		5,611		22,833		21,794	
Income before income taxes		3,940		3,896		3,541		15,760		14,672	
Net income	\$	3,250	\$	3,109	\$	2,837	\$	12,431	\$	11,469	
Segments - net income									П	<u>.</u>	
Personal & Commercial Banking	\$	1,538	\$	1,510	\$	1,404	\$		\$	5,755	
Wealth Management		553		578		491		2,265		1,838	
Insurance		318		158		265		775		726	
Investor & Treasury Services		155		155		156		741		741	
Capital Markets		666		698		584		2,777		2,525	
Corporate Support		20		10		(63)		(155)		(116)	
Net income	\$	3,250	\$	3,109	\$	2,837	\$	12,431	\$	11,469	
Selected information											
Earnings per share (EPS) - basic	\$	2.21	\$	2.10	\$	1.89	\$		\$	7.59	
- diluted		2.20		2.10		1.88		8.36		7.56	
Return on common equity (ROE) (3), (4)		17.6		17.3		16.6 %		17.6 %		17.0 %	
Average common equity (3)	\$	71,700	\$	69,650	\$	65,900	\$	68,900	\$	65,300	
Net interest margin (NIM) - on average earning assets (3)		1.67		1.66		1.72 %		1.66 %		1.72 %	
PCL as a % of average net loans and acceptances (5)		0.23		0.23		0.17 9	-	0.23 %		0.21 %	
PCL on impaired loans as a % of average net loans and acceptances (5)		0.20		0.17		0.17 9		0.20 %		0.21 %	
Gross impaired loans (GIL) as a % of loans and acceptances (6), (7)		0.37		0.40		0.46 %	-	0.37 %		0.46 %	
Liquidity coverage ratio (LCR) (8)		123	%	120	%	122 %	6	123 %	Ш	122 %	
Capital ratios and Leverage ratio (9)								44 = 04			
Common Equity Tier 1 (CET1) ratio		11.5		11.1		10.9 %		11.5 %		10.9 %	
Tier 1 capital ratio		12.8		12.3		12.3 %		12.8 %		12.3 %	
Total capital ratio		14.6		14.1		14.2 %		14.6 %		14.2 %	
Leverage ratio		4.4	%	4.3	%	4.4 %	6	4.4 %	_	4.4 %	
Selected balance sheet and other information (10)	•	4 004 704	_	4 000 074	•	4 040 050	•	4 004 704		4 040 050	
Total assets	Þ	1,334,734	\$	1,292,374	\$	1,212,853	Þ	1,334,734	\$	1,212,853	
Securities, net of applicable allowance		222,866		217,132		218,379		222,866		218,379	
Loans net of allowance for loan losses		576,818		563,097		542,617		576,818		542,617	
Derivative related assets		94,039		88,503		95,023		94,039		95,023	
Deposits Common a writer		837,046		832,261		789,635		837,046		789,635	
Common equity		73,552 496,459		71,475		67,416		73,552 496,459		67,416	
Total capital risk-weighted assets				498,896		474,478				474,478	
Assets under management (AUM)		671,000		686,600		639,900		671,000 5 522 700		639,900	
Assets under administration (AUA) (11) Common share information	—	5,533,700		5,486,200		5,473,300		5,533,700	⊢	5,473,300	
		1.440.207		1 110 177		1 157 055		1.443.894		1 466 000	
Shares outstanding (000s) - average basic - average diluted		1,446,514		1,440,477		1,457,855		1,445,694		1,466,988	
- average didited - end of period ⁽¹²⁾		1,438,794		1,446,956		1,464,916 1,452,535		1,438,794		1,474,421 1,452,535	
Dividends declared per common share	¢	0.98	\$	1,440,008 0.94	\$	0.91	\$	3.77	\$	3.48	
Dividend yield (13)	Ф	3.8		3.8		3.6 %		3.77 3.7 %		3.48	
Common share price (RY on TSX) (14)	¢	95.92	\$	3.o 101.55	⁷⁰ \$	100.87	° \$		\$	100.87	
Market capitalization (TSX) (14)	Ψ	138,009	Φ	146,350	φ	146,554	Ψ	138,009	Ψ	146.554	
Business information (number of)		130,009		140,300		140,004		130,003	\vdash	140,004	
Employees (full-time equivalent) (FTE)		81,870		82,236		78,210		81.870		78,210	
Bank branches		1,333		1,338		1,376		1,333		1,376	
Automated teller machines (ATMs)		4,537		4,792		4,630		4,537		4,630	
Period average US\$ equivalent of C\$1.00 (15)	¢	0.767	\$	0.767	\$	0.792	\$	0.776	\$	0.765	
Period-end US\$ equivalent of C\$1.00	\$ \$	0.767	\$	0.767	\$	0.792	\$	0.760	\$	0.765	
Total one operation of option	Ψ	0.700	Ψ	0.703	Ψ	0.113	Ψ	0.700	Ψ	0.110	

- Effective November 1, 2017, we adopted IFRS 9 Financial Instruments. Results from periods prior to November 1, 2017 are reported in accordance with IAS 39 Financial Instruments: Recognition (1) and Measurement. For further details on the impacts of the adoption of IFRS 9 including the description of accounting policies selected, refer to Note 2 of our 2018 Annual Consolidated Financial
- Under IFRS 9, PCL relates primarily to loans, acceptances, and commitments, and also applies to all financial assets except for those classified or designated as fair value through profit or loss (2)(FVTPL) and equity securities designated as fair value through other comprehensive income (FVOCI). Prior to the adoption of IFRS 9, PCL related only to loans, acceptances, and commitments. PCL on loans, acceptances, and commitments is comprised of PCL on impaired loans (Stage 3 PCL under IFRS 9 and PCL on impaired loans under IAS 39) and PCL on performing loans (Stage 1 and Stage 2 PCL under IFRS 9 and PCL on loans not yet identified as impaired under IAS 39). Refer to the Credit risk section and Note 2 of our 2018 Annual Consolidated Financial Statements for further details.
- Average amounts are calculated using methods intended to approximate the average of the daily balances for the period. This includes Average common equity used in the calculation of ROE. For (3)
- further details, refer to the Key performance and non-GAAP measures section of our 2018 Annual Report.

 These measures may not have a standardized meaning under generally accepted accounting principles (GAAP) and may not be comparable to similar measures disclosed by other financial institutions. See the How we measure and report our business segments section and the Key performance and Non-GAAP Measures section of this Earnings Release, our Q4 2018 Supplementary (4) Financial Information and our 2018 Annual Report for additional information.

 PCL represents PCL on loans, acceptances and commitments. PCL on impaired loans represents Stage 3 PCL under IFRS 9 and PCL on impaired loans under IAS 39. Stage 3 PCL under IFRS 9
- (5) is comprised of lifetime credit losses of credit-impaired loans, acceptances and commitments.
- Effective November 1, 2017, GIL excludes \$229 million of acquired credit-impaired (ACI) loans related to our acquisition of City National Bank (City National) that have returned to performing status. As at October 31, 2018, \$21 million (July 31, 2018 \$20 million; October 31, 2017 \$256 million) of ACI loans that remain impaired are included in GIL. ACI loans included in GIL added 5 (6) bps to our 2017 GIL ratio. For further details, refer to Note 5 of our 2018 Annual Consolidated Financial Statements
- Effective November 1, 2017, the definition of gross impaired loans has been shortened for certain products to align with a definition of default of 90 days past due under IFRS 9, resulting in an (7)
- LCR is calculated using the Basel III Liquidity Adequacy Requirements (LAR) guideline. For further details, refer to the Liquidity and funding risk section of our 2018 Annual Report.

 Capital and Leverage ratios presented above are on an "all-in" basis. The Leverage ratio is a regulatory measure under the Basel III framework. For further details, refer to the Capital management
- (9) section of our 2018 Annual Report.
- (10)
- Represents period-end spot balances.

 AUA includes \$16.7 billion and \$9.6 billion (July 31, 2018 \$16.8 billion and \$9.8 billion; October 31, 2017 \$18.4 billion and \$8.4 billion) of securitized residential mortgages and credit card loans, (11)
- Common shares outstanding has been adjusted to include the impact of treasury shares. (12)
- (13) Defined as dividends per common share divided by the average of the high and low share price in the relevant period.
- (14)Based on TSX closing market price at period-end.
- Average amounts are calculated using month-end spot rates for the period. (15)

Personal & Commercial Banking						
		As at c	r for t	he three months e	ende	ed
		October 31		July 31		October 31
(Millions of Canadian dollars, except number of and percentage amounts and as otherwise noted)		2018		2018		2017
Net interest income	\$	3,067	\$		\$	2,820
Non-interest income		1,297		1,283		1,199
Total revenue		4,364		4,284	200	4,019
PCL on performing assets (1)		25		31		
PCL on impaired assets (2)		292		308		270
Total PCL		317		339		270
Non-interest expense		1,987		1,910		1,872
Net income before income taxes		2,060		2,035		1,877
Net income	\$	1,538	\$	1,510	\$	1,404
Revenue by business						
Canadian Banking		4,132		4,040		3,766
Caribbean & U.S. Banking		232		244		253
Selected balances and other information		00.70/		07.00/		00.70/
ROE		26.7%		27.2%		26.7%
NIM Francisco		2.82%		2.80%		2.71%
Efficiency ratio (3)		45.5%		44.6%		46.6%
Operating leverage	•	2.5%	•	3.3%	•	2.4%
Average total assets	\$	451,100	\$	445,600	\$	430,100
Average total earning assets, net		431,500		425,900		412,200
Average loans and acceptances, net		432,200		426,500		412,000
Average deposits		368,700		363,100		352,100
AUA (4), (5)		266,500		276,700		264,800
Average AUA		274,900		274,800		257,600
AUM (5)		4,700		4,700		4,600
Number of employees (FTE) (6)		35,573		35,743		34,601
Effective income tax rate		25.3%		25.8%		25.2%
Gross impaired loans as a % of average net loans and acceptances (7)		0.37%		0.38%		0.36%
PCL on impaired loans as a % of average net loans and acceptances (2)		0.25%		0.25%		0.26%
Other selected information - Canadian Banking						
Net income	\$	1,463	\$	1,491	\$	1,360
NIM		2.77%		2.74%		2.65%
Efficiency ratio (3)		43.8%		42.2%		44.7%
Operating leverage		2.3%		5.0%		1.5%
Effective income tax rate		25.8%		26.1%		25.7%

- (1) PCL on performing assets represents Stage 1 and 2 PCL on all performing assets under IFRS 9, except those classified or designated as FVOPL and equity securities designated as FVOPL. Prior to the adoption of IFRS 9, PCL on performing assets represents PCL for loans not yet identified as impaired and was included in Corporate Support.
- (2) PCL on impaired assets includes PCL on credit-impaired loans, acceptances, and commitments (PCL on impaired loans) and PCL on other credit-impaired financial assets. PCL on impaired assets represents Stage 3 PCL under IFRS 9 and PCL on impaired loans under IAS 39. Stage 3 PCL under IFRS 9 is comprised of lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.
- 3) Calculated as non-interest expense divided by total revenue.
- (4) AUA includes \$16.7 billion and \$9.6 billion (July 31, 2018 \$16.8 billion and \$9.8 billion; October 31, 2017 \$18.4 billion and \$8.4 billion) of securitized residential mortgages and credit card loans, respectively.
- Represents period-end spot balances.
- (6) Amounts have been revised from those previously presented.
- (7) Effective November 1, 2017, the definition of gross impaired loans has been shortened for certain products to align with a definition of default of 90 days past due under IFRS 9.

Effective November 1, 2017, the lines of business within Canadian Banking have been realigned in a manner that emphasizes our client-centric strategy. Personal Financial Services and Cards and Payment Solutions, previously reported separately, are reported collectively as Personal Banking, and Business Financial Services has been renamed to Business Banking. The change had no impact on prior period net income for our Personal & Commercial Banking segment.

Q4 2018 vs. Q4 2017

Net income of \$1,538 million increased \$134 million or 10% compared to the prior year, largely due to higher spreads, volume growth in Canadian Banking, and higher card service revenue. These factors were partially offset by higher PCL in Canadian Banking, mainly due to the introduction of PCL on performing financial assets as a result of adopting IFRS 9, higher staff-related costs and an increase in technology and related costs.

Total revenue increased \$345 million or 9%, mainly due to improved spreads and volume growth of 5% in both loans and deposits in Canadian Banking. Higher purchase volumes driving higher card service revenue and higher average balances driving mutual fund distribution fees also contributed to the increase.

NIM increased 11 bps, mainly due to improved spreads on deposits in Canadian Banking, reflecting the rising interest rate environment, partially offset by the impact of competitive pressures.

PCL on impaired loans ratio improved 1 bp, reflecting stable credit quality. For further details on performing and impaired PCL, refer to Credit quality in the Q4 2018 Business Segment Performance section on page 3 of this Earnings Release.

Non-interest expense increased \$115 million or 6%, primarily attributable to higher staff-related costs in Canadian Banking, and an increase in technology and related costs, including digital initiatives.

Q4 2018 vs. Q3 2018

Net income increased \$28 million or 2% from the prior quarter, largely due to higher spreads and average volume growth of 1% in loans and 2% in deposits in Canadian Banking, and lower PCL. These factors were partially offset by higher marketing costs.

Wealth Management					
	As at o	r for	the three months e	nded	
	October 31		July 31		October 31
(Millions of Canadian dollars, except number of and percentage amounts and as otherwise noted)	2018		2018		2017
Net interest income	\$ 679	\$	679	\$	583
Non-interest income					
Fee-based revenue	1,662		1,626		1,485
Transactional and other revenue	399		493		494
Total revenue	2,740		2,798		2,562
PCL on performing assets ⁽¹⁾	(3)		12		
PCL on impaired assets ⁽²⁾	7		(9)		-
Total PCL	4		3		-
Non-interest expense	2,061		2,059		1,901
Net income before income taxes	675		736		661
Net income	\$ 553	\$	578	\$	491
Revenue by business					
Canadian Wealth Management	\$ 796	\$	761	\$	717
U.S. Wealth Management (including City National)	1,345		1,435		1,252
U.S. Wealth Management (including City National) (US\$ millions)	1,031		1,101		992
Global Asset Management	513		507		508
International Wealth Management	86		95		85
Selected balances and other information					
ROE	15.9%		16.4%		14.2%
NIM	3.49%		3.56%		3.13%
Pre-tax margin ⁽³⁾	24.6%		26.3%		25.8%
Average total assets	\$ 91,300	\$	89,900	\$	86,800
Number of advisors (4)	5,042		4,970		4,884
Average total earning assets, net	\$ 77,100	\$	75,700	\$	73,900
Average loans and acceptances, net	57,800		57,000		51,600
Average deposits	91,800		91,700		90,900
AUA - total ⁽⁵⁾	970,500		985,800		929,200
- U.S. Wealth Management (including City National) (5)	483,000		487,900		442,700
- U.S. Wealth Management (including City National) (US\$ millions) (5)	367,100		375,200		343,200
AUM (5)	664,900		680,500		634,100
Average AUA	988,900		975,600		900,300
Average AUM (6)	679,900		673,800		617,400
PCL on impaired loans as a % of average net loans and acceptances (2)	0.04%		(0.06)%		0.00%
			For the three m	onths	s ended

	F0	or the three n	<u>iontn</u>	s enaea
Estimated impact of U.S. dollar, British pound and Euro translation on key income statement items	Q	4 2018 vs.		Q4 2018 vs.
(Millions of Canadian dollars, except percentage amounts)		Q4 2017		Q3 2018
Increase (decrease):				
Total revenue	\$	47	\$	(3)
Non-interest expense		37		(3)
Net income		9		-
Percentage change in average US\$ equivalent of C\$1.00		(3)%		0%
Percentage change in average British pound equivalent of C\$1.00		(1)%		2%
Percentage change in average Euro equivalent of C\$1.00		(1)%		2%

- (1) PCL on performing assets represents Stage 1 and 2 PCL on all performing assets under IFRS 9, except those classified or designated as FVTPL and equity securities designated as FVOCI. Prior to the adoption of IFRS 9, PCL on performing assets represents PCL for loans not yet identified as impaired and was included in Corporate Support.
- (2) PCL on impaired assets includes PCL on credit-impaired loans, acceptances, and commitments (PCL on impaired loans) and PCL on other credit-impaired financial assets. PCL on impaired assets represents Stage 3 PCL under IFRS 9 and PCL on impaired loans under IAS 39. Stage 3 PCL under IFRS 9 is comprised of lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.
- 3) Pre-tax margin is defined as net income before income taxes divided by total revenue
- (4) Represents client-facing advisors across all our wealth management businesses.
- (5) Represents period-end spot balances.
- (6) Amounts have been revised from those previously presented.

Q4 2018 vs. Q4 2017

Net income increased \$62 million or 13%, largely reflecting higher average fee-based client assets, an increase in net interest income, and a lower effective tax rate reflecting benefits from the U.S. Tax Reform. These factors were partially offset by higher variable compensation on improved results, increased costs in support of business growth and technology initiatives, and higher regulatory costs.

Total revenue increased \$178 million or 7%, mainly due to higher average fee-based client assets reflecting net sales, the impact of higher interest rates and volume growth driving an increase in net interest income, and the impact of foreign exchange translation. These factors were partially offset by the change in the fair value of the hedge related to our U.S. share-based compensation plan, which was largely offset in non-interest expense.

PCL on impaired loans ratio increased 4 bps, mainly due to higher provisions on impaired loans in U.S. Wealth Management (including City National).

Non-interest expense increased \$160 million or 8%, primarily due to higher variable compensation on improved results, increased costs in support of business growth and technology initiatives, the impact of foreign exchange translation, and higher regulatory costs. These factors were partially offset by the change in the fair value of our U.S. share-based compensation plan, which was largely offset in revenue.

Q4 2018 vs. Q3 2018

Net income decreased \$25 million or 4% from the prior quarter, largely due to increased costs in support of business growth mainly reflecting higher staff-related costs. Net income was also impacted by higher average fee-based client assets reflecting net sales, partially offset by higher variable compensation on improved results.

Insurance					
	As at or	for the three	months	ended	1
	October 31		July 31		October 31
(Millions of Canadian dollars, except percentage amounts)	2018		2018		2017
Non-interest income					
Net earned premiums	\$ 1,222	\$	1,047	\$	1,166
Investment income (1)	(230)		181		399
Fee income	47		62		47
Total revenue	1,039		1,290		1,612
Insurance policyholder benefits and claims (1)	416		856		1,063
Insurance policyholder acquisition expense	78		69		74
Non-interest expense	159		153		157
Net income before income taxes	386		212		318
Net income	\$ 318	\$	158	\$	265
Revenue by business					
Canadian Insurance	\$ 536	\$	746	\$	1,098
International Insurance	503		544		514
Selected balances and other information					
ROE	57.2%		32.1%		52.3%
Premiums and deposits (2)	\$ 1,374	\$	1,197	\$	1,302
Fair value changes on investments backing policyholder liabilities (1)	(342)		55		279

⁽¹⁾ Investment income can experience volatility arising from fluctuation of fair value through profit or loss (FVTPL) assets. The investments which support actuarial liabilities are predominantly fixed income assets designated as FVTPL. Consequently, changes in the fair values of these assets are recorded in the Consolidated Statements of Income and are largely offset by changes in the fair value of the actuarial liabilities, the impact of which is reflected in Insurance policyholder benefits, claims and acquisition expense.

Q4 2018 vs. Q4 2017

Net income increased \$53 million or 20% from a year ago, primarily reflecting life retrocession contract renegotiations, and higher favorable investment-related experience, partially offset by lower favourable annual actuarial assumption updates.

Total revenue decreased \$573 million or 36%, mainly due to the change in fair value of investments backing our policyholder liabilities, partially offset by higher group annuity sales, both of which are largely offset in PBCAE, as indicated below.

PBCAE decreased \$643 million or 57%, largely reflecting the change in fair value of investments backing our policyholder liabilities, higher favourable investment-related experience and life retrocession contract renegotiations. These factors were partially offset by lower favourable annual actuarial assumption updates, largely related to economic, mortality and longevity experience, and higher group annuity sales.

Non-interest expense increased \$2 million or 1%, compared to the prior year.

Q4 2018 vs. Q3 2018

Net income increased \$160 million or 101% from the prior quarter, reflecting life retrocession contract renegotiations and higher favourable investment-related experience. Favourable annual actuarial assumption updates, largely related to economic, mortality and longevity experience, and lower claims volumes, primarily in the life retrocession portfolio, also contributed to the increase.

⁽²⁾ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.

Investor & Treasury Services					
	As at or	for the	three months	end	ed
	October 31		July 31		October 31
(Millions of Canadian dollars, except percentage amounts)	2018		2018		2017
Net interest income	\$ 19	\$	32	\$	128
Non-interest income	605		588		474
Total revenue	624		620		602
Non-interest expense	421		417		397
Net income before income taxes	203		203		205
Net income	\$ 155	\$	155	\$	156
Selected balances and other information					
ROE	19.2%		19.8%		19.2%
Average deposits	\$ 163,600	\$	162,500	\$	142,600
Average client deposits	59,200		60,200		56,600
Average wholesale funding deposits	104,400		102,300		86,000
AUA (1)	4,283,100		4,210,600		4,266,600
Average AUA	4,295,200		4,276,100		4,196,400

Represents period-end spot balances.

Q4 2018 vs. Q4 2017

Net income was relatively flat from a year ago. Improved deposit margins and higher revenue from our asset services business was offset by lower funding and liquidity revenue, higher costs in support of business growth and increased technology investments.

Total revenue increased \$22 million or 4%, mainly reflecting improved deposit margins as well as increased revenue from our asset services business driven by higher client activity and market volatility. These factors were partially offset by lower funding and liquidity revenue as the prior year reflected tightening credit spreads.

Non-interest expense increased \$24 million or 6%, largely driven by higher costs in support of business growth mainly reflecting increased staff-related costs and increased investment in technology to drive efficiency.

Q4 2018 vs. Q3 2018

Net income was flat from last quarter. Higher funding and liquidity revenue was offset by increased technology investments and lower revenue from our asset services business driven by lower client activity and market volatility.

Capital Markets				
	As at or	for the three months	s en	ded
	October 31	July 31		October 31
(Millions of Canadian dollars, except percentage amounts)	2018	2018		2017
Net interest income (1)	\$ 947	\$ 913	\$	851
Non-interest income (1)	1,109	1,244		1,103
Total revenue (1)	2,056	2,157		1,954
PCL on performing assets (2)	17	16		
PCL on impaired assets (3)	15	(13)		(38)
Total PCL	32	3		(38)
Non-interest expense	1,244	1,312		1,222
Net income before income taxes	780	842		770
Net income	\$ 666	\$ 698	\$	584
Revenue by business				
Corporate and Investment Banking	\$ 1,087	\$ 1,065	\$	1,049
Global Markets	1,035	1,148		976
Other	(66)	(56)		(71)
Selected balances and other information				
ROE	11.8%	12.3%		12.4%
Average total assets	\$ 591,700	\$ 579,400	\$	490,600
Average trading securities	88,000	95,600		86,500
Average loans and acceptances, net	90,700	85,000		83,000
Average deposits	74,600	73,000		62,800
PCL on impaired loans as a % of average net loans and acceptances (3)	0.07 %	(0.06)%		(0.18)%
	_	For the three n	nonth	ns ended

	Fo	<u>r the three n</u>	nonths	s ended
Estimated impact of U.S. dollar, British pound and Euro translation on key income statement items		Q4 2018 vs		Q4 2018 vs
(Millions of Canadian dollars, except percentage amounts)		Q4 2017		Q3 2018
Increase (decrease):				
Total revenue	\$	45	\$	(5)
Non-interest expense		25		(4)
Net income		16		(1)
Percentage change in average US\$ equivalent of C\$1.00		(3)%		-%
Percentage change in average British pound equivalent of C\$1.00		(1)%		2%
Percentage change in average Euro equivalent of C\$1.00		(1)%		2%

The taxable equivalent basis (teb) adjustment for the three months ended October 31, 2018 was \$142 million (July 31, 2018 – \$157 million, October 31, 2017 - \$225 million). PCL on performing assets represents Stage 1 and 2 PCL on all performing assets under IFRS 9, except those classified or designated as FVTPL and equity securities designated as FVOCI. Prior to the adoption of IFRS 9, PCL on performing assets represents PCL for loans not yet identified as impaired and was included in Corporate Support.

PCL on impaired assets includes PCL on credit-impaired loans, acceptances, and commitments (PCL on impaired loans) and PCL on other credit-impaired financial assets. PCL on impaired assets represents Stage 3 PCL under IFRS 9 and PCL on impaired loans under IAS 39. Stage 3 PCL under IFRS 9 is comprised of lifetime credit losses of all creditimpaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.

Q4 2018 vs. Q4 2017

Net income increased \$82 million or 14% from a year ago, largely driven by a lower effective tax rate reflecting changes in earnings mix and benefits from the U.S. Tax Reform. Higher revenue in Global Markets and Corporate and Investment Banking, the impact of foreign exchange translation, and lower capital taxes also contributed to the increase. These factors were partially offset by higher PCL and increased regulatory costs.

Total revenue increased \$102 million or 5%, mainly due to higher equity trading revenue in North America and the impact of foreign exchange translation. Higher equity origination in the U.S. and higher M&A primarily in Canada and Europe also contributed to the increase. These factors were partially offset by lower fixed income trading revenue mainly in the U.S. and decreased debt origination primarily in North America.

PCL on impaired loans ratio increased 25 bps, mainly due to recoveries in the oil & gas and real estate & related sectors in the prior year. For further details on performing and impaired PCL, refer to Credit quality in the Q4 2018 Business Segment Performance section.

Non-interest expense increased \$22 million or 2%, mainly driven by the impact of foreign exchange translation and higher regulatory costs, partially offset by lower capital taxes.

Q4 2018 vs. Q3 2018

Net income decreased \$32 million or 5% from the prior quarter mainly due to lower fixed income trading revenue primarily in North America, lower equity origination mainly in Canada, and higher PCL. These factors were partially offset by lower compensation on decreased results, increased lending revenue and higher gains from the disposition of certain securities.

Corporate Support											
	As at or for the three months ended										
	October 31 July 31										
(Millions of Canadian dollars)		2018		2018		2017					
Net interest income (loss) (1)	\$	17	\$	(29)	\$	(21)					
Non-interest income (loss) (1)		(171)		(95)		(205)					
Total revenue ⁽¹⁾		(154)		(124)		(226)					
PCL		-		-		2					
Non-interest expense		10		8		62					
Net income (loss) before income taxes ⁽¹⁾		(164)		(132)		(290)					
Income (recoveries) taxes (1)		(184)		(142)		(227)					
Net income (2)	\$	20	\$	10	\$	(63)					

Teb adjusted

Due to the nature of activities and consolidation adjustments reported in this segment, we believe that a comparative period analysis is not relevant. The following identifies material items affecting the reported results in each period.

Total revenue and income taxes (recoveries) in each period in Corporate Support include the deduction of the teb adjustments related to the gross-up of income from Canadian taxable corporate dividends and the U.S. tax credit investment business recorded in Capital Markets. The amount deducted from revenue was offset by an equivalent increase in income taxes (recoveries).

The teb amount for the three months ended October 31, 2018 was \$142 million, \$157 million in the prior quarter and \$225 million last year. For further discussion, refer to the How we measure and report our business segments section of our 2018 Annual Report.

The following identifies the material items, other than the teb impacts noted previously, affecting the reported results in each period.

Q4 2018

Net income was \$20 million, largely reflecting net favourable tax adjustments.

Q3 2018

Net income was \$10 million, largely due to asset/liability management activities.

Q4 2017

Net loss was \$63 million, largely reflecting net unfavourable tax adjustments, severance and related charges, and charges associated with our real estate portfolio.

⁽²⁾ Net income (loss) reflects income attributable to both shareholders and Non-Controlling Interests (NCI). Net income attributable to NCI for the three months ended October 31, 2018 was \$(1) million (July 31, 2018 – \$7 million; October 31, 2017 – \$9 million).

Key performance and non-GAAP measures

Additional information about these and other key performance and non-GAAP measures can be found under the Key performance and non-GAAP measures section of our 2018 Annual Report.

Return on Equity

We measure and evaluate the performance of our consolidated operations and each business segment using a number of financial metrics, such as net income and ROE. ROE does not have a standardized meaning under GAAP. We use ROE as a measure of return on total capital invested in our business. The following table provides a summary of our ROE calculations:

Calculation of ROE															
						For the	thr	ee months end	led					Fo	r the year ended
						Oc	tol	oer 31, 2018						Ос	tober 31, 2018
	Pe	rsonal &						Investor &							
(Millions of Canadian dollars, except	Cor	nmercial		Wealth	١			Treasury		Capital	(Corporate			
percentage amounts)		Banking	M	lanagement	t	Insurance		Services		Markets		Support	Total		Total
Net income available to common															
shareholders	\$	1,512	\$	540	\$	316	\$	152	\$	645	\$	11	\$ 3,176	\$	12,115
Total average common equity (1), (2)	\$	22,450	\$	13,500	\$	2,200	\$	3,150	\$	21,650	\$	8,750	\$ 71,700	\$	68,900
ROE (3)		26.7%	,	15.9%	,	57.2%		19.2%		11.8%		n.m.	17.6%		17.6%

- (1) Total average common equity represents rounded figures.
- (2) The amounts for the segments are referred to as attributed capital.
- (3) ROE is based on actual balances of average common equity before rounding.
- n.m. not meaningful

Non-GAAP Measures

Results and measures excluding the specified item outlined below are non-GAAP measures. There were no specified items for the year ended October 31, 2018. Our results for the year ended October 31, 2017 were impacted by the following specified item:

(1) Our share of a gain related to the sale, by our payment processing joint venture Moneris, of its U.S. operations to Vantiv, Inc., in Q1 2017, which was \$212 million (before- and after-tax) and recorded in Personal & Commercial Banking.

Given the nature and purpose of our management reporting framework, we use and report certain non-GAAP financial measures, which are not defined, do not have a standardized meaning under GAAP, and may not be comparable with similar information disclosed by other financial institutions. We believe that excluding these specified items from our results is more reflective of our ongoing operating results, will provide readers with a better understanding of management's perspective on our performance, and enhance the comparability of our comparative periods. For further information, refer to the Key performance and non-GAAP measures section of our 2018 Annual Report.

The following table provides calculations of our business segment results and measures excluding the specified item for the year ended October 31, 2017.

		Personal and	d Commercial E	Banking	Canadian Banking							
		For the twelve m	onths ended October	31, 2017	For the twelve months ended October 31, 2017							
Gain related to					Gain related to							
(Millions of Canadian dollars)		the sale by Reported Moneris (1)		Adjusted	the sale by Reported Moneris (1)		Adjusted					
Net income	\$	5,755 \$	(212)\$	5,543	\$ 5,571 \$	(212)\$	5,359					

⁽¹⁾ Includes foreign currency translation.

Consolidated Balance Sheets

		As at		
	October 31		October 31	
(Millions of Canadian dollars)	2018 (1)	2018 (2)	2017 (1)	
Assets				
Cash and due from banks	\$ 30,209	\$ 32,015	\$ 28,407	
Interest-bearing deposits with banks	36,471	49,159	32,662	
Securities				
Trading	128,258	126,386	127,657	
Investment, net of applicable allowance	94,608	90,746	90,722	
	222,866	217,132	218,379	
Assets purchased under reverse repurchase agreements and securities borrowed	294,602	264,170	220,977	
Loans	200 450	004.004	205 470	
Retail Wholesale	399,452 180,278	394,884 171,050	385,170 159,606	
Wildesdie	579,730	565,934	544,776	
Allowance for loan losses	(2,912)		(2,159)	
	576,818	563,097	542,617	
Segregated fund net assets	1,368	1,396	1,216	
Other	,,,,,,,	1,000	, -	
Customers' liability under acceptances	15,641	16,083	16,459	
Derivatives	94,039	88,503	95,023	
Premises and equipment Goodwill	2,832 11,137	2,771 11,012	2,670 10,977	
Other intangibles	4,687	4,581	4,507	
Other assets	44,064	42,455	38,959	
	172,400	165,405	168,595	
Total assets	\$ 1,334,734	\$ 1,292,374	\$ 1,212,853	
Liabilities and equity				
Deposits				
Personal	\$ 270,154			
Business and government Bank	534,371 32,521	534,808 31,898	505,665 23,757	
Dank	837,046	832,261	789,635	
			,	
Segregated fund net liabilities	1,368	1,396	1,216	
Other Acceptances	15,662	16,099	16,459	
Obligations related to securities sold short	32,247	33,192	30,008	
Obligations related to assets sold under repurchase agreements and securities loaned	206,814	178,170	143,084	
Derivatives	90,238	86,082	92,127	
Insurance claims and policy benefit liabilities	10,000	10,105	9,676	
Other liabilities	52,273 407,234	48,068 371,716	46,955 338,309	
	.01,204	57 1,7 10	330,000	
Subordinated debentures	9,131	9,129	9,265	
Total liabilities	1,254,779	1,214,502	1,138,425	
Equity attributable to shareholders				
Preferred shares	6,309	6,306	6,413	
Common shares	17,617	17,533	17,703	
Retained earnings Other components of equity	51,112 4,823	49,424	45,359 4 354	
Other components of equity	79,861	4,518 77,781	4,354 73,829	
Non-controlling interests	94	91	599	
Total equity	79,955	77,872	74,428	
Total liabilities and equity	\$ 1,334,734	\$ 1,292,374	\$ 1,212,853	

Derived from audited financial statements. Derived from unaudited financial statements.

Consolidated Statements of Income

		For	the th	t	For the year ended					
	Octobe	r 31		July 31	(October 31	0	ctober 31	(October 31
(Millions of Canadian dollars, except per share amounts)	201	8 (1)		2018 (1)		2017 (1)		2018 (2)		2017 (2)
Interest and dividend income										
Loans	\$ 5,7	733	\$	5,484	\$	4,908	\$	21,249	\$	18,677
Securities		434	*	1,486	•	1,241	•	5,670	*	4,899
Assets purchased under reverse repurchase agreements and securities borrowed		642		1,501		891		5,536		3,021
Deposits and other		181		155		106		566		307
Doposite una suno		990		8,626		7,146		33,021		26,904
later et europe										
Interest expense		700		0.000		4.075		0.000		0.504
Deposits and other		763		2,633		1,875		9,603		6,564
Other liabilities	1,4	411		1,312		839		4,905		2,930
Subordinated debentures		87		85		71		322		270
Net interest income		261 729		4,030 4,596		2,785 4,361		14,830 18,191		9,764 17,140
Not interest intollic	7,	123		4,530		4,501		10,131		17,140
Non-interest income										
Insurance premiums, investment and fee income		039		1,290		1,612		4,279		4,566
Trading revenue		123		234		146		911		806
Investment management and custodial fees		387		1,347		1,228		5,377		4,803
Mutual fund revenue		896		908		848		3,551		3,339
Securities brokerage commissions	:	349		334		327		1,372		1,416
Service charges	4	459		458		445		1,800		1,770
Underwriting and other advisory fees		514		541		498		2,053		2,093
Foreign exchange revenue, other than trading		267		273		230		1,098		974
Card service revenue		264		266		211		1,054		933
Credit fees	;	371		378		364		1,394		1,433
Net gains on investment securities		33		26		47		147		172
Share of profit (loss) in joint ventures and associates		8		(26)		10		21		335
Other	2	230		400		196		1,328		889
	5,9	940		6,429		6,162		24,385		23,529
Total revenue	10,0	669		11,025		10,523		42,576		40,669
Provision for credit losses	;	353		346		234		1,307		1,150
Insurance policyholder benefits, claims and acquisition expense	4	494		925		1,137		2,676		3,053
Non-interest expense										
Human resources	3,4	429		3,521		3,299		13,776		13,330
Equipment		419		416		373		1,593		1,434
Occupancy		400		393		402		1,558		1,588
Communications		316		260		299		1,049		1,011
Professional fees		418		359		368		1,379		1,214
Amortization of other intangibles		279		271		257		1,077		1,015
Other		621		638		613		2,401		2,202
	5,8	882		5,858		5,611		22,833		21,794
Income before income taxes	3,9	940		3,896		3,541		15,760		14,672
Income taxes		690		787		704		3,329		3,203
Net income	\$ 3,2	250	\$	3,109	\$	2,837	\$	12,431	\$	11,469
Net income attributable to:		0.47	•	0.404	•	0.000	_	40.400	•	44 400
Shareholders Non-controlling intercests	\$ 3,2	247 3	\$	3,101	\$	2,829 8	\$	12,400 31	\$	11,428
Non-controlling interests	\$ 3,2	250	\$	3,109	\$	2,837	\$	12,431	\$	41 11,469
	Ψ 3,4	230	Φ	3,109	Φ	۷,00/	Ψ	12,431	Φ	
Basic earnings per share (in dollars)		2.21	\$	2 10	φ.	1 80	\$	8.39	2	7 50
Basic earnings per share (in dollars) Diluted earnings per share (in dollars)	\$ 2	2.21 2.20	\$	2.10 2.10	\$	1.89 1.88	\$	8.39 8.36	\$	7.59 7.56

⁽¹⁾ (2) Derived from unaudited financial statements. Derived from audited financial statements.

Consolidated Statements of Comprehensive Income

	For the three months ended									
	0	ctober 31		July 31	October 31		0	ctober 31	(October 31
(Millions of Canadian dollars)		2018 (1)		2018 (1)	20	17 (1)		2018 (2)		2017 (2)
Net income	\$	3,250	\$	3,109	5 2	837	\$	12,431	\$	11,469
Other community income (loca) and of taylor										
Other comprehensive income (loss), net of taxes Items that will be reclassified subsequently to income:										
Net change in unrealized gains (losses) on available-for-sale securities		_	-					_		
Net unrealized gains (losses) on available-for-sale securities						68				134
Reclassification of net losses (gains) on available-for-sale securities to income						(20)				(96)
Net change in unrealized gains (losses) on debt securities and loans at fair value										
through other comprehensive income										
Net unrealized gains (losses) on debt securities and loans at fair value through other										
income		(75)		43				(70)		
Provision for credit losses recognized in income		(24)		(9)				(9)		
Reclassification of net losses (gains) on debt securities and loans at fair value through other		(47)		(3)				(3)		
comprehensive income to income		(18)		(13)				(94)		
comprehensive income to income		(117)	_	21		48		(173)		38
Foreign currency translation adjustments		(117)	-	<u> </u>		40		(173)		30
Unrealized foreign currency translation gains (losses)		453		415	1	702		840		(1,570)
Net foreign currency translation gains (losses) from hedging activities		(107)		(78)		638)		(237)		438
Reclassification of losses (gains) on foreign currency translation to income		(.0.,		(70)	,	-		(201)		(10)
recolassification of resses (gains) of recolastic formation to income		346		337	1	064		603		(1,142)
Net change in cash flow hedges		0.10	_	001		001				(1,112)
Net gains (losses) on derivatives designated as cash flow hedges		(12)		(45)		27		150		622
Reclassification of losses (gains) on derivatives designated as cash flow hedges to income		88		28		7		107		(92)
		76		(17)		34		257		530
Items that will not be reclassified subsequently to income:										
Remeasurements of employee benefit plans		127		464		(42)		724		790
Net fair value change due to credit risk on financial liabilities designated as at fair value										
through profit or loss		10		(13)		(58)		123		(323)
Net gains (losses) on equity securities designated at fair value through other comprehensive										
income		(3)		2				(2)		
		134		453	(100)		845		467
Total other comprehensive income (loss), net of taxes		439		794		046		1,532		(107)
Total comprehensive income (loss)	\$	3,689	\$	3,903	3	883	\$	13,963	\$	11,362
Total comprehensive income attributable to:			١.						_	
Shareholders	\$	3,686	\$	3,894	5 3	872	\$	13,931	\$	11,323
Non-controlling interests		3		9		11		32		39
	\$	3,689	\$	3,903	3	883	\$	13,963	\$	11,362

Derived from unaudited financial statements.

⁽¹⁾ (2) Derived from audited financial statements.

Consolidated Statements of Changes in Equity

						For the year	ar ended Octob	er 31, 2017 (1)					
	Other components of equity												
			Treasury	Treasury		Available-	FVOCI	Foreign	Cash	Total other	Equity		
	Preferred	Common	shares -	shares -	Retained	for-sale	securities	currency	flow	components	attributable to	Non-controlling	Total
(Millions of Canadian dollars)	shares	shares	preferred	common	earnings	securities	and loans	translation	hedges	of equity	shareholders	interests	equity
Balance at beginning of period	\$ 6,713 \$	17,939 \$	- \$	(80) \$	41,519 \$	340		\$ 4,685 \$	(99) \$	4,926	\$ 71,017	\$ 595 \$	71,612
Changes in equity													
Issues of share capital	-	227	-	-	(1)	-		-	-	-	226	-	226
Common shares purchased for cancellation	-	(436)	-	-	(2,674)	-		-	-	-	(3,110)	-	(3,110)
Redemption of trust capital securities	-	-	-	-	-	-		-	-	-	-	-	-
Redemption of preferred shares	(300)	-	-	-	-	-		-	-	-	(300)	-	(300)
Sales of treasury shares	-	-	130	4,414	-	-		-	-	-	4,544	-	4,544
Purchases of treasury shares	-	-	(130)	(4,361)	-	-		-	-	-	(4,491)	-	(4,491)
Share-based compensation awards	-	-	-	-	(40)	-		-	-	-	(40)	-	(40)
Dividends on common shares	-	-	-	-	(5,096)	-		-	-	-	(5,096)	-	(5,096)
Dividends on preferred shares and other	-	-	-	-	(300)	-		-	-	-	(300)	(34)	(334)
Other	-	-	-	-	56	-		-	-	-	56	(1)	55
Net income	-	-	-	-	11,428	-		-	-	-	11,428	41	11,469
Total other comprehensive income (loss), net of taxes	-	-	-	-	467	38		(1,140)	530	(572)	(105)	(2)	(107)
Balance at end of period	\$ 6,413 \$	17,730 \$	- \$	(27) \$	45,359 \$	378		3,545 \$	431 \$	4,354	\$ 73,829	\$ 599 \$	74,428

							For the year	r ended Octobe	er 31, 2018 (1)					
	Other components of equity													
				Treasury	Treasury		Available-	FVOCI	Foreign	Cash	Total other	Equity		
		Preferred	Common	shares -	shares -	Retained	for-sale	securities	currency	flow	components	attributable to	Non-controlling	Total
(Millions of Canadian dollars)		shares	shares	preferred	common	earnings	securities	and loans	translation	hedges	of equity	shareholders	interests	equity
Balance at beginning of period	\$	6,413 \$	17,730	- \$	(27) \$	45,359 \$	378		\$ 3,545 \$	431	\$ 4,354	\$ 73,829	\$ 599 \$	74,428
Transition adjustment		-	-	-	-	(558)	(378) \$	299	-	-	(79)	(637)	-	(637)
Adjusted balance at beginning of period	\$	6,413 \$	17,730	5 - \$	(27) \$	44,801 \$	- ;	\$ 299	\$ 3,545 \$	431	\$ 4,275	\$ 73,192	\$ 599 \$	73,791
Changes in equity														
Issues of share capital		-	92	-	-	- ///		-	-	-	-	92	-	92
Common shares purchased for cancellation		-	(187)	-	-	(1,335)		-	-	-	-	(1,522)	-	(1,522)
Redemption of trust capital securities		-	-	-	-	- ///		-	-	-	-	-	(500)	(500)
Redemption of preferred shares		(107)	-	-	-	2		-	-	-	-	(105)	•	(105)
Sales of treasury shares		-	-	259	5,479	- ///		-	-	-	-	5,738	-	5,738
Purchases of treasury shares		-	-	(256)	(5,470)	- ///		-	-	-	-	(5,726)	-	(5,726)
Share-based compensation awards		-	-	-	•	(10)		-	-	-	-	(10)	-	(10)
Dividends on common shares		-	-	-	-	(5,442)		-	-	-	-	(5,442)	-	(5,442)
Dividends on preferred shares and other		-	-	-	-	(285)		-	-	-	-	(285)	(37)	(322)
Other		-	-	-	-	136		(138)	-	-	(138)	(2)	-	(2)
Net income		-	-	-	-	12,400		-	-	-	-	12,400	31	12,431
Total other comprehensive income (loss), net of taxes		-	-	-	-	845		(173)	602	257	686	1,531	1	1,532
Balance at end of period	\$	6,306 \$	17,635	3 \$	(18) \$	51,112		\$ (12)	\$ 4,147 \$	688	\$ 4,823	\$ 79,861	\$ 94 \$	79,955

⁽¹⁾ Derived from audited financial statements.

CAUTION REGARDING FORWARD-LOOKING STATEMENTS

From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including the "safe harbour" provisions of the United States *Private Securities Litigation Reform Act of 1995* and any applicable Canadian securities legislation. We may make forward-looking statements in this Earnings Release, in other filings with Canadian regulators or the SEC, in other reports to shareholders and in other communications. Forward-looking statements in this document include, but are not limited to, statements relating to our financial performance objectives, vision and strategic goals, and include our President and Chief Executive Officer's statements. The forward-looking information contained in this Earnings Release is presented for the purpose of assisting the holders of our securities and financial analysts in understanding our financial position and results of operations as at and for the periods ended on the dates presented, as well as our financial performance objectives, vision and strategic goals, and may not be appropriate for other purposes. Forward-looking statements are typically identified by words such as "believe", "expect", "foresee", "foresee", "anticipate", "intend", "estimate", "goal", "plan" and "project" and similar expressions of future or conditional verbs such as "will", "may", "should", "could" or "would".

By their very nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties, which give rise to the possibility that our predictions, forecasts, projections, expectations or conclusions will not prove to be accurate, that our assumptions may not be correct and that our financial performance objectives, vision and strategic goals will not be achieved. We caution readers not to place undue reliance on these statements as a number of risk factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. These factors – many of which are beyond our control and the effects of which can be difficult to predict – include: credit, market, liquidity and funding, insurance, operational, regulatory compliance, strategic, reputation, legal and regulatory environment, competitive and systemic risks and other risks discussed in the risk sections of our Annual Report for the fiscal year ended October 31, 2018 (2018 Annual Report) including global uncertainty, Canadian housing and household indebtedness, information technology and cyber risk, regulatory changes, digital disruption and innovation, data and third party related risks, climate change, the business and economic conditions in the geographic regions in which we operate, the effects of changes in government fiscal, monetary and other policies, tax risk and transparency, and environmental and social risk.

We caution that the foregoing list of risk factors is not exhaustive and other factors could also adversely affect our results. When relying on our forward-looking statements to make decisions with respect to us, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. Material economic assumptions underlying the forward-looking statements contained in this Earnings Release are set out in the Economic, market, and regulatory review and outlook section and for each business segment under the Strategic priorities and Outlook headings in our 2018 Annual Report. Except as required by law, we do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by us or on our behalf.

Additional information about these and other factors can be found in the risk sections of our 2018 Annual Report.

Information contained in or otherwise accessible through the websites mentioned does not form part of this Earnings Release. All references in this Earnings Release to websites are inactive textual references and are for your information only.

ACCESS TO QUARTERLY RESULTS MATERIALS

Interested investors, the media and others may review this quarterly Earnings Release, quarterly results slides, supplementary financial information and our 2018 Annual Report at recom/investorrelations.

Quarterly conference call and webcast presentation

Our quarterly conference call is scheduled for November 28, 2018 at 8:00 a.m. (EST) and will feature a presentation about our fourth quarter and 2018 results by RBC executives. It will be followed by a question and answer period with analysts.

Interested parties can access the call live on a listen-only basis at rbc.com/investorrelations/quarterly-financial-statements.html or (416-340-2217, 866-696-5910, passcode 1927262#). Please call between 7:50 a.m. and 7:55 a.m. (EST).

Management's comments on results will be posted on RBC's website shortly following the call. A recording will be available by 5:00 p.m. (EST) from November 28, 2018 until February 21, 2019 at rbc.com/investorrelations/quarterly-financial-statements.html or by telephone (905-694-9451 or 800-408-3053, passcode 7390393#).

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ABOUT RBC

Royal Bank of Canada is a global financial institution with a purpose-driven, principles-led approach to delivering leading performance. Our success comes from the 84,000+ employees who bring our vision, values and strategy to life so we can help our clients thrive and communities prosper. As Canada's biggest bank, and one of the largest in the world based on market capitalization, we have a diversified business model with a focus on innovation and providing exceptional experiences to our 16 million clients in Canada, the U.S. and 34 other countries. Learn more at rbc.com.

We are proud to support a broad range of community initiatives through donations, community investments and employee volunteer activities. See how at rbc.com/community-sustainability.

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