

(GDR under the symbol: "HTSC")

#### FIRST QUARTERLY REPORT OF 2021

The Board of Directors of the Company is pleased to announce the unaudited financial information of the Company and its subsidiaries for the first quarter ended March 31, 2021, prepared in accordance with the China Accounting Standards for Business Enterprises.

This announcement contains the English translation of the Chinese version of "Huatai Securities Co., Ltd. First Quarterly Report of 2021" as published on the website of the Shanghai Stock Exchange, and is provided for your reference only. In case of discrepancy between the Chinese version and the English version, the Chinese version shall prevail.

#### **DEFINITIONS**

In this announcement, the following expressions have the meanings set out below unless the context otherwise requires.

"Board" or "Board of Directors"

the board of Directors of the Company

"Company"

a joint stock company incorporated in the People's Republic of China with limited liability under the corporate name 华泰证券股份有限公司 (Huatai Securities Co., Ltd.), converted from our predecessor 华泰证券有限责任公司(Huatai Securities Limited Liability Company) on December 7, 2007, carrying on business in Hong Kong as "HTSC", and was registered as a registered non-Hong Kong company under Part 16 of the Companies Ordinance under the Chinese approved name of "華泰六八八六股份有限公司" and English name of "Huatai Securities Co., Ltd."; the H Shares of which have been listed on the main board of The Stock Exchange of Hong Kong Limited since June 1, 2015 (Stock Code: 6886); the A Shares of which have been listed on the Shanghai Stock Exchange since February 26, 2010 (Stock Code: 601688); the global depository receipts of which have been listed on the London Stock Exchange plc since June 2019 (Symbol: HTSC), unless the context otherwise requires, including its predecessor

| "CSRC" | the China Securities Regulatory Commission (中國證券監督管理委員 |
|--------|--|
|        | 會)   |

"Director(s)" the director(s) of the Company

"GDR" global depository receipt

"Hong Kong" the Hong Kong Special Administrative Region of the PRC

"Jiangsu SASAC" Jiangsu Provincial Government State-owned Assets Supervision and

Administration Commission (江蘇省政府國有資產監督管理委員會)

"Listing Rules" the Rules Governing the Listing of Securities on The Stock Exchange

of Hong Kong Limited

"PRC" or "State" the People's Republic of China (excluding, for the purpose of this

announcement, Hong Kong, Macau Special Administrative Region and

Taiwan)

"RMB" Renminbi, the lawful currency of the PRC, the basic unit of which is

"yuan"

"Reporting Period" the period from January 1, 2021 to March 31, 2021

"Supervisor(s)" the supervisor(s) of the Company

per cent.

"Supervisory the supervisory committee of the Company

Committee"

"%"

Huatai Securities Co., Ltd.

April 29, 2021

Company Abbreviation: HTSC

# HUATAI SECURITIES CO., LTD. FIRST QUARTERLY REPORT OF 2021

Company Code: 601688

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#### I. Important Notice

1.1 The Board, the Supervisory Committee, Directors, Supervisors and senior management of the Company warrant that the information in this quarterly report is true, accurate, complete and contains no false record, misleading statement or material omission, and assume individual and joint liabilities to the information contained herein.

#### 1.2 Particulars of absent Directors

| Name of absent Director | Position of absent Director | Reason for absence  | Name of proxy  |
|-------------------------|-----------------------------|---------------------|----------------|
| Ding Feng               | Director                    | Business engagement | Zhang Wei      |
| Chen Yongbing           | Director                    | Business engagement | Ke Xiang       |
| Hu Xiao                 | Director                    | Business engagement | Zhang Wei      |
| Wang Tao                | Director                    | Business engagement | Ke Xiang       |
| Liu Yan                 | Independent Director        | Business engagement | Chen Chuanming |

- 1.3 Zhang Wei, officer in charge, Jiao Xiaoning, officer in charge of accounting, and Fei Lei, officer in charge of the accounting office of the Company (head of accounting department), hereby guarantee that the financial statements contained in this quarterly report are true, accurate and complete.
- 1.4 This first quarterly report of the Company, which is prepared in accordance with the China Accounting Standards for Business Enterprises, is unaudited.

#### II. Basic Information of the Company

#### 2.1 Key Financial Data

Unit: Yuan Currency: RMB

|   | As of the end of the<br>Reporting Period                          | As of the end of the previous year   | Change (%) as of<br>the end of the<br>Reporting Period as<br>compared to the<br>end of the<br>previous year |
|---|---|--|---|
| Total assets  | 744,600,857,041.60  | 716,751,234,978.88   | 3.89  |
| Net assets attributable to the<br>shareholders of the<br>listed Company | 131,997,959,972.24  | 129,071,499,419.26   | 2.27  |
|   | Beginning of<br>the year to the<br>end of the<br>Reporting Period | Beginning of the<br>previous year to<br>the end of the<br>reporting period in<br>the previous year | Change (%) as<br>compared to the<br>corresponding<br>period of the<br>previous year                         |
| Net cash flow generated from operating activities                       | 2,855,625,401.47  | 13,677,634,866.20  | -79.12  |

|  | Beginning of<br>the year to the<br>end of the<br>Reporting Period | Beginning of the previous year to the end of the reporting period in the previous year | Change (%) as<br>compared to the<br>corresponding<br>period of the<br>previous year |
|--|---|--|---|
| Operating revenue  | 8,788,102,984.35  | 6,864,661,727.81   | 28.02   |
| Net profit attributable to the shareholders of the listed Company  | 3,309,029,023.41  | 2,888,035,552.12   | 14.58   |
| Net profit attributable to the shareholders of the listed Company excluding extraordinary gains and losses | 3,278,017,188.98  | 2,901,409,675.04   | 12.98   |
| Weighted average return on net assets (%)  | 2.54  | 2.33   | Increased by 0.21 percentage point  |
| Basic earnings per share (RMB/share)   | 0.37  | 0.32   | 15.63   |
| Diluted earnings per share (RMB/share)   | 0.37  | 0.32   | 15.63   |

# Items and amount of extraordinary gains and losses

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

Unit: Yuan Currency: RMB

| Items   | Amount for the Reporting Period |
|---|---------------------------------|
| Profit or loss on disposal of non-current assets, including the part offset with the provision for impairment of assets   | 216,984.57                      |
| Government subsidies recognized in profit and loss of the current period, excluding those closely related to the normal operation of the Company and granted on an ongoing basis in standard fixed amount or fixed quota in accordance with government policies and regulations | 44,348,337.85                   |
| Other non-operating income and expenses other than the above items  | -2,632,051.28                   |
| Effect of income tax  | -10,557,859.09                  |
| Effect of minority interest (net of tax)  | -363,577.62                     |
| Total   | 31,011,834.43                   |

# 2.2 Total number of shareholders and shareholding of top ten shareholders and top ten holders of tradable shares (or holders of shares not subject to selling restrictions) as of the end of the Reporting Period

Unit: share

Total number of shareholders 325,629

| Shareholding of top ten shareholders   |                   |            |              |           |           |                          |
|--|-------------------|------------|--------------|-----------|-----------|--------------------------|
|  |                   |            | Number of    |           |           |                          |
|  | Number of         |            | shares held  | Pledg     |           |                          |
|  | shares held as of |            | subject to   | frozen    | shares    |                          |
| Name of shareholder  | the end of the    | Percentage | selling      | Status of | Number of | Class of                 |
| (in full name)   | Reporting Period  | (%)        | restrictions | shares    | shares    | shareholder              |
| HKSCC Nominees Limited   | 1,566,688,127     | 17.26      | _            | Nil       | _         | Foreign                  |
|  |                   |            |              |           |           | legal person             |
| Jiangsu Guoxin Investment Group Limited  | 1,349,233,436     | 14.86      | -            | Nil       | _         | State-owned legal person |
| Jiangsu Communications   | 484,065,418       | 5.33       | _            | Nil       | _         | State-owned              |
| Holding Company Limited  | , ,               |            |              |           |           | legal person             |
| Govtor Capital Group Co., Ltd.   | 356,233,206       | 3.92       | _            | Nil       | _         | State-owned              |
|  |                   |            |              |           |           | legal person             |
| Alibaba (China) Technology   | 268,199,233       | 2.95       | _            | Nil       | _         | Domestic                 |
| Co., Ltd.  |                   |            |              |           |           | non-state-owned          |
| II II 0 11 01 1  | 261 120 052       | 2.00       |              | 2711      |           | legal person             |
| Hong Kong Securities Clearing<br>Company Limited   | 261,430,052       | 2.88       | _            | Nil       | _         | Foreign legal person     |
| Jiangsu SOHO Holdings Group  | 154,505,454       | 1.70       | _            | Nil       | _         | State-owned              |
| Co., Ltd.  |                   |            |              |           |           | legal person             |
| China Securities Finance Corporation Limited   | 152,906,738       | 1.68       | _            | Nil       | -         | Unknown                  |
| China Construction Bank Corporation – Guotai CSI All Share Securities Company Trading Index Securities   | •                 | 1.47       | _            | Nil       | -         | Unknown                  |
| Investment Open-ended Fund<br>Essence Securities – China<br>Merchants Bank – Essence<br>Securities Dingzengbao<br>No. 1 Collective Asset<br>Management Program | 126,711,791       | 1.40       | -            | Nil       | -         | Unknown                  |

# Shareholding of top ten shareholders not subject to selling restrictions Number of

|  | Number of tradable shares  |                                |                  |  |
|--|--|--------------------------------|------------------|--|
| Name of shareholder  | not subject to selling restrictions  | Class and number of s<br>Class | shares<br>Number |  |
| Name of shareholder  | sening restrictions  | Class                          | Number           |  |
| HKSCC Nominees Limited   | 1,566,688,127  | Overseas listed foreign shares | 1,566,688,127    |  |
| Jiangsu Guoxin Investment  | 1,349,233,436  | Ordinary shares in RMB         | 1,271,072,836    |  |
| Group Limited  |  | Overseas listed foreign shares | 78,160,600       |  |
| Jiangsu Communications   | 484,065,418  | Ordinary shares in RMB         | 447,065,418      |  |
| Holding Company Limited  |  | Overseas listed foreign shares | 37,000,000       |  |
| Govtor Capital Group Co., Ltd.   | 356,233,206  | Ordinary shares in RMB         | 342,028,006      |  |
|  |  | Overseas listed foreign shares | 14,205,200       |  |
| Alibaba (China) Technology Co., Ltd.   | 268,199,233  | Ordinary shares in RMB         | 268,199,233      |  |
| Hong Kong Securities Clearing Company Limited  | 261,430,052  | Ordinary shares in RMB         | 261,430,052      |  |
| Jiangsu SOHO Holdings Group  | 154,505,454  | Ordinary shares in RMB         | 135,027,054      |  |
| Co., Ltd.  |  | Overseas listed foreign shares | 19,478,400       |  |
| China Securities Finance Corporation Limited   | 152,906,738  | Ordinary shares in RMB         | 152,906,738      |  |
| China Construction Bank Corporation  – Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund | 133,437,961  | Ordinary shares in RMB         | 133,437,961      |  |
| Essence Securities – China<br>Merchants Bank – Essence<br>Securities Dingzengbao<br>No. 1 Collective Asset<br>Management Program   | 126,711,791  | Ordinary shares in RMB         | 126,711,791      |  |
| Description of the connected relationship or action in concert between the above shareholders                                      | Jiangsu Guoxin Investment Group Limited, Jiangsu Communications Holding Company Limited, Govtor Capital Group Co., Ltd. and Jiangsu SOHO Holdings Group Co., Ltd. are wholly-owned by Jiangsu SASAC. Apart from the above, the Company is not aware whether there is any connection between other shareholders or whether such shareholders are parties acting in concert as stipulated under the Measures for the Administration of the Takeover of Listed Companies. |                                |                  |  |

Explanation on restored voting rights by shareholders of preference shares and number of shares held

The Company has no shareholders of preference shares.

- Notes: 1. The shareholders of ordinary shares in RMB (A shares) refer to the shareholders who are holders of accounts registered with Shanghai Branch of China Securities Depository and Clearing Corporation Limited in terms of their nature.
  - 2. Among shareholders of overseas listed foreign shares (H shares) of the Company, shares of non-registered shareholders are held by HKSCC Nominees Limited on their behalf. As at the end of the Reporting Period, Jiangsu Guoxin Investment Group Limited, Jiangsu Communications Holding Co., Ltd., Govtor Capital Group Co., Ltd. and Jiangsu SOHO Holdings Group Co., Ltd. acquired, via Stock Connect's Southbound trading, 78,160,600 shares, 37,000,000 shares, 14,205,200 shares and 19,478,400 shares of the Company's H Shares, respectively, which are also being held by HKSCC Nominees Limited. These shareholdings are specifically listed separately at the time of the disclosure of this report; should such shares be included, the actual number of shares held by HKSCC Nominees Limited on their behalf would have been 1,715,532,327 shares, representing 18.90% of the total share capital of the Company.
  - 3. As of the end of the Reporting Period, 5,000,000 A Shares held by Jiangsu Communications Holding Company Limited remained outstanding due to refinancing. When fully returned, its actual shareholding in the Company will be 452,065,418 A Shares and 37,000,000 H Shares, representing 5.39% of the Company's total shares.
  - 4. Hong Kong Securities Clearing Company Limited is a nominal holder of A Shares of the companies held by the investors at Shanghai-Hong Kong Stock Connect.
  - 5. According to the statistics provided by Citibank, National Association, the depositary of the Company's GDRs, the Company had a total of 1,033,185 GDRs in the duration period as of the end of the Reporting Period, accounting for 1.14% of the approved number of issuance by the CSRC.
  - 6. Among the total number of shareholders of ordinary shares as at the end of the Reporting Period, there were 318,004 shareholders of A shares and 7,625 registered shareholders of H shares.
- 2.3 Total number of shareholders of preference shares, shareholdings of the top ten shareholders of preference shares and shareholdings of the top ten shareholders of preference shares not subject to selling restrictions as of the end of the Reporting Period

| $\square$ Applicable $\sqrt{\text{Not applicable}}$ |
|---|
|---|

# III. Major Events

# 3.1 Details and reasons for material changes in key accounting statement items and financial indicators of the Company

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

Unit: Yuan Currency: RMB

| Balance sheet items                          | Balance as at the end of the period | Balance as at<br>the end of the<br>previous year | Change  | Reason for change  |
|--|-------------------------------------|--|---------|--|
| Receivables                                  | 15,326,987,528.01                   | 9,095,560,247.32                                 | 68.51%  | Mainly related to the increase in equity swap receivables                      |
| Other equity instrument investment           | 154,410,124.27                      | 10,678,417,333.15                                | -98.55% | Mainly related to the decrease in other equity instrument investment           |
| Construction in progress                     | 54,318,389.67                       | 36,551,735.94                                    | 48.61%  | Mainly related to the increase in fitting-out works                            |
| Short-term borrowings                        | 18,178,858,629.23                   | 11,299,858,788.62                                | 60.88%  | Mainly related to the increase in short-term borrowings of subsidiaries        |
| Placements from other financial institutions | 8,329,999,147.35                    | 4,815,235,806.67                                 | 72.99%  | Mainly related to the increase in placements from other financial institutions |
| Trading financial liabilities                | 22,748,126,112.52                   | 15,381,530,029.60                                | 47.89%  | Mainly related to the increase in bond borrowings and selling scale            |
| Derivative financial liabilities             | 8,827,989,707.69                    | 13,398,830,136.71                                | -34.11% | Mainly related to the change in fair value of equity derivatives               |
| Securities underwriting services             | 710,097,764.22                      | 70,930,338.63                                    | 901.12% | Mainly related to the increase in underwriting settlement payable to customers |
| Other comprehensive income                   | 14,694,416.41                       | 368,713,282.23                                   | -96.01% | Change in fair value of other equity instrument investment                     |

| Income statement items               | Beginning of the<br>year to the end of<br>the report period<br>(January-March) | Beginning of the<br>previous year to<br>the end of the report<br>period in the<br>previous year<br>(January-March) | Change    | Reason of change  |
|--------------------------------------|--|--|-----------|---|
| Interest income                      | 3,511,413,269.92   | 2,402,751,836.79   | 46.14%    | Mainly related to the increase<br>in interest income from margin<br>financing and securities lending    |
| Interest expenses                    | 2,566,100,662.83   | 1,956,975,616.63   | 31.13%    | Mainly related to the increase in interest expenses on bonds  |
| Other gains                          | 44,348,337.85  | 5,972,937.97   | 642.49%   | Mainly related to the increase in government grants   |
| Gains from change in fair value      | 1,080,768,658.61   | -547,484,372.31  | N/A       |   |
| Foreign exchange gains               | -43,420,349.26   | 155,491,493.30   | -127.92%  | Mainly related to the increase in foreign exchange losses of subsidiaries                               |
| Other business income                | 367,084,298.30   | 154,750,237.60   | 137.21%   | Mainly related to the increase in selling income from warehouse warrant and other spots of subsidiaries |
| Gain from disposal of assets         | 216,984.57   | 36,819.61  | 489.32%   | Mainly related to the increase in gain from disposal of fixed assets of subsidiaries                    |
| Business and administrative expenses | 3,895,332,808.78   | 2,871,313,848.42   | 35.66%    | Mainly related to the increase in labor cost  |
| Credit impairment loss               | 328,388,522.33   | 10,717,650.85  | 2,964.00% | Mainly related to the increase in provision for credit impairment loss on margin loans                  |
| Other asset impairment loss          | -636.99  | 6,237,006.47   | -100.01%  | Mainly related to the reversal for impairment loss of other assets of subsidiaries                      |
| Other business costs                 | 301,938,694.60   | 135,206,496.70   | 123.32%   | Mainly related to the increase in selling cost of warehouse warrant and other spots of subsidiaries     |
| Non-operating expenses               | 3,122,192.66   | 25,051,191.78  | -87.54%   | Mainly related to the decrease in expenditures for confiscations and donations                          |

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#### 3.2 Analysis and explanation on the progress of major events and their effects and solutions

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

1. The progress of share repurchases by the Company

On March 30, 2020, the Company convened the fifth meeting of the fifth session of the Board, at which the Resolution on Repurchase of A Shares through Centralized Price Bidding was considered and approved (see Shanghai Stock Exchange announcement 2020-023 for details).

On January 8, 2021, the Company completed the repurchase. The Company has actually repurchased 90,766,495 A Shares of the Company, accounting for 0.9999999% of the total share capital of the Company, with the highest repurchase price of RMB23.08 per share and the lowest repurchase price of RMB17.19 per share. The average repurchase price was RMB18.46 per share and the total amount of funds used was RMB1,675,361,296.88 (excluding transaction costs). No difference between the actual implementation of the A Shares repurchase plan and the original share repurchase plan disclosed has been found. The Company has completed the repurchase pursuant to the plan as disclosed (see Shanghai Stock Exchange announcement 2021-007 for details).

#### 2. The progress of the Restricted Share Incentive Scheme of A Shares of the Company

On December 31, 2020, the eleventh meeting of the fifth session of the Board and the sixth meeting of the fifth session of the Supervisory Committee of the Company have considered and approved the resolution on the Restricted Share Incentive Scheme of A Shares of the Company (the "Incentive Scheme"), respectively, and agreed to submit it to the general meeting of the Company for consideration (see Shanghai Stock Exchange announcement 2021-001 for details). On February 2, 2021, the Incentive Scheme was approved by the Jiangsu Provincial Government State-owned Assets Supervision and Administration Commission. On February 8, 2021, 2021 First Extraordinary General Meeting of the Company has considered and approved the resolution on the Incentive Scheme (see Shanghai Stock Exchange announcement 2021-016 for details).

On March 23, 2021, the fourteenth meeting of the fifth session of the Board and the eighth meeting of the fifth session of the Supervisory Committee of the Company have considered and approved the Resolution in Relation to the Adjustment to the Restricted Share Incentive Scheme of A Shares of the Company and the Resolution on Granting Restricted A Shares to the Incentive Participants, respectively. The Company was of view that the grant conditions under the Incentive Scheme have been satisfied, and determined March 29, 2021 as the grant date (see Shanghai Stock Exchange announcements 2021-029 and 2021-030 for details).

On April 7, 2021, the Company received the Certificate of Registration of Changes in Securities issued by China Securities Depository and Clearing Corporation Limited Shanghai Branch to set out the record date being April 6, 2021 and grant 45,488,000 Restricted A Shares to 810 eligible incentive participants at the Grant Price of RMB9.10 per Share. The incentive participants granted under the Incentive Scheme include the Directors, senior management and other core key employees of the Company, but exclude the non-executive Directors (including independent Directors) and Supervisors of the Company. The Company has completed the registration of the grant of the Restricted A Shares (see Shanghai Stock Exchange announcement 2021-032 for details).

#### 3. Changes in Directors of the Company

On February 8, 2021, the Resolution in Relation to the Election of Mr. Ke Xiang as a Non-executive Director of the Fifth Session of the Board of the Company was considered and approved at the 2021 First Extraordinary General Meeting of the Company and Mr. Ke Xiang was elected as a non-executive Director of the fifth session of the Board of the Company. Mr. Ke Xiang has replaced Mr. Xu Qing to serve as a non-executive Director of the fifth session of the Board of the Company since February 8, 2021 until the end of the term of the current session of the Board.

- 4. Significant events of the subsidiaries
  - 1) On February 2, 2021, AssetMark Financial, Inc., a subsidiary of Huatai International Financial Holdings Company Limited (華泰國際金融控股有限公司, "Huatai International"), a wholly-owned subsidiary of the Company, registered and established Gossamer Merger Sub, Inc. as its wholly-owned subsidiary, in Delaware, USA. On March 31, 2021, AssetMark Financial, Inc., a subsidiary of Huatai International, deregistered OBS Financial Services, Inc., its wholly-owned subsidiary.
  - 2) On March 1, 2021, Jiangsu Equity Exchange Co., Ltd. (江蘇股權交易中心有限責任公司), a holding subsidiary of the Company, convened the meeting of the board of directors and elected Mr. Sun Hanlin as its chairman of the third session of the board of directors until the end of the term of the current session of the board.
- 3.3 Overdue and unfulfilled undertakings during the Reporting Period
  - $\square$  Applicable  $\sqrt{\text{Not applicable}}$
- 3.4 Warning and reasons for cumulative net loss expected to be recorded for the period from the beginning of the year to the end of the next reporting period or material changes of cumulative net profit as compared to the corresponding period of the previous year
  - $\square$  Applicable  $\sqrt{\text{Not applicable}}$

Name of Company Legal representative Date

Huatai Securities Co., Ltd. Zhang Wei April 29, 2021

# IV. Appendix

# **4.1** Financial Statements

# **Consolidated Balance Sheet**

March 31, 2021

Prepared by: Huatai Securities Co., Ltd.

| Items   | March 31, 2021     | <b>December 31, 2020</b> |
|---|--------------------|--------------------------|
| Assets:                                       |                    |                          |
| Monetary capital                              | 171,982,349,448.05 | 153,161,845,002.57       |
| Of which: Customer fund deposits              | 108,327,349,322.42 | 103,510,805,878.23       |
| Clearing settlement funds                     | 28,112,974,377.22  | 28,112,597,360.67        |
| Of which: Settlement funds from customers     | 18,945,740,974.87  | 21,124,201,115.99        |
| Precious metal                                | _                  | _                        |
| Placements with other financial institutions  | _                  | _                        |
| Margin loans                                  | 112,307,701,574.36 | 102,574,007,019.08       |
| Derivative financial assets                   | 8,256,696,332.62   | 7,295,357,324.28         |
| Refundable deposits                           | 26,231,806,657.06  | 24,763,790,295.82        |
| Receivables                                   | 15,326,987,528.01  | 9,095,560,247.32         |
| Receivables financing                         | _                  | _                        |
| Contract assets                               | _                  | _                        |
| Financial assets held under resale agreements | 23,451,867,986.93  | 19,536,412,405.52        |
| Held-for-sale assets                          | _                  | _                        |

| Items                               | March 31, 2021     | <b>December 31, 2020</b> |
|-------------------------------------|--------------------|--------------------------|
| Financial investments:              | 325,298,211,957.72 | 339,053,186,837.40       |
| Trading financial assets            | 286,743,126,543.43 | 292,695,306,675.55       |
| Debt investments                    | 32,833,170,029.81  | 30,411,507,722.05        |
| Other debt investments              | 5,567,505,260.21   | 5,267,955,106.65         |
| Other equity instrument investments | 154,410,124.27     | 10,678,417,333.15        |
| Long-term equity investments        | 18,672,479,283.63  | 18,444,811,734.41        |
| Investment properties               | 354,765,779.35     | 408,337,803.10           |
| Fixed assets                        | 3,787,849,585.58   | 3,778,555,127.47         |
| Construction in progress            | 54,318,389.67      | 36,551,735.94            |
| Right-of-use assets                 | 1,114,087,791.83   | 1,198,977,583.07         |
| Intangible assets                   | 5,541,013,368.43   | 5,276,069,156.38         |
| Goodwill                            | 2,277,574,183.13   | 2,260,945,283.90         |
| Deferred income tax assets          | 327,482,604.85     | 339,501,946.73           |
| Other assets                        | 1,502,690,193.16   | 1,414,728,115.22         |
| Total assets                        | 744,600,857,041.60 | 716,751,234,978.88       |

# Items

# **Liabilities:**

| Short-term loans                                  | 18,178,858,629.23  | 11,299,858,788.62  |
|---|--------------------|--------------------|
| Short-term margin loans                           | 44,746,136,667.27  | 43,951,387,602.74  |
| Placements from other financial institutions      | 8,329,999,147.35   | 4,815,235,806.67   |
| Trading financial liabilities                     | 22,748,126,112.52  | 15,381,530,029.60  |
| Derivative financial liabilities                  | 8,827,989,707.69   | 13,398,830,136.71  |
| Financial assets sold under repurchase agreements | 128,231,159,571.60 | 139,899,968,467.21 |
| Securities brokerage services                     | 138,047,725,658.56 | 136,387,634,132.26 |
| Securities underwriting services                  | 710,097,764.22     | 70,930,338.63      |
| Employee benefits payables                        | 11,305,274,691.61  | 11,131,509,940.50  |
| Tax payables                                      | 2,104,090,819.10   | 1,949,983,376.01   |
| Payables  | 50,564,665,896.57  | 43,706,056,087.16  |
| Contract liabilities                              | 102,559,350.38     | 92,365,911.23      |
| Held-for-sale liabilities                         | _                  | _                  |
| Estimated liabilities                             | 101,047.62         | 101,047.62         |
| Long-term loans                                   | 479,362,556.17     | 475,413,821.66     |
| Bonds payables                                    | 110,565,009,385.34 | 97,053,187,662.55  |
| Of which: Preference shares                       | _                  | _                  |
| Perpetual bonds                                   | _                  | _                  |
| Lease liabilities                                 | 1,184,972,391.40   | 1,248,799,878.85   |
| Deferred income                                   | _                  | _                  |
| Deferred income tax liabilities                   | 2,383,908,609.97   | 2,545,646,807.33   |
| Other liabilities                                 | 60,773,064,029.48  | 61,030,761,172.73  |
| Total liabilities                                 | 609,283,102,036.08 | 584,439,201,008.08 |

## Items March 31, 2021 December 31, 2020

| Owners' | equity  | (or e | equity | of | shareholders): |
|---------|---------|-------|--------|----|----------------|
| D-: 1   | ! 4 - 1 | (     | -1     |    | ! 4 - 1\       |

| where equity (or equity of shareholders).        |                    |                    |
|--|--------------------|--------------------|
| Paid up capital (or share capital)               | 9,076,650,000.00   | 9,076,650,000.00   |
| Other equity instruments                         | _                  | _                  |
| Of which: Preference shares                      | _                  | _                  |
| Perpetual bonds                                  | _                  | _                  |
| Capital reserve                                  | 70,770,466,530.51  | 70,750,052,647.82  |
| Less: treasury shares                            | 1,675,509,909.10   | 1,626,546,421.80   |
| Other comprehensive income                       | 14,694,416.41      | 368,713,282.23     |
| Surplus reserve                                  | 5,711,066,830.18   | 5,711,066,830.18   |
| General risk provision                           | 15,815,222,979.23  | 15,792,944,866.70  |
| Undistributed profits                            | 32,285,369,125.01  | 28,998,618,214.13  |
| Total equity attributable to the owners (or      |                    |                    |
| equity of shareholders) of the parent company    | 131,997,959,972.24 | 129,071,499,419.26 |
| Minority interest                                | 3,319,795,033.28   | 3,240,534,551.54   |
| Total owners' equity (or equity of shareholders) | 135,317,755,005.52 | 132,312,033,970.80 |
|  |                    |                    |

Total liabilities and owners' equity (or equity of shareholders)

Officer in charge of the Company: of accounting:
Zhang Wei Jiao Xiaoning

Head of accounting department: Fei Lei

744,600,857,041.60 716,751,234,978.88

# **Balance Sheet of the Parent Company**

March 31, 2021

Prepared by: Huatai Securities Co., Ltd.

| Items   | March 31, 2021     | <b>December 31, 2020</b> |
|---|--------------------|--------------------------|
| Assets:                                       |                    |                          |
| Monetary capital                              | 101,116,063,419.39 | 92,121,664,130.70        |
| Of which: Customer fund deposits              | 82,142,751,604.02  | 80,291,078,166.32        |
| Clearing settlement funds                     | 31,637,309,264.10  | 30,659,764,628.47        |
| Of which: Settlement funds from customers     | 18,945,740,974.87  | 21,124,201,115.99        |
| Precious metal                                | _                  | _                        |
| Placements with other financial institutions  | _                  | _                        |
| Margin loans                                  | 103,882,140,815.86 | 100,819,185,468.12       |
| Derivative financial assets                   | 3,704,033,006.74   | 7,583,195,471.07         |
| Refundable deposits                           | 10,732,488,521.23  | 9,876,631,872.16         |
| Receivables                                   | 12,215,620,719.08  | 6,872,139,056.00         |
| Receivables financing                         | _                  | _                        |
| Contract assets                               | _                  | _                        |
| Financial assets held under resale agreements | 12,778,146,741.49  | 9,983,826,655.81         |
| Held-for-sale assets                          |                    |                          |
| Financial investments:                        | 221,908,038,941.17 | 224,340,803,011.99       |
| Trading financial assets                      | 188,240,649,468.72 | 183,679,814,079.01       |
| Debt investments                              | 32,554,830,143.93  | 30,120,020,705.50        |
| Other debt investments                        | 1,059,865,468.49   | _                        |
| Other equity instrument investments           | 52,693,860.03      | 10,540,968,227.48        |
| Long-term equity investments                  | 31,102,103,021.71  | 30,692,145,826.95        |
| Investment properties                         | 1,137,112,710.32   | 1,216,252,357.85         |
| Fixed assets                                  | 2,754,519,913.87   | 2,726,008,509.80         |
| Construction in progress                      | 53,776,127.29      | 36,537,871.42            |
| Right-of-use assets                           | 660,948,018.96     | 664,917,807.58           |
| Intangible assets                             | 731,599,436.10     | 490,002,927.30           |
| Goodwill                                      | _                  | _                        |
| Deferred income tax assets                    | _                  | _                        |
| Other assets                                  | 7,917,851,824.82   | 6,255,245,786.64         |
| Total assets                                  | 542,331,752,482.13 | 524,338,321,381.86       |

# Items

| Liabilities:                      |                                  |                    |                        |
|-----------------------------------|----------------------------------|--------------------|------------------------|
| Short-term loans                  |                                  | _                  | _                      |
| Short-term margin loans           |                                  | 43,240,587,631.52  | 43,720,162,895.82      |
| Placements from other finan-      | cial institutions                | 8,329,999,147.35   | 4,815,235,806.67       |
| Trading financial liabilities     |                                  | 3,286,586,079.58   | _                      |
| Derivative financial liabilities  | es                               | 2,613,207,754.77   | 6,906,378,862.98       |
| Financial assets sold under r     | epurchase agreements             | 111,655,622,182.69 | 120,402,890,577.79     |
| Securities brokerage services     | S                                | 102,052,926,670.25 | 100,723,551,439.06     |
| Securities underwriting servi     | ices                             | 2,360,000.00       | 15,066,500.00          |
| Employee benefits payables        |                                  | 8,323,067,684.65   | 7,452,013,331.36       |
| Tax payables                      |                                  | 1,281,461,700.08   | 1,233,871,906.88       |
| Payables                          |                                  | 39,952,681,090.02  | 33,834,595,851.67      |
| Contract liabilities              |                                  | _                  | _                      |
| Held-for-sale liabilities         |                                  | _                  | _                      |
| Estimated liabilities             |                                  | 101,047.62         | 101,047.62             |
| Long-term loans                   |                                  | _                  | _                      |
| Bonds payables                    |                                  | 104,596,287,920.46 | 91,153,583,480.76      |
| Of which: Preference share        | S                                | _                  | _                      |
| Perpetual bonds                   |                                  | _                  | _                      |
| Lease liabilities                 |                                  | 679,180,218.49     | 670,580,046.64         |
| Deferred income                   |                                  | _                  | _                      |
| Deferred income tax liabiliti     | es                               | 22,146,654.93      | 150,743,037.14         |
| Other liabilities                 |                                  | 2,444,208,138.97   | 1,288,035,170.81       |
|                                   |                                  |                    |                        |
| Total liabilities                 |                                  | 428,480,423,921.38 | 412,366,809,955.20     |
|                                   |                                  |                    |                        |
| Owners' equity (or equity of      | shareholders):                   |                    |                        |
| Paid up capital (or share cap     |                                  | 9,076,650,000.00   | 9,076,650,000.00       |
| Other equity instruments          | 1141)                            |                    | _                      |
| Of which: Preference share        | S                                | _                  | _                      |
| Perpetual bonds                   | D .                              | _                  | _                      |
| Capital reserve                   |                                  | 69,230,072,180.45  | 69,229,342,337.75      |
| Less: treasury shares             |                                  | 1,675,509,909.10   | 1,626,546,421.80       |
| Other comprehensive income        | <u>.</u>                         | -21,869,732.68     | 342,154,791.49         |
| Surplus reserve                   |                                  | 5,711,066,830.18   | 5,711,066,830.18       |
| General risk provision            |                                  | 11,634,460,659.60  | 11,634,395,442.05      |
| Undistributed profits             |                                  | 19,896,458,532.30  | 17,604,448,446.99      |
| Total owners' equity (or equity   | of shareholders)                 | 113,851,328,560.75 | 111,971,511,426.66     |
| Total liabilities and owners' ed  |                                  | 113,001,020,000.70 | 111,5 / 1,5 11, 120.00 |
| (or equity of shareholders)       | 1010)                            | 542,331,752,482.13 | 524,338,321,381.86     |
| (or equity of shareholders)       |                                  | ,,                 |                        |
| Officer in charge                 | Officer in charge                | Handafa            | acounting              |
| Officer in charge of the Company: | Officer in charge of accounting: | Head of ac         | _                      |
| Zhang Wei                         | Jiao Xiaoning                    | departm<br>Fei Lei | CIII.                  |
| Zitalig W Cl                      | JIAO AIAOIIIIIg                  | rei Lei            |                        |

## **Consolidated Income Statement**

January to March 2021

Prepared by: Huatai Securities Co., Ltd.

| Ite | ms  | First quarter of 2021 | First quarter of 2020 |
|-----|---|-----------------------|-----------------------|
| I.  | <b>Total Operating income</b>   | 8,788,102,984.35      | 6,864,661,727.81      |
|     | Net interest income   | 945,312,607.09        | 445,776,220.16        |
|     | Of which: Interest income   | 3,511,413,269.92      | 2,402,751,836.79      |
|     | Interest expenses   | 2,566,100,662.83      | 1,956,975,616.63      |
|     | Net fee and commission income   | 3,485,740,274.33      | 2,791,933,243.86      |
|     | Of which: Net fee income from brokerage business  | 1,785,948,637.99      | 1,514,908,794.88      |
|     | Net fee income from asset   | 700,640,193.44        | 847,077,003.00        |
|     | management business   |                       |                       |
|     | Net fee income from investment banking business   | 939,719,223.10        | 381,983,259.60        |
|     | Investment gains ("-" indicating losses)  | 2,908,052,172.86      | 3,858,185,147.62      |
|     | Of which: Gains from investments in   | 437,635,976.43        | 810,941,921.60        |
|     | associates and joint ventures   |                       |                       |
|     | Gains from derecognition of financial assets measured at amortised cost ("-" indicating losses) | 30,814,647.41         | -                     |
|     | Net exposure hedging gains ("-" indicating losses)  | _                     | _                     |
|     | Other gains   | 44,348,337.85         | 5,972,937.97          |
|     | Gains from change in fair value ("-" indicating losses)   | 1,080,768,658.61      | -547,484,372.31       |
|     | Foreign exchange gains ("-" indicating losses)  | -43,420,349.26        | 155,491,493.30        |
|     | Other business income   | 367,084,298.30        | 154,750,237.60        |
|     | Gain from disposal of assets ("-" indicating losses)  | 216,984.57            | 36,819.61             |
| II. | Total operating expenses  | 4,581,723,319.25      | 3,066,717,543.90      |
|     | Tax and surcharges  | 56,063,930.53         | 43,242,541.46         |
|     | Business and administrative expenses  | 3,895,332,808.78      | 2,871,313,848.42      |
|     | Credit impairment loss  | 328,388,522.33        | 10,717,650.85         |
|     | Other asset impairment loss   | -636.99               | 6,237,006.47          |
|     | Other business costs  | 301,938,694.60        | 135,206,496.70        |
| III | . Operating profit ("-" indicating losses)  | 4,206,379,665.10      | 3,797,944,183.91      |
|     | Add: Non-operating income   | 490,141.38            | 328,980.12            |
|     | Less: Non-operating expenses  | 3,122,192.66          | 25,051,191.78         |
| IV  | . Total profit ("-" indicating total losses)  | 4,203,747,613.82      | 3,773,221,972.25      |
|     | Less: Income tax expenses   | 841,834,950.40        | 863,309,146.68        |

| Items  |  | First quarter of 2021                | First quarter of 2020                |
|--|--|--------------------------------------|--------------------------------------|
| V. Net profit ("-" indicatin   |  | 3,361,912,663.42                     | 2,909,912,825.57                     |
| (I) Classified by continu  1. Net profit from c  ("-" indicating ne  | ontinuing operations                           | 3,361,912,663.42                     | 2,909,912,825.57                     |
| 2. Net profit from d ("-" indicating ne  | iscontinued operations t losses)               | _                                    | -                                    |
|  | table to<br>ne parent company                  | 3,309,029,023.41                     | 2,888,035,552.12                     |
| ("-" indicating ne 2. Profit or loss of r ("-" indicating ne   | ninority interest                              | 52,883,640.01                        | 21,877,273.45                        |
| VI. Other comprehensive in Other comprehensive inc   | ome attributable                               | -341,479,232.34<br>-354,018,865.82   | -311,782,804.96<br>-338,350,467.02   |
| to owners of the paren (I) Other comprehensive will not be reclassifie   | income that                                    | -366,205,775.59                      | -343,523,689.99                      |
| 1. Changes in amou defined benefit pl  | nt of re-measurement of lan                    | _                                    | _                                    |
| 2. Other comprehen will not be transfloss under the equ  | erred to profit and                            | -                                    | _                                    |
| 3. Change in fair va equity instrument   | lue of other<br>investments                    | -366,205,775.59                      | -343,523,689.99                      |
| 4. Change in fair va enterprise's own  |  | _                                    | _                                    |
| (II) Other comprehensive will be reclassified to   | income that                                    | 12,186,909.77                        | 5,173,222.97                         |
| 1. Other comprehen will be transferre  | sive income that<br>d to profit and            | 575,054.00                           | -12,009,181.88                       |
| loss under the equal 2. Change in fair vandebt investments   | lue of other                                   | -72,417,413.30                       | -140,537,934.43                      |
| 3. Amount of finance other comprehens  | rial assets reclassified to                    | _                                    | _                                    |
| 4. Provision for cred debt investments   |  | 142,951.97                           | _                                    |
| financial statement foreign currencies   | nces from translation of nts denominated in    | 5,549,680.75<br>78,336,636.35        | -35,194,846.67<br>192,915,185.95     |
| 7. Other Other comprehensive inc minority interest, net of   |  | 12,539,633.48                        | 26,567,662.06                        |
| VII. Total comprehensive incomprehensive incom | ome attributable to                            | 3,020,433,431.08<br>2,955,010,157.59 | 2,598,130,020.61<br>2,549,685,085.10 |
| owners of the parent co<br>Total comprehensive inco<br>minority interest   |  | 65,423,273.49                        | 48,444,935.51                        |
| VIII. Earnings per share:  (I) Basic earnings per sh  (II) Diluted earnings per  |  | 0.37<br>0.37                         | 0.32<br>0.32                         |
| Officer in charge of the Company: Zhang Wei  | Officer in charge of accounting: Jiao Xiaoning | Head of accordepartment<br>Hei Lei   |                                      |

# **Income Statement of the Parent Company**

January to March 2021

Prepared by: Huatai Securities Co., Ltd.

| Ite | ms  | First Quarter of 2021 | First Quarter of 2020 |
|-----|---|-----------------------|-----------------------|
| I.  | <b>Total Operating income</b>                           | 5,524,460,183.66      | 4,034,866,518.61      |
|     | Net interest income                                     | 689,580,513.50        | 247,056,458.96        |
|     | Of which: Interest income                               | 3,102,297,873.79      | 2,034,896,804.05      |
|     | Interest expenses                                       | 2,412,717,360.29      | 1,787,840,345.09      |
|     | Net fee and commission income                           | 1,723,465,204.11      | 1,590,334,173.03      |
|     | Of which: Net fee income from brokerage business        | 1,612,520,665.55      | 1,469,063,472.82      |
|     | Net fee income from asset                               | _                     | _                     |
|     | management business                                     |                       |                       |
|     | Net fee income from investment                          | 75,231,746.77         | 102,200,813.60        |
|     | banking business  |                       |                       |
|     | Investment gains ("-" indicating losses)                | 2,086,257,021.46      | 2,823,065,097.15      |
|     | Of which: Gains from investments in                     | 409,160,962.36        | 307,404,033.83        |
|     | associates and joint ventures                           |                       |                       |
|     | Gains from derecognition of financial assets            | 16,221,143.13         | _                     |
|     | measured at amortised cost ("-" indicating losses)      |                       |                       |
|     | Net exposure hedging gains ("-" indicating losses)      | _                     | _                     |
|     | Other gains   | 41,743,970.77         | 5,569,131.89          |
|     | Gains from change in fair value ("-" indicating losses) | 951,899,771.78        | -658,979,381.34       |
|     | Foreign exchange gains ("-" indicating losses)          | -6,906,934.89         | 1,189,103.37          |
|     | Other business income                                   | 38,420,627.22         | 26,591,302.30         |
|     | Gain from disposal of assets ("-" indicating losses)    | 9.71                  | 40,633.25             |
| II. | Total operating expenses                                | 2,603,511,206.62      | 1,659,150,475.43      |
|     | Tax and surcharges                                      | 45,714,806.54         | 37,869,482.84         |
|     | Business and administrative expenses                    | 2,205,342,031.47      | 1,608,406,149.91      |
|     | Credit impairment loss                                  | 342,078,965.48        | 1,054,231.75          |
|     | Other asset impairment loss                             | _                     | _                     |
|     | Other business costs                                    | 10,375,403.13         | 11,820,610.93         |
| III | Operating profit ("-" indicating losses)                | 2,920,948,977.04      | 2,375,716,043.18      |
|     | Add: Non-operating income                               | 37,441.42             | 114,187.60            |
|     | Less: Non-operating expenses                            | 1,273,002.09          | 16,415,959.90         |

| Items   |  | First Quarter of 2021                | First Quarter of 2020                   |
|---|--|--------------------------------------|---|
| IV. Total profit ("-" indicating Less: Income tax expenses  | g total losses)  | 2,919,713,416.37<br>627,638,113.51   | 2,359,414,270.88<br>520,640,841.72      |
| V. Net profit ("-" indicating II  (I) Net profit from continui  ("-" indicating net los  (II) Net profit from disconti  ("-" indicating net los                               | ng operations<br>ses)<br>nued operations                         | 2,292,075,302.86<br>2,292,075,302.86 | 1,838,773,429.16<br>1,838,773,429.16    |
| VI. Other comprehensive inco  (I) Other comprehensive in reclassified to profit a  1. Changes in amount defined benefit pl  2. Other comprehensive be transferred to profit a | come that will not be and loss of re-measurement of an           | -364,024,524.17<br>-366,205,775.59   | -355,532,871.87<br>-343,523,689.99<br>- |
| equity method 3. Change in fair value instrument investr 4. Change in fair value own credit risk  | of other equity  | -366,205,775.59<br>-                 | -343,523,689.99<br>-                    |
| (II) Other comprehensive in   |  | 2,181,251.42                         | -12,009,181.88                          |
| reclassified to profit a  1. Other comprehensive transferred to profit a guity method   |  | 575,054.00                           | -12,009,181.88                          |
| 2. Change in fair value investments   | of other debt  | 1,463,245.45                         | _                                       |
| 3. Amount of financial other comprehens 4. Provision for credit   | ive income   | -<br>142,951.97                      | _                                       |
| <ul><li>investments</li><li>5. Reserve for hedge a</li><li>6. Exchange difference</li></ul>   | gainst cash flow<br>es from translation of<br>ats denominated in |                                      |   |
| VII. Total comprehensive incom  | me   | 1,928,050,778.69                     | 1,483,240,557.29                        |
| VIII.Earnings per share:  (I) Basic earnings per share  (II) Diluted earnings per sha   |  | _<br>_                               | _<br>_                                  |
| Officer in charge of the Company: Zhang Wei   | Officer in charge of accounting: Jiao Xiaoning                   | Head of acc<br>department<br>Fei Lei | _                                       |

## **Consolidated Cash Flow Statement**

January to March 2021

Prepared by: Huatai Securities Co., Ltd.

| Ite | ems  | First quarter of 2021 | First quarter of 2020 |
|-----|--|-----------------------|-----------------------|
| I.  | Cash flows from operating activities:                              |                       |                       |
|     | Cash from sale of products and provision of services               | _                     | _                     |
|     | Net increase in placements from other financial institutions       | _                     | -                     |
|     | Net increase in disposal of trading financial assets               | 21,095,372,140.43     | _                     |
|     | Cash received from interest, fees and commissions                  | 7,912,895,829.52      | 7,506,390,215.99      |
|     | Net increase in placements from other financial institutions       | 3,513,076,100.00      | _                     |
|     | Net increase in cash from repurchase business                      | _                     | 1,411,522,569.86      |
|     | Net cash received from securities brokerage services               | 1,678,641,676.75      | 16,191,843,353.98     |
|     | Cash received relating to other operating activities               | 2,290,257,907.60      | 11,607,794,653.51     |
|     | Subtotal of cash inflows from operating activities                 | 36,490,243,654.30     | 36,717,550,793.34     |
|     | Net increase in margin loans                                       | 9,645,561,641.89      | 1,908,844,113.81      |
|     | Net increase in financial assets held for trading purpose          | _                     | 13,536,212,244.41     |
|     | Net decrease in cash from repurchase business                      | 11,836,347,001.16     | _                     |
|     | Net decrease in placements from other financial institutions       | -                     | 1,380,000,000.00      |
|     | Net increase in placements with other financial institutions       | _                     | _                     |
|     | Net increase in financial assets purchased under resale agreements | _                     | _                     |
|     | Cash paid for interest, fees and commissions                       | 3,619,458,213.92      | 3,251,455,841.88      |
|     | Cash paid to and paid for employees                                | 2,370,855,798.38      | 1,825,672,771.79      |
|     | Taxes paid   | 1,044,113,726.82      | 935,400,601.80        |
|     | Cash paid relating to other operating activities                   | 5,118,281,870.66      | 202,330,353.45        |
|     | Subtotal of cash outflows from operating activities                | 33,634,618,252.83     | 23,039,915,927.14     |
|     | Net cash flow from operating activities                            | 2,855,625,401.47      | 13,677,634,866.20     |

| Items   |                        | First quarter of 2021              | First quarter of 2020              |
|---|------------------------|------------------------------------|------------------------------------|
| II. Cash flows from investing                                 | activities:            |                                    |                                    |
| Cash received from disposal                                   |                        | 10,929,018,368.93                  | 775,319,604.03                     |
| Cash received from investme                                   | ent returns            | 921,285,085.47                     | 252,709,730.95                     |
| Net cash received from disperint angible assets and other     |                        | 309,225.66                         | _                                  |
| Net cash received from disposition and other business units   | osal of subsidiaries   | _                                  | _                                  |
| Cash received relating to oth<br>Subtotal of cash inflows for | _                      | 1,023,607.76<br>11,851,636,287.82  | 90,229,452.62<br>1,118,258,787.60  |
| Cash paid for investments  Cash paid for purchase of fix      | xed assets intangible  | 3,494,641,642.36<br>275,331,927.64 | 2,595,321,363.62<br>205,740,049.92 |
| assets and other long-term                                    | _                      | 273,331,327.01                     | 200,7 10,0 19.52                   |
| Net cash paid for acquisition other business units            |                        | -                                  | -                                  |
| Cash paid relating to other in                                | nvesting activities    | _                                  | 179,031,245.55                     |
| Subtotal of cash outflows                                     | _                      | 3,769,973,570.00                   | 2,980,092,659.09                   |
| Net cash flow from inve                                       | esting activities      | 8,081,662,717.82                   | -1,861,833,871.49                  |
| III. Cash flows from financing                                | activities:            |                                    |                                    |
| Proceeds from investments                                     |                        | _                                  | _                                  |
| Of which: Cash contribution interest to subsidiaries          | from minority          | _                                  | _                                  |
| Proceeds from borrowings                                      |                        | 6,846,157,126.91                   | _                                  |
| Proceeds from issuance of be                                  | onds                   | 43,875,810,892.74                  | 43,826,603,831.93                  |
| Cash received relating to oth                                 |                        | 413,940,800.00                     | _                                  |
| Subtotal of cash inflows f                                    |                        | 51,135,908,819.65                  | 43,826,603,831.93                  |
| Cash repayments of borrowi                                    | _                      | 30,222,136,000.00                  | 40,340,570,811.49                  |
| Cash paid for dividends, pro                                  | fits or interest       | 698,466,834.52                     | 610,362,145.72                     |
| Of which: Dividends and pro<br>interest by subsidiaries       | ofits paid to minority | _                                  | _                                  |
| Cash repayments of lease lia                                  | bilities               | 103,445,027.40                     | 80,698,169.14                      |
| Cash paid relating to other f                                 | inancing activities    | 48,963,487.30                      | _                                  |
| Subtotal of cash outflows activities                          | from financing         | 31,073,011,349.22                  | 41,031,631,126.35                  |
| Net cash flow from fina                                       | ncing activities       | 20,062,897,470.43                  | 2,794,972,705.58                   |
| IV. Effect of exchange rate cha<br>cash equivalents           | anges on cash and      | 78,721,575.41                      | 93,554,648.49                      |
| V. Net increase in cash and ca                                | ısh equivalents        | 31,078,907,165.13                  | 14,704,328,348.78                  |
| Add: Balance of cash and of                                   | _                      | 190,449,812,345.46                 | 152,070,456,856.52                 |
| the beginning of th   | -                      |                                    |                                    |
| VI. Balance of cash and cash e<br>the end of the period       | quivalents at          | 221,528,719,510.59                 | 166,774,785,205.30                 |
| Officer in charge   | Officer in charge      | Head of ac                         | counting                           |
| of the Company:   | of accounting:         | departme                           | _                                  |
| Zhang Wei   | Jiao Xiaoning          | Fei Lei                            | - · <del>·</del>                   |
|   | C                      |                                    |                                    |

# **Cash Flow Statement of the Parent Company**

January to March 2021

Prepared by: Huatai Securities Co., Ltd.

| Ite | ems  | First quarter of 2021 | First quarter of 2020 |
|-----|--|-----------------------|-----------------------|
| I.  | Cash flows from operating activities:                              |                       |                       |
|     | Cash from sale of products and provision of services               | _                     | _                     |
|     | Net increase in placements from other financial institutions       | _                     | -                     |
|     | Net increase in disposal of trading financial assets               | 9,619,811,490.85      | _                     |
|     | Cash received from interest, fees and commissions                  | 5,235,046,270.66      | 5,546,697,811.67      |
|     | Net increase in placements from other financial institutions       | 3,513,076,100.00      | _                     |
|     | Net increase in cash from repurchase business                      | _                     | 1,423,951,316.01      |
|     | Net cash received from securities brokerage services               | 1,329,375,231.19      | 13,148,615,205.89     |
|     | Cash received relating to other operating activities               | 3,814,443,528.37      | 3,500,486,577.14      |
|     | Subtotal of cash inflows from operating activities                 | 23,511,752,621.07     | 23,619,750,910.71     |
|     | Net increase in margin loans                                       | 3,203,014,352.91      | 1,956,821,382.88      |
|     | Net increase in financial assets held for trading purpose          | _                     | 7,320,085,125.38      |
|     | Net increase in placements with other financial institutions       | _                     | _                     |
|     | Net increase in financial assets purchased under resale agreements | _                     | _                     |
|     | Net decrease in cash from repurchase business                      | 8,581,621,102.80      | _                     |
|     | Net decrease in placements from other financial institutions       | _                     | 1,380,000,000.00      |
|     | Cash paid for interest, fees and commissions                       | 3,354,647,768.89      | 3,098,421,610.40      |
|     | Cash paid to and paid for employees                                | 811,599,838.07        | 615,781,134.98        |
|     | Taxes paid   | 674,375,957.91        | 498,884,270.30        |
|     | Cash paid relating to other operating activities                   | 4,109,346,641.71      | 4,971,532,436.52      |
|     | Subtotal of cash outflows from operating activities                | 20,734,605,662.29     | 19,841,525,960.46     |
|     | Net cash flow from operating activities                            | 2,777,146,958.78      | 3,778,224,950.25      |

| Items   |                                   | First quarter of 2021          | First quarter of 2020 |  |  |
|---|-----------------------------------|--------------------------------|-----------------------|--|--|
| II. Cash flows from investing                                     | activities:                       |                                |                       |  |  |
| Cash received from disposal                                       |                                   | 10,000,000,000.00              | _                     |  |  |
| Cash received from investm  |                                   | 857,873,043.24                 | 159,792,685.40        |  |  |
| Net cash received from disp                                       | osal of fixed assets,             | _                              | _                     |  |  |
| intangible assets and othe  |                                   |                                |                       |  |  |
| Cash received relating to oth                                     | _                                 | 1,023,607.76                   | 229,452.62            |  |  |
| Subtotal of cash inflows f  | from investing activities         | 10,858,896,651.00              | 160,022,138.02        |  |  |
| Cash paid for investments   |                                   | 3,494,641,642.36               | 283,919,304.28        |  |  |
| Cash paid for purchase of fi                                      | _                                 | 197,756,495.92                 | 51,783,684.74         |  |  |
|   | assets and other long-term assets |                                |                       |  |  |
| Cash paid relating to other i                                     | =                                 | 2 602 209 129 29               | 225 702 000 02        |  |  |
| Subtotal of cash outflows   | _                                 | 3,692,398,138.28               | 335,702,989.02        |  |  |
| Net cash flow from inv  | esting activities                 | 7,166,498,512.72               | -175,680,851.00       |  |  |
| III. Cash flows from financing activities:                        |                                   |                                |                       |  |  |
| Proceeds from investments   |                                   | _                              | _                     |  |  |
| Proceeds from borrowings  |                                   | _                              | _                     |  |  |
| Proceeds from issuance of b                                       | onds                              | 42,699,668,083.11              | 41,296,078,113.21     |  |  |
| Cash received relating to oth                                     | ner financing activities          | 413,940,800.00                 | _                     |  |  |
| Subtotal of cash inflows from financing activities                |                                   | 43,113,608,883.11              | 41,296,078,113.21     |  |  |
| Cash repayments of borrowings                                     |                                   | 30,314,656,000.00              | 40,242,660,000.00     |  |  |
| Cash paid for dividends, profits or interest                      |                                   | 625,844,520.06                 | 595,344,867.60        |  |  |
| Cash repayments of lease liabilities                              |                                   | 51,847,790.74                  | 45,158,176.60         |  |  |
| Cash paid relating to other f                                     | _                                 | 48,963,487.30                  | _                     |  |  |
| Subtotal of cash outflows from                                    |                                   | 31,041,311,798.10              | 40,883,163,044.20     |  |  |
| financing activities  |                                   |                                |                       |  |  |
| Net cash flow from fina   | ancing activities                 | 12,072,297,085.01              | 412,915,069.01        |  |  |
| IV Essera se construencia de la                                   |                                   | 0.006.770.44                   | 4 701 252 51          |  |  |
| IV. Effect of exchange rate chacash equivalents                   | anges on cash and                 | -8,986,778.44                  | 4,721,352.51          |  |  |
| cash equivalents  |                                   |                                |                       |  |  |
| V. Net increase in cash and ca                                    | ash equivalents                   | 22,006,955,778.07              | 4,020,180,520.77      |  |  |
| Add: Balance of cash and  | _                                 | 128,124,401,656.13             | 114,825,117,329.66    |  |  |
| the beginning of the  | -                                 | 120,121,101,000110             | 11.,020,117,025.00    |  |  |
| and defining of the berion  |                                   |                                |                       |  |  |
| VI. Balance of cash and cash equivalents at the end of the period |                                   | 150,131,357,434.20             | 118,845,297,850.43    |  |  |
| Officer in charge   | Officer in charge                 | Used of as                     | counting              |  |  |
| of the Company:   | of accounting:                    | Head of accounting department: |                       |  |  |
| Zhang Wei   | Jiao Xiaoning                     | Fei Lei                        |                       |  |  |
| Zilalig WCI   | Jiao Aiaoming                     | Let Tel                        |                       |  |  |

| 4.2 | Information on the adjustment to the relevant items in financial statements as at the beginning of the year as a result of the initial adoption of the new standards for lease since 2021 |                                |  |  |
|-----|---|--------------------------------|--|--|
|     | ☐ Applicable  | $\sqrt{\text{Not applicable}}$ |  |  |
| 4.3 | Description of the retrospective adjustments to comparative data for the previous period arising from the initial adoption of the new standards for lease since 2021                      |                                |  |  |
|     | □ Applicable  | $\sqrt{\text{Not applicable}}$ |  |  |
| 4.4 | Audit Report  |                                |  |  |
|     | □ Applicable  | √ Not applicable               |  |  |