

ABB first-quarter (Q1) 2012 key figures

		Q1 12	Q1 11	Change	
				US\$	Local
<i>\$ millions unless otherwise indicated</i>					
Orders	Group	10'368	10'357	0%	2%
	Power Products	3'117	2'860	9%	11%
	Power Systems	1'958	1'937	1%	3%
	Discrete Automation & Motion	2'678	2'344	14%	15%
	Low Voltage Products	1'337	1'409	-5%	-3%
	Process Automation	2'540	2'606	-3%	-1%
	Corporate and other (<i>inter-division eliminations</i>)	(1'262)	(799)		
Revenues	Group	8'907	8'402	6%	8%
	Power Products	2'513	2'327	8%	9%
	Power Systems	1'807	1'833	-1%	1%
	Discrete Automation & Motion	2'242	1'880	19%	21%
	Low Voltage Products	1'192	1'195	0%	2%
	Process Automation	1'970	1'900	4%	6%
	Corporate and other (<i>inter-division eliminations</i>)	(817)	(733)		
EBIT	Group	1'048	1'013	3%	
	Power Products	323	350	-8%	
	Power Systems	88	105	-16%	
	Discrete Automation & Motion	354	225	57%	
	Low Voltage Products	180	235	-23%	
	Process Automation	234	251	-7%	
	Corporate and other (<i>inter-division eliminations</i>)	(131)	(153)		
EBIT %	Group	11.8%	12.1%		
	Power Products	12.9%	15.0%		
	Power Systems	4.9%	5.7%		
	Discrete Automation & Motion	15.8%	12.0%		
	Low Voltage Products	15.1%	19.7%		
	Process Automation	11.9%	13.2%		
Operational EBITDA*	Group	1'228	1'319	-7%	
	Power Products	363	404	-10%	
	Power Systems	117	132	-11%	
	Discrete Automation & Motion	417	378	10%	
	Low Voltage Products	197	262	-25%	
	Process Automation	243	246	-1%	
Operational EBITDA %	Group	13.9%	15.7%		
	Power Products	14.5%	17.3%		
	Power Systems	6.6%	7.3%		
	Discrete Automation & Motion	18.6%	20.1%		
	Low Voltage Products	16.6%	21.9%		
	Process Automation	12.4%	13.0%		

* See reconciliation of operational EBITDA in Note 13 to the Interim Consolidated Financial Information (unaudited)

Operational EBITDA Q1 2012 vs Q1 2011

	ABB		Power Products		Power Systems		Discrete Automation & Motion		Low Voltage Products		Process Automation	
	Q1 12	Q1 11	Q1 12	Q1 11	Q1 12	Q1 11	Q1 12	Q1 11	Q1 12	Q1 11	Q1 12	Q1 11
Operational revenues	8'844	8'387	2'497	2'340	1'760	1'818	2'240	1'881	1'166	1'194	1'960	1'888
FX/commodity timing differences on Revenues	63	15	16	(13)	27	15	2	(1)	6	1	10	12
Revenues (as per Financial Statements)	8'907	8'402	2'513	2'327	1'807	1'833	2'242	1'880	1'192	1'195	1'970	1'900
Operational EBITDA	1'228	1'319	363	404	117	132	417	378	197	262	243	246
Depreciation	(166)	(152)	(42)	(41)	(16)	(14)	(33)	(28)	(28)	(25)	(16)	(15)
Amortization	(87)	(79)	(10)	(6)	(25)	(16)	(26)	(35)	(2)	(2)	(4)	(5)
Acquisition-related expenses and certain non-operational items	19	(92)	-	-	-	-	(4)	(92)	(3)	-	-	-
FX/commodity timing differences on EBIT	71	18	25	(9)	14	8	3	2	14	-	11	23
Restructuring-related costs	(17)	(1)	(13)	2	(2)	(5)	(1)	-	-	-	-	2
EBIT (as per Financial Statements)	1'048	1'013	323	350	88	105	354	225	180	235	234	251
Operational EBITDA margin (%)	13.9%	15.7%	14.5%	17.3%	6.6%	7.3%	18.6%	20.1%	16.6%	21.9%	12.4%	13.0%