

Appendix 1 : Results by business sector and geographic area

H1-2012: Items restated to reflect the impacts of the amendment to IAS 19

| I. SALES | H1 2012 (in EUR m) | H1 2013 (in EUR m) | Change on an actual structure basis | Change on a comparable structure basis | Change on a comparable structure and currency basis |
|----------------------------------|-----------------------------------|-----------------------------------|--|---|--|
| By sector and division: | | | | | |
| Innovative Materials (1) | 4,853 | 4,623 | -4.7% | -4.8% | -2.9% |
| Flat Glass | 2,597 | 2,519 | -3.0% | -2.9% | -1.3% |
| High-Performance Materials | 2,272 | 2,111 | -7.1% | -7.5% | -5.1% |
| Construction Products (1) | 5,903 | 5,724 | -3.0% | -3.7% | -1.7% |
| Interior Solutions | 2,846 | 2,870 | +0.8% | -0.9% | +1.0% |
| Exterior Solutions | 3,084 | 2,882 | -6.5% | -6.2% | -4.1% |
| Building Distribution | 9,456 | 9,099 | -3.8% | -5.2% | -4.6% |
| Packaging (Verallia) | 1,908 | 1,813 | -5.0% | -4.2% | -2.9% |
| Internal sales and misc. | -530 | -488 | <i>n.m.</i> | <i>n.m.</i> | <i>n.m.</i> |
| Group Total | 21,590 | 20,771 | -3.8% | -4.5% | -3.2% |

(1) including intra-sector eliminations

| By geographic area: | H1 2012 (in EUR m) | H1 2013 (in EUR m) | Change on an actual structure basis | Change on a comparable structure basis | Change on a comparable structure and currency basis |
|----------------------------------|-----------------------------------|-----------------------------------|--|---|--|
| France | 6,148 | 5,919 | -3.7% | -6.3% | -6.3% |
| Other Western European countries | 8,901 | 8,477 | -4.8% | -5.1% | -4.8% |
| North America | 3,192 | 3,078 | -3.6% | -3.3% | -2.0% |
| Emerging countries and Asia | 4,263 | 4,182 | -1.9% | -1.3% | +3.9% |
| Internal sales | -914 | -885 | <i>n.m.</i> | <i>n.m.</i> | <i>n.m.</i> |
| Group Total | 21,590 | 20,771 | -3.8% | -4.5% | -3.2% |

| II. OPERATING INCOME | H1 2012 (in EUR m) | H1 2013 (in EUR m) | Change on an actual structure basis | H1 2012 (in % of sales) | H1 2013 (in % of sales) |
|--------------------------------|-----------------------------------|-----------------------------------|--|--|--|
| By sector and division: | | | | | |
| Innovative Materials | 408 | 312 | -23.5% | 8.4% | 6.7% |
| Flat Glass | 54 | 38 | -29.6% | 2.1% | 1.5% |
| High-Performance Materials | 354 | 274 | -22.6% | 15.6% | 13.0% |
| Construction Products | 518 | 485 | -6.4% | 8.8% | 8.5% |
| Interior Solutions | 247 | 218 | -11.7% | 8.7% | 7.6% |
| Exterior Solutions | 271 | 267 | -1.5% | 8.8% | 9.3% |
| Building Distribution | 371 | 215 | -42.0% | 3.9% | 2.4% |
| Packaging (Verallia) | 207 | 243 | +17.4% | 10.8% | 13.4% |
| Misc. | -10 | 5 | <i>n.m.</i> | <i>n.m.</i> | <i>n.m.</i> |
| Group Total | 1,494 | 1,260 | -15.7% | 6.9% | 6.1% |

| H1 2012 | |
|-----------|---------------|
| Published | IAS 19 impact |
| 408 | |
| 54 | |
| 354 | |
| 520 | -2 |
| 247 | |
| 273 | -2 |
| 370 | 1 |
| 207 | |
| 7 | -17 |
| 1,512 | -18 |

| By geographic area: | H1 2012 (in EUR m) | H1 2013 (in EUR m) | Change on an actual structure basis | H1 2012 (in % of sales) | H1 2013 (in % of sales) |
|----------------------------------|-----------------------------------|-----------------------------------|--|--|--|
| France | 335 | 292 | -12.8% | 5.4% | 4.9% |
| Other Western European countries | 535 | 264 | -50.7% | 6.0% | 3.1% |
| North America | 368 | 405 | +10.1% | 11.5% | 13.2% |
| Emerging countries and Asia | 256 | 299 | +16.8% | 6.0% | 7.1% |
| Group Total | 1,494 | 1,260 | -15.7% | 6.9% | 6.1% |

| Published | IAS 19 impact |
|-----------|---------------|
| 349 | -14 |
| 534 | 1 |
| 370 | -2 |
| 259 | -3 |
| 1,512 | -18 |

| III. BUSINESS INCOME | H1 2012 (in EUR m) | H1 2013 (in EUR m) | Change on an actual structure basis | H1 2012 (in % of sales) | H1 2013 (in % of sales) |
|--------------------------------|-----------------------------------|-----------------------------------|--|--|--|
| By sector and division: | | | | | |
| Innovative Materials | 265 | 98 | -63.0% | 5.5% | 2.1% |
| Flat Glass | -76 | -162 | -113.2% | -2.9% | -6.4% |
| High-Performance Materials | 341 | 260 | -23.8% | 15.0% | 12.3% |
| Construction Products | 450 | 513 | +14.0% | 7.6% | 9.0% |
| Interior Solutions | 205 | 193 | -5.9% | 7.2% | 6.7% |
| Exterior Solutions | 245 | 320 | +30.6% | 7.9% | 11.1% |
| Building Distribution | 276 | 173 | -37.3% | 2.9% | 1.9% |
| Packaging (Verallia) | 201 | 221 | +10.0% | 10.5% | 12.2% |
| Misc. | -57(a) | -31(a) | <i>n.m.</i> | <i>n.m.</i> | <i>n.m.</i> |
| Group Total | 1,135 | 974 | -14.2% | 5.3% | 4.7% |

| H1 2012 | |
|-----------|---------------|
| Published | IAS 19 impact |
| 265 | |
| -76 | |
| 341 | |
| 452 | -2 |
| 205 | |
| 247 | -2 |
| 275 | 1 |
| 201 | |
| -40(a) | -17(a) |
| 1,153 | -18 |

| By geographic area: | H1 2012 (in EUR m) | H1 2013 (in EUR m) | Change on an actual structure basis | H1 2012 (in % of sales) | H1 2013 (in % of sales) |
|----------------------------------|-----------------------------------|-----------------------------------|--|--|--|
| France | 315 | 204 | -35.2% | 5.1% | 3.4% |
| Other Western European countries | 321 | 105 | -67.3% | 3.6% | 1.2% |
| North America | 306(a) | 416(a) | +35.9% | 9.6% | 13.5% |
| Emerging countries and Asia | 193 | 249 | +29.0% | 4.5% | 6.0% |
| Group Total | 1,135 | 974 | -14.2% | 5.3% | 4.7% |

| Published | IAS 19 impact |
|-----------|---------------|
| 329 | -14 |
| 320 | 1 |
| 308(a) | -2(a) |
| 196 | -3 |
| 1,153 | -18 |

(a) after asbestos-related charge (before tax) of €45m in H1 2012 and €45m in H1 2013

| IV. CASH FLOW | H1 2012 | H1 2013 | Change on an actual structure basis | H1 2012 | H1 2013 | H1 2012 | |
|----------------------------------|--------------|--------------|---|-----------------|-----------------|--------------|------------------|
| | (in EUR m) | (in EUR m) | | (in % of sales) | (in % of sales) | Published | IAS 19 impact |
| By sector and division: | | | | | | | |
| Innovative Materials | 392 | 261 | -33.4% | 8.1% | 5.6% | 392 | |
| Flat Glass | 102 | 31 | -69.6% | 3.9% | 1.2% | 102 | |
| High-Performance Materials | 290 | 230 | -20.7% | 12.8% | 10.9% | 290 | |
| Construction Products | 375 | 304 | -18.9% | 6.4% | 5.3% | 377 | -2 |
| Building Distribution | 255 | 123 | -51.8% | 2.7% | 1.4% | 255 | |
| Packaging (Verallia) | 239 | 215 | -10.0% | 12.5% | 11.9% | 248 | -9 |
| Misc. | 158(a) | 243(a) | n.m. | n.m. | n.m. | 190(a) | -32(a) |
| Group Total | 1,419 | 1,146 | -19.2% | 6.6% | 5.5% | 1,462 | -43 |
| By geographic area: | | | | | | | |
| France | 209 | 180 | -13.9% | 3.4% | 3.0% | 219 | -10 |
| Other Western European countries | 634 | 358 | -43.5% | 7.1% | 4.2% | 634 | |
| North America | 290(a) | 256(a) | -11.7% | 9.1% | 8.3% | 321(a) | -31(a) |
| Emerging countries and Asia | 286 | 352 | +23.1% | 6.7% | 8.4% | 288 | -2 |
| Group Total | 1,419 | 1,146 | -19.2% | 6.6% | 5.5% | 1,462 | -43 |

(a) after asbestos-related charge (after tax) of €27m in H1 2012 and €27m in H1 2013

| V. CAPITAL EXPENDITURE | H1 2012 | H1 2013 | Change on an actual structure basis | H1 2012 | H1 2013 |
|----------------------------------|------------|------------|---|-----------------|-----------------|
| | (in EUR m) | (in EUR m) | | (in % of sales) | (in % of sales) |
| By sector and division: | | | | | |
| Innovative Materials | 325 | 193 | -40.6% | 6.7% | 4.2% |
| Flat Glass | 245 | 113 | -53.9% | 9.4% | 4.5% |
| High-Performance Materials | 80 | 80 | +0.0% | 3.5% | 3.8% |
| Construction Products | 203 | 132 | -35.0% | 3.4% | 2.3% |
| Interior Solutions | 121 | 81 | -33.1% | 4.3% | 2.8% |
| Exterior Solutions | 82 | 51 | -37.8% | 2.7% | 1.8% |
| Building Distribution | 97 | 68 | -29.9% | 1.0% | 0.7% |
| Packaging (Verallia) | 116 | 110 | -5.2% | 6.1% | 6.1% |
| Misc. | 13 | 16 | n.m. | n.m. | n.m. |
| Group Total | 754 | 519 | -31.2% | 3.5% | 2.5% |
| By geographic area: | | | | | |
| France | 119 | 71 | -40.3% | 1.9% | 1.2% |
| Other Western European countries | 174 | 127 | -27.0% | 2.0% | 1.5% |
| North America | 133 | 113 | -15.0% | 4.2% | 3.7% |
| Emerging countries and Asia | 328 | 208 | -36.6% | 7.7% | 5.0% |
| Group Total | 754 | 519 | -31.2% | 3.5% | 2.5% |

| VI. EBITDA | H1 2012 | H1 2013 | Change on an actual structure basis | H1 2012 | H1 2013 | H1 2012 | |
|----------------------------------|--------------|--------------|---|-----------------|-----------------|--------------|------------------|
| | (in EUR m) | (in EUR m) | | (in % of sales) | (in % of sales) | Published | IAS 19 impact |
| By sector and division: | | | | | | | |
| Innovative Materials | 651 | 552 | -15.2% | 13.4% | 11.9% | 651 | |
| Flat Glass | 214 | 202 | -5.6% | 8.2% | 8.0% | 214 | |
| High-Performance Materials | 437 | 350 | -19.9% | 19.2% | 16.6% | 437 | |
| Construction Products | 773 | 732 | -5.3% | 13.1% | 12.8% | 775 | -2 |
| Interior Solutions | 407 | 376 | -7.6% | 14.3% | 13.1% | 407 | |
| Exterior Solutions | 366 | 356 | -2.7% | 11.9% | 12.4% | 368 | -2 |
| Building Distribution | 506 | 347 | -31.4% | 5.4% | 3.8% | 505 | 1 |
| Packaging (Verallia) | 333 | 331 | -0.6% | 17.5% | 18.3% | 333 | |
| Misc. | 3 | 21 | n.m. | n.m. | n.m. | 20 | -17 |
| Group Total | 2,266 | 1,983 | -12.5% | 10.5% | 9.5% | 2,284 | -18 |
| By geographic area: | | | | | | | |
| France | 516 | 473 | -8.3% | 8.4% | 8.0% | 530 | -14 |
| Other Western European countries | 806 | 515 | -36.1% | 9.1% | 6.1% | 805 | 1 |
| North America | 483 | 483 | +0.0% | 15.1% | 15.7% | 485 | -2 |
| Emerging countries and Asia | 461 | 512 | +11.1% | 10.8% | 12.2% | 464 | -3 |
| Group Total | 2,266 | 1,983 | -12.5% | 10.5% | 9.5% | 2,284 | -18 |

Appendix 2: Sales by business sector and geographic area - Second Quarter

| SALES | Q2 2012 (in EUR m) | Q2 2013 (in EUR m) | Change on an actual structure basis | Change on a comparable structure basis | Change on a comparable structure and currency basis |
|----------------------------------|-------------------------------|-------------------------------|--|---|--|
| By sector and division: | | | | | |
| Innovative Materials (1) | 2,472 | 2,412 | -2.4% | -2.5% | -0.6% |
| Flat Glass | 1,307 | 1,319 | +0.9% | +1.0% | +2.4% |
| High-Performance Materials | 1,168 | 1,097 | -6.1% | -6.4% | -3.9% |
| Construction Products (1) | 3,086 | 2,970 | -3.8% | -3.7% | -1.5% |
| Interior Solutions | 1,438 | 1,503 | +4.5% | +3.9% | +6.3% |
| Exterior Solutions | 1,664 | 1,483 | -10.9% | -10.1% | -8.2% |
| Building Distribution | 5,113 | 4,989 | -2.4% | -1.9% | -1.1% |
| Packaging (Verallia) | 1,028 | 978 | -4.9% | -4.6% | -3.1% |
| Internal sales and misc. | -271 | -252 | <i>n.m.</i> | <i>n.m.</i> | <i>n.m.</i> |
| Group Total | 11,428 | 11,097 | -2.9% | -2.6% | -1.2% |

(1) including intra-sector eliminations

| By geographic area: | | | | | |
|----------------------------------|---------------|---------------|--------------|--------------|--------------|
| France | 3,252 | 3,116 | -4.2% | -4.0% | -4.0% |
| Other Western European countries | 4,721 | 4,673 | -1.0% | -1.3% | -0.5% |
| North America | 1,673 | 1,522 | -9.0% | -8.4% | -6.6% |
| Emerging countries and Asia | 2,235 | 2,239 | +0.2% | +1.4% | +6.1% |
| Internal sales | -453 | -453 | <i>n.m.</i> | <i>n.m.</i> | <i>n.m.</i> |
| Group Total | 11,428 | 11,097 | -2.9% | -2.6% | -1.2% |

Appendix 3: Consolidated balance sheet

| <i>(in € million)</i> | June 30, 2013 | Dec 31, 2012 |
|---|----------------------|---------------------|
| ASSETS | | |
| Goodwill | 10,775 | 10,936 |
| Other intangible assets | 3,107 | 3,196 |
| Property, plant and equipment | 13,111 | 13,696 |
| Investments in associates | 205 | 206 |
| Deferred tax assets | 1,198 | 1,236 |
| Other non-current assets | 372 | 359 |
| Non-current assets | 28,768 | 29,629 |
| Inventories | 6,376 | 6,133 |
| Trade accounts receivable | 6,160 | 5,017 |
| Current tax receivable | 221 | 204 |
| Other accounts receivable | 1,359 | 1,425 |
| Assets held for sale - Discontinued operations | 1,007 | 936 |
| Cash and cash equivalents | 3,085 | 4,179 |
| Current assets | 18,208 | 17,894 |
| Total assets | 46,976 | 47,523 |
| Liabilities and Shareholders' equity | | |
| Capital stock | 2,211 | 2,125 |
| Additional paid-in capital and legal reserve | 6,195 | 5,699 |
| Retained earnings and net income for the year | 10,475 | 10,334 |
| Cumulative translation adjustments | (981) | (523) |
| Fair value reserves | (44) | (15) |
| Treasury stock | (160) | (181) |
| Shareholders' equity | 17,696 | 17,439 |
| Minority interests | 361 | 412 |
| Total equity | 18,057 | 17,851 |
| Long-term debt | 9,452 | 9,588 |
| Provisions for pensions and other employee benefits | 2,829 | 3,465 |
| Deferred tax liabilities | 769 | 792 |
| Provisions for other liabilities and charges | 2,239 | 2,171 |
| Non-current liabilities | 15,289 | 16,016 |
| Current portion of long-term debt | 1,517 | 1,732 |
| Current portion of provisions for other liabilities and charges | 489 | 457 |
| Trade accounts payable | 6,069 | 6,143 |
| Current tax liabilities | 118 | 70 |
| Other accounts payable | 3,366 | 3,408 |
| Liabilities held for sale - Discontinued operations | 458 | 497 |
| Short-term debt and bank overdrafts | 1,613 | 1,349 |
| Current liabilities | 13,630 | 13,656 |
| Total equity and liabilities | 46,976 | 47,523 |

Appendix 4: Consolidated cash flow statement

(in € million)

| | H1 2012 | H1 2013 |
|---|----------------|----------------|
| Net income attributable to equity holders of the parent | 506 | 332 |
| Minority interests in net income | 10 | 15 |
| Share in net income of associates, net of dividends received | (2) | (2) |
| Depreciation, amortization and impairment of assets | 964 | 832 |
| Gains and losses on disposals of assets | (66) | (85) |
| Unrealized gains and losses arising from changes in fair value and share-based payments | (1) | 10 |
| Changes in inventories | (117) | (387) |
| Changes in trade accounts receivable and payable, and other accounts receivable and payable | (679) | (1,198) |
| Changes in tax receivable and payable | 38 | 17 |
| Changes in deferred taxes and provisions for other liabilities and charges | (448) | (25) |
| Net cash from operating activities | 205 | (491) |
| Purchases of property, plant and equipment [H1-2012: (754), H1-2013: (519)] and intangible assets | (792) | (555) |
| Acquisitions of property, plant and equipment in finance leases | (7) | (9) |
| Increase (decrease) in amounts due to suppliers of fixed assets | (193) | (177) |
| Acquisitions of shares in consolidated companies [H1-2012: (276), H1-2013: (25)], net of debt acquired | (291) | (24) |
| Acquisitions of other investments | (1) | (16) |
| Increase in investment-related liabilities | 46 | 10 |
| Decrease in investment-related liabilities | (4) | (2) |
| Investments | (1,242) | (773) |
| Disposals of property, plant and equipment and intangible assets | 51 | 39 |
| Disposals of shares in consolidated companies, net of net debt divested | 67 | 141 |
| Disposals of other investments and other divestments | 1 | 0 |
| Divestments | 119 | 180 |
| Increase in loans and deposits | (56) | (39) |
| Decrease in loans and deposits | 45 | 17 |
| Net cash used in investing activities / divestments | (1,134) | (615) |
| Issues of capital stock | 125 | 582 |
| Minority interests' share in capital increases of subsidiaries | 7 | 3 |
| Increase (decrease) in investment-related liabilities (put on minority interests) | (27) | 0 |
| Disposals of minority interests without loss of control | 0 | 12 |
| (Increase) decrease in treasury stock | (183) | 11 |
| Dividends paid | (646) | (654) |
| Dividends paid to minority shareholders of consolidated subsidiaries and increase (decrease) in dividends payable | (51) | 124 |
| Net Cash from (used in) financing activities | (775) | 78 |
| Increase (decrease) in net debt | (1,704) | (1,028) |
| Net effect of exchange rate changes on net debt | (39) | 46 |
| Net effect from changes in fair value on net debt | 10 | (25) |
| Net debt at beginning of period | (8,095) | (8,490) |
| Net debt at end of period | (9,828) | (9,497) |